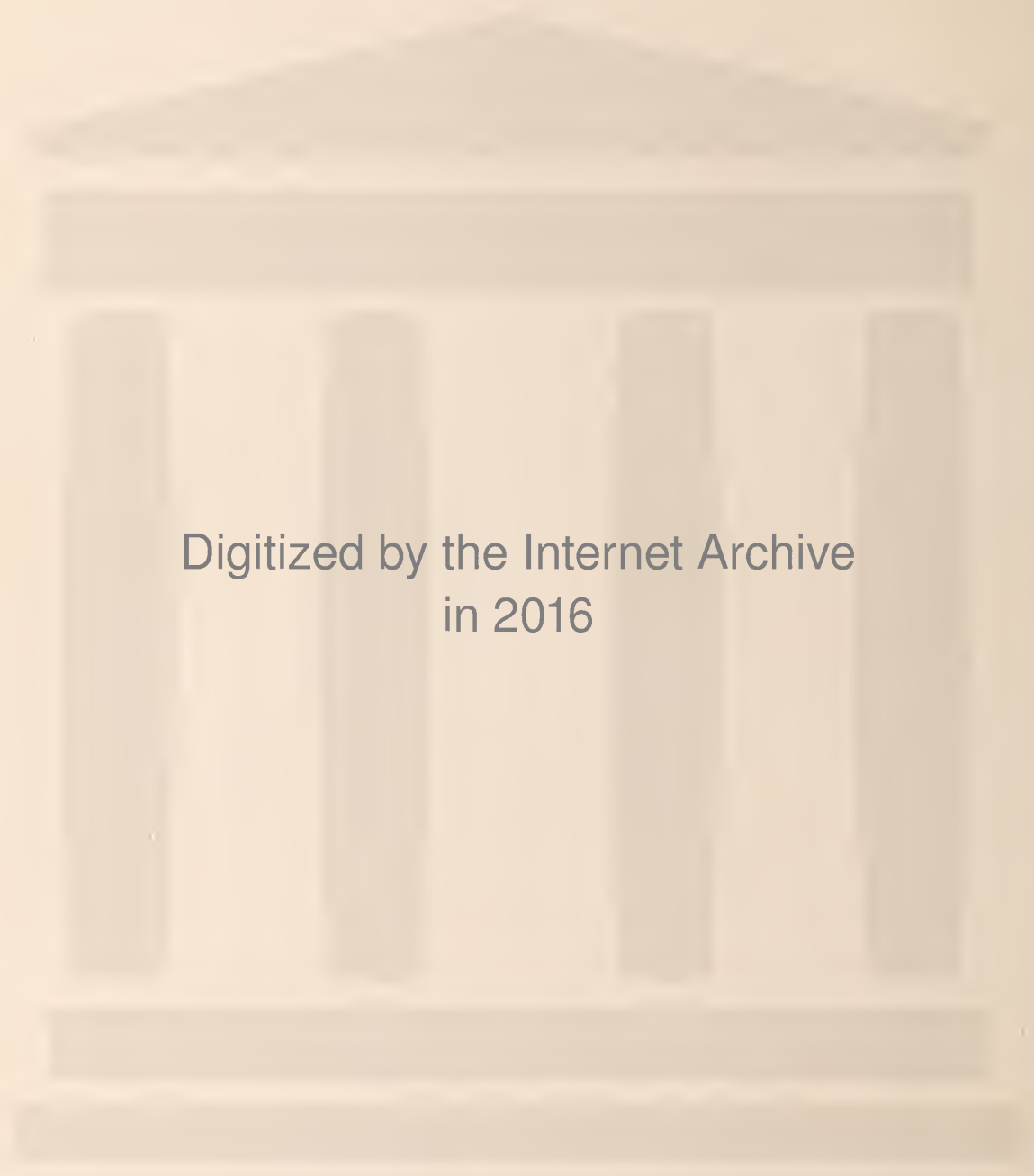






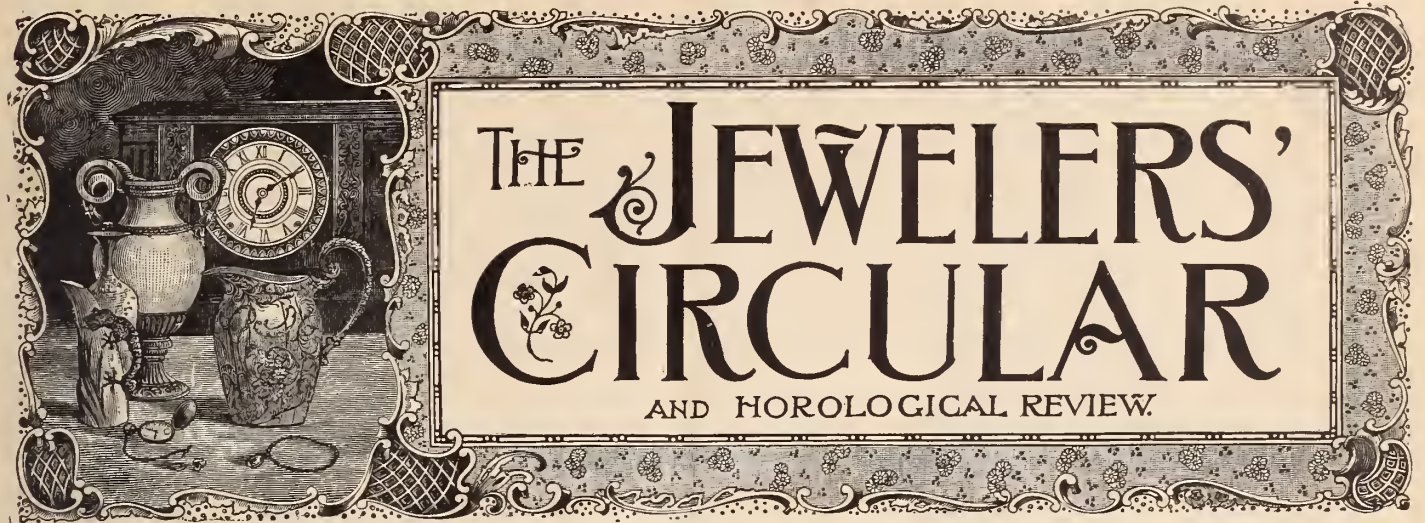


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189 Broadway, New York.

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VOL. XXIX.

NEW YORK, WEDNESDAY, AUG. 8, 1894.

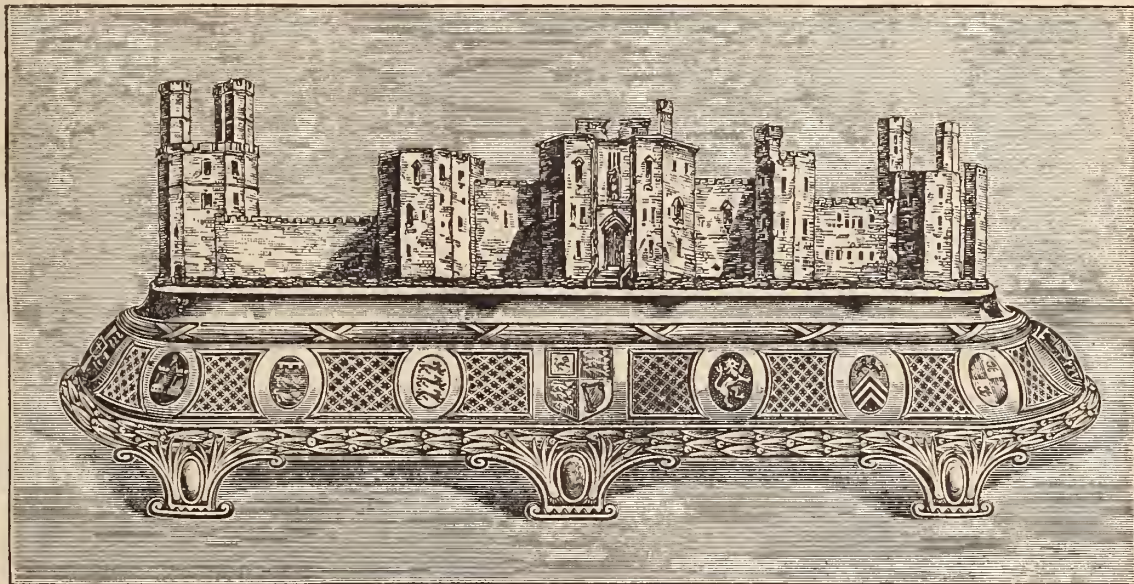
No. 1.

CHARACTERISTIC ENGLISH GOLD AND SILVER WORK.

THE engraving here is a representation of a remarkable specimen of the silversmith's art. It is the casket presented to the Prince and Princess of Wales by the Welsh people on their recent visit to the National Eisteddfod, at Carnarvon. The casket takes the form of the ancient castle of Carnarvon in miniature, and the silver model has been ably executed by Elkington & Co., of Birmingham. It is a work of

chased border of laurel leaves and berries, typical of the ancient military renown of the Welsh nation. The upper moulding represents a border of reeds, bound together with ribbons, intended to symbolize the union of Wales with England. On the intervening space between the upper and lower mouldings a series of heraldic shields are introduced on a chased ground work. These shields are beautifully emblazoned

These heraldic illustrations are all illuminated in their proper tinctures by enamel. The whole is wrought in massive silver, richly chased, and forms a superb example of the silversmith's art. The technicality of the work, with the apt historical nature of the design causes it to rank as one of the finest productions of the firm. The inscription on the reverse side of the casket is as follows:—



SOLID SILVER CASKET PRESENTED TO THE PRINCE AND PRINCESS OF WALES.

unique interest, both as to the feature of the design and the details of its execution. The artist has most faithfully carried out the striking features and architectural details of the noble ruins of this famous historical castle, celebrated as the birthplace of Edward II., first Prince of Wales.

The model rests on a massive silver oblong plateau with rounded ends. The lower moulding is formed of a richly

in glowing gold and enameled proper colors. One of them bears the arms of her Majesty, the Queen, as sovereign of Wales; another those of the Prince and Princess of Wales; the third contains the crest of Denmark, for the Princess of Wales; while the fourth bears the commemorative inscription. Between these shields, and in groups of three, are twelve ovals illustrating heraldically the history of the principality.

PRESENTED TO  
THEIR ROYAL HIGHNESSES THE PRINCE AND  
PRINCESS OF WALES  
ON THE OCCASION OF THEIR VISIT TO THE CAR-  
NARVON EISTEDDFOD,  
CARNARVON, JULY, 1894.

The delegations of the Young Men's Christian Association who took part in the International Congress in London some weeks ago, were received at the Guildhall, by the Lord Mayor, and the representatives



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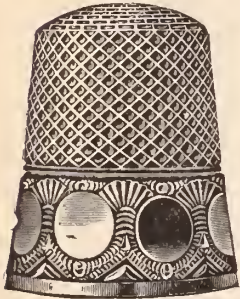
It is an American music box, immeasurably superior in tone, execution and simplicity of construction to ordinary music boxes costing four times as much. By means of interchangeable metallic plates, obtainable at a trifling cost, it will play an unlimited number of tunes of every variety, including the latest operatic and popular airs.

Send for Illustrated Catalogue.

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194 Broadway,  
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AND  
ARTICLES OF VERTU



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MANUFACTURERS  
GOLD & SILVER THIMBLES,  
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AUTOMATIC EYE-GLASS HOLDERS  
198 BROADWAY N. Y.



ESTABLISHED 1870.



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MANUFACTURER OF

≡ FINE ⊗ DIAMOND ⊗ JEWELRY. ≡

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1. The guard remains perfectly rigid in the post.
2. The guard is made of two arms, one running at right angle to the frame and passing through a slot in the post which positively locks the guard.
3. It is easy to fit; for while the angle of the "Eclipse" guards is fixed, the arms of the guards are thin and pliable, so that any desired shape can be given and almost any case fitted with the "Eclipse" guards in the shortest possible space of time.
4. No other guard is so light, clean, and has so little metal.

Send for Circular and Catalogue,

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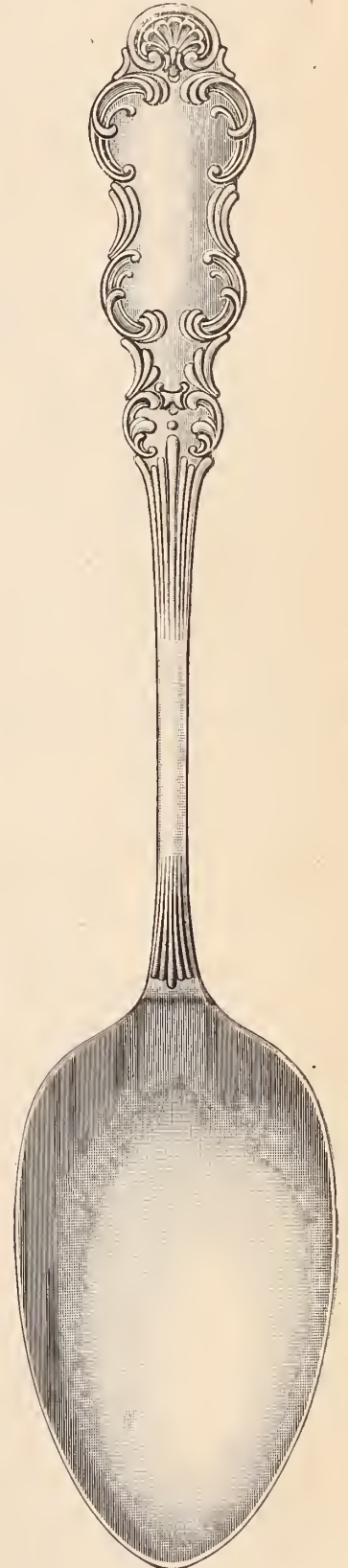
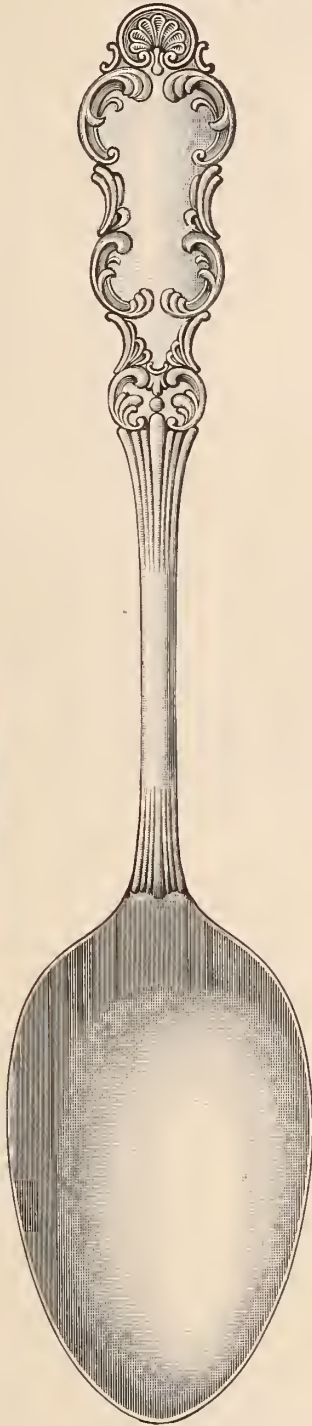
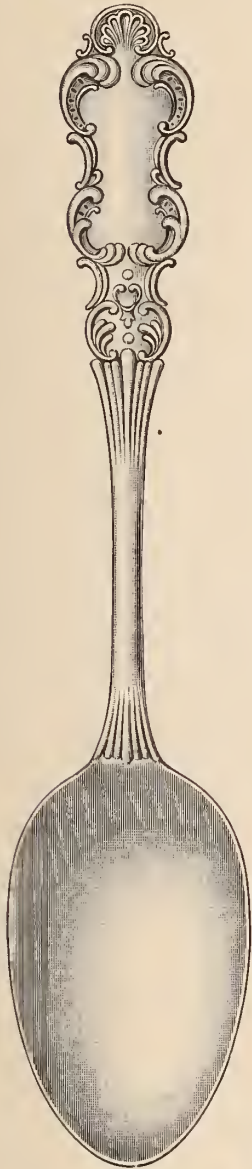
Sole Agents for the "Eclipse" Eye Glasses, IMPORTERS and JOBBERS IN OPTICAL GOODS. Carry large line of Leading American Frames and Lenses.





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MANUFACTURED BY THE LEADERS IN FLATWARE,

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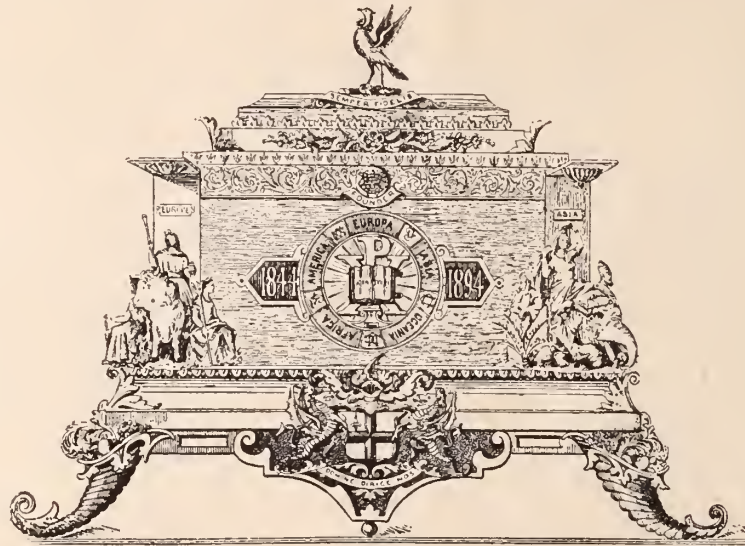
Waterbury, Conn.

16 Cortlandt St., New York.

of the Corporation. The members of the Common Council assembled in the Council Chamber and on the arrival of Sir George Williams, the founder and president of the association, he was presented with the freedom of the city, inclosed in a richly ornamented casket, of which we give an illustration.

The body and the cover of the casket are made of oak, which formed part of the roof of the old Guildhall, and are richly ornamented with statuette groups, emblems, and mountings in gold. The front panel bears in the center the badge of the Young Men's Christian Association in gold and enamel, the dates 1844 and 1894 appearing on either side, whilst at the corners of the casket are four groups, emblematical of Europe, Asia, Africa and America, modeled in gold. Along the top is a band of acanthus ornament, in the centre of which appears a small medallion, bearing the monogram G. W. in diamonds, on a purple ground, and a scroll with "Founder" underneath. Round the cover is a broad band of gold, representing a combination of rose, thistle, and shamrock, the crest and motto of Sir George Williams, carried out in gold and enamel, being placed on the top. The base of the casket is formed of gold,

resting on a stand of silver gilt, bearing in the center the full arms of the Corporation in heraldic colors, the whole resting on four cornucopias, indicative of prosperity



THE Y. M. C. A. GOLD ORNAMENTED CASKET.

both of the city and of the association.

During a fire in Noristown, Pa., Geo. H. Alker, jeweler, fell from a ladder and escaped with a good shaking-up.

Edward Eckart, junior member of Jos. Eckart & Son, Brenham, Tex., has removed with his family to Giddings and opened up a branch store in that city.

### A Student's Ingenuity.

**A**DAM H. BOLANDER, of Toronto, Canada, a member of the Chicago Watchmakers' Institute for the past year, has just completed two marine chronometers, the entire work being wrought from raw materials with the exception of the mainspring, which is of American make and much lighter than the English. The design is a departure from all former standards and is evolved from the maker's brain.

The motive power, it is claimed, is superior to even the English fusee and chain for uniformity of tension. The train is of high numbered wheels and pinions, making a superior action and the escapement is an improved form of chronometer escapement, a modification of the Munger patent. The winding stem is at the figure 3, as in a stem-wind hunting case watch, and the chronometers are encased in brass, instead of wood. It is proposed to forward one of the chronometers to the National Observatory at Washington for trial and it is possible their manufacture on the designs used in the pieces under review, will shortly be entered upon.

H. E. Wagner, Colon, Mich., will occupy a remodeled store.

GEO. L. WEST.

GEO. W. WHITE.

FRANK D. HARTMAN.

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1880 BEST FLATWARE.

**RICH CUT GLASS.**



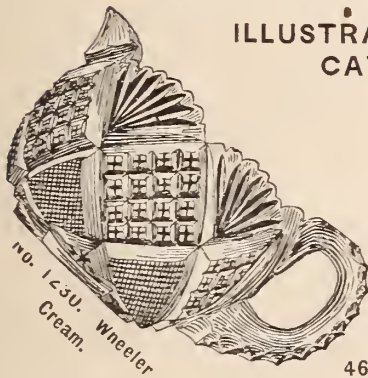
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No. 1230. Wheeler Cream.



No. 616. Flower Bowls. Decorated Glass.

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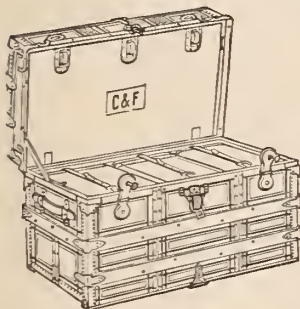
Chicago,  
224 WABASH AVE.

San Francisco,  
220 SUTTER ST.

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MANUFACTURER OF  
WATCH TOOLS, HAIR SPRINGS AND  
**WATCH MATERIALS.**

◀ New Catalogue just issued. Sent on Application. ▶  
WALTHAM. MASS.

**CROUCH & FITZGERALD.**



Jewelry Trunks  
and Cases,  
161  
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Liberty Sts.,  
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WALLINGFORD, - - - - CONN.

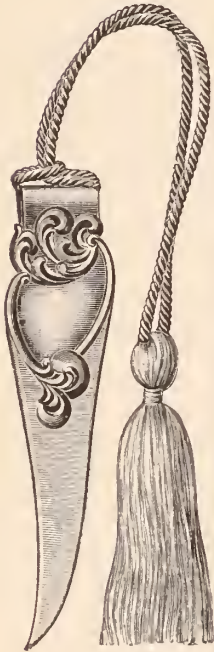


NO. 1  
TIE HOLDER

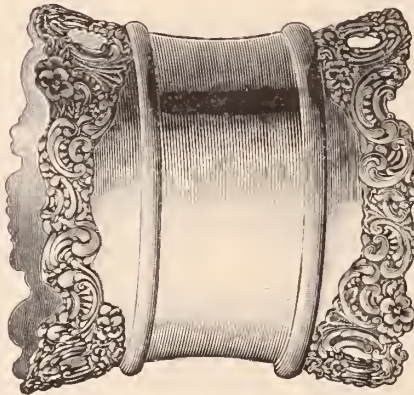
Trade Mark.



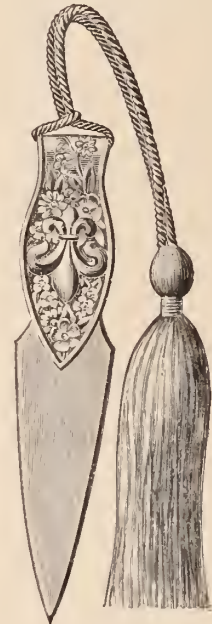
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KEY RING



NO. 10,  
BOOK MARK.



NO. 800  
NAPKIN RING.



NO. 11  
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NO. 102 POCKET KNIFE.

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SAN FRANCISCO  
120 SUTTER STREET.

CHICAGO  
86 WABASH AVENUE



**The Stock of Geo. K. Rudert Sold by the Sheriff.**

WILMINGTON, Del., Aug. 2.—Sheriff Gould Monday morning sold the stock of the jewelry store of Geo. K. Rudert 822 Market St., to Geo. T. Brown for \$1,400. Mr. Brown represented a member of the firm of Heeren Bros. & Co., Pittsburgh. Harry C. Thomas, the Market St. jeweler, bid \$1,350 on the stock.

**The Safe Was Left Open for the Burglars.**

BANGOR, Me., Aug. 1.—A gang of burglars that have been operating in this vicinity lately, struck Winterport last night, and robbed the store of F. W. Haley of jewelry valued at several hundred dollars. The two safes in which the valuables were kept were unlocked, as burglars were known to be about, and if the safes were left unlocked there would be no damage by explosions.

There was no money left in the safe, but the robbers got watches and jewelry worth about \$500 and notes amounting to \$1,500. These are not negotiable, but their disappearance will cause great inconvenience if not loss.

**Jeweler S. Banks Assures the Public That He is Not His Brother.**

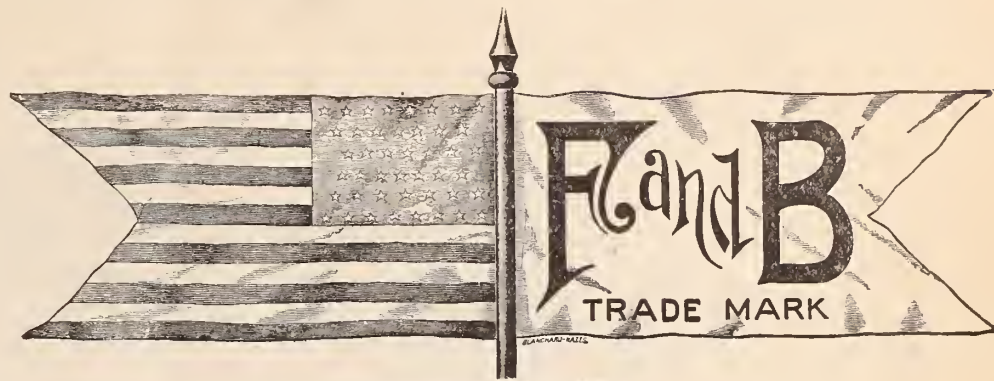
OMAHA, Neb., July 31.—Robert O. Callahan, who at first gave his name as F. A. Smith came to Omaha last week and proceeded to dispose of a quantity of diamonds. Seven of them he pawned or sold to B. Bank, a jeweler, on the east side of 16th St. Later information came from Des Moines, Ia., that diamonds had been stolen from the residence of H. L. Beidenkopp, to the value of \$700 and the thief was supposed to have come to Omaha. Callahan was arrested and on his way to the police station he threw away a diamond ring containing three fine stones. He was afterward induced to confess his crime.

A rather amusing result of the disposal of the diamonds is a notice in the local papers from S. Bank, the jeweler, that he is not the jeweler Bank mentioned as having bought diamonds from an alleged thief; that there are two jewelers of that name on 16th St. The two jewelers are brothers, formerly partners. They dissolved and now have separate establishments facing each other on 16th St.

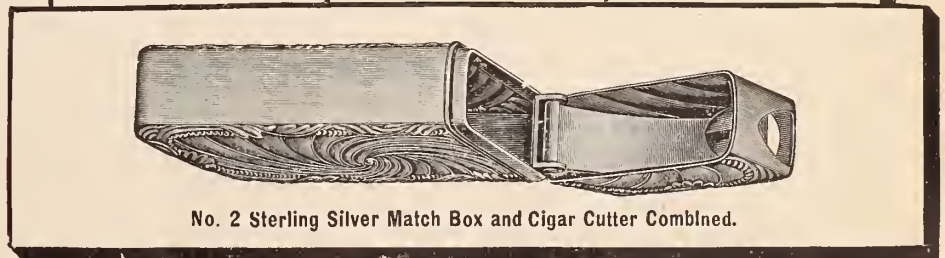
**The Outlook for Archie Tegtmeyer's Creditors Not Good.**

MILWAUKEE, Wis., Aug. 2.—Peter R. Gillis, assignee of Archie Tegtmeyer, the Grove St. jeweler, has filed an inventory of the assets and a list of creditors. The assets amount to \$2,906.90 and the liabilities to \$5,640.50. The outstanding accounts amount to \$260.55.

The German-American bank, \$300; M. A. Mead & Co., Chicago, \$634.09; the Meriden Silver Plate Co., Meriden, Conn., \$414.62; and A. Goldsmith & Son, New York, \$322.24 are the principal debtors.



|  |  |  |
|--|--|--|
| <p><b>Chains</b><br/>Our new line of chains will assay 10 karat 1 10 gold. All gold soldered.<br/><b>American F. &amp; B.</b><br/>1-10 gold.</p>   |  |  |
| <p><b>Watch Chains for Gentlemen</b></p> <p>These goods are of fine quality, and guaranteed to give satisfaction. Some recently added have sold far beyond expectation. They are made of heavy rolled plate in all sizes and patterns.</p>                         | <p><b>Watch Chains for Ladies</b></p> <p>Our Victoria and Princess chains are neat and pretty. They are made in all bright, Roman and bright, platinum and bright gold, and have one or two charms.</p>      |  |
| <p><b>Pins</b></p> <p>Our large line of lace and cuff pins comprise many desirable patterns in gold fronts engraved and trimmed. Also includes baby pins and scarf-pins.</p>   | <p><b>Charms</b></p> <p>This line is adapted to ladies' or gentlemen's chains, and includes a number of heart charms in Roman, bright and satin finish, with stones and without.</p>                         | <p><b>Hair Chain Mountings</b></p> <p>In solid gold and rolled plated. We are headquarters and make everything desirable in this line.</p>   |
| <p><b>"Mount Hope" Buttons</b></p> <p>These are superior to any button in the world. They are easy to put in and easy to take out of the cuff.</p>   | <p><b>Link Buttons</b></p> <p>This line has increased rapidly with us, and is very low in price, embracing all styles in Roman, chased, engraved and plain, with and without stones, and some in enamel.</p> | <p><b>Crosses</b></p> <p>We make four sizes of gold filled in plain, engraved and set with stones, and suitable for our neck chains.</p>   |
| <p><b>Bracelets</b></p> <p>We make a large stock of curb bracelets in five sizes, besides the graduated links, with padlocks and snaps, in chased and plain polished, Roman, rolled silver plate and sterling silver. Also padlocks with keys and a push snap.</p> | <p><b>Glove Buttoners</b></p> <p>We make the interlocking and one with a twist handle, in gold rolled plate and silver rolled plate.</p>   | <p><b>Earrings</b></p> <p>This line includes many pretty patterns in gold fronts engraved, some with pretty trimmings and a small line of hoop drops.</p>  |
| <p><b>Sterling Silver and Solid Gold Sword Scarf Pins</b></p>  | <p><b>Neck Chains</b></p> <p>We make a variety of neck-chains in bright and Roman, with snaps.</p>   | <p><b>Sterling Silver Bracelets and Padlocks</b></p>   |
| <p><b>Gold Lockets Engraved</b></p> <p>These lockets are also made of 10 karat gold throughout, with beautiful designs engraved thereon and the price is so low that they cannot fail to be in great demand.</p>   | <p><b>Gold Front Lockets</b></p> <p>This line is very extensive. Many patterns are plain polished, others nicely engraved, with and without stones.</p>  | <p><b>Rolled-Plate Lockets</b></p> <p>This line is almost endless, and consists of nearly every conceivable shape, size and style. Some are set with imitation diamonds, rubies and sapphires.</p> |
|  | <p><b>Gold Lockets Set with Diamonds</b></p> <p>These lockets are made of 10 karat gold throughout and set with brilliant diamonds. They cannot be surpassed in finish or cheapness of price.</p>            |  |

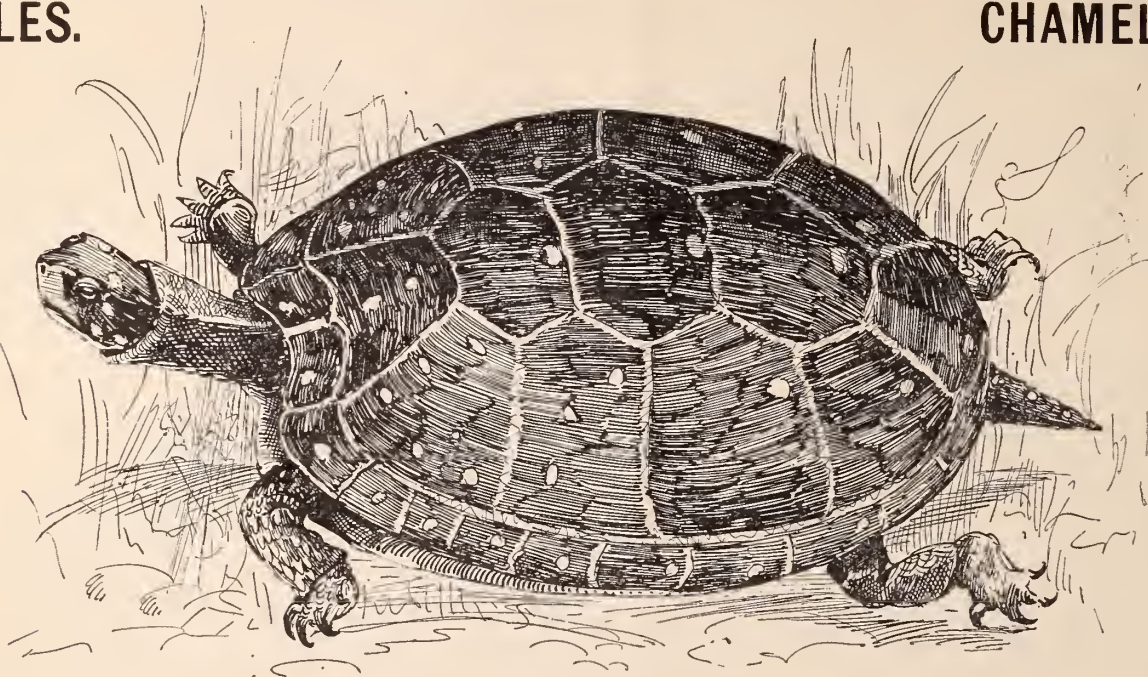


**FOSTER & BAILEY, 100 Richmond St., PROVIDENCE, R. I.**

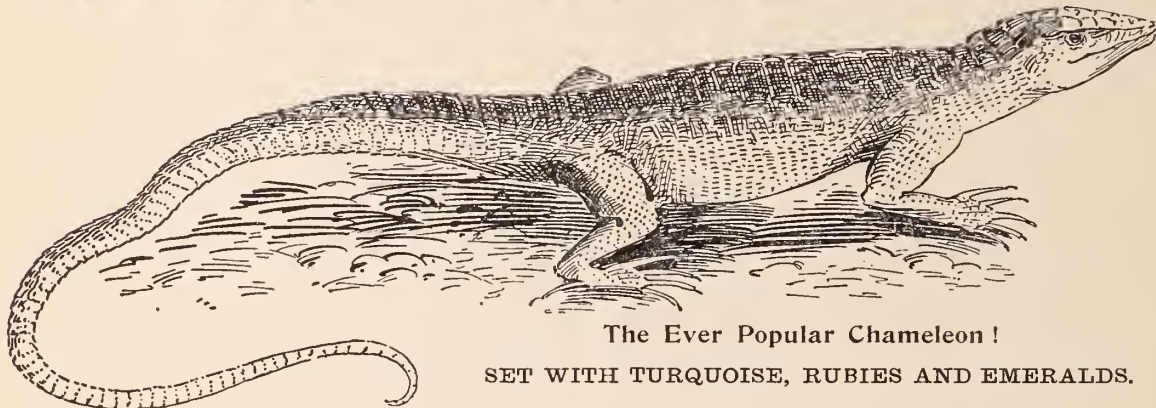


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THE BEST SELLER YET!  
ASK TO SEE OUR NEW ENAMELED FROG!



The Ever Popular Chameleon!  
SET WITH TURQUOISE, RUBIES AND EMERALDS.

Lucky Clovers,

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THERE IS NOTHING BETTER ON THE MARKET!

Other Novelties constantly in preparation. Every Jobber has the Line.

WAITE, THRESHER COMPANY,

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42 & 44 Madison St., Chicago, Ill.

Manufacturer,

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E. G. WEBSTER & SON, of Brooklyn, N. Y.

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MANUFACTURERS OF



Spectacle and Eye Glass  
CASES

90 SOUTH STREET, BOSTON.

Special Cases made to order for Optical Trade. Cases for Trial Lenses. Opera Glasses recovered, etc. Chatelaine Spectacle Cases. Metal Bound Leather Cases for combs, scissors, etc. Over forty kinds of cases manufactured.



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**Death of The Circular's Kansas City Correspondent.**

KANSAS CITY, Mo., July 31.—William M. Bloss, a member of the reportorial staff of the *Star*, and well known in the jewelry trade by reason of his connection with THE JEWELERS' CIRCULAR as that journal's Kansas City correspondent, died suddenly at his home, 101 Wabash Ave., July 28. His death was caused by appendicitis after a brief illness. He was attacked by the disease on July 21, but it was thought he would soon recover. On last Thursday night, however, he took cold in some manner, and from that time failed rapidly.

Mr. Bloss was the son of Orlando P. Bloss, acting manager of the firm of W. W. Morgan & Co., of this city. He was born in Potsdam, N. Y., Sept. 12, 1870. He was educated in the schools of Potsdam and Montreal, Canada. In 1885 he came to Kansas City with his parents and attended the Kansas City high school, but ended his studies a few months before the time of graduation. In 1887 he entered upon his newspaper career, his first work being for the *Evening News*. In 1890 he became the acting city editor of that paper. In the same year he went to the *Globe*, of which he was night editor. He was then for a short time with the *Evening Times*, but in September, 1890, he left that paper to accept a position with the *Star*. Shortly after his connection with the *Star* he became the police reporter, which position he held at the time of his death. Mr. Bloss was an able reporter, being popular, alert and observing. He was well known to all the members of the police force of the city and was a clever newspaper writer.

At the meeting of the Police Relief Association the following resolution touching the death of Mr. Bloss was adopted:

“Resolved, That the Police Relief Association hears with sincere sorrow of the death of Will M. Bloss, whose labors among us as a newspaper writer have been continuous for many years; that we express in this manner our esteem for his honest, conscientious and reliable work while among us, and extend our heartfelt condolence to the members of his family.”

[William M. Bloss had been the Kansas City correspondent of THE JEWELERS' CIRCULAR over three years, and during this period he always evinced a deep interest in the affairs of this journal, his services showing thorough and conscientious endeavor.—ED.]

**Important Changes in Wendell & Co. and Wendell Mfg. Co.**

CHICAGO, Ill., Aug. 4.—D. S. Simon, a Chicago business man, formerly engaged in the wholesale clothing business in this city, has purchased an interest in the firm of Wendell & Co., and stock in the corporation of the Wendell Mfg. Co., and becomes an active partner in both concerns. The business interests of the firm had become so extensive that Mr. Wendell found his time required almost entirely in looking after the manufacturing branch of the business. Mr.

Simon's taking charge of the office management and accounts will give Mr. Wendell the time required for manufacturing interests.

Mr. Simon is a young and successful business man who impresses one very favorably as well qualified to properly look after the duties that will devolve upon him. He is thoroughly familiar with the handling of accounts and will devote his entire time and energies to the affairs of the companies. No change will be made in the style of the firms and no further change in the management.

The firms are now settled in their new quarters, 4th floor, Champlain building, N. W. corner Madison and State Sts., in the very center of the jewelry district. The jewelry manufacturing department adjoins the spacious offices and is complete in all its details for the production of any article of jewelry or for repairs. The workrooms are finely lighted and excellently arranged, and the facilities are admirably adapted to the increased business for which the firms will strive and which they hopefully look forward to.

**Time Inspection on the C. & O. R. R. and St. L. & San F. R. R.**

CHICAGO, Ill., Aug. 4.—The excellent time-keeping qualities of the American watch are again well shown in the time service inspection reports of watches carried by employes of the Chesapeake and Ohio Railway and the St. Louis & San Francisco Railway, just issued by General Inspector J. W. Forsinger, Columbus Memorial building, this city. The summaries follow:

CHESAPEAKE & OHIO RAILWAY.

|   |         |     |
|---|---------|-----|
| Watches inspected,                                    | - - - - | 753 |
| Watches compared with standard time weekly,           | - - - - | 633 |
| Average number of days run for rated watches,         | - - - - | 26  |
| Average daily variation, in seconds for rated watches | - - - - | .8  |

ST. LOUIS & SAN FRANCISCO RAILWAY.

|   |         |     |
|---|---------|-----|
| Watches examined,                                     | - - - - | 391 |
| Watches compared weekly,                              | - - - - | 329 |
| Average number of days run for rated watches,         | - - - - | 41  |
| Average daily variation in seconds for rated watches, | - - - - | .5  |

The number of men on the Chesapeake & Ohio complying with the order has been materially increased in comparison with the previous quarter, and on the St. Louis & San Francisco the average daily variation is cut down two-tenths of a second. The following able corps of inspectors contributed to this gratifying result:

Chesapeake & Ohio—J. F. Allen & Co., Richmond, Va.; J. W. Lipop, Clifton Forge, W. Va.; Keller & George, Charlottesville, Va.; W. L. Fredeking & Co., Hinton, W. Va.; Glenn Hilton, Huntington, W. Va.; F. Piepers, Covington, Ky.; Wm. Owen, Cincinnati, O.; J. Jones, Lexington, Ky., and I. N. Pollock, Ashland, Ky.

St. Louis, and San Francisco—J. A. Droz, St. Louis Mo.; Henry Seele, Newburg, Mo.; Wm. Brazeale, Pacific, Mo.; Frank Clark, Springfield, Mo.; J. L. Woolford, Monett, Mo.; Balsley & Weir, Joplin, Mo.;

L. M. Smith, Pittsburg, Kan.; E. D. Tanquary, Neodsha, Kan.; C. S. Poole, Anthony, Kan.; H. W. Nunamaker, Ellsworth, Kan.; Klein & Fink, Fort Smith, Ark.; Noyes & Huber, Paris, Texas; and W. T. Danner, Burrton, Kan.

Out of 391 watches inspected for the St. L. & S. F. but 13 were Swiss, and of 753 for the C. & O. there were but 7 Swiss and 1 English.

**A Complication in Which it is Difficult to Place the Liability.**

SEATTLE, Wash., July 30. — A few weeks ago Joseph Mayer, of this city, purchased the stock of J. Kingham & Co., jewelers, Victoria, B. C., from the assignees of Green, Worlock & Co., who had taken possession under a bill of sale. Mr. Mayer then rented the premises and prepared for an auction sale of the goods. Just before the sale commenced, however, C. Booth, the provincial assessor and tax collector, came in with a warrant and seized the stock for \$90, personal property tax due by J. Kingham & Co. for the past three years. Mr. Mayer was indignant and claimed he should not have to pay another man's taxes as he had bought out the stock in good faith and had paid for it without notice of any taxes being due.

Mr. Mayer, in addition to taking steps on his own account, fell back on the assignees of Green, Worlock & Co., and threatened to hold them liable for damages and loss which he might sustain. While the assignees were getting ready to apply for an injunction to restrain Mr. Booth from interfering with the sale or taking possession of the goods, and the solicitors for Mr. Mayer were moving in the same direction, Mr. Booth suddenly withdrew, but not before a writ had been issued against him claiming \$1,000 damages and an injunction.

Mr. Booth claims that as provincial tax collector he has the right to follow the goods in respect of which the tax is due, no matter in whose possession they are, and there is a probability that the courts will be in the near future asked to decide whether he is right or not.

**A Collecting Attorney for Wm. B. Durgin Arrested.**

SYRACUSE, N. Y., Aug. 3.—Attorney James A. McFarrar, of this city, was arrested yesterday morning on an order granted by Justice Vann, on the affidavit of Henry B. Buck, of the law firm of Buck & Brown. Mr. McFarrar was taken to the Court House and immediately admitted to bail in the sum of \$250.

Mr. McFarrar was employed to make collections in this city by William B. Durgin, silversmith, Concord, N. H. The collections were made, but it is claimed that the defendant never made a settlement. The lawyer had arranged to meet Mr. Buck here yesterday for the purpose of bringing about an amicable settlement. He was called unexpectedly from town,



however, and was not able to meet him at the time arranged. When Mr. McFarran failed to put in an appearance the papers were issued and his arrest followed.

#### Bridgeport Has an Addition to its Silverware Industry.

BRIDGEPORT, Conn., Aug. 2.—The Biggins-Rodgers Co., a new concern, will open up in the West End employing about 100 hands.

The company will manufacture silver plated ware. The concern was to locate in Wallingford but the inducements held out to come to this city, were more advantageous. The majority of the capital stock is held by local business men. Alderman W. H. O'Hara and assessor S. C. Osborne are interested in the company and were instrumental in its location here.

An effort is being made to induce the Campbell-Metcalf Silver Co., of Providence, to remove to this city but it is not yet known whether it will prove successful or not. The company manufacture sterling silverware and have a big contract for the Holmes & Edwards Silver Co., of this city. G. C. Edwards, of the local concern, is vice-president of the company and is trying hard to induce them to come here. The concern have outgrown the quarters they at present occupy. The *Providence Journal*, however, announces that the Campbell-Metcalf Silver Co. have decided to remain in Providence.

#### The Big Libel Suit Against the H. Hirschberg Optical Co. Dismissed.

ST. LOUIS, Mo., Aug. 3.—In the United States Circuit Court Wednesday morning, the \$50,000 libel suit of A. Friedman, of Cleveland, vs. the H. Hirschberg Optical Co., of St. Louis, was dismissed. The dismissal was caused by Friedman, or his at-

torneys, not depositing the necessary cost of the court with the clerk, to show that the suit was being brought in good faith.

#### Missouri Jewelers' Fifth Annual Picnic.

ST. LOUIS, Mo., Aug. 3.—The Retail Jewelers' Association of Missouri will have their fifth annual excursion and picnic, Aug. 12th, at Upper Lake Park, Creve Coeur, Mo. The features will be athletic sports, boating, dancing, racing, etc.

The committee of arrangements is composed of H. Mauch, Geo. Stumpf, Ed. Boehmer, G. Eckhardt, Wm. F. Kemper, and Frank Baier.

#### A Daring Robbery While the Store was Being Closed.

BUFFALO, N. Y., Aug. 1.—An exceedingly bold robbery took place shortly after 10 o'clock Monday evening in Huson's jewelry store, 334 Connecticut St. Mr. Huson was away from the store at the time, and Mrs. Huson was entirely alone. She was engaged in transferring the trays of valuables from the cases to the safe, preparatory to closing up for the night.

A man entered the store about five minutes after 10. His appearance at once aroused Mrs. Huson's suspicions. She quickly placed a tray of diamonds in the safe and started to do likewise with a tray of watches, but the man was too quick for her. He snatched the tray from her and the watches fell to the floor. Mrs. Huson started around the counter to intercept him. The man gathered up three of the watches and rushed past her, knocking her down. He then ran to 13th St. and up to Vermont, where he shook off his pursuers.

The police have a description of the man. He is about 5 feet 4 inches tall, and has a light moustache. He wore a sack coat last night. Mrs. Huson was not injured.

#### S. Kirk & Son Claim to Have Been Robbed of \$16,000 Worth of Property.

BALTIMORE, Md., Aug. 4.—Samuel Kirk & Son, silversmiths, 106 E. Baltimore St., claim to have been robbed of about \$16,000 in silverware, from time to time, and it is stated by their detectives that the alleged thefts were the result of a conspiracy among some of the firm's employes. On Friday Marcus Korman was arrested on the charge of having in his possession goods alleged to have been stolen from the firm. Korman has a place of business at 818 East Pratt St. He was formerly an employe of the firm.

Yesterday Peter H. Keeler, who lives on Druid Hill Ave., near Hoffman St., L. W. Walker, 652 West Franklin St., A. K. Addison, 837 West Lexington St., and Louis Falkenstein, 1622 North Stricker St., were arrested on the charge of having property, in the shape of silver spoons, etc., belonging to the firm. They had been presented by the grand jury. A presentment was also found against another man who is now in New York, and for whom the detectives are looking. Upon the finding of the presentments, bench warrants were at once issued, and the four men in the city were picked up and sent to jail. They and Korman gave bail and were released for the action of the Criminal Court.

The defense of the four arrested yesterday is that they robbed their employer of nothing but his time, and claim that all of the goods which they are accused of having stolen belonged to themselves. They say that they manufactured them out of coin silver in hours when they should have been working for Mr. Kirk. Experts will have no difficulty in determining whether the spoons were made from coin or sterling silver.

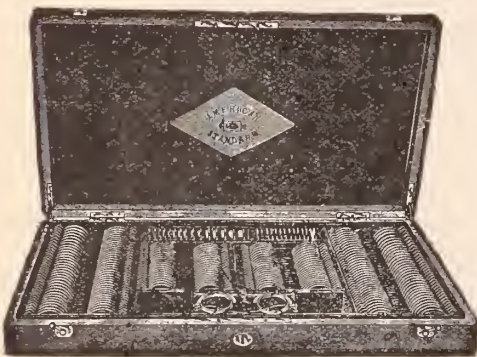
When the alleged peculations were first discovered, the case was put in the hands of private detectives O. F. Miller and Thomas J. Hardesty. They arrested a workman under suspicion as he was leaving the factory, and he had silver knives, forks, etc., in his pockets. He confessed his guilt, and, it is understood, will be used as a witness.

#### Sudden Death of John L. Crocker.

John L. Crocker, the head watchmaker in the office of Robbins & Appleton 21 Maiden Lane, New York, died suddenly Sunday evening while out walking with a friend. An ambulance surgeon was summoned quickly from St. Vincent's Hospital, but Crocker was dead before the ambulance arrived. The physician said that he had broken a blood vessel and had had a severe hemorrhage of the lungs. Mr. Crocker was 50 years old and lived at 39 W. 9th St. He was married and had a large family who were away in the country at the time of his death. Deceased was well and favorably known in the jewelry trade, with which he had been identified for many years.

No jeweler or watch repairer should be without a copy of "WORKSHOP NOTES," a new and very useful book for the workshop. Send for circular containing a complete index of the book, and judge of its merits for yourself.

## A Trial Case of Lenses



Send us a trial order and we will do our best to please.

is now considered a necessity for any one selling Spectacles, and who desires to please his customers and hold their patronage.

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414 Washington Street, Boston.



**Mid-Summer Outing of Boston Jewelers' Club.**

BOSTON, Mass., Aug. 4.—When the sun emerged from his morning bath off the New England coast to-day a huge dogday fog bank interposed its drizzliness between that luminary and the Hub's pleasure seekers, and for a while the prospects for the outing of the Boston Jewelers' Club were decidedly

ful representative of old Neptune and recognized him immediately, the city was rapidly dropped astern, and half an hour later Hull hove in view. Fast to the float of the Hull yacht club they were moored in a few minutes and at the club house a tempting banquet awaited them.

The courses were interspread with a variety of salt sea yarns, and while the in-

sisted upon scintillations of wit from everybody present. The oratory of the occasion was informal, but it was a decided aid to digestion. "Bob" Hamilton's lecture on the solitaire was admittedly the most remarkable effort of the afternoon, but where everybody was eloquent comparisons perhaps should be waived.

An hour of sport in the bowling alleys followed, and President Morrill's side covered themselves with glory by taking Secretary Pratt's followers into camp and piling up several strikes to spare. A voyage to Nantasket beach and a twilight run up the harbor to South Boston brought the very enjoyable day to a close and another vote of thanks was added to the long list of such votes that have been passed by the *Navarch's* guests in return for courtesies received from her popular commander.

[The *Navarch*, of which an engraving appears above, has an overhanging stern, which is considered an advantage, adding to her speed. She makes 18 knots at top speed. Her color is white, with buff and gold trimmings, polished brass rail and other metal work, buff smokestack while the pilot house and other woodwork are dark. Her cabin is upholstered in golden brown. The *Navarch* is a 70-footer.—Ed.]



THE NAVARCH, WHICH HAS CARRIED MANY A JOLLY PARTY OF JEWELERS.

dubious. But fair skies had never yet failed them, so they hoped for the best, and when old Sol burned rifts in the clouds about noon and the west wind hustled down from the Hoosac tunnel and dried up the mists that hung over the *Navarch*, a round dozen of the members shouted in chorus, "I told you so!" and climbed aboard President Morrill's yacht.

Then the fun began, for a jollier crew of cruisers never sailed the seas. After everybody had been introduced to the midshipmite, except "Bob" Hamilton, who had been on a previous voyage with the youth-

cense from twelve havanas filled the air toasts to the president, the club and the members, present or absent, were proposed.

At the head of the table sat president Chas. F. Morrill, and around the board were the other participants as follows: James S. Blake, M. N. Smith, Henry W. Patterson, O. A. Drinkwater, Wm. H. N. Pratt, Chas. Harwood, E. A. Bigelow, Wm. A. Thompson, Arthur H. Pray, John B. Humphrey, Robert Hamilton.

That the after-dinner speaking sparkled with brilliants goes without saying. Commodore Morrill presided and gracefully in-

**Two More Parties of Diamond Cutters Arrive from Holland.**

The party of workmen who, as told in THE CIRCULAR last week, came over on the *Veendam* and who were detained on suspicion of being under contract with Zilver Bros., diamond cutters, the members of which firm were also passengers on that vessel, have been released by the immigration authorities.

The *Rotterdam*, which came in early last week, brought twenty-five diamond cutters, who landed, and twenty more came over on the *Spaarndam*, which arrived here Sunday morning.

It is not doubted by the authorities that these men are all going to work for Zilver Bros., but as there is no evidence to that

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**BACHRACH & FREEDMAN,**

- SILVERSMITHS, -

1 & 3 UNION SQUARE, - - - - NEW YORK.



TRADE MARK.

effect they can do nothing. It is said, however, that an investigation is being conducted in Europe. Under the contract labor laws alien immigrants may be arrested on a warrant issued by the Secretary of the Treasury at any time within a year after landing.

#### Two Firms Claim the Right to Use the Name Benj. Pike's Son.

An argument Monday before Judge Truax, of the New York Supreme Court, on a motion to punish for contempt, brought to light a controversy between two opticians

over the use of the name "Benj. Pike's Son."

Benj. Pike started in business in 1804 and became famous as an optician. After his death the business was carried on by his descendants. In 1879 a copartnership was formed between Daniel Pike, Arthur M. Pike, and Joseph Robinson, under the name of Benj. Pike's Son & Co. Robinson sold his interest back to them three years later, and they went on as Benj. Pike's Sons. On July 1, 1891, Daniel Pike retired and sold the business to Mansfield Handville, together with the good will and the sole right

to use the name, Benj. Pike's Son. His store is in East 23d St. Arthur M. Pike and Daniel Pike are both dead.

In the meantime, Joseph Robinson, the former partner, had gone into business at 1146 Broadway. He put out a sign eighteen feet long with "Benj. Pike's Son & Co." in large capital letters upon it, and above, in very small letters, "Joseph Robinson, late of the firm of." He also sold goods in cases stamped "B. Pike's Son & Co., Opticians, 1146 Broadway, N. Y.," without the addition of his own name. The suit was brought by Handville, and on May 15, 1894, Justice Andrews entered judgment against Joseph Robinson enjoining him from displaying the sign complained of or "any sign of similar import in which the words Benj. Pike's Son & Co. or any part thereof, including the word Pike shall be placed in letters of larger size than are used in the displaying of any other word or words which may be placed thereon, and from selling optical goods bearing the name of Pike or any imitation or combination thereof."

Robinson changed his sign and the stamp on his cases. Over the words "Benj. Pike's Son & Co." on the sign he placed his own name in letters of the same size, but with "formerly of the firm of" in small letters. This did not satisfy Handville who secured from Justice Truax an order for Robinson to show cause on Monday why he should not be punished for contempt.

Judge Truax granted the motion to punish Robinson for contempt and said he would fix the amount of the fine later.

#### A Plan for an Association of Optical Companies.

A rumor to the effect that the following well known optical houses, H. A. Hardy & Co. and Geneva Optical Co., Chicago; The Julius King Optical Co., Cleveland; L. Black & Co., Detroit, and the Johns on Optical Co., Detroit, are said to be in a pool similar to that attempted last year to contract for the entire output of the American Optical Co., was emphatically denied Monday by Leo Wormser, the manager of the New York branch of the Julius King Optical Co., 14 Maiden Lane.

Mr. Wormser told a CIRCULAR reporter that a combination among the optical jobbers had been proposed, but for an entirely different purpose. The E. Kirstein's Sons Co., Rochester, N. Y., he said, had written to a number of the jobbers in the east and west in reference to forming an association for their mutual protection against "beats," listing delinquent debtors, etc. A meeting for this purpose was called for yesterday at Niagara Falls.

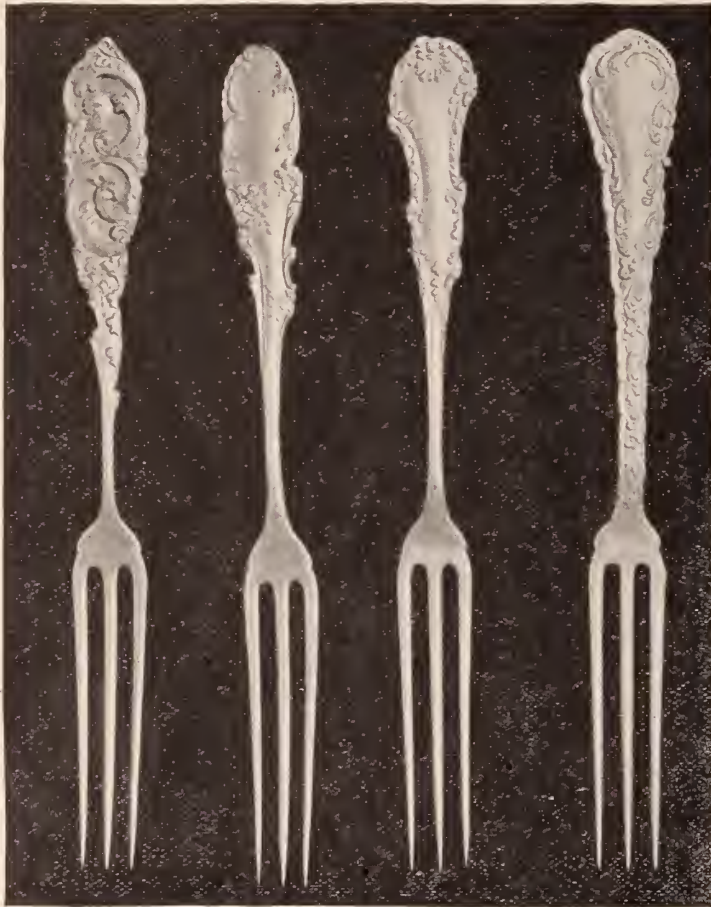
Mr. Wormser said that it was distinctly understood that in coming together these houses were to make no arrangements for fixing prices or to transact any business of such nature.

In a fire in Brooklyn, Ia., the store of E. H. Talbot was damaged to the extent of \$2,000.

## BERRY FORKS.



THIS POPULAR ARTICLE IS JUST NOW IN GREAT DEMAND. WE SHOW BELOW A FEW PATTERNS IN OUR LARGE LINE OF THESE GOODS.



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# F. M. WHITING & CO.,

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Sterling Silver, Hollow Ware, Flatware, Toilet Articles, Novelties, Silver Jewelry, Etc.

WE HAVE ALWAYS SOMETHING NEW.



# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY  
**THE JEWELERS' CIRCULAR PUB'G CO.,**

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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The Courts have decided that all subscribers to journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

Member of the American Trade Press Association.

VOL. XXIX. Aug. 8, 1894. No. 1.

THE CIRCULAR having received several inquiries seeking definite information concerning the origin of the sentiment of birthday gems, it has been deemed desirable to go deeply into the subject in replying to the latest query, and accordingly a long, erudite disquisition on birthday gems appears in another portion of this issue. It is doubtful if the subject has ever been treated as exhaustively as in the present case, though the language of the various stones as expressed in rhymes, has been omitted, no true order being observed here in the names of the stones for the different months.

**American Railway Watches.** THE reports of the inspection of watches of employes of the various railroads, published in these columns as soon as they are issued, reflect the qualities of the American watch in a decisive manner. The high records evidenced by the sum-

aries printed on another page, relating to watch inspection on the Chesapeake & Ohio R. R. and the St. Louis & San Francisco R. R. are but a repetition of those shown by summaries relating to other roads. Average daily variations of .8 and .5 seconds respectively on the two roads are about as little as can be hoped for, and it is an eloquent commentary on the adaptability of the American watch for railway purposes, that of the 1,144 timekeepers employed on both roads only 21 or less than two per cent. are of foreign make.

### An Epidemic of Daring Robbery.

AN epidemic of daring robbery in the jewelry trade swept over the country last week. On one of the busiest blocks of Broadway, New York, a thief assaulted a jeweler in his store, with a piece of lead pipe. The very fact that a thief should attack a jeweler in his store on Broadway in full daylight is a tribute to the general freedom of the city from such crimes. The assailant calculated on the absence of suspicion on the part of his intended victim. The enthusiasm and success with which citizens joined in the pursuit of the thief might prove a deterrent from such operations in the future. In Buffalo, N. Y., as a jeweler was closing the store for the night, a thief grabbed a tray of goods and escaped. In this case the jeweler was a woman, and therefore, while the robbery was daring the chance of escape was greater than it would have been had the jeweler been a man. In Port Huron, Mich., a jeweler left his store and a thief helped himself to the stock from the counter cases. This was another daring theft, but the proprietor apparently lacks the first elements of knowledge on the subject of the preservation of property. Other robbers operated in different towns, using various methods. Of all the schemes of robbers, that employed in New York, last week, is the most guard against.

### Fiddling With Bankruptcy Legislation.

THE Bailey Bankruptcy bill which recently passed the House has been reported favorably in the Senate by the Committee on the Judiciary. Accompanying it are a number of amendments, one of which provides that all creditors of a bankrupt shall be provided for whether named in the list filed or not, but that a creditor whose name has not been returned to the court prior to the debtor's decree of discharge shall not be bound by it; while another provides that the property assigned be administered and distributed among creditors according to the laws of the State where the property is situated instead of the State where the debtor resides, as provided by the Bailey bill. These amendments good in themselves, do not, however, change the character of the bill itself, and they offer no ground upon which the friends

of a true National bankruptcy measure can support it. The proper thing for the Senate to do in the premises was to substitute the Torrey National bankruptcy bill for the imperfect and ill considered measure passed by the House.

## The Week in Brief.

THE Boston Jewelers' Club had their Mid-Summer outing—The death occurred of William J. Duckrell, Washington, D. C.—Charles Stoupp, Turtle Creek, Pa., had an exciting encounter with burglars—The assignee of Archie Tegtmeyer Milwaukee, Wis., filed his schedules—Pearl fishing was renewed in the Pecatonica River, Ill.—W. P. Hanson's store, Belle Plaine, Ia., was burned out—The store of E. H. Talbot, Brooklyn, Ia., was damaged by fire—Several Connecticut manufactories started up after their annual vacations—The works of the E. N. Welch Mfg. Co., Bristol, Conn., were closed—The stock of Geo. K. Rudert, Wilmington, Del., was sold by the sheriff—The safe of F. W. Haley, Winterport, Me., was burst open and rifled of its contents—A diamond thief was captured in Omaha, Neb.—The executive committee of the Jewelers' Security Alliance held their monthly meeting—Judgment was given against Lazar Katlinsky and A. M. Gatzert, Chicago, in favor of Henry E. Oppenheimer & Co., New York—The American Horological Society adopted a badge—A thief who robbed H. R. Streuve, Cincinnati, O., was captured—The Hamilton Watch Co., Lancaster, Pa., resumed operations after their annual vacation—The store of N. W. Mann, Clio, Mich., was daringly robbed—The Biggins-Rodgers Co. will erect a silver plate manufactory in Bridgeport, Conn.—A partner was admitted to the firms of Wendell & Co., and Wendell Mfg. Co., Chicago, Ill.—The time inspection report of the watches carried by the employes of the Chesapeake & Ohio Railroad, and St. Louis and San Francisco Railroad was issued—A plan for the formation of a protective organization among the optical companies is being considered—The death occurred of William M. Bloss, Kansas City correspondent of THE JEWELERS' CIRCULAR—The affairs of the Columbus Watch Co. are being adjusted—W. A. Graham, & Co., Marlboro, Mass., have assigned—Abraham Johnson, Portland, Me., is insolvent—Cohen's jewelry store, Port Huron, Mich., was boldly robbed—A daring robbery occurred in the store of Alexander Newburger, New York—The heavy libel suit against the H. Hirschberg Optical Co., St. Louis, Mo., was dismissed—S. Kirk & Son, Baltimore, Md., reported a large robbery.

W. A. Graham & Co., retail jewelers, Marlboro, Mass., have assigned and the assignee is disposing of the debtors' stock.



# NEW FALL PATTERNS IN FLATWARE.

DESCRIPTIONS OF THE PATTERNS IN STERLING SILVER FLATWARE PRODUCED FOR THE FALL SEASON OF 1894.

## PART II.

### THE EMPIRE.

WHITING MFG. CO.

**T**HE Whiting Mfg. Co., 18th St. and Broadway, New York, are now presenting their new spoon pattern to the notice of the trade. Following their Louis XV. pattern, which was the outcome of an appreciation of a demand for a rich, plain pattern, and which achieved a success in the trade unequaled by any other, the *Empire*, illustrations of which appear on page 15, continues the high character of the Whiting patterns. As the Louis XV. pattern reflected the characteristics of the art of the period of the French Renaissance, which was a combination of the beauties of preceding periods, so the *Empire* pattern reflects the main *motifs* of the art of the immediately succeeding reigns, when France was at the height of her artistic achievement. The *Empire* style was in reality a rebirth of the older Pompeian style, being expressed with the same elements of decorative detail. These elements are vividly treated in the design under consideration, and as may be seen, lend themselves marvelously to the working of a rich and plain pattern, which has been the object of the designers and manufacturers. The outline of the handle is a beautiful variation of the old French thread and contains the curves of the artistic productions of the *Empire*. The floral details, the thread and the columnar effect along the handle are true Pompeian or in other words *Empire* in character. Thus it may be seen that the main *motif* of the design has not been departed from, and that the spoon *ensemble* is thoroughly reflective of the *Empire* period, after which it has been felicitously christened. So much for the general decorative features. As to the working of the design, the ornaments are shown on the reverse and are in the same relief at the back as in the front; the interior portion is slightly convex on both sides, and thus altogether the back is supplementary to the front. By this treatment the parts of greater strain are heavier, and while the pattern in general effect is unusually dainty and graceful, the pieces are strong and thoroughly adapted as articles of utility. Artistic and responsive to the prevailing styles in decoration and dress, the *Empire* will, we reiterate, maintain the high reputation the Whiting Mfg. Co. possess.

\*

### THE IMPERIAL CHRYSANTHEMUM.

GORHAM MFG. CO.

**I**N a unique and beautiful pamphlet which in itself illustrates the highest achievements in lithography and is well worthy of preservation on that account

alone, the Gorham Mfg. Co., 19th St. and Broadway, New York, announce to the trade the introduction of their new spoon pattern, the *Imperial Chrysanthemum*. The chrysanthemum is the favorite flower of Japan, and is no less a favorite in America. Its character adapts it peculiarly to serve as the dominant feature of the ornament of any piece of silver table ware. This opportunity the Gorham Co. have taken advantage of with the highest results. The flower selected is the *Kiku* or Imperial chrysanthemum. The designer has happily chosen an outline that is pleasing to the sight, and has skilfully applied the floral details, bringing out in bold relief, every detail both of figure and line. The pattern is one of the richest that has come under our notice and if artistic achievement in designing combined with perfect workmanship account for anything, we predict that the *Imperial Chrysanthemum* will be among the most successful productions of the Gorham Mfg. Co. The illustrations in the pamphlet are confined to the "Dozen Work" which the company are now making, and for which they are now ready to solicit orders for early delivery. The fancy pieces, the bowls of which will embody new and attractive features both in configuration and ornament, will be ready for delivery in the near future.

(Series to be continued.)

### The A. C. Smith Watch Co. Buy Out the Non-Magnetic Watch Co. of America.

It is a matter of pleasure to us to announce the termination of the long train of unfortunate legal complications which has surrounded the Non-Magnetic Watch Co. of America, and which is now ended by the purchase of the entire assets and property of that company by the A. C. Smith Watch Co. Negotiations looking to this result have been under way for some time, but so many legal barriers blocked the way that it was not till now that an order of the court could be granted for the sale of the entire property and legal possession given. This order was secured from the court last week, and on Friday last the purchase money was paid over and the entire property transferred.

The A. C. Smith Watch Co., as has already been noted in THE CIRCULAR, are organized under the laws of New Jersey with a capital of \$100,000, fully paid, and have already established themselves by the introduction of and placing on the market the "Charmilles" watch, which has met with marked success. The president of the company, A. C. Smith, is a veteran in the watch business and has been identified with the non-magnetic watch business since its in-

ciency. It is due to his unshaken faith in the merits of the Paillard watch and his indomitable pluck that the legal complications and difficulties that have beset the Paillard non-magnetic watch business have been surmounted.

It is the intention of the A. C. Smith Watch Co. to continue the manufacture and sale of Paillard non-magnetic watches, re-establish the business on a sound financial basis, and to make for the watches a place in the market that will be permanent. A slight prejudice in the minds of some dealers against non-magnetic watches, is either due to a lack of knowledge on their part or to imperfections in the watches which have long since been overcome. The rapid growth of the use of electricity and the consequent destruction of watches by magnetic influence, make non-magnetic watches a necessity. Paillard non magnetic watches are not only non-magnetic but are reliable timekeepers as well, and now that the commercial atmosphere is cleared their sale should meet with signal success.

### Arrested Because He had Eighteen Watches in His Possession.

DES MOINES, Ia., Aug. 2.—The police have arrested Chas. R. Allen, at his room, at 812 W. Mulberry St. In his room the detectives found 21 solid gold watches. Allen was locked up and held on suspicion of having stolen them. He denies that they are stolen. He claims he bought them by telegraph of M. C. Eppenstein & Co., of Chicago, and a bill to that effect was found in the letters in his pockets. It was signed in typewriter, however, and that fact, the police thought, looked suspicious.

Eighteen of the watches were found in a leathern bag made for the purpose and tied at the mouth with a pucker string. The other three were found in his pockets. He came to Des Moines Monday and says that he was going to get a license to-day and sell the watches on the street. He claims to be a candy maker. Among his effects was found a bill of sale of a confectionery shop kept by Allen Bros., in Sycamore, Ill. So far the detectives have not identified the watches. Allen is a quiet sort of young man and has some of the earmarks of a crook. His story is very plausible and the suspicion may have been misleading.

E. R. Stockwell, 19 John St., New York, the well-known manufacturer of badges and emblems is just now busily at work on an order for about 25,000 badges typical of the wearer's preferences for Butte City as Montana's capital. The question will be decided by Montana's voters at the next election, and it is thought that Mr. Stockwell's handsome badges will do lots of proselyting. In design the badge is nearly circular, bearing in the center the capitol dome with an appropriate inscription round the rim.

# Solid Silver

Exclusively.



THE  
"EMPIRE."

## WHITING M'F'G Co.

Silversmiths,

BROADWAY & 18TH ST.

NEW YORK.





### New York Notes.

E. L. Anrich has returned from Europe on the *Aurania*.

J. V. Cottier returned from Europe Monday on *La Navarre*.

O. M. Farrand has filed a judgment for \$225.63 against Edwin M. Skinner.

Reed & Barton have entered a judgment for \$72.21 against Amedees J. Voast.

L. Bonet was a passenger for Europe on the *Chester*, which sailed Wednesday.

Jacob Floersheim, of Chicago, returned from Europe last week on the *Friesland*.

L. Tannenbaum, of L. Tannenbaum & Co., has returned from his trip to Europe.

August Becker, dealer in precious stones, formerly of 26 John St., is now located at 21 Maiden Lane.

Chas. A. Hamilton, of the Rogers & Hamilton Co., Waterbury, Conn., sailed for Europe Wednesday on the *Britannia*.

Chas. Ahrenfeldt, of Chas. Ahrenfeldt & Son, arrived in New York Monday morning on the new French steamer *La Navarre*.

Gustave German, Jersey City, has given a bill of sale of his jewelry business to Dorothea M. German, for a nominal consideration.

Judgment has been entered against Juan B. Garcia by J. Muller and others for \$197.71; by J. P. Smith for \$179.97; and by B. F. Webb and others for \$96.87.

Daniel F. Pickering formerly a traveler for C. K. Colby, 11 John St., has started in business as a jobber in jewelry and diamonds in the Corbin Building, 11 John St.

A woman, who says she is the wife of Jacob Rosenberg, a former jeweler of Kosciusko St., Brooklyn, is at the Shelby County (Tenn.), poor farm with her six months' old baby. The authorities have been unable to locate any of her relatives.

Judgments were entered Monday against George S. Wickham and Samuel Turner surviving partners of the late firm of D. H. Wickham & Co., diamond dealers, in favor of Daniel I. Ricardo, Jr., \$6,783, and in favor of L. & M. Kahn & Co., for \$8,068 on accepted draft.

On consent of the attorneys for both sides, Judge Barrett, of the Supreme Court, Thursday, granted an order in the suit of C. Cottier & Son against Mary C. Steinhausen, the substituted assignee of Chas. Magnus, vacating an order signed last November, which referred the action to D. Clark Breggs, as referee.

Mayor Julius A. Lebkuecher, of Newark, who is a partner in the firm of Kremenz & Co., was married in Brooklyn Saturday, to Mrs. Louise Burger, at the home of Herr. an Hagedorn, 204 Jefferson Ave. The ceremony was performed by the Rev. Charles Leisz, of 108 Pineapple St. The couple will spend their honeymoon at Saratoga.

Moritz Bauer, a real estate agent with an office in the Bennett building, was arrested Wednesday at his office, on a complaint

from Peoria, Ill. He was indicted there two years ago, for having obtained \$3,700 from S. Silverstone, an optician of Peoria, by means of a fraudulent check. Bauer will fight the extradition proceedings.

William L. Thompson, a well dressed young man, entered George Cooperman's jewelry store at 768 Third Ave. Wednesday afternoon and inquired for some silver watches. He snatched a couple of hunting case silver watches and ran out of the store. After a long chase he was arrested. In the Yorkville Police Court he was committed in \$500 bail.

Mrs. Theresa Lynch, 1 Union Square, has, through her attorney, Maurice Meyer, brought an action in the City Court against Colin S. Eaves, manager of the Duff Opera Co., to recover \$294.50 for jewelry sold to him. The articles consisted of a diamond scarf pin, a diamond ring and a watch and chain, and it is claimed that only \$100 was paid on account.

The Grand Jury Wednesday indicted for manslaughter, Patrick Coughlin, of 313 E. 57th St., who while recklessly firing a revolver July 4th, shot and killed Mrs. Julia Rees, the widow of Fred. Rees, a former retail jeweler. Mrs. Rees was also the mother of Elias Rees, of Rees & Yankauer, Jos. F. Rees, of Odenheimer, Zimmern & Co. and Benj. F. Rees with Morris Prager.

The Keystone Watch Case Co., of New York, have been incorporated with a capital stock of \$3,000, divided into 30 shares of \$100 each. The company, which will handle, in this State, the product of the Keystone Watch Case Co., of Philadelphia, will have their office at 21 Maiden Lane. The incorporators are: Jno. C. Lowry, Philadelphia, Pa.; John L. Shepherd, Brooklyn, N. Y.; and Geo. E. Smith, South Brooklyn, N. Y.

R. B. Lester, who was with Aikin, Lambert & Co., New York, for nearly fourteen years, having had the management of the watch department of the firm, is now engaged in the wholesale watch and jewelry business under the style of R. B. Lester & Co., at 21 and 23 Maiden Lane. The new firm make a specialty of diamonds and complicated watches, and manufacture a line of fine jewelry. Mr. Lester's long experience will doubtless be awarded with a good measure of success in his undertaking.

By an order signed Friday by Judge Barrett, of the Supreme Court, in the suit of Shreve, Crump & Low Co., Boston, Mass., against Edward Holbrook. Chas. H. Crump and Chas. W. Norton, a commission is to issue to Henry A. Alexander, of Paris, France, authorizing him to examine and take the testimony of Francis Fenwick, of that city, who is a witness on the part of the plaintiffs. The action, which was commenced in April, 1893, is for an accounting on the part of the defendants who are trustees of the estate of Theron J. Blakes-

lee, an art and bric-à-brac dealer at 27th St. and Fifth Ave., who assigned in 1890.

### The Thief Assaulted Jeweler Newburger With a Piece of Lead Pipe.

An attempted robbery and murderous assault which in daring and coolness is almost unequalled in the annals of trade crimes, was perpetrated upon Alexander Newburger, retail jeweler, 1317 Broadway, New York, Friday afternoon. Shortly after noon a young man named Edward Williams for whom the jeweler had set a diamond a few days previously, entered the store, and complained the stone had been chipped in setting.

This the jeweler refused to believe, and taking the ring from Williams, he fixed his magnifying glass in his eye and bent over to examine the diamond. At the same moment Williams let a piece of lead pipe, which he had concealed in his sleeve, drop to his hand and brought it down heavily upon the jeweler's head.

The blow brought the jeweler almost to his knees but heavy as it was, did not succeed in knocking him down. Not losing his presence of mind, Newburger turned to a shelf near-by and seized a pistol. His assailant, seeing that he had not rendered the jeweler unconscious, ran out of the store and down Broadway toward 34th St. Newburger, who sank into a chair through weakness, shouted "Stop thief" at the top of his voice. His cries quickly attracted the attention of passers-by, who, hearing the shouts and seeing the fleeing man running at the top of his speed, followed in pursuit.

Williams was captured at the Greeley statue and was taken to the W. 30th St. Police Station, where he was identified by Mr. Newburger. He said he was 35 years old and was born in Denver, Col. He said he had been in this city about a week, and refused to give his address. A revolver was found in his pocket. In the Jefferson Market Police Court, he was remanded for examination. He was taken to police headquarters later in the day, where he had his picture taken for the Rogues' Gallery, and was shown to the detectives. The prisoner waived examination Monday, and Justice Voorhees held him in \$5,000 bail for the Grand Jury.

Newburger's injury which consisted of a scalp wound about an inch long did not prove to be serious, and he was attended by a surgeon from the New York Hospital.

This is the fourth time that Mr. Newburger's jewelry store has been the prey of thieves. Once when he was in the jewelry business, many years ago, at 531 Sixth Ave., two negroes broke a window and stole \$6,000 worth of diamonds and jewelry. A few years later "Milky" McGuire stole \$2,500 worth of jewelry. The third robbery was committed by James McDonald, Wylie O'Connor and James Forney. They got away with \$2,500 worth of jewelry, none of which was recovered. All these criminals were sent to State's prison for their offences.



**The Jewelers' Security Alliance.**

A special meeting of the executive committee of the Jewelers' Security Alliance was held at the Alliance office on Wednesday, Aug. 1st, at 2 o'clock P.M. There were present: A. K. Sloan, president; David Untermeyer, vice-president; Bernard Karsch treasurer; Messrs. Kroeber, White and Abbott and Geo. H. Hodenpyl, secretary.

The following were admitted to membership. E. E. Orvis, 694 Columbus Ave., New York city; Henry B. Holland, 27 Purchase St., New Bedford, Mass.; A. E. Rogers, 215 Lackawanna Ave., Scranton, Pa.; Gottesleben & Sons, 1104 and 1106 16th St., Denver Col.

**Exciting Encounter With Safe Breakers.**

PITTSBURGH, Pa., Aug. 1.—Turtle Creek was visited by thieves early Monday morning. Chas. Stoupp, jeweler, came home rather late and noticed the flash of a dark lantern near his safe. He tried the door and found it fastened on the inside. He heard the thieves scrambling out the rear window. Shots were fired as the burglars ran down the railroad track, but the bullets did not take effect.

A hole had been cut in the glass, and the inside door pushed open. This was done while the proprietor was sitting smoking before retiring on the other side of the street. The burglars secured several articles of jewelry worth about \$50.

**Last Rites to the Memory of William J. Duckrell.**

WASHINGTON, D. C., Aug. 1.—William J. Duckrell, a well-known watchmaker of this city, who died Sunday night, was buried to-day under the auspices of the Grand Army of the Republic.

Mr. Duckrell was a native of England, where he was born 70 years ago. He came to this city during the war and was a commissioned officer in the Federal Army, and was attached to the provost marshal's office here. He was a member of Burnside Post, G. A. R., of Washington. The interment was at Arlington.

**Lancaster, Pa.**

Mr. Holden, bookkeeper of the Hamilton Watch Co. has resigned and been succeeded by W. H. Welchans.

The Hamilton Watch Co.'s factory, which was closed during July, resumed work on Wednesday in all departments.

Among the traveling men in Lancaster the past week, were: Mr. VanVeen, Bradley & Hubbard Mfg. Co.; W. J. Barber, Simpson, Hall, Miller & Co.; Fred H. England, H. Z. & H. Oppenheimer; Walter Strauss, Jacob Strauss & Sons; Henry Bodenheimer, Fink, Bodenheimer & Co.; Mr. Oliver, Tarrant & Gismond; Mr. Bliss, Gorham Mfg. Co.

I. E. Thomas and wife, Wilmington, Del., are spending a week in Reading, Pa.

**SHE WORE A RING.**

A young man and a young woman changed from a Belt line to a 14th St. car at the avenue, and sat in one of the seats in the first car. He was carrying an overcoat and a satchel, and was evidently going away. Just before they reached 6th St., he leaned over her and said quietly, so quietly that only the woman back of them could hear: "I am going to kiss you good-by when I leave the car."

"Oh, please don't," she said appealingly; "not before all these people."

"Yes, I shall; so raise your veil. If you try to resist people will see it, and wonder about you, and they will look at you all the way up-town after I get off."

She glanced up shyly, and then slowly raised her veil. He bent over her and kissed her, and no one in the car looked up. A few people wondered why she was so anxious to show the diamond ring on her left hand, but I am sure no one appreciated the fact that she was trying to justify the kissing by means of an engagement ring.—*Washington Post.*

A. L. Hosmer & Co. have removed their business from 22d St. and Wabash Ave., Chicago, to 725 Main St., Kansas City, Mo., where they will carry on a wholesale and retail jewelry business. They are well acquainted in that section having previously been engaged in business in St. Joseph. They moved to Chicago in August, 1892.

**L. TANNENBAUM & CO.,**

**Importers and Cutters of DIAMONDS AND PRECIOUS STONES,**

**COR. MAIDEN LANE & NASSAU ST., NEW YORK.**

Telephone, Long Distance, 1959 Cortlandt.

25 HATTON GARDEN, LONDON.

Mr. Tannenbaum has just returned from Europe with a particularly large stock of fine Emeralds, Rubies, Sapphires, Pearls, Opals, Diamonds, Melles, etc.

**TO THE TRADE:**

We desire to call special attention to the fact that we will pay the highest prices for all Pearls, Turquoise, or other precious stones found in the United States or elsewhere.

Rough Siam Rubies for cutting purposes, at 50c. per karat.

Rough Fancy Sapphires for cutting, at 25c. per karat.

Rough Sapphires for mechanical use, and precious stones for collections, at \$2.50 per ounce.

**RUBIES.**

| Lot No.   | Description                                   | Price              |
|-----------|---|--------------------|
| 2,149 I   | Ruby, 4 less 2-64 kt., . . . . .              | at \$40.00 per kt. |
| 9,149 I   | " Drop, 47-64 kt.; . . . . .                  | 40.00 "            |
| 19,149 I  | Fine Ruby, 1 3/8 kt., . . . . .               | 50.00 "            |
| 9,187 I   | " " 1 1/8 kt., . . . . .                      | 50.00 "            |
| 10,135 I  | Cabochon Ruby, 2 9-64 kt., . . . . .          | 35.00 "            |
| 4,168 3   | " " 2 18-64 kt., . . . . .                    | 20.00 "            |
| 2,168 31  | " " 5 19-64 kt., . . . . .                    | 6.00 "             |
| 5,169 130 | " " 62 3/4 1-16 kt., . . . . .                | 10.00 "            |
| 6,169     | Small Oriental Rubies, 69 3/4 kt., . . . . .  | 2.00 "             |
| 7,169     | " " " 33 3/8 kt., . . . . .                   | 6.00 "             |
| 1,175     | " " " 14 2-64 kt., Job Lot, . . . . .         | 1.00 "             |
| 2,175     | Fine Small Oriental Ruby, 5 52-64 kt. . . . . | 6.00 "             |
| 2,174 II  | Rubies, 6 58-64 kt., . . . . .                | 8.00 "             |

**SPINELS.**

| Lot No.   | Description                | Price              |
|-----------|----------------------------|--------------------|
| 2 239 34  | Spinels, 43 kt., . . . . . | at \$ 1.00 per kt. |
| 10,239 59 | " 9 48-64 kt., . . . . .   | 10.00 "            |
| 11,238 7  | " 4 55-64 kt., . . . . .   | 8.00 "             |
| 10,238 10 | " 8 42-64 kt., . . . . .   | 5.00 "             |
| 8,238 46  | " 13 44-64 kt., . . . . .  | 4.00 "             |

| Lot No.  | Description                            | Price              |
|----------|--|--------------------|
| 6,238 51 | Spinels, 26 14-64 kt., . . . . .       | at \$ 2.00 per kt. |
| 1,239 38 | Fancy Spinels, 42 26-64 kt., . . . . . | 1.00 "             |
| 5,239 31 | " " 41 54-64 kt., . . . . .            | 1.00 "             |
| 1,241 I  | " " 3 50-64 kt., . . . . .             | 75.50 "            |
| 12,241 I | " " 7/8 less 1-32 kt., . . . . .       | 8.00 "             |
| 13,241 I | " " 3/4 1-16 kt., . . . . .            | 15.00 "            |

**SAPPHIRES**

| Lot No.  | Description                     | Price              |
|----------|---------------------------------|--------------------|
| 2,51 I   | Sapphire, 2 7-64 kt., . . . . . | at \$35.00 per kt. |
| 3,51 I   | " 1 29-64 kt., . . . . .        | 32.00 "            |
| 20,51 I  | " 4 15-64 kt., . . . . .        | 25.00 "            |
| 24,51 I  | " 1 2 64 kt., . . . . .         | 10.00 "            |
| 2,53 I   | " 2 42-64 kt., . . . . .        | 65.00 "            |
| 35,53 I  | " 1 41-64 kt., . . . . .        | 30.00 "            |
| 9,62 44  | " 60 less 1-64 kt., . . . . .   | 9.00 "             |
| 38,66 19 | " 12 1/4 1-16 kt., . . . . .    | 12.00 "            |
| 25,67 24 | " 34 10-64 kt., . . . . .       | 6.00 "             |
| 26,67 6  | " 8 2-64 kt., . . . . .         | 4.00 "             |
| 27,67 13 | " 22 42-64 kt., . . . . .       | 8.00 "             |

**OPALS.**

| Lot No.   | Description                            | Price              |
|-----------|--|--------------------|
| 2 17 6    | Opals, 11 7/8 less 1-16 kt., . . . . . | at \$10.00 per kt. |
| 3,17 30   | " 10 1/2 1-64 kt., . . . . .           | 15.00 "            |
| 4,17 12   | " 16 7/8 6-64 kt., . . . . .           | 12.00 "            |
| 5,17 125  | " 22 1/2 kt., . . . . .                | 10.00 "            |
| 6,17 14   | " 25 less 4-64 kt., . . . . .          | 8.00 "             |
| 7,17 6    | " 19 3/8 less 1-64 kt., . . . . .      | 10.00 "            |
| 12,17 75  | " 15 1/2 kt., . . . . .                | 6.00 "             |
| 15,17 136 | " 26 30-64 kt., . . . . .              | 3.00 "             |
| 43,19 49  | " 28 56-64 kt., . . . . .              | 13.00 "            |
| 7,19 24   | " 20 46-64 kt., . . . . .              | 4.00 "             |
| 8,19 48   | " 28 less 8-64 kt., . . . . .          | 5.00 "             |



THE EMPEROR STEWARD TAKES HIS WAY

# WESTERN SUPPLEMENT OF THE JEWELERS' CIRCULAR

**Chicago Office: Room 517, Inter-Ocean Building.**

VOL. XXIX.

CHICAGO, WEDNESDAY, AUG. 8, 1894.

No. 1.

## Chicago Notes.

### TRADE CONDITIONS.

The general aspect seems much brighter. Clock houses look forward to a considerable improvement in Fall trade over that of a year ago.

Watch case manufacturers report improved sales, in considerable measure due to purchases for fitting out sample lines for travelers for jobbing houses. The month of July, in cases, shows an increase over July, 1893, and August already shows an improvement.

Jobbing and silver houses have made no special efforts to secure trade the past few weeks. Jobbers, however, are receiving many orders, but the amounts range small. In silver plated ware there is a fair jobbing trade in the city, but country trade is light. Both jobbing and silver houses are sending out travelers and look to the future hopefully.

Manager Prentiss, of the Gorham Mfg. Co., is in the east.

Sol Kaiser is again with us, fresh from his eastern outing.

Colonel Moore, of the Dueber Watch Case Mfg. Co., was in town the past week.

It is reported Wm. Marsh, of Darlington, Wis., has removed to Oklahoma.

G. A. Webster returned Saturday after two months of pleasuring in the east.

Frank R. Cross, business manager of the Columbus Watch Co., was in the city last week.

Manager Hinterleitner, of the Wendell Mfg. Co., has returned from an outing in Michigan.

Mr. Feiss, of the Western Jewelry Co., St. Louis, was a visitor among the trade last week.

The place recently opened on N. Clark St. by G. Musin as a jewelry store is vacant and for rent.

Aug. 1st M. N. Burchard took charge of the sales department of the Chicago house of Simpson, Hall, Miller & Co.

Mr. Hull, of the Towle Mfg. Co.'s Chicago salesroom, and wife, are back from their visit to northern Michigan points.

John C. Lowrey, president of the Key-

stone Watch Case Co., visited the Chicago office of the company the past week.

J. H. Daily, of Fargo, N. D., the last remaining of the July class of the Chicago Ophthalmic College, left for home Friday.

Before Judge Brentano, Henry E. and Milton E. Oppenheimer secured judgment by default for \$1,681.89 against Lazar Katinisky and Abraham N. Gatzert.

The Courvoisier-Wilcox Mfg. Co., Jules Racine & Co. and Richards & Rutishauser salesrooms, in the Columbus building, are undergoing renovation, and the finishing touches have been added to the rooms of F. M. Sproehle & Co.

Manager Church, of the Seth Thomas Clock Co.'s western house, has returned from a visit to the factory and New York, the trip including blue fishing at Block Island.

George Meehan, bookkeeper for the Meriden Britannia Co., is still guarding property at the Stock Yards from mob violence. Mr. Meehan is captain of Co. B, 2d Regiment, Illinois National Guard.

The employes in the material department of Benj. Allen & Co. found it necessary to work two nights the past week as the result of the large number of orders received by the firm in that department.

O. L. Rosenkrats sought the office of the Weber Co., in the Masonic Temple, the past week after the arduous duty of a State campaign in which he unsuccessfully sought the office of Secretary of State for Wisconsin.

The new photographs of the Simpson, Hall, Miller & Co. wares should prove trade winners, and are a decided improvement over those of previous years. The illustrations are clear cut and large, showing to good advantage the many choice patterns presented this Fall for the first time.

Charles A. Marsh, of Attleboro, Mass., announces to the Chicago trade that he has severed his connection with the firm of Marsh & Bigney and has formed a co-partnership under the firm name of C. A. Marsh & Co. Mr. Marsh promises to soon visit the trade here with a line of original and artistic designs in chains, solid gold and rolled plate, and silver novelties.

## The Badge of the American Horological Society.

CHICAGO, Ill., Aug. 3.—The badge of the American Horological Society was adopted by the society after a competitive trial, and was selected by ballot as a design in every way suitable for the purposes of the society. The general effect in coloring is of red, white and blue, in enamels. The bars of the shield are alternately red and white enamel, and the letters and stars white, on a blue background. The 'scape wheel is in yellow, representing gold; the pallet and fork blue, resembling steel, and the pallet stones ruby red. The form of the fork is emblematic of the latest improvement in horology, being a poised pallet. The design was drawn by J. L. Finn, of Elyria, O., to whom the society voted \$10 in gold for best design.



The badge will be worn as a button or emblem pin by members of the society which now numbers 150 watchmakers and jewelers and is rapidly growing. All members of the jewelry trade are eligible to membership. The fee are only nominal, \$1 per year, with no initiation fee. George K. Hazlitt, secretary, will be pleased to give all needed information as to the society and its aims. Meetings are held the second Monday of each month at its rooms, suite 913 Masonic Temple, where interesting lectures are given and various trade topics of interest discussed.

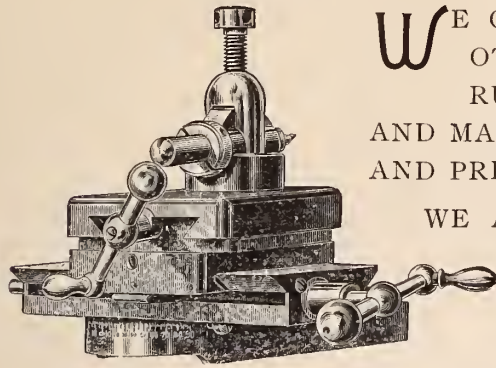
It is worthy of mention that the society has already secured a nucleus for what is hoped will be a large and fine museum of horology, and would promptly receipt for articles contributed by its friends, either as a temporary loan or gift to the society.

Beginning Monday, July 30, the employes of the Trenton Watch Co.'s factory will work three days a week.

The Manhattan Silver Plate Co.'s factory, Lyons, N. Y., which has been shut down for several weeks past on account of a break in the engine, started up again July 30th. The New Haven Silver Plate Co.'s factory, which was obliged to shut down on account of the shut-down of the Manhattan, is running again, as is also A. H. Towar & Co.'s new factory on Water St.



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WE OFFER GREATER ADVANTAGES IN THIS LINE THAN ANY OTHER HOUSE IN THE UNITED STATES. A CAREFUL PERUSAL OF OUR NEW ILLUSTRATED CATALOGUE OF TOOLS AND MATERIALS WILL DEMONSTRATE THIS FACT WHEN QUALITY AND PRICE ARE CONSIDERED.

WE ALSO ISSUE (FOR THE TRADE ONLY) A COMPLETE ILLUSTRATED CATALOGUE OF WATCHES, DIAMONDS, JEWELRY, CLOCKS AND SILVERWARE. ANY JEWELER WHO HAS NOT RECEIVED A COPY, WILL BE SUPPLIED ON APPLICATION.

## BENJ. ALLEN & CO.,

141 and 143 State Street, - - - CHICAGO, ILL.

### 17 Jewel Dueber-Hampden Watches

ARE THE MOST RELIABLE WATCHES MADE.

A FULL LINE OF DUEBER CASES AND HAMPDEN MOVEMENTS.

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ABSOLUTELY FIRST-CLASS AMERICAN PLAN HOTEL.

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Extra Charge for Parlors and Rooms with Bath attached. The unequalled advantages in central location, liberal management, modern appointments, experienced service and perfect cuisine, have permanently established the Gibson House as The Most Popular First-Class Hotel in Cincinnati.

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### THE GIBSON HOUSE CO.,

H B DUNBAR

President and Manager.

### THE PLANCHAMP & BECKER CO.

Makers and Repairers of

## WATCH CASES,

Gold and Silver Plating —

— of Watch Cases a Specialty.

UNEXCELLED FACILITIES.

53 and 65 East Washington St., Chicago.

### BOLSTAD MFG. AND PLATING CO.,

(H. E. BOLSTAD, Pres.)

WATCH CASE MAKERS, REPAIRERS, PLATERS.

PLATED INLAYING ON CASES.

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## WATCHMAKERS,

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CHICAGO.



One of the best of the very best.

QUALITY IS THE STANDARD OF VALUE.

CHARGES TO SUIT THE TIMES.

When interested, write your jobber for new price list for 1894, or

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No. 2 Moseley Wire Chuck has length, strength, accuracy.

WRITE FOR NEW CATALOGUE.



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SUITE, 913 A MASONIC TEMPLE, Our New and Enlarged Quarters.

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## OLDEST PUBLICATION

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English Cases changed to fit American movements

Can be cured at

53

LONGWORTH ST  
Cincinnati, Ohio.





### San Francisco.

P. W. W. Murthur has returned from a cruise in his yacht *Minnie*.

Albert Hansen, Seattle, Wash., spent the past week in San Francisco.

The Fall retail trade business has begun and business is beginning to pick up again.

Louis Levison has returned from an outing in the wilds of Mendocino County.

Wm. W. Crindle, jeweler, at the corner of 12th and Webster Sts., has been charged with insanity.

The creditors of H. C. Ahlers have taken possession of the stock which will hardly cover his debts.

Hampton S. Field, of Hammersmith & Field, has been very ill. He is now reported to be improving somewhat.

Sam Bukofsky, late traveling salesman for M. Wunsch, has bought an interest in the firm of Nat. Cohen & Co., Oakland. Mr. Walsh has succeeded him with Mr. Wunsch.

### Pacific Coast Notes.

Simon Rumpf, Seattle, Wash., has begun an auction sale.

P. Anderson has opened a stock of jewelry, etc., at Paso Robles.

W. B. Miller, Sacramento, Cal., is advertising a private sale of his stock.

H. S. Bonestell, of the California Jewelry Co., has left for a month at Breckenridge, Col.

L. D. Vail, Maxwell, Cal., has gone back to Colusa, Cal., to open up a store at his old stand.

Marshall & Oppliger, San Luis Obispo, have agreed to keep the mission school clocks in repair for \$10 a year.

The city ordinance of Santa Ana, Cal., recently passed, requires jewelry peddlers to pay a license of \$10 per day, or \$100 per year in advance.

A. Jelts, optician, formerly of San Diego, Cal., has sold out his store in Portland, Ore., where he has been the past three years, to return to the southern city.

J. W. Farrington, of Shreve & Co., is president of the Alameda Union for Practical Progress, an organization that is coming into considerable prominence in Alameda.

Walter Guy Furnald, who was convicted in Los Angeles, Cal., of implication in the robbery of pawnbroker Jacobson, of San Francisco, has been sentenced by Judge Dangerfield to four years in San Quentin.

The attorney for J. H. Black, who was convicted of robbing H. Wachhorst, Sacramento, is trying to get a new trial for his client on the grounds that the district attorney made statements prejudicial to Black's interests.

### Indianapolis.

Wm. Linder is back from a three weeks' outing.

Jos. Meyer & Co. will shortly remove to 91 S. Illinois St.

Augustus Craft and family are spending the month of August at Fairview Park.

Albert F. Loch, who recently sold out to R. E. Keko, has opened a new store on Indiana Ave.

R. B. Jerusalem has sold out his Massachusetts Ave. store to his former manager, A. J. Conrad.

Oscar Daringer made his first trip last week for the new material house of Nichols, Pee & Co., Indianapolis.

Dyer & Matsumoto are making a number of improvements in their workroom; new machinery and an electric motor that will run all the heavier machinery are being put in.

J. Rothschild for J. M. Berinstein; Herbert W. Van Houten, Sinnock & Sherrill; and David Schwarz, Nicholas Muller Art Bronze Co., were in Indianapolis last week.

State dealers who visited the Capitol City last week to buy goods were: E. M. Wilhite, Danville; C. Bowers, Fincastle; A. A. Garner, Lebanon; O. N. Ridgeway, Sheridan; A. L. Rost, Crawfordsville; Albert Meissen, Cicero; M. C. Sandy, Advance; Gregory & Son, Ladoga.

## FOUR OF A KIND!!



They're happy because they sent their OLD GOLD and SILVER and SWEEPS to Goldsmith Bros. Moral:—If you would be happy look about your store or factory, collect your scraps and sweeps and follow their example.

IF YOU WANT BEST AND QUICKEST RESULTS SEND GOLDSMITH BROS. A TRIAL SHIPMENT, AND COMPARE RESULTS WITH FORMER SHIPMENTS TO ANY OTHER FIRM.

# GOLDSMITH BROS.,

## GOLD, SILVER AND PLATINUM REFINERS.

63 and 65 WASHINGTON ST., CHICAGO, ILL.

Wm. T. Marcy will present a clock to the man and woman who have the largest number of children on the stand at the old settlers' meeting at Cartersburgh, Ind., Aug. 9th.

**Cincinnati.**

Business is improving considerably.

Ed. Maas, of L. Gutman & Co., with his family, is sojourning at Omena.

Louis Albert has returned from the east, where he went to buy new goods.

Will J. Graber, Birmingham, Tex., stopped over in Cincinnati last week en route for home.

C. H. Schlegel, Chillicothe, O., has been in town and reports business very good in his city. He bought new goods.

O. E. Bell & Co. report that their travelers are not missing a single customer; they are selling something to everyone.

Amberg & Goldberg were closed a few days last week on account of the death of Mrs. Goldberg, mother of the Goldberg brothers.

The Bachelors' Camp, at Loveland, O., on the Big Miami, is progressing. Among the jewelers in camp are John Herschede and Joe Meyer.

The awarding of the order for the silver service for the steel cruiser *Cincinnati*, has been postponed by the committee, until their return from a trip to the lakes.

The stock of goods purchased by E. & J. Swigart, of the Providence Jewelry Co., was at St. Louis, Michigan, and not Missouri, as mentioned in last week's issue. The stock has been received and proves to be in excellent condition and of fine quality.

C. A. Sherman, a thief from St. Louis, who stole a diamond ring and gold watch from H. R. Struve, jeweler, Aug. 1st, got \$200 and costs for carrying concealed weapons and was bound over on the charge of highway robbery. He pleaded lunger as a palliative of his crime. When asked why he did not pawn his pistol before he stole he was nonplussed, and it became evident he was lying.

**Detroit.**

Eugene Deimel and family are spending a few days at the Peninsular Hunting and Fishing Club, at the St. Clair Flats.

A new jewelry store will shortly be opened at 333 River St., Manistique, Mich., by J. Brandstetter, of Grand Haven.

The new government building at Jackson, Mich., has a \$10,000 tower in which no provision has been made for a tower clock. It is now proposed to obtain permission to put in a \$5,000 clock.

Thieves recently stole \$30 worth of jewelry from the store of David Rosenberg, 155 Randolph St. Last week the police arrested William C. Mabley, of this city, charged with the crime. He practically admitted his guilt on examination but was bound over for trial in the recorder's court.

Business was not up to the standard last week. This is probably due to the mid-Summer season and the extremely hot weather. The following country jewelers visited the jobbers last week: A. C. Neilson, West Branch; C. A. Humber, Goderich, Ont.; C. E. Montford, Utica; J. S. McLaughlin, Wyandotte; George Chambers, Mt. Clemens; W. W. Bridges, Marine City; C. G. Draper, Plymouth; and George Hamilton, South Lyon.

Dispatches to Detroit papers state that the jewelry store of N. W. Mann, Clio, Mich., was robbed last week of \$250 worth of goods. A peculiar thing about the robbery is that the stock stolen did not belong to Mr. Mann, but to one named Thomas Lean, who was a few years ago in the jewelry business. It appears that when he closed out his business Lean distributed his stock among a number of jewelers to sell for him on commission. The stolen case was left with Mr. Mann to be disposed of in this way. Just why the thief should take this particular case and leave many more valuable articles behind cannot be explained.

**Minneapolis and St. Paul.**

Hugo Metz, St. Cloud, Minn., has sold out his business.

Chas. Sinclair and wife have returned from their wedding tour east.

A. B. Hudson, Raymond, Neb., is here visiting his brother, J. B. Hudson, of Minneapolis.

H. C. Cobb, representing Daggett & Clap, called on the Twin City jobbers the past week.

I. R. Bunker has resigned his position as watchmaker for W. M. Stone, Minneapolis, and has accepted a similar position with Geo. R. Holmes, St. Paul.

The assignee of Frank Lueck, Minneapolis, owing to the dull times, finds it impossible to sell off the stock and fixtures to advantage. He therefore concluded to store the stock and fixtures, and the past week packed up everything and closed the store.

**The Adjustment of the Affairs of the Columbus Watch Co.**

COLUMBUS, O., Aug. 4.—Attorneys are busily engaged in trying to adjust the affairs of the Columbus Watch Co., so as to lift the receivership. The assets of the company have been sold to a new company, except the real estate and this will probably find a purchaser before long. Several assessments have been levied upon the stockholders and this statutory liability will hardly pay off the debts of the concern. Creditors may lose 10 per cent. of their claims, but good financiering may prevent this.

The company went into the hands of Hon. P. H. Bruck as receiver on Jan. 1st, and he has done effective work to untangle the affairs of the company. It is expected the matter will be entirely settled soon.

A serpentine dancer in a London music hall twirls around with so much rapidity that the clocks in her stockings get all wound up.—*King's Jester.*

RETURNED TRAVELER—What you might call the society girls among the native savages wear rings in their noses as well as in their ears.

WAGLEIGH—That's nothing. Some of our society girls here have rings around their eyes.—*New York World.*

**E. & J. SWIGART,**  
CINCINNATI, OHIO.  
HEADQUARTERS FOR  
**Jewelers' Tools & Materials**  
OUR ADVANTAGES:

A LARGE STOCK.  
LOW PRICES.  
COMPETENT HELP.  
QUICK SERVICE.  
A SPLendid CATALOGUE.  
A PRACTICAL AND THOROUGH KNOWLEDGE OF THE WANTS OF THE REPAIRER.



**THINK**

Of the work and time saved in having a solution that does not require acid or pickle to remove discoloring.

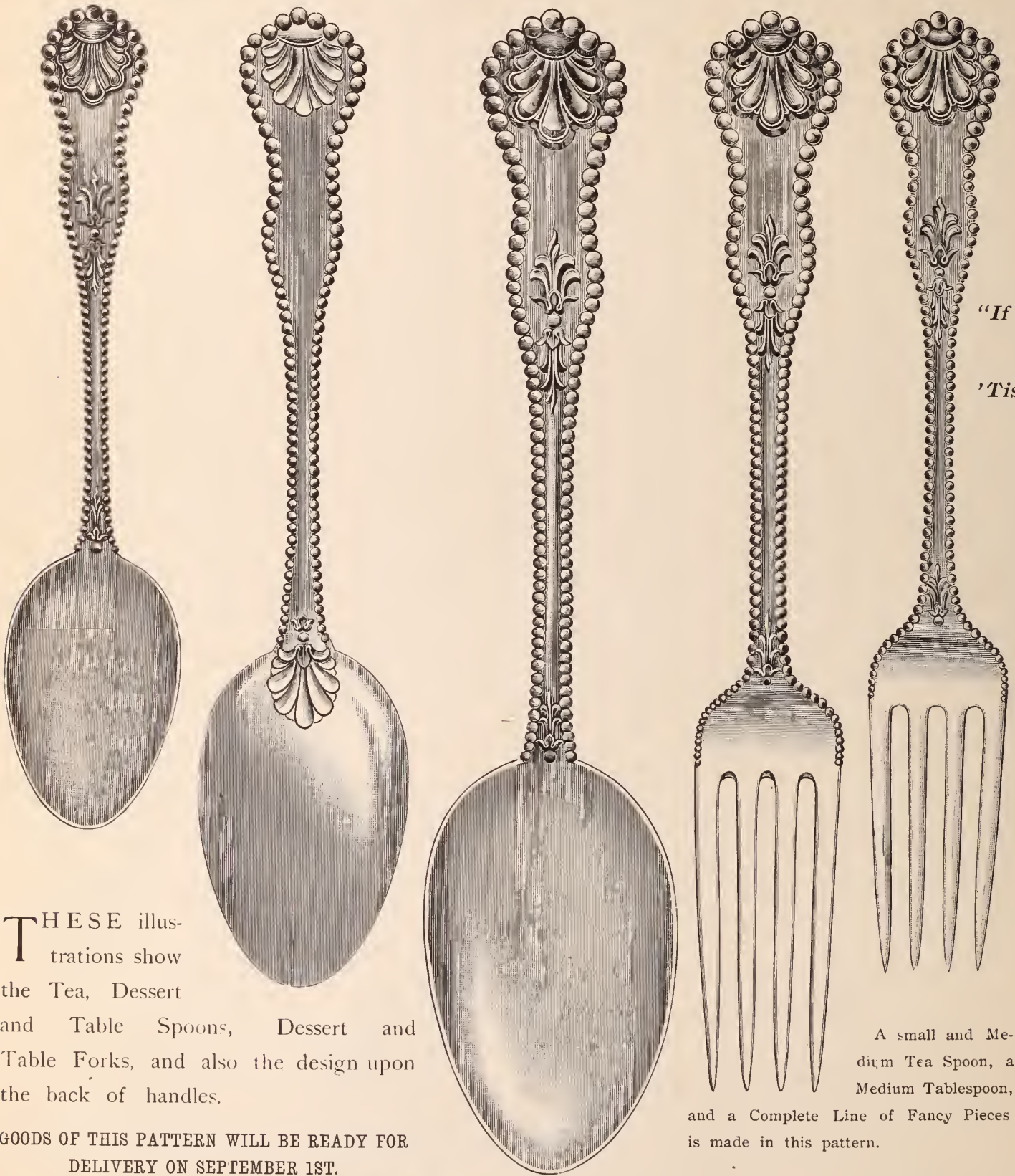
Sent prepaid by mail on receipt of price.

Special Discount to Jobbers.

Price per box, - - 25 cents.



# "CHARLES II."



*"If it be true  
 wine n  
 'Tis true that  
 patter*

THESE illustrations show the Tea, Dessert and Table Spoons, Dessert and Table Forks, and also the design upon the back of handles.

A small and Medium Tea Spoon, a Medium Tablespoon, and a Complete Line of Fancy Pieces is made in this pattern.

GOODS OF THIS PATTERN WILL BE READY FOR DELIVERY ON SEPTEMBER 1ST.

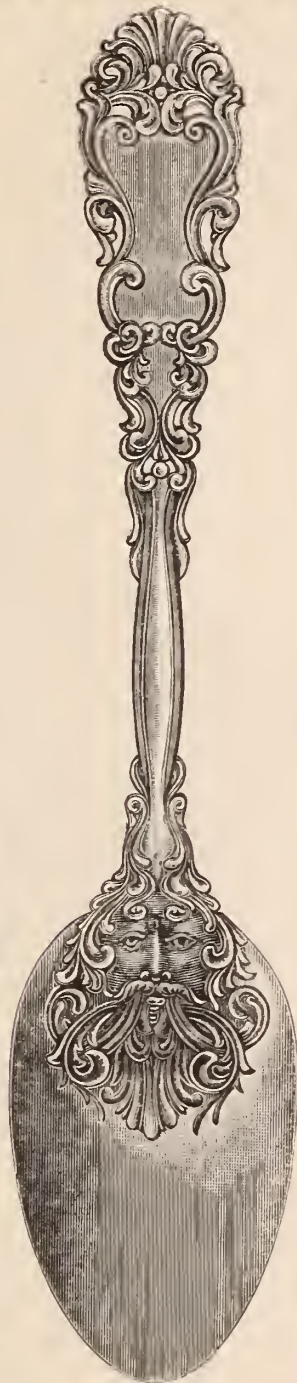
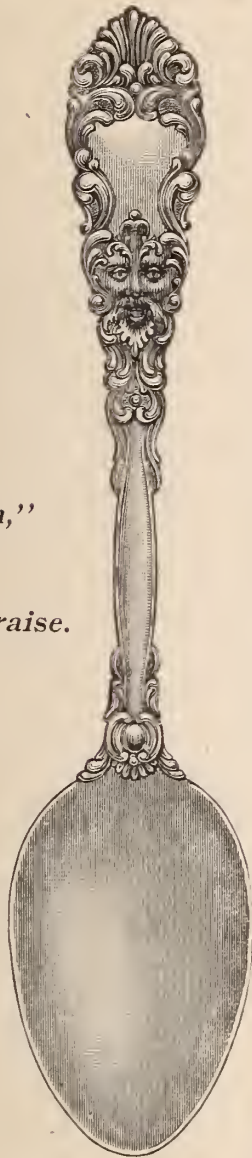
## Dominick & Haff,

ESTABLISHED 1821.

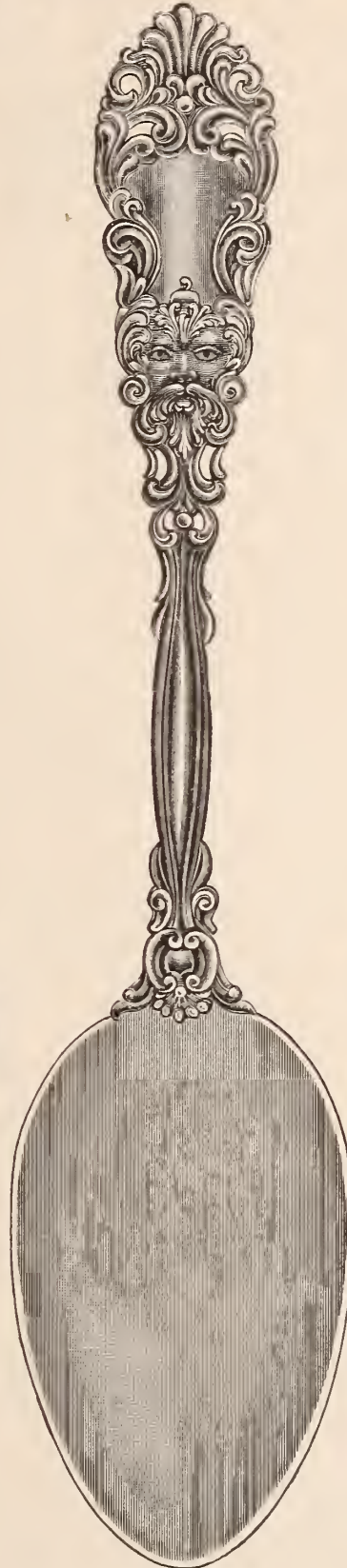
Makers of Wares in Sterling Silver,  
 FOR THE TRADE ONLY.  
 Broadway and Seventeenth St., Union Square, N. Y.



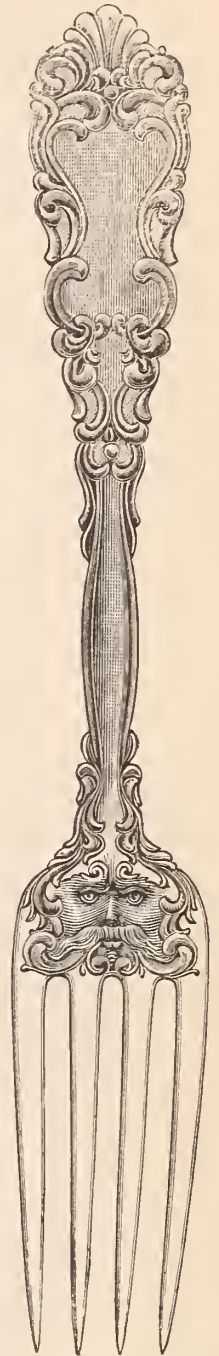
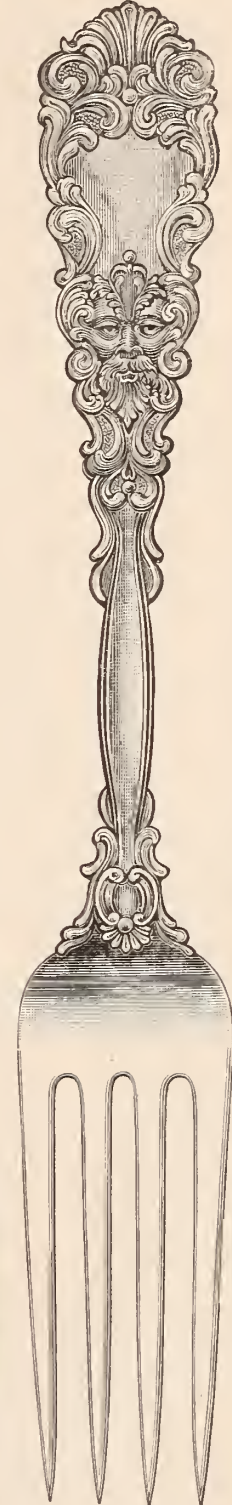
# "RENAISSANCE"



PIERCED.



PIERCED.



A full line of fancy pieces is made in this pattern. It is also made both solid and pierced.

good  
no bush,"  
od  
ds no praise.

THESE illustrations show the Tea, Dessert and Table Spoons, Dessert and Table Forks, and also the design upon the backs of handles.

GOODS OF THIS PATTERN WILL BE READY FOR DELIVERY ON SEPTEMBER 1ST.

## Dominick & Haff,

ESTABLISHED 1821.

Makers of Wares in Sterling Silver,  
FOR THE TRADE ONLY.

Broadway and Seventeenth St., Union Square, N. Y.



### Simplicity.

AFTER the death of George Canning, the eloquent English statesman, there was erected to his memory a bronze statue of heroic size, with that green incrustation known as verd-antique. One day Judge Taunton, coming out of Westminster Hall with Thesiger, the able lawyer, paused before the statue, and began criticising it. He found fault with the likeness, and then with emphasis said: "Besides, Canning was not so tall!" "No, nor so green," retorted the witty lawyer.

An English workman made a serious remark similar to the joke of the English judge. Dr. Blomberg, a clergyman, who had been brought up with George IV., bought a bronze bust of the king, and sent

it to his house in Yorkshire. The carpenter, while putting up a bracket for it to stand upon, asked if the bust was really a likeness of the king. On being told that it had a striking resemblance, the man exclaimed:

"Well, sir, I had no idea before that the king was a black man."

A recent book narrates that a party from the west of England was being shown over the British Museum. In one of the rooms the keeper pointed out a collection of antique vases, which had recently been dug up at Herculaneum.

"Dug up, sir?" echoed one of the party.

"Yes, sir."

"What, out of the ground?"

"Undoubtedly."

"What, just as they now are?"

"Perhaps some little pains has been taken

in cleaning them, but in all other respects they were found just as you see them."

The wise man from Somersetshire turned to one of his companions, and with an incredulous shake of the head, whispered:

"He may say what he likes, but he shall never persuade me that they dug up ready made pots out of the ground."—*The Youth's Companion*.

### The Clock Weight Exploded.

DAVID RIGGS, a farmer living a few miles north of Ansonia, Conn., has an old-fashioned grandfather's clock, which it is his custom to wind up every Sunday. For years he has performed this duty regularly, no one else in the family being allowed to open the case for any purpose whatever. Consequently he has come to look upon the clock as a sort of safe, and he has been in the habit of placing articles which he wished no one to handle but himself in the bottom of the case. It finally became the repository for his personal property, from deeds to collar buttons.

Some Sundays ago he wound the clock as usual or attempted to. The weights weigh six pounds each. One side wound up all right and the other weight had been lifted nearly to the top, when it seemed to stick. David gave it a sudden twitch, when the cord broke and the weight fell about four feet. As it struck there was an explosion, and something struck Mr. Riggs in the face, knocking him unconscious. On recovering he found his face, arms and breast full of mahogany splinters, and the blood streaming from many wounds.

Some weeks ago he had placed a lot of fulminating caps in the bottom of the clock case, where no one would touch them, and had forgotten them. The weight in falling, had struck the caps and the explosion followed. Jeweler Smith, who has the clock now, thinks he can make it go again after replacing several wheels, putting on a new face, forging out another pair of hands and building a new case, but the clock will never be the ancient timepiece of which Mr. Riggs has been so proud, as it came down to him from his revolutionary ancestors.

### A GOLDEN MINIATURE.

HERE is her picture painted in Life's Spring  
Of blushing maidenhood so sweet and coy;  
Still the warm curves in breathing beauty cling  
Unto the face whose charm Time can't destroy.  
She's old to-day; the miniature is more  
Than stained and tarnished through the flight of years;  
But still the perfect beauty as of yore,  
Smiling and young, upon it e'er appears.  
So will she live forever with her wiles  
And witcheries, while fleeting years depart—  
The miniature on which he softly smiles  
With all that old-time sweetness is my heart.

—R. K. Munkittrick, in *Puck*.

EDITH—What did Mr. Lover say to you when he called last night?

MAUD—He made a ringing speech. See my finger.—*Truth*.

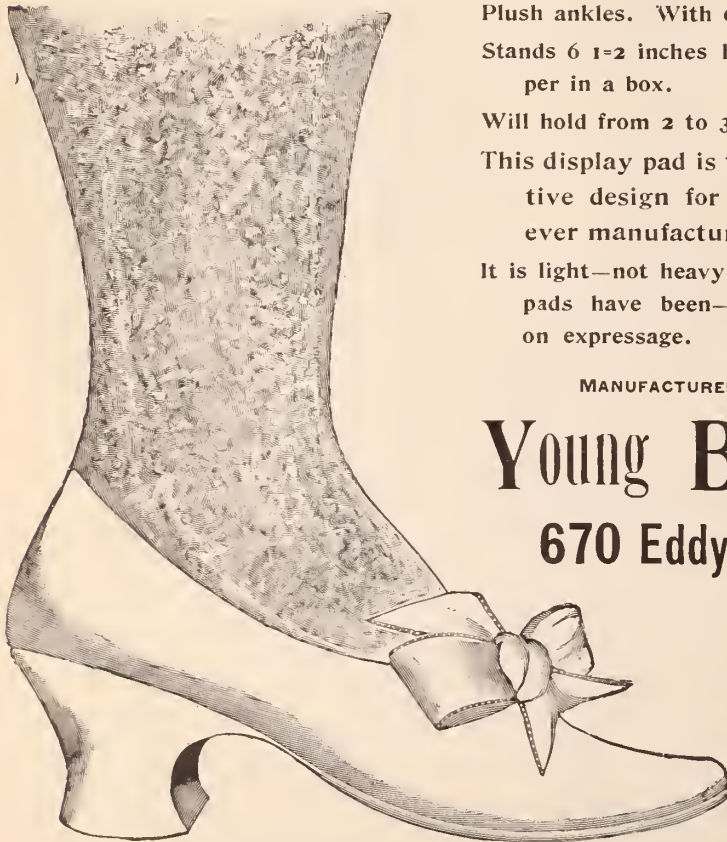
# THE ❖ SILVER ❖ SLIPPER

## The Daintiest Novelty Yet!

. . . FOR DISPLAYING . . .

SCARF PINS. STICK PINS, ETC.

"JUST OUT."—"NEW THIS SEASON."—SILVER PLATED SLIPPER.



Plush ankles. With easel back.

Stands 6 1/2 inches high. Each slipper in a box.

Will hold from 2 to 3 doz. pins.

This display pad is the most attractive design for displaying Pins ever manufactured.

It is light—not heavy, as other similar pads have been—thus saving you on expressage.

MANUFACTURED ONLY BY

**Young Brothers,**  
670 Eddy Street,

Providence,

R. I.

MANUFACTURERS  
OF

ALL KINDS OF NOVELTIES FOR DISPLAYING JEWELRY

RING TRAYS, FRAMES AND CASES, STICK PIN FRAMES AND PADS, CHAIN TRAYS, FRAMES AND PADS.

FANCY BOXES AND DISPLAY TRAYS A SPECIALTY. WRITE US FOR SAMPLES OR PRICES, WE MAKE EVERYTHING IN OUR LINE.



**Connecticut.**

E. B. Manning, of Manning, Bowman & Co., Meriden, is on a business trip through the west.

President Geo. H. Wilcox, of the Meriden Britannia Co., has been re-elected a director of the Æolian Organ Co., of Meriden.

The Standard Jewelry Co., of Meriden, have removed from 3 State St. to Colony St., taking a part of the A. H. & I. I. Gardner store.

Work has begun in earnest on the new silver plate factory in Glastonbury, and the masonry will be completed as soon as possible.

President Galpin, of the New Haven Clock Co., who has been away for some time west expects to return shortly by the way of Canada.

Mr. and Mrs. T. H. Newcomb, of Derby, have just returned from an outing trip to Long Island, Newport, Boston, Chicopee and Greenfield.

Mrs. H. C. Wilcox and daughter, Miss Florence, of Meriden, who have been in Europe for some time past, will sail for home the 25th of this month.

F. D. Prescott, the jeweler, New Haven, returned Aug. 6th from the Adirondacks, where he has been for his health. He has been troubled with malaria.

Traveling salesmen Capt. M. D. Munson, and Geo. D. Munson left Wallingford, July 30th for the west on business trips; and Chris. Morgan, of Waterbury, left later in the week.

John Laidhoff, who is charged with theft by Ernst Schall Co., Hartford, and who was held for trial in the Superior Court in the sum of \$500 bonds, failed to furnish bonds and went to jail.

The Standard Electric Time Co., Waterbury, have just erected an electric clock in the Birmingham National Bank. The company retain an office in New Haven simply as headquarters for the care of their clocks in that city.

Salesman R. W. Miles, of the Meriden Britannia Co., and family, who have been at Pine Orchard, have gone to Colebrook for a month's visit. Salesman W. G. Snow returned to Meriden after a two weeks' visit to his parents at Granby, Mass.

The Ingraham Clock Co., Bristol, started up all their works Monday, July 30th, except the blacking department, and will run four days of eight hours, per week. Their shipment of clocks during July was a good one, in spite of the hard times.

Mr. Freeman, receiver of the E. N. Welch Mfg. Co., of Bristol, will cease operating the works, which have been run in such a way as to finish up materials and work which the concern had on hand. This gave employment to a few men, but now the works close entirely.

Alfred W. Green, jeweler, Scranton, Pa., was united in marriage a few days ago to Miss Gertrude Hand, of that city.



**Perfect Construction**

AND

**SUPERIOR FINISH**

MAKE OUR PRODUCTIONS OF  
**HIGHEST GRADE.**

JEWELERS and  
FANCY GOODS DEALERS  
will find in our new line of  
**Art Metal Goods**

many articles specially adapted  
to their trade.



**The Finest Line of Banquet Lamps**  
EVER PRODUCED.

Fitted with the Celebrated "B. & H." Burner.

New and Attractive Designs and Finishes. Sure to be Ready Sellers.

We will send you our Little Book, giving more information, if you desire, and will be glad to have you visit our Salesrooms and see the Goods.

**BRADLEY & HUBBARD MFG. CO.,**

NEW YORK, PHILADELPHIA, BOSTON, CHICAGO,  
26 PARK PLACE 710 BETZ BLD'G. 160 CONGRESS ST. 204 MASONIC TEMPLE  
TO 21 BARCLAY ST. FACTORIES AND OFFICES, MERIDEN, CONN.

**THE BOWDEN  
SEAMLESS RING**

IS MADE ONLY BY

**J. B. BOWDEN & Co.,**

Makers of Finger Rings of every Description.

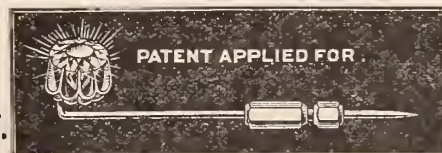
REMOVED FROM BROADWAY AND JOHN STREET,

**TO 3 MAIDEN LANE,**  
NEW YORK.

**THE "SECURITY" SCARF PIN GUARD.**

At a Small Cost Protects any Scarf Pin, or Ladies' Collar or Lace Pin from being Lost or Stolen.  
THE ONLY GUARD THAT CAN BE USED ON A LADIES' PIN.

**SMALLEST,  
STRONGEST,  
CHEAPEST.**



Gold Plate.

**85c.** Per Doz.  
To the Trade only  
RETAILS FOR 25c. EACH.

1 Dozen on Card.

14-KT. SOLID GOLD, \$6.00 DOZ. SOLID SILVER, \$3.00 DOZ.

Made with Steel Jaws closing by a single screw action, and is easily and quickly adjusted to any pin. For sale by all jobbers or the manufacturers.

**SECURITY M'FG CO., 7 ASTOR HOUSE BROADWAY N Y**  
SPECIAL DISCOUNT TO JOBBERS.

The E. Ingraham Co., Bristol, resumed work Aug. 6th in their oak and walnut departments.

Edward J. Collins, of Meriden, has become a salesman for the Meriden Cutlery Co., with New England as his territory.

F. W. Brittin left Thursday, Aug. 2, for a month's trip south in the interests of the Holmes & Edwards Silver Co., Bridgeport.

The Wm. L. Gilbert Clock Co., Winsted, held their annual meeting Wednesday. The old board of directors was re-elected.

The New Haven Clock Co.'s manufactory started up Aug. 6th, with a fair prospect of business activity for some months. The Waterbury Watch Co. and Waterbury Clock Co. also started up Aug. 6th.

The jewelry store of Morris Kritznor, Grand Ave., New Haven, was attached

Friday, in a suit brought by Nathan Stein to recover \$100 damages. The defendant is in the hospital seriously ill.

Business is improving with Simpson, Hall, Miller & Co. This firm started up last week running four days for the week. This week they will run five days. The salesmen are all out and business is expected to look up from this time on.

**Canada and the Provinces.**

Frank Stanley, representing P. W. Ellis & Co., was in Montreal last week.

W. B. Saunders, Huntingdon, was in Montreal last week looking up stock.

J. Levy, of Levy Bros. Co., Hamilton, is traveling through Quebec in search of orders.

J. Walton Ward, manager of the material department of Edmund Eaves & Co., Montreal, has returned from a week's fishing excursion in Lake St. Louis.

George Chillas, of Montreal, agent for the Pairpoint Mfg. Co., has just returned from a trip to New York and Boston. In the former city he secured the agencies of Ed. Todd & Co., F. Kroeber Clock Co., Craighead Mfg. Co. and Alvin Mfg. Co.

E. C. Fitch, president of the American Waltham Watch Co., arrived in Montreal last Saturday from the Romaine River, Labrador, where he had spent some weeks in fishing. His trip was a pleasant one and successful so far as landing big salmon is concerned. Mr. Fitch went on to his home.

**The S. & E. Co.'s Have a "Dead Easy" Time With the N., A. & Co's.**

CHICAGO, Ill., July 31.— The game of baseball, July 21, between teams from Stein & Ellbogen Co. and B. F. Norris, Alister & Co., resolved itself into a rather one-sided affair, but was spirited throughout. The nines lined up as follows:

|                 |                           |
|-----------------|---------------------------|
| S. & E. Co.     | B. F. N., A. & Co.        |
| Barker .....    | Pitcher.....Jehlinger.    |
| Gubbins.....    | Catcher.....Britton.      |
| Albright.....   | 1st Base.....Spencer.     |
| Boyle.....      | 2d Base.....Wooster.      |
| Noel.....       | 3d Base.....Fox.          |
| Silverburg..... | Shortstop.....Darlington. |
| Gerstley.....   | C. Field.....Behrendt.    |
| Weinfeld.....   | L. Field.....Stewart.     |
| Kohn.....       | R. Field.....Carruthers.  |

Game was called at 3.10 P. M. at Diamond No. 2, Washington Park, and adjourned two and a half hours later with seven innings played as follows:

|                     |   |   |   |   |   |   |      |
|---------------------|---|---|---|---|---|---|------|
| S. & E. Co.....     | 2 | 1 | 9 | 6 | 5 | 4 | 9—36 |
| B. F. N., A. & Co., | 2 | 0 | 0 | 1 | 1 | 1 | 0—5  |

But the Alister boys have a grievance, and say if their opponents would limit the players to employes of the house they, the Alisters, would have a cinch.

Pearl fishing in the Peconica River in Winnebago County, Ill., has been renewed and some valuable stones are said to be picked up. Roy Garver found one last week the value of which is placed at \$3 00

**DIAMONDS.**

**Wm. S. Hedges & Co.,**

**Importers of Diamonds,**

And Manufacturers of DIAMOND JEWELRY.

**170 Broadway, New York.**

22 Holborn Viaduct, London.

**Alfred H. Smith & Co.,**

**IMPORTERS**

**DIAMONDS**

AND

**PRECIOUS STONES,**

82 BROADWAY, COR. JOHN STREET,

NEW YORK.

22 Holborn Viaduct, London, E. C.

**R. A. KIPLING,**

Importer of

**PRECIOUS STONES,**

21 & 23 Maiden Lane,

19, RUE DROUOT, Paris. New York.

**FERD. FUCHS & BROS.**

**SILVERSMITHS,**

MAKERS OF STERLING SILVERWARE,

808-810 Greenwich St., New York.

**Jules Jürgensen**

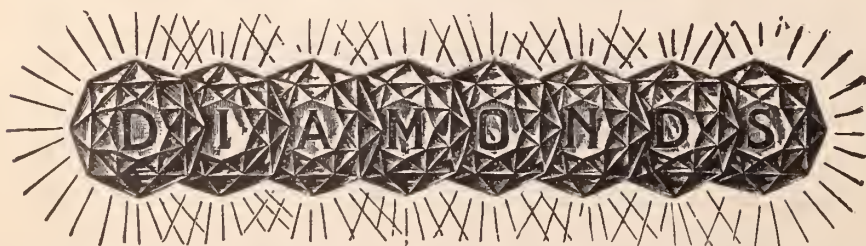
OF COPENHAGEN.

*The reputation these watches have maintained for Fifty Years has never been equalled, being made on strictly scientific principles and no expense spared to give the Best results in mechanism and timekeeping qualities.*

SOLE AGENTS.

**John C. Hyde's Sons,**  
NO. 22 MAIDEN LANE.

**OPPENHEIMER BROS. & VEITH,**  
WATCHES AND



**DUEBER CASES, HAMPDEN MOVEMENTS.**  
AMSTERDAM, HOLLAND, 2 TULPSTRAAT. LONDON, ENG., 28 HOLBORN VIADUCT.  
NEW YORK, 35 MAIDEN LANE.



**Points of Law.**

**NOTICE OF ASSIGNMENT OF MORTGAGE.**

The assignment of a mortgage on the margin of the record, does not charge the mortgagor with notice of the assignment, and payment by him to the assignor discharges the debt, unless he has actual notice of the assignment.

*Foster v. Carson.* (Supreme Court of Pennsylvania.)

**ACCEPTANCE OF PAYMENT UNDER PROTEST.**

Signing a receipt in full on payment of a less sum than was claimed to be due does not preclude the creditor from afterwards recovering the amount actually due, where the sum paid was accepted under protest.

*Conway v. Barber.* (City Court of N. Y. General Term.)

**MOTION TO DISCHARGE ATTACHMENT.**

The Supreme Court of Nebraska decides that where a creditor causes an attachment to be levied upon a stock of goods in the possession of the agent of certain mortgagees, the burden of proof is upon such creditor on a motion to discharge the attachment to show that the mortgages were made for the purpose of hindering, delaying or defrauding creditors.

*Landauer v. Mack.* (Supreme Court of Nebraska.)

**VALIDITY OF TRADE-MARKS.**

To constitute a valid trade-mark, the designation or term applied to the article must be one which the claimant has the exclusive right to use. It is apparent on principle, and it is well settled by authority, that no one can acquire the exclusive right to use a geographical name or a term which denotes the nature of the article to which it is applied. The filing in the patent office of a device or name as the trade-mark for an article without using the emblem or name to denote the article sold, is not sufficient to establish the right of the person filing such a certificate to such trade-mark, and, unless the claimant has actually used the mark or device, he cannot restrain others from using a similar name. A word or term which truly denotes the nature or the chief ingredient of an article to which it is applied may be used by any manufacturer or producer of such article, though the word or term has previously been used by others to designate a like article which they produced. When a trade-mark acquired by one person is used, though innocently, by another, the latter becomes liable for the damages caused, and may be restrained from using the device. But when one seeks to restrain another from using a trade name, or from putting up and selling goods in any way calculated to induce purchasers to believe that they are buying goods which were manufactured by himself, the right of recovery rests upon the theory that a false representation has been made.

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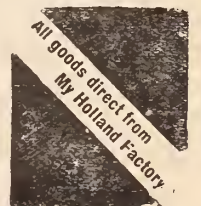
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## Precious Stones in North America.\*

BY GEORGE F. KUNZ.

### DIAMONDS.

**D**URING the year 1893 several interesting discoveries of diamonds were made in the United States, although this is not a regular diamond-producing country. In December my attention was called by Prof. William H. Hobbs, professor of mineralogy and metallurgy in the University of Wisconsin at Madison, to a diamond that had been found in Oregon township, 2½ miles southwest of Oregon Village, in Dane County, Wisconsin. Through his courtesy the stone was sent to the writer by the finder, Mr. Chas. Devine of the place just named. The diamond was found by him while husking corn, in October, 1893, in a rough, stony field, which had been under the plow for 40 years. The bank of clayey earth in which it was found contained a large number of rounded pebbles of quartz, but no other of the associated minerals of the diamond; and as the entire district consists of glacial drift coming from the north, a diamond bed is not likely to exist in the immediate vicinity, but is rather to be looked for in the direction from which the drift came.

The diamond is a rhombic dodecahedron, deeply pitted with circular, elongated, reniform markings. In color it is slightly grayish-green. But it is one of those diamonds in which the color is likely to be superficial, and it would probably be cut into a white gem. Its weight is 3¼ karats. This is the second authentic occurrence of diamond in Wisconsin, the other occurrence being at Plum Creek, Pearce County, of three small stones, the largest of which weighed ¾ karat, see the last report (p. 579). A 16 karat diamond was reported to have been found, also in glacial drift, at Waukesha, Wisconsin, in 1884. Some litigation resulted from its finding, and considerable doubt was expressed at the time as to the genuineness of the discovery.

A small elongated crystal 7 mm. long and 4 mm. in diameter, weighing three-fourths of a karat and of a bright, light canary color, with polished surfaces, was found in the vicinity of Kings Mountain, North Carolina, during the summer of 1893. Mr. H. S. Durden, of the California State Mining Bureau, reports that two small diamonds were obtained in 1892 and 1893, at Cherokee, Butte County, California. One weighed 2 karats.

*The London Mining Journal*, of May 6, 1893, states that important discoveries of diamonds have been made in the Landak district of Borneo. Landak is about three days by steamer from Singapore, and the district has been declared by experts to be not only gem-bearing but auriferous. A large number of diamonds have been taken from the beds of streams. Under ordinary circumstance this would require dredging

\*From the U. S. Geological Survey.—Mineral Resources of the United States, 1893. Just issued.

or diving, but at an interval of every five or six years the streams become so abnormally dry and shallow that the beds can be reached without difficulty.

*Diamonds in meteorites.*—The discovery of diamonds in the Canyon Diablo meteoric iron was first announced by Dr. A. E. Foote in the *American Journal of Science* for July, 1891 (Vol. XLII., pp. 413-417.) Diamonds have previously been noted in the Novy Urej Russian meteoric stone by Latchinoff and Jerofeieff, and in the Arva, Hungary, meteoric iron by E. Weinschenck. On cutting the Canyon Diablo meteorite it showed extraordinary hardness, a day and a half being consumed and chisels destroyed in the process of removing a section. In the cutting the chisels had fortunately gone through a group of small cavities, which on examination, were found to contain hard particles that cut through polished corundum easily, while the emery wheel used to polish the surface was ruined. The grains exposed were small and black, and Prof. Geo. A. Koenig pronounced them diamonds because of their hardness and their indifference to chemical reagents. The extreme hardness was subsequently verified by the writer, who carefully examined the type specimen.

Dr. Oliver W. Huntington has contributed much valuable information in regard to this meteoric iron. The results were first announced in *Science*, on April 8, 1892, and were read in detail before the American Academy of Arts and Sciences on May 11, 1892, and afterwards published in the *Proceedings*, new series, Vol. XXII., p. 252, and in *Science* of July 8, 1892.

He placed 100 grams of iron in a perforated platinum cone suspended in a platinum bowl filled with acid, the cone being made the positive pole and the dish the negative pole of a Bunsen cell. The iron slowly dissolved, leaving on the cone a large amount of black slime. This was carefully collected and digested over a steam bath for many hours, first with aqua regia, and afterwards with strong hydrofluoric acid. Most of the residue disappeared, but there remained a small amount of white grains which resisted the acids, and, when carefully separated by hand, resembled fine beach sand. Under the microscope they were found to be transparent and of brilliant luster. One of the grains was then mounted upon a point of metallic lead and drawn across a watch crystal, when it gave the familiar singing noise characteristic of a glass cutter's tool and with the same result, namely, cutting the glass completely through. It deeply cut glass, topaz, and a polished sapphire.

Subsequently M. C. Friedel says, in the *Bulletin de la Société Française de Mineralogie* (No. 9, p. 258, December, 1892), that he took a fragment of the Canyon Diablo meteorite, weighing 34 grams, with the characteristic Widmannstättian figures, and treated it with hydrochloric acid. He digested the residue in aqua regia and obtained a black powder. After various treatments he thus separated about 0.35

gram of a powder, which he presented to the Academy. No grains were found measuring more than 0.5 mm., the powder being fine and impalpable, capable of scratching corundum, and sinking in a solution of iodide of methyl having a density of 3.3. He also burned some of the black residue, and as a product obtained CO<sub>2</sub>.

At the meeting above referred to of the Academy of Arts and Sciences Dr. Huntington showed to the members, under a microscope, the slightly yellow transparent grains he had obtained, and called attention to their adamantine luster. Not enough of the clear material was obtained at the time for a chemical test, and, on account of the association of the diamond grains with amorphous carbon, such a test would not have been conclusive without a perfect mechanical separation. The writer suggested that if enough of the clear grains could be obtained to polish a diamond it would be a conclusive test.

For this purpose about 200 pounds of the meteoric iron was carefully examined, and specimens which appeared to contain diamonds were dissolved. The method used will be published by Dr. Huntington later. After enough material had been separated by him, on September 11, 1893, Dr. Huntington and the writer were enabled, through the courtesy of Messrs. Tiffany & Co., to try the desired experiment in their diamond cutting pavilion in the Mining Building of the World's Columbian Exposition. (a) They had prepared a new skaf or wheel, 10½ inches in diameter, which was placed in position after having been specially planed down and prepared with the radiating scratches so as to be easily charged with diamond powder. A diamond was then soldered in a metal dop and placed on the clean wheel, which made 2,500 revolutions per minute. This diamond was tried for more than five minutes by itself without the slightest polish resulting, and no markings other than such as would be produced by the minute shattering of the diamond at extreme edges; due to the friction, as when a diamond is placed on an uncharged wheel. A cleavage weighing five thirty-seconds of a karat was set with solder in the metal dop, ready to be placed on the wheel, the diameter of which where the stone was to be placed was four inches. The wheel was then charged with the residue from the meteorite (the powder mixed, as usual, with oil.)

The moment that the diamond was placed on the wheel a hissing noise was apparent, showing to an expert that the material was really cutting the diamond. In three minutes a flat surface measuring 3 mm. by 1 mm. had been ground down and polished. A small crystal with a natural face up was then set in the metal dop, the crystal being a complex twin, weighing four thirty-seconds of a karat. It was first tried on a projecting angle. The cutting was very slow for about seven minutes as the

a This was announced in the *American Journal of Science*, Vol. XLVI, December, 1893, pp. 469-472.



natural face of a diamond is always exceedingly hard. The position of the stone was then slightly changed, and a face measuring 2 mm. by 1 mm. was ground on the stone and cut. Three minutes later the surface had been cut down somewhat and a decided polish was produced on the triangular face, which was 3 mm. by 1.25 mm. The fragment used was one of the octahedral faces of a crystal. The face ground down was at the angle of 45 degrees with the octahedral face. The entire time of this experiment was 15 minutes. The two experiments having been made with great care with both of us present, we can not hesitate to pronounce the material diamond, or a substance with the same hardness, color, luster and brilliancy. (*b*)

(*To be Continued.*)

### Providence.

Charles E. Hancock and family are expected to return from their European trip about Sept. 1st.

Asa H. Richmond has engaged as salesman with the D. R. Child Novelty Co., 113 Pine St., this city.

J. W. Grant, Phil. Riley, A. V. Blake and B. F. Crossin were among those who visited the metropolis last week.

Henry G. Thresher, of Waite, Thresher Co., and wife are occupying the Fuller cottage at Shawomet Beach, Narragansett Bay.

Charles H. Fuller and wife, of Pawtucket, have returned from their European trip. Mr. Fuller and family expect to go to Sugar Hill, White Mountains, in a few days for the remainder of the season.

The firemen of Pawtucket were called Friday morning to the manufacturing jewelry establishment of Doran & Hall on Broad St., for a blaze in a sawdust box which had evidently been smouldering all night. Damage about \$25.

### Boston.

Miss Bertha Gould, bookkeeper for Charles May, is at Lake Sunapee during her two weeks' vacation.

J. C. Donnell, of the Ripley-Howland Mfg. Co., has been in Maine for a fortnight's recreation.

George E. Lyford, salesman in A. Stowell & Co's. diamond department, has been seriously ill the past week.

On the afternoon of July 30th two sneak thieves entered the store of A. G. Langdon, 89 Court St., and one of them managed to secure a ladies' gold watch, which was missed after their departure.

The immense new Howard clock at the Union depot was set in place Thursday. The figures on the dial are of such size that near-sighted passengers have no excuse for missing trains even if they stray from home without their spectacles.

*b* Paper read by G. F. Kunz before Chicago Academy of Science, September 15, 1893.

Charles F. Morrill, of Morrill Bros. Co., accompanied by his brother, George H. Morrill, and a party of friends, ran down east as far as Portland, Me., in his yacht last week, and on the cruise Mr. Morrill was presented with an elegant silver cup.

When Prince Besolow, the exiled young African who was recently called to his hereditary throne in his native land, was about to start on his voyage home he came to the Hub and visited the establishment of A. Paul & Co., purchasing a good bill of miscellaneous stock, including gold jewelry and watches of varied makes, and ordered them sent to dealers in Liberia for whom he had acted as agent on several occasions during his sojourn in the United States.

### Entire Stock of P. E. Hoshaw's Jewelry Store Carried Away.

HEBRON, Ind., Aug. 2.—Burglars entered the jewelry store of P. E. Hoshaw, blowed off the safe door and carried away his entire stock valued at \$1,000. The thieves also got \$500 worth of watches which were undergoing repairs and several hundred dollars in cash deposited in the safe by various societies. There is no clue to the robbers.

### Went Coolly Behind the Counter and Helped Himself.

DETROIT, Mich., Aug. 5.—Dispatches to Detroit papers from Port Huron, Mich., give an account of a daring daylight robbery in Cohen's jewelry store and pawn shop. The robber was captured red-handed.

About five o'clock Saturday afternoon a man entered the store. Mr. Cohen had stepped across the street. The intruder went behind the counter, opened the show cases and filled his pockets with watches, rings, opera glasses and other articles. He then quietly walked out. The proprietor reached the door just as the robber was going out, and a hot foot race ensued. Officers soon overhauled the culprit, who was weighed down with plunder. He attempted to throw away the booty but it was all recovered. The prisoner's name is John Kelly, aged 20. Several suspected accomplices have also been arrested.

### Last Week's Arrivals.

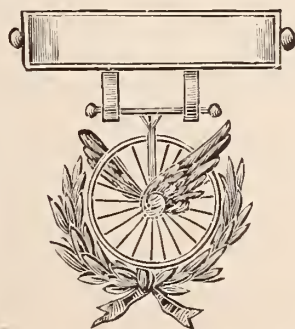
**THE CIRCULAR** has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.

The following out-of-town dealers were registered in New York during the past week: J. McDonough, Albany, N. Y., Sinclair H.; G. A. Reedpath, buyer for R. H. White & Co., Boston, Mass., Imperial H.; R. Mandel, Chicago, Ill., Imperial H.; A. J. Pharr, Atlanta, Ga., Cosmopolitan H.; A. Gatzert, Chicago, Ill., Imperial H.; A. Stein, Chicago, Ill., Imperial H.; W. A. Cameron, buyer for F. D. Mitchell & Co., Lexington, Ky., Grand H.; S. Bock, Charleston, S. C., Imperial H.; L. L. Fischer, Chattanooga, Tenn., Imperial H.; H. Keiler, Milwaukee, Wis., St. Stephen H.

### Frederick Simons has a Wonderful Escape From Death.

MEDIA, Pa., Aug. 5.—Frederick Simons, of Simons, Bro. & Co., Philadelphia, had a wonderful escape from death in a grade crossing accident at Swarthmore Station, last evening. He resides at Swarthmore during the Summer, and last evening was out driving. He came to the crossing at Swarthmore just as the 6.48 express train from Media was approaching. The train was seven minutes behind time, and Mr. Simons, thinking it had passed, was not watching for it closely. He did not see it until it was almost upon him.

His horse was struck in the side just as it was about to cross and instantly killed. The carriage was also thrown about 20 feet to the side of the track and badly wrecked. Mr. Simons was the only occupant of the vehicle, and, strange to say, was but little injured. One hand was cut and bruised, and he received slight bruises all over his body. He was able, however, to walk home, and was about the house to-day, though suffering considerably from his



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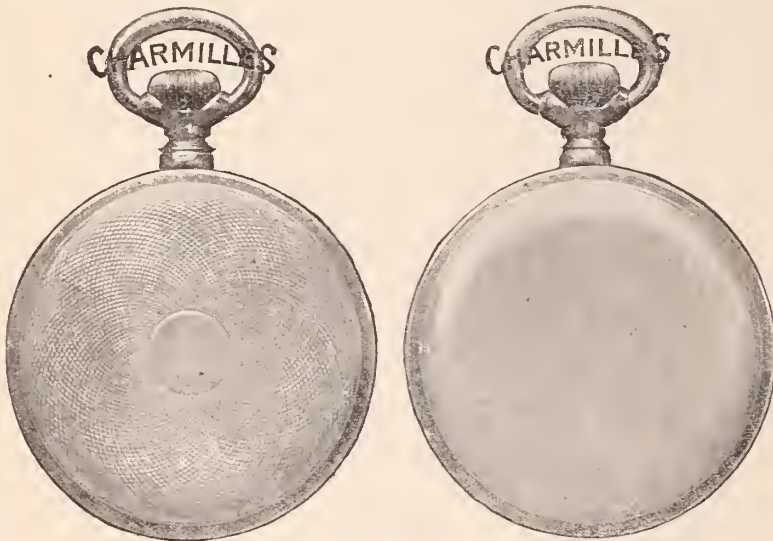
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The high appreciation by the trade of "Charmilles" watches has induced us to still further increase their popularity by the addition of *Silver and Gold Filled*. As the novel construction of "Charmilles" watches admits of the *greatest economy in casing*, this new addition materially *raises the standard of quality* at but slight increase in price.



**No. 20.**—SOLID SILVER, Back and Bezel—fills a long felt want for a good, strong reliable "Boy's" Silver Watch at a *low price*—little more than the price of a regular silver case alone.

**No. 30.**—14-KARAT GOLD FILLED, Back and Bezel with gold-filled bow. These are *not* rolled plate, but are made of *two plates of 14-karat gold* with plate of composition metal between, and are *guaranteed to wear fifteen years*.

Both No. 20 and No. 30 are made in Engine Turned, Plain Polished Jurgensen, Plain Polished Half-Bassine and Engraved.

No. 30 is by far the lowest priced 14-karat Gold-Filled,

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terrible experience and from nervous shock. In another half second and his carriage would have been directly in front of the locomotive, and he would, in all probability, have been instantly killed. The horse killed was a valuable one, and a mate of the family driving team.

### Philadelphia.

S. M. Mason is making alterations at his Kensington Ave. store.

Joseph K. Davison is recovering from a spell of sickness at Atlantic City.

Harry Schimpf, of H. Muhr's Sons, has gone to Harvey Ceders on a fishing expedition.

William Rhoads, of D. F. Conover & Co., has returned from a two weeks' vacation at the seaside.

Rudolph Engelhart, late of the Keystone Watch Case Co., is making preparations for opening a store in Riverside, N. J.

J. Ogden's Sons contemplate an extension of their premises at Wayne Junction, owing to the recent "boom" in that neighborhood.

J. M. Arnhorst, of Pottsville, combined pleasure and business here last week, by placing substantial orders while on his way to the seashore.

Simon Muhr has surged away ahead of D. F. Conover in the *Item's* Mayoralty contest. The week closed with these votes: Muhr, 4,467; Conover, 163.

Charles H. O'Bryon, of L. A. Scherr & Co., is at Atlantic City for the season. Miss Clara Zeigler and Thomas Moore, of the same establishment, are also at that resort.

### Pittsburgh.

Steele Roberts will return from an eastern trip this week.

W. Warrick and A. J. DeRoy are in Atlantic City, N. J.

G. B. Barrett has been very ill the past week in Wildwood Springs.

Charles Hauser, of Frankstown Ave., is closing out at auction sale. Mr. Hauser recently moved to his present location.

Charles Terheyden has been very busy the past week making the medals for the 3d Regiment, Battery B, encampment.

The baseball trophy made by E. A. Thrall, New York, on exhibition at Shaefer & Lloyd's, is attracting much attention among the visiting clubs.

Joseph H. Crawford, formerly with Sigler Bros., Cleveland, O., has been engaged by G. B. Barrett & Co., as traveler. Mr. Crawford has 15 years' experience to introduce him in behalf of his new employers.

**Gold and Silver from Lace.**—Cut into pieces the gold or silver lace, tie them tightly and boil in soap lye till the size appears diminished; take the cloth out of the liquid, and, after repeated rinsings in cold water, beat it with a mallet to draw out the alkali. Open the bundle, and the free metal will be found in all its beauty.



### News Gleanings.

W. A. Graham & Co., Marlboro, Mass., have assigned.

Abraham Johnson, jeweler, Portland, Me., is in insolvency.

In a fire in Salamanca, N. Y., last week. Fred Hein's stock was destroyed.

The jewelry store of Olav Troe, Clarks, Neb., was destroyed in a fire in that place last week.

John Maxwell has bought the jewelry and repair shop of E. Shock, Baird, Tex., and will continue the business.

Walter and Ben Brown, of Bellaire, O., have gone to Ardmore, Indian Territory, where they will engage in the jewelry business.

In a destructive fire in Belle Plaine, Ia., last week, the store of Wm. P. Hanson was destroyed. The loss is placed at \$7,000; no insurance.

Dr. Hoegelsberger, Wilmington, Del., has sold out his business principally to satisfy his landlord's claim of \$350. There were several other creditors.

The store building occupied by P. E. Osterholm's jewelry store, Essex, Ia., has been purchased by Osterholm Bros. from Wm. Butler, of Clarinda.

D. D. Knapp who has been engaged in the jewelry business in Waverly, N. Y., for 30 years is closing out his stock at auction and will retire from the business.

Some time last Sunday night John Caldwell's jewelry store, New Florence, Pa., was entered by a burglar and a lot of watch springs were carried away. The loss is slight.

Work at the American Watch Co.'s factory at Waltham, was resumed the morning of Aug. 1., after a vacation of one month. The concern employs 1,800 persons. The officials are in hopes that there will be a boom in the trade before long.

The clock factory promoter at Chippewa Falls, Wis., purposes to buy 160 acres near the city limits and to dispose of them in building lots at a nominal price, keeping 20 acres for the factory site. If purchasers can

be found for the lots he says he will establish the plant there.

Edward Shearer of Easton, Pa., is the maker of a clock which attracts much attention. There are in its construction several hundred pieces cut with a scroll saw. Eleven kinds of expensive wood were used. At every half hour music is played, a tiny bell rings, and two little doors open, when a soldier appears.

John Howe, a young lad, was arrested Thursday in Manchester, N. H., for the larceny of three watches from the store of Louis Oleson, Lake Ave. While the proprietor was out getting a pail of water, it is alleged that young Howe went in and took the watches off a rack, where they were left to be repaired. The watches were found in his possession.

The jewelry store of a colored jeweler named Brown, between 8th and 9th Sts., on Main, Fort Worth, Tex., was burglarized some time after 12 o'clock last Sunday morning of nearly all its contents. The burglars forced their way in through the back of the store and got nearly everything that was worth carrying off. Brown estimates his loss at about \$700.

Two ordinarily well dressed young men stepped into the jewelry store of I. N. Beckner, Johnson City, Tenn., last Monday evening and asked to see some rings. The jeweler laid a tray of rings before them. They examined the stock, but did not buy. After they had gone Mr. Beckner discovered that two diamond rings were missing from the tray. The rings were valued at \$15 and \$20 each. The thieves got out of town somehow and it is thought they went toward Bristol.

John A. Boote, Reading, Pa., returned home from England Wednesday last, and was given a reception by about 25 friends at his residence. This was his tenth trip across the ocean. Mr. Boote went to England to settle up his father's estate. He was handsomely remembered in his father's will, and in addition to receiving his share of the general estate, inherited the Manor House, Cricklade, in Wiltshire, England. It is a handsome stone mansion, was built in 1627 and contains eighteen rooms. Mr. Boote will continue to reside in Reading.

### Syracuse.

John Stoecker was in New York last week to attend the funeral of his brother, Peter, at Brooklyn.

F. W. Clegg, the popular young watchmaker for Clarke & Nourse, Cortland, N. Y., and a party of well-known young men of the same place are enjoying the delights of camping life at Glen Haven, on Skaneateles Lake.

Traveling representatives have been few and far between in Syracuse. Those discovered the past week were C. E. Barber, Gorham Mfg. Co.; E. H. Smith, the Holmes & Edwards Silver Co.; Arthur H. Rogers, L. H. Keller & Co.; W. C. Browne, Wilcox Silver Plate Co.; Mr. Platt, Foster & Bailey; Henry Phillips, Hano & Co.; Clarence P. Yerkes, Rest Fenner Smith Co.; E. Jacobson, Jacobson Bros.; Geo. S. Benedict, Geneva Optical Co.

About 10 o'clock last Tuesday evening, an officer arrested Leo Banerly or Beirly, on a warrant sworn out by Isaac Rubenstein, who keeps a pawnbroker and jewelry shop in the Nottingham block. Rubenstein says that the accused, under false pretenses, obtained a watch of his valued at \$13. Beirly says he has been in Missouri, where he has made a new home and had returned to Syracuse to bring on his family. He offered to give up the watch, but was locked up on a charge of petty larceny.

### His Show Window Rifled While at His Lunch.

SAN FRANCISCO, Cal., July 30.—P. A. Fosana left his jewelry store at 1230 Dupont St., Saturday, to go to lunch, and on his return discovered that 16 gold watches and 17 rings were missing from his show window. He had locked the back door when leaving, but found that it had been forced open by some one evidently acquainted with the place. A bootblack saw some one in the store taking the goods out of the window, but supposed that the person was Fosana.

The value of the booty is placed at \$1,000. No clue to the robber has been found.

**JOHN R. KEIM, MANUFACTURER OF**  
**FINE DIAMOND JEWELRY,**  
**21 East 17th Street, New York.**

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| Le Long, L. & Bro., Newark, N. J. . . . .                             | 44    | <b>Jewelry, Silverware and Optical Cases.</b>                            |    | Dominick & Haff, Broadway & 17th St., Union Square, N. Y. . . . . | 22-23 |
| <b>Badges, Medals, Etc.</b>   |       | Jackson, S. C., 180 Broadway, N. Y. . . . .                              | 2  | Fuchs, Ferd. & Bros., 808-810 Greenwich St., N. Y. . . . .        | 26    |
| Stockwell, E. R., 19 John St. N. Y. . . . .                           | 29    | Young Bros., 670 Eddy St., Providence, R. I. . . . .                     | 24 | Towle Mfg. Co., Newburyport, Mass. . . . .                        | 2     |
| <b>Clocks, French, English and American.</b>                          |       | <b>Jobbers, Watches, Diamonds, Etc.</b>                                  |    | Wallace, R. & Sons Mfg. Co., 3 Park Place, N. Y. . . . .          | 6     |
| Jacques, Chas., Clock Co., 22 Cortlandt St., N. Y. . . . .            | 44    | Brethauer Watch and Jewelry Co., Chicago, Ill. . . . .                   | 19 | Whiting, F. M. & Co., North Attleboro, Mass. . . . .              | 12    |
| <b>Diamond &amp; Precious Stone Importers.</b>                        |       | Myers, S. F. & Co., 48 Maiden Lane, N. Y. . . . .                        | 44 | Whiting Mfg. Co., Broadway & 18th St., N. Y. . . . .              | 15    |
| Disselkoen, John N., 19 E. 16th St., N. Y. . . . .                    | 27    | Friedlander, R., L. & M., Ltd, 30 Maiden Lane, N. Y. . . . .             | 34 | Wood & Hughes, 16 John St., N. Y. . . . .                         | 8     |
| Falkenau, Oppenheimer & Co., 40 Maiden Lane, N. Y. . . . .            | 44    | Oppenheimer Bros. & Veith, 35 Maiden Lane, N. Y. . . . .                 | 26 |   |       |
| Hedges, Wm. S. & Co., 170 Broadway, N. Y. . . . .                     | 26    | West, White & Hartman, 80 5th Ave., Pittsburgh, Pa. . . . .              | 4  | <b>Spectacle and Eyeglass Cases.</b>                              |       |
| Kipling, E. E., 182 Broadway, N. Y. . . . .                           | 44    |  |    | White, W. B. & Son, Boston, Mass. . . . .                         | 8     |
| Kipling, R. A., Hays Bldg., N. Y. . . . .                             | 26    | <b>Musical Boxes.</b>  |    | <b>Thimbles.</b>  |       |
| Lorsch, Albert & Co., 37 Maiden Lane, N. Y. . . . .                   | 44    | Jacot & Son, 39 Union Square, N. Y. . . . .                              | 43 | Ketchum & McDougal, 198 Broadway, N. Y. . . . .                   | 2     |
| Rothschild, M. D., 41 & 43 Maiden Lane, N. Y. . . . .                 | 44    | Wolfe, A., 194 Broadway, N. Y. . . . .                                   | 2  | <b>Tortoise Shell Goods.</b>                                      |       |
| Randel, Baremore & Billings, 29 Maiden Lane                           | 27    |  |    | Potter, W. K., Providence, R. I. . . . .                          | 5     |
| Smith, Alfred H. & Co., 182 Broadway, N. Y. . . . .                   | 26    | <b>Oils, Watch, and Clock.</b>   |    | <b>Tool Manufacturers and Dealers.</b>                            |       |
| Tannenbaum, L., & Co., cor. Maiden Lane and Nassau St., N. Y. . . . . | 17    | Kelleys, Ezra, New Bedford, Mass . . . . .                               | 43 | Allen, Benj. & Co., Chicago, Ill. . . . .                         | 19    |
| <b>Diamond Jewelry.</b>   |       | <b>Optical Goods.</b>  |    | Arthur Co., The, 86 John St., New York . . . . .                  | 44    |
| Keim, John R., 21 East 17th St., New York . . . . .                   | 31    | Berger, Albert & Co., 47 Maiden Lane, N. Y. . . . .                      | 40 | American Watch Tool Co., Waltham, Mass. . . . .                   | 39    |
| Jeanne, Paul, Bradley Bldg., N. Y. . . . .                            | 2     | Globe Optical Co., 414 Washington St., Boston                            | 10 | Logan, A. J., Waltham, Mass. . . . .                              | 5     |
| <b>Fine Stationery.</b>   |       | Queen & Co., Philadelphia, Pa. . . . .                                   | 44 | Moseley & Co., Elgin, Ill. . . . .                                | 19    |
| Parsons & Greene Co., 18 Murray St., N. Y. . . . .                    | 5     | Scheidig, John, 43 Maiden Lane, N. Y. . . . .                            | 2  | Oliver, W. W., Buffalo, N. Y. . . . .                             | 44    |
| <b>Gold and Silver Plating Works.</b>                                 |       | <b>Paneled Metal.</b>  |    | Swigart, E. & J., 101 W. 5th St., Cincinnati, Ohio . . . . .      | 21    |
| Bolstad Mfg. & Plating Co., Chicago, Ill. . . . .                     | 19    | Northrop, A. & Co., Pittsburgh, Pa. . . . .                              | 43 | The Carborundum Co., Monongahela, Pa. . . . .                     | 39    |
| <b>Gold and Rolled Plate Jewelry.</b>                                 |       | <b>Patents.</b>  |    | <b>Trunks and Traveling Bags.</b>                                 |       |
| Foster & Bailey, Providence, R. I. . . . .                            | 7     | Belt, C. T., Washington, D. C. . . . .                                   | 5  | Crouch & Fitzgerald, 161 Broadway, N. Y. . . . .                  | 5     |
| Griffeth, R. L. & Son, 129 Eddy St., Providence, R. I . . . . .       | 37    | <b>Ring Makers.</b>  |    | <b>Watch Manufacturers.</b>                                       |       |
| Smith, Wm., & Co., 5-7 Maiden Lane, N. Y. . . . .                     | 40    | Bowden, J. B. & Co., 192 Broadway, N. Y. . . . .                         | 25 | A. C. Smith Watch Co., 177 Broadway . . . . .                     | 30    |
| <b>Gold Jewelry.</b>  |       | Bryant, M. B. & Co., 10 Maiden Lane, N. Y. . . . .                       | 40 | <b>Watch Case Repairers</b>                                       |       |
| Carter, Sloan & Co., 15 Maiden Lane, N. Y. . . . .                    | 27    | Waite, Thresher & Co., Providence R. I. . . . .                          | 8  | The Planchamp & Becker Co., Chicago, Ill. . . . .                 | 19    |
| Cross & Begulin, 17 Maiden Lane, N. Y. . . . .                        | 42    | <b>Safes.</b>  |    | <b>Watch Importers.</b>   |       |
| Hedges, A. J. & Co., . . . . .  | 38    | Mosler, Bahmann & Co., 518 B'way, N. Y. . . . .                          | 40 | Hyde's, J. E., Sons, 22 Maiden Lane, N. Y. . . . .                | 26    |
| Krementz & Co., 182 Broadway, N. Y. . . . .                           | 44    | <b>Sample Trunks.</b>  |    | <b>Watch Keys.</b>  |       |
| Webster, G. A., Chicago, Ill. . . . .                                 | 8     | Crouch & Fitzgerald, 161 Broadway, N. Y. . . . .                         | 5  | Clark, A. N., Plainville, Conn. . . . .                           | 40    |
|   |       |  |    | <b>Watch Repairers.</b>   |       |
|   |       |  |    | Henry, Peter, Cincinnati, O. . . . .                              | 19    |



## Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for **One Cent a Word**. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

Notices under this heading **ONLY** are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.

**WANTED** by first-class traveling salesman, situation with manufacturing jeweler to sell either jobbing or retail trade; prefer one where I could invest a few thousand dollars capital when mutually agreeable. Address Salesman, care of JEWELERS' CIRCULAR.

**WANTED**—By young man of 28 years, a position as salesman in a wholesale or retail jewelry house; 7 years' experience in retail business in New England; best references. Address Yankee, care JEWELERS' CIRCULAR.

**DO** you want a reliable salesman and optician? Have steady position in city, but can give good reasons for desiring to change; city preferred. Good appearance, references and optical diploma. Address M., care THE JEWELERS' CIRCULAR.

**INTERESTED EMPLOYEE**—Young man, 27, wants for the Fall a position as interested employe in importer's office or retail jewelry store; can invest \$2,000 or \$3,000; practical watchmaker, good salesman and business correspondent; English, French and German; New York preferred. Address offers with all details as to security, salary, etc., to H. R. 24, care THE JEWELERS' CIRCULAR.

**BY** practical watchmaker, 11 years' experience, expert workman in all lines of watchwork; 27 years old; good references; has very fine set of tools; at liberty Sept. 1st. Address Watchmaker, Box 32, Delhi, N. Y.

**DIAMOND** workers may apply at Zilver Bros.' new factory, corner St. Marks and Underhill Aves., Brooklyn, N. Y., daily between 2 and 4 P. M.

**DIAMANT** Slypers & Snyders kunnen zich aanmelden aan de Fabrick van Zilver Bros., St. Mark & Underhill Aves., Brooklyn, N. Y. Dagelyks tusschen 2 en 4 uur.

**A POSITION** as watchmaker, city or country, 20 years' experience, best reference given. F. E. W., care of JEWELERS' CIRCULAR.

**ENGRAVER**. A first class letterer would like a position in a large silverware store. Good all round man. Eastern or Middle States preferred. Best references as to character and ability. Address H. G., care THE JEWELERS' CIRCULAR.

**SITUATION** wanted by young man of 24, with five years' experience at bench and in retail store. Good steady habits and first class references. Can do plain engraving and have a good general knowledge of the jewelry business. A permanent position in jewelry store preferred. Address W., care THE JEWELERS' CIRCULAR.

**SITUATION** wanted by a good reliable watchmaker. Will go anywhere and work for any wages. Must have employment. Good references. Set tools. Address Lock Box 265, Delaware, Ohio.

**WE** had in our employ a young man 25 years old, with four years' experience at bench, who would like a place as watchmaker. Can also do clock and jewelry repairing. Willing to make himself generally useful. We want to find a good place for him. Welch & Butler, Potsdam, N. Y.

**SITUATION** wanted by a good watchmaker accustomed to fine work. Good jewelry repairer; good set tools; speaks German and English; best references. Address J. S., care THE JEWELERS' CIRCULAR.

**WANTED**.—A position as foreman or pattern maker in jewelry factory. A references. Address W. G., care THE JEWELERS' CIRCULAR.

**AS** engraver and assistant watchmaker; engraves monograms, crests, pierced monograms, dies for stationery and card plates; samples sent. Address "Boracs," care of THE JEWELERS' CIRCULAR.

**A YOUNG** man, 19 years of age, having served two and a half years at the watchmaking business, is very desirous of getting position with a competent man where he can have practical experience at the bench; good habits; best of references. Address Earl W. Beyer, 269 State St., Schenectady, N. Y.

**A YOUTH**, 18 years of age, with fair education and possessing a knowledge of bookkeeping, desires position in a jewelry house, in office or stock. Address Coriolanas, care editor of JEWELERS' CIRCULAR.

**SITUATION** wanted—Young man, 22 years of age, having had over seven years' experience as salesman, in retail jewelry store, desires position as traveling salesman with some jewelry house or kindred line. Can furnish A1 references from late employer and others. Address W. C. A., care JEWELERS' CIRCULAR.

**SITUATION** wanted by young man, 15 years' experience at bench, does plain engraving, has had some experience with trial case. Own tools. Good habits and A1 references. Address "Bourse," care of THE JEWELERS' CIRCULAR.

## Help Wanted.

**WANTED**—Young man to sell Swiss watches on commission or salary. References. None but experienced salesman need apply. Address Wholesale 120, care THE JEWELERS' CIRCULAR.

**WATCHMAKER WANTED**.—Young man preferred; must be a thoroughly good workman, quick and reliable. Must furnish unquestioned references as to character. Excellent opportunity to the right man. Address Phoenix, care THE JEWELERS' CIRCULAR.

**SALESMAN WANTED**—A traveler on western route, to take a side line of sterling silver samples on commission. Address 1018, care JEWELERS' CIRCULAR.

## Miscellaneous.

**I BUY JEWELRY STOCKS**—Manufacturers, jobbers and retailers desiring to dispose of surplus or entire stocks of diamonds, watches and jewelry can find quick cash buyer by addressing Stephen S. Harmon, 134 East 96th St., New York City.

## For Sale.

**FOR SALE**—Well established optician and jewelry business; town of 30,000 in New York State; best location; rents low; stock can be reduced. Address B-2, care THE JEWELERS' CIRCULAR.

**FOR SALE**—In a city of 11,000 population, a jewelry and optical business established 33 years. Good run of bench work and good sales; \$4,500 cash takes it. Address Box 13, Laconia, N. H.

**AT A BARGAIN**. \$3,000 will buy one half interest in established trade jewelry factory, manufacturing gold and silver novelties. Now is the time for bargain. Address Bargain, care THE JEWELERS' CIRCULAR.

**AN** established jewelry business in town of 1,000 inhabitants. No competition. Poor health is reason for selling. For full particulars address Box 39, B. L. D., Spooner, Wisconsin.

**JEWELRY BUSINESS**, well established, no opposition, stock new and clean. Location most desirable in center of village, population 800; fine farming country. Central Minnesota on Mississippi River; fine sporting chance. Cash required, \$1,500. Owner wants to retire. Address N., care of THE JEWELERS' CIRCULAR.

## A RARE OPPORTUNITY

To invest in a paying Jewelry and Watch Business. Stock invoiced at \$11,000 and assessed by two experts at \$9,000, cash value. Store and fixtures elegantly fitted up for the business. Healthy place—both financially and physically. 15,000 inhabitants, six railroads, and is a manufacturing centre. For cause of failure and other particulars, apply to S. WITTKOWSKY, Trustee, Charlotte, N. C.

**HAVE YOU RECEIVED OUR PRICE LIST?**  
OF DIAMOND MOUNTINGS.

If not, send your business card and we will send you one.

**LEONHARDT & CURRAN,**



Manufacturing Jewelers.  
OFFICE AND FACTORY,

57 Maiden Lane, New York.

**THE OLDEST,**  
Newsiest,  
Most Thorough,  
Most Liberal,  
Best Illustrated,  
Handsomest,  
**THE PAPER.**

**Features.**

**WORKSHOP NOTES. PARIS FASHIONS. FASHIONS IN JEWELRY. THE CONNOISSEUR. PRACTICAL LESSONS FOR OPTICIANS. TECHNICAL ARTICLES. LATEST PATENTS. SUGGESTIONS FOR WINDOW DECORATIONS.**

**IT PAYS**

TO KEEP IN TOUCH WITH  
TRADE AFFAIRS.

**DO SO**

... BY ...

SUBSCRIBING TO

**The Jewelers' Circular.**

**\$2.00 For One Year.**

OR

**SEND \$2.50**

FOR A YEAR'S SUBSCRIPTION  
WITH A COPY OF

**Workshop**  
**Notes.**

**TO LET!**

Entire Second Floor, with Steam Power, in  
the Jewelry Manufacturing Building, rear of  
**17 JOHN STREET.**

Apply to **ENGINEER** on the premises.



## Our Traveling Representatives

Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their conferees.

**R. A. BOYER**, traveler for the Weber Co., Chicago, has accepted the care of north-western territory for A. C. Becken, Chicago, and will leave for his trip for this house this week. Mr.

Boyer has had a jewelry trade experience of 15 years on the road and is a universally popular and successful salesman.

Mr. Cobb, representing Daggett & Clap, has left Chicago for a San Francisco trip.

C. F. Coutts, the "Commodore," representing G. A. Webster, Chicago, leaves for the northern woods on business bent about the 15th inst. W. S. Pond, traveler for the same house, leaves about the same time for the principal southern cities. Both show attractive lines.

The following traveling salesmen passed through Detroit last week: I. S. Richter, Bruhl Bros. & Co.; Mr. Carpenter, the Parsons & Greene Co.; O. C. Lane, Reed & Barton; Robert M. Wilcox, Rogers, Smith & Co.; Mr. Foster, Meyer Bros.; Mr. Fogg, the Keystone Watch Case Co.; Mr. Levy, S. Levy & Co.; John F. Allen, Allen & Jonassohn; M. Stratton, Jno. W. Reddall & Co.

Chris. Morgan with his ★ Rogers & Bro. A1. line smiled in a satisfied way as he contemplated the result of his two days' work in Chicago. Fred. Sheridan, with Horton, Angell & Co.'s line, is back in the Chicago office from a several weeks' trip east. Ernest Block, for W. & S. Blackinton,

stopped off to see the Chicago trade on his return trip from California. Mr. Van Houten, after canvassing the trade in the interest of Sinnock & Sherrill, departed for Indianapolis. F. V. Kennion, John T. Mauran's man, is actively engaged in showing his line, and covers up some special designs on the approach of travelers and newspaper men.

Jewelry travelers in Boston, Mass., the past week included: Geo. Medbury, F. M. Whiting & Co.; A. A. Wood, Howard Sterling Co.; Mr. Thornton, Thornton Bros.; Sam'l. Levy, L. & M. Kahn & Co.; Mr. Ballou, R. Blackinton; W. Metcalf, Plainville Stock Co.; Ed Ackley, Unger Bros.; Mr. Mowry, Kirby, Mowry & Co.; Fred Steinmann, for F. W. Gesswein, E. Horton, J. B. Bowden & Co.; Eugene H. Cox, Sussfield, Lorsch & Co.

Travelers visiting Pittsburgh, Pa., last week were: Harry Osborne, Whiting Mfg. Co.; Col. Hopkins, Meriden Silver Plate Co.; Tom Davis, Middletown Plate Co.; E. F. Skinner, Elgin National Watch Co.; S. L. Barbour, Barbour Silver Co.; S. W. Abbey, E. Ira Richards & Co.; C. J. Suplee, Belknap, Johnson & Powell; J. H. Venon, M. E. Moore Bronze Plate Co.; G. D. Munson, Wm. Rogers Mfg. Co.; O. C. Lane, Reed & Barton; A. Kiersky, Kraus, Krazel & Kiersky; Geo. W. Mindil, American Watch Case Co.; Mr. Foster, Unger Bros.; Mr. Gibson, for Wm. Kinscherf; Mr. Smith, Kent & Stanley Co.; and B. Calomon, for I. Ollendorf.

### Springfield, Mass.

L. S. Stowe and daughter, Lena, have been summering in Nova Scotia.

F. S. Carr, of F. S. Carr & Co., will spend a two weeks' vacation at his birthplace in Wisconsin.

John Webber, formerly employed by the Hampden Watch Co., but who went to Colorado for his health some years ago, is visiting in this city. He has entirely recovered.

### Trade Gossip.

The Waite, Thresher Co., Providence, R. I., have now ready their mermaid which with the chameleon, the turtle, the frog and the clover leaf makes a beautiful line of enameled scarf, stick and jersey pins in sterling silver. The turquoise studded horse shoes are also big sellers. The goods may be had plain or enameled or set with turquoise, rubies or emeralds.

The Globe Optical Co. (Incorporated), Boston, Mass, who succeeded to the wholesale business of John W. Sanborn & Co., about six months ago, report a steadily increasing business despite the depressed condition of the times. They give employment at the present time to 27 people, against 20 a year ago. This increase of business is mainly due to the large and varied stock of all kinds of optical goods carried by this house, to the prompt and careful attention given all orders sent them, and to uniform courtesy and square dealing to every customer.

In an article recently published in THE CIRCULAR on "Novelties in Yacht Prizes," reference was made to the prominence of yachting insignia embodied in the designing of jewelry and silverware. One of the most interesting and popular productions in this line is the Vigilant cigarette cases and match boxes, manufactured by Clarence W. Sedgwick, 11 E. 20th St., New York. These articles are the highest specimens of workmanship of their class. The design is patented, and is made of gold, sterling silver or enamel, being an accurate miniature reproduction in relief of America's representative yacht. The demand for this novelty has been heavy, but now that *Vigilant* is evidencing all the points of superiority claimed for her in her races in English waters the demand will be great. Mr. Sedgwick has applied for a patent on the United States signal code enamel flags as adopted by all yacht clubs.

# R., L. & M. Friedlander,



We have made great reductions in the prices of Watch Glasses.

SEND FOR PARTICULARS

Are now located on  
ground floor of

## 30 Maiden Lane, N. Y.

IMPORTERS OF  
**DIAMONDS.**

WHOLESALE  
**JEWELERS.**

JOBBERS IN  
**American Watches.**

SEND FOR OUR NEW CATALOGUE.



**Queries by Circular Readers.**

**BIRTHDAY GEMS.**

Editor of THE JEWELERS' CIRCULAR:

A short time ago you answered a correspondent's inquiry in regard to gems for each month and referred to THE CIRCULAR of July, 1889, as containing the right list. Please let us know the authority for this list. Looking the matter up I find in the "History and Mystery of Precious Stones," by Wm. Jones, F. S. A., two lists quite different. I enclose, typewritten, copies of these lists.\* I presume you have some other equally good authority. Kindly tell me what books you consulted in the matter and much oblige

Yours truly,

J. VAN VECHLEN WARING,  
For THE WATERBURY WATCH CO.

Changes made by some artists.

|            |            |                                 |  |
|------------|------------|---------------------------------|--|
| *January,  | Hyacinth   |                                 |  |
| February,  | Amethyst   |                                 |  |
| March,     | Jasper     |                                 |  |
| April,     | Sapphire   |                                 |  |
| May,       | Agate      | Emerald                         |  |
| June,      | Emerald    | Chalcedony-onyx-agate           |  |
| July,      | Onyx       | Carnelian                       |  |
| August,    | Carnelian  | Sardonyx                        |  |
| September, | Chrysolite |                                 |  |
| October,   | Beryl      | Aquamarine                      |  |
| November,  | Topaz      |                                 |  |
| December,  | Ruby       | Chrysolite, Turquoise-Malachite |  |

**LITHOMANCY.**

|           |             |           |            |
|-----------|-------------|-----------|------------|
| Ruby      | Aries       | March     | Malchediel |
| Topaz     | Taurus      | April     | Asmodel    |
| Carbuncle | Gemini      | May       | Ambriel    |
| Emerald   | Cancer      | June      | Muriel     |
| Sapphire  | Leo         | July      | Verchel    |
| Diamond   | Virgo       | August    | Humatiel   |
| Jacinth   | Libra       | September | Zuriel     |
| Agate     | Scorpio     | October   | Barbiel    |
| Amethyst  | Sagittarius | November  | Adnachiell |
| Beryl     | Capricornus | December  | Humiell    |
| Onyx      | Aquarius    | January   | Gabriell   |
| Jasper    | Pisces      | February  | Barchiell  |

ANSWER:—Undoubtedly George F. Kunz has exposed the subject of natal stones more thoroughly than any other writer, and as this gentleman is a recognized high authority in gemotology, and as his researches, it is safe to presume, have been as thorough as the matter permits, his exposition may be taken as final. We quote from his little pamphlet "Natal Stones," copyrighted by Tiffany & Co., New York, the following:

"The Jewish superstitions in regards to gems were probably derived from earlier races and adopted by the Arabian philosophers in their works, by which they became known throughout all Europe. The influence of gems was believed in until early in the 17th century, and in regard to some gems even up to the present century. The origin of the use of a special gem for each month was probably founded on the original breastplate of the High Priest, which contained twelve gems, one for each of the tribes of Israel. The original breastplate was a span long, and a span high: 1 span equals 8 inches. The arrangement by

months probably came in during the 15th and 16th centuries, although it is attributed to the Jews, Romans, and early Arabians.

**AARON'S BREASTPLATE.**

|               |                    |                 |
|---------------|--------------------|-----------------|
| 3<br>Emerald. | 2<br>Peridot.      | 1<br>Cornelian. |
| 6<br>Onyx.    | 5<br>Lapis-lazuli. | 4<br>Ruby.      |
| 9<br>Quartz.  | 8<br>Agate.        | 7<br>Sapphire.  |
| 12<br>Jasper. | 11<br>Beryl.       | 10<br>Topaz.    |

"The following lists include the more important ones that have been used:

|        | Jews.                           | Romans.              | 635 A. D.<br>Isidorus,<br>Bishop of<br>Seville. | Arabians.            | Poles.               | Russians.              | Italians.          | 18th and 19th<br>Centuries.             |
|--------|---------------------------------|----------------------|---|----------------------|----------------------|------------------------|--------------------|---|
| Jan.   | Garnet.                         | Garnet.              | Hyacinth.                                       | Garnet.              | Garnet.              | Garnet or Hyacinth     | Jacinth or Garnet. | Garnet.                                 |
| Feb.   | Amethyst.                       | Amethyst.            | Amethyst.                                       | Amethyst.            | Amethyst.            | Amethyst.              | Amethyst.          | Amethyst or Pearl                       |
| Mar.   | Jasper.                         | Bloodstone.          | Jasper.   | Bloodstone.          | Bloodstone.          | Jasper.                | Jasper.            | Jasper, Hyacinth or Amethyst.           |
| April. | Sapphire.                       | Sapphire.            | Sapphire.                                       | Sapphire.            | Diamond.             | Sapphire.              | Sapphire.          | Sapphire or Diamond.                    |
| May.   | Chalcedony, Carnelian or Agate. | Agate.               | Agate.  | Emerald.             | Emerald.             | Emerald.               | Agate.             | Agate.                                  |
| June.  | Emerald.                        | Emerald.             | Emerald.  | Agate or Chalcedony. | Agate or Chalcedony. | Agate or Chalcedony.   | Emerald.           | Emerald, Cat's-eye, Turquoise, Onyx.    |
| July.  | Onyx.                           | Onyx.                | Onyx.   | Carnelian.           | Ruby.                | Ruby and Sardonyx.     | Onyx.              | Sardonyx, Moonstone, Topaz.             |
| Aug.   | Carnelian.                      | Carnelian.           | Carnelian.                                      | Sardonyx.            | Sardonyx.            | Alexandrite.           | Carnelian.         | Sardonyx, Opal or Sapphire and Diamond. |
| Sept.  | Chrysolite.                     | Sardonyx.            | Chrysolite.                                     | Chrysolite.          | Sardonyx.            | Chrysolite.            | Chrysolite.        | Chrysolite or Sapphire and Diamond.     |
| Oct.   | Aquamarine or Beryl.            | Aquamarine or Beryl. | Aquamarine or Beryl.                            | Aquamarine or Beryl. | Aquamarine or Beryl. | Beryl.                 | Beryl.             | Opal or Sapphire.                       |
| Nov.   | Topaz.                          | Topaz.               | Topaz.  | Topaz.               | Topaz.               | Topaz.                 | Topaz.             | Topaz or Pearl.                         |
| Dec.   | Ruby.                           | Ruby.                | Ruby.   | Ruby.                | Turquoise.           | Turquoise, Chrysolite. | Ruby.              | Ruby, Bloodstone.                       |

From the foregoing it will be noted that the list quoted from Wm. Jones' work corresponds with that of Isidorus, Bishop of Seville, 635 A. D.

The Lithomancy quoted in our correspondent's letter from Wm. Jones' book corresponds with that contained in Mr. Kunz's little work, which is as follows:

**JANUARY.**

|                                  |             |
|----------------------------------|-------------|
| <i>The Guardian Angel</i> .....  | Gabriel.    |
| <i>His Talismanic Gem</i> .....  | The Onyx.   |
| <i>The Special Apostle</i> ..... | Simon Peter |
| <i>The Zodiacal Sign</i> .....   | Aquaris.    |
| <i>The Flower</i> .....          | Snowdrop.   |

**FEBRUARY.**

|                                  |             |
|----------------------------------|-------------|
| <i>The Guardian Angel</i> .....  | Barchiel.   |
| <i>His Talismanic Gem</i> .....  | The Jasper. |
| <i>The Special Apostle</i> ..... | Andrew.     |

|                                |           |
|--------------------------------|-----------|
| <i>The Zodiacal Sign</i> ..... | Pisces.   |
| <i>The Flower</i> .....        | Primrose. |

**MARCH.**

|                                  |                 |
|----------------------------------|-----------------|
| <i>The Guardian Angel</i> .....  | Malchediel.     |
| <i>His Talismanic Gem</i> .....  | The Ruby.       |
| <i>The Special Apostle</i> ..... | James and John. |
| <i>The Zodiacal Sign</i> .....   | Aries.          |
| <i>The Flower</i> .....          | Spomaea, Violet |

**APRIL.**

|                                  |            |
|----------------------------------|------------|
| <i>The Guardian Angel</i> .....  | Ashmodel.  |
| <i>His Talismanic Gem</i> .....  | The Topaz. |
| <i>The Special Apostle</i> ..... | Phillip.   |
| <i>The Zodiacal Sign</i> .....   | Taurus.    |
| <i>The Flower</i> .....          | Daisy.     |

**MAY.**

|                                  |              |
|----------------------------------|--------------|
| <i>The Guardian Angel</i> .....  | Amriel.      |
| <i>His Talismanic Gem</i> .....  | Carbuncle.   |
| <i>The Special Apostle</i> ..... | Bartholomew. |
| <i>The Zodiacal Sign</i> .....   | Gemini.      |
| <i>The Flower</i> .....          | Hawthorn.    |

**JUNE.**

|                                  |              |
|----------------------------------|--------------|
| <i>The Guardian Angel</i> .....  | Muriel.      |
| <i>His Talismanic Gem</i> .....  | An Emerald.  |
| <i>The Special Apostle</i> ..... | Thomas.      |
| <i>The Zodiacal Sign</i> .....   | Cancer.      |
| <i>The Flower</i> .....          | Honeysuckle. |

**JULY.**

|                                  |               |
|----------------------------------|---------------|
| <i>The Guardian Angel</i> .....  | Verchiel.     |
| <i>His Talismanic Gem</i> .....  | The Sapphire. |
| <i>The Special Apostle</i> ..... | Matthew.      |
| <i>The Zodiacal Sign</i> .....   | Leo.          |
| <i>The Flower</i> .....          | Water-lily.   |

**AUGUST.**

|                                 |            |
|---------------------------------|------------|
| <i>The Guardian Angel</i> ..... | Harnatiel. |
|---------------------------------|------------|

|                                  |              |
|----------------------------------|--------------|
| <i>His Talismanic Gem</i> .....  | The Diamond. |
| <i>The Special Apostle</i> ..... | James.       |
| <i>The Zodiacal Sign</i> .....   | Virgo.       |
| <i>The Flower</i> .....          | Poppy.       |

**SEPTEMBER.**

|                                  |                   |
|----------------------------------|-------------------|
| <i>The Guardian Angel</i> .....  | Tsuriel.          |
| <i>His Talismanic Gem</i> .....  | The Jacinth.      |
| <i>The Special Apostle</i> ..... | Lebbeus Thaddeus. |
| <i>The Zodiacal Sign</i> .....   | Libra.            |
| <i>The Flower</i> .....          | Morning Glory.    |

**OCTOBER.**

|                                  |            |
|----------------------------------|------------|
| <i>The Guardian Angel</i> .....  | Bariel.    |
| <i>His Talismanic Gem</i> .....  | The Agate. |
| <i>The Special Apostle</i> ..... | Simon.     |
| <i>The Zodiacal Sign</i> .....   | Scorpio.   |
| <i>The Flower</i> .....          | Hops.      |

**NOVEMBER.**

|                                  |               |
|----------------------------------|---------------|
| <i>The Guardian Angel</i> .....  | Adnachiell.   |
| <i>His Talismanic Gem</i> .....  | The Amethyst. |
| <i>The Special Apostle</i> ..... | Matthias.     |

**SPECIAL**  
IN  
**THE JEWELERS' CIRCULAR**  
Produce the results desired.

**NOTICES**

The Zodiacal Sign..... Sagittarius.  
The Flower.....Chrysanthemum.

DECEMBER.

The Guardian Angel..... Humiel.  
His Talismanic Gem..... The Beryl.  
The Special Apostle..... Paul.  
The Zodiacal Sign..... Capricornus.  
The Flower..... Holly.

H. Emanuel, F. R. G. S., in his work "Diamonds and Precious Stones" gives the following list:

January.....Jacinth or Garnet.  
February.....Amethyst.  
March.....Bloodstone.  
April.....Sapphire.  
May.....Agate.  
June.....Emerald.  
July.....Onyx.  
August.....Carnelian.  
September.....Chrysolite.  
October.....Aquamarine.  
November.....Topaz.  
December.....Ruby.

It will be noted that this list is essentially the same as that of the Jews given above, with the exception that the *bloodstone* takes the place of the *jasper*, a change which appears in others of the lists given. This writer's apostle gems differ greatly from the Kunz and Jones lists, which are similar, the list given by Emanuel being as follows:

Peter.....Jasper  
Andrew.....Sapphire.  
James.....Chalcedony,  
John.....Emerald.  
Philip.....Sardonyx.  
Bartholomew.....Carnelian.  
Matthew.....Chrysolite.  
Thomas.....Beryl.  
Thaddeus.....Chryso-prase.  
James, the Lesser.....Topaz.  
Simon.....Jacinth.  
Matthias.....Amethyst.

We think the balance of reliability is on the side of Messrs. Kunz and Jones.

The "talismanic" gems as set forth by Ten Alcott in his work, "Gems, Talismans and Guardians," which was our authority for the list published in the issue of July, 1889, are as follows:

|                     |            |              |
|---------------------|------------|--------------|
| Mar. 21 to Apr. 19  | Malchediel | ruby         |
| Apr. 20 to May 19   | Ashmodel   | topaz        |
| May 20 to June 20   | Amriel     | carbuncle    |
| June 21 to July 20  | Muriel     | emerald      |
| July 21 to Aug. 21  | Verchiel   | sapphire     |
| Aug. 22 to Sept. 22 | Hamatiel   | diamond      |
| Sept. 23 to Oct. 22 | Tsuriel    | jacinth      |
| Oct. 23 to Nov. 22  | Bariel     | agate (opal) |
| Nov. 23 to Dec. 20  | Adnachiell | amethyst     |
| Dec. 21 to Jan. 19  | Humiell    | beryl        |
| Jan. 20 to Feb. 19  | Gabriel    | onyx         |
| Feb. 20 to Mar. 20  | Barchiel   | jasper       |

This table also corresponds with that contained in the Kunz pamphlet.

The reasons for the changes made by manufacturers of jewelry are self-evident: the unpopularity of some stones at certain times and the inadaptation of others to certain classes of jewelry.

The new belt pins of E. L. Spencer & Co., Providence, R. I., have made a decided hit.

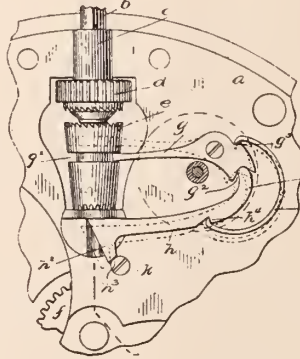
"The finest white stone on the market" is the unanimous verdict of the trade on the "Golconda Gem" say R. L. Griffith & Son, Providence, R. I., the sole manufacturers of this line.

The Latest Patents.

ISSUE OF JULY 31 1894.

**523,841. STEM WINDING AND SETTING WATCH.** OLOF O. MARTINELL, Waltham, Mass.—Filed Dec. 16, 1893. Serial No. 493,837. (No model.)

In a stem winding and setting watch the combination with a longitudinally movable stem, and a clutch for operatively connecting the same with either the winding or setting mechanism, of a shipper comprising



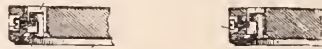
a pivotal part or member engaging the clutch and a member operatively connected therewith and extending across the line of movement of said stem and movable transversely thereof,—provisions existing in virtue of which a thrust of the stem produces movement of the said latter shipper member transverse to the stem and vibration of the pivotal member.

**523,904. HAIR PIN.** LOUISE OUSEY, South Wimbledon, England.—Filed June 29, 1893. Serial No. 479,145. (No model.)



An improved hair pin formed of thin flexible wire having the prongs projected parallel and curved in an arc, as at *a*, the loop end terminating in a supporting portion *c* projected at an obtuse angle from the curved part, and the points terminating in upturned ends *b*.

**523,913. FASTENING FOR WATCH DIALS.** GEO. E. HUNTER, Elgin, assignor to the Elgin National Watch Co., Chicago, Ill.—Filed Jan. 31, 1894. Serial No. 498,575. (No model.)



In combination with the notched feet of a watch dial, and with a dial plate provided with openings for the reception of such feet, a screw which passes radially into each of such openings, and is adapted to have its inner end enter into, and to engage with the lower side of the notch in the contiguous dial foot.

**DESIGN 23,514. SCARF-PIN.** JOHN HENRY THEBERATH, Newark, N. J.—Filed July 9, 1894.



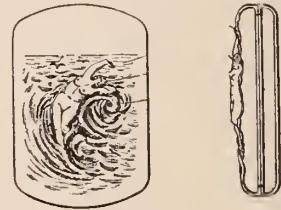
Serial No. 517,013. Term of patent 3½ years.  
**DESIGN 23,515. HANDLE FOR SPOONS, &C.** AUSTIN F. JACKSON, Taunton, Mass., assignor to

the Reed & Barton Corporation, same place.—Filed June 28, 1894. Serial No. 516,019. Term of



patent 7 years.

**DESIGN 23,516. POCKET-BOX.** CLARENCE W. SEDGWICK, New York, N. Y.—Filed Feb. 20, 1894.



Serial No. 500,917. Term of patent 3½ years.

**DESIGN 23,517. METALLIC BORDER.** GEORGE W. SHIEBLER, Brooklyn, N. Y.—Filed July 2, 1894.



Serial No. 516,381. Term of patent 3½ years.

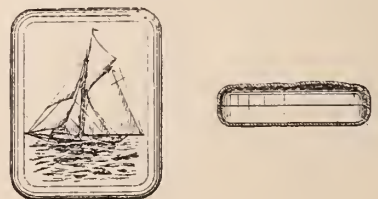
**TRADEMARK 25,086. CLOCK-CASES.** WATERBURY CLOCK CO., Waterbury, Conn.—Filed July 9, 1894.

**FAIENCY**

*Essential feature.*—The word "FAIENCY." Used since June 15, 1894.

ISSUE OF JULY 10. (Omitted.)

**DESIGN 23,443. POCKET-CASE.** CLARENCE



W. SEDGWICK, New York, N. Y.—Filed May 7, 1894. Serial No. 510,403. Term of patent 3½ years.



## The new Burdon Seamless Wire Co.'s Plant.

AN all glass building of steel construction is to be added to the manufacturing plants of Providence, R. I., by the Burdon Seamless Filled Wire Co., who a year ago added several new departments to their business which required more space. With the view of erecting a new building, in part for their own business, the company purchased about 60,000 feet of land, on which is the five story brick building now occupied by the Burdon Co. After considering the desirability of the location and the shape of the lot, the company abandoned the initial plan, which provided for a building about twice the size of the one now occupied. Applications for space encouraged the company to develop the property to better advantage, and the plan finally adopted is believed to be unlike that of any other building in the State used for light manufacturing, and to have novel features and the best of facilities.

Bounded by four streets, Summer, Meadow, Lockwood and Haskins, and having a court 130x150 feet, unobstructed light around the whole front and from the rear is assured. The length is 525 feet and the width is 40 feet, covering with the projecting bays, a space of 22,000 square feet.

The central columns supporting the first and second floors above the basement are of iron, covered with a patent fire-proof material, and for the central support of the four upper floors, heavy hard pine columns are employed. The girders or floor beams, extending without joints across the building, are of hard pine, 12x16 inches. These are bolted to the steel piers, and on these heavy beams is laid planking three inches in thickness; on the planking is the floor, which is of maple, 1½ inches, with deafening paper interposed. Without sacrificing strength, and to secure the best possible light throughout the entire building, the architect have employed what is technically called a "skeleton steel construction" for the entire frame. To the heavy upright steel posts are bolted the horizontal lintel tie beams of steel, the whole steel frame being tied internally on each floor by the heavy hard pine girders described. The massive steel frames are then filled and faced, both inside and outside, with brick, the surface appearance being that of a well built brick building. Thus is obtained walls of greater strength and the increased protection which this construction gives against fire. To the occupant this method of construction is of paramount importance, inasmuch as it permits the piers or spaces between the windows to be lessened to only 16 inches. These windows are thereby increased in area, each window being 6 feet, 4 inches wide and 8 feet, 8 inches high, the excess of light secured typifying the expression of an all glass building.

The roof is a comparatively recent improvement in this department of architec-

ture. It is to be of the regular five ply gravel finish, generally approved for such structures. There will be six stories, including a basement, the floor of which will be less than three feet below the ground, and the windows are the same size as those above. With these advantages it is really the first floor. The bottom of this floor will be of concrete covered with hard wood plank flooring, thus providing a secure foundation for heavy machines. Each of the upper five floors is divided into four sections, a brick fire wall separating each section. On Summer St. is one section 110 ten feet long; on Meadow St., are two sections, each 125 feet, and on Lockwood and Haskin Sts. is one section 165 feet long. The uniform width of 40 feet prevails in all sections, which are connected by large arches, so that an entire floor of 22,000 square feet, if required, may be occupied by one concern. On the other hand the sections are so arranged and connected that any one section is accessible yet independent of all the others and if necessary any of the sections can themselves be divided for manufacturers requiring less space.

There are two main entrances, one on the corner of Summer and Meadow Sts., and the other on the corner of Lockwood and Haskins Sts. The first floor of each of these entrances, rising a few steps from the ground, opens into the street through a vestibule. The design of each entrance is ornate. Each main entrance has an elevator for passenger service, with self operating doors, and ornamented iron stairs and stair case extending to the upper story. In addition to these main entrances there are provided, opening into the large central court, rear stairs of iron, and two combination elevators for use of employes and for light freight and express.

The plan and internal arrangements on each floor above the ground are alike, and a brief description of one floor will suffice for all. Each of the four sections connects with the stairs and elevators in the main entrances. The combination elevators also connect with each section, and, as already mentioned, open on the ground into the central court. There are means of egress by the iron stairs at both ends of each

section. Between each two sections and in the rear of the main entrance is a substantial vault of iron and brick, extending from basement to roof, and constructed entirely separate from the building. These vaults are so placed that they can be separated and connected with each section if required.

The placing of drop posts for use in manufacturing jewelry, silverware and kindred articles has received careful attention, and a novel plan has been devised for disposing of these obstructive posts, so that while they are conveniently placed they do not intrude upon space otherwise valuable. It must be understood that three wooden posts are some 12 inches square, and extend from a given floor down through each successive floor below to a stone foundation in the basement. It will be seen, for example, that if on each floor there may be required eight of these posts, in the basement there would be 48 posts, or only eight of which could be of any use to the basement occupant, and in many industries these posts are not used at all. In the basement these 40 posts would take up valuable space, and they are frequently so much of an obstacle as to seriously interfere with the work in hand. The vibrations, too, when the heavy iron drops are falling upon the tops of the posts on the upper floors extend down through these big wooden sound conductors, thus causing annoyance to each lower occupant not only as to the sound, but in throwing out accurate, mechanical work. The annoyance lessens, of course, with each floor above the basement, inasmuch as eight of the posts are cut off for each floor, yet at best the drop-post feature is literally a stumbling block in developing plans for buildings in which silversmiths or jewelers may be located.

The architects, with the fortunate shape of the lot at their disposal, have hit upon a practical yet simple way out of the difficulty by placing the posts in small bays leading into the central court, grouping all the posts for a given section in one bay. These bays may be shut off from the building itself by iron rolling shutters, thus eliminating another possible source of fire, for when these wooden posts extend from floor to floor and

## The truth about the Golconda Gem!

**YOU HAVE HEARD**, but do you **BELIEVE** that the **GOLCONDA GEM** is the finest White Stone and the nearest approach to the Diamond ever produced?

The **PROOF IS SIMPLE**. See the line at your jobber's. Experienced as you are you will find it difficult to distinguish the Golconda Gem from a genuine Diamond. Beyond question it is the finest thing ever produced. This line, which is **MADE SOLELY BY R. L. GRIFFITH & SON, 129 EDDY ST., PROVIDENCE, R. I.**, comprises many **NEW** and **ATTRACTIVE GOODS**, in **SCARF PINS, STUDS** and **DROPS**, in **SOLID GOLD** and **PLATE**. If you are not carrying it you are losing sales. A word to the wise is sufficient.



are scattered about in various locations the danger from them as fire conductors is apparent. By the plan adopted for this building an occupant of an upper floor may thus have the full advantages of these necessary adjuncts in the manufacture of jewelry without intruding upon space in the shop, while the occupant of a lower floor who may wish to operate accurately adjusted machinery will have the freedom of the entire floor for placing his machines and not be disturbed by the jar and noise of the drops above.

The sinks and acids will also be placed in similar bays or projections, thus concentrating this part of the business and avoiding the nuisance of breakage and the fumes of the acids. The forges and floors are built as usual. The floors in front are protected by iron and masonry.

Special attention has been paid to the most approved methods of fire protection. In addition to a complete sprinkler service, and in connection therewith, there is to be at each end of each shop, a small fire hose, 25 feet long, and light enough to be easily handled in event of an incipient fire. For heavy hose service a separate five inch standpipe is to be placed in each section of the building, extending to and through the roof, each of these standpipes being supplied with two 2½ inch regular fire hose, not only for the protection of the building itself, but to command any fire near-by.

Electric power will be employed, one or more motors being furnished each tenant. The power house, located in the center of the court, will be of two stories, containing in addition to the engines, boilers, generating plant, etc., a repair and store room.

With its frontage of four streets, and having the conveniences referred to, it is expected that this will be an ideal plant for all kinds of light manufacturing, as well as for makers of jewelry. In addition to local applicants for space, it is understood that several out-of-town concerns contemplate moving to this building, which probably will be ready for occupancy next January.

A good old time—A grandfather's clock.

### Swing Tool For Facing Pinions and Ratchets.

**T**HIS consists of a ring A, Fig. 1, with two short centers fixed by screws at *d, d*, and points let into its outer rim at *n, n*. The axis of the ratchet to be smoothed or polished having been placed between the two centers *d, d*, so that it can be rotated with a bow, the tool is supported by the points *n, n*, in a pair of turns. It is then only necessary to apply the polisher P, while the arbor is maintained in rotation by a bow; the arbor is capable of such a variety of movement, that the polisher maintains itself flat without difficulty, and a very true smoothed face is the result.

By slightly modifying the form of this tool it can be employed for facing pinions. These changes are indicated at S. The ring A is replaced by a thick plate perforated with a hole in its center, in which short polishing cylinders or discs are placed, being fixed by the screws *a, a*. These cylinders or discs are perforated with a hole, which is funnel shaped downward, and receives the axis of the pinion to be faced. The principal plate is mounted on pivots or on two screws *r, r*, so that it can move freely in a fork which is fixed in a handle S; the two branches of the fork thus take the place of the poppet-heads in the tool described above. Holding this handle in his hand the workman brings the central polisher in contact with the face of the pinion, which is rotated with a bow. The polishing is easily accomplished, since the disc maintains itself flat against the end of the pinion.

The same tool can be used for polishing various flat pieces, an end-stone cap, for examples, which may be set in wax on the central disc. It is then brought against a

rotating cap, holding the handle very short, or fixing the handle in the disc, a glass or metal polisher may be applied to the cap.

Another tool may be used for facing ratchets and pinions. An old depth tool is very easily converted into one for smoothing, polishing and snailing surfaces. It is only necessary to support the pinion or ratchet between one pair of centers, as indicated by Fig. 2, and between the other

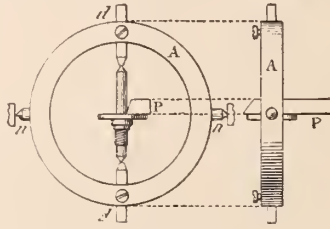


FIG. 1.

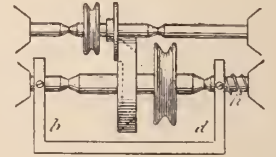
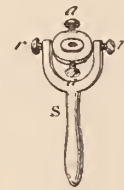


FIG. 2.

pair an arbor that carries a small lap (of steel for smoothing and copper for polishing), with the edge beveled off as shown by dotted lines. The flat surface is charged with a suitable material and brought in contact with the pinion, and they are set in motion by separate bows on their respective ferrules.

The tool may also be used for polishing staves, thick pivots, etc., by modifying the depth tool in two particulars: 1. The lap is not beveled at the edge; it is, on the contrary, thick and exactly square with the face; 2. The two runners that carry the lap are united by being clamped to a metallic arc *b, d*, and are free to slide lengthwise in their poppet-heads; they can thus be moved as a whole toward the right by hand, while a spiral spring *h* tends to force them toward the left. This backward and forward movement carries the lap along the revolving axis from the extreme end of the pivot to its shoulder.

Barrel arbors, center wheel pivots, etc., can be conveniently polished on such a tool. The two bows should be arranged that the arbors rotate in opposite directions.

If a new depth tool is employed for polishing, its accuracy will obviously be destroyed, but one that has already become unserviceable is excellent for the purpose. In its absence, various appliances can be obtained at the tool shops that can be adapted.

Jacob D. Swank, Somerset, Pa., has made some improvements in his store.

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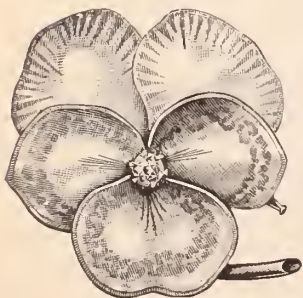
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BROOCHES AND PENDANTS,

CHATELAINES AND BRACELETS,

LINK BUTTONS AND STUDS,

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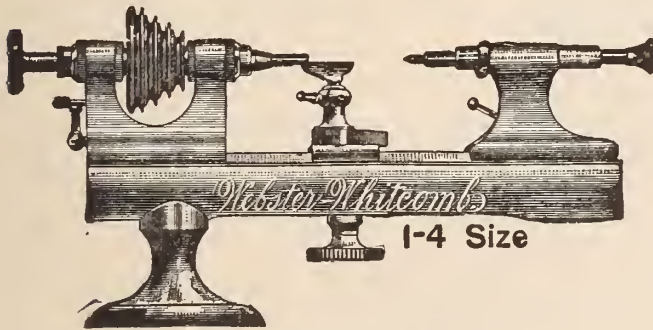


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## CARBORUNDUM.

### Net Retail Price List of Carborundum Wheels.

ACHESON'S PATENT, February 28th, 1893.

| Diam. in Inches | THICKNESS IN INCHES. |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       | Rev. per Minute. |        |
|-----------------|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|------------------|--------|
|                 | 1/4                  | 3/8   | 1/2   | 5/8   | 3/4   | 7/8   | 1     | 1 1/4 | 1 1/2 | 1 3/4 | 2     | 2 1/4 | 2 1/2 | 2 3/4 | 3     | 3 1/2 |                  | 4      |
| 1               | \$.15                | \$.18 | \$.20 | \$.23 | \$.25 | \$.28 | \$.30 | \$.35 | \$.40 | \$.45 | \$.50 | \$.55 | \$.61 | \$.65 | \$.71 | \$.80 | \$.90            | 18,000 |
| 1 1/2           | .18                  | .22   | .25   | .28   | .31   | .33   | .35   | .40   | .45   | .50   | .55   | .62   | .67   | .73   | .78   | .90   | 1.00             | 14,000 |
| 2               | .20                  | .25   | .30   | .34   | .37   | .40   | .42   | .46   | .52   | .58   | .65   | .70   | .77   | .85   | .91   | 1.00  | 1.20             | 11,000 |
| 2 1/2           | .25                  | .30   | .37   | .42   | .46   | .48   | .50   | .55   | .60   | .67   | .75   | .80   | .91   | .98   | 1.05  | 1.20  | 1.40             | 8,800  |
| 3               | .30                  | .38   | .45   | .50   | .55   | .58   | .60   | .65   | .70   | .78   | .85   | .95   | 1.05  | 1.15  | 1.25  | 1.45  | 1.65             | 7,400  |
| 4               | .65                  | .70   | .75   | .81   | .85   | .90   | .95   | 1.10  | 1.30  | 1.50  | 1.65  | 1.80  | 2.00  | 2.15  | 2.35  | 2.70  | 3.05             | 5,500  |
| 5               | .85                  | .90   | .95   | 1.05  | 1.15  | 1.25  | 1.35  | 1.65  | 1.90  | 2.20  | 2.45  | 2.75  | 3.05  | 3.31  | 3.55  | 4.15  | 4.65             | 4,400  |
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| 7               | 1.35                 | 1.55  | 1.70  | 1.90  | 2.10  | 2.35  | 2.60  | 3.15  | 3.70  | 4.25  | 4.80  | 5.35  | 5.75  | 6.45  | 7.00  | 8.10  | 9.20             | 3,160  |
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| 10              | 2.45                 | 2.80  | 3.25  | 3.70  | 4.15  | 4.65  | 5.10  | 6.25  | 7.40  | 8.50  | 9.60  | 10.70 | 11.85 | 12.90 | 14.05 | 16.30 | 18.55            | 2,200  |
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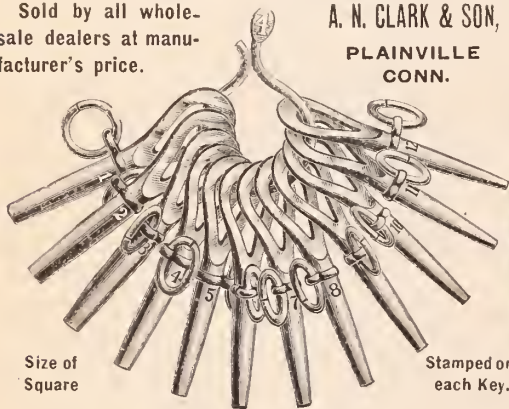
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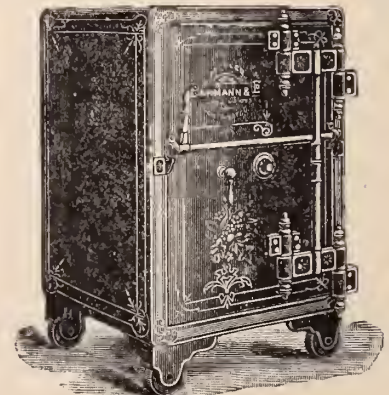
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## The Garland Collection of Chinese Keramics.\*

(Continued from page 36, Aug. 1.)

IN the same cabinet are four blue and white "Hawthorn" jars of rare and exquisite values; one of these, the deepest blue, is the celebrated Blenheim jar from the Duke of Marlborough collection. It is simple in decoration, the blossom and bud on the sprigs are reversed. The varied dark blue lines, mosaic-like, overlap the shading, adding a richness and depth to the coloring. The beauty of its form, like the fuman, when it has reached the balanced proportions, is marked; it is graceful, whole-ome in contour. Note the freedom of the spray, how well it has been applied to the swelling shape. What consummate art is here evinced. There is a splendid example of a semi-opaque rice bowl in this cabinet, with its flower "water marks," as one might term them; also several open-work cups of rare design and construction.

Cabinet five reveals the glories of the powder-blue family at their best. The central garniture, no less restful to the eye than the rose hues of which I have written, displays the azure of the Oriental zenith as seen between the fleecy clouds on a Summer day. Blue and white, nothing but blue and white, so quiet and peaceful, so restful to look upon. The example is taken from one of the pair which flank the larger vase. The cover is paneled in white with flower sprays. Beneath the wide rim are a series of panels repeating the decoration on the cover, while four medallions, containing scenes wherein occur lakes, mountains, storks, foliage and vases, adorn the surface. There are many graceful objects in this cabinet which demonstrate original conceptions and evince the master's taste and

hands. It matters not if one potter made the paste form, another painted the spray, another the flower, another the figure, or another the sea or landscape, or even if the vase be a copy of some treasure of the palace, it stands as the personification of the art porcelain, and will ever be known as such. The deft hands and keen perceptive eyes that fashioned and decorated this

a decorative frieze conventionally designed, the field is filled with tiny clover-like leaves and a central flower of green. Then comes the most extraordinary commotion of the elements, caused by the antics of the most weird array of dragons one would care to witness. There are gold dragons with ghastly blue faces and protruding black eyes; green dragons with fiendish pallor; blue dragons with green heads and tails of pink, and slate scaled dragons, all squirming and flaunting their hideous shapes in the most direful manner. To our conventional eyes, used to the serenity of sombre costume and prettiness in art, the monsters do not appeal

or intimidate; few of us ever reach the delirium here shown, not in our wildest dreams; and yet, uncouth and rude as these creatures of the imagination are, they evidence by their color and drawing that the epoch of their creation demanded this sort of decoration; the extreme of paralytic adornment found vent in such grotesque monstrosities, they relieved the brain and were successfully wrought.

All over this rotund surface, intermingling with the claw-footed, wrangling, supple-bodied monsters, there is interspersed bloom and flower, weeds and grasses waiting or just recovering from the slash of the angry tails; their presence, so innocent and peaceful, augments the fiery nature of their demoniacal companions. Here is a combination of line, form, color and arrangement which defies the modern decorator to imitate, to say nothing of his power or faculty to in-



BLENHEIM HAWTHORN JAR.

(FROM THE DUKE OF MARLBOROUGH'S COLLECTION) IN THE JAMES A. GARLAND COLLECTION AT THE METROPOLITAN MUSEUM.

model did so with love and more than religious zeal.

In cabinet 21 the very witchery of the decorator's art is manifest on the mammoth bowl, the finest specimen of the kind extant. Encircling the mouth or margin is an ivory-white overglazed lip or rim the original color of the paste. Beneath this is a pencil line of blue, under which occurs a geometrical border. This is supported by

vent; it is a part of these masters' schemes in adornment; they knew no bounds or limitations, they encompassed the entire gamut, both in design and color. One cannot set apart the paste and glaze and pronounce the decorations of any article or object in the collection as inferior to modern work, no more than one can unhinge the tongue of the Oriental and make him speak a new language, or sing the Christian hymn

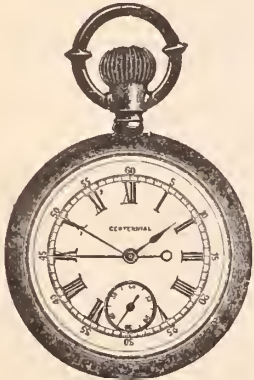
\*Adapted from the Art Interchange.



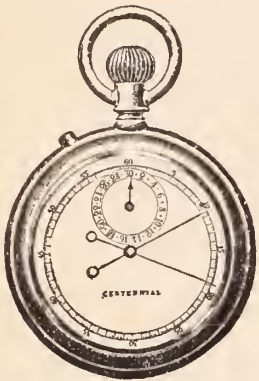
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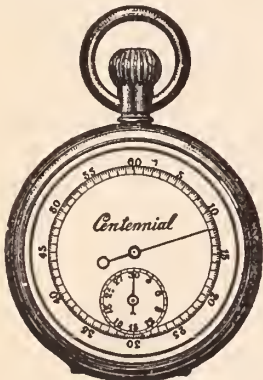


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SPLIT SECOND TIMER,  
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In Nickel Open-Face Case, \$16.50  
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Watches are one third larger than above cuts. ALL WARRANTED.

## Cross & Beguelin,

MANUFACTURERS,

17 Maiden Lane, N. Y.

## The Connoisseur.

(Continued from page 41.)

under his vine and fig tree.

The genre scenes carry their story into the Chinese heart as those of the Academy attempt to into ours, and I am free to confess that they, the Chinese, concentrate quite as much in their medallion pictures of incident, of tradition, of the soul of their fathers' religion as our artists seem to convey. As they succeeded in perfect association and companionship with the living hues of flowers, birds, reptiles, insects and foliage, and presented they as they were, as no race before or since has been so well able to do; then, their picture for them were equally convincing, and in this way we should appreciate them. Comparisons will stand between their art and ours only for to-day; theirs is imperishable, ours lasts only during school hours.

The old porcelains really preserve the traditions, carry them along from century to century in a more graphic and better manner than the written text ever could be made to do; the rose-back plates, with their wealth of color and felicitous legends, the most perfect of Chinese art, and vases which preserve the garden flowers, butterflies, sucking bees and insects; also the white stag and axis deer of the forest, the quail, duck, crane, stork and other birds of air and water—the bat, crow—indeed, from the tiniest insect to the monster of the woods or ocean, they reproduce their color and interpret their nature with extraordinary patience and skill. These things may be seen in every conceivable shape—shapes which themselves are almost replicas of once thriving objects, like the gourd, parts of human anatomy, tree trunks, bamboo, the egg and creatures of fact as well as fancy.

There is nothing under the sun which these geniuses do not successfully attempt in their arts, as witness the dogs of Fo, with cavernous oral capacity, curious guardians of the Buddhist altar; however ugly they may appear the nature of the animal is intensified, the lion is incorporated, the disposition of the accessories is well thought out, the coloring marvelous, even though it be untrue. Witness, again, the symbols of the seasons or the symbols of the conditions of life in all tenses—the November rat, or the December ox, or the January tiger, or April serpent, and so on; these figure on teapots as pictures or in relief, and are not idle, meaningless vessels; they are significant and have twofold intent; likewise the token plates, vases, beakers and bowls, decorated, maybe, with the mandrain duck, signifying happy marriage, or the stork for piety, the stag for longevity, and so on. I say there is not a piece in the collection but what has played its part in the human history of the Chinese of centuries gone, and that is one of the factors which intensifies its value.

## The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

SOME OF THIS firm purposely delayed the departure of their buyer in order to obtain the very latest productions

in the European markets in which purpose they were successful. They will show a particularly large and handsome line of bronze busts and figures specially selected by Mr. Dreyfus, comprising fancy subjects, musical composers, etc. In vases are some dainty things for curio cabinets, and in cabinets are many beautiful examples of Vernis-Martin and marquetry. In clocks will be shown many gilt sets at popular prices as well as clocks for mantels and cabinets. Fancy desks will be well represented, and in art pottery the firm announce that they have made a special purchase of an entire line of manufacturer's samples comprising over 500 patterns, which they will offer at prices far below regular market rates. An idea may be gained when it is learned that the pieces will be offered at from \$1 to \$12 each. This line will, without doubt, prove most popular. Decorated plates and Sèvres, Dresden, and Royal Vienna pieces will be shown in many new and attractive decorations.

EMPIRE CLOCKS.

THE line of gilt and Empire clocks recently opened by the Chas. Jacques Clock Co., 22 Cortlandt St., New York, proves very popular. Empire clocks are each day growing more and more in favor with American buyers and some of the gilt and porcelain combinations offered by this company are particularly dainty and artistic.

F. & CHAS. PIERRE'S CLOCKS.

THESE clocks for which the agent is Wm. H. Atwater, 10 Maiden Lane, New York, are now ready for delivery. Buyers have taken advantage of the bargains offered them, and Mr. Atwater, as a natural result, is busy.

CUT GLASS WITH SILVER TRIMMINGS.

THESE beautiful goods are from the factory of T. B. Clark & Co., (inc.) in whose handsome showroom at 860 Broadway, New York, may be seen some samples of the work which combines the brilliancy and finish of finely cut glass with the soft tones of silver in various finishes. Plain and colored crystal cut flower vases are shown in many new designs.

THE RAMBLER.

A watch wheel is usually modest on its travels. It prefers to go round in cog.—*Texas Siftings.*



CHICAGO, 1893. PHILADELPHIA, 1876. GENEVA, 1880. PARIS, 1889.

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While we do not, like many others, claim to do impossibilities, yet we will undertake to sell your stock and realize a handsome profit for you.

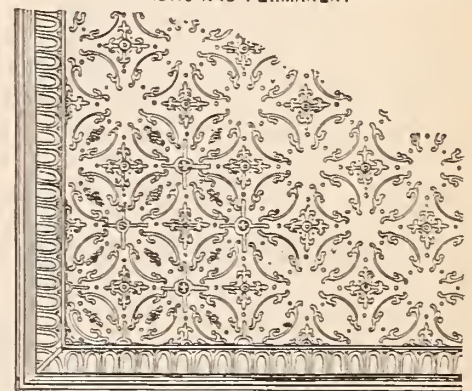
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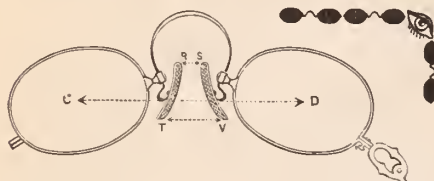
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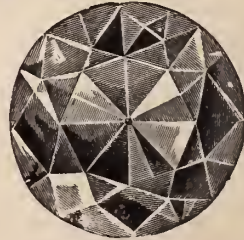
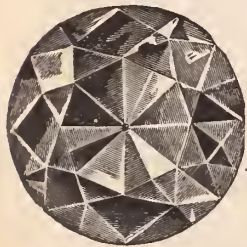
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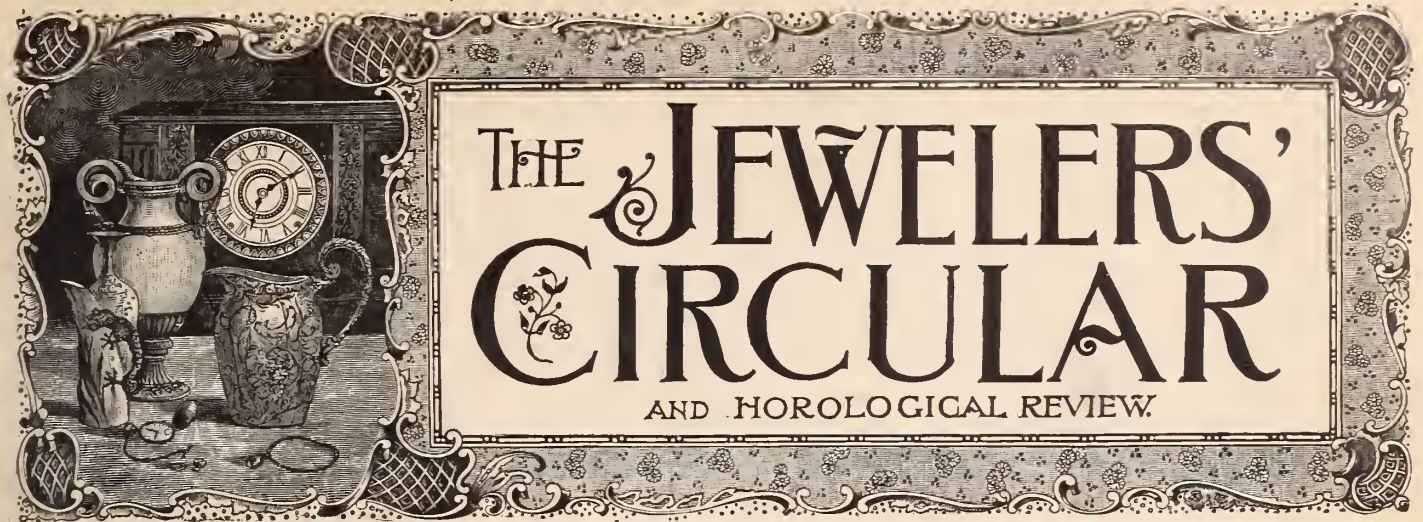


HIGHEST AWARD AT THE COLUMBIAN EXPOSITION, CHICAGO, 1893.

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AND HOROLOGICAL REVIEW

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189 Broadway, New York.

Entered at the Post Office in N. Y. as second-class matter.

VOL. XXIX.

NEW YORK, WEDNESDAY, AUG. 15, 1894.

No. 2.

## APPROPRIATENESS IN TROPHY DESIGNING.

THE popularity of our National game of base ball has made the beautiful trophy illustrated on this page, an object of great interest in all the cities in which it has been exhibited. The trophy, which is known as the Temple Cup, was presented by ex-President Temple, of the Pittsburgh club, to the National League of American Professional Base Ball Clubs, for contest among the clubs at the close of each championship season. It is to become the property of the club holding it for three successive seasons.

The trophy cost over \$700 and was designed by E. A. Thrall, the retail jeweler, of New York. It is of bright silver and stands about 28 inches high. On the front in *bas relief* is an applied figure of a base ball player. Beneath this beautifully executed figure, which is of oxidized silver, is the inscription: "The National League of Professional Base Ball Players." The cup is set in an oak plush lined case made especially for it. The trophy has already been on exhibition in prominent jewelry stores of New York and Brooklyn and is now being displayed in the other cities represented in the National League.

### A Diamond Ring on a Statue.

A RING, studded with diamonds and pearls, hangs suspended to a silken cord around the neck of a statue in one of the most frequented parks of Madrid, says a writer in *London Answers*. It is safer there than in the strongest room of the Bank of England. Thousands of people pass it every day and admire its beauty, but the greatest thief in Spain hesitates even to touch it. It is believed to deal out death to whom it belongs.

The ring was specially made for the late

Alfonso XII., who gave it to his cousin Mercedes on the day of their betrothal. Upon her death it passed into the possession of the King's grandmother, Queen Christina. Three months afterward she died.



NATIONAL BASE BALL LEAGUE TROPHY.

The King passed on the deadly band of gold to his sister, who died a month after she received it. The King then placed the jewel in his own casket of precious relics, and lived less than a year after he had done it.

### Candle Nut Jewelry of Hawaii.

IN all the valleys of the Hawaiian Isles grows a tree with a quivering leaf, which is light green on the under side and dark on the top, and is called the kukui or candle nut. It is so named from the fact that in ancient times the kernels of the nuts were strung on the midrib of the cocoa leaf and used as torches. As the uppermost kernel burned off the next ignited, and so it burned until the last was consumed. The tree was a very useful one to the Hawaiian, not only in furnishing light at night but for many other reasons. The nuts are incased in a husk like our walnuts, but it frequently occurs that two are formed in the same husk. The kernel is extremely rich in oil, which has been expressed and used for house painting, although it is but a poor substitute for linseed, in that it is difficult to get it dry, and it always has a peculiar odor. The natives used the oil as an external remedy for some diseases, and especially as an aid in parturition.

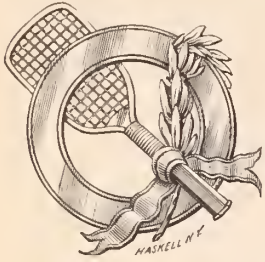
The natives roast the nuts in the ashes, and having removed the shell, crush the kernels to a paste, mixing them with salt and pepper. This is one of the most delicious and appetizing zests imaginable, and is an essential element to a good feed of raw fish and poi.

The wood of the tree is somewhat like our bass wood, and is of little value in building or in fencing, as it rots very speedily. Sometimes the natives made canoes of it, but never considered them of any value. As the trees die off in the forest their

trunks and limbs are found to be covered with an edible fungus called pepeiao, which was formerly exported in great quantity to the Chinese markets.

To-day the kukui nut is largely used in the manufacture of jewelry, which is much





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These being of taking styles, at moderate prices and widely advertised, will sell when anything will. If our travelers don't call upon you order direct from

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 10 MAIDEN LANE, NEW YORK.

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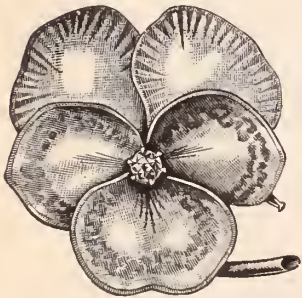
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Ivory and  
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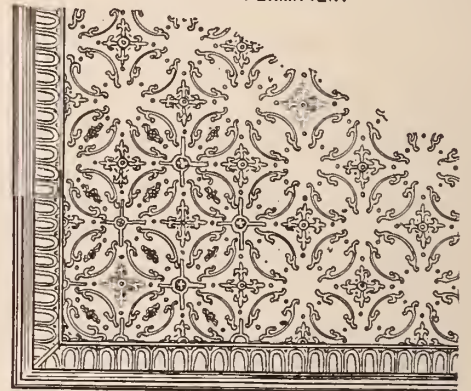
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**SAMPLE CASES AND TRAYS FOR TRAVELERS.**  
 Fancy Hard Wood Chests for Silverware, &c.  
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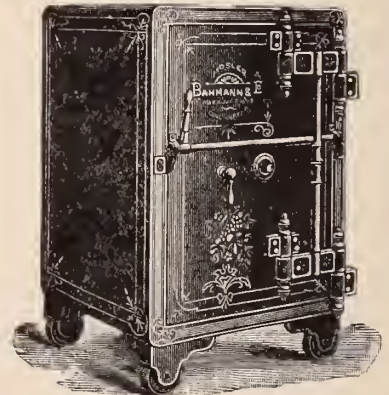
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Large Assortment Always on Hand.  
 Send for our Representative.  
**Special Safes to Order.**  
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WHITE'S EYE SHADE. **W. B. WHITE & SON**  
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**Spectacle and Eye Glass  
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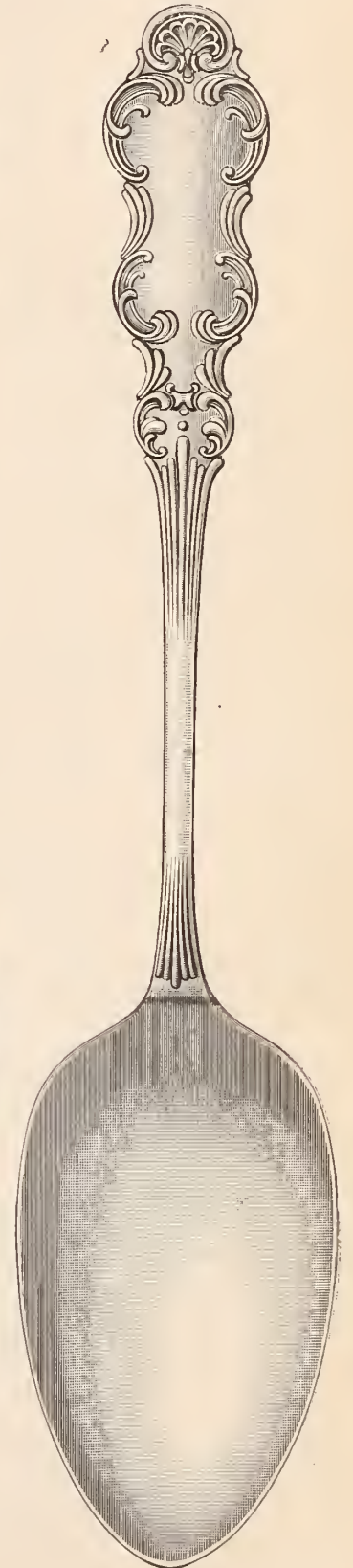
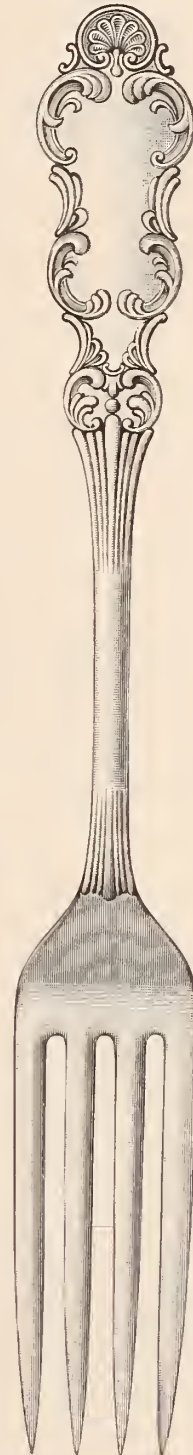
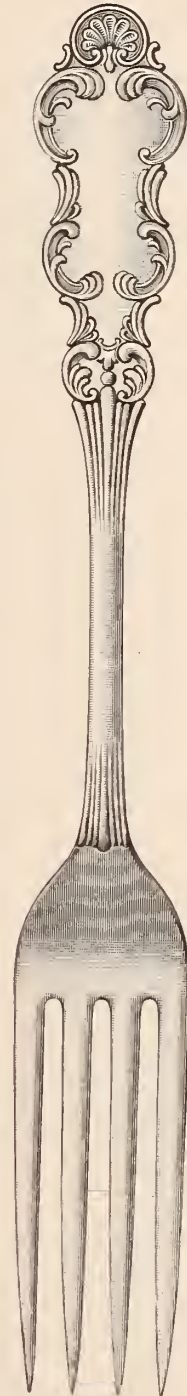
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A New and Beautiful Design, More closely resembling Sterling Silver than any Electro Plate Pattern hitherto made.

MANUFACTURED BY THE LEADERS IN FLATWARE,

## ROGERS & BROTHER,

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## Perfect Construction

— AND —

## SUPERIOR FINISH

MAKE OUR PRODUCTIONS OF  
HIGHEST GRADE.

JEWELER and  
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will find in our new line of  
**Art Metal Goods**

many articles specially adapted  
to their trade.



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Fitted with the Celebrated "B. & H." Burner.

New and Attractive Designs and Finishes. Sure to be Ready Sellers.

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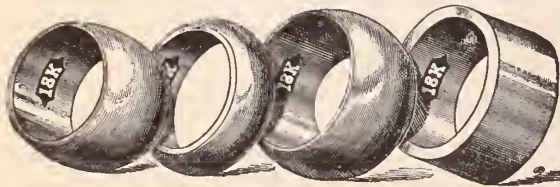
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prized by tourists as mementos of a visit to the Paradise of the Pacific. The shell is quite hard and takes a brilliant polish and can be had in black and brown.

### The Death of William Elden.

WAYNESBOROUGH, Pa., Aug. 8.—William Elden died at the residence of his father Monday morning about 9.45 o'clock. He took his bed about one year ago, his disease developing into consumption.

For a number of years back deceased had been engaged with his father in the jewelry business, and was known by all for his obliging and pleasant manner. He was 23 years old. The funeral took place to-day.

### The Death of New Haven's Oldest Jeweler.

NEW HAVEN, Conn., Aug. 9.—Charles O'Neil, a watchmaker and dealer of this city for 60 years, died at the State hospital here this morning of bronchial pneumonia at the advanced age of 95. He was probably the oldest man in New Haven. He was a bright, cheery old gentleman, active in body and clear headed mentally almost to the last. He was widely known to the older Yale graduates all over the United States.

For more than 40 years Mr. O'Neil's place of business was near the mercantile center of the city. He was an expert in his business, and until failing eyesight came, had a flourishing business, not only having the patronage of Yale students, but of Yale's professors and many other prominent citizens. He was a man of fine presence, tall, slender and dignified. He had resided in New Haven since the opening of the war of 1812. Until recently he had lived with his son, John H. J. O'Neil, on Lincoln St. He was removed to the hospital to receive the care of leading medical men there. He was one of the oldest members of Trinity Episcopal Church.

### The Auctioneering Business in Connecticut to be Investigated.

NEW HAVEN, Conn., Aug. 9.—William P. Clough came up here from New York recently and located an auction jewelry store at 433 State St. A warrant was got out yesterday charging him with selling at auction without a license and he was arrested. When the case was called this morning he did not appear and his bond of \$100, furnished by constable Michael R. Enscoe, was called. Later, his counsel, Attorney Chapin, called on Assistant City attorney Matthewman and stated that his client had been called to New York by illness in his family and he requested that the case be reopened. Mr. Matthewman agreed to do so and to try the case to-morrow.

Mayor Sargent and Superintendent of Police Smith came in after the adjournment and consulted with Mr. Matthewman. They are much interested in this case, as they consider that a great deal of auctioneering has





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MAKERS OF HIGHEST GRADE

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No. 6001 TAPE MEASURE.

FINE DECORATED Art Wares.

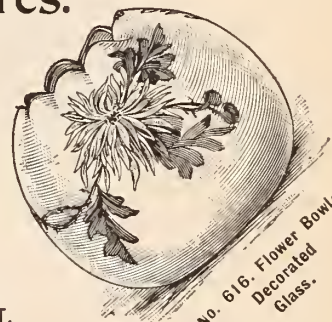
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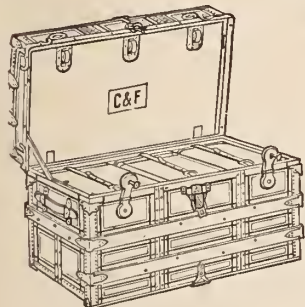
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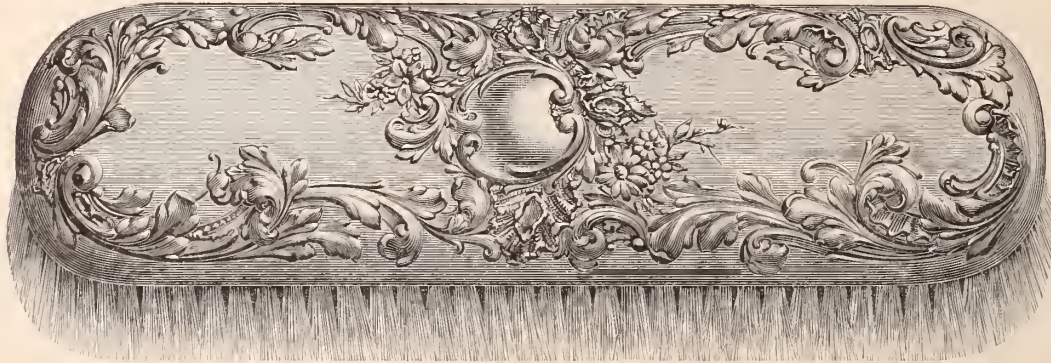
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## SILVERSMITHS,

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NO. 30. CLOTHES BRUSH.

Trade Mark.



NO. 30. HAIR BRUSH.

(CUTS 2-3 SIZE.)

NEW YORK  
226 5TH AVENUE.

SAN FRANCISCO  
120 SUTTER STREET.

CHICAGO.  
86 WABASH AVENUE



been done without a license. Last year between 15 and 20 licenses were issued to auctioneers and only five this year. The claim is made that in some cases auctioneers loan their red flag for a small fee and allowed parties to sell goods under it without taking out a license. The fee for a license is at the option of the authorities and may be \$100, but the Mayor has usually charged only \$5. It was stated that in Bridgeport an auctioneer had the fee made \$100, took out a license and all others were kept out of the business owing to the big fee.

In the present case, Mr. Enscoe, who has been in daily and nightly attendance both at the auctions evenings at the store and at the private sales in the day time, claims he has sold goods for Mr. Clough, but the State claims to have evidence that for several days when the business was in operation the auctioneer was out of town.

NEW HAVEN, Conn., Aug. 10.—The case of Clough came up in the City Court this morning. It was re-opened at his counsel's request. Clough paid costs, and in view of the fact that he had taken out a license in accordance with the law, the case was dropped. Associated with him is a man named Cummings.

**The Formation of the American Optical Jobbers' Association.**

ROCHESTER, N. Y., Aug. 9.—On Aug. 7th an association was formed at Niagara Falls, by the optical jobbers of this country, to be known as the American Optical Jobbers' Association, for mutual protection against irresponsible customers and those who are habitually slow pay.

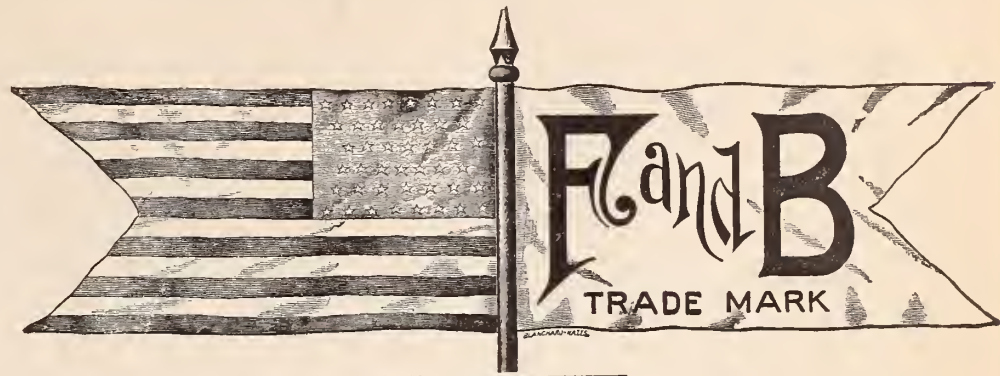
At this meeting the following persons were present: F. A. Hardy, representing F. A. Hardy & Co., Chicago; A. L. Smith, representing the Geneva Optical Co., Chicago; J. King, Cleveland, representing various branches of Julius King Optical Co., Winsted Optical Co., West Winsted Conn., and D. V. Brown, Philadelphia, Pa.; Geo. Johnston, representing Johnston Optical Co., Detroit, Mich.; Mr. and Mrs. Landsberg, representing L. Black & Co., Detroit, Mich.; Mr. Inskeep, representing Chambers, Inskeep & Co., Chicago, Ill.

The following officers were elected for the coming year: President, Julius King; vice-president, F. A. Hardy; secretary and treasurer, Geo. Johnston; directors, J. E. Spencer and H. E. Kirstein.

The next meeting will be held some time in January in Detroit, Mich.

Treasurer Jno. S. Spencer, of the Spencer Optical Mfg. Co., said that his company were not represented at the meeting. They had been notified, but had not decided to join the association until they were fully acquainted with all the details of its proposed workings.

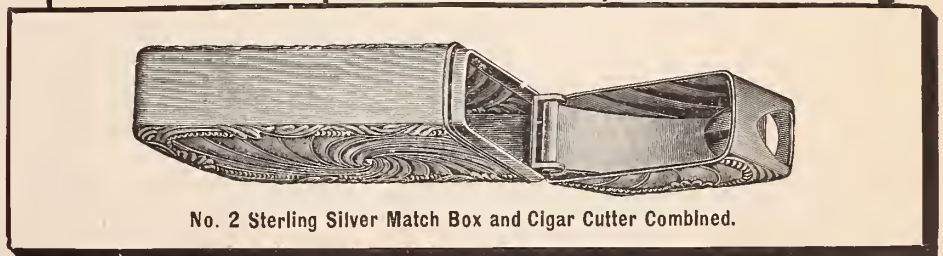
Allen Fellenner, formerly a retail jeweler of Bethlehem, Pa., has been engaged by Ezra F. Bowman & Co., Lancaster, Pa., to represent them in Philadelphia, to which place he will make his initial visit in about a week.



**Chains**  
Our new line of chains will assay 10 karat 1-10 gold. All gold soldered.  
**American F. & B.**  
1-10 gold.

|  |   |
|--|---|
| <p><b>Watch Chains for Gentlemen</b></p> <p>These goods are of fine quality, and guaranteed to give satisfaction. Some recently added have sold far beyond expectation. They are made of heavy rolled plate in all sizes and patterns.</p> | <p><b>Watch Chains for Ladies</b></p> <p>Our Victoria and Princess chains are neat and pretty. They are made in all bright, Roman and bright, platinum and bright gold, and have one or two charms.</p> |
|--|---|

|  |  |   |
|--|--|---|
| <p><b>Pins</b></p> <p>Our large line of lace and cuff pins comprise many desirable patterns in gold fronts engraved and trimmed. Also includes baby pins and scarf-pins.</p>   | <p><b>Charms</b></p> <p>This line is adapted to ladies' or gentlemen's chains, and includes a number of heart charms in Roman, bright and satin finish, with stones and without.</p>                         | <p><b>Hair Chain Mountings</b></p> <p>In solid gold and rolled plated. We are headquarters and make everything desirable in this line.</p>  |
| <p><b>"Mount Hope" Buttons</b></p> <p>These are superior to any button in the world. They are easy to put in and easy to take out of the cuff.</p>   | <p><b>Link Buttons</b></p> <p>This line has increased rapidly with us, and is very low in price, embracing all styles in Roman, chased, engraved and plain, with and without stones, and some in enamel.</p> | <p><b>Crosses</b></p> <p>We make four sizes of gold filled in plain, engraved and set with stones, and suitable for our neck chains.</p>  |
| <p><b>Bracelets</b></p> <p>We make a large stock of curb bracelets in five sizes, besides the graduated links, with padlocks and snaps, in chased and plain polished, Roman, rolled silver plate and sterling silver. Also padlocks with keys and a push snap.</p> | <p><b>Glove Buttoners</b></p> <p>We make the interlocking and one with a twist handle, in gold rolled plate and silver rolled plate.</p>   | <p><b>Earrings</b></p> <p>This line includes many pretty patterns in gold fronts engraved, some with pretty trimmings and a small line of hoop drops.</p>   |
| <p><b>Sterling Silver and Solid Gold Sword Scarf Pins</b></p>  | <p><b>Neck Chains</b></p> <p>We make a variety of neck-chains in bright and Roman, with snaps.</p>   | <p><b>Sterling Silver Bracelets and Padlocks</b></p>  |
| <p><b>Gold Locket Engraved</b></p> <p>These lockets are also made of 10 karat gold throughout, with beautiful designs engraved thereon and the price is so low that they cannot fail to be in great demand.</p>  | <p><b>Gold Front Locket</b></p> <p>This line is very extensive. Many patterns are plain polished, others nicely engraved, with and without stones.</p>   | <p><b>Rolled-Plate Locket</b></p> <p>This line is almost endless, and consists of nearly every conceivable shape, size and style. Some are set with imitation diamonds, rubies and sapphires.</p> |
|  | <p><b>Gold Locket Set with Diamonds</b></p> <p>These lockets are made of 10 karat gold throughout and set with brilliant diamonds. They cannot be surpassed in finish or cheapness of price.</p>             |   |



No. 2 Sterling Silver Match Box and Cigar Cutter Combined.

**FOSTER & BAILEY, 100 Richmond St., PROVIDENCE, R. I.**

**Imports and Exports for June, 1894, and the Preceding Twelve Months.**

WASHINGTON, D. C., Aug. 9.—The summary statement of imports and exports for the month ending June 30, 1894, and the

twelve months ending the same date, compared with the corresponding periods of 1893, has been issued and contains the following figures relative to the jewelry trade:

|   | JUNE     |           | MAY      | TWELVE MONTHS ENDING JUNE |             |
|---|----------|-----------|----------|---------------------------|-------------|
|   | 1894.    | 1893.     | 1894.    | 1894.                     | 1893.       |
| <b>IMPORTS.</b>   |          |           |          |                           |             |
| Diamonds and precious stones, rough and uncut, including glaziers' and engravers' diamonds, not set, and jewels to be used in the manufacture of watches. | \$60 790 | \$71 338  | \$52 879 | \$566 267                 | \$1 066 586 |
| Clocks and parts of.  | 1 913    | 17 157    | 2 196    | 100 812                   | 254 391     |
| Watches and parts of, and watch materials and movements.  | 68 280   | 148 272   | 85 970   | 1 099 808                 | 1 743 591   |
| Jewelry, and manufactures of gold and silver.   | 14 672   | 73 966    | 15 083   | 497 977                   | 696 462     |
| Precious Stones, n. e. s. and imitations of, not set.   | 777 366  | 1 016 047 | 737 999  | 4 844 809                 | 15 168 746  |
| <b>EXPORTS.</b>   |          |           |          |                           |             |
| Clocks and parts of.  | 73 613   | 100 436   | 66 768   | 919 534                   | 962 423     |
| Watches and parts of.   | 25 601   | 49 832    | 31 434   | 383 244                   | 241 758     |
| Jewelry, and manufactures of gold and silver.   | 73 460   | 103 484   | 74 437   | 851 008                   | 881 893     |
| Plated ware.  | 17 770   | 31 650    | 16 798   | 281 484                   | 322 016     |
| <b>EXPORTS OF FOREIGN MERCHANDISE.</b>  |          |           |          |                           |             |
| Diamonds and other precious stones, rough and uncut, etc.   |          |           | 2 220    | 2 220                     | 355         |
| Clocks and parts of.  |          |           | 57       | 371                       | 1 556       |
| Watches and parts of, etc   | 87       | 65        | 87       | 48 932                    | 355         |
| Jewelry, and manufactures of gold and silver.   | 2 273    | 985       | 3 952    | 24 116                    | 25 310      |
| Precious Stones, n. e. s. and imitations of, not set.   |          |           | 411      | 313 473                   | 1 561       |

The comparative summary of values of merchandise imported and exported during the twelve months ending June, from 1889 to 1894, inclusive, shows the following anent the jewelry and kindred lines: Average of the preceding five periods, imports, clocks and watches and parts of, \$2,082,130, twelve months ending June 30, 1894, \$1,200,620; imports, jewelry, manufactures of gold and silver and precious stones, average of the five preceding periods, \$13,642,125; twelve months ending June 30, 1894, \$5,342,786; exports, clocks and watches, average of the five preceding periods, \$1,412,883; twelve months ending June 30, 1894, \$1,302,778.

**Proceedings of The Jewelers' League.**

The regular monthly meeting of the executive committee of the Jewelers' League was called to order on Friday, Aug. 3d, at 2.30 P.M. There were present Vice-President Greason, Chairman Bardel, Messrs. Untermeyer, Ostrander and Stevens, Jr., secretary. The minutes of the previous meeting were read and approved. There were three requests for change of beneficiary received and granted. Upon motion the meeting adjourned until Tuesday, Aug. 7th, at 2.30 P.M.

The adjourned meeting of the executive committee was called to order at 2.30 P.M.; Aug. 7. There were present Vice-President Bowden, Chairman Bardel, and Messrs. Untermeyer, Jeannot, Ostrander and Stevens, Jr., secretary.

The following applicants were accepted at 3.40 P.M.: Section A, Calvin W. Little New York city, recommended by J. W. Beacham; John Krank, Schenectady, N. Y., recommended by Chas. Behr and J. W. Sanders; Chas. H. Higbee, Tottenville, N. Y., recommended by L. Stevens, Jr. and N. D. Prentiss;—Section B, Fred. Clarkson, New York city, recommended by I. S. Lawrence and F. C. Tomlinson; Chas. A. Turpisch, Stapleton, N. Y., recommended by Wm. L. Sexton; Thomas A. Gardner, Brooklyn, N. Y., recommended by Jules Laurençot.

The next regular monthly meeting of the executive committee will be held on Friday, Sept. 7th, 1894.

# JOHN R. KEIM, MANUFACTURER OF

## \* \* FINE DIAMOND JEWELRY,

### 21 East 17th Street, New York.

SOLE AUTHORIZED MANUFACTURER OF THE PALMER COX "BROWNIE" JEWELRY, AND ALL ARTICLES IN ENAMEL OR METAL; BY PURCHASE FOR THE PURPOSE FROM PALMER COX, ESQ., OF HIS COPYRIGHTS, PATENTS, PATENT RIGHTS AND ORIGINAL "BROWNIE" DESIGNS.



**Creditors of the Columbus Watch Co.  
After the Stockholders.**

COLUMBUS, O., Aug. 8.—G. J. Marriott and Alexander W. Krumm, as attorneys for Fred and Ralph Lazarus, have filed an answer and cross-petition in the suit of E. T. Pfaff *et al. v. Columbus Watch Co.*, in which they ask that the amount due each creditor of the company be reported to the court; that the stockholders be required to pay their full statutory liability and the receiver distribute the same with the assets of the corporation in the payment of just claims.

In the suit of Jacob Schuetz against the same company an answer is filed stating that prior to the bringing of the action the company had gone into the hands of a receiver and an assessment of 30 per cent. been levied on the stockholders, many of whom had paid it. Defendants ask that the case be dismissed.

**An Application to Have the Assignment of Strauss & Stern Raised.**

CINCINNATI, O., Aug. 9.—Strauss & Stern, the jewelers at the Vine St. entrance to the Arcade, whose assignee has declared and paid dividends of 17 cents on the dollar, are justifying the remaining outstanding indebtedness by confessing judgment on the same. Seven suits were filed Monday, on which judgments were confessed as follows: Smith & Crosby, \$1,016.69; Watson, Newell & Co., \$1,457.75; Wade, Davis & Co., \$308.44; T. G. Frothingham & Co., \$957.78; Horton, Angell & Co., \$1,318; W. C. Greene & Co., \$288.74; Short, Nerney & Co., \$1,127.58.

The plaintiffs in these suits are all eastern firms. It is said there are others to follow, and when judgment has been confessed on all the indebtedness of the firm, an application will be made to have the assignment raised, in which event the business will be resumed.

**Burglars Ransack the Show Cases of the Cincinnati Watch & Jewelry Co.**

CINCINNATI, O., Aug. 7.—Unknown burglars made a good haul at an early hour yesterday morning at the store of the Cincinnati Watch & Jewelry Co., 272 W. 5th St. They entered the rear yard through an alley between 5th and 6th Sts., and got into the cellar without trouble, as the covering for one of the windows was not fastened. Going up the steps leading to the store they found the door locked, but easily opened it by cutting away part of the wood with a chisel.

Every drawer in the private office, which is in the rear of the store, was forced open, but nothing beyond about \$2 worth of stamps was taken. From the office they went into the store, and from the show cases took a tray of opera glasses, a tray of 40 gold rings and a tray of rolled gold plated watch chains. These goods were dumped out of the trays into a bag and the thieves then made their escape the way they entered. Yesterday morning as the porter entered the store and began to clean out, he noticed the door, and calling the attention of the pro-

prietor, Mr. Goldberg, an examination at once revealed the robbery, which was reported to the police.

**The Receiver of Giles, Bro. & Co. Must Pay Taxes.**

CHICAGO, Ill., Aug. 10.—When the firm of Giles, Bro. & Co. went into the hands of a receiver some time ago the South-town assessor assessed the establishment as he always had done in previous years and sent the tax bill to the receiver. The latter refused to pay it, claiming that the assessment was irregular, as it should have been made on the receiver and not on the firm.

Suit was brought to recover the amount in the United States Court, and a few days ago Judge Grosscup decided in favor of the assessor, ordering the taxes paid.

**The Retail Jewelers' Association of Buffalo Cause Morris Marin's Arrest.**

BUFFALO, N. Y., Aug. 10.—Morris Marin, the jeweler auctioneer, at 299 Main St., has been arrested for a suppositious or alleged violation of a city ordinance. This ordinance is under Section 2 of Chapter 24,

Ordinances of City of Buffalo, prohibiting the sale of watches, jewelry, etc., after 6 P. M. Mr. Marin ordered his auctioneer to suspend the sale at once, and accompanied the officer to Police Headquarters.

On arrival there Marin explained that there was already a case pending pertaining to his right to sell after the above hour, and the time set for its argument. Marin was released.

The case pending against Marin is in pursuance of an arrest made Aug. 2d, on the grounds which this same ordinance are supposed to cover. This was the doings of the Retail Jewelers' Association of Buffalo. It was brought before Judge Braunlein and was adjourned to Sept. 6th. A year ago Mr. Marin was arrested on precisely the same offense. Judge Braunlein heard the argument and decided that the city ordinance was unconstitutional. Mr. Marin was accordingly discharged. Technically it was decided that the by-law of the city was not authorized by the charter.

"I can only attribute my frequent arrest to jealousy on the part of other jewelers," said Mr. Marin to a reporter. "Why, even jewelers at Black Rock and Tonawanda have gone into this conspiracy to persecute me."

**SPECIAL NOTICE.**

*To Retail Dealers in Watches:*

We beg to announce that we have purchased the entire assets of the Non-Magnetic Watch Co. of America, consisting of Paillard Non-Magnetic Watches and Watch Movements, Materials, Supplies, Office Furniture and Fixtures, United States and Foreign Patents, Rights and Trade Marks and all property whatsoever belonging to said company.

As this purchase was for *Cash*, and we are in legal possession of the entire property, it terminates a long train of unfortunate legal complications.

We shall continue the manufacture and sale of Paillard Non-Magnetic Watches and make for them a place in the market that will be permanent. The rapid growth of the use of electricity and the consequent destruction of watches by magnetic influence, make Non-Magnetic watches a necessity.

Paillard Non-Magnetic Watches are not only *non-magnetic*, but are *reliable timekeepers* as well and are guaranteed to *hold their rate*. They can be had from leading jobbers or from us direct. Price List furnished on application to legitimate retail jewelers only.

**A. C. SMITH WATCH CO.,**

**177 BROADWAY,**

**NEW YORK.**

### The Death of Edward W. Ketcham.

Death last Saturday carried away Edward Woodhull Ketcham, one of the oldest and best known manufacturers of gold



THE LATE EDWARD W. KETCHAM.

thimbles in the United States. Mr. Ketcham had been ailing but little more than a week. The immediate cause of his

death, which occurred at his residence, 612 Hudson St., Hoboken, N. J., was heart failure.

Mr. Ketcham was the senior member of the firm of Ketcham & McDougal, manufacturers of gold and silver thimbles, 198 Broadway, New York. Probably no man in this line was ever longer and better known to the jewelry trade than he, as he was connected with the business throughout his business career, extending over a period of 60 years.

Mr. Ketcham was a native of Long Island, having been born at Huntington Jan. 5th, 1820. Being left an orphan at an early age, he went to New York about the year 1834, and was employed in Roshore's thimble manufactory. Here he rapidly mastered the details of the business and a few years later was admitted as a partner. After Mr. Roshore's death, Mr. Ketcham took as a partner his brother, E. P. Ketcham, who was employed in the business, and the firm became Ketcham & Brother. In 1856 Hugh McDougal became a partner and the style was changed to Ketcham Bros. & Co. The present name dates from the death of E. P. Ketcham in 1875.

The deceased was married in 1846 to Miss Sarah Hayden. Of their nine children, his sons, Frank and Edward W., Jr., who have been associated with their father in business and four married daughters survive him.

Mr. Ketcham was a member of the First Presbyterian Church of Hoboken and for years had been prominently identified with the church work of that city. Particularly since the death of his wife in 1884 Mr. Ketcham had devoted the greater part of his leisure time to religious and charitable work. Mr. Ketcham was well known as a yachtsman, and was a member and for seven years the commodore of the New Jersey Yacht Club. In business as in private life, he was greatly loved and respected by his associates and his loss will be deeply felt by all who knew him.

The funeral takes place from his late residence at 10 o'clock A. M. this morning. The interment will be private at Cypress Hills Cemetery.

### Coolly Emptied a Tray of Diamond Rings into a Satchel.

Friday afternoon, just one week after the atrocious assault upon Alexander Newberger, 1317 Broadway, New York, which was published in THE CIRCULAR last week, a robbery almost equal to the latter in coolness and daring, was attempted in the retail jewelry store of J. H. Johnston & Co., 17 Union Square. The thief in this case was an undersized, dark complexioned man carrying a Gladstone bag, who entered the store while the clerks were busy with some customers.

The stranger slipped behind a marble statue of Mignon and was hidden from the view of those in the rear of the store by a big wooden case that contained silverware. He stood for a second behind the statue, then lowered his head to a level with a show case containing diamonds, pulled out a tray that held 42 diamond rings valued at \$7,000, and placed it inside of his bag. Salesman Allen who happened to glance around, saw the tray of white silk disappearing into the bag. He darted forward and caught hold of the stranger by the shoulder, at the same time shouting there was a thief in the store.

Mr. Johnston hastened to the front of the store, and seizing hold of the stranger, threw him into a chair, and with the aid of Allen held him there until an officer was summoned. When arrested he gave his name as Wm. Davis, a clerk, living at the Hotel Everett.

Davis was arraigned in the Jefferson Market Police Court Saturday morning and was held for trial in \$2,000 bail. He was taken to Police Headquarters and photographed, but the detectives there did not recognize him.

A. J. Lawrence, a jeweler by trade, of Luverne, Minn., died a few days ago from injuries sustained by falling from the Burlington trestle, near the Luverne mill. The deceased was engaged at the time of his death upon a new balance wheel for a watch by which he hoped to secure perpetual motion. He was born in 1847.



## American Morocco Case Co.

38 E. 19th St., New York.

### OUR SPECIALTIES:

HARDWOOD, OAK AND MAHOGANY TRUNKS FOR FLAT WARE.  
KID, CHAMOIS AND SILK BROCADE CASES FOR GENERAL SILVERWARE.  
SILVER NOVELTIES MOUNTED FOR THE TRADE, IN VELVET, CHAMOIS  
OR SILKS.  
HIGH AND LOW GRADE JEWELRY BOXES IN ENDLESS VARIETY.  
SHOW WINDOWS FITTED AND DECORATED IN NOVEL DESIGNS.



# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

## INFORMATION FOR SUBSCRIBERS.

### Terms of Subscription, Postage Prepaid.

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|--|-----------|
|  | PER ANNUM |
| United States and Canada, . . . . .          | \$2.00    |
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Payments for THE CIRCULAR, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

In changing address always give the old as well as new one. Your name cannot be found on our books unless this is done.

We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at the expiration of the subscription. All such orders will be promptly acknowledged by mail.

The Courts have decided that all subscribers to journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

Member of the American Trade Press Association.

VOL. XXIX. Aug. 15, 1894. No. 2.

### To Carry out the Silver Legislation Act.

ON May 4th last, Roswell P. Flower, Governor of the State of New York, signed "An Act to Regulate the Sale of Goods, marked 'Sterling,' 'Sterling Silver,' 'Coin,' or 'Coin Silver.'" This act is now a law of the State, but that it is not obeyed to the extent it should be, one may be convinced by a tour among the haberdashery, dry goods and fancy goods stores. This may be due in some degree, to the dealers' ignorance of the existence of the law. As the measure has not been sufficiently ventilated among these trades, THE CIRCULAR has sent a draft of the act, together with a letter of which the following is a copy, to the principal journals of New York State representing the dry goods, haberdashery, fancy goods and notions trades:

New York, Aug. 9, 1894.

We have reason to believe from facts gathered in a tour among the gents' furnishing goods stores that the proprietors of these establishments in general are

not aware of a law passed at the last session of the New York State Legislature affecting their business to some extent. This law being particularly applicable to the jewelry trade may have received more consideration from the jewelry trade press than from the press representing the haberdashery and dry goods trades which handle silver goods to a greater or less degree, but as it is framed essentially in the interest of honest industry, we hope you will find space for the enclosed draft of the law in the columns of your journal.

Yours fraternally,

The Jewelers' Circular Publishing Co.

It should be a part of the work of the New York Jewelers' Association, the New York Jewelers' Board of Trade, and the Retail Jewelers' Association of New York, particularly the last organization, to bring some of the offenders to the courts, and thus teach a striking lesson to those who knowingly disregard the law, or disseminate information among those, who through ignorance, commit the same offense.

### Last Year's Foreign Commerce.

IN an interview made public a few days ago, with Worthington C. Ford, chief of the Bureau of Statistics of the Treasury Department, a survey of the course of the foreign commerce of the United States for the last fiscal year, is given. Mr. Ford said that only relatively has the last 12 months proved disastrous. It must be borne in mind, he said, that the United States were the last to feel the depression in trade, and that while throughout Europe the reduction in the volume in trade has continued through three or more years, the United States touched the highest export figures in 1892, the highest import figures in 1893, and in 1894, in the face of the most discouraging conditions, a very large surplus value of exports over imports is shown. Of course the uncertainty as to the tariff has had a disturbing influence, though perhaps its extent has been exaggerated in the popular view. Mr. Ford is confident that a turn in the tide of affairs is at hand and he lays stress upon the similarity between the conditions existing in 1878 and in 1894 respectively, a large excess of exports over imports being a feature of both years. Altogether Mr. Ford takes rather a hopeful view of the outlook from the standpoint of the United States. Detailed and classified statistics prepared by the Treasury Department as to values of exports from and imports into the United States during the 12 months ended June 30 last, and for two preceding fiscal years, rendered possible the following summary of totals:

|   | 1892.           | 1893.           | 1894.           |
|---|-----------------|-----------------|-----------------|
| Imports, free of duty.                  | \$457,999,658   | \$444,544,211   | \$379,796,006   |
| Imports, dutiable . . . . .             | 369,402,804     | 421,856,711     | 275,199,145     |
| Imports, totals.                        | 827,402,462     | 866,400,922     | 654,995,151     |
| Per cent. free of duty.                 | 55.3            | 51.3            | 57.9            |
| Exports, domestic merchandise . . . . . | 1,015,732,011   | 881,030,765     | 869,207,941     |
| Grand totals . . . . .                  | \$1,843,134,473 | \$1,697,431,707 | \$1,524,203,092 |

Among the decreases in values among what are regarded as luxuries imported last year are the following: Clocks and watches, 40 per cent.; jewelry and precious stones, 70 per cent. Referring to the table exhibited on page 8 of this issue of THE CIRCULAR

we find the figures of the respective totals. Offsetting these decreases in imports we find an increase in the exports of clocks and watches of over 6 per cent.; though the exports of jewelry, etc., and plated ware show a slight decrease for 1894. It is one of the features of the list of articles, the exports of which increased during 1894, that it contains hardly anything, except cotton, which is directly influenced by tariff legislation, and the ability to export in competition with foreign products is regarded in some quarters as an indication that differences in wages and protective duties are a less important factor in meeting foreign competition than skill and productiveness of labor and novelty and adaptability of the articles exported.

### The American Optical Jobbers' Association.

THE organization of the American Optical Jobbers' Association consummated at Niagara Falls, N. Y., last week, is a long step in the right direction. The objects of the association as propounded by the organizers, are entirely legitimate, and if the members act in concert as proposed, the optical trade will ultimately be relieved from the operations of a class of frauds who have preyed upon it for a long time past. We are pleased to note that in the association of these firms, there is no suggestion of a pool for the controlling of the output of any factory, or for the affecting of prices in any way. The recognized legitimate jewelers will endorse the objects of the American Optical Jobbers' Association, for the realization of its objects will redound to their interest as well as to that of the optical houses.

### The Week in Brief.

THE death occurred of Edward W. Ketcham, senior partner in the firm of Ketcham & McDougal, New York—Queen & Co., Incorporated, Philadelphia, Pa., made an assignment—The monthly summary statement of exports and imports was issued by the Treasury Department—The monthly meeting of the Retail Jewelers' Association of Indiana was held—The American Optical Jobbers' Association was organized at Niagara Falls, N. Y.—An interesting auctioneering case was tried in New Haven, Conn.—The New Haven Clock Co. started up their factory—The regular monthly meeting of the Jewelers' League was held—The death occurred of Charles O'Neil, the oldest jeweler of New Haven, Conn.—Perry Weinberg, who skipped from Toronto, Ont., with a number of watches belonging to customers, was arrested in New York—The death occurred of William Elden, Waynesborough, Pa.—H. Muhr's Sons, Philadelphia, Pa., will retire from business—Archie Tegtmeyer, Milwaukee, Wis., is settling with his creditors—The Tariff Bill was passed and submitted to the President for his signature.

**New York Notes.**

F. H. P. Imbarte sailed for Europe Saturday on *La Navarre*, on a trip in the interests of the Craighead Mfg. Co.

A fire occurred Friday morning in the jewelry store of Jacob Pogrotsky, 206½ Bowery. The damage was small.

The Manhattan Watch Co. have entered a judgment for \$96.88 against Albert R. Sears, John J. Shea and Hugh P. Sheridan.

Leopold Goodman and Albert Goodman, of Goodman Bros., New York, and Frank Henderson, arrived from Europe last week on the *Paris*.

A short but complimentary note regarding Max Freund, of Max Freund & Co., appeared in the *New York Commercial Advertiser* of Aug. 11th.

Judgments have been entered against Juan B. Garcia, exporter, by the Manhattan Brass Co., for \$125.77 and by the Brunswick-Balke-Collender Co., for \$280.97.

Among the passengers who returned from Europe on *La Champagne* last week were: Alphonse Kahn, R. A. Kipling, L. Kahn, of L. & M. Kahn & Co., New York, and J. Struthers, Toronto, Ont.

On consent of the attorneys for both parties, Judge Truax, of the Supreme Court, Friday, vacated the judgment for \$4,568.02 entered July 25th, by Maurice Weil against Chas. Seale and Chas. Seale & Co. The action is also discontinued without costs.

The Criterion Watch Case Mfg. Co., of New York city, have incorporated to manufacture and sell watch cases, silver-plated ware and jewelry, with a capital of \$50,000. The directors are Alonzo Schwartz, of Brooklyn, Walter H. Fitzgerald, of East Orange, N. J., and Thomas J. Keigharn, of New York city.

Armand Dierks, of Amsterdam, a passenger on the *Germanic*, Friday, who was said to be under contract to a jeweler of Maiden Lane, was detained. Dierks was released from custody Monday by the Special Board of Inquiry, who after an investigation, decided it was beyond their jurisdiction to hold him.

William A. Davidson, a young man formerly of this city, employed by Hipp Didisheim, who was arrested for stealing small articles from a Poughkeepsie jewelry store some time ago, pleaded guilty last week and was sent to the Albany penitentiary for one

year. There is another indictment against him standing, for grand larceny, preferred by Hipp Didisheim.

Geo. B. Owen, of the Wm. L. Gilbert Clock Co., through his attorney, H. Albertus West, has commenced an action in the United States Circuit Court, of Connecticut, against W. C. Ladd, maker of clock bells, Bristol, Conn. The suit which is for an injunction and damages is over an alleged infringement on a clock gong patented by Mr. Owen.

Adolph Hess was a prisoner before Judge Fitzgerald Saturday in Part II of General Sessions, on the charge of grand larceny. As previously told in *THE CIRCULAR*, Hess was arrested on complaint of Henry Shaap, dealer in jewelry, 51 Maiden Lane, who charged him with pawning goods he had obtained to sell to a fictitious customer. The complaint was not pressed and Judge Fitzgerald discharged Hess.

The bid of \$12,756 made by S. T. Dauchy for the remaining stock of the James H. Hart, Limited, the jewelry corporation of Brooklyn, which dissolved some time ago, was approved by Justice Gaynor in the Supreme Court last week. Alvan R. Johnson, receiver of the company, petitioned for the court's approval for the bid which was the only one received. The application was opposed by John B. Stranahan appearing for N. E. Bidwell, a stockholder, on the ground that the stock might be sold to better advantage in the Fall.

Archie Tegtmeier, of Milwaukee, Wis., is east, getting signatures to a proposition of settlement at 50 per cent., 25 per cent. cash, 10 per cent. July 1, 1895, 15 per cent. Jan. 1, 1896. He has received signatures from all the creditors he has seen, and proposes to continue his business at 344 Grove St., Milwaukee. The indebtedness on merchandise was \$4,700. M. A. Mead & Co., Chicago, Adolph Goldsmith & Son, New York, and Kent & Stanley Co., Providence, the largest creditors, have signed the proposition.

**Last Week's Arrivals.**

The following out-of-town dealers were registered in New York during the past week: A. J. Exstein, Buffalo, N. Y., Marlborough H.; F. D. Hirschberg, St. Louis, Mo., Marlborough H.; J. Liberman, Philadelphia, Pa., Imperial H.; H. Castelberg, Baltimore, Md., Astor H.; S. A. Bigelow, Boston, Mass., Imperial H.; D. Reed, Portland, Ore., St. Cloud H.; J. Anderson, Toronto, Ont., Brunswick H.; S. Tappen, Troy, N. Y., Normandie H.; J. H. Stephenson, Topeka, Kan., Westminster H.; T. E. Thomasburger, for J. F. Sheehan, Buffalo, N. Y., Metropole H.; W. A. Miles, Columbus, O., Metropolitan H.; J. I. Barnum, Buffalo, N. Y., Astor H.; G. Bausch, Syracuse, N. Y., Imperial H.; A. C. Ford, Denver, Col., Murray Hill H.; J. Bennett, Philadelphia, Pa., Broadway Central H.; W. D. Harper, Philadelphia, Pa., Barrett H.; J. M. Bacon, Boston, Mass., Astor H.; J. S. MacDonald, Baltimore, Md., Imperial H.

**DIAMONDS.****Wm. S. Hedges & Co.,****Importers of Diamonds,**

And Manufacturers of DIAMOND JEWELRY.

**170 Broadway, New York.**

22 Holborn Viaduct, London.

**Alfred H. Smith & Co.,****IMPORTERS****DIAMONDS**

AND

**PRECIOUS STONES,**

.82 BROADWAY, COR. JOHN STREET,

**NEW YORK.**

88 Holborn Viaduct, London, E. C.

**R. A. KIPLING,**

Importer of

**PRECIOUS STONES,****21 & 23 Maiden Lane,****19, RUE DROUOT, New York.  
PARIS.**

To insure Publication of Advertisement in current week, copy should be received not later than Monday Night.

**OLDEST PUBLICATION**

Of all the Jewelry Journals.

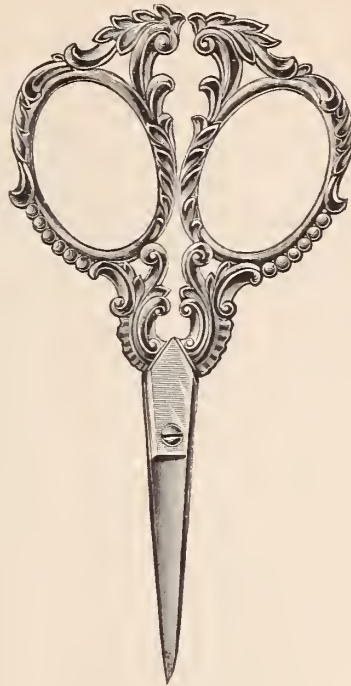
**Jewelers' Circular Publishing Co.,****189 BROADWAY, NEW YORK.**

ESTABLISHED 25 YEARS.



# SCISSORS

The "BUCKINGHAM."



- THE.....  
 "CONSTANCE."  
 "GIRTON."  
 "MELBA."  
 "TERRY."  
 "NYMPH."  
 "ROSE."  
 "CLARENDON."  
 "DUCHESS."  
 "EMPRESS."  
 "ROSEBERRY."  
 "MARGOT."  
 "BROOKE."  
 "REHAN."  
 "CRAVEN."  
 "NEWPORTE."  
 "MARLBORO."  
 "VICTORIA."  
 "MAY."

New Patterns for ensuing season.

Scent Bottles,  
 Salts Bottles,  
 Cologne Bottles.



FINE CUT GLASS  
 MOUNTED IN STERLING  
 SILVER.

LARGE ASSORTMENT  
 .... OF .....

Patterns AND Sizes.



## BACHRACH & FREEDMAN,

SILVERSMITHS,

CHICAGO,  
 806 Masonic Temple.

1 & 3 Union Square, New York.

SAN FRANCISCO,  
 230 Kearney Street.

## L. TANNENBAUM & CO.,

Importers and Cutters of DIAMONDS AND PRECIOUS STONES,

COR. MAIDEN LANE & NASSAU ST., NEW YORK.

Telephone, Long Distance, 1959 Cortlandt.

25 HATTON GARDEN, LONDON.

Mr. Tannenbaum has just returned from Europe with a particularly large stock of fine Emeralds, Rubies, Sapphires, Pearls, Opals, Diamonds, Melles, etc.

### TO THE TRADE:

We desire to call special attention to the fact that we will pay the highest prices for all Pearls, Turquoise, or other precious stones found in the United States or elsewhere.

Rough Siam Rubies for cutting purposes, at 50c. per karat.

Rough Fancy Sapphires for cutting, at 25c. per karat.

Rough Sapphires for mechanical use, and precious stones for collections, at \$2.50 per ounce.

### EMERALDS.

| Lot No.  | Description                    | Price              |
|----------|--------------------------------|--------------------|
| 4,228 1  | Emerald 1 54-64 kt., . . . . . | at \$80.00 per kt. |
| 6,228 1  | " 1 50-64 kt., . . . . .       | 75.00 "            |
| 15,228 1 | " 1 27-64 kt., . . . . .       | 60.00 "            |
| 8,231 1  | " 13 less 3-64 kt., . . . . .  | 60.00 "            |
| 6,231 1  | " 5 8-64 kt., . . . . .        | 55.00 "            |
| 26,228 1 | " 1 33-64 kt., . . . . .       | 50.00 "            |
| 8,232 27 | " 2 41-64 kt., . . . . .       | 40.00 "            |
| 23,79 6  | " 2 13-64 kt., . . . . .       | 18.00 "            |
| 25,79 4  | " 3 37-64 kt., . . . . .       | 65.00 "            |
| 7,377 10 | " 16 7/8 kt., . . . . .        | 20.00 "            |
| 2,375 20 | " 23 less 2-64 kt., . . . . .  | 45.00 "            |

### SPINELS.

| Lot No.  | Description                    | Price              |
|----------|--------------------------------|--------------------|
| 1,241 1  | Spinel, 3 50-64 kt., . . . . . | at \$75.00 per kt. |
| 12,241 1 | " 7/8 less 1-32 kt., . . . . . | 8.00 "             |
| 13,241 1 | " 3/4 1-16 kt., . . . . .      | 15.00 "            |
| 8,240 1  | " 2 56-64 kt., . . . . .       | 14.00 "            |
| 14,235 1 | " 1 46-64 kt., . . . . .       | 10.00 "            |
| 1,235 29 | " 20 36-64 kt., . . . . .      | 4.00 "             |
| 2,235 89 | " 16 30-64 kt., . . . . .      | 3.00 "             |

|           |                               |               |
|-----------|-------------------------------|---------------|
| 4,235 35  | Spinel 8 54-64 kt., . . . . . | 10.00 per kt. |
| 9,235 13  | " 7 10 64 kt., . . . . .      | 6.00 "        |
| 12,235 31 | " 10 1-64 kt., . . . . .      | 6.00 "        |
| 9,234     | " 46 6-64 kt., . . . . .      | 3.00 "        |
| 10,234    | " 29-26-64 kt., . . . . .     | 3.00 "        |
| 11,234    | " 11 20-64 kt., . . . . .     | 2.00 "        |

### PEARLS.

| Lot No.   | Description                              | Price              |
|-----------|--|--------------------|
| 1,373 1   | Black Pearl, 16 1/2 gr., . . . . .       | at \$50.00 per gr. |
| 24,427 1  | " 14 less 1/8 gr., . . . . .             | 2.00 "             |
| 20,427 1  | " 7 1/8 gr., . . . . .                   | 4.00 "             |
| 30,427 5  | " 19 gr., . . . . .                      | 2.00 "             |
| 29,427 28 | Fcy Pearl, 239 1/2 gr., . . . . .        | 1.00 "             |
| 9,426 22  | Pink Pearl, 100 less 1-16 gr., . . . . . | 2.00 "             |
| 18,426 11 | " 28 gr., . . . . .                      | 2.00 "             |
| 21,426 9  | " 49 1/4 gr., . . . . .                  | 1.00 "             |
| 1,425 24  | " 123 3/8 gr., . . . . .                 | 1.00 "             |
| 6,425 21  | " 54 3/4 1-16 gr., . . . . .             | 1.00 "             |

### STAR STONES.

| Lot No.  | Description                         | Price              |
|----------|-------------------------------------|--------------------|
| 43,400 1 | Star Sapph., 5 20-64 kt., . . . . . | at \$30.00 per kt. |
| 49,400 1 | " 31 18-64 kt., . . . . .           | 50.00 "            |
| 67,400 1 | " Ruby, 2 5/8 kt., . . . . .        | 50.00 "            |
| 36,399 1 | " Sapph. 3 45-64 kt., . . . . .     | 20.00 "            |
| 39,399 1 | " 4 61-64 kt., . . . . .            | 15.00 "            |
| 40,399 1 | " 8 7/8 kt., . . . . .              | 15.00 "            |
| 41,399 1 | " 1 46-64 kt., . . . . .            | 15.00 "            |
| 35,399 8 | " 15 15-64 kt., . . . . .           | 8.00 "             |
| 47,399 8 | " 29 12-64 kt., . . . . .           | 8.00 "             |
| 62,399 1 | " Ruby, 5/8 1-16 kt., . . . . .     | 12.00 "            |
| 63,399 1 | " " 2 5-64 kt., . . . . .           | 20.00 "            |
| 6,401 1  | " " 1 6-64 kt., . . . . .           | 25.00 "            |
| 1,401 1  | " " 3 14-64 kt., . . . . .          | 75.00 "            |
| 2,401 1  | " " 2 47-64 kt., . . . . .          | 75.00 "            |

# NEW FALL PATTERNS IN FLATWARE.

DESCRIPTIONS OF THE PATTERNS IN STERLING SILVER FLATWARE PRODUCED FOR THE FALL SEASON OF 1894.

## PART III.

### THE CHRYSANTHEMUM.

WM. B. DURGIN.

SOME months ago, Wm. B. Durgin, Concord, N. H., who is recognized as one of the first spoon makers in the United States, and who has been an originator of patterns that have won universal approval from the trade as well as from the public, announced the introduction of his *Chrysanthemum* pattern, of which five illustrations appear in another portion of this issue. It was a happy idea to choose the chrysanthemum as the *motif* of the design, as the details of the flower, which has during the past few years assumed a wide popularity in this country, lend themselves charmingly to serve as the decoration feature of a spoon pattern. The design of this new pattern in spoons is purely chrysanthemum, no mixed elements being employed to produce effect. The fancy pieces will mark a complete departure from former productions, they being elaborate examples of die work, the same care being exercised in the execution of the bowls as in the handles. The whole pattern in effect is rich, elaborate and heavy, and appealing thus to the highest taste will command a large measure of success.

### LOUIS XV.

WHITING MFG. CO.

CATERING to the highest artistic tastes in silverware, the Whiting Mfg. Co., 18th St. and Broadway, New York, have, season after season, produced patterns in sterling silver flatware that combine all the elements of art in design with the most perfect manipulative skill in workmanship. A consideration of the recent productions in this line, the *Empire* just placed upon the market and fully described in THE CIRCULAR last week, the *Louis XV.* and the *Imperial* of last season, but emphasizes this statement of fact. The *Louis XV.*, illustrated on page 19, universally conceded to be the most popular sterling silver flatware pattern ever produced, has commanded so large a sale that its manufacture continues unabated. The pattern is a perfect specimen of pure rococo design, reflecting the dominating ornamental detail in the artistic productions of the period.

### THE IMPERIAL.

WHITING MFG CO.

THE *Imperial*, by reason of its beauty of design and its adaptability to all tastes from most æsthetic and exclusive to the simple and refined, has rivaled any pattern in public favor. Aptly christened "Imperial" its outlines and decorative details are rich and regal in feeling, while the combination

of the various elements of the design is so artistic in its effect as to command attention and excite admiration. The pattern, chaste and striking at the first glance, discloses the more closely it is examined, additional beauties that charm the mind. From the view point of utility and commercial success no achievement in silversmithing taxes the artistic instincts of designers so thoroughly as does a pattern in flatware. In this line, as well as in the other lines of their business, the Whiting Mfg. Co., as the trade knows, have been eminently successful, and their latest productions will maintain this deservedly enviable reputation.

(Series to be continued.)

### Inability to Make Collections Causes Queen & Co. to Assign.

PHILADELPHIA, Pa., Aug. 11.—The old established optical firm, Queen & Co., have assigned. The assignment was made on Wednesday to John G. Gray, for the benefit of creditors, and no preferences were announced. Inability of the company to make collections is given as the cause of the failure. During the last eighteen months the house experienced unusual business depression, and the decision to take the present step was brought about by a pressing obligation which had to be met.

It is stated by Mr. Gray that the liabilities and assets can as yet be only approximated, but as soon as possible a statement bearing upon them will be announced. The liabilities will reach \$200,000, but the assets will probably cover them. A meeting of the creditors has been called at the offices of J. Levering Jones and Hampton L. Carson, attorneys for the assignee, in the Drexel building, and it is expected by Mr. Gray that an amicable arrangement can be made. Meanwhile the assignee, who is the general manager of the company, will continue the business for the creditors.

The firm of Queen & Co. was established in 1853, under the firm name of James W. Queen & Co. Last year it was incorporated as a stock company and the present title, with a paid up capital of \$600,000, and factories were run in this city and at Ardmore. S. L. Fox is president of the company, E. B. Fox, vice-president; F. W. Stanwood, secretary and treasurer, and these, with John Gordon Gray, W. J. Biddle, Jr., and J. G. Biddle compose the board of directors.

### MEETING OF THE CREDITORS.

A meeting of the creditors of Queen & Co. was held Monday afternoon at the offices of Jones & Carson, attorneys for the assignee, John S. Gray, in the Drexel building. A.

G. Elliot, of the firm of A. G. Elliot & Co., presided, and attorney J. Levering Jones submitted Assignee Gray's proposition.

It was stated that the liabilities were as follows: Bills payable, \$90,000; merchandise account, \$45,800; sundries, \$3,500; S. L. Fox, \$49,000. The assets were given in these two items: Merchandise and plant, \$424,168; cash and book accounts, \$45,734.30; total \$469,902.30.

The assignee announced, through Mr. Jones, that the house would pay one hundred cents on the dollar if given time. The expenses had been materially reduced, and every effort is being made to sell the large stock advantageously. It was decided to appoint a committee of creditors and have the members act in conjunction with the assignee. If they believe it would be wise to accept the proposition to pay one hundred cents on the dollar in three years without interest, they are to sign a paper to that effect, to be submitted to each individual creditor. Under the resolution the creditors bound themselves to abide by the decision of the committee.

Chairman Elliot appointed this committee: A. C. Wool, Samuel J. Megargee, Henry M. Sheip, William H. Rhawn and Mr. Bodine.

### Meeting of the Kansas Retail Jewelers' Association.

KANSAS CITY, Mo., Aug. 10.—The regular meeting of the Retail Jewelers' Association of Kansas, was held at the Midland hotel last evening. The report of the committee that was sent to the National Association at Cincinnati last month was read and approved. The association warmly approved of the action of the National Association in calling attention to the jobbers to the practice of selling goods to the illegitimate dealers. The request to Congress to pass an act requiring all jewelry, etc., sold to be stamped with a mark showing its quality was also indorsed, as well as the limitations jewelers seek to have put around the street auctioneers of cheap jewelry.

The association has members in Missouri, but is paying particular attention to the trade from Kansas. Although it is one of the youngest associations in the United States, it is one of the strongest in the National Association.

**Gold from Gold Sediment.**—Gold may be reduced from sediments by two processes—melting and dissolving. For melting the sediment must be washed several times; it is next dried, and to one part of the sediment add two parts litharge, one-eighth part borax, two parts potash and one-half part salt; mix it thoroughly and let it melt well in a strong fire. When fluid, it must be well stirred with an iron rod. A lead mass will be found at the bottom upon cooling. Bring this upon the cupel and drive off; the residue will be silver and gold, which part.



THE  
"EMPIRE."

Solid Silver

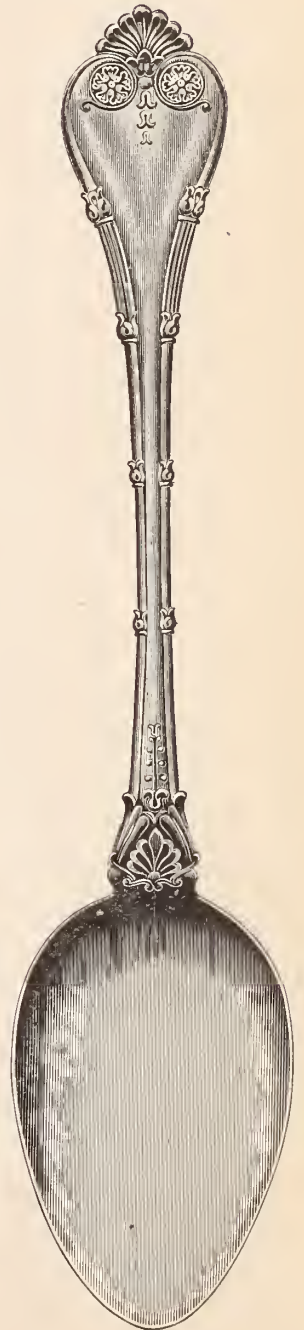
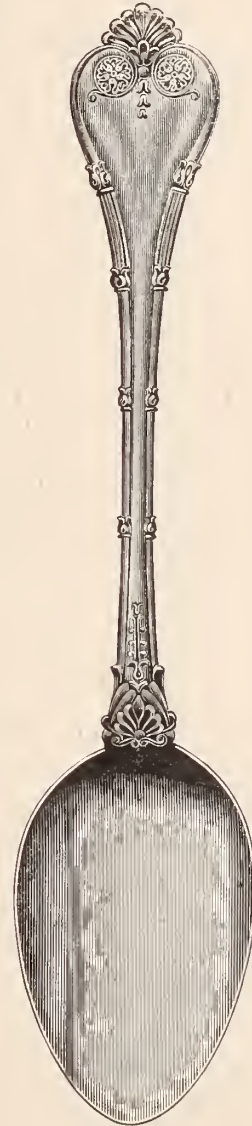
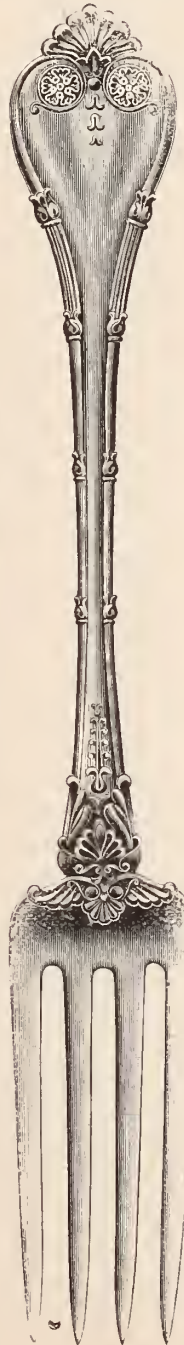
Exclusively.



WHITING M'F'G Co.  
Silversmiths,

BROADWAY & 18TH ST.

NEW YORK.



### Providence.

Meyer Herzberg, St. Paul, Minn., is in town purchasing goods.

R. C. Holden and wife have started on an extended southern trip and will spend September and October in Florida and neighboring gulf States.

Geo. Jordan, jeweler, who was arrested recently for making counterfeit money, was Thursday found guilty by the United States Commissioner and held for the grand jury in \$5,000.

The following jewelers have been elected directors of the High Street Bank in this city: John Austin, president; William H. Waite, Engelhart C. Ostby and Nathan B. Barton.

Fred. Mooney has returned from San Francisco where he was in charge of the exhibit of Julius Eichenberg, of this city, at the Mid-Winter Exposition. He has severed his connection with that concern.

Plans have been perfected for a new business block at the corner of S. Water and Planet Sts., which will be 75 x 52 feet, five stories high and costing \$50,000. It will be of iron, brick and wood and it is understood that several manufacturing jewelers have signified their intention of leasing quarters therein.

For 21 years the Providence Shell Works have been steadily running with the exception of one week when lack of power caused a temporary cessation of work. This year the proprietor, W. K. Potter, planned a vacation for his hands, but numerous orders for shell goods have made this step impossible.

An encouraging sign of the times is the brightening up of business in several local industries, among them being the Gorham Mfg. Co. The officials of this company state that, although they suffered from the general lack of business, the indications for Fall trade are very encouraging. In several of their most important standard lines the demand and output are decidedly better, and in, for instance, the spoon and fork department, they were never busier. The number of help employed has noticeably increased, and the general tone of the business is assuming a healthy condition. Another indicative of increasing business is to be found in the fact that during the past week several firms have advertised for help in the daily papers.

### The Attleboros.

J. M. Bates is at Cottage City. James Blake has returned from that place.

S. O. Bigney says the name of his firm will hereafter be S. O. Bigney & Co.

Fisher & Nerney have issued the first lot of the Bi-Centennial celebration badges.

Albert Totten receives the trophy in the championship contest in the Gentlemen's Whist Club, of North Attleboro.

William H. Wade, of Wade, Davis & Co., has been elected by the Plainville G. A. R.

post official delegate to the Grand Army convention at Pittsburgh.

E. S. Horton has issued invitations to many jewelers to participate in the Bi-Centennial celebration exhibit.

Spaulding's and Cobb's shops at Mansfield have been running lately on good time, having received several good orders.

James H. Totten announces that he will be a globe trotter in a short time. He intends to start for a tour of the world when his brother Albert arrives home.

At a meeting of the creditors of S. W. Gould & Co., held at the court of insolvency, Taunton, F. S. Hall was officially appointed assignee with bond at \$1,500.

George Demarest has foreclosed the mortgage on the store of Hallock H. Hill, who dealt considerably in jewelers' supplies. The store is closed and will not be reopened.

### Boston.

H. B. Burnham, of the Ripley-Howland Mfg. Co., is the guest of jeweler A. G. Page, Bath, Me.

Frank G. Henderson, with the Ripley-Howland Mfg. Co., is taking a two weeks' outing on the North Shore.

George H. Lloyd, optician, has just returned from Squam Lakes, in New Hampshire, with some rare fish stories.

Miss F. E. Lyon, bookkeeper for Harwood Bros., who has been on the sick list since early in July, is recuperating in Ashland, Mass., where she will remain during August.

The employes of the machine shop at the American Waltham Watch Co.'s factory, will work eight hours until further notice, commencing Aug. 7th. The hands in this department, numbering about 100, worked all through vacation, which is the cause for the present action.

The house and land at 7 Roseland St., Cambridge, has been sold to J. A. Williams, a Boston jeweler, who buys for his own occupancy. The lot comprises 13,581 square feet of land, and the property, assessed for \$11,400, is said to have brought about \$12,000.

The E. Howard Watch & Clock Co.'s factory is closed for the month of August and the watch department will be shut down for two weeks beginning Saturday last. The company set up the two 5-foot illuminated dial outside clocks for the new Union Station the past week.

John W. Sanborn, who has been rusticated in North Weymouth, is recovering from the indisposition which caused him to resign the presidency of the new optical association. He devotes considerable of his spare time to supervising the work on his residence at Norfolk Downs, now nearing completion.

William P. Hitchcock, who used to travel for a Boston house, has recently associated himself with James H. Morse, in Syracuse, N. Y., the style of the firm becoming Hitch-

cock & Morse. Mr. Morse, who was formerly head of the material department for Robbins, Appleton & Co., in their Boston salesroom, has been in the Hub the past week on a buying trip, renewing old acquaintance with many friends.

### Pittsburgh.

George W. Biggs has gone to Chicago.

J. T. Little, optician, has returned from Cumberland, Md.

M. G. Cohen has gone east to buy goods and take a brief vacation.

Charles B. Guth, Brookville, Pa., was in town last week buying goods.

Maurice J. Baer will be registered among New York buyers this week on business bent.

Alexander V. Deuk, son of the well-known jeweler of 117 S. 17th St., this city, had his left hand amputated last week, the result of an accident.

B. E. Arons returned home Friday evening just in time to interrupt a burglar who was trying to effect an entrance into Mr. Aron's residence, in Bellefield.

J. M. Stoner, Jr., has gone to Erie; Harry Hayes and wife to Mackinac; Miss Nichols to New York; George Goddard, to the New England States.

Louis Harris and Moses Bermann have been held for court by Alderman Kaltenhauser, charged with larceny by D. Davis, 278 Fifth Ave., who claims that they robbed his store of \$100 worth of jewelry.

Alfred Chatelain, a watchmaker of 531 Smithfield St., was given a hearing by Alderman Donovan on Wednesday last, and held for trial on a charge of larceny by bailee preferred by Antonio Pallegreno. The allegation in the case is that Chatelain appropriated for his own use a watch valued at \$14, which Pallegreno left with him to be repaired. In default of \$500 bail, Chatelain was committed to jail.

### Syracuse.

C. S. Ball spent last week in town, returning on Saturday to his cottage on Round Island.

With Eugene B. McClelland is once more to be found the smiling face of W. C. Nesbitt, recently of Nesbitt & Sawyer, Herald building.

On Sept. 19th all the real and personal property, except choses in action, of the Syracuse Silver Metal Co., including the entire plant and all the machinery, tools, fixtures, materials and supplies will be sold by order of the receiver, Minor G. Bennett.

Deitsch Bros., 7 E. 17th St., New York, the originators of the ebony and silver combinations, are preparing for the Fall season the largest line of sterling silver mounted leather goods they have ever produced, which will contain numerous new and beautiful designs. This firm have for years enjoyed the highest reputation in this class of manufacture.



# Solid Silver

Exclusively.

THE  
"IMPERIAL"

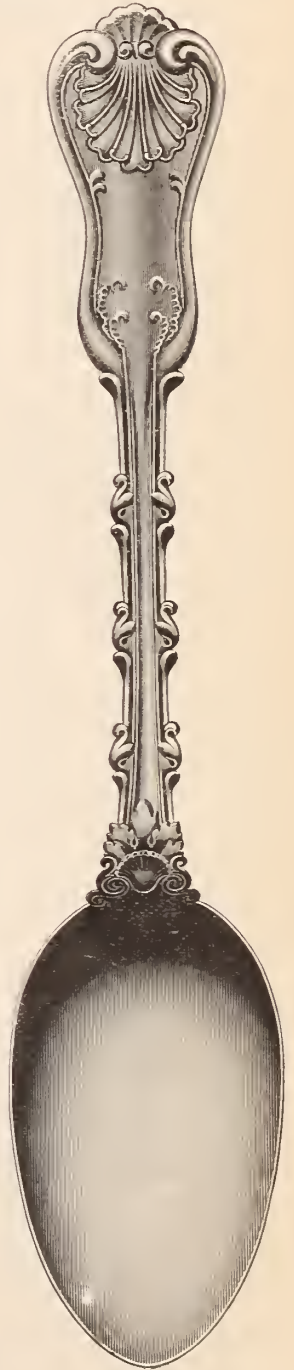
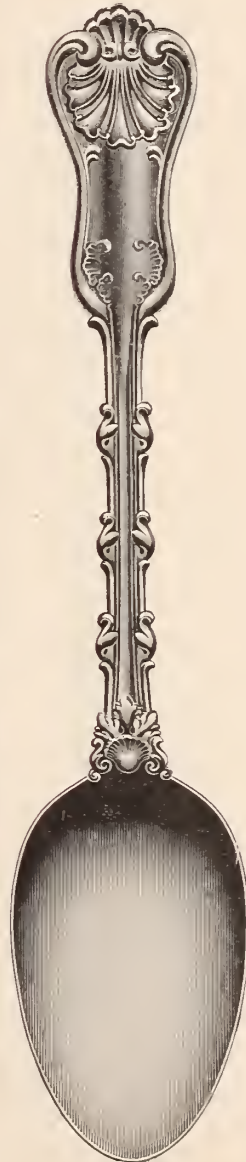
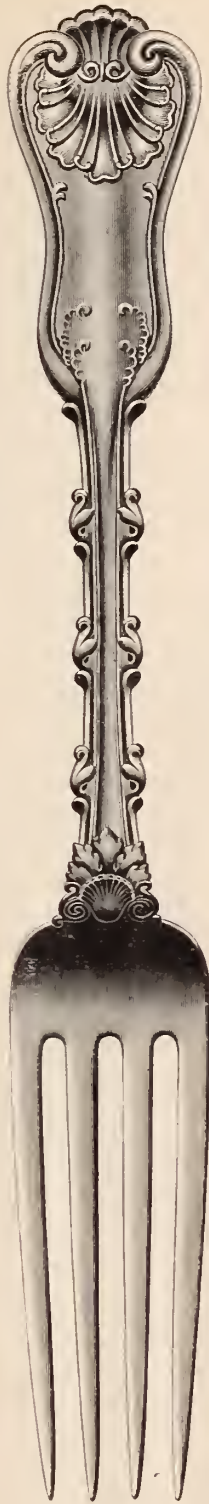
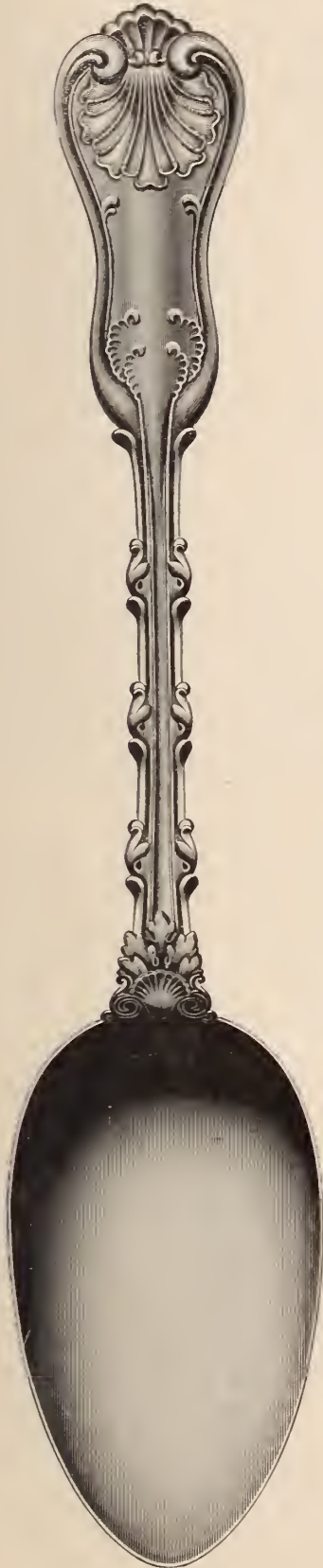


## WHITING M'F'G Co.

Silversmiths,

BROADWAY & 18TH ST.

NEW YORK.



## Among the South African Diamond Mines.

ACTIVE PROTESTS AGAINST THE PROPOSED UNITED STATES INCREASED TARIFF DUTY ON DIAMONDS.

KIMBERLEY, July 2, 1894.—Possibly by the time this appears, the little ferment about the proposed imposition of a tax upon diamonds exported to the United States will have completely settled but it may perhaps be as well to notice the feeling that has been aroused here. When the news was received that there was an intention on the part of the United States Senate to burden raw and uncut diamonds with a 30 per cent. duty, it was natural that the Kimberley and Jagersfontein diamond industry should seek refuge with the legislatures of their respective countries, asking them to protect by their intervention, if possible, one of our most important South African industries from what the petitioners characteristically described as "certain ruin."

The Government of the Cape Colony, of which Mr. Rhodes, the great diamond magnate and chairman of the De Beers Co., is Premier, were not very alert at interposing, or if they have done anything it has been in the shape of semi-private communications to Washington. The Volksraad of the Free State, however, has passed a resolution expressive of its sympathy which has been duly cabled to Washington and may possibly have obtained publicity in the States. However, it may be stated that the resolution sets forth, in very courteous terms, that any increase of the existing duty on diamonds by the United States would be extremely injurious to the development of diamond mining in the Free State, and the Volksraad is confident that in view of the friendly commercial relations existing between the United States and the Free State republic that no increase of the existing tariff on diamonds will be passed.

What is most strongly dwelt upon in Kimberley, however, is that the United States, in any attempt at placing an embargo on such products of the South African soil as diamonds, are forgetful of the important point that, since the Cape Colony emerged from the condition of Dutch dominance and became a full blown, thriving and energetic British colony, American products have been entered at Capetown and other ports at the same import tariff as British manufactures and goods shipped to our ports for consumption in this colony. This threatened 30 per cent. duty on diamonds was a *bête noir* last year when the whole customs tariff of the United States was first being overhauled. At that time protests were cabled to Washington by Mr. Rhodes. The situation now, however, is regarded as more grave and there certainly appears a feeling that the diamond industry and the commercial community should do their utmost towards preventing an international impost which would certainly cause an obstruction of the friendly and reciprocal trade inter-

course that has hitherto existed between the United States and the Cape Colony.

ST. GEORGE.

## Lancaster, Pa.

Osborn & Co., manufacturers of silver plateware and novelties, resumed work on Monday last after a four months' shut-down.

A. H. Rosenstein and M. H. Fraim, doing business as the Lancaster Silver Plate Co., have dissolved partnership. The business will be continued by Mr. Fraim.

Fire started on Thursday evening in a frame building connected with the Osborn & Co.'s works, but was extinguished before much damage had been done.

Among the traveling men in Lancaster the past week were: J. F. Dean, Reed & Barton; Mr. Sheppard, R. F. Simmons & Co.; Mr. Beckwith, Jos. H. Fink & Co.

Ezra F. Bowman has left on an extended tour through the west, his objective point being Denver, at which place he will remain about three weeks.

Wm. Eggleston, a new acquisition to Ezra F. Bowman & Co.'s traveling force, has left for the west to visit Ohio, Michigan, Indiana, Illinois and Iowa. He carries a full and complete line of tools and material.

Wm. P. Drinkhouse, credit man and general correspondent of Ezra F. Bowman & Co., has left on a three weeks' trip, and will visit Philadelphia, New York and Atlantic City, accompanied by his wife.

## Canada and the Provinces.

Miss E. E. Ernst, optician, is at the store of Simeon Ernst, jeweler, Bridgewater, N. S., until Sept. 1st.

F. J. Tobin, jeweler, Pictou, N. S., was in Charlottetown last week attending the funeral of his father.

M. S. Brown & Co., wholesale and retail jewelers, Halifax, N. S., are making a large display of novelties in silver.

Charles Spanner, jeweler, Yonge St., Toronto, is a candidate for the presidency for the Young Men's Liberal Conservative Association of Toronto.

N. T. Mills, jeweler, Cambridge, Mass., who has recently been granted a patent on stem winding and setting mechanism for watches, is a son of W. W. Mills, jeweler, Truro, N. S. The invention of this clever young Nova Scotian promises great results.

Minnie Smith entered Murphy's jewelry store, Queen St. W., Toronto, last Saturday forenoon, and while engaged in examining a tray containing some rings, stole a gold watch. Before the magistrate she said she stole the watch when literally starving and pleaded guilty to the charge. She was remanded for sentence.

James Eastwood, New Glasgow, N. S., has just completed the manufacture of a very elegant jewel ordered by the Grand Lodge of Odd Fellows of Nova Scotia for

presentation to Past Grand Master Henry A. Taylor. The various symbols of the order are portrayed and the work is well executed.

Perry Weinberg, the repairing jeweler who carried on business at 225 King St., Toronto, and who ran away on April 24, leaving a number of his customers mourning the loss of their watches, was located in New York by Detective Black and arrested on last Monday by the New York police. The Government decided to bring Weinberg back and a provincial detective was sent to New York for that purpose.

The Governor General of Canada and his household having taken up their abode in Halifax, N. S., for the Summer, large numbers of tourists have made a point of visiting the city, and the city jewelers are doing an unusually large business in souvenirs, of which extensive stocks had been laid in, in anticipation of a good demand.

## H. Wachhorst Again the Victim of Thieves.

SACRAMENTO, Cal., Aug. 4.—H. Wachhorst, the jeweler on J St., is again the victim of diamond robbers. Shortly after noon yesterday two men entered his establishment and asked to be shown some diamond rings. They were shown a tray of rings and one of the men abstracted one of the finest in the lot. In its place he left a worthless glass-set ring, which was discovered shortly after the men left the store.

The robbery was at once reported to the police, but up to the present time the thieves have not been apprehended.

## The Circus Thieving Followers Again in Evidence.

ST. LOUIS, Mo., Aug. 8.—Sheriff Van Wagoner of Ida county passed through the city this week on his way from Battle Creek to Ida Grove in charge of a prisoner who is alleged to have been implicated in the theft of about \$2,000 worth of jewelry from Drew Bros.' store, at Holstein on the night of Aug. 1. Howe & Cushing's circus was in town on that day, and the sheriff followed the aggregation on the supposition that the thief would follow in its wake.

The man refuses to give his name and declares that the case is one of mistaken identity.

The No. 30 toilet set shown on another page by the R. Wallace & Sons Mfg. Co., Wallingford, Conn., comprises hair, hat, military, clothes and nail brushes, oval and round mirrors and comb. The die work on this pattern is extremely artistic and dainty, and cannot but cause the articles to prove exceedingly popular. The workmanship is of the usual high standard of the company. Dealers will find the set a good seller and should not fail to have it in stock.



# Solid Silver

Exclusively.

THE  
"LOUIS XV."

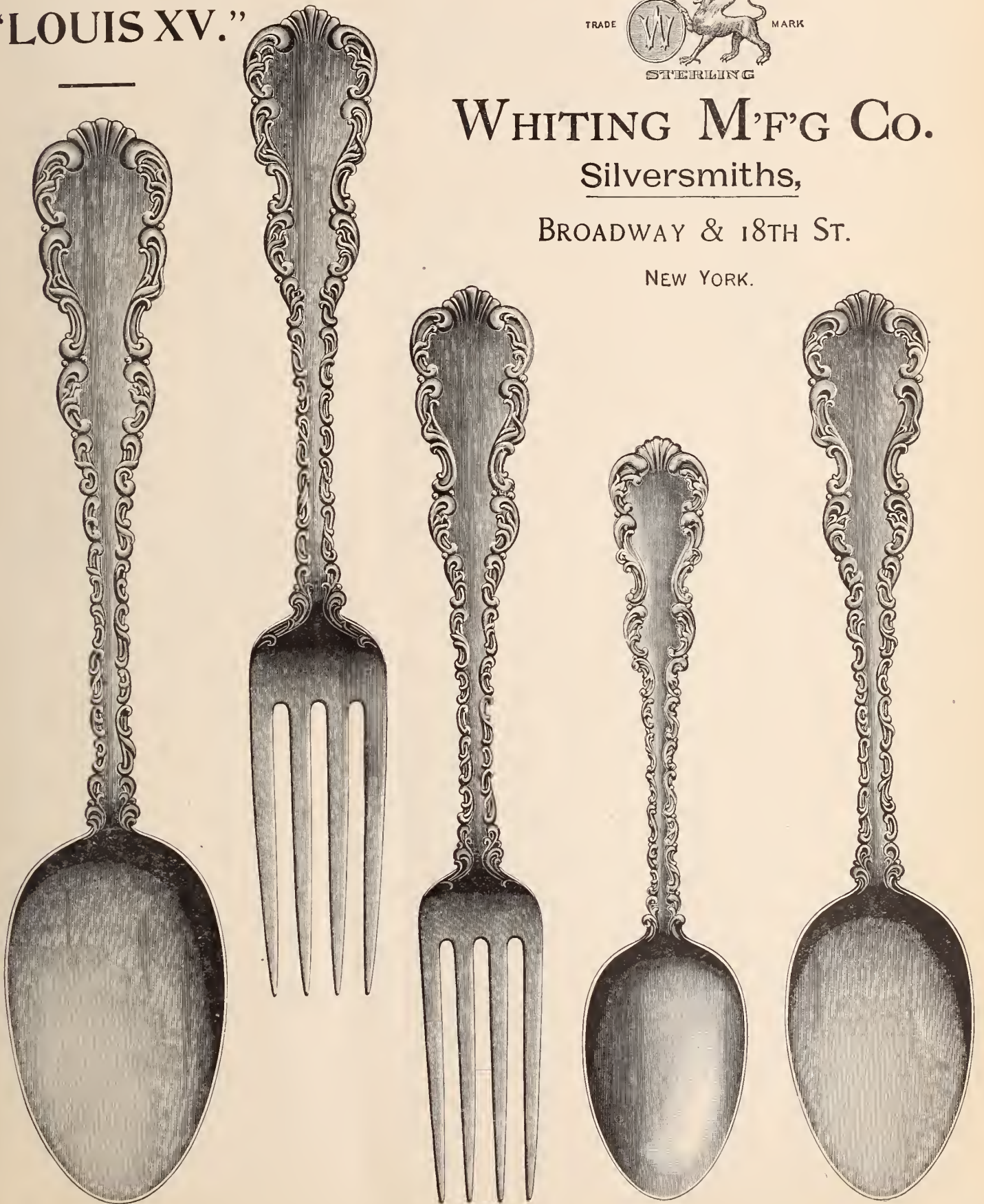


## WHITING M'F'G Co.

Silversmiths,

BROADWAY & 18TH ST.

NEW YORK.





## Queries from Circular Readers.

Editor of THE JEWELERS' CIRCULAR:

Will you kindly give me some information concerning a very old watch I have in my possession. It is a genuine Nuremberg egg, 18 karat gold, the name "Vaucher Freres" being on face and works and the number 8676 on back of case and works. The number 2387 is also on back (inside) of case. There is an exquisite little painting on face (no bigger than a five cent. piece) of a girl feeding chickens in a barn yard. The watch according to tradition was made for Queen Elizabeth. The lady who owns it is quite anxious to sell it if she can get a good price in this country for it. She values it at \$1,000. I shall be very glad to have your opinion of it as we are advised to send it abroad and wish if possible to learn something more concerning it before doing so. Can you tell me during what period and where Vaucher Frères lived? The watchmakers who have seen it say that its works are partly English though made in France.

Respectfully yours,

G. H. M.

ANSWER:—In respect to the tradition that the watch was made for Queen Elizabeth it appears from the following inventory printed in different works, among them *Former Clock and Watchmakers*, by F. J. Britten and *Curiosities of Clocks and Watches*, by Edward J. Wood, that it would be a difficult matter to prove that the watch ever belonged to that queen:

"A watche of golde sett with small rubies, small diamondes, and small emerodes, with a pearle in the toppe called a buckett, watinge two rubies; a clocke of golde conteyning in the border four table diamonds and two very small rocke rubies, havinge on th'one side foure table rubies and sixe small diamondes; and on th'other side eleven table diamondes, whereof the one is more bigger than the residue. On the one side a man sitting aslepe with a childe before him; a clocke or tablett of golde garnished on th'one side with five faire diamondes and one faire rubie; and on th'other side five faire rubies and one faire emerod garnished with liij litle diamonds, liij litle rubies, with a pearle pendant at it; one clocke of golde curiously wrought and fullie furnished with diamonds, rubies, emerodes, and opalls, havinge in middes thereof a beare and a ragged staffe, of sparkes of diamondes and rubies; one clock of gold curiously wrought with flowers and beastes, with a queene on the toppe 'on th'one side; and on the other side a beare and a ragged staff of sparkes of diamonds fullie furnished with diamonds and rubies of sundry sortes and bignes; one emerode under it, a faire table diamond with a ragged staff in the foyle thereof and a fairer rubie under it squared, and a pearle pendaunt of either side of the clocke; one clocke of golde wrought like deyses and paunseyes, garnished with little sparkes of diamonds, rubies, and emerodes, and eight small pearles on the border, and a pendant acorn; one clocke of gold curiously wrought with small sparkes of stones, having on th'one side a horse bearing a globe with a crowne over it; one clocke of golde with a George on both sides garnished with sparkes of diamondes and a pendant of opalls; a litle watche of christall slightly

garnished with golde; one litle clocke of golde th'one side being agate with a mouse on the toppe and heddies around about it; one litle watche of golde garnished on the border with very small sparkes of rubies and emerodes with christall on both sides, and a pearle pendand garnished with golde like a flesh flye; one rounde clocke of golde enameled with a man on horseback, and divers colors aboute it; a watch of golde garnished with three small diamondes and eight sparks of rubies, with a very little pearle; one litle clocke of golde enameled of the History of Time; a litle watche of golde, th'one side with a frogge on the toppe, th'other side garnished with small garnets like a pomegranite; one litle clocke sett in eliotropie and garnished with golde; a litle watche of golde enameled with sundry colors on both sides alike; a litle watche of christall sligtlie garnished with golde, with her Ma'ties picture in it; one faier flower of golde fully garnished with rubies and diamonds, enameled on the backside with a man and a scripture about him having a watch in it and a pearl pendant; one flower of gold fully garnished with emerods of sondrie bignes and sparkes of emerods and rubies, with thre antique women and five litle perles with a watch or clocke therein; a watch of agatte made like an egg garnished with golde; one clocke garnished with gold, being round and sett with six table diamonds and six rubies in the same border, and garnished with xvij diamondes on th'one side, and eight diamonds and one rubie on th'other side, lacking two pearles."

The only Vaucher, watchmaker, that we can find any record of is Fritz Vaucher, who lived in 1842, at 27 Gerrard St., Soho, London, England. The name Fritz Vaucher looks very much like Vaucher Frères transposed. This watchmaker may have repaired the watch, the movement as you say being partly English. In almost every work on horology you will find references to the Nuremberg eggs.

The Keystone Watch Case Co., 19th and Brown Sts., Philadelphia, Pa., included in their exhibit at the World's Fair, a collection of curious and historical watches. Inquiry to the party who superintended the exhibit may elicit some information. The American Waltham Watch Co., New York, in their exhibit showed the collection of historical and antique watches of Evan Roberts, Manchester, England. In a catalogue of this collection, giving the names of the makers of the various watches we do not find the name of Vaucher. Inquiry to Mr. Roberts may bring forth valuable information, as also to Carl Marfels, Frankfurt-a-Main, Germany, who possesses a marvelous collection of watches.

SHE—I don't see the least use of this tool case being put on my bicycle.

HE—Why, in case of an accident you'd have something to work with.

SHE—Oh, you absurd man, don't I always have hairpins with me?—Chicago Record.

## Extension of the Business of the Campbell-Metcalf Silver Co.

PROVIDENCE, R. I., Aug. 8.—The Campbell-Metcalf Silver Co., of this city, which was founded in 1892 by Ernest W. Campbell and Joseph W. Metcalf, of this city, and Chas. M. Harris, of West Boylston, Mass., recently took out a charter under the laws of Rhode Island. The factory on Stewart St. has had a good business, and is one of few of its kind which has had over-time work for its employes through the worst of the financial depression. During the past six months negotiations for increasing the capacity of the plant have been in progress, and the company have now secured a contract to design and manufacture all the lines of sterling silver flat ware, etc., handled by the Holmes & Edwards Silver Co., Bridgeport, Conn., well-known makers of plated flat ware. This latter company recently decided to increase their product, and to include sterling flat ware. This part of their business was awarded to the Campbell-Metcalf Silver Co., among the most successful of the new silver houses, and holders of a number of special contracts.

This addition to their business called for a reorganization and the employment of more capital. These changes have now been brought about, and, having secured larger floor space, the company will retain their present location until a new building is available. Ernest W. Campbell, president and general manager, has a reputation as a designer for the silver trade, and, besides practical experience, has had an art course under French sculptors. Joseph F. Metcalf, the secretary and treasurer, has made a specialty of getting goods on the market. The vice-president, George C. Edwards, of Bridgeport, is president and treasurer of the Holmes & Edwards Silver Co. and two other Bridgeport corporations. Besides looking after the business of the Providence house, Mr. Campbell will have the entire management of the new goods manufactured at the Holmes & Edwards works in Bridgeport, where about five hundred operatives are employed.

The reduction in the price of silver has greatly stimulated the demand for silver goods. The silver articles with porcelain ornamentation, cut glass and silver, ivory and wood and silver, for desk and toilet uses, manufactured by this company have sold well throughout the country.

A new folding test card for opticians, the invention of Dr. J. J. A. Burke, is being offered the trade by the E. Kirsten's Sons Co., Rochester, N. Y., who have the sole agency for the article. The test card is handy, compact and durable, and will be appreciated by opticians.

The many friends of Theodore Evans, long and favorably known in the jewelry trade, will be pleased to learn that he has been appointed special agent for the Mutual Reserve Fund Life Association. Mr. Evans will be pleased to hear from any of his friends desiring insurance.



# .....THE..... CHRYSANTHEMUM

(DESIGN PATENTED.)

MADE IN COMPLETE LINES.



DESSERT FORK.  
FRONT.



DESSERT FORK.  
BACK.



SUGAR SPOON.  
FRONT.



TEA SPOON.  
FRONT.



TEA SPOON.  
BACK.

## Wm. B. Durgin

DESIGNER AND MAKER OF

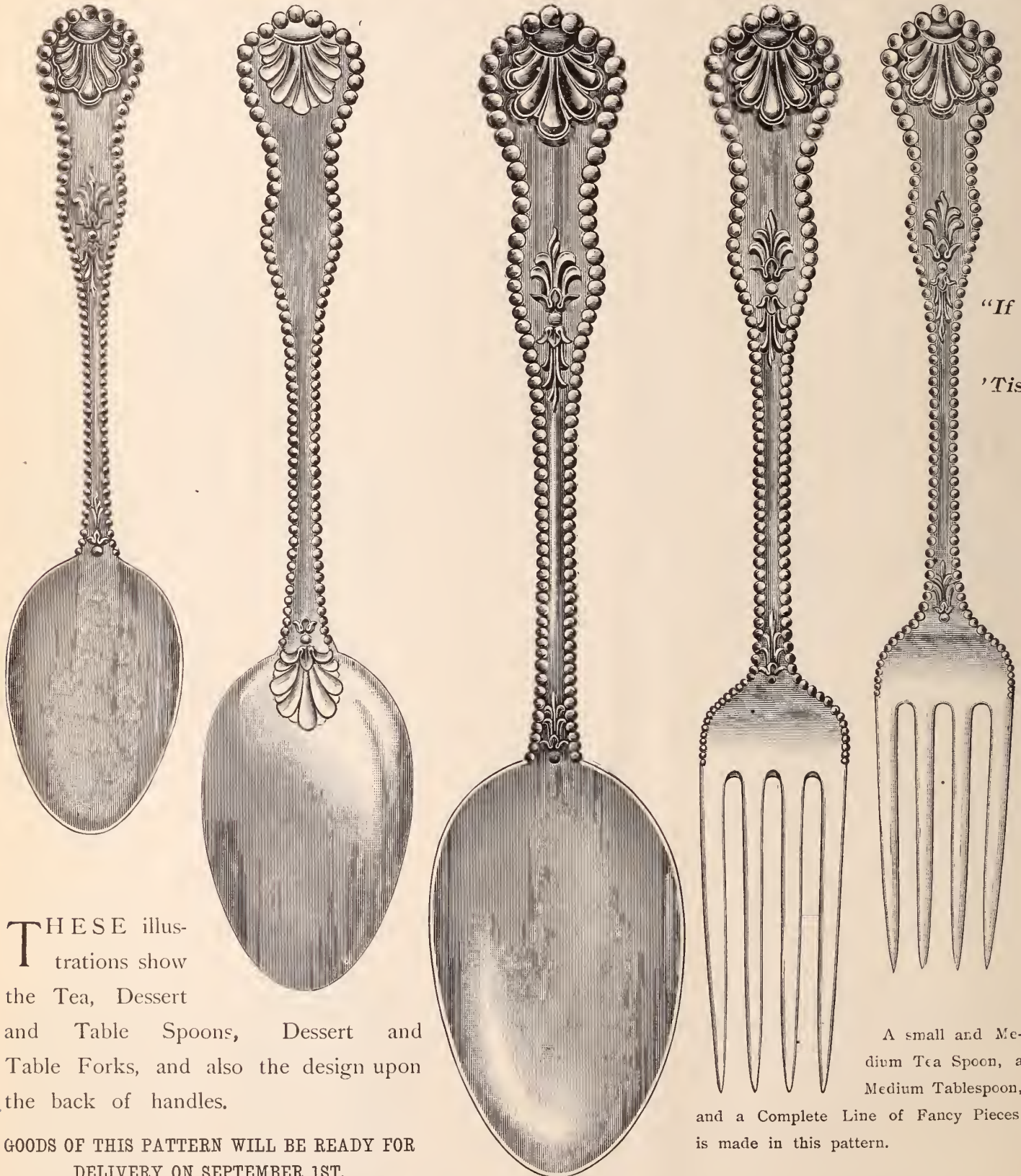
### Wares in Sterling Silver

ESTABLISHED 1853.

.....CONCORD, NEW HAMPSHIRE.



# "CHARLES II."



*"If it be true  
 wine  
 'Tis true that  
 patte n*

THESE illustrations show the Tea, Dessert and Table Spoons, Dessert and Table Forks, and also the design upon the back of handles.

GOODS OF THIS PATTERN WILL BE READY FOR DELIVERY ON SEPTEMBER 1ST.

A small and Medium Tea Spoon, a Medium Tablespoon, and a Complete Line of Fancy Pieces is made in this pattern.

## Dominick & Haff,

ESTABLISHED 1821.

Makers of Wares in Sterling Silver,  
 FOR THE TRADE ONLY.  
 Broadway and Seventeenth St., Union Square, N. Y.



# “RENAISSANCE”



PIERCED.

PIERCED.

THESE illustrations show the Tea, Dessert and Table Spoons, Dessert and Table Forks, and also the design upon the backs of handles.

GOODS OF THIS PATTERN WILL BE READY FOR DELIVERY ON SEPTEMBER 1ST.

A full line of fancy pieces is made in this pattern. It is also made both solid and pierced.

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Makers of Wares in Sterling Silver,  
FOR THE TRADE ONLY.  
Broadway and Seventeenth St., Union Square, N. Y.

ESTABLISHED 1821.

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no bush,"  
god  
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THE STAR OF EMPIRE WESTWARD TAKES ITS WAY

# WESTERN SUPPLEMENT

## of THE JEWELERS' CIRCULAR

Chicago Office: Room 517, Inter-Ocean Building.

VOL. XXIX.

CHICAGO, WEDNESDAY, AUG. 15, 1894.

No. 2.

### Chicago Notes.

#### TRADE CONDITIONS.

The consensus of opinion gleaned from all branches of the trade indicates a growing demand and an increased movement of goods from jobbing houses to retail stores. The improvement is yet of small dimensions but, nevertheless, is noticeable, and this too, in voluntary orders and not in orders brought about by the persuasiveness of the "knight of the grip." Travelers are now out, with few exceptions, but the result of their work will not be apparent before next week. As to Fall trade, business houses must look to the farmer as the source of wealth supplies. The farmers of the west are the best situated of any class of men in the west to-day. While the business men have lost at least one-half their income the farmer has held his own, and even a decreased crop output would be offset by a corresponding increase in price. The farmer, as a consumer, is in good shape. The amount of money in circulation per capita is larger now than for several years, and will be brought out by restoration of confidence. With the settlement of the tariff, the only remaining disturbing factor, money will be brought into use and the trade of the country be given a strong upward movement. The present indications point to a re-awakening in a majority of lines.

Collections "on account" have materially improved.

Sterling silver houses report good orders from travelers.

"Our July business was equal to that of last year and I find on my return that the house is very busy."—F. A. Hardy.

"There has been an improvement this week I am glad to say," remarked A. E. Bentley, manager here for the U. S. Watch Co., of Waltham. "It seems the buyers held off as long as they could and now a reaction has set in."

Sales made in March and April were small but remittances for these are reported as good as usual.

"Dealers must buy goods this Fall or go out of business. We look for a good Fall trade"—Manager Sercomb, Meriden Britannia Co.

J. W. Forsinger reports business constantly increasing, especially from the best class of buyers. In explanation Mr. Forsinger states that stocks throughout the country are so depleted that purchases are absolutely necessary.

"Trade looks a good deal better," said C. H. Knights, and added: "We have all our men out and they all report a better feeling. Trade for the week has been better than for any week since May 1st, and we feel greatly encouraged."

August Henrich, 104 Clybourn Ave., has lost by death his little girl, 1½ years old.

P. Christianson, formerly of 67 Washington St., has returned from a European trip.

Manager Dodgshun, of the Waterbury Clock Co., returned from the east Monday.

B. F. Norris, Alister & Co.'s men leave for their various territories on the 16th inst.

Henry Yost and son, Vicksburg, Miss., returned home after spending a week in this city.

Manager Sercomb came in from his outing at Beaver Lake, Wis., Thursday, returning to the lake Friday.

E. A. Dorrance, manager for Simons, Bro. & Co., and family returned from Antioch, Wis., Wednesday.

Manager Loeb, of the Chicago office of the Wadsworth Watch Case Co., left Thursday to visit the principal western cities.

J. J. Kehoe, manager of credits for Otto Young & Co., accompanied by his sister, returned Monday from a two weeks' outing at Beaver Lake, Wis.

W. J. Digges, Chicago manager for the Jewelers' Mercantile Agency, leaves on the 14th inst. for a short vacation at his old home at Port Tobacco, Md.

Adolph Shakman is recovering from a successful operation for rupture, performed five weeks ago and in a couple of weeks will resume business at 221 Fifth Ave.

H. C. Rosenthal, held to the Criminal Court on a charge of larceny, was released from the county jail last week on a bond of \$1,500. Rosenthal is charged with stealing \$600 worth of diamonds from C. D. Peacock, jeweler.

Among the firms somewhat inconvenienced by the elaborate renovation of the Columbus

building the past week were: George H. Fuller & Son, A. C. Becken, Wadsworth Watch Case Co., M. A. Mead & Co., and Stein & Ellbogen Co.

A. Graves, Memphis, Tenn.; J. W. Bradford, Centralia, Ill.; Henry Yost, Vicksburg, Miss.; and Ozias Riley, Champaign, Ill., watch inspectors on various roads, reported at the general offices, third floor, Columbus building, the past week.

If she were born with a silver spoon in her mouth it is to be presumed it was of the "Old English" pattern. However, the home of Mr. and Mrs. E. M. Lunt, the former a popular salesman of the Towle Mfg. Co., was gladdened by the advent of Miss Caroline, an eight-pound girl.

Jacob Floersheim looks hale and hearty on his return from Carlsbad. Mr. Floersheim has been abroad three and a half months and the waters of Carlsbad have completely restored his health, which was said by German doctors to be affected by the great American illness—overwork.

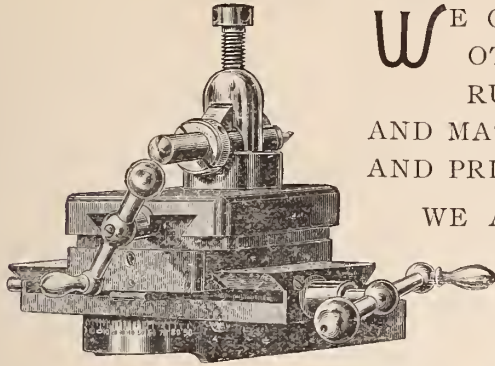
The September class of the Chicago Ophthalmic College, beginning Sept. 4th, is filling rapidly, 17 names being already entered. Dr. Martin regards the outlook as more promising than for any September class of previous years. The acknowledged high standard of the college is bearing rich fruit.

A neat German silver badge, commemorative of his services in the bicycle corps in the late railway riots is worn by George Anderson, with Simons, Bro. & Co. Captain George Meehan, of the Meriden Britannia Co.; Captain Philip Samuels, of Samuels Bros.; Cashier Samp, of Lapp & Flershem; and Peter Kier have returned to their business duties after an exciting month among the strikers.

Manager Prentiss cut short his visit in the east and returned to Chicago Wednesday. "The Gorham Mfg. Co.," said he, "have never received orders for any pattern to the extent of those received for our new pattern, the 'Imperial Chrysanthemum,' which without doubt is the best pattern ever placed on the market. The leading salesman for the company has taken orders in excess of any previous year and the factory was never so busy on flatware as it is at present."



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WE ALSO ISSUE (FOR THE TRADE ONLY) A COMPLETE ILLUSTRATED CATALOGUE OF WATCHES, DIAMONDS JEWELRY, CLOCKS AND SILVERWARE. ANY JEWELER WHO HAS NOT RECEIVED A COPY, WILL BE SUPPLIED ON APPLICATION.

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 141 and 143 State Street, - - - CHICAGO, ILL.

## 17 Jewel Dueber-Hampden Watches

ARE THE MOST RELIABLE WATCHES MADE.  
 A FULL LINE OF DUEBER CASES AND HAMPDEN MOVEMENT.

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Makers and Repairers of

### WATCH CASES,

Gold and Silver Plating

— of Watch Cases a Specialty.

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## BOLSTAD MFG. AND PLATING CO.,

(H. E. BOLSTAD, PRES.)

WATCH CASE MAKERS, REPAIRERS, PLATERS.  
 PLATED INLAYING ON CASES.

BEST WORK. BEST WORKMEN.

170 MADISON ST., - CHICAGO.

## PARSONS & SCHOOL

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WATCHMAKERS,

PEORIA, - - - ILL.

Send for Circular and Terms

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CINCINNATI, OHIO.

ABSOLUTELY FIRST-CLASS AMERICAN PLAN HOTEL.

\$3.00 PER DAY.

Extra Charge for Parlors and Rooms with Bath attached. The unequalled advantages in central location, liberal management, modern appointments, experienced service and perfect cuisine, have permanently established the Gibson House as The Most Popular First-Class Hotel in Cincinnati.

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H B DUNBAR

President and Manager.

## Jewelers' Auctioneer.



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### Manufacturer,

AND WESTERN AGENT FOR

E. G. WEBSTER & SON, of Brooklyn, N. Y.

A. F. TOWLE & SON CO., of Greenfield, Mass



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QUALITY IS THE STANDARD OF VALUE.

CHARGES TO SUIT THE TIMES.

When interested, write your jobber for new price list for 1894, or

Moseley & Co., Elgin, Ill.



No. 2 Moseley Wire Chuck has length, strength, accuracy.

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FEATURES:

Workshop Notes. Paris Fashions. Fashions in Jewelry. The Connoisseur. Practical Lessons for Opticians. Technical Articles. Latest Patents. Suggestions for Window Decorations.

SUBSCRIPTION, \$2.00 PER ANNUM,

OR \$2.50 WITH A COPY OF WORKSHOP NOTE.



Mr. Schauweker, of Schauweker & Chalmers, accompanied by his family and Miss Glatz, is enjoying a trip among the Thousand Isles.

R. M. Johnson has returned from Cripple Creek, Col., and the resorts of that State. Mr. Johnson is interested in the Bull Hill Mining Co., of Cripple Creek, and reports mining prospects there very bright.

A valuable package of diamonds assigned to him is reported by Sig. Stern, of Stern Bros. & Co., to have been destroyed or lost while in an express car which was burned in a wreck in New York State Saturday while en route to Chicago.

Assistant Manager Brown, of the Holmes & Edwards Silver and Manhattan Silver Plate companies, has gone to his home in Wisconsin. Mr. Brown has been in ill health for two weeks past with what is termed rheumatism of the bowels.

Will Haseltine, Kokomo, Ind., has taken in as partner, his brother Charles, who for 16 years had been with the late R. J. Haseltine, of that city, and the firm of Haseltine Bros. will succeed Will Haseltine. The brothers were in the city buying for the new firm.

S. L. Jenkins, representing Aikin, Lambert & Co., returned Aug. 7th from his northwest trip with a business better than the average of late. Forest fires and drought cause some complaint but the expectation is of a good Fall trade in Wisconsin, Minnesota and northern Michigan.

The new timepiece for the 1st Regiment Armory has arrived at the E. Howard Watch & Clock Co.'s salesroom. It is an electric watchman, which will be connected to record the opening and closing of the Armory doors, ring bells to start and stop drill movements, keep check on watchmen—in fact, do everything but talk.

Manager Purple, of the Holmes & Edwards Silver Co. and the Manhattan Silver Plate Co., returned bronzed and hearty from his visit to Constantine, Mich. He states stocks in that part of Michigan are well sorted down, crops good, and money plenty. Dealers are waiting action on the tariff. Prospects are very good for a steady demand.

### Minneapolis and St. Paul.

R. F. Lussier has accepted a position as watchmaker with Wm. M. Stone, Minneapolis.

W. H. Creveling, traveling salesman for the Reed & deMars Jewelry Mfg. Co., Minneapolis, started out on his western trip last week.

Out-of-town jewelers visiting the Twin Cities on business the past week were: A. L. Mealey, Delano, Wis.; E. C. Bennett, Red Wing, Miss.

Chas. Sinclair, representing S. H. Clausin & Co., Minneapolis, started out on a northern trip through Minnesota and North Dakota last week.

### Detroit.

George Johnston, of the Johnston Optical Co., has returned from a trip east.

F. G. Smith & Sons will make an exhibit of diamonds and jewelry at the State Fair to be held here next month.

Geo. L. Low, traveling salesman for Kennedy & Koester, will start for a visit to the trade in the Upper Peninsula on Aug. 20th.

John Kelly, who so daringly entered Cohen's jewelry store, Port Huron, recently has been bound over to the October term of the Circuit Court.

W. L. Bridges, Marine City, was here Friday purchasing prizes for the bicycle races which will take place there Aug. 16th under his management.

Albert Landsbury and wife, of L. Black & Co., were at Niagara Falls, N. Y., last week. Paul Sinz, of the same firm, is at Sylvan Lake, Mich., camping with St. John's Greys.

Frank A. Rosch and Max D. Williard, of the United States Optical Co., were in Grand Rapids recently. The former is in the hands of his friends for Congress.

The jobbers report the following visits from Michigan jewelers last week: S. O. Ecker, Mt. Clemens; Eugene Campbell, Pinckney; S. A. Cleveland, Utica; S. E. Montford, Utica; George Chambers, Mt. Clemens.

### Davenport, Ia.

L. D. Troutfetter, a jeweler, of Monte Vista, Col., while visiting his brother-in-law in Davenport, was called home by news of the burning of the block in which his store was situated. His stock was only partially insured, and was mostly ruined.

The Rénaissance Club of Davenport gave a successful china exhibit last week, over a score of artists loaning extensive collections. Among their number was Mrs. T. Kircher, the well-known jeweler, who was the pioneer china painter of Davenport.

M. E. Nabstedt has removed to 111 W. 2d St., the store vacated by C. S. Durfee, whose fixtures and lease he purchased. M. E. and Jacob Nabstedt have just returned from an eastern trip made for the purpose of purchasing new machinery for their factory.

Traveling men visiting Davenport the past week were: Louis Freund, Max Freund & Co.; C. E. Patterson, Towle Mfg. Co.; C. F. Livermore, Middletown Plate Co.; J. H. McCormick, Waterbury Clock Co.; S. Guggenheim, Guggenheim, Alkan & Co.; W. S. Willis, Gorham Mfg. Co.; W. C. Sisco, Ansonia Clock Co.; T. A. Beard, F. L. Shepardson & Co.; M. H. Lebolt, H. F. Hahn & Co.; R. L. Robinson, Dennison Mfg. Co.; C. J. Taggart, Rockford Silver Plate Co.

G. L. Sanle, jeweler, Stevens Point, Wis., will move into another building.

### Another Report of the Formation of the American Optical Jobbers' Association.

CHICAGO, Ill., Aug. 11.—At a meeting held Tuesday at the International, Niagara Falls, N. Y., the American Optical Jobbers' Association was organized with Julius King, president; F. A. Hardy, vice-president; Geo. Johnston, secretary and treasurer; and Jas. E. Spencer and Henry Kirstein as additional directors to act with the officers as a board of directors. The firms represented at the meeting were the Julius King Optical Co., F. A. Hardy & Co., Johnston Optical Co., L. Black & Co., Queen & Co., Geneva Optical Co., E. Kirstein's Sons Co., and Chambers, Inskeep & Co. Letters expressing a desire to join the association were received from the Globe Optical Co., Boston, Mass.; D. V. Brown, Philadelphia, Pa.; Winsted Optical Co., West Winsted, Conn., and Spencer Optical Mfg. Co., New York.

The purpose of the organization is declared to be for the dissemination of information, particularly of credits to be obtained from such association of individual interests and for the better acquaintance, personally, among members. It is understood there are parties who will exhaust their credit with one house and then transfer their trade to another *ad libitum* and the association will enable the jobbers to the better securing of protection against this class and obviate the danger, in so large a measure as now exists, of wasting profits on unscrupulous parties.

It is not proposed to increase or maintain or in other way affect prices, and no effort was considered looking to the control of any factory's output. The fundamental points of a constitution and by-laws were discussed and these will be elaborated at the next meeting, which will be held in January or February at the call of the president. The constitution will follow closely those of the older jewelry associations with such special provisions as the optical trade requires. The employment of a corresponding secretary is left to the board of directors and it is probable arrangements will be made with some kindred organization to join forces, the newcomers to contribute toward the mutual expenses.

When the organization has been completed a regular system of reports will be rendered similar to those sent by the collection departments of the older associations.

[Another report of this meeting is given on page 7. A report of the preliminary steps leading to the organization of the Association, was published exclusively in the last issue of THE CIRCULAR.—ED.]

At a meeting of the stockholders of the Aurora Silver Plate Mfg. Co., Aurora, Ill., a few days ago a new board of directors was elected. No settlement has yet been made between the company and F. B. Rice, former business manager, and until this is done the factory will not start up with its full force.



**San Francisco.**

G. C. Wilkins, Red Bluff, Cal., was in San Francisco last week on business.

Drayeur & Auger, Sutter and Kearney Sts., have closed their sale and gone out of business.

F. L. Cook, the instalment agent in the *Chronicle* building, is about to open a new jewelry store in this city.

Mr. Cobb, of Daggett & Clap, Attleboro, Mass., has been in town. Mr. Limbach, of Foster & Bailey, Providence, R. I., has also been here.

E. Clark, who for many years has been watchmaker for the trade, with Nordman Bros., has moved into the office of T. J. Day, engraver, Sutter St.

Henry Wolff is again delinquent, and his ex-wife has appealed to Judge Slack to compel him to part with a little of his coin. It was two years ago that Lillie Wolff succeeded in proving that her husband was a cruel man and that life with him was unbearable. Judge Slack divorced the pair and ordered the husband to pay \$150 a month alimony. The jeweler paid the alimony for two years and then stopped. Last week General Barnes, the attorney for Mrs. Wolff, asked Judge Slack to cite Wolff to appear and show cause why he should not be punished for contempt of court.

**Pacific Coast Notes.**

D. F. Badgley, Cottonwood, Cal., contemplates removing his business to Anderson, Cal.

John Hood, Santa Rosa, Cal., has gone on a vacation excursion up the coast to Cow's Bay.

James Damant, a jeweler of long experience in England, has opened a store in Bakersfield, Cal.

The hotel of L. Schauflle, a former jeweler of Santa Cruz, Cal., was destroyed by fire at Santa Margarita last week.

Samuel Dickson, Fortuna, Cal., had a narrow escape from fire recently when an adjoining building was destroyed.

The new jewelry store of Duprey & Lind, San Luis Obispo, Cal., has been finished and fitted in a most attractive style.

Since the strike has settled orders are coming in pell mell to manufacturing jewelers in Los Angeles for badges and medals.

A Chinaman who tried to steal a watch from M. E. Bogart's jewelry store, Ventura, Cal., was fined \$150 with the alternative of 150 days in jail.

Wm. B. Miller, Sacramento, Cal., whose retirement from business was announced in last week's CIRCULAR, announces that he goes out of business on account of ill health. Mr. Miller has been in business in Sacramento 25 years.

Spontaneous combustion originating in the laboratory of an adjacent bitters manufactory did much damage to the stock of jeweler J. M. Babcock, of 923 K St., Sacramento, recently. But for the fact that Mr. Babcock's store was in a brick building, his store would have been utterly destroyed.

The wife of Louis Faessler, Oakland, Cal., has been committed to the asylum at Ukiah. She created a sensation a few months ago by horsewhipping her husband. She tried to get a divorce from him which was refused by the court and lately has been amusing herself by writing letters to Judge Ellsworth demanding his resignation.

A fire which recently started in a stationery store destroyed much of the stock and fixtures of the jewelry store of Frederick W. Ward, Visalia, Cal. Some watches and fine jewelry were locked in the safe at the time, thus escaping the flames. Mr. Ward

is a militiaman and was with his company in Bakersfield the time the fire occurred. His loss is about \$1,000.

Inquiry among the jewelers of Los Angeles, Cal., discloses no complaint concerning the condition of trade, nor apprehensions of the coming season. Travelers going to Los Angeles may expect the usual orders, with likely some slight improvement. Fads and novelties in the jewelry line appear to be exceptionally taking thereabouts, owing, doubtless, to the large transient trade.

**Indianapolis.**

George Muller is the proprietor of a new jewelry store in Anderson, Ind.

The jewelry stock of C. F. Lefmann, La Porte, Ind., has been sold to W. J. Graber, who will remove it to Brenham, Tex.

Craft, Koehler & Co. are making arrangements to put in an electric motor that will furnish power for their machine work.

The regular monthly meeting of the Retail Jewelers' Association of Indiana was held Aug. 9th at the Bates House. No business of importance came before the meeting.

Jobbers report that their travelers are sending in a goodly number of orders, but the purchases are in small lots. Silver novelties are having the greatest demand at present.

Jewelry travelers in Indianapolis the past week included: Jos. Becker, Jos. Fahys & Co.; F. C. Somes, S. O. Bigney & Co.; A. Peabody, Peabody & Engelsman; D. Kaiser, Enos Richardson & Co.; and a representative of Wilcox Silver Plate Co.

S. L. Hart, Flemington, N. J., has been appointed one of three official watch inspectors on the Eastern Division of the L. V. R. R.

**The Wadsworth Watch Case Co.**



Filled



Cases.



General Offices,  
**NEWPORT, KY.**

Chicago Office,  
**COLUMBUS BUILDING.**



**Connecticut.**

Jeweler R. S. Gardner, wife and daughter, of Derby, are at Newtown for two weeks.

The Standard Jewelry Co., of Meriden, are now established in new quarters at 15 Colony St.

Preparations are being made to enlarge and improve the office of the Wm. L. Gilbert Clock Co., Winsted.

Geo. Strobel, traveling salesman for the Waterbury Watch Co., has returned from his extended trip through the west.

W. B. Rogers, of the Rogers Silver Plate Co., Danbury, and prominent in G. A. R. matters, arrived home recently from his trip across the Atlantic.

The watch and clock works of the Seth Thomas Clock Co., resumed operations Aug. 6th, after a brief idleness.

Work has begun in earnest on the new silver plate factory in Glastonbury, and the masonry will be completed as soon as possible.

Jeweler C. C. Carroll, Wallingford, leaves this week to spend a few days in Newfane,

Vt. Mr. Carroll will occupy a new store in Judd's new block as soon as the block is completed.

The Winsted Optical Co.'s shop, West Winsted, started up Aug. 6th after a month's shut-down. Manager F. A. Clark and family are expected home from their western trip this week.

F. I. Hartenstein, the Rockville jeweler, is contemplating a trip to the Adirondack mountains for the benefit of his health. He will stay at least a month, probably longer. F. A. Rogers will clerk at the store during his absence.

Fred O. Haase, for three years a die sinker and chaser at the Meriden Britannia Co. shops, left for Chicago Thursday afternoon. He has secured the position of superintendent of a new silver plate manufacturing concern in the Garden City.

The cutlery factory in Unionville, which has been closed several weeks, is running again with a large number of orders on hand. All the employes who were thrown out of work were taken back and the prospects are bright for continued work in the shop.

It was given out Thursday that on Aug. 13 the Westfield Plate Co., Thompsonville, would make a reduction in wages of from five to ten per cent. This is the first reduction made since the company started in business ten years ago, and is supposed to be only temporary.

The Winsted Clock Co. which has been consolidated with the Wm. L. Gilbert Clock Co., the latter company purchasing the entire interest of the former, as announced heretofore in THE CIRCULAR, manufacture a different line of clocks, but the stockholders of each company have been practically the same.

E. S. Stevens has concluded his engagement in J. D. Williams' spoon and cutlery shop, Naubuc, and will be superintendent in the new silver plate factory in Glastonbury, and Geo. A. Stocking, who went to Wallingford some seven years ago and worked for Maltby, Stevens & Curtiss Co., and later for Hall & Elton Co., has accepted the position held by E. S. Stevens at Naubuc with the J. D. Williams Co. in their spoon and cutlery factory.

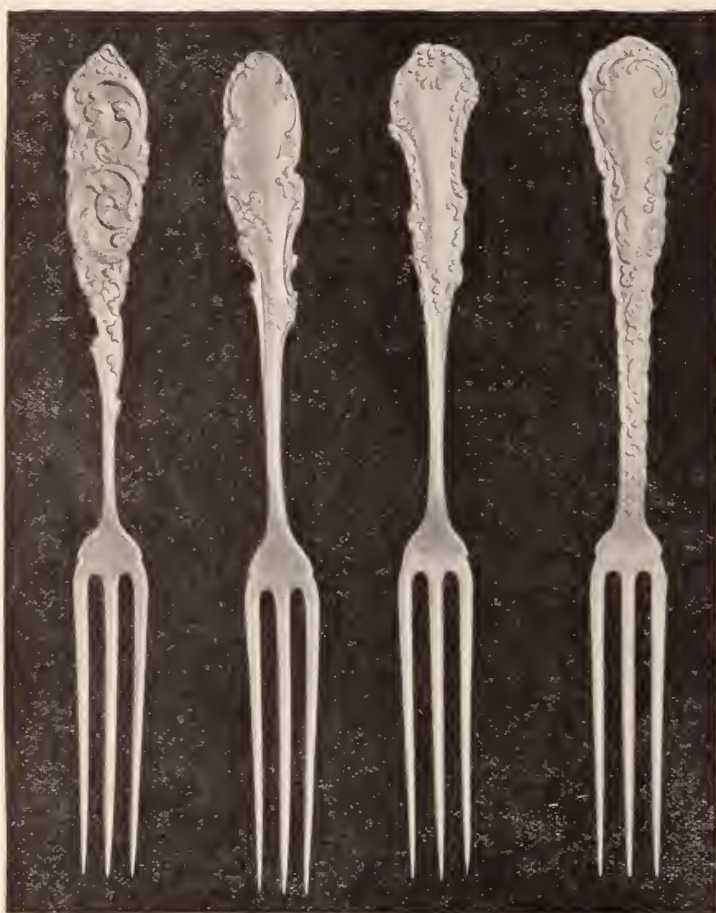
#### The New Haven Clock Co.'s Factory Starts up.

NEW HAVEN, CONN., Aug. 8.—Silas Galpin, president of the New Haven Clock Co., returned from a business trip to Chicago on Saturday, and that afternoon a notice was posted at the doors of the shop that work would be resumed on Monday morning, but that there would be a reduction of five per cent. in the wages of those working by the day and 10 per cent. reduction for those working by the piece.

The men, who number about 500, were troubled over this reduction, inasmuch as there was a reduction made in wages last Fall. A committee waited on Mr. Galpin and the latter explained to them that the reduction was absolutely necessary or the company could not hope to continue busi-

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THIS POPULAR ARTICLE IS JUST NOW IN GREAT DEMAND. WE SHOW BELOW A FEW PATTERNS IN OUR LARGE LINE OF THESE GOODS.



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GEORGE III.

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Sterling Silver, Hollow Ware, Flatware, Toilet Articles, Novelties, Silver Jewelry, Etc.

WE HAVE ALWAYS SOMETHING NEW.



ness and meet the expenses. Mr. Galpin went into details in his explanation and the committee seemed inclined to yield to the inevitable.

The men will continue work at the reduced wages with the exception of the four timers employed in the shop and several in the finishing department, who have quit.

**Springfield, Mass.**

Fred D. Van Norman, of the Waltham Watch Tool Co., has gone on a two weeks' bicycle tour through the Berkshire Hills.

The E. Howard Watch & Clock Co., Boston, have been given the contract for putting in repair the town clock in Greenfield, which the company furnished over 20 years ago.

All of the jewelers of North Adams have made arrangements with the Western Union Telegraph Co. to have electric clocks which are to be regulated from the company's office at noon each day.

**Buffalo.**

B. W. Peck, formerly of Nunda, N. Y., has entered the employ of King & Eisele.

C. F. Heintz, of Heintz Bros., W. F. King, of King & Eisele, and their wives, are spending a short vacation at Alexandria Bay.

C. H. Philip, formerly stock clerk, but now New York State representative of King & Eisele, has returned from his first trip, which proved very successful.

W. W. Parker, formerly with King & Eisele, has begun to manufacture a patent medicine under patent held by his father, who is a physician in Akron, N. Y.

The following out-of-town jewelers were here last week: Mr. Mundi, Mundi & McCoy, Tonawanda, N. Y.; F. D. Kelsey, East Aurora, N. Y.; Geo. Peck, Belmont, N. Y.; I. Adams, North Java, N. Y.; J. W. Ware, Dunkirk, N. Y.; R. C. Holmes, Gowanda, N. Y.; J. J. Carr, Suspension Bridge, N. Y.; J. I. Stalford, Canton, Pa.; A. H. Plimpton, Dansville, N. Y.; G. A. Haven, Atlanta, N. Y.; A. G. Kelsey, Hamburg, N. Y.; Mr. Lawrence, Senecal & Lawrence, Lockport, N. Y.; Mrs. Seneca Baker, Medina, N. Y.

W. H. Gross, who ran a jewelry store at 485 Connecticut St., and got a lot of diamonds on memorandum from King & Eisele, which were supposed to have been lost in a fire reported in THE CIRCULAR several weeks ago, was arrested on a warrant sworn out by King & Eisele, for not returning or reporting on the stones. He claimed they were lost in the fire and assigned his insurance to King & Eisele, but the firm learned that he had previously assigned the insurance to other parties. They therefore started a search for their diamonds and found them in pawn for \$125. As the firm have received their diamonds, and everything has been settled, the warrant has been withdrawn.

ESTABLISHED 50 YEARS.

**RANDEL, BAREMORE & BILLINGS,**  
IMPORTERS OF  
**DIAMONDS,**

AND OTHER PRECIOUS STONES.

**FINE PEARLS A SPECIALTY.**

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IN THE LATEST DESIGNS.

Diamonds Recut in Modern Styles or Repaired on Premises.

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AMSTERDAM.

1 St. Andrews St.,  
Holborn Circus,  
LONDON, E. C.



ESTABLISHED 1841.



TRADE MARK.

**CARTER, SLOAN & CO..**

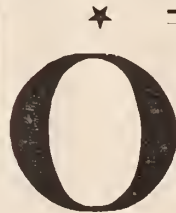
**MANUFACTURERS OF GOLD JEWELRY,**

No. 15 MAIDEN LANE, N. Y.

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A. K. SLOAN.  
C. E. HASTINGS.

GEO. R. HOWE.  
WM. T. CARTER.  
WM. T. COUGH.

FACTORY NEWARK, N. J.

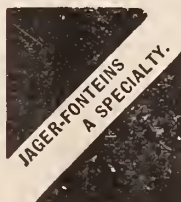


**ONE FEATURE**  
OF  
**THE JEWELERS' CIRCULAR.**

ONE OF MANY,

SEE PAGE 35.

MATTERS IN  
JEWELRY  
STORE KEEPING.



**JOHN N. DISSELKOEN,**

Cutter and Importer of

**DIAMONDS**

FACTORY.  
73 LANGBLEEKERSPAD.  
AMSTERDAM.

19 East 16th St.,  
NEW YORK.



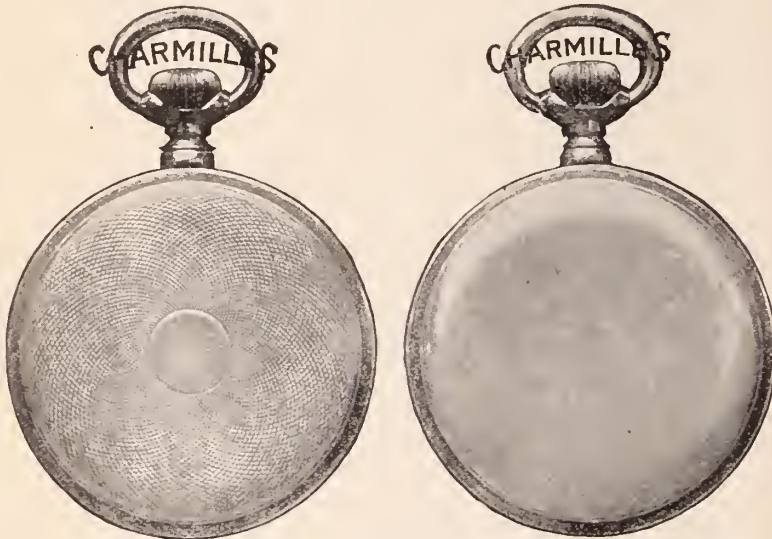
# Just Out!

2 NEW STYLES OF

## "CHARMILLES" WATCHES.

SILVER AND GOLD FILLED.

The high appreciation by the trade of "Charmilles" watches has induced us to still further increase their popularity by the addition of *Silver and Gold Filled*. As the novel construction of "Charmilles" watches admits of the *greatest economy in casing*, this new addition materially *raises the standard of quality* at but slight increase in price.



No. 20.—SOLID SILVER, Back and Bezel—fills a long felt want for a good, strong reliable 'Boy's' Silver Watch at a *low price*—little more than the price of a regular silver case alone.

No. 30.—14-KARAT GOLD FILLED, Back and Bezel with gold-filled bow. These are *not* rolled plate, but are made of *two plates of 14-karat gold* with plate of composition metal between, and are *guaranteed to wear fifteen years*.

Both No. 20 and No. 30 are made in Engine Turned, Plain Polished Jurgensen, Plain Polished Half-Bassine and Engraved.

No. 30 is by far the lowest priced 14-karat Gold-Filled, Complete Watch in the market, quality considered, and is

## A WORLD BEATER.

Can be had from any Leading Jobber. Illustrated Price List sent upon application.

**A. C. SMITH WATCH CO.,**

No. 177 BROADWAY, NEW YORK.

### Actor Jack Mason and His Wife Retaliate on Jeweler Weinberg.

BOSTON, Mass., Aug. 11. — The criminal action brought by Isaac H. Weinberg, the New York jeweler who, about six weeks ago had the actor Jack Mason, and his wife, Marion Manola, arrested on the charge of selling and conveying mortgaged property to the value of \$1,500, came up this week before Judge Adams and the Municipal Court dismissed the case. The Masons left the court free. After the discharge Mr. and Mrs. Mason had papers served on Weinberg in suits for \$10,000 damages each for malicious prosecution.

### His Brother-in-Law Knew the Combination of the Safe.

NEWARK, N. J., Aug. 8. — Early Sunday morning the jewelry store of John Steinberg, 293 Bank St., was entered, and the safe robbed of a number of gold and silver watches. Detective Jackes upon investigation found that the safe had been opened by some one who knew the combination. The jewelry stolen was worth in the aggregate nearly \$200.

Monday morning Steinberg visited Judge Eggers and made a charge of breaking, entering and stealing against Morris Rattner, for whose arrest a warrant was sworn out. Rattner is about 20 years old and is a brother of Mrs. Steinberg. Some months ago he went to the Steinbergs, said he was out of work and requested that he be sheltered and fed until such time as he would be able to repay them. Steinberg now claims that he remembered that Rattner had watched him closely whenever he went to the safe. Rattner has disappeared.

### A Large, Rare Pearl Bought for a Song.

BURLINGTON, Ia., Aug. 10.—This week a couple of fishermen, who are living in a cabin boat at Shokoquon dam, were in the city hawking a stone about the streets which they claimed to be a pearl. The gem did not give outward appearance of containing much value, being covered with dried ligaments from the mussel, and no dealer would make an offer for it. The fisherman at length offered the stone to jeweler E. A. Clark, with the M. C. Conner jewelry house.

The fishermen would have given it to him, but Mr. Clark gave them a few dollars for the stone and proceeded to clean and polish it. The gem turned out to be, very likely, one of the finest pearls known in this country. It weighs 52 and 13-32 grains, and Mr. Clark will not be surprised to find that it is worth as much as \$1,500. T. W. Barhydt, who has departed for New York, takes the pearl to ascertain its market value for the satisfaction of Mr. Clark, who is not anxious to dispose of the rare gem.

Jones, one of the men arrested in Kansas City, Mo., for burglarizing Henry Deckelman's jewelry store, Leavenworth, Kan., entered a plea of guilty and was given six years in the pen. The case against Conway, Jones' pal, was for some cause dismissed.



## Our Traveling Representatives

Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their conferees.

**J**OHN Nathan, in behalf of Rothschild Bros., and Billy Rosenberg, for A. Wallach & Co., are engaging the attention of buyers for Chicago houses.

Jack Allison, C. O'Brien and E. F. Straw, travelers for Goddard, Hill & Co., Pittsburgh, Pa., are preparing cases to take out on the road this week.

Traveling men in Boston, Mass., the past week, included: W. J. Carrow, Mandeville, Carrow & Crane; W. G. Clark, W. G. Clark & Co.; Henry S. Ide, H. C. Hardy & Co., A. Krower, Albert Lorsch & Co.; John L. Shepherd, Keystone Watch Case Co.; Mr. Harris, Ansonia Clock Co.; Eugene H. Cox, Sussfeld, Lorsch & Co.

Eastern jobbers and manufacturers represented in the Twin Cities, the past week, were: F. H. Noble & Co., Chicago, by H. E. Crouch; John T. Mauran, Providence, by F. V. Kennon; New Haven Clock Co., Chicago, by C. M. Davis; Waite, Thresher Co., Providence, by E. L. Mumford; Wadsworth Watch Case Co., Newport, Ky., by M. Loeb.

The following traveling salesmen passed through Detroit last week: George D. Munson, Wm. Rogers Mfg. Co.; F. R. Cross, Columbus Watch Co.; C. J. Mann, Hermann & Co.; F. H. Carpenter, Alfred H. Smith & Co.; C. A. Boynton, Wm. B. Kerr & Co.; S. A. Granbery, Reeves & Sillocks; Walter R. Shute, Day & Clark; Mr. Hopkins, Meriden Silver Plate Co.; Paul E. Trieb, Trieb Brothers; Henry F. Freund, Max Freund & Co.; S. W. Abbey, E. Ira Richards & Co.; Robert M. Wilcox, Rogers, Smith & Co.; O. C. Lane, Reed & Barton; I. S. Richter, Bruhl Bros. & Co.; and a representative of Erlich & Sinnoch.

Among the jewelry men who have most recently visited Springfield, Mass., are the following: Vincent Henderson, Enos Richardson & Co.; M. Gattle, Falkenau, Oppenheimer & Co.; Charles H. Buxton, Dennison Mfg. Co.; John A. Abel, Lewis, Kaiser & Luthy; Mr. Redmond, Pool, Roche & Co.; E. B. Midlen, Gorham Mfg. Co.; A. N. Dorchester, Kent & Stanley Co.; F. R. Hollister, G. E. Luther & Co.; H. C. Schwartz, Kremenz & Co.; F. W. Bliss, Unger Bros.; Charles H. Barney, Middletown Plate Co.; R. B. Wallace, R. Wallace & Sons Mfg. Co.

Among the callers on the Syracuse, N. Y., jewelry trade the past week were: C. L. Bleecker, Wm. S. Hedges & Co.; Rudolph

Noel, for R. A. Breidenbach; Frank G. Moyer, Max Freund & Co., L. E. Van Horn, Philipp Zellenka & Son; Geo. S. Melville, the Acme Silver Plate Co.; Arthur H. Bogani, L. H. Keller & Co.; E. Wesson Cook, E. G. Webster & Son; A. S. Sulzberger, Sulzberger & Gunzburger; Mr. Brink, Crescent Watch Case Co.; Ernest Bloch, W. & S. Blackinton; Mr. Miller, Pairpoint Mfg. Co.; Mr. McDonough, Courvoisier-Wilcox Mfg. Co.; W. A. Elliott, Adelphi Silver Plate Co.; F. E. Ray, for J. C. Wolstenholme; Morris Weil, Leopold Weil & Co.; Charles S. Isabel, L. Strasburger's Son & Co.; J. Bernstein.

The travelers who carry the celebrated ★ Rogers & Bro. A 1 brand of flatware are all now in a state of activity. Arthur Totten, who represents Rogers & Brother in Ohio and Kentucky, is among his customers; Charles P. Seabury is being welcomed by the trade of northern Ohio and Michigan; E. L. Beckwith is showing the lines in New England; James L. Rounds is out among the jewelers of Pennsylvania and New Jersey; while Eugene C. Bowen, residing in Chicago and representing the firm in the northwest, has just received his trunk of samples containing large lines of goods for the Fall season, which he will start out to show the trade Aug. 15th; and A. G. Watts and Wm. A. Watts, recently returned from a two months' trip to Europe, will start out in the course of the present week. All these travelers are equipped with the latest novelties in electro silver plate, and a fine business is expected to result from their trips.

Traveling men in Pittsburgh, Pa., last week were: W. L. Mirrielees, S. Steinau & Co.; W. R. Bristol, C. Rogers & Bros.; D. Skutch, Waterbury Clock Co.; J. S. Granbery, Reeves & Sillocks; W. R. Shute, Day & Clark; Mr. Kaiser, Enos Richardson & Co.; Mr. Sylvia, Mt. Washington Glass Co.; L. G. Freedman, Bachrach & Freedman; F. H. Carpenter, Alfred H. Smith & Co.; J. B. Sandford, Larter, Elcox & Co.; Mr. Steele, J. B. Bowden & Co.; M. Stein, Wendell Mfg. Co.; Fred. J. Foster, Unger Bros.; H. A. Bliss, Kremenz & Co.; Walter Strauss, Jacob Strauss & Sons; Mr. Seckels, Seckels & Oppenheimer; A. W. Kline, Ezra F. Bowman & Co.; Wm. Gough, Carter, Sloan & Co.

### Worcester, Mass.

Peter A. Fischer, 43 Thomas St., for years in the clock and jewelry repairing business, has been committed to the hospital for dipsomania at Foxboro. About a year ago he attempted suicide by cutting his throat. He is about 60 years old and he lived in Fitchburg and Clinton.

Early Saturday morning burglars entered Eugene Falmen's jewelry store, 550 Main St., by forcing the back door, and went through the entire stock. The store was quite brightly lighted and so as not to attract the attention of the police newspapers were tacked upon the windows. The value of the stolen property is \$100.

### News Gleanings.

H. M. Funk has opened an optical and jewelry store at 931 5th St., San Diego, Cal.

A. D. Millar's store, Stockbridge, Wis., was entered by burglars last week and \$500 worth of jewelry taken.

Critzer Bros., San Antonio, Tex., will occupy a new store which will be, it is claimed, one of the finest in the south.

T. A. Willson & Co.'s spectacle factory, Reading Pa., have suspended operations for a week, to give the employes their annual vacation.

A. J. Comrie, the jewelers' auctioneer, is conducting a compulsive auction sale for J. H. Leyson, Butte, Mon. The sale began Aug. 7; and will continue daily at 2 o'clock and 7.30 o'clock P. M.

R. D. Currier & Co., Brockton, Mass., are closing out business and stock at auction. Mr. Currier proposes to remove to Vermont, where he will go into business again, but not in the jewelry line.

Some nights ago burglars effected an entrance into Keneer & Duge's clothing and jewelry store, Ravenswood, W. Va., and secured a considerable quantity of goods. They then escaped on the midnight freight over the O. R. R., for Parkersburgh. The burglars were described as five tramps.

J. B. Edwards, jeweler, Laceyville, Pa., although nearly 70 years of age, has learned to ride a bicycle. A few days ago, while riding near an embankment, his wheel slipped and he went down a fifteen foot precipice, but he was not seriously injured.

R. P. Wheeler and William W. Williams, who were in the jewelry business in the Pabst building, Milwaukee, Wis., are defendants in several suits for pay for merchandise. Bippart & Co., Newark, N. J., have secured judgment for \$555.93 for jewelry and A. Wittnauer, New York, has entered judgment against them for \$317.90.

A member of the firm of Dilsheimer Bros., jewelers, Philadelphia, Pa., has identified as theirs the gold chains for whose larceny Engel, of East Baltimore, Md., and Jacob Weber, were arrested last week. The chains were stolen on July 28th, in Philadelphia, from a wagon, while being taken to the depot as a part of a traveler's samples. They were valued at \$500.

Cook & Jaques, Trenton, N. J., have received the contract for furnishing three large clocks for the new Pennsylvania Railroad station at Philadelphia, Pa. One will be placed at the corner of Broad and Market Sts. It will have a dial four feet in diameter, of terra cotta, with raised numerals, and scroll work outside also of terra cotta. It will have a tower movement, as will also the clock to be placed at the Filbert St. end of the building. The dial of the latter will be medallion shape, with a diameter of four feet. The third clock is for the new dining room. It will have a dial three feet in diameter.

# CLASSIFIED INDEX TO ADVERTISEMENTS.

All Advertisements are entitled to one insertion under proper heading. Extra insertions, \$6.00 per annum.  
Extra Headings, \$12.00 per annum.

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## Special Notices.

Rates 75c. per insertion for notices not exceeding 1 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for **One Cent a Word**. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

Notices under this heading **ONLY** are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.

**WANTED**—By young man of 28 years, a position as salesman in a wholesale or retail jewelry house; 7 years' experience in retail business in New England; best references. Address Yankee, care JEWELERS' CIRCULAR.

**DO** you want a reliable salesman and optician? Have steady position in city, but can give good reasons for desiring to change; city preferred. Good appearance, references and optical diploma. Address M., care THE JEWELERS' CIRCULAR.

**INTERESTED EMPLOYEE**—Young man, 27, wants for the Fall a position as interested employe in importer's office or retail jewelry store; can invest \$2,000 or \$3,000; practical watchmaker, good salesman and business correspondent; English, French and German; New York preferred. Address offers with all details as to security, salary, etc., to H. R. 24, care THE JEWELERS' CIRCULAR.

**ENGRAVER**. A first class letterer would like a position in a large silverware store. Good all round man. Eastern or Middle States preferred. Best references as to character and ability. Address H. G., care THE JEWELERS' CIRCULAR.

**SITUATION** wanted by young man of 24, with five years' experience at bench and in retail store. Good steady habits and first class references. Can do plain engraving and have a good general knowledge of the jewelry business. A permanent position in jewelry store preferred. Address W., care THE JEWELERS' CIRCULAR.

**SITUATION** wanted by a good reliable watchmaker. Will go anywhere and work for any wages. Must have employment. Good references. Set tools. Address Lock Box 265, Delaware, Ohio.

**SITUATION** wanted by a good watchmaker accustomed to fine work. Good jewelry repairer; good set tools; speaks German and English; best references. Address J. S., care THE JEWELERS' CIRCULAR.

**SITUATION** wanted by a practical watchmaker and salesman, speaks German and English; thoroughly competent in repairing fine, complicated watches and clocks; can furnish A1 references; am looking for good, permanent position. Address Competent, care THE JEWELERS' CIRCULAR.

**A PRACTICAL** workman, 20 years at the bench; good and hard solderer; tunes and repairs musical instruments; don't engrave; wants to locate on salary or otherwise; good tools; south preferred. W. H. Scott, Gadsden, Ala.

**SITUATION** wanted by September or October, by A1 all around man competent to repair chronographs and repeaters; have fine set of tools; best references; sober and reliable; single; age 34 years; south or west preferred; none but those who can pay a good salary and give permanent position need answer. Address Watchmaker, care JEWELERS' CIRCULAR.

**SITUATION** wanted as watchmaker, clock and jewelry repairer; first-class references. C. S. F., care JEWELERS' CIRCULAR.

**BY** first-class watchmaker, jeweler and engraver, competent to take charge of store. Address Jeweler, Lock Box 472, Madison, Ohio.

**A POSITION** as watchmaker, city or country, 20 years' experience, best reference given. F. E. W., care of JEWELERS' CIRCULAR.

**AS** engraver and assistant watchmaker; engraves monograms, crests, pierced monograms, dies for stationery and card plates; samples sent. Address "Boracs," care of THE JEWELERS' CIRCULAR.

**A YOUTH**, 18 years of age, with fair education and possessing a knowledge of bookkeeping, desires position in a jewelry house, in office or stock. Address Coriolanas, care editor of JEWELERS' CIRCULAR.

**SITUATION** wanted—Young man, 22 years of age, having had over seven years' experience as salesman, in retail jewelry store, desires position as traveling salesman with some jewelry house or kindred line. Can furnish A1 references from late employer and others. Address W. C. A., care JEWELERS' CIRCULAR.

**SITUATION** wanted by young man, 15 years' experience at bench, does plain engraving, has had some experience with trial case. Own tools. Good habits and A1 references. Address "Bourse," care of THE JEWELERS' CIRCULAR.

## Help Wanted.

**WANTED**—Engraver and watchmaker, good wages and permanent situation in healthy location. H. W. Curtis, Knoxville, Tenn.

## Miscellaneous.

**I BUY JEWELRY STOCKS**—Manufacturers, jobbers and retailers desiring to dispose of surplus or entire stocks of diamonds, watches and jewelry can find quick cash buyer by addressing Stephen S. Harmon, 134 East 96th St., New York City.

**A SPLENDID** opportunity to invest, in a city of 15,000 inhabitants, center for six railroads.

### JEWELRY AND WATCH BUSINESS.

Store and fixtures nicely fitted up. The finest Summer and Winter health resort in the United States, only five miles from Manitou Springs "The Gem of the Rockies;" thousands of tourists every year; 25 miles of electric street railway; city growing rapidly. Address Lock Box 102, Colorado Springs, Col.

**DIAMOND** workers may apply at Zilver Bros.' new factory, corner St. Marks and Underhill Aves., Brooklyn, N. Y., daily between 2 and 4 P. M.

**DIAMANT** Slypers & Snyders kunnen zich aanmelden aan de fabriek van Zilver Bros., St. Mark & Underhill Aves., Brooklyn, N. Y. Dagelyks tusschen 2 en 4 uur.

**FOURTEEN** karat gold solder that will flow on eight karat work. With this solder there is no danger of melting low karat specs. No white joints on rings. It is just what you want. Sample by mail 25 cents. F. A. Buck, Room 802, 103 State St., Chicago, Ill.

## For Sale.

**FOR SALE**—Well established optician and jewelry business; town of 30,000 in New York State; best location; rents low; stock can be reduced. Address B-2, care THE JEWELERS' CIRCULAR.

**AT A BARGAIN**. \$3,000 will buy one half interest in established trade jewelry factory, manufacturing gold and silver novelties. Now is the time for bargain. Address Bargain, care THE JEWELERS' CIRCULAR.

**A** established jewelry business in town of 1,000 inhabitants. No competition. Poor health is reason for selling. For full particulars address Box 39, B. L. D., Spooner, Wisconsin.

**JEWELRY BUSINESS**, well established, no opposition, stock new and clean. Location most desirable in center of village, population 800; fine farming country. Central Minnesota on Mississippi River; fine sporting chance. Cash required, \$1,500. Owner wants to retire. Address N., care of THE JEWELERS' CIRCULAR.

## TO LET!

Entire Second Floor, with Steam Power, in the Jewelry Manufacturing Building, rear of

**17 JOHN STREET.**

Apply to **ENGINEER** on the premises.

# "THE BEST BUTTON MADE."

THE KREMENTZ

IN GOLD

IN ROLLED PLATE

FROM

KREMENTZ & CO.

ONE PIECE

FROM

AND ALL JOBBERS.



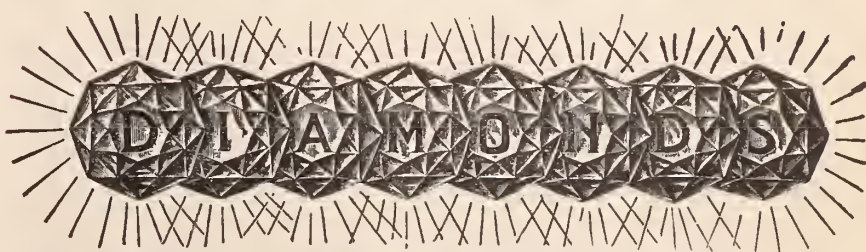
ALL JOBBERS

**COLLAR BUTTON.**

IS THE ORIGINAL ONE PIECE BUTTON.

IS STILL THE BEST AND STILL UNSURPASSED.

**OPPENHEIMER BROS. & VEITH,**  
WATCHES AND



**DUEBER CASES, HAMPDEN MOVEMENTS,**  
AMSTERDAM, HOLLAND, 2 TULPSTRAAT. LONDON, ENG., 28 HOLBORN VIADUCT.  
NEW YORK, 35 MAIDEN LANE.



J. R. King will open a jewelry store in Macaul, Ill.

C. E. Gray, Fitchburg, Mass., is holding a closing-out sale.

James Bridget has removed from Neshanock, Pa., to West Middlesex, Pa.

Morris Levinkind, 507 Myrtle Ave., Brooklyn, N. Y., has given a bill of sale of his jewelry store to L. Levinkind, for \$500.

Mower & Sparks are a new firm at 285 Central St., Lowell, Mass. The young men have been in the employ of John J. Cluin, Lowell, the past five years.

Frank E. Adams, a new jeweler of Hinsdale, N. H., gave an interesting lecture and stereopticon exhibition for the benefit of the Y. M. C. A. some evenings ago.

P. Savory, representing Jos. Fahys & Co., Chicago, called on the Twin City jobbers the past week, showing a line of new patterns of watch cases, for the Fall trade.

Walton Trigg, Boonville, Mo., has been in Kansas City to procure a stock of goods for a jewelry store, which he will open about Sept. 1st, in Albuquerque, N. M.

Charles F. Winkler will start an electroplating shop at his house, Crown and John Sts., Kingston, N. Y. Silver, gold and nickel plating in all its branches will be done.

John H. Gorman, late of Salisbury, N. C. has charge of the repairing department at E. P. Sangton's jewelry store, Danville, Va. He is a graduate of Parson's Horological Institute, La Porte, Ind.

Rollin H. Davis, formerly of the firm of Wyman & Davis, jewelers, Warren, Pa., died at the State Hospital July 31st, after an illness of over two years. The deceased was about 50 years of age.

T. D. Bradley, Carbondale, Pa., has sold out to J. D. Cameron, who had been in the former's employ 14 years, the last eight years as manager of the business during Mr. Bradley's absence in the south.

A commission has been issued to the Charleston Electroplating Co., Charleston, S. C. The petitioners are: W. H. Thames, N. S. Lee, H. J. Welsh and W. B. Millan. The capital stock is to be \$2,000, divided into 50 shares,

The Wisconsin Optical and Ophthalmic Institute, Oshkosh, Wis., filed articles of association in the office of the Secretary of State Aug. 7. There is no capital. The incorporators are Louis and C. M. Derdger and S. A. Bowe.

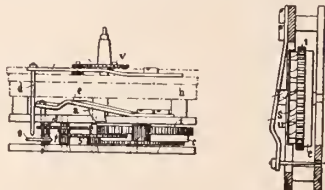
On Aug. 2d, Bangle & Hansen opened one of the finest jewelry stores on the Pacific coast, at 930 Pacific Ave., Tacoma, Wash. Geo. E. Bangle was connected with Hansen Bros., doing business in Tacoma a few years ago. R. F. Hansen is brother of Albert Hansen, the pioneer jeweler of Seattle. Bangle & Hansen have been in business in southern California, and having sold out there, have decided that Tacoma is the most encouraging place for them to locate.

The Latest Patents.

ISSUE OF AUG. 7, 1894.

**521,026. TIME ALARM.** CARL O. MAJOR, Dresden, Germany.—Filed Dec. 3, 1892. Serial No. 453,988. (No model)

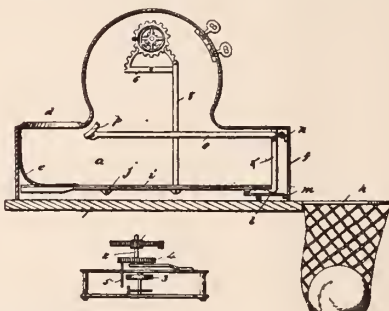
In an alarm watch, the combination with the case, the watch mechanism mounted in the upper part thereof, the alarm mechanism occupying the lower



part thereof, of a plate spring having a needle rigidly secured to the end thereof, and a nose centrally affixed to the under side of the same, of a crown ratchet wheel, the spaces between the teeth thereof being of sufficient size to permit the nose on the plate spring to enter the same, of a pinion having a flying arm on the arbor thereof, a train of gear wheels connecting said pinion with the crown ratchet wheel, and means for regulating and operating the same, said alarm watch and its parts being adapted to be worn or carried in a bracelet.

**521,102. WORKMAN'S TIME RECORDER.** JOHN DEY, Syracuse, N. Y.—Filed Nov. 11, 1892. Serial No. 451,602. (No model.)

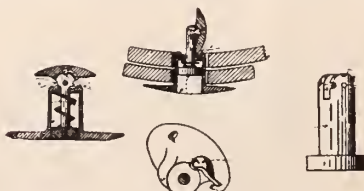
**521,121. BILLIARD TIME REGISTER.** GEO. J. WAINWRIGHT, New York, N. Y., assignor of one-half to Walter J. Wainwright, same place.—Filed Jan. 31, 1894. Serial No. 498,603. (No model)



A billiard ball case having a clock provided with hour and minute indicators, substantially as described, and provided with ball inlet and outlet openings, and means arranged in the path of the balls between said openings, and operated by the balls and controlling the clock to stop the clock while there are sufficient balls in the case for a game and to start the clock when the balls are removed.

**521,277. COLLAR OR CUFF BUTTON OR STUD.** THOMAS W. JONES, Denver, Colo.—Filed Feb. 20, 1894. Serial No. 500,867. (No model.)

The combination in a collar or cuff button or stud or base and a shank provided with a recess; of a stem extensibly connected with a yielding reciprocal connec-



tion in said recess and provided with a bifurcated outer end of a button head provided with a lug fitting the bifurcation of the stem and pivoted therein; of a spring secured to said head and arranged to bear in recesses formed on the periphery of the rounded end of the stem at the perpendicular and horizontal axis of its

pivot; of a cup-shaped recess in the top of said shank adapted to receive the lower edge of the head when it occupies a vertical position.

DESIGN **23,534.** SCARF-PIN. JOHN HENRY



THEBERATH, Newark, N. J.—Filed July 11, 1894. Serial No. 517,256. Term of patent 3 1/2 years.

DESIGN **23,535.** RING. WALLACE DURAND, Newark, N. J.—Filed July 12, 1894. Serial No.



517,366. Term of patent 3 1/2 years.

DESIGN **23,536.** RING. WALLACE DURAND, Newark, N. J.—Filed July 12, 1894. Serial No.



517,367. Term of patent 3 1/2 years.

DESIGN **23,537.** RING. WALLACE DURAND,



Newark, N. J.—Filed July 12, 1894. Serial No. 517,368. Term of patent 3 1/2 years.

DESIGN **23,538.** RING. WALLACE DURAND, Newark, N. J.—Filed July 12, 1894. Serial No. 517-



369. Term of patent 3 1/2 years.

DESIGN **23,539.** RING. WALLACE DURAND, Newark, N. J.—Filed July 12, 1894. Serial No.



517,370. Term of patent 3 1/2 years.

LEGENDS OF GEMS.

BY FRANK SHELLEY.

Gilt edged; bound in leather; a perfect specimen of the printer's and binder's art. Should be in every jeweler's library. Price, \$1.00. For sale by

THE JEWELERS' CIRCULAR PUB. CO."



DESIGN 23,540. RING. WALLACE DURAND,



Newark, N. J.—Filed July 12, 1894. Serial No. 517,371. Term of patent 3½ years.

DESIGN 23,541. RING. WALLACE DURAND,



Newark, N. J.—Filed July 12, 1894. Serial No. 517,372. Term of patent 3½ years.

DESIGN 23,542. RING. WALLACE DURAND,



Newark, N. J.—Filed July 12, 1894. Serial No. 517,373. Term of patent 3½ years.

DESIGN 23,543. RING. WALLACE DURAND,



Newark, N. J.—Filed July 12, 1894. Serial No. 517,374. Term of patent 3½ years.

DESIGN 23,544. RING. WALLACE DURAND,



Newark, N. J.—Filed July 12, 1894. Serial No. 517,375. Term of patent 3½ years.

DESIGN 23,545. RING. WALLACE DURAND,



Newark, N. J.—Filed July 12, 1894. Serial No. 517,376. Term of patent 3½ years.

DESIGN 23,546. RING. WALLACE DURAND,



Newark, N. J.—Filed July 12, 1894. Serial No. 517,377. Term of patent 3½ years.

# MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan they are utilizing in the conduction of their business.

## A Tortoise Shell Window.

NOWHERE, perhaps, has the art of show window dressing attained a greater degree of perfection than in the large retail stores of Brooklyn, N. Y. To the frequenters of Brooklyn's great shopping district the show windows of Abraham & Straus are never failing sources of novelty and pleasure. Their decoration is placed entirely in the hands of Emile de Katz, who employs constantly four skilled assistants. Mr. Katz has at his disposal ten windows altogether, 125 feet long in the aggregate, and 8 feet deep. This gives him about one thousand square feet of ground space for his work. His studio, where the suggestions and ideas of his beautiful designs are born, is on the fifth floor of the building. It is here that he plans in every detail the effects which are produced below.

A recent novelty of Mr. Katz was a tortoise shell window, in the construction of which thousands of pieces of carved shell from the works of Rice & Hochster, New York, were used. The centerpiece of the window was very elaborate. Its basis was a pedestal of white satin with gold trimmings. On its apex, which was about two feet high, was a beautifully carved arch, constructed wholly of tortoise shell. It was illustrated during the World's Fair period in THE CIRCULAR. All sides of the pedestal were studded with small medallions of the Presidents of the United States. This piece was exhibited and won a first prize at the World's Fair last year. Its value is more than \$2,000. Some of the shell combs were very elaborate in carving. They represented almost every historic scene, the landing of Columbus, the celebrated four seasons, mythical representations of the five continents and hundreds of other scenes. Mr. Katz has been in this country for five years, before which he was in the Magasin du Louvre, where he served his apprenticeship and learned his art. He keeps his designs on view only one week at a time. Some of them are very elaborate and filled with costly detail, but they never remain longer than the week.

## Seaside Jewelry Dealing.

THE New York Press, under the heading, "Shrewd Gotham Jeweler," had the following to say in a recent issue:

There is a jeweler from New York who has rented one of the parlors at the West End Hotel (Long Branch) and placed therein a most beautiful assortment of diamonds and jewelry of all descriptions. The ladies make the parlor their lounging place in dull moments, and the obliging clerks never fail

to show them something new and handsome that has just come out in the line of a sunburst or ring or chain, and of course the ladies are allowed to wear it while they are in the place. And that this is a very dangerous matter, husbands are finding out, for it takes no time at all for a woman to fall passionately in love with a piece of jewelry after she has worn it a few minutes.

## A Good Clock Ad.

BELOW is a suggestion for an attractive and pertinent clock advertisement. The figures represent a group of sanctimonious persons discoursing presumably upon

## GOOD TIMES

**ARE COWING  
SO SAY PROGNOSTICATORS.  
BUT  
...OUR GOOD TIMES...  
ARE HERE.**

We have just received a large invoice of Clocks of all descriptions, which we intend to make a leader. If you want a

**GOOD TIME,  
CALL AND INSPECT OUR LINE.**

**STERLING & GOODE,  
176 ANY STREET.**

morality or religion. The clocks forming the heads, it will be noted, show the same time.

The prize of a gold watch given by Bradley Bros., jewelers, Windsor, Ont., to the writer of the best worded and arranged advertisement, was won by J. L. Sugden.

# THE TARIFF BILL PASSED.

## PROVISIONS OF THE NEW BILL IN RESPECT TO THE JEWELRY AND KINDRED TRADES.

WASHINGTON, D. C., Aug. 13.—The Democratic party in the House of Representatives, led by Speaker Crisp, to-day adopted as a substitute for the Wilson Tariff bill that passed the House in February last the bill that passed the Senate on July 3, and known as the Gorman compromise. This bill, which is the House measure containing upward of 600 amendments of the Senate, will be sent to President Cleveland to-morrow for his signature. It contains the income tax proposition, and separate bills provide for free sugar, iron ore, coal, and barbed wire.

The new bill, as far as it refers to the jewelry and kindred lines, is as follows:

### EARTHENWARE AND CHINA.

|   | Old rate. | New rate. |
|---|-----------|-----------|
| China, porcelain, parian, bisque, earthen, stone and crockery ware, including plaques, ornaments, toys, charms, vases and statuettes, not changed in condition by superadded ornamentation or decoration... | 60 p c    | 30 p c    |
| Plain white, not ornamented or decorated.....   | 55 p c    | 30 p c    |

|   |        |        |
|---|--------|--------|
| China, porcelain, parian, bisque, earthen, stone and crockery ware, including plaques, ornaments, toys, charms, vases and statuettes, painted, tinted, enamelled, printed, gilded or otherwise decorated in any manner..... | 60 p c | 35 p c |
| All articles composed of earthen or mineral substances, including lava tips for burners, n. e. s., if decorated in any manner...  | 60 p c | 40 p c |
| If not decorated.....   | 55 p c | 30 p c |

### GLASS AND GLASSWARE.

|   |        |        |
|---|--------|--------|
| All glass bottles, decanters, or other vessels or articles of glass, when cut, engraved, painted, colored, printed, stained, etched or otherwise ornamented or decorated, except such as have ground necks and stoppers only, n. e. s., including porcelain or opal glassware ..... | 60 p c | 40 p c |
| Spectacles and eyeglasses and frames for same.....  | 60 p c | 40 p c |
| Opera glasses, glass the chief value.....   | 60 p c | 40 p c |
| Opera glasses, frames the chief value .....   | 45 p c | 40 p c |
| Optical instruments and frames, under the McKinley law, paid the highest rate for component materials. Under the new law.....   | 40 p c | 10 p c |
| Glass beads, loose.....   | 10 p c | 10 p c |
| Strung on wire or thread....  | 60 p c | 10 p c |
| Lenses of glass or pebble, wholly or partly manufactured.....   | 45 p c | 35 p c |
| Fusible enamel.....   | 45 p c | 25 p c |
| Glass slides for magic lanterns.....  | 60 p c | 25 p c |
| All stained or painted glass windows, or parts thereof, and all mirrors not exceeding in size 144 square inches with or without frames or cases.....  | 45 p c | 35 p c |

### MARBLE AND STONE; AND MANUFACTURES OF.

|   | Old rate. | New rate. |
|---|-----------|-----------|
| Manufactures of marble, n. e. s.                  | 50 p c.   | 45 p c    |
| Manufactures of alabaster and onyx, n. e. s ..... | 25 p c    | 45 p c    |

### WIRE.

|                            |        |        |
|----------------------------|--------|--------|
| Clock and watch wires..... | 45 p c | 40 p c |
|----------------------------|--------|--------|

### MISCELLANEOUS METAL; AND MANUFACTURES OF.

|  |        |        |
|--|--------|--------|
| Aluminum, in crude form, alloys of any kind in which aluminum is the component material of chief value, per lb.  | 15c    | 10c    |
| Pens, metallic, except gold pens, per gross.....   | 12c    | 8c     |
| Penholder tips, penholders or parts thereof, and gold pens   | 30 p c | 25 p c |
| Pins, metallic, including pins with solid or glass heads, hairpins, safety pins and hat, bonnet, shawl and belt pins, not commercially known as jewelry..... | 30 p c | 25 p c |
| Chronometers, box or ship's and parts thereof .....  | 10 p c | 10 p c |
| Watches or parts thereof whether separately packed or otherwise.....   | 25 p c | 25 p c |
| Clocks, wooden movements.....  | 35 p c | 25 p c |
| Of metal and wood .....  | 45 p c | 25 p c |
| Of marble, marble the chief value.....   | 50 p c | 45 p c |

### JEWELRY AND PRECIOUS STONES.

|  |        |        |
|--|--------|--------|
| Jewelry: All articles, n. e. s., commercially known as "jewelry" and cameos in frames... | 50 p c | 35 p c |
| Pearls, including pearls strung, but not set .....                                       | 10 p c | 10 p c |
| Precious stones, of all kinds, cut but not set.....                                      | 10 p c | 25 p c |
| If set, n. e. s., including pearls, set.....   | 25 p c | 30 p c |
| Imitations of precious stones, not exceeding an inch in dimensions, not set.....         | 10 p c | 10 p c |
| Uncut precious stones of all kinds.....  | Free.  | 10 p c |

### MISCELLANEOUS MANUFACTURES.

|   |        |        |
|---|--------|--------|
| Manufactures of amber, coral, jet, paste, spar, wax, or of which these substances or either of them is the component material of chief value, n. e. s.....                          | 25 p c | 25 p c |
| Manufactures of ivory, vegetable ivory, mother-of-pearl, gelatine and shell, or of which these substances or either of them is the component material of chief value, n. e. s ..... | 40 p c | 35 p c |
| Manufactures, known commercially as bead, beaded, or jet trimmings or ornaments.....  | 45 p c | 35 p c |
| Umbrellas, parasols and sunshades, covered with material, composed wholly or in part of silk or alpaca.....   | 55 p c | 45 p c |
| Covered with worsted, the hair of the camel or other animals, n. e. s., or other material than paper.....   | 45 p c | 45 p c |
| Sticks for umbrellas, parasols and sun shades, plain, finished or unfinished.....   | 35 p c | 30 p c |
| If carved.....  | 50 p c | 30 p c |

### The Firm of H. Muhr's Sons to Retire from Business.

PHILADELPHIA, Pa., Aug. 13.—The rumors that the firm of H. Muhr's Sons contemplated going out of the business were confirmed last week by Simon Muhr himself who announced that by the beginning of next year he and his brothers will probably have retired from the jewelry trade.

"We are going out of business," said Mr. Muhr on Saturday "and will probably wind up about the end of the year. Negotiations are under way with a purchaser for our concern, but until details are settled I cannot say anything further about the matter."

The sons of Henry Muhr have become wealthy through the great business inheritance that came to them from their father. But apart from the jewelry and watch case trade they have various other business interests from which they derive handsome incomes.

### Philadelphia.

William Blenkhorn has moved from 110 S. 8th St. to 719 Sansom St.

Joseph T. Bailey and Mrs. Bailey have returned from their European trip.

J. Warren Hutchins has gone to the White Mountains to attend a family reunion.

Harry Sommers, 626 Arch St., has returned from a round of visits to seaside resorts.

H. Murray & Son have moved from 107 S. 11th St. to the store formerly occupied by W. Archambault, a few doors above.

Edward Titus, of D. F. Conover & Co., and Ralph Binder and Otto Zaiss, of H. Muhr's Sons, were a trio of visitors at Atlantic City and Anglesea, last week.

M. Zineman, of M. Zineman & Bro., opticians, sailed on Saturday from Hoboken on the steamer *Fuerst Bismarck* for Europe. He will remain abroad for two months.

The Derby Silver Co., Birmingham, Conn., have started up on short time after a shut down.

The store of J. W. Eldred, Winneconne, Wis., was burned out last week; loss, \$2,000, no insurance.

Mr. Dick, jeweler, has left Waterman, Ill. Another watchmaker has opened up in G. H. Leifheit's store.

C. C. Tuttle, optician, has taken charge of the optical department of A. B. Wahl's jewelry store, Lafayette, Ind.

S. W. Brown, late of U. S. Miller & Brown, Beatrice, Neb., has given a chattel mortgage to his father for \$1,350.

W. H. Hutchins, a canvasser for patents and jewelry, was found dead in his room in Waco, Tex., last week. He appears to have died of heart disease.

The meeting of the Retail Jewelers' Association of New York, that was to have been held on Aug. 7, was postponed to the regular meeting in October.



**Precious Stones in North America.\***

BY GEORGE F. KUNZ.

DIAMONDS.

(Continued from page 29, Aug. 8.)

**T**HE DIAMOND INDUSTRY.—The great interest manifested in the diamond cutting industry at the present time makes a statement of the condition of this, and the allied industries abroad, opportuned.

At Amsterdam, which is the chief diamond cutting center at present, there are 52 large factories and about 20 small ones, using steam as a motive power, where the rough diamonds are cut into brilliants and roses. The largest of these is the establishment of Messrs. Boas Bros., which counts 600 mills, turning as many cylinders or "skaifs." Everyone of these is occupied by one polisher; and these, with the number of "setters" (verstellers) and apprentices, bring the total up to at least a thousand persons for this single factory. If we estimate that the 52 large establishments have an average of but 60 mills each, or a total of 3,120 mills, and that the 20 small ones average 20 mills each, making 400 mills, we have in all 3,520 wheels or skaifs. Then counting for each mill or wheel, including polishers, setters, apprentice, scaive-scrappers and machinists, at least two persons, we have 7,040 employes. To these must be added the diamond cleavers and cutters, about 460 persons of whom one-quarter are women, giving a total of 7,500 persons for Amsterdam. Now the large diamond trading club, composed of diamond merchants and brokers, numbers about 900, and the two smaller ones about 400, with perhaps 100 additional dealers who transact their diamond business in the cafés in the vicinity of the clubs. Adding to these the merchants and brokers who do not frequent any of these places, and the employes of the one steam diamond cutting shop at Rotterdam, we have about 10,000 persons in all engaged in the diamond industry in Holland.

Antwerp has been rapidly becoming one of the greatest diamond cutting centers. Whereas in 1870 there were four mills and 200 diamond workers, in 1893 there were 78

\*From the U. S. Geological Survey.—Mineral Resources of the United States, 1893. Just issued.

mills and 4,000 workers, and diamonds are annually cut to the value of 12,000,000 francs. London comes third in importance, where the diamond polishers, brokers, importers and dealers in rough diamonds must number about 1,000 persons. St. Claude and adjoining cities in the Jura mountains, in France, have several diamond cutting establishments that employ in various capacities about 1,000 people. Paris comes next with several diamond works, as also a great number of diamond merchants and brokers; these will reach above 500 individuals. Geneva and Berlin each possess a diamond cutting shop, at each of which perhaps 100 people are employed; and finally, Hanau, the jewelry center in Hesse, Germany, where much goldsmiths' work is done, and where a few years ago were established two large diamond mills and four or five small ones, all operated by steam power, which on an average employ 500 persons.

In Idar and Oberstein about 1,000 more are similarly engaged, giving a total of above 16,500 persons occupied in the diamond business in Europe; but this does not include the merchants, dealers and work people who set diamonds in jewelry, or any of the white and colored population engaged in diamond mining at the Cape and in Brazil. If we estimate, therefore, the number of dealers in Europe at about 4,000, and about 200 in the United States and elsewhere, and the workers at the mines, which at present are not carried on with great activity, at between 7,000 and 8,000 persons, we reach a total approximating 28,000 people at the principal diamond centers of the world. When we read, therefore, that in past centuries 60,000 persons were working at some of the Indian diamond mines at one time, this statement is perhaps not exaggerated, since with the aid of modern machinery more is accomplished by 1,000 persons than formerly by twenty times that number.

Roughly speaking, there probably are in the entire world some 6,500 cutters and about 8,000 dealers in diamonds, who carry in their stock \$350,000,000 worth of stones, which is probably one-third of the world's entire possession at the present time; as the total value of all the diamonds known is over \$1,000,000,000.

To compare present conditions with those of the past, it is instructive to note the

enormous increase in the production of diamonds, and the important industrial changes wrought thereby, which have resulted from the discovery and working of the great South African mines. During the past quarter century, 10 tons of diamonds, selling for more than \$300,000,000 uncut and \$600,000,000 after cutting, have been added to the world's wealth—an amount more than twice as great as was known to exist before. This vast value is in the most concentrated, portable and ornamental form and more convertible than anything except gold and silver. Its accumulation has built up cities like Kimberley, and maintained important industries in Amsterdam and other centers. The DeBeers Co., Limited, a single corporation, with stock having a market value quoted at over \$90,000,000, controls more than nine-tenths of the entire output, and regulates and maintains the price. As a result, diamond cutting industries have been established such as were not thought of before, employing thousands of people in immense mills, where the cutters hire only the benches at which they do their work.

Mr. Gardiner F. Williams, superintendent of the DeBeers Diamond Mining Co., shows that diamonds were mined and sold worth £3,239,389 during the past year. The expenditures amounted to £1,695,293 and the profits to £1,544,096. Through improved mining facilities they have been able to mine the blue stuff for 3 shillings 6 pence per load, formerly 5 shillings and 6 pence, and that they have increased the amount on the floors by 981,557 loads, equaling £2,500,000 on the floors.

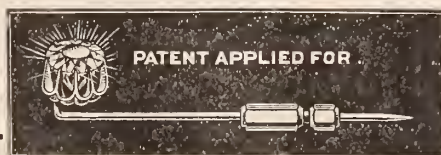
In this country diamond cutting has been carried on with some success, and the following statistics and historical notes may properly be appended here. The official census of 1890 reports as follows regarding the diamond cutting industry in the United States: In New York in 1889 there were 16 firms engaged in cutting and recutting diamonds, and in Massachusetts three. Cutting has also been carried on at times in Pennsylvania and Illinois, but this has been discontinued.

In 1889 seven of the New York firms ran on full time, but the others were unemployed respectively, for 14, 50, 61, 120, 125 and 240 days, owing to inability to obtain rough material at a price at which it could be advantageously cut. The firms fully em-

**THE "SECURITY" SCARF PIN GUARD.**

At a Small Cost Protects any Scarf Pin, or Ladies' Collar or Lace Pin from being Lost or Stolen.  
THE ONLY GUARD THAT CAN BE USED ON A LADIES' PIN.

**SMALLEST,  
STRONGEST,  
CHEAPEST.**



Gold Plate.

**85** C. Per Doz.  
To the Trade only  
RETAILS FOR 25c. EACH.

1 Dozen on Card.

14-KT. SOLID GOLD, \$6.00 DOZ. SOLID SILVER, \$3.00 DOZ.

Made with Steel Jaws closing by a single screw action, and is easily and quickly adjusted to any pin. For sale by all jobbers or the manufacturers.

**SECURITY M'F'G CO., 7 ASTOR HOUSE, BROADWAY, N. Y.**  
SPECIAL DISCOUNT TO JOBBERS.

**FLAT WARE AND  
HOLLOW WARE**

STAMPED



IS THE GENUINE.

Manufactured by

**WM. ROGERS M'F'G CO.,**  
HARTFORD CONN.



ployed were generally the larger ones, whose business consisted chiefly in repairing chipped or imperfectly cut stones or in re-cutting stones previously cut abroad, which owing to the superior workmanship in command here, could be recut at a profit, or else in re-cutting very valuable diamonds when it was desired, with the certainty that the work could be done under their own supervision, thus guarding against any possible loss or exchange for inferior stones.

It will be seen from the following table that the industry employed 236 persons (69 under age), who received \$148,114 in wages. Of the 19 establishments, 16 used steam power, which was usually rented. Foot power was used in but one establishment. Three of the firms were engaged in shaping black diamonds for mechanical purposes, for glass cutters and engravers, or for use in the manufacture of watch jewels. The average weight of the material before and after cutting, is also given in the table. The marked difference in the prices of diamonds, as shown, is due to variations in their weight and quality.

Beginning in the latter part of 1888, and lasting through 1889, there was a marked increase in the price of rough diamonds, resulting in rapid advances of from 20 to 25 per cent. at a time, amounting in all to an increase of from 80 to 100 per cent. above the prices of the previous years.

The following table gives the imports of rough diamonds for a series of 21 years.

and 1883. The large increase in importation is due to the fact that in the years 1882

IMPORTS.

Diamonds and other precious stones imported and entered for consumption in the United States, 1867 to 1893, inclusive.

| Years ending—      | Diamonds.  |           |                 | Diamonds and other stones not set. | Set in gold or other metal. | Total.      |
|--------------------|------------|-----------|-----------------|------------------------------------|-----------------------------|-------------|
|                    | Glaziers'. | Dust.     | Rough or uncut. |                                    |                             |             |
| June 30, 1867..... | \$906      |           |                 | \$1,317,420                        | \$291                       | \$1,318,617 |
| 1868.....          | 484        |           |                 | 1,060,544                          | 1,465                       | 1,062,493   |
| 1869.....          | 445        | \$140     |                 | 1,997,282                          | 23                          | 1,997,890   |
| 1870.....          | 9,372      | 71        |                 | 1,768,324                          | 1,504                       | 1,779,271   |
| 1871.....          | 976        | 17        |                 | 2,349,482                          | 256                         | 2,350,731   |
| 1872.....          | 2,386      | 89,707    |                 | 2,939,155                          | 2,400                       | 3,033,648   |
| 1873.....          | 40,424     | \$176,426 |                 | 2,917,216                          | 326                         | 3,134,392   |
| 1874.....          | 68,621     | 144,629   |                 | 2,158,172                          | 114                         | 2,371,536   |
| 1875.....          | 32,518     | 211,920   |                 | 3,234,319                          |                             | 3,478,757   |
| 1876.....          | 20,678     | 186,404   |                 | 2,409,516                          | 45                          | 2,616,643   |
| 1877.....          | 45,264     | 78,033    |                 | 2,110,215                          | 1,734                       | 2,235,246   |
| 1878.....          | 36,409     | 63,270    |                 | 2,970,469                          | 1,025                       | 3,071,173   |
| 1879.....          | 18,889     | 104,158   |                 | 3,841,335                          | 538                         | 3,904,920   |
| 1880.....          | 49,360     | 129,207   |                 | 6,600,912                          | 765                         | 6,870,244   |
| 1881.....          | 51,409     | 233,596   |                 | 8,320,315                          | 1,307                       | 8,666,627   |
| 1882.....          | 92,853     | 449,513   |                 | 8,377,200                          | 3,205                       | 8,922,571   |
| 1883.....          | 82,628     | 443,996   |                 | 7,598,176                          | 2,081                       | 8,126,881   |
| 1884.....          | 22,208     | 37,121    |                 | 8,712,315                          |                             | 9,139,460   |
| 1885.....          | 11,526     | 30,426    |                 | 5,628,916                          |                             | 6,042,547   |
| Dec. 31, 1886..... | 8,949      | 32,316    |                 | 7,915,660                          |                             | 8,259,747   |
| 1887.....          | 9,027      | 33,498    |                 | 262,357                            |                             | 10,831,880  |
| 1888.....          | 10,025     | 29,127    |                 | 244,876                            |                             | 10,575,658  |
| 1889.....          | 8,156      | 68,746    |                 | 196,294                            |                             | 11,978,004  |
| 1890.....          | 147,227    | 179,154   |                 | 349,915                            |                             | 13,105,691  |
| 1891.....          | 505,623    | 125,688   |                 | 408,198                            |                             | 12,757,979  |
| 1892.....          | 532,240    | 144,487   |                 | 516,153                            |                             | 14,521,851  |
| 1893.....          | 357,939    | 74,255    |                 | 444,137                            |                             | 10,197,505  |

a Not specified since 1883.

b Includes stones set and not specially provided for since 1890.

The importation of rough or uncut diamonds in 1880 amounted to \$129,207; in 1889 to \$250,187, and the total for the decade was

to 1885 a number of American jewelers opened diamond-cutting establishments, but the cutting has not been profitably carried on in this country on a scale large enough to justify branch houses in London, the great market for rough diamonds, where advantage can be taken of every fluctuation in the market and large parcels purchased which can be cut immediately and converted into cash, for nothing is bought or sold on a closer margin than rough diamonds.

The average wages paid in the United States are \$2 per karat less bench expenses. In Boston, \$3 per karat and higher is paid. In one New York shop, where mathematical accuracy is demanded, \$4 per karat is paid. During 1893 diamond cutting was carried on in the United States by 15 firms, employing each from one to 20 men, the total number amounting from 130 to 150, consisting of diamond cleavers, cutters, polishers, etc.

The American public demands a much higher quality of cutting than the dealers of the European markets. The result is that more time is consumed, and hence a higher rate of remuneration is demanded. But at present less is often paid for cutting here than in Amsterdam.

Good European workmen receive an equivalent of about \$2 per karat in the shops there, while their bench expenses are less than they are in this country. When one considers also the fact that better work is required here for the same wages, it will be seen that there is small inducement for Amsterdam cutters to emigrate.

(To be Continued.)

The jewelers of Nevada City, Nev., with other merchants have agreed to close their stores at 8 o'clock P. M.

Census of the diamond-cutting industry, 1889.

|  | Massachusetts. | New York. | Total.      |
|--|----------------|-----------|-------------|
| Number of Works.....   | 3              | 16        | 19          |
| Weight of material before cutting..... carats.....                                     | 4,100          | 50,244    | 54,344      |
| Weight after cutting into gems, watch jewels, and for mechanical uses..... karats..... | 1,580          | 23,425    | 25,005      |
| Value after cutting into gems.....   | \$41,000       | \$965,710 | \$1,006,710 |
| Number of men employed.....  | 11             | 156       | 167         |
| Average wages per day.....   | \$4.10         | \$3.49    | \$3.53      |
| Average number of days employed.....   | 300            | 229       | 234         |
| Number of boys employed.....   | 4              | 65        | 69          |
| Average wages per day.....   | \$1.17         | \$0.62    | \$0.65      |
| Average number of days employed.....   | 300            | 211       | 210         |
| Total Wages.....   | \$14,932       | \$133,180 | \$148,114   |
| Value of machinery used in cutting.....  | \$3,000        | \$74,050  | \$77,050    |

Imports of rough or uncut diamonds since 1873.

| Years ending June 30— | Value.    | Years ending June 30—   | Value.    |
|-----------------------|-----------|-------------------------|-----------|
| 1873.....             | \$176,426 | 1885.....               | \$371,679 |
| 1874.....             | 144,629   | 1886.....               | 302,822   |
| 1875.....             | 211,920   | 1887.....               | 262,357   |
| 1876.....             | 186,404   | 1888.....               | 322,356   |
| 1877.....             | 78,033    | 1889.....               | 250,187   |
| 1878.....             | 63,270    | 1890.....               | 513,611   |
| 1879.....             | 104,158   | 1891.....               | 804,626   |
| 1880.....             | 129,207   | 1892.....               | 1,032,869 |
| 1881.....             | 233,596   | 1893.....               | 802,075   |
| 1882.....             | 449,513   | Total for 21 years..... | 6,251,550 |
| 1883.....             | 443,996   |                         |           |
| 1884.....             | 367,816   |                         |           |

IMPORTS.

The diamonds used in this industry are all imported, for, as already mentioned, they are but rarely found in the United States.

\$3,133,529; while in 1883 there was imported \$443,996 worth, showing that there was 94 per cent. more cutting done in 1889 than in 1880, but markedly more in the years 1882

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**SILVERSMITHS,**  
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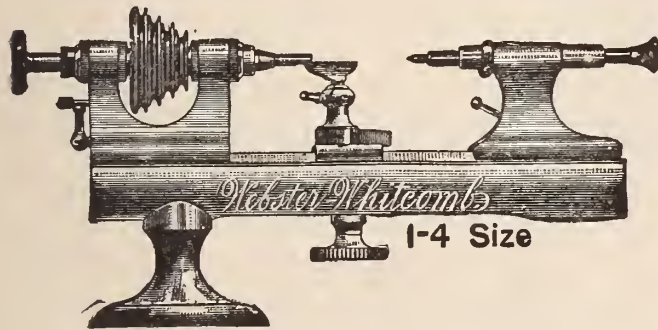
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47 MAIDEN LANE, N. Y.  
Spectacles & Optical Goods,  
GROUND LENSES A SPECIALTY.



STRONGEST GUARANTEES.

Quality Maintained.

Prices to Suit the Times.

Ask for our New Prices and Terms for 1894.

American Watch Tool Company,  
Chymistry Dist., Waltham, Mass., Stoney Batter Works.

# CARBORUNDUM.

## Net Retail Price List of Carborundum Wheels.

ACHESON'S PATENT, February 28th, 1893.

| Diam. in Inches | THICKNESS IN INCHES. |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       | Rev. per Minute. |        |
|-----------------|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|------------------|--------|
|                 | 1/4                  | 3/8   | 1/2   | 5/8   | 3/4   | 7/8   | 1     | 1 1/4 | 1 1/2 | 1 3/4 | 2     | 2 1/4 | 2 1/2 | 2 3/4 | 3     | 3 1/2 |                  | 4      |
| 1               | \$.15                | \$.18 | \$.20 | \$.23 | \$.25 | \$.28 | \$.30 | \$.35 | \$.40 | \$.45 | \$.50 | \$.55 | \$.61 | \$.65 | \$.70 | \$.80 | \$.90            | 18,000 |
| 1 1/2           | .18                  | .22   | .25   | .28   | .31   | .33   | .35   | .40   | .5    | .50   | .56   | .62   | .67   | .73   | .78   | .90   | 1.00             | 14,000 |
| 2               | .21                  | .25   | .31   | .34   | .37   | .40   | .42   | .46   | .52   | .58   | .65   | .70   | .77   | .85   | .91   | 1.00  | 1.20             | 11,000 |
| 2 1/2           | .25                  | .30   | .37   | .42   | .46   | .48   | .50   | .55   | .60   | .67   | .75   | .80   | .91   | .98   | 1.05  | 1.20  | 1.40             | 8,800  |
| 3               | .30                  | .38   | .45   | .51   | .55   | .58   | .60   | .65   | .70   | .78   | .85   | .95   | 1.05  | 1.15  | 1.25  | 1.45  | 1.65             | 7,400  |
| 4               | .65                  | .70   | .75   | .81   | .85   | .90   | .95   | 1.10  | 1.30  | 1.50  | 1.65  | 1.80  | 2.00  | 2.15  | 2.35  | 2.70  | 3.05             | 5,500  |
| 5               | .85                  | .90   | .95   | 1.05  | 1.15  | 1.25  | 1.35  | 1.65  | 1.90  | 2.20  | 2.45  | 2.75  | 3.05  | 3.31  | 3.55  | 4.15  | 4.65             | 4,400  |
| 6               | 1.10                 | 1.20  | 1.25  | 1.45  | 1.60  | 1.80  | 1.95  | 2.31  | 2.75  | 3.15  | 3.55  | 3.95  | 4.33  | 4.75  | 5.15  | 5.95  | 6.75             | 3,700  |
| 7               | 1.35                 | 1.55  | 1.70  | 1.90  | 2.10  | 2.35  | 2.60  | 3.15  | 3.70  | 4.25  | 4.80  | 5.35  | 5.75  | 6.45  | 7.00  | 8.10  | 9.20             | 3,160  |
| 8               | 1.65                 | 1.90  | 2.15  | 2.45  | 2.75  | 3.05  | 3.35  | 4.05  | 4.80  | 5.50  | 6.25  | 6.95  | 7.65  | 8.35  | 9.10  | 10.50 | 12.00            | 2,750  |
| 9               | 2.01                 | 2.40  | 2.65  | 3.10  | 3.40  | 3.80  | 4.15  | 5.10  | 5.45  | 6.90  | 7.80  | 8.75  | 9.65  | 10.55 | 11.45 | 13.25 | 15.10            | 2,450  |
| 10              | 2.45                 | 2.80  | 3.25  | 3.70  | 4.15  | 4.65  | 5.10  | 6.25  | 7.40  | 8.50  | 9.60  | 10.70 | 11.85 | 12.90 | 14.05 | 16.30 | 18.55            | 2,200  |
| 12              | 3.60                 | 4.00  | 4.40  | 5.10  | 5.80  | 6.50  | 7.20  | 8.80  | 10.40 | 12.00 | 14.60 | 15.20 | 16.80 | 18.40 | 20.00 | 24.55 | 26.40            | 1,830  |

CARBORUNDUM was awarded both a Medal and a Diploma at the World's Columbian Exposition in recognition of its merits as an Abrasive, the hardness being greater than any other abrasive material.

The wheels are made with a vitrified bond, and pressed under hydraulic pressure. Those over three inches in diameter are turned up after firing. The same numbers are used to designate the degrees of fineness, as are used with Emery, and the wheels are made in seven degrees of hardness, marked SSS, SS, S, M, H, HH, HHH, from extremely soft to extremely hard.

In ordering, state diameter, thickness, hole, number and hardness.

Monongahela, Pa., U. S. A.

THE CARBORUNDUM COMPANY.

Hones, Slabs, Files.

Cut = This = Out.



# FERDINAND BING & Co.,

106 GRAND ST., N. Y.

NEW DESIGNS IN

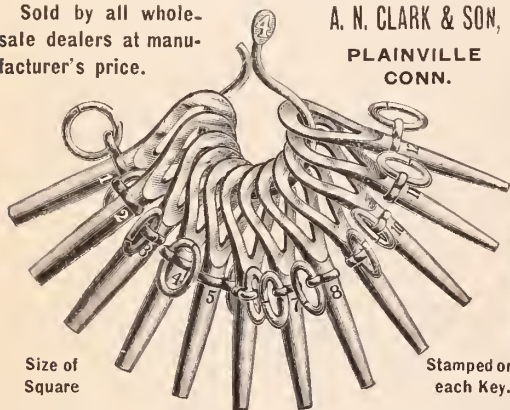
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French Cabinets and other Fancy Furniture.

Sold by all whole-  
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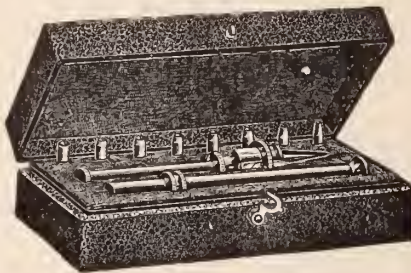
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**LOOP WATCH KEY.**

The Best for the Price in the World.  
CROSBY'S JEWELING TOOLS IMPROVED.



Size of  
Square

Stamped on  
each Key.



Will quote royalty or price for the manufacturing of articles of real worth.

**Jules Jürgensen**

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The reputation these watches have maintained for  
Fifty Years has never been equalled, being made  
on strictly scientific principles and no expense spared to  
give the Best results in mechanism and timekeeping  
qualities.

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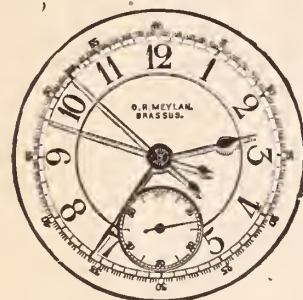
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**SPLITS.**



10 Size.



10 Size.

SOLE AGENTS FOR  
**JAQUES • LECOULTRE • RAZORS.**

LATEST  
SILVER  
Belt Pins.  
12 STYLES.  
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The truth about the Golconda Gem!

YOU HAVE HEARD, but do you BELIEVE that the GOLCONDA GEM is the  
finest White Stone and the nearest approach to the Diamond ever produced?  
The PROOF IS SIMPLE. See the line at your jobber's. Experienced as  
you are you will find it difficult to distinguish the Golconda Gem from a genuine  
Diamond. Beyond question it is the finest thing ever produced. This line, which  
is MADE SOLELY BY R. L. GRIFFITH & SON, 129 EDDY ST., PROVIDENCE,  
R. I., comprises many NEW and ATTRACTIVE GOODS, in SCARF PINS, STUDS  
and DROPS, in SOLID GOLD and PLATE. If you are not carrying it you are  
losing sales. A word to the wise is sufficient





### Fans.\*

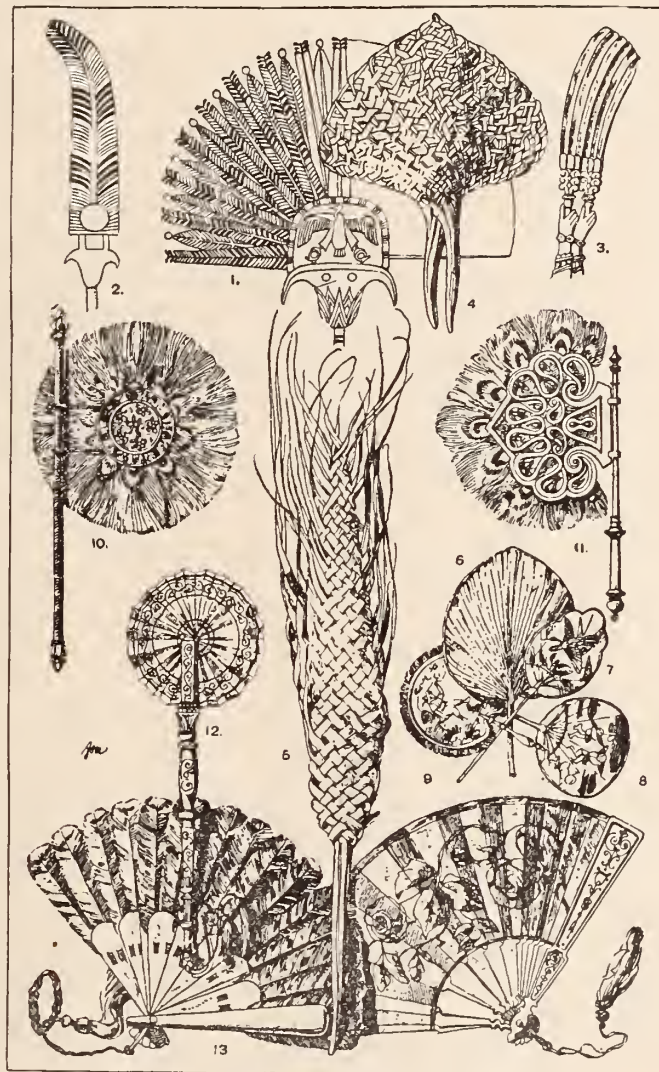
THE fan is undoubtedly the most interesting of all toilet requisites. Its history can be traced back uninterruptedly for three thousand years, although it did not enjoy the same measure of popularity in every period; in fact, the fan alone would almost suffice to furnish a historical picture of the artistic and technical development of industrial art through all the periods. The object of the fan is two-fold. First, it is used to direct a current of cool air on to the face, and secondly, to keep off flies and other insects. From its first use it derives its Latin name of "*flabellum*" (from *flare*, to blow), French, "*eventail*"; from its second use its Latin name "*muscarium*" (from *musca*, a fly), French, "*esmouchoir*." Fans of this latter class are usually called fly flaps, or fly flappers. Occasionally, too, the fan is used to blow the fire (for instance, in ancient Persia, where the blowing of the fire with the lips was forbidden for religious reasons) and as an emblem of dignity in ecclesiastical and court ceremonies. A consideration of the purpose of the fan renders it obvious that it is chiefly employed in the more southern or hotter countries of the globe.

On the subject of history and style the following may be said: The fixed fan is the oldest and most primitive. Its natural model is a leaf on a stalk, just as savages at the present time make their fans of dried palm leaves, or of plaited work in the form of leaves (Fig. 4). The feather may also be regarded as a natural model, and hence its frequent application to fans of every kind. The pennon fan is the least practical; its domain is the middle ages and the early Renaissance, together with certain lands of the east (India, Turkey, Morocco, Tunis, etc.) The radial fan was also in use in the middle ages (with a long handle), and down to the present time in certain parts of Italy,

in Persia, China and Japan. The lamellar and the folding fan are of later date. Their introduction is contemporaneous with the general use of the fan in Europe (fifteenth century). After the reign of the lamellar fan, in the seventeenth century, follows the golden age of the folding fan in the rococo

forms are given on Figs. 1 and 2, the Assyrian on Fig. 3, in the accompanying illustrations. Scarcely anything has been preserved of antique fans. Judging by the pictures on vases, etc., the Greek fan consisted of a leaf organically finished as a palmette on a long handle. The Roman

ladies were somewhat luxurious in the matter of fans, which they either managed themselves or had carried by slaves, and, under the Emperors, the men, too. In the Christian middle ages the fan entered into the service of the church; deacons and ministrants kept off the flies from the consecrated host by means of a flabella, which often took the form of six winged seraphs. When the fan became popular for secular purposes its use was given up by the Church. As already observed, the Renaissance passed from the fixed to the lamellar and the folding fan. The lamellar fan offered numerous opportunities for carved and pierced work in ivory, horn, tortoise shell, in filigree and enamel work; the folding fan offered an unlimited field for decoration by painting. Artists like Boucher and Watteau, along with other painters of merit and demerit, devoted themselves to fan painting (pastoral scenes, etc.) During this period the puzzle fan was invented which shows different pictures according to the way it is folded. Lace fans, fans with mirrors, monogram, autograph and album fans, the bespangled Empire fans, complete the category. The modern ball room fan is a large folding fan, with paintings of naturalistic flowers. But, at the same time, all possible forms are occasionally used. France, China and Japan rule the fan market.



ANCIENT AND MODERN FANS.  
(For descriptions, see page 42.)

period. The folding fan is also the predominant form in modern times.

Egyptian mural paintings and Assyrian reliefs frequently show us fan bearers with large or smaller fly flappers in the retinue of the kings. The most common Egyptian

leaves, wood, bone, horn, ivory, tortoise shell, mother-of-pearl, metal, paper, straw, and other plaited material, lace, gelatine, mica, leather; peacock, pheasant, colibri feathers, and so on. The following is a description of the illustrations:

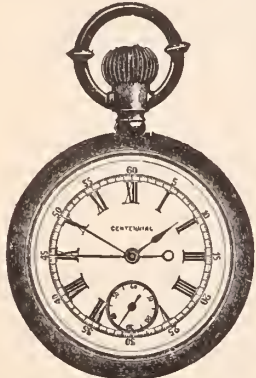
\* Adapted from the *Decorator and Furnisher*.



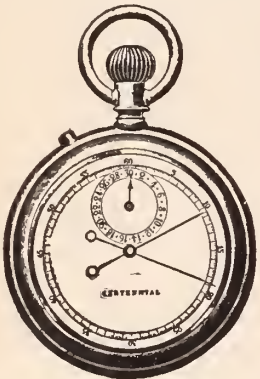
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IN PRICES OF OUR

## Centennial Timers.



In Silver Open-Face Cases, . . . \$18.50  
 In Gold Filled, 20-year Cases, . . . 26.00  
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 In Silver Cases, O. F. with Split Second, . . . 35.00  
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SPLIT SECOND TIMER,  
with Minute Register.

In Nickel Open-Face Case, . . . \$16.50  
 In Silver Open-Face Case, . . . 20.00



HORSE-TIMER,  
with Minute Register.

In Nickel Open-Face Case, . . . \$5.00

Watches are one third larger than  
above cuts. ALL WARRANTED.

## Cross & Beguelin,

MANUFACTURERS,

17 Maiden Lane, . N. Y.

## The Connoisseur.

(Continued from page 41.)

### DESCRIPTION OF ILLUSTRATIONS.

1. Ancient Egyptian fly-flapper of feathers. Handle omitted.
2. Ancient Egyptian feather fan—narrow.
3. Fly-flappers from an Assyrian relief in the British Museum.
4. Fly-flapper of plaited palm-leaves. From the South Caroline Islands. (Frauberger).
5. Fly-flapper of plaited palm leaves.
6. Modern palm leaf fan, with border.
- 7-8. Modern Japanese fans of bamboo and paper.
9. Modern fan of printed paper, with silk fringe and gilt wooden handle.
10. Siamese fan; handle of whipped wood; fan of pasteboard, covered and decorated with cord rosettes and bordered with peacock's feathers.
11. Hindu fan; handle of wood; fan of pasteboard covered with silk and adorned with braid and butterfly wings; bordered with peacock's feathers.
12. Medieval radial fan. French. After Viollet le-Duc.
13. Modern folding fan, with loop and tassel. Wood and grouse feathers.
14. Modern folding fan, with loop and tassel. Wood and painted silk. End slips ornamented with gold.

## The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE  
DEALERS IN ART POTTERY, CUT GLASS,  
BRONZES, ETC.

### ART PRODUCTS FOR

CHAS. AHREN-  
FELDT & SON.

CHAS. J. AHREN-  
FELDT, of Chas.  
Ahrenfeldt & Son, 52  
Murray St., New York,  
returned from Europe last week on *La Navarre*. In his trip over the continent buying the Fall lines which will soon be shown at the New York warerooms, Mr. Ahrenfeldt succeeded in purchasing many art products of southern Europe, which will now be handled more extensively by his house than ever before.

### TWO NEW PATTERNS IN STRAUS CUT GLASS.

L. STRAUS &  
SONS have  
produced some de-  
cidedly unique cut-  
tings in cut glass which cannot fail to prove  
popular. The first pieces have just been  
received from the factory and are to be seen  
at the firm's warerooms, 42-48 Warren St.,  
New York. One of these patterns, the  
Elysian, is named in honor of their factory  
in Hoboken which is situated on the site  
of the old Elysian fields. This cutting,  
which may be said to be among the medium  
priced patterns, is decidedly novel, and is a  
distinct departure from all the cuttings L.  
Straus & Sons have recently introduced.

Though on the market but one week the pattern has proved so popular with buyers that the factory is already busy with orders for Elysian pieces. The intricateness of the design prevents a description and makes an inspection necessary to fully appreciate its beauty and brilliancy. Another new design with novel features, which as yet has not been named, conveys the impression that a magnifying glass had been used in the process of its cutting, so fine and regular are its figures.

### FINE RUSSIAN ART GOODS.

M. R. GANS, of the  
firm of Ferd.  
Bing & Co., New  
York, has just returned to Paris from an  
extended trip through Russia, where he  
succeeded in coralling some of the finest  
lines of Russian art goods ever shown in  
this or the European market. These goods  
are soon to be displayed at the New York  
warerooms of the firm, 106 Grand St.

### BEAUTIFUL NEW LAMPS.

THE Fall line of the  
banquet and boudoir  
lamps of the Craighead  
Mfg. Co. is now being opened at  
the company's New York salesrooms,  
33 Barclay St. In addition to the  
popular designs of last year, the line shows  
very many pieces distinctly new. Two new  
banquet lamps just opened deserve partic-  
ular mention in this respect. The designs,  
which are copyrighted, are most artistic.  
In each the fount, which is of heavy gilt  
open work, is supported by a finely modeled  
female figure in silver finish, which rests  
upon a gilt stand. The lamps stand about  
26 inches high and, it is confidently expected  
that they will prove to be among the most  
popular pieces that this firm have handled.

### BEAUTIFUL ADDITIONS IN PORCELENE CLOCKS.

THE line of Porce-  
lene clocks of the  
F. Kroeber Clock  
Co., 360 Broadway,  
New York, will re-  
ceive some prominent additions about Sept.  
1st. As the readers of THE CIRCULAR well  
know, Porcelene clocks are of iron, enam-  
eled in colors by a process patented by the  
Kroeber Clock Co., which gives them the  
lustre, smoothness and appearance equal to  
those of porcelain. The first of the Fall ad-  
ditions to this already large line will include  
two new patterns in small alarm clocks,  
each of which will be introduced in six dif-  
ferent colors. These patterns, which will  
be known as the Marcella and Dinah, are  
of a Renaissance shape with gilt ornaments  
and are among the most artistic pieces seen  
in Porcelene.

THE RAMBLER.

"Johnson has invented a new hairpin."  
"I know it; but I don't believe it will be  
a success."  
"Why not?"  
"Because you can't unlock a trunk with  
it."—Judge.







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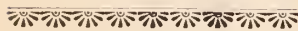
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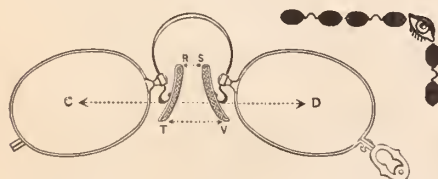
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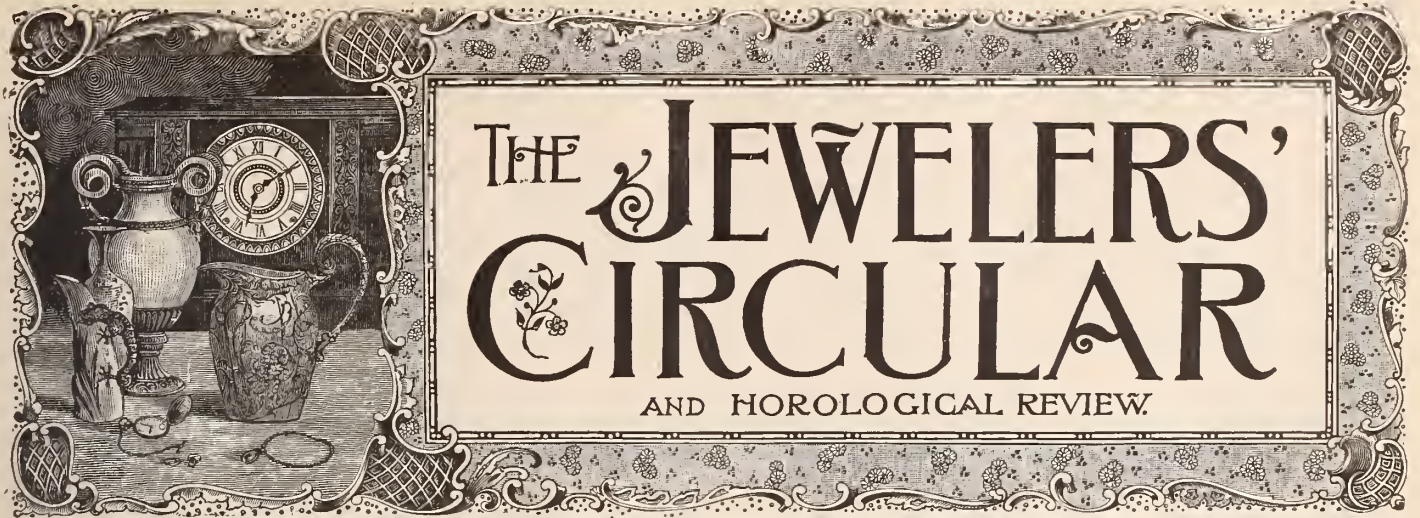
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VOL. XXIX.

NEW YORK, WEDNESDAY, AUG. 22, 1894.

NO. 4.

REFINEMENT IN SILVERSMITHING.

CHIEF among the yachting events which have caused the interest and enthusiasm now evinced by the public generally in this sport, was the annual and time honored contest for the Goelet cups which took place at Newport, R. I., Aug. 11th. For 13 years the keenest rivalry has existed between the owners of our crack yachts in the effort to capture one of the handsome trophies donated for contest annually by Ogden Goelet, and the general interest in these races has been second only to that in the international yacht contests. The prizes this year, a \$1,000 schooner cup and a \$500 sloop cup, are worthy representatives of so important an event. They were designed and made by the Whiting Mfg. Co., New York, who have become famous for their artistic work in silver.

The company were awarded a contract for making both cups, as a result of a keen competition in which many prominent silverware firms were represented. The schooner cup, which is the larger and more expensive prize, is well depicted in the illustration herewith. It was successfully captured by J. R. Maxwell's schooner *Emerald*, which sailed over the course, 38 miles, in 4 hours, 34 minutes and 32 seconds.

As may be seen, this trophy is an immense pitcher, somewhat in the shape of a vase. It is unusually large for a prize of this kind, standing as it does, 45 inches, or nearly four feet high. Its singularly appropriate design on the front of the pitcher consisting of a strong figure of Neptune, appropriately crowned and with flowing beard, and carrying his sceptre of authority, the trident, in his right hand, in a very graceful way, is in full relief upon the body of the piece. The mythical king is rising from the deep, and his expression is calm, dignified, authoritative. His crown suggests the waves. The lower part of his body as it merges with the sea is in bas-relief, together with visible and partly invisible dolphins, which sportive denizens of the

deep form an effective framework to the thoroughly suggestive marine picture.

in which the full relief of the upper part of the figure of Neptune gradually merges into the bas-relief of the lower part. A new idea is to be seen in the heavy handle which is formed of a series of dolphins, while the chasing below and the decoration of the mouth of the pitcher are salty enough in their suggestive beauty to satisfy the most cynical deep water skipper that ever lived. The figures are finished in light gray oxidizing while the back is highly burnished. It is here that the name of the winning schooner is to be placed together with the event, capel and dates. The upper part of the spout is chased in flutes and has an applied decoration on the rim.

It will be noted that neither in this, nor in its companion prize, the sloop cup, which will be illustrated in the next issue of THE CIRCULAR, have the makers deviated in the slightest degree from the requirements of legitimate silversmithing.

Governor Matthews' Ring.

GOVERNOR MATTHEWS, of Indiana wears a ring made of pure Indiana gold found in Brown county. The ring was fashioned by a local jeweler and presented to the Governor by the Brown county people, as a token of their esteem. The ring bears the inscription, "I seen my duty and done it—Jerry Rusk." Jewelers claim that the gold found in Brown county is very pure and unsurpassed in its working qualities.

J. P. Johnston, jeweler, Chicago, always on the alert to advertise his 25c., 50c. and \$1 jewelry store, has secured the pair of shoes worn by Coxe on the day of his famous arrest in Washington, which are shown in his window, 239 Dearborn St. The shoes are proving a great attraction,



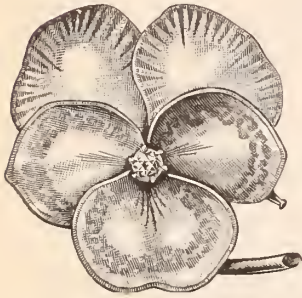
THE GOELET SCHOONER CUP FOR 1894.  
DESIGNED AND MADE BY WHITING MFG. CO.

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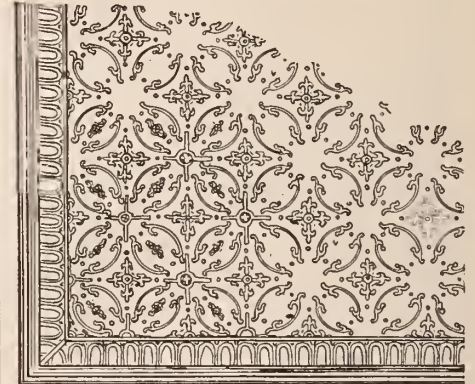
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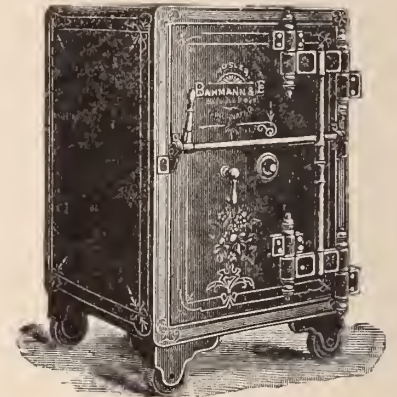
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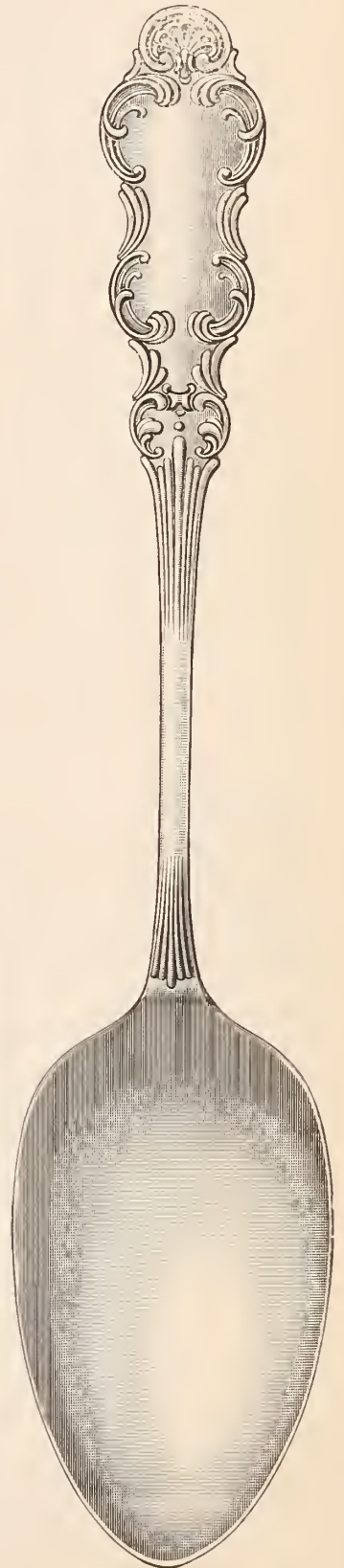
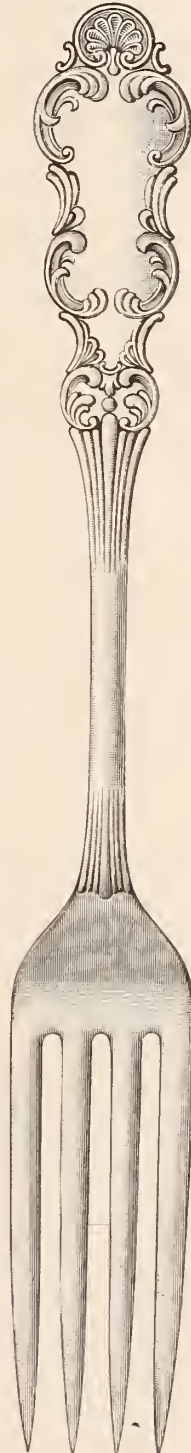
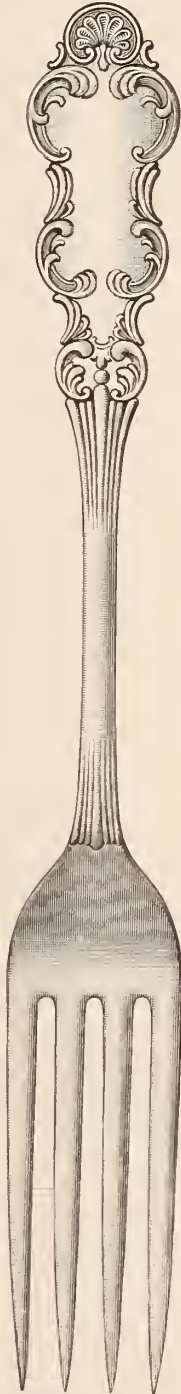
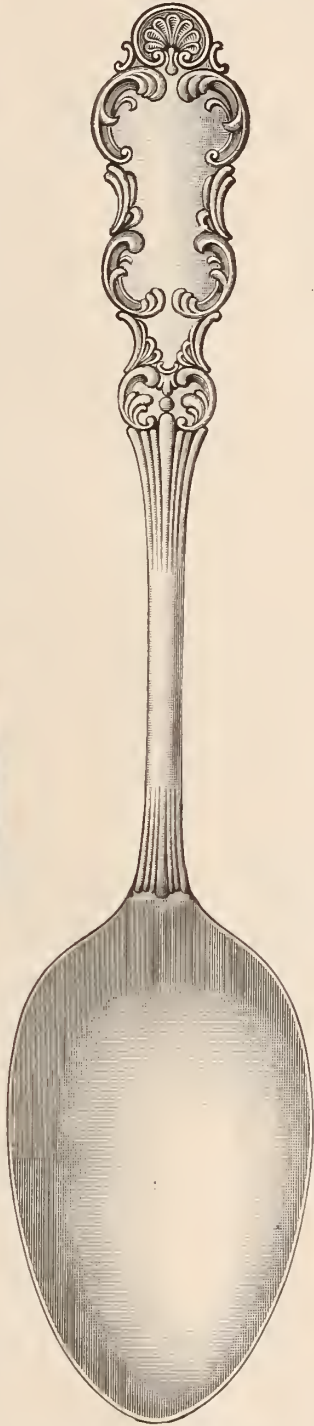
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### The Sensational Springfield Trunk Robbery Revived.

SPRINGFIELD, Mass., Aug 16.—The city of Springfield will be the defendant in a heavy suit for damages for false imprisonment, if W. J. Cummings, of Boston, carries out his expressed plans. The trouble is the outcome of Cummings' arrest as one of the thieves who stole the trunk of jewelry of H. C. Barnum, traveler for Shafer & Douglas, New York, last February. It will be remembered that Cummings was arrested in Boston on Feb. 10th, two days after the robbery and was brought to this city. In vain did Captain Gaskin of Station 4 assert that Cummings was in Boston at the time of the robbery, and Cummings himself could not convince the local officers he was not the one, for they were working on a clue furnished by one of the hotel employes who claimed he recognized Cummings' photograph as that of the man who committed the robbery.

The man was brought here, and was arraigned. His case was continued under bonds of \$300, and as he hadn't the bonds he was compelled to spend his time in the police station. Later the city marshal asked the judge to release Cummings, stating that Cummings' whereabouts had been thoroughly looked into, and it was found that he was in Boston at the time of the robbery as he said. So he was released.

Daniel J. Cote and Henry W. McCann

were afterward arrested for the crime, it will be remembered, and the former pleaded guilty to the charge at the last session of the criminal term of superior court, and was sent to State prison for four years. McCann was released.

### Missouri Jewelers Dine, Dance and Have a "Large" Time Generally.

ST. LOUIS, Mo., Aug. 15.—The Retail Jewelers' Association of Missouri had their fifth annual excursion and picnic Sunday at Studt's Park, Upper Creve Coeur Lake, and it was the most pleasant outing that the association ever had. The affair was managed by a committee composed of H. Mauch, George Stumpf, Edward Boehmer, Gerhard Eckhardt, W. F. Kemper, Frank Baier and Frank Niehaus, all of St. Louis.

A train of eight cars was chartered and run out over the St. Louis, Kansas City, and Colorado Railway from St. Louis to the lake, and the train was crowded with the pleasure seekers. A fine dinner was served in the large dining hall on the lake shore. The music was furnished by Niedrick's Orchestra of St. Louis and dancing was enjoyed under the large pavillion in the center of the park during the afternoon and evening.

Athletic sports were one of the most enjoyable features of the amusements. Valuable and handsome prizes were awarded successful contestants, as follows:

Boat race for members of the association—Wm.

Mauch, first prize; Herman Mauch, second; F. L. Steiner, third.

Bowling match—F. L. Steiner, first prize; William Henckker, second; Henry Hake, third.

Potato race for journeymen watchmakers and jewelers—Adolph Herman, first prize; Otto Steiner, second; Robert Saloch, third.

Boys' fifty yards dash—George Kretzer, first prize; Willie Zeitler, second; Louis Bauman, third.

Young ladies' twenty-five yards race—Clara Marschetz, first prize; Sallie Loofhagen, second; Nora Lightstone, third; Clara Remaklaus, fourth; Delia Hake, fifth; Bertha Emerling, sixth; Nellie Bender, seventh.

Married ladies' twenty-five yards race—Mrs. Ignatz Kronfeld, first prize; Mrs. Julius Newman, second; Mrs. Emma Murphy, third.

Fat ladies' twenty-five yards race (175 pounds and over)—Mrs. O. F. Heitmeyer, first prize; Mrs. Edward Boehmer, second; Mrs. William Bruns, third.

Dash, 75 yards, free for all—G. F. Hutchinson, first prize; E. P. Murphy, second; Ben Sandfelder, third.

Mile race on large track—Wm. Pflueger, of Cincinnati, first prize; S. W. Froelichstein, of New York, second; Burt Sinauer, of New York, third; E. H. Kortkamp, St. Louis, fourth.

Shooting contest—W. K. Ringer, first prize; Chas. Sinning, second; Wm. Mauch, third.

Tug of war between jewelers north of Franklin Ave. and south of Franklin Ave., St. Louis, 10 men on each side. The southsides, captained by Herman Mauch, were victorious over the northsides, captained by George Stumpf.

After the awarding of prizes to contestants in the athletic sports, a drawing for prizes was had and resulted as follows: Miss Katie Husman, silver belt; Mrs. Emma Murphy, silver hairpin box; Miss Annie Neff, silver berry spoons; Miss Amelia Roemheld, silver water pitcher. No. 143 drew a \$100 silver tea set donated by the Barbour Silver Co.



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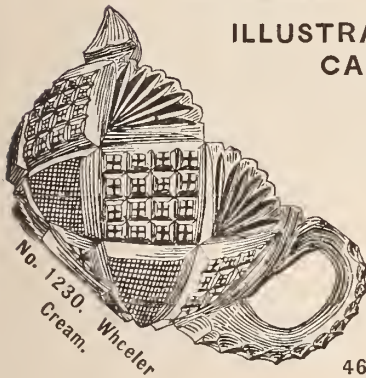
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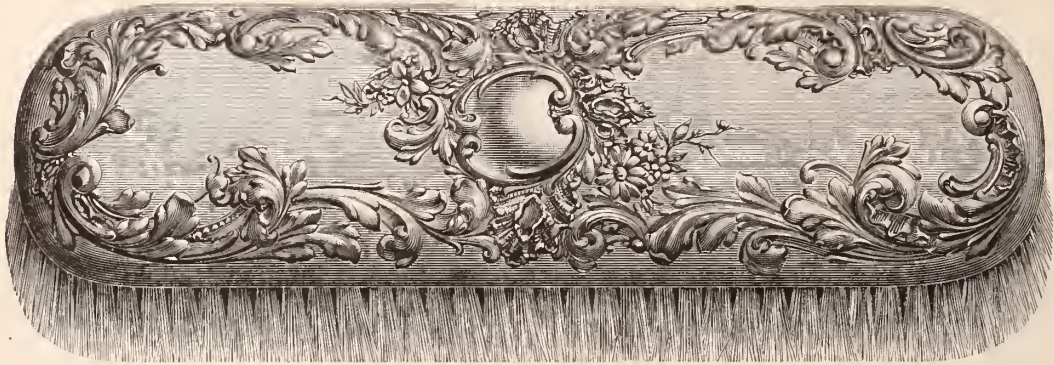
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**The Death of John F. Hinds.**

WEBSTER, Mass., Aug. 16.—John F. Hinds, one of the oldest of Webster's business men, died Tuesday morning. He was born in Millbury, Mass., May 1st, 1819. About 45 years ago he came to Webster and was engaged in a jewelry store and afterwards started for himself in the jewelry, watch and clock business, in which he continued 40 years.

Mr. Hinds served as selectman for a long number of years, and for twelve years was one of the board of overseers of the poor. He was also chief engineer of the fire department for a number of years. In 1891 and '92 he was elected to represent his district in the State Legislature.

**Incorporation of the New Columbus Watch Co.**

COLUMBUS, O., Aug. 15.—The New Columbus Watch Co. have incorporated with a capital stock of \$200,000. The incorporators are Louis Lindemann, Ralph Lazarus, Fred Lazarus, Dr. J. B. Schueller, C. T. Pfaff, Charles A. Klie and William Reel. These gentlemen have been operating the old watch plant for the past three weeks as a private co-partnership concern, and will continue to rent the buildings and plant. They find business encouraging, and think the prospects are very good.

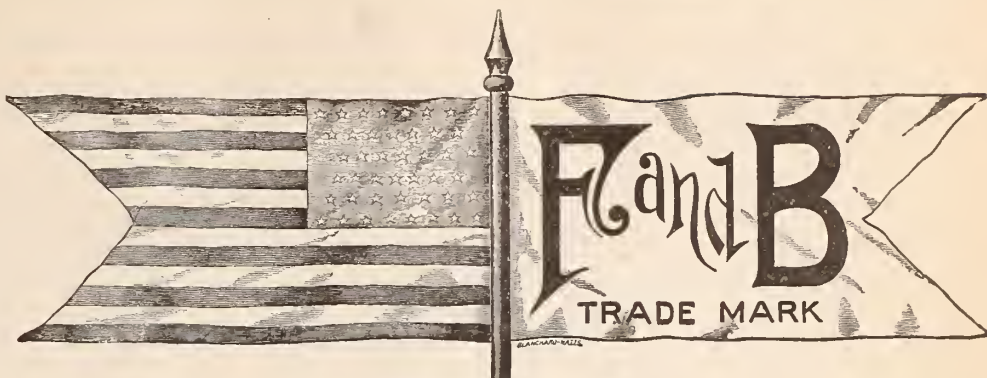
It is stated that the old company will, in all probability pay 90 or 100 cents on the dollar in winding up their affairs.

**Geo. Wilkinson Presents Providence with a Work of Art.**

PROVIDENCE, R. I., Aug. 15.—By Sept. 1st there will be in position at Roger Williams Park a bronze reproduction of the famous "Fighting Gladiator," presented to the city by Geo. Wilkinson, the well-known superintendent for many years of the Gorham Mfg. Co's works. The site chosen for the statue is near the entrance to the new museum building.

The bronze was recently successfully cast at the Gorham works, and is now receiving the finishing touches in company with the bronze "Vulcan" which is to be placed before long in position in front of the works at Elmwood. The cast is but a trifle more than life size, the figure being about six feet in height. It stands upon a bronze base 45 inches long and 27 inches wide, on one side of which is inscribed "The Fighting Gladiator, from the Antique," and upon the other, "Presented by George Wilkinson; Gorham Manufacturing Co., founders." It will stand upon a stone base of rough granite about four feet in height.

The figure is a well known one to artists, being ranked with the most famous statues of the antique period, and a notably artistic piece of work from any point of view. It is a marvel of composition from a physiological standpoint, showing every muscle of the body active, and this fact has added to its value for the student at large, aside from the strictly technical artistic features. As



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Our new line of chains will assay 10 karat 1-10 gold. All gold soldered.  
**American F. & B.**  
1-10 gold.

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|--|---|

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| <p><b>Pins</b></p> <p>Our large line of lace and cuff pins comprise many desirable patterns in gold fronts engraved and trimmed. Also includes baby pins and scarf-pins.</p>   | <p><b>Charms</b></p> <p>This line is adapted to ladies' or gentlemen's chains, and includes a number of heart charms in Roman, bright and satin finish, with stones and without.</p>                         | <p><b>Hair Chain Mountings</b></p> <p>In solid gold and rolled plated. We are headquarters and make everything desirable in this line.</p>  |
| <p><b>"Mount Hope" Buttons</b></p> <p>These are superior to any button in the world. They are easy to put in and easy to take out of the cuff.</p>   | <p><b>Link Buttons</b></p> <p>This line has increased rapidly with us, and is very low in price, embracing all styles in Roman, chased, engraved and plain, with and without stones, and some in enamel.</p> | <p><b>Crosses</b></p> <p>We make four sizes of gold filled in plain, engraved and set with stones, and suitable for our neck chains.</p>  |
| <p><b>Bracelets</b></p> <p>We make a large stock of curb bracelets in five sizes, besides the graduated links, with padlocks and snaps, in chased and plain polished, Roman, rolled silver plate and sterling silver. Also padlocks with keys and a push snap.</p> | <p><b>Glove Buttoners</b></p> <p>We make the Interlocking and one with a twist handle, in gold rolled plate and silver rolled plate.</p>   | <p><b>Earrings</b></p> <p>This line includes many pretty patterns in gold fronts engraved, some with pretty trimmings and a small line of hoop drops.</p>   |
| <p><b>Sterling Silver and Solid Gold Sword Scarf Pins</b></p>  | <p><b>Neck Chains</b></p> <p>We make a variety of neck chains in bright and Roman, with snaps.</p>   | <p><b>Sterling Silver Bracelets and Padlocks</b></p>  |
| <p><b>Gold Locket Engraved</b></p> <p>These lockets are also made of 10 karat gold throughout, with beautiful designs engraved thereon and the price is so low that they cannot fail to be in great demand.</p>  | <p><b>Gold Front Locket</b></p> <p>This line is very extensive. Many patterns are plain polished, others nicely engraved, with and without stones.</p>   | <p><b>Rolled-Plate Locket</b></p> <p>This line is almost endless, and consists of nearly every conceivable shape, size and style. Some are set with imitation diamonds, rubies and sapphires.</p> |
|   | <p><b>Gold Locket Set with Diamonds</b></p> <p>These lockets are made of 10 karat gold throughout and set with brilliant diamonds. They cannot be surpassed in finish or cheapness of price.</p>             |    |



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Metal Bound Leather Cases for combs, scissors, etc. Over forty  
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**I**F YOU WISH TO SELL OUT  
**I**F YOU HAVE TOOLS TO SELL  
**I**F YOU HAVE A PLACE TO LET  
**I**F YOU WANT ANYTHING

USE THE  
SPECIAL NOTICE PAGE  
OF THE

# JEWELERS' CIRCULAR,

Published Every Wednesday.



**The Elgin National Watch Co. Factory Not Apparently to be Sold.**

ELGIN, Ill., Aug. 15.—It is believed that the negotiations for the sale of the Elgin National Watch Co.'s factory for \$7,000,000 to an English syndicate have been called off. The company have been adding to their list of 1,200 employes, and this week all the machine rooms are at work in full force. There are other signs of an intention to keep the works under American management, and the expert alleged to have been sent from London to go over the books has not been seen around the big plant.

**A Sneak Thief Does a Job Within Hearing of a Clerk.**

MILWAUKEE, Wis., Aug. 16.—Nine gold watches valued at more than \$300 were stolen in broad daylight Monday afternoon from B. A. Westhoff's jewelry store, 512 Chestnut St. The only clerk in the store at the time was busy about 3.30 o'clock in a room at the rear when he suddenly heard the catch in the front door click as though some one were hastily closing it. He thought nothing of the occurrence at the time, although he knew that the store was supposed to be empty of people.

About 15 minutes later he returned to the front end of the place, and soon noticed that a number of watches were missing from a showcase just inside the door. After a hasty examination of the stock, which confirmed his suspicions that the store had been robbed, he gave the alarm to the police. He did not catch a glimpse of the thief, and could, therefore, give no description of him.

**The Explosion of the Safe Awoke the Whole Town.**

BRASHEAR, Mo., Aug. 16.—At 1.30 o'clock Tuesday morning the safe of T. W. Rogers' jewelry store was blown open. The explosion was so terrific that it awakened the entire village. In less than 15 minutes fully one hundred persons were at the scene.

Immediately the marshal took charge of the store and allowed no one to enter. Sheriff Jones and his blood hounds were at once sent for. Every valuable article the safe contained was carried away, amounting in value to several hundred dollars.

**Chippewa Falls, Wis., Likely to Have a Clock Factory.**

CHIPPEWA FALLS, Wis., Aug. 16.—There is some hopes of getting the clock factory of the Hecla Mfg. Co. for Chippewa Falls. The terms proposed to the agent of the concern by the committee were thought to be exacting at the time, but seemingly they have been well received with satisfaction by the company and with a few minor changes, a satisfactory understanding between the bonding commissioners and the clock company may be reached.

The following letter has been received by president C. A. Stanley:

STREATOR, Ill., Aug. 5, 1894.

Mr. C. A. Stanley, Chippewa Falls, Wis.:

DEAR SIR—I have presented the offer to our members of the company and they say that they think favorable of locating the factory in your city on the terms of \$50,000. They are willing to make the deal providing your people should not get too unreasonable in the contract or exact from the company that which you would not do yourself. I would advise you to investigate the men that are in the company and then look the factories over at Forestville and Plainville, Conn.

Yours respectfully,  
C. G. SCHELLENBERGER.

**Pearl Fishing Revived in Fall River, Wisconsin.**

PORTAGE, Wis., Aug. 18.—Among some of the industries opened up in Fall River recently, or an old industry, recently revived, is pearl hunting. Several good specimens have recently been found, the largest one by James Malone. It weighs ten grains, is purple or lilac in color, and is a beauty. He has been offered \$50 for the gem, but wants \$500 with the privilege of a pinch back.

A. Davison, the jeweler, Friday, exhibited a number of fine pearls which he recently purchased of Frank Munroe. They were taken from clams in the Baraboo river.

**Interesting Decisions by the Board of General Appraisers.**

WASHINGTON, D. C., Aug. 17.—The United States Board of General Appraisers have sustained the decision of the Collector at New York in the appeal of Steiner, Davidson & Co., from the Collector's ruling on manufactures of agate, imported April 16, 1894. The goods are small boxes, made of metal and agate, agate chief value. They were assessed at 45 per cent. under paragraph 215, and claimed at 20 per cent. Manufactures of agate not being provided for enumeration under paragraph 215 must prevail. The protest is overruled.

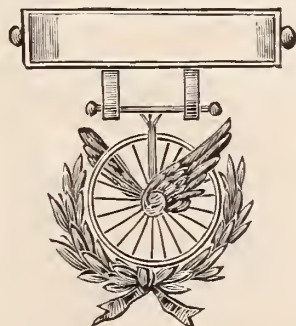
The Board of Appraisers Wednesday handed down a decision in the appeal of Wells, Fargo & Co., from the ruling of the Collector at El Paso, Tex., on jewelry imported April 6, 1894. The goods were the personal effects of a lady who arrived in the United States nearly 11 months prior to the entry, and it seems that these articles had been the property of their owner some 30 years. They were assessed for duty under paragraph 452, and are claimed to be entitled to free entry under paragraph 752. Inasmuch as the articles were not actually in use, the passenger leaving them behind her, the decision of the Collector was affirmed.

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Special Designs on Hand and to Order for All Occasions.

WRITE ME. **E. R. STOCKWELL**, 19 John St., New York.



### An Error in the Tariff Which May Admit Diamonds Free.

WASHINGTON, D. C., Aug. 18.—It was currently reported yesterday that officials of the Treasury Department had announced that the paragraph under the free list in the tariff bill, relating to diamonds, could be so construed as to permit the free entrance of all those articles. In the bill now before the President, a semicolon appears where it was intended that a colon should be placed, thereby occasioning a controversy as to whether diamonds should be admitted free, or will have to pay a duty of 25 per cent. when cut, and 10 per cent. when uncut.

THE CIRCULAR correspondent called at the Treasury Department to-day and saw Logan Carlisle, son of the Secretary. He said inasmuch as the President had not yet signed the bill, and the bill had therefore not yet become a law, he would prefer not to express any opinion upon the subject. It is evident, however, that some one in the Department, high in authority, has expressed an opinion, and that this opinion has been the cause of the current comments yesterday and to-day.

Paragraph 467 of the free list reads as follows:

*"Diamonds; miners', glaziers', and engravers' diamonds not set, and diamond dust, or bort and jewels to be used in the manufacture of watches or clocks."*

As the word "diamonds" is a more specific designation than "precious stones," the paragraph in which it occurs would determine, under the law, the rate of duty. In all other schedules in the bill, the word given at the beginning of a paragraph to indicate the character of the article under consideration, is separated from the words following, by a dash or a colon.

The assertion is made that the alleged construction placed on the law by the Treasury officials will not govern the admission of diamonds, and that the intent of the law will govern, but it is highly probable that the Courts will be called upon to place a construction upon the law, and the manner in which they construe it will stand, after a test case has been made and decided. It is also said that correction can easily be made, but it was found to be quite a difficult thing to get punctuation errors corrected when the McKinley law was to be changed in this particular, and it is quite probable that there will be considerable difficulty encountered in this case.

The propositions to make these changes are likely to be loaded down by other tariff amendments. There are Senators who will make an effort to put a free sugar bill on every proposition that comes up to amend the tariff bill, and even to correct these punctuation errors. Sometime next week, probably Monday, a bill will be introduced looking to the correction of the punctuation in the diamond paragraph, but as already outlined, it is likely to be retarded by the existing influences.

### New England Jewelers' Opinions on the Business Outlook.

BOSTON, Mass., Aug. 18.—The jewelry jobbers and wholesalers of New England's capital city are all on the alert, now that the tariff issue has been settled, and are preparing to capture everything in the way of business that may come in sight.

THE CIRCULAR correspondent has conversed with a number of the leading dealers since the President came east on his fishing trip and finds them all inclined to take a very cheerful view of the business outlook. What some of them have to say follows:

William Paul, of A. Paul & Co.:—"We have noticed an improvement in business lately, especially in the past two or three weeks. The boys on the road are sending in larger orders and there is a better outlook for Fall trade than we anticipated a few weeks ago."

E. A. Cowan:—"If we have as good a trade average for the next 52 weeks as we did in the last two, we won't complain. Trade is certainly gaining in volume. Retailers' stocks are light and they must have more goods even if business picks up but slightly. In case collections turn out all right business may make a very fair showing this Fall."

Vice-president H. B. Burnham, of the Ripley-Howland Mfg. Co.:—"I don't say that business compares favorably with the normal average, but there is one line of jewelry that has held up remarkably all through the business depression. Silver novelties and jewelry have been in vogue and have been called for to an extent that has surprised me. The souvenir spoons, I suppose, started the fashion, for it dates from about that period. General jewelry business, however, is comparatively light."

Mr. Whelan, of Howard & Whelan:—"There has been a slight improvement. You couldn't call it a boom, but it's a change for the better."

Willard Harwood of Harwood Bros.:—"If a railway train is blocked by a snow-drift and you clear the road sufficiently for the train to proceed, be it ever so slowly, of course that's an improvement. That's about where trade is now—slowly on the move, and it may get under good headway in time. I should like to believe, I assure you, that the storms are all over, but my candid opinion is that there are a few big drifts ahead of us now."

Charles May:—"The outlook? It's very good from the State House cupola on a clear day. The business outlook? Well, that's another thing, you know. But I think a man with a spyglass looking out over New England could discover a great deal more business now than he could a month ago. I am inclined to believe the new tariff as a whole will help to increase trade still more. The placing of a higher duty on diamonds, however, is a mistake to my way of thinking. The incentive for smuggling is certainly increased."

D. C. Percival:—"I find business on the

mend somewhat this month. Of course we expect it to show an increase at this time of the year annually. Next month will better determine whether we are to come up to our average or not. I'm looking forward to a better September trade than we had last year, and have made preparations accordingly."

Alvin T. Morrill, of the Morrill Bros. Co.:—"We may see a temporary improvement upon the state of affairs that has prevailed thus far this year, but until the men who have money to invest in manufactures can be assured that it is safe for them to go ahead we shall not have any permanent improvement. If we are to add to pernicious legislative interference the evils of industrial disturbances, strikes and other hindrances to business, as soon as workshops resume and attempt to make up for lost opportunities, business will not be really good again for some time to come."

Henry W. Patterson, of Smith & Patterson:—"I can tell you better at the end of the month when we figure up our sales. Trade seems to have started up. We noticed a better feeling a week or two ago. Whether it will be lasting or amount in dollars and cents to a good showing, it is too early yet to say. It seems to me, however, that we are going to have a fair Fall trade. The weak point is the condition of the wage earners, who will have to economize for a while, but things will soon readjust themselves, I very confident."

J. S. Blake, of Kettell & Blake:—"Trade was better with us in June than in July. Our June average was up to that of last year in the corresponding month. I have been expecting a good Fall trade, possibly from a feeling born of a hopeful nature. All our prosperity as a people I believe depends upon the prosperity of the workmen in our large manufactories. If they find business better it will be communicated to all other branches of business."

### A Suit That Will Produce Good Results to the Trade.

The Gorham Mfg. Co. have commenced a suit in the United States Circuit Court against B. Nugent & Bro., dry goods dealers, St. Louis, Mo. The cause of action is an alleged infringement of copyrights, and damages to the amount of \$5,000 and an accounting of sales is prayed for.

In the complaint the Gorham Mfg. Co. allege that the defendants have sold and are now selling goods inferior to those manufactured by the complainant, as the genuine goods and patterns of the Gorham Mfg. Co. They also aver that B. Nugent & Bro. have, in numberless cases where spoons were sold, guaranteed that the patterns of the spoons were "Gorham pattern, and that the spoons were made by the Gorham Mfg. Co."

An answer to the complaint has not yet been filed.



**The Free List of the New Tariff Law.**

A complete comparative list of the duties on jewelry and kindred lines was published in THE CIRCULAR last week. The following is the complete free list as far as it relates to these lines:

|  | Old rate. | New rate. |
|--|-----------|-----------|
| Agates, unmanufactured .....   | Free      | Free      |
| Brazilian pebble, unwrought or unmanufactured.....   | Free      | Free      |
| Old coins and medals, and other antiquities, but the term "antiquities" as used in this act shall include only such articles as are suitable for souvenirs or cabinet collections, and which shall have been produced at any period prior to the year 1700.....  | Free      | Free      |
| Clay, common blue clay in casks, suitable for the manufacturer of crucibles ...  | Free      | Free      |
| Coins, gold, silver and copper   | Free      | Free      |
| Coral, marine, uncut and unmanufactured .....  | Free      | Free      |
| Diamonds; miners', glaziers' and engravers' diamonds not set, and diamond dust or bort and jewels to be used in the manufacture of watches or clocks.....  | Free      | Free      |
| Glass plates or disks, wrought, cut or unwrought, for use in the manufacture of optical instruments, spectacles and eyeglasses and suitable only for such use; provided, however, that such disks exceeding eight inches in diameter may be polished sufficiently to enable the character of the glass to be determined..... | Free      | Free      |
| Goldbeater's moulds and goldbeater's skins.....  | Free      | Free      |
| Iridium.....   | Free      | Free      |
| Ivory, sawed or cut into logs, but not otherwise manufactured .....  | 20p c     | Free      |
| Ivory, and vegetable ivory, not sawed.....   | Free      | Free      |
| Jet, unmanufactured.....   | Free      | Free      |
| Medals of gold, silver or copper, and other metallic articles, manufactured as trophies or prizes, and actually received or bestowed and accepted as honorary distinctions .....   | Free      | Free      |
| Pearl, mother of, not sawed or cut, or otherwise manufactured.....   | Free      | Free      |
| Pewter and britannia metal, o'd, and fit only to be re-manufactured.....   | Free      | Free      |
| Platinum, unmanufactured....   | Free      | Free      |
| Polishing stones and burnishing stones.....  | Free      | Free      |
| Regalia and gems * * * * * specially imported* in good faith for the use of any society incorporated or established solely for educational, literary or religious purposes, etc .....  | Free      | Free      |

Some new and attractive designs in "Charmilles" watches have just been brought out. One representing the yacht *Vigilant* in embossed old silver finish is especially adapted to this season; another representing the famous Empire State locomotive No. 999 made in silver on oxidized steel is bound to take the eye of railroad men.

**The Dissolution of the House of H. Muhr's Sons.**

PHILADELPHIA, Pa., Aug. 16.—The dissolution of the firm of H. Muhr's Sons, which was announced in the last issue of THE CIRCULAR, makes an end to one of the most conspicuous monuments of business courage and enterprise that has ever been



SIMON MUHR.

known in Philadelphia. The partnership between the three brothers who comprise the firm was merely verbal, and expired Jan. 1st. The business, however, was continued unchanged until a few weeks ago, when a consultation was held and it was decided to dissolve the partnership and to place the affairs of the firm in liquidation.

Simon Muhr, the oldest of the three brothers, has interests in various financial institutions and in outside investments that will occupy the greater part of his time. Jacob and Philip Muhr, owing to their wide knowledge of the jewelry trade, will, it is thought, continue in that line of business. Neither of them, however, has as yet announced his intention whether to retire or not. Any new embarkation in business on the part of any one of them will, in all probability, be on a scale considerably less cumbersome than that of the previous firm, the great calls that the business made upon the time and thought of the partners being given as one of the reasons for dissolving the firm.

The business owes its foundation to Henry Muhr, the father of the three brothers. He was born in Hurban, Bavaria, in 1815, and at first was destined by his parents to be a Rabbi. He chose a trade, however, and at 16 went to Cologne, there to apprentice himself to a watchmaker. Six years at the bench, and he was a finished jeweler, and started in business for himself. For ten years he kept a shop at Hurban, coming to America in 1853. He opened a shop on Vine St above Front, and later entered into a short partnership with Harry Friedburger at 6th and North Sts. Having bought out Friedburger he moved again to

a smaller establishment, on 2d St., between Race and New Sts.

In 1860, the business having prospered, it was taken to a more pretentious home, at 160 N. 2d St. Six years later the property next door was purchased. The house had opened a field for itself by selling to very small dealers throughout the State, and had also sent out a drummer or two, young Simon Muhr being one of them. Growing business made necessary another move in 1869, and the factory, still very small, but busy and promising nevertheless, was installed in a building on Franklin place, between Market and Chestnut Sts. The salesroom was still on 2d St., and remained there until 1878, when it was moved to its present location at 629-631 Chestnut St.

The dignity of a factory and salesrooms in different places seems to have given the business a big impetus, and four years had not elapsed before a larger factory was found necessary. The establishment was placed at 4th and Race Sts., where, in 1876, it was completely destroyed by fire. Tools and machinery were ruined forever, but the factory, in less than a week, was started again in the Tatham building, 5th St. below Walnut. It was while here that an attempt at diamond cutting was made, but the experiment failed, and the firm returned to its old system of having a buyer stationed in the gem markets. New York and Chicago offices were also opened in 1884. In 1885, another move being necessary, Simon Muhr built the Muhr building, at Broad and Race Sts., of which at first only two floors were occupied. In five years the whole building was occupied and has remained so to the present time.

Henry Muhr died in 1892, and the firm was then composed of his three sons. Simon Muhr, the oldest, was born in Hurban in 1845, being brought to this country at the age of eight, and receiving his education in the public schools. At 15 he entered his father's shop as an apprentice, and was put out the road in 1863, five years later. He was admitted to an interest in the business in 1865. Jacob Muhr was born in Philadelphia in 1855, and after a public school education, entered the factory, in 1873. Three years later he became a member of the firm, and has since then largely influenced the success of the house by his judicious management of the purchase and sales department. In Philip, who was born in 1860, his father saw artistic instincts, and the boy was accordingly educated in Europe. He returned in 1887, and was immediately placed where his training could be used to best advantage—at the head of the immense factory. He became a member of the firm one year later. Joseph Muhr, another son and a member of the firm for several years, died some years before his father.

An estimate given recently placed the annual business of the house at \$2,000,000, and the value of the Muhr building, owned by Simon Muhr, at not less than \$300,000. The contents of the factory are probably worth \$250,000.



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### “APOLLO.”





# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

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Member of the American Trade Press Association.

VOL. XXIX. Aug. 22, 1894. No. 4

### The Error in the Diamond Schedule.

THE jewelry trade, during the past few days, has been greatly agitated over a point of punctuation. The error in paragraph 467, in the free list of the new tariff law, it has been pointed out by some official in the Treasury Department, will allow the paragraph to be so construed as to permit the free entrance of all diamonds. This construction would be based upon the meaning of the marks, semicolon and colon, as employed in the measure. The meaning of the semicolon is evidently *and* and of the colon, *viz., namely*, or similar term. With this interpretation paragraph 467 would read as follows: "Diamonds and miners', glaziers' and engravers' diamonds, not set, and diamond dust or bort, and jewels to be used in the manufacture of watches or clocks," whereas it is evidently intended to read, "Diamonds, *namely*, miners', glaziers'," etc.

The report from Washington sent by THE CIRCULAR's correspondent in the National capital, is the clearest exposition of the subject that has come under our notice. From it we are to infer that, while considerable difficulty will be encountered in the correction of the error, it is altogether unlikely that the jewelry trade will be given an act of tariff legislation much desired by a large portion of the trade, namely the freedom of duty on diamonds.

### The Farcical Contract Labor Law.

THE arrival at New York, during the past month, of nearly 50 diamond cutters naturally aroused the suspicions of the Ellis Island authorities that the Contract Labor law was being defied, but a thorough investigation showed that the immigrants could not be held. It is evident from all circumstances surrounding the landing of these artisans, that they have come to America in anticipation of obtaining employment in new diamond cutting enterprises projected in and about New York city; but it is equally evident that these men can come into the country for such purpose without essentially infringing the Contract Labor law, of which the following is a draft:

*Chap. 164.—An act to prohibit the importation and migration of foreigners and aliens under contract or agreement to perform labor in the United States, its Territories, and the District of Columbia.*

*Be it enacted, etc.,* That from and after the passage of this act, it shall be unlawful for any person, company, partnership, or corporation, in any manner whatsoever, to prepay the transportation, or in any manner assist or encourage the importation or migration of any alien or aliens; any foreigner or foreigners, into the United States, its Territories, or the District of Columbia, under contract or agreement, parole or special, express or implied, made previous to the importation or migration of such alien or aliens, foreigner or foreigners, to perform labor or service of any kind in the United States, its Territories, or the District of Columbia.

SEC. II.—That all contracts or agreements, express or implied, parole or special, which may hereafter be made by and between any person, company, partnership, or corporation and any foreigner or foreigners, alien or aliens, to perform labor or service, or having reference to the performance of labor by any person in the United States, its Territories, or the District of Columbia, previous to the migration or importation of the person or persons whose labor or service is contracted for into the United States, shall be utterly void and of no effect.

SEC. III.—That for every violation of the provisions of Section I, of this act, the person, partnership, company or corporation violating the same, by knowingly assisting, encouraging or soliciting the migration or importation of any alien or aliens, foreigner or foreigners into the United States, its Territories, or the District of Columbia, to perform labor or service of any kind under contract or agreement, express or implied, parole or special, with such alien or aliens, foreigner or foreigners, previous to becoming residents or citizens of the United States, shall forfeit and pay, for every such offense, the sum of one thousand dollars, which may be sued for and recovered by the United States or any person who shall first bring his action therefore, including any such alien or foreigner who may be a party to any such contract or agreement, [as debts of like kind are now recovered in the

Circuit Courts of the United States; the proceeds to be paid into the Treasury of the United States; and separate suits may be brought for each alien or foreigner being a party to such contract or agreement aforesaid. It shall be the duty of the District Attorney of the proper district to prosecute every such suit at the expense of the United States.

SEC. V.—That nothing in this act shall be so construed as to prevent any citizen or subject of any foreign country temporarily residing in the United States, either in private or official capacity, from engaging, under contract or otherwise, persons not residents or citizens of the United States to act as private secretaries, servants or domestics, or such foreigners temporarily residing in the United States as aforesaid.

Nor shall this act be so construed to prevent any person or persons, partnership or corporation, from engaging, under contract or agreement, skilled workmen in foreign countries to perform labor in the United States in or upon any new industry not at present established in the United States.

*Provided,* That skilled labor for that purpose cannot be obtained otherwise; nor shall the provisions of this act apply to professional actors, artists, lecturers or others not at present employed strictly as personal or domestic servants.

*Provided,* That nothing in this act shall be construed as prohibiting any individual from assisting any member of his family, or any relative or personal friend, to migrate from any foreign country to the United States for the purpose of settlement here.

SEC. VI.—That all laws, or parts of laws conflicting herewith be, and the same are hereby repealed.

February 26, 1885.

One requires but to possess a knowledge of the law, to enable him to honor its provisions and yet import foreign artisans. There is nothing in the act to prevent a foreign house announcing directly or indirectly to its employes that it intends to transfer its plant to America. Such an announcement, at a time when an industry is at a very low ebb of activity, as diamond cutting in Amsterdam has been for some time past, might serve the purpose of a hint, though in appearance it is only a bald statement of fact. We do not say this has been done in the case under consideration, but it is certain the men were aware of the existence of the Contract Labor law, and that, though they have not defied it, they have achieved the same results as if they had done so. This is not the first time the Contract Labor law has proved itself a farce.

FOR the sake of those readers of THE CIRCULAR, who preserve and have bound their copies of this journal, it is desirable to give the reason for the apparent error in the number of this issue. The volumes of THE CIRCULAR expire with the last issue in January and in July. Usually there are 26 numbers in each volume, but in Vol. XXVII. there were 27 numbers; therefore there should have been but 25 numbers in Vol. XXVIII. The numbering, however, was carried one week too many. Hence the correct number of this issue is 4, though the week before THE CIRCULAR was erroneously numbered 2.

### The Week in Brief.

THE regular monthly meeting of the New England Association of Opticians was held—The sensational trunk robbery in Springfield, Mass., may lead to



a suit against that city—The Retail Jewelers' Association, of Missouri, held their annual excursion and picnic—There is a general improvement in business among the silverware factories of Connecticut—The New Columbus Watch Co., of Columbus, O., incorporated to succeed the embarrassed company—The death occurred of John F. Hinds, Webster, Mass. Four thieves who robbed Alex. Bailey's store, Mt. Sterling, Ill., were captured—It seems to be settled that the Elgin National Watch Co.'s factory will not be sold—The death occurred of Ferdinand Eisfelder, St. Paul, Minn.—A crusade has been started against the fake auction houses of St. Paul, Minn.—The death occurred of Benoit Kahn, founder of the optical house of B. Kahn & Sons, New York—Wm. McK. Hoge, a New York exporter, was arrested, charged with grand larceny—The Gorham Mfg. Co. entered suit against B. Nugent & Bro., dry goods dealers, St. Louis, Mo.—Harry A. Leonard, Baltimore, Md., assigned—The safe of T. W. Rogers, Brashear, Mo., was blown open—Herman Sachs, Cincinnati, O., was struck by a locomotive—Some decisions were handed down by the U. S. Board of General Appraisers—

—T. J. Renwick, Boston, Mass., was victimized by an old game—The stock of Ahira H. Rose, Auburn, N. Y., was seized by the sheriff—The regular monthly meeting of the American Horological Society was held—The store of S. W. Brown, Beatrice, Neb., was closed under a chattel mortgage—John W. Wilkinson, Denison, Tex., assigned—Several new factories are talked of for the Attleboros.

**Jeweler Scarborough Helps to Bring Spectacle Fakirs to Justice.**

LONG ISLAND CITY, N. Y., Aug. 20.—On Saturday two men, John Ryan and Michael Sweeney, were arrested and brought before Judge Chas. T. Duffy in the Long Island City Police Court on the charge of fraudulent misrepresentation in disposing of what appeared to be and which they led their patrons to believe were 14 karat gold spectacles, which they sold for what they could get, from 75 cents to \$4.00 per pair. Ryan was discharged but Sweeney was held in \$20 fine or 20 days in jail. He was convicted on the complaint of Officer Cosgrove who made the arrest, and by a woman to whom he had sold a pair for \$1.00, and the evidence of W. Scarborough, jeweler, who

was called as an expert and who was the means about a month ago of sending four of such fellows to jail for 20 days each in a case of the same kind.

Sweeney had a horse and wagon and was supposed to be selling potatoes, but when the Judge asked how many potatoes he had in the wagon, he replied "five." The officer says there were but two in the wagon. He followed the wagon from 12 to 4 o'clock P.M. The manufacturer of the spectacles was present in court, to testify in behalf of the prisoners, but in answer to the Judge's question he could not name a single jeweler or firm in the city of New York or Brooklyn to whom he had sold that class of spectacles, and no doubt this gentleman was surprised to hear the Judge say in open court after he had left the stand that he did not believe the witness' evidence.

**The Death of Benoit Kahn.**

Benoit Kahn, one of the oldest optical dealers in the trade, died Saturday at his residence, 215 W. 129th St., New York, after a brief illness. His death was due to heart failure induced by bronchial trouble from which he had been suffering for about a week.

Mr. Kahn, who was head of the firm of B. Kahn & Sons, importers and jobbers in optical goods, 32 Maiden Lane, was born in Alsace, France, 72 years ago.

When but a boy he commenced selling spectacles, and later traveled through Italy and Spain selling his wares. He came to this country in 1845 and immediately started peddling eyeglasses. A year later he opened a retail store at 427 Broadway. In 1855, having accumulated a little money he purchased an interest in the firm of Beckel Bros., wholesale opticians, in Maiden Lane, but still continued his retail business. In 1865 he bought out the Beckels' interest in the wholesale business and with Henry Hanover continued it under the name of B. Kahn & Co.

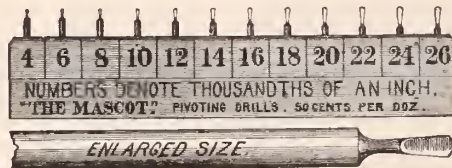
Later in 1878 Mr. Kahn admitted his son Jacob Kahn, changing the firm name to Kahn, Hanover & Co. He then gave up his retail business entirely. Kahn, Hanover & Co. were succeeded by B. Kahn & Co., at the death of Mr. Hanover in 1886. About a year later Jacob Kahn met his death in the Richmond Hotel fire in Buffalo and from that time Mr. Kahn continued alone until February 1893 when he admitted his sons, Louis and Adolph Kahn, who had been managing the business for him, and the firm became B. Kahn & Sons. These sons now continue the business under the old firm name.

Mr. Kahn was married in 1849. He leaves a widow, four sons and two daughters. All his sons are in the optical business, two in New York, and two in San Francisco. Of the latter Henry Kahn is head of the firm that bears his name in that city and the other, Geo. H. Kahn, is a partner in Hirsch, Kahn & Co.

Mr. Kahn was a member of but two organizations, the Mendelsohn Benevolent Society and Zion Lodge, No. 2, I. O. B. B.

**PIVOT DRILLS THAT WILL DRILL**

--- ARE WORTH TRYING ---



THE "MASCOT," (price 50 cents per dozen), are the best made and the best tempered Pivot Drills in the World. To those who have tried and used them, we have nothing to say; their duplicate orders speak for themselves. But to those who have never seen or tried them, we would say that they must be *seen* to have their accuracy of size, symmetry of form, and beauty of finish appreciated. They *must be tried* to have their cutting and lasting qualities appreciated.

Sold in separate sizes, or assorted. Once tried, you will never use any other.



"MASCOT" DRILL CHUCK. PRICE 90 CENTS.

THE "MASCOT" DRILL CHUCK is made to hold the "Mascot" Drill, and can be had to fit the tail-stock spindle and taper chuck of any American Lathe. They are made with the same care as the regular wire chuck, and have hardened and ground face. While made especially to hold the "Mascot" Drills, they can also be used for a great many other purposes.



"MASCOT" PIVOT DRILL HOLDER. PRICE 50 CENTS.

THE "MASCOT" PIVOT DRILL HOLDER for holding the "Mascot" Pivot Drill is a well made tool, and can be used for holding other fine tools, &c., with diameters not larger than the "Mascot" Drill. It has split chuck jaws, is made of steel, with hard rubber handle.

**EZRA F. BOWMAN & CO.,**

IMPORTERS, MANUFACTURERS AND JOBBERS,  
WATCH MATERIAL, TOOLS AND SUPPLIES.

LANCASTER, - - - PA.

"Junod" Jewels received highest award and gold medal at World's Fair 1893, and California Mid-Winter Exposition, 1894. We are sole agents for the United States and Canada.



**Providence.**

Louis Hahn, of New Haven, Conn., will shortly open a store in Westerly.

H. C. Whittier & Son have attached the property of E. T. McAuliff for \$63.08.

Charles F. Irons has returned from an invigorating vacation trip to Nantucket.

Mr. Limbach, salesman for Foster & Bailey, was in San Francisco last week.

Col. and Mrs. Christopher Duckworth and Miss Duckworth, of Pawtucket, are at the White Mountains, for the season.

James B. Norton has given a chattel mortgage on his stock, tools and fixtures at 363 Eddy St., in favor of Otis A. Mason.

An unsuccessful attempt was made to enter the residence of Ralph S. Hamilton, Jr., a few nights ago, while the family were absent at the seashore.

William P. McEvoy, for five years with the American Optical Co., Southbridge, Mass., is now with Martin, Copeland & Co., of this city, as salesman.

Henry C. Tilden has been elected a director in the Tilden-Thurber Co., in place of E. M. Bixby, resigned. Mr. Tilden is a son of the president of the company.

The manufacturing concern of T. C. Hudson & Co. have dissolved by mutual consent, F. A. Palmer retiring and Thomas C. Hudson assuming all liabilities.

Robert J. McNair, formerly of McNair & Burlingame, but for the past two years the United States Shipping Commissioner of this port, has been removed by President Cleveland.

C. W. Kelly, who for the past eight years has been in the employ of Farrington & Co., has accepted a position with the Tilden-Thurber Co. in the silverware department.

According to the records at the City Hall, the Kent & Stanley Co., on the 13th inst., cancelled a mortgage of \$15,000 held

by Harold Brown, of Newport, on their new factory building on Aborn, Mason, Beverly and Sabin Sts., and on the same day gave a new mortgage of \$150,000 to the same gentlemen and on the same property. The mortgage is payable in five years with interest at 5 per cent. per annum.

**The Attleboros.**

James Eastwood, wholesale jeweler, Glasgow, N. S., was here last week making purchases.

Mr. and Mrs. Albert Totten arrived from Europe Wednesday.

Undoubtedly the next thing to be issued here in the souvenir line will be a Bi-Centennial spoon, of course specially for Attleboro.

George Demarest purchased the Hill pharmacy and supply store at auction Monday last.

F. D. Heffron, of Riley, French & Heffron, is home from the west.

Brownies everywhere! About every novelty manufacturer is devoting his attention to making "Palmer Cox Kids," both in sterling silver and enamel goods.

Several new factories are being talked of and it is certain that ground will be broken for one in a short time and possibly another started in the Spring. Three mentioned are Regnell, Bigney & Co., Horton, Angell & Co., and Short, Nerney & Co.

Herman Sachs, a jeweler, residing at Cincinnati, O., was struck and fatally injured by a southbound freight on the Cincinnati, Hamilton and Dayton, at a point near Hamilton, O. Sachs and a companion sat down on the ties to rest, fell asleep and were run down by the train. Sachs' left arm was cut off and left ear divided in half. He was thrown quite a distance from the tracks. He now lies at Mercy Hospital in Hamilton. His companion escaped injury.

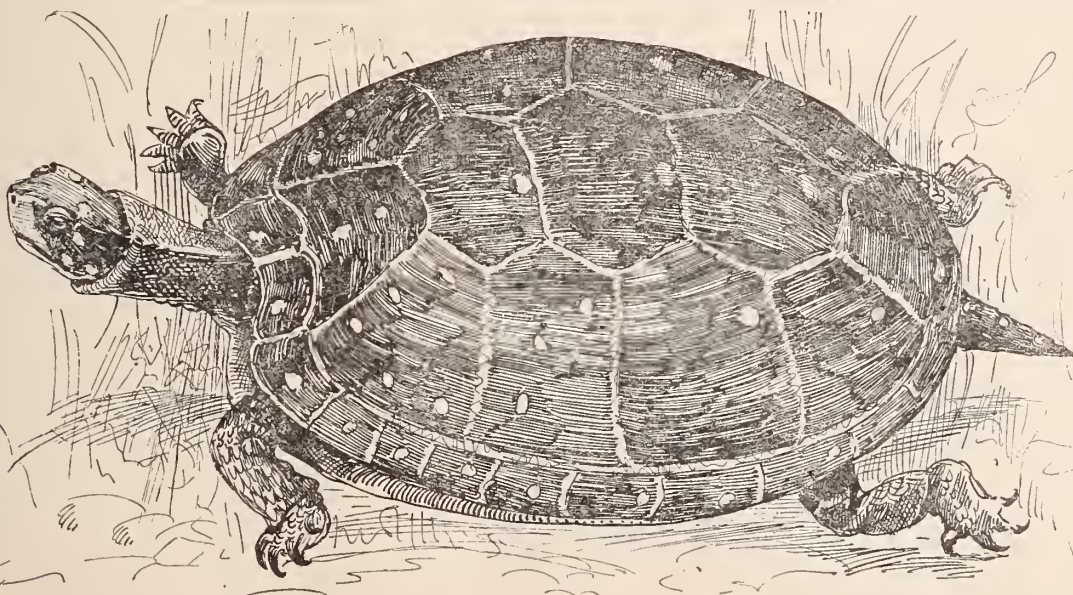
**Last Week's Arrivals.**

The following out-of-town dealers were registered in New York during the past week: B. Manheimer, Chicago, Ill., St. Stephen H.; W. Eiseman, Chicago, Ill., Broadway Central H.; M. King, Boston, Mass., Holland H.; A. Mayer, San Francisco, Cal., Belvidere H.; S. J. Lebach, York, Pa., Coleman H.; C. A. Rochat, buyer for Smith & Murray, Springfield, Mass., Murray Hill H.; C. Grant, buys Japanese goods for Hutzler Bros., Baltimore, Md., Metropolitan H.; C. B. Fargo, buyer for Root & McBride Bros., Cleveland, G., Grand Union H.; S. Clauson, Salt Lake City, Utah, Imperial H.; E. & M. J. Davidow, Scranton, Pa., Astor H.; J. W. F. Podmore, Troy, N. Y., Astor H.; E. L. Everett, Washington, D. C., Murray Hill H.; C. H. Weinhaus, Pittsburgh, Pa., Metropole H.; M. A. Tappan, Washington, D. C., Continental H.; A. O. Russell, Cincinnati, O., Holland H.; L. R. Keck, Cincinnati, O., Imperial H.; C. B. Williams, Butler, Pa., Astor H.; J. Hammel, buyer for L. Hammel & Co., Mobile, Ala., Belvidere H.; C. E. Fisher, buyer for Wm. Donaldson & Co., Minneapolis, Minn., 415 Broadway; W. Anderson, Toronto, Ont., St. Denis H.; M. Frank, New Haven, Conn., Grand Union H.; T. Lovell, Cincinnati, O., St. Denis; Andrew Muller, Baltimore, Broadway Central; S. Timpane, Troy, Astor H.; A. S. Goodman, Philadelphia, Pa., St. Cloud H.; C. W. Freeman, Scranton, Pa., Cosmopolitan; J. Graff, Pittsburgh, Pa., Astor H.; W. C. Nichols, Indianapolis, Ind., St. Denis; E. S. Longstiech, Philadelphia, Pa., Astor H.; M. J. Davidow, Scranton, Pa., Marlboro H.; Miss Kate Mills, buyer of jewelry for D; Crawford & Co., St. Louis, Mo., 115 Worth St.

Fletcher Medearis, Indianapolis, Ind., contemplates an extended pleasure trip to Denver, Col., the first of next month.

**NEW  
DESIGNS  
IN  
FROGS,  
BATS,  
FISH,  
Etc., Etc.**

In bright and oxidized, enameled and set with Turquoise, in Rings, Pins and Jersey Pins.



**WAITE, THRESHER Co.,**

=

**PROVIDENCE, R. I.**



### New York Notes.

The Phoenix Glass Co. have filed a judgment for \$154.77 against Geo. F. Kitchen & Co.

A judgment for \$482.22 has been entered against Benj. S. Wise in favor of L. & M. Kahn & Co.

Albert Greenspect, former manager for Benj. S. Wise & Co., has returned from a vacation in the Adirondacks.

A judgment for \$1,199.72 has been entered against Wm. Meerbott and Wm. Meerbott, Jr., in favor of Moses Price.

Frederick William Barthman, son of Wm. Barthman, accompanied by his wife, is spending a four weeks' vacation at the White Mountains.

Clairmont & Co., opticians, 535 Fifth Ave., and 129 E. 23d St., have given a chattel mortgage on machinery and store fixtures to Levy, Dreyfus & Co., for \$2,500.

J. D. Kay, with Julius King Optical Co., 14 Maiden Lane, has just returned from a two weeks' vacation spent with his brother, John Kay, of Wright, Kay & Co., Detroit, Mich.

F. L. Davies, for many years of Nashville, Tenn., has associated himself with C. G. Alford & Co., 195-197 Broadway, and will represent them in Ohio, Tennessee and Kentucky.

Mrs. I. Wendroff, 24 Orchard St., has asked the police to assist her in finding her husband whom she says is a watchmaker and jeweler at that address. Wendroff left his home Wednesday last and has not been seen since.

A small fire, which broke out last week in P. W. Taylor's jewelry store at 519 Fulton St., Brooklyn, caused a brief interference of traffic while the firemen extinguished the flames. The damage is estimated at \$100.

"Amasa Lyon," of this city, has been incorporated to manufacture umbrellas, parasols and walking sticks with a capital of \$10,000. The directors are: Amasa Lyon, Herman E. Nicolas and Bernard C. Lyon, of New York city.

O. H. Landgraf, lately with E. Bennett, jeweler, 1294 Broadway, has engaged with the A. C. Smith Watch Co. and takes entire charge of their watchrepairing and material department. Mr. Landgraf's experience and ability, especially befit him for the responsible position he now occupies.

Caroline Reese, a woman over 70 years old, who says she is the widow of a jeweler of that name, is a prisoner in the Tombs, awaiting the action of the grand jury on a charge of grand larceny. She was arrested Friday evening on complaint of Mrs. Karnaghan, 254 Sixth Ave., who charged her with stealing a quantity of jewelry and clothing. It is said that Mrs. Reese has, during the past thirty years, committed many other thefts and has served a term of imprisonment.

J. B. Bowden & Co. have obtained a patent on a very clever device known as a station indicator. It is a machine by which the next station at which the train stops is automatically displayed to passengers on railroad trains. It is the invention of Alonzo Lambert, of Brooklyn, who assigned it to J. B. Bowden & Co.

William W. Davis, who, as told in THE CIRCULAR last week, was caught in the act of stealing a tray of diamonds valued at \$7,000 from the store of J. H. Johnston & Co., 17 Union Square, was arraigned before Judge Fitzgerald Thursday. He pleaded guilty to grand larceny in the first degree and was remanded for sentence.

The R. W. Rogers Co., of this city, have been incorporated with a capital of \$10,000, to purchase the business of R. W. Rogers, of Brooklyn, and to manufacture nickel, silver and silver plated wares. The directors are: R. W. Rogers and F. F. Spyer, of Brooklyn, L. J. Moore, of Toronto, Can., and Wm. A. Jameson, of Niagara Falls, N. Y.

Edwin A. Thrall last week applied to Justice Gaynor in the Supreme Court, Brooklyn, for a stay of execution pending an appeal from the decision handed down Aug. 12th, in his wife's suit for divorce, by which he was ordered to pay her \$50 a week alimony on the strength of an agreement of separation entered into between them three years ago. Judge Gaynor denied the motion.

By an order granted Friday by Judge Conlon, of the City Court, a commission is to issue to Frank B. Clark, an attorney at Detroit, Mich., authorizing him to examine Ira J. Bean and Dienandus Goldhart, of that city, who are witnesses on behalf of the plaintiffs in the suit of Nathan and Frederick Glauber against the Jewelers' Safety Fund Society. The suit relates to the insurance on a package of jewelry lost by the plaintiffs a year ago.

A motion was granted by Judge Bookstaver, in the Court of Common Pleas, Thursday, for the appointment of a receiver for Moritz Moos, jeweler, 41 Maiden Lane. The motion was made on behalf of Oliver C. Semple, a creditor who had previously instituted supplementary proceedings on a judgment for \$37.96 obtained May 8th. The Judge appointed Louis Harrmenmas receiver under a bond of \$300, and enjoined Moos from transferring or disposing of any property.

Judge Freedman, of the Superior Court, Wednesday handed down a decision denying a motion to order a new inventory and appraisement of the assets of the Umbrella Company, which was recently placed in the hands of receivers Miles M. O'Brien and Arthur C. Palmer, but granting the application of the stockholders for permission to examine the books of the company. The Judge refers to A. H. Joline, the application of the receivers for leave to sell certain goods at the prices stated in bids which have been made.

Judge Beach in the Supreme Court, Monday, granted a motion to take by commission the testimony of Jas. H. Noyes, in the suit of the Dueber Watch Case Mfg. Co. against the manufacturers of watch movements and cases. Mr. Noyes who, as the commissioner for the co-operating manufacturers is a defendant in the action, is also claimed by the plaintiffs to be an important witness in the case. They asked for a commission to take his testimony on the ground that he was a non-resident, living in Orange, N. J. The commission is expected to issue in about a week.

Albert Perrin, a dealer in postage stamps, at 122 E. 23d St., was arrested Friday and taken to Police Headquarters on a charge of grand larceny preferred from San Francisco. The complainants are Geo. Greenzweig & Co., jewelers, of that city, who allege that Perrin stole \$10,000 worth of jewelry while he was in their employ some 10 years ago. Perrin admitted having worked for the jewelry firm which was then Nast, Greenzweig & Co., but denied the theft. His lawyer said there were strong reasons for releasing Perrin, and asked for a stay until yesterday so that he could go to Albany and lay the matter before Gov. Flower. The delay was granted. Meanwhile Perrin was locked up at police headquarters.

Wm. McK. Hoge, the Broadway exporter, who, with his stock, disappeared last Fall, about the time a number of manufacturing jewelers entered judgments against him, was arrested at Shelter Island Sunday on a charge of grand larceny preferred by Max G. Cohn, of Isaac Swope & Co. Cohn alleges that he entrusted Hoge with \$500 worth of diamonds and other jewelry to sell on commission. He never received any return either in the way of money or goods and on May 18 last Police Justice Koch issued a warrant for Hoge's arrest. Hoge was arraigned Monday before Police Justice Feitner in the Essex Market Police Court, and pleaded not guilty. Cohn was unable to appear in court, and Hoge was therefore held for examination in default of \$1,000 until the complainant can be present.

In the Tombs Police Court Saturday, Justice of the Peace Rochette, of Rye, N. Y., was the complainant against Thomas Brown, a Pole, of Greenwich, Conn. A few days ago Brown told Rochette that he had a friend who had just arrived from Russia who before leaving, had robbed his employer of a lot of gold dust. Brown said that Justice Rochette could buy it cheap. The Justice in this city made an appointment to meet Brown on Friday last at noon. Then he came here and told Inspector McLaughlin about it. Detectives who were put on the case kept the appointment and Brown was arrested. He told the detectives that it was a swindling game. Justice Ryan discharged Brown on his promise to find the other persons concerned in the swindle and hand them over to the detectives.



**The Taxes Paid by Attleboro Jewelers.**

ATTLEBORO, Mass., Aug. 18.—The Attleboro assessors have just completed their work and their report shows J. M. Bates to be the largest individual taxpayer, the amount he turns into the treasury being \$3,391. C. L. Watson is next with \$1,688 and F. A. Newell third with \$1,519.

Other firms and individuals paying the larger amounts are: S. O. Bigney & Co., \$44; Blake & Claffin, \$160; E. B. Bullock, \$664; W. & S. Blackinton, \$360; D. F. Briggs Co., \$160; J. C. Cummings & Co. and others, \$344; Daggett & Clap, \$160; G. A. Dean and G. A. Dean & Co., \$686; John M. Fisher & Co., \$449; J. J. Horton, \$223; E. S. Horton, \$364; Raymond Horton, \$352; Horton, Angell & Co., \$344; Marsh & Bigney, \$160; Short, Nerney & Co., \$316; Mace B. Short, \$166; R. F. Simmons & Co., \$604; Smith & Crosby, \$200; J. H. Sturdy, \$354; A. W. Sturdy, \$735; C. H. Sturdy, \$130; J. L. Sweet, \$218; Henry Wexel & Co., \$414; W. H. Wilmarth, \$162; W. D. Wilmarth Co. and others, \$282.

procure other and more expensive ones and bring them to his residence, naming a street and number in the neighborhood. The customer was young and well dressed and the address given was presumably all right, being in a respectable quarter. The young man further stated that his uncle, who was ill at the house, was to pay for his purchase and he would like to show the desired watch and chain to that individual.

Later in the day Mr. Renwick presented himself at the place named, with three fine gold watches and as many gold chains. He was invited up to the rooms, where he permitted the would-be buyer to take the goods into the supposed sick chamber adjoining. When Mr. Renwick was tired of waiting he proceeded to investigate and made the disagreeable discovery that the sick uncle was a myth, that the engaging young man had vanished, and that he was out about \$250.

**The Stock of Ahira H. Rose Seized by the Sheriff.**

AUBURN, N. Y., Aug. 17.—The small stock of watches, clocks and jewelry of Ahira H. Rose, who occupies a part of the store, 40 State St., was seized, late yesterday afternoon by the sheriff. The execution was in favor of Nancy M. Rose and amounts to \$530 for money loaned. Saturday another judgment in the sum of \$107.79 was obtained in city court by Oscar E.

Place, John P. Peterson and Lewis Vaughn.

The stock which is valued at \$500 will be sold by the sheriff, Wednesday, Aug. 22.

**The Extinction of the Goldbeater's Trade.**

IN an editorial on Some Extinct or Expiring Trades in New York, which recently appeared in the New York Sun, the following was said regarding the jeweler's trade:

The goldsmiths or goldbeaters are among the oldest of crafts. In England the goldbeater's guild was one of the greatest and most influential in all London town. The goldbeaters fought the fishmongers and the drapers or tailors for precedence, and bloody conflicts between the three were not uncommon. In London they still preserve something of their ancient organization. Their shops were known by the big yellow arm and hammer at the door. In New York there are 1,500 gold workers in the jewelry business. The jewelers do the work of which the goldbeaters formerly had a monopoly, and the electrotypers, too, have taken some of it. Silver has largely superseded gold for decorative and ornamental uses, and thin gold leaf prepared by a machine process supplies many of the requirements of those artists and artisans formerly requiring the labor of goldbeaters.

**An Old Swindling Game Successfully Worked.**

BOSTON, Mass., Aug. 16.—The police of this city have been trying in vain the past week to locate a thief who played a very old game upon T. J. Renwick, 578 Tremont St. After looking at some watches in the jeweler's stock he prevailed upon him to

**L. TANNENBAUM & CO.,**

Importers and Cutters of DIAMONDS AND PRECIOUS STONES,

COR. MAIDEN LANE & NASSAU ST., NEW YORK.

Telephone, Long Distance, 1959 Cortlandt.

25 HATTON GARDEN, LONDON.

Mr. Tannenbaum has just returned from Europe with a particularly large stock of fine Emeralds, Rubies, Sapphires, Pearls, Opals, Diamonds, Melles, etc.

**TO THE TRADE:**

We desire to call special attention to the fact that we will pay the highest prices for all Pearls, Turquoise, or other precious stones found in the United States or elsewhere.

Rough Siam Rubies for cutting purposes, at 50c. per karat.

Rough Fancy Sapphires for cutting, at 25c. per karat.

Rough Sapphires for mechanical use, and precious stones for collections, at \$2.50 per ounce.

**SAPPHIRES.**

| Lot No. | Description                                 | Price              |
|---------|---|--------------------|
| 2.51    | 1 Sapphire, 2 7-64 kt., . . . . .           | at \$35.00 per kt. |
| 3.51    | 1 " 1 29-64 kt., . . . . .                  | 32.00 "            |
| 20.51   | 1 " 4 15-64 kt., . . . . .                  | 25.00 "            |
| 24.51   | 1 " 1 2-64 kt., . . . . .                   | 10.00 "            |
| 20.52   | 1 " 3 28-64 kt., . . . . .                  | 20.00 "            |
| 32.52   | 1 " 3 47-64 kt., . . . . .                  | 40.00 "            |
| 2.53    | 1 " 2 42-64 kt., . . . . .                  | 65.00 "            |
| 9.62    | 44 " 67 less 1-64 kt., . . . . .            | 9.00 "             |
| 38.66   | 19 " 12 1/4, 1-16 kt., . . . . .            | 12.00 "            |
| 28.67   | Small Sapphire, 36 1/2, 1-32 kt., . . . . . | 10.00 "            |
| 2.67    | 21 " 138 54-64 kt., . . . . .               | 2.00 "             |
| 26.67   | 8 " 13 28-64 kt., . . . . .                 | 8.00 "             |

**EMERALDS.**

| Lot No. | Description                       | Price             |
|---------|-----------------------------------|-------------------|
| 17.70   | 1 Emerald, 7 46-64 kt., . . . . . | at \$5.00 per kt. |
| 37.70   | 1 " 2 6-64 kt., . . . . .         | 4.00 "            |
| 31.70   | 1 " 1 12-64 kt., . . . . .        | 45.00 "           |

**Lot No.**

|        |                                  |                 |
|--------|----------------------------------|-----------------|
| 36.70  | 1 Emerald, 6 2-64 kt., . . . . . | \$30.00 per kt. |
| 2.77   | 1 " 1 26-64 kt., . . . . .       | 30.00 "         |
| 30.77  | 1 " 3 22-64 kt., . . . . .       | 55.00 "         |
| 25.79  | 4 " 3 37-64 kt., . . . . .       | 65.00 "         |
| 23.79  | 6 " 2 13-64 kt., . . . . .       | 18.00 "         |
| 21.375 | 20 " 23 less 2-64 kt., . . . . . | 45.00 "         |
| 7.377  | 10 " 16 3/4 kt., . . . . .       | 20.00 "         |

**CATSEYES.**

**Lot No.**

|        |                                 |                    |
|--------|---------------------------------|--------------------|
| 2.225  | 1 Catseye, 3 3/4 kt., . . . . . | at \$20.00 per kt. |
| 18.225 | 1 " 1 28-64 kt., . . . . .      | 22.00 "            |
| 18.224 | 1 " 1 21-64 kt., . . . . .      | 35.00 "            |
| 4.222  | 1 " 8 37-64 kt., . . . . .      | 50.00 "            |
| 5.222  | 1 " 4 20-64 kt., . . . . .      | 30.00 "            |
| 33.222 | 18 " 37 3-64 kt., . . . . .     | 5.00 "             |
| 32.223 | 5 " 4 20-64 kt., . . . . .      | 5.00 "             |
| 33.223 | 25 " 13 28-64 kt., . . . . .    | 20.00 "            |
| 7.226  | 12 " 8 44-64 kt., . . . . .     | 6.00 "             |
| 4.226  | 10 " 28 38-64 kt., . . . . .    | 12.00 "            |

**FANCY STONES.**

**Lot No.**

|        |  |                    |
|--------|--|--------------------|
| 10.243 | 1 Fancy Stone, 3 51-64 kt., . . . . .          | at \$15.00 per kt. |
| 5.243  | 12 Yellow Sapphires, 18 10 64 kt., . . . . .   | 2.00 "             |
| 6.243  | 4 Aquamarines, 11 12-64 kt., . . . . .         | 1.00 "             |
| 4.243  | 23 Fancy Stones, 43 46-64 kt., . . . . .       | 4.00 "             |
| 11.242 | 8 Green Spinel, 6 31-64 kt., . . . . .         | 3.00 "             |
| 24.244 | 12 " " 10 40-64 kt., . . . . .                 | 3.00 "             |
| 13.444 | 10 Fancy Stones, Cab., 22 40-64 kt., . . . . . | 4.00 "             |



THE STATE OF ILLINOIS WESTWARD TAKES ITS WAY

# WESTERN SUPPLEMENT

## of THE JEWELERS' CIRCULAR

Chicago Office: Room 517, Inter-Ocean Building.

VOL. XXIX.

CHICAGO, WEDNESDAY, AUG. 22, 1894.

No. 4.

### Chicago Notes.

#### TRADE CONDITIONS.

The outlook for Fall trade is very promising. The week just closed was one of encouragement, marked by an increase in distribution of goods and a healthier feeling. Disturbing clouds have very largely been cleared from the business horizon by the passage of the Wilson bill and there is a feeling that the crop damage has been over-estimated. Reports from travelers are very satisfactory. Few large bills are being sold but dealers generally are buying somewhat in anticipation of future needs and the total gives an increased distribution. Travelers in all sections write that a much better feeling is apparent among the outside trade. Conservative jobbers regard the improvement as permanent, and one that will continue through the Fall trade. The catalogue houses are busy completing their books.

Manufacturing jewelers say business "must pick up a whole lot" before it is good, but, though manufacturing is quiet, they report a little doing all the time.

A slight decrease is noted in sales of tools and materials over those of two weeks ago and the same is true of jewelers' findings.

Watches show a marked improvement over the previous month and the factories feel much encouraged, the sales of product up to the 18th about equalling the entire previous month. With jobbers the good showing is principally due to increased orders from the city trade which for the month will exceed those of August 1893. Watch jobbers say that even with a business only equal to that of last year they will be able to make money, as the books have largely been cleared of desperate and bad accounts, and lines of credit are being carefully looked after.

A leading gold pen manufacturer reports orders coming in nicely and more orders now on hand than at any time since he entered business.

A. R. Knights, Dubuque, Ia., is in town buying.

J. M. Kulms, 3818 State St., has returned

from a ten days' visit to his farm in Central Illinois.

Walter Adler, Glickauf & Newhouse, has returned from his vacation at So. Haven, Mich.

George Hay, Attica, Ind., stopped over here on his way to the hunting grounds of Wisconsin.

H. C. Smith, of Nelson & Smith, Madison, Wis., has been confined to his home from nervous prostration for the past eight weeks.

C. F. Coutts showed up at the salesrooms of G. A. Webster, Thursday, for the first time in a week, having been confined to his home by lumbago.

J. M. Mulford, Memphis, Tenn., is in this city for a three weeks' stay, his time being engaged in getting out a large catalogue for his Memphis house.

Peter Lapp, of Lapp & Flershem, left Thursday for a sojourn in New Haven, Conn., and Sound resorts, to be absent two or three weeks.

The shipping tables at the Chicago salesrooms of the Wadsworth Watch Case Co., are daily covered with packages for neighboring cities, the result of Manager Loeb's just finished trip.

O. L. Rosenkrans, of Milwaukee, was noticed at his Chicago salesrooms Thursday. Mr. Rosenkrans says in future he will endeavor to give more of his time to his Chicago interests.

A telegram states that David Collins, formerly foreman in the Rockford and Peoria watch factories and connected with other watch concerns, died at Elgin, Aug. 13, of consumption.

Chas. E. Biller, until recently manager here for Heintz Bros., has opened a liquid refreshment parlor at North and Hudson Aves. L. P. Biller, a brother, succeeds to the Chicago agency of Heintz Bros.

B. Grieshaber, gold pen manufacturer, will open an office in Denver the coming month, with E. J. Wirtz as manager. Charles Miller, formerly with Ed. Todd & Co., New York, is an added experienced workman recently engaged with the firm.

M. Huffman, Quincy, Ill., accompanied by Mrs. Huffman and her sister, started up

the lake to Duluth but found Harbor Point so attractive that he sojourned there two weeks, with a flying trip to Sault Ste. Marie. Now Mr. Huffman purposes buying the cottage at Harbor Point as a Summer home.

#### A Well Planned Robbery Successfully Committed.

SAN FRANCISCO, Cal., Aug. 13.—A clever and daring robbery was perpetrated in this city Sunday night, and as a result, C. Muller, optician, 824 Market St., is out about \$3,000 worth of gold mounted optical goods. Entrance to the store was gained by sawing a hole through the floor of a lawyer's office, on the second floor of the Phelan building, and then cutting through the ceiling of Mr. Muller's store.

The robbers must have done the work during daylight, and sometime before the robbery was committed, as there were a number of postage stamps stuck on the door-sill by the robbers, evidently to warn them if anyone had entered the office during their absence. The burglars entered the office through an open transom. They cut out a square of carpet, and bored numerous holes in the floor to find a proper location between the joists. Sixty-eight holes through eight inches of wood were required to make an opening, 10x12 inches. There was a space of 18 inches between the floor and ceiling below, in which the robbers worked successfully with a small saw to make the second opening.

With the aid of a rope one man was lowered 21 feet into the store, and he proceeded to rifle the show-case containing gold mounted optical goods and fine chains. When the burglar departed, he made use of the office ladder.

Neither the watchman in the building nor the policeman on the beat knew anything of the robbery until the arrival of the clerk on Monday morning.

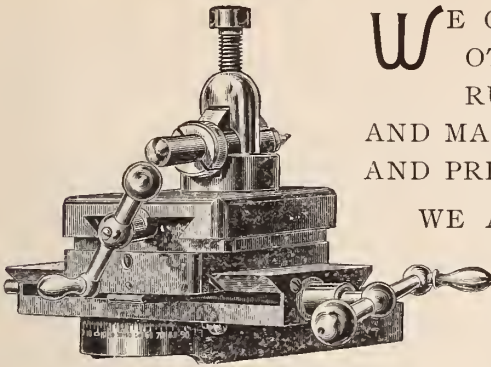
#### Indianapolis.

H. Lieber Co.'s art emporium is finding a ready sale for plain white china clocks for decorating.

Dyer & Matsumoto have completed repairs in their work-room, and are now using electricity for all machine work.



# TOOL AND MATERIAL DEPARTMENT.



WE OFFER GREATER ADVANTAGES IN THIS LINE THAN ANY OTHER HOUSE IN THE UNITED STATES. A CAREFUL PERUSAL OF OUR NEW ILLUSTRATED CATALOGUE OF TOOLS AND MATERIALS WILL DEMONSTRATE THIS FACT WHEN QUALITY AND PRICE ARE CONSIDERED.

WE ALSO ISSUE (FOR THE TRADE ONLY) A COMPLETE ILLUSTRATED CATALOGUE OF WATCHES, DIAMONDS, JEWELRY, CLOCKS AND SILVERWARE. ANY JEWELER WHO HAS NOT RECEIVED A COPY, WILL BE SUPPLIED ON APPLICATION.

## BENJ. ALLEN & CO.,

141 and 143 State Street, - - - CHICAGO, ILL.

### 17 Jewel Dueber-Hampden Watches

ARE THE MOST RELIABLE WATCHES MADE.

A FULL LINE OF DUEBER CAES AND HAMPDEN MOVEMENT.

Write for New Price List

**Brethauer Watch and Jewelry Co.,** Special Agents,  
71 WASHINGTON ST., CHICAGO, ILLS.

### THE PLANCHAMP & BECKER CO.

Makers and Repairers of

### WATCH CASES,

Gold and Silver Plating —

— of Watch Cases a Specialty.

UNEXCELLED FACILITIES.

63 and 65 East Washington St., Chicago.



## GIBSON HOUSE,

CINCINNATI, OHIO.

ABSOLUTELY FIRST-CLASS AMERICAN PLAN HOTEL.

\$3.00 PER DAY.

Extra Charge for Parlors and Rooms with Bath attached. The unequalled advantages in central location, liberal management, modern appointments, experienced service and perfect cuisine, have permanently established the Gibson House as The Most Popular First-Class Hotel in Cincinnati.

AMPLE VAULTS FOR THE PROTECTION OF VALUABLES.

### THE GIBSON HOUSE CO.,

H B DUNBAR

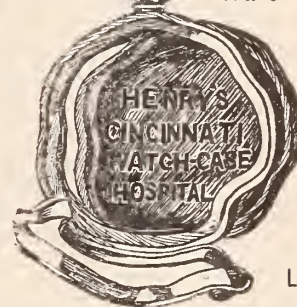
President and Manager.

EST. 1870.

DR. PETER HENRY

SPECIALIST IN

Watch Case Diseases



Key Winders changed to Stem Winders

Hunting Case changed to O.S.

English Case changed to fit American movements.

Can be cured at

53

LONGWORTH ST., Cincinnati, Ohio.

## Jewelers' Auctioneer.



### NEVER A FAILURE.

References from over 300 Wholesale and Retail Jewelers in all parts of the country. Profits Guaranteed. Correspondence Confidential. Write for terms and details.

501 MASONIC TEMPLE, CHICAGO.

### BOLSTAD MFG. AND PLATING CO.,

(H. E. BOLSTAD, PRES.)

WATCH CASE MAKERS, REPAIRERS, PLATERS. PLATED INLAYING ON CASES.

BEST WORK. BEST WORKMEN.

170 MADISON ST., - CHICAGO.

### PARSONS : SCHOOL

—FOR—

WATCHMAKERS,

PEORIA, - - - ILL.

Send for Circular and Terms

PARSONS & CO.



One of the best of the very best.

QUALITY IS THE STANDARD OF VALUE.

CHARGES TO SUIT THE TIMES.

When interested, write your jobber for new price list for 1894, or

Moseley & Co., Elgin, Ill.



No. 2 Moseley Wire Chuck has length, strength, accuracy.

WRITE FOR NEW CATALOGUE.

## Chicago Watchmakers' Institute,

SUITE, 913 A MASONIC TEMPLE, Our New and Enlarged Quarters.

A Modern Trade School for the Watchmaker, Jeweler and Engraver.

### OPTICIANS' SCHOOL.

If you want a GOOD ROOF over your head, come to our school. We want EARNEST STUDENTS, leave the rest to us, we do not want diploma hunters.

The Chicago Ophthalmic College and Hospital,

H. M. MARTIN M. D., PRESIDENT. 607 VAN BUREN ST., CHICAGO

Being the oldest and most favorably known College of Theoretical and Applied Ophthalmic Optics in America, having more thoroughly qualified opticians in the field than all other so-called schools combined.





Alvah W. Burt has taken charge of the optical department of H. J. Burt & Sons, Liberty, Ind.

Oscar Daringer starts Aug. 20th for an extended trip through Indiana in the interests of Nichols, Pee & Co.

State dealers after new goods last week included: A. W. Burt, Liberty; Campbell & Kersey, Darlington; Isaac Booth, Tipton; J. Bingham, Hartford City, and M. A. Frey, Greenfield.

### Minneapolis and St. Paul.

C. A. Hoffman, optician, Minneapolis, will remove Sept. 1st from 40 and 42 S. 4th St., to 521 Nicollet Ave.

George S. Greenleaf, Minneapolis, last week removed from Masonic Temple to Kasota Block, corner 4th St. and Hennepin Ave.

Out-of-town jewelers visiting the Twin Cities the past week were: W. G. Gould, Glencoe, Minn.; E. C. Bennett, Red Wing, Minn.; H. A. Borreson, Ellsworth, Wis.

Col. T. E. Dawson, of Chicago, passed through the Twin Cities last week on his way to Cloquet, Minn., where he will conduct an auction sale for M. N. Berg, jeweler of that city.

Ferdinand Eisefelder, a watchmaker, 53 years old, residing at 760 Arcade St., St. Paul, died suddenly Aug. 10th of apoplexy. Mr. Eisefelder was the proprietor of a small jewelry store at 760 Arcade St., and

lived over the store. He settled in St. Paul ten years ago.

W. L. Pettit, Minneapolis, has been trying hard the past two months to obtain the nomination for county treasurer of Hennepin County, but received only 15 votes at the Republican County Convention held in Minneapolis, Aug. 15th. Mr. Pettit still continues in the wholesale jewelry business.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: Bates Bros., by Geo. H. Waltz; R. F. Simmons & Co., by F. H. Carpenter; I. M. Berinstein, by J. Rothschild; Low, Weinberg & Co., by Hugo Low; Fink, Bodenheimer & Co., by Sam H. Fink; Henry Zimmern & Co., by Mr. Lampert; Meriden Britannia Co., by W. C. Wood; Wadsworth Watch Case Co., by M. Loeb; F. H. Noble & Co., by H. E. Crouch; American Watch Case Co., by Abe Jandorf; Kent & Stanley Co., by M. C. Fish; New Haven Clock Co., and Leopold Weil & Co.

St. Paul jewelers are congratulating themselves in having two representatives of the craft in the City Council. At last week's meeting a resolution was introduced by Assemblyman O. H. Arosin to revoke the license of two fake auction store keepers in the city, who daily are making sales by misrepresentations. Mr. Arosin will be ably assisted by Alderman A. Lindahl in this matter, and from present indications the fake auction houses are doomed. Both

Mr. Arosin and Mr. Lindahl are prominent jewelers of St. Paul.

### Prompt Capture of a Quartet of Thieves.

MT. STERLING, Ill., Aug. 15.—Alex. Bailey's jewelry store was entered on Friday afternoon, while Mr. Bailey and his employes were at the fair, and about 30 gold watches valued at \$600 were taken. Two of the thieves were seen and two more are supposed to have guarded the store while their confederates secured the goods, as four men were seen to run southwest across the railroad and take to a cornfield in such an excited manner as to arouse the suspicions of those who saw them.

They effected an entrance by prying open a window in the rear of the store on the east side of the building. A reward of \$200 was immediately offered for their apprehension.

The men were captured Saturday afternoon after a 24 hours' chase. There were four of them, and all of them are now in jail at Mt. Sterling, but refuse to give their names or tell anything about themselves. Twenty-seven watches have been recovered.

The jewelry establishment of Sam. W. Brown, Beatrice, Neb., is closed under a chattel mortgage given for \$1,350 to his father for Hiram Brown. Mr. Brown's assets, it is alleged, will reach \$3,500.

## A ROYAL STRAIGHT FLUSH!!



If you would be happy and contented you must make the most of your opportunities—the foremost of these is the opportunity offered by Goldsmith Bros. to turn your scraps, old gold and silver, and sweeps into IMMEDIATE CASH. Check forwarded to you promptly on arrival of goods at our refinery, and if not satisfactory we will return your goods and pay all express charges. BUT IT WILL BE SATISFACTORY.

IF YOU WANT BEST AND QUICKEST RESULTS SEND GOLDSMITH BROS. A TRIAL SHIPMENT, AND COMPARE RESULTS WITH FORMER SHIPMENTS TO ANY OTHER FIRM.

# GOLDSMITH BROS.,

GOLD, SILVER AND PLATINUM REFINERS.

63 and 65 WASHINGTON ST., CHICAGO, ILL.



**Pacific Coast Notes.**

H. O. Kipf has moved his business in Riverside, Cal., to a better location.

The residence of Geo. Miller, jeweler, Riverside, Cal., narrowly escaped destruction by fire last week.

J. Glick, who for 18 years has been in the jewelry business in Stockton, Cal., has sold out to Maurice Friedberger.

A young jeweler from New York, whose name is not given, is expected to open a jewelry store in San Jacinto, Cal., the latter part of August.

A. Teuschi was arrested by the police of San José, Cal., a few days ago on suspicion of having stolen about \$1,000 worth of jewelry which he had in his possession, but as no claimant for the valuables appeared, he was released.

The item published under this head, in the issue of Aug 8th, to the effect that Simon Rumpf, Seattle, Wash., was conducting an auction sale, is stated by a telegram to THE CIRCULAR to be untrue. This correction of the error is therefore in order.

**San Francisco.**

M. L. Levy has secured the silverware agency formerly held by Eisenbach & Beck.

Among the country jewelers who were recently in town were: G. C. Wilkins, Red Bluff, and John Köcher, San José.

H. C. Ahlers, who recently made an assignment, has opened a new establishment in the second floor of the Thurlow block.

Judge Slack in his decision in the case reported in last week's CIRCULAR, has ordered Henry Wolff to pay alimony to his wife or go to jail.

Mrs. Alice Shaw, the whistler, has been sued by Max Shipser to recover \$53 balance due on a bill for jewelry. The jewelry was sold on a time contract and the suit is the result of a dispute as to the life of the contract.

A. E. Shaw, Fred'k S. Davis, S. G. Harris, Jos. Lendan and Sam'l E. Hestel, of San Francisco have incorporated under the name of Henry Wolff, to conduct a jewelry business. The capital stock is \$20,000 in single shares of \$100.

A new optical establishment is about to be opened at 121 Post St., by Harry Nordman and Adolph Nordman. These gentlemen are well known in jewelry circles, having been connected with the firm of Nordman Bros. They have bought out the optical department of that firm, have expended \$400 in fitting up their new factory and promise to have one of the finest places of the kind on the coast.

**Cincinnati.**

Wm. Oskamp, of Oskamp, Nolting & Co., is at Mackinac Island.

Jos. Goesling, of Jos. Noterman & Co., is at French Lick Springs.

Mr. and Mrs. Louis Duhme have returned from their Summer vacation.

Harry Walton, of the Wadsworth Watch Case Co., is out with a brand new line.

The Gibson House is experiencing a revival of business. The arrivals of the past week indicate a resume of heavy travel.

H. C. Pfaffle, of O. E. Bell & Co., is doing well in Texas. He sent in an \$800 order Saturday.

Travelers going out this week are B. W. Hawkins, for C. Hellebush; Messrs. Strong and Jonas, for Jonas, Dorst & Co.; and A. J. Augustine, for the Duhme Co.

A. G. Schwab has returned from a trip through Illinois and Indiana. He made particular inquiries concerning the prospects for future business and he reports that they are very gratifying. He is inclined to look for a speedy revival and a good holiday trade.

The death of I. N. Laboiteux, who was connected with the Duhme Co. for the past 39 years, was a surprise and a source of great regret to his numerous friends. He began his career as traveler for the firm and up to the past year was manager of the local department. He resigned a few months ago on account of failing health, and went south. He returned two weeks ago, anticipating death and preferring to die among his friends at home. The establishment was closed on the day of his funeral and all the employes attended his obsequies.

A telegram was received from the police of Chicago last week, saying that they had Gus Creutz, of this city. Creutz is the young man who swindled a number of local jewelry houses, a short time ago, by getting articles of jewelry from them upon the representation that they were for his mother, who is a wealthy widow, residing in Avondale. His father had been in the jewelry business on Race St. before his death, and was well known among the jewelers. His sons continued the business after his death, and young Creutz found no difficulty in getting jewelry by saying that he had a customer for it. When this failed he would have it charged to his mother.

**Louisville.**

Thos. Mullenix has started an auction on 4th St., near Market.

Justin Lemon has opened a small jewelry store at 1009 W. Market St.

Wm. Cobb has moved his store to a few doors above his old stand on Market St.

D. S. McNichols, on Jefferson St. between 4th and 5th Sts., has moved his stock to 18th and Maple Sts.

W. P. Brandenburg has removed his stock from 2d and Market Sts., to D. S. McNichols' old stand on Jefferson, between 4th and 5th Sts.

The G. A. Schultz estate has vacated its store at 7th and Market Sts., and the building is now for rent. The remaining portion of the stock has been placed with Mullenix, the 4th St. auctioneer.

Quite a complimentary sketch of Mr. Duff, formerly in the jewelry business in the blue grass region of Kentucky, appeared in the Sunday edition of the *Daily Courier-Journal*. Although over 60 years of age he can ride a bicycle at the rate of ten miles an hour for at least twelve hours.

Toney H. Beninger has opened a new store on Market St., near 18th. Mr. Beninger is well-known in jewelry circles, having formerly conducted a store a few doors below his present stand, where he was succeeded by H. F. Kersting. He then went into the saloon business, but concluded that the jewelry business was a better paying business.

**E. & J. SWIGART,**

CINCINNATI, OHIO.

HEADQUARTERS FOR

**Jewelers' Tools & Materials**

**OUR ADVANTAGES:**

- A LARGE STOCK.
- LOW PRICES.
- COMPETENT HELP.
- QUICK SERVICE.
- A SPLENDID CATALOGUE.
- A PRACTICAL AND THOROUGH KNOWLEDGE OF THE WANTS OF THE REPAIRER.



**THINK**

Of the work and time saved in having a solution that does not require acid or pickle to remove discoloring.

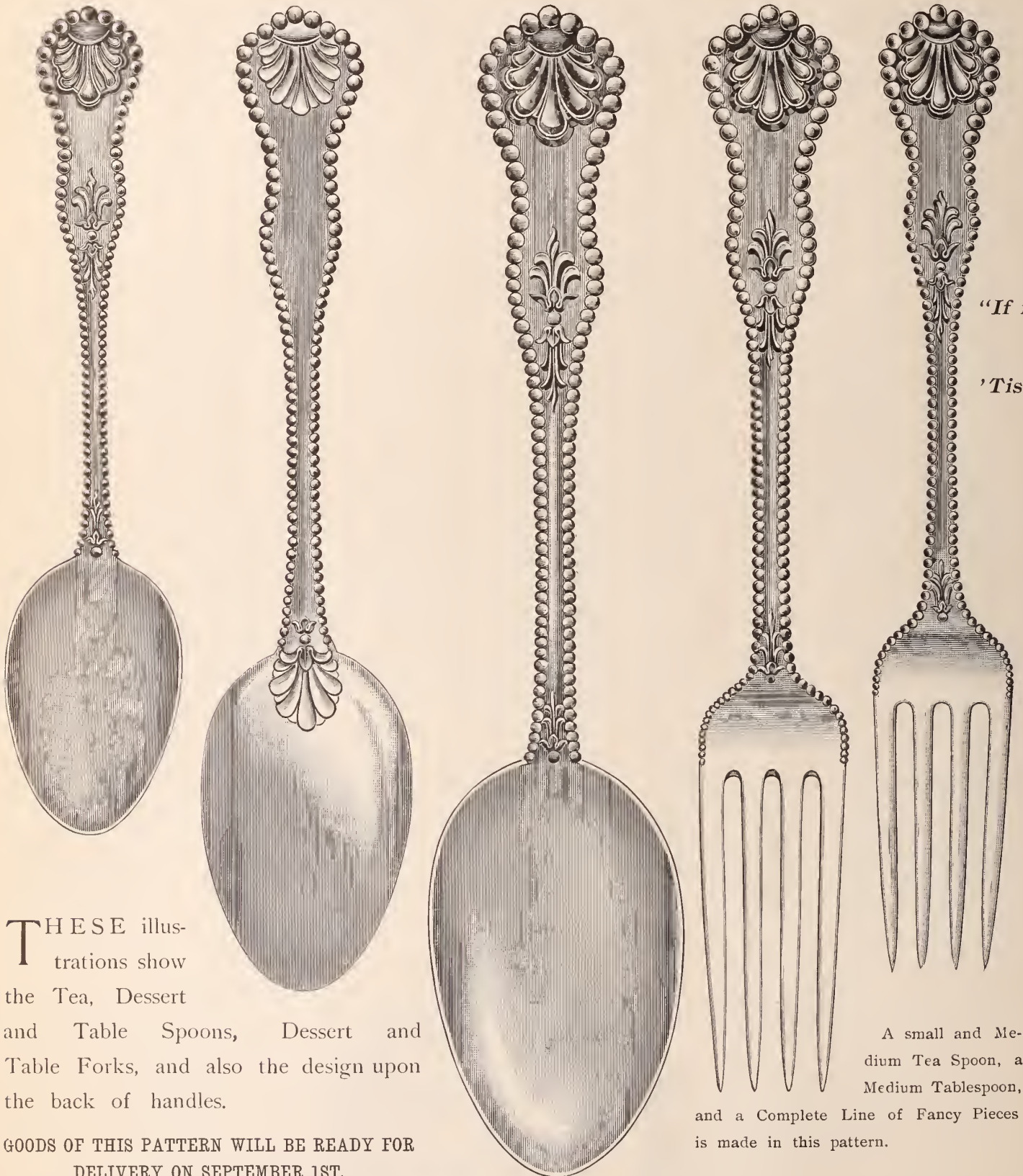
Sent prepaid by mail on receipt of price.

Special Discount to Jobbers.

Price per box, - - 25 cents.



# "CHARLES II."



*"If it be t  
win  
'Tis true t  
pat*

THESE illustrations show the Tea, Dessert and Table Spoons, Dessert and Table Forks, and also the design upon the back of handles.

GOODS OF THIS PATTERN WILL BE READY FOR DELIVERY ON SEPTEMBER 1ST.

A small and Medium Tea Spoon, a Medium Tablespoon, and a Complete Line of Fancy Pieces is made in this pattern.

## Dominick & Haff,

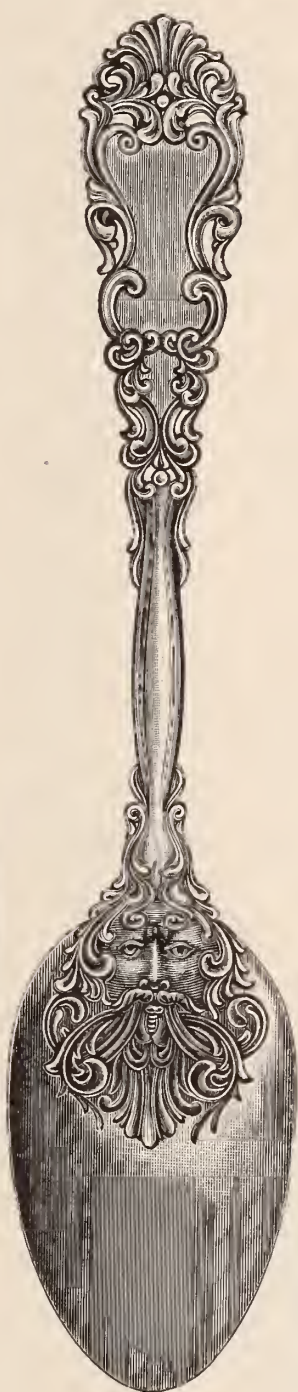
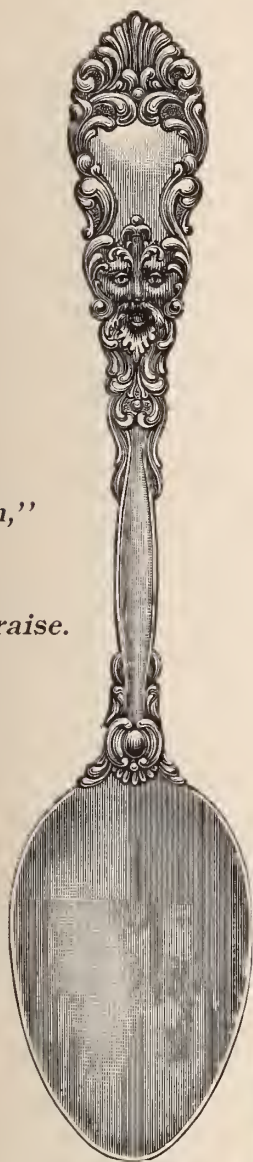
ESTABLISHED 1821.

Makers of Wares in Sterling Silver,  
FOR THE TRADE ONLY.  
Broadway and Seventeenth St., Union Square, N. Y.

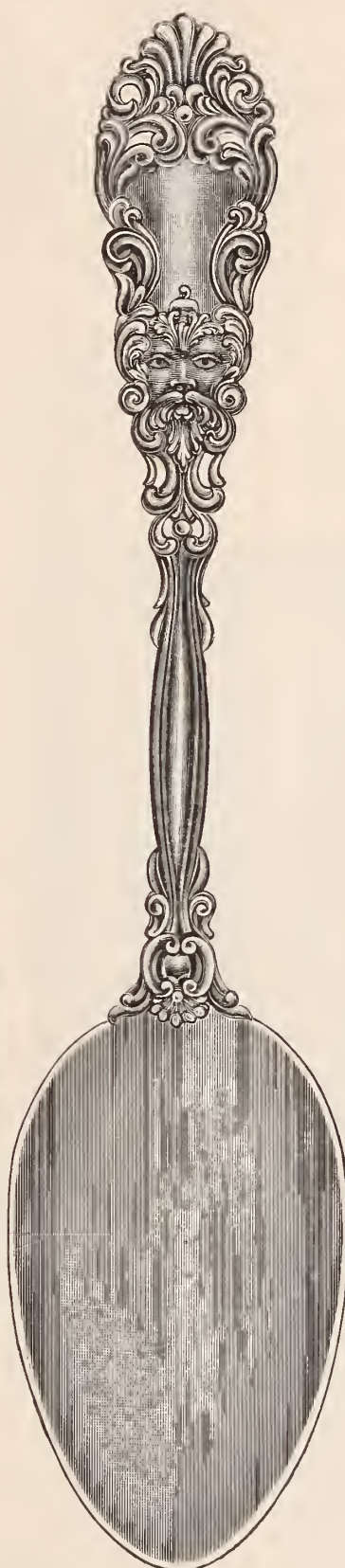


# “RENAISSANCE”

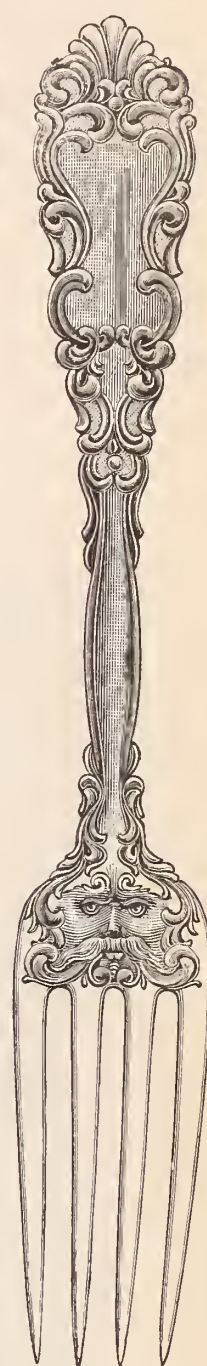
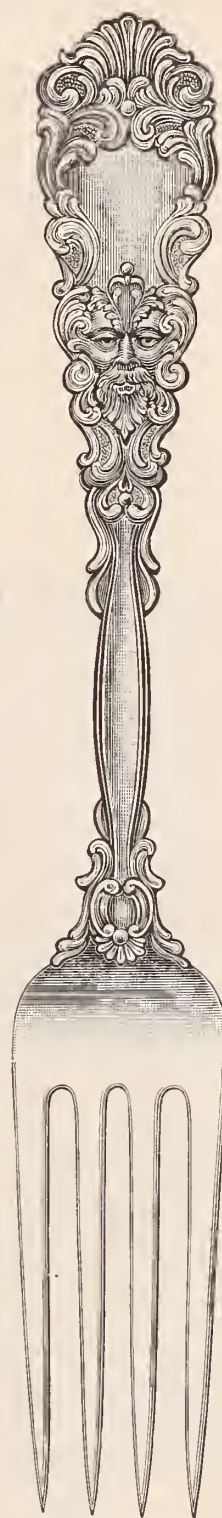
good  
no bush,”  
d  
s no praise.



PIERCED.



PIERCED.



THESE illustrations show the Tea, Dessert and Table Spoons, Dessert and Table Forks, and also the design upon the backs of handles.

GOODS OF THIS PATTERN WILL BE READY FOR DELIVERY ON SEPTEMBER 1ST.

A full line of fancy pieces is made in this pattern. It is also made both solid and pierced.

## Dominick & Haff,

Makers of Wares in Sterling Silver,  
FOR THE TRADE ONLY.  
Broadway and Seventeenth St., Union Square, N. Y.

ESTABLISHED 1821.



**Detroit.**

R. G. Fuller, formerly of Pontiac, Mich., has opened a store at Belding.

J. S. McGlaughlin, Wyandotte, Mich., has opened up a branch jewelry store in Trenton.

A. A. Blashill, formerly of Imlay City, Mich., has opened up a jewelry shop on Gratiot Ave., Port Huron.

W. W. Vo-burgh, Allegan, Mich., is making extensive alterations in his millinery store and will shortly open up with a line of jewelry.

Despatches to Detroit papers state that jeweler Ole S. Leeland, Manistee, Mich., who has been running a store at 313 River St., that city, sold out his stock to Jens Johnson and then left for parts unknown. It is stated that he owes something like \$2,000 to various creditors. Mr. Johnson will conduct the business the same as heretofore.

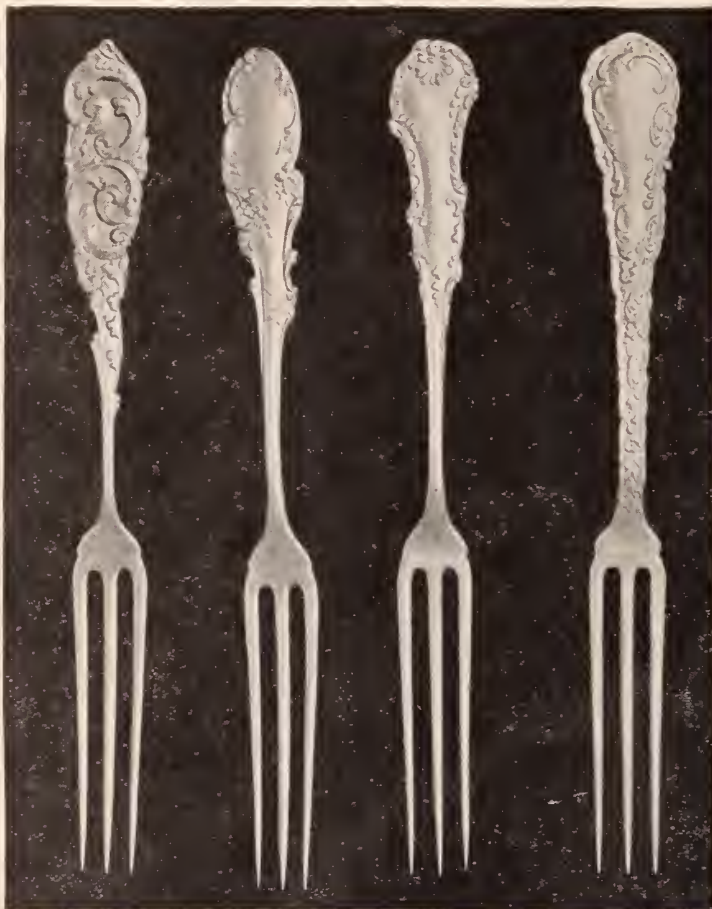
R. W. Man's jewelry store in Clio, Mich., was recently robbed of a large amount of goods. Last week Detective Connelly, of this city, recovered \$150 worth of gold rings at W. Kaufmann's pawn shop, 104 Gratiot

Ave. Arthur J. Willard was placed under arrest at Flint, Mich., charged with the offense, but the property could not be found. He is now recognized as the man who pawned the jewelry in Detroit. He has been examined and bound over for trial.

A distinct improvement was noticed in the jewelry trade here last week. The jobbers say that mail orders are coming in more freely and that the country jewelers are replenishing their stocks which are very low. The city retail trade was also more satisfactory. The following Michigan country jewelers were in the city last week: Mr. Bowman, of H. G. Bowman & Co., Almont; William Ambler, Northville; S. B. Peabody, Birmingham; George Marlette, South Lyons; W. T. Blashill, Oxford; C. D. Lewis, Memphis; A. F. Limpricht, Flat Rock; D. Rogers, New Haven; C. E. Montford, Utica and August Marwede, Alpena.

**BERRY FORKS.**

THIS POPULAR ARTICLE IS JUST NOW IN GREAT DEMAND. WE SHOW BELOW A FEW PATTERNS IN OUR LARGE LINE OF THESE GOODS.



GLADSTONE.

ORLEANS.

GEORGE III.

DAMASCUS

**F. M. WHITING & CO.,**

NORTH ATTLEBORO, MASS.

New York Office, 1128 Broadway, and 208 Fifth Avenue



Sterling Silver, Hollow Ware, Flatware, Toilet Articles, Novelties, Silver Jewelry, Etc.

WE HAVE ALWAYS SOMETHING NEW.

**The Assets and Liabilities of John S. Allen & Co.**

MINNEAPOLIS, Minn., Aug. 15. — J. H. Folwell, assignee of John S. Allen & Co., has filed his schedules which show liabilities of \$24,296.80, and assets as follows: Stock of merchandise, cost price, \$15,840.40, estimated value, \$10,640.31; book accounts, \$5,694.21, estimated value, \$2,370.05; fixtures, \$1,649.50, estimated value, \$463.50; real estate, \$1,800; total nominal assets, \$24,984.11; total estimated value, \$15,273.86. The following is a correct list of creditors:

Holmes & Edwards Silver Co., \$34.60; Rentz Bros., \$24.97; Lapp & Flershem, \$103.70; Seth Thomas Clock Co., \$45.90; David Gunzberger, \$900; Geo. H. Birch, \$100.50; W. H. Atwater, \$200; Bassett Jewelry Co., \$199.83; Keer & Kingsland, \$25; Shafer & Douglas, \$51.60; Non-Magnetic Watch Co., \$11.98; L. H. Keller & Co., \$28.95; Derby Silver Co., \$68.10; W. L. Pettit, \$19.20; Waterbury Watch Co., \$70.25; Seckels & Oppenheimer, \$58.44; Goldsmiths' Mfg. Co., \$41.30; H. B. Sommers & Co., \$34.75; Leopold Weil & Co., \$268.04; Illinois Watch Co., \$399.15; Kent & Stanley Co., \$550.76; Gorham Mfg. Co., \$144.70; H. Z. & H. Oppenheimer, \$74.75; Carter, Sloan & Co., \$346.88; Fink, Bodenheimer & Co., \$6,085.48; Philadelphia Ring Co., \$26; Ernest Adler, \$185; Simons, Bro. & Co., \$492.35; Hayes Bros., \$69.70; Wm. Kinscherf, \$111.20; Strobell & Crane, \$76.25; Kossuth Marx Jewelry Co., \$576.32; H. Muhr's Sons, \$5,975.77; F. M. Sproehnle & Co., \$6,189.35; Journal Printing Co., \$33; Times Printing Co., \$33; Tribune Publishing Co., \$28.29; Penny Press, \$8; Minneapolis General Electric Co., \$20.05; American District Tel. Co. & Holmes Protection Co., \$102; S. H. Clausin & Co., \$29.49; F. J. Salfinger, \$76.44; O. E. Erickson, \$29.62; Mr. Kelly, \$28.50; First National Bank, \$125, secured by collateral, diamonds, valued at \$561.94; J. B. Butin, \$225, secured by collateral, diamonds, valued at \$1,600; Thos. Metcalf, \$50, secured by collateral, diamonds, valued at \$148.73.



# .....THE..... CHRYSANTHEMUM

(DESIGN PATENTED.)

MADE IN COMPLETE LINES.



DESSERT FORK.  
FRONT.



DESSERT FORK.  
BACK.



SUGAR SPOON.  
FRONT.



TEA SPOON.  
FRONT.



TEA SPOON.  
BACK.

## Wm. B. Durgin

DESIGNER AND MAKER OF

### Wares in Sterling Silver

ESTABLISHED 1853.

.....CONCORD, NEW HAMPSHIRE.



## MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan they are utilizing in the conduction of their business.

### A Novel Time Guessing Ad.

MONTGOMERY BROS., jewelers, Los Angeles, Cal., recently put in practice a novel scheme for advertising. They displayed a fine clock in their window to be given to the person guessing the time it would stop. If no one guessed the exact time the clock was to be presented to the Associated Charities.

No one guessed the time and now the directors of the Charities are considering schemes to dispose of their present in a way that will increase the funds of the association.

### An Adaptable Ad.

THE following general ad. is always pertinent when nothing special is to be announced:

### Nulla Dies Sine Linea.

This Spanish proverb translated is

### Not a Day Without a Line,

which peculiarly reflects the character of our business, for we are constantly receiving new goods and always have something unique and new to show customers.

**PUSHE & GRITT,**  
125 Any Street.

Advertising by Devices.

MERCHANTS are beginning to realize that advertising circulars or souvenirs,

being an expensive method of increasing business, must approach the domain either of art or of utility. One of the latest examples of clever and useful advertising cards is the diamond disk issued to the trade by Lissauer & Co., diamond importers and manufacturing jewelers, 12 Maiden Lane, New York. It consists of a card board disk  $4\frac{1}{2}$  inches in diameter, around the edge of which is a series of 24 graduated holes, showing the size of proportionately cut diamonds, of different weights, ranging from  $1/64$  to 5 karats. Lissauer & Co. have their advertisement in the center of the disk.

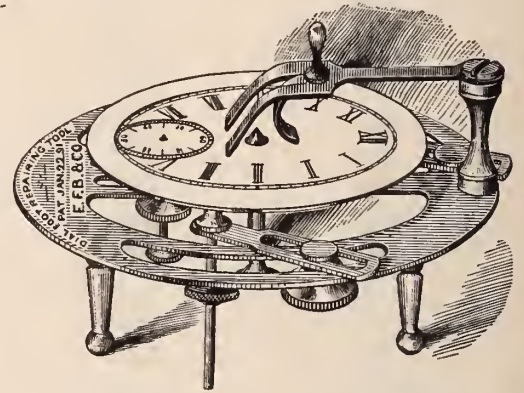
The device will be prized by its recipients as it will serve the jeweler as a convenient guide to determine the approximate weight of a diamond when set.

No better example of the excellent work done by B. & W. B. Smith, architectural wood workers and manufacturers of store fixtures, 220 W. 29th St., New York, could be pointed out than their work in the new store recently opened by the Meriden Britannia Co., New York. The store which was entirely fitted up by B. & W. B. Smith, extends from Broadway to Fifth Ave., on the first floor of the building, and is one of the handsomest in the jewelry trade. The wall cases and tables are of mahogany, while the counter cases are of rosewood. The plate glass used was especially imported for this purpose. The system of shelving and the arrangement for the concealed electric lights were designed particularly for this store. The former gives the cases a capacity of double that under ordinary systems, while the latter permits the silverware to be shown off under advantages seldom if ever before obtained.

## The World of Invention.

THE E. F. B. DIAL FOOT REPAIRING TOOL.

THIS new tool, of which an illustration is here given, is undoubtedly the most perfect device for fitting dials that has come under our notice. The entire operation of fitting and soldering on of the dial feet is done without removing the dial from the tool. The dial rests upon three hollow posts attached to three adjustable arms, which are used to take the measurements of the holes and mark the place where the feet should go, after the dial is adjusted to its proper position by means of two pump centers which locate the seconds and center posts. After marking the places



where the feet are to go, the dial is removed and the enamel is ground off the places; the dial feet are then placed into the hollow posts, the dial is replaced and the feet are soldered fast by blowing the heat against the posts which contain them.

The tool is nicely finished and is nickel plated. It will, we expect, prove indispensable in the fitting of new dials or in repairing old ones.

Ezra F. Bowman & Co., Lancaster, Pa., control the sale of this device.

MACHINE FOR ROLLING FINGER RINGS.

A machine for rolling finger rings and similar articles of jewelry was recently in-

# JOHN R. KEIM, MANUFACTURER OF FINE DIAMOND JEWELRY, 21 East 17th Street, New York.

SOLE AUTHORIZED MANUFACTURER OF THE PALMER COX "BROWNIE" JEWELRY, AND ALL ARTICLES IN ENAMEL OR METAL; BY PURCHASE FOR THE PURPOSE FROM PALMER COX, ESQ., OF HIS COPYRIGHTS, PATENTS, PATENT RIGHTS AND ORIGINAL "BROWNIE" DESIGNS.



vented by Frank Mossberg, of the Mossberg Mfg. Co., Attleboro, Mass. In the top of a standard is secured a table having three stands, on which the operating mechanism is held. The central stand carries the rolls and their gearing, and the two end stands hold the driving shaft. There are three rolls, two of which are held on the inner ends of two short, horizontal shafts held near to each other in parallel positions. The third roll is held over the center of space between the other rolls.

On the end of a shaft having a bearing in the upper end of a sliding block held in ways to the right of the central stand the two rolls have plain or engraved faces, according to the surface designed for the ring, but the upper roll is made plain for the inside of the ring. The sliding box extends down through an opening in the table, and is forked in its lower end to receive the end of a hand lever, which has a segment of gear teeth engaging the teeth of a stationary rack bolted to the under side of the table. By working this lever, with the hand on its outer end, the block and the upper roll can be pressed downward between the rolls to roll the stock, or raised to remove the ring when finished. The roll is adjusted by a screw and kept from changing under pressure of work by a check nut. The lower rolls are operated through a gear wheel. An adjustable guide holds the metal to be rolled, and when a change in style or a larger ring is wanted can be removed.

The stock is first cut into pieces of the exact length, and is then bent around the upper roll; the lower rolls have more surface speed, so as to planish the outside of the ring and prevent the ends from springing apart.

**Proceedings of the American Horological Society.**

CHICAGO, Ill., Aug. 16.—The regular monthly meeting of the American Horological Society was held in their rooms in the Masonic Temple, Aug. 13th, President Parsons presiding. The applications of M. M. Haviland, Pullman, Ill., and Albert Brossard, Clarksville, Tenn., were favorably reported on, and they were unanimously elected to membership.

On motion the president appointed H. H. Hardinge, L. L. Boyle, J. H. Purdy, Franklin Hardinge and Geo. H. Hazlitt, a committee of entertainment, who will make the necessary arrangements for the illustrated lecture to be delivered before the society on Sept. 6th by H. E. Duncan. The American Waltham Watch Co. accepted the invitation of the society to give them an illustrated lecture on horology and have delegated H. E. Duncan, who had charge of the company's exhibit at the World's Fair, to deliver it. Mr. Duncan's ability as a lecturer is well known. The lecture will be illustrated with several hundred dissolving views, which have been especially prepared for this occasion by Mr. Duncan. The society being organized for the purpose of mutual

improvement and dissemination of useful information, no admission fee will be charged, and every watchmaker and every person interested in horology is cordially invited to attend.

On motion the following gentlemen were appointed a committee to meet with a committee from the Swedish Watchmakers' Society and decide upon the rules and regulations governing the issuing of certificates to watchmakers who can pass a satisfactory examination in the theory and practice of watch repairing: J. H. Purdy, Franklin Hardinge, A. W. Johanson and the president.

The chairman announced that H. Paulson will read an essay on watch material, from a mercantile and metric standpoint

at the September meeting. The society has provided a bureau for the purpose of providing unemployed watchmakers with work and for furnishing help to those in quest of watchmakers.

The attendance at the monthly meetings is gradually increasing and the members are showing a lively interest in the affairs of the society. The museum and library of the society are assuming respectable proportions. Over one hundred bound volumes have been contributed or loaned, and there are a large number of volumes of trade papers, etc., ready for binding. In the museum there are something like a hundred specimens of antique watches, a large number of watchmakers' tools and a number of curiosities of various kinds.

# THE JEWELERS' LEAGUE

Of the City of New York.

THE BANNER SOCIETY OF THE TRADE.



1877

1894

PURE MUTUAL.

ARE YOU IN IT?

IT HAS PAID OUT SINCE THE DATE OF ITS ORGANIZATION TO THE BENEFICIARIES OF ITS MEMBERS, OVER **\$1,300,000**  
 AND HAS ON HAND A RESERVE FUND OF **165,000**

NO CLAIM AGAINST THE LEAGUE HAS EVER BEEN DISPUTED.

THE LEAGUE NOW ADMITS MEMBERS TO TWO SECTIONS,

Beneficiaries of SECTION A, FULL RATE, Receive Not Exceeding = \$5,000  
 " " SECTION B, HALF RATE, " " " " = \$2,500

ASSESSMENTS:

|  |           | Sec. A. | Sec. B. |
|--|-----------|---------|---------|
| <b>For the Death of Members of Section A.</b>  |           |         |         |
| Between the Ages of 21 and 29 years inclusive, | - - - - - | \$2.00  | \$1.00  |
| " 30 and 34 "                                  | - - - - - | 2.50    | 1.25    |
| " 35 and 39 "                                  | - - - - - | 3 00    | 1.50    |
| " 40 and 44 "                                  | - - - - - | 4 00    | 2.00    |
| <b>For the Death of Members of Section B.</b>  |           |         |         |
| Between the Ages of 21 and 29 years inclusive, | - - - - - | \$1.00  | \$.50   |
| " 30 and 34 "                                  | - - - - - | 1.25    | .63     |
| " 35 and 39 "                                  | - - - - - | 1.50    | .75     |
| " 40 and 44 "                                  | - - - - - | 2.00    | 1 00    |

We desire to explain the sections A and B to those wishing to become members as follows: 1st—The present membership will pay the same as in the past to deaths in section A and to deaths in section B one-half the amount. New members in section A will pay according to age for deaths in section A as follows, \$2.00, \$2.50, \$3.00 or \$4.00, and to deaths in section B one-half those amounts. New members in section B will pay for a death in section A according to age \$1.00, \$1.25, \$1.50 or \$2.00, and for a death in section B one-half those amounts. These assessments will always remain the same after joining the League.

PRESIDENT, HENRY HAYES, BROOKLYN WATCH CASE CO.  
 SECRETARY AND TREASURER, L. STEVENS, JR.  
 CHAS. HIGBEE, GENERAL AGENT.

For Documents and Full Information, address,  
**JEWELERS' LEAGUE, P. O. Box 930, N. Y. CITY.**



**Connecticut.**

Jeweler C. W. Neal, of Bristol, is away on a two weeks' business and pleasure trip through New York State.

The Phelps & Bartholomew Co.'s clock shop, Ansonia, which has been closed for some time, resumed work Aug. 13th.

Corporation returns: Meriden Cutlery Co.,

capital \$400,000, real estate \$232,950, personal estate \$322,712, debts \$33,139, credits \$28,447.

Jeweler Mather, of Meriden, and wife, who have been staying at the Stevens House, Norfolk, the past month, have returned to Meriden.

M. L. Carter, the Danbury jeweler, has leased a part of his roomy store to J. S.

Brownlow, for piano warerooms, having still ample space for his business.

W. F. Rogers, of C. Rogers & Bros., Meriden, and wife, were in Rome, Italy, at last advices. They leave there for Venice and thence to London. They were to sail for home on Aug. 18.

The Holmes & Edwards Silver Co., Bridgeport, are putting in five days of eight hours each per week. The company have averaged finely in their working time and business all through the last year.

Jeweler Breckbill, of Bridgeport, is wearing his new and handsome adjutants' uniform at brigade camp at Niantic, being now one of the officers of the Connecticut National Guards. He has devised a new badge which is in much demand as a souvenir of the encampment.

Work of remodeling and enlarging the office of the Wm. L. Gilbert Clock Co., Winsted, is in progress. This company have just added to their plant a dwelling house near the manufactory which is to be converted into an enameling department. The enameling ovens are being placed in position.

J. H. Noyes, traveler for the Oneida Community, Limited, manufacturers of silver plated goods, has been staying the past two weeks at Short Beach, near New Haven. He reports business at the manufactory as having been good despite the times, all the past year. The Community have kept nearly their full force employed almost steadily.

Business among the Connecticut silver good manufactories is brightening all along the line. Especially is this the case since the passage of the Tariff bill by Congress. Officials of various of the companies say they anticipate an improvement from this time on. Increased confidence is felt in the business situation. No boom is expected, but the feeling is that the tide has turned in the right direction. Traveling salesmen from many points report an increased inquiry for goods, and more hopeful prospects generally.

**M. Moissan's Experiments.**

**H**ENRI MOISSAN, whose experiments in making artificial diamonds THE CIRCULAR has before described, has recently renewed his experiments. It will be remembered that his plan was to dissolve carbon at a very high temperature in molten iron or silver and to cool the mixture quickly. As iron and silver have the property, like water, of expanding in passing from the liquid to the solid state, the carbon then separates from the fluid mass and is submitted to a great pressure.

M. Moissan has tried various methods of cooling and under various conditions. He has obtained a variety of carbon black or transparent, which in certain lights shows a crystalline appearance. It will mark ruby, resists attack by a mixture of chlor-

**DIAMONDS.**

**Wm. S. Hedges & Co.,**

**Importers of Diamonds,**

And Manufacturers of DIAMOND JEWELRY.

**170 Broadway, New York.**

22 Holborn Viaduct, London.

**Alfred H. Smith & Co.,**

**IMPORTERS**

**DIAMONDS**

AND

**PRECIOUS STONES,**

82 BROADWAY, COR. JOHN STREET,

NEW YORK.

88 Holborn Viaduct, London, E. C.

**R. A. KIPLING,**

Importer of

**PRECIOUS STONES,**

21 & 23 Maiden Lane,

19, RUE DROUOT, New York.  
PARIS.

**FLAT WARE AND  
HOLLOW WARE**

STAMPED

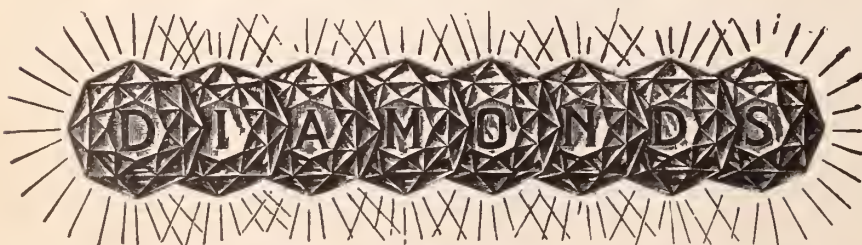


IS THE GENUINE.

Manufactured by

**WM. ROGERS M'F'G CO.,**  
HARTFORD CONN.

**OPPENHEIMER BROS. & VEITH,**  
WATCHES AND



**DUEBER CASES, HAMPDEN MOVEMENTS.**

AMSTERDAM, HOLLAND, 2 TULPSTRAAT. LONDON, ENG., 28 HOLBORN VIADUCT.  
NEW YORK, 35 MAIDEN LANE.



ate of potassium and nitric acid. Its density is 3 to 3.5, and it burns in oxygen at a temperature of 900 deg. Cent., giving about four times its weight in carbonic acid. These are the properties of the natural diamond.

**Syracuse, N. Y.**

C. E. Eager left Tuesday afternoon last for a stay at his cottage on Skaneateles Lake.

Charles L. Becker, of Becker & Lathrop, left on Wednesday for an outing on Otter Lake in the North Woods.

Simon Lesser has returned from a month's trip through Pennsylvania, and left Saturday night for a week's stay in New York and Philadelphia.

Assistant Quarter-Master General E. W. Haven has left for Washington to prepare locations for the New York State forces who will attend the eighteenth session of the Supreme Lodge, Knights of Pythias, of the world, to be held in Washington, D. C., commencing Aug. 27th.

Will and Ben Lesser, of A. Lesser's Sons, who were at Alexandria Bay last week, had quite a thrilling experience while out fishing on Tuesday. It seems that Will hooked a very heavy bass and while trying to land him his line got entangled with Ben's. Noticing that the fish had pretty nearly worked himself loose from the hook, both made a grab for him, upsetting the boat, losing the fish and being thrown into the water. The boys didn't care so much for the wetting, they say, as they did to lose the fish, which would have been, they believe, the heaviest one taken from the St. Lawrence this year.

**Boston.**

Henry W. Patterson, of Smith & Patterson, who has been confined to his home for a fortnight or more with a fractured collar bone, is at his desk and attending to business once more.

The regular monthly meeting of the New England Association of Opticians was held at Young's Hotel, Monday evening. J. C. Ternan, of the Bausch & Lomb Optical Co., Rochester, N. Y., gave an address on "Microscopes and Microscopy."

The Shreve, Crump & Low Co., who have furnished some of the finest club houses and residences in Boston with light fixtures, among the latter being the mansions of Ex-Gov. Oliver Ames and his late brother F. L. Ames, Hon. Richard Olney and F. L. Higginson, has just placed a set of elegant chandeliers and lights throughout the beautiful new building of Boston's swell business men's association, the Exchange club, located in the heart of the wholesale district.

Nelson H. Brown's force has been renovating the interior fittings and making stock preparations for Fall trade.

A. Hirschberg, formerly with E. J. Boyce, has branched out for himself at 375 Wash-

ESTABLISHED 50 YEARS.

**RANDEL, BAREMORE & BILLINGS,**

IMPORTERS OF

**DIAMONDS,**

AND OTHER PRECIOUS STONES.

**FINE PEARLS A SPECIALTY.**

MANUFACTURERS OF

**DIAMOND JEWELRY,**

IN THE LATEST DESIGNS.

Diamonds Recut in Modern Styles or Repaired on Premises.

58 Nassau Street,  
29 Maiden Lane  
NEW YORK.

1 Tulp Straat,  
AMSTERDAM.

1 St. Andrews St.,  
Holborn Circus,  
LONDON, E. C.



ESTABLISHED 1841.



TRADE MARK.

**CARTER, SLOAN & CO.,**

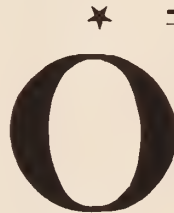
**MANUFACTURERS OF GOLD JEWELRY,**

No. 15 MAIDEN LANE, N. Y.

A. CARTER JR.  
A. K. SLOAN.  
C. E. HASTINGS.

GEO. R. HOWE.  
WM. T. CARTER.  
WM. T. COUGH.

FACTORY, NEWARK, N. J.



**ONE FEATURE**



**THE JEWELERS' CIRCULAR.**

ONE OF MANY,

SEE PAGE 26.

MATTERS IN  
JEWELRY  
STORE KEEPING.



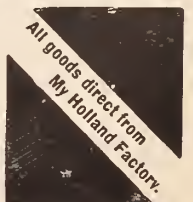
**JOHN N. DISSELKOEN,**

Cutter and Importer of

**DIAMONDS**

FACTORY.  
73 LANGEBLEEKERSPAD,  
AMSTERDAM.

19 East 16th St.,  
NEW YORK.





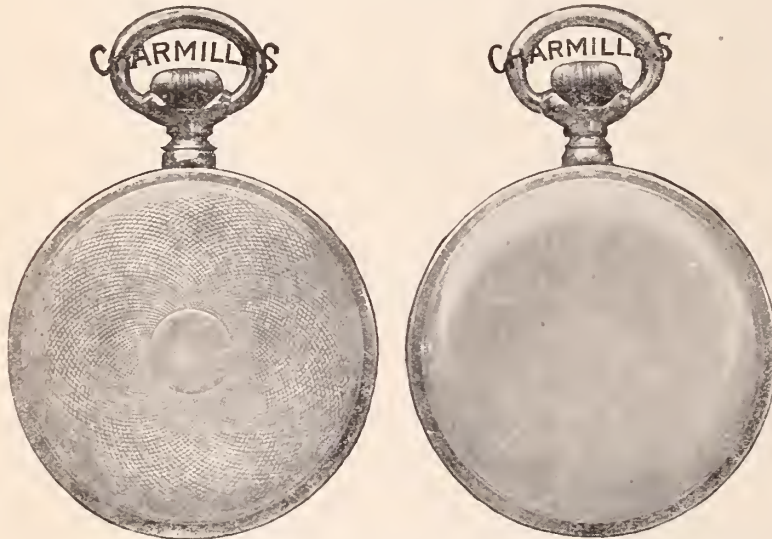
# Just Out!

2 NEW STYLES OF

## "CHARMILLES" WATCHES.

SILVER AND GOLD FILLED.

The high appreciation by the trade of "Charmilles" watches has induced us to still further increase their popularity by the addition of *Silver and Gold Filled*. As the novel construction of "Charmilles" watches admits of the *greatest economy in casing*, this new addition materially *raises the standard of quality* at but slight increase in price.



**No. 20.**—SOLID SILVER, Back and Bezel—fills a long felt want for a good, strong reliable "Boy's" Silver Watch at a *low price*—little more than the price of a regular silver case alone.

**No. 30.**—14-KARAT GOLD FILLED, Back and Bezel with gold-filled bow. These are *not* rolled plate, but are made of *two plates of 14-karat gold* with plate of composition metal between, and are *guaranteed to wear fifteen years*.

Both No. 20 and No. 30 are made in Engine Turned, Plain Polished Jurgensen, Plain Polished Half-Bassine and Engraved.

No. 30 is by far the lowest priced 14-karat Gold-Filled, Complete Watch in the market, quality considered, and is

## A WORLD BEATER.

Can be had from any Leading Jobber. Illustrated Price List sent upon application.

**A. C. SMITH WATCH CO.,**  
No. 177 BROADWAY, NEW YORK.

ington St., room 7, as a manufacturer of diamond mountings.

Godfrey Jepson, jeweler of 13 Winter St., is summering in Europe, and is not expected home until the end of the month.

Buyers in town last week included: Geo. R. Doak, of Vinal Haven, accompanied by the future "& Son" of the concern; Louis Hahn, who is stocking up his new store in Westerly, R. I.; Levi Johnson, Worcester; M. F. Robinson, Springfield.

M. N. Smith, of Smith & Patterson, has been at Rye Beach for a few days; William S. Brown, bookkeeper for the E. Howard Watch & Clock Co., has gone to Onset Bay; E. W. Byram, of the same office, is at Wakefield, N. H.; Marion Gould, bookkeeper at H. T. Spear & Son's, has been at Sunapee Lake a couple of weeks; John Finerty, salesman for E. A. Cowan, is at the White Mountains; Leah Cowan, bookkeeper for E. A. Cowan, passes a fortnight at Old Orchard; George H. Danforth, bookkeeper for Nelson H. Brown, is at Easthampton; Herbert N. Libbey, salesman for Charles May, joins his family at Wakefield, N. H.; Harry A. Harwood has gone to Kennebunkport, Me.

### Philadelphia.

M. S. Fridenberg is spending his leisure time at Atlantic City.

B. Weinberg, of Baltimore, spent some time in Philadelphia last week, on his way to the seashore.

Simon and Jacob Muhr are in the west, their object being the disposal of the stock on hand prior to the dissolution of the firm and the termination of the business.

James Riley, of J. E. Caldwell & Co., has returned from a trip to Atlantic City. J. H. Davison and Henry Chambers, of the same firm, are "doing" Boston and the various New England resorts.

Thomas H. Carroll, jeweler at Columbia Ave., and Park Ave., has got into trouble. He and his mother, Mrs. Catherine Carroll, 1300 Warnock St., were each committed to court by Magistrate Ladner, last week, charged by H. O. Hurlburt & Sons, with failing to make returns for \$2,180 worth of jewelry sent to them on consignment for sale.

Bruce Bonny, of the Gorham Mfg. Co., was in town last week, looking up the interests of his employers in the approaching investigation of Police Sergeant Calhoun, in connection with stolen Gorham silverware. Mr. Bonny has sent a letter to Director Butler, which is calculated to send all the implicated parties to the courts, if not to prison.

### The Failure of Harry A. Leonard.

BALTIMORE, Md., Aug. 20.—Harry A. Leonard, jeweler, on N. Charles St., has made an assignment for the benefit of creditors to Geo. W. S. Musgrave, trustee. The bond was for \$7,000. Mr. Leonard said the assignment was caused by the failure of a New York house with which he had dealings.



## Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

**J.** M. KELLER, of the trio of travelers for Heeren Bros. & Co., Pittsburgh, Pa., claims Wheeling, W. Va. as his birthplace. Having a decided leaning towards the jewelry trade, he



J. M. KELLER.

apprenticed himself to M. Craft, Bellaire, O. He then went to Illinois, and worked at the bench until compelled to leave this work owing to weakness of the eyes. Mr. Keller then engaged in the jobbing business with G. B. Barrett & Co., and remained with them for five years. Two years ago he entered the employ of Heeren Bros. & Co., as traveler, and soon earned a solid reputation for himself by his energy and

strict attention to business. Mr. Keller is a Benedict of many years.

De Lancey Stone, for Shafer & Douglas, has left for a coast trip after three days in Chicago.

M. L. Jacoby, Providence Stock Co., and Mr. Treibs, Treibs Bros., are industriously at work in Chicago.

Morris and E. Wolfe, for Lapp & Flershem, Chicago, left for southern Iowa and Nebraska the past week.

Messrs. Cutter for Iowa and Squire for Michigan, left the past week in the interests of B. F. Norris, Alister & Co., Chicago.

Tom J. Huteson, with Julius King Optical Co.'s lines, started yesterday on his regular extended western trip, as far as the Pacific coast.

Mr. Cheney, for several years with C. H. Knights & Co., Chicago, has accepted the position of salesman for F. M. Sproehnele & Co., same city.

The Towle Mfg. Co. travelers are all out and find business far better than expected. Good trade was secured in every town so far reached.

Simpson, Hall, Miller & Co. are ably represented by H. L. Sherman in Michigan; H. E. Vincent in southern Illinois, and W. F. Adams in Minnesota.

James Brown, of G. B. Barrett & Co., Pittsburgh, Pa., left on Monday for an eastern trip. J. H. Crawford is out on his initial trip for the same firm.

Herman Cerf, of M. Bonn & Co., Pittsburgh, Pa., has just come in from a western trip with a satisfactory report. Sol. Cerf, of the same firm, left on Monday for a skirmish north.

The following traveling salesmen representing L. Black & Co., Detroit, started out last Monday for the firm: M. Strauss, J. Segel, Sol. K. Jonas, J. Trenis, and J. Phillips. They carry a full line of the firm's goods.

W. S. Robinson, salesman for the Ripley-Howland Mfg. Co., Boston, in northern and eastern New England, is compelled by ill health to temporarily give up traveling, much to the regret of a host of his customers. E. H. Litch will be the substitute during his leave of absence.

Joseph Becker, of Jos. Fahys & Co., Cincinnati, and C. C. Offerman, of William Smith & Co., were guests in Detroit of Eugene Deimel, Albert Schaub, Henry Koester and Frank Ring last week. The entire party spent a few days at the Peninsular Hunting and Shooting Club, at St. Clair Flats.

Jewelry salesmen in the Hub the past week included: William H. Jones, Larter, Elcox & Co.; W. S. Campbell, Day & Clark; John W. Reddall; S. O. Bigney, S. O. Bigney & Co.; R. P. Lyon, Roy Mfg. Co.; H. C. Barnum, Shafer & Douglas; Herbert E. Slater, Champenois & Co.; Samuel L. Howland, Eisenmann Bros.; H. A. Friese, Lewis, Kaiser & Luthy.

Otto Young & Co.'s corps of travelers for the season include C. P. Smith, for Michigan, Indiana and part of Illinois; John E. Ford, Iowa, Nebraska and far west; V. G. Cuthbert, Kansas, Missouri, Arkansas, Texas; B. F. Simpson, Wisconsin, Minnesota and Dakota; G. W. Cook, parts of Illinois and Wisconsin; Isaac Springer, Chicago, Milwaukee and St. Louis. All are now in the field.

Paul R. Shordiche, for Lapp & Flershem, Chicago, returned from a successful eight weeks' trip in Wisconsin and found on his desk an appointment as vice-president for Chicago of the Michigan Commercial Travelers' Mutual Accident Association, with headquarters at Grand Rapids. Seven cogent reasons are given why travelers should link their interests with that of the association and admirable features not common with mutual associations can be learned by addressing secretary Fred P. Brand, at Grand Rapids.

The following traveling salesmen passed through Detroit last week: Mr. Bigney, S. O. Bigney & Co.; Fred L. Pettee, Waterbury Clock Co.; R. H. Harris, Ansonia Clock Co.; W. J. Carrow, Mandeville, Carrow & Crane; Louis E. Smith, Towle Mfg. Co.; S. W. Abbey, E. Ira Richards & Co.; Mr. Gregory, Strobell & Crane; W. F. Corey, Corey & Osmun; A. M. Liebman, E. P. Reichhelm & Co.; F. C. Carpenter, Alfred H. Smith & Co.; I. W. Friedman; J. H. Granbery, Reeves & Sillocks; W. C. Coombs, Edward F. Sanford & Co.; and Joseph Nassau, Tagliabue & Co.

R. A. Boyer has left on his maiden trip for A. C. Becken, and will interest jewelers in Wisconsin, Minnesota and the northwest with a fine assorted line of this growing and progressive house.

Jewelry travelers in Indianapolis, the past week included: I. Guntzburger, C. Cottier & Son and Martin Frank & Co.; Alfred R. Varian, Dennison Mfg. Co.; Fred. L. Pettee, Waterbury, Clock Co.; C. F. Friedholt, The Springfels Mfg. Co.; A. Marshuetz, Spencer Optical Mfg. Co.; Clarence P. Yerks, Rest Fenner Smith Co.; John Nathan, Rothchild Bros; Mr. Bliss, Gorham Mfg. Co.; Mr. Porter, R. Wallace & Sons Mfg. Co.; E. A. Tyler, Ansonia Clock Co.; V. L. Burguesser, Krementz & Co.; Geo. Munson, Wm. Rogers Mfg. Co.; Thos. Davis, Middletown Plate Co.; A. H. Atwood, Towle Mfg Co.; J. B. Sandford, Larter, Elcox & Co.; Leon Sichel and representatives of Hampden Watch Co. and Holmes & Edward Silver Co.

Traveling men in Pittsburgh, Pa., last week were: J. A. Keane, Ostby & Barton Co.; Mr. Somers, Thos. Totten & Co.; Jake Adler, L. & J. Adler & Co.; F. E. Treibs, Treibs Bros.; W. R. Cattle, H. E. Oppenheimer & Co.; Mr. Isabel, Louis Strasburger's Son & Co.; G. M. De Gunther, Penn Smithing & Refining Works; Mr. Wagner, Leon J. Glaenzer & Co.; Mr. Hartung, Sussfeld, Lorsch & Co.; Mr. Crane, Strobell & Crane; Mr. Snedeker, E. Aug. Neresheimer & Co.; L. V. Benson, Frank H. La Pierre; E. B. Whitaker, A. F. Towle & Son Co.; Fred L. Baker, Hayden W. Wheeler & Co.; N. A. Copeland, Martin, Copeland & Co.; Ernest Block, W. & S. Blackinton; Arthur Bradshaw, Meriden Britannia Co.; J. D. Barber, Landers, Frary & Clark; H. C. Walton, Wadsworth Watch Case Co.; W. R. Shute, Day & Clark; Mr. Cobb, W. R. Cobb & Co.; F. S. Sherry, Jos. Fahys & Co.; Eph. A. Karelsen, for M. D. Rothschild. Mr. Smith, Jos. A. Flomerfeld & Co.; F. C. Somer, S. O. Bigney & Co.; Charles E. Dorr, Gorham Mfg. Co.

Wholesale jewelry houses represented in Syracuse, N. Y., the past week were: Bip-part & Co., by Otto H. Wolff; Whiting Mfg. Co., A. J. Lasher; Meriden Cutlery Co., C. M. Dillon; Day & Clark, W. S. Campbell; Wm. Schimper & Co.; Wm. Smith & Co., G. B. Osborn; Smith & Knapp, Mr. Smith; J. Goldberg by Mr. Harris; Dazian & Burchell Bros.; Providence Stock Co., M. L. Jacoby; Strobell & Crane, Mr. Gregory; Lincoln, Bacon & Co., H. A. Scofield; the Brooklyn Watch Case Co., P. R. Ketcham; Albert Zugsmith, by A. S. Zugsmith; Julius King Optical Co., Mr. Beckwith; Reed & Barton, Mr. Kenrick; Wm. M. Fisher & Co., A. F. Bailey, Jr.; H. E. Oppenheimer & Co., Jos. Weiss; Ludwig Nissen & Co., Jas. A. Cheney; Hagan, White & Co., E. A. Crump; Odenheimer, Zimmermann & Co., David Zimmermann; New Haven Clock Co., Leon Schwab; C. F. Goodwin & Co., and Wm. Rogers Mfg. Co., C. F. Goodwin; W. F. Briggs Co., M. Briggs; B. L. Strasburger & Co., J. S. Jepson.



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All Advertisements are entitled to one insertion under proper heading. Extra insertions, \$6.00 per annum. Extra Headings, \$12.00 per annum.

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| Security Mfg. Co., 7 Astor House, N. Y. . . . .                       | 43    | <b>'Thimbles.</b>  |          |   |          |
|   |       | Ketchum & McDougal, 198 Broadway, N. Y. . . . .                          | 4        |   |          |
|   |       | <b>Tortoise Shell Goods.</b>   |          |   |          |
|   |       | Potter, W. K., Providence, R. I. . . . .                                 | 5        |   |          |
|   |       | <b>Tool Manufacturers and Dealers.</b>                                   |          |   |          |
|   |       | Allen, Benj. & Co., Chicago, Ill. . . . .                                | 19       |   |          |
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|   |       | Hyde's, J. E., Sons, 22 Maiden Lane, N. Y. . . . .                       | 44       |   |          |
|   |       | <b>Watch Keys.</b>   |          |   |          |
|   |       | Clark, A. N., Plainville, Conn. . . . .                                  | 40       |   |          |
|   |       | <b>Watch Repairers.</b>  |          |   |          |
|   |       | Henry, Peter, Cincinnati, O. . . . .                                     | 19       |   |          |



## Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for **One Cent a Word**. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

Notices under this heading **ONLY** are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.

**WANTED**—By young man of 28 years, a position as salesman in a wholesale or retail jewelry house; 7 years' experience in retail business in New England; best references. Address Yankee, care **JEWELERS' CIRCULAR**.

**INTERESTED EMPLOYE**—Young man, 27, wants for the Fall a position as interested employe in importer's office or retail jewelry store; can invest \$2,000 or \$3,000; practical watchmaker, good salesman and business correspondent; English, French and German; New York preferred. Address offers with all details as to security, salary, etc., to H. K. 24, care **THE JEWELERS' CIRCULAR**.

**SITUATION** wanted by young man of 24, with five years' experience at bench and in retail store. Good steady habits and first class references. Can do plain engraving and have a good general knowledge of the jewelry business. A permanent position in jewelry store preferred. Address W., care **THE JEWELERS' CIRCULAR**.

**SITUATION** wanted by a good watchmaker accustomed to fine work. Good jewelry repairer; good set tools; speaks German and English; best references. Address J. S., care **THE JEWELERS' CIRCULAR**.

**A PRACTICAL** workman, 20 years at the bench; good and hard solderer; tunes and repairs musical instruments; don't engrave; wants to locate on salary or otherwise; good tools; south preferred. W. G. Scott, Gadsden, Ala.

**SITUATION** wanted by September or October, by a first all around man competent to repair chronographs and repeaters; have fine set of tools; best references; sober and reliable; single; age 34 years; south or west preferred; none but those who can pay a good salary and give permanent position need answer. Address Watchmaker, care **JEWELERS' CIRCULAR**.

**SITUATION** wanted as watchmaker, clock and jewelry repairer; first-class references. C. S. F., care **JEWELERS' CIRCULAR**.

**BY** first-class watchmaker, jeweler and engraver, competent to take charge of store. Address Jeweler, Lock Box 472, Madison, Ohio.

**SITUATION** wanted—Young man, 22 years of age, having had over seven years' experience as salesman, in retail jewelry store, desires position as traveling salesman with some jewelry use or kindred line. Can furnish all references from late employer and others. Address W. C. A., care **JEWELERS' CIRCULAR**.

**WATCHMAKER**—Can do ordinary repairing and pivoting. If given a chance of improving will go at low wages in New York or vicinity. Address J. E., 315 Spring St., New York.

**TRAVELING** salesman of good character, a worker, of prepossessing appearance, and a good salesman wants eng. gem. t. Will travel anywhere. Permanent position more of an object than salary. Exceptional references. Address "Experienced," care **THE JEWELERS' CIRCULAR**.

**TRAVELER** with well established trade visiting principal points east of Kansas City, desires a choice line of either gold or silver novelties on commission, firm paying one-half traveling expenses. Best of references. Address Sterling, care **JEWELERS' CIRCULAR**.

## Help Wanted.

**WANTED**—Engraver and watchmaker, good wages and permanent situation in healthy location. H. W. Curtis, Knoxville, Tenn.

**WANTED**—A first-class experienced watchmaker, age 20 to 30. Modest and industrious. Reference required. Watchmaker and jeweler preferred. Davidow Bros., Scranton, Pa.

**WANTED**—Salesmen to sell low-priced silver plated hollow ware on commission. Only those having established trade, and who can give good references need address Confidential, care **THE JEWELERS' CIRCULAR**.

**WANTED**—A young man knowing about stone business. Must have good references. Address Stone, care **THE JEWELERS' CIRCULAR**.

**NOTICE TO DRUMMERS**—Regular salesman wanted to handle a fine selling toy for the holidays, on commission, as a side line. It is easy to handle. For full particulars address The Southington Toy Co., Southington, Conn.

## Miscellaneous.

**I BUY JEWELRY STOCKS**—Manufacturers, jobbers and retailers desiring to dispose of surplus or entire stocks of diamonds, watches and jewelry can find quick cash buyer by addressing Stephen S. Harmon, 1240 Lexington Ave., New York City.

**A SPLENDID** opportunity to invest, in a city of 15,000 inhabitants, center for six railroads.

**JEWELRY AND WATCH BUSINESS.** Store and fixtures nicely fitted up. The finest Summer and Winter health resort in the United States, only five miles from Manitou Springs "The Gem of the Rockies;" thousands of tourists every year; 25 miles of electric street railway; city growing rapidly. Address Lock Box 102, Colorado Springs, Col.

**FOURTEEN** karat gold solder that will flow on eight karat work. With this solder there is no danger of melting low karat specs. No white joints on rings. It is just what you want. Sample by mail 25 cents. F. A. Buck, Room 802, 103 State St., Chicago, Ill.

## For Sale.

**JEWELRY BUSINESS**, well established, no opposition, stock new and clean. Location most desirable in center of village, population 800; fine farming country. Central Minnesota on Mississippi River; fine sporting chance. Cash required, \$1,500. Owner wants to retire. Address N., care of **THE JEWELERS' CIRCULAR**.

**FOR SALE**—Jewelry stock in a manufacturing village of 3,000 inhabitants. Inventory, \$1,700. No competition; no old stock. Toy, Novelty, 5 and 10 cent counters in one half of store can be had if desired. Opposite Post Office. Must close at once. W. E. Coe, New Hartford, Conn.

**FOR SALE**—The oldest established jewelry business in Saginaw, E. S., Michigan. Reason for selling death of owner. Address 208 Genesee Ave., Saginaw, E. S., Michigan.

## TO LET!

Entire Second Floor, with Steam Power, in the Jewellery Manufacturing Building, rear of **17 JOHN STREET.**

Apply to **ENGINEER** on the premises.

## FOR SALE.

### WALL CASES.

Several very handsome Black Walnut and Glass, Side Cases, suitable for silver or plated wares. Made by Lejambre.

Apply to **S. A. BROWN**, at

**BAILEY, BANKS & BIDDLE,**

12th and Chestnut Sts., Philadelphia.

The Jewelers' Circular,

**1869 = 1894,**

Twenty-Five Years.

OLDEST,

BEST,

BRIGHTEST,

NEWSIEST.

# Features.

**WORKSHOP NOTES. PARIS FASHIONS. FASHIONS IN JEWELRY. THE CONNOISSEUR. PRACTICAL LESSONS FOR OPTICIANS. TECHNICAL ARTICLES. LATEST PATENTS. SUGGESTIONS FOR WINDOW DECORATIONS.**

## IT PAYS

TO KEEP IN TOUCH WITH TRADE AFFAIRS.

## DO SO

... BY ...

SUBSCRIBING TO

The Jewelers' Circular.

**\$2.00 For One Year.**

OR

**SEND \$2.50**

FOR A YEAR'S SUBSCRIPTION WITH A COPY OF

# Workshop Notes.



### News Gleanings.

A jeweler has started a business in Lisbon, Ill.

J. H. McKee has opened a new jewelry store in Waddington, N. Y.

Dr. J. M. Patterson has fitted up a plating shop in El Reno, O. T.

C. A. Miller, San Francisco, Cal., has removed to Golden Gate, Alameda Co., Cal.

U. F. Lemire, late of St. Paul, Minn., has opened a jewelry store in Barnesville, Minn.

F. B. Rowe is closing out his store in Rockland, Mass., and will locate at Eastport, Me.

Leopold Furtwangler, jeweler, Greensburg, Pa., who has been very ill is now convalescent.

Edgar J. Hill, Troy, N. Y., has gone on a trip to the lake country in a carriage with his family.

Soleman & Wright is the title of the new firm that has opened a stock of jewelry in Tama, Ia.

Ole Olson has gone from Sauk Rapids, Minn., to Duluth, Minn., to open a jewelry establishment.

The stock of jewelry of Wm. H. Langford, Susquehanna, Pa., was sold at constable's sale Thursday.

Geo. F. Springer will soon occupy his new store in the Springer block, Westbrook, Me., nearing completion.

Henry Plumb, Des Moines, Ia., is making some fine improvements to his already attractive jewelry store.

A. A. Hemphill intends to put up a store in Ballston Spa, N. Y., and occupy it with a stock of watches and jewelry.

The Towle Mfg. Co., Newburyport, Mass., have started up their factory with a large force, after their annual vacation.

B. D. Loring, who was with John P. Farrington, Kingston, Mass., eight years, is about to start a store at Plymouth, Mass.

Henry Melliush, jeweler, Armourdale, Mo., has sold out his business to accept a position on the road for a New York firm.

The Mermod & Jaccard Jewelry Co., St. Louis, Mo., have offered \$500 as a prize to be given at the 34th annual St. Louis fair.

The Norton & Abney stock of jewelry goods at Atchison, Kan., was sold Aug. 15, at the store room, corner 6th and Commercial Sts.

Burglars entered the jewelry store of H. Burwell, at St. Thomas, Ont., last Thursday and stole thirteen watches and other articles.

E. W. Blue, Atlanta, Ga., opened his new store at 29 Whitehall St., Aug. 15. The establishment is very attractive in appearance.

John W. Wilkinson, the pioneer jeweler of Denison, Tex., has made an assignment. The liabilities are placed at \$20,000; assets not given.

X. B. Ringler, Lockhaven, Pa., has confessed judgments aggregating \$3,702.16, and executions on these have been issued to the sheriff.

D. F. Sullivan, Rockford, Ill., states that the plans for refitting his new store are about completed. He expects to be ready for business in the new location not later than Oct. 15.

W. M. Waters, Richland, Wis., has returned from a business trip to Chicago, where he purchased a line of jewelry. He has leased a building near the post office, and will soon have the same transformed into a jewelry store.

Chas. A. Lyman, Milford, Conn., last Tuesday sold out his business to C. W. Goodwin, of Torrington, who took immediate possession. Mr. Lyman has had the step in contemplation for over a year, and now will interest himself in real estate.

Col. W. H. Chaddock, who was one of the most prominent business men of Fredonia, N. Y., 25 or 30 years ago, died on the 7th inst. at Huntsville, Ala., and the remains were brought to Fredonia, and buried in Forest Hill Cemetery last week. He was 65 years of age. Deceased was a jeweler.

Since the reunion opened in Tecumseh, Neb., the town has been overrun with tough characters, and a great deal of petty thieving done. Last week William Conrad, a jeweler, locked his store while he went to dinner, and when he came back found 26 watches, some diamonds and three trays of gold rings gone, amounting in all to \$1,500.

Burglars, early Wednesday morning, entered the store of Ball & Culver, Bridgeville, Del. An entrance was effected by prying off a rear shutter. The loss will amount to more than \$300. About 12 silver watches, several gold watches and chains, a quantity of clothing and groceries were taken. The thieves evidently had a team to haul away the goods. There is no clue to the robbers.

#### Investigation of H. C. Ahlers' Affairs.

SAN FRANCISCO, Cal., Aug. 16. — The creditors of Henry C. Ahlers will probably receive less than 50 per cent. of the \$28,000 due them. In the investigation of the failure the fact has also been brought to light that at least two National banks in this city make loans on diamonds.

Ahlers came from San José about two years ago, and opened a jewelry store on Kearney St. He bought watches, diamonds and jewelry freely from local and eastern houses on credit. He continued to buy until a call was made for a payment of his debts, but it was not forthcoming. M. Schussler & Co., the heaviest creditors, undertook an investigation and found that the stock on hand represented but a meager part of the \$28,000 purchases.

Ahlers was obliged to explain his plan of business. It seems that when he was in need of ready money he would pawn a lot of diamonds for a part of their value. The

creditors, by paying the money loaned, recovered \$5,000 or \$6,000 worth of stock from the pawn shops, and through an order from Ahlers they got \$2,000 worth of diamonds from the Crocker-Woolworth bank and \$700 worth from the First National bank.

After the recovery of this stock Ahlers' assets do not equal his debts by half.

### Pittsburgh.

Clyde Sankey, of the Eisner building, is enjoying his vacation at Mackinac.

The Indian Pebble Optical Co. will open in business in quarters recently acquired in the Penn building.

A. E. Siviter and wife, Wilkinsburg, Pa., are stationed in Ligonier, Pa., for the remainder of the Summer.

Corcoran & Vilsack made the handsome gold and silver medals for the Kriegerbund now in encampment here.

C. C. Will has been appointed chairman of the 23d Ward committee for the 28th National G. A. R. encampment.

C. C. Will leaves this week for a trip to Niagara Falls, etc. Steele Roberts will go east on business and pleasure combined.

The *Dispatch* has already received 29 entries in the race for their handsome trophy lately represented in THE CIRCULAR.

Louis Cerf, of M. Bonn & Co., sailed on Saturday last for Europe. He will visit his parents in Alsace-Lorraine for several months.

A cable dispatch to friends here announces the arrival of E. J. Bubb and family at Liverpool. They will visit relatives at Churchdown.

George Salathe, a manufacturing jeweler of Beaver Ave., Allegheny, has sold out and will devote his time to the development of an invention.

S. Brauchler, Greensburg, Pa.; E. H. Kenneidell, Tarentum; L. C. Brehm, West Newton; F. H. Hayes, Washington; and B. Neville, Dawson, Pa., were on the buyers' list last week.

E. S. Hutchison, of Kittanning, whose store and stock were recently burned out, has entered his store which has been handsomely fitted throughout with new cases and new stock.

G. B. Barrett has fully recovered, and spent last week at his store. Mr. Barrett reports trade as becoming more satisfactory, and expects the National Encampment to boom the business.

R. M. H. Jantzen and William Roe, engraver and watchmaker respectively, will leave their present quarters at 101 Fifth Ave. on Sept. 1st to settle at 80 Fifth Ave. with West, White & Hartman.

The salesroom of West, White & Hartman can truly be designated as "commodious," being 90x30, high-ceilinged, and lighted by enormous windows. The furnishing is in solid oak, and the general effect is very pleasing.



**The Clock School at Furtwangen.**

IN a consular report just issued, on Technical and Trade Schools, J. C. Monaghan, consul at Chemnitz, Germany, writes the following regarding the clock school of Furtwangen:

Furtwangen, a thrifty village of the German Black Forest country, is famous for its school and clocks. From "time immemorial," the Black Forest had been famous for some kind of house industry. The isolated lives of its inhabitants, before coach roads and steam cars, led to hand work during the long nights and dreary days of Winter. After Galileo gave the world his time-measuring pendulum, clock making offered to hand workers as many hopes as almost any other industry. Black Forest clocks claimed and held sure sales at high prices. Down to the late sixties and early seventies, nothing interfered with their success. About that time, machinery began to be employed in the manufacture of clocks. Against Waltham, Furtwangen and the Black Forest were powerless, and trade fell quickly away. The Duke of Baden began to look about for something to save the drooping industry. He found what he wanted in the wood carvings of the Austrian Tyrol and in a school system calculated to lift clock making from a trade to a science. In 1877, the school was opened, wood carving introduced, and clock making in the quaint, queer, out-of-the-way places in the Black Forest took a new lease of life.

The purpose of the school is to advance the interests of the Black Forest clock industry and to give technical education to the mechanical branches associated with the making of clocks, watches and electrical instruments. Its object, further, is to train mechanics, masters and manufacturers. It aids manufacturers in the Black Forest industries by giving advice, assistance and newly acquired knowledge, especially in the matter of new machines, patterns, movements, etc.

The course cover three years: (1) preparatory, (2) clock making (*Fachkurs*), and (3) advanced or supplementary course. The courses comprise theory and practice; the

latter in the workshops in different branches of clock and watch making, the higher or finer mechanics, and electricity. In theoretical work, the hours in Summer are from 7 to 12 A. M.; in Winter, from 8 to 12.

The preparatory course embraces the following studies and hours per week:

| Studies.   | Hours. |
|--|--------|
| Experimental physics.....  | 1      |
| Arithmetic.....  | 2      |
| Geometry, stereometry, and plane trigonometry.....                             | 2      |
| Practical arithmetic and geometry.....   | 1      |
| Geometry drawing (Summer).....   | 6      |
| Instruction in projection (Winter).....  | 4      |
| Free-hand drawing.....   | 2      |
| Business essays and correspondence.....  | 2      |
| Mechanics of solid bodies, with practice.....                                  | 2      |
| Technology and use of tools in clock-making and mechanics, with sketching..... | 2      |
| Bookkeeping, banking, etc.....   | 2      |
| Free-hand drawing, with special reference to the outer forms of clocks.....    | 2      |
| Clock constructing.....  | 4      |
| Constructive practice in clock making:   |        |
| In Summer.....   | 8      |
| In Winter.....   | 6      |

Practical instruction in work with tools, machines, etc., under the direction of trained teachers and practical mechanics, is given in the morning, during such time as the classes or members of the classes are not reciting or listening to theoretic instruction, and in the afternoon. The time occupied in instructing in the courses is as follows:

The preparatory course for clock makers, including the preparation of materials by filing, turning, boring, fixing and making tools, production of parts of watches and clocks, 48 hours a week in Summer and 44 hours in Winter; for fine and electro-mechanics, filing, turning, forming, running machines, fixing and making of tools and small apparatus used in the finer mechanics, and for treating electricity, 47 hours in Summer and 43 hours in Winter; in the clock and watch making course and fine mechanics for clock and watch makers, in the production, putting together, separating and adjusting works of all kinds, 41 hours in Summer and 37 hours in Winter; for fine mechanics and electro-mechanics, in the preparation and making of electric clocks, telephones, microphones, compass, etc.,

after drawings, 43 hours in Summer and 39 hours in Winter.

In the advanced course for watch and clock makers in the making of clocks and watches for special purposes, chronometers, chronographers, marine watches, clocks, etc., 53 hours per week in Summer and

| Studies.  | Hours. |
|---|--------|
| Production, direction, and manipulation of electrical currents.....                                   | 2      |
| Constructive practices in the mechanical and technical treatment of electricity:                      |        |
| In Summer.....  | 8      |
| In Winter.....  | 6      |
| Practice in calculating clock works for special objects and the construction of special machines..... | 2      |
| Practice in construction in watch and clock making:   |        |
| In Summer.....  | 8      |
| In Winter.....  | 6      |
| Measuring, changing, and manipulation of electrical currents.....                                     | 2      |
| Construction in the realm of electricity:   |        |
| In Summer.....  |        |
| In Winter.....  | 6      |

49 hours in Winter; for fine and electro mechanics in the making and finishing of measuring instruments for use in electrical machinery, etc.—lamps, dynamos, etc.—after drawings, 53 hours in Summer and 49 hours in Winter.

The means for instruction include a large collection of all kinds of tools, instruments, drawings, models, etc., and carefully constructed and equipped schoolrooms. Besides these, factories, electric plants, etc., are often visited and operated by the scholars under the direction of their teachers or mechanics of the places visited. There is also a library, in which most of the books relating to clock and watch making and the technique and mechanics of clock and watch making and electricity are to be found. There are illustrations, drawings, implements, tools, etc., machines for tool making, tool repairing, etc., a reading room and a room for drawing, which are open to the scholars from 7.30 A.M. to 9.30 P.M., and all day on Sundays and holidays.

For the preparatory class, graduation from the *Volkschule* (equal to our grammar school) or proof of equivalent knowledge is necessary.

For the *Fachkurs*, the pupils must be at least 15 years old and have graduated from the preparatory course or possess as much knowledge and practice as is given therein.

For the advanced course pupils must be 16 years old and must possess as much knowledge, theoretical and practical, as is given in the two preceding courses; strangers can enter, if qualified, as above indicated, but must yield tools and machines to the regular German students or those who take a full course. The full course is open to foreigners.

Tuition (*Schulgeld*) is \$6 per year. Most of the material used, except such as breaks easily, is furnished free.

There are scholarships. Examinations

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and prizes take place, as with us, at the end of the year, although there are those who favor the total abolition of examinations at the end of terms or years, claiming that the teachers' records are a much better basis for awards of diplomas and certificates than examinations.

In conclusion I beg to call attention to the importance attached to drawing of all kinds and in all kinds of schools by German educators. It was so impressed upon my mind and its results are so palpable and manifold that I cannot but commend it to the consideration of such teachers as may read these lines. Not what the Furtwangen and the Black Forest are with them, but what they would be without them, is the problem that presses home on German educators and legislators. Not what we are without them, but what we would be with them, is the question for us to ask. Such schools would prove public blessings in Waltham, Waterbury, Elgin, etc.

### Springfield, Mass.

Jeweler F. D. Barton, of Palmer, with his family, has gone to Block Island for a short vacation.

Hugh Manning, a son of jeweler Manning, and another young Springfielder will start a weekly paper in Norwich, Conn., to be known as the *Norwich Herald*.

E. C. Merrill, traveling representative for D. C. Percival & Co., Boston, who has been quite ill with rheumatic fever at his home in this city, has so far recovered as to be able to resume work.

O. W. Bullock was in town for a short time Saturday on business and left later to join Mrs. Bullock, who is in Burlington, Vt. They left this city last month for an extensive carriage drive and have already covered 750 miles, but will make it an even 1,000 before they return.

F. A. Hubbard has again secured the contract for furnishing the diamonds to be given as prizes at the bicycle tournament in this city next month. This is the second year that Mr. Hubbard has been awarded the contract in competition. The contract calls for 60 stones, of the aggregate value of \$4,000. Two of the stones are to cost \$300 each and the others range in price from \$20 up to that amount. This year the stones were selected in a different manner from that of last year, when mounted stones were bought and Mr. Hubbard placed \$100,000 worth of the gems before the committee to select from, there being four grades of diamonds shown. Now the stones will be set in this city and Mr. Hubbard has secured the services of an expert diamond setter from New York. The setter will sit in one of the windows of Mr. Hubbard's store to do the work and will set a certain number of stones each day for two days, while a representative of the club and a police officer will keep watch over the work in order that the proper diamonds are set and that none of them are stolen.

## The Latest Patents.

ISSUE OF AUG. 14, 1894.

**524,386.** ELECTRIC TIME-RECORDER. HARRY T. JOHNSON, Elizabeth, N. J. Filed Dec. 26, 1893. Serial No. 494,724. (No model.)

**524,523.** CUFF-BUTTON OR STUD. CHARLES C. CHAMPENOIS, Newark, N. J. Filed Apr. 16, 1894. Serial No. 507,651. (No model.)



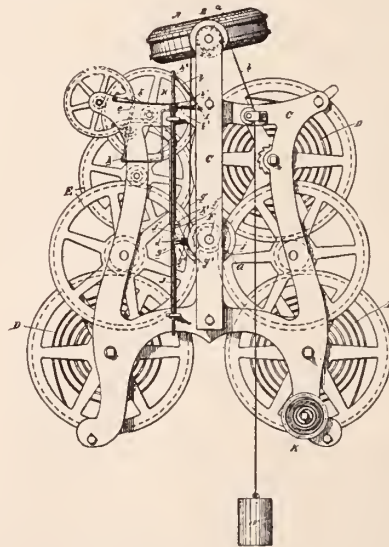
The herein described button or stud, comprising therein, two perforated disks *d* and *g*, a spring yoke *e* between said disks, said yoke having a push or finger *e*, spring-portsions *e*<sup>2</sup> and *e*<sup>3</sup>, and holding arms *e*<sup>6</sup> and *e*<sup>7</sup> connected therewith, a triangular shaped piece *f* in said casing, against which said spring yoke is forced when the finger piece is operated, to press said arms *e*<sup>6</sup> and *e*<sup>7</sup> apart, and a shank or stem adapted to be engaged by said spring yoke.

**524,589.** FINGER-RING GAGE. EMIL GRUEBEL, Baltimore, Md. Filed Mar. 13, 1894. Serial No. 503,422. (No model.)



In a finger ring gage, a series of plates each one of which has two gage holes of different sizes and a tip at the outer end for the purpose described, combined with a straight pivotal pin and a suspensory loop also pivoted to the said pin.

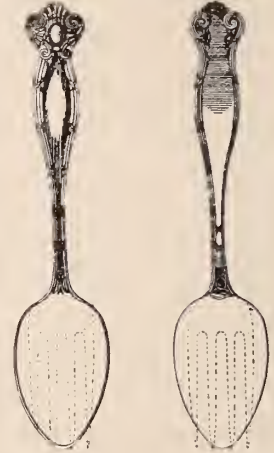
**524,671.** WINDING MECHANISM FOR TIME-PIECES. HENRY SCHUMACHER, San Francisco, Cal.—Filed April 25, 1892. Serial No. 430,604. (No model.)



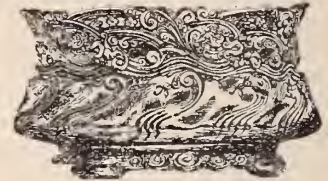
The combination with a time movement of an auxiliary winding movement comprising a train of driven gearing, the final shaft of which is provided with a notched disk and a loose drum having a pawl to engage said notch, means for disengaging the pawl, a connection between said loose drum and the winding shaft of

the said time movement, means for automatically locking and releasing the auxiliary winding mechanism at stated intervals to permit the drum to turn loosely in one direction and to permit it to be turned in an opposite direction by the notched disk when the pawl engages its notch and thereby operate the winding shaft of the time movement.

**DESIGN 23,557.** HANDLE FOR SPOONS, &C. GEORGE P. TILTON, Newburyport, Mass., assignor to the Towle Mfg. Co., same place.—Filed July 21, 1894. Serial No. 518,280. Term of patent 7 years.



**DESIGN 23,558.** VESSEL. JOHN T. CURRAN, Brooklyn, assignor to Tiffany & Co., New York, N. Y.—Filed April 21, 1894. Serial No. 508,524. Term of patent 3½ years.



**TRADEMARK 25,115.** WATCHES. ADOLPHE SCHWOB, New York, N. Y.—Filed July 14, 1894.

## NEW HAVEN WATCH Co.

*Essential feature.*—The words "NEW HAVEN WATCH Co." Used since October 1, 1887.

The stock of materials, etc., brought by E. & J. Swigart, Cincinnati, O., from the Providence Jewelry Co., St. Louis, Mo., was large and complete, and the purchasers are prepared to give the trade the benefit of the good bargain they made.

Over 150 new designs in rings have just been introduced by J. B. Bowden & Co., the well known ring manufacturers, 3 Maiden Lane, New York. This firm have now on hand the largest and finest assortment of rings they have ever shown.

A novelty in silver shown by E. G. Webster & Son, 44 Madison St., Chicago, is an orange peeler consisting of a silver handle with steel rod, the rod having a knife blade projecting from one side near the end and the end turned over and flattened in hook shape for removing the peel without using the fingers. It is a useful article in connection with the orange cups.



Letters to The Editor.

A PLEA FOR BETTER DIAL FASTENINGS.

Editor of THE JEWELERS' CIRCULAR:

I have often wondered in these days when every company claim to make "world beating movements," why it is that better dial fastenings than the present screw, which is almost universally used in both foreign and American watches, should be still employed. It is a daily occurrence to take in watches with loose dials with one or more screws lost, while screws will *back up*, locking the movement in the case, which is not pleasant to have take place, particularly when one is in a hurry. New movements reach me with loose dials and lost screws, the latter sometimes blocking the train; mashed threads and stripped threads in plate are frequent, while I have seen the dial foot

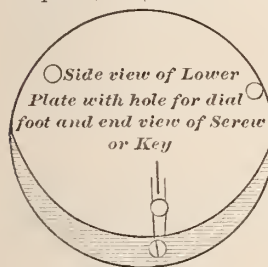


FIG. 1.

stretched until it reached through the pillar plate and then pin inserted. Nothing is more annoying to a watch wearer than his time-keeper having the "rattles." He will take it to the competitor of the jeweler who sold him the watch, who he will make a victim of abuse, while perhaps the only thing the rival does is to mash the screws, make a charge, and he goes on record as the "best workman in his section."

Now it often happens that after the movement is cleaned the dial screws are not in their place, having been lost on the floor during cleaning. It is a well kept material case that contains every maker's dial screws. Thus the impulse is to force the nearest, selected from a job lot, into the hole without regard to the number of threads to the inch, for who can afford the time to make a screw, when busy and when competition is so rife. Brother watch-makers, this has been my experience; let me hear from you.

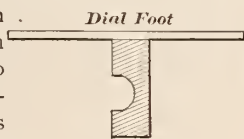


FIG. 2.

I learned that the American Waltham Watch Co. have made models of new dial fastenings, but have not introduced them yet in any of their movements. The screw should be abandoned as troublesome, for it is only guess work how far to draw it to release the dial feet. I was shown, some time since, a number of screw actions which are an improvement on the present method, but it remained for Chas. D. Smith, of Bridgeport, O., to invent several fastenings, wide departures from screws, patent for which is pending and which I had the pleasure of examining. One in particular, if applied and adopted by reputable makers, would come to the front. I will attempt to describe it.

Fig. 1 represents a tempered rod, of same diameter as screw head, passing at right angles through the pillar plate and intersecting the hole for dial foot, occupying half of the hole; the rod is notched, serving to make an opening for the reception of dial foot. The foot (fig. 2) is notched to receive the rod, when turned to right, locking same with downward pull. *Execcentric or Key holding Dial into Plate*  
In fig. 1 there is an interrupted groove, banking against a screw in groove through the plate; three-fourths of a turn to left makes a positive opening, when the dial will lift off. A three-fourths of a turn to right is positive locking. The rod is slit, forming a spring tension to prevent rattle and jarring loose. Fig. 3 is a front view showing slit.



FIG. 3.

This would prove a permanent fastening, as it could not become loose, and it would not be necessary to remove it while cleaning. I venture to say it will prove a boon to the trade. I would be pleased through your CIRCULAR to hear from others.

S. MACMURTRIE.

**Broken Cylinder.**—In most cases of broken cylinders, we usually have the upper half, and the lower and most important part is missing. We all have our own pet methods for such a job, and it is a job that many dislike very much. But I would rather put in a new cylinder than a new staff, for I can do it more quickly and get much more for it. We first, as in measuring for a new staff, measure the total length, and then measure the length of the old cylinder from the under side of hub to the end of the top pivot, and the difference between the two measurements will give the length of the lower part of the cylinder and pivot, and this will be of some use as a guide in selecting an unfinished cylinder of proper length. Having selected one, we proceed to center it in the lathe in a finely centered chuck, leaving the lower end exposed. Turn the lower pivot first; then finish off any surplus body or shell from the lower part of cylinder, as necessity demands. For obtaining measurements required for this work, THE CIRCULAR has repeatedly published the cuts and descriptions of little tools, to which the reader is referred. A very useful one may be described as follows: It is a long screw having a long pivot at one end, which enters the lower jewel hole and rests on the cap jewel, and the brass tube into which it fits is shaped like a small shoe at its lower end. After the lower end is finished, the shellac is turned back as in turning the staff, and the cylinder turned true as the shellac is cut away and finally cut off at its proper length preserving as before as fine a center as possible, after which the cylinder is reversed and finished.

Julius Cronan has a new jewelry store in Kewanee, Ill.

Workshop Notes.

**Rounding a Pivot.**—In rounding a pivot a highly polished burnisher is used. Always begin from the edge to the center of the pivot, for if it is polished from the center to the edge a burr will be found which will sometimes give trouble.

**Errors in Poise of Balance Spring.**—One proof that difficulties of errors in the poise of balance spring are encountered to a greater or less extent in all balance springs, will be found in the fact that *no* two springs adapted to the same balance will give exactly the same results in the vertical positions, though we all know that all other conditions of the movement and escapement remain unchanged.

**Ratio of Spring to Balance.**—The momentum of a moving body varies with its velocity, and in the coils of a balance spring the variation is according to the square of their distances from their centers of motion, and as the center of gyration in the mass of each coil is always nearer the center of motion than are the balance screws, it is self-evident that these two factors bear unfavorable relations to each other, and consequently the one cannot be made to compromise with the other for the faults of either.

**Concerning Isochronism.**—Some are under the impression that an isochronal spring will correct vertical position errors, but this is a mistake, still it has much to do with the horizontal positions as compared with the vertical. There are many factors which play important parts in the rate of any watch run in all the positions. Sometimes two of these will compromise favorably with each other, while others will tend to aggravate and augment the errors. Of these factors it is enough to mention: Want of isochronism; unequal frictions in the different positions; side shake of balance pivots; slight errors in poise of balance; various escapement errors, etc., together with errors in the *poise of the balance spring*.

**Quarter Screws.**—If a watch provided with quarter screws in the balance should be tested for 12 hours in the four vertical positions, a correction of its errors could be arrived at by means of the screws; but when thus corrected, if the watch is run for 24 hours in the same positions, the result would be altogether different. Our reason for this is that, in a movement with going barrel, during the first 12 hours after winding, the balance describes arcs of, say, 540° or thereabouts; while during the most part of the last 12 hours, the arcs are reduced to in the vicinity of 360°. Now any change of the screws which gives favorable results for the first 12 hours will act exactly the reverse during the last 12 hours. If this statement of facts is doubted by any one a few experiments will demonstrate its truth. In order that I may not be misunderstood, it will be remembered that in the foregoing I treated with the vertical positions only.



## Precious Stones in North America.\*

BY GEORGE F. KUNZ.

DIAMONDS.

(Continued from page 38, Aug. 15.)

**T**HIS subject of diamond-cutting in the United States is worthy of consideration when we remember that there have been imported into the United States since 1868 more than \$175,000,000 worth of diamonds, and about \$15,000,000 worth in the year between June, 1892, and June, 1893. Of these the original rough stones could not have cost more than one-half. The difficulty with the diamond-cutting industry in this country is due, as above noted, to the inability of the dealers to obtain the rough stones at first hand, and the fact that diamond-cutting is an old established industry, and in many ways waste is prevented by a more economic system of working.

The pioneer diamond cutter in the United States was Mr. Henry D. Morse, of Boston, Massachusetts, who in early life learned the engraver's art and later became a jeweler.

In 1869, Mr. Morse had delivered to him the Dewey diamond, weighing  $25\frac{1}{2}$  karats, which was found near Richmond, Virginia, and by adroit manipulation and due regard to lights and geometric relations, produced from the rough stone a gem weighing  $11\frac{1}{2}$  karats, which permanently established his reputation as a cutter and polisher.

Shortly after the great yields of the South African diamond fields began to attract the attention of the trade in 1871, Mr. B. S. Pray, of Boston, at that time engaged in the African diamond trade, brought to this country a parcel of rough diamonds with the intention of seeing what Mr. Morse could do in the way of cutting. The two men associated themselves in business, and in a short time the industry of diamond cutting was an established fact in this country. The Morse Diamond Cutting Co. was the style of the firm, and American dealers

\*From the U. S. Geological Survey.—Mineral Resources of the United States, 1893. Just issued.

watched the result of the undertaking with much interest. Dutch workmen were employed at first, working under Mr. Morse's supervision. Conformably with their long established custom, the workers maintained secrecy with respect to their art; but Mr. Morse, already familiar with the work, took pains to acquaint himself with all details, which he communicated to apprentices in a shop established in the suburbs of Boston. When the former finally struck, Mr. Morse was ready for them, and his American hands, men and women, took the places of the Amsterdam cutters at once.

The firm of Crosby, Morse & Foss, which succeeded the Morse Diamond Cutting Co., was dissolved in 1875, Mr. Morse going into business on his own account as a cutter and dealer in diamonds. In 1887 he again associated himself with one of his old partners, under the style of Henry D. Morse & Charles D. Foss. Mr. Morse died on January 2, 1888, after having lived to see the art introduced by him extended to about a dozen cutting shops in this country at the time of his death.

In 1870 Mr. Herrmann started the New York Diamond Cutting Co., in New York city. In his attempt to establish this industry in the United States he has sunk three fortunes, but he still has faith in this ultimately becoming a diamond-cutting center.

Both Mr. Morse and Mr. Herrmann taught the art of diamond cutting to girls, which led to the taking up of this industry by women, not only on this side of the Atlantic but to a large extent in France, Switzerland, and other European countries. It was really these pioneer diamond cutters that increased the taste and proficiency of the workers abroad; for cutting diamonds as they did, with mathematical precision, they created a demand for such work here, which the foreign cutters had to acquire the skill to meet; and the result was a style of diamond cutting never before equalled.

*Changes in cutting machinery.*—In Mr. Morse's shop, in 1872, Mr. C. M. Field invented the first diamond-cutting machine, which has made it possible to do the work faster and with more precision than by the

old hand process. It has been adopted in some of the larger establishments in the United States, although abroad its true value has not yet been fully recognized.

Sir Henry Bessemer has devised for the London cutters an endless rope that furnishes the power for as many as ten diamond mills at the same time, thus doing away with the long belt for each machine. Now, an individual dynamo for each mill is suggested, thus dispensing with the belt entirely, saving power and making it possible to cut diamonds with more cleanliness than with a moving belt. This is also of interest when one realizes that small dynamos could be attached directly to precious stone polishing wheels, to the gem-cutting lathe, or better still, to the revolving drill, such as is used for the dentist's work and gem-engraving, thus producing, as in the days of ancient Greece and Rome, more artistic finish than would be possible by the horizontal lathe method. This method of gem engraving was fully described by the writer in a paper read before the New York Academy of Sciences, May 25, 1884.

RUBY.

On the Reeves farm, near Franklin, Macon County, North Carolina, in an alluvial deposit, some very interesting crystals of ruby have been found in flat, hexagonal, tabular forms, occasionally 10 to 12 millimeters in diameter and from 2 to 5 millimeters in thickness. Some of these crystals were of fairly good ruby color. One gem weighed when cut three-fourths of a karat; a number of others weighed from one-sixteenth to one-half of a karat, all of good color and quite equal to the medium rubies from Burmah, one gem selling for \$50. Some investigation has been made, but as yet they have not been found in sufficient quantities to warrant working the ground. Associated with these rubies are some irregular fragments of almandite garnet, very light in color, which, when cut, produced stones of unusually brilliant, rare, and beautiful tints, many of which have found ready sale at from \$2 to \$10 each. In many respects this was one of the most beautiful varieties of almandite garnet ever found.

It is to be hoped that the Burmah Ruby Mining Company will be more prosperous under its new lease, for which it will now pay the sum of 300,000 rupees instead of 400,000, as formerly, the Government, however, receiving a royalty of 30 per cent. on all rubies found, and the company relinquishing its right to mine for rubies in the whole of Upper Burmah, but securing the exclusive right to mine for rubies in the Mogok district, where the mine is situated and to which rubies have hitherto been confined. Up to 1893 the company has not been fortunate enough to declare a dividend.

(To be Continued.)

## The truth about the Golconda Gem!

**Y**OU HAVE HEARD, but do you BELIEVE that the GOLONDA GEM is the finest White Stone and the nearest approach to the Diamond ever produced?

The PROOF IS SIMPLE. See the line at your jobber's. Experienced as you are you will find it difficult to distinguish the Golconda Gem from a genuine Diamond. Beyond question it is the finest thing ever produced. This line, which is MADE SOLELY BY R. L. GRIFFITH & SON, 129 EDDY ST., PROVIDENCE, R. I., comprises many NEW and ATTRACTIVE GOODS, in SCARF PINS, STUDS and DROPS, in SOLID GOLD and PLATE. If you are not carrying it you are losing sales. A word to the wise is sufficient

With "no time like the present" I'm made to agree  
By the watch my employer presented to me.

—Yonkers Gazette.





TRADE MARK.

# L. STRAUS & SONS,

IMPORTERS AND MANUFACTURERS,



TRADE MARK

China, Pottery and Glassware, 42, 44, 46 & 48 Warren St. and 116 Chambers St., N. Y.  
 PARIS, CARLSBAD, RUDOLSTADT, LIMOGES, STEINSCHONAU.

**We Know** THAT WE CAN GIVE YOU BETTER RETURNS ON YOUR OLD GOLD AND SILVER OR WASTE THAN ANY ONE ELSE. TO PROVE THIS STATEMENT GIVE US ONE TRIAL.



**GEO. M. BAKER,**  
 PROVIDENCE, R. I.

GOLD AND SILVER REFINER  
 AND SWEEP SMELTER



STRONGEST GUARANTEES.

Quality Maintained.

Prices to Suit the Times.

Ask for our New Prices and Terms for 1894.

**American Watch Tool Company,**  
 Chymistry Dist., Waltham, Mass., Stoney Batter Works.

## B. H. WADE,

AUCTIONEER FOR THE JEWELRY TRADE.

Box 250, Buffalo, N. Y.

Sales made for established Jewelers at their place of business.

Reliable! Responsible! Successful!

PROFITS GUARANTEED.

Twelve years' experience in the sale of Watches, Diamonds, Jewelry, Bric-a-Brac and Art Goods.

If you want money and want to make money, write me for particulars.

### DIAMOND LAPS.

ALL SIZES.

For Grinding Stones, Small Drills or hardened Steel, will cut anything. These Laps are made of Norway Iron, charged with Diamond Dust, exactly the same as those used by Diamond Cutters. Will fit any American Lathe. Ask your jobber for them or sample sent by mail upon receipt of \$1.00.

F. W. HALL, - 178 Broadway, New York.

**ALBERT BERGER & CO**  
 47 MAIDEN LANE, N. Y.  
 Spectacles & Optical Goods,  
 GROUND LENSES A SPECIALTY.

# CARBORUNDUM.

## Net Retail Price List of Carborundum Wheels.

ACHESON'S PATENT, February 28th, 1893.

| Diam. in Inches | THICKNESS IN INCHES. |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       | Rev. per Minute. |        |
|-----------------|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|------------------|--------|
|                 | 1/4                  | 3/8   | 1/2   | 5/8   | 3/4   | 7/8   | 1     | 1 1/4 | 1 1/2 | 1 3/4 | 2     | 2 1/4 | 2 1/2 | 2 3/4 | 3     | 3 1/2 |                  | 4      |
| 1               | \$.15                | \$.18 | \$.20 | \$.23 | \$.25 | \$.28 | \$.30 | \$.35 | \$.40 | \$.45 | \$.50 | \$.55 | \$.61 | \$.65 | \$.70 | \$.80 | \$.90            | 18,000 |
| 1 1/2           | .18                  | .22   | .25   | .28   | .31   | .33   | .35   | .40   | .45   | .50   | .56   | .62   | .67   | .73   | .78   | .90   | 1.00             | 14,000 |
| 2               | .21                  | .25   | .31   | .34   | .37   | .40   | .42   | .46   | .52   | .58   | .65   | .70   | .77   | .85   | .91   | 1.01  | 1.20             | 11,000 |
| 2 1/2           | .25                  | .30   | .37   | .42   | .46   | .48   | .50   | .55   | .60   | .67   | .75   | .80   | .91   | .98   | 1.05  | 1.20  | 1.40             | 8,800  |
| 3               | .30                  | .38   | .45   | .51   | .55   | .58   | .60   | .65   | .70   | .78   | .85   | .95   | 1.05  | 1.15  | 1.25  | 1.45  | 1.65             | 7,400  |
| 4               | .65                  | .70   | .75   | .81   | .85   | .90   | .95   | 1.10  | 1.30  | 1.50  | 1.65  | 1.80  | 2.00  | 2.15  | 2.35  | 2.70  | 3.05             | 5,500  |
| 5               | .85                  | .90   | .95   | 1.05  | 1.15  | 1.25  | 1.35  | 1.65  | 1.90  | 2.20  | 2.45  | 2.75  | 3.15  | 3.31  | 3.55  | 4.15  | 4.65             | 4,400  |
| 6               | 1.10                 | 1.20  | 1.25  | 1.45  | 1.60  | 1.80  | 1.95  | 2.31  | 2.75  | 3.15  | 3.55  | 3.95  | 4.33  | 4.75  | 5.15  | 5.95  | 6.75             | 3,700  |
| 7               | 1.35                 | 1.55  | 1.70  | 1.90  | 2.10  | 2.35  | 2.60  | 3.15  | 3.70  | 4.25  | 4.80  | 5.35  | 5.75  | 6.45  | 7.00  | 8.10  | 9.20             | 3,160  |
| 8               | 1.65                 | 1.90  | 2.15  | 2.45  | 2.75  | 3.05  | 3.35  | 4.05  | 4.80  | 5.50  | 6.25  | 6.95  | 7.65  | 8.35  | 9.10  | 10.50 | 12.00            | 2,750  |
| 9               | 2.01                 | 2.40  | 2.65  | 3.10  | 3.40  | 3.80  | 4.15  | 5.10  | 5.45  | 6.90  | 7.80  | 8.75  | 9.65  | 10.55 | 11.45 | 13.25 | 15.10            | 2,450  |
| 10              | 2.45                 | 2.80  | 3.25  | 3.70  | 4.15  | 4.65  | 5.10  | 6.25  | 7.40  | 8.50  | 9.60  | 10.70 | 11.85 | 12.90 | 14.05 | 16.30 | 18.55            | 2,200  |
| 12              | 3.60                 | 4.00  | 4.40  | 5.10  | 5.80  | 6.50  | 7.20  | 8.80  | 10.40 | 12.00 | 14.60 | 15.20 | 16.80 | 18.41 | 20.00 | 24.55 | 26.40            | 1,830  |

CARBORUNDUM was awarded both a Medal and a Diploma at the World's Columbian Exposition in recognition of its merits as an Abrasive, the hardness being greater than any other abrasive material.

The wheels are made with a vitrified bond, and pressed under hydraulic pressure. Those over three inches in diameter are turned up after firing. The same numbers are used to designate the degrees of fineness, as are used with Emery, and the wheels are made in seven degrees of hardness, marked SSS, SS, S, M, H, HH, HHH, from extremely soft to extremely hard.

In ordering, state diameter, thickness, hole, number and hardness.

Monongahela, Pa., U. S. A.

THE CARBORUNDUM COMPANY.

Hones, Slabs, Files.

Cut = This = Out.



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106 GRAND ST., N. Y.

NEW DESIGNS IN

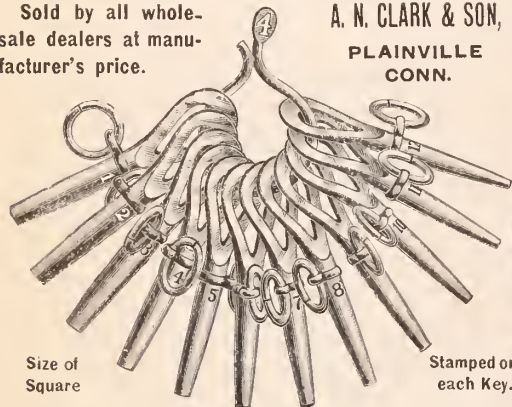
China Clocks and Gilt Bronze Sets, Fine Painted Dresden Goods in  
Vases, Cups and Saucers, and Plates; Cararra Marble Statuary,  
French Cabinets and other Fancy Furniture.

Sold by all whole-  
sale dealers at manu-  
facturer's price.

A. N. CLARK & SON,  
PLAINVILLE  
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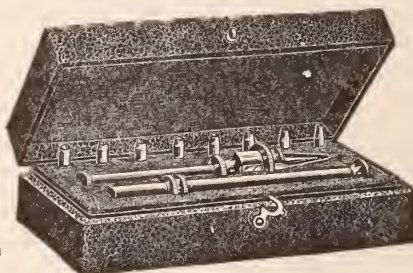
Manufacturer of the Celebrated  
**LOOP WATCH KEY.**

The Best for the Price in the World.  
CROSBY'S JEWELING TOOLS IMPROVED.



Size of  
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Stamped on  
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Will quote royalty or price for the manufacturing of articles of real worth.

J. A. O'DELL, Pres't.

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THE

## Empire Association of Jewelers' Auctioneers

(NOT CONNECTED WITH ANY SYNDICATE.)

OFFICE: ELECTRICAL EXCHANGE BUILDING,  
136 LIBERTY STREET, NEW YORK.

Will undertake to conduct sales by auction for established and reputable jewelers at their own place of business. Our staff is composed only of gentlemen whose experience as Jewelers' Auctioneers and whose success in the past is sufficient guarantee that any sale conducted by us will prove "WE ARE THE LEADERS IN OUR PROFESSION."

Our terms are one-half profits realized over cost price, but we will take your sale on a percentage if requested. The successful results accruing from the half profits prove its superiority over the old percentage plan and is always more satisfactory to jewelers. We will not sell below cost price. We pay our own traveling expenses and distance is no object to us

If you are suffering from depression in trade or overstocked, or have old stock on hand which is not moving, or desire to replenish your stock with goods of a new design, write us and we can assist you.

While we do not, like many others, claim to do impossibilities, yet we will undertake to sell your stock and realize a handsome profit for you.

We will furnish any amount of goods you may desire in order to ensure a successful sale, upon which we will allow you one-half the profit realized over cost.

Highest reference on application.

NOTE—We have only one office, where all communications must be addressed.

**LATEST  
SILVER  
Belt Pins.  
12 STYLES.  
Holds the Belt  
Secure.**



**CODDING BROS. & HEILBORN,**  
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New York office, C. A. Vanderbilt, 178 Broadway,  
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No jeweler or watch repairer should be without a copy of "WORKSHOP NOTES," a new and very useful book for the workshop. Send for circular containing a complete index of the book, and judge of its merits for yourself.

### "ECLIPSE" EYE GLASSES AND THEIR ADVANTAGES.



1. The guard remains perfectly rigid in the post.
2. The guard is made of two arms, one running at right angle to the frame and passing through a slot in the post which positively locks the guard.
3. It is easy to fit; for while the angle of the "Eclipse" guards is fixed, the arms of the guards are thin and pliable, so that any desired shape can be given and almost any case fitted with the "Eclipse" guards in the shortest possible space of time.
4. No other guard is so light, clean, and has so little metal.

Send for Circular and Catalogue,  
**John Scheidig & Co.,** 43 Maiden Lane,  
New York.

Sole Agents for the "Eclipse" Eye Glasses,  
IMPORTERS and JOBBERS IN OPTICAL GOODS.  
Carry large line of Leading American Frames and Lenses.

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New York Agents for the Derby Silver Co.'s  
**FINE QUADRUPLE PLATED WARE,**  
No. 16 JOHN STREET, NEW YORK.  
206 Kearney St., San Francisco, Cal.  
HASKELL & MUEGGE, Agents.





## The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

THE NEW PRISCILLA CUTTING.

THE latest pattern in the rich cut glass of the Mt. Washington Glass Co., is the Priscilla, which is now to be seen at their New York warerooms, 46 Murray St. Though a cheap pattern, it is very rich and elaborate in design, and consists of a combination of the strawberry, diamond, silver diamond and fan. It will be shown in a full line of pieces in which the assortment of bowls, carafes and bonbons, will be especially large. Though introduced but little more than a week, the sales of this pattern have already foretold its popularity. This is probably due to the fact that no other cutting introduced by the Mt. Washington Glass Co. has ever equaled the Priscilla in making a great show for little money.

NEW LINES IN VICTORIA WARE.

LAZARUS, ROSENFELD & LEHMAN have just opened some new lines of their Victoria ware, which are to be seen at their salesrooms, 60 Murray St., New York. The pieces which are mainly vases, pitchers, ewers and jugs, show some new and pleasing decorations. A very pretty decoration consists of a large bunch of field flowers in natural colors, outlined in gold on a body of ivory and shaded heliotrope. Another similar floral decoration is on an embossed shape of shaded old ivory and cream. There is also a line of vases and smaller ornaments which have bodies of pink or blue, shading into white, with a cupid or other figure and panel decorations.

ORIENTAL ART GOODS.

AMONG the many new lines in Oriental ceramics and art products now to be seen in the wholesale department of A. A. Vantine & Co., 18-22 E. 18th St., New York, are some rich Taizan vases and jars with a new underglaze decoration. A new and very fine silver decoration called the Giadami is to be seen in a full line of porcelain teapots, vases, cups and saucers, sugars, creams, etc. In Japanese bronze pieces,

there is shown one of the finest lines of pin, pen and other size trays, paper cutters and bonbon boxes that this firm have ever carried.

NEW PRODUCTIONS IN GUERIN PORCELAIN.

CHAS. STREIFF, 31 Barclay St., New York, arrived home last week on *La Champagne*. Mr. Streiff, who is the New York agent for the French china of Wm. Guerin & Co., Limoges, has been in Europe since June arranging for his Fall line of specialties. This line which will soon be opened, promises to contain an extensive assortment of rich novelties especially adapted to the jewelry trade.

THE RAMBLER.

## New Productions in Old Hall Porcelain.

THE Old Hall Porcelain Works, Limited, Hanley, have shown commendable enterprise in the production of new goods. They have a variety of new designs in toilet services, and have succeeded in providing some new shapes, as distinguished from variations on old ones, in toilet ewers. One of these, the "Pompadour," is remarkably elegant, and is decidedly unconventional. The pinched-in sides of the jug form one of the novel features of the design, and they lend themselves very readily to the special decorations with which the set is ornamented. One elegant pattern is evidently a reproduction of fine silver-smith's work. The tracery, as treated by the Old Hall Company, has a handsome appearance, and looks very like what it is intended to represent—beaten metal work. The underglaze colors on some of the firm's toilets are effective, while the painted designs are full of merit.

We noticed on a recent visit to the company's rooms, Bartlett's buildings, an assortment of cheese stands and covers. There are some pretty shapes, constructed in the popular size, and yet not in the everlasting "wedge" shape. They will hold a wedge shape piece of cheese all the same, but the rounding of the cover gives a variety to the shape. A new fluted pattern makes a very pretty cover, while there are several new features in coloring and embossment. Some good embossed effects are produced, and a new method of clouding greatly en-

hances the appearance of many of the decorations. In flower pots the company are showing some very nice goods, the neat decorations on which are shown to greater advantage by skilfully introduced backgrounds. We are glad to see that the question of price—that one strong point of our foreign competitors—is adequately met by some of these pots. They are no dearer than most of the foreign goods, while their superior quality is self-evident.

It is, however, when we see the variety of vases, fancy jugs, fancy flower holders and other miscellaneous goods that we are able to realize the extent of this firm's enterprise. In fancy and art ornaments buyers have hitherto felt compelled to buy foreign goods because our consumers would not pay the price for English goods. That plea does not hold good any longer. Here are high-class British art shapes costing no more than foreign goods, but infinitely superior in the character of their ornamentation. There is a refinement about many of these decorations, and a profuse use of gold about others, that upsets all conventional notions as to price. When so many decorations are good, it is not easy to particularize, but the Mazarin blue of this firm is one of the most successful colors we have seen. There is a uniformity about this color throughout all the samples on which it is shown.—*Pottery Gazette* (London).

## The Value of Antique Pottery.

THERE are now some 5,000 antique vases in the British Museum. There were only 2,000 in 1870. Berlin nearly rivals London as the catalogue of 1885 showed 4,000, and there have been additions every year since. The purchase of the Campana collection in 1863 brought up the number at the Louvre to more than 6,000. At Naples, Heydemann's catalogue in 1872 gave more than 4,000. The Hermitage Museum at St. Petersburg possessed 2,000 in 1869. The Munich collection of 1,400 has remained stationary for many years, and the same may be said of that at the Vatican, where there are from 1,200 to 1,400. The collection at Athens numbered 800 in 1876, and it has tripled since.

These relics, which are mere crockery ware to the unlearned, are of inestimable value in revealing the life of antiquity. In this respect we owe more to them perhaps



## The Connoisseur.

(Continued from page 41.)

than to ancient authors, whose definitions and descriptions they explain at every step. Not only have they increased our knowledge of the manners, customs, dress, education, and industries of their fashioners, but they have been the means of furnishing philology with the alphabets of Corinth, Chalcis, and Cumœ, and they alone, have revealed the still uncomprehended Etrurian, Umbrian, and Oscan alphabets of Central Italy. Through them we have found the chronology of cities that have disappeared ere literary documents existed, and probably ere writing was introduced into the basin of the Mediterranean.

The pottery of Tiryns, Mycenæ, and Rhodes has lit up periods formerly inaccessible to the historian, has pushed the horizon further back, and taught us that the Homeric Age was not the end but the beginning of a civilization. The seven superposed cities on the site of Troy have yielded ceramic relics which have enabled us to conclude that the city of Priam was one of the most recent of these ancient settlements.

## Australian Emeralds.

JOHN PLUMMER, of Sydney, New South Wales, who seems to make it his business to boom the Australian colony, though his mission as he himself sets forth, "is to afford reliable and unvarnished information respecting New South Wales, its character, and resources, with a view to increasing the interest evinced by residents in the Mother Country in the progress and fortunes of the parent Australian colony," has the following to say regarding Australian emeralds:

The country around Emmaville, which is situated in the northern part of the colony, is marvellously rich in lode and stream tin, large numbers of persons being engaged in the tin-mining industry, but no one suspected the existence of emeralds. In 1888 a rich lode of tin was discovered, and arrangements were made for working it. The finders obtaining £500 for a share of the property. A shaft was sunk, and very good ore was obtained, but after sinking some distance the vein pinched so considerably that the mine was abandoned. While sinking the shaft and working the tin lode, the

miners threw up considerable quantities of green stones, which they regarded as valueless. Subsequently two visitors, one a public school inspector, obtained several of these stones, which they regarded as beryls, but noticing that they were a deeper green than the common beryl, they showed them to one of the officials of the New South Wales Mining Department, who declared them to be true emeralds.

Similar stones had previously been picked up by others and supposed to be green tourmaline. Several of the specimens obtained were forwarded to London, and shown in the New South Wales court at the Crystal Palace Mineral Exhibition, where they attracted much attention.

In the meantime, the tin-mine from which the emeralds had been obtained, having been forfeited by the original owners, unaware of its valuable character, was taken up, with large additions of ground, by a Sydney citizen who had recognized the importance of the find, and ultimately, three companies were formed during 1890 and 1891, for the purpose of working the ground. Professor David, of the New South Wales Mining Department, visited the mines at an early stage of their development, and reported that the gems were the first authenticated find of emeralds in Australia and that his researches led him to believe that they would continue to be found to the depth of 1,000 feet.

One of the companies has obtained 40,000 karats of emeralds from its workings, the color ranging from light green to the well-known medium dark color. Another company has, while sinking shafts, obtained a fine emerald, of a beautiful dark velvet green, weighing 40 karats, and proved the existence of the gem in large quantities in the ground held by it; while the third company has found immense quantities of green and white beryls, and a few emeralds. The emeralds obtained are of all shapes and sizes, ranging from the thickness of common needles to fully an inch in circumference. The largest had a weight of 100 karats, and a considerable proportion weighed from 1 to 20 karats each.

### ALARMING FORGETFULNESS.

BRIDGET (10 P. M., to sick sister)—Norah, darlint, Patsy lint me his alar-rum aginst gittin' up airly in th' marnin', but I do be thot dead wid shlape whin Oi wake up Oi'd not be hearin' wan wurd it 'ud shpake. Cud Oi sit it yer soide av th' bed, an' will yez warn me whin it rattles in th' marnin'?

NORAH—Shure an' I will.

NORAH—(5 A. M.)—Biddy! Biddy, darlint! Bid-dy! Shure, th' rattlin' 's done this long since.

BRIDGET (five minutes later, slinging the clock into a closet and slamming the door)—Git in there, yez singin' haythin, an' thot's too good fer yez!

NORAH—Phwat did yez do thot fer?

BRIDGET—Phwat fer? Well, thin, Oi'm jist remimberin' thot th' bould-faced dago woke yez up too.—*Judge.*

## SPECIAL NOTICE.

### To Retail Dealers in Watches:

We beg to announce that we have purchased the entire assets of the Non-Magnetic Watch Co. of America, consisting of Paillard Non-Magnetic Watches and Watch Movements, Materials, Supplies, Office Furniture and Fixtures, United States and Foreign Patents, Rights and Trade Marks and all property whatsoever belonging to said company.

As this purchase was for *Cash*, and we are in legal possession of the entire property, it terminates a long train of unfortunate legal complications.

We shall continue the manufacture and sale of Paillard Non-Magnetic Watches and make for them a place in the market that will be permanent. The rapid growth of the use of electricity and the consequent destruction of watches by magnetic influence, make Non-Magnetic watches a necessity.

Paillard Non-Magnetic Watches are not only *non-magnetic*, but are *reliable timekeepers* as well and are guaranteed to *hold their rate*. They can be had from leading jobbers or from us direct. Price List furnished on application to legitimate retail jewelers only.

## A. C. SMITH WATCH CO.,

177 BROADWAY,

NEW YORK.



# No Good Retail Jeweler

Should let his stock dwindle and thus lose its attractiveness and interest to customers, even if business is dull, so long as being in good credit he can buy on easy terms



These being of taking styles, at moderate prices and widely advertised, will sell when anything will. If our travelers don't call upon you order direct from

**M. B. BRYANT & CO.,**

10 MAIDEN LANE, NEW YORK.

You cannot sell what you have not got.

**WM. SMITH & CO.,**

Manufacturers of Gold, Silver and Roll Plate Chains and Jewelry.



Novelties in Gold and Silver Bead Necklaces and Bracelets. Also a large line of Chain Trimmings and Silver Rings.

Office: 5 and 7 Maiden Lane, New York.      Factory: 61 Peck Street, Providence, R. I.

# A Revolution in the Music Box Trade.



**Regina Music Boxes**  
Play Thousands of Tunes by means of Indestructible Metallic Disks.  
Purity & Volume of Tone Unequaled.

## THE REGINA, (Patented.)

It is an American music box, immeasurably superior in tone, execution and simplicity of construction to ordinary music boxes costing four times as much. By means of interchangeable metallic plates, obtainable at a trifling cost, it will play an unlimited number of tunes of every variety, including the latest operatic and popular airs.

Send for Illustrated Catalogue.

**A. WOLFF,**

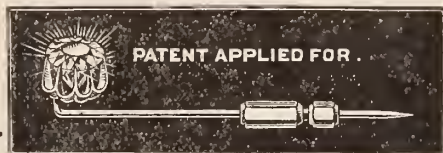
194 Broadway,

NEW YORK.

## THE "SECURITY" SCARF PIN GUARD.

At a Small Cost Protects any Scarf Pin, or Ladies' Collar or Lace Pin from being Lost or Stolen.  
THE ONLY GUARD THAT CAN BE USED ON A LADIES' PIN.

**SMALLEST,  
STRONGEST,  
CHEAPEST.**



Gold Plate.

**85** C. Per Doz.  
To the Trade only  
RETAILS FOR 25c. EACH.

1 Dozen on Card.

14-KT. SOLID GOLD, \$6.00 DOZ. SOLID SILVER, \$3.00 DOZ.

Made with Steel Jaws closing by a single screw action, and is easily and quickly adjusted to any pin. For sale by all jobbers or the manufacturers.

**SECURITY M'FG CO., 7 ASTOR HOUSE, BROADWAY, N. Y**  
SPECIAL DISCOUNT TO JOBBERS.

# 25 PER CENT.

This is the duty placed upon **DIAMONDS** by the new tariff.

## Great Saving

of money can be gained by ordering goods now, at prices governed by the old rate, **10 PER CENT.** Until further notice prices will not be advanced. We have imported a large quantity of

## DIAMONDS

in expectation of increased tariff duties. Our stock of loose and mounted Stones is unusually complete. Send us your orders.

## Cross & Beguelin

17 Maiden Lane,

New York.

43 RUE MESLAY,  
PARIS.



# PEARLS.

E. E. KIPLING,

182 Broadway, New York.

ELEVATOR ENTRANCE, 2 JOHN ST.

## S. F. MYERS & CO.,

Manufacturers and  
WHOLESALE JEWELERS,

1894 Issue, No. 38.

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and desirable in  
everything that pertains to jewelry.  
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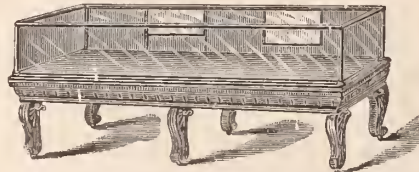
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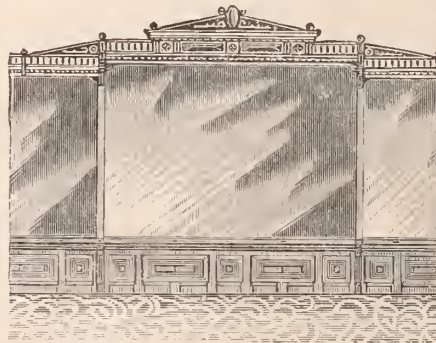
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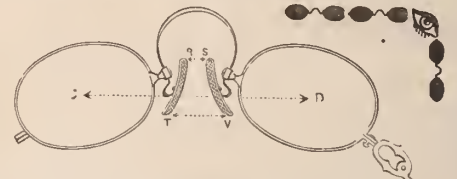
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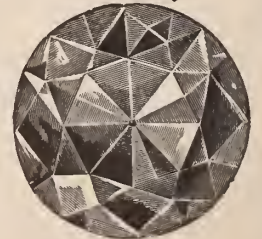
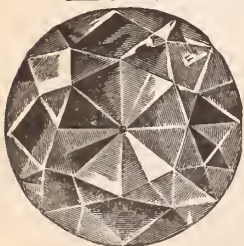
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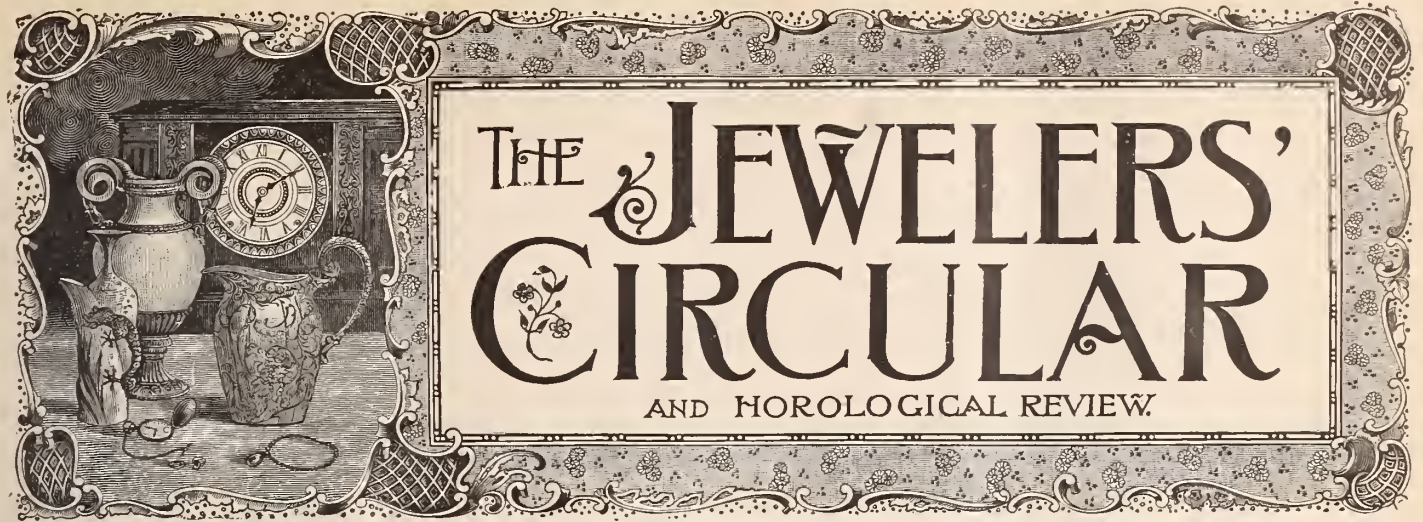


HIGHEST AWARD AT THE COLUMBIAN EXPOSITION, CHICAGO, 1893.

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VOL. XXIX.

NEW YORK, WEDNESDAY, AUG. 29, 1894.

No. 5.

REFINEMENT IN SILVERSMITHING.

THE Goelet cup for sloops for 1894, a sister prize to the beautiful schooner cup illustrated in THE CIRCULAR last week, is an equally fine specimen of the art and refinement achieved by the Whiting Mfg. Co., in the manipulation of the white metal. The trophy is a loving cup standing 20 inches high including the low ebony base. In form it follows the general style of loving cups, with the exception that the handles grasp the base and not the body of the cup. In this, as in the previous prizes wrought by the Whiting Mfg. Co., sentiment has dictated the design and decoration, which are therefore peculiarly appropriate and suggestive.

The principal ornamentation is on the bowl. Here we have a slight innovation in the discarding of Neptune from the design. In his place, in a chariot formed by a large sea shell, stands erect a beautiful female figure representing Thetis or Amphitrite, the best known of the 50 nereids, daughters of nereus, who according to mythology were attendants upon Neptune.

She carries a trident, and seems to be rejoicing in having been the winner of the race in which she has taken part. The fig-

ures of the goddess and the horses attached to the chariot are in bas relief and are models of life and action, size and shape. The

from the rim of the cup well down to the base, and are quite artistically imitative of water and shells. The modeling is both heavy and pronounced.

The reverse shield or panel is highly polished, and is intended for the name of the winning sloop, while above it are the words, Goelet Cup. A striking feature in the design as a whole is the manner in which the shell effect is artistically introduced throughout the entire piece. Though massive, the cup is very graceful. Its cost is given at \$500.

The trophy was captured Aug. 10th by Rear Com. Carroll's sloop *Navahoe* in the same race in which *Emerald* won the Goelet schooner cup described on this page last week.

A silver wreath is to be presented to Johann Strauss on Oct. 15, the 50th anniversary of his accession to leadership. The wreath, 16 inches in diameter, has been designed by Paulding Farnham, of Tiffany & Co. The wreath will be 50 leaves, on each of which the name, of a composition of

Strauss will be engraved. The "Waltz King's" portrait modelled in relief on a gold lyre, will appear at the top.



THE GOELET CUP FOR SLOOPS, 1894.—DESIGNED AND MADE BY THE WHITING MFG. CO.

entire picture is in a framework representing a shield, and above and below are shells and seaweeds. The handles extend



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# Workshop

# Notes.

## Greeting: Fall Season '94.

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They deserve a place in every carefully selected High Grade stock.

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Quality  
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Prices to  
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Ask for our New  
Prices and  
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 — FOR ALL —  
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**SPLITS.**  
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### More Details as to the Error in the Diamond Schedule.

WASHINGTON, D. C., Aug. 22.—George B. Parsons, the chief enrolling clerk of the House, in an interview to-day, stated to THE CIRCULAR correspondent that the errors of punctuation in the Tariff bill were made in the drafting of the Senate amendments which were adopted by the House without a stroke of difference. Said he:

"The main item of error seems to be that diamonds have been placed upon the free list. This occurred evidently because the Senate used a semicolon instead of a colon after the word 'diamonds,' when it was inserted in the paragraph which placed on the free list all glaziers' and engravers' diamonds. As it stands now the paragraph places on the free list diamonds, engravers' and glaziers'.

"Had the word diamonds been followed by a colon it would have made of it a head to be qualified by the succeeding descriptive words, instead of which it is now, by virtue of the semicolon, an absolute subject for the free list. As may be seen from the copies of the bill, as it came from the Senate, the Senate amendment contained the semicolon, and although it occurred to me after we had copied the item that a colon was meant, we had no authority here to make the change, for that would be for us to assume the right to legislate. We have no such right whatever, nor have we a right to construe the intention of the legislators, for

that would give us the authority of a court."

In view of these statements, it becomes interesting to know just where the responsibility for the errors in the bill may lie. It seems to be the general opinion about the Capitol that the fault rests with those who drew the amendments that were adopted by the Senate. It is stated to-day by a member that it is a recognized fact that there is more or less error in every large bill, which is calculated will be corrected in conference. There is no doubt that the Tariff bill would have been so perfected had not the conference between the two houses been so stubbornly concerned about the three great schedules that formed the battle ground of the tariff fight. When the conference broke up suddenly the bill had practically been uninspected by the conferees in its details.

The House, it will be remembered, adopted the Senate bill entire. To have amended even the semicolon after the word diamonds would have necessitated the return of the bill to the Senate, which was precisely what the House managers did not desire. Had an effort been made to amend this and other errors of punctuation, it is more than probable that the bill would have by this time received a totally different fate than that which it met.

There appears to be considerable misapprehension as to when the bill will take effect in the event of its becoming a law.

All sorts of speculation have been indulged in with respect to this question. Some wiseacres assert that it will take effect immediately after midnight of the day on which it is signed, and other equally knowing people are just as certain that it will not take effect until just after midnight of the day of action.

It is agreed on all sides that the date named in the bill, August 1, cuts no figure at all in the matter. An official, whose knowledge and experience enable him to speak with authority on the subject, said to-day that the bill will become law the instant the President affixes his signature to it, and that if it is allowed to become a law without the President's approval it will go into effect on the morning of the day following the expiration of the constitutional limit within which it may be vetoed, which, in the case of the Tariff bill, will be Tuesday, the 28th inst.

There are good reasons for the belief that the President will dispose of the matter this week, possibly Friday or Saturday, and the officials of the Treasury Department who are charged with the enforcement of the bill are openly acting on the theory that there will certainly be no change in existing customs laws before Friday, at the earliest. In case the bill is signed, that fact will be immediately communicated by telegraph to customs officials at all the ports of the United States, in order that its provisions may be put into uniform effect at once at all ports. It is said at the Treasury Department that no questions arising under the proposed law will be decided until after it shall have been finally acted upon by the President.

WASHINGTON, D. C., Aug. 23—Secretary Carlisle has decided to rule that under the provisions of the new Tariff law diamonds are not to be admitted free.

### Interesting Tariff Decision Regarding Certain Jewelry.

WASHINGTON, D. C., Aug. 23.—In the matter of the protest of A. Frankfield & Co. against the decision of the Collector of Customs at New York, as to the rate and amount of duties chargeable on certain jewelry imported by that firm, in September last, the general appraisers of the Treasury Department overrule the protest and affirm the Collector's decision. This opinion which is in the language of General Appraiser Sharretts is as follows:

The goods in question are watch charms composed of steel and 14 karat gold made, severally, in the form of bottles, or the hoof and first joint of the foreleg of a horse, or pocket knives or pen knives, with glove-but toner, scissors, and other attachments; all of which, with the exception of some of the pocket knives, have cigar-cutters connected therewith.

The collector classified these goods as pen knives or pocket knives and smokers' articles, and assessed duty thereon at the respective rates applicable to such articles under the provisions of paragraphs 165 and 463 of the present act. The appellants claim all of the articles in question should have been classified as jewelry and duty assessed thereon at 50 per cent. ad valorem under paragraph 452. We think the contention of the

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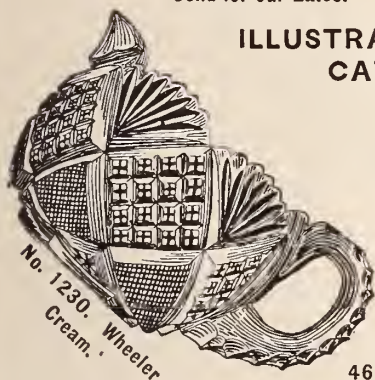
Factories, NEW BEDFORD, MASS.

SALESROOMS :

New York, 46 MURRAY ST.

Chicago, 224 WABASH AVE.

San Francisco, 220 SUTTER ST.



No. 1230. Wheeler Cream.



No. 616. Flower Bowl Decorated Glass.

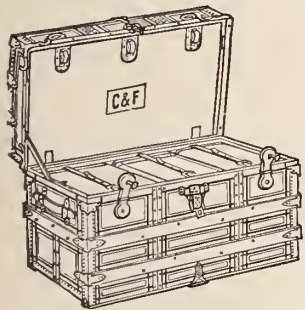
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appellants is not well founded; the form of these articles is not alone controlling as to the classification thereof; adaptability and intended purpose of use would seem to be the true test regarding the dutiable character of such goods. We find as facts on the exhibits and from the evidence of competent witnesses:

(1.) That the articles are watch charms commercially known as jewelry and made of precious metals.

(2.) That such of said articles (including knives) as have cigar cutters connected therewith are chiefly used by cigar smokers and are smokers' articles.

(3.) That the knives, hereinbefore described, except such as have cigar cutters connected therewith, are pen or pocket knives.

(4.) All of said articles, although ornaments, were designed for actual use, the cutters, blades and other attachments of steel connected therewith being highly tempered and of superior workmanship.

In the absence of more specific enumeration we think the articles in question could be classified under the present act as jewelry, but on our finding of facts, we hold the same are more specifically provided for as smokers' articles, and pen or pocket knives, respectively, than as jewelry.

The protest is overruled, and the Collector's decision is affirmed.

**"Prof." Rosenbloom Again Finds Himself in Trouble.**

ELMIRA, N. Y., Aug. 23—J. S. Rosenbloom, optician, who came to Elmira from Syracuse about one year ago, and has before succeeded in getting himself into trouble, was sued before a justice the past week by a patron, who purchased a pair of spectacles from him supposing the frames to be gold and discovering them to be brass.

James T. Wise, a well-known Elmira jeweler, testified that the spectacles were not worth more than \$1. Rosenbloom got \$7 for them. The defendant was subjected to a very rigid cross examination. He was quite flippant. When asked where he was born, he said "in bed." The court reprimanded him several times. He finally concluded that he could not tell where he was born as he could not swear to it. The defendant said that he was last in Berlin about 15 years ago. He swore that he spent two or three years there at the Crown hospital.

"The statement on your card that you just arrived from the Crown hospital is false, then, is it not?" asked Lawyer Eustace, who appeared for the plaintiff, producing one of Rosenbloom's business cards, reading: "Prof. J. S. Rosenbloom, practical optician, just arrived from Crown Hospital, Berlin."

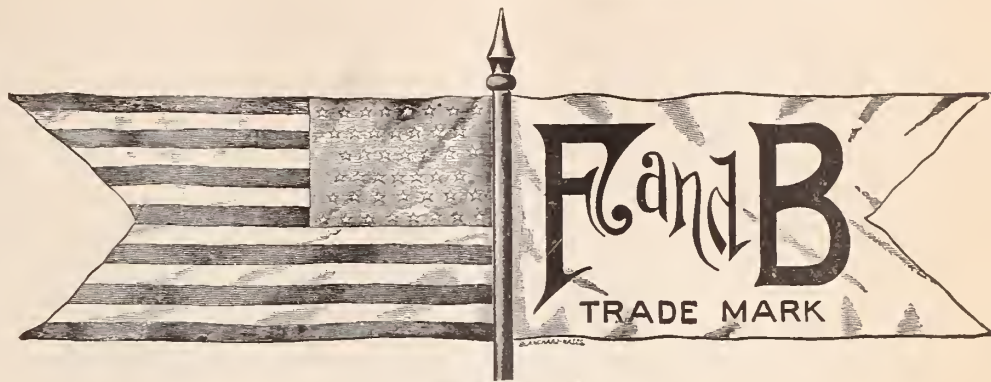
"Oh, but that is an old card," answered Rosenbloom.

"How long ago was it printed?" asked the lawyer.

"Fifteen years ago," was the answer.

"Your address, No. 113 Fox St., is on this card, is it not, and you just testified that you had only lived there one year?"

The defense offered to prove that Rosenbloom had been traveling through the country selling eyeglasses under false representations and swindling people. Justice Salatian granted judgment against Rosenbloom for the full amount of the claim and costs and a body execution was issued for his arrest. Other suits will be brought against him.



**Chains**

Our new line of chains will assay 10 karat 1-10 gold. All gold soldered.

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1-10 gold.

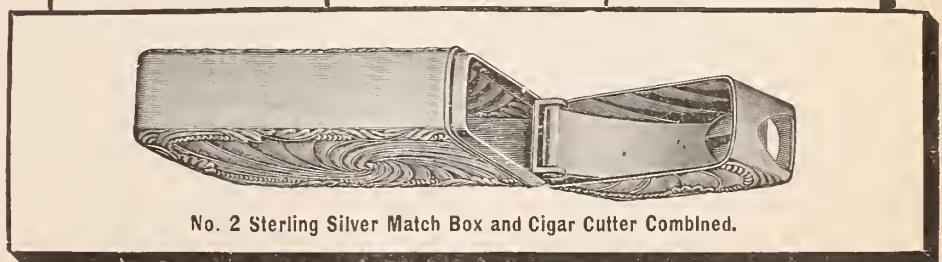
**Watch Chains for Gentlemen**

These goods are of fine quality, and guaranteed to give satisfaction. Some recently added have sold far beyond expectation. They are made of heavy rolled plate in all sizes and patterns.

**Watch Chains for Ladies**

Our Victoria and Princess chains are neat and pretty. They are made in all bright, Roman and bright, platinum and bright gold, and have one or two charms.

|  |  |  |
|--|--|--|
| <p><b>Pins</b></p> <p>Our large line of lace and cuff pins comprise many desirable patterns in gold fronts engraved and trimmed. Also includes baby pins and scarf-pins.</p>   | <p><b>Charms</b></p> <p>This line is adapted to ladies' or gentlemen's chains, and includes a number of heart charms in Roman, bright and satin finish, with stones and without.</p>                         | <p><b>Hair Chain Mountings</b></p> <p>In solid gold and rolled plated. We are beadquarters and make everything desirable in this line.</p>   |
| <p><b>"Mount Hope" Buttons</b></p> <p>These are superior to any button in the world. They are easy to put in and easy to take out of the cuff.</p>   | <p><b>Link Buttons</b></p> <p>This line has increased rapidly with us, and is very low in price, embracing all styles in Roman, chased, engraved and plain, with and without stones, and some in enamel.</p> | <p><b>Crosses</b></p> <p>We make four sizes of gold filled in plain, engraved and set with stones, and suitable for our neck chains.</p>   |
| <p><b>Bracelets</b></p> <p>We make a large stock of curb bracelets in five sizes, besides the graduated links, with padlocks and snaps, in chased and plain polished, Roman, rolled silver plate and sterling silver. Also padlocks with keys and a push snap.</p> | <p><b>Glove Buttoners</b></p> <p>We make the interlocking and one with a twist handle, in gold rolled plate and silver rolled plate.</p>   | <p><b>Earrings</b></p> <p>This line includes many pretty patterns in gold fronts engraved, some with pretty trimmings and a small line of hoop drops.</p>  |
| <p><b>Sterling Silver and Solid Gold Sword Scarf Pins</b></p>  | <p><b>Neck Chains</b></p> <p>We make a variety of neck-chains in bright and Roman, with snaps.</p>   | <p><b>Sterling Silver Bracelets and Padlocks</b></p>   |
| <p><b>Gold Lockets Engraved</b></p> <p>These locket are also made of 10 karat gold throughout, with beautiful designs engraved thereon and the price is so low that they cannot fail to be in great demand.</p>  | <p><b>Gold Front Lockets</b></p> <p>This line is very extensive. Many patterns are plain polished, others nicely engraved, with and without stones.</p>  | <p><b>Rolled-Plate Lockets</b></p> <p>This line is almost endless, and consists of nearly every conceivable shape, size and style. Some are set with imitation diamonds, rubies and sapphires.</p> |
|   | <p><b>Gold Lockets Set with Diamonds</b></p> <p>These locket are made of 10 karat gold throughout and set with brilliant diamonds. They cannot be surpassed in finish or cheapness of price.</p>             |   |



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26 PARK PLACE 710 BETZ BLD'G. 160 CONGRESS ST. 204 MASONIC TEMPLE  
TO 21 BARCLAY ST. FACTORIES AND OFFICES, MERIDEN, CONN.

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SEAMLESS RING**

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The new Tariff Bill  
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**25 PER CENT.**

We have imported  
a large quantity of

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**10 PER CENT.**

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**ADVANTAGE**

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Our stock of loose  
and mounted Stones  
is unusually complete.  
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**The New England Association of Opticians Obtain Their Charter.**

Boston, Mass., Aug. 24.—Largely through the activity of these well-known Boston opticians, George H. Lloyd, Angus G. McKenzie and John W. Sanborn, the organization known as the New England Association of Opticians has been formed, and was chartered without capital stock under the law of Massachusetts last week. The objects of the organization as given by one of the members are information and mutual benefit, and it is believed by all who are interested that the optical trade will derive great benefit from the society.

The officers of the society are: President, Charles A. French; vice-presidents, Leslie Millar and Frank E. Welch; treasurer, George H. Lloyd; and secretary, W. R. Donovan. There are 24 charter members and the membership is gradually embracing the principal cities of New England. Meetings are held monthly at Young's Hotel; the last meeting of the association being held there last Monday at which J. C. Ternan, of the Bausch & Lomb Optical Co., Rochester, N. Y., gave an interesting dissertation on "Microscopes and Microscopy."

After giving a thorough explanation of the theory of lenses Mr. Ternan said in part, as follows:

"Microscopes are divided into two classes, simple and compound. In the former we view the object and with the latter an inverted image of the object is produced. Simple microscopes may consist of more than one lens, and when of two or three lenses, these are used, close together and act as a single lens. In this case we obtain an erect image of the object. Now, if we separate the lenses somewhat, we shall find that again bringing the objects into focus an inverted, but a greatly enlarged, image is obtained. This arrangement constitutes the theory of the compound microscope, and according to the best authorities was devised by Zacharia Janssen, of Middleburg, Holland, in the year 1590.

"In the early days of the manufacture of the compound microscope it seldom consisted of more than two lenses, but the present instrument is much more complicated in its construction. Of late years the Jackson & Ross models have been greatly modified, and at present the continental type which originated in Europe is more in vogue.

"In this form a short tube of 160 degrees to 170 degrees is used, whereas in the English form the tube length is from 216 to 250 degrees. The short tube of the continental type offers no optical advantage but is mainly used to contract the height of the instrument to as great an extent as possible. It is in this particular that the continental type has met with favor for laboratory work. In college laboratories students are required to use the same sized tables and seats and consequently find it advantageous to use microscopes with a short tube.

"To the individual worker, where he can bring into use an adjustable chair or table, the long tube is frequently preferred, as the construction of the stand offers some advantages over the continental type. The American makers have adopted these two lengths and notwithstanding the fact they have been only a few years engaged in the manufacture of the continental type, their latest workmanship is equal to the best of European makers.

"Of all the parts of the microscope the objective is perhaps the most essential, and it is to the perfection of it that the skilful optician bends all his energies. Let us then briefly sketch the various stages in the manufacture of an objective. First of all the making of the lens must claim all attention. It is, of course, familiar to you, the curvature of the lens is produced by grinding them with iron tools technically called 'shells.' The curve of these shells being the same as that which the lens is to have.

"The shell is rotated on a spindle. The glass in work is mounted on a wooden holder three or four inches long and by giving the holder a rotating motion and at the same time a motion from side to side every portion of the glass is worked equally. By means of different kinds of emery the surface of the glass is brought to the requisite curvature in the usual way, and finally by replacing the emery with rouge, a polish is given to the surface.

"The size of microscope objective lenses varies from three to four degrees to hardly more than a pin-head. These very minute lenses are in the form of a hemisphere and their manufacture is the most delicate of all in the manufacture of objectives. After leaving the grinders' hands, the lenses are ready to be centered and the edges ground to a size, after which the crown and flint lenses are cemented together to produce a system of lenses achromatic as well as aplanatic and which will give an image as nearly correct as possible to the object itself. The lenses are now ready to be placed in their brass mountings, these consisting of several rings and collars, all screwing into each other. In these several parts a lens or system of lenses is placed and here again the exact centering of the lenses with respect to its mounting plays a most important part."

Mr. Ternan then proceeded to speak of the classification of objectives. He also spoke some length of the magnifying power of different lenses. In concluding Mr. Ternan named the many fields in which the microscope was simply indispensable; in the daily practice of the physician, the chemist and the geologist and the assistance it lends to agriculture and the textile industries.

The members of the association took a fishing trip down the harbor recently and were fortunate to return with a fine catch of cod.

**Webb C. Ball Jewelry Co. The Western Agent of The Hamilton Watch Co.**

CLEVELAND, O., Aug. 23.—The *Plain-dealer* of to-day has the following regarding Webb C. Ball: Probably no one man in Cleveland has done more to advertise the city not only throughout northern Ohio, but the great west, than Mr. Webb C. Ball, of the Webb C. Ball Jewelry Co. Through the push and energy which has thus characterized Mr. Ball's career he has just completed a business arrangement which will not only add to Cleveland's wealth, but spread the name of "Greater Cleveland" throughout the entire western country.

Mr. Ball has been interested for some time in the Hamilton Watch Co., of Lan-

caster, Pa. This company has been engaged for over a year and a half in the manufacture of a high grade watch. It has recently extended its capacity, so that it is now able to turn out about a hundred movements a day. Mr. Ball has taken a marked interest in the development of the new watch, which includes some of his own patents, and in order to more effectually distribute the product of the factory the agency for the western territory has been established in Cleveland. Mr. Ball is already preparing to send his own salesmen throughout the west and Pacific coast States in the interest of the new watch, and there is every indication of the success of the enterprise.

It is the intention of the company to market its product solely through reputable retail dealers. That Cleveland is thus to be made the distributing point of an enterprise so large and important as the Hamilton Watch Co. cannot but spread its fame and increase its trade, and the city is to be congratulated in having so earnest and enterprising a business man and citizen as Mr. Ball. It is this sort of push that will make "Greater Cleveland" possible.

**Gratifying Prosperity of the Jewelers' League.**

Members of the Jewelers' League who in times of business depression may find it irksome to pay death assessments with that promptness which has always been so gratifying to both officers and members are reminded of the fact that when assessments exceed thirty-one in any year the executive committee has power to draw on the reserve fund, and in this way lighten any subsequent assessments during that year.

The League's members are to be congratulated upon the organization's continued prosperity as evidenced by the new applications for both \$5,000 and \$2,500 policies brought before the executive committee at each of the recent meetings. The half rate plan should meet with a quick response from those who, while long desiring to become members, did not see their way clear to carry \$5,000 insurance. Non-members cannot do better than look into the merits of this sterling and well officered organization.

**ZILVER BROS.,**

**Diamond Cutters, Polishers, Matchers and Recutters,**

**St. Marks and Underhill Avenues, Brooklyn.**

**WORK ON COMMISSION OR ORDER.**

**ANTWERP CUT.  AMSTERDAM CUT.**

**SPECIALTY OF WORLD RENOWNED ZILVER CUT.**



**The Courts Decide Against S. F. Merritt Regarding an Eyeglass Holder**

SPRINGFIELD, Mass., Aug. 27.—The suit brought by S. F. Merritt, of this city, against John D. Middleton and Reuben S. Middleton, of New York city, for an infringement on his eyeglass holder, which began its career in the Circuit Court of New York city in September, 1891, and which went to the United States Circuit Court of Appeals on Mr. Merritt's appeal, where it was heard in April, 1894, has been decided adversely to the complainant, the higher court sustaining the decision of the lower body. The decree states that the device existed in a previous British patent and in a United States patent before issued to Mr. Merritt and also holds that the improvement was within the observation of any person of ordinary intelligence.

While the suit was against the Middletons, who do business in Maiden Lane under the title of Middleton Bros., the action was really against B. A. Ballou & Co., Providence, who manufacture the goods and by whom the Middletons were supplied. It seems that the patent in question was one issued to I. Neal Clawson, of

Philadelphia, on April 11, 1876, and was assigned by him to Mr. Merritt, the latter paying \$800 for the rights. This device was manufactured for some time by Mr. Merritt, but soon he found that someone else was also putting it on the market or at least an holder that was an infringement and he located the trouble in Providence and brought suit against a certain firm in that city with the result that the latter firm paid him a royalty for a long time until Mr. Merritt himself cut it off. Then Ballou & Co. began making eyeglass holders on the same lines and the suit was brought as set forth in the opening paragraph.

Mr. Merritt does not feel at all disconcerted by the decision of the court, although he thinks it unjust, especially as he had a patent on an eyeglass holder even before the Clawson patent was issued and is really the founder and perfecter of the business. Concerning the patent in question, the Clawson device, Mr. Merritt told a representative of THE CIRCULAR that he was not making any of this kind at the present time and had made very few of them for the last ten years, instead being engaged

in the manufacture of one of his own which has the advantage over the Clawson device of being dresser and always remaining in an upright position.

The latter device is covered by two patents, one for the curved front and the other on the form which keeps it in position and Mr. Merritt says that he will protect the device from piracy if there is any law to do so. The Clawson patent expires this year, so that viewed from any point the decision can have no ill effect upon Mr. Merritt's business. Regarding the British patent mentioned in the decree Mr. Merritt says that it was for a curtain hook and not an eyeglass holder.

**John R. Keim to Sue for Protection for His Brownies.**

PROVIDENCE, R. I., Aug. 25.—Probably no novelty in the jewelry business has been accorded such a popular reception in late years as have the cute little Brownies, that are at present selling like the traditional hot cakes. Numerous manufacturers in this city and Attleboro are making this line of jewelry and others are going into it as rapidly as they can get the tools ready.





Already several thousands of dollars are invested in this business. But a new and decidedly unpleasant complication has arisen in this connection.

A New York man claims to have the right to manufacture them. Charles Robbins, manufacturing jeweler and salesman of Attleboro, who is known all over this country, Europe and Australia some years ago met Palmer Cox and they became fast friends. One day Robbins intimated to Cox that he thought the Brownie idea in metal would take. Cox, of course, had his lines out for business and he consulted Robbins. The latter thought that the Brownie scheme would go like wild fire.

Mr. Robbins made an offer to his friend Cox for the exclusive right to manufacture and put on the market the little imps that are now known in every land. Mr. Cox accepted the offer. Some time ago Mr. Robbins sold his business to Fred Mason. The Brownie right was included in the deal. Mr. Mason some time ago sold the right to John R. Keim, of New York. Since other manufacturers have caught on to the sale of the Brownies and some have ventured to put them out of their shops. The New York right owner soon learned of this and he has brought suit in the United States District Court against all manufacturers who are or have been manufacturing them without right and asks for injunctions against those firms. He intends to carry the cases further and make the infringers pay him a royalty for every Brownie that has been turned out. When this became known in Attleboro last night it caused a big ripple of excitement.

**Death of William Platt.**

TROY, N. Y., Aug. 24.—William Platt, the well-known jeweler, passed to his last resting place this week. He had been ill for about three months.

Mr. Platt was an Englishman by birth, and for the past 40 years had a jewelry store in this city. He was a member of the Unitarian church and prominently identified with the Masonic fraternity, being a member of Apollo lodge and commandery. The funeral took place Tuesday afternoon from the residence of C. H. McNaughton, in Oakwood Ave.

**Gained Entrance to the Store Through the Show Window.**

DUQUESNE, Pa., Aug. 24.—A bold and daring robbery was committed in this place a few days ago. Two men were noticed coming from the display window of Adam Jacobs' jewelry store and to run at a rapid gait up the street. The men were chased into the woods where all trace of them was lost.

It was found that the robbers had gained an entrance to the store by cutting a large pane of glass from the window. The proprietor, Mr. Jacobs, was called and told of the robbery. After looking over his stock it was found that the thieves had been suc-

cessful in carrying off a good quantity of valuable jewelry. A case to keep repaired watches in was taken and it alone contained twenty-four gold and silver watches and almost as many chains. A number of other valuables were also taken.

The loss will fall heavily upon Mr. Jacobs, as he had opened up business only a short time ago. There is no clue to the thieves.

**The Creditors of J. W. Wilkinson.**

DENISON, Tex., Aug. 23.—J. W. Wilkinson, jeweler, doing business at 217 Main St., whose failure was announced in last week's CIRCULAR, filed a chattel mortgage on his stock and fixtures to secure his creditors, naming Gabe Burgower as trustee. Following is a list of creditors:

Standiter & Eppstein, \$350; M. L. Eppstein, \$500; State National Bank of Denison, \$3,300; J. N. Johnson, \$500; M. & P. Bank of Sherman, \$1,000; Adolph Goldsmith & Son, \$1,521.84; Ernest Adler, \$1,341.91; M. A. Mead & Co., \$750; Harry Silverstone, \$304.25; Woodstock, Barger & Hoefler, \$658.32; Derby Silver Co, \$354.62; Leopold Weil & Co., \$415.10; A. Peabody, \$536.22; H. Keck Mfg. Co., \$307.96.

A thief entered Peter Scheiber's store, Huntington, Ind., a few days ago while the proprietor had stepped out, in broad daylight, and stole \$200 worth of gold watches.

**The Spectacles Swindler Operates on Long Island.**

ORIENT, L. I., Aug. 23.—A clever swindler has been working among the residents of this place. The man who was selling water-melons would produce a pair of spectacles from his pocket, which had the appearance of gold, and tell his hearers that he had found them, and that they were worth \$3 or \$4. He would offer them for sale, starting them at \$2, and finally taking 50 cents for them. The spectacles would turn out to be worth about 25 cents. In some cases he would get as high as \$2 for a pair.

Then he would drive away and sell a pair at another place. Among the victims who were beguiled into purchasing the worthless spectacles were John B. Young, a merchant of this place, and the wife of the village justice of the peace.

**A Few Acceptable Words of Commendation.**

CHICAGO, Aug. 22, 1894.

*The Jewelers' Circular Publishing Co., 189 Broadway, New York City.*

GENTLEMEN—On behalf of the American Horological Society I wish to thank you for the extended and very kind notice of the society which appears in your issue of the 8th inst. We hope that the work of the society in the future will always be such as to meet with your approval and support.

Very respectfully,  
GEO. H. HAZLITT, Secretary.

**WINNING WITH NEW LINES**

OF HIGH GRADE AND ARTISTIC

**NOVELTIES IN STERLING SILVER.**

**BACHRACH & FREEDMAN,**

SILVERSMITHS,

1 & 3 UNION SQUARE,

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THE  
"CARNATION"  
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"BRADSTREET"  
are the Leading  
Patterns in  
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THE  
"JEWEL"  
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JEWEL ICE TUB No. 1360.

**AMERICAN CUT GLASS.**

**T. B. CLARK & CO.,**

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North East Corner 17th Street and Broadway



# THE NEW TARIFF BILL

Which went into Operation at 12 Midnight on Monday last

HAS INCREASED THE DUTY ON

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TO **25** PER CENT.

Stern Bros. & Co., by reason of LARGE IMPORTATIONS of ROUGH DIAMONDS,  
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# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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Pay money only to authorized collectors having proper credentials.

Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

In changing address always give the old as well as new one. Your name cannot be found on our books unless this is done.

We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at the expiration of the subscription. All such orders will be promptly acknowledged by mail.

The Courts have decided that all subscribers to journals a responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

Member of the American Trade Press Association.

Vol. XXIX. Aug. 29, 1894. No. 5.

**Indications of Good Fall Trade.** TO say that the volume of business is larger and the outlook is brighter at the present moment than at the same time a year ago would not convey a definite idea of the industrial situation; the beginning of September of 1893 was at the height of the financial depression and business seemed to be at a positive standstill. Comparison must be made with a normal year. We will find then that the existing conditions are favorable to a good Fall trade, approaching in extent that of former years. Observers of the industrial movement note evidences at the larger cities of an increased confidence that the Autumn will bring a largely augmented demand in nearly all lines. Southern buyers are already placing good orders for staple lines, and jewelers are getting their share. According to that reliable publication, *Bradstreet's*, prominent among the evidences of expansion in general trade is last week's bank clearings

total, \$214,000,000, a gain over the previous week of about 4 per cent. and over the like total one year ago, when clearings got down to about low water mark, the increase is 20 per cent. It is also worth noting as a sign of the business movement that every city's clearings total for the week is larger than it was a year ago except one. The tariff question being at length settled by the allowing by the President of the Wilson-Gorman bill to become a law, the last positive drawback to a progressive business movement is removed, and there must be a large gain in the volume of transactions in merchandise due to necessity for supplying depleted stocks. Reports sent to this office by THE CIRCULAR'S force of correspondents all coincide in the respect of presaging an active and profitable Fall business among the jewelers. The ship of trade has a fair wind astern and should turn the home mark in good time and with a satisfactory balance on the starboard (right) side of the ledger.

### Mock Silver Goods.

THE suit brought by the Gorham Mfg. Co. against a St. Louis dry goods firm whom they charge with infringement of copyright and with selling inferior silver-ware as "Gorham patterns" may, we sincerely hope, be the initiative of a crusade against those unscrupulous members of dry goods and fancy goods industries, who, by their illegitimate schemes and practices, demoralize general trade. Their principle of business is vandalism, the operation of it robbery. Their originality of conception being allied to that of the swindler, they apparently possess no idea but that which actuates them to steal the fruits of the brains of others. No industries have suffered more at their hands than the jewelers and the silversmiths. The virgin metal, especially, has been abused. Cheap white metal has been stamped with the terms "sterling," "sterling plate," sterling silver" and others equally ridiculous or false. "Sterling" belt buckles as big as one's hand are being sold in some of these stores for 43 cents. This is nothing new, but in New York State and in Massachusetts, the sale of such goods is prohibited by acts of legislation. What has become of the retail jewelers' associations? The principal reason for being of these organizations is to "correct abuses." The retail jewelers' associations should bring some of the offenders to justice. They would thereby fulfill their mission and benefit the trade, that is themselves, at the same time.

WE are gratified to note from our exchanges that the drygoods and haberdashery trade papers of New York have accepted THE CIRCULAR'S suggestion to publish the act of the New York Legislature governing the stamping of sterling silver and coin silver goods. The matter was prominently ventilated in THE CIRCULAR of Aug. 15th. Introductory to the re-

printing of the draft of the law sent it from this office, our influential contemporary, *The Men's Outfitter*, in its last issue, says the following: "Silver jewelry being much in use now, it is best for all outfitters, in this State at least, to be careful as to the marks and labels under which they sell such goods. The following law, which was passed at the last session of the Legislature and signed by the Governor May 4, is in the interest of honest industry."

THE CIRCULAR condemns the republishing by jewelry trade journals of cock and bull stories concerning the fatal properties of the opal, written for the daily press. Such publications tend to perpetuate a silly superstition which militates against the jewelers' industry, causing a beautiful gem to become unpopular.

### The Week in Brief.

SECRETARY CARLISLE ruled in reference to the error in the diamond schedule of the new tariff law—George Wilkinson, superintendent of the Gorham Mfg. Co., is reported to be dying—Peter C. Harbour, Chicago, Ill., assigned—A Hirsch, Emporia, Pa., failed—The Chicago Jewelers' Association will be banqueted by the proprietor of the Columbus Memorial building—A dangerous fire was averted in the factory of the Meriden Britannia Co., Meriden, Conn.—Wm. P. Davis, who endeavored to rob J. H. Johnston & Co.'s store, New York, was sentenced—The sheriff took charge of the place of business of the Empire Association of Jewelers' Auctioneers, New York—Albert Perrin, charged with embezzlement by his former employers, Nash, Greenzweig & Co., San Francisco, will be extradited to California—"Prof." Rosenbloom, Elmira, N. Y., was again in court—The stock of Ahira H. Rose, Auburn, N. Y., was sold out by the sheriff—Peter Scheiber's store, Huntington, Ind., was robbed—The Providence Jewelry Co., of East St. Louis, Ill., incorporated—Wm. Buck, an employe of the Spencer Optical Mfg. Co., New York, was charged with larceny—Anton Kaiser, Detroit, Mich., filed a chattel mortgage—Thomas Prendergast, proprietor of the American Horological Institute, was sued for embezzlement

It was announced Monday, that although it is Secretary Carlisle's purpose that the intent of Congress shall be followed, as to all questions of error in punctuation Secretary Carlisle will make no decisions or give any instructions to collectors until after actual cases have come before him on appeal from the decisions of the Board of General Appraisers. As to whether diamonds are, by the terms of the bill, on the dutiable or the free list, collectors will, of course, without any instructions, hold them to be dutiable in order to protect themselves, and importers must go to law if they contest their rulings.



### New York Notes.

S. & B. Lederer have filed a judgment for \$199.05 against Henry Goldsmith.

C. E. Mather has entered a judgment for \$198.66 against Chas. M. Ward.

A judgment against Edward Flatow for \$115 54 has been entered by J. W. Valentine.

Jacob Freiman, 214 Grand St., has given a bill of sale of his jewelry store to Isaac Freiman, for \$400.

Geo. E. Stevens, of the New Haven Clock Co., left Friday for the White Mountains, where he will remain for several weeks.

President J. E. Spencer, of the Spencer Optical Mfg. Co., returns this week from a month's sojourn at Poland Springs, Me.

Prince & Schone, 183 Broadway, have given chattel mortgages on machinery to L. L. Prince, for \$125, and to M. H. B. Lovell, for \$200.

Superintendent Ralph M. Hyde, of Tiffany & Co., recently returned from his vacation. He divided his time profitably between the mountains and the seashore.

John Foley, in the Yorkville Police Court, last week, was held for trial on the charge of assaulting August Ruschhaupt, jeweler, 699 Tenth Ave., in a quarrel over a fox terrier dog.

Leon Berland, who is said to be a jewelry salesman, living at 344 Oakland St., Greenpoint, was stabbed and seriously wounded last week by Lewis Coos, a neighbor, after they had quarreled over a trivial matter. Coos was arrested.

W. N. Rainey, of the pottery and glass department of Tiffany & Co., returned Aug. 18 from his annual trip abroad for the house. He arrived on the *Campania* and shared with others the glory of the fastest ocean voyage on record.

Mrs. Celia W. Wallace, a rich Chicago woman, is announced to be the purchaser of the beautiful mosaic chapel exhibited by the Tiffany Glass and Decorating Co., at the World's Fair. It will be presented by her, it is said, to some Episcopal church.

George F. Kunz, the gem expert with Tiffany & Co., took a prominent part in the first general session of the whole association of the American Association for the Advancement of Science which opened in the Brooklyn Polytechnic Institute Aug. 16.

Wm. P. Davis, who on Aug. 10th boldly tried to steal a tray containing \$7,000 worth of diamond rings from the store of J. H. Johnston & Co., 15th St. and Union Square, pleaded guilty to grand larceny in General Sessions Wednesday, and was sentenced to five years and five months in the State prison.

Perry Weinberg, the Canadian jeweler, accused of larceny, was ordered sent back to Canada to stand trial by United States Commissioner Alexander Wednesday. Weinberg is a watchmaker, and it is charged that he took watches to repair, but failed to

return them. He says a girl whom he refused to marry is at the bottom of the plot to get him sent back to Canada.

The Kaldenberg Manufacturing Co., of this city, have incorporated with a capital of \$5,000 to manufacture pipes and pearl and ivory goods. Their business will be located here and in Greenburgh, Westchester County. The directors are Frederick J. Kaldenberg and John K. Kreig, of New York, and Wm. Witte, of Brooklyn.

Louis Kahn and Adolph E. Kahn, sons of the late Benoit Kahn, and surviving partners of B. Kahn & Sons, are, pursuant to statute, notifying the public that whereas the copartnership has been dissolved by their father's death, they will hereafter continue the optical business at 32 Maiden Lane under the old firm name of B. Kahn & Sons.

Judge Beach, of the Supreme Court, by an order signed Wednesday, has referred the suit of the New York Watch & Jewelry Co. against Morris E. Harris, to John A. Foley, as referee, to take the proof of the material allegations in the complaint, and assess the damages. The action is for damages for conversion of three gold watches valued at \$60 by the defendant who obtained them last May and June to sell on commission.

Charles L. Tiffany, of Tiffany & Co., is back at his desk again after a few weeks' sojourn in New London, Conn., where he spent a considerable part of his time at his favorite sport, fishing, at West Island. Mr. Tiffany is domiciled for the Summer at his country seat in Tiffany Park, Irvington-on-Hudson. Charles T. Cook, of the same company, comes up daily from his cottage in Elberon, where he spends his leisure moments with his family.

A well-dressed man calling himself Geo. Wilson, who said he was a jewelry salesman living at 116 Union St., Jersey City, was a prisoner in the Jefferson Market Police Court last week, charged with burglary. The complainant was Mrs. S. S. Lehman, who said that the prisoner had stolen a quantity of jewelry from her flat at 118 Waverly Place. Wilson pleaded not guilty and was held for trial in \$2,000 bail.

John Ryan and Michael McCaffrey, of 445 E. 14th St., had a horse and wagon from which they were ostensibly peddling potatoes on the west side Thursday. In some of the sacks they had fake spectacles, so they were arrested and held in Jefferson Market Court. THE CIRCULAR last week told how a John Ryan and Michael Sweeney, pretended potato peddlers, were arrested in Long Island City for selling brass spectacles claiming them to be of gold.

Gov. Flower Wednesday granted the request for the extradition of Albert Perrin charged with embezzlement in California, on the ground that there are facts in the case which can only be settled in that State. As told in THE CIRCULAR last week Mr. Perrin is charged with absconding with \$10,000 worth of jewelry belonging to his

former employers, Nast, Greenzweig & Co., a jewelry firm of San Francisco, in 1884. He is now a member of Perrin & Co., stamp dealers in E. 23d St.

Frank L. Adams, a well-known jewelry traveler of this city, was buried at his late home in Millbury, Mass., Wednesday afternoon. His death was caused by paralysis, from which disease he has been suffering for several months. Mr. Adams was born in New York city 36 years ago. He traveled for several jewelry houses the last being Hamilton & Hamilton, Jr. Ill health forced him to give up his position several years ago. He leaves a widow and four children.

The sheriff last week took charge of the place of business of the Empire Association of Jewelers' Auctioneers, at 136 Liberty St., on executions obtained by Myron H. Oppenheim against James A. O'Dell, John D. Edwards, and Joseph W. Dorsey, the proprietors, for \$1,383, in favor of Daniel H. Colt, on notes. The business was started five months ago, to conduct sales of jewelry at auction for storekeepers throughout the country. The proprietors had previously been employed in another association of jewelers' auctioneers.

An application for the release of James A. Baremore, from an insane asylum in Amityville, L. I., was made last week to Vice-Chancellor Van Fleet, in Newark, N. J. The vice-chancellor said he would endeavor to get at the facts and if Mr. Baremore is sane to restore him his liberty. He appointed Frank Bergen as a special master to examine into Baremore's sanity, and ordered the examination to take place in his office. Mr. Baremore is a nephew of Henry Randel, of Randel, Baremore & Billings, and was the former manager of the London branch of this firm.

By an order of Chief Judge Ehrlich, of the City Court, Benjamin Tieber was arrested Wednesday and lodged in Ludlow St. Jail in default of bail in an action which has been brought against him by Elias Pitzele, diamond dealer, 84 Nassau St., to recover a balance due of \$450 on diamond jewelry obtained from him upon false representations. The value of the jewelry, which Pitzele alleges was obtained by Tieber last June, aggregated \$600, of which \$150 was paid on account. Tieber, the complainant says, represented that he was in business at 75 Park Row, which was free and clear, and was worth \$8,500, whereas the diamond dealer subsequently ascertained that the place was mortgaged for \$25,000, and that Tieber only had an interest in it. It is also alleged that Tieber was about to sail for Europe for the purpose of defrauding his creditors.

Chas. W. Greville, 61 years old, employed in the bronze department of Tiffany & Co., committed suicide by cutting his throat with a razor Sunday, at the home of his daughter, Mrs. Fuller, 58 Barrow St. Greville was a silversmith and had worked 18 years for Tiffany & Co., in the silver, polishing and bronze shops. He was stricken with sciatic rheumatism in January,



and had been unable to attend to business since. Mr. Greville recently fell down a flight of stairs and injured one of his legs, and had been confined to his bed until Saturday. Sunday afternoon he went to his room for a nap. When his daughter, Mrs. Fuller, went to call him about 6 o'clock she found him dead on the bed.

H. W. S. Pell, of the bronze department of Tiffany & Co., returned from Europe Sunday, on *La Normandie*.

J. H. Crosby, of Greenleaf & Crosby, Jacksonville, Fla., arrived on the *New York*, Saturday, and immediately left for St. Albans, Vt., the home of his father.

The diamond cutting factory recently started by Zilver Bros., at St. Marks and Underhill Aves., Brooklyn, is now in operation. This firm deny the truth of the rumor that they have imported \$2,000,000 worth of rough diamonds and state that they themselves merely do work on commission, importing the rough diamonds from their brokers abroad only as they receive the orders to cut the same.

**The Death of Charles C. Camerden.**

Charles C. Camerden, one of New York's leading importers and retail dealers in fancy goods and jewelry, died in his apartments at the Arena, W. 31st St., early Monday morning. His death was due to Bright's disease from which he had been suffering for over a year, though acutely only the past three weeks.

Mr. Camerden, who was the head of the firm of Camerden & Forster, 27th St. and Broadway, was born in New York city in September, 1841. When but about 14 years old he was employed by J. J. Griffin & Co., fancy goods dealers in John St. Among his associates here was Alex. M. Hays. After being here a few years he went into the hosiery business until his new employers failed about five years later. In the meantime Mr. Hays had succeeded to the business of J. J. Griffin & Co., and with John E. Shepard had formed the firm of Alex. M. Hays & Co. To them Mr. Camerden returned and remained until the dissolution of the firm in May, 1883.

He then with Jas. V. Forster and Frank M. Hays, son of Alexander M., formed the firm of Camerden & Forster who succeeded to the business of their former employers. In 1891 the firm was changed, Frank M. Hays becoming a special partner.

Mr. Camerden was identified principally with the bric-à-brac and fancy goods departments of his concern. He was known as one of the best buyers of fancy goods in the country and for this purpose made two trips to Europe annually. Mr. Camerden was a man who made many friends. He was unmarried, his surviving relatives being two brothers and three sisters. Among the organizations of which he was a member are the New York Athletic Club and the Jewelers' League. He was a veteran of the 22d Regt., N. G. S. N. Y.

**Last Week's Arrivals.**

The following out-of-town dealers were registered in New York during the past week: C. C. Riggs, Philadelphia, St. Denis H.; S. Lesser, Syracuse, N. Y., Imperial H. G. E. Goddard, Pittsburgh, Pa., St. James H.; B. Ginzberg, Boston, Mass., H. Normandie; C. M. Roehm, Detroit, Mich., Vendome H.; W. A. Moore, Canton, O., Astor H.; E. G. Acheson, Monongahela, Pa., Astor H.; H. Rempe, Danville, Pa., Astor H.; E. Carter, Portland, Me., Barrett H.; E. M. Munger, New Haven, Conn., Grand Union H.; H. Kahn, San Francisco, Cal., Imperial H.; J. Watson, buyer for Shepard, Newell & Co., Boston, Mass., Morton H.; W. A. Jameson, Niagara Falls, N. Y., Astor H.; C. E. Wigginton, lawyer for Woodward & Lathrop, Washington, D. C., St. Denis H.; C. J. Foster, buyer for Shreve & Co., San Francisco, Cal., Waldorf H.; J. B. Mayer, Buffalo, N. Y., Imperial H.; W. C. Nichols, Indianapolis, Ind., St. Denis H.; J. H. Crosby, Jr., Jacksonville, Fla., Astor H.; A. M. Hill, New Orleans, La., Imperial H.; A. Eaves, Montreal, Ind., Astor H.; L. P. Aloe, St. Louis, Mo., Holland H.; C. L. Braman, Terre Haute, Ind., Metropolitan H.; R. B. Johnston, Bradford, Pa., St. Stephen H.; H. G. Miller, buyer for Barnes, Hengerer & Co., Buffalo, N. Y., Imperial H.

G. W. Medbury, representing F. M. Whiting & Co. in New England, is ill at his home.

**L. TANNENBAUM & CO.,**

**Importers and Cutters of DIAMONDS AND PRECIOUS STONES,**

**COR. MAIDEN LANE & NASSAU ST., NEW YORK.**

Telephone, Long Distance, 1959 Cortlandt.

25 HATTON GARDEN, LONDON.

Mr. Tannenbaum has just returned from Europe with a particularly large stock of fine Emeralds, Rubies, Sapphires, Pearls, Opals, Diamonds, Melles, etc.

**TO THE TRADE:**

We desire to call special attention to the fact that we will pay the highest prices for all Pearls, Turquoise, or other precious stones found in the United States or elsewhere.

Rough Siam Rubies for cutting purposes, at 50c. per karat.

Rough Fancy Sapphires for cutting, at 25c. per karat.

Rough Sapphires for mechanical use, and precious stones for collections, at \$2.50 per ounce.

**RUBIES.**

| Lot No. | Description                         | Price              |
|---------|-------------------------------------|--------------------|
| 1.335   | 1 Ruby, 7/8 kt., . . . . .          | at \$40.00 per kt. |
| 8.335   | 1 " 1 55-64 kt., . . . . .          | 30.00 "            |
| 2.335   | 18 Rubies, 14 13-64 kt., . . . . .  | 10.00 "            |
| 14.335  | 12 " 6 4-64 kt., . . . . .          | 14.00 "            |
| 3.337   | 30 " 10 1/2 kt., . . . . .          | 15.00 "            |
| 12.337  | 14 " 8 1/8 kt., . . . . .           | 15.00 "            |
| a.339   | 86 " 14 16-64, . . . . .            | 30.00 "            |
| 1.341   | 41 Art. Rubies, 13 27-64, . . . . . | 25.00 "            |

**EMERALDS.**

| Lot No. | Description                             | Price              |
|---------|---|--------------------|
| 1.353   | 1 Emerald, 2 1/8 kt., . . . . .         | at \$60.00 per kt. |
| 2.353   | 1 " 4 1/2 kt., . . . . .                | 65.00 "            |
| 3.355   | 2 Emeralds, 2 53-64 kt., . . . . .      | 15.00 "            |
| 2.357   | 1 Emerald, 1 28-64 kt., . . . . .       | 75.00 "            |
| 3.357   | 1 " 1 57-64 kt., . . . . .              | 55.00 "            |
| 5.357   | 1 " 1 47-64 kt., . . . . .              | 80.00 "            |
| 11.357  | 1 " 2 50-64 kt., . . . . .              | 90.00 "            |
| 2.358   | 3 Emeralds, 2 46-64 kt., . . . . .      | 100.00 "           |
| 2.352   | Small Ruby, 17 less 1-64 kt., . . . . . | 20.00 "            |

**SAPPHIRES.**

| Lot No. | Description                             | Price              |
|---------|---|--------------------|
| 2.51    | 1 Sapphire, 2 7-64 kt., . . . . .       | at \$35.00 per kt. |
| 3.51    | 1 " 1 29-64 kt., . . . . .              | 32.00 "            |
| 20.51   | 1 " 4 15-64 kt., . . . . .              | 25.00 "            |
| 2.53    | 1 " 2 42-64 kt., . . . . .              | 65.00 "            |
| 33.55   | 2 Sapphires, 3 30-64 kt., . . . . .     | 40.00 "            |
| 31.55   | 2 " 2 34-64 kt., . . . . .              | 15.00 "            |
| 2.67    | 21 " 138 54-64 kt., . . . . .           | 2.00 "             |
| 25.67   | 24 " 34 10-64 kt., . . . . .            | 6.00 "             |
| 28.67   | Small Sapphire, 36 34-64 kt., . . . . . | 10.00 "            |

**OPALS.**

| Lot No. | Description                       | Price              |
|---------|-----------------------------------|--------------------|
| 1.18    | 48 Opals, 23 50-64 kt., . . . . . | at \$10.00 per kt. |
| 2.18    | 60 " 16 56-64 kt., . . . . .      | 10.00 "            |
| 3.18    | 24 " 25 28-64 kt., . . . . .      | 8.00 "             |
| 8.18    | 40 " 20 56-64 kt., . . . . .      | 8.00 "             |
| 1.19    | 60 " 20 56-64 kt., . . . . .      | 4.00 "             |
| 7.19    | 24 " 20 46-64 kt., . . . . .      | 4.00 "             |
| 12.19   | 40 " 22 42-64 kt., . . . . .      | 3.00 "             |

**CATSEYES.**

| Lot No. | Description                          | Price             |
|---------|--------------------------------------|-------------------|
| 1.220   | 1 Catseye, 2 29-64 kt., . . . . .    | at \$3.00 per kt. |
| 13.220  | 1 " 2 6-64 kt., . . . . .            | 18.00 "           |
| 6.221   | 1 " 7 48-64 kt., . . . . .           | 15.00 "           |
| 10.221  | 1 " 11 4-64 kt., . . . . .           | 20.00 "           |
| 35.221  | 1 " 12 60-64 kt., . . . . .          | 30.00 "           |
| 33.223  | 25 Catseyes, 13 28-64 kt., . . . . . | 15.00 "           |
| 4.226   | 10 " 28 38-64 kt., . . . . .         | 18.00 "           |
| 7.226   | 12 " 8 44-64 kt., . . . . .          | 6.00 "            |
| 21.225  | 1 " 1 32-64 kt., . . . . .           | 14.00 "           |



# FALL PATTERNS IN STERLING FLATWARE.

DESCRIPTIONS OF THE PATTERNS IN STERLING SILVER FLATWARE PRODUCED FOR THE FALL SEASON OF 1894.

## PART IV.

### APOLLO.

**N**EVER in the history of the silversmith's art have the genius and individuality of the designer been expressed in so much beauty and variety as at the present time. From the dream of the artist, a wondrously harmonious elaboration of a single *motif*, to a "souvenir" abortion embodying multiplicity of details in the crudest workmanship, the virgin metal in its treatment has exercised every feeling from poetic exaltation to positive suffering. While the best grows better and the worst worse, the average, the point of interest, is constantly becoming higher and urging the artist to his best efforts in satisfying two main desires, first, the purely artistic feeling which is above cost or mercenary thought, and second, the consistent and equally laudable condition of adapting the artistic to the useful. The successful accomplishment of this endeavor is as truly a triumph as is purely artistic achievement, and when combined with moderate cost it is more widely appreciated every day.

After many months of honest study, of careful grouping and of sincere criticism the *Apollo* appeared to the silversmiths, J. B. & S. M. Knowles Co., to be a satisfaction to the artistic feeling and a pleasure to the eye. That the selection was judicious is evidenced by the fact that though just introduced to the public, it is meeting with a cordial reception. The *Apollo* expresses to the artist no one design, school, nor elaboration of a single principle, but it does express to those of artistic instincts the pleasing synthesis of choice conceits. The illustrations of the pattern appear on page 21. The bead work, the suggestive acanthus, bits of rococo, the typical outline and the careful die work and conscientious finish combine in furnishing to the critical purchaser an ideal production of the silversmith's art. A new and special feature in the fancy pieces resides in the bowls having an irregular scalloped outline with convex scrolls at the edge and clustered scallops connected by wave-like curves.

\*

### QUEEN.

HOWARD STERLING CO.

**T**HOUGH it is a dangerous undertaking to depart from long established standards and models, yet "art is long," and when the designer or artist swerves from the beaten track and success rewards his efforts, as it sometimes does, the measure of this success is large and often the cause of the creation of a new school. In certain branches of silversmithing, notably that of spoon making, these standards have been almost dogmatical in

their limitations, but that a deviation may be productive of desirable results is evidenced by a consideration of the *Queen* pattern of the Howard Sterling Co., an illustration of which appears on page 17.

The *Queen's* outline is based upon the famous old *King's* pattern which has ever been considered the *ne plus ultra* of sterling silver spoon designing. Notwithstanding the regal significance as implied by the name of the old pattern, the *King's* had never been crowned, and it, therefore, occurred to the mind of the designer that an adaptation of the *King's*, embodying some of the elements of its design together with a crown might prove an appropriate consort for the best and most popular, though nearly the oldest pattern in flatware. The *Queen* was the result of a year's study and experiment. The original conception of the designer was adhered to, the decorative scheme being carefully and gradually developed. The decorative treatment, taken as a whole, is of the artistic period of Louis XIV. The ornamentation is bold, yet harmonious. The features of the decoration are the thread running along the edges of the stem and developing at the lower broad portion of the handle into conventional foliage, symmetrically arranged on both sides. This foliated effect in its turn develops into a series of bold scrolling leaves which serve as a border of the circular portion, and which enclose a pretty shell-like detail depending from the terminations of the scrolls. The crown gracefully combines with the outer thread of the handle, and the symmetry of the perfect *King's* outline is therefore undisturbed, and an effect produced that is graceful and queen-like in its expression. In a few words, it may be said the *Queen* has both art and reason in its design, and that in its ensemble it is thoroughly individual. The pattern was offered last season by the Howard Sterling Co. to only a few of their patrons, and it is hence practically new for the present season. It has elicited expressions of admiration from all who have seen it, and is winning marked success.

The company have produced a book illustrating a few pieces of the *Queen*, which in itself is a unique and beautiful specimen of the binder's and engraver's arts. It eminently harmonizes with the character of the silverware pattern it illustrates. The book will be sent dealers upon application.

\*

### DAMASCUS.

F. M. WHITING & CO.

**T**HIS excellent pattern which, with the *Tyrolean*, is illustrated elsewhere in this issue, although

not strictly new this Fall has, nevertheless, proved so popular that the manufacturers have not the slightest hesitancy in putting it again before the trade. Consisting simply of a succession of scrolls brought harmoniously into conjunction and relieved only by two conventionalized blossoms the effect is at once chaste and artistic. Excellent die work brings the details prominently into view while the whole effect is further enhanced by an irregular finely reeded border, which brings out every detail of the pattern.

\*

### TYROLEAN.

F. M. WHITING & CO.

**I**N the *Tyrolean* the upper portion of the handle is left almost entirely plain, the only ornamentation being a narrow raised scroll design on the edges, coming more prominently into notice at the apex. In the center portion of the handle is a graceful fern-like design bifurcated at the upper end from the bottom, and extending toward the bowl sweep five raised thread shaped designs, the two at the sides terminating in inwardly curved tops. This pattern has already received the approval of the trade and cannot fail to retain its popularity.

(Series to be continued.)

## Philadelphia.

George D. Hutton is at Asbury Park,

H. B. Sommers has returned from a fishing trip to the New Jersey resorts.

Charles E. Smith is back from a holiday cruise along the eastern coasts.

C. A. Ketcham has completed important alterations at his store, 238 Spruce St.

Charles H. O'Bryon, of L. A. Scherr & Co., has been spending several days at Atlantic City.

In the mayoralty competition Simon Muhr had 31,056 votes to his credit on Saturday last. D. F. Conover had 1,190.

The jewelry store and dwelling of Charles Roth, southeast corner Franklin and Masten Sts., was damaged by fire on Friday morning to the extent of \$75. The careless ignition of a match was the cause.

Chas. F. Duffy, of Hoboken, is rapidly developing into an expert pool player. He defeated William H. Long, champion of the Philadelphia Jewelers' Club, at their rooms on Tuesday evening last in an interesting and well played game.

The Philadelphia *Times* printed another sensational article on Sunday regarding jewelry peddling by the police, in which the suggestion was thrown out that the stock was the proceeds of jewelry store robberies. President Arthur S. Goodman, of the National Retail Jewelers' Association, has written a letter to the paper commending its course.

Frederick Englehardt, of Bischoff & Englehardt, Lancaster, Pa., has been confined to his bed the past week by illness.



# Queen

*IN FULL ASSORTMENT*

SAMPLES MAY BE SEEN  
IN NEW YORK AT 860 BROADWAY.



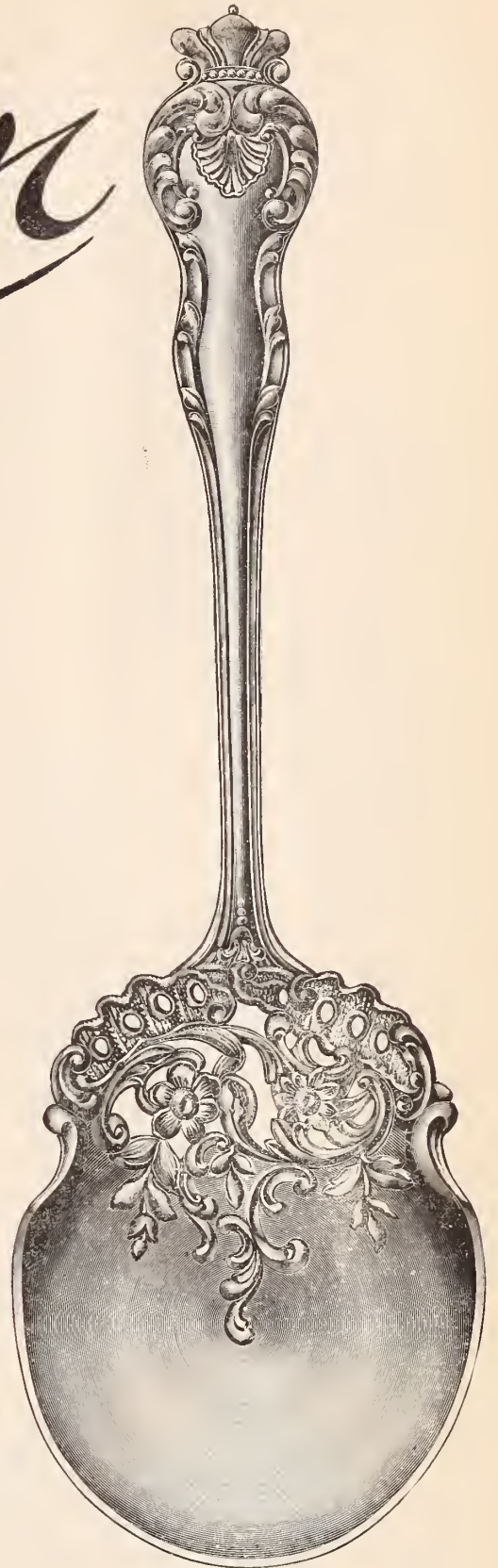
TRADE MARK.

"She moves a goddess, and she looks a queen."

ILIAD. Book 3, line 208

"O queen of queens! how far dost thou excel,  
No thought can think, nor tongue of mortal tell."

LOVE'S LABOURS LOST. Act 4, Scene 3



HOWARD STERLING COMPANY,  
PROVIDENCE · R · I ·



**Connecticut.**

C. H. Tibbits and family, Wallingford, have returned from Block Island.

Geo. M. Wallace has returned to Chicago from a short business trip to Wallingford.

Business at the Meriden Britannia shop is much better than at a year ago this time.

A. W. Pierce, of the Winsted Optical Co., left Winsted recently on a trip through the east.

J. T. Morgan, of Winsted, left Wednesday afternoon on a business trip to New York.

Gen. George H. Ford and wife, New Haven, are spending a couple of weeks in New Milford, Conn.

Jeweler Davison, of Portland, is on the sick list. His sister is in charge of the store during his illness.

Salesman Richard W. Miles, of the Meriden Britannia Co., is home from his vacation at Colebrook Farms, Conn.

C. C. Carroll, Wallingford, is home from a vacation passed in Vermont. He is making ready to enlarge his stock prior to removing into his fine new store.

L. V. B. Hubbard, the Shelton jeweler and optician, is in Rochester, N. Y., where he went as a delegate to the National encampment of the U. V. U. from the local command.

Bradley & Hubbard Mfg. Co.'s factory, Meriden, was damaged to the amount of \$250 early Monday morning last as the result of the breaking of a carboy of vitriol which spread over the floors.

The five races for the \$250 silver cup given by President Watrous, of the Wm. Rogers Mfg. Co., Hartford, for the championship of the Connecticut river for yachts not exceeding 25 feet in length, were entered upon Aug. 21st.

The store of jeweler R. G. Abbott, of Derby, is being extensively improved. The entire front is being torn out and a new one with plate glass windows and door will take its place. Mr. Abbott was expecting to reopen Saturday evening.

The cornerstone of Meriden's new charities' building, the Curtis Home, founded through the liberality of the late Lemuel J. Curtis has just been laid. In the metal box in the cornerstone were placed a copy of the will of Mr. Curtis and a sketch of his career.

Mr. Stevens, late of the Williams Bros' factory, who has accepted the superintendency of the new silver spoon factory in Glastonbury upon the completion of the buildings, has rented for his residence the Affleck place, in Glastonbury. Mr. Stocking, of Wallingford, takes Mr. Stevens' old place at the Williams factory.

At about five o'clock Monday afternoon fire was discovered in the attic room of the Meriden Britannia Co.'s factory where the lint, which comes from the rouge buffing room by blowers, is kept, and a still alarm was sent over to the Byxbee Hose Co. Other companies were called and after about half an hour's work the fire was put out and the return call sounded. The loss will not be much over \$1,000. The loss by the fire itself was not much, but that by water forms the greater portion. The fire was above the stock room, the rouge buffing and the engraving rooms, so that the water poured down into these rooms and many goods were damaged. It is fortunate that the fire was discovered at the time it was, as a few moments later there would have been few if any men about the factory, and the chances of a discovery of it for some time would have been small.

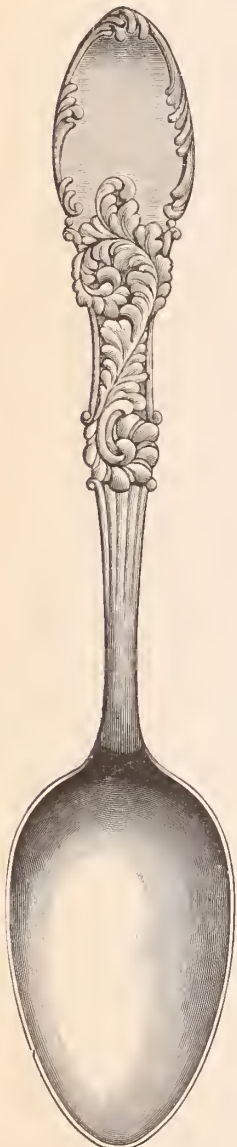
A new joint stock corporation has been formed and located in Naugatuck with \$1,000 capital, to be known as "The American Supply Co." It is to manufacture and deal in all kinds and varieties of goods, wares and merchandise composed wholly or in part of gold, silver, copper, nickel, aluminium, tin, zinc, iron, or any other metal or metals, compounds, compositions, alloys, mixtures, ivory, wood, or any other material or materials whatsoever. The subscribers and amounts are: Edwin F. Smith, Naugatuck, 14; Frederick C.



**F. M. WHITING & CO.,**

**NORTH ATTLEBORO, MASS.**

New York Office, 1128 Broadway, <sup>AND</sup> 208 Fifth Avenue.



TYROLEAN.



DAMASCUS.

**Sterling Silver Hollow  
Ware, Flatware,  
Toilet Articles,  
Novelties,  
Etc.**

**WE HAVE ALWAYS  
SOMETHING NEW.**

**TWO POPULAR AND SALABLE PATTERNS.**

SEND FOR FOLDER ILLUSTRATING OUR MANY HANDSOME DESIGNS.



# .....THE..... CHRYSANTHEMUM

(DESIGN PATENTED.)

MADE IN COMPLETE LINES.



DESSERT FORK.  
FRONT.



DESSERT FORK.  
BACK.



SUGAR SPOON.  
FRONT.



TEA SPOON  
FRONT.



TEA SPOON.  
BACK.

## Wm. B. Durgin

DESIGNER AND MAKER OF

### Wares in Sterling Silver

ESTABLISHED 1853.

.....CONCORD, NEW HAMPSHIRE.



Raymond, Yonkers, N. Y., 14; Frank A. Smith, Naugatuck, 12. Frank A. Smith is secretary.

W. F. Rockwell, Meriden, left Saturday on a business trip to Orleans.

A voluntary fire company is to be organized among the employes of the Waterbury Watch Co., Waterbury.

The Barbour Silver Co. employes had a delightful outing at Pleasant Grove in Glastonbury, Saturday afternoon last.

Just as one of the big plate glass windows at R. G. Abbott's jewelry store, Derby, had been placed in position Thursday the glass broke with a loud snap. This will delay Mr. Abbott's opening a little while.

Mrs. H. C. Wilcox and daughter, Miss Florence, of Meriden, sailed Aug. 25th for home on the *Lucania*, from Liverpool. Dwight P. Wilcox, Meriden, left for Boston Thursday and on Friday went to Martha's Vineyard.

Wm. A. Morris died very suddenly of apoplexy in Waterbury, last week. For over half a century he was a valued employe of the Scovill Mfg. Co., in charge of the department in which the blanks for making clock and watch wheels are cut.

Prosecuting Attorney Carter, of Stamford, has found no cause for any proceedings against S. Rosenberg, the Pacific St. jeweler, on the complaint made by D. Feinberg. The former who has been in business here for some few years advanced money on behalf of the society with which he is connected, to pay the funeral expenses of a child of Feinberg, and the latter put up some watches, which are in the hands of the treasurer of the society, as security for the loan.

### The Attleboros.

F. J. Gorton has designed the badges and medals for the annual L. A. W. tournament at Springfield.

A neat novelty now being sent out by a North Attleboro firm is a small silver acorn for a vest chain. Some are enameled.

Wednesday, Aug. 29th, the stock of S. W. Gould & Co., will be sold at an assignee's sale, and thus the affairs of this old firm will be wound up.

Two of the large factories which have either been running two days a week or been closed entirely, started up Monday morning and there is general rejoicing.

W. F. Maintien has opened an enameling shop in Providence which will be in charge of George E. Maintien, the proprietor devoting his entire time to the North Attleboro shop.

The large plot near the Boulevard is being cleared for the factories of Horton, Angell & Co., and Short, Nerney & Co. Both shops will use power from the same engine room.

Thomas B. Eaton, of the United States Watch Co., has again purchased the

Taunton *Evening News*, which he sold some time ago. Mr. Eaton is now running two evening papers.

The annual report of the State Bureau of Statistics, which has just been received by local manufacturers makes interesting but unpleasant reading. It shows a decrease in amount of money invested in stock, in business done, etc., ranging from 8 to 26 per cent. The number of males receiving from \$15 to \$20 is much larger than the number receiving any other figure, also the number of female employes receiving from \$8 to \$10.

Each day the plans for the Bi-Centennial celebration are being more perfected. The general committee has announced that the march at the grand ball will be led by J. L. Sweet and Mrs. G. St. John Sheffield. Mr. Sweet has personally visited President Cleveland and invited him to be present. The manufacturing jewelers have been asked to contribute prizes for the athletic contests, and it is understood many special and appropriate designs are to be made.

### Syracuse, N. Y.

T. E. Gregory has returned from a two weeks' stay at his cottage on Skaneateles lake.

A committee from the Syracuse Athletic Association visited most of the prominent jewelers last week and obtained prices, goods on approval, etc., for prizes for the coming race meet in this city. Later on the committee met a representative of I. L. Roe, 36 Maiden Lane, New York, who sold them quite an amount of goods at a great discount, and they forthwith returned most of the goods of the city jewelers. To the latter, who are continually being called upon to donate prizes for road races, etc., this does not appear like fair treatment.

### Lancaster, Pa.

M. B. Hartman, of Osborn & Co., has left for an extended western trip, which will extend as far as Texas.

Walter Leonard last week finished his trade at diamond setting with Bischoff & Englehardt, and has connected himself with Ezra F. Bowman & Co.

The Hamilton Watch Co.'s factory is only working five days per week at present, the hours being also reduced from ten to eight. It is expected to resume full time shortly.

Thomas Pendergast, proprietor of the American Horological Institute, this city, has been sued before Alderman Halbach, for embezzlement, the complainant being C. S. Speck, of Huntingdon, Pa. The amount at issue is \$200. Mr. Pendergast alleges that the suit is a squeeze and gave bail for a hearing.

H. E. Bergh, a watchmaker and jeweler from Chicago, has opened with a stock of jewelry in Hampton, Ia.

### The Death of Charles H. Daniels.

MALDEN, Mass., Aug. 25.—Charles H. Daniels, a well-known jeweler, died at his home yesterday morning from diabetes. The deceased was born in Charlestown 59 years ago and had been in the jewelry business in Malden for many years. He served as a musician during the war. He was past commander of Post 75 of Stoneham, and was a member of the local post. He was also connected with Converse Lodge of Masons, Board of Trade and Knights of Honor of Malden and the Odd Fellows Lodge of Stoneham. He leaves a widow and five children.

### Charged With Receiving Three Watches on False Pretences.

BOSTON, Mass., Aug. 24. — George K. Smith was before Judge Burke, of the Municipal court, this week charged with the alleged larceny of three watches valued at \$225 from the Goddard Credit Co.

Smith waived examination on the complaint and was held in the sum of \$400 for the September Grand Jury.

On Aug. 2d it is alleged the watches were given to him on his representation that he could dispose of them on conditional sale, and upon receipt of them he lost no time in converting them into money for his own benefit. According to statements made by police authorities, Smith has served more than one term in State prison.

### THE DISCREET COLLECTOR.

DOWN South there is a curio shop

Unknown to many men;

Thereat do I intend to stop

When I am South again.

The narrow street through which to go,

Aha! I know it well!

And may be you would like to know,

But no, I will not tell!

'Tis there to find the loveliest plates,

The bluest of the blue,

At such surprisingly low rates

You'd not believe it true!

And there is one Napoleon vase

Of dainty Sevres to sell;

I'm sure you'd like to know that place,

But no, I will not tell!

Then, too, I know another shop

Has old, old beds for sale,

With lovely testers up on top

Carved in ornate detail;

And there are sideboards rich and rare,

With fronts that proudly swell,

Oh, there are bargains waiting there,

But where, I will not tell!

And hark! I know a bottle man

Smiling and debonair,

And he has promised me I can

Choose of his precious ware!

In age and shape and color, too

His dainty goods excel,

Aha, my friends, if you but knew,

But no, I will not tell!

A thousand other shops I know

Where bargains can be got,

Where other folk would like to go

Who have what I have not.

I let them hunt; I hold my mouth,

Yes, though I know full well

Where lie the treasures of the South,

I'm not a-going to tell!

—EUGENE FIELD, in the *Chicago Record*.



“APOLLO.”

J. B. & S. M. KNOWLES Co.,

TRADE MARK.



MAKERS OF

STERLING • SILVERWARE.

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NEW YORK.

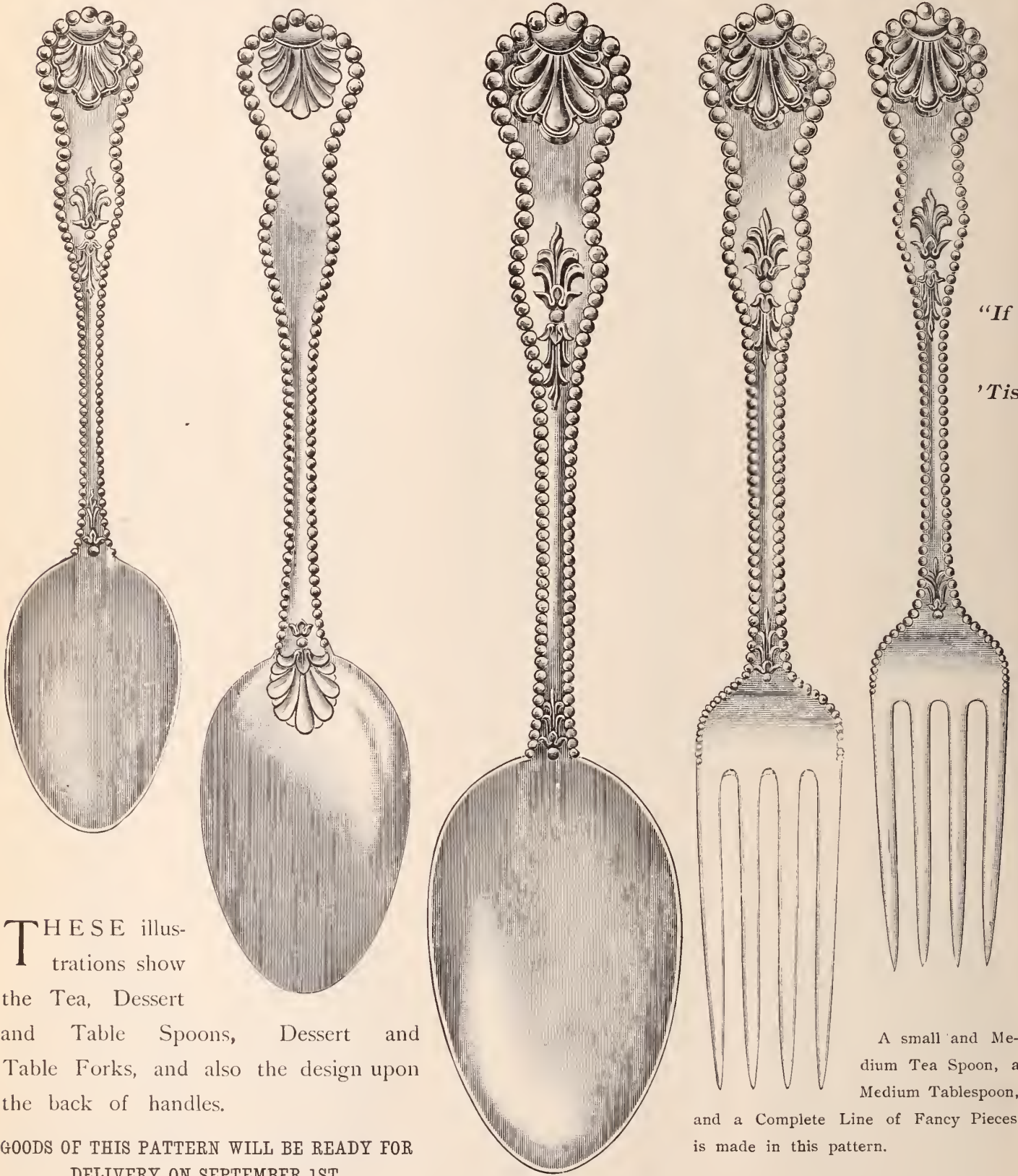
Factory and Main Office:

PROVIDENCE, R. I.





# "CHARLES II."



"If it be  
w  
'Tis true  
p

THESE illustrations show the Tea, Dessert and Table Spoons, Dessert and Table Forks, and also the design upon the back of handles.

GOODS OF THIS PATTERN WILL BE READY FOR DELIVERY ON SEPTEMBER 1ST.

A small and Medium Tea Spoon, a Medium Tablespoon, and a Complete Line of Fancy Pieces is made in this pattern.

## Dominick & Haff,

ESTABLISHED 1821.

Makers of Wares in Sterling Silver,  
FOR THE TRADE ONLY.  
Broadway and Seventeenth St., Union Square, N. Y.



# “RENAISSANCE”



It good  
 and no bush,"  
 god  
 eds no praise.

THESE illustrations show the Tea, Dessert and Table Spoons, Dessert and Table Forks, and also the design upon the backs of handles.

PIERCED.

PIERCED.

GOODS OF THIS PATTERN WILL BE READY FOR DELIVERY ON SEPTEMBER 1ST.

A full line of fancy pieces is made in this pattern. It is also made both solid and pierced.

## Dominick & Haff,

Makers of Wares in Sterling Silver,  
 FOR THE TRADE ONLY.

Broadway and Seventeenth St., Union Square, N. Y.

ESTABLISHED 1821.



THE EMPIRE WESTWARD TAKES ITS WAY!

# WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

**Chicago Office: Room 517, Inter-Ocean Building.**

VOL. XXIX.

CHICAGO, WEDNESDAY, AUG. 29, 1894.

NO. 5.

## Chicago Notes.

### TRADE CONDITIONS.

Collections are improving.

Sterling silver continues to improve.

Country trade is fair and improving. Travelers are doing fairly and orders from outside points, though small, are more numerous.

In manufacturing, jewelers report a considerable improvement over the previous month. Sales of diamonds and mountings are increasing and men formerly laid off are being re-employed. In repairs there is nothing doing.

It is the opinion of Chicago buyers that up to about Sept. 7, they will only anticipate catalogue needs and as the factories will secure these orders anyway, there will be little encouragement for travelers the present week. After the first week of September Chicago should be a good territory. The outlook at present is more encouraging than for a long time.

E. H. Clopper, Polo, Ill., recreated here the past week.

Sam Sondheim, of New York, was in town with his diamond line last week.

W. E. Doty, Boise City, Idaho, is renewing his acquaintance with Chicago jobbers.

E. H. Rummele, Jr., Sheboygan, Wis., called on the jobbing and silver trades last week.

Jacob Muhr, accompanied by George Gubbins, is looking after the firm's interests in the principal western cities.

A letter states that A. Hirsch, a retail jeweler of Emporia, Pa., made an assignment Aug. 2d for the benefit of creditors.

The Calumet Smelting and Refining Co., of Chicago have incorporated; capital stock, \$50,000; incorporators, H. H. Bowen, J. Q. MacDonald, H. P. Dickinson.

Cashier R. L. Hogarth, of the Geneva Optical Co., returned Wednesday from a two weeks' visit to Mrs. Hogarth's parents in the Western Reserve, Ohio.

Peter C. Harbour, a retail jeweler at 156 Blue Island Ave., made an assignment to

Edward W. Noakes, Thursday. The assets are given as \$1,573.55, and liabilities \$1,507.47.

W. S. Wilkinson, of W. S. & J. B. Wilkinson, left early last week for his father's bedside in Providence. Mr. Wilkinson, Sr., long associated with the Gorham Mfg. Co., has been given up by the physicians.

The furniture arrived the past week for the Waterbury Watch Co.'s office, 705 Columbus building. Manager Strickland says the working force and stock will be here Sept. 1. Safes for 15,000 watches are being specially made in Cincinnati, and will occupy 16 feet of the north wall. An eight foot display case separates the waiting room from the salesroom proper and the State St. front is given over to the offices of the company. All the furniture is in light mahogany.

The quarterly report of watch inspection on the Louisville and Nashville Railway, from advance sheets furnished by J. W. For-singer, general inspector for this system, is as follows:

|   |      |
|---|------|
| Examined .....                                    | 1172 |
| Compared with standard time weekly.....           | 506  |
| Average days run since setting for rated watches. | 34   |
| Average daily variation in seconds.....           | .6   |

The railway strike interfered somewhat with the inspection of the past quarter, and, considering the difficulties to be overcome, the report is a remarkably good one.

The regular monthly meeting of the Chicago Jewelers' Association will occur Sept. 4th, on which occasion Mr. Furber, owner of the Columbus building, proposes to entertain with good cheer the members of the association and other tenants of his famous building. The entertainment will be held in the former assembly room of the association which Mr. Furber now pleasingly terms his "boudoir," which is now being hung with costly and beautiful paintings from his collection. A feature of the occasion will be the display of the gold and silver plate owned by Mr. Furber, valued in the hundreds of thousands of dollars, with the famous punch bowl centerpiece.

### Indianapolis.

Silas Baldwin and Enrique C. Miller spent a couple of days last week in Chicago.

L. L. Duret, Noblesville, Ind., and J. S. Jones, Clayton, Ind., were buying goods in this city last week.

E. C. Miller is making arrangements to turn the old Cyclorama building into a splendidly equipped natatorium. A company has been formed with Mr. Miller as president.

Sept. 1st the partnership existing between Thos. W. Gardner and C. J. Hollis, doing business under the name of T. W. Gardner & Co., will be dissolved. A new partnership will probably be formed between T. W. Gardner and his son, Edward Gardner.

Henry Burgheim and his landlord, S. Douthirt, proprietor of the Occidental Hotel, got into a heated argument last week. Burgheim had erected a small sign above his store. As it partly extended across a window of one of the hotel rooms, Douthirt objected and requested the immediate removal of the sign. When it was not taken down he knocked it off. Burgheim promptly swore out a warrant for Douthirt's arrest, charging him with malicious trespass. Douthirt was released on bond.

### Cook County as a Consumer of Plate and Jewelry.

CHICAGO, Ill., Aug. 25.—That the stocks of silver and gold plate, diamonds and jewelry in Chicago are light has not been doubted. Still, there is reason for surprise at the items as assessed for 1893 and 1894 in Cook county. Much is said in the public prints of the wealth of Chicago's first families; the columns of the daily press teem with accounts of banquets of gold and silver plate, and the diamonds worn by Chicago ladies at social functions are dilated on.

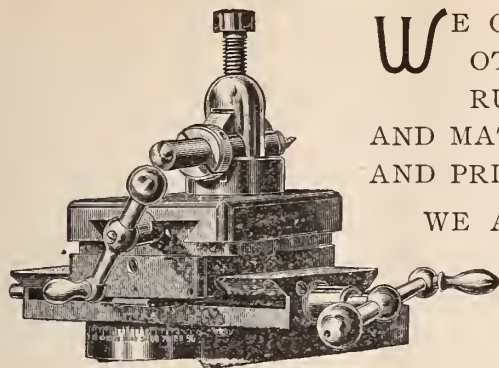
As to the facts (?) your correspondent takes from the returns of the town assessors in Cook county for 1894, just filed with the State Board of Equalization, with those of 1893 in comparison, as follows:

|                        |          |          |
|------------------------|----------|----------|
|                        | 1894.    | 1893.    |
| Gold and Silver Plate, | \$13,605 | \$12,125 |
| Diamonds and Jewelry,  | 17,750   | 15,965   |

It is evident that Chicago is a great distributing point, receiving from the east, and passing goods on to western rural dis-



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WE ALSO ISSUE (FOR THE TRADE ONLY) A COMPLETE ILLUSTRATED CATALOGUE OF WATCHES, DIAMONDS, JEWELRY, CLOCKS AND SILVERWARE. ANY JEWELER WHO HAS NOT RECEIVED A COPY, WILL BE SUPPLIED ON APPLICATION.

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141 and 143 State Street, - - - CHICAGO, ILL.

### 17 Jewel Dueber-Hampden Watches

ARE THE MOST RELIABLE WATCHES MADE.  
A FULL LINE OF DUEBER CASES AND HAMPDEN MOVEMENT.

Write for New Price List

**Brethauer Watch and Jewelry Co.,** Special Agents,  
71 WASHINGTON ST., CHICAGO, ILLS.

### THE PLANCHAMP & BECKER CO.

Makers and Repairers of  
**WATCH CASES,**  
Gold and Silver Plating —  
— of Watch Cases a Specialty.  
UNEXCELLED FACILITIES.

63 and 65 East Washington St., Chicago.

### PARSONS : SCHOOL

—FOR—  
**WATCHMAKERS,**  
PEORIA, - - - ILL.

Send for Circular and Terms

**PARSONS & CO.**

### BOLSTAD MFG. AND PLATING CO.,

(H. E. BOLSTAD, PRES.)

WATCH CASE MAKERS, REPAIRERS, PLATERS.  
PLATED INLAYING ON CASES.  
**BEST WORK. BEST WORKMEN.**

170 MADISON ST., - CHICAGO.



## GIBSON HOUSE,

CINCINNATI, OHIO.

ABSOLUTELY FIRST-CLASS AMERICAN PLAN HOTEL.

\$3.00 PER DAY.

Extra Charge for Parlors and Rooms with Bath attached. The unequalled advantages in central location, liberal management, modern appointments, experienced service and perfect cuisine, have permanently established the Gibson House as The Most Popular First-Class Hotel in Cincinnati.

AMPLE VAULTS FOR THE PROTECTION OF VALUABLES.

**THE GIBSON HOUSE CO.,**

H B DUNBAR

President and Manager.

## Jewelers' Auctioneer.



### NEVER A FAILURE.

References from over 300 Wholesale and Retail Jewelers in all parts of the country. Profits Guaranteed. Correspondence Confidential. Write for terms and details.

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CHICAGO.



One of the best of the best.

QUALITY IS THE STANDARD OF VALUE.

CHARGES TO SUIT THE TIMES.

When interested, write your jobber for new price list for 1894, or

**Moseley & Co., Elgin, Ill.**



No. 2 Moseley Wire Chuck has length, strength, accuracy.



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Being the oldest and most favorably known College of Theoretical and Applied Ophthalmic Optics in America, having more thoroughly qualified opticians in the field than all other so-called schools combined.

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**THE JEWELERS' CIRCULAR.**

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SUBSCRIPTION, \$2.00 PER ANNUM,

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tricts, for an examination of the above table shows an increase of but \$1,480 in Chicago's wealth of gold and silver ware for the year and of but \$1,785 in diamonds and jewelry.

#### Settlement of the Accounts of the Weber Co.

CHICAGO, Ill., Aug. 25.—A movement is on foot among the creditors of the Weber Co., late of this city and now succeeded by O. L. Rosenkrans, looking to a settlement of their accounts against the corporation. The following letter, sent to fifty of the larger creditors for signatures, succinctly puts forth their desires:

August 23, 1894.

DEAR SIR:—The undersigned creditors of the Weber Co. submit to you the following:

The Weber Co., organized under the laws of Wisconsin, with a capital stock of \$20,000, was the successor of the wrecked Rosenkrans-Weber Co. The inventory of the former on the first of June, 1894, showed a surplus of \$15,993.35. Shortly thereafter O. L. Rosenkrans, of Milwaukee, who, we are informed, did not own a single share of stock in his own name and was not an officer of the company, came to Chicago with Alfred Church, the secretary, who owned one share, and then the Weber Co. decided to sell out to Rosenkrans for \$26,000. For this Rosenkrans paid nothing to the company, claiming that his indorsement of \$16,002 of the company notes to the Duerber Watch Case Co., and \$8,958 salary due and unpaid made up the consideration; thus nothing was left for the merchandise creditors representing about \$10,000 of claims, all of which were unsecured. We are satisfied that Rosenkrans was never entitled to any salary.

The books were closed up yearly and the profits carried to surplus account, and no charge for Rosenkrans' salary was made until a few weeks before the closing out of the company. In addition to this amount we believe the assets of the company, now in the hands of Rosenkrans at Milwaukee, can be reached and made available to creditors. To do this, however, litigation is necessary, and as all creditors would derive the benefit of such action we feel that they should all join in pushing such proceedings as may be necessary; the expense to be borne pro rata. As such litigation will require the best legal talent, we have consulted with Miller, Noyes & Miller, of Milwaukee, one of the leading firms of lawyers in that city, with a view of intrusting them with this litigation. The prevailing opinion is that unless some action is taken the creditors will get nothing. We, therefore, ask you to join with us in prosecuting the necessary action to cover the amount of our claims, with the understanding that the proceeds thereof are to be divided pro rata. If you will do so, the expense to be borne as aforesaid will be comparatively small while the prospects of success are good.

Please send a statement of your account, duly acknowledged before a notary, to Miller, Noyes & Miller, Milwaukee, Wis., and advise Mr. W. S. Sparrow, care of Stern Bros. & Co., 149 State St., Chicago, Ill., if you are willing to place your claim with the attorneys mentioned. If you have already placed your claim with any other attorney, kindly advise Mr. Sparrow, and ask them to co-operate with Miller, Noyes & Miller.

It is understood there are between 200 and 250 creditors with an aggregate indebtedness of some \$10,000.

Oneida, N. Y., is to have a new industrial enterprise. The Oneida board of trade recently entered into a contract with Sidney W. Moor, of Oswego, to furnish him with a two-story building, 50x150 feet in dimensions, to be equipped with machinery for a silver plating establishment. The works will employ from 25 to 40 hands.

#### Prominent Chicago Jewelers Express Their Opinions on the New Tariff.

CHICAGO, Ill., Aug. 25.—The items in the Wilson tariff bill of greater interest to jewelry jobbers and manufacturers of this city are confined to diamonds, clocks, jewelry and opera glasses. In a short interview as to the results of the bill on the diamond business of the firm, President Andersen, of the Juergens & Andersen Co., regretted that the duties had been changed from those existing under the McKinley law:

"I feel satisfied," said he, "that the government will receive no greater benefit than before. It is an injury to the importer because there are many who, without doubt, will take the chances in smuggling on a 25 per cent. basis who would not do so at 10 per cent. Just three years ago this Spring goods were higher by 15 per cent. than they are to-day; the tariff simply offsets this and leaves the price to the consumer unchanged. Even with a larger stock on hand we would have been better pleased had the tariff remained as it was, and in common with all importers regret to see the bill become a law."

Said C. H. Knights, of C. H. Knights & Co.: "It will be detrimental in more ways than one. Individuals and irresponsible parties are going to smuggle and all these smuggled goods will go to make up the mass of goods sold here. I should say that 20 per cent. more diamonds will be smuggled in under the higher tariff. If it cause a rising market it will increase the demand for a while, as I have noticed a rising market is always accompanied by increased purchases, but in my opinion the consumer will buy diamonds just as cheaply, as the increase in tariff is counteracted by a decrease in price in recent years; that is, goods can be bought under the new tariff as low as goods purchased a year ago. As to clocks, the 5 per cent. difference in those we sell will make no perceptible change. In opera glasses a 20 per cent. reduction will result in a loss of 20 per cent. on stock on hand. I cannot understand why such a duty should be placed at all when no opera glasses are manufactured in this country. The only company that ever attempted it went out of the business because it couldn't compete with foreign manufactures. These are the only lines we import that will be materially affected by the tariff changes."

Manager Schnering, of Otto Young & Co., considers the effect tariff discussion has had on trade conditions as more serious than the changes finally effected by the Wilson bill. "Previous to the tariff talk," said Mr. Schnering, "we imported considerable jewelry, principally silver jewelry and garnet goods. During the discussion we made no purchases in these lines from foreign manufacturers, and have imported none the past year. We can now buy all the silver jewelry we want in this country and garnet jewelry, if anything, is on the decline, but of the latter we still have to import what we need. The decreased tariff

will not likely increase jewelry imports. We import many cuckoo clocks, but the decrease on these is so slight it will make little if any difference. I am so thankful that they have passed some kind of a bill and have gone home to let business adjust itself to existing trade conditions that I really have not fully considered the bill."

In speaking later on diamonds Mr. Schnering said it would have been much better had Congress placed a duty of 25 per cent. on cut and unset stones and admitted the rough free. "By doing so it would be but a few years before some inventive Yankee would have brought out an invention largely decreasing the labor cost of the finished product and America would then supply the world. Even without such invention it would increase the diamond cutting industry here to the first place among the nations and produce an American Amsterdam."

The absence from the city of many whose views would be of interest makes necessary a delay of further opinion.

#### A. Coulter & Co. Suffer Considerably by Fire.

CHICAGO, Ill., Aug. 24.—Fire started on the sixth floor of the Fargo building, 256-260 Madison St., Tuesday night, by which the firm of A. Coulter & Co., wholesale dealers in jewelry and notions, suffered a heavy loss. The flames were discovered in the fur establishment on the top floor and the entire floor and roof were a mass of flames in a few moments. The fire was confined to the sixth, which was totally destroyed. A. Coulter & Co. occupied the fifth floor as salesroom, filled with open stock and the floor below for cased goods, and estimate the damage from water and falling lath and plaster as fully 50 per cent. on a stock of \$40,000.

"We don't find much fault with lake water," said Mr. Coulter, "but the fireboats deluged everything with filthy river water and increased the damage. Our better grades of jewelry were protected, but all the cheap goods and 'bushel stuff' were badly damaged. We carried 80 per cent. insurance."

#### Detroit.

F. W. Wallis, an optician from Columbus, Ohio, spent last week here on a visit.

Edward F. Roehm, of Roehm & Son, was confined to his house by illness last week.

William A. Sturgeon, of Sturgeon & Co., returned last week from the eastern markets where he purchased Fall stock.

George L. Lowe, representing Kennedy & Koester, started for the Upper Peninsula last Monday. He will be absent about three weeks.

H. G. Ide & Co., Oxford, Mich., have sold their stock and store fixtures to L. E. Palmer, of Rochester, who will continue the business.



D. A. Cook has opened a jewelry store in the Scofield building, Grand Haven, Mich.

J. A. Jackson, the Mancelona jeweler, has sold his business to Herrick & Morse, who will continue the business.

Several suits against the old firm of F. G. Smith, Sons & Co., have been hanging fire in the Circuit Court here. Thursday morning Krementz & Co. obtained a judgment on default for \$1,290, against the firm.

Anton Kaiser, watchmaker and jeweler, 59 Monroe Ave., filed a chattel mortgage last week for \$2,010 in favor of M. Josephine Kaiser. It secures three notes for that amount and the consideration named was \$1.

The jewelry that was stolen from the store of N. W. Mann, Clio, has been scattered all over the State. Over \$150 worth was recently recovered in a Detroit pawn shop and last week another batch was found at Port Huron, Mich.

Frank A. Rasch, of the United States Optical Co., is in the hands of his friends for Congress from the first district. It is claimed that he has the inside track over other candidates and that his nomination on the Republican ticket is equivalent to an election.

The solid silver trophy which will be presented by the Pittsburgh *Dispatch* at the coming G. A. R. Encampment, is in the show windows of Sturgeon & Co. The cup, which is the work of the Gorham Mfg. Co., was illustrated and described in a recent number of THE CIRCULAR.

Mail orders are steadily improving and a better tone prevails in the trade. The house trade last week with the jobbers was not up to the mark, but a large number of buyers are expected next month to purchase Fall goods. Wholesalers are putting in a full stock in preparation of an improvement. William Ambler, Northville, Mich., and C. E. Bell, Evart, Mich., were the only Michigan country buyers here last week. A large number of Canadian jewelers were in the city.

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### Cincinnati.

Jos. Gosling, of Jos. Noterman & Co., has returned from his Summer vacation.

The Herman Keck Mfg. Co. are preparing to open a diamond cutting establishment.

Eugene Swigart has returned from a four weeks' trip, and John Swigart has gone out among his customers.

C. S. Remme, formerly with Duhme Co., has opened a factory on 4th St. for making special cases and repairing cases.

Frank Braunstein, Simon Hesse and Louis Lang are all on the road again, with a fresh line, for A. G. Schwab & Bro.

O. E. Bell & Co. are arranging some Fall bargains for the trade. This house is noted for push and lead in all enterprises.

W. Strang and Hugo Jonas will make their first trip this week. Joseph Jonas is improving and hopes to be at the factory in a few days.

Messrs. Bene and Lindenberg will come in this week after a three weeks' trial trip. The results have been very gratifying. August Newstedt left last week for a trip of four weeks in the west.

Homan & Co. are starting up with many orders. Mr. Jacobs, their Chicago manager, is sending in long lists and promises much business in a short time. Jobbers everywhere are reviving old time orders. From the standpoint of silver plate the future trade will be very satisfactory.

Two weeks ago the jewelry store of M. Goldberg, 272 W. 5th St., was entered by burglars who carried off two trays of rings and one of opera glasses, all valued at \$500. Last week an officer discovered that a man named Peter Callahan had tried to sell a pair of glasses which corresponded to the description of a missing pair, and locked Callahan up at the Central Station on suspicion.

A. Weiler & Co. have moved from W. 4th St. to 19 Race St., on the first floor, and have fitted up their new salesroom in modern style. Their show windows are very attractive. There are few jobbers now left in Cincinnati who are not in the retail business as well. They claim the Cincinnati retailers do not patronize them and there is no reason why they should refrain from entering into competition with them.

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### Minneapolis and St. Paul.

Munns & Pomerleau, Minneapolis, have removed from their old stand, 230 Central Ave., into new quarters at No. 226, same street.

C. A. Hoffman, optician, Minneapolis, who last week removed to the Syndicate Block, is pleasantly located and ready for business.

S. E. Betts, jeweler, Little Falls, Minn., was last week fined for shooting prairie chickens out of season, in defiance of the State game law.

Robert Reed, secretary of the Reed & de Mars Jewelry Mfg. Co., Minneapolis, was elected a delegate to the Democratic County Convention, of Hennepin County, held in Minneapolis, Aug. 18th.

Miss Mary P. Chamberlain, daughter of W. H. Chamberlain, Minneapolis, was married Aug. 22 to Edwin H. Mathes, of that city. A reception followed at the residence of the bride's parents which was largely attended.

John Pfister, St. Paul, on Aug. 27th, commenced an auction sale of his stock which he will continue until his entire stock and fixtures are sold out. Mr. Pfister contemplates removing to California with his family. Col. T. E. Dawson, of Chicago, is the auctioneer.

John Plummer, a former agent for Arthur D. Paegel, jeweler, at 22 3d St. S., was arrested last week on a charge of grand larceny. Plummer is charged with having sold a dozen watches and appropriating \$20 of Mr. Paegel's cash. The man was arrested in St. Paul where he was dispensing with his money at a roulette table. Plummer was arraigned in the municipal court. His examination was set for Aug. 30th. His bail was fixed at \$100.

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### Pittsburgh.

Jack Allison, for Goddard, Hill & Co., is in New York.

Charles W. Wattles is spending a lengthy vacation at Mackinac.

J. P. Steinman, of Allegheny, and Will Siedle will be found among eastern visitors this week.

Mr. Johnson, of Carnegie, and A. W. Reineman, of McKeesport, spent some time in the city last week, looking up business interests here, and buying stock.

W. W. Wattles has returned from a week's trip to Buffalo, Niagara Falls, etc. Mr. Wattles acted as *cicerone* to three Pittsburgh ladies, Mrs. J. Harvey Wattles, Mrs. Horner and sister.

E. P. Roberts & Sons donated a handsome silver trophy to the *Press* for the road race from Buffalo to Pittsburgh last Saturday. The trophy is a silver loving cup about 20 inches in height, and very valuable.

Emanuel Siedle, father of Emil Siedle, bookkeeper for G. B. Barrett & Co., and Adolph E. Siedle, the East End jeweler, died last week, aged 75 years. Mr. Siedle has been failing in health for the past six years, his illness being largely due to his wife's death.

Jewelers in Pittsburgh are making active preparation for the G. A. R. encampment, all having novel arrangements for decorating and window display. W. W. Wattles & Sons will paint their building white and green, and will have an electrical display in their windows.

L. Furtwanger, Greensburgh, Pa., is at present writing lying at the point of death. Mr. Furtwanger is one of the pioneer jewelers of western Pennsylvania, and his illness will be very much regretted by the many who know him, and who read of his serious condition in THE CIRCULAR.

Herman Takomy, a watchmaker, employed by the American Wringer Co., 38 Wylie Ave., is in jail on a charge of false pretense preferred by Ernest Emmerich. It is claimed that Takomy organized an employment bureau of his own, and swindled a number of victims out of various sums upon promises of obtaining them situations with the wringer company as salesmen.

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N. S. Plank, Iowa City, Ia., left last week for Chicago where he will purchase a line of goods for the Fall trade.



### San Francisco.

Geo. Hilgerloh, of Rothschild & Hadenfeldt, is at Healdsburg on a vacation.

R. F. Allen, of the California Jewelry Co., has returned from a camping trip in the Santa Cruz Mountains.

The trade looks upon the settlement of the tariff question as a good omen for the opening up of business again.

The agency of the Rest Fenner Smith Co., New York, formerly held by Eisenbach & Beck has been taken by Haskell & Muegge.

D. Untermeyer, of Keller & Untermeyer Mfg. Co., New York, has been among the trade and reported that he was well satisfied with business.

A petition of creditors to have Henry Wolf declared insolvent was filed by Wolf's attorneys some days ago. The claims aggregate a little over \$1,000. Judge Slack has appointed John F. Pope, an expert accountant to examine Wolf's books and find out just how the jeweler became financially embarrassed.

Nordman Bros. tell the story of an unusual event. Twelve years ago W. E. Lawrence, formerly a jeweler in Vacaville, failed in business owing the firm \$80. A few days ago the man, who is now a farmer, entered the store, claimed to be an old debtor, asked for his bill and gave the firm \$100, payment in full.

### Pacific Coast Notes.

Bodie, Cal., has a new jeweler in the person of R. W. Scott.

G. A. Thiel has recently opened a jewelry store in Redwood City, Cal.

R. A. Curry succeeds to jeweler W. G. Scott's business, Berkeley, Cal.

Richardson Bros., San José, Cal., are preparing to go out of business.

W. A. Freeburg has opened a jewelry store at 406 S. Spring St., Los Angeles, Cal.

J. Kirby, jeweler, late of Boston, Mass., has accepted a position with E. A. Walker, Pasadena, Cal.

A. W. Lord, jeweler and watchmaker, formerly of Butte, Mon., has opened a jewelry store in Berkeley, Cal.

R. H. Condy, who was for years engaged in the jewelry store of C. E. Owen, Stockton, Cal., has accepted a position in Maurice Friedburger's store.

Among the eastern traveling men recently in Los Angeles, Cal., were: Charles Gardner, Unger Bros., Mr. Battin, Battin & Co.; and Mr. Sadler, Dennison Mfg. Co.

Reports from the Owyhee opal fields are to the effect that the gem mines there are abandoned. Though the stones are plentiful and beautiful, no buyers can be found, and the miners, especially on Snake River, have hardly made a living working rockers in gem bearing gravel.

Maurice Friedburger, lately connected with the jewelry house of Chas. Haas & Son, Stockton, Cal., has bought out the establishment of J. Glick. He is laying in a larger stock and making many improvements about the store. Mr. Glick intends opening a new store in a larger field.

John Devy, of Provo City, Utah, is developing an onyx quarry near Pleasant Grove, and is showing some magnificent polished specimens of the stone. One curious specimen is of creamy white color, and in it is a white segment, the outlines of which represent a rather fleshy lady, richly dressed, the laces and folds of the robe being quite clear. The result attained in polishing was of course accidental.

Jeweler Nat Cohen was on trial in Oakland upon a charge of battering Meyer Lissner. Cohen runs a store in Washington

St., and Lissner is manager of the M. Cohn Jewelry Co., of which Nat was formerly an employe. Nat left to start business for himself and since then there has been misunderstandings between Lissner and him, the latter charging Nat with trying to break up the Cohn Co.'s business. The evidence appeared to show a rough and tumble fight between the men. After hearing the case for half a day, the jury disagreed and the case was finally settled out of court.

The store of Charles Lee, Harshaw, Ariz., last week was burglarized in a singularly bold manner by a pair of greasers. At about 7 o'clock in the evening Mr. Lee was sitting in the store in conversation with Mr. Dunn, his partner, when two hard-looking Mexicans entered and proceeded to attack both gentlemen. They tied the jewelers together and threw them behind a counter, after which they ransacked the store. Several acquaintances of the jewelers happening along the desperadoes were discovered and several shots were exchanged between the rescuers and the Mexicans, who got away, however, taking with them about \$650 in money, a number of watches, pins and other jewelry.

There are small ripples on the surface of the plated silver trade in the direction of improvement, and the output of sterling has also increased, the improvement covering general lines as well as new patterns.

The shell and jewelry store of the German Novelty Co., at the Inlet pavilion, Atlantic City, N. J., was entered at an early hour some mornings ago and robbed of about \$500 worth of jewelry and other stock. In the afternoon, Joseph J. Smith, whose father has a shooting gallery at the Inlet, was arrested, charged with the crime. He was committed to jail in default of \$500 bonds.

# The Wadsworth Watch Case Co.



Filled



Cases.



General Offices,  
NEWPORT, KY.

Chicago Office,  
COLUMBUS BUILDING.



**News Gleanings.**

H. Silbert, Raritan, N. J., will occupy a remodeled building on Sept. 1.

J. D. Wright has removed from Chattanooga, Tenn., to Morganton, N. C.

Woodruff & Woodruff have removed from Nineveh, Ind., to Edinburgh, Ind.

The store of J. W. Shirley, Bloomfield, Ky., was burned out last week.

A. N. Puffer has left Waterford, Wis., after a brief trial in business there.

Arthur James' store, Hicksville, O., was burglarized a few days ago of half the stock.

S. Caltonic, a watchmaker of Punxsutawney, Pa., has invented a motor for bicycles and tricycles.

A. E. Henry, Rockford, Ill., is making a number of changes and improvements in his jewelry store.

M. G. Mohler, Gilman, Ill., has rented a store at Onarga, Ill., and will move his jewelry stock to that place.

A. E. Ziehme, traveling salesman for W. F. Main Co., Iowa City, Ia., is in the city after a trip in the interest of the firm.

R. Bujannof, San Francisco, Cal., has brought suit against Mrs. John Martin to recover \$150.75 for jewelry sold to her.

J. Brandstetter removed from Grand Haven, Mich., to 333 River St., Manistee, Mich., not to Manistique, as reported in THE CIRCULAR recently.

Francis H. Clark, arrested for the burglary of a jewelry store in Deansville, N. Y., Aug. 21, escaped with two other men from the jail in Utica, N. Y., Aug. 24.

Sheriff Gould sold the optical stock of Dr. H. Hoegelsberger, at the Masonic Hall, Wilmington, Del., last week. It was bought by the Masonic Hall Co. for \$700.

The jewelry stock of Ahira H. Rose, Auburn, N. Y., which was seized by the sheriff in judgments aggregating \$654.05, was sold Wednesday morning last for \$182.90. The purchaser was the principal judgment creditor, Mrs. Rose.

Daniel Walters, a well-known jeweler of Beaver Falls, Pa., died recently, of a complication of diseases. The deceased was 33 years old. He went to Beaver Falls from Butler, Pa.

Ward G. Case, who for the past 14 years has been an employe of Carter & Hussey, Des Moines, Ia., has severed his connection with that firm to take an interest with R. N. Bromley, jeweler.

The Providence Jewelry Co., of East St. Louis, Mo., have incorporated with a capital stock of \$25,000; incorporators, Justin F. Weston, Arthur Wheeler, and John C. Estes.

Henry W. Price, president of the Rockford Watch Co., and the Price Glove Co., Rockford, Ill., and interested in many other local industries, has been low with appendicitis for several days.

One Chris Nagle, of Pittsburgh, Pa., declares he has found valuable pearls in muscels in the Allegheny River. He exhibits a dozen specimens ranging in value from \$10 to \$50. Last week Nagle says he found pearls in the aggregate worth about \$200.

The secretary of the Utah State Fair has been instructed to call for bids from the jewelers of the Territory for furnishing gold, silver and bronze medals for the October fair. The premium list offers 100 gold, 39 silver and 113 bronze medals to winners of prizes.

Last week H. H. Schaul, pawnbroker, Atlanta, Ga., swore out a warrant for S. Stein, a jewelry peddler, charging him with cheating and swindling. It seems that Schaul let Stein have some valuable diamonds to sell and it was said that the man intended to leave town. The diamonds were turned over to Schaul.

A stranger entered the jewelry store of Perkins & Co., Poughkeepsie, N. Y., Thursday, and presented a note, to which was attached the name of Mayor W. M. Ketcham, of Poughkeepsie. The note requested that the bearer be trusted for a gold watch. The scheme succeeded, and the firm now bemoan the loss of a gold timepiece. The note was a clever forgery.

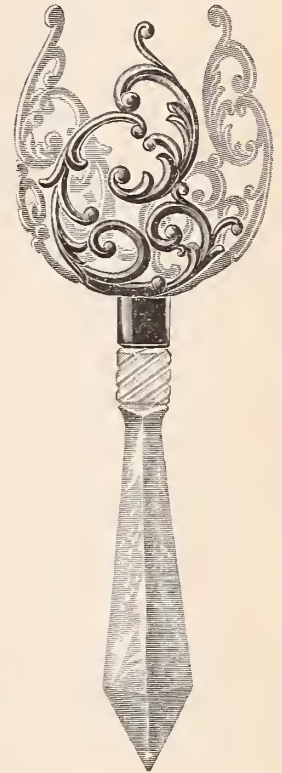
E. P. Bevilard, who went to Elmira, N. Y., from Rome, N. Y., several years ago,

and has since conducted a fine jewelry store in the Rathbun house block, is making arrangements to close out his business there, and intends going in the jewelry business in Auburn, N. Y. He has leased the store, 110 Genesee St., and will open Oct. 1.

**A SALABLE AND ARTISTIC NOVELTY  
... IS THE ...**

**EUREKA EGG HOLDER,**

**IN STERLING SILVER.**



**PEARL HANDLES, ANY DESIRED SHAPE.**  
If Your Jobber Hasn't It Write Direct to the Manufacturers.

**STERLING SILVER NOVELTIES AND JEWELRY.**

**W. H. MANCHESTER & Co.**

**66 STEWART STREET,**

**PROVIDENCE, R. I.**

**JOHN R. KEIM, MANUFACTURER OF**  
\* \* **FINE DIAMOND JEWELRY,**  
**21 East 17th Street, New York.**

**SOLE AUTHORIZED MANUFACTURER OF THE PALMER COX "BROWNIE" JEWELRY, AND ALL ARTICLES IN ENAMEL OR METAL; BY PURCHASE FOR THE PURPOSE FROM PALMER COX, ESQ., OF HIS COPYRIGHTS, PATENTS, PATENT RIGHTS AND ORIGINAL "BROWNIE" DESIGNS.**



**Boston.**

M. N. Smith, of Smith & Patterson, is at present out of town.

C. A. Easton, with G. H. Richards, Jr. & Co., is spending two weeks at Nantucket.

John Pierce, with his wife and child, came into town from So. Paris, last week, on a pleasure trip.

W. S. Brown, bookkeeper for the E. Howard Watch & Clock Co., is enjoying himself at Onset. E. W. Byram, of the same firm, is vacationizing at E. Wakefield Depot, N. H.

The semi-annual dividend of the American Waltham Watch Co. has been declared. The dividend is at the rate of 4 per cent. and the total amount to be paid out amounts to \$120,000.

Among the out-of-town jewelers who were in this city last week were noticed: N. T. Miller, Seth Thomas Clock Co.; R. T. Freeman, of the E. N. Welch Mfg. Co.; W. F. Mowry, Kirby, Mowry & Co.; and the representative of the New Jersey Lamp & Bronze Co.

A rumor was current in town the middle of the week to the effect that the former manager of the Waterbury Watch Co., E. A. Locke, and several of his associates were planning to locate a new watch factory in Waltham. The name of the new company is given as the Rumford Watch Co.

Last Monday a small boy accidentally broke the plate glass in the window of the jewelry store of W. C. Hallett, 5 Meridian St., East Boston. The glass was insured and the insurance company sent over a plate of 1/4 inch French glass to replace it. While the workmen were unloading the glass they jarred it in such a way that it was shattered into fragments.

The announcement that the inspectors at police headquarters had in their possession a large quantity of small jewelry was made in the Friday evening papers. The jewelry consisted of an assortment of stick pins, sleeve buttons, cuff buttons, baby and sleeve buttons and other small pieces. Chief Coulter, of headquarters, says that hardly had the papers with this information appeared on the street than jewelers from all parts of the city began to gather at headquarters. Not one could identify any of the property; many indeed were not at all sure that they had lost any goods, but had simply seen the notice in the papers and had visited police headquarters to see if any one had been pilfering from them.

**The Supreme du Chic.**

THE supreme *du chic* in fashionable yachting parties this Summer, says the *Paris Journal*, is to wear jewelry representing the pennant of the yachting club to which one belongs or else the private pennant of the yacht itself, or better still the two colors united. Men wear their private or club colors on their scarfpins, shirt studs, cigar or cigarette cases, cigar cutters and so on. The flags painted in oils are also worn in front of the ribbons of straw hats. Ladies wear them in the form of hatpins and sometimes on the corsage where a decoration would be worn.—From the European Edition of the *New York Herald*.

HE—Did you know opals were in again?  
SHE—No; how do you know?

HE—At the hop Tuesday an opal pendant was worn by Mrs. Stoutley, suspended by a fine gold chain.

SHE—I shouldn't have supposed a fine gold chain would hold her.—*New York World*.

**DIAMONDS.****Wm. S. Hedges & Co.,**

Importers of Diamonds,

And Manufacturers of DIAMOND JEWELRY.

170 Broadway, New York.

22 Holborn Viaduct, London.

**Alfred H. Smith & Co.,**

IMPORTERS

DIAMONDS

AND

PRECIOUS STONES,

82 BROADWAY, COR. JOHN STREET,

NEW YORK.

88 Holborn Viaduct, London, E. C.

**R. A. KIPLING,**

importer of

**PRECIOUS STONES,**

21 & 23 Maiden Lane,

19, RUE DROUOT,  
PARIS.

New York.

**FLAT WARE AND  
HOLLOW WARE**

STAMPED



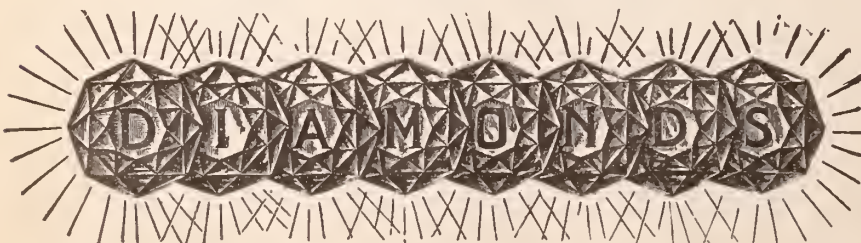
IS THE GENUINE.

Manufactured by

**WM. ROGERS M'F'G CO.,**

HARTFORD CONN.

**OPPENHEIMER BROS. & VEITH,  
WATCHES AND**



**DUEBER CASES, HAMPDEN MOVEMENTS.**

AMSTERDAM, HOLLAND, 2 TULPSTRAAT.

LONDON, ENG., 28 HOLBORN VIADUCT.

NEW YORK, 35 MAIDEN LANE.



**Trade Gossip.**

S. O. Bigney & Co., Attleboro, Mass., are showing some particularly handsome things in belts and silver novelties.

Muehlmann, Hedges & Co., Cincinnati, O., have a number of new tools to put on the market if times improve to warrant this proceeding.

The Providence Shell Works, W. K. Potter, proprietor, are turning out a specially fine line of tortoise side combs in original designs and new shapes.

The new fountain pen, "The Jewel," produced by the John Holland Gold Pen Co., Cincinnati, O., is becoming a popular seller. It is mounted in plain rubber and fancy holders to suit any person or fancy.

The J. B. & S. M. Knowles Co., in presenting their new flat ware pattern, Apollo, fully described and illustrated elsewhere in this number, believe the trade will agree with them in acknowledging its numerous points of merit.

F. M. Whiting & Co., North Attleboro, Mass., have ready a very handsome line of cut crystal silver mounted cologne, salt and scent bottles. There are also some excellent things in silver mounted scissors, manicure sets, etc. This house believe in living up to their motto "always something new."

E. & J. Swigart, Cincinnati, O., are among the most enterprising jobbers in the west. Their material house is very popular and becoming the largest. They are again negotiating for a material house which is for sale. Their immense stock, increased by that recently purchased from the Providence Jewelry Co., St. Louis, Mo., has given them great advantages over other houses, in both variety and price. They are prepared to fill any order at once.

The Waite, Thresher Co.'s line of scarf, stick and Jersey pins grows in popularity with each new addition. Among the latest are bats, frogs, owls, flags, mosquitoes, fish, etc., with many others on the way. Some of the stone set pins are particularly handsome and the enameling on others is true to nature in color and effect. Any of the many patterns shown in the firm's unique announcement on another page may be had either plain, oxidized, enameled or stone set. The goods are attractive and prove good sellers.

Some of the richest novelties in high grade note paper that can be found in the market have just been introduced by the Parsons & Greene Co., 18 Murray St., New York. Prominent among these are two of their latest Parisian novelties which are known as the Silurian and the Medallion. The former is a hand-made decollette paper of a peculiar yet attractive mottled appearance. The Medallion, which is also a hand-made paper, is of a delicate rose tint, and has a medallion head water-marked on each sheet. No papeterie richer or more charming than these, has ever been handled by the jewelry trade.

ESTABLISHED 50 YEARS.

**RANDEL, BAREMORE & BILLINGS,**

IMPORTERS OF

**DIAMONDS,**

AND OTHER PRECIOUS STONES.

**FINE PEARLS A SPECIALTY.**

MANUFACTURERS OF

**DIAMOND JEWELRY,**

IN THE LATEST DESIGNS.

Diamonds Recut in Modern Styles or Repaired on Premises.

58 Nassau Street,  
29 Maiden Lane  
NEW YORK.

1 Tulp Straat,  
AMSTERDAM.

1 St. Andrews St.  
Holborn Circus,  
LONDON, E. C.



TRADE MARK.

ESTABLISHED 1841.

**CARTER, SLOAN & CO.,**

**MANUFACTURERS OF GOLD JEWELRY,**

No. 15 MAIDEN LANE, N. Y.

A. CARTER JR.  
A. K. SLOAN.  
C. E. HASTINGS.

GEO. R. HOWE.  
WM. T. CARTER.  
WM. T. COUGH.

FACTORY, NEWARK, N. J.

★ **ONE FEATURE** ★

OF  
**THE JEWELERS' CIRCULAR.**

ONE OF MANY,

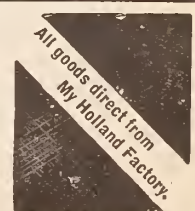
SEE PAGE 38.

TECHNICAL  
ARTICLES.



**JOHN N. DISSELKOEN,**  
Cutter and Importer of  
**DIAMONDS**  
FACTORY,  
73 LANGEBLEEKERSPAD.  
AMSTERDAM.

19 East 16th St.,  
NEW YORK.





# CLASSIFIED INDEX TO ADVERTISEMENTS.

All Advertisements are entitled to one insertion under proper heading. Extra insertions, \$6.00 per annum.  
Extra Headings, \$12.00 per annum.

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## Special Notices.

Rates 75c. per insertion for notices not exceeding lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for **One Cent a Word**. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

Notices under this heading **ONLY** are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.

**INTERESTED EMPLOYE**—Young man, 27, wants for the Fall a position as interested employe in importer's office or retail jewelry store; can invest \$2,000 or \$3,000; practical watchmaker, good salesman and business correspondent; English, French and German; New York preferred. Address offers with all details as to security, salary, etc., to H. K. 24, care THE JEWELERS' CIRCULAR.

**SITUATION** wanted by September or October, by A1 all around man competent to repair chronographs and repeaters; have fine set of tools; best references; sober and reliable; single; age 34 years; south or west preferred; none but those who can pay a good salary and give permanent position need answer. Address Watchmaker, care JEWELERS' CIRCULAR.

**SITUATION** wanted as watchmaker, clock and jewelry repairer; first-class references. C. S. F., care JEWELERS' CIRCULAR.

**WATCHMAKER**—Can do ordinary repairing and pivoting. If given a chance of improving will go at low wages in New York or vicinity. Address J. E., 315 Spring St., New York.

**TRAVELER** with well established trade visiting principal points east of Kansas City, desires a choice line of either gold or silver novelties on commission, firm paying one-half traveling expenses. Best of references. Address Sterling, care JEWELERS' CIRCULAR.

**ENGRAVER**—A first-class letterer would like a position in a large silverware store. Good all round man. Eastern or Middle States preferred. Best references as to character and ability. Address H. G., care THE JEWELERS' CIRCULAR.

**POSITION WANTED** by a young man of 21 years having three years' experience; can turn staffs and insert pivots; also has some ability as an engraver; can speak German and English. Address K. L., care THE JEWELERS' CIRCULAR.

**SITUATION WANTED**—By first-class practical watchmaker, jobber, engraver and salesman; capable of taking charge of a stock; best of references. G. W. C., Lock Box 62, Poplar Bluff, Mo.

**SITUATION WANTED**—By watchmaker, clock and jewelry repairer, young man of 27 years; single; own some tools and good lathe; reference from present and former employers. Lock Box 233, Dresden, Ohio.

**SITUATION WANTED** by first-class general engraver on gold and silver. Lettering and monogram work a specialty. Address H. E. Stephens, 114 Brunswick St., Newark, N. J.

## Help Wanted.

**WANTED**—Engraver and watchmaker, good wages and permanent situation in healthy location. H. W. Curtis, Knoxville, Tenn.

**WANTED**—On commission, by a first class, experienced salesman, a reliable manufacturers' line to sell to jobbing or retail trade. Address Commission, care THE JEWELERS' CIRCULAR.

**WANTED**—A first-class experienced watchmaker, age 20 to 30. Modest and industrious. Reference required. Watchmaker and jeweler preferred. Dav idow Bros., Scranton, Pa.

**WANTED**—A young man acquainted with the precious stones business; must have good references. Address Gems, care THE JEWELERS' CIRCULAR.

**WANTED**—First class watchmaker and engraver to take charge of store. Young man of good habits. Send reference and state experience. Address Wayne Young, Caldwell, Ohio.

**WANTED**—Salesmen to sell low-priced silver plated hollow ware on commission. Only those having established trade, and who can give good references need address Confidential, care THE JEWELERS' CIRCULAR.

**NOTICE TO DRUMMERS**—Regular salesman wanted to handle a fine selling toy for the holidays, on commission, as a side line. It is easy to handle. For full particulars address The Southington Toy Co., Southington, Conn.

## Miscellaneous.

**I BUY JEWELRY STOCKS**—Manufacturers, jobbers and retailers desiring to dispose of surplus or entire stocks of diamonds, watches and jewelry can find quick cash buyer by addressing Stephen S. Harmon, 1240 Lexington Ave., New York City.

**A SPLENDID** opportunity to invest, in a city of 15,000 inhabitants, center for six railroads.

### JEWELRY AND WATCH BUSINESS.

Store and fixtures nicely fitted up. The finest Summer and Winter health resort in the United States, only five miles from Manitou Springs "The Gem of the Rockies;" thousands of tourists every year; 25 miles of electric street railway; city growing rapidly. Address Lock Box 102, Colorado Springs, Col.

**FOURTEEN** karat gold solder that will flow on eight karat work. With this solder there is no danger of melting low karat specs. No white joints on rings. It is just what you want. Sample by mail 25 cents. F. A. Buck, Room 802, 103 State St., Chicago, Ill.

**WANTED**—A gentleman with from \$3,000 to \$5,000 to take an interest in a first class business; profits assured. Address Box 136, North Tonawanda, N. Y.

**OPPORTUNITY**—A rare one is this? to get in business in one of the leading manufacturing towns in State of New York; established 12 years; reasons for selling elective office. Address M., care JEWELERS' CIRCULAR.

## For Sale.

**FOR SALE**—A first-class jewelry establishment in a manufacturing and farming town of 8,000 in the central part of Pennsylvania; stock about \$5,000; can be reduced; bench work \$1,200. Reasons for selling and further particulars upon application to L. Wittenhausen, 48 Maiden Lane, New York City.

**FOR SALE**—Jewelry stock in a manufacturing village of 3,000 inhabitants. Inventory, \$1,700. No competition; no old stock. Toy, Novelty, 5 and 10 cent counters in one half of store can be had if desired. Opposite Post Office. Must close at once. W. E. Coe, New Hartford, Conn.

**FOR SALE**—The oldest established jewelry business in Saginaw, E. S., Michigan. Reason for selling death of owner. Address 208 Genesee Ave., Saginaw, E. S., Michigan.

**TO LET**—Large top floors, splendid light, suitable for diamond cutting or light manufacturing. Electric motor and diamond cutting fixtures on premises can be had cheap. Apply to John J. Murphy, 47 John St.

## TO LET!

Entire Second Floor, with Steam Power, in the Jewelry Manufacturing Building, rear of

**17 JOHN STREET.**

Apply to **ENGINEER** on the premises.

## FOR SALE.

### WALL CASES.

Several very handsome Black Walnut and Glass, Side Cases, suitable for silver or plated wares. Made by Lejambre.

Apply to S. A. BROWN, at

**BAILEY, BANKS & BIDDLE,**

12th and Chestnut Sts., Philadelphia,

Some of the departments in the big diamond cutting factory of Stern Bros. & Co., 29 and 31 Gold St., New York, are working overtime, the trade being fully alive to the fact that the firm have made no advance in prices despite the new tariff. This has caused many firms to place orders with Stern Bros. & Co., at present rates, as, of course, when the large stock of rough now on hand has been used up Stern Bros. & Co. will be forced to advance prices in proportion to the increased duty. Thanks to a modern factory superbly equipped, the European shop system on the part of the workmen and American push and enterprise on the part of Stern Bros. & Co., the firm produce goods which are everywhere recognized as superior to imported.

The new tariff which went into effect yesterday increased the duty on cut diamonds from 10 to 25 per cent. That the prices of diamonds and diamond jewelry should increase therefore is but natural. This is not exactly the case, however, as jewelers still have an opportunity, for a short time at least, to buy under the old rates. Cross & Beguelin, 17 Maiden Lane, New York, in expectation of this increase in the tariff, imported a large quantity of diamonds under the old duty, which makes their loose and mounted stones greater in extent and variety than ever before. They intend in this deal to let their patrons in "on the ground floor."

## Omaha.

Max Meyer, of Max Meyer, Bro. & Co., has just returned from his Summer vacation spent at New York resorts. During his trip he was the guest of Prof. and Mrs. Herrmann, at their Summer home, Whitestone, L. I.

The Gem Jewelry Co. has opened up on 16th St. between Douglas and Dodge Sts. This is a branch of J. Sonnenberg's pawnbroker's establishment, but does not display the typical three golden balls and seems to be a jewelry store, pure and simple.

W. A. Johnston, who was reported last week as having been arrested at South Omaha for selling a mortgaged watch procured in Lincoln, was taken back to that city and after having a hearing before the police judge was finally dismissed, the watch having been discovered in the hands of one Nefsky, a pawnbroker, to whom he had pawned it. Nefsky then took his turn for not having a license and falling to report the matter. He was fined \$10.90 for conducting business without the sanction of the law.

## Hugo C. Metzl Takes His Last Step.

ST. CLOUD, Minn., Aug. 26.—Hugo C. Metzl, a jeweler of this place, killed himself during the night by shooting himself in the temple and heart. He left this note: "I have lost nearly everything, and this is my last step." His parents are wealthy Milwaukee people, and his remains will be sent there.



### Providence.

F. B. Lawton was in New York recently purchasing Fall novelties.

Bernard Hackett has given a mortgage of \$210 to Wallace & Simmons.

Maynard S. Stone has mortgaged real estate to B. A. Balion & Co., for \$3,000.

Samuel C. Fish, manufacturer, has removed from 25 Calender St. to 193 Richmond St.

Mr. Hubbard, of the Cowell & Hubbard Co., Cleveland, O., was in town last week looking for Fall goods.

John W. Capron, for several years traveling representative for B. K. Smith & Co., has severed his connection with that concern.

Extensive alterations, additions and improvements are being made in the interior of the large store of Wood, Bicknall & Potter.

Charles E. Hancock, of Hancock, Becker & Co., is expected back from his European trip about the 30th, on the *Fuerst Bismarck*.

The Brown & Sharpe Mfg. Co. have resumed work in all departments of their establishment, the usual vacation having closed Aug. 20.

J. T. Scott, of J. T. Scott & Co., New York, was in this city and Attleboro last Thursday and Friday endeavoring to make arrangements for a settlement.

H. B. Tisdale, manufacturing jeweler, 53 Clifford St., is out of business. He succeeded G. I. Read at East Greenwich in 1892, removing to this city in January, 1893.

The Gorham Mfg. Co. have recently acquired by purchase a large tract of real estate to the north and west of their plant at Elmwood from the heirs of Earl Carpenter's Sons.

Walter A. Griffith was one of the committee of arrangements on the excursion of the Uniform Rank, Knights of Pythias from Rhode Island and New Hampshire last week to Washington, D. C.

H. J. Astle & Co. are engaged putting in an extensive and improved system of blow pipes in the new Kent & Stanley Co. building. This concern have just acquired by purchase the series of brick and wooden buildings on Mathewson St., between Sabin and Cove Sts., on which site they contem-

plate in the near future erecting another large building.

George Wilkinson, a prominent member of the Gorham Manufacturing Co. and for many years superintendent and at the head of the designing department, is critically ill with kidney disease at his home, 77 Melrose St., this city. He has been confined to his house for several days, and although reported as more comfortable Saturday evening, is gradually sinking.

Presbrey & Foley is the style of a new concern for the manufacture of ladies' chains, necklaces and lace and scarf pins in gold and gold plate, at 53 Clifford St., in the plant formerly occupied by H. B. Tisdale. The co-partners are J. W. Presbrey, formerly connected with different Attleboro manufacturers and J. F. Foley, of J. F. Foley & Co., the Attleboro chain makers.

Waite, Thresher Co. have just introduced a novelty in sterling silver and enamel that is certain to bound into immediate popularity especially at the present time when the country is being swept by a wave of patriotism. This is a line of pins representing in correct coloration and proportions the stars and stripes. It is expected that this unique emblem will be accorded an immense patronage during the next few weeks, standing as it does as the emblem of the Order of United American Mechanics which holds its annual National Convention in this city, Sept. 10-14.

On August 15, upon application of Ernest Merl Bixby, Walter E. Scribner and George A. Gardiner to the Secretary of State, the Bixby Silver Co. were incorporated with a capital of \$50,000. Ernest M. Bixby, who has been a buyer in the silver department of the Tilden-Thurber Co. for a number of years was elected treasurer; Walter E. Scribner, for 10 years with the same house, was chosen president; and George A. Gardiner, secretary. The directors are E. M. Bixby, W. E. Scribner, and G. A. Gardiner. They will commence business as soon as their plans are perfected.

#### Payton & Greene, Decide to Make an Assignment.

PROVIDENCE, R. I., Aug. 22.—The news of the assignment yesterday afternoon of Payton & Greene, manufacturers of chains, 185 Eddy St., occasioned considerable surprise among the business men throughout the city

as this concern was looked upon as one of the most substantial in the trade. The assignee is Henry W. Harvey, of Harvey & Otis.

This concern is one of the oldest manufacturers of jewelry in this city, having been started in 1875. In September the style was Henry G. Smith & Co., which was succeeded at that time by Smith & Greene, by the admission of Augustus A. Greene, of Pawtucket. This firm continued business with a satisfactory degree of success until last Spring, when certain matters arose that led to prolonged controversies that nearly culminated in an expensive lawsuit. After weeks of negotiation Mr. Smith finally decided to retire and his interest was purchased by H. Frank Payton, who in June, 1892, retired from the firm of Payton & Kelley, after several years' active experience. The new firm of Payton & Greene assumed control of affairs May 20th, 1894.

Both members of the firm are reticent about giving any information in connection with their failure, although from reliable sources it is gleaned that the liabilities will amount to about \$25,000, and the assets to an equal sum. It is understood that it would be necessary for the new firm to put a considerable sum of ready money into the business as new capital. It is believed that a settlement satisfactory to the creditors will be made, although there are rumors of innumerable and lengthy litigation ere the settlement is effected.

#### Springfield, Mass.

A jewelry department is one of the features of Wilder's new store. The store is run by Lathrop, Damon & Co.

Clarence Burgin, son of Thos. Burgin, of this city, and a graduate of the local high school, has been appointed city treasurer of Quincy, Ill., to succeed Treasurer Adams, resigned. Mr. Burgin is a jeweler in that city.

James H. Morse, the veteran jeweler of Westfield, died at his home Saturday of pleuro-pneumonia. He was 67 years old and for nearly half a century was engaged in the jewelry business in that town. The funeral was held Monday afternoon.

The Florence Mfg. Co., of Florence, since the introduction and manufacture of "Cosmeon" aluminum brushes, mirrors and combs, have found themselves cramped for room and have taken the vacant tenement house near their works and have fitted it for this new branch of the business.

Among the jewelry men recently in Springfield were: W. H. Jones, Larter, Elcox & Co.; J. A. Cheney, Ludwig Nissen & Co.; John A. Abel, Lewis, Kaiser & Luthy; Chas. Van Ness, Reeves & Sillocks; H. E. Bleecker, the Bassett Jewelry Co.; E. Horton, J. B. Bowden & Co.; Geo. W. Smith, Carter, Sloan & Co.

G. Elwyn Wilbur, formerly bookkeeper for several years for B. K. Smith & Co., Providence, is now salesman for that concern.

# 25% Minus 10% = 15%

Which represents the saving dealers may gain by placing orders NOW for Diamond Goods.

## EICHBERG & CO.,

IMPORTERS OF DIAMONDS,

39 MAIDEN LANE, - - NEW YORK.



# Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

AMONG the traveling men in Lancaster, the past week were Fred. L. Baker, Hayden W. Wheeler & Co.; Robert Simmons, Riker Bros.; Mr. Arnstein, Arnstein Bros. & Co.; Morris Gugenheim, Marx, Veit & Co.; T. A. Brennen, for J. J. Cohn; Alex. M. Hanhausen, for Ludwig Lehmann; F. Van Olinda, Wm. L. Gilbert Clock Co.; Mr. Noyes, Ehrlich & Sinnock; L. Witsenhausen; C. M. Cassal, Spencer Optical Mfg. Co.

## THE FRATERNAL TRAVELER.

At evening when the sun is setting,  
Glowing the skies in jeweler's tints,  
The Ruby, Emerald, Sapphire begetting,  
I think of home and the Jewelers' League.

When the morning sun has risen,  
And God has spared my life to me,  
My thoughts I cannot yet imprison,  
They are at home with the Jewelers' League.

Our customer receives us with usual grace;  
As agents, we first do our employer's bidding,  
Then Fraternity, sweet angel, comes in place  
And, lo! We are at home with the Jewelers' League.

As the stars in the heavens shine,  
Like bright cut dots in blue enamel,  
So with the noble souls, your friends and mine,  
Who cheer the home and the Jewelers' League.

W. W. STEWART.

Brooklyn, Aug. 20, 1894.

W. C. Bliedung, just returned from his vacation at Green Bay, left for Iowa territory for J. H. Purdy & Co., Chicago.

R. J. Davies, formerly with W. E. White-side & Co., New York, will hereafter represent Paul Jeanne, New York.

George West, of West, White & Hartman, Pittsburgh, Pa., spent last week in West Virginia, and this week will scour Ohio.

General George Mindil, of New York, representing Weis & Oppenheimer, spent a few days with the trade in Chicago last week.

W. S. Pond, for G. A. Webster, Chicago, leaves Sept. 1st on a trip to include the principal cities in the central south. Mr. Coutts, having entirely recovered from his recent illness, starts for the west and northwest the same date.

Since Aug. 16th, the following traveling men have been in Indianapolis: M. L. Jacoby, Providence Stock Co.; H. E. Vincent, Simpson, Hall, Miller & Co.; H. E. Cobb, Daggett & Clap; C. W. Battey, Waite, Mathewson & Co.; Harry B. Kennion, H. D. Merritt & Co.; John S. Jepson, Byron L. Strasburger & Co.; Mr. Carpenter, Battin & Co.; Mr. Abbey, E. Ira Richards & Co.; and representatives of John T. Mauran; Bradley & Hubbard Mfg. Co.; Meriden Bronze Co., Levy, Dreyfus & Co.; and Pfaelzer Bros. & Co.

The following traveling salesmen passed through Detroit last week: M. C. Dillion, Meriden Cutlery Co.; A. A. Wood, Howard Sterling Co.; Thomas K. Davis, Middletown Plate Co.; L. V. Benson, Frank H. LaPierre; W. C. Coombs, Edward F. Sanford & Co.; E. A. Karelsen, for M. D. Rothschild; William T. Gough, Carter, Sloan & Co.; Mr. Copeland, Martin, Copeland & Co.; Al. Wagner, Leon J. Glaenger & Co.; W. A. Lamb, George H. Fuller & Son; Mr. Hofer, M. A. Mead & Co.; W. F. Briggs, W. F. Briggs & Co.; C. O. E. Hartung, Sussfeld, Lorsch & Co.; Charles Roe, the E. Ingraham Co.; and Mr. Trewin, the Keystone Watch Case Co.

Traveling men visiting Pittsburgh, Pa., last week were: Ed. Rogers, Parks Bros. & Rogers; Mr. Ford, Baldwin, Ford & Co.; Mr. Stern, Roy Watch Case Co.; Mr. Cain, Brooklyn Watch Case Co.; E. T. Hopkins, Meriden Silver Plate Co.; C. A. Boynton, Wm. B. Kerr & Co.; G. Nelson Fenn, C. Sydney Smith; A. D. Miller, Pairpoint Mfg. Co.; I. Van Keen, Bradley & Hubbard Mfg. Co.; G. W. Hull, Silver Plate Cutlery Co.; W. R. Eliot, J. D. Bergen Co.; Mr. Crane, Strobell & Crane; Harry B. Kennion, H. D. Merritt & Co.; Mr. Melcher, Bennett, Melcher & Co.; H. A. Scofield, Lincoln, Bacon & Co.; I. Rosenthal, B. L. Strasburger & Co.; I. B. Ettinger, Keller, Ettinger & Pink; and L. Fay, Kirby, Mowry & Co.

Knights of the grip were quite plentiful in Syracuse, N. Y., the past week. Among those noticed were: F. M. Neefus, for William Link; H. C. Schwartz, Krementz & Co.; Mr. Rosenbaum, B. H. Davis & Co.; Geo. L. Paine, E. I. Franklin & Co.; E. H. Cox, Sussfeld, Lorsch & Co.; Henry Hey-

man, Koch, Dreyfus & Co.; S. C. Corbin, Waterbury Clock Co.; Chas. T. Dougherty, Sexton Bros.; Lee Hirsch, for Manesseh Levy; V. W. Henderson, Enos Richardson & Co.; B. F. Frank Davis, Hipp. Didisheim & Bros.; F. C. Winship, T. B. Clark & Co.; M. Adler; Mr. Shiman, Shiman Bros.; J. W. McClannin, for E. A. Robinson; C. S. Wor-man, for Allison & Lamson; Mr. Davidson, Harrison Bros. & Howson; J. Rothschild, for I. M. Berinstein; Wm. T. Rosenfeld, Dueber Watch Case Mfg. Co. and Hampden Watch Co.; M. A. VanBergh, VanBergh Silver Plate Co.; R. L. Moorhead, R. L. Moorhead & Co.; Mr. Neefus, E. N. Welch Mfg. Co.; Mr. Lawrence, E. L. Spencer & Co.; Mr. Ely, Derby Silver Co.; Mr. Whiting, Wade, Davis & Co.

## A Dishonest Clerk at Length Comes to Book.

William Buck, a salesman for the Spencer Optical Mfg. Co., was arrested at their store at 15 Maiden Lane, New York, Aug. 21st, on the charge of petit larceny. His employers had for some time suspected his dishonesty and had put the matter in the hands of a Pinkerton detective. On Tuesday morning, Aug. 21, the detective purchased from Buck a pair of spectacles and eyeglasses, together worth \$4, and paid for them with marked bills.

The proceeds of the sale were not turned in and Buck was accused of keeping the money. He denied his guilt but when arrested and searched, the marked bills were found on his person. In the Tombs Police Court he was held for Special Sessions and trial set down for yesterday morning. Buck had been in the employ of the Spencer Optical Mfg. Co., between two and three years.

Fritz Morris, proprietor of the Empire Gold & Silver Plating Works, 75 Nassau St., New York, is an evidence of the truth of the saying, "it pays to know your business." Mr. Morris not only understands all the details of electroplating, etc., but what is better for him, the trade understands his proficiency in this line. The reports from the Empire Works, therefore, are necessarily bright.



# Charmilles Watches

are a novelty in construction—case and movement are one and the same—centre of case and top plate being one **SOLID PIECE OF NICKEL** thus adding great strength. The Stem-wind and Pendant Hand-Set mechanism has but nine pieces. It is simple and positive—no jumping of hands.

**HIGH QUALITY** MOVEMENT CASED IN SIMPLE FORM AT **LOW PRICE.**

FOR SALE BY LEADING JOBBERS.



# President Cleveland

... HAS ALLOWED ...

## THE NEW TARIFF BILL To Become a Law,

MAKING THE DUTY ON . . . .



**DIAMONDS**  
**25 PER CENT.**

In foreknowledge of this event, Mr. L. Tannenbaum, on his last trip, bought over FIVE TIMES his usual quantity of the finest Diamonds, Rubies, Sapphires, Emeralds, Opals, Pearls, and other Precious Stones and Melles, which he will continue to sell to the trade for the next six months, at prices governed by the old rate of 10 per cent. being thus a clear gain of

**15 PER CENT.**

to dealers who place orders NOW.

This is an Opportunity of a Lifetime. These Goods are the Finest and Cheapest in the Market To-Day.

**L. TANNENBAUM & Co.,**  
Importers and Cutters of Diamonds and Precious Stones,  
COR. MAIDEN LANE & NASSAU ST., NEW YORK.



**Fashionable French Seaside Jewelry.**

ARTICLES of jewelry sold in fashionable seaside places in Normandy, are made in old Norman towns such as Caen



FIG. 5.

and Bayeux. They consist chiefly of filigree work adorned with colored stones.

Among the prettiest patterns in the line of fichu pins, the conventional flowers made of gold and fancy gems are worthy of mention. One (Fig. 1) shows a star cut from a sheet of pale gold, with a circular succession of stones running between two rippling rows of red gold filigree, in the center. A kind of trefoil, formed of curled filigree, shoots between the rays of the star. *Motifs* reminding one of a pink, fill up the empty spaces around the piece. The stems are

gracefully bent and the leaves fall prettily about.

The illustration (Fig. 2) exhibits an ovaloid gold plaque with pear shaped pieces of the same metal of various sizes projecting symmetrically around it, the intervals being filled by curling filigree work, which forms at the base of the piece 'a kind of fringe. The third illustration (Fig. 3) shows one of the lightest rosacae, having in the center a circular gold plaque adorned with a flower made of colored stones. Drop shaped bits of gold radiate all round, the whole being wrapped in fine filigree work.

Very quaint and graceful pendants, of a style belonging to the earliest period of the last century, are still made in Normandy. One of the most striking patterns is the *Saint Esprit*, reproduced in Fig. 4. The plunging dove, holding a branch of conventional flowers is well modeled; all the details are clearly drawn, and the elaborate knot spreading behind the tail of the bird, and surrounded with a delicate *branche* gives to the ensemble a very harmonious appearance. It consists of gold and colored stones tastefully arranged.

A curious specimen of what might be called *Normand Louis XV.* style is shown in Fig. 5. It is a *croix de Saint Lo*, and consists, first of a circular brooch in dainty gold lace-work, with gatherings of stones at regular intervals on the border. There are in the center four heart shaped rows of gems framing a six petaled flower. From this brooch hangs a pendant whose outlines are very original, exhibiting an ellipsoidal jewel with a half spherical one underneath. It is a delicate pierced work at once intricate and clear; broken

**The Syndicate Engagement Ring.**

THE girl in the white duck suit was sitting on the piazza of the hotel waiting for the girl in the fluffy gown to take a stroll across



FIG. 4.

the lawn She hadn't long to wait, and the girl in the fluffy gown came out looking radiant.

"My!" exclaimed the White Duck; "how nice and cool you look."

"Thanks," responded Fluff, "and I feel just like I look," and she patted her flounces and fur-belows affectionately, as women are wont to do.

The White Duck during this performance saw something.

"Oh," she said with a little scream, "where did you ever get that ring?"

"That?" said Fluff, laying her hand out before her and contemplating it carefully. "That? Why, that is my engagement ring."

"That can't be," responded White Duck.

"And why not?"

"Nobody ever heard of a cluster for an engagement ring."

"Well, they will hear of it now, for this is an engagement ring."

"Why didn't you select a solitaire?"

Fluff shrugged her shoulders prettily.

"Because," she twittered, "it isn't that kind of an engagement. This is a Summer engagement ring, and nothing but a cluster could be appropriately emblematic."—*Detroit Free Press.*



FIG. 2.



FIG. 3.



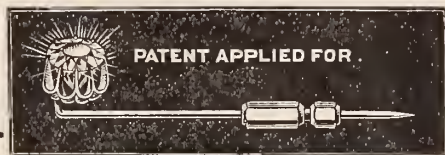
FIG. 1.

rosacae appear here and there on the ground formed of very fine gold arabesques.

**THE "SECURITY" SCARF PIN GUARD.**

At a Small Cost Protects any Scarf Pin, or Ladies' Collar or Lace Pin from being Lost or Stolen. THE ONLY GUARD THAT CAN BE USED ON A LADIES' PIN.

**SMALLEST,  
STRONGEST,  
CHEAPEST.**



Gold Plate.

**85 C.** Per Doz.  
To the Trade only  
RETAILS FOR 25c. EACH.

1 Dozen on Card.

14-KT. SOLID GOLD, \$6.00 DOZ. SOLID SILVER, \$3.00 DOZ.

Made with Steel Jaws closing by a single screw action, and is easily and quickly adjusted to any pin. For sale by all jobbers or the manufacturers.

**SECURITY MFG CO., 7 ASTOR HOUSE, BROADWAY, N. Y**  
SPECIAL DISCOUNT TO JOBBERS.



**Simplified Stem-Winding Mechanism.**

**F**R. GUST. CHATELAIN, of Neuchatel, has obtained a patent in Switzerland for a simplified stem-winding mechanism. A glance at the illustrations will convince the readers of THE CIRCULAR that it is intended simply for cheaper grade watches. Fig. 1 shows the parts in the position when the spring is about to be wound, while in Fig. 2 the hands are to be actuated. Fig. 3 is a side view of the winding parts and the movement is represented much higher

lever seizes into a groove of the rocking bar A, which may be moved lengthways, and thereby effects the throwing into, or out of gear of the hand setting.

The illustrations Figs. 1 and 3, represent the mechanism for the winding as thrown into gear. The pinion B here stands in depth with the barrel ratchet D, and the pin K lies on the lever *i* of the lever F. If in this position of the parts the rocking bar A is turned to the right, the spring is wound; if turned to the left, R acts in the known manner as maintaining power spring.

If the rocking bar A, Fig. 1, is drawn out

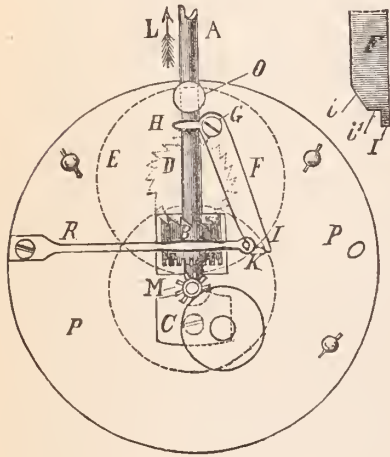


FIG. 1.

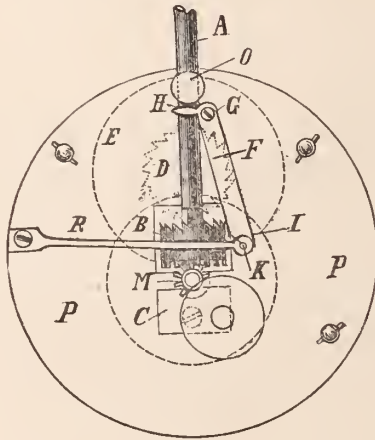


FIG. 2.

for sake of clearly showing the parts. THE CIRCULAR is obliged to the *Deutsche Uhrmacher Zeitung* for the illustrations and parts of descriptions.

The winding apparatus actually consists of only four parts, to wit, the rocking bar, the loose pinion upon it, together with spring and the hand-setting lever.

The rocking bar A lies with a small friction in bearing in the pillar O. It is at its inner end furnished with a square, upon

in the direction of the arrow L, it is self-evident that the arm A of the lever F must also follow this motion. Hereby the lever *i* acts upon the pin K in such a manner that the latter moves to one side toward the plane *i* and is locked there. Consequent to this, the spring R displaces the pinion B in such a manner that this comes into depth with the teeth of the quarter canon M. The shoulder I of the lever F forms the banking for the outward motion of the rocking bar. The parts then enter into the position of Fig. 2.

To throw the hand setting out of gear, it suffices to press the rocking bar A again toward the inside.

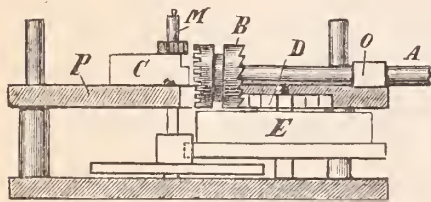


FIG. 3.

which is situated the loose pinion B; this ends in a pivot which runs in the bridge C. As shown in Fig. 3, the plate C is furnished with a recess, within which a part of the pinion B is located. Upon the square of the barrel arbor is the barrel ratchet D, within a recess on the inner side of the plate P, as shown in Fig. 3. The spring R, Fig. 1, gears within a groove of the pinion B, and seeks to press the ratchet teeth constantly into depth with the ratchet D.

Upon its face end the spring R is furnished with a pin K, against which the longer arm of the double lever F, while in a locking position, applies itself with a lever *i*, Fig. 1. The short arm H of this double

**To Temper a Staff.**—For tempering a staff, the best way is to pack it into a metal receptacle, similar to a bailing-out cup, filled with fine brass filings, in such a manner that the color may be observed as the changes occur. Hold the receptacle over an alcohol flame and subject it to about 530° F., which would bring the color of the staff to a dark purple. This, I think, is sufficiently hard for a balance staff, which should by no means be made softer. It will upon a fair trial be found that a staff of such a degree of hardness can be very readily turned with a good graver in good condition, is capable of taking a very fine polish and will produce a good coloring pivot, and will stand more hard usage, while in the watch, in the way of sudden shocks and falls, than a staff either of a greater or less degree of hardness.

**Workshop Notes.**

**Countersinks.**—In hole jewels with cap jewels over them, the countersink in the jewels must be toward the shoulder of the pivots; all without caps must be set the opposite way.

**Gravers.**—As regards gravers, I would have plenty of of them—a good assortment of shapes and sizes, and, above all the best quality obtainable. In sharpening or grinding be sure and get the face flat, and if you have never been able to accomplish the latter feat, take an old graver and practice for an hour or so, for you will never be able to do any kind of good work unless a proper ground graver is used.

**Gold from Alloy.**—When gold and silver form an alloy, this is to be melted and poured from a height into a vessel of cold water, either pouring through a broom, or by imparting a rotary motion to the vessel. By this means the alloy is reduced to a finely granular condition. The metallic substance is then treated with nitric acid and gently heated. Nitrate of silver is produced, which can be reduced by any of the ordinary methods; while metallic gold remains as a black mud, which must be worked and melted.

**Polishing Material.**—The polishing materials are oil stone dust, crocus-antimony and diamantine. The oil stone dust should be well mixed with refined sperm oil, as should also the crocus-antimony. The diamantine should also be well beaten up and mixed in a similar manner on glass and with a glass beater, but it must be used with as little oil as possible. One thing must be borne in mind, however, in regard to any polishing material, it must be absolutely free from all dust or grit, or good results will be impossible. I keep polishing materials ready mixed in small, round wooden boxes, which I procured at the druggist's, and fit them inside with thick flat glasses.

**Polishers.**—Among the several tools used by the watchmaker and repairer, polishers are of a good deal of importance. The polisher for square pivots and shoulders consists of a strip of soft steel or iron about six inches long and about three-sixteenths square, with end curved, and the edge that faces the shoulder should be filed back at a very slight angle. A similar strip of bell metal will also be required. They should both be filed into shape with a medium coarse file drawn crosswise so that the grain made by the file will serve to hold the polishing material. The edge also should be very sharp and clean cut, so that a sharp corner may be well polished. They should be refiled as often as they become worn smooth. For conical pivots similar polishers are required with the edges left straight and the corners rounded so as to exactly conform to the shape of the pivot and they should be made so that either can follow the other without any perceptible difference.





TRADE MARK.

# L. STRAUS & SONS,

IMPORTERS AND MANUFACTURERS,



TRADE MARK

China, Pottery and Glassware, 42, 44, 46 & 48 Warren St. and 116 Chambers St., N. Y.  
PARIS, CARLSBAD, RUDOLSTADT, LIMOGES, STEINSCHONAU.

## CARBORUNDUM.

Net Retail Price List of Carborundum Wheels.

ACHESON'S PATENT, February 28th, 1893.

| Diam. in Inches | THICKNESS IN INCHES. |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        | Rev. per Minute. |        |
|-----------------|----------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------------------|--------|
|                 | 1/4                  | 3/8    | 1/2    | 5/8    | 3/4    | 7/8    | 1      | 1 1/4  | 1 1/2  | 1 3/4  | 2      | 2 1/4  | 2 1/2  | 2 3/4  | 3      | 3 1/2  |                  | 4      |
| 1               | \$ .15               | \$ .18 | \$ .20 | \$ .23 | \$ .25 | \$ .28 | \$ .30 | \$ .35 | \$ .40 | \$ .45 | \$ .50 | \$ .55 | \$ .61 | \$ .65 | \$ .73 | \$ .80 | \$ .90           | 18,000 |
| 1 1/2           | .18                  | .22    | .25    | .28    | .31    | .33    | .35    | .40    | .45    | .50    | .56    | .62    | .67    | .73    | .78    | .90    | 1.00             | 14,000 |
| 2               | .21                  | .25    | .30    | .34    | .37    | .40    | .42    | .46    | .52    | .58    | .65    | .70    | .77    | .85    | .91    | 1.00   | 1.20             | 11,000 |
| 2 1/2           | .25                  | .30    | .37    | .42    | .46    | .48    | .50    | .55    | .60    | .67    | .75    | .80    | .91    | .98    | 1.05   | 1.20   | 1.40             | 8,800  |
| 3               | .30                  | .38    | .45    | .50    | .55    | .58    | .60    | .65    | .70    | .78    | .85    | .95    | 1.05   | 1.15   | 1.25   | 1.45   | 1.65             | 7,400  |
| 4               | .65                  | .70    | .75    | .80    | .85    | .90    | .95    | 1.10   | 1.30   | 1.50   | 1.65   | 1.80   | 2.00   | 2.15   | 2.35   | 2.70   | 3.05             | 5,500  |
| 5               | .85                  | .90    | .95    | 1.05   | 1.15   | 1.25   | 1.35   | 1.65   | 1.90   | 2.20   | 2.45   | 2.75   | 3.15   | 3.55   | 3.95   | 4.35   | 4.65             | 4,400  |
| 6               | 1.10                 | 1.20   | 1.25   | 1.45   | 1.60   | 1.80   | 1.95   | 2.35   | 2.75   | 3.15   | 3.55   | 3.95   | 4.35   | 4.75   | 5.15   | 5.95   | 6.75             | 3,700  |
| 7               | 1.35                 | 1.55   | 1.70   | 1.90   | 2.10   | 2.35   | 2.60   | 3.15   | 3.70   | 4.25   | 4.80   | 5.35   | 5.75   | 6.45   | 7.00   | 8.10   | 9.20             | 3,160  |
| 8               | 1.65                 | 1.90   | 2.15   | 2.45   | 2.75   | 3.05   | 3.35   | 4.05   | 4.80   | 5.50   | 6.25   | 6.95   | 7.65   | 8.35   | 9.10   | 10.50  | 12.00            | 2,750  |
| 9               | 2.09                 | 2.40   | 2.65   | 3.10   | 3.40   | 3.80   | 4.15   | 5.10   | 5.45   | 6.90   | 7.80   | 8.75   | 9.65   | 10.55  | 11.45  | 13.25  | 15.10            | 2,450  |
| 10              | 2.45                 | 2.80   | 3.25   | 3.70   | 4.15   | 4.65   | 5.10   | 6.25   | 7.40   | 8.50   | 9.60   | 10.70  | 11.85  | 12.90  | 14.05  | 16.30  | 18.55            | 2,200  |
| 12              | 3.60                 | 4.00   | 4.40   | 5.10   | 5.80   | 6.50   | 7.20   | 8.80   | 10.40  | 12.00  | 14.60  | 15.20  | 16.80  | 18.40  | 20.00  | 24.55  | 26.40            | 1,830  |

CARBORUNDUM was awarded both a Medal and a Diploma at the World's Columbian Exposition in recognition of its merits as an Abrasive, the hardness being greater than any other abrasive material. The wheels are made with a vitrified bond, and pressed under hydraulic pressure. Those over three inches in diameter are turned up after firing. The same numbers are used to designate the degrees of fineness, as are used with Emery, and the wheels are made in seven degrees of hardness, marked SSS, SS, S, M, H, HH, HHH, from extremely soft to extremely hard. In ordering, state diameter, thickness, hole, number and hardness.

Monongahela, Pa., U. S. A.

THE CARBORUNDUM COMPANY.

Hones, Slabs, Files.

Cut = This = Out.

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MANUFACTURERS OF

Gold, Variegated and Enameled Jewelry.

BLACK AND WHITE ENAMELED GOODS

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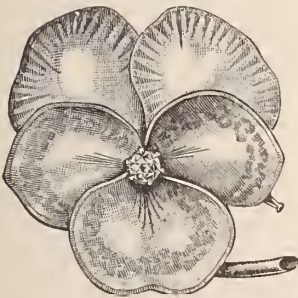
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FACTORY:

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Ivory and Enamel Miniatures

Best

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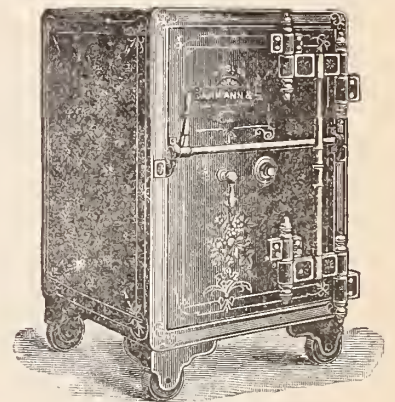
Gold and Silver.

PATENTED November 12, 1889

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107 EAST 26TH STREET, NEW YORK.

SAFES FOR JEWELERS. MOSLER, BAHMANN & CO., 518 BROADWAY, NEW YORK. Patent Fire and Burglar Proof Safes.



Large Assortment Always on Hand. Send for our Representative. Special Safes to Order. Jewelers Safes a Specialty

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Fine Cases and Trays

For JEWELRY, SILVERWARE, &c. SAMPLE CASES AND TRAYS FOR TRAVELERS.

Fancy Hard Wood Chests for Silverware, &c.

Linings, Cushions, Mounting, etc., for Silver Novelties.

10 MAIDEN LANE, NEW YORK.



# FERDINAND BING & Co.,

106 GRAND ST., N. Y.

NEW DESIGNS IN

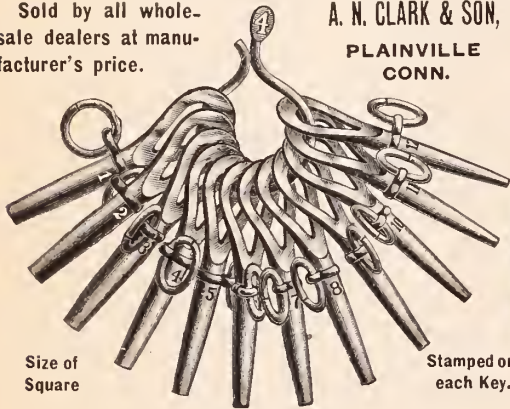
China Clocks and Gilt Bronze Sets, Fine Painted Dresden Goods in Vases, Cups and Saucers, and Plates; Cararra Marble Statuary, French Cabinets and other Fancy Furniture.

Sold by all wholesale dealers at manufacturer's price.

A. N. CLARK & SON,  
PLAINVILLE  
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Manufacturer of the Celebrated  
**LOOP WATCH KEY.**

The Best for the Price in the World.  
CROSBY'S JEWELING TOOLS IMPROVED.



Size of Square

Stamped on each Key.



Will quote royalty or price for the manufacturing of articles of real worth.

## "THE BEST BUTTON MADE."

THE KREMENTZ

IN GOLD

IN ROLLED PLATE

FROM

KREMENTZ & CO.

ONE PIECE

FROM

ALL JOBBERS



**COLLAR BUTTON.**

IS THE ORIGINAL ONE PIECE BUTTON.

IS STILL THE BEST AND STILL UNSURPASSED.

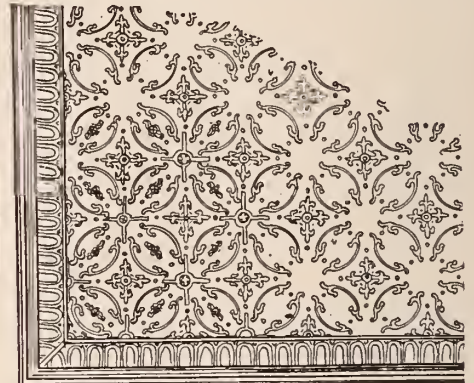


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ARTISTIC AND PERMANENT



Easily applied in new buildings, and over old broken plaster or wood Ceilings. If interested in building or repairing, send stamp for illustrated Catalogue, and state if CHURCH, HALL, STORE, OFFICE, or SCHOOL Ceiling is wanted. Address

A. NORTHPROP & CO., Pittsburg, Pa.

## Jules Jürgensen

OF COPENHAGEN.

The reputation these watches have maintained for Fifty Years has never been equalled, being made on strictly scientific principles and no expense spared to give the Best results in mechanism and timekeeping qualities.

SOLE AGENTS,

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NO. 22 MAIDEN LANE.

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MANUFACTURERS OF



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Special Cases made to order for Optical Trade. Cases Leases Opera Glasses recovered, etc. Chatelaine Spect Metal Bound Leather Cases for combs, scissors, etc. Over of cases manufactured.





### Imports and Exports for June, 1894.

THE summary statement of imports and exports for the month ending June 30, 1894, and the 12 months ending the same date, compared with the corresponding periods of 1893, issued recently, contains the following figures relative to the art pottery and kindred trades:

|   | June, 1894. | June, 1893. | Twelve months ending June, 1894. | Twelve months ending June, 1893. |
|---|-------------|-------------|----------------------------------|----------------------------------|
| Art works: paintings in oil or water colors and statuary.   | \$39,286    | \$151,972   | \$1,484,168                      | \$2,366,765                      |
| Clays or earths of all kinds, including china clay or kaolin.                                       | \$43,153    | \$51,356    | \$526,543                        | \$635,368                        |
| China, porcelain, parian and bisque, earthen, stone and crockery ware, not decorated or ornamented. | \$110,911   | \$172,770   | \$1,258,881                      | \$2,053,240                      |
| Same, decorated or ornamented.  | \$304,935   | \$703,201   | \$5,221,837                      | \$6,938,009                      |
| Marble and manufactures of.   | \$44,957    | \$129,056   | \$807,141                        | \$1,161,560                      |
| Pipes and smokers' articles.  | \$34,141    | \$49,745    | \$314,578                        | \$437,746                        |

### Raffaelle Ware.

THE immortal Raffaelle Sanzio da Urbino has given his name to this ware in England. But this general use of the term "Raffaelle ware" has doubtless arisen from an erroneous supposition that its splendid designs were either painted by him or under his immediate direction; whereas the finest specimens are not of an earlier date than 1540, twenty years after his death. The designs for many of them were, however, furnished by his scholars, from the original drawings of their great master. It is a matter of indifference whether Raffaelle himself ever painted any of these earthen plates with his own hand, since they could not now be identified; while the pretty legend of the arts, that love guided his pencil, loses little of its charm by its uncertainty. At all events, it is certain that the compositions of Raffaelle are found upon a very large number of majolica vessels.

Keyssler remarks that if all those porcelain vessels to which the name of Raffaelle here and there gives a great value had really been painted by this master, he could hardly ever have had anything else in hand

than works of this kind; but perhaps there is not a single piece by him, unless he may in his youth have occupied himself with a few by way of pastime. Occasion to such false reports has probably been given by Battista Franco, the Venetian painter, who, according to Vasari, employed, for the drawings of the porcelain ware which he executed, copper plates after Raffaelle and other artists. The same author relates that "Baron Tassis, of Venice, possessed an autograph writing of Raffaelle, in which he informs the Duchess of Urbino that the designs are ready which the princess had desired to be made for some porcelain for her sideboard." But this person must have been Raffaelle dal Colle who was in the service of the Duke, not Raffaelle da Urbino, who was dead long before the period mentioned; or probably it might have been Raffaelle Ciarla, who seems to have been a potter at Urbino about 1530-60.

It was at this period also that the art of engraving reached its highest point of excellence in Italy, under Marc Antonio. This artist was employed by Raffaelle, lived in his house, and worked under his eye. His prints became the fashion, and therefore

were copied on this ware, affording another reason for the name of "Raffaelle ware." Artists of first-rate merit were employed to take copies of the classical or Scriptural subjects, not only from the drawings and Marc Antonio prints of the school of Raffaelle, but also from the works of other great masters, especially of Giulio Romano and Parmegiano. These were executed upon the ware by the operative painters, who thus were mere copyists. Sometimes more than one hand was employed to paint a piece, according to the various styles required in its decoration. The subjects were often repeated, and varied in disposition and coloring, still, however, preserving the character of the original drawing. Thus Raffaelle's fresco of the "Triumph of Galatea" in the Farnesina Palace at Rome is found on several pieces, with many variations from the original; in some instances figures are omitted, and in others their positions are altered according to the space to be filled, but they are always recognizable as Raffaelle's design. This practice was rendered necessary from the limited number of drawings possessed, and greater number of pieces required to be painted. The earliest period presents us, as already mentioned, with paintings of heads of saints and sacred characters, and portraits of living or historical personages. In the sixteenth century, however, were first introduced the classical subjects, taken from Greek and Roman history and mythology, as well as fables from Ovid's Metamorphoses, etc., which were the prevailing taste of that age; and among these are to be found some of the finest specimens of artistic talent.

Paintings of scripture subjects, taken from engravings of Michael Angelo and Raffaelle's Loggie of the Vatican, were still very prevalent, as being more in unison with the true feelings of the period. A strange medley of sacred and classical subjects appears to have existed in the designs of this ware, and a careful study may enable the artist to discover many compositions of Raffaelle and other painters of which the originals are lost. The subjects were generally written on the back of the plate. Thus a piece, the subject Narcissus, M. Curtius, another the same subject, the Children of Niobe, David and Goliath, Proserpine, Nebuchadnezzar's Statue, the Visit of the Angels to Abraham, an astrological subject, Apollo and the Muses.



## The Connoisseur.

(Continued from page 41.)

### The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE  
DEALERS IN ART POTTERY, CUT GLASS,  
BRONZES, ETC.

NEW PRODUCTIONS  
IN CUT GLASS.

SOME large and magnificent cut glass punch bowls have just been introduced by T. B. Clark & Co., at their New York salesrooms, 860 Broadway. These are shown in the beautiful Carnation and Coral cuttings, of which these pieces are entirely new, the new Carnation pattern being shown also in a large line of smaller punch, salad, berry and other bowls. In celery trays this firm have introduced two attractive and rich, yet inexpensive cuttings. These are called the Huron and the Wayne, and are now being shown for the first time. A full line of the Jewel pattern is to be seen, embracing many shapes, particularly in bowls, which

are entirely new in the cut glassware of this company.

PORCELAIN AND  
METAL VASES.

THE latest product of the New Jersey Lamp & Bronze Works to be seen at their warerooms, 44 Murray St., New York, is a line of decorated vases to serve as mantel and cabinet ornaments and side pieces. These pieces have porcelain bodies with feet and tops of metal. The porcelain centers are in a new and graceful shape and have rich floral or panel decorations on a body of cream, white or other delicate tints. The pieces, which stand 12 inches high, have elaborate mountings of gilt or silver.

UNIQUE DEVICE ON  
A HALL CLOCK.

A CLEVER device on the moon dial of a hall clock caused many people to congregate last week in front of the window of the Chas. Jacques Clock Co., 22 Cortlandt St., New York. Above the dial of a handsome hall clock were two small sloops representing *Vigilant* and *Britannia*. These little

models were arranged to rock as though they were on water, and moved gradually across the clock. The patriotism of the genius who arranged the mechanism was plainly apparent for in these races *Vigilant* always came in the victor, to the great edification of the spectators.

A SHIPMENT OF  
GENUINE DELFT.

LEVY, Dreyfus & Co., 11 Maiden Lane, New York, have just received a shipment of genuine Delft, which contains some of the richest and most beautiful plaques ever shown in this ware. They are of various sizes and shapes, and possess decorations highly artistic. Among other novelties in this ware are vases, inkstands and candlesticks, reproductions of ancient Delft pieces. In connection with the new lines of clocks, bronzes and bric-à-brac that this firm are now receiving, there is a very fine line of rich cabinets to which they call the attention of the jewelry trade.

FINE NOVELTIES  
IN BOHEMIAN GLASS.

TO their decorated glass vases, flower and bouquet holders, etc., Hinrichs & Co., 29 Park Place, New York, have just added a variety which is radically different from any previous line. These pieces are of Bohemian glass, having a body of light pink, with a green border. The green has a gilt rococo decoration while the pink body is ornamented with figures and panels *à la Watteau*. The pieces are of various sizes ranging from 7 to 15 inches in height. Among the new goods which this firm will open about Sept. 1 is an assortment of rich banquet and boudoir lamps in two prominent European wares, which Hinrichs & Co. will carry especially for the jewelry trade.

THE RAMBLER.

## SPECIAL NOTICE.

### To Retail Dealers in Watches:

We beg to announce that we have purchased the entire assets of the Non-Magnetic Watch Co. of America, consisting of Paillard Non-Magnetic Watches and Watch Movements, Materials, Supplies, Office Furniture and Fixtures, United States and Foreign Patents, Rights and Trade Marks and all property whatsoever belonging to said company.

As this purchase was for *Cash*, and we are in legal possession of the entire property, it terminates a long train of unfortunate legal complications.

We shall continue the manufacture and sale of Paillard Non-Magnetic Watches and make for them a place in the market that will be permanent. The rapid growth of the use of electricity and the consequent destruction of watches by magnetic influence, make Non-Magnetic watches a necessity.

Paillard Non-Magnetic Watches are not only *non-magnetic*, but are *reliable timekeepers* as well and are guaranteed to *hold their rate*. They can be had from leading jobbers or from us direct. Price List furnished on application to legitimate retail jewelers only.

## A. C. SMITH WATCH CO.,

177 BROADWAY, NEW YORK.

### AN OPAL.

FOR my dear love I long to bring  
Some rare and dainty offering;  
I'll steal a rainbow from the sky,  
To paint my joy when she is nigh:  
The fairness of her form to sing,  
I'll mount me on a poet's wing;  
Through winter frost, each flower of spring  
Shall speak and tell her how I sigh  
For my dear love.

Nay, nay, this is but loitering;  
See, here, a tiny rounded thing,  
Where all sweet shades imprisoned lie,  
Her blush, the flowers, the rainbow sky,  
Now I will set this in a ring  
For my dear love.

—A Prize Poem.

### A NEW WATER NYMPH.

Some visitors were strolling through an art gallery, and had paused between the long rows of statuary.

"This," said the leader, with a wave of his hand toward a creation in plaster, "This is Apollo, and that one over there is his wife—Apollonaris."



# HINRICHS & CO., BRIC-A-BRAC AND ART POTTERY.

29 AND 31 PARK PLACE,  
NEW YORK.

## No Good Retail Jeweler

Should let his stock dwindle and thus lose its attractiveness and interest to customers, even if business is dull, so long as being in good credit he can buy on easy terms

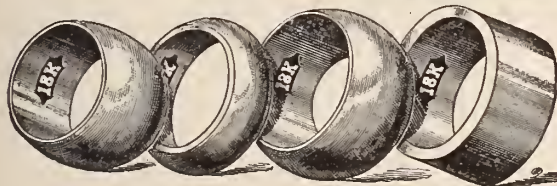


These being of taking styles, at moderate prices and widely advertised, will sell when anything will. If our travelers don't call upon you order direct from

**M. B. BRYANT & CO.,**  
10 MAIDEN LANE, NEW YORK.

You cannot sell what you have not got.

**HAGAN, WHITE & CO.,**  
MANUFACTURERS OF  
GOLD AND SILVER MOUNTED CANES, UMBRELLAS & NOVELTIES.  
RICH AMERICAN CUT GLASS, SILVER MOUNTED.  
248 WEST 23D STREET, NEW YORK.



**Hildreth Mfg. Co.,**  
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NEW YORK.

**FERD. FUCHS & BROS.**  
**SILVERSMITHS,**  
MAKERS OF STERLING SILVERWARE,  
808-810 Greenwich St., New York

**Diamond Polishing Machines.**  
We build these machines complete with latest improvements, also polishing wheels, tongs, doups, weights, shafting, belting, ventilating fans, gear-cutting, die blanks, etc., We do general repair work on jeweler's machinery.  
**THE ARTHUR CO.,**  
General Machine Works,  
86 JOHN STREET, NEW YORK.



## NEW TOOLS.



WE SHALL HAVE READY FOR THE TRADE ABOUT SEPTEMBER 15th, A NUMBER OF FINE NEW TOOLS, INCLUDING WHAT WE BELIEVE TO BE ONE OF THE BEST STAKING TOOLS YET PUT BEFORE THE TRADE. IN THIS TOOL WE HAVE PROVIDED FOR A GREATER RANGE OF WORK, HAVE SECURED GREATER ACCURACY, AND HAVE COMBINED THESE WITH BETTER MATERIAL AND WORKMANSHIP. IF YOU WANT A STAKING TOOL IT WILL PAY YOU TO WAIT FOR THE BEST.  
PHOTOGRAPH AND PRICE SENT ON RECEIPT OF BUSINESS CARD.

**KENDRICK & DAVIS,** - - **LEBANON, N. H.**

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**Manufacturer,**  
AND WESTERN AGENT FOR  
**E. G. WEBSTER & SON,** of Brooklyn, N. Y.  
A. F. TOWLE & SON CO., of Greenfield, Mass

**WOOD & HUGHES,**  
STERLING SILVERWARE MANUFACTURERS  
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**FINE QUADRUPLE PLATED WARE,**  
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**Spectacles & Optical Goods,**  
**GROUND LENSES A SPECIALTY.**



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A practical school to learn watch-making, engraving, jewelry repairing and optics. One tuition pays for all branches. Send for prospectus.  
**F. W. SCHULER,** Principle.  
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A perfect encyclopedia of information.

With a copy of Workshop Notes and 52 numbers of The Jewelers' Circular (a year's subscription price, \$2.00), any jeweler will have all the trade literature he needs.

SEND \$2.50 AND GET BOTH.





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PRICE LISTS.  
MAKE TO ORDER  
ONLY.

Estimates Given  
on Application.



CALL AND SEE  
US WHEN  
IN NEW YORK.

We have a  
FINE LINE OF  
Sample Cases  
ON EXHIBITION.

PORTION OF G. C. SHREVE & CO. STORE, SAN FRANCISCO, CAL.

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## S. F. MYERS & CO.,

Manufacturers and  
WHOLESALE JEWELERS,

1894 Issue, No. 38.

### OUR ROYAL CATALOGUE

Illustrates all that is new, unique  
and desirable in

everything that pertains to jewelry.  
Sent free to dealers.

SEVEN DOUBLE FLOORS.  
TWENTY-TWO DEPARTMENTS.

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## OUR SPECIALTY

The Largest Stock of  
CHIMING  
AND  
STRIKING  
HALL CLOCKS

ever shown.

## Chas. Jacques

CLOCK CO.,  
22 Cortlandt Street,  
NEW YORK.

## B. H. WADE,

AUCTIONEER FOR THE JEWELRY TRADE.

Box 250, Buffalo, N. Y.

Sales made for established Jewelers at  
their place of business.

Reliable! Responsible! Successful!

PROFITS GUARANTEED.

Twelve years' experience in the sale of  
Watches, Diamonds, Jewelry, Bric-  
a-Brac and Art Goods.

If you want money and want to make money,  
write me for particulars.

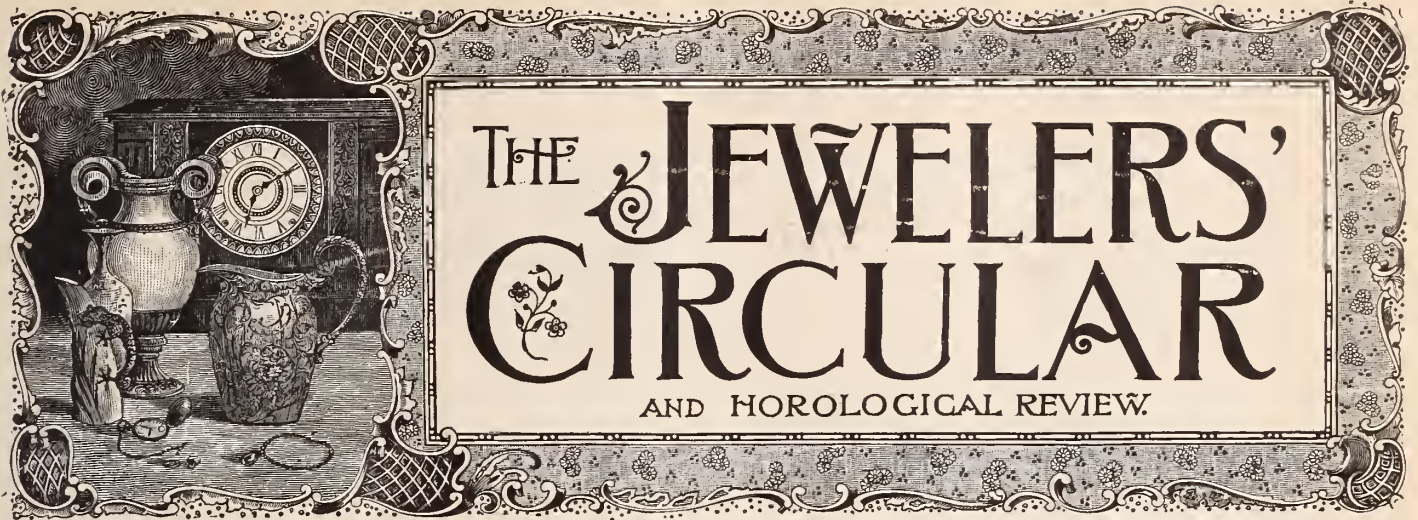
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189 Broadway, New York.

Entered at the Post Office in N. Y. as second-class matter.

VOL. XXIX.

NEW YORK, WEDNESDAY, SEPT. 5, 1894.

No. 6.

## ROYAL JEWELRY OF THE TIME OF NAPOLEON.

AN exhibition of works of art and *bibelots* belonging to the time of Queen Marie Antoinette was recently opened in Paris. There were shown a great variety of valuable relics of the second half of the eighteenth century, lent for the occasion by well known collectors, such as Barons Alphonse and Gustave de Rothschild, Duke de Cars, Madame André and others. I noticed several remarkable portraits, pretty statuettes, clocks, snuff boxes in gold finely chased and exhibiting dainty miniatures, fans with handles in pierced gold, candelabra and

square and having few facets; four round pearls divided by projecting parts of the setting are placed at regular intervals around the stone; three elongated pearls form pendants. Among the beautiful waving hair is thrown a pearl necklace, and the queen wears a jeweled aigrette drooping gracefully on one side of the head; pearl drops adorn her ears.

As seen in the portrait of Madame Elizabeth, sister of Louis XVI., this young princess wears a pearl necklace of two rows with a pendant, and has a jeweled bouquet at the top of her low necked corsage. On each side of the bodice runs a row of pearls, and the skirt exhibits on both sides a succession of puffs running downward from the waist, with a double row of pearls divided at regular intervals with pretty jeweled rosettes. In the center of an elaborate bow-knot on each sleeve is a gathering of pearls. A loose bracelet formed of two rows of pearls encircles each

Antoinette of France." The jewelry spoken of and depicted on next page is very closely connected with the unhappy history of the celebrated Marie Antoinette. The necklace was made in 1785 and offered to Queen Marie Antoinette for £56,000. The Queen desired



MARIE ANTOINETTE.



MADAME ELIZABETH.

candlesticks in ormolu, the patterns of which were at once light and elaborate.

Portraits of Marie Antoinette with jewels are rather rare. The engraving shows the queen adorned with a pearl necklace. She wears a brooch of a symmetrical design consisting of a large colored stone cut

wrist of the princess.

The *Court Circular* of London, recently stated that "Messrs. Hunt and Roskell, of New Bond Street, have had the honor of submitting to the inspection of H. M. the Queen a pair of diamond earrings which originally belonged to Queen Marie

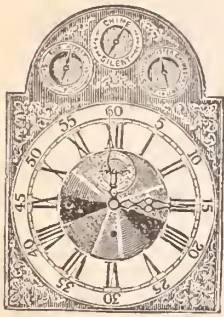
the necklace but she feared the expense, for already public opinion was bitter on such points. The Countess de la Motte (of the ancient house of Valois), however, carried a letter purporting to bear the signature of Queen Marie Antoinette to the Cardinal Prince de Rohan, professing that the Queen



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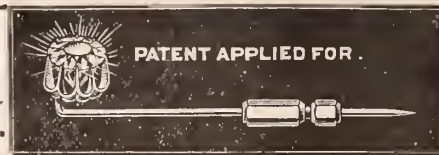
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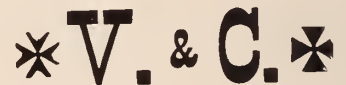
IS STILL THE BEST AND STILL UNSURPASSED.

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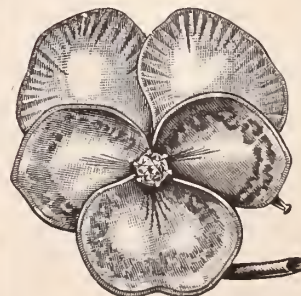
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Other sizes and grades of a higher standard are well under way in the factory, to which some interesting and important improvements have been added.

Sample movements will be cheerfully sent on approval to reputable jewelers upon application.

The Webb C. Ball Co., watch dealers, 233 Superior Street, Cleveland, Ohio, have been appointed Western Agents. Orders to them will receive prompt and careful attention.

The Hamilton Watch Co.,

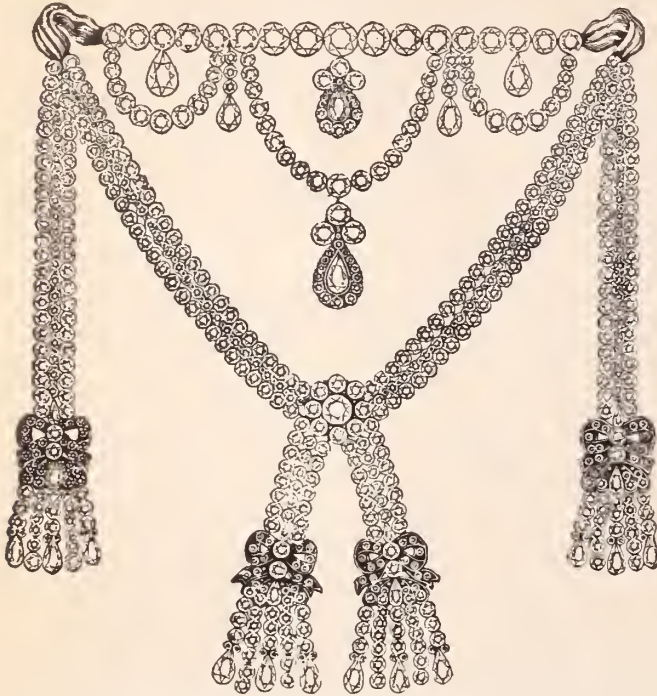
LANCASTER, PA.



looked with favor on his attachment to her, and asking him at the same time to conclude

tried in 1786 and sentenced to be branded on the shoulders and imprisoned for life.

The Queen denied having written the letter; Cardinal de Rohan was tried and acquitted; but the public in France at the time suspected the Queen to be a party to the fraud, and it was thought that the miserable affair would have overturned the throne. The earrings, with pendants of two fine and unique brilliants of extraordinary shape and fire, were purchased by Queen Marie Antoinette from Boehmer, in 1774, and in 1846 became the property of Messrs. Hunt and Roskell. They were sold by them, and after many years have again returned to their hands.



THE FAMOUS NECKLACE WHICH ENDANGERED THE LIVES OF CARDINAL DE ROHAN, THE COUNT AND COUNTESS DE LA MOTTE AND MANY OTHERS OF THE FRENCH COURT.

**Pearls in the Wabash.**

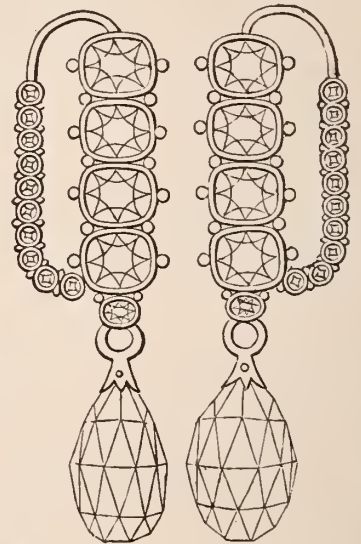
LOGANSPORT, Ind., Aug. 28.—Some months

a bargain with the jeweler.

The Countess thus obtained and made away with the necklace. For this she was

ago Thomas Blair, of Washington, D. C., conceived the idea that pearls could be found of sufficient value in the Wabash

River to warrant the cost and work of dredging the same. He built a small boat, and with a dredging outfit, started out from Peru to Lafayette. On his return from the trip some days ago, he exhibited a number of specimens aggregating in value several hundred dollars.



DIAMOND EARRINGS ORIGINALLY BELONGING TO QUEEN MARIE ANTOINETTE.

Eighteen fine specimens were said to be worth from \$25 to \$50 each. The pearls were found in mussel shells. Blair intends to work the industry for the money that is in it, and will make a second trip this Fall.

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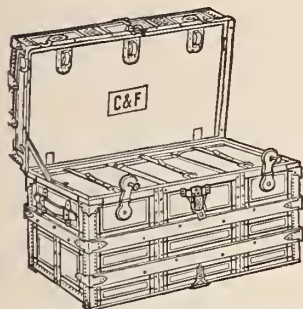
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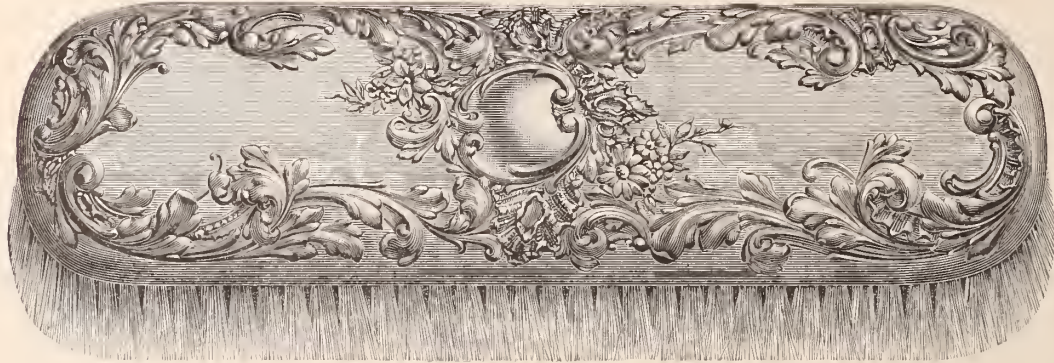
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**Among the South African Diamond Mines.**

DE BEERS ACCUMULATING A LARGE STOCK—  
TO REDUCE THE PUNISHMENT FOR I. D. B.—  
GREEN DIAMONDS A CRAZE—BIG DIAMONDS  
AT JAGERSFONTEIN.

KIMBERLEY, Aug. 1, 1894.—The De Beers Co. appear to be zealously striving to accumulate another stock of diamonds, whether with the purpose of another big deal or not cannot easily be ascertained. That this concern is a very powerful monopoly is as apparent now as at any previous period.

There are a few persons here and elsewhere in the colony not in any way associated with the traffic, who consider that the sentences on conviction of illicit diamond buying are too heavily out of proportion to the crime. These persons include a number of members of the Cape Parliament, and they are moving that body for a reduction of the punishment. It is significant that among the signatories to a memorial of protest are the chief justice of the Colony, a former attorney-general, and two directors of De Beers. All these gentlemen should be especially acquainted with the subject, and as unprejudiced as any class of men in the community. It does sometimes appear a heavy infliction when a man or woman is sent to a convict prison for seven years on conviction of having illicitly dealt in a few uncut diamonds. There is no provision in the act for remission, and except death relieves the unfortunate wretch from earthly bondage rarely does he or she escape the full period of detention.

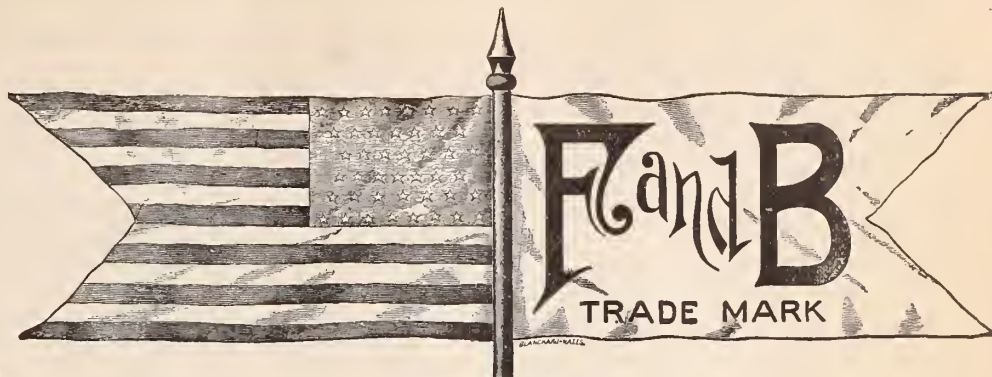
Green diamonds are still somewhat of a craze. I saw a very pretty one this week which was found at Klipdam. It weighs 6½ karats, and being, it is asserted, the largest green stone found in South Africa, it is in its way quite a curiosity. The finder considers £20 per karat a fair price, but we think he will have to reduce his demands or hand it down in his family as an heirloom to each successive generation. There have been numerous transactions lately in small green diamonds from Klerksdorp, at the rate of eight pounds per karat.

Another attempt is being made to work St. Augustine's Mine, of which much that was expected has not been realized. From the situation I consider that this diamond mine is not as many persons have imagined, a continuation or leading out from the Kimberley Mine, but a fresh and distinct "blow." This, however, cannot be determined until prospectors are in a position to go into the matter fully.

Big diamonds continue to be found at the Jagersfontein Mine. This week a slightly colored gem of 305 karats was unearthed. It is not an especially valuable stone owing to natural flaws and poor shape.

ST. GEORGE.

Dr. Shelmerdine, optician, has located permanently in Santa Rosa, Cal.



**Chains**

Our new line of chains will assay 10 karat 1-10 gold. All gold soldered.

**American F. & B.**

1-10 gold.

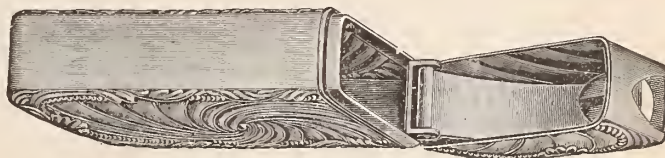
**Watch Chains for Gentlemen**

These goods are of fine quality, and guaranteed to give satisfaction. Some recently added have sold far beyond expectation. They are made of heavy rolled plate in all sizes and patterns.

**Watch Chains for Ladies**

Our Victoria and Princess chains are neat and pretty. They are made in all bright, Roman and bright, platinum and bright gold, and have one or two charms.

|  |  |  |
|--|--|--|
| <p><b>Pins</b></p> <p>Our large line of lace and cuff pins comprise many desirable patterns in gold fronts engraved and trimmed. Also includes baby pins and scarf-pins.</p>   | <p><b>Charms</b></p> <p>This line is adapted to ladies' or gentlemen's chains, and includes a number of heart charms in Roman, bright and satin finish, with stones and without.</p>                         | <p><b>Hair Chain Mountings</b></p> <p>In solid gold and rolled plated. We are headquarters and make everything desirable in this line.</p>   |
| <p><b>"Mount Hope" Buttons</b></p> <p>These are superior to any button in the world. They are easy to put in and easy to take out of the cuff.</p>   | <p><b>Link Buttons</b></p> <p>This line has increased rapidly with us, and is very low in price, embracing all styles in Roman, chased, engraved and plain, with and without stones, and some in enamel.</p> | <p><b>Crosses</b></p> <p>We make four sizes of gold filled in plain, engraved and set with stones, and suitable for our neck chains.</p>   |
| <p><b>Bracelets</b></p> <p>We make a large stock of curb bracelets in five sizes, besides the graduated links, with padlocks and snaps, in chased and plain polished, Roman, rolled silver plate and sterling silver. Also padlocks with keys and a push snap.</p> | <p><b>Glove Buttoners</b></p> <p>We make the interlocking and one with a twist handle, in gold rolled plate and silver rolled plate.</p>   | <p><b>Earrings</b></p> <p>This line includes many pretty patterns in gold fronts engraved, some with pretty trimmings and a small line of hoop drops.</p>  |
| <p><b>Sterling Silver and Solid Gold Sword Scarf Pins</b></p>  | <p><b>Neck Chains</b></p> <p>We make a variety of neck-chains in bright and Roman, with snaps.</p>   | <p><b>Sterling Silver Bracelets and Padlocks</b></p>   |
| <p><b>Gold Lockets Engraved</b></p> <p>These lockets are also made of 10 karat gold throughout, with beautiful designs engraved thereon and the price is so low that they cannot fail to be in great demand.</p>   | <p><b>Gold Front Lockets</b></p> <p>This line is very extensive. Many patterns are plain polished, others nicely engraved, with and without stones.</p>  | <p><b>Rolled-Plate Lockets</b></p> <p>This line is almost endless, and consists of nearly every conceivable shape, size and style. Some are set with imitation diamonds, rubies and sapphires.</p> |
|   | <p><b>Gold Lockets Set with Diamonds</b></p> <p>These lockets are made of 10 karat gold throughout and set with brilliant diamonds. They cannot be surpassed in finish or cheapness of price.</p>            |   |



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 AND  
**SUPERIOR FINISH**  
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**HIGHEST GRADE.**

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 will find in our new line of  
**Art Metal Goods**

many articles specially adapted  
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New and Attractive Designs and Finishes. Sure to be Ready Sellers.

We will send you our Little Book, giving more information, if you desire, and will be glad to have you visit our Salesrooms and see the Goods

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### Failure of the Exporting House of José Ma. Menendez & Co.

José Ma. Menendez, general partner of the firm of José Ma. Menendez & Co., dealers in general merchandise, importers and exporters, 186 Front St., New York, assigned Thursday to William R. Rose, without preferences. The liabilities are said to be about \$40,000 and nominal assets probably larger. The firm was one of the largest and oldest jewelry exporting houses in New York and dealt principally with the jewelry manufacturers of Providence and the east. The suspension was due, it is said, to the recent sudden depreciation of silver in Mexico and to the inability of the firm to make collections from South American creditors. The tight times in America were also a factor in the failure.

Mr. Rose, the assignee, expects to be ready to make a statement soon. He thought arrangements might be made with the firm's creditors by virtue of which Menendez and his partner, Juan Campano, might resume business. Campano is a special partner and cannot be held liable for any debts beyond the extent of the sum he originally invested in the business.

### A Bold Robbery by Two Negroes Frustrated.

JACKSONVILLE, Fla., Aug. 30.—A bold attempt was made to rob the jewelry store of L. I. Stephens on the night of Aug. 25. Mr. Stephens and his clerk were sitting out on the sidewalk about 9.15 o'clock, when the former happened to look in the store and saw two negroes at the work bench in the rear of the store. The clerk made a rush for the shop, which frightened the negroes and they ran out of the back door, by which they had gained entrance.

Upon examination it was found that they had opened one of the drawers in the tool bench, but they got nothing, as the drawer contained tools only.

### An Incident Which Seems a Part of a Systematic Swindling Scheme.

Sebastine Lind, 17 years old, was arrested in the office of Clarence F. Pearce, manufacturing jeweler, 189 Broadway, New York, on the afternoon of Aug. 27th. The boy had presented an order purporting to have been made out by F. J. Finley, of 150 E. 125th St., which called for two gold watch chains, to be delivered to bearer. Accompanying the order was a check on the Citizens' National Bank, signed F. J. Finley.

Pearce became suspicious from the fact that another boy who subsequently proved to be a swindler had during the morning of the same day attempted to get a chain, which he said was for M. Freudenberg, of 689 Broadway, by offering a forged check. Other jewelers having recently been swindled in this way Pearce had Lind arrested. The boy said he had been given the order by a man in 125th St., and Detectives Connor and Stipp were sent there with him. He broke away from them in Harlem and

fled. The detectives, however, visited his home, at 425 E. 113th St., and waited for him.

The boy was finally found under a pile of boxes. In the Tombs Police Court, Thursday, Lind was held for trial in \$1,000 bail.

In court, Mr. Aufhauser, of the Peckham Seamless Ring Mfg. Co., recognized Lind as a boy who in a similar manner obtained goods from him valued at \$40. It is believed that this incident is part of a systematic scheme to rob jewelers, as recently similar attempts to get goods with forged orders have been tried on J. R. Wood & Sons, 14 John St.; Smith & Knapp, 14 Maiden Lane; J. B. Bowden & Co., 3 Maiden Lane, and many others. From J. R. Wood & Sons goods worth \$15 were obtained on a forged order of M. Freudenberg, 689 Broadway, and \$6 worth on a forged order of F. J. Finley's. In every case the checks have been presented by young boys. F. J. Finley, who is an engraver in E. 23d St., is also anxious to catch the people who are forging his name.

### Beware of the Fidelity Watch and Jewelry Co.

Maurice E. Harris, a young man of Brooklyn, N. Y., is wanted by the police. A warrant for his arrest was issued by Justice Martin in the Tombs Police Court, New York, Wednesday, on complaint of Wm. Barthman, retail jeweler, 1 Maiden Lane, who charged Harris with grand

larceny. About two months ago Harris opened an office at 44 Court St., Brooklyn, as the "Fidelity Watch and Jewelry Co." He recently purchased from Alois Kohn & Co., 11 Maiden Lane, goods amounting to about \$70, and sent them a check for \$25 on account. The check, which was on the City National Bank of Brooklyn, proved worthless. He later obtained from Wm. Barthman a marquise ring worth \$180 on memorandum, and from I. W. Friedman, 170 Broadway, he also obtained a ring worth \$142. Both of these rings have been located in pawnshops, where they were pledged for \$50 each.

A quantity of other jewelry pawned by Harris has also been located but the owners of it are not yet known. Mosler, Bowen & Co. sold him a safe valued at \$120 and got \$1 paid down. They got back their safe at a comparatively small cost. Harris, it was said, was making arrangements to produce a play called "An Arabian Night." He boarded at 302 Livingston St., Brooklyn. He is described as a young man 5 feet, 7½ inches high and weighing about 130 pounds. He has brown hair and mustache and a blotched face.

### Simon Rumpf Gives a Bill of Sale.

SEATTLE, Wash., Aug. 30.—Simon Rumpf, of this city, has given a bill of sale for \$5,000. His late partner, Jos. Mayer, has been attached for \$1,400 and the attachment has been settled.

# NOVELTIES

IN

ROYAL WORCESTER,  
COALPORT, MINTON,  
POINTON, DOULTON,  
CROWN DERBY, Etc.

FRENCH FANCY GOODS, REAL AND IMITATION BRONZES,  
CLOCKS, PEDESTALS, ETC., ETC.

Special attention is invited to our lines of TEA CUPS,  
CHOCOLATE CUPS, AFTER DINNER COFFEES and MOUS-  
TACHE CUPS.

## LE BOUTILLIER & CO.,

860 BROADWAY,

Northeast Corner of 17th Street,

NEW YORK.



### The Death of George Medbury.

PROVIDENCE, R. I., Sept. 1.—George W. D. Medbury died in Devereaux, Mass., Aug. 26, in the 52d year of his age. The deceased was one of the oldest and best known of the traveling jewelry salesmen in New England, having been connected with the trade in that capacity for upwards of 30 years. He was born in this city and after enjoying a common school education he entered the shop of Sackett, Davis & Co., shortly afterwards being promoted to the office. When the Civil War broke out although still a minor he enlisted as a private in Company I of the 11th Regt. R. I. V., being mustered into service Oct. 1, 1862. He was with his regiment during their term of enlistment and was finally mustered out July 13, 1863.

He then returned to the jewelry business again entering the employ of Sackett, Davis & Co. in the capacity of a salesman, meeting with good success. He remained with this concern until their retirement from business, when he engaged with the old firm of McKinney, Smith & Co., and later with S. & B. Lederer. About four years ago he went to North Attleboro where he entered the employ of F. M. Whiting & Co., as traveling salesman. He was on his vacation at the time of his death, which was caused by Bright's disease. He was buried at North Burial Ground, this city, on Wednesday.

### Good Times Among the Wallingford Silver Plate Factories.

WALLINGFORD, Conn., Sept. 1.—A precursor of good times comes in the fact that Hall, Elton & Co. run their spoon factory all the week and that two departments in R. Wallace & Sons Mfg. Co.'s big factory will run full time next week. The rest will follow ere long and there is an even chance that the factories will be driven with orders next month.

The flat ware trade has not been bad at all, while in hollow ware the demand has been principally for small wares upon which there is little work. The Biggins-Rodgers Co. expect to get their factory running by the 15th of September. Manager Biggins has energetically pushed the completion of the factory.

### Diamond Merchant Marcus Cowardly Assaulted by a Young Man.

BOSTON, Mass., Sept. 1.—Alfred A. Marcus, a diamond merchant with offices at 7 Exchange place, was the recipient of a well blackened optic at the hands of Councilman Robinson, of Dorchester, Tuesday afternoon. Mr. Marcus had gone from his office to the Rogers building in answer to an invitation sent over the telephone by C. B. Southard, a lawyer. At the door of the lawyer's office he saw Robinson. The two men immediately became involved in a dispute, and words failing to satisfy the feel-

ings of the councilman, he grasped Marcus by both shoulders, and pushing him against the wall delivered the blow that blackened his eye. Marcus is a man of 60 while his opponent is but half his age and very heavily built.

Councilman Robinson, when seen at his home in Dorchester, admitted striking the blow, and said: "The trouble arose from financial matters. It all grew out of a \$400 note which I gave Marcus. When the note came due I gave him the cash with which to take it up, and he appropriated it for other purposes."

The matter was laid before Judge Parmenter, of the Municipal Court, by Mr. Marcus, and a summons was issued ordering Mr. Robinson to appear before the court Friday morning. Notwithstanding Robinson's statement that he would plead guilty if the matter entered the courts, Friday morning in the Municipal Court he entered a plea of not guilty and the case was continued till Sept. 6. Robinson was allowed to go on his own recognizance, bail being fixed at \$100.

### The Death of E. Spencer Dodge.

PROVIDENCE, R. I., Sept. 1.—During the past week another of the pioneer manufacturing jewelers of this city passed over to the silent majority. For more than 30 years those connected with the business in this city and New York were accustomed

CHICAGO, 1893. PHILADELPHIA, 1876. GENEVA, 1880. PARIS, 1889.

# ... EZRA KELLEY'S ... LUBRICATING OILS,

FOR WATCH, CLOCK AND CHRONOMETER MAKERS; ALSO TYPE WRITERS, MECHANICS AND SEWING MACHINE OILS

HAVE BEEN INVARIABLY VICTORIOUS.

The discovery of a Lubricator for **Fine Machinery**, such as Watches, Clocks and Chronometers, that is free from gum and glutinous matter, has taxed the ingenuity of hundreds of men whose efforts have proved a failure; but we are happy to say (being largely interested) that such an article has been supplied by

**MR. EZRA KELLEY, OF NEW BEDFORD, MASS.,**



Who, after sixty years of study of the subject, perfected a lubricator that recommends itself to all who have used the **GENUINE**, there having been numerous counterfeits in the market, as witness also the *first class awards and diplomas* by the judges at the *Exhibition in Philadelphia in 1876, Geneva in 1880, in Paris in 1889*, receiving the only medal awarded to an American exhibitor of oils, and at the *World's Columbian Exposition, Chicago, last year*.

It is for the interest of every Watch, Clock and Chronometer Maker and Repairer to use in his work the **BEST**



oil obtainable, regardless of cost. EZRA KELLEY'S claims to be the foremost manufacturer of the **Best, Purest and Finest Oils**, giving the best results, is not based upon his own assertion, but is founded upon the fact that wherever his oils have been exhibited in competition with other makes subject to an examination by experts, they have received the highest award of merit. We have no hesitation in saying that his oils are the **best** manufactured, always uniform in quality and capable of standing all tests applied to lubricating oils.



P. S.—There are two grades of Clock Oil, the "Superior" and the "American." The Superior is adapted for lighter bearings, as found in French, German and Swiss Clocks. The American for American Clocks, Gun and Locksmiths' use, it having more body and being adapted for heavier bearings.

The above oils can be procured at all first-class wholesale Watch and Clock Establishments in the United States, as well as at wholesale of his only Agents,

**HENRY GINNEL & CO.,**  
21 MAIDEN LANE, NEW YORK.

**GRIMSHAW & BAXTER,**  
35 GOSWELL ST., LONDON, ENGLAND.



to the ways of the generously inclined old gentleman whose strict integrity endeared him in the hearts of everyone with whom he was brought in contact, either in business or social life.

E. Spencer Dodge was born near Newark, N. J., 73 years ago, and spent his earlier days in the vicinity, going in later years to New York city, where he worked at the jewelry business. He removed to this city and became identified as a partner with several of the old time prominent manufacturing jewelry firms, successively with Reynolds, Dodge & Co.; Dodge & Co.; Robinson & Dodge; William Smith & Co.; and Booth, Babbitt & Co. This latter concern was dissolved Aug. 12, 1880, and the next month Mr. Dodge united with his son-in-law, A. Bigelow Adams, for the manufacture of jewelers' findings and supplies. This concern has been very successful and continued till the present time. Mr. Dodge's death occurred Aug. 26, at Nantucket, where he was spending the summer for his health.

**His Store Robbed While He Was at Dinner.**

PEORIA, Ill., Aug. 30.—Some sneak thief a few days ago raided the jewelry store of J. W. Willeford. It was a daylight robbery and one of the most daring ever committed in this city. Mr. Willeford closed and locked the store as usual at noon, and hastened to his dinner, leaving a number of valuable watches inside. His place of business is in such a prominent place that he did not think it necessary to place the watches in the safe for such a short time.

He returned in about an hour and was surprised to see that one had been there before him. An entrance had been effected through the transom over the rear door and altogether some 19 watches were stolen. A report of the affair was made to the police and officers are now investigating.

**Jeweler Gill's Plucky Encounter with a Would-be Burglar.**

ST. LOUIS, Mo., Sept. 1.—W. G. Gill, a jeweler at 616 Olive St., about 12 o'clock Tuesday night last, caught a man trying to force an entrance to the store. Gill shot at the man and missed him, then chased him down Olive St. The fugitive turned into 7th St., and was captured by Patrolman Fox. He gave his name as John Ryan, and said he was "a gentleman and a tramp," and innocent of any purpose to commit burglary.

Gill who was clothed only in his night-shirt, insisted that Ryan was trying to break in his store, however, and the combination gentleman and tramp was locked up. The pistol shot attracted a big crowd, and Gill, who is an elderly man, was greatly commended for his pluck.

President Avery, of the Elgin National Watch Co., last week informed a reporter that the settlement of the tariff matter promised better business and the company hoped soon to make more watches. The

factory will however, continue five days a week during September and there is not as yet any warrant for increasing the force. He stated that there was absolutely nothing new regarding the sale.

**Albert Perrin Held in \$10,000 Bonds.**

SAN FRANCISCO, Cal., Sept. 3.—After an absence of ten years, Albert Perrin, a stamp dealer, who was arrested in New York on the 17th ult., has returned to San Francisco in the company of a detective, and after a few minutes in the city prison, he was released on \$10,000 bonds to answer to a charge of felony embezzlement.

Perrin was a traveling salesman for the jewelry firm of Nast, Greenzweig & Co., now Geo. Greenzweig & Co., Sutter and Montgomery Sts. After three or four successful trips, he started out on Jan. 19, 1884, with \$10,000 worth of watches, diamonds and jewelry. He never returned nor did he send back the valuables, but, it is said, he had a glorious time with the proceeds in the City of Mexico. Mr. Greenzweig located Perrin in New York and secured his arrest and extradition.

W. Soaiza, a commission merchant, and P. B. Berges, wine merchant, furnished bonds for Perrin's release.

**Charges Auctioneer Clough With Misrepresenting His Goods.**

NEW HAVEN, Conn., Sept. 2.—Frank P. Clough, the auctioneer who is selling a lot of silverware at his store on State St., near Chapel, is in trouble again. A short time ago he was arrested for violation of the license law and got off with paying a fine, and now he is sued by a disappointed purchaser, who claims that his goods are not as represented.

The suit was brought yesterday afternoon by Attorney Stein for his client, B. S. Fertilberg. Mr. Fertilberg claims that he purchased on Aug. 28 a watch, which Clough claimed was a 14-karat gold case. He says

he paid \$21 for it, and has a receipt which Mr. Clough gave him. He took the watch, and claims that upon examination he found it was nothing but a brass case plated with gold. He wants \$50 damages.

**Points of Law.**

WHAT CONSTITUTES LARCENY.

If by means of any trick or artifice, the owner of property is induced to part with the possession only, still meaning to retain the right of property, the taking by such means will amount to larceny; but if the owner part with not only the possession of the goods, but the right of property also, the offense of the party obtaining them will not be larceny but obtaining goods by false pretenses.

*People v. Berlin.* (Supreme Court of Utah.)

ASSUMPTION OF OLD DEBTS BY NEW PARTNERSHIP.

Where a firm assumes the debts of a firm which it succeeds with the assent of the creditors, the debts of the old and the new firm stand on the same footing as debts of the new firm.

*Schneider v. Roe.* (Court of Civil Appeals of Texas.)

LIABILITY OF MANUFACTURING CORPORATIONS TO LICENSE TAX.

Where a manufacturing corporation opens a store it becomes a dealer in goods, wares and merchandise, within the meaning of the acts provided for mercantile licenses. Where such a corporation sells other goods than of its own manufacture, it subjects so much of its capital used, and its business done, outside the legitimate business of a manufacturing corporation, to the same taxation that other persons or corporations engaged in the business they enter upon are required to pay.

*Commonwealth v. Thomas Potter, Sons & Co.* (Supreme Court of Penn.)

**American Morocco Case Co.**

38 E. 19th St., New York.



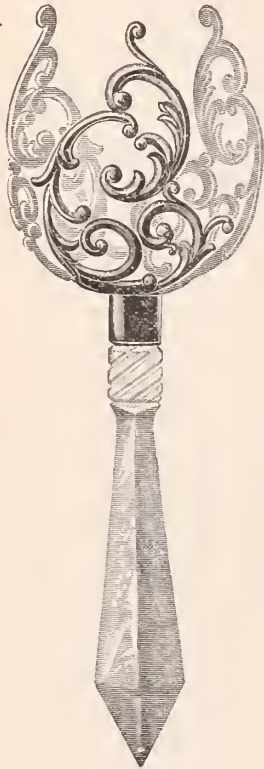
- HARDWOOD, OAK AND MAHOGANY TRUNKS FOR FLAT WARE.
- KID, CHAMOIS AND SILK BROCADE CASES FOR GENERAL SILVERWARE.
- SILVER NOVELTIES MOUNTED FOR THE TRADE, IN VELVET, CHAMOIS OR SILKS.
- HIGH AND LOW GRADE JEWELRY BOXES IN ENDLESS VARIETY.
- SHOW WINDOWS FITTED AND DECORATED IN NOVEL DESIGNS.



A SALABLE AND ARTISTIC NOVELTY  
... IS THE ...

## EUREKA EGG HOLDER,

IN STERLING SILVER.



PEARL HANDLES, ANY DESIRED SHAPE.  
If Your Jobber Hasn't It Write Direct to the Manufacturers.

STERLING SILVER NOVELTIES AND JEWELRY.

PATENT APPLIED FOR.

### W. H. MANCHESTER & Co.,

66 STEWART STREET,  
PROVIDENCE, R. I.

### CAMPBELL-METCALF SILVER CO.



2 Maiden Lane, N. Y., with Holmes & Edwards Silver Co. 66 Stewart St., Prov., R. I. Mills Bldg San Francisco, 8th Floor, Room 1.

## B. H. WADE,

AUCTIONEER FOR THE JEWELRY TRADE.

Box 250, Buffalo, N. Y.

Sales made for established Jewelers at  
their place of business.

Reliable! Responsible! Successful!

PROFITS GUARANTEED.

Twelve years' experience in the sale of  
Watches, Diamonds, Jewelry, Bric-  
a-Brac and Art Goods.

If you want money and want to make money,  
write me for particulars.

### Letters to the Editor.

MORE EXPRESSIONS OF DISSATISFACTION RE-  
GARDING EXISTING DIAL FASTENINGS.

Editor of THE JEWELERS' CIRCULAR:

I am quite interested in Mr. MacMurtrie's "Plea for Better Dial Fastenings," and have often wondered why fastenings for dials had not kept pace with other watch improvements. I can indorse all he relates from experience in regard to the screw and more. It frequently happens that in replacing a dial, tightening the first screw often makes center of dial bind the sleeves of hour wheel while it cracks the dial at base of feet. Recently I sold a 16 size movement, whose dial screws came loose after being carried three weeks. Much valuable time is wasted that cannot be charged for, caused by using screws; and when they back up, locking movement in case, it requires time, patience and ingenuity to get the movement out of the case.

I trust manufacturers will cater to the interest of the repairer and the retailer and his customers by giving us something better than screw dial fastenings.

Yours truly,

N. L. MARSIL.

### President Goodman on Illegitimate Jewelry Peddling.

The Philadelphia *Times* printed a sensational article on Aug. 26th regarding jewelry peddling by the police, in which the suggestion was thrown out that the stock was the proceeds of jewelry store robberies. President Goodman, of the National Retail Jewelers' Association, wrote the following letter to the paper:

To the Editor of The Times:

I have read with considerable interest the article in to-day's *Times* referring to the alleged practice of city employes in peddling watches and jewelry, and also the decided stand that Director Beitler proposes to take in the matter, as quoted in your columns.

Permit me to say that action of that sort would afford considerable satisfaction to every retail jeweler in the city; it is one of the many things that we have to contend against in our efforts to make a living and preserve our standing as business men and citizens. In most cases goods advanced for this purpose are procured from dealers who are not prominently identified with the business or else by so-called wholesale houses who seek chances of this sort to dispose of the goods they have a difficulty of ridding themselves of in other directions, and by offering large bonuses constitute every one they can possibly influence a sort of agent. Thousands of dollars of business yearly are by these methods diverted from the legitimate jeweler, who otherwise would receive the patronage of his locality. Time and again I have received complaints of this curbstone way of disposing of our stock in trade, but unfortunately it is something that retail jewelers receive very little satisfaction in fighting.

In many instances goods are consigned to outside workers and given large bodies of men for the purpose of disposal, and we jewelers are compelled to submit to it, a competition that does not exist in any other condition or trade. The public at large are naturally very thoughtless about such matters; they do not consider that the tradesman that spends his money in assisting the prosperity of his city, paying rent and taxes, and contributing his share to the general good, is entitled to the first consideration; they rather encourage this outside trading, of which experience often

proves to them that had they given to some reliable business man they would possibly have done better.

And I sincerely hope that the opinion expressed by Director Beitler will be echoed by the chiefs of all our city departments in the interest of one of the best class of business men that Philadelphia can boast of.

Very respectfully yours,

ARTHUR S. GOODMAN,

President National Retail Jewelers' Association of  
the United States.

PHILADELPHIA, August 26, 1894.

### The "Chrysanthemum" Will be Used on The White House Table.

CONCORD, N. H., Sept. 1.—The artistic *Chrysanthemum* pattern designed and manufactured by W. B. Durgin, of this city, and illustrated elsewhere in this issue of THE CIRCULAR has been selected in preference to other patterns in competition with it for use in the White House. A renewal of the plate used there being considered desirable, various patterns in the market were duly passed upon by those having the matter in charge and Mr. Durgin's *Chrysanthemum* was awarded the palm. A full complement of flat ware was thereupon ordered through a local jeweler and is now in course of delivery. This is a gratifying and well deserved compliment to Concord's largest industry, which has a most enviable reputation for artistic and elegant wares in sterling silver.

Business at the Concord factory is better than it ever has been at any similar period in previous years, all the hands working full time.

### Father and Daughter Arrested Charged With Systematic Robbery.

HOBOKEN, N. J., Aug. 30.—Michael Murphy and his 18-year-old daughter, Johanna, were arrested Monday night charged with larceny. For several months past Wm. Schimper & Co., manufacturers of silver plated articles, at Ferry St. and Willow Ave. have missed portions of their best stock.

The firm employ many girls and Mr. Schimper refused to suspect any of them. The goods continued to disappear until the loss aggregated \$500. Then complaint was made to the police.

A few days ago a man entered Lankering's cigar store on Newark St. and offered several dozen silver plated match boxes for sale at considerably below their market value. Lankering suspected they were stolen and refused to buy them. He notified the police and when Murphy again entered the store Monday night he was arrested. Murphy told the police that his daughter Johanna, who is employed in the packing department of Schimper & Co.'s factory gave them to him. He did not know they were stolen, he said. Johanna was arrested while at work. The girl cried bitterly when arrested and confessed her guilt. Murphy's home was searched and several dozen match boxes were recovered.

Father and daughter were committed in default of bail.



# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,  
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF  
JEWELERS, WATCHMAKERS, SILVERSMITHS,  
ELECTRO-PLATE MANUFACTURERS, AND ALL  
ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions  
only, and we shall present in other columns only what  
we consider of interest or value to our readers. Adver-  
tising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower,  
considering the number of tradesmen reached by its  
large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements  
must be received one week in advance; new matter  
can be received up to Monday.

## INFORMATION FOR SUBSCRIBERS.

### Terms of Subscription, Postage Prepaid.

|  |           |
|--|-----------|
|  | PER ANNUM |
| United States and Canada, - - -          | \$2.00    |
| Foreign Countries in Postal Union, - - - | 4.00      |
| Single Copies, - - - - -                 | .10       |

New subscribers can commence at any time.

Payments for THE CIRCULAR, when sent by mail, should be made  
in a Post-Office Money Order, Bank Check or Draft, or an Express  
Money Order or Registered Letter. All postmasters are required to  
register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning your paper will not enable us to discontinue it, as we  
cannot find your name on our books unless your address is given.

In changing address always give the old as well as new one.  
Your name cannot be found on our books unless this is done.

We will continue to send papers until there is a specific order to  
stop, in connection with which all arrearages must be paid; but such  
an order can be given at any time, to take effect at the expiration of  
the subscription. All such orders will be promptly acknowledged by  
mail.

The Courts have decided that all subscribers to journals are  
responsible until arrearages are paid in full and an order to disco-  
ntinue has been received by the publisher.

Member of the American Trade Press Association.

VOL. XXIX. Sept. 5, 1894. No. 6.

IN its last issue THE CIRCULAR specified  
some of the indications of a profitable  
Fall business in the jewelry and kindred  
lines. During the past week these indica-  
tions have become more apparent, and the  
results of the existing feeling of confidence  
consequent to the settlement of the tariff  
question are very tangible, being in the  
form of many and good sized orders for  
merchandise.

**To Obtain Universal Silver Stamping Legislation.**  
Every jeweler who is worthy of being a member of the craft is desirous of the establishment of a standard of qualities in silverware, from which there will be no swerving with fraudulent intent without its due punishment, we expect a ready endorsement of the plan we have adopted for endeavoring to obtain the passage of a law in all the different States of the Union that will prohibit, under

## TO ADVERTISERS:—

It is a natural commercial condition, particularly existing this year, that the jewelry trade in general aims to make the FALL SEASON as profitable as possible. Extensive yet judicious advertising is, during the Fall season, the most advantageous method for increasing the volume of business.

THE JEWELERS' CIRCULAR has in preparation a plan that will afford advertisers an unprecedented opportunity for effective Fall advertising. This plan consists of the issuing of

Sept. 19.  
Sept. 26.

FOUR SPECIAL FALL EDITIONS.

Oct. 3.  
Oct. 10.

covering the most propitious portion of the season for effective advertising. One SPECIAL FALL EDITION will be devoted mainly to the SILVERWARE interests; another, to the SILVER-PLATED WARE interests; another, to the BRIC-A-BRAC and ART GOODS interests; another to the CLOCK, JEWELRY and OPTICAL interests. All will be of equal value to the trade, and of equal importance as a medium to the advertisers. It is desirable that we receive copy at the earliest possible moment.

THE JEWELER'S CIRCULAR PUB. CO.

penalty, the manufacture and sale of articles wrongly stamped with the customary marks employed on silverware. The following letter from THE CIRCULAR has been sent to a prominent jewelry firm of each of 18 States:

*While THE JEWELERS' CIRCULAR has from the beginning advocated the passage by Congress, if possible, of a law legislating against the misleading, and in some cases fraudulent marking of silver and gold wares, we have in our minds questioned the constitutional power of Congress to do so. Even were a National law possible, experience has shown that its passage would be a matter of long delay. The remedy for the existing evil we deem can be more rapidly obtained by the passage by the several States of a law similar to that passed by the Massachusetts and New York Legislatures.*

*With this in view we have prepared drafts of a measure to be presented to the Legislatures of the various States, and have selected your firm to co-operate with us, as far as your State is concerned.*

*We hope you will forward the enclosed draft to the representative of your district in the State Legislature, and use whatever other means at your command to further the consummation of the matter. It may be well to send with the enclosed a memorial or petition signed by the jewelers of your city and vicinity urging prompt attention on the bill.*

*Even though the Legislative session of your State may be some time off, it will be well to have the draft in the hands of your representative at an early moment.*

The firms selected to co-operate with THE CIRCULAR are among those who have, on more than one occasion, expressed sympathy with the policy of this journal, and whom we consider as friends. They are as follows:

- Pennsylvania...J. E. Caldwell & Co.
- Ohio.....Cowell & Hubbard Co.
- Indiana.....Julius C. Walk & Son.
- Michigan.....Roehm & Son.
- California.....Shreve & Co.
- Kentucky.....Wm. Kendrick's Sons.
- Missouri.....Mermod & Jaccard J'y Co.
- Georgia.....J. P. Stevens & Bro.
- S. Carolina.....James Allan & Co.
- Tennessee.....B. H. Stief Jewelry Co.
- Iowa.....William H. Beck.
- Louisiana.....A. B. Griswold & Co.
- Connecticut...Geo. H. Ford Co.
- Vermont.....Marshall Bros.
- Maine.....Wm. Senter & Co.
- Nebraska.....C. S. Raymond.
- New Jersey....Cook & Jacques.
- Florida.....Greenleaf & Crosby.

Jewelers of the other States will be communicated with later. Accompanying the foregoing letter was a neatly covered and endorsed typewritten draft of the bill which was passed by the New York Legislature. The passage of such an act in all the States would serve the purpose of a National law. Its adoption in Massachusetts and New York was no difficult process, while the struggle in Rhode Island promises to end in victory for the framers of the bill. The conflicting interests of the numerous silverware and jewelry manufacturers in Rhode Island necessarily have caused a struggle which is easily to be understood in the minds of observers. In the other States there should be no impediments whatsoever to the rapid passage of a silver marking regulation law.

## The Week in Brief.

THE exporting firm of José Ma. Menendez & Co., New York, failed—Several interesting tariff decisions were rendered—The factories of the E. Howard Watch & Clock Co., Boston, Mass., started up—The business of I. J. Sharick, Tacoma, Wash., is being sold out for the benefit of creditors—The store of William Elliott, Belle Vernon, Pa., was burned out—The business of S. Malmberg, Ashland, Wis., was burned out—The store of Mark Hertzstein, Talmage, Neb., was destroyed by fire—The death occurred of Antonio Ruggerrio, Utica, N. Y.—A bold robbery was attempted in the store of L. I. Stephens, Jacksonville, Fla.—S. R. Bushby's store, Reading, Pa., was burglarized—A fire occurred in the store of S. Beck, Dallas, Tex.—Simon Rumpf, Seattle, Wash., gave a bill of sale—President Henry W. Price, of the Rockford Watch Co., Rockford, Ill., will probably recover from his illness—Last honors were paid to the memory of James H. Morse, Westfield, Mass.—What may probably turn out to be a systematic scheme of robbery was unearthed in New York—The death occurred of Geo. W. Medbury, the well known salesman.



### New York Notes.

A judgment against Ida Grinspan for \$964.40 has been filed by A. Davidoff.

Hinrichs & Co. have extended judgment against Chas. F. Metzger for \$255.81.

Max Freund & Co. have entered a judgment for \$320.55 against Henry Blog.

A judgment for \$381.79 has been filed by Mrs. T. Lynch against Colin S. Eaves.

A judgment against John B. Garcia has been entered by W. Matthews for \$145.71.

W. J. Carey has obtained a judgment for \$375.36 against Emma H. Prince, and Herman G. Schone.

Prince & Schone have given a chattel mortgage on machinery, fixtures, etc., to J. F. Cordes for \$1,000.

A judgment for \$317.76 has been entered against Clairmont & Co. (Lim.) by D. E. Austin, receiver of taxes.

Frank Trayer, jewelry engraver, has given a chattel mortgage on tools and fixtures to W. Weisner, for \$300.

Louis Bauman, formerly a jobber of watches and jewelry at 57 Maiden Lane, now represents Roder Bros., New Orleans, La.

A judgment for costs amounting to \$24.14 has been entered against Henry I. and Nathan Durlach, in favor of B. Goldstein.

A judgment for \$4,644 has been entered against Gerolami DiFuccero, formerly of this city, and now of Newark, N. J., in favor of F. Rosaura.

The store of Tiffany & Co. was closed from Saturday noon until yesterday morning. The firm will continue closing at 12 M., Saturdays until Sept. 15th.

A fire which broke out Thursday afternoon caused considerable damage to the stock in the jewelry store of Mrs. G. Goldstein, 651 Ninth Ave. The cause of the fire is unknown.

Peter Lapp, of Lapp & Flershem, Chicago, has been spending two weeks as a guest at the "Bungalow," Short Beach, Conn., the house of Robert N. Wilcox and Mrs. Ella Wheeler Wilcox, his wife.

The handsome new salesrooms of the R. Wallace & Sons Mfg. Co., Wallingford, Conn., at 226 Fifth Ave., were opened yesterday afternoon. A full description of the event will be given in next week's issue.

Herman Vetter, a prisoner in the Lee Avenue Police Court, Brooklyn, last week, had 43 complaints against him for various grades of larceny. One was made by a jeweler who said Vetter had pawned three gold watches on which he had made only a part payment.

August Ball, a 13 year old prisoner in the Butler St. Police Court, Brooklyn, Wednesday, admitted that he was one of the boys who stole two watches from the jewelry store of T. J. Skidmore, 750 Fulton St., Brooklyn, about two weeks ago. Ball had been arrested for attempting to rob the money drawer of a saloon.

Dora Wallace, 15 years old, was a prisoner in the Yorkville Police Court last week charged with stealing a ring from the jewelry store of Chas. Levy, 1489 First Ave. Dora, with a companion, had been looking at rings, and had walked off with one on her finger. She claimed it was taken by mistake and, as the charge was not pressed, she was allowed to go.

Geo. C. White, of Rogers & Brother, who has been spending a very delightful vacation in England, Wales and Scotland, sailed from Liverpool on the *Etruria*, Sept 1. Mr. White has been absent about two months, and will be due Friday or Saturday of this week. He went to Leamington, Coventry, Oxford, Edinburgh, and various other interesting cities and towns of Great Britain.

The funeral of the late Charles Camerden, who died on Monday, Aug. 27, was held Thursday morning at the Church of the Transfiguration, 29th St. near 5th Ave. The interment took place at Woodlawn Cemetery. An obituary of Mr. Camerden, who was the head of Camerden & Forster, dealers in fancy goods and jewelry at 27th St. and Broadway, appeared in THE CIRCULAR last week.

The Board of United States General Appraisers has given a decision in the protest of A. Berger & Co. against the decision of Collector at New York on glass lenses, imported March 7, 1894. They were assessed at 60 per cent. under paragraph 120, and are claimed to be dutiable as cylinder glass at the rate of 1 $\frac{3}{8}$  cents per pound under paragraph 112, and 10 per cent. under paragraph 118. The protest was overruled.

A motion was made Wednesday before Chief Justice Ehrlich, in the City Court, to vacate the order of arrest of Benj. Tieber, of 77 Park Row, who, as told in THE CIRCULAR last week, was charged with swindling Elias Pitzele, diamond dealer, of 84 Nassau St. The motion was opposed by Henry Goldsmith, who said that Tieber had served a year in states prison for a similar offense. Judge Ehrlich denied the motion with \$10 costs.

Judge McAdam, in the Supreme Court Saturday, granted leave to Miles M. O'Brien and A. C. Palmer, the receivers of the Umbrella Co., to sell the company's stock, manufactured and unmanufactured, to Charles J. Follmer for \$145,000. The stock is at the factory, 443 Greenwich St., and the place at Lancaster, Pa., known as the Rose Bros. & Hartman factory. The sale includes the good will of the company and their twelve branches.

Myer Lichtenstein, a nephew of and salesman for Manis Hyams, jobber of watches and jewelry, 41 Maiden Lane, complained to the Brooklyn police last week that he had been robbed of about \$25 by a highwayman at Bradford St. and Eastern Parkway, on the evening of Aug. 27. Lichtenstein stated the following morning that his loss was but \$8. The police seemed disinclined to credit the story and intimated that the robbery was a fake.

Simon Lesser, of A. Lesser's Sons, Syracuse, N. Y., has been in the city for the past two weeks buying goods for the coming holiday season. In a talk with a CIRCULAR representative Mr. Lesser said the Syracuse trade was in a healthy condition, and that the manufacturers were all busy. The prospects for Syracuse and central New York for the Fall trade he thinks are very favorable. Although Syracuse has had no boom, yet every year adds 10,000 to 15,000 to its population, which is now over 125,000.

Tiffany & Co., Union Square, recently received a long communication from the "Mercantile Reform League of New York" telling the firm that they had persistently ignored previous requests to institute an eight hour regulation for their employes and that therefore the "League" had put Tiffany & Co. on their "black list" and threatened to take "public measures" against the firm unless the desired change was made by Sept. 1st. It is needless to say that the communication produced little effect in the firm's management and as the so-called "Mercantile Reform League" gave no address, the communication was not answered.

### To Remove Soft Solder from Gold

A GOOD method can be applied to all work, irrespective of quality. It can be used for silver goods, if desired, and that without any injurious effects, while the time consumed in doing it is next to nothing. The solder may be destroyed as follows: protosulphate of iron (green copperas), 2 ounces; saltpeter, 1 ounce; water, 10 ounces. Finely pulverize the copperas and saltpeter, add them to the water, and boil the preparation for some time in a cast iron saucepan; then allow the liquid to cool, whereby it will congeal into fine crystals. If any of the liquor remains uncrystallized, decant it from the crystals and boil it again until it has all been crystallized. These crystals are next dissolved in muriatic acid in the proportion of one ounce of the former to eight of the latter. Of this liquor, again take one ounce and add to it four ounces of boiling water in a pipkin, into which throw the article with the soft solder, applying the heat as aforesaid. The most obstinate cases of soft solder will be cured in a short time.

The new No. 12 size Wadsworth Case is right up to the mark and having quite a demand. The O size open-face in vermicelli and stars back cap, is one of the prettiest styles on the market.

M. Lewis having severed his connection with Geo. A. Boehm, wholesale dealer and importer of watches, clocks, jewels, etc., New Orleans, La., N. W. Bessac will call on the trade shortly.



# President Cleveland

... HAS ALLOWED ...

## THE NEW TARIFF BILL To Become a Law,

MAKING THE DUTY ON . . . .



**DIAMONDS**  
**25 PER CENT.**

In foreknowledge of this event, Mr. L. Tannenbaum, on his last trip, bought over FIVE TIMES his usual quantity of the finest Diamonds, Rubies, Sapphires, Emeralds, Opals, Pearls, and other Precious Stones and Melles, which he will continue to sell to the trade for the next six months, at prices governed by the old rate of 10 per cent. being thus a clear gain of

**15 PER CENT.**

to dealers who place orders NOW.

This is an Opportunity of a Lifetime. These Goods are the Finest and Cheapest in the Market To-Day.

**L. TANNENBAUM & Co.,**  
Importers and Cutters of Diamonds and Precious Stones,  
COR. MAIDEN LANE & NASSAU ST., NEW YORK.



### Last Week's Arrivals.

**THE CIRCULAR** has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.

The following out-of-town dealers were registered in New York during the past week: J. Cahill, Boston, Mass., Bartholdi H.; A. Taylor, Chicago, Ill., Astor H.; D. A. Freeman, Boston, Mass., Waldorf H.; A. M. Hill, New Orleans, La., St. Cloud H.; H. Moses, Richmond, Va., Stewart H.; J. Fox, Hartford, Conn., Grand Union H.; A. Levy, New Orleans, La., Union Square H.; H. Frank, Natchez, Miss., Marlborough H.; Miss. K. Meinhard, buyer for Partridge & Nitcher, Chicago, Ill., Albert H.; Mr. Harris, of Harris & Shafer, Washington, D. C.; E. T. Mix, Albany, N. Y., Amsterdam H.; W. J. Poetz, Mobile, Ala., Astor H.; Mr. Cook, buyer for Mandel Bros., Chicago, Ill., 54 Franklin St.; H. Bealmear, Baltimore, Md., St. Denis H.; J. E. Burr, Carbondale, Pa., Sturtevant H.; A. J. Lewis, of Shreve & Co., San Francisco, Cal., Waldorf H.; W. A. Giles, Chicago, Ill., Murray Hill H.; M. Roseman, Elmira, N. Y., Union Square H.; B. F. Weinshank, San Francisco, Cal., Coleman H.; A. L. Bearse, Boston, Mass., Holland H.; A. Kurtzeborn, Jr., St. Louis, Mo., St. James H.; F. H. Woodman, Portland, Me., Broadway Central H.; R. A. Kettle, Chicago, Ill., Holland H.; A. Ilch, Albany, N. Y., Grand Union H.; A. Hartung, Chicago, Ill., Grand Union H.; G. D. Rosengarten, Philadelphia, Pa., Wal-

dorf H.; A. J. Bauman, New Orleans, La., Astor H.; A. Douglass, Chicago, Ill., Broadway Central H.; W. H. Hennege, Baltimore, Md., Waldorf H.; A. Fleming, Pittsburgh, Pa., St. Denis H.; A. Fuhr, Pittsburgh, Pa., H. Metropole; M. Michalson, Montreal, Que., Astor H.; W. Kline, New Orleans, La., Union Square H.; R. Harwood, Boston, Mass., H. Albert; J. H. Rosenberg, New Orleans, La., St. Denis H.

### Diamond Cutters on the New Tariff.

(From the New York Mail and Express.)

**M**R. L. STERN, diamond cutter and importer, corner of John and Nassau Sts.: "It is very unfortunate, I think, that the duties should have been changed. As the bill now reads the uncut stones are taxed 10 per cent., and the finished articles 25 per cent., instead of 10 per cent. on cut and polished diamonds, as under the McKinley law. If there had been a desire to benefit the trade it could have been shown by imposing a duty of 15 per cent. on the polished stones. That would have kept out foreign competition and at the same time allowed us free raw material.

"Under the McKinley duty of 10 per cent. an importer would hardly care to run the risk of losing \$100,000 worth of diamonds for the sake of saving one-tenth of that sum. But with the duty as high as 25 per cent. and the conditions for smuggling unlimited, the temptations would be greater. An unscrupulous importer could put \$100,000 worth of diamonds in his vest pocket, and if successful in passing the customs officers he could save \$25,000.

"The duties will be of no benefit to the trade. They will, of course, assist us

against the reputable foreign dealers who would never endeavor to smuggle, but the profits of successful smuggling will be so large that we have to fight it harder than ever. America is the largest diamond buyer in the world, and an effort should be made to protect and encourage the cutting and polishing trades in this country, instead of sending immense sums abroad to pay foreign labor."

D. DeSola Mendes, diamond cutter, No. 53 Maiden Lane: "The diamond trade would be better off with a duty of say 15 per cent. on cut and polished stones than with the proposed duties of 10 per cent. on uncut and 25 per cent. on cut diamonds. A legitimate trade in foreign diamonds can hardly be maintained with a duty of 25 per cent., which of course is beneficial to American cutters, but the incentive to smuggling will be so great and the conditions so easy that American cutters will have strong competition from this source. Under the McKinley law the duty was hardly sufficient to protect us, yet the trade prospered in this country.

"With a duty of 15 per cent. on the finished stones, 5 per cent. more than the McKinley tariff provided, we would have been independent of cheaper foreign labor. The new tariff also calls for a tax of 10 per cent. on uncut stones. Now, where is the sense of taxing a raw material? Diamonds are not found in this country. We have been trying to save a part of the eight or ten millions that yearly go to Amsterdam and London workmen. We can't do it without a proper tariff duty, because of the differences in wages. Abroad a workman gets \$10 to \$20 a week and works twelve hours a day. Here he works nine hours and receives \$15 to \$25 a week."

## BOYLE. DAVIS & GOODMAN,

SPECIAL AUCTIONEERS for the Legitimate Trade only.

63 Fifth Avenue  
NEW YORK.

611 Pennsylvania Ave.,  
WASHINGTON, D.C.



S. A. BOYLE.



W. M. DAVIS.



CHAS. P. GOODMAN.

WE PAY ALL OUR OWN EXPENSES. GUARANTEE TO MAKE YOUR SALE WITHOUT LOSS.

SEND FOR OUR BUSINESS PAMPHLET.

CONSULT US BEFORE PLACING YOUR SALE. ADDRESS ALL CORRESPONDENCE TO OUR WASHINGTON OFFICE.



**Connecticut.**

Jeweler and optician L. V. B. Hubbard, of Shelton, has returned from a trip to Rochester, N. Y., and Niagara Falls.

R. G. Abbott, the Derby jeweler, has reopened his store, which has had a general renovation and has been very handsomely improved.

The Bradley & Hubbard Mfg. Co., Meriden, have just fitted up the new Dime Savings Bank, of Waterbury, with elegant gas fixtures.

David Yudkin, the pawnbroker, livery stable keeper, jeweler, clothier, blacksmith and dentist, of Ansonia, has purchased the stock of Joseph Dickgeiser.

Mrs. David Mayer, of Hartford, has returned after an absence of ten weeks, having been to Sharon Springs, Bayswater, L. I., Long Branch and the Atlantic Highlands.

Wilbur Rogers, of C. Rogers & Bros., Meriden, and his wife report having had a most delightful trip to the old world. They arrived in New York on the *Umbria*.

Business is slowly picking up at the Derby Silver Co.'s works, Birmingham, and the hours of work per week are gradually being lengthened. In the greater part of the works, the men are working 50 hours, and it is hoped this status will be maintained or advanced to full time in the near future.

Henry E. Osborn, for years traveling salesman for the Meriden Britannia Co., Meriden, was wedded recently to a lady from California. He left Meriden some seven years ago and went to Lancaster, Pa., where he is now in business, being of the firm of Osborn & Co., manufacturers of silver plated ware.

The rooms of the Columbia Cycle club, at 230 Main St., Hartford, were closed last week by the sheriff on the writ of attachment issued by David Mayer, the Hartford jeweler, in a suit to recover \$385. The amount is a balance due on account of prizes furnished for the club's Fourth of July tournament, which resulted in a loss of \$450.

**Last Honors to James H. Morse.**

WESTFIELD, Mass., Aug. 29.—The funeral of James H. Morse, whose death on Aug. 25 was announced in last week's CIRCULAR, was held Monday afternoon from his late home on East Silver St. Mr. Morse had been a lifelong resident of Westfield, being born on Main St. His father was James Morse and kept a jewelry store on Main St. Mr. Morse was fond of farming and the four years previous to his serving an apprenticeship in the jewelry shop of William Cook, where he learned his trade, he worked on the farm of Lyman Root, of Arnold St.

In 1846 he bought out the business of Mr. Cook, located at the present stand, and had been in the jewelry business ever since, having worked behind the watch-

maker's bench for 52 years. Mr. Morse, although never graduated from the school, received his early education at the old academy. In 1850 he married Sarah Day, daughter of Martin Day, one of the pioneer whip makers of Westfield. Though never holding the office of selectman, Mr. Morse was called to the office of treasurer and collector in 1868, and in 1883 was chosen auditor, serving in that capacity for 11 years. As a town official he had always proved himself efficient and had the confidence of all classes.

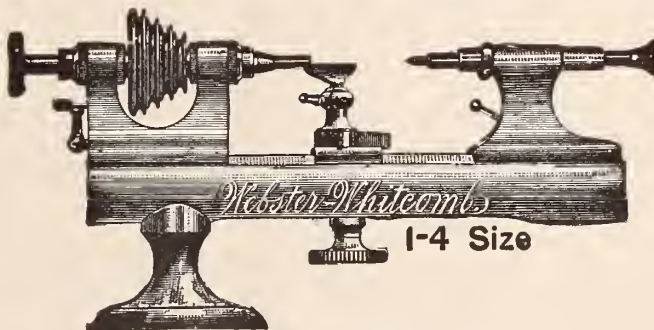
Mr. Morse was passionately fond of music and played several instruments, being especially known as a cornetist, and in 1860 organized a brass band, he himself acting as leader. He was also fond of horses and dealt largely in real estate, having lived on the "Old Fort" farm on Silver St., for a great many years. A widow and daughter and a sister survive him. Mr. Morse, during his long lease of business in Holland's block, had sent out many first-class jewelers, who had been apprentices under him, among them being T. J. Morrell, of Holyoke, J. W. Meacham, now of Blanford, and C. S. Ford, who has just served out his four years.



**LATEST SILVER Belt Pins.**  
12 STYLES.  
Holds the Belt Secure.

**CODDING BROS. & HEILBORN,**  
NORTH ATTLEBORO, MASS.  
New York office, C. A. Vanderbilt, 178 Broadway,  
Chicago office, F. A. Buck, 103 State St.

**WOOD & HUGHES,**  
STERLING SILVERWARE MANUFACTURERS  
New York Agents for the Derby Silver Co.'s  
**FINE QUADRUPLE PLATED WARE,**  
No. 16 JOHN STREET, NEW YORK.  
206 Kearney St., San Francisco, Cal.  
**HASKELL & MUEGGE,** Agents.



**STRONGEST GUARANTEES.**

**Quality Maintained.**  
**Prices to Suit the Times.**  
Ask for our New Prices and Terms for 1894.

**American Watch Tool Company,**  
Chymistry Dist., Waltham, Mass.. Stoney Batter Works.

**A Revolution in the Music Box Trade.**



**THE REGINA,**  
(Patented.)

It is an American music box, immeasurably superior in tone, execution and simplicity of construction to ordinary music boxes costing four times as much. By means of interchangeable metallic plates, obtainable at a trifling cost, it will play an unlimited number of tunes of every variety, including the latest operatic and popular airs.

Send for Illustrated Catalogue.

**A. WOLFF,**  
194 Broadway,  
NEW YORK.



**Trade Gossip.**

Kendrick & Davis, Lebanon, N. H., will in about a week have ready a number of fine new tools among which will be what is said to be the finest staking tool ever put before the trade, in that it provides for a greater range of work and possesses greater accuracy combined with better material

and workmanship. Photograph and price will be sent any dealer on receipt of business card.

W. H. Manchester & Co., Providence, R. I., illustrate elsewhere in this issue a dainty novelty in sterling silver intended for holding an egg while being eaten. The handles which are of pearl may be had in various shapes and patterns, and the tops are

also made in several designs. The article cannot fail to commend itself to buyers. A patent has been applied for and will doubtless be issued to the manufacturers.

No finer lines of European novelties in silver and jewelry are now to be found than those carried by Ernest G. Bek, who is at present on the road in the interests of Richard Horstmann, importer, in the Metropolitan building, 23d St. and Madison Ave., New York. Mr. Bek carries with him a general line of samples in silverware, including reproductions, in hollow ware and novelties, of the pieces in vogue at the time of Louis XIV. and Louis XV., reproductions of antiques, of rococco and other styles, and a varied assortment of other silver pieces including chased silver sets and oxidized trays and novelties purer than sterling, being 9.0 fine. In chains, he shows a varied and rich assortment, including chains of oxidized steel, oxidized steel and gold, niello, niello and gold, chatelaine chains with ivory painted fobs, children's neck chains, and woven oxidized and bright silver snake chains, bracelets and rings. Another special line contains novelties as brooches, pencils, match boxes, etc., of oxidized steel mounted in gold and set with diamonds, pearls or other precious stones. Among other lines too numerous to particularize are Russian enamel spoons, forks, etc., Dresden china novelties, expensive opera glasses and rich toilet articles.

**Morocco Ecrasse.**

THE practice of curing the skins of animals dates back as far as history. The savage aboriginal races found skins an important and necessary article for clothing themselves, and the children among them learned the simple practice of curing skins at an early age. In the advance of civilization during the Middle Ages, the demands for leather created an industry called tanning, which for a long time was considered very important. Curing and tanning were carried on to a degree of excellence which was surprising, when the crudeness of the various processes is considered. Modern requirements are more exacting, however, and something better and finer being demanded, the tanner and dyer have not only kept pace with, but surpassed their former achievements.

The art of tanning has been called upon so often and its resources taxed in such a variety of ways, that to-day it is almost without an equal in the trades. By far the greatest demands on tanners and dyers have been from the bookbinders and manufacturers of leather goods. A fine book necessitates fine binding. Fine binding is a practical impossibility without fine material and the material required principally is leather. The same statements apply to articles made by the leather goods manufacturer.

These demands have resulted in the production of what is considered by experts the

**DIAMONDS.****Wm. S. Hedges & Co.,****Importers of Diamonds,**

And Manufacturers of DIAMOND JEWELRY.

**170 Broadway, New York.**

22 Holborn Viaduct, London.

**Alfred H. Smith & Co.,****IMPORTERS****DIAMONDS**

AND

**PRECIOUS STONES,**

82 BROADWAY, COR. JOHN STREET,

NEW YORK.

88 Holborn Viaduct, London, E. C.

**R. A. KIPLING,**

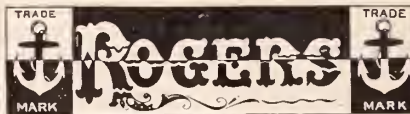
Importer of

**PRECIOUS STONES,**

21 &amp; 23 Maiden Lane,

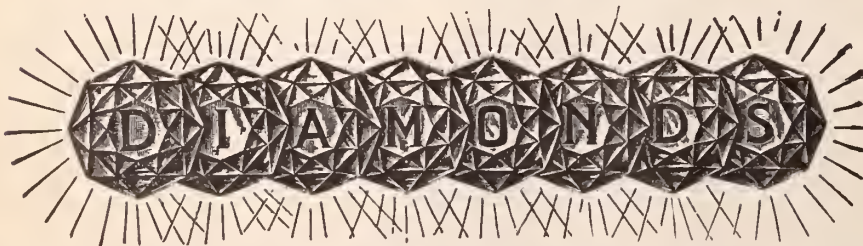
19, RUE DROUOT,  
PARIS.

New York.

**FLAT WARE AND  
HOLLOW WARE  
STAMPED**

IS THE GENUINE.

Manufactured by

**WM. ROGERS M'F'G CO.,  
HARTFORD CONN.****OPPENHEIMER BROS. & VEITH,  
WATCHES AND****DUEBER CASES, HAMPDEN MOVEMENTS.**

AMSTERDAM, HOLLAND, 2 TULPSTRAAT.

LONDON, ENG., 28 HOLBORN VIADUCT.

NEW YORK, 35 MAIDEN LANE.



most perfect leather possible. Morocco ecrasse is made from the skin of a goat found in the Northern African mountains dividing the Barbary States and the Sahara Desert. The animal is the finest of its genera, and when its skin reaches the tanner, it is already considered deserving of most careful attention. Under the tanner's manipulation the leather is cured and tanned, then dyed into those soft and delightful shades for which morocco ecrasse became famous. The final operation consists in placing the skins under a hydraulic press of 2,000 pounds to the square inch, which gives them their finishing mark of identity, the hard, firm and polished surface. The delicate veins, like interwoven lace, now appear on its face, and the leather is ready for the manufacturer.

The leather naturally finds its way into the hands of none but skilled mechanics, and whether turned into the binding of valuable parchments and engravings, or into the more desirable forms of the leather worker's art, it always remains its own true self, "the most perfect leather of them all." Deitsch Bros., the well-known manufacturers of fine leather goods, have made it a rule to place before the trade only the best materials, and, recognizing at once the desirability of morocco ecrasse, have practically controlled the market in this leather. They manufacture all possible articles from it, and look forward to its keeping its place at the head of the list of leathers for a long time.

**Boston.**

E. K. Crothers has severed his connections with C. A. W. Crosby & Co.

Frank Sherry, representing Jos. Fahys & Co., New York, was seen in town last week.

H B. Burnham, with the Ripley-Howland, Mfg. Co., went to Maine last week. He will return in a couple of weeks.

R. B. Carr, general manager of the E. Howard Watch & Clock Co., took a flying trip to New York the first of last week.

The next monthly meeting of the New England Association of Opticians will be held at Young's Hotel, Monday, Sept. 17.

Frank G. Butler, lately of the firm of A. D. Cairns & Co., has returned to Boston from an extended wedding tour throughout the west.

E. Eckfeldt, of Wm. B. Kerr & Co., New York, came into town last week. The representative of Bippart & Co., Newark, N. J., was also in Boston for a few days last week.

The factory of the E. Howard Watch & Clock Co. which has been shut down for its annual vacation started up again Tuesday, Sept. 4th. Both departments will be kept going all the time now. The clock department has been shut down for four weeks while work in the watch department has been suspended for but two weeks.

ESTABLISHED 50 YEARS.

LANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

DIAMOND JEWELRY,

IN THE LATEST DESIGNS.

Diamonds Recut in Modern Styles or Repaired on Premises.

58 Nassau Street,  
29 Maiden Lane  
NEW YORK.

1 Tulp Straat,  
AMSTERDAM.

1 St. Andrews St.,  
Holborn Circus,  
LONDON, E. C.



ESTABLISHED 1841.



TRADE MARK.

CARTER, SLOAN & CO.,

MANUFACTURERS OF GOLD JEWELRY,

No. 15 MAIDEN LANE, N. Y.

A. CARTER JR.  
A. K. SLOAN.  
C. E. HASTINGS.

GEO. R. HOWE.  
WM. T. CARTER.  
WM. T. COUGH.

FACTORY, NEWARK, N. J.

★ **O**NE FEATURE  **OF**  
**THE JEWELERS' CIRCULAR.**  
ONE OF MANY,

★ TECHNICAL  
ARTICLES.

★ SEE PAGE 37. ★



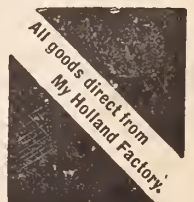
JOHN N. DISSELKOEN,

Cutter and Importer of

DIAMONDS

FACTORY,  
76 LANGBLEEKERSPAD,  
AMSTERDAM.

19 East 16th St.,  
NEW YORK.





### Some Interesting Decisions of the General Appraisers.

WASHINGTON, D. C., Aug. 31.—In the matter of drawback on steel clock spring material, assistant secretary of the treasury Charles S. Hamlin, writes to the collector of customs at New York as follows:

On the exportation of steel clock spring material, rolled, tempered, polished, and prepared for cutting into lengths suitable for clock springs, manufactured by R. H. Wolff & Co., Limited, New York City, from imported steel wire rods, a drawback will be allowed equal in amount to the duty paid on the rods used in the manufacture, less the legal deduction of 1 per cent.

The quantity of imported rods so used shall be determined by adding to the net weight of the exported article, as certified by a United States weigher, 16 per cent. of such weight.

The drawback entry must specify the size of the clock spring steel material and the gross and net weight of each package to be exported, and the manufacturer's declaration on the entry must show that the article was manufactured in accordance with their sworn statement.

As to the protest of A. F. Felheimer against the decision of the collector of customs at New York as to the rate and amount of duties chargeable on certain imitation pearls, imported October, 1890, the General Appraisers of the Treasury Department overruled the protest and affirmed the collector's decision, in the following findings:

(1) That the goods in question are beads composed of thin glass filled or lined with fish scales, or some substance or compound regarding which the board has no evidence touching the component material of chief value.

(2) Said beads resemble pearls and are known commercially as wax beads and pearl beads interchangeably but they are not in fact manufactures of which wax is the component material of chief value, nor are they pearls.

The appellant claims alternatively that the goods in question are dutiable at 10 per cent. ad valorem as pearls under paragraph 453.

We do not think the protest is well founded. It would not seem material how these beads are commercially known, inasmuch as they are not, in fact, pearls.

In the matter of the protest of Hammel, Riglander & Co., against the decision of the collector of customs at New York as to the rate and amount of duties chargeable on certain glass, imported in September, 1893, the General Appraisers render the following decision:

We find the articles in question to be flat disks of common window glass of a greenish tinge,  $2\frac{1}{2}$  inches in diameter,  $\frac{1}{8}$  of an inch thick, and having the edge of one surface beveled. The collector classified these disks as watch glasses, and assessed duty thereon at 25 per cent. ad valorem under paragraph 211. The appellants claim the same are not suitable for use on watches unless it be for watches of large size, such as coaching watches. The testimony adduced at the hearing before the board would seem to show, and we find, that the disks in question are of a kind chiefly used on the faces of clocks and that they are not suitable for use on

watches by reason of their large size and green color.

We hold the merchandise is dutiable at  $1\frac{3}{4}$  cents per pound under paragraph 112 as claimed by the appellants, and in addition thereto 10 per cent. ad valorem, the rate provided in paragraph 118 for common window glass beveled.

It is thought proper to add that glass disks for clocks are usually made of polished cylinder glass, in which case they should be classified in accordance with the provisions of paragraphs 113 and 118. The protest is sustained and the collector's decision is reversed.

THE CIRCULAR is in receipt from F. B. Vandegrift & Co., Philadelphia, Pa., of a copy of the Tariff Bill, fully digested, with over 12,000 articles, giving the rate of duty, paragraph of the law and decisions of the courts, General Appraisers and Treasury Department; also, a complete list of articles on which drawback has been allowed, with the amount of wastage, which has never been published before; also a table of foreign coins with values as proclaimed by the Director of the Mint; a foreign express tariff; the administration law and other law on the administration of the customs service. Never before has a book of this kind, with copious decisions and annotations, been published. It is a complete digest for every importer, exporter, or Treasury official. The volume is neatly bound.

COLOSSAL AGGREGATION OF NOVELTIES  
NEW FEATURES CONSTANTLY BEING ADDED.

WAITE, THRESHER COMPANY  
PROVIDENCE R. I.







# ROGERS & BRO. A 1.

# THE FLEMISH.



A New and Beautiful Design, More closely resembling Sterling Silver than any Electro Plate Pattern hitherto made.

MANUFACTURED BY THE LEADERS IN FLATWARE,

## ROGERS & BROTHER,

Waterbury, Conn.

16 Cortlandt St., New York.



### An Amsterdam Industry Transferred to New York.

Over half a century ago Arie Zilver entered upon his very successful career as diamond cutter, cleaver and polisher in Amsterdam. So accurate and perfect was his work that he soon acquired a high reputation in his craft; and the name "Zilver cut," a peculiar style of cutting of which Mr. Zilver was the originator, became a guarantee of perfect workmanship. As his reputation extended he increased his facilities until his shop was one of the largest and best equipped in Amsterdam. He subsequently

took his three sons Joseph, Samuel and Andrew into partnership, after they had served a thorough apprenticeship, the firm name being changed to its present form of Zilver Bros.

A great part of the business of Zilver Bros. was done for diamond merchants in America. Foreseeing that the new United States tariff raising the duty on rough diamonds to 10 per cent. and the duty on cut diamonds to 25 per cent. would materially injure their American trade, they decided to remove their works to this country, and about four weeks ago they

carried this plan into execution, and are now comfortably located in one of the upper floors in the large factory building of the Geo. W. Shiebler Co., at St. Marks and Underhill Aves., Brooklyn, N. Y.

Their floor is well lighted and the machinery, which was manufactured by the Arthur Co., contains all the latest improvements. About 50 polishers are accommodated on two adjacent sides of the room in such a manner that they receive light from all sides. Many of the operators were employed by the firm in Amsterdam, and followed Zilver Bros. to this country on their own responsibility. Employment has been also found for many American workmen.

In a corner of the room is a large, clean bench at which 10 cutters perform their delicate work. An innovation which is not as generally adopted as its ingenuity would warrant, has been introduced by Zilver Bros. into their factory. This consists in the use of diamond cutting machines which, though they do not dispense entirely with manual labor, render the operation of cutting much more accurate and less laborious. A long apprenticeship, however, is required to operate this machine with success.

The most delicate operation in transforming the dull and dirty rough diamond into the glittering, brilliant gem is that of cleaving. Requiring a sure eye, steady nerve and unflinching exactness, the process of cleaving is both dangerous and delicate and is entrusted only to a man of unquestioned skill and experience. In the factory of Zilver Bros. this office is fulfilled by Isidore Polack.

Mr. Polack has recently perfected and utilized a machine which makes possible the fulfillment of a long felt want, namely the production of a diamond setting which permits the light to enter from all sides. This machine, which was invented six years ago by an Amsterdam workman, is for drilling holes in diamonds. The stone is cut in either of two forms: Pear shaped, when it is called a *pendelogue*, or as a brilliant, when it goes under the name of a *briolette*. In either case, the hole is drilled in the upper edge, and the stone suspended by means of a fine silver wire. In this manner the maximum of the scintillating power of the gem is obtained.

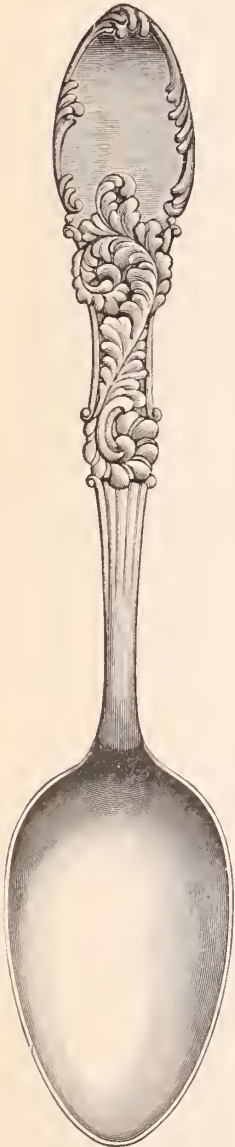
Zilver Bros., it is understood, only do work on commission. When they receive an order they import the rough diamonds directly from their brokers in London, and cut and polish them in this country. In the course of these operations of cutting and polishing the most scrupulous care is exercised, every stone being examined more than 20 times during the course of its development. In this manner the firm sustain their reputation of doing most perfect workmanship. In the cutting of the facets, the slightest error which is likely to mar the lustre of the gem, even to an infinitesimal degree, is scrupulously corrected.



## F. M. WHITING & CO.,

NORTH ATTLEBORO, MASS.

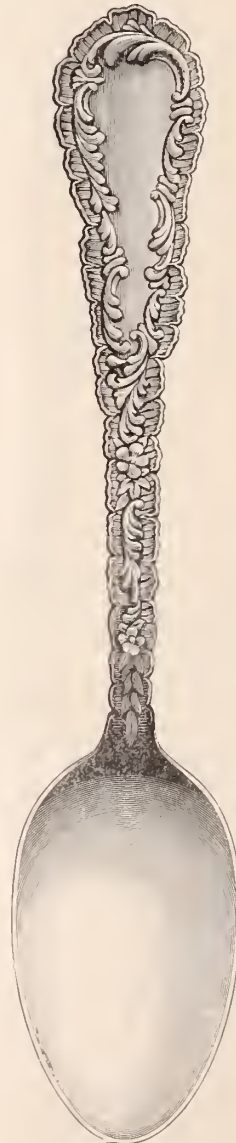
New York Office, 1128 Broadway, <sup>AND</sup> 208 Fifth Avenue.



TYROLEAN.

Sterling Silver Hollow  
Ware, Flatware,  
Toilet Articles,  
Novelties,  
Etc.

WE HAVE ALWAYS  
SOMETHING NEW.



DAMASCUS.

TWO POPULAR AND SALABLE PATTERNS.

SEND FOR FOLDER ILLUSTRATING OUR MANY HANDSOME DESIGNS.



# .....THE..... CHRYSANTHEMUM

(DESIGN PATENTED.)

MADE IN COMPLETE LINES.



DESSERT FORK.  
FRONT.



DESSERT FORK.  
BACK.



SUGAR SPOON.  
FRONT.



TEA SPOON.  
FRONT.



TEA SPOON.  
BACK.



## Wm. B. Durgin

DESIGNER AND MAKER OF

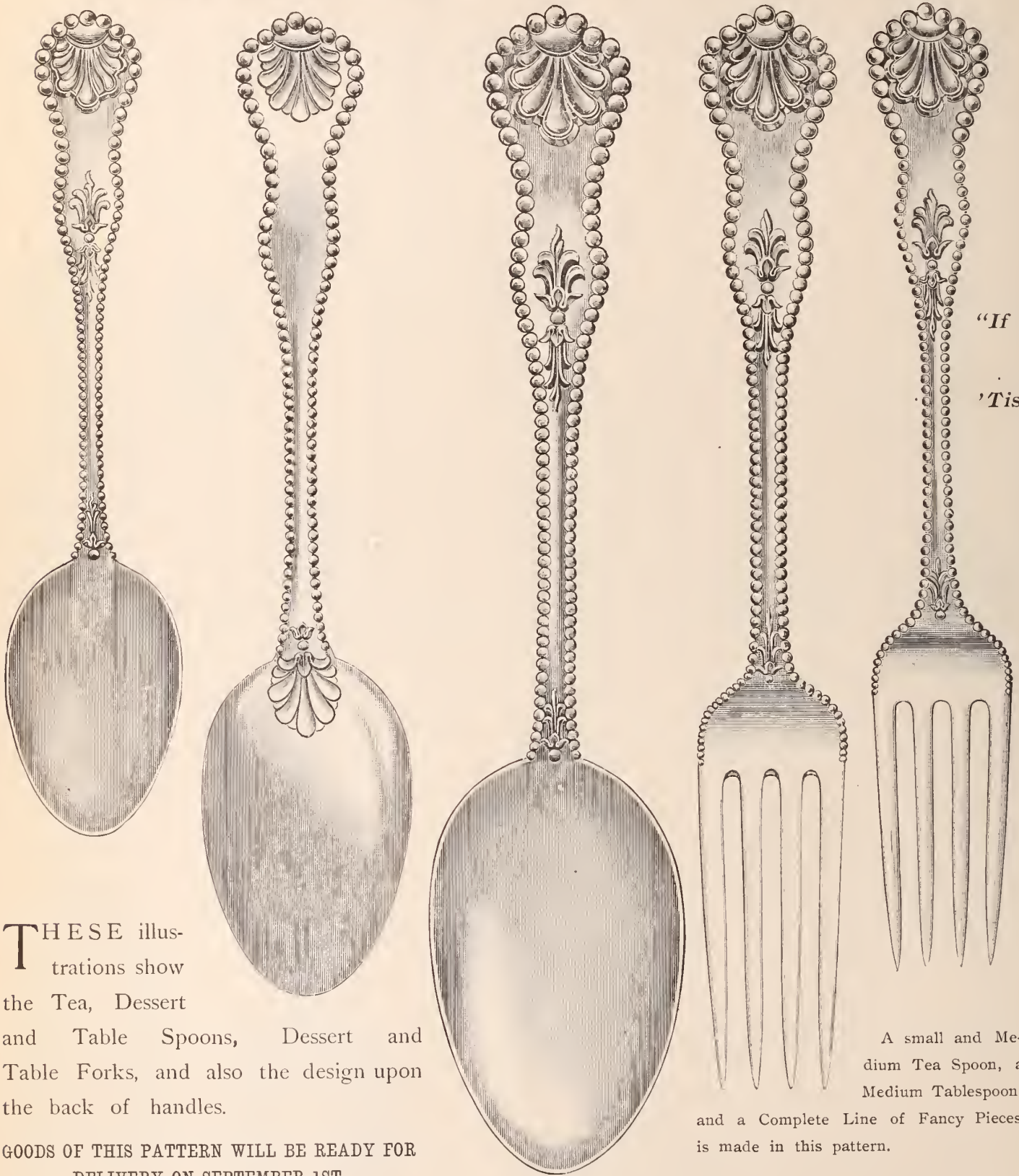
### Wares in Sterling Silver

ESTABLISHED 1853.

...CONCORD, NEW HAMPSHIRE.



# “CHARLES II.”



*“If it be true  
 wine n  
 'Tis true that  
 patter*

THESE illustrations show the Tea, Dessert and Table Spoons, Dessert and Table Forks, and also the design upon the back of handles.

GOODS OF THIS PATTERN WILL BE READY FOR DELIVERY ON SEPTEMBER 1ST.

A small and Medium Tea Spoon, a Medium Tablespoon, and a Complete Line of Fancy Pieces is made in this pattern.

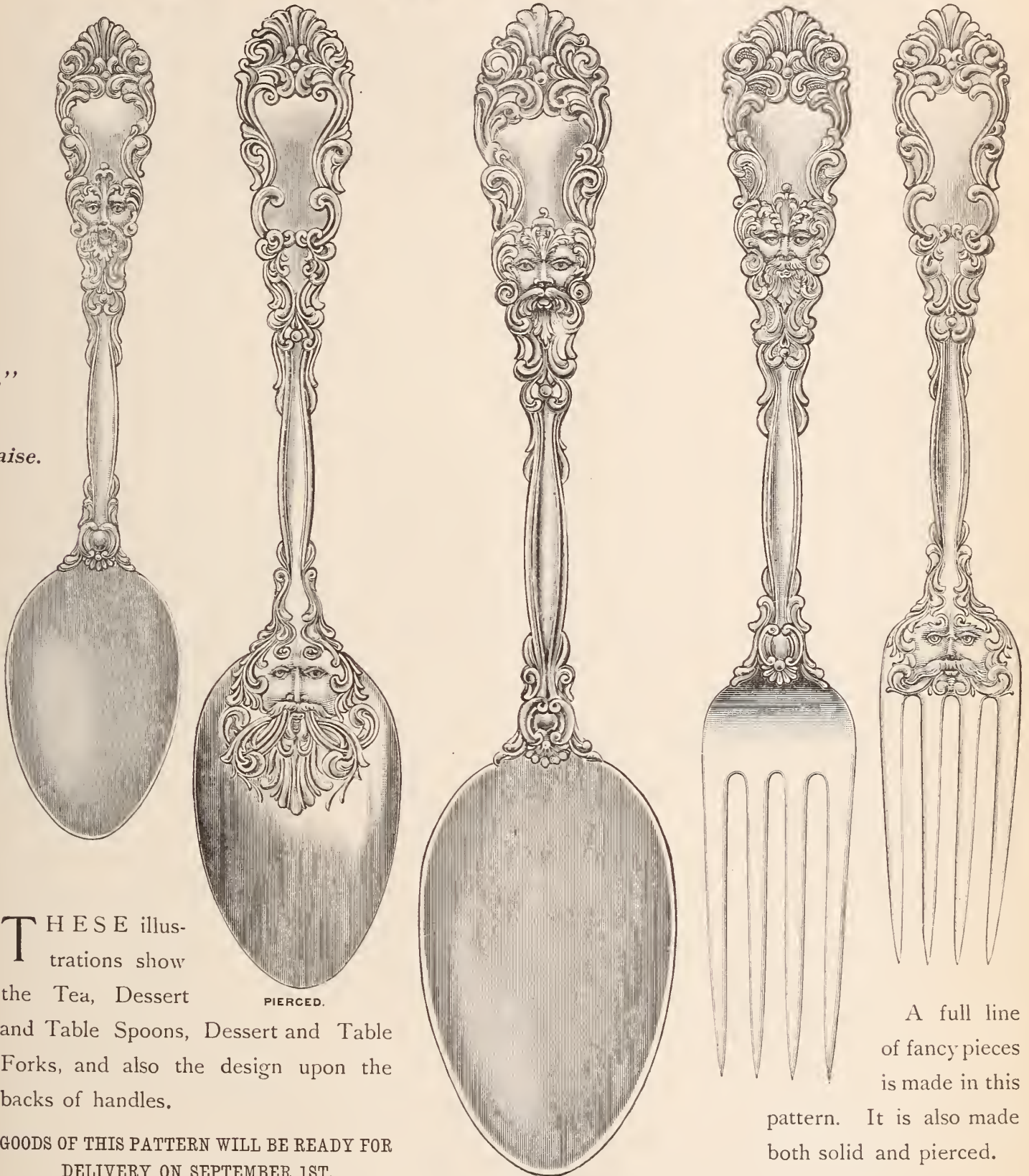
## Dominick & Haff,

Makers of Wares in Sterling Silver,  
 FOR THE TRADE ONLY.  
 Broadway and Seventeenth St., Union Square, N. Y.

ESTABLISHED 1821.



# “RENAISSANCE”



Good  
 o bush,"  
 d  
 as no praise.

THESE illustrations show the Tea, Dessert and Table Spoons, Dessert and Table Forks, and also the design upon the backs of handles.

PIERCED.

PIERCED.

GOODS OF THIS PATTERN WILL BE READY FOR DELIVERY ON SEPTEMBER 1ST.

A full line of fancy pieces is made in this pattern. It is also made both solid and pierced.

## Dominick & Haff,

Makers of Wares in Sterling Silver,  
 FOR THE TRADE ONLY.  
 Broadway and Seventeenth St., Union Square, N. Y.

ESTABLISHED 1821.



THE STAR OF EMPIRE WESTWARD TAKES ITS WAY

# WESTERN SUPPLEMENT

## of THE JEWELERS' CIRCULAR

**Chicago Office: Room 517, Inter-Ocean Building.**

VOL. XXIX.

CHICAGO, WEDNESDAY, SEPT. 5, 1894.

No. 6.

### Chicago Notes.

B. Grieshaber left Saturday for a week of business and pleasure combined at Wisconsin cities.

H. E. Kirstein of E. Kirstein & Sons Co. Rochester, N. Y., passed the week at the Palmer.

Manager E. A. Dorrance, for Simons, Bro. & Co., will leave Sept. 10 on a northern business trip.

Harry Howard, of the E. Howard Watch & Clock Co., returned Wednesday from a western business trip.

The tower clock in the court house at Anderson, Ind., was struck by lightning but is understood to be uninjured.

Albert Miles Dueber, representing the Dueber-Hampden Co., passed through Chicago on his way to eastern points.

Mr. Harder, formerly with H. A. E. Franks, 426 Milwaukee Ave., is to start in business for himself at 26 Clybourn Ave.

Chas. Bachman, Ottumwa, Ia.; C. Hoffman, Merrill, Wis.; and Wm. Kennedy, Leeland, Ill., were among the buyers in the city.

Jacob Muhr and George Gubbins returned to Chicago, Thursday, from western cities, Mr. Muhr leaving for the east the latter part of the week.

Grant Marquardt, of G. W. Marquardt & Co., is vacationing at Des Moines, Ia. Bookkeeper Tompkins has returned from a visit to his home at Galesburg, Ill.

The September *Salesman* of F. M. Sproehnle & Co. is full of convincing arguments of interest to jewelers, whether numbered among the customers of the house or not.

Glickauf & Newhouse are getting out a 16-page circular filled with novelties in tools and materials, with attractive prices that will interest the trade as being up to date.

Mr. Gleason, just in from St. Paul, Minneapolis and other Minnesota points reports a better feeling in that district and retailers there note a decided improvement in all lines.

Tony Serewicz, the Dueber representative in Chicago, reports the largest order received the past week that he has secured

for over two years, and that sales are picking up rapidly.

C. H. Happel feels confident that his house will do three times the business this Fall that was done a year ago. Mr. Happel is one of the most conservative jobbers and this gives his opinion added weight.

Manager Barnum, of the Ansonia Clock Co., states that the business of the western office has vastly improved over the same month of last year and shows a marked increase over that of July of this year.

Mr. Knights, secretary of the Rockford Watch Co., who was in town Wednesday, reports President Price recovering from a surgical operation and it is thought he will be about again in two or three weeks.

Geneva Optical Co. report prescription trade much better and general orders improved. They look for a good Fall trade and think the change in tariff will make little if any difference to the optical trade.

Mr. Chalmers, of the watch house of Schauweker & Chalmers, says their sales for August considerably exceed those of July. Mr. Schauweker returned early in the week from his Thousand Isle trip after a month's absence.

Otto Young & Co. report business much improved over the previous week and all signs in the way of busy salesrooms and shipping rooms indicate activity in every department of the house. Orders from travelers are increasing in size.

C. A. Barnum, Wisconsin traveler for the Meriden Britannia Co., returned a few days to fix up his line. Good orders are being received by the house from Mr. Dungan, in Salt Lake territory, and Mr. Wood is doing well in Minnesota.

Walter Buckley, tower clock man for the Seth Thomas Clock Co., has returned from Lexington, Miss., where he placed a tower clock in the court house and left for Fort Riley, Kan., to place a tower clock in the administration building at the fort.

H. E. Cobb, Daggett & Clap, has returned from his California trip. Business is good east of the Missouri and dealers there say they are having a better business than last fall. Denver is all right, but other parts west of the Missouri are still slow.

J. Parker Ford, of Baldwin, Ford & Co.,

is among Chicago business men for the first time in ten years, his efforts during that time having been confined to the east. Messrs. Baldwin and Ford are both well known here and their well wishers are many.

Thomas M. Dripps, of Logan, Gregg & Co., Pittsburgh, Pa., is visiting his brother, Sam Dripps, with Benj. Allen & Co. Mr. Dripps has just returned from an extended tour of the British Isles and the continent, including a visit to the family home at Kilrea, Ireland, in possession of the family for 300 years.

L. P. Jensen, employed by the Seth Thomas Clock Co., while looking after the Thomas clocks in the government building narrowly escaped death Saturday week in falling from a 14 foot step ladder. He struck on his left side and for two days was partially paralyzed, but has recovered except for a soreness.

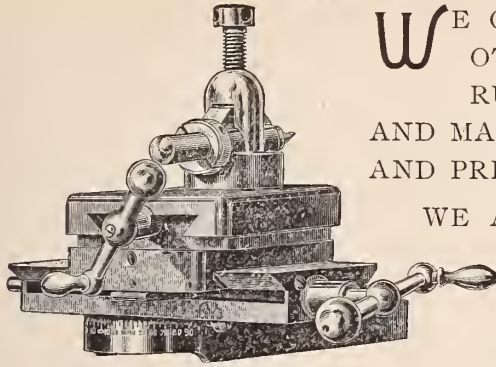
Business is picking up nicely with the E. Howard Watch & Clock Co., and the factory opened up Sept. 1 in both departments. Judging from the number of orders being received, the clock factory especially will be obliged to run full time. They have completed the work on a large striking clock for the court house at Wapakoneta, O.

A telegram announces that Simon Rumpf, of Seattle, Wash., Aug. 29, gave a bill of sale to J. K. Bayse, a jeweler of that city. Rumpf bought large quantities of goods on memorandums and made many purchases on 60 days, in which eastern, Chicago and San Francisco houses largely figured. Solid silver, diamonds, and goods of large value and small bulk made up the majority of the purchases. Creditors were pressing for payment.

Col. Moore and Attorney Wilber, for the Dueber Watch Case Mfg. Co., were present at the examination of witnesses the past week at the commissioner's office, Lafayette building, in the damage suit brought by the Dueber Co. against association parties. Many of the principal jobbers of the city have occupied the stand the past week, as follows: G. W. Brethauer, C. F. Happel, M. C. Eppenstein, A. Hirsch, G. W. Marquardt, Jr., H. F. Hahn, William Alister, M. Ellbogen, Louis Manheimer, M. A. Mead, C. H. Knights, Lem Flershem and Julius Schnering.



# TOOL AND MATERIAL DEPARTMENT.



WE OFFER GREATER ADVANTAGES IN THIS LINE THAN ANY OTHER HOUSE IN THE UNITED STATES. A CAREFUL PERUSAL OF OUR NEW ILLUSTRATED CATALOGUE OF TOOLS AND MATERIALS WILL DEMONSTRATE THIS FACT WHEN QUALITY AND PRICE ARE CONSIDERED.

WE ALSO ISSUE (FOR THE TRADE ONLY) A COMPLETE ILLUSTRATED CATALOGUE OF WATCHES, DIAMONDS, JEWELRY, CLOCKS AND SILVERWARE. ANY JEWELER WHO HAS NOT RECEIVED A COPY, WILL BE SUPPLIED ON APPLICATION.

**BENJ. ALLEN & CO.,**  
141 and 143 State Street, - - - CHICAGO, ILL.

## 17 Jewel Dueber-Hampden Watches

ARE THE MOST RELIABLE WATCHES MADE.  
A FULL LINE OF DUEBER CASES AND HAMPDEN MOVEMENT.

Write for New Price List  
**Brethauer Watch and Jewelry Co.,** Special Agents,  
71 WASHINGTON ST., CHICAGO, ILLS.



## GIBSON HOUSE,

CINCINNATI, OHIO.  
ABSOLUTELY FIRST-CLASS AMERICAN PLAN HOTEL.  
\$3.00 PER DAY.

Extra Charge for Parlors and Rooms with Bath attached. The unequalled advantages in central location, liberal management, modern appointments, experienced service and perfect cuisine, have permanently established the Gibson House as The Most Popular First-Class Hotel in Cincinnati.

AMPLE VAULTS FOR THE PROTECTION OF VALUABLES.

### THE GIBSON HOUSE CO.,

H B DUNBAR President and Manager.

## THE PLANCHAMP & BECKER CO.

Makers and Repairers of  
**WATCH CASES,**  
Gold and Silver Plating —  
— of Watch Cases a Specialty.  
UNEXCELLED FACILITIES.

\$3 and 65 East Washington St., Chicago.

## PARSONS & SCHOOL

— FOR —  
**WATCHMAKERS,**  
PEORIA, - - - ILL.

Send for Circular and Terms

## PARSONS & CO.

**BOLSTAD MFG. AND PLATING CO.,**  
(H. E. BOLSTAD, PRES.)

WATCH CASE MAKERS, REPAIRERS, PLATERS.  
PLATED INLAYING ON CASES.

**BEST WORK. BEST WORKMEN.**

170 MADISON ST., - CHICAGO.

## Jewelers' Auctioneer.



### NEVER A FAILURE.

References from over 300 Wholesale and Retail Jewelers in all parts of the country. Profits Guaranteed. Correspondence Confidential. Write for terms and details.

501 MASONIC TEMPLE,  
CHICAGO.



One of the best of the very best.

QUALITY IS THE STANDARD OF VALUE.

CHARGES TO SUIT THE TIMES.

When interested, write your jobber for new price list for 1894, or

Moseley & Co., Elgin, Ill.



No. 2 Moseley Wire Chuck has length, strength, accuracy.



WRITE FOR NEW CATALOGUE.

## Chicago Watchmakers' Institute,

SUITE, 913 A MASONIC TEMPLE, Our New and Enlarged Quarters.

A Modern Trade School for the Watchmaker, Jeweler and Engraver.

## G.A. WEBSTER

42 & 44 Madison St., Chicago, Ill.

**Manufacturer,**

AND WESTERN AGENT FOR  
E. G. WEBSTER & SON, of Brooklyn, N. Y.  
A. F. TOWLE & SON CO., of Greenfield, Mass

## LEGENDS OF GEMS.

BY FRANK SHELLEY.

Gilt edged; bound in leather; a perfect specimen of the printer's and binder's art. Should be in every jeweler's library. Price, \$1.00. For sale by

THE JEWELERS' CIRCULAR PUB. CO.

EST.

1870.

DR. PETER HENRY

SPECIALIST IN

Watch Case Diseases

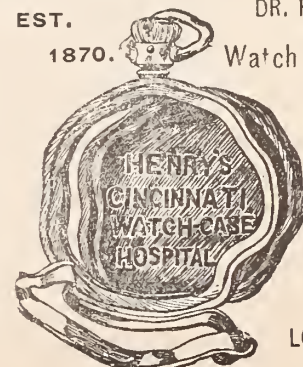
Key Winders changed to Stem Winders

Hunting Case changed to O.s

English Case changed to fit American movements.

Can be cured at

53  
LONGWORTH ST.,  
Cincinnati, Ohio.





M. Propp, of Kouts, Ind., went to the Cottage Grove Avenue Police Station last week and identified the jewelry which was found in the possession of E. C. Monroe, who was captured a few days ago. The suspicious looking bundle under Monroe's arm led to his arrest, and when it was opened it was found to contain fifteen gold watches, over 100 gold rings, and other jewelry, which the officers thought was worth about \$200. When Mr. Propp arrived at the station and was shown the property he said that it was all good gold, and was worth at least \$800. He said that his jewelry store was broken into about 3 o'clock in the morning, Aug. 22, and a large amount of his stock taken.

### Indianapolis.

J. S. Veirs has removed his jewelry stock from Upland to Albany, Ind.

Louis Borsheim, with C. S. Raymond, Omaha, Neb., is visiting Geo. G. Dyer, of Dyer & Matsumoto.

Wm. Tegen, Gas City, Ind., has made an assignment to Otis Hidden. Tegen was sued for \$150 by Heaton, Sims & Co., of this city.

While F. Foster, of Unger Bros., New York, was in the city he was entertained by friends who gave a brake party in his honor.

Jewelers from the neighboring towns, who came to this city last week to buy goods included: A. P. Sanders, Ridge Farm; A. C. Pilkenton, Fortville; W. A. Pilkenton, McCordsville; L. C. Philipps, Carbon; O. N. Ridgeway, Sheridan; Mr. Davis, of Davis & Heller, Brazil.

### Cincinnati.

Lee Kaufman, of Gustave Fox & Co., is on the road.

Major Lovell, of C. Hellebush, is at St. Clair Flats with his family.

A. J. Augustine, of the Duhme Co., left last week to see his customers.

Herman Lodde, Lafayette, Ind., is treating all the boys. It's a girl.

Jonas, Dorst & Co. are outfitting their travelers with a fine line of diamonds and fancy stones.

Joe Hellebush, of C. Hellebush, will wed a Hamilton belle, Miss Agnes Burn, on Sept. 12th.

Thos. Lovell is opening up his new store at Race St. and Arcade. New fixtures, etc. are being put in.

Jos. T. Homan and family returned last week from Cape May where they spent July and August.

Louis Rauch, of Stern & Co., has returned and reports trade very good. The senior Rauch is on the road.

O. E. Bell is in Kentucky on a short business trip. Mr. Pfaffle is heard from in Texas by increasing orders.

Rudolf Jacobs left last week on a second trip. He represents himself this year and his old customers are still with him.

Eastern men are beginning to loom up. W. C. Tappen, of D. F. Briggs Co., was among the first relay on the way west.

B. F. Newman, of Frohman, Wise & Newman, left last week for the south. Jonas Wise came home after a fair trip.

Joseph Mehmert writes from Hanover, Germany, his native place, that he will tour

three weeks in Switzerland before returning home.

Oskamp, Nolting & Co.'s window decorations capture the town. Last week they represented snow capped mountains, the ground being of white plush and showing off the goods beautifully.

E. & J. Swigart, tool and material jobbers, have made a deal with another material house, buying out Roder Bros., New Orleans, La., thus securing another very large stock of tools, materials, etc. They have now one of the most complete and largest stocks in the entire west.

Henry Kortz, who has a jewelry store at 326½ W. 5th St., reported to the police that, during the excitement attendant upon a small blaze some days ago, some one stole a solid gold chain valued at \$30, a gold watch valued at \$50, and another worth \$30 from his store.

### Prospects for an Alarm Watch Company for McHenry, Ill.

McHENRY, Ill., Aug. 31.—The people here think the prospects of securing an alarm watch company are very good. Messrs. Hart and Hopkins, who own the mechanism, tells the citizens that stockholders shall receive annual dividends of 10 per cent. before they (the promoters) take anything. The subscribers are to have control of the business management by having three of the five directors till the enterprise is in successful operation and the preferred stock can be sold at par.

It is necessary to sell 2,500 shares at \$10 each ere the company will start. So sanguine are those interested that McHenry will get the factory that the first board of directors has been picked out, as follows: F. K. Granger, Geo. Hanley, Geo. W. Besley, C. R. Hart, Harvey L. Hopkins. Hart is to be superintendent and Hopkins manager.

### Progress in the Wild West.

SCENE, a lonely road out west. Enter tourist.

Tourist: "What's this? A nickel-in-the-slot machine here in this wild place! And what does the sign say? (Reads).

Drop a Nickel in the Slot and Get a Surprise.

"Well, that's a good idea. I'll just try it. (Drops in a nickel). Why, the thing's got a revolver pointed at me, and here's a new sign come into view. (Reads).

Drop in All Your Money and Your Watch or I'll Explode in Thirty Seconds.

"Great Scott! I must hurry. Here they go. Robbed by machinery, I declare!"—Chicago Record.

SEND FOR IT.

Our Salesman = 1895

WILL BE OUT SOON--JEWELERS ONLY--GET IT!

KEEP IT OPEN ON YOUR COUNTER.  
IT WILL PAY YOUR RENT.

It's more complete than ever, AND OUR PRICES? well, that's our strong hold—a regular TRADE-GETTER.

To sell goods cheap you must buy them right; that is why we sell so cheap.

Costs You Nothing.

Send your name and address and we will express you copy prepaid.

F. M. Sproehle & Co.,

Wholesale Jewelers,

103 State Street, Chicago.

Columbus Memorial Bldg.



**San Francisco.**

Robert Bonestell is on the road for the California Jewelry Co.

Barrett & Sherwood, 140 Montgomery St., are conducting an auction sale.

Milton Vanderslice has returned from an outing at Bartlett Springs, Lake county.

J. R. Heath, Placerville, and C. J. Noack, Sacramento, have been in town buying goods.

Hampton S. Field, of Hammersmith & Field, is recovering from a long and critical illness and is expected to be at his business again in a few days.

Chas. Edelmann, a well-known jeweler of this city, is one of the leading candidates for the nomination of State Treasurer on the Democratic ticket.

The Standard Optical Co. is the name of the new house opened by Adolph and Harry Nordman. They have a fine, large suite of rooms on the second floor of 121 Post St.

A. Judis, who was formerly with his brother Adolf Judis in the wholesale business, but who went into the commission business, has returned to his old position in the jewelry trade.

**Pacific Coast Notes.**

Mr. Kibby, of Boston, will have charge of the watch repairing in E. A. Walker's store, Pasadena, Cal.

Fred Hearn, of Petaluma, Cal., has received a letter from Wm. J. Baur, a former jeweler of that place, who was supposed to have joined the Coxe army. The letter was dated from Port Clarence, and stated that Baur had shipped on the barkentine *Volante*, had gone to Honolulu, Japan, and thence to the north seas. He wrote that he was making considerable money repairing watches and clocks for missionaries.

**Rockford, Ill.**

Ed. Carpenter will open a jewelry store in this city.

A. C. Kelley has returned from a successful trip in the interest of the Rockford Silver Plate Co.

Emil Minder and Andrew Anderson, of this city, will open a jewelry business in St. James, Minn. Both are experienced watchmakers.

Henry W. Price, president of the Rockford Watch Co., has been very ill for the past fortnight. He is suffering from appendicitis and an operation was imperative, which was performed by a noted Chicago surgeon. For a time it was thought he could not survive, but he rallied and his recovery is now quite assured.

**Tacoma, Wash.**

The jewelry trade on Puget Sound is picking up slowly but surely. An increase in sales has been noticed the past month.

Wm. Tilley, jeweler, Mount Vernon Wash., has removed to La Conner.

Tacoma jewelers are complaining of the many cheap filigree jewelry sales in connection with the Interstate Fair which has just opened its doors. Many of the Mid-Winter Fair concessionaires are on the grounds, and a good deal of cheap jewelry is being sold. There are some jewelry exhibits at the fair, however, that are good and perfectly legitimate.

J. L. Kline, auctioneer, is selling out the stock of I. J. Sharick, jeweler of this city, for the benefit of creditors. Mr. Sharick has been in business here for several years and conducted one of the largest stores in the city. He has an especially large stock of silverware and was patronized by the wealthiest people in the city. He may resume business as he has a good standing among all classes.

Samuel Lyons, a jeweler of Toronto, Can., together with another man, is in toils at New Whatcom, Wash., charged with smuggling 48 pounds of opium. At the preliminary examination Lyons stated that they went to Vancouver, B. C., with a stock of jewelry intending to open a store. The situation not being to their liking they pawned the stock. A friend told them they could become rich by selling opium on Uncle Sam's soil, and they purchased 48 pounds of the seductive stuff not intending any wrong and being ignorant of the laws. They were held for trial at \$300 bail.

**A ROYAL STRAIGHT FLUSH!!**



If you would be happy and contented you must make the most of your opportunities—the foremost of these is the opportunity offered by Goldsmith Bros. to turn your scraps, old gold and silver, and sweeps into IMMEDIATE CASH. Check forwarded to you promptly on arrival of goods at our refinery, and if not satisfactory we will return your goods and pay all express charges. BUT IT WILL BE SATISFACTORY.

IF YOU WANT BEST AND QUICKEST RESULTS SEND GOLDSMITH BROS. A TRIAL SHIPMENT, AND COMPARE RESULTS WITH FORMER SHIPMENTS TO ANY OTHER FIRM.

**GOLDSMITH BROS.,**

**GOLD, SILVER AND PLATINUM REFINERS.**

63 and 65 WASHINGTON ST., CHICAGO, ILL.



V. E. Campbell, Mount Vernon, Wash., has returned from a four months' trip into the Cascade Mountains, where he bagged a number of bears and mountain goats. He has completely refitted his store.

### Minneapolis and St. Paul.

J. C. Meacham, Prescott, Wis., visited the Twin Cities the past week.

E. S. Houghton, Cannon Falls, Minn., was in Minneapolis last week and purchased from the Reed & de Mars Jewelry Mfg. Co. a complete stock of goods. Mr. Houghton will open up in business by Sept. 15th.

All of the Twin City wholesale jewelry and material houses that closed their places of business Saturday afternoons during the Summer months, from September on will keep open their stores Saturdays until 6 o'clock evenings.

Judge Hicks, of the Hennepin County District Court, at Minneapolis, last week granted the creditors of Jennie Lacs (known as S. Lacs, jeweler) of this city, the privilege to file claims against her estate without filing releases usually required to share dividends.

### Detroit.

H. J. Fink, representing Keller, Ettinger, & Fink, was in this city last week.

E. E. Starr, Bowling Green, O., purchased a stock of goods here last week.

H. Rolshoven and wife have returned from a two weeks' tour of the great lakes.

Henry Binder, of F. G. Smith & Sons, took his vacation last week at Ann Arbor, Mich.

Edward F. Roehm, of R. J. F. Roehm & Son, was at Whitmore Lake last week camping.

C. W. Pratt, Muskegon, Mich., has moved his stock into more commodious quarters in the Williams block.

Thieves last week broke into the jewelry store of George H. Hebblewhite, Armada, Mich., and stole nearly all his case goods.

R. J. F. Roehm, executor of the Ruehle estate, informs the council that the personal property has been assessed twice and asks

to be relieved from the unjust tax. The excess alleged to be assessable, amounted to \$23,000.

Burglars entered the jewelry store of Houck & Cotter, Pewamo, Mich., last Thursday and stole a quantity of goods consisting of finger rings, watches, chains, etc. This is the second time in two years this firm have suffered from thieves.

Max M. Dwilliard, traveling salesman for the United States Optical Co., will start on Monday for a trip to eastern points. The firm report that a better tone prevailed in their branch of the trade last week and that the principal characteristic was an increase in mail orders.

Detroit jobbers report an improved condition in business. Orders by mail are more numerous and more generous, showing that the country retailer who has allowed his stock to run very low, is beginning to replenish it in anticipation of the Fall trade. C. E. Montford, Utica; F. C. Barbour, Oxford; A. W. Kludt, Lennox; and Mrs. M. Selkirk, Charlotte, were the Michigan country jewelers here last week.

### Syracuse, N. Y.

Miss Maggie MacNamara, bookkeeper for A. Lesser's Sons, has been spending her vacation in Cortland, N. Y., with relatives.

Geo. L. Gross, who has charge of the watch material and tool department of A. Lesser's Sons, spent his vacation at South Bay, on Oneida Lake, N. Y.

Harry S. Lesser, of A. Lesser's Sons, will see his numerous friends in Ohio and Pennsylvania during September. William Lesser will call upon the trade in western and southern New York during September making his headquarters in Elmira. Benjamin Lesser, of the same house, will attend to the firm's trade in eastern New York and Massachusetts during September. John Tausend, who has been with A. Lesser's Sons the past 12 years, is now in Vermont and northern New York looking after the firm's interests.

Walter Bristol, western salesman for C. Rogers & Bros., Meriden, Conn., arrived home Saturday evening last.

### A Destructive Fire in the Store of S. Beck.

DALLAS, Tex., Aug. 28.—At about 3 o'clock last Wednesday morning a watchman discovered that S. Beck's jewelry store, 215 Main St., was full of smoke. He turned in the alarm and sent a carriage for Mr. Beck. The doors and windows of the store being closed, the fire was prevented from gaining much of a start until the fire engines arrived. Mr. Beck's stock of goods, valued at about \$13,000, was mostly in a fire-proof safe, and was not damaged. The amount of property exposed to the fire was estimated to be worth between \$3,000 and \$4,000. This is damaged to the extent of \$3,000. On his exposed stock Mr. Beck had \$2,000 insurance, \$1,000 in the Phoenix and \$1,000 in the Imperial. On his fixtures Mr. Beck carried \$1,000 insurance in the Royal.

### S. R. Bushby's Vacation May Prove a Costly One.

READING, Pa., Aug. 28.—During last night S. R. Bushby's variety and jewelry store was robbed of novelties, jewelry and other articles. This morning everything was found scattered about the place in the most endless confusion. Entrance was effected through a rear window. The total loss is estimated at from \$500 to \$800. This is the third time the store has been entered and robbed.

Mr. Bushby and wife are away in New England on their vacation, and the news of the robbery was telegraphed to them. It is the general opinion that the robbery was the work of parties who go about from place to place stealing jewelry and similar articles, which are disposed of at county fairs and other gatherings. The safe was tampered with, but the burglars were unable to open it.

Considerable interest has been awakened among fishermen about Zanesville, O., in regard to the ordinary clam which is found in the Muskingum river and its tributaries. It was formerly regarded only as bait, but during the last year some fine pearls have been found in the shell. E. H. Bonnet has one, purchased a few days ago, which weighs 17½ grains.

**E. & J. SWIGART,**  
CINCINNATI, OHIO.  
HEADQUARTERS FOR  
**Jewelers' Tools & Materials**  
OUR ADVANTAGES:

A LARGE STOCK.  
LOW PRICES.  
COMPETENT HELP.  
QUICK SERVICE.  
A SPLENDID CATALOGUE.  
A PRACTICAL AND THOROUGH KNOWLEDGE OF THE WANTS OF THE REPAIRER.



**THINK**

Of the work and time saved in having a solution that does not require acid or pickle to remove discoloring.

Sent prepaid by mail on receipt of price—  
Special Discount to Jobbers.

Price per box, - - 25 cents.



# MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan they are utilizing in the conduction of their business.

## A Good Scheme and a Good Ad.

THE ad below of Frank Flint, Cincinnati, O., looked like a sensational article in a newspaper. The idea embodied in the ad. will always prove effective.

### HARD AT IT.

FRANK FLINT AND A CORPS OF ASSISTANTS.

DOING FAITHFUL DUTY AT THE DIAMOND MINE.

THE DECISION IN THE WORD CONTEST JUST CLOSED.

WILL BE GIVEN TO THE PUBLIC SOON.

An Idea of How Much Work It Takes to Run Just the Advertising Department of the Great Diamond Mine.

Four people are up to their knees in work and paper. The work is that of examining the replies received by Frank Flint in the recent word contest, which has been conducted by the enterprising proprietor of the Famous Diamond Mine. Three clerks, a private office and Mr. Flint, as superintendent, constitute the Committee on "Decision," and they are disposing as rapidly as possible of more than 38,000 answers to the recent contest.

An idea may be had of the work involved when it is understood that the number of words in some replies run as high as 9,352. Of course, such a number is quite impossible, when the rules of the contest are correctly complied with, and hence it becomes necessary to examine each and every list one word at the time. This the committee is doing, and it is hoped that its labors will be finished in time to publish the name of the lucky contestant within a week.

The transferable purchase tickets, the greatest number of which will take the \$50 prize, must be returned to Mr. Flint not later than 12 o'clock noon, Saturday, March 11. THE PUBLIC'S INDULGENCE IS REQUESTED. The winner's name will be published as soon as possible.

INCIDENTALLY, buy everything you want in the Jewelry line at

**THE DIAMOND MINE,**  
235 VINE STREET,  
FRANK FLINT, PROPRIETOR.

## Aids to Business.

E. F. Leary, State St., Springfield, Mass., is taking a new way of advertising by announcing in the papers that he is the only jeweler in the city who does business in his own block.

August Morck has on exhibition in front of the Morck jewelry store, Warren, Pa., a sunflower plant on which there are 40 blossoms, a sample, as August says, of what grows on the "Morck farm."

W. L. Ballou, Providence, R. I., has

adopted the scheme to insure a patron's watch for a year for \$2 and keep it in repair during that time, no matter how badly it may be damaged. Instead of going to an expense of \$4 or \$5 when one drops his watch or otherwise injures his timepiece, all he has to do is to take it to Mr. Ballou and the \$2 pays the bill for a year.

## Some New Ideas at a Jeweler's Opening.

AT the opening of the new store of E. W. Blue, Atlanta, Ga., several new features were introduced. Persian rugs (something new in Atlanta) covered the floors. Large palms decorated the show and wall cases, while beautiful roses perfumed the room. Mrs. Blue was present and little Miss Claribel Woodward dispensed button-hole bouquets to all early callers free; also a free ticket to Blue's September drawing, in which 100 prizes will be given away free, no purchase to secure a ticket being required.

## A "Brilliant" Ad. Indeed.

THE following is a rather "brilliant" ad. of T. H. Bowen & Co., Bridgeton, N. J. A cut of a locomotive was placed at the top.

### THE HEAD LIGHT

shows that the train is coming. It's the brightest thing about the train too, and makes a brilliant showing. We're making a brilliant showing also, showing brilliants in fact, in our stock of diamonds and fashionable jewelry. Diamond flashes make fair eyes sparkle, and fair eyes never sparkled more than they do at the sight of our new stock of diamonds. These are fashioned flashes. The train follows the headlight; so do buyers of good taste follow our lead in the line of watches and jewelry.

**T. H. BOWEN & CO.**

## Jacob Bros. Jeweled Welcome.

JACOB BROS., 1229 Pennsylvania Ave., Washington, D. C., last week displayed in their handsome show windows a jeweled welcome to the visiting Knights of Pythias that was striking in its beauty, originality and appropriateness. It was composed entirely of diamonds, rubies and sapphires. These gems were tastefully and ingeniously arranged in words and symbols of greeting to the city's guests, the coloring being exceedingly fine and fitting.

The centerpiece was an artistic monogram of the initial letters of the order com-

posed entirely of loose diamonds of good size, systematically arranged, above which were the words "Knights of Pythias" spelled out in letters of sapphires. The word "Welcome" shone resplendent in warm letters of rubies just below the monogram. The stones were set in a bed of pure white paraffine contained in a rough silver case. The design was chaste, ornate and altogether lovely and beautiful in its simplicity.

## A Friendly Tip Ad.

A WRITER in *Printer's Ink* gives the following as a unique ad. for jewelers:

### In a Friendly Way

Let us ask you to note carefully that lot of hair ornaments, fine silver buckles and other jewelry that we are offering so low this week. They are clearance prices and unusually low for that —while the things are exceedingly pretty—novel and stylish. See them, any how.

## How the Safe Was Opened.

IT was found, one morning last week, that the inside door of the large safe, in which D. C. Dusenberry & Son, Middletown, N. Y., place their jewelry stock at night, could not be unlocked and a telegram was sent to the New York house from which the safe was purchased, asking that an expert be sent to open it. The party sent found that while the upper bolts of the door could be moved a little when the handle was turned the lower ones were immovable and, reasoning that something must have fallen against them that was holding them in place, he with the help of several men and the use of suitable tackle, tipped the safe over on the side and finally turned it upside down, when the bolts were thrown back with ease.

A pasteboard box, containing heavy silverware, which had slipped from its place on one of the shelves and lodged against one of the bolts in such a way that it could not be thrown back, had made all the trouble.

The novel diamond disc advertised on page 4 by Lissauer & Co., has been highly commended by all who have seen or used it. Responsible retail jewelers who have not yet received this handy article will be sent one upon application. Lissauer & Co. purchased large quantities of diamonds before the advance in the tariff and now offer them, both loose and mounted, at the old prices. A glance at the disc shows many other good things in the firm's stock among which it must be borne in mind are the favorite Pansy watch cases.



### News Gleanings.

Bergamin & De Breist have established electro-plating works in Buena Vista, Va.

Walter Trigg, of Boonville, Mo., has opened a jewelry store in Albuquerque, N. M.

In a fire in Talmage, Neb., the jewelry store of Mark Hertzstein was entirely destroyed.

J. W. Kirk, of Rosendale, N. Y., has opened a jewelry store on Sussex St., Dover, N. J.

Dr. H. Hogelsberger reopened his optical goods store at 816 Market St., Wilmington, Del., last week.

A fire in Belle Vernon, Pa., on the morning of Aug. 26, damaged the jewelry store and home of William Elliott.

It is reported that O. G. Kelts, jeweler, of Kane, Pa., is preparing to retire from his present business.

Fred B. Rowe, jeweler, is about to close out his business in Rockland, Mass., and will move to Eastport, Me.

J. Henry Smith, Fernandina, Fla., has

opened a branch jewelry and watch repairing department in the Angel building.

Mrs. A. E. Martin, of the firm of Cooke & Martin, Jacksonville, Fla., is in Lewiston, Me., recuperating from a severe attack of illness.

J. H. Crosby, of Greenleaf & Crosby, Jacksonville, Fla., who has returned from Europe, will be home in Jacksonville, in October.

The store of Helmicks & Rodby, Deerfield, Wis., was burglarized recently, the thieves getting away with about \$200 worth of jewelry.

Fire a few days ago destroyed nearly a whole block in Ashland, Wis. Among the losers was S. Malmberg, jeweler, to the extent of \$2,000.

B. Richter, watchmaker and jeweler, has rented No. 1 basement in Rosenbaum's building, corner of 7th and Penn Sts., Reading, Pa.

E. G. Ingalls is comfortably settled in his new store at 72 Main St., Bangor, Me. The store is very neat in appearance and advantageously located.

Jeweler H. H. Capron, Grass Lake, Mich., lost his residence by fire a few days ago. The material was very dry and the structure was entirely destroyed. Loss, \$2,000; insurance \$1,000.

Some 35 members of the mainspring department of the American Waltham Watch Co., enjoyed an evening outing a few days ago, in the shape of a barge ride to the Wayside Inn, Sudbury, Mass.

Edward Barnett and John Mitchell, charged with the robbery of Hart & Culver's store, Bridgeville, Del., were taken to Wilmington, Del., last week from Baltimore by Detective Wetzel. Ten watches, several chains, finger rings and other articles were found on them.

The Post Office and A. S. Coe's jewelry store which are connected, at Sand Bank, N. Y., were robbed some nights ago. The robbers drilled two holes in the safe but were frightened away, leaving their tools behind. Several articles of jewelry are missing, and three tramps have been arrested on suspicion.

T. R. Cross who was for many years traveling salesman for the Columbus Watch Co., has accepted a position with the New Columbus Watch Co., Columbus, O., as assistant manager. W. W. Owens, who filled the position as superintendent for the old company, has accepted the same position with the new company.

The death occurred Aug. 25 of Antonio Ruggierio, a prominent Italian of Utica, N. Y. He contracted a cold a week ago and it developed into peritonitis. Mr. Ruggierio was 34 years old. He had been a resident of Utica nine years and conducted a jewelry store and barber shop on Bleecker St., near the gulf. He did a good business and possessed considerable means.

## ZILVER BROS.,

Diamond Cutters, Polishers, Matchers  
and Recutters,

St. Marks and Underhill Avenues, Brooklyn.

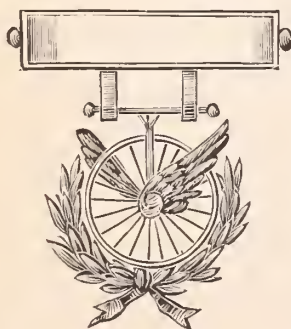
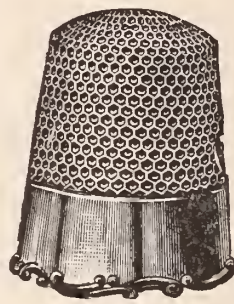
WORK ON COMMISSION OR ORDER.

ANTWERP CUT.   AMSTERDAM CUT.

SPECIALTY OF WORLD RENOWNED ZILVER CUT.



**KETCHAM & McDOUGAL**  
MANUFACTURERS  
GOLD & SILVER THIMBLES,  
GOLD COLLAR BUTTONS,  
AUTOMATIC EYE-GLASS HOLDERS  
198 BROADWAY N. Y.



## Badges and Medals

— FOR ALL —

### EVENTS.

BICYCLING, YACHTING, GUNNING AND ALL  
OTHER

### SPORTS.

Enameling, Engraving, Diamond Mounting  
SOCIETY PINS.

Special Designs on Hand and to Order for All Occasions.

WRITE ME. **E. R. STOCKWELL**, 19 John St., New York.



M. G. Mohler, Gilman, Ill., has removed his stock to Onarga, Ill.

J. J. Freeman has a handsome exhibit at the Toledo Exposition, Toledo, O.

August Wetheroth, 409 St. Felix St., St. Joseph, Mo., has returned from Europe lately.

Joseph Beverley, of Newton, Mass., has opened a jewelry store in Newton Center, Mass.

Sparling's jewelry store at Monaco, Pa., was robbed of watches, clocks and a tray of rings last week.

Harwood Ayers, of Delaware City, Del., has purchased the jewelry business of A. Bernhard, Easton, Md.

L. Burnett, of Louis Burnett & Co., St. Joseph, Mo., went to Severance, Kan., last Saturday on special business.

Westby & Guard, Elgin, Ill., have rented a store room in Beloit, Wis., and will put in a stock of jewelry and watches.

The stable of John W. Forney, jeweler, Steubenville, O., was burned last week. The total loss is estimated at \$1,500; no insurance.

O. S. Leland, jeweler, of Manistee, Mich., who recently disappeared, leaving numerous creditors behind, has sailed for Europe and will probably sojourn with relatives in Norway for a time.

A few days ago A. R. Stewart, jeweler, Bradford, Pa., was stricken with paralysis and has been confined to his bed since that time. He is almost deprived of the power of speech, and the right arm and right leg are paralyzed.

The drug and jewelry store of J. B. Robertson, Cottonwood, Minn., was entered some nights ago and silverware, jewelry and other articles amounting to \$150 taken. Considerable money was in the safe, which was untouched.

Gus Lanz, 211 DeKalb St., Norristown, Pa., last week commenced extensive alterations to his old established jewelry store. The portion of the building used as a dwelling house will be torn down and an extension of 45 feet will be built to the present store. The inside of the store will be remodeled in hard wood fixtures. The second story front will be used as an optical department and will be under charge of a lady graduate optician.

### Springfield, Mass.

William J. Merritt, son of S. F. Merritt has sold his elegant residence on Crescent Hill to E. C. Southworth.

The office of vice-president has been abolished by the A. F. Towle & Son Co., Greenfield, manufacturers of sterling silver goods, and as a result E. B. Towle, who held the office, has retired from the firm and will engage in business elsewhere.

N. J. Lawler, who has just been appointed deputy collector of internal revenue for the counties of Franklin, Hampshire and Berk-

shire, started in life as a silver plater but finally gave up the business and has lately been manager of the opera house at Greenfield, where he resides.

### Providence.

Louis Hahn has opened a retail store on High St., Westerly.

George Hopkins has severed his connection with A. B. Day & Co.

A majority of the shops in this city were closed down on the 3d on account of Labor Day.

The condition of George Wilkinson, of the Gorham Mfg. Co., remains practically unchanged.

Englehardt C. Ostby, of Ostby & Barton Co., has returned from a vacation trip to the White Mountains.

The Board of Directors of the Manufacturing Jewelers' Board of Trade will meet on the 15th at 2 o'clock.

Holbrook, Daggett & Co., silversmiths, 121 Orange St., have been succeeded by Holbrook, Simmons & Co.

Horace K. Blanchard and family have returned from Moosup, Conn., where they have been spending the Summer.

Andrew S. Southwick, formerly well-known in manufacturing circles, has started in the enameling business at 151 Pine St.

Charles D. Wood, of the Standard Seam-

less Wire Co., Pawtucket, is arranging for a trip after moose in the forests of Maine in a few weeks.

H. Brower, who had charge of the jewelers' collective exhibit at the World's Columbian Exposition, has started in the jobbing business in this city.

Herman Ockel whose store was recently badly injured by fire in the upper portion of the building, is having his shop thoroughly renovated, repaired, and refurnished.

A. E. Austin has recently purchased a handsome new steam launch. It was built last Winter by Jacob Lorillard, of New York. She is named *Iola* and is about 42 feet long.

The entire plant and business of the Phoenix Chain Co. have passed into the hands of A. A. Greene & Co., who will continue the business at 95 Point St. Mr. Greene was for several years a member of the firm of Smith & Greene, which was succeeded last May by Payton & Greene, who about ten days ago, made an assignment.

Steamer *Wave* took a pleasant party numbering about 140 down the harbor last Sunday to Sandy Beach. The employes of the manufacturing establishment of Hancock, Becker & Co., together with a number of friends made up the party. After partaking of dinner at Sandy Beach the party sailed for Newport where the afternoon was spent, the return trip being made in the evening.

## LARGE QUANTITIES OF

# ROUGH

Imported Duty Free

ENABLES US TO OFFER TO THE TRADE

# DIAMONDS

Cut by us according to scientific principles, at prices far below imported goods of the same quality.

## OPPENHEIMER BROS. & VEITH,

NEW YORK, 35 MAIDEN LANE.

AMSTERDAM, HOLLAND, 2 TULPSTRAAT. LONDON, E.C., 27 HOLBORN VIADUCT.



### The Attleboros.

George B. Caldwell has gone west for the Plainville Stock Co.

H. P. Kent, lately of H. D. Merritt & Co., intends to open a store on Washington St., North Attleboro.

The *Chronicle*, the first part of last week, printed a history of Attleboro in rhyme, written by George C. Bugbee.

H. F. Barrows is expected to start from Europe for home next week, and then take up his residence in New York.

The Bi-Centennial committee has chosen S. O. Bigney and D. E. Makepeace to arrange for the jewelers' part in the grand parade.

Mr. Lincoln, formerly of Lincoln, Bacon & Co., who has for several years been in California, is spending a few weeks here visiting old friends.

E. I. Franklin & Co. have notified their employes that wages will be reduced about Sept. 1, five cents an hour. This means to many a loss of three dollars a week.

The funeral of Clinton E. Bliss took place Wednesday. The bearers were Thomas Heywood, Edward Robinson, Edward Gowen, F. Crosby, A. Richards and J. Carpenter.

There are seven candidates for the North Attleboro post office, and in order to expedite matters a little the names of James A. Codding and John P. Bonnett have been sent to the powers that be.

### Newark.

Mockridge & Buckerfield, on Aug. 27, succeeded to the business of Frederick Mockridge. The firm will immediately commence to increase and improve their line.

William Hayes, the well-known champion rifle shot of this city, at the earnest solicitation of General Bird W. Spencer, joined Company D, Second Regiment of the National Guard of New Jersey. Mr. Hayes, who is a manufacturing jeweler in this city, holds the American and Canadian championships on the 200 yards range.

Detective Cosgrove brought Garret McKeon, a jeweler, to police headquarters Wednesday night last on a charge of grand larceny. The charge is made by Reeves & Sillcocks, who complained that they were being robbed systematically by some one. In a small box in McKeon's clothing was found a quantity of silver scraps. He is held pending the making of a complaint.

### Philadelphia.

Jules Levy and family have returned from their Summer sojourn at Collegeville.

James Hughes, of L. A. Scherr & Co., has been enjoying his vacation at Phoenixville.

The early closing season among the leading jewelry houses has been extended until Sept. 10.

Simon Muhr's vote in the mayoralty contest has reached 35,817. D. F. Conover's figures are 1,247.

A. M. Stevens, the New York representative of H. Muhr's Sons, was here on business, last week.

Chas. P. Sutton, Camden, has started on a sporting trip to Maine and expects to be away for a month.

Thomas May, Trenton, N. J., spent a couple of days on a purchasing expedition in Philadelphia last week.

Traveling men in Philadelphia the past week included: Reuben Thompson, for Henry Glorieux; A. D. Miller, Pairpoint Mfg. Co., and Clifford Booth, Hutchison & Huestis.

The will of the late Charles Z. Scherr, of L. A. Scherr & Co., admitted to probate by the Register of Wills on Friday last, disposes of an estate valued at \$7,000 in private bequests.

G. Lanz, Norristown, Pa., was here last week in connection with improvements and extensions to his business. He says an optical department will be one of the principal features of the additions he is making.

J. E. Watkins, employed by Adolph Naundorf, 127 S. 7th st., was held in \$600 bail for court on Aug. 28th, by Magistrate Devlin, on the charge of stealing a watch from his employer. Watkins was a watch maker for Mr. Naundorf, and had previously been accused of stealing articles from the store, and with appropriating the proceeds of sales, but through the intervention of his father who made good the loss on these occasions, the culprit was forgiven. It was in evidence that young Watkins had committed a number of other thefts at his boarding house.

Two young men entered Joseph Lippman's store, 331 S. 2d St., on the 28th ult., and stole seven gold plated watches. The police were notified and late in the day Policemen Carey and Gallena saw George Murphy, a New Yorker, trying to sell a watch to passers-by on Lombard St. Seeing the policemen Murphy ran, throwing the watch away, but he was pursued and captured. The watch was identified at the police station by Mr. Lippman as one of those stolen. Next day Murphy was given a hearing by Magistrate Milligan and was held in \$500 bail for court.

### Pittsburgh.

Herman Tausig, a Harrisburgh jeweler, is in the city on a visit to friends.

Jos. M. Shaeffer & Co. recently traded property in Brushton for Shady Lane property.

M. G. Cohen has returned from the east where he bought goods, and at the same indulged in a vacation.

J. M. Shaeffer & Co. were awarded the contract for police badges, outbidding many out-of-town competitors.

Smith Bros., well-known jewelers of Mt. Pleasant, Pa., were robbed last week of jewelry, etc., to the value of \$300.

At a hearing before Alderman M. J. Rafferty, on Wednesday last, Julia Ellinoff was held for court on a charge of larceny preferred by A. Ansdursky.

An execution for \$17,815 was issued on Friday morning, Aug. 31, by A. B. Augney against Heckel, Bieler & Co., of Fifth Ave. No other executions have, as yet, been issued.

George Krause, aged 20 years, was arrested last week on suspicion. On Aug. 21, seven watch cases and two gold watches were missed from the jewelry department of Solomon & Ruben's store, on Smithfield St. Detective John McTighe was detailed on the case and arrested Krause. Krause made a confession on Sunday. Solomon & Ruben made an information against him on Aug. 29, on a charge of larceny.

### Canada and the Provinces.

Aston & Tobin, Truro, N.S., have secured the services of T. B. Bowen, of Ontario.

A. R. Harmon, manager of the Canadian branch of Robbins & Appleton, is in Toronto.

A demand of assignment has been made upon Thomas L. Clark, nickel plater, Montreal.

F. H. Mason, F. C. S., Truro, N. S., is making the assaying of jewelers' sweepings a feature of his business.

A sneak thief entered V. Sarno's jewelry store on St. Catherine St., Montreal, on Tuesday last and stole a watch.

Horace Landy, watchmaker, Toronto, has gone to Sherbrooke, Que., to take charge of C. Skinner's establishment.

Burglars recently entered the jewelry repairing shop of H. E. Thornhill, 20 Market square, Hamilton, Ont., and stole silver watches and rings to the value of about \$100.

Harper Allen, Little Shemogue, has bought the stock on hand of M. G. Siddall, jeweler, at Port Elgin, N. B., where he will carry on a watch repairing establishment. Vernon S. Wood, who formerly carried on the business has gone out on the road for a manufacturer of stereoscopic views.

Although Perry Weinberg, the Toronto jeweler who levanted and was arrested in New York, has been committed for extradition, he may not reach Toronto for some time. Governor Flower is absent from the State, and Weinberg cannot be brought back until he returns and signs the extradition papers.

Mr. Cutter, manager for the Elgin National Watch Co., Chicago, visited Toronto and Montreal recently for the purpose of looking over the ground from a business point of view. He says the company in future will pay more attention to the Canadian field and establish agencies at one or two of the leading cities.





# Our Traveling Representatives

Traveling representatives may consider these columns open for the publication of any news of items of interest regarding themselves or their confreres.

**E**ASTERN jobbers and manufacturers represented in the Twin Cities the past week were: Waterbury Clock Co., by Fred L. Pettee; Ostby & Barton Co., by D. A. Wilkins; The Derby Silver

Co., by A. B. Daggett; The Wm. Rogers Mfg. Co., by A. H. Clinger; S. A. A. Borgzinner, by M. Stein; S. O. Bigney & Co., by F. C. Somes; L. Combremont, by Wm. Dietz.

Louis A. Masterman, the well known and popular southern representative of H. Bealmear, Baltimore, Md., was married to-day to Miss Agnes F. Gill, in Baltimore. The wedded pair will take an extended trip in the north.

Among the traveling men in Lancaster, Pa., the past week were: A. J. Lasher, Whiting Mfg. Co.; Henry C. Ulmer, McIntire, Ulmer & Co.; S. Valfer, S. Valfer & Co.; J. W. F. Ehlers; T. A. Brennan, with J. J. Cohn; A. D. Miller, Pairpoint Mfg. Co.; Alex. Patterson, Simons, Bro. & Co.; J. Van Olinda, Wm. L. Gilbert Clock Co.

Traveling men visiting Davenport, Ia., the past week were: F. E. Hewitt, J. F. Fradley & Co.; Wm. Seckels, Seckels & Oppenheimer; Marc Weil, A. Hirsch & Co.; Louis Hirsch, Lissauer & Co.; M. Smith, Kent & Stanley Co.; C. B. Bartlett, Whiting Mfg. Co.; W. F. Adams, Simpson, Hall, Miller & Co.; I. Keasler, Aurora Silver Plate Mfg. Co.; F. J. Fife, A. F. Towle & Son Co.; Wm. L. Supple, Wm. B. Kerr & Co.

The following traveling salesmen passed through Detroit last week: Sam Stern, Sam Stern & Co.; Mr. Whiting, Crescent Watch Case Co.; A. Trenkman; Frank L. Mueller, for Reinhold G. Ledig; George White, William S. Hicks' Sons; E. Wesson Cook, E. G. Webster & Son; Charles F. Ketcham, Riker Bros.; Mathias Stratton, Jno. W. Reddall & Co.; G. W. Hull, The Silver Plate Cutlery Co.; O. C. Lane, Reed & Barton; and William Jarchow, C. F. Rumpff & Sons.

The traveling men in Pittsburgh, Pa., last week were: W. F. Chambers, Daggett & Clap; David Kaiser, Lewis, Kaiser & Luthy; Mr. Tinker, for Wm. B. Durgin; W. J. Miller, Seth Thomas Clock Co.; H. A. Bliss, Krementz & Co.; O. C. Lane, Reed & Barton; C. W. Cary, J. B. & S. M. Knowles Co.; G. D. Munson, Wm. Rogers Mfg. Co.; Lewis P. Cook, J. F. Fradley & Co.; Wm. Pflueger, Jos. Noterman & Co.; Arthur S. Holly, Towle Mfg. Co.; Adolph Kahn, B. Kahn & Sons; D. Skutch, Waterbury Clock Co.; George Southwick, Charles H. Peckham & Co.; W. F. Skillman, Skillman, Vandever & Williams.

Migratory travelers seen among the Chicago jobbers last week included: E. I. Rogers, Parks Bros. & Rogers; J. G. Fuller J. G. Fuller & Co.; Charlie Frazier, Hancock, Becker & Co.; H. Somborn, Albert Berger & Co.; H. E. Kirstein, E. Kirstein's Sons Co., Mr. Stern, Young & Stern; Harry B. Kennion, H. D. Merritt & Co.; C. O. E. Hartung, Sussfeld, Lorsch & Co.; Mr. Tappan, D. F. Briggs Co.; N. D. Prentiss, Alling & Co.; Harry Scofield, Lincoln, Bacon & Co.; Mr. Ripley, Watson, Newell & Co.; Mr. Whiting, S. E. Fisher & Co.; Mr. Melcher, Bennett, Melcher & Co.; E. P. Tiffany, F. H. Sadler & Co.; representative of Fink, Bodenheimer & Co.; J. Parker Ford, Baldwin, Ford & Co.

Traveling salesmen stopping in Indianapolis, Ind., last week included: Geo. L. Paine, E. I. Franklin & Co.; Charles Roe, The E. Ingraham Clock Co.; Monroe

Engelsman, for Maurice Weil; J. F. Ripley, Watson, Newell & Co.; Geo. Whiting, S. E. Fisher & Co.; I. S. Richter, Bruhl Bros. & Co.; G. Rodenberg, S. & B. Lederer; W. Melcher, Bennett, Melcher & Co.; J. Sommer, J. Sommer & Co.; Fred Foster, Unger Bros.; Mr. Shirley, C. Doringler & Sons; G. W. Payson, Seth Thomas Clock Co.; J. E. Blake, Blake & Clafin; J. S. Platt, Foster & Bailey; E. A. Moore, Geo. H. Fuller & Son; R. Moorhead, R. L. Moorhead & Co., and a representative of Wetherel & Co.

Traveling representatives looking for Fall trade in Syracuse, N. Y., the past week, were: A. N. Dorchester, Kent & Stanley Co.; E. Horton, J. B. Bowden & Co.; J. Guntzburger, C. Cottier & Son and Martin Frank & Co.; J. G. Rich, Middletown Plate Co.; Robert Welch, Welch & Miller; J. Goldberg; B. E. Osgood, Bioren Bros.; F. L. Shepardson & Co. and Essex Watch Case Co.; A. A. Wood, Howard Sterling Co.; Alex. M. Thanhauser, for Ludwig Lehman; Geo. W. Smith, Carter, Sloan & Co.; G. C. Booth, Hutchison & Huestis; A. Rutherford, Kirby, Mowry & Co.; Geo. B. Caldwell, Plainville Stock Co.; S. D. McChesney, Wm. B. Kerr & Co.; F. G. Burgess, John Scheidig & Co.; S. P. Weare, A. F. Towle & Son Co.; W. O. Thiery, Illinois Watch Co.; C. H. Phillips, King & Eisele; J. Metcalf, R. Blackinton & Co.; N. F. Swift, for G. K. Webster; Mr. Cobb, W. R. Cobb & Co.; Mr. Miller, Seth Thomas Clock Co.; Joe Fowler, Fowler Bros.; Mr. Stern, Hammel, Riglander & Co.; Mr. Untermeyer, Keller & Untermeyer Mfg. Co.; Max Freund, Max Freund & Co.; G. W. Payne, E. T. Smith & Co.; Mr. Ketcham, Brooklyn Watch Case Co.; Mr. Kline, J. Shattuck & Co.; L. Stern, Young & Stern; Chas. Kahn, J. Davidson & Co.; W. H. Byrant, T. G. Hawkes & Co.; J. Marx, Kossuth Marx Jewelry Co.; Leon J. Stern, A. A. Vantine & Co.; G. C. Granbery; D. D. Coddling; Mr. Bliss, Unger Bros.

# R., L. & M. Friedlander,



We have made great reductions in the prices of Watch Glasses.

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Are now located on ground floor of

## 30 Maiden Lane, N. Y.

IMPORTERS OF  
**DIAMONDS.**

WHOLESALE  
**JEWELERS.**

JOBBERS IN  
**American Watches.**

SEND FOR OUR NEW CATALOGUE.



## Precious Stones in North America.\*

BY GEORGE F. KUNZ.

(Continued from page 38, Aug. 22.)

### SAPPHIRE.

ABOUT \$20,000 worth of sapphire was sent abroad in 1892, but during 1893 more Montana sapphires were actually sold than in any previous year, probably on account of the company's endeavor to introduce them into the London market, and also because of the large influx of people into this country and particularly to the World's Columbian Exposition, where a lapidary cut and sold these stones in one of the main aisles of the Mining Building.

At a meeting of the Montana Sapphire and Ruby Co. held in London, December 18, 1893, a deficit of £6,000 was shown, £158 only having been realized from the sale of the gems during the past year. It was also shown that in this company, which was supposed to have been incorporated with a capital of £450,000, apparently not more than one-tenth of that amount had been subscribed; as the underwriters, among whom were the Marquis de Lorne, the Duke of Portland, and the Duke of Leinster, representing £370,000, had withdrawn, so that in reality only £45,000 had been actually paid in.

Among other sapphire deposits in Montana is one of 1,500 acres on the west fork of Rock creek, 25 miles west of Phillipsburg, in Granite county, on the east slope of the Bitter Root range. The specimens obtained here are red, pink, yellow, blue, and amethyst of various shades. The matrix is an argillaceous slate. Another deposit of about 2,500 acres is situated on Dry Cottonwood creek, about five miles east of the mining camp of Champion and on the western slope of the main ridge. Within the few days that this was worked, about 25 pounds of sapphires were found. On Rock creek the yield is about 60 stones to the pan of gravel, and about 30 stones to the pan at Bed Rock, on Cottonwood creek. Mr. F. B. Walker mentions a locality for sapphires as occurring about 125 miles northwest of Helena, Montana. The earliest mention of the finding of sapphires in Montana goes back to May 5, 1865, when they were found by Mr. Ed. R. Collins, an earnest and reliable prospector, on claim No. 4, before the discovery of Eldorado Bar. A stone was cut by Messrs. Tiffany & Co., and another by Messrs. M. Fox & Co., New York City. Mr. Collins also sent stones to an Amsterdam diamond cutter and other parties abroad, endeavoring to find a market for them.

### TURQUOISE.

In 1893 turquoise has been more actively and more successfully mined than any other

\*From the U. S. Geological Survey.—Mineral Resources of the United States, 1893. Just issued.

gem. The Azure Mining Company reports that material enough was mined to cut about 20,000 karats of turquoise during the year. Half of these were very good material, many of them small stones cut in Europe; and as the average selling price was \$5 per karat, the production for the year amounted to \$50,000. This company has adopted the system of offering to replace any stones that may change color; and every stone is marked with a small circle engraved on the back, showing it to be from this company's mines. Of the thousands sold, they claim that none have as yet been returned. Many of the stones found are of a paler blue than those formerly mined, and have met with ready sale.

The American Turquoise Company obtained and sold from its various mines \$90,136.39 worth of fine blue turquoise during 1893.

The "Persian," situated near the old Castilian, 18 miles from Los Cerrillos, New Mexico, is another turquoise claim recently taken up by ex-Governor Bradford L. Prince, of New Mexico. It is contemplated to work the claim under the name of the New Mexico Turquoise Company, but since October 6th, no developments have been made.

Mr. M. W. Porterfield, of Silver City, New Mexico, has found traces of turquoise on the surface half a mile from the Azure mine, in the Burro mountains, 15 miles south of Silver City, and has made excavations to the depth of about 18 feet. The turquoise has the characteristic green color of that in the Burro mountains. Whether any fine material will be found by further digging is a question.

Two other groups of turquoise mines are described by Mr. William E. Hidden as occurring in New Mexico. (*See American Journal of Science*, November, 1893, vol. 46, pp. 400-402, and *THE JEWELERS' CIRCULAR*, November 1, and November 8, 1893.) The first group is 15 miles southeast of the Azure Company's mines, in what is known as the Cow Spring district. Some prospecting had been done for turquoise, and 60 miles in a southerly direction the locality showed evidences of prehistoric workings; the matrix containing the trachyte is very similar to that in the Burro mountains. The nearest railroad station, 22 miles north of this locality, was abandoned because of the scarcity of the blue—the only valuable—shades of turquoise, the scarcity of water, and the arid condition of the surroundings.

The most important locality observed by Mr. Hidden is in Doña Ana county, in the Jarilla mountains, 150 miles east of the Burro range. The mines are situated here in an arid and desolate region, Las Cruces being 50 miles west, and El Paso 50 miles south. The turquoise is described as occurring in trachyte containing minute crystals of quartz implanted in fine crystals of pyrite, granular jarosite and gypsum coating some of the same. A shaft 70 feet deep has been sunk on the contact with the porphyry, and turquoise was traced all the way down. This is the light green material called

"*Shoo-ar-me*." The writer believes that the phosphoric acid of the turquoise may have been derived from the limestone beds, adjacent to the trachyte, that may have covered this trachyte at no very distant date, and suggests that the oxidation of the pyrite evidently resulted in the decomposition of the kaolin, limonite, gypsum, and jarosite, and that this is a product of a subsequent kaolin, the kaolin being earlier, and the turquoise a secondary formation, basing his opinion upon the fact that the majority of turquoise deposits are semiglobular or reniform in outline, although compact masses are found wholly occupying small cavities.

The tendency of the turquoise is said to be toward the blue, more so than at the two other localities, although green varieties were observed which were attributed to alteration. The turquoise found at a depth of 25 feet or taken from rock was of a rich blue, but it rapidly faded after being detached from the matrix and becoming dry. At all three of the localities described by Mr. Hidden the discoveries were due to the investigation of old turquoise workings which had been considered merely copper stains. Ancient pottery which was unearthed made it probable that the place had been abandoned for several hundred years.

Messrs. Bell & Barber have opened what they term the Blue Gem mine and Manitou mine, at Village Grove Post Office, Colorado, 25 miles south of Salida. All the turquoise found there up to the present time has been of a fair blue color, but mostly fissured and veined with small dark streaks. Few have been sold up to 1894.

George M. Bowers, of Los Angeles, Cal., reports the discovery of turquoise on the side of Turquoise mountain, near Clingman, Arizona, 40 miles from the Colorado river.

Turquoise is reported as occurring twelve miles from Hedi, King River District, Victoria, Australia, where it is found in veins in a gray slaty rock. The color is pale blue shading to dark green. Up to the present no fine gems have reached the gem marts, but it is believed by the miners that they will be obtained by deeper mining.

### TOURMALINE.

At the historic Mount Mica locality at Paris, Oxford county, Maine, some work was carried on during the Summer of 1893, resulting in the discovery of a number of large green crystals, one of which furnished one of the finest tourmaline gems ever found on this continent, being of a clear grass-green color, and weighing 63½ karats. The total find of minerals and gems at Mount Mica for the year 1893 amounted to the value of \$3,000. Among the crystals of tourmaline were some fine ones tipped with red, while the shafts were green with a transverse band of indigo blue at the middle portion.

Mr. Charles Russell Orcutt announced a new and remarkable occurrence of pink tourmaline in lepidolite, similar to that of Rumford, Maine, 12 miles south of Temecula, near San Luis Rey river, in San Diego



county, the southern county of California, and it has already become celebrated from the abundance and beauty of the specimens yielded, as much as 20 tons having been sent east for sale. Through San Diego county runs the Peninsula range, rising several thousand feet between the coast and the Colorado desert. In these granite mountains are dioritic intrusions and some metamorphic schists, etc. West of the summit lies a parallel belt of granite rock characterized by dikes of pegmatite, in one of the largest of which occurs this great deposit of lepidolite with tourmaline. In Pala, a little west of Smith's mountain, in the Peninsula range, San Diego county, California, a ledge of lepidolite containing rubellite has been traced for over half a mile. It consists of a coarse granite, penetrating a norite rock; and including masses of pegmatite. Small garnets occur in the granite, and black tourmaline, with a little green tourmaline.

The lepidolite appears in the southern portion, finally forming a definite vein which at one point is 20 yards wide. The rubellite is chiefly in clusters and radiations, several inches in diameter, also occasionally as single crystals, and the specimens of deep pink tourmaline in the pale lilac mica are remarkably elegant. About 18 tons were mined during 1892. No work has been done since then.

Tourmalines are mined at the California gem mine, the San Jacinto gem mine, and the Columbian gem mine, near Riverside, California. These three mining claims cover the ground on which the tourmaline is found, and are situated in the San Jacinto range of mountains in Riverside township, California, at an altitude of 6,500 feet, overlooking Hemet valley and the Cahuilla valley, and are 27 miles from the railroad. The formation in which the crystals are found is a vein from 40 to 50 feet wide running almost north and south through the old crystalline rocks which make up the mountain range.

The vein in some places consists of pure feldspar, or else feldspar with quartz, in others all mica, and in others rose quartz and smoky quartz. The tourmalines vary in size from almost micrograins to crystals four inches in diameter. They are most plentiful in feldspar, but are found in other portions of the vein, sometimes in pockets and sometimes isolated. The larger crystals generally have a green exterior and are red or pink in the center. Some of the crystals contain green, red, pink, black and intermediate colors: others again are all of uniform tint—red, pink, colorless, or blue.

Associated with the tourmalines are rose quartz, smoky quartz, asteriated quartz, and fluorite, and some of the quartz was penetrated with fine, hair-like crystals of tourmaline, strikingly like a similar occurrence of rutile. One of the finest specimens found is now in the Harvard College collection at Cambridge, Massachusetts. Another is in the American Museum of Natural History, New York City.

A fuller description is contained in *The Bullion* El Paso, Texas, pp. 3-4, February 13, 1894.

BERYL, EMERALD, AQUAMARINE.

No work was done at the emerald and hiddenite mine in Alexander county, North Carolina, during 1893.

According to the last report of the British minister at Bogota, the celebrated emerald mines of Muzo are situated about 80 miles to the northwest of Bogota, on the banks of the river Minero. They are Government property, but are farmed out to a Columbian-French syndicate at a yearly rental of \$11,250 (£2,250). The working expenses can be roughly estimated at \$50,000 (£10,000) per annum, and the mines yield a fair profit, the production of emeralds being of the value of about \$100,000 (£20,000) annually. The rough stones are mostly sent to Paris to be cut, as native work is inferior to foreign. These mines are situated in a very rough, wild country, with nearly impassable roads; at the present time there are about 300 natives employed there. The mode of working is by open cuts, the debris being washed down the river by water collected in a reservoir built above the level of the mine.

The Emerald Mining Co., of Columbia, was reorganized during the year 1891, in London, and it was believed by the company that emeralds quite as fine as those from the famous Muzo mine would be found. The property was purchased for \$1,100,000, all of which, except \$10,000, was paid for by the shares of the company, in the expectation that emeralds would be obtained much sooner than they have been.

Mr. A. M. Field, of Asheville, North Carolina, reports that he has sold 89 beryls from Mitchell and Yancey counties, value \$311.40. The prices vary from \$1 to \$20 per karat.

GARNET.

Mr. Field also found 118 garnets, worth \$117, in Burke and Macon counties, North Carolina. The value per karat was from \$1 to \$10.

The essonite locality in Phillipsburg, Maine, was worked by Mr. T. P. Lamb in 1893, and specimens valued at \$250 were obtained.

MOSS AGATE.

At Hartville, Wyoming, large masses of moss agate, weighing from 40 to 50 pounds, each, and covered on the outside with a white calcareous incrustation, have been found in a limestone rock on a 100-acre claim. When they are cut into translucent slabs, they show the magnificent black dendritic or moss-like markings in a most striking manner. Some table tops of this elegant material were exhibited in the Wyoming section of the Mining building at the World's Columbian Exposition. About 4,000 pounds have been found.

HYDROLITE.

Some remarkable specimens of hydrolite from the Cowlitz district, Washington State, were shown the writer by Mr. J. P. H. Morris, consisting of agate replacing fossil marine shells. Some of these silicified shells were nearly 2 inches across and of a beautiful white color, and were replaced by quartz and chalcedony, and filled with water and moving bubbles of air. They were valued from \$1 to \$15 each.

(To be Continued.)

NO AMERICAN.

"You will have to wear spectacles," said the oculist.

"I'd pwefer a monocle," answered Chappie.

"But both your eyes are affected."

"Then I shall wear two monocles."—*Life*.

REALLY A SERIOUS MATTER.

ACTOR.—Hurry, or we'll miss the train.

ACTRESS.—I can't find my diamonds or my purse.

"Oh! well, never mind."

"Yes; but the purse had ten dollars in it."—*New York Weekly*.

ARNOLD MARKLEWITZ, <DIAMOND SETTER,>



Wanted for Grand Larceny. Aug. 18th he took from his work-box the following diamonds:—1 Diamond 1 3/4 less 1-32 Tiffany Ring; 1 Diamond, 1 1/2 1-32 1-64 Tiffany Ring. 1 Diamond, 7/8 less 1-32 Tiffany Ring. 1 Diamond 3/4 1-16 Tiffany Ring. 2 Diamonds set in 2 stone Ring, total weight 1 3/4. 2 Diamonds with Em. Doublet in 3 stone Ring 1 1/2 karat.

Age, about 30 years. About 5 feet 7 in. in height. Weight, about 130 lbs. Very lame in right leg, walks with a cane.; dark hair, pale complexion. A suitable reward will be paid for information leading to his detection.

J. MILHENING,

MANUFACTURING JEWELER,

96 STATE STREET, CHICAGO, ILL.

HAVE YOU RECEIVED OUR PRICE LIST?  
—OF DIAMOND MOUNTINGS.—

If not, send your business card and we will send you one.



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OFFICE AND FACTORY,

LEONHARDT & CURRAN,

57 Maiden Lane, New York.



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All Advertisements are entitled to one insertion under proper heading. Extra insertions, \$6.00 per annum.  
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| Parsons & Greene Co., 18 Murray St., N. Y. . . . .  | 5     | <b>Show Cases.</b>  |        | The Planchamp & Becker Co., Chicago, Ill. . . . .                    | 27    |
| <b>Gold and Silver Plating Works.</b>   |       | Smith, B. & W. B., 220 W. 29th St., N. Y. . . . .                           | 44     | <b>Watch Importers.</b>  |       |
| Bolstad Mfg. & Plating Co., Chicago, Ill. . . . .   | 27    | <b>Watch Keys.</b>  |        | Hyde's, J. E., Sons, 22 Maiden Lane, N. Y. . . . .                   | 39    |
| <b>Gold and Rolled Plate Jewelry.</b>   |       | Clark, A. N., Plainville, Conn. . . . .                                     | 43     | Robert, Edmond E., 21 Maiden Lane, N. Y. . . . .                     | 2     |
| Foster & Bailey, Providence, R. I. . . . .  | 7     | <b>Watch Repairers.</b>   |        | Henry, Peter, Cincinnati, O. . . . .                                 | 27    |
| Smith, Wm., & Co., 5-7 Maiden Lane, N. Y. . . . .   | 43    |   |        |  |       |
| <b>Gold Jewelry.</b>  |       |   |        |  |       |
| Carter, Sloan & Co., 15 Maiden Lane, N. Y. . . . .  | 19    |   |        |  |       |
| Cross & Begulin, 17 Maiden Lane, N. Y. . . . .  | 8     |   |        |  |       |
| Hedges, A. J. & Co., . . . . .  | 2     |   |        |  |       |
| Krementz & Co., 182 Broadway, N. Y. . . . .   | 2     |   |        |  |       |



## Special Notices.

Rates 75c. per insertion for notices not exceeding 5 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for **One Cent a Word**. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

Notices under this heading **ONLY** are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.

**SITUATION** wanted as watchmaker, clock and jewelry repairer; first-class references. C. S. F., care **JEWELERS' CIRCULAR**.

**ENGRAVER**—A first-class letterer would like a position in a large silverware store. Good all round man. Eastern or Mid State persons preferred. Best references as to character and ability. Address H. G., care **THE JEWELERS' CIRCULAR**.

**POSITION WANTED** by a young man of 21 years having three years' experience; can turn staffs and insert pivots; also has some ability as an engraver; can speak German and English. Address K. L., care **THE JEWELERS' CIRCULAR**.

**SITUATION WANTED**—By first-class practical watchmaker, jobber, engraver and salesman; capable of taking charge of a stock; best of references. G. W. C., Lock Box 62, Poplar Bluff, Mo.

**SITUATION WANTED**—By watchmaker, clock and jewelry repairer, young man of 27 years; single; own some tools and good lathe; reference from present and former employers. Lock Box 233, Dresden, Ohio.

**SITUATION WANTED** by first-class general engraver on gold and silver. Lettering and monogram work a specialty. Address H. E. Stephens, 114 Brunswick St., Newark, N. J.

**SITUATION WANTED** by an expert watch repairer, jeweler and fair engraver. Good salesman; all tools. No bad habits; 23 years' experience; best references. Desires permanent position. Will go anywhere. Address Watch, 1766 Ashland Ave., Chicago, Ill.

**SITUATION WANTED** by a good all-round watchmaker and jeweler. All references. Address O. K., care **THE JEWELERS' CIRCULAR**.

## Help Wanted.

**WANTED**—Engraver and watchmaker, good wages and permanent situation in healthy location. H. W. Curtis, Knoxville, Tenn.

**WANTED**—On commission, by a first class, experienced salesman, a reliable manufacturers' line to sell to jobbing or retail trade. Address Commission, care **THE JEWELERS' CIRCULAR**.

**WANTED**—A workman for clock and watch repairing, especially French and American clocks. State salary. Apply to I. Goddard, 906 Main St., Richmond, Va.

**WANTED**—Situation as watchmaker. Twenty years' experience at bench work. Has his own tools. Address James Cantor, 102 Second Place, Brooklyn, New York.

**BY** an experienced watchmaker, jeweler and engraver. Competent to take full charge. Address Engraver, Lock Box 472, Madison, Ohio.

**WANTED**—A competent watchmaker, letter and monogram engraver. Good wages and permanent situation. K. H. Clarke Jewelry Co., St. Joseph, Mo.

**WANTED**—First class watchmaker and engraver to take charge of store. Young man of good habits. Send reference and state experience. Address Wayne Young, Caldwell, Ohio.

**NOTICE TO DRUMMERS**—Regular salesman wanted to handle a fine selling toy for the holidays, on commission, as a side line. It is easy to handle. For full particulars address The Southington Toy Co., Southington, Conn.

## Miscellaneous.

**I BUY JEWELRY STOCKS**—Manufacturers, jobbers and retailers desiring to dispose of surplus or entire stocks of diamonds, watches and jewelry can find quick cash buyer by addressing Stephen S. Harmon, 1240 Lexington Ave., New York City.

**A SPLENDID** opportunity to invest, in a city of 15,000 inhabitants, center for six railroads.

### JEWELRY AND WATCH BUSINESS.

Store and fixtures nicely fitted up. The finest Summer and Winter health resort in the United States, only five miles from Manitou Springs "The Gem of the Rockies;" thousands of tourists every year; 25 miles of electric street railway; city growing rapidly. Address Lock Box 102, Colorado Springs, Col.

**FOURTEEN** karat gold solder that will flow on eight karat work. With this solder there is no danger of melting low karat specs. No white joints on rings. It is just what you want. Sample by mail 25 cents. F. A. Buck, Room 802, 103 State St., Chicago, Ill.

**WANTED**—A gentleman with from \$3,000 to \$5,000 to take an interest in a first class business; profits assured. Address Box 136, North Tonawanda, N. Y.

**OPPORTUNITY**—A rare one is this? to get in business in one of the leading manufacturing towns in State of New York; established 12 years; reasons for selling elective office. Address M., care **JEWELERS' CIRCULAR**.

## For Sale.

**FOR SALE**—A first-class jewelry establishment in a manufacturing and farming town of \$8,000 in the central part of Pennsylvania; stock about \$5,000; can be reduced; bench work \$1,200. Reasons for selling and further particulars upon application to L. Witsenhause, 48 Maiden Lane, New York City.

**FOR SALE**—Jewelry stock in a manufacturing village of 3,000 inhabitants. Inventory, \$1,700. No competition; no old stock. Toy, Novelty, 5 and 10 cent counters in one half of store can be had if desired. Opposite Post Office. Must close at once. W. E. Coe, New Hartford, Conn.

## To Let

**TO LET**—Large top floors, splendid light, suitable for diamond cutting or light manufacturing. Electric motor and diamond cutting fixtures on premises can be had cheap. Apply to John J. Murphy, 47 John St.

## TO LET!

Entire Second Floor, with Steam Power, in the Jewellery Manufacturing Building, rear of

**17 JOHN STREET.**

Apply to **ENGINEER** on the premises.



**THE PHILADELPHIA COLLEGE OF HOROLOGY.**

A practical school to learn watch-making, engraving, jewelry repairing and optics. One tuition pays for all branches. Send for prospectus.

F. W. SCHULER, Principle.  
No. 623 HEED BUILDING, PHILADELPHIA, PA.

## DIAMOND LAPS.

ALL SIZES.

For Grinding Stones, Small Drills or hardened Steel, will cut a ything. These Laps are made of Norway Iron, charged with Diamond Dust, exactly the same as those used by Diamond Cutters. Will fit any American Lathe. Ask your jobber for them or sample sent by mail upon receipt of \$1.00.

F. W. HALL, - 178 Broadway, New York.

## Creditors are Looking for Simon Rumpf.

Acting under instructions of the New York Jewelers' Board of Trade, the police of Seattle, Wash., are looking for Simon Rumpf, who until last week was engaged in a general jewelry business in that city. It is known that jewelers in New York are creditors of this man to the extent of \$10,000 and probably a much larger sum. Emmons & Emmons, at Seattle, the attorneys for the Board of Trade, already have in their hands claims to that amount. The debtor, however, is not to be found at present and his store has been vacant since Wednesday morning. He is supposed to have skipped over the border into Canada.

This man at one time belonged to a reputable firm, but sold his interest and started in business for himself. He at once began ordering large bills of goods on selection memoranda from manufacturers all over the country. Firms in Chicago, Philadelphia, San Francisco, and all points in the east were deluged with orders and many of them were filled. This is not so strange, as Dun's Mercantile Agency gave the new house an excellent rating.

The dealers in New York were the first to grow suspicious, and to J. W. Johnson, silverware manufacturer, at 22 John St., belongs the credit of first stirring them up in regard to the man. He received an order which he at once spotted as being probably crooked on account of certain peculiarities in it. He then called the attention of the Jewelers' Board of Trade to the fact that the new house in Seattle was ordering indiscriminately in the same way, and an investigation was started.

Meanwhile Leopold Weil & Co. had become fearful concerning the safety of \$1,700 worth of jewelry that they had shipped to Seattle on a memorandum order, and sent an agent to Seattle to investigate. The latter telegraphed Mr. Weil a week ago as follows: "O. K., so far as we are concerned." Mr. Weil stated to a **CIRCULAR** reporter yesterday that he thinks his firm "O. K."

Other claims began to pour into the Jewelers' Board of Trade, and in answer to inquiry the board received a dispatch from Emmons & Emmons to the effect that the suspected dealer had decamped, and that detectives were on his track. H. M. Condit, secretary of the Board of Trade, has forwarded claims to the extent of about \$5,000, and others are constantly coming in.

Beside Weil & Co., the Fidelity Watch Case Co. and the Pairpoint Manufacturing Co. are known to have sent small bills of goods. Among the other firms who received orders but did not fill them are L. Strasburger's Son & Co., S. F. Myers, & Co., N. H. White & Co., and Rogers & Bro.

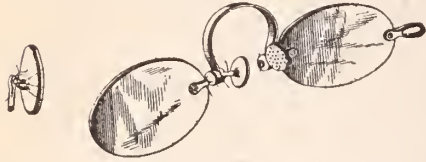
**JACOT & SON**  
IMPORTERS AND MANUFACTURERS OF  
**MUSICAL BOXES**  
39 Union Sq. New York.



The Latest Patents.

ISSUE OF AUG. 21, 1894.

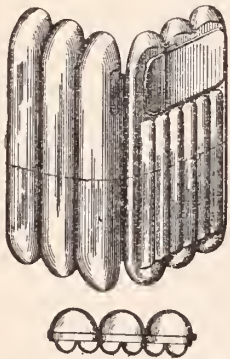
**524,698.** EYEGLASSES. GEORGE W. BENNIUM, Georgetown, Del.—Filed Sept. 8, 1893. Serial No. 485,090. (No model.)



In a pair of eyeglasses, the combination with the studs secured to the eye pieces, of the plates or disks having sockets formed with notches, the balls seated in said sockets and provided with pins engaging with said notches and the arms formed with said balls and connected with said studs.

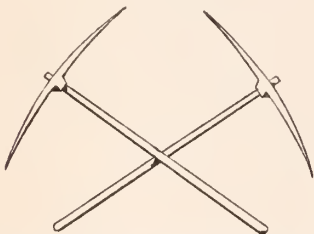
**521,908.** PURSE FRAME. SCHEVER NATHAN, Brooklyn, N. Y.—Filed Apr. 19, 1894. Serial No. 508,129. (No model.)

DESIGN **23,579.** CIGAR CASE. CHARLES WAL-



TERS, New York, N. Y.—Filed June 2, 1894. Serial No. 513,322. Term of patent 7 years.

TRADEMARK **25,148.** WATCHES AND WATCH-MOVEMENTS. AMERICAN WALTHAM WATCH COMPANY, Boston and Waltham, Mass., and New York, N. Y.—Filed July 19, 1894.

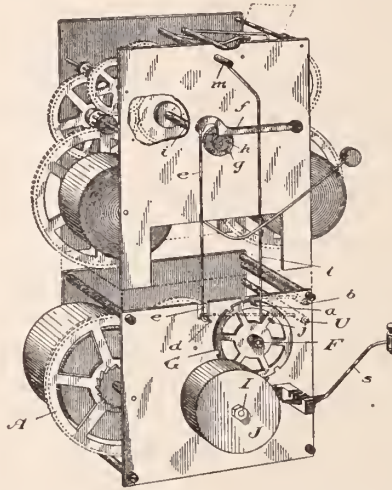


Essential feature.—The representation of two pick axes crossed. Used since November, 1889.

ISSUE OF AUGUST 28.

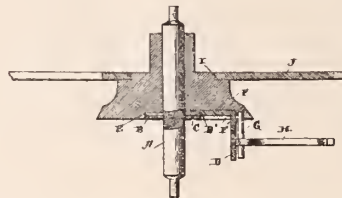
**525,061.** CHIME CLOCK. STEPHEN WILLCOCK, Toronto, Canada, assignor to Thomas Sargent, same place.—Filed Mar. 12, 1894. Serial No. 593,345. (No model.)

In a chime clock, a chime movement, located substantially in the same plane as a time movement and



operated by a wire reciprocated by a disk connected to the center arbor of the time movement, in combination with a striking movement having a wire rigidly connected to its starting spindle, the lower end of which lies in the path of a pin attached to one of the wheels of the chime movement,

**525,264.** ROLLER-JEWEL PROTECTOR FOR WATCHES. AGILE N. GAUTHIER, New Orleans, La.—Filed Aug. 30, 1893. Serial No. 484,392. (No model.)

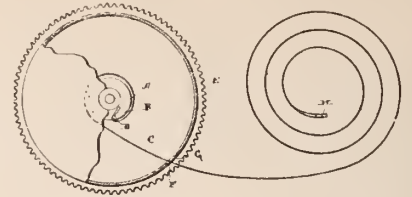


The combination of a balance staff, a support projecting therefrom, a jewel protector extending outward from said support, a balance mechanism adapted to hold the protector in position, and a jewel depending from said mechanism.

**525,265.** MAINSPRING - BARREL FOR WATCHES. AGILE N. GAUTHIER, New Orleans, La.—Filed Aug. 30, 1893. Serial No. 484,393. (No model.)

The combination of a center arbor having slot B.

formed therein, a main spring with a hook on its inner end to engage said slot. a barrel having a slot in its



wall, and a head at the outer end of the spring to engage the barrel adjacent said slot.

**525,321.** REPEATING - TIMEPIECE. CARL HÄHLWEG, Stettin, assignor of one-half to Marc Bloch, Berlin, Germany. Filed Apr. 24, 1894. Serial No. 508,857. (No model.) Patented in Germany, June 1, 1893, No. 73,270, and in Switzerland June 6, 1893, No. 7,064.

In a repeating movement for timepieces, the combination of step wheels for the hours and the quarter hours with an hour rack and a quarter hour rack, in



combination with a releasing mechanism for the quarter hour rack comprising a lever so connected to the hour rack as to have a certain amount of play, the said lever adapted to engage with the step wheel for the hours, and a check lever pivoted to the first lever and provided with a hook to engage the quarter hour rack when the striking is completed, the said check lever adapted to be acted upon by the hour rack, when the latter is wound up and makes the slight further movement after the first lever has been stopped by the hour step wheel, to release the quarter hour rack.

DESIGN **23,608.** POCKET - BOX. CLARENCE



W. SEDGWICK, New York, N. Y. Filed Feb. 20, 1894. Serial No. 500,916. Term of patent 3 1/2 years.

LIABILITY OF FIRM AS SURETY.

A partnership firm is not liable as a mere surety upon contracts foreign to the purposes for which the partnership was entered into by the partners. This rule, however, does not necessarily relieve from liability a partnership firm, which, for the purpose of subserving its own interests, has become surety for the performance by a principal contractor of his several undertakings, and which, solely by reason of the said relationship, has secured to itself advantages of a substantial character.

*Udall v. Owen.* (Supreme Court of Nebraska.)

# Charmilles Watches

are a novelty in construction—case and movement are one and the same—centre of case and top plate being one SOLID PIECE OF NICKEL thus adding great strength. The Stem-wind and Pendant Hand-Set mechanism has but nine pieces. It is simple and positive—no jumping of hands.

HIGH QUALITY MOVEMENT CASED IN SIMPLE FORM AT LOW PRICE.

FOR SALE BY LEADING JOBBERS.



### Lever Escapement Without Safety Roller and Guard.

REFERRING the reader to No. 25, July 25, THE CIRCULAR describes the second lever escapement, modified or invented by Henri Audemars, of Tavannes (Canton Berne), Switzerland, and patented in that country. The inventor claims that

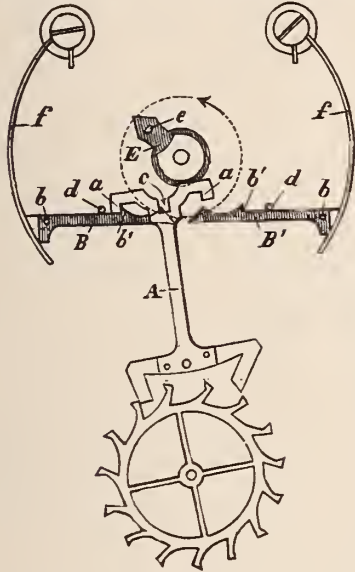


FIG. 1.

by this new arrangement the lever movement can be made much flatter. This is to be done by leaving away the well-known guard, for which is substituted a novel safety arrangement, so that the staffs of the balance and pallets can be shortened.

Fig. 1 represents the parts of the escapement, enlarged for the sake of plainness, in a condition of locking; the balance is at the commencement of its journey to the left; Fig. 2 shows the escapement still more enlarged, and the several parts are represented at the moment in which the fork is on the point of being unlocked by the journey to the left of the balance.

The fork A, Fig. 1, is at its end turned toward the balance staff, furnished with two hook-like prongs *aa* and with the customary notch *c*, in which the impulse pin *e* depths. The latter is located upon a finger-like impulse roller *E*, which in the present escapement passes underneath the prongs *aa* of the fork.

On both sides of the fork A are two detent-like lever arms *B B'*, which revolves around the pivots *bb*, and in a state of locking are by their two springs *ff* held pressed on the banking pins *dd*. The end of the lever arms *B B'* has a bevel, for reasons to be seen at *b<sup>2</sup>* and *b<sup>3</sup>*, Fig. 2; beside this, each of these two lever arms has a projection *b<sup>1</sup>*, on which, so to say, one of its prongs *aa* hooks itself in a locked position of the fork.

The parts *A a*, *B B'*, and *ff* can be made very flat, and are readily placed in the space between the balance and the plate, without it being necessary to locate it in a recess purposely turned out.

The performance of the escapement is as follows: If the scape-wheel is locked upon the entrance arm of the pallets, as is the case in Fig. 1, then the left prong *a* of the fork is retained by the projection *b<sup>1</sup>*, of the left lever arm *B*, actuated by the pressure of the spring *f<sup>1</sup>*. In the course of the journey to the left of the balance the escapement parts assume the position of Fig. 2. As will be seen from this, the point of the lifting projection *E* has fallen from backward upon the end, hollowed out toward this side of the lever *B*, and pushed it out of its locked position, whereby the projection *b<sup>1</sup>* liberates the left prong *a* of the fork. The impulse pin *e* can therefore depth undisturbed into the fork notch, effect the unlocking of the pallets, and receive the impulse transmitted by the fork.

In this performance the point of the lifting projection *E* naturally strikes upon the bevel face *b<sup>2</sup>*, of the right lever arm *B*, and pushes it aside in the same moment when the right prong *a* moves past the projection *b<sup>1</sup>* of the lever *B<sup>1</sup>*. As soon as the point of the lifting projection *E* leaves the edge of the plane *b<sup>2</sup>*, the lever arm *B<sup>1</sup>*, actuated by the pressure of its spring, applies itself against its backing pin *d*, whereby the projection *b<sup>1</sup>* seizes behind the right prong *a*, and thereby retains the fork in its new position.

The same play, but in an opposite direction, is repeated in the journey to the right—that is, the lifting projection *E* strikes from backward upon the hollowed out end of *B<sup>1</sup>*, and thereby liberates the right prong *a* of the projection *b<sup>1</sup>*. At the next moment the impulse pin

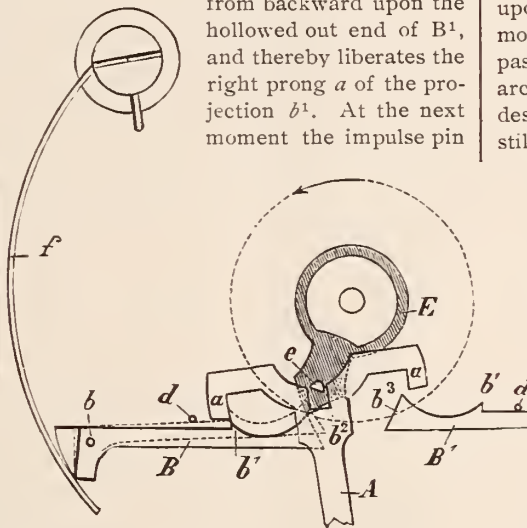


FIG. 2.

*e* seizes the fork notch and conducts it again to the left into the position of Fig. 1, whereby the point of the lifting projection *E* strikes upon the plane *b<sup>2</sup>*, and thereby permits the projection *b<sup>1</sup>* of the lever arm *B* to drop in behind the left prong *a* only at the moment when this has already reached its position of rest.

THE CIRCULAR would say that by the present arrangement, the pivot bearings *bb*, on the one hand of the contacts of the lifting projection *E* with the planes *b<sup>2</sup>* and *b<sup>3</sup>*, and, on the other hand, of the prongs *aa* with the projection *b<sup>1</sup>*, have created frictional resistances not present in the ordinary lever escapement. To this may

be added another—even though a very trifling—friction of the springs *ff* at the places of their contacts with the back ends of the levers *B B<sup>1</sup>*. When these objections are considered, the editor is of the opinion that the purely exterior advantages of constructing the watch flatter, is purchased too dear entirely, and that watch wearers infinitely prefer a reliable timepiece although a trifle thicker, to one that is thinner but of a mediocre performance, as is plainly evidenced by the really very flat cylinder watches, which find very little sale in this country.

### Workshop Notes.

**End of Pivot.**—As for the end of a pivot there is considerable controversy as to how it should be shaped and finished. Some workmen claim that a pivot left only slightly rounded will give better results than when entirely rounded, and in some watches either one or both pivots are found perfectly flat, which is usually done to correct certain position errors. I generally finish my pivots slightly round.

**Alteration Caused by Balance Spring.**—Assuming that the balance is in perfect poise, then the moment the spring is placed on it and the outer end pinned to the steel, the spring at once forms a part of the mass of the balance when both are rotating, and its effect upon the balance when in action is most peculiar. The first coil near the collet passes through nearly as many degrees of arc as does the balance. The second coil describes a little less extent of arc; the third still less, the fourth still less, and so on,

until at last we arrive at the outer extremity—the end of the last coil—which is stationary and rigidly fixed. Now all of these different coils, while vibrating, have established in themselves a certain momentum, each differing from the other in their effects upon the balance, according to the mass of each, the velocity of each, the position each occupies as regards distance from their centers of motion, and the degrees of arcs described by each. Any portion, then, of this system of coils which may be out of exact poise, is a disturbing

factor. If, however, after careful trials, the proper distance is located at a certain point, and the balance quarter screws be changed so as to counterbalance it, an improved condition would result so long as the balance maintained arcs of about 360°; but when the watch (going barrel) is full wound and the balance describing arcs of not far from 540°, the error would be more marked than it was before the change in the poise of balance was made.

Business in both retail and jobbing circles in San Francisco, Cal., has taken a decided turn for the better the past week.



### An Antique Persian Cameo.

AN antique cameo has been recently added to the collection of the *Cabinet des Médailles*, at the Bibliothèque Nationale, Paris, which may be considered as one of the most valuable items of this important collection, owing to the beauty of the gem, its uncommon size, the historical interest attached to it, and the artistic originality of the work.

It is a sardonyx consisting of three strata; the inferior layer is of a dark brown, and the middle one, out of which are cut the main parts of the bas-relief, is of a sickly white with a bluish ash color at the edge. The superstratum, from which were obtained the shades of the *accessoires* and the more salient parts of the figures is of a russet color. Nearly all the best varieties of agate belonging to important museums, consist of these three strata with deeper or lighter colors. This agate is of an ellipsoidal shape, being 103 mm. long, 68 mm. wide, and 9 mm. thick, the illustration showing it in reduced size. The mineralogical value of a cameo consists not only in the beauty of its colors and shades, but also in its size; it will be remarked that the *Cabinet des Médailles*, in Paris, and the Imperial Museum, in Vienna, which are known to possess the most important collections of antique cameos, have together no more than a dozen gems larger than this.

As shown in the illustration, the scene reproduced on the cameo is as follows: A Persian king of the Sassanide dynasty while on horseback catches by the wrist and takes as prisoner a Roman emperor, also on horseback, who endeavors to defend himself by brandishing his sword. It is a warm fight, the horses running at full speed, one against the other. According to an ancient conventional law of Oriental art,

the Sassanide is represented as a strongly built man, as a conqueror ought to be. His beard short but thick, is knotted underneath the chin. This Sassanide king does not wear a wig of superposed rows of curls, as seen on Persian medals and bas-reliefs, where kings are represented in State costume. He is shown as a warrior, namely, unencumbered with all articles of adornment which might prove so many impediments to a fighting man. His helmet is a half spherical vessel surmounted with



NEW COME AT THE CABINET DES MÉDAILLES, PARIS, FRANCE.  
(LENGTH 103 MM.)

a big ball symbolizing the sun and exhibiting symmetrical lines running from one pole to the other, reproducing latitude divisions. The cheeks of the king are protected by *paragnathides*. Many folded streamers starting from his helmet and from his sacred girdle, called *kosti*, float behind him. The arms of his dynasty hang from the leather bands crossing his chest. On each shoulder is a small sphere. Underneath his breast armor the king wears a jerkin whose tight sleeves extend to the wrist. Imbricated leather bands protect the thighs. He wears tight breeches that meet well fitting hose above the knee. The ribbons holding the shoes on the ankles float about the feet.

The chief features of the horse's harness are, near the ears and on the breast, two enormous tassels made of wool, horse hair or silk, half wrapped in a leather cover, which come out in a tawny color on the body of the animal. Two other tassels, much larger, are caught on the saddle with short chains and dangle behind while the horse is going at full speed. These tufts, which serve at once as ornaments and as fly-flaps, were often used in the Sassanide periods; they have not yet been thoroughly abandoned in modern Persia.

The emperor, beardless, is crowned with the laurel wreath, emblem of his rank. He wears the classical costume of Roman rulers. He brandishes a *parazonium*, but his royal foe, whose attitude bespeaks confident strength, does not seem to heed the threatening action.

This cameo is believed to have been engraved by order of Sapor the First to commemorate his victory over Valerianus. It was in 260 B. C. that, during a battle near Edesse or Nisibe, Sapor coming to a close fight with the Roman emperor, took him prisoner.

The clock which was actually made by the royal hands of Louis XVI. came into the possession of a member of the Rothschild family two or three years ago. It is probably the most valuable clock in existence, its present owner giving no less than £33,600 for it.

#### AROUSING THE COUNTRY.

**BINAWAY**—And young Blower, the fellow who was always boasting that he would yet do something to arouse the country, whatever became of him?

**STADEHOME**—Manufacturing alarm clocks the last we heard.—*Buffalo Courier*.

Philip W. Clark, Mayfield, Cal., has purchased a new stock in San Francisco.

# JOHN R. KEIM, MANUFACTURER OF FINE DIAMOND JEWELRY, 21 East 17th Street, New York.

SOLE AUTHORIZED MANUFACTURER OF THE PALMER COX "BROWNIE" JEWELRY, AND ALL ARTICLES IN ENAMEL OR METAL; BY PURCHASE FOR THE PURPOSE FROM PALMER COX, ESQ., OF HIS COPYRIGHTS, PATENTS, PATENT RIGHTS AND ORIGINAL "BROWNIE" DESIGNS.





# L. STRAUS & SONS,



IMPORTERS AND MANUFACTURERS,

China, Pottery and Glassware, 42, 44, 46 & 48 Warren St. and 116 Chambers St., N. Y.  
PARIS, CARLSBAD, RUDOLSTADT, LIMOGES, STEINSONAU.

## No Good Retail Jeweler

Should let his stock dwindle and thus lose its attractiveness and interest to customers, even if business is dull, so long as being in good credit he can buy on easy terms



These being of taking styles, at moderate prices and widely advertised, will sell when anything will. If our travelers don't call upon you order direct from

**M. B. BRYANT & CO.,**

10 MAIDEN LANE, NEW YORK.

You cannot sell what you have not got.



## MARINE CHRONOMETERS,

MANUFACTURED BY

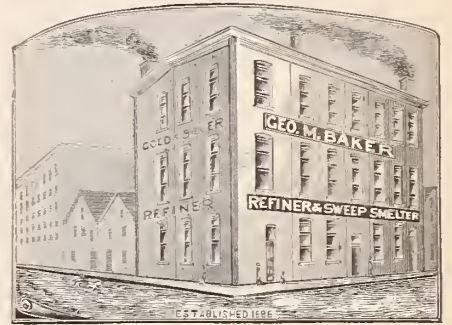
**John Bliss & Co., 129 Front St., New York.**

We have on hand a number of Chronometers, by various good makers, not new, which have been in service for purposes of navigation, and are excellent instruments. They have been put in perfect repair and will give satisfactory results as to performance. We will sell these Chronometers at low prices, either for cash, or on accommodating terms to suit special cases, or will hire them at moderate rates and allow the hire to apply on purchase.

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OF OUR WORK ON REFINING OF ALL KINDS WILL CONVINCING YOU THAT OUR RETURNS ARE THE BEST



CONVINCE YOURSELF.

**GEO. M. BAKER,**

Gold & Silver Refiner

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PROVIDENCE, R. I.

**Jules Jürgensen**

OF COPENHAGEN.

The reputation these watches have maintained for Fifty Years has never been equalled, being made on strictly scientific principles and no expense spared to give the Best results in mechanism and timekeeping qualities.

SOLE AGENTS.

**John C. Hyde's Sons,**  
NO. 22 MAIDEN LANE.



## THE QUESTION ?

WILL IT TARNISH ? Need

not be asked if your Tissue Paper bears this label.

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**E. H. Dexter & Sons,**

WINDSOR LOCKS, CONN.

◁ BE SURE YOU GET THIS BRAND ▷

It has been adopted and is now used by the leading manufacturers of this country.



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NEW YORK:  
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NOVELTIES IN ALL OUR WELL KNOWN LINES.

**New Goods.**

**New Prices.**

**SPECIALTIES THIS SEASON:**

RUSSIAN BRONZES, RUSSIAN ENAMELS, RUSSIAN LACQUERS,  
RUSSIAN NOVELTIES IN MALACHITE, LAPIS-LAZULI, QUARTZ, and PORPHYRY.

**CARVED IVORY STATUARY.**

THE  
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AND THE  
"BRADSTREET"  
are the Leading  
Patterns in  
Rich Cut Glass.



JEWEL ICE TUB No. 1360.

THE  
"JEWEL"  
is the Finest Pattern  
made in  
CUT GLASS  
at a popular price.  
To be had in a  
Complete  
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**AMERICAN CUT GLASS.**

**T. B. CLARK & CO.,**  
(INCORPORATED.)

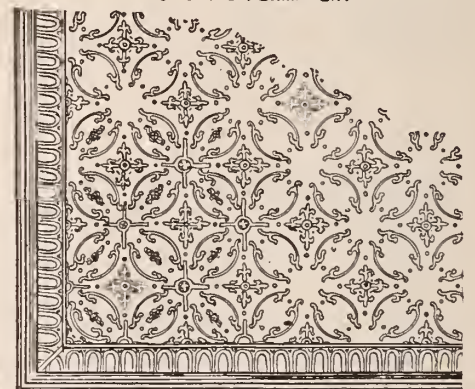
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**GOLD COVERED PORCELAIN.**  
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MEDAL AT WORLD'S COLUMBIAN EXPOSITION.

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MANUFACTURER OF  
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PATENT paneled METAL  
**CEILINGS**  
Stamped Raised Panels.

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Easily applied in new buildings, and over old broken plaster or wood Ceilings. If interested in building or repairing, send stamp for illustrated Catalogue, and state if CHURCH, HALL, STORE, OFFICE, or SCHOOL Ceiling is wanted. Address

A. NORTHPROP & CO., Pittsburg, Pa.

**ALBERT BERGER & CO**  
47 MAIDEN LANE, N. Y.  
Spectacles & Optical Goods,  
GROUND LENSES A SPECIALTY.





### Dresden Lace Figures Shown by Levy, Dreyfus & Co.

AMONG the samples shown by Levy, Dreyfus & Co., Maiden Lane, New York, in the new lines they are now receiving, figures in Dresden style have no unimportant place. Lace figures particularly are shown in great variety and in subjects entirely new. Many of these are in sets as the baby band shown in the illustration, and their colors and decorations show a delicacy seldom if ever surpassed in goods of this kind.

Other cabinet ornaments with the Dresden decorations are shown in the larger sizes, the largest containing a great variety of candelabra and bowls while the smaller show match, pen and jewel boxes, inkstands and other desk and cabinet pieces.

Notwithstanding the delay experienced by importers in getting new goods from the Custom House, Levy, Dreyfus & Co. are enabled to take all orders for the lines of the rich novelties they imported especially for the jewelry trade, as they had the forethought to bring in samples of these goods before the new tariff went into effect and the rush at the custom house began. The convenience of being able to show samples of the new lines to customers without waiting for the stock itself to come in, has more than compensated them for the extra outlay in duty.

### The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

FALL LINES  
IN ART POTTERY.

A VISIT to the establishments of the importers of fine china, art pottery and bric-à-brac last week showed all the concerns busy preparing to get their new Fall goods from the bonded warehouses. From what the Rambler learned on his rounds, dealers

other new cuttings which they call the Premier, Chancellor and Majestic. The Premier is a deep cut, rich and brilliant pattern of a distinctly original design, while the Majestic, also a deep cut pattern, is a lower priced variety. The Chancellor is the pattern referred to in the note published Aug. 15th, which spoke of a new design about to be introduced which conveys the impression that a magnifying glass had been used in the process of its cutting, so fine and regular are its figures.



SMALL DECORATIVE FIGURES. "A BAND OF EIGHT," IN THE STOCK OF LEVY, DREYFUS & CO.

NOVELTIES IN  
LAMP  
SHADES.

NOVELTIES in electric lamp shades are made of a specially selected description of natural feathers, dyed in choice tints and arranged in artistic shapes and combinations of color. Among other beautiful designs of shades for floor and table lamps are the representations of various kinds of

may expect to find within a comparatively short time the finest, richest and most extensive varieties of rich china and pottery this market has ever contained. This is no doubt due to both the reduction in prices by the new tariff and the favorable outlook for the Fall and holiday season.

NEW PATTERNS  
IN  
STRAUS CUT GLASS.

IN addition to the Ely-sian cutting mentioned in the issue of Aug. 15th, L. Straus & Sons, 42-48 Warren St., New York, have since introduced three

flowers made separately and grouped together on skeleton frames. The result is an entire departure from the silk and lace shades now in vogue. The general construction of the shades is protected by a patent and every design is registered.

THE RAMBLER.

In the annual supplement, 1894, of the *Constitution-Democrat*, Keokuk, Ia., a prominent notice appears of the jewelry house of T. R. J. Ayres & Sons and the music house of Ayres Bros. which are designated as "two solid firms."



### Aluminum for Decorating Glass.

A DISCOVERY which may revolutionize the industries of engraving and designing on glass, porcelain, and pottery has recently been made by M. Charles Margot, of Geneva. M. Margot has found that aluminum possesses the singular property of leaving on glass, and on most articles having silica as a basis, a metallic deposit, especially when the metal is used as a pencil. The surface to be treated must be moist; but even breathing on it is sufficient to produce the most intricate designs, which no amount of washing, soaking, or friction will cause to disappear again. The aluminum will attach itself to the surface of glass and porcelain in such a manner as to produce an even and perfect design, of metallic appearance, and so thick is the coating of the metal that when glass thus treated is held to the light the design itself appears quite opaque. The metallic design can be polished, and the effect thus obtained is very beautiful.

The tenacity of the metal is so great that

it seems to adhere as firmly as if one piece of metal had been joined to another by means of solder. By subjecting the glass to the action of hydrochloric acid or caustic potash the metal quickly disappears, though leaving the design distinct and intact, its lines presenting the appearance of corrosion. Experiments were made to ascertain whether other metals possessed similar properties; but only two others—viz., magnesium and cadmium—were deposited in an appreciable quantity. Magnesium deposits itself very readily if used as a pencil, and the presence on the surface to be treated of the slightest trace of moisture permits a design to be made on glass or pottery as easily as with a lead pencil on paper. Unfortunately, magnesium oxidizes quickly, and the design disappears rapidly. Cadmium is dull and soon fades away. Magnesium and aluminum were tried on precious stones, and found to leave a bright metallic deposit on the topaz, ruby, emerald and paste; but no effect was produced on true diamonds. This fact affords a valuable test for jewelers. M. Margot has patented a number of instruments for the use of these metals.

### The Other Side of Life.

Oh, in this time of widespread ill

Let warning words be spoken, for  
Some thoughtless person surely will  
Expose a Chinese laundry bill

While in a Japanese knick-knack store.  
—Chicago Herald.

WIFE — There! I've sent my trunk to the station and I forgot to put my bathing suit in.

HUSBAND—Never mind, dear. Here is the box your wedding ring came in; pack it in that.—Norristown Herald.

IN CASE IT WAS BROKEN OFF.

JEWELER—What words do you wish engraved in the ring, sir?

YOUNG MAN—From Henry to Clara.

JEWELER—Take my advice, young man, and have it engraved simply, "From Henry."—Ex.

WHEN DIAMONDS ARE PLENTIFUL.

He walked up the Rialto on the west of Herald square, Looking horsey from his shoe tips to his glossy, oily hair.

He had stripes across his shirt front and big dots upon his vest,

A straw hat like a buzz-saw and a watch chain from the west.

His eyes were elevated with a supercilious stare.

And his diamonds they quite rivaled the Summer sun's fierce glare;

He cares naught for strife or tariff, is never known to fret,

For he has a job as husband to a popular soubrette.  
—New York Herald.

READ IT IN HER EYES.

It was one of those soft, witching moonlight nights when there is a big business done in Cupid's confessional.

"Until I met you, Adele," he murmured, in a voice husky with emotion, "I believed that all women were deceitful; but when I look into your clear, beautiful eyes I behold there the very soul of candor and loyalty."

"George," she exclaimed with enthusiasm. "This is the happiest moment I have known since papa took me to that Paris oculist."

"Paris oculist!"

"Yes, dear; you never would have known that my left eye is a glass one."

Then the moon went under a cloud and George rolled over and buried his face in the moist grass.—Judge.

APPROPRIATION OF ASSETS BY PARTNER.

Where a partner with the knowledge and consent of his co-partner, arranges with a third person to offset such person's claim for services against sales made to him by the firm, the arrangement is binding on the firm.

*Carsia v. Burch.* (Common Pleas of New York City and County. General Term.)

## SPECIAL NOTICE.

To Retail Dealers in Watches:

We beg to announce that we have purchased the entire assets of the Non-Magnetic Watch Co. of America, consisting of Paillard Non-Magnetic Watches and Watch Movements, Materials, Supplies, Office Furniture and Fixtures, United States and Foreign Patents, Rights and Trade Marks and all property whatsoever belonging to said company.

As this purchase was for *Cash*, and we are in legal possession of the entire property, it terminates a long train of unfortunate legal complications.

We shall continue the manufacture and sale of Paillard Non-Magnetic Watches and make for them a place in the market that will be permanent. The rapid growth of the use of electricity and the consequent destruction of watches by magnetic influence, make Non-Magnetic watches a necessity.

Paillard Non-Magnetic Watches are not only *non-magnetic*, but are *reliable timekeepers* as well and are guaranteed to *hold their rate*. They can be had from leading jobbers or from us direct. Price List furnished on application to legitimate retail jewelers only.

## A. C. SMITH WATCH CO.,

177 BROADWAY, NEW YORK.





# HINRICHS & CO.,

29 & 31 Park Place,  
New York.

...Useful and Art Goods for Jewelers...

CHINA LAMPS, all sizes and prices, FINE FRENCH CHINA, CHOCOLATE POTS, CRACKER JARS, BOWLS, FANCY TRAYS, and an enormous assortment of A. D.'S CHOCOLATES, TEAS, ETC.

AN ELABORATE LINE OF CUT AND ENGRAVED BOHEMIAN GLASSWARE.

SEND FOR CATALOGUES.

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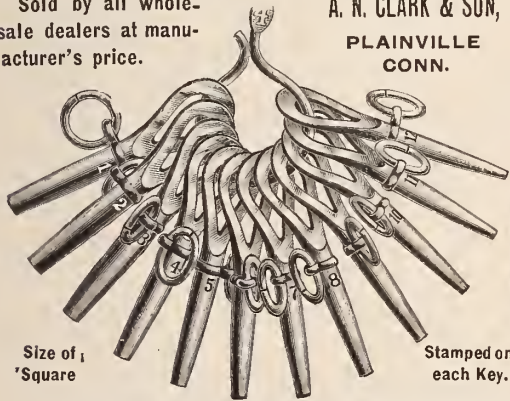


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**LOOP WATCH KEY.**

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CROSBY'S JEWELING TOOLS IMPROVED.



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Stamped on each Key.



Will quote royalty or price for the manufacturing of articles of real worth.

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Novelties in Gold and Silver Bead Necklaces and Bracelets. Also a large line of Chain Trimmings and Silver Rings.

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Easy Terms. Send for Price List.

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**SEAMLESS PLAIN SOLID GOLD RINGS.**  
**ENGRAVED AND CHILD'S RINGS.**

No Ring Stamped Different from Quality.  
Send for Catalogue and Price List.

Old Gold and Silver received and estimated on: If amount allowed does not give satisfaction, notify at once and will return at our expense. In same condition as received.

## CARBORUNDUM.

Net Retail Price List of Carborundum Wheels.

ACHESON'S PATENT, February 28th, 1893.

| Diam. in Inches | THICKNESS IN INCHES. |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       | Rev. per Minute. |        |
|-----------------|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|------------------|--------|
|                 | 1/4                  | 3/8   | 1/2   | 5/8   | 3/4   | 7/8   | 1     | 1 1/4 | 1 1/2 | 1 3/4 | 2     | 2 1/4 | 2 1/2 | 2 3/4 | 3     | 3 1/2 |                  | 4      |
| 1               | \$.15                | \$.18 | \$.20 | \$.23 | \$.25 | \$.28 | \$.30 | \$.35 | \$.40 | \$.45 | \$.50 | \$.55 | \$.60 | \$.65 | \$.70 | \$.80 | \$.90            | 18,000 |
| 1 1/2           | .18                  | .22   | .25   | .28   | .31   | .33   | .35   | .40   | .5    | .50   | .56   | .62   | .67   | .73   | .78   | .90   | 1.00             | 14,000 |
| 2               | .20                  | .25   | .30   | .34   | .37   | .40   | .42   | .46   | .52   | .58   | .65   | .70   | .77   | .85   | .91   | 1.00  | 1.20             | 11,000 |
| 2 1/2           | .25                  | .30   | .37   | .42   | .46   | .48   | .50   | .55   | .60   | .67   | .75   | .80   | .91   | .98   | 1.05  | 1.20  | 1.40             | 8,800  |
| 3               | .30                  | .38   | .45   | .50   | .55   | .58   | .60   | .65   | .70   | .78   | .85   | .95   | 1.05  | 1.15  | 1.25  | 1.45  | 1.65             | 7,400  |
| 3 1/2           | .30                  | .38   | .45   | .50   | .55   | .58   | .60   | .65   | .70   | .78   | .85   | .95   | 1.05  | 1.15  | 1.25  | 1.45  | 1.65             | 7,400  |
| 4               | .30                  | .38   | .45   | .50   | .55   | .58   | .60   | .65   | .70   | .78   | .85   | .95   | 1.05  | 1.15  | 1.25  | 1.45  | 1.65             | 7,400  |
| 4               | .65                  | .70   | .75   | .80   | .85   | .90   | .95   | 1.10  | 1.30  | 1.50  | 1.65  | 1.80  | 2.00  | 2.15  | 2.35  | 2.70  | 3.05             | 5,500  |
| 5               | .85                  | .90   | .95   | 1.05  | 1.15  | 1.25  | 1.35  | 1.65  | 1.90  | 2.20  | 2.45  | 2.75  | 3.05  | 3.30  | 3.55  | 4.15  | 4.65             | 4,400  |
| 6               | 1.10                 | 1.20  | 1.25  | 1.45  | 1.60  | 1.80  | 1.95  | 2.35  | 2.75  | 3.15  | 3.55  | 3.95  | 4.33  | 4.75  | 5.15  | 5.95  | 6.75             | 3,700  |
| 7               | 1.35                 | 1.55  | 1.70  | 1.90  | 2.10  | 2.35  | 2.60  | 3.15  | 3.70  | 4.25  | 4.80  | 5.35  | 5.75  | 6.45  | 7.00  | 8.10  | 9.20             | 3,160  |
| 8               | 1.65                 | 1.90  | 2.15  | 2.45  | 2.75  | 3.05  | 3.35  | 4.05  | 4.80  | 5.50  | 6.25  | 6.95  | 7.65  | 8.35  | 9.10  | 10.50 | 12.00            | 2,750  |
| 9               | 2.00                 | 2.40  | 2.65  | 3.10  | 3.40  | 3.80  | 4.15  | 5.10  | 5.45  | 6.90  | 7.80  | 8.75  | 9.65  | 10.55 | 11.45 | 13.5  | 15.10            | 2,450  |
| 10              | 2.45                 | 2.80  | 3.25  | 3.70  | 4.15  | 4.65  | 5.10  | 6.25  | 7.40  | 8.50  | 9.60  | 10.70 | 11.85 | 12.90 | 14.05 | 16.30 | 18.55            | 2,200  |
| 12              | 3.60                 | 4.00  | 4.40  | 5.10  | 5.80  | 6.50  | 7.20  | 8.80  | 10.40 | 12.00 | 14.00 | 15.20 | 16.80 | 18.4  | 20.00 | 24.55 | 26.40            | 1,830  |

CARBORUNDUM was awarded both a Medal and a Diploma at the World's Columbian Exposition in recognition of its merits as an Abrasive, the hardness being greater than any other abrasive material.

The wheels are made with a vitrified bond, and pressed under hydraulic pressure. Those over three inches in diameter are turned up after firing. The same numbers are used to designate the degrees of fineness, as are used with Emery, and the wheels are made in seven degrees of hardness, marked SSS, SS, S, M, H, HH, HHH, from extremely soft to extremely hard.

In ordering, state diameter, thickness, hole, number and hardness.

Monongahela, Pa., U. S. A.

THE CARBORUNDUM COMPANY.

Hones, Slabs, Files.

Cut = This = Out.



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We build these machines complete with latest improvements also polishing wheels, tongs, dous, weights, shafting, belting, ventilating fans, gear-cutting, die blanks, etc., We do general repair work on jeweler's machinery.

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**CHIMING**  
AND  
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**HALL CLOCKS**

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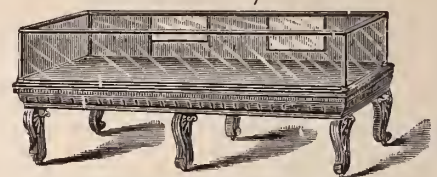
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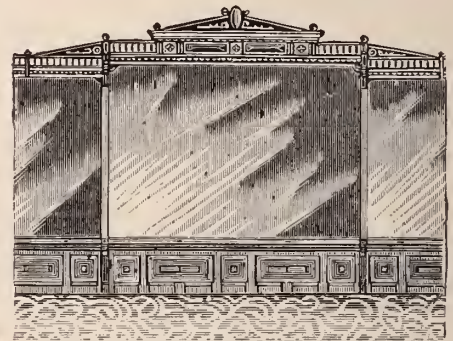


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Perpendicular Sliding Doors.



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Furnished with Improved Shelving and arranged for Electric Lighting.



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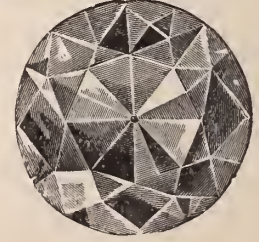
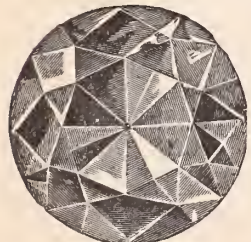
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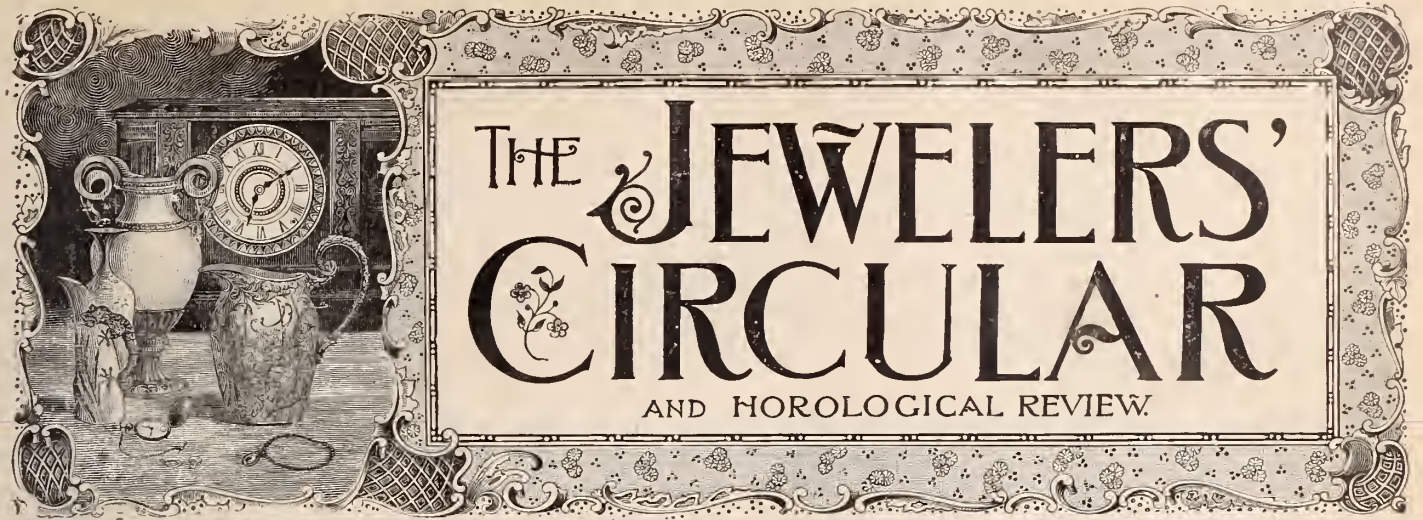


HIGHEST AWARD AT THE COLUMBIAN EXPOSITION, CHICAGO, 1893.

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THE JEWELERS' CIRCULAR

**DIAMONDS** Importers and Cutters. **L. & M. KAHN & CO.,** 172 Broadway, Cor. Maiden Lane, N. Y. **DIAMONDS**





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VOL. XXIX.

NEW YORK, WEDNESDAY, SEPT. 12, 1894.

No. 7.

### OLD ENGLISH DRINKING VESSELS IN THE BRITISH MUSEUM.

VERILY the silversmith's art of the present day is boundless in its expression! We see it in novelty, in reproduction, in revival; in silver *per se*, in combination

time, these being in the British Museum or owned by private collectors who prize their rare possessions above money.

First we note a collection of Cromwellian cavalier jugs and tankards, showing the familiar heroic figures of the time, in a

workmanship evinced is of the most perfect character, every detail of the original being reproduced in exact verisimilitude. The illustrations herewith show a jug and beaker in this style.

Again are a number of the peculiar copper loving cups and jugs of the same period, the pieces being formed of plates of copper riveted together. The repliques are entirely of earthenware, but the copper effect of the surface is perfect so as to deceive even



CROMWELLIAN CAVALIER JUG AND BEAKER.

with glass, in combination with pottery. In the last variety, the revival of the tankard has given a firm of silversmiths, Bachrach & Freedman, of New York and

London, an opportunity to attain to a high achievement in industrial art, in the reproduction of a series of famous old English jugs, loving cups and beakers, comparatively few of which exist at the present

brilliant tint, upon a background of deep Egyptian black, the figures being separated by gold panel work. The silversmith's work is evidenced about the rim. The whole body is of earthenware and the

trained eye. All the dents and abrasions and the verdigris about the rivets are accurate in the reproduction and help to carry out the deception. The famous Festog

(Continued on page 9.)



THE NEW TARIFF  
BILL MAKES THE  
DUTY ON

DIAMONDS.

25 Per Cent.

OUR STOCK HAS ALL  
BEEN IMPORTED  
UNDER THE OLD  
RATE OF

10 Per Cent.

AND WE SHALL GIVE  
OUR CUSTOMERS THE  
ADVANTAGE OF  
THE DIFFERENCE.

15 Per Cent.

IS WHAT YOU CAN  
SAVE BY ORDERING  
YOUR FALL STOCK  
NOW. OUR STOCK OF  
LOOSE AND MOUNTED  
STONES IS UNUSUALLY  
COMPLETE.

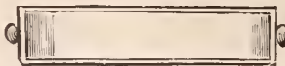
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MANUFACTURERS OF  
THE SMALLEST,  
THE THINNEST,  
THE NEATEST AND  
THE BEST

**SPLITS.**



10 Size.



10 1/2 Size.

SOLE AGENTS FOR

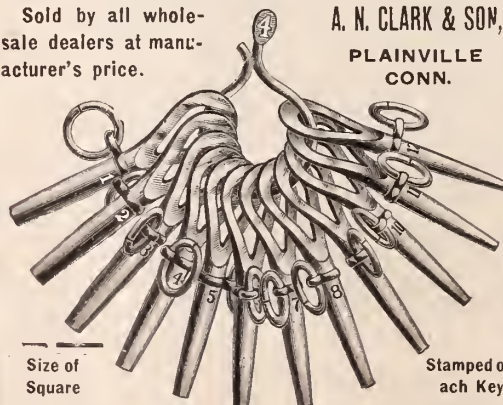
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Manufacturer of the Celebrated  
**LOOP WATCH KEY.**

The Best for the Price in the World.  
CROSBY'S JEWELING TOOLS IMPROVED.



Size of  
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Stamped on  
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Will quote royalty or price for the manuf: cturing of articles of real worth.



# LÉON J. GLAENZER & Co.,

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Novelties and Specialties in every Department.

Clocks, in Gilt and Porcelain, Enamel and Bronze Gilt Regulators and Traveling Clocks, Hall Clocks.

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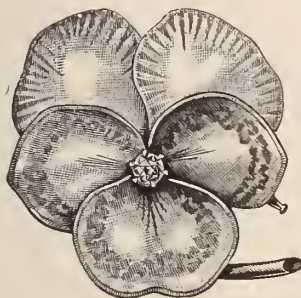
MANUFACTURERS OF

Gold, Variegated and Enameled Jewelry.

BLACK AND WHITE ENAMELED GOODS  
— A SPECIALTY. —

LACE PINS, SCARF PINS,  
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LINK BUTTONS AND STUDS,  
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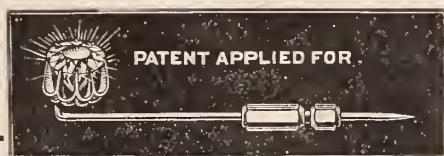


FACTORY:  
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### THE "SECURITY" SCARF PIN GUARD.

At a Small Cost Protects any Scarf Pin, or Ladies' Collar or Lace Pin from being Lost or Stolen.  
THE ONLY GUARD THAT CAN BE USED ON A LADIES' PIN.

SMALLEST,  
STRONGEST,  
CHEAPEST.



Gold Plate.

**85** C. Per Doz.  
To the Trade only  
RETAILS FOR 25c. EACH.  
1 Dozen on Card.

14-KT. SOLID GOLD, \$6.00 DOZ. SOLID SILVER, \$3.00 DOZ.  
Made with Steel Jaws closing by a single screw action, and is easily and quickly adjusted to any pin. For sale by all jobbers or the manufacturers.

**SECURITY M'F'G CO.,** 7 ASTOR HOUSE, BROADWAY, N. Y.  
SPECIAL DISCOUNT TO JOBBERS.



LATEST  
SILVER  
Belt Pins.

12 STYLES.

Holds the Belt  
Secure.

**CODDING BROS. & HEILBORN,**  
NORTH ATTLEBORO, MASS.

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— MANUFACTURER OF —

### Fine Cases and Trays

For JEWELRY, SILVERWARE, &c.  
SAMPLE CASES AND TRAYS FOR TRAVELERS.  
Fancy Hard Wood Chests for Silverware, &c.  
Linings, Cushions, Mounting, etc., for Silver Novelties.

10 MAIDEN LANE, NEW YORK.



### Some Inside Facts in Relation to the Watch Tool and Material Industry.

WASHINGTON, D. C., Sept. 6.—Among the documents on file in the committee room of the Senate Finance Committee, where the new tariff law had its birth, are letters received some time ago by the committee from manufacturers all over the country in response to Senator Voorhees' circular letter asking for information. These letters are full of meat and are of great interest to the trades they represent.

The Elgin Watch Spring Co., manufacturers of watch springs, Elgin, Ill., send this reply:

We have been running less than full time since January, 1892.

A specific duty of 50 per cent. is necessary to place domestic goods on a footing with foreign. The best goods are all hand-made, and we cannot compete with cheap foreign hand labor. Men will not work.

We are now out of business, and would certainly stay out if a cut of one third were made.

The domestic wholesale price of our goods is supposed to be from \$5 to \$6 per gross to cover importers' price. There has been no appreciable change since 1884.

There has been no discernible increase in competition. We can't get into the ring to find out how prices are manipulated.

We prefer specific duties because of the various classes of watch springs. Mainsprings are the most

difficult to manufacture.

Wages have been stationary during the last 12 months.

We cannot understand how European manufacturers, principally those in Germany and Switzerland, can hold our national trade against prices that only cover the cost of manufacturing here. Shut out importations of watch springs (nearly all being duplicates of American material) until home industries can hold their own against them.

There has been no increase normally in the price of living. As intelligence increases their desires are multiplied.

Space forbids that we should give a cause or remedy for the present depression.

Sheet steel of the finest quality is our raw material. We produce necessities; immigration has no effect on our business; ten per cent. of our labor is skilled.

We should stay out of the business if there was any reduction in duties on our goods.

Two-thirds of the goods used throughout the country are imported; we do not export.

The cost of manufacture since 1892 has remained the same.

We have tried to meet importers' prices by quoting prices just covering the cost of manufacturing.

On sheet steel we pay 25 per cent. ad valorem duty; raw material cuts no figure in our business, by reason of the labor required to finish our product.

There has been a slight reduction in wholesale prices since 1884.

We recommend less ad valorem duties upon articles where deception can be practiced.

As former president of the Elgin Watch Spring Co. (insolvent) I avail myself of the privilege of expressing my views as per request.

As far as our line of goods is concerned many thousands of dollars have been spent in this country in attempting to manufacture this line of goods for home consumption, the above named company being the last existing in this country as separate industry from watch manufacture, to succumb.

We are unable to touch the market. We believe this line of goods is brought in this country in vast quantities through under-valuation, there being many kinds of watch springs and watch mainsprings being the most difficult to manufacture. Cheap hand labor abroad, principally German and Swiss, is also an important factor, the best goods being hand-made, rendering it next to impossible to manufacture them at home. The writer has been connected with several concerns of this nature, meeting with unvarying defeat. Our factory, the only one that existed as an industry, is closed and will not be again opened, nor will there be any attempt made to revive the industry under a 25 per cent. protective duty.

Ninety per cent. of the cost of manufacture in this line is hand labor, and foreign prices for the same handicap us under the duty imposed.

Ninety per cent. of the goods consumed, outside of two watch factories, are imported. Give us a tariff that will shut out imported goods for five years and we assure you that the price will not increase, but the stimulation given domestic industries by the diversion of trade to home markets will give us a chance to invent means and appliances to meet cheap hand labor. One of the most encouraging problems that confronts manufacturers in a new line is that they must make their market and at the same time grow to formidable proportions to maintain themselves while absorbed in their efforts to cheapen productions. Few industries in this country have been able to enter

COLOSSAL AGGREGATION OF NOVELTIES  
NEW FEATURES CONSTANTLY BEING ADDED.

WAITE, THRESHER COMPANY  
PROVIDENCE R. I.







SHELL INDIVIDUAL SALT SPOON.



No. 2833. KNIFE HONE.

MAKERS OF HIGHEST GRADE

GOLD AND SILVER PLATE.

1880 BEST FLATWARE.

RICH CUT GLASS.



No. 6001 TAPE MEASURE.

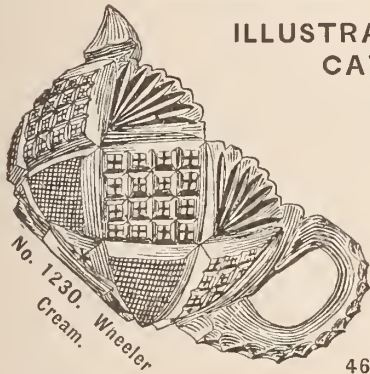
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Art Wares.

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FERD. FUCHS & BROS. SILVERSMITHS, MAKERS OF STERLING SILVERWARE, 808-810 Greenwich St., New York

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Send Rough Sketch or Model and I will tell you whether you can obtain a patent, WITHOUT CHARGE. Fifteen years' experience. Ample references. Address

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MEDALS AWARDED



AT WORLD'S FAIR, 1893.

Providence Shell Works, Providence, R. I. Correspondence Invited.

We sell to the legitimate Jewelry and Stationery trade only.



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CHOICE PAPERS

MAKERS OF

FINE STATIONERY

For Correspondence, Wedding and Business Use, handsomely boxed, specially suited to the Jewelry Trade.

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# R. WALLACE & SONS MFG. CO.

## SILVERSMITHS,

WALLINGFORD, - - - - - CONN.



NO. 30. CLOTHES BRUSH.

Trade Mark.



NO. 30. HAIR BRUSH.

(CUTS 2-3 SIZE.)

NEW YORK  
226 5TH AVENUE.

SAN FRANCISCO  
120 SUTTER STREET.

CHICAGO.  
86 WABASH AVENUE



the commercial world on a scale sufficiently large to overcome Europe's efforts to place her products here and succeed, unless a high tariff has been maintained upon the manufactured product for a period covering their early struggles.

J. H. Prndy & Co, Chicago, Ill., manufacturers and importers of watch materials and tools, say:

Goods are now lower than in 1881, 1890, or 1892.

Competition has been increased during the past four years.

We want a high tariff. Wages have been about the same as last year.

We also are importers of watch materials and tools, the duty on which is about 25 to 45 per cent. The goods are such as plyers, screw drivers and vises.

We think the cost has decreased on account of high tariff, as the manufacturers are protected in this country by high tariff.

Goods can not be manufactured in this country as cheap as abroad without putting our workmen on the same footing as German and English laborers, *i. e.*, to reduce our workmen's wages.

These goods never have been exported. They are generally sold on four months' time. We are purchasers.

We are under the impression that goods must be protected by high tariff so as to enable our manufacturers to pay decent wages and to insure an income for our Treasury.

John Stark, Wal'tham, Mass., manufacturer of watchmakers' tools, writes:

Our yearly amount and value of production from commencement of industry have been 150 watch makers' lathes, worth \$7,500; 60 machinists' bench lathes, valued at \$4,200.

Have run full time since starting business, (established 1862), but during the past eight months have been manufacturing principally in anticipation of better times.

We require an ad valorem duty of 50 per cent. in order to equalize the difference in cost of production.

In regard to reducing the rates of duty one-third, a reduction of fully one-third in cost would be necessary. Wholesale prices have been: 1884, \$67; 1892, \$50; 1894, \$40.

We have to compete with two new foreign and one American firm.

Manufacturing as many goods now as in 1892, but not upon orders simply in anticipation of a revival of business.

Wages have had a downward tendency during the past 12 months. The most of living of families of skilled workmen is from \$50 to \$60 a month; have no difficulty in construing the present law; cost of living is about the same as in 1890.

The constant attempted revision of the tariff is the cause of present depression.

The essential part of our production is labor. We use considerable cast iron, steel and brass, and our goods are necessities.

We pay the rate of five per cent. on loans; immigration does not affect us; nine tenths of our labor is skilled.

Reduction of duty on goods must be met by a reduction of wages.

We employ 15 men at from \$2.50 to \$3.50 per day, and they work 59 hours per week.

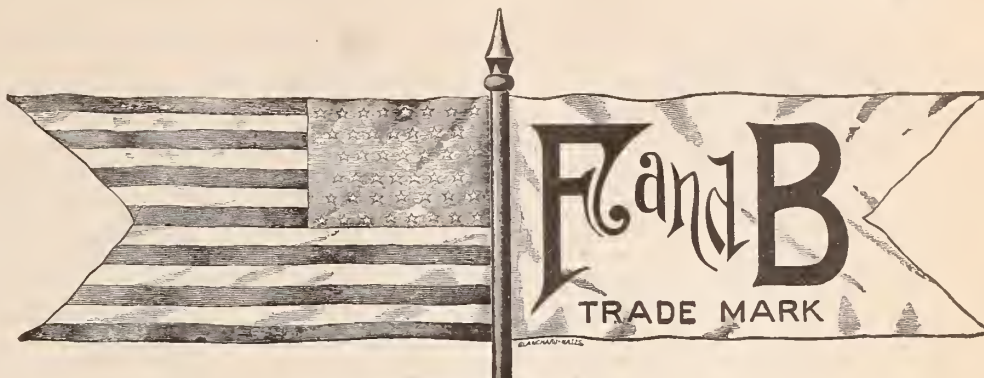
During the past year or two the Swiss have sent a large number of lathes into our market, necessitating a reduction in wholesale prices.

The cost of manufacture is the same as in 1883.

Selling prices since 1890 have decreased.

There would be necessity of duty with free raw material, because we pay 50 per cent. more than the foreign manufacturer.

W. P. Goodell, a jeweler of Elroy, Wis., a few days ago was found lying near the mill bridge at Elroy insensible and was taken to Reedsburg to be cared for. He had no money when found. The only injury was a sharp gash in his head. He has revived a little, but cannot speak. Foul play is feared.



**Chains**

Our new line of chains will assay 10 karat 1-10 gold. All gold soldered.

**American F. & B.**

**1-10 gold.**

**Watch Chains for Gentlemen**

These goods are of fine quality, and guaranteed to give satisfaction. Some recently added have sold far beyond expectation. They are made of heavy rolled plate in all sizes and patterns.

**Watch Chains for Ladies**

Our Victoria and Princess chains are neat and pretty. They are made in all bright, Roman and bright, platinum and bright gold, and have one or two charms.

|  |  |  |
|--|--|--|
| <p><b>Pins</b></p> <p>Our large line of lace and cuff pins comprise many desirable patterns in gold fronts engraved and trimmed. Also includes baby pins and scarf-pins.</p>   | <p><b>Charms</b></p> <p>This line is adapted to ladies' or gentlemen's chains, and includes a number of heart charms in Roman, bright and satin finish, with stones and without.</p>                         | <p><b>Hair Chain Mountings</b></p> <p>In solid gold and rolled plated. We are headquarters and make everything desirable in this line.</p>   |
| <p><b>"Mount Hope" Buttons</b></p> <p>These are superior to any button in the world. They are easy to put in and easy to take out of the cuff.</p>   | <p><b>Link Buttons</b></p> <p>This line has increased rapidly with us, and is very low in price, embracing all styles in Roman, chased, engraved and plain, with and without stones, and some in enamel.</p> | <p><b>Crosses</b></p> <p>We make four sizes of gold filled in plain, engraved and set with stones, and suitable for our neck chains.</p>   |
| <p><b>Bracelets</b></p> <p>We make a large stock of curb bracelets in five sizes, besides the graduated links, with padlocks and snaps, in chased and plain polished, Roman, rolled silver plate and sterling silver. Also padlocks with keys and a push snap.</p> | <p><b>Glove Buttoners</b></p> <p>We make the Interlocking and one with a twist handle, in gold rolled plate and silver rolled plate.</p>   | <p><b>Earrings</b></p> <p>This line includes many pretty patterns in gold fronts engraved, some with pretty trimmings and a small line of hoop drops.</p>  |
| <p><b>Sterling Silver and Solid Gold Sword Scarf Pins</b></p>  | <p><b>Neck Chains</b></p> <p>We make a variety of neck-chains in bright and Roman, with snaps.</p>   | <p><b>Sterling Silver Bracelets and Padlocks</b></p>   |
| <p><b>Gold Locket Engraved</b></p> <p>These lockets are also made of 10 karat gold throughout, with beautiful designs engraved thereon and the price is so low that they cannot fail to be in great demand.</p>  | <p><b>Gold Front Locket</b></p> <p>This line is very extensive. Many patterns are plain polished, others nicely engraved, with and without stones.</p>   | <p><b>Rollled-Plate Locket</b></p> <p>This line is almost endless, and consists of nearly every conceivable shape, size and style. Some are set with imitation diamonds, rubies and sapphires.</p> |
|   | <p><b>Gold Locket Set with Diamonds</b></p> <p>These lockets are made of 10 karat gold throughout and set with brilliant diamonds. They cannot be surpassed in finish or cheapness of price.</p>             |   |



No. 2 Sterling Silver Match Box and Cigar Cutter Combined.

**FOSTER & BAILEY, 100 Richmond St., PROVIDENCE, R. I.**





## Perfect Construction

— AND —

## SUPERIOR FINISH

MAKE OUR PRODUCTIONS OF  
HIGHEST GRADE.

JEWELERS and  
FANCY GOODS DEALERS

will find in our new line of

### Art Metal Goods

many articles specially adapted  
to their trade.



### The Finest Line of Banquet Lamps

EVER PRODUCED.

Fitted with the Celebrated "B. & H." Burner.

New and Attractive Designs and Finishes. Sure to be Ready Sellers.

We will send you our Little Book, giving more information, if you desire, and will be glad to have you visit our Salesrooms and see the Goods

## BRADLEY & HUBBARD MFG. CO.,

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26 PARK PLACE 710 BETZ BLD'G. 160 CONGRESS ST. 204 MASONIC TEMPLE  
TO 21 BARCLAY ST. FACTORIES AND OFFICES, MERIDEN, CONN.

## THE BOWDEN SEAMLESS RING

IS MADE ONLY BY

### J. B. BOWDEN & Co.,

Makers of Finger Rings of every Description.

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MANUFACTURING COMPANY,  
SILVERSMITHS,



Old English Coffee Spoon.

NEWBURYPORT,

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MASS.

## The Metal Worker's Art in France.

WORKS OF ART IN THE METALS SEEN AT THE SALONS—PRODUCTIONS BY HAEK, PEUREUX AND CHÉRET—GOLD AND SILVER TIPPET FASTENERS THE RAGE.

PARIS, France, Aug. 24.—Works of art exhibited at the annual *salons*, attract more and more attention from the public. At the salon of the Champ de Mars, is a wine pitcher by Charles Haek, in cut crystal, wrapped with distorted vine stalks with leaves and grapes starting from the base and running about the crystal in a very natural manner. A peasant girl stands on one of these stalks with a basket of grapes on her right shoulder; her left hand rests at the waist, the arm being akimbo in country fashion. Vine leaves falling over the basket connect it with the neck of the pitcher, the ensemble forming an original handle. An infant Bacchus stands on the cover.

A soup tureen by Francis Peureux is a most interesting piece. The outlines are at once graceful and well calculated not to interfere with practical use. The bowl is in the shape of a pumpkin, covered with cabbage leaves tightly drawn over it and slightly curling at the top. The handles are as follows: On one side we see a rustic shepherdess seated on a cabbage leaf and engaged in plucking one by one the petals of a rose, to find out according to ancient superstition, whether her love is returned; on the other side is a shepherd seated half nonchalantly; his right elbow leans against the rim of the bowl, his head is resting on his hand; a dog, in half relief, on the ground, looks wistfully at him. Near these two figures, whose costumes and attitudes are copied exactly from life, sheep are scattered, their relief gradually diminishing in the view. On the cover is a reaper seated on a sheaf of wheat, with his scythe near him. This man has evidently worked very hard; he is hungry and eats his soup with real pleasure. Around the cover are chased a ploughman at work and a harvest scene. The tureen rests on a turnip and onion, a potato and a carrot, the leaves of which spread up the bowl in a wild, natural manner. This piece is most remarkably worked and can bear a close inspection.

Chéret, one of those rare artists who can handle with the same mastery almost any substance, exhibits this year, besides a silver plated bronze vase, seven tin plates all different in style and bearing witness to his inexhaustible fancy. One of these plates has the shape of a geranium leaf, on which lies, sideways, a little girl engaged in painting the curly folds of the leaf. She holds in her left hand a tiny cup containing pigment.

Light colored tippets, very graceful in shape, are much worn. The collar is fastened by means of a chain provided at one end with a *barette* and at the other with a ball. The tighter the collar is fastened, the longer hangs the ball. These chains



are made of gold or silver. They generally are either in cable or trellis work. Some consist of narrow hexagonal plates finely enameled, and divided with vari-colored stones in cabochon. The bar or *barette* is variously worked, and may be adorned with gems. The ball is either in plain godrooned gold, or decorated with rows of tiny pearls or turquois. s running along each one of the godroons. It may also be faceted with a precious stone sunk in each facet. A great variety of pretty patterns in this line have been worn at fashionable seaside places such as Trouville, Boulogne, Paramé, Dieppe, etc.

A snake twisted into the shape of a bracelet is a familiar pattern; yet it may be so varied as to appear almost new. A simple yet curious design is formed of a large platina wire gradually diminishing in diameter towards the end or tail. The platina is deeply oxidized, with light touches. It has a soft, frosty appearance, which conveys the impression of the clamminess of a real snake. The head is a gathering of well faceted diamonds with two rubies to represent the eyes.

JASEUR.

**Brilliant Opening of R. Wallace & Sons Mfg. Co.'s Fine New Salesrooms.**

One of the most notable events in the trade last week was the opening of the new salesrooms of the R. Wallace & Sons Mfg Co., at 226 Fifth Ave., New York, which occurred Tuesday afternoon, Sept. 4th. From 4 o'clock until 6 o'clock P. M. the friends and patrons of the concern thronged the two floors of the new establishment where they were entertained with unstinted hospitality. On the second floor was a collation served by Terhune, champagne and cigars contributing toward making the occasion a memorable one.

The new salesrooms, whose opening the event signaled, are situated in a new building at 226 Fifth Ave., between 26th and 27th Sts., and are among the hand-somest of which the metropolis can boast. The first or ground floor is devoted exclusively to sterling silver, the offices being in the rear. The wall cases which line the sides, together with the office furniture and fixtures are of solid mahogany and the color combines harmoniously with the Nile green walls and cream ceiling. The second floor, similarly fitted up and connected with the first by a private passenger elevator, is devoted to the jobbing lines, samples and silver plated ware. On both floors the light and ventilation facilities are perfectly arranged. When necessary 238 electric lamps of 16 candle power each contribute toward illuminating the establishment. Electricity is also used in running the elevator and the buffing apparatus.

The establishment was entirely fitted up by B. & W. B. Smith, and illustrates the highest achievements in architectural woodworking. Among those who were present at the opening Tuesday were: Col. W. J. Leavenworth, treasurer of R. Wallace

& Sons Mfg. Co.; S. L. Barbour, of the Barbour Silver Co.; A. A. Webster, of A. A. Webster & Co.; W. P. Fogel, of the Rogers & Hamilton Co.; W. B. Smith, of B. & W. B. Smith; A. L. Healstead, John Barton, Jr., Mr. McDonald and many others. An artistic and appropriate souvenir consisting of a sterling silver a. d. coffee spoon was presented to each of the invited guests.

**Heavy Tax Payers in the City of Providence.**

PROVIDENCE, R. I., Sept. 8.—The revaluation of the real and personal estates in this city has just been completed by the Board of Assessors, from which it is found that the total valuation of real and personal estate is \$167,264,200, against \$159,812,560 in 1893, an increase of \$7,451,640, with a ratio of \$16 per \$1,000, the same as last year. Following is a list of persons, corporations and estates connected with the jewelry industry taxed for \$50,000 and upwards on record in the Assessors' Department:

|                                      |          |
|--------------------------------------|----------|
| John Austin .....                    | \$79,800 |
| Barton A. Ballou .....               | 80,000   |
| Nathan B. Barton .....               | 67,040   |
| William Blakely.....                 | 63,700   |
| Charles W. Bowen.....                | 73,300   |
| Brown & Sharpe Manufacturing Co..... | 709,480  |
| John M. Buffinton .....              | 60,420   |
| Caleb G. Burrows .....               | 176,460  |
| Burdon Seamless Filled Wire Co ..... | 60,600   |
| George B. Champlin .....             | 52,540   |
| Stanton B. Champlin.....             | 100,180  |
| Prescott O. Clarke.....              | 70,440   |
| William H. Crins.....                | 75,480   |
| Joseph P. Cory.....                  | 85,140   |
| Michael Fitzgerald.....              | 105,820  |
| James A. Foster.....                 | 87,360   |
| Theodore W. Foster.....              | 65,880   |
| Charles H. George.....               | 57,220   |
| Gorham Manufacturing Co.....         | 485,340  |
| William C. Greene.....               | 89,180   |
| Henry A. Hidden.....                 | 263,060  |
| Stern Hutchins.....                  | 57,440   |
| Charles F. Irons.....                | 51,760   |
| John C. Knowles.....                 | 131,900  |
| Kent & Stanley Co.....               | 295,200  |
| Berubit B. Lederer.....              | 75,660   |
| Sigmund L. Lederer.....              | 74,720   |
| Sylvester G. Martin.....             | 67,760   |
| Nicholson File Co.....               | 214,200  |
| Englehardt C. Ostby.....             | 50,000   |
| Lydia D. Owen.....                   | 2 0,360  |
| “ “ “ executrix Smith Owen.....      | 100,000  |
| John S. Palmer.....                  | 180,860  |
| Isaac M. Potter.....                 | 86,400   |
| Horace Remington.....                | 50,640   |
| Lucien Sharpe.....                   | 129,180  |
| John Shepard, Jr.....                | 366,160  |
| Gorham Thurber, estat.....           | 103,100  |
| Lorenzo Vaughn.....                  | 65,400   |
| William H. Waite.....                | 58,840   |
| Beriah Wall.....                     | 118,880  |
| Dutee Wilcox.....                    | 271,160  |
| George Wilkinson.....                | 57,880   |

The Oneida Silver Plating Co., Oneida, N. Y., are pushing the work on their building very fast. S. M. Moore, ex-treasurer of the Oswego Silver Metal Co., is president, and J. H. Nolan, of the same concern, will take the position of superintendent. Mr. Nolan told a reporter that they will start with a force of 15 men, running the number up to 75 in a short time, and have goods on the market by the middle of November.

**Old English Drinking Vessels in the British Museum.**

(Continued from page 1.)

ware of the time of Henry VIII., showing on the body a procession of festive persons, in relief, brings back visions of the Reformation and the glorious times of the Merry Monarch, while the rare leather loving cups, now perfectly reproduced in earthenware, make us feel the truth of one of their mottoes, "The smaller the drink, the cooler the blood, the clearer the head."

The manufacture of these pieces has been in line with a fad of Mr. Freedman, but they serve to potently illustrate the capabilities of his firm in the production of works that manifest high artistic instincts on the part of their manipulators.

**The Death of Amos Chaffee Barstow.**

PROVIDENCE, R. I., Sept. 6.—Amos Chaffee Barstow, one of the large stockholders and a director of the Gorham Mfg. Co., died at his residence, 12 Jackson St., yesterday afternoon, from the effects of a paralytic shock which prostrated him last Friday morning. He was born in this city April 30, 1813, and was the son of Nathaniel and Sophia (Chaffee) Barstow. He was descendant in the fifth generation of William Barstow, who, in 1636, settled in Denham, Mass. He received his education in the public schools until 17 years of age, when he attended a private school. He entered upon a mercantile career, before he was of age, with James Eames, whose daughter he soon afterwards married.

In the Fall of 1836 at the age of 23 years Mr. Barstow laid the foundation of the immense stove foundries which have become famous throughout this country. He was also interested in other large iron manufacturing interests. He occupied a prominent position in banking circles being president of the City National Bank from 1847 and director of several other banks. He was also president of the Providence Gas Co., and of the Butler Hospital for the insane. He was actively identified with other large public and manufacturing institutions and establishments.

He was throughout his life an earnest and active advocate of temperance principles and has filled many responsible and honorable public offices. He was several times a member of the State legislature and May, 1852, he was elected Mayor of this city.

**Meeting of the Kansas Retail Jewelers' Association.**

KANSAS CITY, Mo., Sept. 8.—The Retail Jewelers' Association of Kansas, a branch of the National Retail Jewelers' Association, will meet at the Midland Hotel here Thursday, Sept. 13. The meeting will be interesting by reason of the difference between this association and the Retail Jewelers' Association of the State of Kansas. The former was organized here May 28 last, and the latter in Topeka, June 27.



Nearly all the prominent retail jewelers in Kansas City belong to the organization effected here. J. C. Armstrong, Ottawa, Kan., is president, and Eugene G. E. Jaccard, of the E. Jaccard Watch and Jewelry Co., Kansas City, is secretary. The membership of the organization represents a buying capital of \$605,000, of which \$510,000 is in Missouri and \$96,000 in Kansas.

Newton Dexter presided at the organization meeting in Topeka. L. F. Cady, Eugene G. E. Jaccard, F. W. Meyer, C. E. Russell, Chas. H. Harsch and J. C. Armstrong, who went as representatives from Kansas City, were excluded from the meeting. Before being denied the privilege of taking part in the proceedings Mr. Armstrong said to the assembled jewelers that an organization had already been effected in Kansas City and that the State would not support two associations. He deprecated the forming of another association. A motion was made by someone that the members of the meeting and the craft of the State join the Retail Jewelers' Association of Kansas, organized in Kansas City. This motion was lost and the Kansas City members claim that a Topeka pawnbroker who sat in the meeting as a jeweler cast the deciding vote.

**An Official Railroad Watch Inspector Mistaken For a Train Robber.**

LOGANSPORT, Ind., Sept. 6.—Charles H. Church, a jeweler and business man, is

lying at his home here at the point of death with a crushed skull. Church is the official clock and watch adjuster of the Pennsylvania Railroad Co. Tuesday morning he went to Chicago to inspect the clocks of the company. In the evening he boarded a passenger train at the 49th St. crossing to return to Logansport. It being dark he got on the front end of the train, between the baggage cars, and was unable to get back into the coach.

At the Illinois Central crossing a United States marshal boarded the train, and finding Church there struck him five blows over the head with a heavy club. Church was then dragged from the train and taken to Dalton. The marshal refused to look at Church's passes and letters until a stranger stepped up, when his identity was established. Church was brought here yesterday. The Pennsylvania officials are investigating the outrage.

**Arnold Markowitz Wanted by the Chicago Authorities.**

CHICAGO, Ill., Sept. 8.—Arnold Markowitz, a diamond setter, formerly of New York, is wanted in Chicago for the theft of \$700 worth of diamonds from J. Milhening. The stones were taken by him from his box at the factory and Markowitz disappeared. He came from Vienna and had worked in New York previous to coming to Chicago two years ago. He had been employed by J. Milhening, 96 State St., the past five months.

Markowitz is 30 years old, about 5 feet 6 inches tall, dark, sickly complexion, smokes cigarettes, has full, bulging eyes, and eyebrows are lifted in conversation. He is very lame in the right leg and walks with a cane. A photograph of Markowitz is printed on page 20 of this issue.

**FUGITIVE MARKOWITZ BOBS UP IN PAUL JEANNE'S OFFICE.**

Arnold Markowitz, the diamond setter who is wanted for grand larceny in Chicago, Ill., appeared at the office of Paul Jeanne in the Bradley building, 18th St. and Fourth Ave., New York, on Aug. 30th looking for work. No employment was given him, however, as Markowitz had shown himself to be a poor workman when working for Mr. Jeanne some years ago. Markowitz said he had just come from Providence where he could find no work. He did not leave any address.

Last Wednesday Mr. Jeanne saw the picture of Markowitz and the notice offering a reward for his detection, which were published in THE CIRCULAR Sept. 3d. The reward was offered by J. Milhening, a manufacturing jeweler of Chicago, Ill., from whom Markowitz had stolen a number of diamonds. Mr. Jeanne sent a representative to THE CIRCULAR office to examine Markowitz's photograph and assure himself that his applicant for work and the fugitive were one and the same. He then notified



# RICE & HOCHSTER,

MANUFACTURERS OF

## Tortoise Shell Goods

No. 485 BROADWAY,  
NEW YORK.

TWO THOUSAND NEW DESIGNS.

*Spanish High Top Combs and Side Combs  
Our Specialty.*

MAGNIFICENT STERLING SILVER DEPOSIT  
HAIR ORNAMENTS.



Milhening, giving him the particulars of Markowitz's visit.

Detectives are now searching for the fugitive, who it is believed has skipped the country.

**The Terrible Holocaust in the Northwest.**

MINNEAPOLIS, Minn., Sept. 6.—It is reported that in the recent forest fires causing great loss of property and the death of about 500 persons in this State, X. Bone, a watchmaker, was burned to death, and that A. Bowen lost property valued at \$500. Both were residents of Hinckley, Minn.

**A SILVERWARE TRAVELER NARRATES HIS EXPERIENCES.**

HARTFORD, Conn., Sept. 5.—The following interesting letter descriptive of some thrilling experiences, was received to-day by the Wm. Rogers Mfg. Co., of this city:

ST. PAUL, Minn., Sept. 2, 1894.

*William Rogers Manufacturing Co., Hartford, Conn.:*

DEAR SIRS—Words cannot express the feelings of one who has passed through the terrible ordeal of fire, yesterday afternoon and night. Our train of six coaches was caught in the midst of a dense forest fire by a whirlwind of flames, cracking the windows and firing the cars in a thousand places at once, while we poor passengers were lying on the floor watching the sheets of flame over us as our train was being pushed backwards. The engineer was overcome by the intense heat three times during the short run of four miles, when he stopped us in a little marsh of stagnant water. We all then abandoned the cars and sought refuge in the slimy water, and preserved our lives by scooping holes for our bodies and using coats and petticoats to shield our heads from the steady downpour of fire for one hour and thirty minutes, when the wind shifted and kept us prisoners in the hole until 4 o'clock this (Sunday) morning. Your humble servant lost everything by the fire, as telegraphed from Rush City; both of your sample trunks, and all my clothes and grips, old order books, expense books, advance postals and business cards, only saving what I had on my back. As my eyes are in a very bad condition, occasioned by the scorching heat, and I am not able to keep them open, a friendly stranger from California has volunteered to write for me; and as I cannot see, and have no samples, I will go to Des Moines, Iowa, to-night, and remain there until you send me a new line of samples, and my eyesight returns. Trusting this will meet with your satisfaction, I am

Yours, the unfortunate,

A. H. CLINGER.

P. S.—There were over 500 lives lost in this fire; the railroad track was lined with bodies.

**The Death of William H. Kiefer.**

PHILADELPHIA, Pa., Sept. 8.—William H. Kiefer, of the well known firm of Kiefer & Deschamps, died at his residence, 3224 N. 15th St., on the 2d inst., of appendicitis, after an illness of two weeks. The funeral took place from St. Stephen's Roman Catholic Church, of which the deceased was an active member, on Thursday, last the interment being at New Cathedral Cemetery.

Mr. Kiefer was a very popular man in the jewelry trade and in social circles. He was born in Philadelphia in 1851, and after a good common school education learned his trade at the factory of Wm. F. Hernberger. He remained there several years, and then with Joseph H. Deschamps, started the jewelry manufacturing business at 926 Chestnut St., in 1883. In 1888 they removed

their establishment to the present quarters at 701 Chestnut St.

Mr. Kiefer was a domestic man and was very attentive to his wife and five children. He took very little part in political or public affairs.

**Inventory and Appraisal of the Stock of Queen & Co.**

PHILADELPHIA, Pa., Sept. 6.—Yesterday an inventory and appraisal of the assigned estate of Queen & Co., incorporated, was filed in the Court of Common Pleas. The assets are scheduled as follows:

Optical department, instruments for testing eyes, spectacles, eyeglasses, opera and field glasses, \$25,000; mathematical instruments, gauges, thermometers, etc., \$31,000; microscopical department, botanical and entomological goods, \$8,500; physical and electrical models and apparatus, \$20,000; lantern department, telescopes, magic lanterns, etc., \$1,500; photographic department, chemicals, devices and materials, \$4,000; chemical department, chemicals and glassware, \$9,000, and Filbert St. shop, engines, machinery and tools, \$5,000; making a total appraisal of \$104,000.

**SAMUEL L. FOX MAKES AN ASSIGNMENT.**

Samuel L. Fox, of Byrn Mawr, a member of the firm of Queen & Co., has made an assignment for the benefit of creditors to John W. Brown. The deed, which was filed yesterday, is dated Aug. 16 last, and conveys real estate in Philadelphia and Montgomery counties. Harriet B. Fox, the wife of the assignor, joins in the deed, barring her dower interest in her husband's real estate.

**Hunting for Pearls in the Streams of Indiana.**

INDIANAPOLIS, Ind., Sept. 7.—Recently there has been much said in the newspapers about Indiana pearls, and it is reported that many persons are now searching the creeks and rivers for the pearl-bearing mussels. Many years ago Prof. John Collet called attention to the fact that there were pearls to be found in the mussels of Indiana streams, especially in those of the lower Wabash, and indicated that some of the pearls would be of sufficient size and perfect enough in color to make them well worth the finding.

Twenty years ago the late Dr. Sampson, of New Harmony, a well-known naturalist and collector, exhibited a number of pearls he had found in the Wabash river, in Posey County. Edward Ducas, jeweler, of this city, has been buying Indiana pearls for two or three years, and now has 250 or more, though most of them are small in size, irregular in form, and imperfect in color.

"About a year ago," said he, "I had quite a number of fine Indiana pearls, which I sent to New York and sold for a good price. Some time ago a Swede came to me with a number of pearls to sell, and I bought them. He made a business of pearl hunting, and for several days was about here exploring the beds of Fall Creek and White River. No black pearls have been found in Indiana. Some have been found of a deep chocolate color, but too small to be worth much. I paid nearly \$200 for the pearls I sent to New York. Most of them were poor, though there were a few fine ones in the lot."

L. & CO. DIAMOND DISK MADE OF CARD BOARD.

PATENT APPLIED FOR.

WITH EXACT PERFORATIONS AS HERE INDICATED.

**LISSAUER & COMPANY**  
12 MAIDEN LANE, N. Y.  
IMPORTERS OF  
**DIAMONDS.**

PENDANTS, EARRINGS, BRACELETS, RINGS & STUDS, LACE PINS, LOCKETS.

MANUFACTURERS OF

DIAMOND JEWELRY.

GOODS SENT ON SELECTION.

L. & CO. DIAMOND DISK showing size of proportionately cut diamonds of different weights.

SENT FREE ON APPLICATION.

TO RESPONSIBLE RETAIL JEWELERS.





# SCISSORS STERLING SILVER MOUNTED.



- THE.....  
 "CONSTANCE."  
 "GIRTON."  
 "MELBA."  
 "TERRY."  
 "NYMPH."  
 "ROSE."  
 "CLARENDON."  
 "DUCHESS."  
 "EMPRESS."  
 "ROSEBERRY."  
 "MARGOT."  
 "BROOKE."  
 "REHAN."  
 "CRAVEN."  
 "NEWPORTE."  
 "MARLBORO."  
 "VICTORIA."  
 "MAY."

New Patterns for ensuing season.

Full Assortment of  
EMBROIDERY,  
LACE,  
SILK, AND  
MANICURE  
SIZES.

MELBA. TERRY CONSTANCE



Scent Bottles,  
Salt Jars,  
Cologne Bottles.



Large  
Variety of  
Patterns and Sizes.



ILLUSTRATED CATALOGUE OF NOVELTIES ON APPLICATION.

## BACHRACH & FREEDMAN,

CHICAGO:  
806 MASONIC TEMPLE.

SILVERSMITHS,

SAN FRANCISCO:  
230 KEARNEY STREET.

1 & 3 UNION SQUARE, NEW YORK.





# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

**THE JEWELERS' CIRCULAR PUB'G CO.,**  
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF  
JEWELERS, WATCHMAKERS, SILVERSMITHS,  
ELECTRO-PLATE MANUFACTURERS, AND ALL  
ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

## INFORMATION FOR SUBSCRIBERS.

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|--|-----------|
|  | PER ANNUM |
| United States and Canada, - - -          | \$2.00    |
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| Single Copies, - - - - -                 | .10       |

New subscribers can commence at any time.

Payments for THE CIRCULAR when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

In changing address always give the old as well as new one. Your name cannot be found on our books unless this is done.

We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at the expiration of the subscription. All such orders will be promptly acknowledged by mail.

The Courts have decided that all subscribers to journals a responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

Member of the American Trade Press Association

Vol. XXIX. Sept. 12, 1894. No 7.

**Bright Fall Trade Prospects.** FROM the trade in every section of the country come most favorable reports anent the present condition of business and the prospects for the Fall season. The encouraging reports are confined to no particular line, but are general. Factories generally are running on full time, in several cases the production being behind the orders on hand. Salesmen are having satisfactory trips, and buyers from all parts of the United States are flocking to the wholesale trade centers. The number of jewelry buyers in New York last week, as published in another portion of this number of THE CIRCULAR, has not been so large any week during the past year or more. Interviews with these buyers and merchants from other places west and south show the very general feeling of confidence and the signs of returning activity and prosperity which have sprung up everywhere

## TO ADVERTISERS :—

It is a natural commercial condition, particularly existing this year, that the jewelry trade in general aims to make the FALL SEASON as profitable as possible. Extensive yet judicious advertising is, during the Fall season, the most advantageous method for increasing the volume of business.

THE JEWELERS' CIRCULAR has in preparation a plan that will afford advertisers an unprecedented opportunity for effective Fall advertising. This plan consists of the issuing of

Sept. 19.  
Sept. 26.

FOUR SPECIAL FALL EDITIONS.

Oct. 3.  
Oct. 10.

covering the most propitious portion of the season for effective advertising. One SPECIAL FALL EDITION will be devoted mainly to the SILVERWARE interests; another, to the SILVER-PLATED WARE interests; another, to the BRIC-A-BRAC and ART GOODS interests; another to the CLOCK, JEWELRY and OPTICAL interests. All will be of equal value to the trade, and of equal importance as a medium to the advertisers. It is desirable that we receive copy at the earliest possible moment.

THE JEWELER'S CIRCULAR PUB. CO.

since the tariff question was put out of the way. Some features of this condition are noticeable. The importers of china and pottery particularly, are on a tidal wave of active business. Notwithstanding the delay at the Custom House nearly all the importers are busy opening new lines which are now being displayed. In some instances certain lines of goods are being purchased by the buyers for jewelry, china and fancy goods merchants almost as fast as they are opened. Altogether the horizon of a profitable Fall season in the jewelry trade seems visible to our mind's eye.

### Effective Meetings of Trade Organizations.

THE proceedings of some of our trade organizations are too often so insignificant in practical results that we take occasion to applaud two associations for their actions at meetings held last week in Chicago. The Chicago Jewelers' Association, besides acceding to the desire of the American Optical Jobbers' Association that both bodies co-operate in the matter of certain credits, made an excellent move in the passage of a resolution for the appointment of a committee of three to secure unanimity of action in the jewelry trade on early closing and the observance of holidays and half holidays. The American Horological Society, whose laudable objects are becoming more and more recognized throughout the trade, listened to a profound and instructive lecture on the American Watch, by H. E. Duncan, for the delivering of which the Society had previously arranged. The lecture, being very lengthy, appears only in part in this issue, the most interesting feature, the discourse on adjustment being selected. Both these meetings will produce permanent good. We would now be pleased to see some trade organization take up the matter of having enforced the sterling silver stamping acts passed by the New York and Massachusetts Legislatures. We consider this work well within the province of the National Retail Jewelers' Association.

IT is certainly a matter of remark that the "Mercantile Reform League" should select Tiffany & Co. as combatants on the subject of labor hours. This firm perhaps employ more highly paid mechanics, artist-artisans, salesmen, buyers and other workers than any other concern in New York. It is esteemed a piece of good fortune to find employment in their establishment and they have in some departments the only highly skilled artisans of the sort in the United States. As the "Mercantile Reform League" has no existence recognized by the authorities, and as their threats are anonymous, we are inclined to infer that the occurrence, as reported in last week's CIRCULAR, is a part of a scheme of a set of blackmailers.

### The Week in Brief.

PROPOSALS for furnishing the medals of award of the World's Columbian Exposition were opened by the Treasury Department—Favorable business reports are being received from the trade in all sections of the country—The inventory of the estate of Gurdon W. Hull, deceased, Wallingford, Conn., was returned to court—A. R. Patten, Tolland, Conn., had an exciting encounter with burglars—The store of G. Dietz, Guernerville, Cal., was burned out—The new New York salesrooms of R. Wallace & Sons Mfg. Co. were auspiciously opened—The store of J. D. Garland, Lake View, Mich., was burned out—W. S. and S. W. Mitts, Saginaw, Mich., filed chattel mortgages on their stock—The proprietor of the Columbus Memorial Building, Chicago, gave a banquet to the Chicago Jewelers' Association and others—The American Horological Institute held an interesting meeting—The death occurred of Aime Girard, president of the Roy Watch Case Co., New York—Herzog, Goldsmith & Frank, New York, will contest the duties placed upon diamonds by the collector at Buffalo, N. Y.—The Eastman Clock Co. have removed from Roxbury, Mass., to Melrose, Mass.—The death occurred of Prof. Helmholtz,



### New York Notes.

J. E. Jarck, Brooklyn, has given a bill of sale to J. J. Cohn, for \$1,100.

E. M. Gattle has filed a judgment for \$476.27 against Adolph L. Roeder.

H. F. Barrows, wife and family arrived from Europe last week on the *Germanic*.

Reed & Barton have entered a judgment for \$240.18 against Herman Clarke.

A judgment for \$26.65 has been entered against Henry Helmer in favor of E. A. Haldiman.

Frank Jeanne, with Wm. S. Hedges & Co., arrived home last Wednesday on the steamer *Lahn*.

The factory of the Dubois Watch Case Co., 26 Mortou St., Brooklyn, started up on full time Tuesday, Sept. 4th.

Durlach Bros. have satisfied the judgments for costs amounting to \$24.14, entered by B. Goldstein Aug. 30th.

The *Commercial Advertiser* of Sept. 3d contained a short note on the successful career of Chas. L. Tiffany, of Tiffany & Co.

George C. White, of Rogers & Brother, daughter and niece arrived from Europe Saturday night on the *Etruria*, all looking healthy and hearty.

Among the passengers who sailed for Europe last week were Hon. Isidor Straus, of L. Straus & Sons, on the *Paris*, and Edward Sussfeld, of Sussfeld, Lorsch & Co., on *La Normandie*.

Judgments against Wm. McK. Hoge were entered last week by J. K. P. Pine for \$783.11 and \$1,413.50, by United Shirt & Collar Co. for \$237.25 and by W. M. Ayers and others for \$312.76.

Among the visitors to THE CIRCULAR office last week were Edward J. Smith, buyer for Spaulding & Co., Chicago; and Goodman King, buyer for the Mermod & Jaccard Jewelry Co., St. Louis.

Antonio Azar Eretachy, who dropped dead suddenly, Aug. 31st, at his lodgings, 91 Washington St., was a Syrian jewelry agent, 75 years old. He had come to this city from New Orleans on his way to Tripoli.

Jos. W. Beacham and John Q. Stevens, of Rogers & Brother, received Monday from one of the firm's customers, E. A. Young, Camden, S. C., a box of delicious Scuppernong grapes, which were distributed among and enjoyed by the people in the office.

The creditors of the Umbrella Co. have been paid in full. Checks for their claims were mailed by the receivers last week. The company went into the hands of receivers on July 16, and their affairs have been settled in the unusually short time of seven weeks.

Frederick Wm. Barthman, Jr., son of Wm. Barthman, has been severely ill at his home, 632 Greene Ave., Brooklyn, suffering from typhoid fever. The illness caused his return from the White Mountains, Wednes-

day, and for the following few days his recovery seemed doubtful. He is now convalescent.

Joseph Deen, who says he is a diamond dealer, living at 357 E. 68th St. was badgered out of \$55 three weeks ago. Last week he charged Annie Murphy, of 223 E. 17th St., with being the perpetrator and caused her arrest. Deen is now looking for a man and another woman whom he charges with being accomplices.

D. Sheer, jeweler, complained to the police last week that he had been robbed. He said that on Friday a stranger walked into his store at 102 Bowery, and asked to see a gold initial ring. From the tray he selected one worth \$6, and then asked to be shown some diamond rings. When the clerk turned away to get them, the man fled from the store with the ring, and escaped.

On the application of Ch. H. Huhn & Bro. and other creditors, Judge Newberger, of the City Court, Saturday granted a motion for a receiver for Ben Tieber, of 77 Park Row, who was recently arrested for obtaining diamonds under false representations from Elias Pitzele, 82 Nassau St. Tieber, who is out on bail, is said to have skipped to Europe.

Chas. F. Wood & Co., 14 Maiden Lane, have begun suits in the United States Court to recover \$10,000 from the American Credit Indemnity Co. and \$5,000 from the Mercantile Credit Guarantee Co. The suits are to recover money lost by the firm through recent failures in the jewelry trade, the companies having contracted to insure against such losses.

Sebastian Lind, the young man who, as told in THE CIRCULAR last week, was arrested Aug. 27th, in the office of Clarence F. Pierce, 189 Broadway, on the charge of attempting to pass false checks, was up for trial at Special Sessions, Friday. None of the jewelers on whom the game had been tried except J. Donaldson, Jr., appeared to testify, and Lind was discharged.

Charles F. Hunt, aged 51 years, committed suicide Saturday night by shooting himself through the head at his home at 201 Lewis Ave., Brooklyn. He was said to be a silversmith employed in this city. He had been melancholy for some time. Mrs. Hunt can't account for the fatal melancholy from which her husband was suffering, as he had no domestic or business trouble, so far as is known. Besides the widow he leaves five children.

George Woodward, 17 years old, who says he is an actor, was charged with larceny in the Harlem Court last week by Joseph Michael, a jeweler at 2189 Third Ave. Michael claimed Woodward entered his store that morning and asked to see some jewelry. While looking it over he took two lockets and one ring, and started out of the store on a run. A policeman gave chase and he was caught. Justice Burke held Woodward in \$500 bail for trial.

Elias L. Glouskin, a jeweler of New

Haven, Conn., was on one of the Belt Line cars Labor Day bound for Peck Slip to take the boat for New Haven, when suddenly a couple of burly, roughly dressed men jumped aboard. While one tried to get Mr. Glouskin's watch the other grabbed Mr. Glouskin's watch chain. The latter was too quick for him and clung to the watch, although the robber got away with the chain and charm. Mr. Glouskin's first impulse was to chase them but he thought better of the idea and kept on to the boat.

Three cases of attempted smuggling were reported last week. Special Officers Hussey and Sullivan took from passengers on *La Bretagne* one pearl brooch, a diamond scarf pin, a diamond ring, six pairs of kid gloves, six umbrellas, and two parasols. Officers Brown and Donohue seized from a passenger on the *Friesland* a diamond ring, a diamond brooch, and a diamond scarf pin. From George Nicolay, a passenger on the *Lahn*, Wednesday, Officers Brown and Donohue seized a package of unset diamonds and pearls and about twenty meerschau pipes and cigar holders which were found concealed on his person.

The contract for furnishing a long service medal for the members of the National Guard will, it is said, be awarded to Tiffany & Co., as the design submitted by them has received almost unanimous approval from the officers who have examined it. The design is beautiful and appropriate and entirely different from the usual run of decorations. The medals are to be presented for 10, 15, 20, 25, and 30 years' service, and will be manufactured of solid 18 karat gold, gold and silver, silver and bronze, and bronze, according to length of service. The medal for thirty years will be set with brilliants, otherwise there is no difference in the design.

Chas. Fuerst and Henry Nussbaum, both 15 year old boys, were prisoners in the Tombs Police Court Thursday, charged with larceny and forgery. Nussbaum had attempted to get some watches from Adolph Goldsmith & Son, 38 Maiden Lane, claiming he was the son of a customer. The firm refused to give him the goods and as he went out it was noticed that he took some business cards from the rack. Upon the back of one of these he forged Goldsmith & Son's name to an order for three gold hunting cases, for watches. This he gave to Fuerst, who took it to the Roy Watch Case Co. The cases were delivered to him. Fuerst returned an hour or so later with one of the cases and another order for more cases of a different design. The order was written on plain note paper and he was told to get one with the firm's heading on it. One of the boys attempted to borrow a letter sheet from A. Goldsmith & Son, but Mr. Goldsmith, becoming suspicious, had both boys arrested. They then broke down and confessed the swindle, and also said that they had run away from their homes in Philadelphia. The boys were committed for trial in the care of Gerry Society.



# President Cleveland

... HAS ALLOWED ...

## THE NEW TARIFF BILL To Become a Law,

MAKING THE DUTY ON . . . .



**DIAMONDS**  
**25 PER CENT.**

In foreknowledge of this event, Mr. L. Tannenbaum, on his last trip, bought over FIVE TIMES his usual quantity of the finest Diamonds, Rubies, Sapphires, Emeralds, Opals, Pearls, and other Precious Stones and Melles, which he will continue to sell to the trade for the next six months, at prices governed by the old rate of 10 per cent. being thus a clear gain of

**15 PER CENT.**

to dealers who place orders NOW.

This is an Opportunity of a Lifetime. These Goods are the Finest and Cheapest in the Market To-Day.

**L. TANNENBAUM & Co.,**

Importers and Cutters of Diamonds and Precious Stones,  
COR. MAIDEN LANE & NASSAU ST., NEW YORK.



### Chicago Jewelers Dine and Admire Works of Art.

CHICAGO, Ill., Sept. 8.—Election of a new member, action on a resignation, and the passage of resolutions, with routine business, took up the regular monthly session of the Chicago Jewelers' Association Tuesday. The new member was the Waterbury Watch Co., the western office and salesrooms having just been opened here, and the resignation was that of Adolph Schwob, the watch importer. A request from the American Optical Jobbers' Association that certain work be done for them through the association was acceded to and marks a step forward in the organization and effectiveness of the optical association as regards the matter of credits.

An excellent move was a resolution passed for the appointment of a committee of three, to secure unanimity of action in the jewelry trade on early closing and the observance of holidays and half holidays. The following are the members of the new committee: C. H. Knights, H. F. Hahn and A. L. Sercomb. The attendance was the largest of any meeting ever held by the Association. At the close of the session an invitation was extended to the members, the tenants of the building and the press to partake of an informal lunch, H. J. Furber, the owner of the Columbus Memorial building, being the host of the occasion.

Lunch was laid in the adjoining room by Kinsley, and Gallagher furnished the floral decorations. The room itself, a marvel of beauty, was an intellectual feast to admirers of art. The long table down the center of the room was laden with benefits for the inner man and grace and beauty were added by the huge jardiniere and candelabra festooned and decorated with American Beauty roses forming the center and end pieces of the display. Conveniently near was the famous punch bowl brimming abundant with good cheer.

Lunch over, the guests roamed at will among the costly marbles surmounting pedestals throughout the room, and admired with eyes of connoisseurs the paintings by noted artists, hanging upon the walls. Art gems from Mr. Furber's collections were everywhere. Mother and Child by Carl Muller, a remarkable painting, and for which the owner refused an offer of \$25,000, occupied the place of honor on the south wall, flanked on one side by La Lune de Miel a gondola love scene by Lecompe du Noüy and a portrait by Hugues Merle and on the other by a portrait of a sad faced peasant child by Bouguereau, the Madonna and child, and a peasant girl by Bouchard. Works by W. F. Richards, H. A. Loop, Henry Mosler, A. Gisbert and T. L. Smith, and several panels and plaques of religious significance completed the mural decoration. The most notable of the marbles was the Wheel of Fortune, a large figure piece by Galli of Firenzi, while equally admired were the Fisher Boy, by Corotti, a veiled cupid, and a number of form modelings and busts.

In the Association assembly room Mr. Furber had placed his dining-room pieces, A Wild Boar and Deer, strong paintings by Costa, of Firenzi, a large picture 5x9 feet of a monk, by Castagnola, a sea view by Edward Moran, the companion pieces of Landing of Columbus and Columbus before Ferdinand and Isabella, by Paoletti, numerous smaller paintings, and a bronze mythological group by Gregoire.

The courtesies extended by Mr. Furber were highly appreciated by the large number, who availed of the occasion and the opinion overheard, "One feels better for having seen them," tersely sums up the views of the guests.

### The Memorial Tribute to Gurdon W. Hull.

CHICAGO, Ill., Sept. 10.—The memorial tribute of the Chicago Jewelers' Association on the death of Gurdon W. Hull, late of Simpson, Hall, Miller & Co., has been received from the binder and was forwarded to the family Friday. The volume is bound in black seal, appropriately inscribed, and contains a pen and ink portrait of Mr. Hull and the following sentiment, engrossed on heavy board:

IN MEMORIAM.

GURDON W. HULL.

CHICAGO JEWELERS' ASSOCIATION.

At a regular meeting of the Chicago Jewelers' Association held June 5 1891, the following resolutions were unanimously adopted:

We are again called upon to deplore the death of an associate, the chief officer of one of the constituent members of the association in the person of

GURDON W. HULL,

President of Simpson, Hall, Miller & Co.

WHEREAS, This association deems it a duty to place upon record its estimate of the personal and business worth of a departed associate and to extend to his bereaved family the full measure of its sympathy.

Resolved, That the Chicago Jewelers' Association has learned with profound regret of the sudden death of Mr. Gurdon W. Hull, who, by industry, good business sagacity and unquestioned uprightness of methods had richly earned the office of president of the great manufacturing industry with which he had for many years been prominently identified, though he had barely reached that distinction when the thread of life was sundered and his stalwart form

"Touched by the mortal finger of decay,  
Forthwith dissolving, crumbled into dust."

Resolved, That this association unites with his family and friends in paying due tribute of respect to his memory, especially extending sincere condolences to his doubly bereaved widow and daughter, to whom, while mourning the recent loss of the venerable head of their family, this new and crushing affliction has come, burdening their hearts with a double sorrow.

Resolved, That these resolutions be inscribed upon the records of the association and a copy properly engrossed be presented to the family of our departed friend.

BENJAMIN ALLEN,  
ALBERT L. SERCOMB,  
WM. M. ALISTER,  
GEO. M. WALLACE,  
GROVE SACKETT,

Committee.

M. A. MEAD, President.  
I. F. TALBOT, Secretary.

The volume is enclosed in an elegant black seal case and shows rich artistic pen work.

### Last Week's Arrivals.

**THE CIRCULAR** has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.

The following out-of-town dealers were registered in New York during the past week: W. Lowenstein, Memphis, Tenn., Marlborough H.; E. C. Hoyt, Stamford, Conn., Waldorf H.; E. O. Zadek, Mobile, Ala., St. Cloud H.; A. J. Lewis, (Shreve & Co.) San Francisco, Cal., Waldorf H.; A. Goldman, D. McCarthy & Sons, Syracuse, N. Y., Albert H.; L. Levy, Syracuse, N. Y., Metropolitan H.; F. E. Blake, W. B. Hall & Co., Bridgeport, Conn., Murray Hill H.; Mrs. J. C. Nourse, Woodward & Lathrop, Washington, D. C., St. Denis H.; C. Hasenohr, Domberg, Glick & Horner, Chicago, Ill., 96 Spring St.; J. P. Rule, D. McCarthy & Sons, Syracuse, N. Y., Imperial H.; G. Van Norman, Springfield, Mass., Grand Union H.; H.; N. B. Levy, Scranton, Pa., Metropolitan H.; J. C. Eberhardt, Dayton, O., Continental H.; C. J. Foster, Shreve & Co., San Francisco, Cal., Waldorf H.; L. C. Boshier, Richmond, Va., Imperial H.; W. Chapman, Norfolk, Va., St. Denis H.; C. F. Greenwood, Norfolk, Va., St. Stephen H.; S. Engle, Jr., Hazleton, Pa., St. Stephen H.; Mrs. Jerger, Thomasville, Ga., Marlborough H.; C. A. Scudder, Athens, Ga.; J. E. Pollard, Chester, Vt., Broadway Central H.; C. Merrill, Concord, N. H., Astor H.; B. Ginzberg, Boston, Mass., Normandie H.; M. King, Boston, Mass., Holland H.; L. Manheimer, Chicago, Ill., Murray Hill H.; E. L. Everett, Washington, D. C., Murray Hill H.; W. M. Birks, Montreal, Que., Astor H.; T. C. Tanke, Buffalo, N. Y., Imperial H.; P. H. Bettman, Chicago, Ill., Jefferson H.; M. Young, Chicago, Ill., Grand H.; J. Liberman, Philadelphia, Pa., Morton H.; D. F. Conover, Jr., Philadelphia, Pa., Murray Hill H.; G. Milhiser, Richmond, Va., Imperial H.; Goodman King, Mermod & Jaccard Jewelry Co., St. Louis, Mo., Waldorf H.; P. J. Girard, Milford, Pa., Union Square H.; H. Gautschi, Philadelphia, Pa., Everett H.; J. C. Schwartz, Philadelphia, Pa., Continental H.; R. W. Welsh, Baltimore, Md., Sturtevant H.; E. Stein, Chicago, Ill., Imperial H.; J. F. Snyder, Clearfield, Pa., Gilsey H.; M. Frank, New Haven, Conn., Devonshire H.; G. Illich, Jr., Albany, N. Y., New York H.; J. Mehmert, Cincinnati, O., Union Square H.; J. M. Epstein, Olean, N. Y., New York H.; G. T. Biggs, Pittsburgh, Pa., Astor H.; G. E. Goddard, Pittsburgh, Pa., St. James H.; E. A. Meckes, Cleveland, O., St. Denis H.; L. M. Knepfly, Dallas, Tex., Oriental H.; A. Newsalt, Dayton, O., Imperial H.; R. Harris, Washington, D. C., Marlboro H.; E. M. Timpane, Troy, N. Y., Park Ave. H.



**More Favorable Business Reports From Connecticut's Silver Plate Factories.**

NEW HAVEN, Conn., Sept. 6.—Business with the Connecticut silver plate manufactory is decidedly improving. At Simpson, Hall, Miller & Co.'s factories the employes in the sterling silver department worked all day Labor Day, business being pressing. The big factory has returned to nine hours' working time per day, owing to the very gratifying increase of business.

The business of the Silver Plate Cutlery Co., Shelton, is steadily on the increase. J. R. Brinsmade says that there was a very perceptible advance in the volume of business during the past week. Good orders are being received a month earlier than is common, and the revival will keep the works in full operation four days in the week.

The Middletown Plate Co. have several large orders on hand, and are employing a full force of help, with the prospect of working for some time, at least, six days, 60 hours a week. Other concerns are increasing their hours of work, and on the whole business has a much more encouraging outlook. Drummers report an increase of sales, with collections much better than they have been for some time.

On account of a pressure of orders R. Wallace & Sons Mfg. Co.'s factory ran on Monday, Labor Day, a fact that looks well for the Fall business.

**More Honors for Rice & Hochster from the World's Fair Authorities.**

In addition of other honors obtained at the World's Columbian Exposition, in the shape of a medal and diploma, Rice & Hochster's magnificent exhibit of tortoise shell goods was recognized by the Board of Lady Managers who sent the firm last week a special diploma of which the following is a copy:

THE COLUMBIAN EXPOSITION.

The Board of Lady Managers of the World's Columbian Exposition by virtue of the authority vested in it by an Act of Congress of the United States of America confer a diploma of honorable mention upon Ignatius Rice, a certificate having been filed with said board stating that by his skill as designer and expert artisan he assisted in the production and perfection of the exhibit of Rice & Hochster, New York, which was awarded a medal and diploma at the World's Columbian Exposition.

Witness our hand and seal this 13th day of August, 1894, in the city of Chicago.

BERTHA ANNIE PALMER,  
President of the Board of Lady Managers.  
VIRGINIA C. MEREDITH,  
Chairman of the Committee on Awards.  
GEO. R. DAVIS,  
Director General of the Columbian Exposition.

**Gurdon W. Hull's Estate Inventories over \$100,000.**

WALLINGFORD, CONN., Sept. 6.—The inventory of the estate of the late Gurdon W. Hull, as appraised by president Andrew Andrews, of Simpson, Hall, Miller & Co., and W. H. Newton, has been returned to Judge Fowler of the Probate Court.

The real estate amounts to \$10,500 and the personal to \$98,943.92, making a total of \$109,443.92. In the inventory there are 1,595 shares of Simpson, Hall, Miller & Co. stock valued at \$59,775; 240 shares of Simpson Nickel Co. stock, \$9,000; 10 shares First National Bank, \$1,050; 98 shares of Wallingford Gas Light Co., \$1,225; 80 shares Housatonic Mfg. Co., \$4,000; 35 shares American Building and Loan Association, of Minneapolis, Minn., \$2,625, and seven houses and land, \$8,800.

**Bids for Furnishing the World's Fair Medals of Award.**

WASHINGTON, D. C., Sept. 7.—The Treasury Department, on Sept. 5th, opened the following proposals for furnishing the blanks and striking in bronze 23,757 medals of award of the World's Columbian Exposition:

| BIDDERS.                   | PRICE EACH. | TOTAL.      |
|----------------------------|-------------|-------------|
| Wm. C. Frinck,             |             |             |
| Elizabeth, N. J.....       | \$3.40      | \$80,773.80 |
| Peter L. Krider, Co.       |             |             |
| Philadelphia, Pa.....      | 1.50        | 35,635.50   |
| Scovill Manufacturing Co., |             |             |
| Waterbury, Conn.....       | 0.926       | 22,000.00   |
| Gorham Manufacturing Co.,  |             |             |
| New York, N. Y.....        | 1.74        | 41,337 00   |

|                       |       |           |
|-----------------------|-------|-----------|
| Tiffany & Company,    |       |           |
| New York, N. Y.....   | 1.85  | 45,950.45 |
| George C. Howard,     |       |           |
| Philadelphia, Pa..... | 0.97  | 23,044.29 |
| Jos. K. Davison,      |       |           |
| Philadelphia, Pa..... | 1.149 | 27,300.00 |

The size of the medal will be three inches in diameter, the thickness on the edge of the same being seven thirty-seconds of an inch. Each medal is to be struck with a separate name, for which the successful bidder will be required to furnish steel inserts to go into the die, for striking the name on each medal. The medal is to be of copper, to be fire bronzed and restruck after bronzing and finished in an artistic and workmanlike manner. The dies required for the striking of the medals will be furnished by the mint of the United States at Philadelphia.

In another column of this issue is the advertisement of Queen & Co. on the subject of opera glasses. No other firm in the country carries the assortment of these goods that they do, and an offer from this house of a reduction of 25 per cent. means business. Samples will be sent to any responsible party calling for them.

**SPECIAL NOTICE.**

*To Retail Dealers in Watches:*

We beg to announce that we have purchased the entire assets of the Non-Magnetic Watch Co. of America, consisting of Paillard Non-Magnetic Watches and Watch Movements, Materials, Supplies, Office Furniture and Fixtures, United States and Foreign Patents, Rights and Trade Marks and all property whatsoever belonging to said company.

As this purchase was for *Cash*, and we are in legal possession of the entire property, it terminates a long train of unfortunate legal complications.

We shall continue the manufacture and sale of Paillard Non-Magnetic Watches and make for them a place in the market that will be permanent. The rapid growth of the use of electricity and the consequent destruction of watches by magnetic influence, make Non-Magnetic watches a necessity.

Paillard Non-Magnetic Watches are not only *non-magnetic*, but are *reliable timekeepers* as well and are guaranteed to *hold their rate*. They can be had from leading jobbers or from us direct. Price List furnished on application to legitimate retail jewelers only.

**A. C. SMITH WATCH CO.,**

**177 BROADWAY,**

**NEW YORK.**



THE PEOPLE WHO STAY UP TAKES ITS WAY

# WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

Chicago Office: Room 517, Inter-Ocean Building.

VOL. XXIX.

CHICAGO, WEDNESDAY, SEPT. 12, 1894.

No. 7.

## Chicago Notes.

### TRADE CONDITIONS.

Plated ware houses report that orders from far away points are coming in and that they are for liberal quantities.

Sterling silver is looking up nicely. New patterns are having liberal sales and regular patterns are having a wider distribution than for some months past. Collections in this line are quoted remarkably easy.

"Encouraging," "business is improving," "picking up," "orders are larger," etc., are the phrases heard which prove as stepping stone leading to a good Fall trade. There has set in a period of general revival and jobbers are actively preparing for a continued increase until the holidays. The houses reflect the increased activity and with shoulder to the wheel, the wide-awake manager will secure his full share. Every one feels the encouragement of present trade conditions and many pessimists are already acknowledging the recuperative power of the trade was greater than they thought. No special lines are to be noted in this increase, the improvement being general.

Manager Todd, Towle Mfg. Co., left Sept. 4th for the east to remain two weeks.

Colonel Moore, looking after the Dueber Co.'s interests in the courts here, returned to Canton, O., Wednesday.

Oscar Hirsch, son of A. Hirsch, is en route for New York from Genoa, Italy, after a five months' continental tour.

General Manager Schweizer, of the Ansonia Clock Co., spent the latter part of the past week at the Chicago office.

Charles F. Whiting, Crescent Watch Case Co., left for Cincinnati Wednesday on a business trip that will include the principal western cities.

J. W. Forsinger, general inspector of railway watches, was called to Centralia, Ill., on the Illinois Central, owing to the death of J. W. Bradford, inspector for his office at that point.

Mr. Loeb, manager of the Chicago office of the company, returned Monday from a flying visit of three days at the Wadsworth Watch Case Co.'s factory, Newport, Ky.

He reports the factory running full force and orders plentiful.

Monday week Charles F. Whiting, Chicago representative of the Crescent Watch Case Co., received a telegram announcing the sad news of the death of his father, at Orange, N. J., of apoplexy. Mr. Whiting, Sr., was a man who knew not illness previous to the fatal stroke.

J. W. Bradford, a jeweler and inspector of watches on the Illinois Central, at Centralia, Ill., died Saturday week at that city after an illness of but 10 days, of typhoid fever. Mr. Bradford was a young man not over 26 years, and was successful in business, due not only to a thorough acquaintance with the details of the jewelry business, but also, in large measure, to his cordial personality.

J. N. Mulford, Memphis, Tenn., now buying in this city, says a letter from his cashier informs him that business for each week exceeds that of the previous week and is also greater than the corresponding week of last year. "Farmers in our section of the south are diversifying their crops," said Mr. Mulford, "and all crops are enormous. We look forward to a large business and the south feels easy in many ways. Hard times are only a memory with us now."

Elizabeth A. Mead, the mother of M. A. Mead, of this city, died Sunday week at the home of a married daughter in Meriden, Conn., from a general decline incident to advanced age, Mrs. Mead having two years since passed the allotted age of three score years and ten. She was a remarkable woman. Well read, strong mentally up to the last and keenly alive to the progressiveness of the times, her sunny disposition made her the kind friend of all with whom she came in contact.

Charles Alfred Denne, for 15 years in the employ of Simpson, Hall, Miller & Co., for the past ten years as chief bill clerk for the Chicago house, died Sept. 3d of bronchial asthma. The illness was a short one, caused by a cold contracted during his recent vacation. He was a native of Canada and a widow and daughter of seven years survive him. Members of the office force of Simpson, Hall, Miller & Co. acted as pallbearers at the funeral and contributed a handsome floral lyre. A beautiful anchor in flowers was the tribute of the firm.

Buyers in town last week were: J. N. Mulford, Memphis, Tenn.; H. R. Williams, Cambridge, O.; Zi Riley, Champaign, Ill.; A. F. Zimmerman, Warrensburg, O.; Mr. Smyth, Smyth & Lawrence, Elgin, Ill.; E. A. Buder and daughter, Cairo, Ill.; J. Bodenschatz, Lamont, Ill.; G. S. Bander, Elburn, Ill.; Geo. F. Beach, Valparaiso, Ind.; G. T. Frazee, Osage, Ia.; E. Munson, Mendota, Ill.; Gleason & Morrill, Clifton, Ill.; Albert Miller, Dundee, Ill.; F. W. Moore, Maywood, Ill.; P. Pfeffer, Lamont, Ill.

### Dominick & Haff Will Supply the Silver Service to the "Cincinnati."

CINCINNATI, O., Sept. 8.—After two years of anticipation the committee on awarding the contract for the silver service that is to be the present of the city to the new cruiser *Cincinnati*, held its most important session yesterday afternoon in the office of the Mayor, and accepted one of the three designs submitted by Clemens Hellebush.

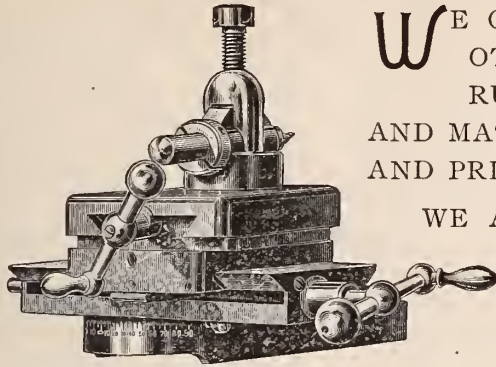
The committee was very much pleased with one of the three sets offered by Mr. Hellebush, and accepted it in preference to all others. The service selected includes a punch bowl and two fruit dishes, and two or three other pieces will be added later, which have not yet been determined upon. The bowl proper will be upon a base of fancy sea shells, and the figures of dolphins will serve as handles. It will be made one-third larger than it was specified in the design, but the fruit dishes will be of the dimensions designed. The bowl will weigh about 350 ounces and the dishes 100 ounces. The inscriptions on the drawing are subject to change, but will be about as presented.

The firms of Duhme Co., F. R. Herschede, A. & J. Plaut, Clemens Oskamp and Oskamp, Nolting & Co., as well as the successful firm, each submitted competitive designs. The services proposed were, without exception, elaborate and beautiful.

Not all the money necessary to purchase the service has been raised as yet. There has been collected the sum of \$3,300, and more is being solicited. The service will be manufactured by Dominick & Haff, New York, whose representative, Richard Wood, was in the city yesterday. The work is to be completed by Jan. 1, 1885, and will be commenced at once.



# TOOL AND MATERIAL DEPARTMENT.



WE OFFER GREATER ADVANTAGES IN THIS LINE THAN ANY OTHER HOUSE IN THE UNITED STATES. A CAREFUL PERUSAL OF OUR NEW ILLUSTRATED CATALOGUE OF TOOLS AND MATERIALS WILL DEMONSTRATE THIS FACT WHEN QUALITY AND PRICE ARE CONSIDERED.

WE ALSO ISSUE (FOR THE TRADE ONLY) A COMPLETE ILLUSTRATED CATALOGUE OF WATCHES, DIAMONDS, JEWELRY, CLOCKS AND SILVERWARE. ANY JEWELER WHO HAS NOT RECEIVED A COPY, WILL BE SUPPLIED ON APPLICATION.

## BENJ. ALLEN & CO.,

141 and 143 State Street, - - - CHICAGO, ILL.

### 17 Jewel Dueber-Hampden Watches

ARE THE MOST RELIABLE WATCHES MADE.

A FULL LINE OF DUEBER CASES AND HAMPDEN MOVEMENT.

Write for New Price List

**Brethauer Watch and Jewelry Co.,** Special Agents,  
71 WASHINGTON ST., CHICAGO, ILLS.

### THE PLANCHAMP & BECKER CO.

Makers and Repairers of

### WATCH CASES,

Gold and Silver Plating—

— of Watch Cases a Specialty.

UNEXCELLED FACILITIES.

\$3 and 65 East Washington St., Chicago.

### PARSONS & SCHOOL

—FOR—

### WATCHMAKERS,

PEORIA, - - - ILL.

Send for Circular and Terms.

### PARSONS & CO.

### BOLSTAD MFG. AND PLATING CO.,

(H. E. BOLSTAD, PRES.)

WATCH CASE MAKERS, REPAIRERS, PLATERS.

PLATED INLAYING ON CASES.

BEST WORK. BEST WORKMEN.

170 MADISON ST., - CHICAGO.



## GIBSON HOUSE,

CINCINNATI, OHIO.

ABSOLUTELY FIRST-CLASS AMERICAN PLAN HOTEL.

\$3.00 PER DAY.

Extra Charge for Parlors and Rooms with Bath attached. The unequalled advantages in central location, liberal management, modern appointments, experienced service and perfect cuisine, have permanently established the Gibson House as The Most Popular First-Class Hotel in Cincinnati,

AMPLE VAULTS FOR THE PROTECTION OF VALUABLES.

### THE GIBSON HOUSE CO.,

H B DUNBAR

President and Manager.

## Jewelers' Auctioneer.



### NEVER A FAILURE.

References from over 300 Wholesale and Retail Jewelers in all parts of the country. Profits Guaranteed. Correspondence Confidential. Write for terms and details.

501 MASONIC TEMPLE,  
CHICAGO.

SEND FOR IT.

# Our Salesman == 1895

WILL BE OUT SOON--JEWELERS ONLY--GET IT!

KEEP IT OPEN ON YOUR COUNTER.  
**IT WILL PAY YOUR RENT.**

It's more complete than ever, AND OUR PRICES? well, that's our strong hold—a regular TRADE-GETTER.

To sell goods cheap you must buy them right; that is why we sell so cheap.

Costs You Nothing.

Send your name and address and we will express you copy prepaid.

F. M. Sproehle & Co.,

Wholesale Jewelers,

103 State Street, Chicago.

Columbus Memorial Bldg.



### Minneapolis and St. Paul.

Weld & Sons last week removed from their old quarters at 514 Nicollet Ave. into 518, same street, and are now in possession of one of the finest stores on the avenue.

C. S. Hume, formerly of Hume & Sons, Detroit, Minn., who a short time ago started in business at White Earth, Minn., has gone back to the former place and has established himself in business there.

J. Plummer, a watchmaker recently arrested for embezzlement at the instance of A. E. Paegel, jeweler, Minneapolis, and whose trial was set for Aug. 30th, was released from custody, the case being dismissed, the complainant withdrawing the charges.

Out-of-town jewelers visiting the Twin Cities the past week were: E. C. Bennett, Red Wing, Minn., A. Pearlman, Washburn, Wis., A. W. Oehl, Sauk Center, Minn.; Lucien Diacon, Chaska, Minn.; E. S. Houghton, Cannon Falls, Minn.; C. A. Schneider, Faribault, Minn.

Judge Russell, of the Hennepin County District Court at Minneapolis on the 5th filed a decision in the assignment of Arabella Donelson, doing business as the Donelson Jewelry Co. permitting all the creditors to participate in the distribution of assets without filing releases usually required.

Special notice was sent to the creditors of Frank Lueck, Minneapolis, on the 4th inst., notifying them to file claims on or before Oct. 1, in order to share in the distribution of \$1,144.70 balance in the hands of the assignee, after payment of expenses, which is to apply on liabilities amounting to \$10,939.03. A dividend of about 10½ cents will be declared. The assets were \$4,820.78 at the time of the failure.

### Indianapolis.

E. C. Miller and family have left for a trip to Old Point Comfort.

A half holiday was the rule with Indianapolis jewelers on Labor Day.

C. M. Hunnicutt, Rockville, Ind., was in the city last week looking for new goods.

C. L. Braman, Terre Haute, Ind., has returned from a business trip to New York.

Chas. W. Lauer just returned from a short sojourn at Put-in Bay, left for his Indiana territory in the interests of Baldwin, Miller & Co.

Ed. Kistner, at one time a jeweler in this city and afterwards a traveler for Louis Manheimer, Chicago, is now managing the fireworks in the scenic production of "Last Days of Pompeii."

Elliott Sims is back from a trip through Illinois for Heaton, Sims & Co. In comparing this trip with a similar trip last year Mr. Sims reports trade greatly improved and the future encouraging.

In a recent newspaper review of the business houses of the south side of Indianapolis flattering mention was made of I. C. Crane and H. H. Bishop. Mr. Crane has been in the jewelry business in Indianapolis since 1873 and is considered one of the prominent south side business men. Mr. Bishop is a member of the board of directors of the Retail Jewelers' Association of Indiana.

### Kansas City.

The Hart Jewelry and Loan Co. filed articles of incorporation a few days ago. The purpose is to carry on the jewelry and pawnbroking business. The capital stock is \$3,000, divided into 30 shares. Of these Carrie Cohen owns 15, Rebecca Hart three and Eleazer Hart, of Kansas City, two shares, and Philip Hart, of Harney Co., Kan., 10 shares.

The Streicher Jewelry Co. are making extensive alterations in their place of business, 1017 Main St. The entire front of the store has been taken out and replaced by one more modern. The company have also leased the room immediately above the store, to be used as a manufacturing department. The company will issue in a few days an extra-sized catalogue, especially for out-of-town trade.

T. W. Chambliss, Independence, Mo., was arrested some days ago on complaint of A. E. Smith, a jeweler in the Sheidley building, for stealing a \$300 pair of diamond earrings from a case. Chambliss was bound over to the Grand Jury in the sum of \$800.

### Cincinnati.

O. E. Bell has returned from a business trip in Kentucky.

A. J. Augustine, for the Duhme Co., is out sending in fair sales.

A. G. Schwab, just returned, says his firm had the best week's business this year.

W. A. Briasky, Charleston, W. Va., was in Cincinnati last week, accompanied by his wife.

Rudolf Jacobs went out on the road Monday. Samuel Kock has been making his first trip.

Alf. Hellebush has returned from his vacation and is just now interested in the Salina races.

L. Gutman and wife left Saturday for a three weeks' sojourn in the mountains of West Virginia.

J. C. Carter, of Home City, has the contract for the erection of the Hecla Clock Works, at Harrison.

J. E. Beck, Cumminsville, O., has sold his store to Jos. L. Schopp, who will continue business at the old stand.

Wm. Pfeuger, of Jos. Noterman & Co., just returned, reports very good trade. John Osthoff has just gone out.

The factory of the Wadsworth Watch Case Co., in Newport, is in active operations with 250 hands employed.

J. Witherell & Son, Parkersburgh, W. Va., are building a new store. They will have the finest jewelry building in that section.

John Holland and wife are in Columbus. The travelers for the John Holland Gold Pen Co., Messrs. Haslan and Wild, are on the road doing a fine business. The factory is busy and behind with orders.

### Buffalo.

Heintz Bros. are now running their factory full time for the first time in a year.

A. F. King has taken his family to Chicago, where they will remain until he returns from his trip through the north-west.

Fred. Morck, of Morck Bros., Warren, Pa., and party stopped over here on their return from a fishing trip in the north-west.

The following out-of-town buyers were here last week: J. W. Ware, Dunkirk, N. Y.; M. Jackson, of the Hoyt & Jackson Co., Norwalk, O.; Mr. Hixson, of Brown, Hixson & Son, Lockport, N. Y.

Fred King came home from Pittsburgh where he was taken ill. Though at first his complaint was grip, he is now down with typhoid fever, but at present writing is doing as well as can be expected.

## ARNOLD MARKOWITZ, <DIAMOND SETTER>



Wanted for Grand Larceny. Aug. 18th he took from his work-box the following diamonds:—1 Diamond 1¾ less 1-32 Tiffany Ring; 1 Diamond, 1½ 1-32 1-64 Tiffany Ring. 1 Diamond, ¾ less 1-32 Tiffany Ring. 1 Diamond ¾ 1-16 Tiffany Ring. 2 Diamonds set in 2 stone Ring, total weight 1¾. 2 Diamonds with Em. Doublet in 3 stone Ring 1½ karat.

Age, about 30 years. About 5 feet 7 in. in height. Weight, about 130 lbs. Very lame in right leg, walks with a cane; dark hair, pale complexion. Reward of \$50.00 for information leading to his arrest.

## J. MILHENING,

MANUFACTURING JEWELER,

96 STATE STREET, [CHICAGO, ILL.]

QUALITY IS THE STANDARD OF VALUE  
FOR WHICH WE COMPETE,

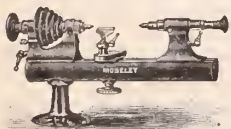
"THE MOSELEY."

"A Bread Winner" for the watchmaker. We furnish you good lathes and chucks, while the other fellow furnishes the wind.

MOSELEY & CO., Elgin, Ill.



No. 2 Moseley Wire Chuck has length, strength, accuracy.



One of the best of the very best.



**San Francisco.**

W. H. Hunt, the San José optician, was in town last week.

E. A. Phelps, of Phelps & Muller, is again in the east.

Henry L. Rothschild, of Rothschild & Hadenfeldt, is in southern California on business.

The firm of Jones & Davis have dissolved. J. B. Jones continues the business at 230 Kearney St., while Fred S. Davis will go on the road for Nordman Bros.

J. J. Rauer has brought suit against Louis Cohn, Jr., to recover a solitaire diamond valued at \$100, and a diamond pin valued at \$125, leased to Cohn by Julius Van Vliet.

C. Richardson, formerly of Richardson Bros., has entered the employ of Nordman Bros. This firm have added a clock department to their stock and now exhibit a handsome line of Ansonias.

John F. Lohse, a California pioneer, who left New York at the outbreak of the gold fever in 1849, died recently. He was formerly in the jewelry business but later became secretary of the California Powder Works.

Albert Hansen, Seattle, Wash., was in town a few days ago. He purchased the fixtures of Jos. Rosenberg, of the Art Jewelry Store, 938 Market St. Mr. Rosenberg has moved into the store at 7 Kearney St., formerly occupied by H. C. Ahlers.

The victims of the "Imperial Watch Co.," a fake watch club scheme, are numerous. The chief of police has just received another communication from a Los Angeles man, who was "done" to the tune of \$37, and is anxious to know the whereabouts of the "Company."

H. H. Borneman, jeweler, Reading Ave., Reading, Pa., held an auction last week.

**Pacific Coast Notes.**

H. O. Kipf, Riverside, Cal., has taken possession of a new store.

A. C. Mayers, Watsonville, Cal., has been in San Francisco buying goods.

Chas. Gregson, formerly with Allison & Son, Hollister, Cal., has gone to San Francisco.

The Northwest Interstate Exposition was opened on August 29, in Tacoma, Wash. Among the exhibits is an electro-plating machine in motion, by Geo. M. Mischke, of New York.

The town of Guerneville, Cal., was destroyed by fire some days ago. Jeweler G. Dietz, whose store lay in ashes, is quoted as saying: "All I have in the wide world is a pair of trousers, shirt and two shoes badly scorched, and I am hungry."

The jewelry store of Frederick F. Phelps in Galt, Cal., was robbed a few days ago during the absence of Phelps, when a number of gold and silver watches, rings and chains were carried away. Albert Rossles was arrested on suspicion and some of the stolen jewelry was found on him. He confessed to the crime and showed where he had hidden the rest of the property.

**Detroit.**

C. W. Warren, with Wright, Kay & Co., has returned from a two weeks' vacation.

William Matsche, representing Kuhn, Doerflinger & Co., New York, was in the city last week.

George Berrett purchased a stock of goods here last week and will start a jewelry store at Metamora, Mich.

W. W. Vosburgh, formerly of Three Rivers, Mich., has assumed control of his late father's business, at Allegan.

W. B. Gordon, traveling salesman for the Johnston Optical Co., is dangerously ill with an attack of typhoid fever.

J. H. Durando, formerly with J. A. Konetzka, North Baltimore, O., purchased goods here last week and will start a store in Dunkirk, Ind.

August Henning, the Michigan Ave. jeweler, who has been visiting relatives in Germany for the last two months, has returned to this city.

Edward F. Roehm was in Toronto last week attending the Great Priory of the Canadian Knights Templar. He is a member of Damascus Commandery, Detroit.

Eugene Deimel has a force of carpenters at work transforming the rear of his salesrooms into a separate apartment. He will shortly add a large line of hollow ware to his jobbing business.

A fire recently destroyed the business portion of Lake View, Mich. Among the losers were: J. D. Garland, jeweler, loss \$1,000, with no insurance; and Theodore Fostor, loss \$300, uninsured.

A rat got into the jewelry store of George Tripp, at Adrian, recently. The proprietors closed every means of egress and in the slaughter that followed about \$100 worth of goods was demolished.

Trade with the jobbers increased perceptibly last week and a better feeling prevails among the trade generally. Contracted credits, however, have not yet begun to expand. A large number of Michigan country jewelers were in the city last week purchasing Fall goods. Among them were: A. Howe, Wayne; George Hamilton, South Lyons; A. W. Kuldt, Lennox; John Morehouse, of Morehouse & Co., North Adams; R. Friday, New Baltimore; John Bates, New Haven; W. C. Mosher, Holly; E. Grimm, Mt. Clemens; J. P. Van Alstine, Morenci; and A. P. Lampert, Lansing.

**The Wadsworth Watch Case Co.**



Filled



Cases.



General Offices,  
NEWPORT, KY.

Chicago Office,  
COLUMBUS BUILDING.



## Fashions in Fall Jewelry and Silver Novelties.

A LADY'S RAMBLES AMONG THE JEWELERS.

Swords are more lavishly enriched than ever.

Butterflies with wings outspread in silver and silver gilt have been designed for veil pins.

New postal card racks of perforated silver are out. A receptacle for stamps is attached.

A new trunk tag is of silver gilt, with a dull green enameled wreath enclosing the space for the name.

Ring stands are found to be useful enough to tempt designers. The last is a hooped standard like a vigorous tendril with shoots to hold the rings.

The enameled wreath retains its place as a brooch. A choice example had the ends tied with a bow-knot of gems.

The small reading glass in a graceful gold frame with a lightly tinted handle is a pretty toy, and much prized before the period of the eyeglass has definitely arrived.

One of the prettiest chatelaine pins seen in many moons was made from two turtles and a snake. These were all of light gold tinged with slight iridescence and lightly powdered with gems.

None of the new watches are more to be admired than those of dead rough gold, finished with a raised design in light polished lines and perhaps radiating from a central stone. Such a watch is always in fashion.

Pearls are foremost among gems. Seed pearls are worked into round brooches with geometrical ornamentation. Large colored

jewels are in great vogue and designs are all intended to throw them into great prominence.

The union of platinum and gold in sleeve buttons increases in popularity. The latest novelty is bean shaped buttons with diagonal sections of gold and platinum. The line is marked by small sunken stones, and the buttons enclosed within a raised edge.

Small side combs are worth the jewelers consideration. A pretty design seen had a row of small stones set as if in connecting squares. Lightly raised gold tracery in amber combs is artistic. The present mode of hair dressing promises a continued use of these small side combs.

The latest novelty in rings is a large colored stone set with small diamonds. These diamonds do not necessarily surround the stone. They may merely accent the cutting, or suggest the frame work. This style affords a conspicuous ring, at comparatively small cost. Not only turquoises and opals are used in this manner, but all the varieties of topaz and other semi-precious stones. They have the merit of becomingness, and women find this as positive a value as intrinsic worth.

The shape of the fingers is a consideration in the buying of rings. Jewelers have to prepare for fingers of broad girth, and for narrow fingers, fingers long and fingers short. Stones such as turquoise are easily made to serve such purposes by lengthening their vertical lines, or widening their diameter. The line of the oval is also important. As an instance, was seen a turquoise pear shaped at either end, set in small diamonds, and designed to give length to broad, short fingers.

The display of silver belt buckles as the season wanes shows the great amount of fertility of invention and imagination that has been lavished on these conspicuous articles of feminine adornment. Many are worthy to go down as antiques of the future. One of these is made of blue enamel circles divided by silver lines, and in harmony with the blue serge costumes of the period. Another is a square of plain lustrous silver enclosing like a frame delicate 15th century perforated designs. A later novelty is a large crescent buckle of perforated raised work. Buckles in such designs will be handed down from generation to generation.

ELSIE BEE.

### Meeting of the Iowa Retail Jewelers' Association.

DES MOINES, Ia., Sept. 5.—The convention of the Iowa Retail Jewelers' Association will be held to-morrow. The association will meet in the Savery. It is a young organization but already has a large number of members and is quite prosperous.

The date is made for that named because of the fact that more of the members are naturally liable to be here than any other day, owing to to-morrow being Soldiers' Day.

## THE "ORIENT."

Made in Complete Line of Ounce Goods and Fancy Pieces.

Weights:

Tea Spoons, - 10 to 12 oz.

Dessert Spoons, 18 to 24 "

Dessert Forks, 18 to 24 "

Table Spoons, 24 to 32 "

Table Forks, 24 to 32 "

# ALVIN M'F'G CO.,

SILVERSMITHS,

4 MAIDEN LANE, NEW YORK.



CLARK & GEFER ENCO



FALL PATTERNS IN STERLING FLATWARE.

PART V.

**THE ORIENT.** IN the search for novelty in spoon design, ALVIN MFG. CO. the Alvin Mfg. Co., 4 Maiden Lane, New York, have been fortunate. Their new pattern, the *Orient*, is a complete and radical departure from all existing conceptions in flatware, and combines not only features that make it stand alone in the field, but also elements of the highest art possible in the working of silver into spoons and forks. The French and English schools of art have been avoided in this pattern, the designer's mind traveling to the far East for his ideas. This mental traveling was entered upon advisedly. The magnificent exhibits made by the Oriental nations at the World's Fair and at the Mid-Winter Fair, especially by the merchants of India, have left a more distinct and decided impress upon the artistic mind of the country than those of other nations, and this impress will increase, if indications are true. The richness of Indian art is universally recognized, and that its embodiment in silver ware of American manufacture may accord with American taste is amply proven by the *Orient* pattern in spoons. While the elements of Indian art have been drawn from in the decorative features, the entire *Orient* is suggested in the character of the outline of the handle which is smooth, snake-like and sinuous. The modulating effects do not in the least interfere with the qualities of utility. The beads are a prominent feature of the design, and their graduation and arrangement along the waving border, divided at intervals by the pretty foliations, produce an effect charming to the eye. The beads are sunk near the top to preserve the general smoothness of the handle. The panel at the top is convex and the continuing in-

terior portions gently undulate to the bowl, carrying out the sinuous treatment of the outlines. The ornamental tip is a variation of the shield near the center of the handle, its combination with the other details at the top being unusually pretty. The workmanship shown here is of the highest character. The back of the spoon is beautiful, finished in the same general manner as the front, with the excep-

tion that short wavy lines are substituted for the beads. The design terminates with a pretty floral effect at the bowl. The *Orient* has a light French oxide finish which brings out the play of light and shade. In the forks of this pattern the design runs over the breast. Altogether the Alvin Mfg. Co., we think, have been felicitous in the selection of their pattern and will enjoy a large measure of success with it.

LARGE QUANTITIES OF

**ROUGH**

Imported Duty Free

ENABLES US TO OFFER TO THE TRADE

**DIAMONDS**

Cut by us according to scientific principles, at prices far below imported goods of the same quality.

**OPPENHEIMER BROS. & VEITH,**

NEW YORK, 35 MAIDEN LANE.

AMSTERDAM, HOLLAND, 2 TULPSTRAAT. LONDON, ENGL., 27 HOLBORN VIADUCT

**CARBORUNDUM.**

Net Retail Price List of Carborundum Wheels.

ACHESON'S PATENT, February 28th, 1893.

| Di. m. in Inches | THICKNESS IN INCHES. |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       | Rev. per Minute. |        |
|------------------|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|------------------|--------|
|                  | 1/4                  | 3/8   | 1/2   | 5/8   | 3/4   | 7/8   | 1     | 1 1/4 | 1 1/2 | 1 3/4 | 2     | 2 1/4 | 2 1/2 | 2 3/4 | 3     | 3 1/2 |                  | 4      |
| 1                | \$.15                | \$.18 | \$.20 | \$.23 | \$.25 | \$.28 | \$.30 | \$.35 | \$.40 | \$.45 | \$.50 | \$.55 | \$.61 | \$.65 | \$.70 | \$.80 | \$.90            | 18,000 |
| 1 1/2            | .18                  | .22   | .25   | .28   | .31   | .33   | .35   | .40   | .45   | .50   | .56   | .62   | .67   | .73   | .78   | .90   | 1.00             | 14,000 |
| 2                | .21                  | .25   | .30   | .34   | .37   | .40   | .42   | .46   | .52   | .58   | .65   | .70   | .77   | .85   | .91   | 1.01  | 1.20             | 11,000 |
| 2 1/2            | .25                  | .30   | .37   | .42   | .46   | .48   | .50   | .55   | .60   | .67   | .75   | .80   | .91   | .98   | 1.05  | 1.20  | 1.40             | 8,800  |
| 3                | .30                  | .38   | .45   | .51   | .55   | .58   | .60   | .65   | .70   | .78   | .85   | .95   | 1.05  | 1.15  | 1.25  | 1.45  | 1.65             | 7,400  |
| 4                | .65                  | .70   | .75   | .80   | .85   | .90   | .95   | 1.10  | 1.30  | 1.50  | 1.65  | 1.80  | 2.00  | 2.15  | 2.35  | 2.70  | 3.05             | 5,500  |
| 5                | .85                  | .90   | .95   | 1.05  | 1.15  | 1.25  | 1.35  | 1.65  | 1.90  | 2.20  | 2.45  | 2.75  | 3.5   | 3.31  | 3.55  | 4.15  | 4.65             | 4,400  |
| 6                | 1.10                 | 1.20  | 1.25  | 1.45  | 1.60  | 1.80  | 1.95  | 2.31  | 2.75  | 3.15  | 3.55  | 3.95  | 4.33  | 4.75  | 5.15  | 5.95  | 6.75             | 3,700  |
| 7                | 1.35                 | 1.55  | 1.70  | 1.90  | 2.10  | 2.35  | 2.60  | 3.15  | 3.70  | 4.25  | 4.80  | 5.35  | 5.75  | 6.45  | 7.00  | 8.10  | 9.20             | 3,160  |
| 8                | 1.65                 | 1.90  | 2.15  | 2.45  | 2.75  | 3.05  | 3.35  | 4.05  | 4.80  | 5.50  | 6.25  | 6.95  | 7.65  | 8.35  | 9.10  | 10.50 | 12.00            | 2,750  |
| 9                | 2.00                 | 2.40  | 2.65  | 3.10  | 3.40  | 3.80  | 4.15  | 5.10  | 5.45  | 6.90  | 7.80  | 8.75  | 9.65  | 10.55 | 11.45 | 13.15 | 15.10            | 2,450  |
| 10               | 2.45                 | 2.80  | 3.25  | 3.70  | 4.15  | 4.65  | 5.00  | 6.25  | 7.40  | 8.50  | 9.60  | 10.70 | 11.85 | 12.90 | 14.05 | 16.30 | 18.55            | 2,200  |
| 12               | 3.60                 | 4.00  | 4.40  | 5.10  | 5.80  | 6.50  | 7.20  | 8.80  | 10.40 | 12.00 | 14.60 | 15.20 | 16.80 | 18.41 | 20.00 | 24.55 | 26.40            | 1,810  |

CARBORUNDUM was awarded both a Medal and a Diploma at the World's Columbian Exposition in recognition of its merits as an Abrasive, the hardness being greater than any other abrasive material. The wheels are made with a vitrified bond, and pressed under hydraulic pressure. Those over three inches in diameter are turned up after firing. The same numbers are used to designate the degrees of fineness, as are used with Emery, and the wheels are made in seven degrees of hardness, marked SSS, SS, S, M, H, HH, HHH, from extremely soft to extremely hard. In ordering, state diameter, thickness, hole, number and hardness.

Monongahela, Pa., U. S. A.

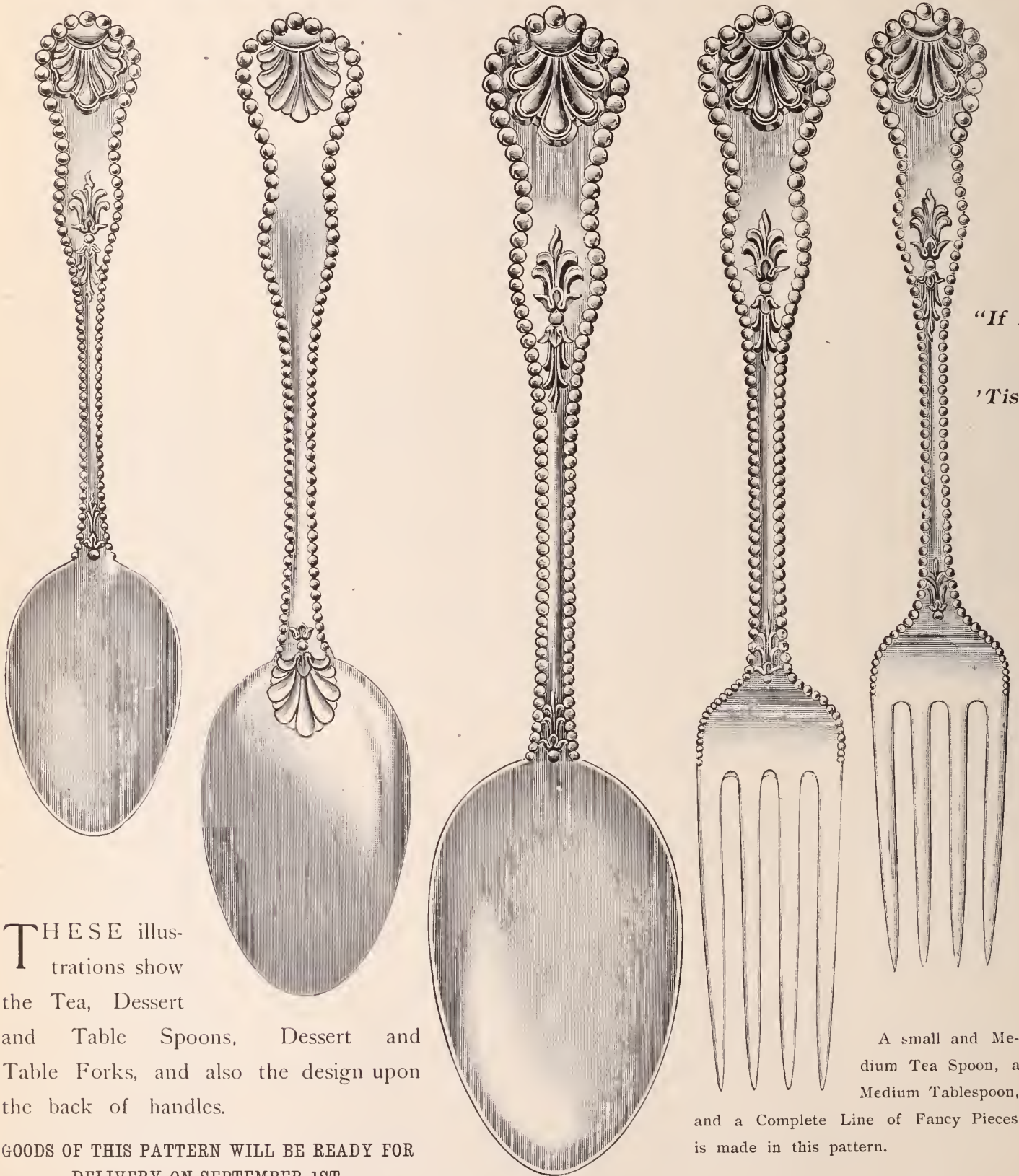
THE CARBORUNDUM COMPANY.

Hones, Slabs, Files.

Cut = This = Out.



# "CHARLES II."



*"If it be true  
wine  
'Tis true that  
patte*

THESE illustrations show the Tea, Dessert and Table Spoons, Dessert and Table Forks, and also the design upon the back of handles.

GOODS OF THIS PATTERN WILL BE READY FOR DELIVERY ON SEPTEMBER 1ST.

A small and Medium Tea Spoon, a Medium Tablespoon, and a Complete Line of Fancy Pieces is made in this pattern.

## Dominick & Haff,

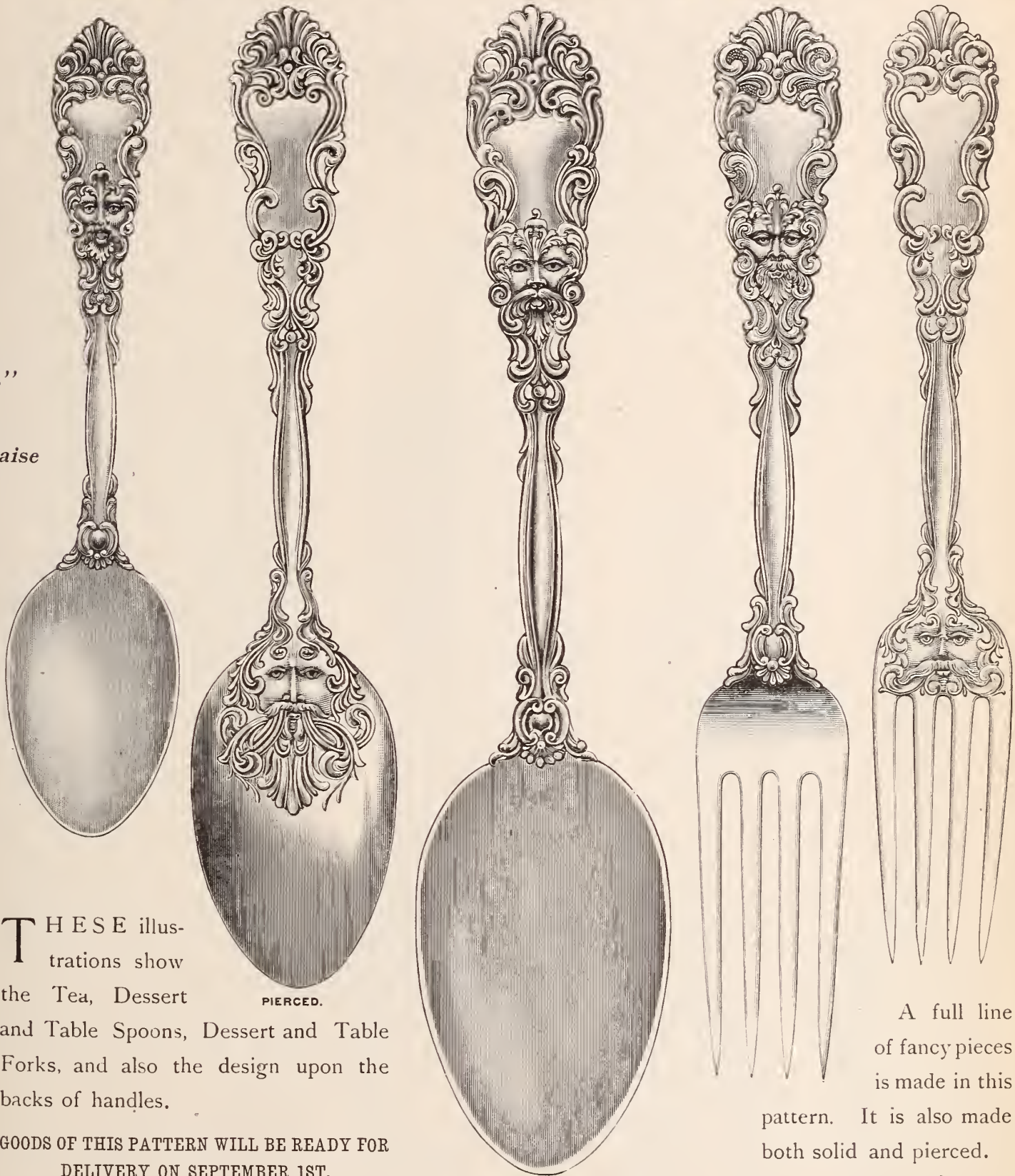
Makers of Wares in Sterling Silver,  
FOR THE TRADE ONLY.  
Broadway and Seventeenth St., Union Square, N. Y.

ESTABLISHED 1821.



# “RENAISSANCE”

That good  
does no bush,"  
a good  
needs no praise



PIERCED.

PIERCED.

THESE illustrations show the Tea, Dessert and Table Spoons, Dessert and Table Forks, and also the design upon the backs of handles.

GOODS OF THIS PATTERN WILL BE READY FOR DELIVERY ON SEPTEMBER 1ST.

A full line of fancy pieces is made in this pattern. It is also made both solid and pierced.

## Dominick & Haff,

Makers of Wares in Sterling Silver,  
FOR THE TRADE ONLY.  
Broadway and Seventeenth St., Union Square, N. Y.

ESTABLISHED 1821.



**Connecticut.**

Col. W. J. Leavenworth, Wallingford, has just been elected a delegate to the Connecticut Republican State Convention.

Work has resumed in every department of the New Haven Clock Co's works, New Haven, giving employment to 500 persons.

President George H. Wilcox, of the Meriden Britannia Co., left Aug. 31st to join a party at the Metabetchouan club's fishing grounds in Canada.

Robert H. Curtiss, president of the Meriden Silver Plate Co., Meriden, who has

been summering in Maine, returned home Wednesday last.

The marriage of Frank H. Cushing, secretary of the Meriden Silver Plate Co., Meriden, and Miss Hattie Morgan, of Ash-tabula, O., took place Sept. 5, at the bride's western home.

L. C. Call is home in Wallingford from a successful business trip spent in New England in the interests of Simpson, Hall, Miller & Co. Geo. D. Munson is home from a most satisfactory trip in the far west.

Notices are posted that the marine de-

partment of the Seth Thomas Clock Co., Thomaston, will run 10 hours a day, six days in the week, until further notice. This department has only been running four days a week.

President H. E. Biggins, of the Biggins-Rodgers Co., had a narrow escape in Wallingford Thursday morning from serious injury. His team collided with another one, throwing him out, so that he rolled under the horse. He was able to escape without any great damage being done.

John Manning, aged 35, a bookkeeper for the silver plate company in Naubuc, was killed by an electric car on the Glastonbury line near his home last Sunday evening. He was walking with his little girl and started to cross the track but stumbled and fell. The car could not be stopped and Manning's neck was broken and his skull fractured.

W. F. Rogers, N. Burton Rogers, Hervey Rogers, of Meriden, and Eugene Culver, of Middletown, nephews of the deceased lady were pall bearers at the funeral of Mrs. Julius W. Rogers, of Meriden, Sept. 4th. Among the floral offerings was a lovely crescent from C. Rogers & Bros.' silver plate manufactory. The deceased was 71 years of age. She left beside her husband, three children, Mrs. Gilbert Rogers, W. E. Rogers and A. G. Rogers, all of Meriden.

Burglars entered the jewelry store and post office of A. R. Patten, Tolland, last Sunday night. Mr. Patten lives over the store and about 2.15 o'clock was awakened by the alarm bell of the money till. The burglars went out of the front door just as Patten entered the back. Mr. Patten promptly fired at them and they returned the shot. The neighbors were aroused, but the robbers escaped in the darkness. They secured in all nearly \$200, about \$150 being post office money and the balance belonging to Mr. Patten. Entrance was made through a window in the back room. The robbery is supposed to have been the work of an expert safe locksmith.

A very convenient and comprehensive circular in the shape of four folding leaves, illustrating their latest and highly attractive pattern, the Flemish, has been just issued by Rogers & Brother, the manufacturers of the celebrated ★ Rogers & Bro. A1 brand of flatware. The folder illustrates 17 pieces of the pattern and contains a complete price list. The beauty of the Flemish, though spontaneous, increases in its expression the longer the pattern is examined. Every jeweler should have one of these circular, as the Flemish will prove one of the best sellers of the season.

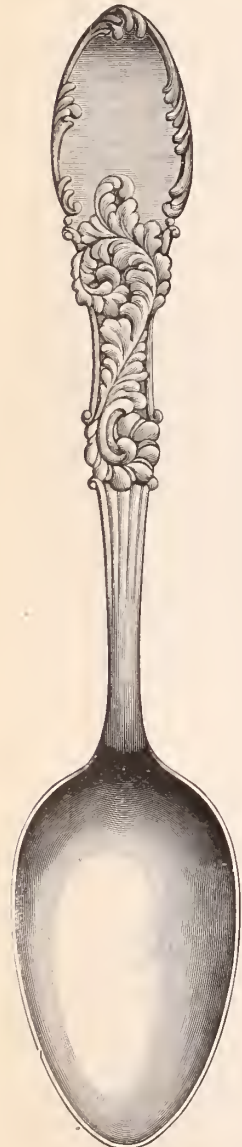
J. P. Johnson, proprietor of the jewelry store in the Great Northern hotel, Chicago, comes to the relief of the Pullman sufferers in a laudable way. The proceeds of the sale of a lot of rolled-plate jewelry exhibited in his show window will be converted to the relief fund.



## F. M. WHITING & CO.,

NORTH ATTLEBORO, MASS.

New York Office, 1128 Broadway, and 208 Fifth Avenue.



TYROLEAN.



DAMASCUS.

**Sterling Silver Hollow  
Ware, Flatware,  
Toilet Articles,  
Novelties,  
Etc.**

**WE HAVE ALWAYS  
SOMETHING NEW.**

**TWO POPULAR AND SALABLE PATTERNS.**

SEND FOR FOLDER ILLUSTRATING OUR MANY HANDSOME DESIGNS.



# .....THE..... CHRYSANTHEMUM

(DESIGN PATENTED.)

MADE IN COMPLETE LINES.



DESSERT FORK.  
FRONT.



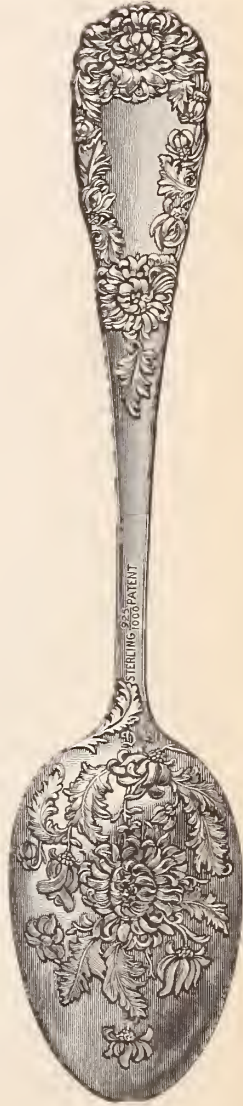
DESSERT FORK.  
BACK.



SUGAR SPOON.  
FRONT.



TEA SPOON.  
FRONT.



TEA SPOON.  
BACK.



## Wm. B. Durgin

DESIGNER AND MAKER OF

### Wares in Sterling Silver

ESTABLISHED 1853.

.....CONCORD, NEW HAMPSHIRE.



## MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan they are utilizing in the conduction of their business.

### Window Pictures.

WINDOW dressing has become an art, and like all other arts requires extensive study and practice before any degree of success can be obtained. Within our knowledge the art of show window dressing has nowhere attained a greater degree of perfection than in the large retail store of J. E. Caldwell & Co., Philadelphia, Pa. The show windows of this firm are never failing pictures that excite the mind and please the eye. Their decoration is placed entirely in the hands of Leon V. Garron, his suggestions and ideas for the beautiful designs displayed being entirely original.

A recent novelty of Mr. Garron's production, of fine statuary and jewels charmingly blended was noticed by the Philadelphia *Times* as follows: "Of the sights along Chestnut St. suggestive of the season one of the most beautiful and appropriate is the display in the show windows of James E. Caldwell & Co., the big jewelry firm. In the east window is a statue of Flora, the goddess of flowers, nine feet high, and of purest Carrara marble. It is the work of the celebrated Florentine sculptor, Lapini. The modeling is perfect, the pose delightfully buoyant, and the face becoming with a joyous smile. The attitude of the goddess indicates that she is tripping merrily over the earth, while at her feet clusters of beautiful flowers seem to pour out their votive offering of incense. Behind the goddess is placed a mirror, 12 feet high, beautifully framed in gilt; a larger mirror is placed at her side, before which stand exquisite scenes, filled with candles of purest wax; several pots of palms are placed in the rear of the goddess, on either side and in front. Surrounding

the whole, at a height of 9 feet and 12 feet depth, stands a screen, upholstered in satin damask of pink silk. Electroliers of 50 pink lights, the whole decorated and draped with 100 yards of pink brocaded silk and white Swiss mull, give a charming and bewildering effect.

"The west window is upholstered in white brocade satin curtains, whose purity of tone makes them a fitting background for the marble head of a young girl, life size, who smiles sweetly on the dove on her shoulder, as if disdainful to notice the exquisite gems of every description which are scattered around her and which are a mere suggestion of the vast store of triumphs of the jewelers' art inside this great establishment."

In the construction of these two windows, which were very elaborate and costly to produce, the firm were well pleased with the results and are staunch believers in the efficacy of displaying goods in an elaborate manner, especially in window dressing. The rule applies to all branches of business. An attractive window display pays well for all the time and trouble it costs to keep it up.

Mr. Garron has been with this firm for some years. Before his career with this house he was with a New York firm, where he served his apprenticeship and learned his art. He keeps his designs, some of which are very elaborate and filled with costly detail, on view only one week at a time.

### Seen in Jewelers' Windows.

THERE is on exhibition in the window of A. A. Poole's jewelry store, Washington, Pa., a horse shoe that was formerly worn by Nancy Hanks, the famous trotter.

The shoe belongs to Louis B. Mather, and was presented to him by Frank Doble, formerly of the Ethanmont farm, Washington, Pa., who is a brother of Bud Doble, Nancy Hank's driver.

Jeweler Henry R. Woodward, Norwich, Conn., has a live spotted adder on exhibition in his window. It is confined in a glass. It is about two feet in length. He also has just exhibited in the window a handsome tomato weighing 1½ pounds and 16½ inches in circumference.

Edward Moulton, jeweler, Worcester, Mass., shows in his window a collection of fac-similes of renowned historical diamonds, the Great Mogul, Koh-i-noor, (before and after), Regent or Pitt, Star of the South, Orloff, Shah, Piggott or Lottery of England, Florentine or Grand Duke of Tuscany, Nassac, Pacha of Egypt, Sancy, Polar Star and Blue Diamond of Hope.

### A Recent Effective Ad.

THE ad. below of J. P. Stevens & Bro., Atlanta, Ga., occupied 12 inches of a

## SEE THE POINT?



J. P. Stevens & Bro. Jewelers, sell fine goods cheaper than other do.

local newspaper, the "point" being much larger than that herewith. The effect was very unique.

A Hiawatha man is \$10 ahead of a gold brick scheme. He kept the fake borin s of real gold, and scared the bunco men out of town.—Kansas City *Star*.

## Charmilles Watches

are a novelty in construction—case and movement are one and the same—centre of case and top plate being one SOLID PIECE OF NICKEL thus adding great strength. The Stem-wind and Pendant Hand-Set mechanism has but nine pieces. It is simple and positive—no jumping of hands.

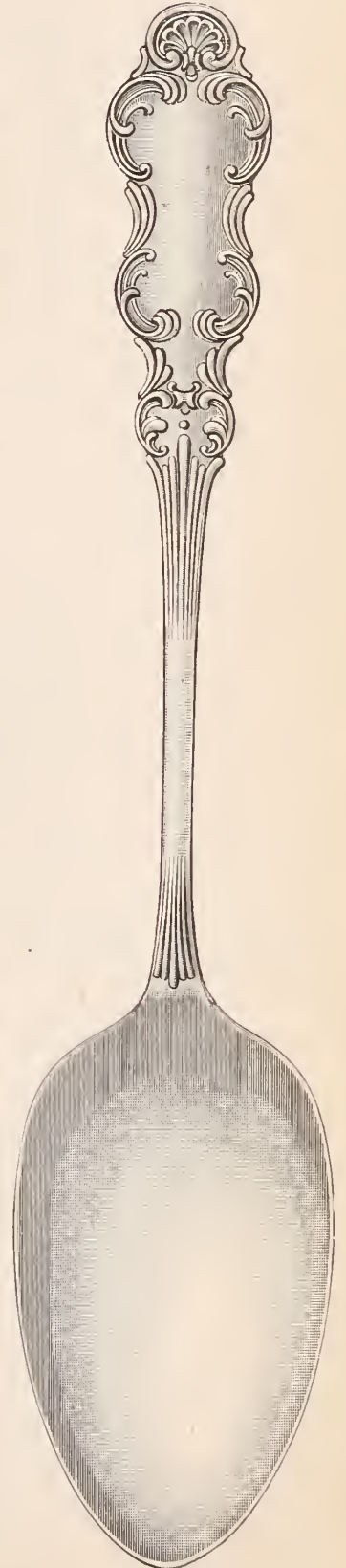
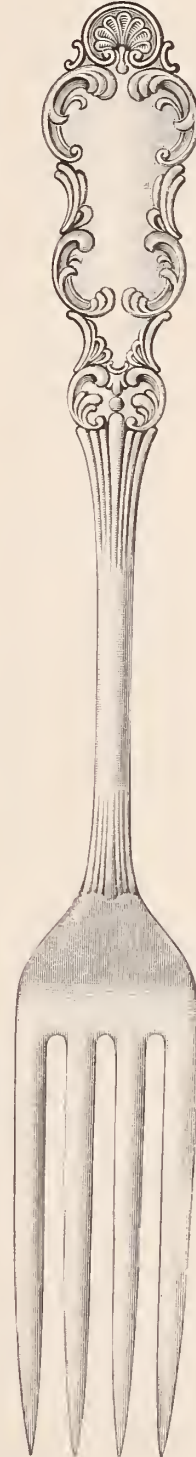
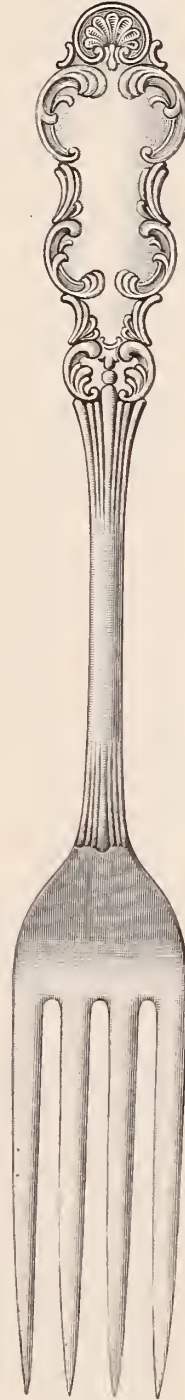
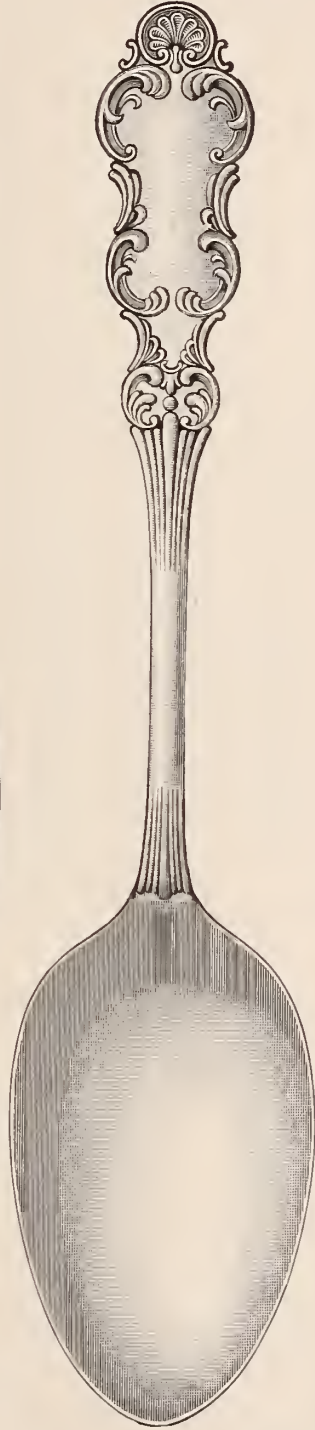
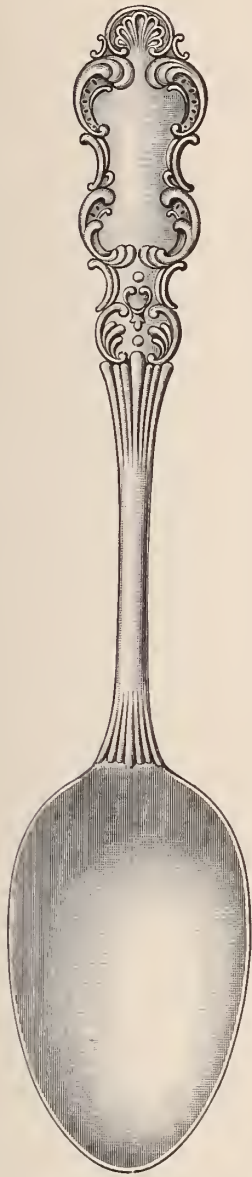
HIGH QUALITY MOVEMENT CASED IN SIMPLE FORM AT LOW PRICE.

FOR SALE BY LEADING JOBBERS.



# ★ ROGERS & BRO. A 1.

# THE FLEMISH.



A New and Beautiful Design. More closely resembling Sterling Silver than any Electro Plate Pattern hitherto made.

MANUFACTURED BY THE LEADERS IN FLATWARE,

## ROGERS & BROTHER,

Waterbury, Conn.

16 Cortlandt St., New York.



**Boston.**

E. A. Cowan has started on his Fall trip to the Pacific coast.

Charles H. Houghton, salesman for D. C. Percival & Co., has been out with an attack of bronchitis.

M. N. Smith, of Smith & Patterson, has been taking the ozone at the White Mountains the past week.

Joseph C. Batchelder, head of Smith & Patterson's silverware department, has been in New York the past week combining business and pleasure.

George H. Lloyd, the optician, goes down east this week and will spend the balance of the month in a trip through the Provinces with gun and rod.

C. W. Hurl, Jr., formerly of New Bedford, has disposed of his optical business there to his father and is located in Boston at 409 Washington St.

A recent big deal in watches is the purchase by D. C. Percival & Co., of all the No. 74 open face stock that the Non-Magnetic Watch Co. had on hand, and of which there will be no more manufactured.

One of the events of note the past week was the wedding of the only daughter of S. Myers, the groom being William W. Jackson, a South Carolina gentleman.

The Manola-Mason suits against Isaac H. Weinberg, of New York, claiming damages in the sum of \$10,000 for alleged false arrest, have been entered in the Superior Court.

Among the buyers in town the past week were: Mr. Temple, Manchester, N. H.; J. H. Hutchinson, Portsmouth, N. H.; E. S. Brooks, Palmer; Walter Richardson, Barnstead, N. H.; J. A. Brien, Lowell.

George I. Robinson, a member of the Boston city council, who assaulted diamond broker Alfred A. Marcus a week ago, was fined therefor in the city court Friday. The judge stated that in his opinion there was great provocation and set the amount at only \$10.

D. C. Percival supplements his recent remarks regarding the improved business outlook with the assertion that trade is decidedly better, August totals being quite satisfactory and payments much improved from customers. The Globe Optical Co.

also report in the same vein their August business this year exceeding that of August, 1893.

The New England Association of Opticians are about to establish a library in connection with their proposed headquarters and reading room. The members are interested in the project to the extent of contributing individually from their own libraries and some valuable works are already assured.

Nelson Humphrey, foreman of the diamond cutting establishment of J. B. Humphrey, has the sympathy of many friends in the community in the loss by drowning of his six year old son, who fell overboard from a rowboat while on a visit at Pembroke, Mass., Sept. 3d.

Pierre Gagnard, a watchmaker, was killed at the Canton meadows while on a hunting expedition with a companion from Boston, who met with a like fate. The two men were walking on the railroad and stepped from one track to avoid a train but were struck by another train which came upon them from the opposite direction on the other track.

**Pittsburgh.**

The Pittsburgh Annual Exposition opened Sept. 5th, with J. C. Grogan as main exhibitor among the jewelers.

Cubbison & Young, Newcastle, Pa., have dissolved partnership, Mr. Young retiring. The business will be continued by Mr. Cubbison at the same place.

The jewelry store of John C. Larkin & Co., the oldest in Johnstown, was closed by creditors Sept. 5th. The claims of creditors will be fully settled. Assets, \$5,000; liabilities, \$10,000.

Alex Fleming, a jeweler of McKeesport, was in this city last week with a hand carefully bandaged. Mr. Fleming had been severely bitten by a dog, and is receiving medical attention.

All jewelers are home this week owing to the G. A. R. encampment here. The decorations are most beautiful. Among the most notable the enormous windows of E. P. Roberts & Sons may be classed. The famous shell shattered tree of Chickamauga is in one window, with suitable surroundings. The largest window has been decorated to illustrate "Peace and War." The interior decorations of Heeren Bros. & Co. are like a dream of fairy land—thousands of flags, of lanterns and of electric lights have been used. The display is so superb that the firm have decided to allow it to remain until after the Christmas holidays. Twenty-four thousand G. A. R. pieces, including badges and souvenirs, have been turned out by this firm during the past week.

J. D. Avenish, a jewelry peddler arrested here a few days ago as a suspicious character, was discharged. Avenish came to this city a few months ago having in his possession a license for selling his goods

**DIAMONDS.****Wm. S. Hedges & Co.,****Importers of Diamonds,**

And Manufacturers of DIAMOND JEWELRY.

**170 Broadway, New York.**

22 Holborn Viaduct, London.

**Alfred H. Smith & Co.,****IMPORTERS****DIAMONDS**

AND

**PRECIOUS STONES,**

32 BROADWAY, COR. JOHN STREET,

NEW YORK.

83 Holborn Viaduct, London, E. C.

**FLAT WARE AND  
HOLLOW WARE**

STAMPED



IS THE GENUINE.

Manufactured by

**WM. ROGERS M'F'G CO.,  
HARTFORD CONN.****R. A. KIPLING,**

Importer of

**PRECIOUS STONES,**

21 &amp; 23 Maiden Lane,

19, RUE DROUOT,  
PARIS.

New York.



which he purchased on his arrival in this city. His innocence was clearly proven by references from New York jewelers and also by many letters from prominent business men.

**Springfield, Mass.**

Mr. and Mrs. O. W. Bullock have returned from a delightful drive of two months through Vermont.

Merritt & Small, the Easthampton jewelers, have dissolved partnership by mutual consent, and Mr. Small will continue the business in new quarters in the store of L. M. Preston.

Jeweler F. A. Hubbard did a good stroke of advertising when he sold the Bicycle Club the diamonds as prizes for their tournament, but he made a better hit when he decided to have them set publicly. He engaged J. R. Cooper, of New York, to do the work, and he was given a seat in one of Mr. Hubbard's show windows. In front of him were small diamond shaped cards, with satin centers to hold the stones and settings, while each card was marked to designate which prize it held. Mr. Cooper's work occupied a part of three days, and during the hours he was at work the street in front of the store was thronged with people. After the work was done, and indeed during its progress, the stones were left on exhibition while a policeman stood guard night and day to prevent robbery.

**Lancaster, Pa.**

Thomas Pendergast, of the American Horological Institute, was given a hearing Monday last on the charge of embezzlement preferred by C. H. Speck, of Huntingdon. Speck's allegation is that he placed supplies with Pendergast, and the latter failed to make a full return of the same. The accused was held under bail for trial at court.

Among the traveling men in Lancaster the past week were: Frank I. Keller, John W. Reddall & Co.; C. F. Duffy, Enos Richardson & Co.; M. Gattle, Falkenau, Oppenheimer & Co.; Herman C. Schwartz, Krementz & Co.; W. J. Barber, Simpson, Hall, Miller & Co.; M. Lasher, Whiting Mfg. Co.; M. Hall, Wilcox Silver Plate Co., Alex. Patterson, Simons, Bro. & Co.; Mr. Bliss. Unger Bros.

**Syracuse.**

Geo. E. Wilkins returned Thursday from a few days' business trip to New York.

E. G. Seymour is expected home Saturday from an outing of three weeks at Oswegatchie Lake.

William Smith was sentenced in Rochester, N. Y., a few days ago to a year's imprisonment in the penitentiary for stealing a \$2 watch charm from L. Sunderlin & Co. He was also held for the Grand Jury on a charge of larceny for making away with a Masonic emblem from J. R. White Jewelry Co.

ESTABLISHED 50 YEARS.

**RANDEL, BAREMORE & BILLINGS,**

IMPORTERS OF

**DIAMONDS,**

AND OTHER PRECIOUS STONES.

**FINE PEARLS A SPECIALTY.**

MANUFACTURERS OF

**DIAMOND JEWELRY,**

IN THE LATEST DESIGNS.

Diamonds Recut in Modern Styles or Repaired on Premises.

58 Nassau Street,  
29 Maiden Lane,  
NEW YORK.

1 Tulp Straat,  
AMSTERDAM

1 St. Andrews St.,  
Holborn Circus,  
LONDON, E. C.



ESTABLISHED 1841.

**CARTER, SLOAN & CO.,**

**MANUFACTURERS OF GOLD JEWELRY,**

No. 15 MAIDEN LANE, N. Y.

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A. K. SLOAN.  
C. E. HASTINGS.

GEO. R. HOWE.  
WM. T. CARTER.  
WM. T. COUGH.

FACTORY, NEWARK, N. J.



**ONE FEATURE** 

**OF THE JEWELERS' CIRCULAR.**

ONE OF MANY,

SEE PAGE 37.

TECHNICAL ARTICLES.

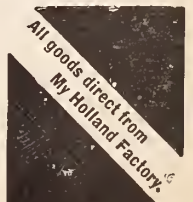
**JOHN N. DISSELKOEN,**

Cutter and Importer of

**DIAMONDS**

FACTORY.  
73 LANGEBLEEKERSPAD.  
AMSTERDAM.

19 East 16th St.,  
NEW YORK.





### News Gleanings.

M. Lewis will occupy a new jewelry store in Elsie, Mich.

A good opening for a jeweler is claimed to exist in Otsego, Mich.

Geo. Berrett has opened a jewelry business in Metamora, Mich.

A. B. Hall, Auburn, Me., has removed his stock to the Elm house block.

Bert Born, of Allegan, Mich., has opened a jewelry store in Delton, Mich.

Chas. Becker, Baltimore, Md., has assigned. The assets and liabilities are small.

Herbert K. Smith, Patchogue, N. Y., will close out his business and remove to Brooklyn.

A. J. Callahan has removed his jewelry shop, from Osburg, Kan., to Westmoreland, Kan.

H. W. Wyman, Colorado Springs, Col., has added a stock of watches and jewelry to his business.

John V. Coats, of Delhi, N. Y., has gone to Kingston, where he intends to open a jewelry repair shop.

Nels Larson will leave Elgin, Ill., for Las Animas, Cal., where he will engage in the jewelry business.

Mr. Kallstrom, of Mason & Kallstrom, Hulmeville, Pa., has moved to Trenton and opened a jewelry store.

The jewelry stock of A. W. Mamlingo, Greenwich, N. Y., was sold at auction some days ago to satisfy a claim against it.

F. F. Bartlett, Rumford Falls, Me., has moved his stock of watches and jewelry into 88 Congress St., where he has more room.

F. Diefenthaler, of New York, will soon locate in New Orleans, La., permanently, engaging in the jewelry business on Charles St.

A merchant of Buchanan, Mich., while on the St. Joseph River recently, found a very handsome pearl nearly two karats in size.

The store of E. W. Sprague, at Sprague's Mills, Me., was burglarized Sunday night last, and jewelry to the value of about \$200 taken.

In a destructive fire in Dows, Ia., last week the jewelry business of L. C. Burrow suffered to the extent of \$1,500; insurance \$500.

Julius Oppenheimer, of M. Oppenheimer & Sons, Kingston, N. Y., has returned home from an extended stay in northern New York.

Ed. Pratt has sold his residence in Fremont, Neb., and will remove to Mound City, Mo., where he will embark in the jewelry business.

Wm. R. Bennett, formerly engaged in the jewelry business in Camden, N. J., died in Philadelphia, Pa., a few days ago, after a lingering illness.

In Fall River, Mass., last Saturday night, burglars broke into I. T. Boyd's jewelry store and stole a tray of rings worth \$100. Some of the booty has been recovered.

The condition of jeweler A. R. Stewart, Bradford, Pa., who was stricken with paralysis last week is not much improved. His right side is still paralyzed and he is able to speak but very little.

The United States marshal recently closed the jewelry and clothing store of Jane S. Schas, on W. 2d St. S., Salt Lake City, Utah, under the foreclosure of a chattel mortgage, held by McCormick & Co.

Cater & Irmen, Anita, Ia., have dissolved partnership and the business is being closed out by Mr. Irmen. Mr. Cater will shortly move to Des Moines, Ia., where he has secured a position as traveling salesman.

Last Tuesday evening Sheriff Shumaker, of Ebsenburg, Pa., closed J. C. Larkin & Co.'s jewelry store, Johnstown. The failure was caused by financial embezzlement, which Mr. Larkin says, is due to his recent illness.

On Sept. 4th the Providence Jewelry Co., of East St. Louis, Ill., received their certificate of incorporation. The capital stock is \$20,000, and the incorporators are I. E. Weston, Arthur Wheeler and Jno. C. Estes.

A commission has been issued to the Charleston Electro-Plating and Bicycle Repair Co., of Charleston, S. C. The incorporators are Norman S. Lea and Henry J. Welsh. The capital stock is \$1,600, divided into 32 shares.

S. Kirk & Son, Baltimore, Md., will give to the American Doll and Toy Show, held in that city, an article of silver to be designed expressly for the show. Hennegen, Bates & Co. will give a chatelaine watch, chain and charm, valued at \$150.

It is reported that James Hanks has sold his jewelry business in Postville, Ia., to H. J. Bentley, of Waukon, Ia., the business to be run by F. O. Eisfelder, who now has a position with H. Cunningham & Co., jewelers, Postville, who are closing out their business.

W. S. and Silas W. Mitts, pawnbrokers, Saginaw, last week filed chattel mortgages on their stock of watches, chains, jewelry,

etc., for \$7,500. It was made in favor of Robert Wyle. The firm state that with a little time they will be able to pay their obligations in full.

Stewart Lanfer has opened a clothing and jewelry store in Wind Gap, Pa.

Bert Pixley has given up his store in Barrington, Ill., and moved back to Elgin.

The building at 524 Main St., Terre Haute, Ind., is being remodeled for S. Swope & Co., jewelers, who will move in with a new stock of goods the latter part of October.

A small naphtha stove in the watchmaking establishment of B. Richter, in the basement of the Rosenbaum building, Reading, Pa., exploded last week, but before the flames made any headway Mr. Richter threw the stove with its entire contents out on the street.

A second charge of embezzlement has been made against James N. Bray, who is under arrest at Houston, Tex., for embezzling \$125 from Dreher Bros., piano dealers, Cleveland, O. Chas. Ettinger, an Ontario St. jeweler, alleges that Bray appropriated from his store a ring valued at \$82.

John Routh, jeweler, Jeffersonville, Ind., is at the head of a company which will endeavor to have a patent mail pouch, an invention of Mr. Routh and Joseph White, of Jeffersonville, taken hold of by the government. J. H. Stotsenberg and Judge George B. Cardwill, of New Albany, Ind., have the matter in hand.

Harris Neafach, 212 S. Pearl St., Albany, N. Y., had three watches stolen from his establishment Tuesday last while he was out viewing a passing funeral. He left his wife in charge, and when returning thought he saw a couple of men coming from the store, but did not pay particular attention to them. Upon looking over his stock he discovered that three watches were missing. His wife had seen no one in the place.

An important arrest of three postoffice burglars was made in Bancroft, Me., last Wednesday night after an exciting and well planned capture, instigated by E. W. McAllister, the well-known jeweler of Bangor. The burglars were captured at a farmhouse while eating supper, handcuffed and taken to Danforth in a hayrack. Implements for safe blowing, \$300 or \$400 in money and a large amount of stamps were found on their persons.

Last Friday night about 10.50 o'clock, Clifford Miller, jeweler, Centerville, Tenn., fell from the railroad bridge, a distance of about 25 feet, breaking both arms at the wrist

IMPORTERS OF  
**DIAMONDS.**  
WATCHES, JEWELRY, CHAINS,  
NOVELTIES, ETC.  
Latest Designs. Lowest Prices.

**AIKIN-LAMBERT**  
JEWELRY CO.,  
19 Maiden Lane, New York.

JOBBER IN



and inflicting a painful bruise on his forehead. At this writing he is getting along as well as could be expected.

Westby & Guard are a new jewelry firm in Beloit, Wis.

Love & Hey have bought out the drug and jewelry stock of Mr. Weiser, Canton, Minn.

Arthur W. Rice, optician, formerly with O. C. C. Adams & Co., Worcester, Mass., has started in business for himself in that city.

Charles I. Bourne, formerly of Waltham, Mass., in the American Watch factory, opens as watchmaker and jeweler this week at Green's Landing, Mass.

W. D. Triplett, jeweler, Ewen, Mich., has made an assignment to W. H. Gardner in favor of his creditors. His assets are \$600 and liabilities about the same.

In a list of Waltham's heavy taxpayers published last week are the following representatives of the trade: United States Watch Co., taxed \$881.83; American Watch Co., \$21,814.29 on one schedule and \$834.56 on another; G. H. Whitford, \$1,203.31; American Watch Tool Co., \$568 87.

#### **The Eastman Clock Co. to Have a Large Plant in Melrose, Mass.**

MELROSE, Mass., Sept. 10.—The concern known as the Eastman Clock Co., whose works are now located at Roxbury, is about to remove to this place, citizens of Melrose having subscribed \$13,000 for stock to increase the output of the plant. The capital is now \$25,000.

The factory will be erected on Swains Pond Ave., and work thereon will begin at once. The building will be 100 feet long, and 20 persons will be employed at the start. Of the seven directors of the company, four will be Melrose men.

#### **John Foley Sued for \$10,000 Damages by Auctioneer Edwards.**

John D. Edwards, of Rutherford, N. J., has brought suit in the New York Court of Common Pleas against John Foley, the gold pen maker, 183 Broadway, New York, for \$10,000 damages for false imprisonment. Edwards claims that Foley had him arrested without cause on the charge of grand larceny. In the Tombs Court, Edwards says, he was discharged, and he now brings the suit, declaring that his business credit has been injured to the amount he cites.

When Mr. Foley was seen at his office by a CIRCULAR reporter in relation to the suit, he laughed and characterized it as a "bluff." About four years ago, he says, Edwards who was going to Canada obtained some samples from him to sell. These were seized by the Canadian authorities for customs duties which Edwards didn't pay. "I didn't bother about Edwards again," said Mr. Foley, "until a few months ago, when I saw his name as the general manager of the Empire Association of Jewelers' Auctioneers, which was sold out by the

Sheriff last week. I sent for him and asked him about the samples. Then I went to a police justice and had him summoned, not arrested. In court he produced a certificate showing the goods had been sold for duties, and was let go." "No," said Foley in answer to the question, "I didn't get any return for the goods."

#### **Death of Prof. Helmholtz, Inventor of the Ophthalmoscope.**

A cablegram received Saturday from Berlin announced the death that day of Prof. Hermann Ludwig Ferdinand von Helmholtz, the celebrated physiologist and physician, from the effects of a stroke of paralysis.

Professor von Helmholtz was one of the giants of modern science. Like his illustrious colleague, Professor Rudolph Virchow, he enjoyed a reputation which extended into all the countries of the civilized world and which drew students to the University of Berlin from the four corners of the globe. His long life had been one of strict devotion to science. He took little interest in other matters. Last year, accompanied by his wife, he visited the World's Fair as German representative, and was honorary president of the International Congress of Electricians.

The Professor was born at Potsdam, where his father was a professor in the "gymnasium," or public school. He studied medicine, and in 1848 was appointed professor of anatomy in the Academy of Fine Arts at Berlin. Later he filled professional chairs at Konigsberg and Heidelberg, and then, in 1871, he was called to the professorship of physiology at Berlin. It would be difficult to describe within reasonable limits all the Professor's contributions to the advancement of scientific learning. His works, which are well-known throughout Europe, have reference principally to the physiological conditions of the impressions on the senses. His first great production was a treatise on "The Conservation of Force," which was published in 1847, and set forth, clearly and undisputably, for the first time, the interchangeability and indestructibility of all the manifestations of force in nature, such as light, heat, electricity, chemical action and animal vitality. While pursuing his investigations on this subject he demonstrated for the first time a difference in chemical composition between the active and quiescent muscles, and proved, by means of ingenious devices, that thought is not instantaneous.

In 1870 he was admitted to foreign membership in the French Academy of Sciences, a prominent member of which body, on the occasion of his election, characterized him as "the foremost and greatest naturalist of the age," and added that "nothing is wanting to his glory, but he is wanting to ours." In 1883 the German Emperor issued a decree by which the distinguished savant was raised to the status of nobility. In the field of optics, some of his works were the inven-

tion of the ophthalmoscope in 1851, the speculum for the examination of the retina, "Treatise on Physiological Optics," and "Discourse on Human Vision."

#### **Aime Girard Has a Fatal Stroke of Heart Disease.**

Aime Girard, the president of the Roy Watch Case Co., who lived at 482 7th St., Brooklyn, was stricken with heart disease in a Seventh Ave., Brooklyn, trolley car Friday afternoon. He died before the arrival of Ambulance Surgeon Jacobson, and the body was removed to his home.

Mr. Girard was a Frenchman by birth and was about 45 years old. He was prominently connected with the watch case business for many years, and was with the Roy Watch Case Co. for about 13 years. He was for many years the treasurer of the company and was elected president a few months ago. The funeral services were held Monday and the office of the Roy Watch Case Co., 23 Maiden Lane, was closed that day in consequence.

#### **The Stealing Away of Simon Rumpf.**

SEATTLE, Wash., Sept. 4.—The remaining stock of Simon Rumpf who left town has been placed in the hands of a receiver for the benefit of creditors. Among the creditors are Leopold Weil & Co., W. & S. Blackinton, Fidelity Watch Case Co., Ostby & Barton Co., Foster & Bailey, Pairpoint Mfg. Co., L. Black & Co., Sussfeld, Lorsch & Co., Towle Mfg. Co., Kent & Stanley Co., Meriden Silver Plate Co., W. L. Gilbert Clock Co. and Henry Cowan.

#### **A WARRANT ISSUED FOR RUMPF'S ARREST.**

A telegram received by the New York Jewelers' Board of Trade from Emmons & Emmons, their attorneys at Seattle, Wash., stated that a warrant had been issued for the arrest of Simon Rumpf who, as told in THE CIRCULAR last week, decamped after obtaining over \$10,000 worth of goods from eastern merchants. The board's attorneys state in their telegram that they have located a quantity of the secreted goods and expect to unearth more shortly.

#### **Wilmington, Del.**

Harry E. Thomas is at Atlantic City.

Samuel H. Baynard is spoken of for legislator.

Improvement in business is looked for next month.

The Bixby Silver Co., the concern recently formed by E. M. Bixby, for 12 years with the Tilden-Thurber Co., Providence, W. E. Scribner, for 14 years with the same house, and George A. Gardiner, for 14 years with Tiffany & Co., New York, will open a store at the corner of Westminster and Mathewson Sts., the acknowledged business center of Providence, for the sale of sterling silver, diamonds, jewelry, cut glass and stationery.



### The Canadian Diamond Trade Will Greatly Profit Through the Wilson Bill.

TORONTO, Can., Sept. 10.—The passage of the United States tariff measure with the provision imposing a 25 per cent. duty upon cut diamonds is regarded by leading dealers here as calculated to throw a large portion of the American diamond trade into Canadian hands. It is anticipated that owing to the ease with which diamonds can be carried across the line many Americans will visit Canada to make their purchases, and that larger quantities than could be passed openly across in the way of personal adornments will be smuggled over.

Diamonds are not usually an article of ready sale here but just at present many jewelers are advertising them very prominently and announcing that they have laid in large assortments, with the obvious design of attracting American trade. In conversation with a prominent jewelry manufacturer a few days ago, he stated that he regarded the change in the United States tariff as likely to give a great stimulus to the trade in Canada, which has been in a languishing condition for some time, especially in the border towns. Jobbers have been anticipating the going into effect of the tariff act, and a consequent American demand by making unusually large importations and orders from retailers have been of a much more liberal character than for some time. The value of importations of diamonds entered at the Custom House here during two or three weeks amounted to \$200,000.

Nothing that has occurred of late years is considered of such importance to the trade as the possibility thus opened up of doing a large business with American diamond buyers. It is considered that the admission of the rough stones at 10 per cent. will not be sufficient to protect the manufacturer, on the ground that the difference in the price of the labor of cutting and polishing in America and Europe will bring the finished article up to about the same price as the imported.

A notable point urged by those who look for a revival in trade owing to facilities afforded for diamond smuggling is that the 25 per cent. duty by no means represents the whole of the increase in price to the customer as jobber and retailer must each add their profit on the amount of their investment, which may bring the final increase up to something like 40 or 50 per cent.

The fact that American importers have anticipated the imposition of the duty by passing large consignments through the Custom House in time to avoid it, is not lost sight of, and it is admitted that it will take some time before the full effect of the damage will be realized. But the trade here have formed very large expectations of ultimately securing an extensive market for diamonds among both casual American tourists and professional smugglers. This week thousands of Americans are expected

here in connection with the Toronto Industrial Exhibition and the first fruits of the harvest are eagerly anticipated.

### Another Extensive Diamond Cutting Establishment in This Country.

Another diamond cutting business which is being transferred to this country is that of J. Sanders, of Amsterdam, Holland. The new plant which is now being fitted up is in the factory building of Carter, Sloan & Co., at Mulberry and Park Sts., Newark, N. J. Daniel Arthur, of the Arthur Co., 86 John St., New York, is there with a force of men installing the diamond cutting plant which will be ready some time next week.

Mr. Sanders is now in this country and together with L. Lilianthal, of Bruhl Bros. & Co., who will be associated with him in this venture, is supervising the fitting up of the factory. The business will be run by a stock company the name of which will be announced later. The controlling interests of the company will be in the hands of Messrs. Sanders and Lilianthal.

The establishment will occupy four floors and run 50 machines, which number will be later increased to 75. Mr. Lilianthal stated to a CIRCULAR reporter yesterday that the company expect to commence business about Oct. 1st. Mr. Lilianthal will sever his connection with Bruhl Bros. & Co., and devote himself to the new concern, which will carry on a business of cutting, polishing and dealing in diamonds.

### Evading the Hall Mark Regulations

SOME secrets of the cheap jewelry trade have been coming out in the course of the hearing of a case before Justice Wills at the Birmingham Summer Assizes. A jeweler of the name of Albert Mills, carrying on business at Hockley Hill, under the name of Davis & Co., was charged with feloniously transposing and removing a certain mark from brooches of nine-karat gold to brooches of base metal. As a matter of fact, the offence was not quite so serious as might be inferred from the charge. What the defendant did was this: He had strips of nine-karat gold stamped, and used these to make brooches, the backs of which were six-karat gold.

The law in England is sufficiently accommodating in allowing nine-karat gold, which means a composition of nine karats gold to 15 parts of case metal, to figure as gold but it draws the line at anything below that in value. So far as Mills is concerned the matter was not of great importance, as he was only a working jeweler in a small way of business. What made the case serious was the evidence that was given that he was instigated by certain persons in London, evidence that seemed to point to widespread evasions of the law.—London Daily Telegraph.

### Trade Gossip.

The Campbell-Metcalf Silver Co., have again been obliged to seek larger shop room and have secured half the loft below their present quarters.

The highly commended Apollo pattern of the J. B. & S. M. Knowles Co., Providence, R. I., has been daintily illustrated in a most artistic book just issued by these silversmiths. The gelatine prints of the various pieces depicted within the art tinted covers of the book show marvelously well the pattern's excellencies and will doubtlessly add largely to the Apollo sale. Responsible dealers who may not have received a copy will be sent one on application.

Foster & Bailey, Providence, R. I., have been steadily augmenting their line of silver novelties and by no means neglecting their excellent rolled plate line. Tenth gold goods are sure to be more and more liked as the line is increased. In these goods ten dwts. of stock contain 1¼ dwts. of gold and the soldering is all done with 12 kt. solder. They will therefore assay more than one-tenth gold, are finished as finely as solid gold, and will wear so well that they can be handed down as heirlooms. Some of the new goods will be more fully discussed next week.

There has been introduced on the market a line of exceptionally fine wide borders or galleries which will prove beneficial to the entire jewelry trade. These are the product of Blancard & Co., manufacturers of diamond settings, galleries, hollow balls, etc., 45 and 47 John St., New York, and they show new designs in gallery borders, particularly the broad styles, that are not only novel but artistic. These styles, rococo and Renaissance, are both in silver and composition metal. They are especially adapted for use in picture frames, jewel caskets, napkin rings and for ornamenting and covering cologne bottles, prayer books, pocketbooks, etc. In connection with this line Blancard & Co. have issued two sheets which should be in the hands of every jeweler. They contain 25 half-tone illustrations of their latest and most artistic galleries, narrow and broad, with the price of each per foot, in composition.

Everett L. Spencer, Providence, R. I., is confined to his house by illness.

Cephas B. Rogers, Meriden, Conn., is enjoying a well-earned vacation.

President W. H. Watrous, Hartford, Conn., and right hand man Frank Chapman, are back from well enjoyed vacations.

The Fahys Watch Case Co. have satisfied the judgment for \$1,356.16 entered Nov. 4, 1892, in favor of Horace G. Skidmore.

A. C. Stearns, salesman for the Roy Watch Case Co., has been ill for the past week, and confined to his bed at his home in Brooklyn.





Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

**T**HE following traveling salesmen passed through Detroit last week: E. P. Tiffany, F. H. Sadler & Co.; Martin Franklin, Rowe & Co.; Fred Paine, E. I. Franklin & Co.; Mr. Bowes, Northampton Cutlery Co.; R. Rhoda, Bawo & Dotter; William Davidson, Harrison Bros. & Howson; Robert Welch, Welch & Miller; G. W. White, Wm. S. Hicks' Sons; Matthias Stratton, Jno. W. Reddall & Co.; J. B. Sanford, Larter, Elcox & Co.; E. T. Hopkins, Meriden Silver Plate Co.

George Fink, for Stein & Ellbogen Co., Chicago, came in from western territory to stock up and left on a new crusade the early part of the week.

S. W. Robinson, representative in the northwest for B. F. Norris, Alister & Co., Chicago, left Thursday with a new line for Fall needs in that section.

E. A. Tyler, traveler for the Ansonia Clock Co., "happened in" to the Chicago salesroom from the south and says trade there is very encouraging.

Geo. Carr, formerly traveler for O. W. Wallis & Co., left Thursday for Illinois and Wisconsin on his maiden trip for C. K. Landon, 115 Monroe St., Chicago.

Carl Lochau, for the past 10 years office man and house salesman for Juergens & Andersen Co., Chicago, left for a 'rip in Illinois, Iowa, Missouri and Nebraska Tuesday last.

"I never before felt so sure that we would have a nice business as I do at present, and I candidly believe from my personal contact with the trade that we are on the verge of an elegant Fall trade."—E. A. Dorrance, manager for Simons, Bro. & Co.

Eastern jobbers and manufacturers represented in Minneapolis and St. Paul the past week were: Herman & Co., Chicago, by Charles Mann; Providence Stock Co., Providence, by M. L. Jacoby; R. A. Breidenbach, New York, by Rudolph Noel; H. D. Merritt & Co., North Attleboro, by Harry B. Kennion; Foster & Bailey, Providence, by J. A. Limbach; Albert Berger & Co., New York, by H. Somborn.

Traveling men in Indianapolis last week included: C. A. Whiting, Jr., Crescent Watch Case Co.; L. J. Adler, Courvoisier-Wilcox Mfg. Co.; G. C. Booth, Hutchison & Huestis; George E. Tinker, for William B. Durgin; Coleman E. Adler, for Ernest Adler; Millard Veit, Marx, Veit & Co.; W.

S. Pond, E. G. Webster & Son; M. B. Hartman, Osborn & Co.; C. C. Offerman, Wm. Smith & Co.; J. T. Metcalf, R. Blackinton & Co., A. Wagner, Leon J. Glaenzer & Co.; W. P. Hanford, Roseman & Levy.

Travelers for eastern factories receiving good treatment in Chicago last week included: Ernest Block, W. & S. Blackinton; Mr. Richards, Smith & Crosby; N. F. Swift, for G. K. Webster; John Lamb, T. I. Smith & Co.; C. L. Joralemon, A. Joralemon & Co.; Wm. H. Morris, J. W. Richardson & Co.; Mr. Whiting, S. E. Fisher & Co.; C. O. E. Hartung, Sussfeld, Lorsch & Co.; Geo. L. Paine, E. I. Franklin & Co.; E. P. Tiffany, F. A. Sadler & Co.; Mr. Stern, Young & Stern; F. W. Collom, S. Hutchins & Co.; Joe Fowler, Fowler Bros.; J. Williams, for G. Armenia; Mr. Ripley, Watson, Newell & Co.

Travelers in Pittsburgh, Pa., last week were: Mr. Woods, Dominick & Haff; Mr. Sweet, Hayward & Sweet; T. G. Frothingham, T. G. Frothingham & Co.; Lawrence H. Smith, Bippart & Co.; E. W. Drury, Non-Retailing Co.; George Southwick, Chas. H. Peckham & Co.; N. J. Ashen, Kent & Stanley Co.; E. L. Mumford, Waite, Thresher Co.; A. Kaufman, Bruhl Bros. & Co.; G. C. Booth, Hutchison & Huestis; I. C. Nicholson, Flint, Blood & Co.; Wm. W. Middlebrook, B. A. Ballou & Co.; Geo. L. Paine, E. I. Franklin & Co.; W. F. Skillman, Skillman, Vandever & Williams; Jas. A. Cheney, Ludwig Nissen

& Co.; and Henry Osborne, Whiting Mfg. Co.; Charles W. Hughes, Wood & Hughes; E. T. Hopkins, Meriden Silver Plate Co.; Robert Welch, Welch & Miller; C. J. Suplee, Belknap, Johnson & Powell; F. C. Burgess, John Scheidig & Co.; J. Williams, for G. Armenia; H. C. Rowbotham, H. Muhr's Sons; Ernest Block, W. & S. Blackinton; W. Lawrence, Spencer Optical Mfg Co.; Mr. Hasberg, Lazarus, Rosenfeld & Lehmann; C. L. Joralemon, A. Joralemon & Co.; Mr. Winship, T. B. Clark & Co.; Arthur Bradshaw, Meriden Britannia Co.; W. J. Miller, Seth Thomas Clock Co.; Fred J. Foster, Unzer Bros.

Traveling men in the Hub the past week included: George Whiting, S. E. Fisher & Co.; J. H. Wade, Wade, Davis & Co.; Robert Hamilton, Hamilton & Hamilton, Jr.; E. W. Martin, Martin, Copeland & Co.; P. S. Eddy; D. Gruen, D. Gruen & Son, formerly president of the Columbus Watch Co.; Mr. Pierce, Winsted Optical Co.; Henry G. Thresher, Waite, Thresher Co.; Mr. Hutchison, Hutchison & Huestis; W. H. Tarlton, Wightman & Hough; Fred. Clarkson, Snow & Westcott; William H. Jones, Larter, Elcox & Co.; P. W. Zellenka, Philipp Zellenka & Son; Eugene H. Cox, Sussfeld, Lorsch & Co.; Fred. Carpenter, R. F. Simmons & Co.; C. E. Hancock, Hancock, Becker & Co.; Mr. Cooley, Waite, Mathewson & Co.; Everett Bliss, Bliss Bros.

Traveling jewelry representatives in

# NOVELTIES

IN

**ROYAL WORCESTER,  
COALPORT, MINTON,  
POINTON, DOULTON,  
CROWN DERBY, Etc.**

**FRENCH FANCY GOODS, REAL AND IMITATION BRONZES,  
CLOCKS, PEDESTALS, ETC., ETC.**

Special attention is invited to our lines of **TEA CUPS, CHOCOLATE CUPS, AFTER DINNER COFFEES and MOUS-TACHE CUPS.**

## LE BOUTILLIER & CO.,

860 BROADWAY,

Northeast Corner of 17th Street,

NEW YORK.



Syracuse, N. Y., the past week were: Theo. L. Parker, Martin, Copeland & Co.; Chas. Van Ness, Reeves & Sillocks; E. D. Wetton, C. Dorflinger & Sons; Mr. Randall, Riley, French & Heffron; Frank H. Dana, G. E. Luther & Co.; W. F. Skillman, Skillman, Vandever & Williams; Charles W. Hempel, Sandland, Capron & Co.; Wm. A. Wightman, R. F. Simmons & Co.; Mr. French, French & Franklin Mfg. Co.; Chas. F. Osgood, H. H. Curtis & Co.; Clarence E. Johnson, L. H. Keller & Co.; S. Glenn Walmsley, Tenner & Baum; C. E. Thomas, Manhattan Silver Plate Co.; A. Pinover, A. Pinover & Co.; S. Cohn, Oppenheimer Bros. & Veith; Frank W. Harmon, M. B. Bryant & Co.; H. C. Van Pelt, for S. Lindenborn; M. L. Hammel, Keller, Ettinger & Fink; H. H. Dillingham, N. H. White & Co.; Dan'l Pickering; Emil M. Bracher; John Platt, Foster & Bailey; Mr. Paine, E. I. Franklin & Co.

#### Herzog, Goldsmith & Frank to Test the Diamond Tariff Schedule.

BUFFALO, N. Y., Sept. 6.—The question surrounding the error in punctuation in the diamond schedule is going to be of considerable importance to this Custom House. A few days ago it was stated that a large number of diamonds were passing through here en route from Toronto to New York. Upon these there was collected the duty of 10 per cent. imposed by the McKinley law. The firm of Herzog, Goldsmith & Frank, New York, to whom many of these diamonds were consigned, have given notice of protest against the payment of the 10 per cent. duty.

They base their protest on the fact that the caption of the printed bill says that the law shall go into effect Aug. 1, 1894, although not becoming such in reality until midnight Aug. 27. Probably this was a piece of carelessness and the date ought to have been changed, but if not, a query arises whether a law can be retroactive. If the Tariff law and its provisions are in force from Aug. 1, and the error in punctuation makes diamonds free instead of a duty of 25 per cent. being imposed, then the Custom House must refund the duties paid by Herzog, Goldsmith & Frank. If a duty of 25 per cent. is imposed Collector Low said that he believed that hereafter the most of the diamonds brought here would be smuggled.

#### S. & B. Lederer Have a Peculiar Complication Arising Out of an Export Order.

On complaint of Joseph Rafael, a jeweler of Manaos, Brazil, Henry Lederer, a salesman in the New York office of S. & B. Lederer, 11 John St., was arrested Thursday and charged with larceny. Rafael claims to have purchased a bill of goods of the defendant and forwarded to Lederer \$220, asking him to ship the goods at once. He never received the jewelry, and getting, he says, no satisfaction, he came back to this country, went to Lederer to learn what the trouble was, and was put out of the office.

Henry Lederer, who was seen by a CIRCULAR reporter Saturday, explained that there was no foundation for the charge. On March 16th last, he said, Rafael, with whom he had previous dealings of an unsatisfactory nature, called at the office and picked out over \$2,000 worth of chains to be sent him in Brazil. Lederer said he refused to take the order, and Rafael, returning later, informed him he had purchased the goods elsewhere. On June 25th, Mr. Lederer stated, he received from Rafael a cable order for \$220, asking him to ship the goods. The money, together with a copy of the old order, Mr. Lederer said, he turned over to his employers. The firm evidently did not wish to risk sending the goods on a deposit of that amount, and this gave rise to the complication.

"The goods," continued Mr. Lederer, "are awaiting Rafael, but when he called last week, he wished to borrow money, and when this was refused wanted his money back." Lederer was held in \$1,000 bonds. He appeared for examination in the Tombs Police Court, Monday afternoon, but the examination was postponed until to-day.

#### The Jewelers' League.

The regular monthly meeting of the executive committee of the Jewelers' League was held on Friday, Sept. 7th. There were present vice-presidents J. B. Bowden, Geo. R. Howe and J. R. Greason, chairman Wm. Bardel, H. C. Ostrander, A. A. Jeannot, G. M. Van Deventer and secretary L. Stevens, Jr.

The minutes of the previous meeting were read and approved. Nine requests for change of beneficiary were received and granted and the following applicants were admitted to membership:

Section A.—Peter Lindenstrath, Pensacola, Fla.

rec. by M. J. Lissauer and A. Boehm.

" " Gustav A. Linke, New York, N. Y.

rec. by T. B. Brown and W. Schmauder, Jr.

" " Wm. S. Norton, Philadelphia, Pa.

rec. by C. H. Higbee.

Section B.—Chas. J. Braun, Philadelphia, Pa.

rec. by Geo. W. Scherr and C. H. Higbee,

" " George Dunlop, Philadelphia, Pa.

rec. by C. E. Smith and J. H. Bailey.

" " George Lang, Brooklyn, N. Y. rec. by J. S. Franklin and H. Steinicke.

" " Leon de la Reussille, Red Bank, N. J.

rec. by Herbert Dennis and C. H. Higbee.

Upon motion the meeting adjourned. The next meeting of the executive committee will be held on Friday, Oct. 5th, 1894.

#### A Profound and Interesting Lecture on the American Watch by H. E. Duncan.

CHICAGO, Ill., Sept. 10.—The lecture delivered by H. E. Duncan, of the American Waltham Watch Co., before the American Horological Society Thursday evening, was remarkable not only for the technical knowledge and thorough research of the lecturer, but also for the clear exposition to the auditors of the manifold advantages of the American watch, the subject of the lecture.

The lecture was given on request of the American Horological Society in the large drill hall on the 17th floor of the Masonic Temple, to an audience of fully 200 practical watch men, and the eloquent commentary manifested by their close attention to the words of the speaker, must have been very gratifying to Mr. Duncan.

The lecture was illustrated by the stereopticon, with upwards of a half hundred views, most of which were made especially for the occasion by Mr. Duncan. There were also a number of microscopic views made from the parts themselves, showing them as viewed through the microscope, and a number of mechanical slides showing the actual effect of magnetism on a running watch. Mr. Duncan projected parts of an 18 size running watch upon the screen, enlarging them, thus enabling the audience to clearly see the action of the teeth and leaves of the train, the expansion and contraction of the coils of the hairspring, the oscillations of the balance and the actual effect on the hairspring and balance of the approach of the magnet.

The most interesting portion of the lecture, occupying about half of the whole, was on the subject of isochronism and adjustment, as follows:

I often ask watchmakers visiting the factory what department they most desire to study. The usual reply is: "The finishing department."

But what do they see when they enter this department? Rows of workmen sitting at benches intently examining some of the many watches before them. No machinery in motion, there is less to be seen, but more to be learned than in any other department they would find, were they to enter this department as employe rather than that of a visitor.

What is a watch finisher, and what does he do to the watch? He does not make it; machines do that. He doesn't assemble it; this was done before it reached him. The springing had been done in another department, where three girls, with the aid of machines, select a hairspring with stud and collet complete, and placing it in its proper place on the staff, when, for the first time, this balance and hairspring meet the watch for which it was made. The error due to springing must not exceed ten seconds per hour, or four minutes per day. The finisher removes this small error by the use of the mean time screws that should be found in all watches. Think of this! Three girls springing 2,000 watches per day. Is this not truly a new era, even in the progressive American system?

A watch finisher is one who has the necessary practice and knowledge required to enable him to detect and remove anything that in his judgment would prove an obstacle to good time-keeping. It would be useless to try to name them. Watchmakers often ask me what reply to make to their customers when asked by them to define adjusting. I usually give this explanation: It is removing errors that can only be detected by actual trials. When a watch is marked



"adjusted," it is a guarantee by its makers that it has been thus tested, and errors found have been removed, to an extent consistent with the price and grade of movement.

The familiar expansion balance is designed to change its diameter in a ratio that will counteract the gain or loss of elasticity in the hairspring, due to change of temperature. No eye can tell if this condition be fulfilled—nothing short of actual test in heat and cold will prove if the balance compensates. A watch records the  $\frac{1}{1000}$  part of an hour each vibration of the balance, and if it, through any cause, should omit one beat each hour for a week, the error would amount to over one-half minute—enough to reject it from use on any railroad with a time inspection service.

Adjustments of watches are usually classed as "heat and cold," "position and isochronism," and I will treat of them in this order. It is a well known law of nature that metals expand under the influence of heat. It will be readily understood, then, that the hairspring, owing to its form, being in the shape of a long, thin ribbon of steel, will be very sensibly affected—its length increasing as the temperature rises, and as the spring lengthens its power, of course, grows weaker, and a loss of time by the watch is the result.

The balance, being of metal, of course comes under the same law of expansion of metals in heat, making its diameter greater and adding one more to the one named that cause a loss of time for every rise in temperature.

But there is another cause, and a much more important one, that I will try and make plain to you. A clock pendulum, beating seconds, nicely regulated at a temperature of 32° Fahrenheit, will lose about 20 seconds per day if the temperature is raised to 92°; while a watch, with plain steel balance and spring, will under the same conditions of temperature, lose about 6 minutes and 30 seconds.

There must be some cause other than the expansion of metals of the balance and hairspring. It is due to the fact that the elastic force of the hairspring varies with the change of temperature, and is by far the greatest cause of temperature error.

The temperature error of a watch, such as I have named, will be caused as follows:

|  |            |
|--|------------|
| Loss per day, due to expansion of balance, | 62 seconds |
| “ “ “ elongation of hairspring.....        | 19 “       |
| “ “ “ loss of spring's elastic force.....  | 312 “      |

393 seconds

Or 6 minutes, 33 seconds.

In the present form of balance, used to compensate for these causes that make a watch vary with every change of temperature, we have a beautiful illustration of work performed automatically.

The rim of the usual expansion balance, so called, is of two metals, having widely different ratios of expansion. These metals are usually brass and steel, but the extended use of magnetism and electricity has made the use of steel, as one of the metals, of no value in any place where the watch may be exposed to magnetic influence, owing to the fact that steel will not only be affected by it, but itself become a magnet.

You see on the screen, in Fig. 1, what represents two strips of metal, of equal lengths, at normal temperature. Under the influence of heat, the metals will expand in about the ratio indicated by the dotted lines. Now, if the lines were firmly united, as in Fig. 3, and then subjected to heat, the same as before, it is evident the brass portion of the strip would not be free to expand, being held by its union to the less expansive steel, and the result of this will be that the bar will assume a curved form. Of course, if the bar had been subjected to a like reduction of temperature, the bar would have been curved in the opposite direction, as in Fig. 2.

This view shows these compound bars as forming the rim of an expansion balance when at a normal temperature. This view shows the same balance, under the action of heat. While it has followed the natural laws of metals by expanding in heat, yet it is, in fact, smaller. This view shows a series of complete balances as used in ordinary watches, or cut and screwed up, so-called, in a factory. The object of these screws in a balance rim is to give the balance the weight desired, so that, when a hairspring is applied, the balance will make the exact number of vibrations

required, which is, in most modern watches, 18,000 per hour; and the addition of one of these screws to each side of the balance will, in some cases, make a change in the number of vibrations of 98 seconds per hour, or 39 minutes per day. You will notice that four of these screws have a long thread upon them, and the head is not in contact with the rim of the balance. These are known as mean time screws and are used to bring the watch to time by screwing them in or out, thus changing the actual distance, in reference to diameter, without changing the actual weight of balance, as would be the case were we to substitute a pair of screws of different weight. I have explained the rule.

Now let us imagine a test in heat and cold and proceed in this manner. The watch being wound and set, we note its error in normal temperature, say 70°, at the end of one hour. We will assume this to result in a gain of 5 seconds. This, then, is the rate in normal temperature. Now wind the watch, without changing the time, and run in a temperature of say 38° or 40°, and at the end of another hour note its error. We will assume that the watch is 14 seconds fast. Now our rate established in mean temperature was 5 seconds fast per hour, and the watch ought to show an error of 10 seconds fast at the end of the second hour; but we find it to be 14 seconds fast, so there must be a gain of 4 seconds due to cold. Repeating this last test in a temperature of about 95° of heat, we find the watch to show an error of 15 seconds fast. Now it was 14 seconds fast when we started it in heat and it has a rate of 5 seconds gain at normal, so it ought to show an error of 19 seconds fast; but it is 15 seconds fast, so there is a loss of 4 seconds due to heat. We now know its rate in heat to be 4 seconds slow, and in cold 4 seconds fast. When contrasted with a normal condition of 70° of temperature, and we see by this that the balance has not enough action, the effective weight is too far from the cut end of the rim, and the remedy will be to move, say screw No. 8, to the position marked No. 11, or, perhaps, to that of No. 12.

Thus you see the use of the extra holes 2, 4, 7, 9, 10 and 12, that we may change the effective weight in reference to heat and cold, and not alter it, at the same time, when at a normal temperature. After making this change the trial is repeated, and further changes of screws made till the action in heat and cold compare favorably with that in the normal temperature. In practice, the balance is always left a little over compensated, as it has been found that the air spring, in time, loses a little of its elastic force, and will then require a little more action of the balance to compensate.

I wish here to note what you will often read. It will interest you, I think, even if it is not corrected in pocket timepiece, namely, the compensation balance will show a loss of rate when adjusted for a temperature of say, from 40 degrees to 90 degrees, if put in one of greater extremes. Hair springs in temperature change their elastic force in a direct ratio, as 2, 4, 6, 8, 10, etc., and by referring to the diagram, you see the balance follows another law, shown by the dotted lines, that in cold, instead of increasing its size in a direct ratio, it tends to assume a straight line, while under the action of heat, it tends to curl in and not on a line with the center of motion. In the case of heat, it does not approach the center fast enough, while in cold it recedes too fast, when in extremes of temperature, hence a loss of time in both conditions.

We will show you upon the screen the actual change of form due to change of temperature in a watch balance now in the lantern, and whose shadow you see upon the screen.

It would afford me much pleasure to explain to you and illustrate by suitable experiments the natural laws, and the many mechanical operations employed in the higher order of adjustments of watches, but this subject is in itself sufficient for a complete lecture, and it would be useless to attempt to cover the ground in the time remaining. But I feel that the present time is one that I must not let pass without a word of explanation as to the meaning of isochronal adjustment, and its value to a pocket watch.

The word "isochronism."

Its value. Not upon daily rate due to varying power of M. S.

Explain by use of pendulums.

Explain by use of balance and spring.

If a hairspring could be made and placed in a watch without error, it would only remain to prove by test

that the short arcs of motion showed a little gain over the long.

At Waltham, when this condition is not found to exist after due trial, the hairspring is replaced by another that will fulfil all the conditions required. It is not bent, shortened, or in any way tortured to correct some error by introducing one of the opposite kind. There are a few more experiments that will serve to throw a little light upon two subjects that are not wholly understood. I will not try to enter into the subject but a little, as here again there could be devoted hours of labor to make the subject plain in all its details.

The first is that of deepthing; the other, an explanation of the cause of change of rate in a watch of ordinary construction that has become magnetized.

Deepthing.

Magnetism.

“ affecting hairsprings.

“ “ steel balance.

“ “ “ over barrel.

“ “ now-may balance; steel H. S.

“ “ two movements.

In closing I wish to add one word in relation to a better understanding by all watchmakers of the natural laws of mechanics.

I am inclined to the opinion that it is more important to be thoroughly educated in primary principles than in handicraft.

These laws are few, easily and quickly learned, while art skill in manipulation is endless; a lifetime being too short to acquire the ten thousand ways of doing a thing, when only one principle is involved.

There will be but small possibility of a workman well informed upon the laws of applied mechanics making any great mistake in the practice of his art or calling.

The verdict of one and all was that the lecture was full of interest and value.

## Points of Law.

WHEN A LEVY IS INVALID.

When an officer in whose hands an attachment is placed, does not seize the property sought to be attached, nor assume possession or control therefor, but merely makes a verbal agreement with the attachment debtor, that the attaching creditor shall take charge of it as receptor, and there is no apparent change of possession, the levy is invalid as against a subsequent levy of another attachment on the same property.

*Mahon v. Kennedy.* (Supreme Court of Wisconsin.)

VALIDITY OF DEED OF TRUST.

The statute providing that every assignment by a debtor in trust for his creditors shall be for the benefit of all the creditors, and that provisions for preferential payments shall be void, and all debts (including judgments by confession 30 days previous to such assignment) shall be paid pro rata from the assets thereof, does not prevent an insolvent debtor from pledging property for the security of part of his creditors only. The fact that a chattel deed of trust, made to secure notes to part only of the grantor's creditors, empowers the trustee to take possession of the property and sell it at a private sale, and hold the proceeds until the maturity of all the notes secured, does not make it a general assignment.

*Jaffray v. Matthews.* (Supreme Court of Missouri.)



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Extra Headings, \$12.00 per annum.

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| Carter, Sloan & Co., 15 Maiden Lane, N. Y. . .   | 28c   |   |       |  |       |
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Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for One Cent a Word. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

*Notices under this heading ONLY are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.*

**ENGRAVER**—A first-class letterer would like a position in a large silverware store. Good all round man. Eastern or Middle States preferred. Best references as to character and ability. Address H. G., care THE JEWELERS' CIRCULAR.

**SITUATION WANTED**—By first-class practical watchmaker, jobber, engraver and salesman; capable of taking charge of a stock; best of references. G. W. C., Lock Box 62, Poplar Bluff, Mo.

**SITUATION WANTED** by first-class general engraver on gold and silver. Lettering and monogram work a specialty. Address H. E. Stephens, 114 Brunswick St., Newark, N. J.

**SITUATION WANTED** by an expert watch repairer, jeweler and fair engraver. Good salesman; all tools. No bad habits; 23 years' experience; best references. Desires permanent position. Will go anywhere. Address Watch, 1766 Ashland Ave., Chicago, Ill.

**SITUATION WANTED** by a good all-round watchmaker and jeweler. All references. Address O. K., care THE JEWELERS' CIRCULAR.

**WANTED**—Situation as watchmaker. Twenty years' experience at bench work. Has his own tools. Address James Cantor, 102 Second Place, Brooklyn, New York.

**BY** an experienced watchmaker, jeweler and engraver. Competent to take full charge. Address Engraver, Lock Box 472, Madison, Ohio.

**SITUATION** wanted by a young man, 16 years' experience at the bench; capable of taking full charge of store. Address Crisp, care of THE JEWELERS' CIRCULAR.

**AN** experienced salesman in watches and jewelry wants a position to travel for a jobbing or manufacturing house in New England. Address Traveler, care of THE JEWELERS' CIRCULAR.

**TRAVELING** salesman open for an engagement. Acquainted with dry goods and jewelry trades. Eastern and Middle States. Address Hustler, care of THE JEWELERS' CIRCULAR.

**WANTED**.—Position as salesman; have charge of diamond stock in large, well known retail store; would like change; 10 years in the business; accustomed to handling finest trade. Address H. G. H., care of THE JEWELERS' CIRCULAR.

**SITUATION** wanted by young man; age 21; American; one and a half years' experience; good watch, clock and jewelry repairer and salesman; good references. Address offers and inquiries to D. D., care of THE JEWELERS' CIRCULAR.

**AFTER** November. By good all-around watch, clock and jewelry repairer; 10 years' experience. Fine set of tools. Strictly sober. Best references. Address "T. J. M.," Montgomery, Mich. Ohio preferred.

**WANTED**—A situation as watch and clock maker, and repairer of jewelry, by a young man who has worked at his trade five and a half years in Sweden and one and a half year in this country. Speaks English; is strictly temperate and can furnish good references. Address C. U., care THE JEWELERS' CIRCULAR.

**SITUATION** wanted as watch and clock maker; also jewelry repairer; age 21; speaks English and German; good references. Address A. Guenther, 875 Sixth Ave., New York.

## Help Wanted.

**WANTED**—A workman for clock and watch repairing, especially French and American clocks. State salary. Apply to I. Goddard, 906 Main St., Richmond, Va.

**WANTED**—A competent watchmaker, letter and monogram engraver. Good wages and permanent situation. K. H. Clarke Jewelry Co., St. Joseph, Mo.

**WATCHMAKER** and jeweler; \$15 to a first class all-around man of experience. Western New York. Store open evenings. Address 196, care of THE JEWELERS' CIRCULAR.

**AN** energetic man, thoroughly acquainted with the jewelry and silverware trade, can earn from 25 to 50 dollars per week soliciting consignments of diamonds, watches, jewelry, &c., for an old established New York auction house. Address Honest Worker, care of THE JEWELERS' CIRCULAR.

## Miscellaneous.

**I BUY JEWELRY STOCKS**—Manufacturers, jobbers and retailers desiring to dispose of surplus or entire stocks of diamonds, watches and jewelry can find quick cash buyer by addressing Stephen S. Harmon, 1240 Lexington Ave., New York City.

**A SPLENDID** opportunity to invest, in a city of 15,000 inhabitants, center for six railroads.

### JEWELRY AND WATCH BUSINESS.

Store and fixtures nicely fitted up. The finest Summer and Winter health resort in the United States, only five miles from Manitou Springs "The Gem of the Rockies;" thousands of tourists every year; 25 miles of electric street railway; city growing rapidly. Address Lock Box 102, Colorado Springs, Col.

**WANTED**—On commission, by a first class, experienced salesman, a reliable manufacturers' line to sell to jobbing or retail trade. Address Commission, care THE JEWELERS' CIRCULAR.

## For Sale.

**FOR SALE**—A first-class jewelry establishment in a manufacturing and farming town of 8,000 in the central part of Pennsylvania; stock about \$5,000; can be reduced; bench work \$1,200. Reasons for selling and further particulars upon application to L. Wittenhausen, 48 Maiden Lane, New York City.

**FOR SALE OR RENT**.—Retiring from the jewelry business. I wish to rent the old stand and rent or sell fixtures on easy terms, at once. D. D. Knapp, jeweler and optician, Waverly, N. Y.

## To Let.

**TO LET**—Large top floors, splendid light, suitable for diamond cutting or light manufacturing. Electric motor and diamond cutting fixtures on premises can be had cheap. Apply to John J. Murphy, 47 John St.

## TO LET!

Entire Second Floor, with Steam Power, in the Jewelry Manufacturing Building, rear of  
**17 JOHN STREET.**

Apply to **ENGINEER** on the premises.

## DIAMOND LAPS.

ALL SIZES.

For Grinding Stones, Small Drills or hardened Steel, will cut anything. These Laps are made of Norway Iron, charged with Diamond Dust, exactly the same as those used by Diamond Cutters. Will fit any American Lathe. Ask your jobber for them or sample sent by mail upon receipt of \$1.00.

F. W. HALL, - 178 Broadway, New York.

## G. A. WEBSTER

42 & 44 Madison St., Chicago, Ill.

**Manufacturer,**

**AND WESTERN AGENT FOR**

**E. G. WEBSTER & SON,** of Brooklyn, N. Y.

**A. F. TOWLE & SON CO.,** of Greenfield, Mass

## Workshop Notes.

200 PAGES BOUND IN CLOTH.

The most complete book of the kind ever published.

A perfect encyclopedia of information.

With a copy of Workshop Notes and 52 numbers of The Jewelers' Circular

(a year's subscription price,

\$2.00), any jeweler will have all the trade literature he needs.

**SEND \$2.50 AND GET BOTH.**

## A Market for Surplus Stocks.

**EVERY FRIDAY**

We hold a regular Trade Auction Sale of Diamonds, Watches, Jewelry, Silverware, Bric-a-brac, &c., which is extensively patronized by Retail Jewelers.

Large audiences and spirited bidding insure good prices.

**Consignment Solicited.**

Liberal Cash advances as a guarantee made on Diamonds, Watches &c., upon receipt and examination of goods.

Highest references from leading houses in the trade. For terms and particulars address

**L. FRIEDMAN & CO.,**

Salesrooms, 88 & 90 Walker St., N. Y.

Leading Auctioneers of New York for Trade Sales of Jewelry, &c.

Retailers desiring to dispose of the whole or a part of their stocks will find this an excellent means to effect a quick, satisfactory sale.

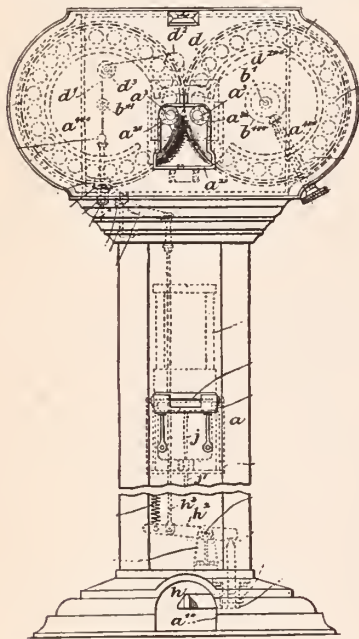




## The Latest Patents.

ISSUE OF SEPT. 4, 1894.

- 525,415. IDENTIFICATION ATTACHMENT FOR UMBRELLAS.** HUGH DE C. HAMILTON, South Orange, N. J.—Filed June 11, 1894. Serial No. 514,209. (No model.)
- 525,652. COIN-OPERATED SIGHT-TESTING APPARATUS.** BRUCE GREEN, London, England.—Filed Aug. 15, 1892. Serial No. 443,138 (No model.) Patented in France Feb. 23, 1889, No. 196,264; in Germany Feb. 24, 1889, No. 49,577; in Belgium Mar. 9, 1889, No. 85,327; in England Mar. 1, 1892, No. 3,967; in Norway July 4, 1892, No. 2,982; in Sweden July 4, 1892, No. 4,299; in Switzerland July 29, 1892, No. 5,661; in Victoria Aug. 2, 1892, No. 9,838; in Cape Colony Aug. 4, 1892, No. 778; in Spain Aug. 5, 1892, No. 13,545; in New Zealand Aug. 15, 1892, No. 5,723; in Western Australia Aug. 17, 1892, No. 360; in New South Wales Aug. 29, 1892, No. 3,945; in Italy Aug. 29, 1892, XXVI, 32,573, LXIV, 65; in Queensland Oct. 4, 1892, No. 2,183; in Canada Nov. 2, 1892, No. 40,821; in India 1892, No. 216, and in Austria-Hungary Apr. 13, 1893; No. 50,617 and No. 1,683.



In a coin-freed sight-testing apparatus, the combination of two disks or frames geared to revolve in unison, and each provided with a circle of lenses, a pair of eye orifices at the front of the machine, a vertically sliding shutter located at the rear of the lenses and adapted to normally intercept the line of sight, a disk located at the back of the case and provided with a circle of indicating numbers corresponding with the lenses of the disks and geared to revolve in unison with the latter and means for rotating the lens disks and the indicating disk.

- 525,666. WATCH PROTECTOR.** AXEL SARNMARK, Torsby, Sweden, assignor of one-half to Johan Hall, same place.—Filed Mar. 28, 1893. Serial No. 505,383. (No model.) Patented in Sweden Jan. 11, 1894, No. 4,862.

A watch protector consisting of a resilient strip of wire having loops at either end thereof, the lower loop having a vertical extension thereon, which said extension is bent downwardly to form a parallel arm adapted to clasp on the outside of the pocket, the said vertical extension having an aperture therein, and an



arm extending downwardly from the upper loop and bent at angles to form a tooth normally bearing upon the vertical extension and passing through the aperture therein.

- 25,197. GRASS BLEACHED AND SILVER TISSUE PAPER.** ROBERT FLETCHER & SON, Stoneclough, England.—Filed Mar. 27, 1894.

*Essential feature.* A picture of a teapot, shown in side view, having a globular base, a handle, a nozzle, a cover and legs and the word and figures "MILL 682." Used since June 1, 1863.

## Canada and the Provinces.

Dan Beatty, Montreal, is in Toronto, attending the exhibition.

Mr. Mallett, jeweler, Souris, Man., advertises that he will sell out and leave the place.

George Chillas, Montreal, returned from the west and will leave in a few days for the Toronto exhibition.

Harry Ryrie, of Ryrie Bros., Toronto, has returned from Algonquin Park, where he had been spending a vacation for the past few weeks.

T. Robertson, watchmaker for A. R. Harmon, manager for the Canadian branch of Robbins & Appleton, Montreal, is spending a two weeks' holidays in Oakville and Toronto.

Perry Weinberg, the Toronto jeweler who is under arrest in New York charged with larceny, is fighting extradition hard and it looks as if the expenses in connection with bringing him back, if indeed the effort is successful, will be much in excess of the value of the goods alleged to have been stolen. The authorities here, however, will not allow monetary considerations to defeat the ends of justice.

Work has been commenced on the new building to be erected by B. Kent, late of Kent Bros., jewelers at 144 Yonge St., Toronto. The building is to be 110 by 26 feet. It will be three stories high, of brick, with brown stone columns and facings on the lower story and gray stone carved columns above. It is Mr. Kent's intention to continue in his old business in connection with

his son, H. B. Kent. In the meantime the Messrs. Kent are occupying temporary premises, at 133 Yonge St.

## Philadelphia.

Mr. and Mrs. H. Hurlburt are in Paris.

Louis Beconne, of L. A. Scherr & Co., has returned from his vacation.

Simon Muhr's vote in the mayoralty contest has reached 37,012. D. F. Conover has 1,405 to his credit.

The Philadelphia Watch Case Co., in Riverside, N. J., are very busy and are running their factory full time.

Simon Muhr has been appointed a member of the campaign committee of the Young Men's Democratic Association.

H. C. Foster, Bristol, Pa.; H. Rudolph, Wilmington, Del., and Robert Stiele, Hammondton, N. J., were purchasers in town last week.

Robert Riggs, 221 Walnut St.; Louis Sickles, 618 Chestnut St.; and Edgar Fries, 541 N. 2d St., were a trio of jewelers who had a pleasant time at Atlantic City last week.

W. A. Tray, colored, of Philadelphia, is lodged in Reading jail, charged with robbing S. R. Bushby's store, in that city, of \$700 worth of jewelry. The testimony showed that Tray's actions were suspicious, and he was held for a further hearing.

## AN OLD LADY'S BOAST.

Those who have charge of charitable institutions for the aged poor will tell you that no topic is more pleasing to some poor old women than the discussion of their "better days," when they were the fortunate possessors of "everything heart could wish for," as they are apt to express it.

One old lady never tires of describing the finery she had when she was a bride; another boasts of having once owned a "gold-band chany tea set" and six "solid silver tea spoons," while a third dwells at great length on the elegance of a flowered silk gown and a satin parasol with fringe fifteen inches long that she once owned.

One poor old woman never says anything until the others are done boasting. Then she calmly remarks:

"Well, I never had no chany tea things, nor no silk gowns nor embroidered petticoats, nor open-work stockings, nor gold ear-drops, nor nothin' of that sort; but I *have* had four husbands, an' I'd like to know if any of you can beat *that*?"—*The Youth's Companion*.

# AIKIN, LAMBERT & CO.,

No. 19 MAIDEN LANE, NEW YORK.

Manufacturers and Exporters  
Gold Pens, Holders, Pencils,



Toothpicks and Novelties.

# MERCANTILE

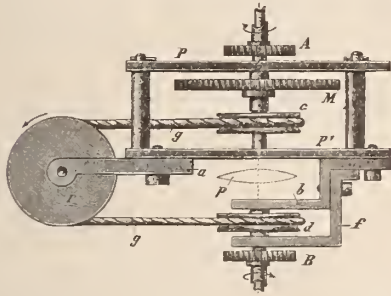


# FOUNTAIN PEN.



**A Second Motion Work Upon the Back of a Clock.**

IN a preceding number of this paper one of our readers desired to know in what manner he could introduce a second motion work upon the back of an ordinary spring-wind clock with pendulum. Since one answer received from Mr. Rob. Werner, of Hildersheim is too lengthy for the "correspondent's column," we give it a place among our technical matter, being prompted to this by the presumption that other read-



ers beside correspondent may be interested in the answer to his question.

As will be seen in above illustration, only the plates P and P', the center wheel M, and the cannon pinion A are to be seen, for sake of greater clearness; the pendulum bob is shown in dotted outlines at *b*. In order to locate the desired transport of the motion work upon the back of the clock concentrically to the front motion work and without interfering with the freedom of the

pendulum oscillations, the first thing is to mount upon the center staff M a pulley of wood, horn or some similar substance. Upon the left side of the back plate P' two potances are screwed one above the other one of which is visible at *a*. Between these two potances lies in bearing a shaft with two loose pulleys, the upper one of which, *r*, is shown in the illustration. The distance of the two pulleys *r*, one from the other, must correspond to the diameter of the pulley *c*, and in the same manner their height must be such that the cord runs of the three strike one upon the other.

Upon the right side of the back plate are located two potances *b* and *f*, between which—concentric to the center staff—lies a steel shaft with a pully *d*. The interior potance *b* must be sufficiently high and broad so that the pendulum can oscillate undisturbed between it and the plate P.

Around the two pulleys *r*, as well as the pulleys *c* and *d*, is wound a cord—if possible of hair, so that the differences of temperature and moisture of the air cannot influence its length—in the manner shown in the sketch. The arrangement again imparts to the second cannon pinion B, upon the projecting parts of the staff between the potances *b* and *f*, the correct revolution to the right. The minute wheel to the cannon pinion B is in a suitable manner located upon the potance *b*.

In the simple transposition it is only necessary to pay strict attention to having the

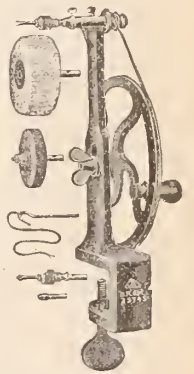
two pulleys *c* and *d* of exactly the same diameter, as otherwise constant increasing differences would occur between the indications of the front and back motion work. It is also possible to effect the transposition in a similar manner by the introduction of conical pinions.

It is evident that the hands must be of precisely the same weight so that they offer as little resistance as possible in their rotation. The hands friction of the second motion work is simply actuated by the tension of the cord *g* upon the pulley *d*.—*Deutsche Uhrmacher Zeitung*.

**Tool for Drilling, Fraising, Grinding and Polishing.**

THE watch material house of Koch & Co., of Elbfeld, Germany, has recently introduced into

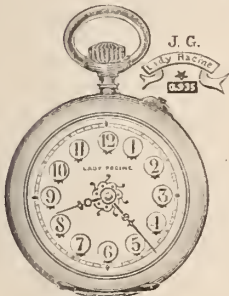
commerce, the little tool shown in accompanying cut, which THE CIRCULAR has considered practical and handy enough to lay before its readers. The parts are so plainly shown, and the workman can so easily guess the purposes and proportions of the different parts, that a close description seems to be superfluous.



The tool is patented in Germany.

**The Best Chatelaine is the Lady Racine.**

**STEEL CASES & SILVER CASES.**



10 LINE.

- Made in 10 Line Open Face.
- “ 11½ Line Open Face and Hunting.
- “ 13 Line Open Face and Hunting.

THE SILVER CASES ARE 0.935 FINE.  
THE MOVEMENTS HAVE 10 JEWELS.  
THE ENGRAVINGS ARE CHOICE.



13 LINE.

**MADE IN 12 LINE OPEN FACE.**

In Silver Cases only.

Case 0,800 Fine with a 6 Jewel Movement.  
Expressly Gotten Up to Suit the Times.



12 LINE.

**A GOOD Chatelaine Watch at a LOW PRICE.**

Do not fail to ASK YOUR JOBBER FOR THE NEW  
12 LINE LADY RACINE in 0.800 Cases.



## Precious Stones in North America.\*

BY GEORGE F. KUNZ.

(Continued from page 33, Sept. 5.)

### DUMORTIERITE.

MR. John T. Stewart, of Los Angeles, California, informs me that he has found dumortierite in quartz on the land of Mr. Carey, 50 miles north of Yuma, and 11 miles west of the Colorado River on the Colorado desert and about 25 miles from the Southern Pacific Railroad track. Here it occurs in blocks weighing several hundred pounds and upwards, and varies from dark blue to light blue and a mixture of blue and white, the occurrence being similar to that at Clipp, Yuma County, Arizona.

Mr. Stewart believes that this material can be delivered for \$200 per ton on cars, and as the dumortierite thoroughly impregnates the quartz rock, this ought to find a market as a high class ornamental stone. It is mistaken here for lapis lazuli. The locality where this dumortierite occurs can be worked only in the Winter or in the rainy season, as the water has to be hauled from the Colorado River, and the climate is too hot from June until December for horses or white men in that locality.

### OPAL.

Opals were discovered in Idaho during the Summer of 1892 by Mr. George Shirley, Mr. F. B. Schermerhorn and Mr. H. C. Anchor, who kindly furnished me with the following information:

The Owyhee opal mines of Idaho are situated on Section 13, township 1 north, range 4 west, Boise meridian, about 3 miles from Snake River in Owyhee County. The work done on the mine amounted to about eight months' work for two men. The opal taken out amounted to about 7,000 karats in the rough, varying from transparent fire opal to the finest white noble opal; but

nearly all that they found was given away or poorly marketed. They are found in a dike or vein of dark blue or black andesite rock, 25 feet in thickness, running in a northwest and southeast direction with a nearly perpendicular pitch. This crops out on the surface for a distance of about 750 feet in length by 25 feet wide. In the center of this dike is a stratum of jasper, very hard, 4 to 5 feet wide, on each side of which the opals are found in seams and flat pockets. Opals have been traced for a distance of 250 feet along the surface. The greatest depth reached is about 20 feet, all open cuts.

North of and parallel with this dike is a smaller dike traced for about 50 feet in length by 8 feet in width. It has produced about 1,000 karats of good stones.

The North America Gem & Opal Mining Co., which works the mines at Moscow, Idaho, did not work during the year 1893, owing to a litigation with a former owner, but it is believed that in 1894 active operations will be carried on.

Opals were announced as having been discovered on a school section in Lincoln County, Washington, and a committee was appointed to investigate and report upon the discovery. It proved not to be a genuine find.

During the past two years opals have been found at Wilcannia, New South Wales, which in quality are quite equal to those from the famous Hungarian mines. It is reported that about 500 men are already on the fields and an immense amount of work and prospecting is going on. The opals found here are generally free from the yellow tint which the Queensland stones show by transmitted light. They are found in a fossiliferous sandstone rock. Many of the fossil univalve and bivalve shells are entirely changed to a beautiful noble opal, as is always the case with wood and branches of trees found in the same district. Some fine stones weighing nearly 50 karats each have been obtained at this place.

### STAUROLITE.

During 1893 a large quantity of small crystals of twinned cruciform crystals of

staurolite have been found in Patrick County near the Henry County line, Virginia, and they have been drilled at one end, a small eye inserted, and sold as lucky charms. About \$500 worth were sold during the past year.

### JADEITE.

There are at present two groups of jadeite quarries in Upper Burmah, which the French vice-consul says are situated respectively at the summit of the mountain near the village of Jawmaw and in the valley of the river Uru, the latter commencing near Sanka and extending some miles below the mountain. The geographical position of Jawmaw is in latitude 25 degrees and 44 minutes north latitude, and 96 degrees and 14 minutes east longitude, while Sanka is about 6 miles from the east coast. According to all accounts, the river mines are the oldest, those on the mountain top having only been discovered some fifteen years ago. In the valley of the Uru the jade is found in blocks in the alluvial sediment of the river. When it is imbedded or is found in heavy masses, a primitive method for obtaining the material is adopted, namely, heating by fire on the surface, the reduction of the temperature during the night sufficing to crack the rock, and then by pure force the blocks are broken into transportable pieces. The mines are claimed by a native, who collects a royalty on all the jade produced at a variable revenue. The jadeite, Feitsui or imperial jade, harder than jade (nephrite) but not so tough, is a striking example of the favor that certain persons bestow upon a particular article, whereas others look upon the same article with indifference, and would not give centimes for that which the others have paid gold. The Burmese, but principally the Chinese, appreciate a fine piece of jadeite as much as—if not more than—gold. For example, a piece of jadeite, only sufficient for a bracelet, will fetch 400 to 500 rupees, whereas in Europe it would not fetch a small part of that amount. While China and Burmah are the only markets for the sale of jadeite, it should not be forgotten that the population of these two countries is at least 450,000,000, ready to buy all available jade. However this may be, and whatever the price of jadeite as an article of commerce, the fact is certain that it exists in inexhaustible quantities. If methodical processes of extraction were put in operation, if dynamite replaced the savage methods now employed, if one head in place of a hundred directed the work, the production of jadeite could be made enormous. But will a European company methodically work the deposits, in place of the Kachin savages who exploit them now? The vice-consul replies: "It is improbable, because the difficulties of the undertaking would be too great."

The revenue for 1892-'93 was 35,000 rupees, and for the year 1893-'94, 52,000 rupees.

(To be continued.)

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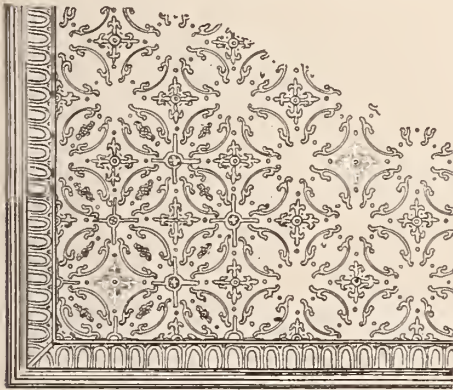


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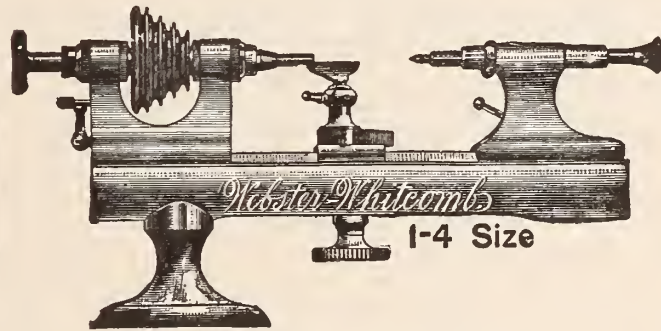
Should let his stock dwindle and thus lose its attractive-  
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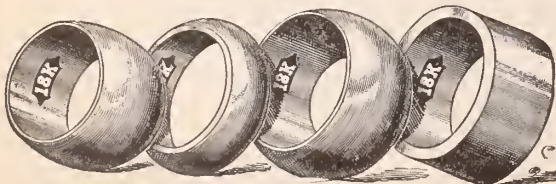
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### The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

CHAS. JACQUES' CLOCK CO.'S FALL LINES.

THE new Fall lines of clocks of the Chas. Jacques Clock Co., 22 Cortlandt St., New York, are beginning to arrive. An inexpensive set which is expected to prove one of their leaders for this season consists of the handsome china clock and sidepieces shown in the illustration.

The clock and vases are French china with metal gilt mountings, both in bright and matt finish. The graceful shape is controlled by this company, the design having been produced in Paris for them this year. In size the clock is 11 x 10 inches and the



popular have the teapots, sugars and creams of this ware become that Maddock & Co. will hereafter make these, with the Portland vases, the principal pieces of their open stock, showing the greatest variety obtainable.

CHAS. AHRENFELDT & SON'S FINE FALL LINES.

SOME fine lines of table novelties, cabinet ornaments, etc., have just been opened by Chas. Ahrenfeldt & Son, 52 Murray St., New York. These goods which are in the



CLOCK SET IN SEVRES STYLE—CHAS. JACQUES CLOCK CO.

vases 12 inches high. The decoration, which is of the Sèvres style, is hand painted and consists of festoons of small flowers and leaves and sprays of small field flowers. Some very graceful new shapes are shown in teapots, sugars, creams, chocolate pots, cracker jars, compotes, ice cream trays, and sets, pudding dishes and salad bowls. Another prominent line just opened consists of Copenhagen vases of various sizes. These are exact reproductions in shape, color and decoration of the old Greek styles. The vases are in clay, red and white, having typical ancient decorations.

NEW LINES IN WEDGWOOD.

MADDOCK & CO., 21 Barclay St., New York, expect to soon receive a new shipment of Wedgwood jasper ware. So

A GREAT IMPROVEMENT IN CLOCK MECHANISM. AN entirely new movement is being fitted to the various lines of clocks of the F. Kroeber Clock Co., 360 Broadway, New York, which embraces an improvement of great importance.

In the movements manufactured heretofore a jar or shake has often been the cause of disarranging the mechanism sufficiently to put the clock out of running order. In the movement patented by Mr. Kroeber, however, this weakness does not appear as it is so arranged that the clock may be

shaken or turned in any way without impairing its mechanism. Clocks fitted with this movement have been put to the severest tests which have shown that it is absolutely impossible to stop them by shifting or moving.

ONE of the most interesting and beautiful innovations

in novelties and glassware that has been introduced in this market, is to be seen at the warerooms of Ferd. Bing & Co., 106 Grand St., New York. It is to be found in the line of English glass table centers, which this firm have just imported. These centers, as they are called, are a development of the glass flower holders which cannot fail to become both fashionable and popular. They are compound vases shaped in many instances like candelabra but entirely of glass, and have flower in the place of candle holders. Another artistic conception is called the "May Pole," in this the center vase is tall and thin and is connected by glass rope with smaller vases (usually



six) which form a ring around it. The two principal colors in which these centers are shown are called Chrysoprase, a greenish tint, and Lemonessent, a golden yellow. These may be had either in the clear glass or with rich gold decorations.

THE RAMBLER.

### A Mechanical Genius as an Horologist.

**A.** DELKESCAMP, of Waterbury, Conn., has invented a clock which is novel in conception and original in design. The inventor is well advanced in life, and has resided in Waterbury 14 years. He brought some original eyelet machinery to the factory of the Benedict & Burnham Mfg. Co. when he went to Waterbury, and was employed by that concern for a number of years. He is now engaged in the tool room of the Steele & Johnson Co., but his heart and chief interest in life is in a little workshop about 4x10 feet in size at his residence. There are several of his new fangled timepieces on the wall, all in motion, and several others in various conditions of incompleteness. Dials cover the walls, and plans and sketches hang about.

Of the clocks, there are three faces to each one, one above the other, and each has but a single pointer. The lower face is like that of any clock, divided and lettered with 12 numerals or the hours. Above this is the minute face, divided into 60 spaces, each representing a minute. The dials decrease in size, so that the top or second dial is rather small. This is also divided into 60 spaces. With this clock, by taking in at a glance the three hands on the three faces, one can tell the time to a second. Mr. Delkescamp, when he first began his labors along these lines, had the minute and hour faces side by side and the second face above, but he discarded this plan at an early stage for fear the hour and minute faces might be confused.

The works of the clock are simple. For power Mr. Delkescamp has gone back to the chain and weight, which transmits the power to two wheels back of the second face. The power is applied to the second hand direct, then transmitted by a chain motion and lever to a wheel back of the minute face, which has sixty notches. Every revolution of the cam-wheel raises the lever and releases one notch and advances the minute hand one space for every revolution of the hand on the second face.

Mr. Delkescamp has one clock on the wall which he says has been running two months without being touched except to pull up the weight. Mr. Delkescamp claims that the simplicity of his invention will make it cheap to manufacture.

### Olive Schreiner's Candle Stone.

**M**ISS OLIVE SCHREINER, the famous author of the "Story of an African Farm," recently told the following anecdote: She and her brothers and sisters had, as one of their playthings, a bright stone that they called candle stone. It was about the size of a walnut, and would flash in a bright and singular way when held to the light. Not until she had quite grown up and the candle stone had been lost for years did any of them realize that it was a diamond of, doubtless, immense value. The Kimberley mines were in the unknown future, but the stone had, perhaps, been washed down by some torrent or been brought by other chance from that region.

George W. Biggs, Pittsburgh, Pa., displayed a case of handsome rings in his window, and among them was a carbuncle of good size and color. A man went in and asked for the "wart" ring. Mystification set in, but after explanations it was discovered that the customer wanted the carbuncle. He said in reply to the explanation: "I knew it was of the same family."

### The Other Side of Life.

HER PERSECUTED COUNTRYMAN.



MRS. BRICKBACK—Norah, I'm astonished! How could you be so careless as to break that bronze?

NORAH—I did it a purpose, mum. It's been shtarin' me in th' face fer two mont's now, an' Oi couldn't shtand anny longer see'in thim t'ree big loafers plaguin' wan poor little pig.—*Judge.*

ROLLINGSTONE NOMOSS—Gimme a nickel, boss, an' help me erlong in me bisness?

BOGGS—What is your business?

"Collectin' rare coins."

"A nickel isn't a rare coin."

"Certn'y it is; any coin's rare wid me."

—*Philadelphia Record.*

TO BE EXPECTED.

Suddenly he grew desperate.

"An abyss," he cried, "yawns between us."

She looked eloquently at the clock.

"I can't blame it," she answered severely. The hour was indeed late.—*Detroit Tribune.*

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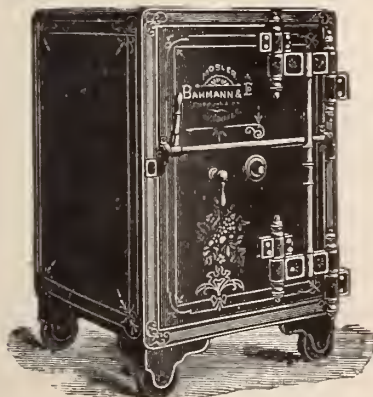
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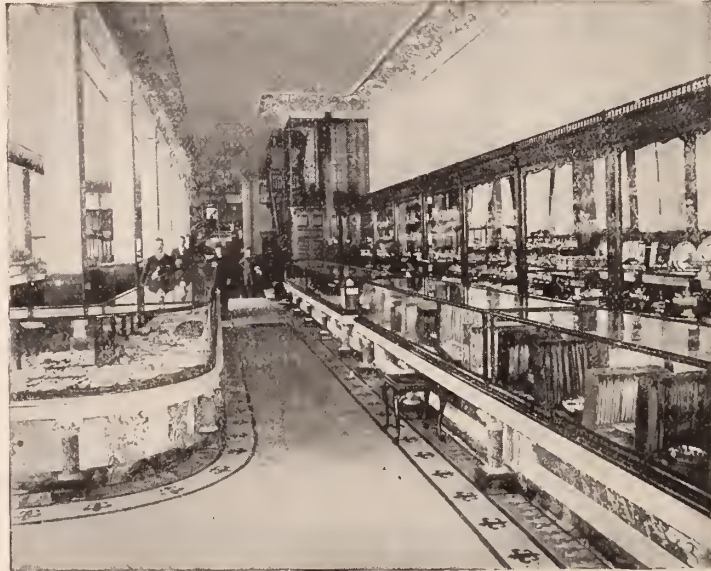


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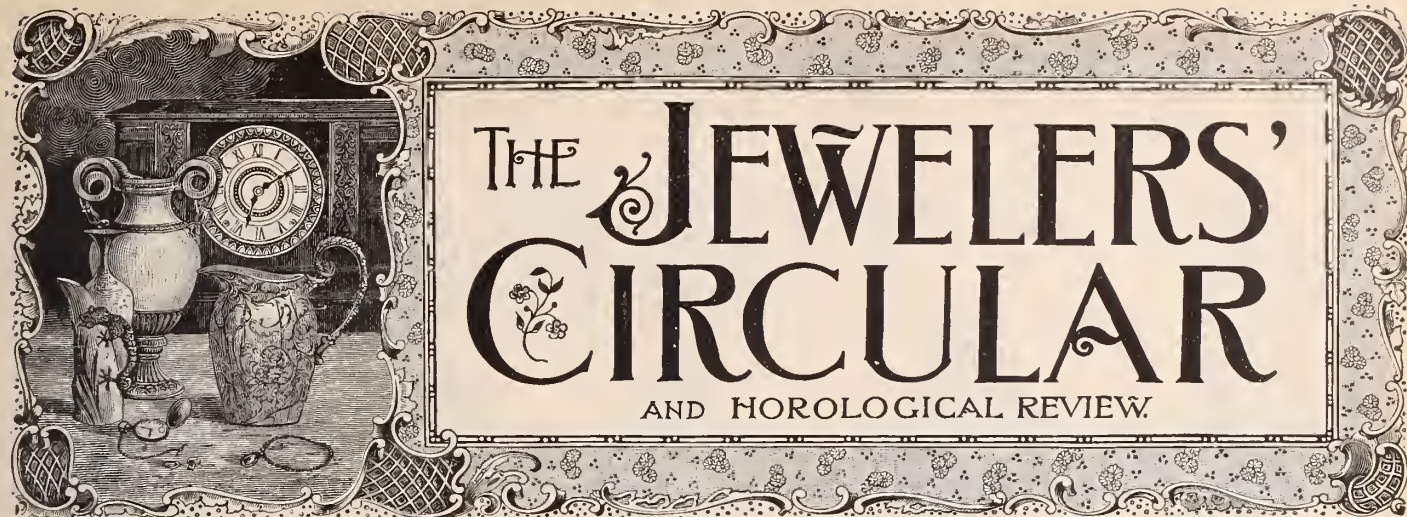
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VOL. XXIX.

NEW YORK, WEDNESDAY, SEPT. 19, 1894.

No. 8.

## HIGH EXPRESSIONS OF THE KERAMIC ART.

TO give an epitome of the ancient potter's craft and an illustration of its high artistic achievements, perhaps no better method can be pursued than a consideration of the famous works of modern times. Of course the limits of a newspaper or magazine article are necessarily narrow and do not permit of a full and just treatment of the subject; but even under these disadvantageous circumstances the acquisition of a fair knowledge of the art is thus possible and it is the purpose of this article to furnish it.

The productions of the Worcester pottery works have been brought to a wondrous state of perfection, both as to body, glaze, form and decoration. Certainly neither in ancient nor in modern specimens of ceramic art have such exquisitely beautiful works been produced as some of the enamels which, under the fostering hands of R. W. Binns, F. S. A., have been made here. The body is pure porcelain, not a

tone produced in these enamels is peculiarly soft and delicate and the colors are pure

and full, and of extreme richness. As at the recent World's Columbian Exposition, the Coalport Pottery Co. received the most flattering awards at former great exhibitions. At the Great Exhibition in 1851 a magnificent dessert service in the difficult but truly beautiful *Rose du Barry* colors was considered equal the original *Sèvres* in evenness of color. At the exhibition in 1862 some of the services were purchased by the Emperor of the French, while at the French exhibition in 1855 and in other exhibitions of later years the selections of vases and other decorative pieces were of the finest possible character.

The "King's Vase," now in the museum of Practical Geology, London, England, illustrated on next page



ROYAL WORCESTER EWER AND STAND, PAINTED BY BOTT.

and intense. They received upon their introduction the unqualified approval and appreciation of Prince Albert, consort of Queen Victoria. Examples existing of an ewer and stand are illustrated herewith. Bott was an artist of the very highest eminence, and his early death was a great loss to art. Through his death examples are very scarce and realize high prices. At the present time a pair of vases in the possession of the Worcester Co. are valued at over 1,500 guineas, and the probability is that they will still increase rapidly in value.

The Worcester works have, at one time or other, been favored more than most English establishments with orders from royalty. Of these illustrations are here given of a part of the services made for the Queen and for King William IV. Other remarkable services were made for the Duke of Cumberland in 1806, Princess Charlotte on the occasion of her marriage and Prince William Henry, Duke of Clarence in 1789.

is an eminent specimen of the older Derby porcelain. It represents the high character of the productions of the works during the latter part of the first Mr. Duesbury's time and during the life of his son, when



SERVICE MADE FOR KING WILLIAM IV., IN 1831. ROYAL WORCESTER.

coating of porcelain over sheets of metal, and the effect is produced by the partial transparency of the white laid on the blue ground, instead of by feichtening. The

The productions of the Coalport works take a foremost rank among the best porcelain of the world, many of the specialties being marvels of beauty; the colors are



SERVICE MADE FOR QUEEN VICTORIA. ROYAL WORCESTER.

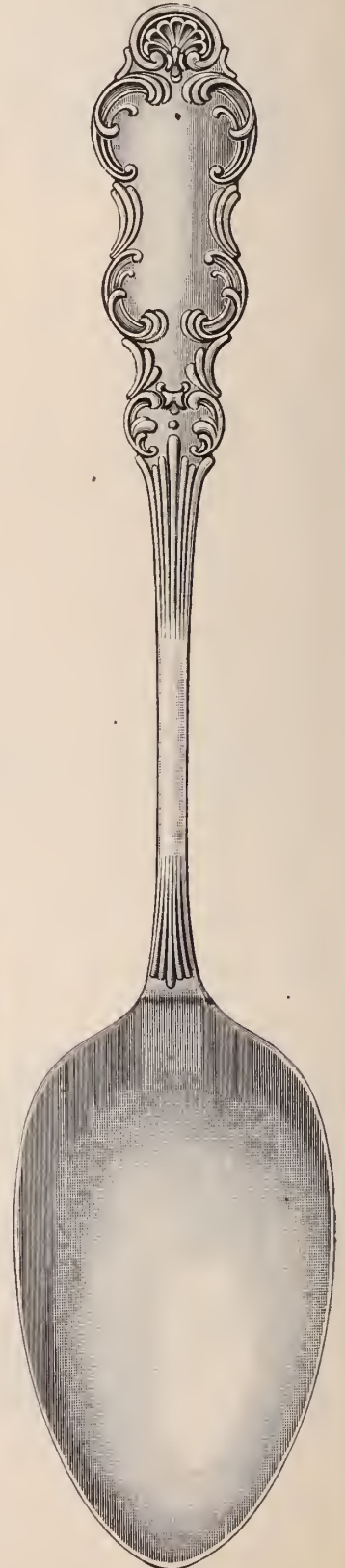
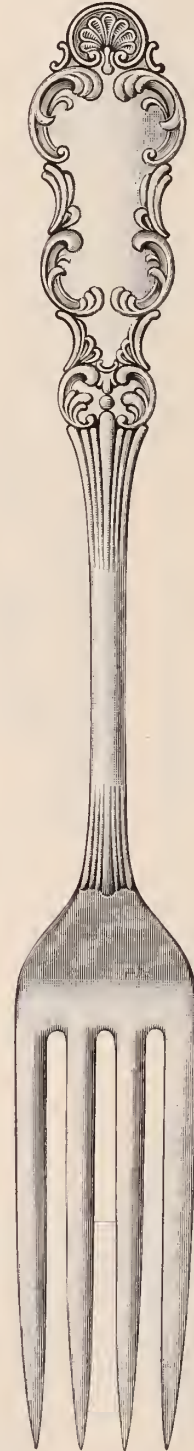
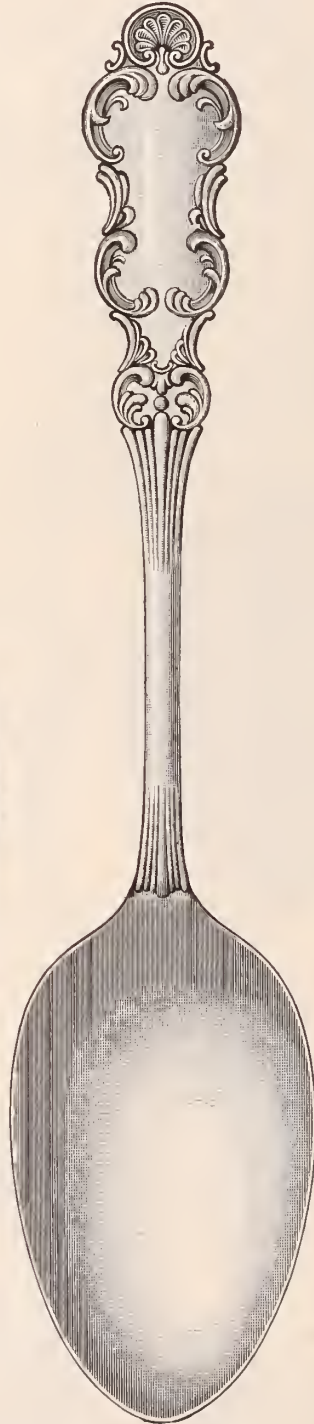
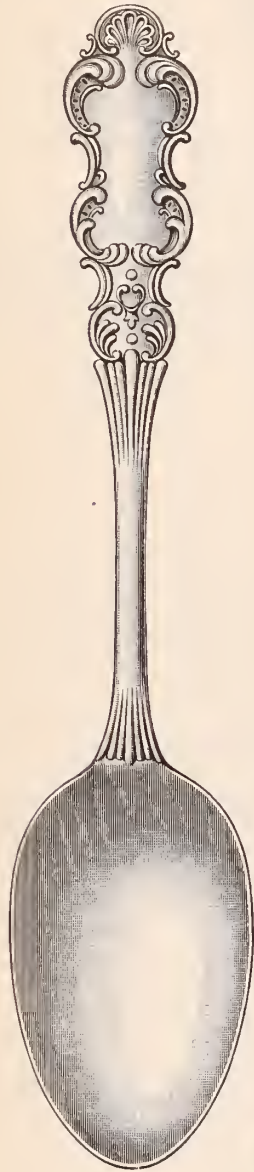
the Derby establishment was the most successful, the best conducted and the most fashionable of its kind in the kingdom. Among the customers were the King,





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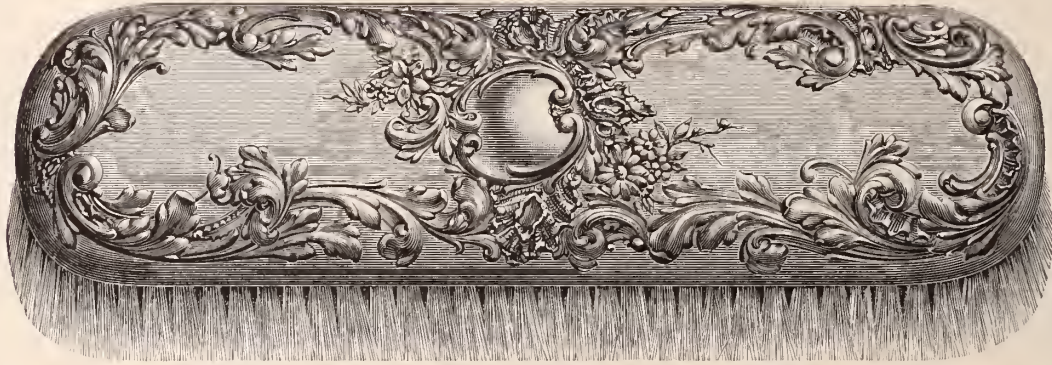
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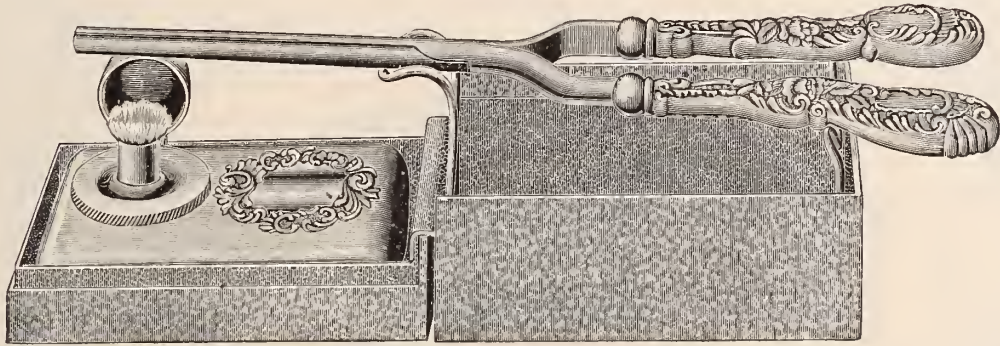
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FINE  
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Our Latest Cata-  
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Nothing prettier for a window attraction has been seen in a generation. Place your order promptly for a set of these lace figures: 250 sets already on order and no duplicates will be sold in any city. Price within reach of all dealers.

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Art Vases, - \$1.00 and upwards.

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# FERDINAND BING & Co.,

106 GRAND ST.,   NEW YORK.

PARIS:

74 RUE D'HAUTEVILLE.

BERLIN. • VIENNA, • DRESDEN, • ST. • PETERSBURG.

With our immense stock we are able to compose an endless variety of groups, comprising specimens from all well-known art centers of Europe, as illustrated on another page.

... WE ADD SPECIALTIES CONTINUALLY ...

This season we imported a large selection of

RUSSIAN BRONZES,

RUSSIAN LACQUERS,

RUSSIAN ENAMELS.

NOVELTIES IN RUSSIAN MALACHITE AND LAPIS LAZULI.

OUR STOCK OF CLOCKS OF ALL DESCRIPTIONS, BRONZES, PARCELLA AND FRENCH CURIO CABINETS SHOWS MANY NEW AND EXCLUSIVE DESIGNS.

ENGLISH . CHRYSOPRASE . GLASS . FOR . TABLE . DECORATION.



Queen, Prince of Wales (afterwards George IV.,) William Pitt and other personages of the highest social status.

The "Old Hall Works" are among the most interesting historically of any in the district of Stoke-upon-Trent. The present works were built about the year 1770 by Job Meigh. The productions of the works stand very high in the scale of art, many of the patterns of the dinner services being of great beauty and elegance. The illustrations herewith show three admirable



VASE IN COALPORT.

pieces, a clock case, a vase and a tankard, all in statuary porcelain and of the finest possible style of art.

In 1776 Wedgwood produced his "basaltes" of "Egyptian" fine black ware which became very famous. This was followed by his "Jasper," in which Flaxman, the sculptor, used his genius. Many of Flaxman's originals are still in the Messrs Wedgwood's hands, and the moulds are still used by them for their lovely productions. Two of Flaxman's most famous bas-reliefs in Jasper are here illustrated. The first is entitled "Peace preventing Mars from bursting the door of Janus's Temple," and the second, "Mercury uniting the hands of England and France." In 1786 Wedgwood produced 50 copies of the Barberini or Portland vase, of which we have had occasion to describe and illustrate in these columns. The original moulds used in the production of these 50 copies are still in existence and from them Messrs. Wedgwood still produce their famed Portland vases.

The World's Columbian Exposition afforded one an opportunity to examine some most eminent specimens of the ceramic art. Two magnificent vases, through the courtesy and generosity of Richard Horstman, of

Berlin, Germany, who had the management of the Royal Berlin Porcelain Works' fine exhibit at the World's Columbian Exposition, are now the property of the Field Columbian Museum of Chicago. The vases are the personal donation of Mr. Horstman, and are examples of the exquisite art features and skill disclosed by this fine ware.

They are about 12 feet high, and are claimed to be the largest pieces of hard porcelain ever made. The body is of royal blue color, decorated with vine leaves in gold and garlands of raised flowers in white and old gold. The medallions displaying cupid heads are in the well-known iron red seen on the Berlin porcelain. Four cupids,



"KING'S VASE," IN DERBY WARE.  
Museum of Practical Geology.

almost life size, form one of the attractive features. Considered from artistic and technical point of views, these vases are fully worthy of the high encomiums they

ful Italian style. It was manufactured in the ivory porcelain, which adapts itself so harmoniously to pieces of this character. The delicacy of the modeling and the softness of color defied criticism. The piece was decorated in symbolical style, the front being a subject of doves "billing and cooing," surrounded by forget-me-nots. The form was designed and modeled by James Hadley, and the ornamentation and decorations were designed and carried out under the direction and supervision of W. Moore Binns, the art superintendent of the company.



VASE IN COALPORT.

The tall Doulton ewer, 6 feet high, illustrated here, was a magnificent piece at the World's Fair; quite novel in design and treatment, it was so far as is known, the largest ornamental piece ever made in stone ware. Slender in proportion, and generally light in color, except for a strong band of bluish green at the base and touches of darker blues and browns in the ornament, the necessary contrast was

obtained as much in the modeling as in the color. Round the shoulder was a vigorously modeled band of ornamental scrolls springing from horse's heads. This was perforated, and formed a kind of gallery; perforated bosses set in the ornament, and the crisp modeling of the upper part and handle all supplied valuable touches of dark and light. Portions of the modeling were left uncolored, and show the light brown semi-glazed surface characteristic of Lambeth stone ware. The piece



REMARKABLE SPECIMENS OF OLD HALL PORCELAIN.

elicited while displayed at the World's Fair.

One of the fine features of the Royal Worcester Porcelain Co.'s exhibit at the late Exposition was a loving cup in a beauti-

was designed and worked almost entirely by Mark V. Marshall.

A remarkable pair of vases at the Fair were the "Liberty and Progress Vases" in Victoria ware. Of course there have been



wonderful productions from the works at Sèvres, Meissen, Limoges and other famous

**The New Tariff and the Pottery Trade.**

facture is now a matter of history. Happily, the suffering which it has produced may



BAS-RELIEF IN JASPER, BY FLAXMAN.

"Peace preventing Mars from bursting the door of Janus's Temple."

**A**N editorial in the latest number of the greatest authority in the pottery industry, the *Pottery Gazette*, London, Eng., has the following to say anent the effects of the new United States tariff on the pottery industry:

At last a period of great anxiety to the manufacturers of pottery in North Staffs has been brought to a close by the passing of the Senate's Tariff Bill by the House of Representatives. Only those having an acquaintance with the state of the potting industry in England are able fully to estimate what the passing of the bill means. To speak generally, and somewhat politically, it is great victory for the advocates of free trade principles. The McKinley Act was inaugurated under all the privileges



BAS-RELIEF IN JASPER, BY FLAXMAN.

"Mercury uniting the hands of England and France."

cities, but the narrow limits of this article prevent any more extended consideration of

not for long be continued. Certainly it may have helped to swell the exchequer of



ROYAL BERLIN VASE DONATED TO THE COLUMBIAN MUSEUM.



URN IN THE ROYAL WORCESTER EXHIBIT.



EWER IN THE DOULTON EXHIBIT.

REMARKABLE WORKS OF KERAMIC ART AT THE WORLD'S COLUMBIAN EXPOSITION.

the high achievements in the potter's art. Perhaps one will rise to do the subject full justice in the future.

that could be conferred by a free country whose sympathies had been wrongly directed—with what fatal results to manu-

the American Republic—but at what a sacrifice! It is one thing to impose a heavy import duty on foreign manufactures of



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CHINA  
"BOUDOIR"  
CLOCKS.

DAINTY AND  
USEFUL PIECES OF  
BRIC-A-BRAC.

ASSORTED STYLES  
AND  
DECORATIONS.  
BEST AMERICAN  
MOVEMENTS.



THREE-QUARTERS OF ACTUAL SIZE.

CHINA  
"BOUDOIR"  
CLOCKS.

WITHOUT DOUBT  
THE BEST VALUE EVER  
PUT ON THE  
MARKET.

CAN BE RETAILED AT  
\$2.00  
EACH WITH  
HANDSOME PROFIT.

This is only one of the many important items which we are constantly offering to Jewelers and Art Dealers, and it will fully repay you to visit us at first opportunity,

## GEO. BORGFELDT & Co.,

18, 20 & 22 Washington Place, City.



necessity; it is another thing to produce the purchasing power. This by bitter experience America has, it is to be hoped, learned.

The McKinley Act has failed to protect American industries, for it has taken from the middle and lower classes of that country the power to purchase the necessary commodities which go so far to add to the enjoyment of life, with what direful results the world is now acquainted. A government should think according to the old saw, "twice" before it acts, and more especially when by its actions it proposes either to hamper or foster the natural exchange which follows in the intercommunion of nations. The English potter has suffered severely from the imposts of America, and in this respect has not been alone. If the truth were fully known to us he has been better off probably than his American confrères. At least, they have suffered from strikes of such a severe character that it has been found necessary to appeal to him for support, which he has ungrudgingly given. All honor, then, that under such peculiar circumstances, the potter of the old country should feel for his comrades abroad.

It is too speedy as yet to judge what will be the ultimate effect the reduction in the tariff will have upon the community; but the fact that it was carried in the House of Representatives by a majority of 77, should be sufficient to prove that for a long time to come there is little possibility of fresh

impositions. Already some of the manufacturers have put their hands in full employ, and they thus show a confidence that might surprise many producers of other commodities who are unacquainted with those fine qualities of perseverance, patience and endeavor which have dominated the conduct of the English potter for some years past. Of course it is not anticipated that the reduction will have an immediate effect upon the trade in North Staffs, and for more than one reason. In the first place, it is fairly well known that there are large stocks of earthenware awaiting shipment, and when these are landed it is presumed that they will do much in meeting the existing demands of the American market, although it is said that the existing stocks are low. Then again, the purchasing powers of the American must be crippled owing to internal causes of different kinds, and it will take, with a period of "flush" trade, some months at least before the benefit to be derived in any degree from the concessions of the Tariff Bill are felt on this side of the Atlantic.

#### New Productions in Adderley Ware.

W. M. A. ADDERLEY & CO., of Longton, England, have produced an attractive assortment of novelties. Amongst the most prominent is a remarkably good imitation of copper-bronze. This is very

variously applied, the most appropriate adaptations of it being perhaps in the case of some jugs, in copper shapes, with solid gilt handle. The copper-bronze is also used as a solid ground, which is very effective as a set-off to all kinds of decoration, particularly those that rely upon colors for their effect. The dark bronze seems to lend itself successfully to most kinds of decorative treatment. It is shown to great advantage in jardinières, pots, jugs, &c., that have moulded panels. The copper-bronze division between the panels throws up by its pronounced contrast the light colors of the floral or other subjects with which the panels are decorated.

They have produced several quite new lines in dinner sets, the most noticeable of which is perhaps the "New Kew" shape, "Rugen" pattern. One of these sets is shown with another very pretty decoration, the "Madrid" pattern, which in their new color, a pretty French green, makes a handsome set. Some very pretty underglazed decorations are also shown. Another novelty for the season is a new "pansy" border, in a fine blue and on Dresden shape, this has a unique appearance. The very simplicity of the flower running round all the pieces has a more striking effect than we could have imagined had we not seen it. In tea ware they have an extensive assortment, the new "Queen Anne" shape being quite a novelty. It is in fluted panels, almost square, and is prettily decorated in a variety of patterns.

## A Word to the Progressive Jeweler

and only a word. We are ready for your Fall business, and offer a rarely magnificent display of fine Oriental Wares, newly imported. A few we mention: Choice Japanese Bronzes, in vases, koros, storks, etc., for floor, mantel and fire-place decoration; Fine Cloisonné Enamels, mantel and cabinet pieces in koros, jewel boxes, vases, etc. Exquisitely Decorated Japanese Bric-a-Brac Porcelains, all new and exclusive designs. Complete lines of Hanging Hall Lamps, in Teakwood, Persian Brass, bronze and silk gauze, absolutely novel in pattern and decoration. Our entire stock corresponds with New Tariff Bill, passed August 28th.



### A. A. VANTINE & CO.,

LARGEST IMPORTERS: JAPAN, CHINA, INDIA, TURKEY AND PERSIA.

Wholesale: 18, 20 and 22 East 18th St. Retail: 877 and 879 Broadway, N. Y.



# CHARLES AHRENFELDT & SON

Nos. 50, 52 & 54 MURRAY STREET,

**NEW YORK,**

ARE CONSTANTLY ADDING

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NOVELTIES ...AND... SPECIALTIES

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To their Already Complete Stock.

AMONG THE LINES SHOWN, YOU WILL FIND:

LIMOGES,  
 CARLSBAD,  
 ROYAL DRESDEN,  
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 DOULTON,  
 WEDGWOOD,  
 CAULDON,  
 CROWN DERBY,  
 CROWN VIENNA, <sup>AND</sup>  
 COALPORT CHINA.

ITALIAN  
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 ROYAL BONN AND  
 AUSTRIAN FAIENCE

RICHLY DECORATED,  
 PARISIAN AND  
 AUSTRIAN GLASSWARE ETC.

IN BOTH LARGE AND SMALL PIECES, ESPECIALLY ADAPTED TO THE  
 WANTS OF THE FINE JEWELRY TRADE.

~ Prices as Low as Any in New York. ~





# Perfect Construction

AND

# SUPERIOR FINISH

MAKE OUR PRODUCTIONS OF  
HIGHEST GRADE.

JEWELERS and  
FANCY GOODS DEALERS  
will find in our new line of

## Art Metal Goods

many articles specially adapted  
to their trade.



### The Finest Line of Banquet Lamps

EVER PRODUCED.

Fitted with the Celebrated "B. & H." Burner.

New and Attractive Designs and Finishes. Sure to be Ready Sellers.

We will send you our Little Book, giving more information, if you desire, and will be glad to have you visit our Salesrooms and see the Goods

## BRADLEY & HUBBARD MFG. CO.,

NEW YORK, PHILADELPHIA, BOSTON, CHICAGO,  
26 PARK PLACE 710 BETZ BLD'G. 160 CONGRESS ST. 204 MASONIC TEMPLE  
TO 21 BARCLAY ST. FACTORIES AND OFFICES, MERIDEN, CONN.

The "pansy" border is shown with great success in some pretty tea shapes. A handsome breakfast set in cobalt and gilt shows this new border to great advantage. Some Flemish teas with nicely modeled panels give additional variety to the firm's novelties. In toilet sets, the "Cluny" shape, fluted and embossed, shaded and gilt, is on show in various decorations. A pretty novelty is a coffee set on silversmiths' shapes and with a long narrow tray, quite a metallic shape.

### Egyptian Earthenware Jars.

THE earthenware jars of Egypt were always noted for their excellence, Athenæus and other writers mentioning those of Coptos as being in great repute among the Romans, and realizing a high price. The innumerable fragments scattered among the ruins of ancient towns, often forming the principal portion of the lofty mounds of debris which mark their sites, sufficiently testify to the general use made of different descriptions of pottery by the ancient Egyptians.

The trade of Coptos being relegated to Keneh, that town continued the production of porous jars, the clay peculiarly suited for their manufacture being found in considerable quantity in the immediate vicinity. The celebrated Keneh water bottles were produced from a mixture of this clay and pulverized burnt glass.

# HAVILAND & ABBOT,

29 BARCLAY ST., N. Y.

## NOVELTIES FOR JEWELERS

..... IN .....

# CHARLES FIELD HAVILAND CHINA.

- SMALL GOODS. - - - PEN TRAYS, PHOTO FRAMES, INKSTANDS, PIN, HAIR PIN AND BRUSH AND COMB TRAYS.
- TABLE WARE. - - - AFTER DINNER COFFEES, DESSERT PLATES, BREAD AND BUTTER PLATES, FRUIT PLATES.
- PRESENTATION SETS. FISH, GAME, CHOCOLATE, OYSTER SETS, FIVE O'CLOCK TEA, RECEPTION AND OTHER SETS



FALL PRODUCTIONS IN ART POTTERY AND BRIC-A-BRAC.

BY THE RAMBLER.

**L**E BOUTILLIER & CO, 860 Broadway, New York, are now displaying their Fall lines of the celebrated English and French porcelains, art pottery, etc. The stock is larger and contains more new styles and novelties than the firm have ever before shown. The fine English porcelains and French fancy goods here shown are among the lines which will be of particular interest to the jewelry trade.

While the importers of art pottery and fine china generally are now adding largely to their stocks, a reversal of this process is

low cost. Not only are these samples, which include Coalport, Doulton, Royal Worcester, Crown Derby, Sevres and all the other famous wares handled by jewelers, sold below the cost of importation, but these prices are also further reduced from 12 to 15 per cent. to conform with the new tariff.

An idea of the new goods imported by Ferd. Bing & Co., 106 Grand St., New York, for the jewelry trade, may be gained from the pieces in the group illustrated herewith, each of which represents an extensive line. The centerpiece, a Royal

*Returning from the Feast.* Beneath the Bonn vase is an artistic Vienna jardiniere, on which the painting *Love's Awakening* well represents the high standard obtained in china decoration. In addition to the ivory figures are two small vases representing an entirely new line of rich articles which show a novel combination of china and colored enamel. Two of the principal lines not represented in this group are the English glass table centers noted in THE CIRCULAR last week and Ferd. Bing & Co.'s latest importations of Dresden lamps.



FINE ART WARES SHOWN BY FERDINAND BING & CO.

going on in the art pottery, china, and bric-a-brac departments of Geo. Borgfeldt & Co., corner Washington Place and Green St., New York, where the firm are selling off their large stock on hand. The explanation of this is simple. Geo. Borgfeldt & Co. are importers and carry no stock. Early every year their pottery and fancy goods departments are stocked with all the latest samples of the principal European wares and as every sample must be new, no old ones are carried over from the previous year. It is their annual clearance of these samples that is now taking place, and jewelers will find here an opportunity seldom offered to obtain a large variety of all wares at a very

Bonn vase of a new shape, is artistically painted and has a rich matt gold ornamentation. On one side of it, their line of faience figures is well represented in the piece *Milkmaid*, a subject made especially for this house. At the other side stands a graceful bronze female figure, *Libelluce*, a masterpiece of Moreau. The two small figures, the water carrier and orange seller, are the latest subjects in the line of hand painted bronzes and are now being shown for the first time. The plaque is of Dresden china, beautifully hand painted, and like the rich Vienna plate, represents a striking line. The subject of the painting on the latter is called

In the boudoir, mantel and hall clocks, comprising the Fall line of the Chas. Jacques Clock Co., 22 Cortlandt St., New York, the variety is both rich and extensive. Gilt, china, porcelain and gilt, and Vernis-Martin clocks and clock sets are shown in many styles, particularly the Louis XIV. Louis XV. and Empire. In size they range from dainty six inch boudoir sets to the magnificent vase sets over two feet high. The pieces in the latter variety are extremely rich and consist of three Sevres vases, in one of which is set the clock. The other two form the side pieces and have candelabra tops. These vases are shown with a body color of turquoise blue or ivory, with real bronze trimmings. In hall clocks this company have introduced a line of marqueterie cases which are exact reproductions of the finest antiques in this kind of work. The cases are made in several styles and are fitted with a striking or a special chiming movement controlled by this company.

LAMPS, Sevres vases, pedestals and bronzes are the lines most prominent at the warerooms of Leon J. Glaenger & Co., 80 Chambers St., New York. Conspicuous among the lamps is the Dresden line which now shows every size, variety and decoration of this ware. In addition to their already large line of decorated Sevres pieces they have added very many novel shapes and decorations. In onyx tables and pedestals the assortment here shown is one of the largest to be found in New York and includes all grades and sizes. Upon these are being displayed their exhibit of beautiful bronzes which number



groups and figures of the richest and most artistic kinds.

vase of classical styles represents another new and important line, the Copenhagen ware. These vases are of various sizes



ITALIAN, DELFT AND COPENHAGEN WARE. CHAS. AHRENFELDT & SON.

**B**RONZES will be carried this Fall for the first time by Bawo & Dotter, 30 Barclay St., New York. The line will be complete, including large and small statues, figures, groups and busts in all the leading finishes. Another line which they show for the first time consists of small artistically enameled pieces, such as card trays, pin trays, brush trays, inkstands, pen trays and other desk and boudoir novelties. Many of the trays have hand painted porcelain centers, the enamel work forming a frame to the picture. New shapes and decorations abound in the latest lines of Sèvres, Royal Worcester, Doulton and Coalport. Extensive assortments are also shown in their Hammersley china, Dresden banquet and boudoir lamps and the porcelain backed toilet articles. These last are tooth, nail, hair and other brushes, whisk brooms, etc., having backs and handles of hand painted Dresden or French china.

**M**ANY interesting lines are being and have been opened by Chas. Ahrenfeldt & Son, 50-54 Murray St., New York, in the selection of which the demands of the jewelry trade was the principal consideration. One of the chief lines displayed consists of Italian vases, pitchers, plaques, ornaments, jardinières, figures and other large and small pieces. In extent and variety this line has never been surpassed by any assortment of these goods shown in the metropolis. The illustration serves to give an idea of two of these pieces, the plaque and the snake handled vase. The

and are exact reproductions in shape, color and decoration of the old Greek



AUSTRIAN FAIENCE. HINRICHS & CO.

styles. The vases are in clay red and white, having typical ancient decorations which on the former

are in black and upon the latter in colors. Another new line of pieces, odd yet attractive, includes the Hungarian ware. The principal articles in this ware are the vases, water and other bottles, flower pots, plaques and similar pieces, on all of which is a red or blue decoration. So many have been the additions to their glassware lines that lack of space prevents giving an adequate idea of its present extent. Chief among the glass, however, are the Venetian flower holders and vases which are now shown more extensively than ever before, the various new varieties of jewel glass and a large number of reproductions of antiques in German glassware.

**T**HE illustration of a group of wares from the stock of Hinrichs & Co., 31 Park Place, New York, shows a few representative pieces in their line of Austrian faience. The pieces are in great part reproductions and exact copies of old vases now but seldom found in the original. Mr. Meisel, of Hinrichs & Co., devoted much time and trouble to gathering pieces of antique Austrian pottery for reproduction, and the line his firm now show is the result of his efforts. It is an especially large variety, including pieces large and small, and in addition to flower holders, vases and ornaments, contains pedestals, stands, jardinières, ewers and baskets. Another Fall line which Hinrichs & Co. are pushing extensively are Dresden novelties. In these the lamps, in banquet, table and princess sizes, form a most prominent assortment, and show delicate colorings in their raised

flower and figure decorations. Other noticeable pieces in this line are large and small clocks and candelabra.



TWO of the principal lines which Lazarus, Rosenfeld & Lehman, 60-62 Murray St., New York, have imported especially for the jewelry trade are represented by the group depicted on this page. These are

the New York agent, 56 Murray St. The goods, which have already been and are now being received, show many changes in shapes and decorations which will be appreciated by the trade. Mr. Lindsay is deter-

IN view of the recent demand which they have had for medium priced goods, Levy, Dreyfus & Co., 11 Maiden Lane, New York, have imported in addition to their large variety of fine art goods, an assortment of articles, which, while attractive and fine enough for the jewelry trade, are sufficiently popular in price to suit the demands of the less fastidious. Among these lines are French and German china cups and saucers, in after dinner, tea, chocolate and other sizes, Royal Stafford and Royal Stewart vases, ewers and other pieces of art pottery, decorated plates and porcelain and gilt clocks and clock sets. They now show an attractive stock of small figures and cabinet pieces, principally terra cotta, in amusing and pleasing subjects.

### Turkish Mosaic Work.

TURKISH mosaic and inlaying work are the richest examples of the Oriental decorative art. There are very few mosques which do not possess valuable ornamental work of this kind, shutters and panels and many other articles being usually decorated with mosaic and inlaid work. The Arabic design is frequently carved out and cut to receive the incrustations of mother-of-pearl, ivory, bone, and also of metal. In addition to the many beautiful specimens of mosaic on a large scale to be found in the various mosques, similar mosaic work is employed sometimes on a miniature scale for pictures on the lids of snuff boxes and articles of that kind, or tablets in chimney-pieces, which are very curious works of art. At the bazaar in Stamboul many articles decorated with mosaic work, such as boxes, razor-cases, etc., are to be seen, which have been decorated with remarkable finish and delicacy.

The mosaics themselves are frequently only a millimetre and a half long; they are placed together so perfectly and with such care that it is impossible to discover where they join, and they are composed of various materials which are glued on a flat surface. Modern operators use ordinary glue, but the ancients employed another material, of which the secret is lost. At the Church of St. Marie, belonging to the Commercial School of Halki, there are two wonderful tables of an octagonal shape, which are ornamented with religious pictures on wood, and decorated with mosaic work. This particular work dates back to the 14th century. In mosaic work the materials most frequently used are mother-of-pearl, ivory, bone, tortoise shell and ebony.

Chief of Police Bolton Rogers, of Seattle, Wash., has sent out notices offering \$100 for Simon Rumpf's arrest and detention. To the notices are annexed Rumpf's photograph and description which is as follows: 28 years old, five feet ten inches high, weight about 160 pounds, brown eyes hair dark and cut pompadour and dark mustache.



SÈVRES AND TERRA COTTA. LAZARUS, ROSENFELD & LEHMAN.

the terra cotta figures and the larger Sèvres vases. The former line is represented by the centerpiece, a beautiful figure of Lorelei, 3 feet high. The torch which she holds is arranged to be lighted by a small electric lamp. On either side stand magnificent Sèvres vases with beautifully painted bodies and base and neck of underglazed cobalt blue, covered with a heavy raised gold decoration. A companion piece to the figure and similar vases in ivory coloring form another group shown by this firm. A very fine variety of smaller terra cotta figures, groups and busts, and their usual collection of rich vases and bronzes are also shown.

\*

THE new lines of white and decorated porcelain of the *Société de la Céramique*, J. Pouyat, Limoges, France, will be shown in full about Oct. 1st by Handford Lindsay,

mined that the full benefit of the reduction in the tariff shall be reaped by the patrons of this firm.

\*

LIMOGES cups and saucers of every variety forming one of the finest and most varied collections to be found in the market, are being displayed by Chas. Streiff, 31 Barclay St., the New York agent of Wm. Guerin & Co., Limoges, France. The variety here shown numbers in the thousands and includes six sizes, over 20 different shapes and more than 250 decorations. Mr. Streiff's specialty is the tea, coffee, after dinner, bouillon and other cups with incrustated gold bands, a decoration for which Wm. Guerin & Co. are famed. Especially beautiful are the pieces in dark and shaded *bleu de four* with the incrustated gold decoration.



**Oriental Goods Handled by Jewelers.**

FOR the past few years Oriental art products, porcelain and bronzes have been steadily making for themselves a permanent place among the lines carried by the jewelers who handle European products of this kind. It must be conceded that on articles where hand labor is the chief factor in the value, the products of the Orient have an advantage over the hand products of the rest of the world, owing to the cheapness of the labor. The sales of porcelains,



THE VANTINE WHOLESALE BUILDING.

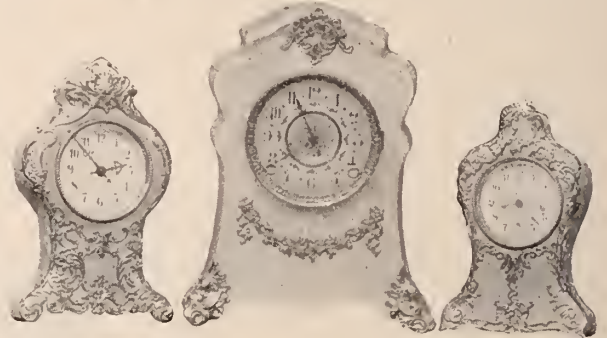
pottery, fans and bronzes demonstrate the truth of this statement. An examination of the Japanese porcelains alone recently imported in this city, will disclose a variety of styles of artistically decorated novelties which is surprising in its extent. In former years jewelers objected to handling decorations or styles which might be termed "Japanese," but since Japan has begun to copy and originate upon the lines of the most artistic styles and decorations of the European ceramics, this objection no longer holds. A visit to the warerooms of A. A. Vantine & Co., New York, to whose efforts the introduction into the jewelry trade of the Japanese and other eastern products is principally due, will bear out this assertion. It was to further their idea of introducing these goods through other channels than the regular Japanese goods store, that they enlarged their wholesale business and separated it from their retail departments by taking the buildings at 18, 20 and 22 E. 18th St., New York, described in THE CIRCULAR some months ago.

These buildings, which they occupy entirely, have recently been altered, remodeled and a new story, the sixth, added, so that they now appear as depicted in the illustration. The first floors are devoted to porcelain, pottery, bronzes, fans, lacquer goods and novelties, and it is here that one may find many examples of the dainty china novelties decorated as artistically as many European styles. One of the latest decorations, consisting of lily of the valley sprays ornamented with gold, is shown on a full line of table novelties, after dinner cups, croton sets, 5 o'clock tea sets, candle sticks, bonbon and powder boxes. Another, the plum, is seen on tête-à-tête sets, butter dishes, jardinières, cracker jars, pickle dishes, pen, pin and brush trays, pitchers, plates and many other pieces. On similar lines can be seen still other new white and gold, bird and floral decorations. Besides the porcelains additions equally important have been made to the bronzes, lamps, pottery, figures and fans. Oriental furniture, screens, together with silks and draperies, may be found on the second floor, while the third is devoted to rugs and mattings. The fourth, fifth and sixth stories are used for stock rooms.

**New Styles in Porcelene Clocks.**

THREE new styles have just been introduced by the F. Kroeber Clock Co., 360 Broadway, New York, in their porcelene clocks, and more styles are promised this Fall. The shapes just introduced, two in the one day alarm size, and one in the eight day mantel clocks, are shown in the illustration. The former are called Dinah and Marcella and the latter is known as Toulon. Each of these styles is shown in six colors; black, white, pink, green, red and blue. The ornamentation is gilt or silver according to the color it is to adorn. Seven new shapes in the eight day mantel clocks are to be introduced before the holidays.

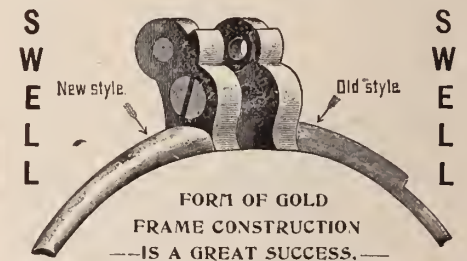
Porcelene clocks were introduced by the F. Kroeber Clock Co., about two years ago and were pioneers in the realm of cheap colored clocks. Including the three styles mentioned, there have been introduced by this company 18 styles of the eight day size and nine styles of the one day alarm size. As each of these styles is shown in



NEW STYLES IN PORCELENE CLOCKS.

six different colors, the variety numbers 162.

**AS A HEADER THIS**



FORM OF GOLD FRAME CONSTRUCTION — IS A GREAT SUCCESS. —  
 "HEADING OFF" BREAKAGE, LOSSES, COMPETITORS, PROTESTS.  
 IT WILL PAY YOU TO HEAD THESE OFF, ALSO ANOTHER GOOD

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**SPENCER OPTICAL INSTITUTE,**  
 Supplies Both Head and Hand Education and Places You on Top. Take a Header at Once. Also Bear in Mind we are  
**HEADQUARTERS FOR**  
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 MEDAL AT WORLD'S COLUMBIAN EXPOSITION.

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 MANUFACTURERS,



**88 NASSAU STREET, - - NEW YORK CITY,**  
 New Catalogue Just Issued.



# EBONY AND SILVER TOILET ARTICLES.

IN NEW AND ELEGANT  
COMBINATIONS  
FOR

FALL  
TRADE.



WE have produced the most elaborate line on the market in Ladies' and Gentlemen's Toilet and Manicure Articles. These goods are mounted with pierced Sterling Silver and decorated by the most artistic hand engraving.

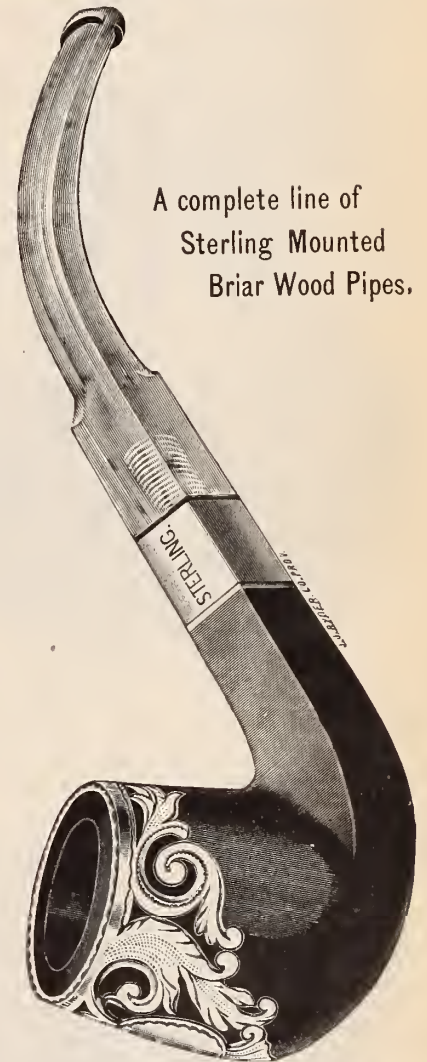


THESE DESIGNS ARE MADE IN  
HAIR, MILITARY, CLOTH,  
HAT AND BONNET BRUSHES.  
COMBS.  
MANICURE REQUISITES.  
ROUND AND OVAL MIRRORS.  
WHISK BROOMS.  
BUTTON HOOKS.  
NAIL POLISHERS.  
POWDER AND PUFF BOXES.  
SHOE HORNS. NAPKIN RINGS.  
PAPER CUTTERS.

HAND BLOTTERS.  
NAIL FILES. PIN TRAYS.

ALSO

A LINE OF STERLING SILVER  
POCKET AND PAPER KNIVES.  
SCISSORS.  
PEN WIPERS. HAIR PINS.  
FILIGREE COFFEE AND TEA SPOONS.  
KEY RINGS, GARTER AND BELT BUCKLES.  
SIDE COMBS. BABY RATTLES.  
INK STANDS. CURLING SETS.  
PAPER FILES, &c., &c.



A complete line of  
Sterling Mounted  
Briar Wood Pipes.

THESE PIPES ARE GENUINE BRIAR,  
NATURAL OR EBONIZED.

## J. N. PROVENZANO

No. 39 UNION SQUARE,

NEW YORK.



RICH CUT GLASS FOR THE FALL SEASON OF '94.

It has become customary among the manufacturers of cut glass to produce new cuttings adapted to the jewelry trade, for each Fall season. The following

a delay in making the cuts, but one, the *Majestic*, for which design a patent is pending, is here illustrated. The *Elysian* cutting is named in honor of their factory in

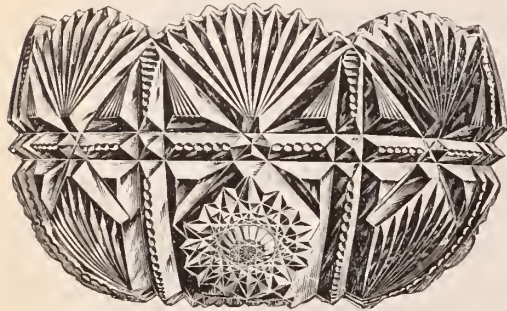
designs is slight, the *Royal* containing none of the checker work shown in its predecessor. Many of earlier patterns as the *Warren* and *Americus* still retain their popularity. The *Capri* continues to hold its place as one of the leaders in cheap bowls, while the *Columbus*, *Brazilian* and *Castelian*, three of the patterns of last year, are still among the best sellers L. Straus & Sons have produced. In these and other cuttings, many will be found which are shown upon over a hundred different articles.

T. B. CLARK & CO.'S NEW FALL PATTERNS.

At the New York warerooms of T. B. Clark & Co., 860 Broadway, this company's latest Fall patterns in rich cut glassware are now displayed. Here the dealer will find a variety which is believed to be the largest and richest that this company have ever shown in New York. The new patterns, some of which have previously been mentioned in THE CIRCULAR, have been in preparation since January, and are now shown to their fullest extent for the first time.

The new *Huron* cutting, though their cheapest grade, is deeply cut and rich. It is shown principally on bowls and

trays. The next highest grade is their popular *Jewel* cutting, which is shown in a full line. Though richer in appearance, it is of the same grade, weight and price and cut on the same shapes as the strawberry, diamond and fan. A richly cut 16-pointed star forms the centerpiece, and this is surrounded by a border of diamonds containing alternately star and checker work and strawberry diamond designs. The border is



MAJESTIC BOWL. L. STRAUS & SONS.



IMPERIAL WATER BOTTLE. L. STRAUS & SONS.

descriptions are of the principal cuttings on the market for the Fall season of '94:

L. STRAUS & SONS' EXTENSIVE CUT GLASS LINE. Over 60 cuttings are now displayed in the



BRAZILIAN PITCHER. L. STRAUS & SONS.

Hoboken, N. J., which is situated on the site of the old Elysian fields. This cutting, which may be said to be among the medium-priced patterns, is decidedly novel, and is a distinct departure from all the cuttings L. Straus & Sons previously introduced. It is similar in de-



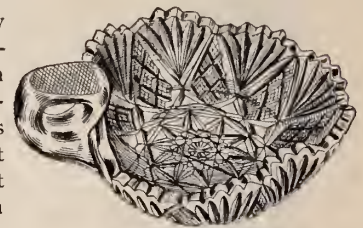
COLUMBUS GOBLET. L. STRAUS & SONS.

warerooms of L. Straus & Sons, 42-48 Warren St., New York. Of these, about 40 are carried in open stock. The latest four, *Ely-*

sign to the *Majestic*, but has a silver diamond in place of a fan panel.

The *Premier* and *Chancellor* are both high grade patterns, very brilliant in design.

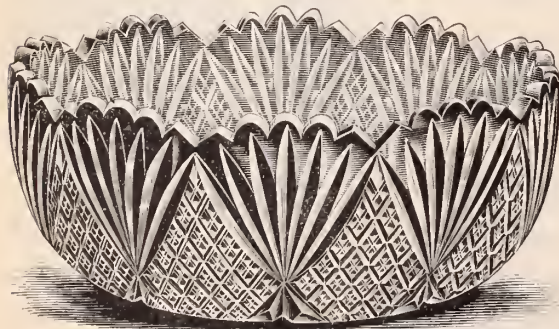
The *Chancellor* is a magnificent piece of hand work, remarkably minute and regular in its detail. Another very recent pattern is the *Royal*, a heavy cutting that is both brilliant and showy. The design is modeled upon a former and still popular pattern, the *Imperial* here illustrated and is cut upon



IRVING NAPPY. T. B. CLARK & CO.



JEWEL VASE. T. B. CLARK & CO.



HURON SALAD BOWL. T. B. CLARK & CO.



WAYNE CELERY TRAY. T. B. CLARK & CO.

*sian*, *Premier*, *Chancellor* and *Majestic* have only just been introduced. Owing to

the same pieces and sold at the same price as the latter. The difference between the

filled out with a deep fan cutting, producing a fine effect.



**M**AKERS OF  
 THE CELEBRATED  
 "Colonial,"  
 "Royal Flemish,"  
 "Crown Milano,"  
 "Neapolitan."  
 Decorated Art Glass.....



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**NEW BEDFORD, MASS.**

◆◆◆  
 ..,SALESROOMS...  
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 Temple Building, Montreal, Canada.

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No. 251. BON BON, 6 IN. WHEELER.

Rich Cut Glass and  
 Department of  
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# R., L. & M. Friedlander,

Are now located on  
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## 30 Maiden Lane, N. Y.



We have made great reductions in  
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**AIKIN-LAMBERT  
 JEWELRY CO.,**

19 Maiden Lane, New York.

CHICAGO BRANCH: 103 STATE ST.



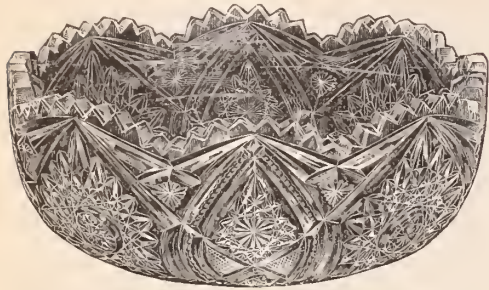
The *Savoy*, a medium grade, is just being put upon the market. Their two principal expensive patterns are the *Carnation* and *Bradstreet*. These are very rich and are cut only on large punch bowls

St., New York. This is a moderate priced one, but rich enough in design and finish to take the place of many higher priced cuttings now on the market. The pattern combines deep, broad lines, with delicate small work, that give it a richness and lustre contained in few others. The design is protected by patent and is manufactured solely by this firm.

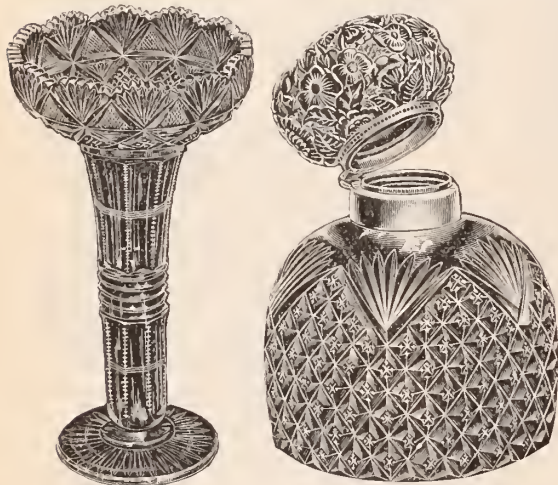
For a handsome rich cutting the firm have the *Savoy*, which was introduced late last season in a few of the higher priced show pieces. The demand for it then was so great that the firm felt justified in making up a full line for this Fall's trade. In the *Savoy* they think they have one that will meet the requirements of the demand for an exclusive, high toned pattern at a reasonable price.

Besides new patterns C. Dorflinger & Son are constantly adding new articles and introducing new ideas, in pieces for table and other uses. Tabasco sauce is used on almost every table, and invariably in the original package, in homely contrast to the rest of the service. C. Dorflinger & Son make a pretty little bottle, nicely cut, with sterling top that will just hold a bottle of Tabasco sauce. The same is true of the Worcestershire sauce and pepper sauce bottles and numerous other articles of a useful and decorative character for the dining room. A cruet stand to take two cut glass oil and vinegar, and two salt and pepper bottles, a cracker jar

smaller pieces, too numerous to be included here, to see which would repay a visit to



SAVOY SALAD BOWL. C. DORFLINGER & SON.



COLONIAL VASE. ST.  $\diamond$  AND FAN INKSTAND. C. DORFLINGER & SON.

and other fine pieces. In the *Carnation* bowls the center contains a conventional six leaf flower and this is surrounded by six multipointed large stars containing smaller stars at the center, an unusually brilliant effect being the result. Many other new patterns have just been introduced in particular lines, as the *St. George*, *Irving* and *Jefferson* which are cut only in nap-

with silver cover—a very handsome piece—overcoming the objection to most cracker jars whose covers are liable to be broken; and a mustard pot and plate, with silver cover easily cleaned and very pretty, are among the other articles introduced recently.

In presentation pieces there are the *Tantalus* sets holding two and three liquor bottles, banquet lamps made entirely of cut

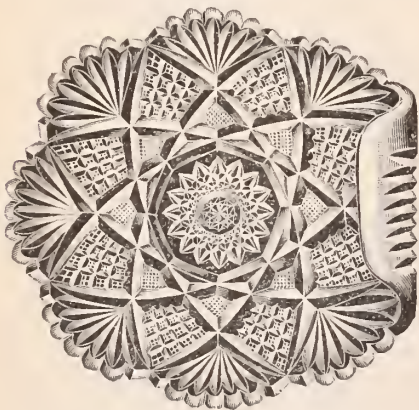


STRAWBERRY  $\diamond$  AND FAN BANQUET LAMP. C. DORFLINGER & SON.

their show rooms, 36 Murray St., New York.

PAIRPOINT MFG. CO.'S CUT GLASS FOR 1894.

The rich cut glassware of the Pairpoint Mfg. Co., who have absorbed the Mt. Washington Glass Co., New Bedford, Mass., has been too long and favorably known to the jewelry trade to require any explanation of its merit and the latest patterns now shown at their New York warehouses, 46 Murray St., are in keeping with



WESTMINSTER CUTTING. PAIRPOINT MFG. CO.

pies, and the *Wayne*, which is shown only in celery trays.

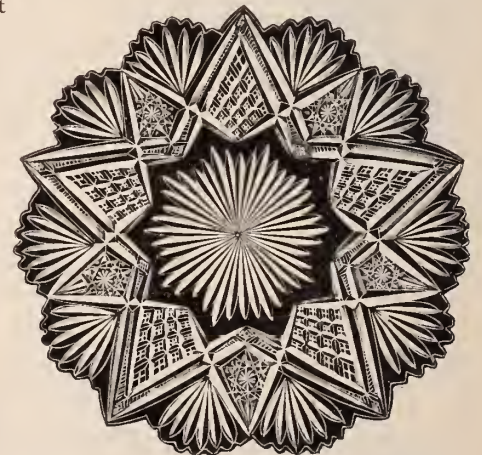
FALL CUTTINGS OF C. DORFLINGER & SON.

The *Lorraine* is the latest of the new patterns of C. Dorflinger & Son, 36 Murray



BEDFORD WATER BOTTLE. PAIRPOINT MFG. CO.

glass and cut all over, loving mugs, handsome desk inkstands and a great variety of



WHEELER BON BON DISH. PAIRPOINT MFG. CO.

the artistic designs of former years. The last cutting, the *Priscilla*, recently spoken of in THE CIRCULAR, has just been introduced, and promises to be among the leaders of this season. Though a cheap pattern, it is very rich and elaborate in



design, and consists of deep niche cuts with a combination of the strawberry, diamond, silver diamond and fan. The deep cuts form a five or six pointed star. It is shown in a full line of pieces in which the assortment of bowls, carafes and bonbons is especially large. No stem ware, however, is to be cut in this pattern.

Other leading patterns are the *Westminster*, *Admiral* and *Hortensia*. The *Westminster* is medium priced, and the *Admiral* is in grade between *Westminster* and the *Hortensia*. The highest priced patterns shown by this company are their *Regent* and *Corinthian*. The latter is on the order of the famous *Chrysanthemum* design. The *Bedford* and *Wheeler* cuttings are among the old favorites which still hold their own.

JOHN HOARE & CO.'S NEW FALL PATTERNS.

*Souvenir* and *Signora* are the names of the latest cuttings which J. Hoare & Co., Corning, N.Y., have introduced for the Fall trade. Both of these are to be seen at the firm's warerooms, 4 E. 17th St., New York. The *Souvenir* is a high priced and elaborate pattern, cut on heavy blanks. The feature of the design is a beaded cross, filled in with complicated stars and small laced diamonds. Crossed fans fill in the spaces between the arms of the cross.

The *Signora*, a medium priced pattern, is beautiful in its simplicity, and is as rich in appearance as the *Souvenir*. At the center is an elaborate star, between whose points a small fan fills in the space. Around the edge of the piece, surrounding this star, is a beaded border, enclosing similar small stars. The other patterns for this Fall number about a dozen.

T. G. HAWKES & CO.'S NEW CUTTINGS.

The new cuttings for this Fall of T. G. Hawkes & Co., Corning, N. Y., have not been announced. The firm have arranged for their customers to receive all the new designs by samples.

IMPORTED CUT GLASS.

The market this year contains a great variety of small imported cut glass novelties. Cut glass atomizers, scent bottles, salt bottles, perfume sprays, flower holders and a host of other small boudoir and table novelties have just been introduced by Hinrichs & Co., 31 Park Place, New York. Many of these are to be mounted with silver tops and caps which will add to the brilliancy of the crystal. These imported novelties are in from 30 to 40 varieties in different shapes and cuttings.

Lazarus, Rosenfeld & Lehman, 66-62 Murray St., New York, also show a large line of imported cut glass. The principal two patterns in this line, are the Kensington and strawberry, diamond and fan cuttings. New shapes are shown in bowls, various sized cream pitchers, champagne jugs, trays, glasses, match holders and flower vases. The assortment of flower vases, both large and small, is extensive.

THE  
"CARNATION"  
AND THE  
"BRADSTREET"

are the Leading  
Patterns in  
Rich Cut Glass.



JEWEL ICE TUB NO. 1360.

THE  
"JEWEL"  
is the Finest Pattern  
made in  
CUT GLASS  
at a popular price.  
To be had in a  
Complete  
Line.

AMERICAN CUT GLASS.  
T. B. CLARK & CO.,  
(INCORPORATED.)

FACTORIES: 860 BROADWAY, NEW YORK,  
HONESDALE, PA. North East Corner 17th Street and Broadway

American Morocco Case Co.

38 E. 19th St., New York.



- MAHOGANY AND OAK TRUNKS FOR FLAT AND HOLLOW WARE.
- KID, CHAMOIS AND SILK BROCADE CASES FOR KNIVES, FORKS AND SPOONS.
- SILVER NOVELTIES MOUNTED FOR THE TRADE.
- HIGH AND LOW GRADE JEWELRY BOXES IN ENDLESS VARIETY.
- SHOW WINDOWS FITTED AND DECORATED IN NOVEL DESIGNS.
- SECURITY RING AND OTHER TRAYS TO SUIT ALL PURPOSES.

SOMETHING NEW.

ELEGANT, RICH, ARTISTIC  
BORDERS & GALLERIES.

RENAISSANCE AND ROCOCO.

MANUFACTURERS SEND TO

Blancard & Co., 45-47 John St, N. Y.

FOR CATALOGUES.

SETTINGS, GALLERIES, FOXTAIL CHAINS, 10 AND 14 KT.

GERMAN SILVER and COMPOSITION.

OUR SPECIALTY:

LOWEST PRICES IN THE MARKET.

RING SHANKS.

SPECIAL GALLERIES  
FOR  
SIDE COMBS.

ORNAMENTAL DESIGNS  
FOR  
COMBS & JEWELRY



## THE MANUFACTURE OF TORTOISE SHELL GOODS.

THE present fashionableness of the hundreds of pretty things made of tortoise shell used to embellish the head dress of the fair sex makes a description of their manufacture timely. The various processes are very interesting to view, and the fact that the clever artificers work up the material to such a degree of perfection, that the finished piece is as expensive as silver in weight, lifts up the craft of tortoise shell manipulation to as high plane as the most exacting of art industries.

The hawksbill turtle, or *eretmochelys imbricata*, yields the best quality of tortoise shell. It is found principally in the Malay Archipelago, along the east coast of Celebes, New Guinea, the West Indies and Brazil, where the animals love to bask in the sunshine and heat of the sands along the sea coasts and banks of large rivers. They are caught by the natives of the Archipelago, who have constructed many devices for luring the lazy fellows upon the sands, where traps are set for their capture. The natives have no way to regulate the size of the turtles they desire to fall into their traps, and in this manner many small ones, "chickens," as they are called by the natives, are caught. Frequently these are set at liberty, as the merchants who make a business of buying the shell only set a price on the largest, the shells of the "chickens" being too thin to be of much use.

During the process of welding much care has to be exercised that the fingers do not come in contact with any of the parts to be joined as the oil from the hand will blister the shell and make it impossible to weld the parts perfectly.

The tortoise shell industry is a growing one, and many of the articles produced are marvellously ingenious in design and perfect

in finish. There are not half a dozen manufacturers in this country, prominent among whom are Rice & Hochster, an illustration of whose works appears on this page. This firm's World's Fair exhibit of a magnificent arch in tortoise shell, all carved with emblematical figures in bas-relief, attracted the attention of Chas. Loonen, one of the French jurors, who was so impressed with the high art displayed in this particular branch of American art manufactures that he declared his intention to make a special report of it to his government. An illustration of the work appeared as a frontispiece of THE CIRCULAR of May 3, 1893.

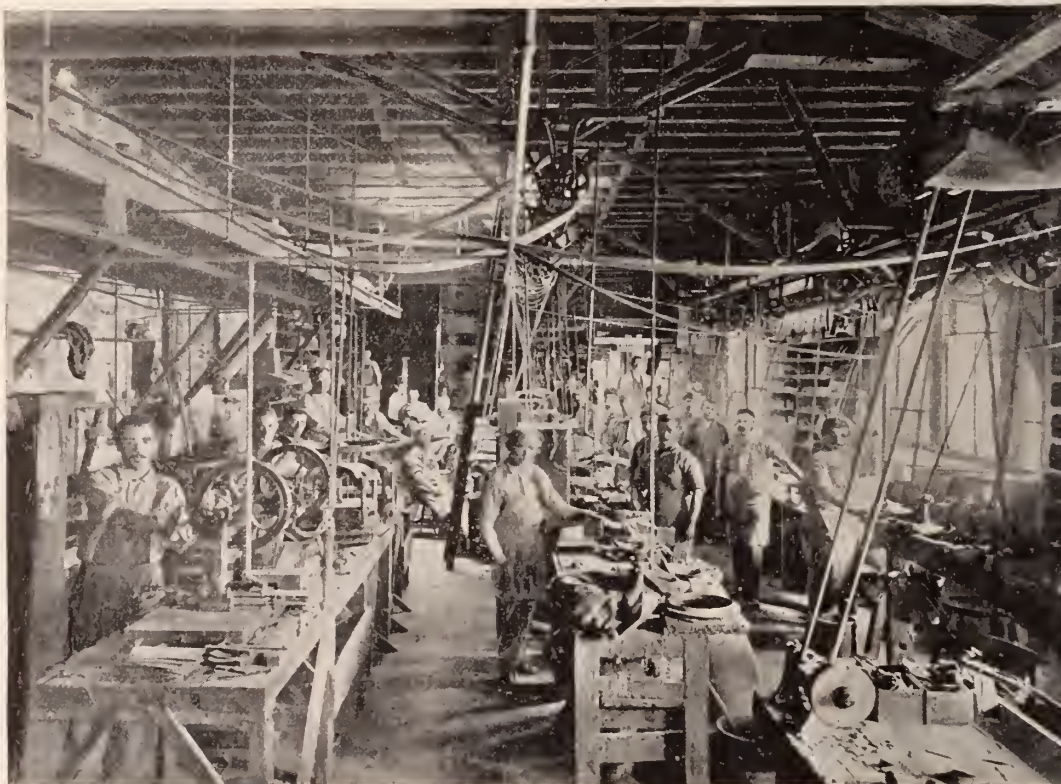
The natives cut the flesh from the shell and use it as an article of food, much as we

shell thoroughly. On becoming cool and hard again, for the action of the hot salt water softens it, the turtle's armor is sandpapered to free it from all blemishes and smooth it for working. The pretty dark brown and amber colors now show themselves somewhat as in the finished article, and the designer can judge better how to fit his pattern so as to get the prettiest part of the shell into his design. The pattern having been traced, the design is cut out much in the same way as a piece of scroll work with a fine toothed saw.

A description of the progress of the shell from its raw state to the finished dainty head jewel, as seen in the factory of Rice & Hochster, cor. Grand and Mulberry Sts., New

York, will convey an idea of the general processes employed in all factories.

If the article is to be a fancy comb or hair pin the comb is sawed out first and then given into the hands of an expert engraver, who carves the design which adorns the top, according to the outlines made by the saw. It is the engraver's skill that has enchanced their value and artistic appearance, and just how



STAMPING ROOM IN THE FACTORY OF RICE & HOCHSTER, WHERE THE WELDING IS DONE.

do the flesh of the green turtle. The shell is then cleaned as well as they know how and sold to tortoise shell merchants, who export it to the United States and other countries. Every part of the tortoise is useful, even to the toes. The back comprises 13 pieces, which look very much like the scales of a fish, and are called the carapace. They are thick in the center, and become thinner towards the edge. The under shell (belly) is very thin and amber colored. The shell is first sorted into different grades, sizes and according to thickness, the choice pieces being laid aside for special working. The first process the shell is subjected to by the manufacturer is a hot salt water bath which cleans the

he finds it possible to carry out these elaborate designs may be judged from one design which showed Columbus and his retinue landing on American soil. On leaving the hands of the engraver the shell is again immersed in a bath of hot salt water, and while soft bent into the desired shape; and when hard again, is sent to the "rubber," who by the use of pumice stone and oil, takes off all the burrs and uneven lines left by the engraver's tools and saw. It is now ready for polishing. No rouge or polishing powder or varnish is used. There is sufficient oil in the shell to give it a high polish when a cotton flannel or chamois wheel is used, revolving at great speed. The polish so obtained has a



beautiful and lasting finish.

The "belly" or under-shell is the most costly part of the tortoise. It is amber colored and some of it almost as thin as tissue paper. How ornamental combs and other large articles can be made from shell not thicker than paper may not at first seem clear to the reader. The fact that tortoise shell is weldable has made the under-shell valuable. Articles have been written from time to time by persons who either knew nothing about what they were writing, or who made the statement maliciously, that tortoise shell, when once broken, cannot be mended, and is thus worthless. In the hands of an expert tortoise shell worker, a comb or any other trinket of tortoise shell can be repaired with such exactness that the breaks cannot be discovered with a magnifying glass. The "belly" shell is so thin that it would be absolutely worthless if not weldable; it is rendered so by being placed in a steam heater, when it can be made into any thickness desired.

The factory of Rice & Hochster occupies two spacious floors. The illustration depicts a part of the first floor and shows the press room where the welding is performed. This is perhaps the most important process in the manufacture of tortoise shell goods, for it enters into the production of nearly all goods, but few parts of the shell being large enough to make the larger sizes of combs, etc.

THE PROVIDENCE SHELL WORKS.

The engraving herewith is an excellent likeness of W. K. Potter, proprietor of the



WM. K. POTTER.

Providence Shell Works, Providence, R. I., whose productions in tortoise shell goods have made for this factory an enviable reputation. Mr. Potter has been sole proprietor of the works for nearly a quarter of a century, succeeding in 1875 the firm of Adams & Knight who were the direct

successors of Oren Clafien, who first established the works some time prior to 1824, his name being found in the Providence city directory of that year.

Seven years ago Mr. Potter removed from the old location at Pine and Potter Sts. to his present Westminster St. quarters and now finds himself looking about again for a larger shop to accommodate his increasing force of employes. At the World's Columbian Exposition where Mr. Potter made an excellent exhibit and was ably represented on the spot by his son, W. K. Potter, Jr., the judges awarded him two medals for the excellence of his wares.

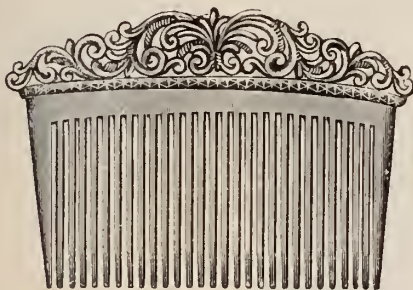
Mr. Potter is a native of Providence, having been born in that city on Dec. 21, 1843. Thoroughly conversant with every detail of his business, Mr. Potter still denies most emphatically that he "knows it all," but from the excellent productions of his shop one is inclined to doubt him.

INSCRIPTION ON A JUG.

COME, my old friend, and take a pot,  
But mark now what I say:  
Whilst thou drink'st thy neighbour's health,  
Drink not thine own away.  
It but too often is the case,  
While we sit o'er a pot,  
And kindly wish our friends good health,  
Our own is quite forgot.

The old jug upon which the above lines are printed is said to be at Dunster, England.

Side Combs.  
Hair Pins.



GOLD AND STERLING SILVER  
.. Mountings ..  
AND  
NOVELTIES  
in 14 Kt. Roman Gold.

DAY & CLARK,

Manufacturers Only,

23 MAIDEN LANE,

HAYS BUILDING, NEW YORK.

LARGE QUANTITIES OF

**ROUGH**

Imported Duty Free

ENABLES US TO OFFER TO THE TRADE

**DIAMONDS**

Cut by us according to scientific principles, at prices far below imported goods of the same quality.

OPPENHEIMER BROS. & VEITH,

NEW YORK, 35 MAIDEN LANE.

AMSTERDAM, HOLLAND, 2 TULPSTRAAT. LONDON, ENG., 27 HOLBORN VIADUCT

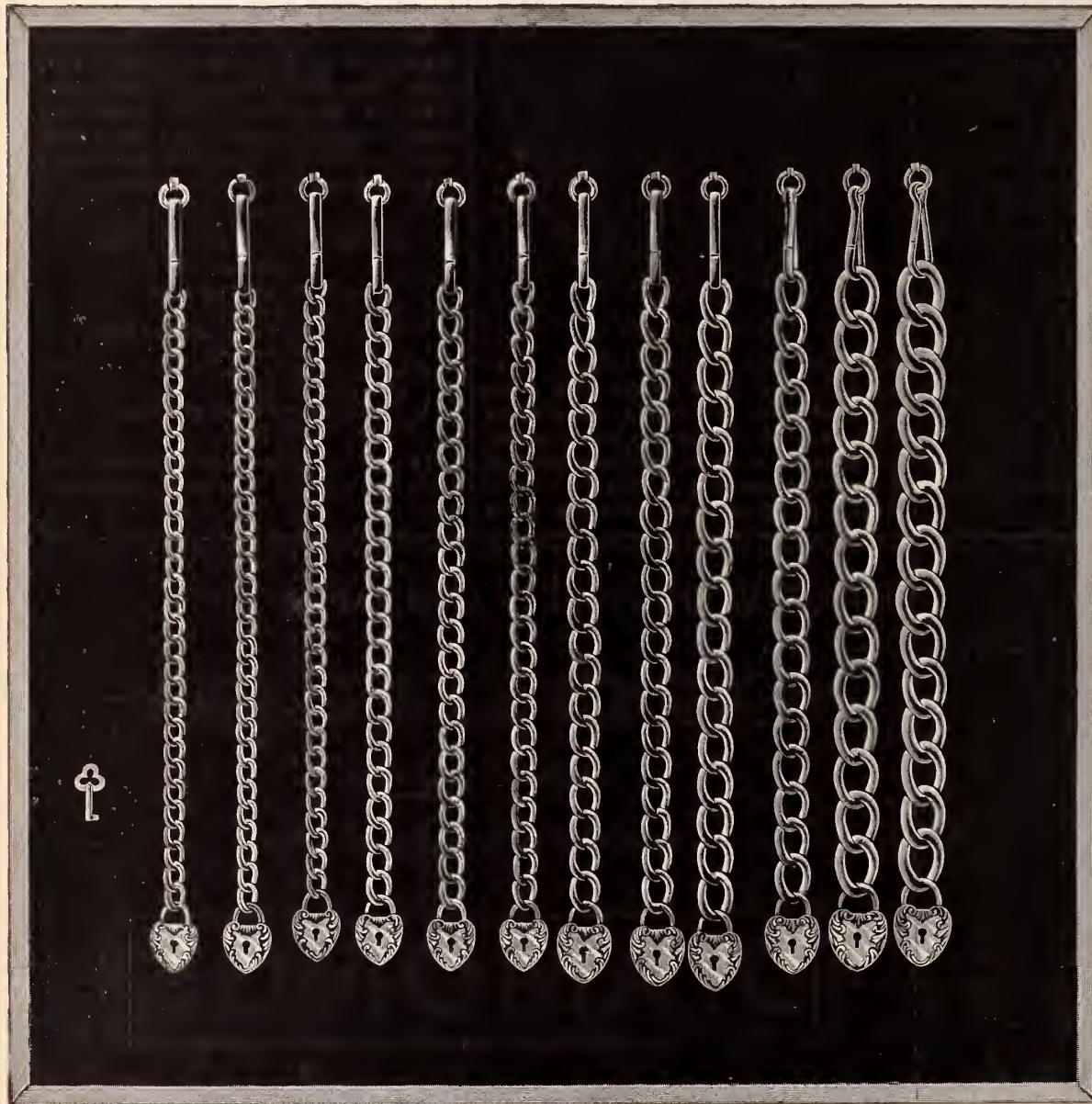
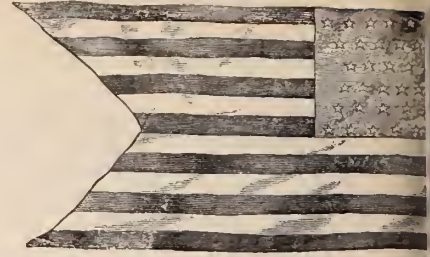


# Foster & Bailey,

## GOLD, GOLD PLATE

....AND....

## STERLING SILVER.



Here we illustrate twelve Bracelets in a cloth bound with ribbon. There are six sizes of Bracelets, and of the two smaller sizes there are three each, and of the two next sizes two each, of the two larger sizes one each. We call them Combination A, B, C, D. A, is plain polished Gold Plate. B, is chased. C, is plain Sterling Silver. D, is chased, fine quality of Gold Plate and Solid Sterling Silver. Awfully cheap in price.

Read Below the Great Variety of Goods we Make, all of which we Guarantee.



### ONE QUARTER SIZE.

#### Rolled Plate Watch Chains

Our Chains can be safely sold to the best trade, and guaranteed as superior quality. No chance of poor quality where chains are stamped F. & B.

#### 10 Gold Vest and Dickens Chain

Soldered with 10 K. Gold Solder. Will assay 1-10 Gold.

#### Chain Mountings

We are headquarters, and make everything in this line.

#### "Mount Hope" Buttons

Superior to any button in the world. Easy to put in and take out of the cuff.

#### Solid Gold Locket

With Diamonds and without. This is a beautiful line and solid throughout.

#### Link Buttons

We are making some very pretty styles in Roman, chased, engraved and plain, with and without stones, Sterling Silver and Rolled Plate.

#### Locket and Charms

We make them in endless variety.

#### Sterling Silver Goods

Match Boxes, Manicure Articles, Shoe Buttoners, Embroidery Scissors, Garters, Paper Cutters, Ladies' Seals, and various novelties, all 925-1000 fine.

#### Bracelets

Curb Bracelets in all sizes, with padlocks and snaps, chased and plain polished, Roman, rolled silver plate and sterling silver. We make padlocks with keys and also with a push snap, which are very popular.

#### Neck Chains and Lorgnette Chains

#### Pins

Lace and Cuff Pins, with gold fronts, engraved; also trimmed pins, Scarf Pins. Baby Pins with Chain. Also Baby Buttons with Chain, Sword Pins with Scabbard and Chain. Belt Pins.

#### Glove Buttoners

#### Crosses

Four sizes of gold filled in plain, engraved, and set with stones.

#### Earrings

A nice line in engraved and trimmed. Eye Glass Chains in Gold and Plate. We received four awards and a medal at World's Fair.





# Foster & Bailey,

100 RICHMOND ST.,

PROVIDENCE, R. I.



ONE QUARTER SIZE.

Be sure and see the Manicure Goods that we have just put out. This cut shows a set in a nice box, lined with Chamois, and is a quarter size. **Beautiful Goods.** The steel parts are made by the famous **Henckles**, of Germany, and are considered the best in the world. We make the goods in Sterling Silver and also in Tenth Gold, and at such a low price! The goods are boxed just right, so that a traveler can carry them in a trunk, and take up but little room. Sets without the large tray and buffer box and others with less pieces at low prices.

No. 1, 2, 3 is Sterling Silver. No. 4, 5, 6 Tenth Gold. Every piece is numbered and can be ordered separate, and at prices that will sell the goods. We make a specialty of Sterling Silver Novelties, comprising

Match Boxes, Manicure Articles,

Shoe Buttoners, Embroidery Scissors,

Garters, Paper Cutters, Ladies' Seals, Etc.

ALL  $\frac{925}{1000}$  FINE.



# Diamonds

UNDER THE NEW  
TARIFF PAY  
A DUTY OF

## 25 Per Cent.

OUR STOCK HAS  
ALL BEEN  
IMPORTED

# UNDER

THE OLD RATE OF  
10 PER CENT AND  
WE SHALL GIVE  
OUR CUSTOMERS  
THE ADVANTAGE OF  
THE DIFFERENCE  
IN THE

# COST.

YOU CAN SAVE 15  
PER CENT. BY  
BUYING YOUR  
FALL STOCK NOW.

Send us your orders.

## Cross & Beguelin

17 Maiden Lane,

New York.

43 RUE MESLAY,  
PARIS.

### Connecticut.

The Biggins-Rodgers silver plate factory, Wallingford, has started up.

Jeweler Gardner and family, of Derby, have been ruralizing at Woodment-by-the-Sea, Conn.

E. J. Pierpont, the Naugatuck jeweler, has gone to Tucson, Ariz., to visit his wife, who is in ill health there.

N. Olsen, Bridgeport, has removed his jewelry store from Fairfield Ave. to new and more spacious quarters at 424 Main St.

Eugene Calvin, for several years foreman for the E. Ingraham Co., Bristol, has left their employ and has accepted a position with the Bell Co.

All the plated ware shops in Wallingford started running on full time Sept. 10th. Many large orders have been received, and business seems to have revived generally.

Dwight P. Wilcox, of Meriden, met his mother Mrs. Horace C. Wilcox and his sister Miss Florence on their arrival in New York from their European tour and they went thence to Cottage City.

The burglar alarm connecting the banks and jewelry stores with police headquarters at New Haven was burned out Sunday last and damage to it done to the extent of \$100. A crossed wire probably caused it.

The Rogers Silver Plate works, of Danbury, by reason of their increasing business are contemplating extensive improvements in the near future. They are constantly adding improved machinery and employing more workmen.

Mrs. Frances A. Breckenridge, of Meriden, received a letter from her son, Philip Breckenridge, a traveling salesman for the Meriden Silver Plate Co., in which he gives a thrilling account of the forest fires raging in Minnesota.

Such has been and is still the drought in Meriden that arrangements were made with the Bradley & Hubbard and Meriden Britannia Co.'s whereby the city can get water from their reservoir for one sprinkling cart to be used in the business center. No other sprinkling will be done until the supply of water materially increases.

One of the prettiest exhibits in the building at the Watertown, Conn., Fair, Sept. 11th and 12th, was that of the Waterbury Watch Co., who showed their remodeled line of watches, including the outing and birthday timepieces and the elfin watch, the smallest of its kind manufactured in this country. The exhibit was shown to very good advantage on constructions representing the Brooklyn Bridge, Washington Monument and "Old Father Time," a statue. George J. Strobel and J. Van Vechten Waring were in charge.



**KETCHAM & McDOUGAL**  
MANUFACTURERS  
GOLD & SILVER THIMBLES,  
GOLD COLLAR BUTTONS,  
AUTOMATIC EYE-GLASS HOLDERS  
198 BROADWAY N. Y.

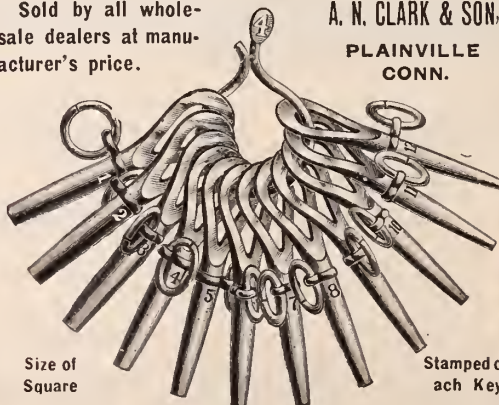


Sold by all wholesale dealers at manufacturer's price.

**A. N. CLARK & SON,**  
PLAINVILLE  
CONN.

Manufacturer of the Celebrated  
**LOOP WATCH KEY.**

The Best for the Price in the World.  
CROSBY'S JEWELING TOOLS IMPROVED.



Size of  
Square

Stamped on  
each Key.



Will quote royalty or price for the manufacturing of articles of real worth.





# RICE & HOCHSTER,

MANUFACTURERS OF

## Tortoise Shell Goods

No. 485 BROADWAY,  
NEW YORK.

TWO THOUSAND NEW DESIGNS.

*Spanish High Top Combs and Side Combs  
Our Specialty.*

MAGNIFICENT STERLING SILVER DEPOSIT  
HAIR ORNAMENTS.

# Wm. L. Gilbert Clock Company,

523 MARKET STREET,  
SAN FRANCISCO.

6 MURRAY STREET,  
NEW YORK.

54 & 56 MADISON STREET,  
CHICAGO.



JUBILEE BLACK WOOD.  
Gilt Metal Trimmings.  
Height 11 1/2 Inches, Length 13 Inches.



CABINET "J."  
Height 17 1/2 Inches.



THOR. EXTRA. BLACK WOOD.  
Gilt Metal Trimmings.  
Height 11 Inches. Length 16 Inches.



QUEEN MAB ALARM,  
Height 9 Inches, 3-Inch Dial.  
Gilt Columns, Marble Effects.



ADMIRAL. OAK ONLY.  
Height 26 3/4 Inches, 12-Inch Dial.



HELLO ALARM.  
Height 9 Inches, 2 3/4-Inch Dial.  
Rings over 2 minutes.

Send for our FALL Supplement, containing 30 new designs in WINCHESTER ONYX, MANTEL, HANGING,  
BLACK WOOD and CABINET CLOCKS.



**Details of the Semi-Annual Meeting of the Iowa Retail Jewelers' Association.**

DES MOINES, Ia., Sept. 10.—The semi-annual meeting of the Iowa Retail Jewelers' Association was called to order at the Savery House in club room 1, at 9.00 A.M., Sept. 6. The following officers were present: President, C. A. Cole; vice-president D. A. Curtis; secretary, H. Kirkpatrick; and treasurer E. G. Bowyer. Seven written and three personal applications were received.

There was considerable discussion in regard to the catalogue nuisance. The secre-

tary had looked up the State laws in regard to peddling as he was instructed to do at the last meeting. The code is as follows:

**PEDDLERS.**

*Chapter 1392. Amount of tax 906: 15 G. A. Chapter 62.* A tax for State purposes shall be levied upon peddlers of merchandise not manufactured in this State for a license to peddle throughout the State for one year as follows: Upon each peddler of watches or jewelry, or either of them thirty dollars; upon each peddler of clocks fifty dollars; upon each peddler of dry goods, fancy articles, notions or patent medicines, as follows upon each peddler thereof ten dollars; upon each peddler who pursues his occupation with a vehicle drawn by one animal twenty-five dollars; if drawn by two and less than four fifty dollars; if drawn by four

or more animals seventy-five dollars; "provided," "however," that nothing in this section shall apply to wholesale dealers in any of the above enumerated articles who use wagons for the delivery of goods sold at wholesale prices and by the box or package. [R., § 791, C., 151, § 510.]

*Chapter 1393. License 997.*—Such license may be obtained from the auditor of the county upon paying the proper tax to the treasurer thereof, and may issue for a less period than one year for the proportionate amount of tax and all such license shall state the date of the expiration of the same; and any person so peddling without a license or after the expiration of his license is guilty of a misdemeanor and the person actually peddling is liable whether he be the owner of the goods or not upon conviction of peddling without a license as aforesaid, the offender shall forfeit and pay to the County Treasurer in addition to the fine imposed upon him for the misdemeanor double the amount of license for one year as fixed by Section nine hundred and six of this chapter [§ 1392].

The outstanding bills were ordered to be paid. The meeting was made as short as possible to enable the jewelers to see the parade of Barnum's show which was in the city. The association was shown to be in a very flourishing condition having had a remarkable increase of members. The meeting adjourned to meet the first Tuesday in April, 1895. There were about 35 jewelers at the meeting last week.

**The Funeral of Amos C. Barstow.**

PROVIDENCE, R. I., Sept. 12.—The funeral of Amos C. Barstow, whose death was reported in last week's CIRCULAR, was held Saturday afternoon at 1 o'clock from his late residence, 12 Jackson St. The services were held at the house and were attended by numerous ladies and gentlemen of the city. The ceremonies were conducted by Rev. Dr. Vose, of the Beneficent Congregational Church, assisted by Rev. E. B. Webb, D. D., of Boston, and Rev. Dr. Horton, of Providence. The floral contributions were many and elaborate.

The honorary pallbearers were: William Goddard, ex-Governor Taft, Hon. Rowland Hazard, Edward Holbrook, treasurer of the Gorham Mfg. Co.; Henry F. Richards, of the Mechanics' Savings Bank; C. H. George, postmaster; S. S. Sprague and Hon. William S. Hayward. The remains were escorted to the Swan Point Cemetery, where they were interred in the family burial place.

**Col. Leavenworth Urged to Serve as a State Representative.**

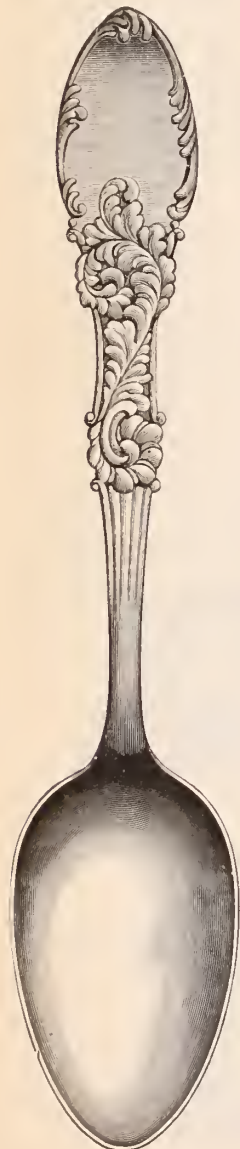
WALLINGFORD, Conn., Sept. 14—An earnest effort is being made to induce Col. W. J. Leavenworth to accept the nomination for representative from this town to the General Assembly on the Republican ticket. The local paper says of him: Colonel Leavenworth is well known to every one here and should he accept the nomination will receive a large vote from the other side of the house, for he is a man well qualified to fill the office and one who would reflect credit on the town of Wallingford. A large number of voters, both Democratic and Republican, are very anxious that he allow his name to be placed on the ticket.



**F. M. WHITING & CO.,**

**NORTH ATTLEBORO, MASS.**

New York Office, 1128 Broadway, and 208 Fifth Avenue.



TYROLEAN.



DAMASCUS.

**Sterling Silver Hollow  
Ware, Flatware,  
Toilet Articles,  
Novelties,  
Etc.**

**WE HAVE ALWAYS  
SOMETHING NEW.**

**TWO POPULAR AND SALABLE PATTERNS.**

SEND FOR FOLDER ILLUSTRATING OUR MANY HANDSOME DESIGNS.



# Empire



REVERSE.

READY FOR  
DELIVERY BEFORE  
OCTOBER 1ST.

TOWLE MANUFACTURING COMPANY,  
NEWBURYPORT, - - - MASS.  
CHICAGO 149 & 151 STATE ST.



# W. J. BRAITSCH & Co.,

SILVERSMITHS

415 BROADWAY,  ... NEW YORK.

WORKS, PROVIDENCE, R. I.

16 RUE LOCQUENGHEN, BRUXELLES, BELGIQUE.

BOSTON OFFICE, = 383 WASHINGTON STREET.

MANUFACTURERS OF

## Sterling Silver Toilet Ware.

|                                |                           |
|--------------------------------|---------------------------|
| Hair Brushes,                  | Shoe Horns,               |
| Cloth Brushes,                 | Nail Polishers,           |
| Military Brushes,              | Nail Files,               |
| Bonnet Brushes,                | Cuticle Knives,           |
| Hat Brushes,                   | Button Hooks,             |
| Whisker Brushes,               | Whisk Brooms,             |
| Infant Brushes,                | Shaving Cups and Brushes, |
| Shaving Brushes,               | Children's Cups,          |
| Nail and Finger Brushes,       | Pin Trays, all varieties, |
| Misses' Hair Brushes,          | Infants' Combs,           |
| Vaseline Bottle Holders,       | Dressing Combs,           |
| Cologne Bottle Holders,        | Barbers' Combs,           |
| Salts Bottle Holders,          | Flasks,                   |
| Cold Cream Boxes,              | Glove Stretchers,         |
| Puff and Powder Boxes,         | Razors,                   |
| Salve Boxes,                   | Tooth Brushes,            |
| Soap Boxes,                    | Tooth Brush Holders,      |
| Mirrors, all sizes and shapes, | Tooth Brush Receptacles.  |

Everything we Make is Sterling Silver,  $\frac{925}{1000}$  Fine.

ALL THIS SEASON'S NEW PATTERNS.

WE ARE THE LEADERS IN THIS LINE.

# W. J. BRAITSCH & Co.,

SILVERSMITHS

NEW YORK.

PROVIDENCE.

BOSTON.



# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,  
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

## INFORMATION FOR SUBSCRIBERS.

### Terms of Subscription, Postage Prepaid.

|  |           |
|--|-----------|
|  | PER ANNUM |
| United States and Canada, - - -          | \$2.00    |
| Foreign Countries in Postal Union, - - - | 4.00      |
| Single Copies, - - - - -                 | .10       |

New subscribers can commence at any time.

Payments for THE CIRCULAR, when sent by mail, should be made to a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

In changing address always give the old as well as new one. Your name cannot be found on our books unless this is done.

We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at the expiration of the subscription. All such orders will be promptly acknowledged by mail.

The Courts have decided that all subscribers to journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

Member of the American Trade Press Association.

VOL. XXIX. Sept. 19, 1894. No. 3.

### Special

### Fall Editions.

WITH this issue we inaugurate our series of Special Fall Editions, which will be four in number, covering the dates: Sept. 19 and 26, and Oct. 3 and 10. This first edition is devoted mainly to the interests of the kindred trades, embodying pottery and bric-à-brac, cut glass, art metal goods, fans, tortoise shell goods and stationery. Besides articles that treat the subjects from their aesthetic standpoints, there are several articles that are of an essentially trade character. The exposition of advertising announcements is as interesting as the reading matter, the pages being "meaty" with the details of new lines put into stock especially to fill the demands of the Fall season. The spontaneous encouragement we have received from the trade in the production of these Special Fall Editions presages favorably for their success as a permanent feature of our annual business.

## TO ADVERTISERS:—

It is a natural commercial condition, particularly existing this year, that the jewelry trade in general aims to make the FALL SEASON as profitable as possible. Extensive yet judicious advertising is, during the Fall season, the most advantageous method for increasing the volume of business.

THE JEWELERS' CIRCULAR inaugurate with this number their plan which affords advertisers an unprecedented opportunity for effective Fall advertising. This plan consists of the issuing of

Sept. 19.  
Sept. 26.

FOUR SPECIAL FALL EDITIONS,

Oct. 3.  
Oct. 10.

covering the most propitious portion of the season for effective advertising. One SPECIAL FALL EDITION will be devoted mainly to the SILVERWARE interests; another, to the SILVER-PLATED WARE interests; another, to the BRIC-A-BRAC and ART GOODS interests; another to the CLOCK, JEWELRY and OPTICAL interests. All will be of equal value to the trade, and of equal importance as a medium to the advertisers. It is desirable that we receive copy at the earliest possible moment.

THE JEWELER'S CIRCULAR PUB. CO.

### The So-called Kindred Trades.

THE words, kindred trades, as applied to the industry represented by this journal, have for years designated those side issues of the jewelry trade *per se*, as pottery, cut glass, art metal wares and lamps, fans, leather goods, fine stationery, and cognate lines, all containing some of the elements of art reflected in the manufactures of gold and silver. The phrase will doubtless continue to be used, though the lines represented by it have become so intimately merged with the regular jewelry business, that it is hardly expressive of any true meaning. Were any manifestation needed to prove the importance these lines have attained in our industry, the extensive volume of advertising by these so-called kindred trades in this issue of THE CIRCULAR should prove sufficient. Every importing firm who handle pottery and glasswares from a certain grade of excellence upwards now cater to the jewelry trade. Some of these firms within the past two to three years have relinquished entirely all dealings with the fancy goods and furniture trades, confining their business to jewelers and dealers in queensware. As to art pottery, which we may say is the main kindred line, there is a large profit in handling it, in comparison to that on the standard makes of watches and clocks; and the line not only harmonizes with the remainder of the stock, but proves a handsome and attractive feature of it. The same may be said of cut glass, a collection of which strikes one as the magnification of the diamond stock. Of late years this branch of art manufacture has found a prominent place in the best jewelry stores throughout the country, and it promises to prove a permanent and profitable feature of the jewelry business. Cut glass is artistic, beautiful and useful, and as an adjunct to a jewelry stock it enhances the beauty of the store and helps to increase sales. Art metal goods, as bronzes, lamps, smoker's sets, and the thousand and one pretty ornamental knick-knacks in the cheaper metals, are but a variation of the class of productions of which silverware is the highest exponent.

Fine fans have proven to be a most desirable if not absolutely necessary adjunct to a jeweler's stock. Some of these works are veritable jewels, and are thus not a wide departure from jewelry pure and simple. Some of the productions in fan such as those of ostrich feathers never depreciate in value, and thus form a desirable line for jewelers to handle. Formerly leather goods were carried in the stocks of dry goods dealers exclusively, but as the demand for a higher grade of articles became more marked, and as the dry goods stores do not care to deal in such expensive wares, the live jewelers went into the breach, and have worked up a trade which has developed into a positive business. Silver mounted leather goods are works in silver as well as in leather, and besides being a fine medium to attract attention to window and show case displays, yield a good profit and ultimately become a permanent and growing department of a jewelry store. Tortoise shell wares are essentially jewelry, and being now on a high sea of popularity, should be a portion of every jeweler's stock. Fine stationery departments are being established in numerous jewelry stores, with satisfactory results to the projectors of them. Respecting all these varied lines it may be generally said that they are profitable to a jeweler to handle, but he must use judgment, discretion and discrimination in the selection of the numerous lines offered, bearing in mind the character of his public, the peculiarities of each season of the year and the general condition of industry.

### The Week in Brief.

THE Treasury Department issued its monthly comparative statement of exports and imports for July—The funeral of Amos C. Barstow, Providence, R. I., was held—Kent & Stanley Co., Providence, R. I., will erect another large factory—Merchants of Fort Wayne, Ind., are fighting for an iron clad peddlers' law—P. A. Borensen, La Crosse, Wis., assigned—The store of J. T. Stevens, Augusta, Ill., was burglarized—The store of Charles Gardner, Dalton, O., was burned out—An association



FINE CUT GLASS.



S  
C  
E  
N  
T  
S



Mounted in Sterling Silver. Large and Varied Assortment of Patterns and Sizes.

THE 'ROYAL.'



We are showing COMPLETE LINES OF New and

Exclusive Designs

In Sterling Silver Mounted

SCISSORS

— AND —

MANICURE GOODS.

Royal Silver Novelty Co.

SILVERSMITHS,

470 Broadway, New York.

ESTABLISHED 1870.



TRADE MARK.

SAMUEL C. JACKSON,

MANUFACTURER OF

FINE CASES FOR

Jewelry, Silverware, &c., also Hardwood Chests, Trays, and Sample Cases.

180 BROADWAY, NEW YORK.



SPECIALTY: SALES OF JEWELRY BRIC-À-BRAC AND ARTICLES OF VERTU

We Want Your Wants for the

Special Notice Columns of The Jewelers' Circular.

Wants Wanted Daily By Want Readers.

FANCY

.. IN ..

SCARF PINS

AND LINKS.



FIGURES

STERLING SILVER,

Enameled in Colors.

Dudes, Chinamen, Policemen, Sailors, Orators, Cadets, and all other Shapes Made.

SEND FOR SAMPLES.

QUICK SELLERS

If your Stock does not include our GOLCONDA GEM Line you are losing sales. This Stone is Mounted in Studs, Scarf Pins, etc., in Solid Gold and Plate.



of diamond importers and cutters was formed in New York, under the title Diamond Importers' and Cutters' Association—The Herring-Hall-Marvin Co. settled with the owner of the Sheldon building, New York, for damage caused by the fall of a safe—The death occurred of Christian Schultze, New York—The Treasury Department decided that diamonds are dutiable—The Jewelers' Day of the Retail Jewelers' Association of Nebraska, was abandoned, and their annual meeting postponed—Chas. E. Gray, West Gardner, Mass., assigned—Charles Garrett, Hot Springs, Ark., assigned—The old watch case factory in Milford, N. J., is to be abandoned—J. C. Cornish, Port Deposit, Md., assigned—The death occurred of William Matthes, Mansfield, O.—M. C. Conley, Saginaw, Mich., jumped or fell into the Saginaw river, with serious results—The New York Jewelers' Board of Trade obtained a settlement in full of claims against Boyne & Badger, Charlotte, N. C.—The launch of Joseph Fahys took fire, endangering the lives of several persons—The Gorham Mfg. Co. will remove their leather goods factory from Yonkers, N. Y., to Providence, R. I.—A window smasher was captured in Boston, Mass.—Edward Williams who assaulted jeweler Alexander Newberger, New York, was sentenced—The will of suicide Hugo C. Metz, St. Cloud, Minn., was filed in the Probate Court.

#### The Assignment of Charles Garrett.

HOT SPRINGS, Ark., Sept. 16.—Charles Garrett, engaged for many years here in the jewelry business, has failed, naming J. W. Vanvliet as assignee. The aggregate indebtedness is over \$7,000. M. Eisenstadt Jewelry Co., R. C. Hahn, H. Z. & H. Oppenheimer, Pairpoint Mfg. Co., Greaves & Martin and Thomas Howard are the largest creditors.

#### The Sheriff in Possession of Emil Alter's Store.

NEWARK, N. J., Sept. 18.—The sheriff has taken possession of the jewelry store of Emil Alter, 641 Broad St., to satisfy judgments aggregating nearly \$10,000. The judgment creditors are: State Banking Co., \$500; Annan Dangler, \$3,591; David Tucka, \$1,492; M. Brennen, \$1,029; and Simon Lambert, \$2,470.

#### The Case of Sinnock & Sherrill Against Refiner C. S. Platt.

Judge Lawrence, in the New York Supreme Court, Monday, granted a motion of the plaintiffs in the action of Sinnock & Sherrill against Chas. S. Platt, asking that a commission issue to A. B. C. Salmon, Newark, N. J., authorizing him to examine David G. Ackerman and Clara T. Van Ness, witnesses on behalf of the plaintiffs.

The action is brought by Sinnock & Sherrill to recover from Mr. Platt, who is a refiner in Gold St., the value of gold said to be stolen by David G. Ackerman and sold to Mr. Platt.

#### The Jewelers' Security Alliance.

The regular monthly meeting of the executive committee of the Jewelers' Security Alliance, was held at the Alliance office, Friday, the 14th inst. There were present: H. H. Butts, chairman; president A. K. Sloan; vice-president J. B. Bowden; Messrs. Kroeber and Abbott, and Geo. H. Hodenpyl, secretary.

The following were admitted to membership: R. F. Wilbur, Red Bank, N. J.; C. F. Spencer & Co., Honesdale, Pa.; E. White, Rutland, Vt.; Louis Lechenger, Houston, Tex.

#### Jeweler M. C. Conley Falls Into the Saginaw River.

SAGINAW, Mich., Sept. 13.—M. C. Conley, a well known jeweler, either fell or jumped from the Johnston St. bridge into the river at 6.30 this morning. He was rescued in an unconscious condition, but soon recovered and was taken home.

He has been acting strangely of late, and remarks he is credited with would indicate suicide. He, however, states that his fall was entirely accidental. To-night his condition is serious. Mr. Conley has been in business here for several years and has a wife and one son who lives at Toledo.

#### The Wedding of Miss Gertrude Robbins a Brilliant Social Event.

BOSTON, Mass., Sept. 12.—One of the notable events of the season, attended by the leaders of society from this city, took place at noon to-day in the church at Beverly Farms, Miss Gertrude Robbins, daughter of treasurer Roral E. Robbins, of the American Waltham Watch Co., being united in marriage with John Caswell, of New York. A brother of the groom was best man and a sister of the bride was the maid of honor, and among the ushers was Reginald C. Robbins, a brother of the bride. Mr. Robbins gave his daughter to the bridegroom at the altar.

After the ceremony there was a reception at the Summer home of the bride's parents, at Pride's Crossing, in Beverly. A feature of this occasion was the music, the famous American Watch Co. band from the factory at Waltham having tendered its services.

#### The Treasury Department Decides that Diamonds are Dutiable.

WASHINGTON, D. C., Sept. 11.—The Treasury Department holds that diamonds other than glaziers' and engravers' diamonds are dutiable as precious stones under paragraph 338, of the act of Aug. 28, 1894. This disposes of a supposed "kink" in the new law, which, by erroneous punctuation, seemed to bring all diamonds under the freelist, instead of simply those intended for miners, glaziers, etc.

The Treasury Department in this, as in other rulings, has looked at the manifest intent of Congress, and construed the law accordingly.

#### Philadelphia.

Geo. T. Press, Oxford, Pa., spent a day in town last week.

Edward Allen, 124 S. 11th St., is transferring his business to 211 S. 13th St.

M. M. Bovard, of Manayunk, contemplates an early extension of his business.

Simon Muhr's vote in the Mayoralty contest has reached 39,157. D. F. Conover, 1,690.

Mr. Haas, watchmaker for Riggs & Bro., 1005 Walnut St., has returned from a trip to Europe.

John Dewar, formerly with H. Murray & Son, 103 S. 11th St., has opened a store at Bryn Mawr, Pa.

Hollinshed Bros. & Co. have removed to 108 S. 8th St., room 1, first floor, where they will continue in the wholesale jewelry business.

Last Wednesday was Geo. W. Scherr's birthday, and a number of his friends gave him a very pleasant and successful surprise party.

M. Zineman, optician, has returned from Europe after a month's stay, during which time he visited London, Paris, Berlin and other places of interest.

Howard Fitzsimmons, West Chester, was one of the conspicuous buyers in town last week. B. C. Foster, Bristol, Pa., was also a business visitor last Thursday.

The death occurred in this city, on Friday last, of Emer S. Lovell, of the G. S. Lovell Clock Co., one of the oldest clock houses in this country, being a continuation of the business established by Adfer and Emer Lovell about fifty years ago.

In quarter sessions on the 10th inst., John Weber, Fritz Engle and Joseph Miller were convicted of the larceny of a grip containing jewelry from the Reading Terminal station. The prosecutors were Dilsheimer Bros., 510 Market St. The prisoners were arrested in Baltimore while endeavoring to dispose of the goods. They were sentenced to six months each.

It was stated by Director of Public Safety Beitler, last week, that he had not been able to obtain any evidence that would justify him in pressing the charges brought against Police Sergeant Alexander H. Calhoun. Allegations had been made against Calhoun relative to the sale of silverware, which it was said had been stolen property of the Gorham Mfg. Co., New York.

Following the announcement of the proposed retirement of H. Muhr's Sons, comes another surprise in the statement that S. M. & S. R. Friedenberg will go out of business at the end of the year. Speaking on the subject a member of the firm said: "We have contemplated this step for some time, and this season we have imported no goods nor sent out any salesmen. We will gradually dispose of our stock and expect to be able to retire about the end of the year. This step has not been caused by lack of profitable business. Nothing has yet been done regarding any possible successor to us in the establishment."



### New York Notes.

Herman Goldsmith sailed for Europe Sept. 11th on the *Lahn*.

Louis C. Tiffany returned from Europe last week on the *New York*.

Alois Kohn & Co. have entered a judgment for \$185.04 against Nathan Ecker and Aaron Newman.

C. H. Duhme, of the Duhme Co., Cincinnati, O., returned from Europe on the *Teutonic* last week.

The Whiting Mfg. Co. have entered in this city a judgment for \$603.30 against Thos. V. Dickinson, Buffalo, N. Y.

H. F. Barrows & Co., 1½ Maiden Lane, New York, and North Attleboro, Mass., were Thursday elected to membership in the New York Jewelers' Board of Trade.

The R. W. Rogers Co. have opened an office at 88 Chambers St. for the sale of silverware. The New York agency of the Niagara Silver Co. is at the same address.

The sheriff Monday closed out S. Terinsky, dealer in jewelry, 381 Grand St., on confessed judgments in favor of Samuel Levi, for \$2,534, and Regina Schnapman, for \$422.

Max J. Lissauer, of Lissauer & Co., and Julius Sternberger are members of the Committee of Seventy organized to take charge of the movement to form a citizen's municipal reform ticket.

Gilman Collamore & Co., dealers in art pottery, fancy goods, etc., 284 Fifth Ave., have dissolved partnership. John J. Gibbons, one of the partners, continues the business under the old firm name.

The unfinished house of Geo. Marcus, of Marcus & Co., which is situated on Mountain Ave., Montclair, N. J., was discovered on fire Saturday morning. The flames were put out after a loss of \$3,000 had been done.

The New York Jewelers' Board of Trade have obtained a settlement in full of the claims amounting to \$1,500 held by them against Boyne & Badger, Charlotte, N. C. The claims were secured by a mortgage on real estate given prior to the failure of that firm.

The Sheriff, Saturday, received an attachment for \$2,215.71 issued in favor of Theodore Lexow, dealer in carbon and bortz, against the Pennsylvania Diamond Drill and Mfg. Co. The claim was for 106 stones sold to the company. One machine was seized.

The examination of Henry Lederer, salesman for S. & B. Lederer, 11 John St., charged by Joseph Raefael, a former jeweler of Manaos, Brazil, with retaining money paid on account, took place in the Tombs Police Court, Wednesday. As the facts showed no foundation for the charge, Lederer was discharged.

The Board of United States General Appraisers have handed down decisions sustaining the Collector at New York in

the protests of Tiffany & Co., Sussfeld, Lorsch & Co., and Levy, Dreyfus & Co., from his rulings on clocks. The ruling of the Collector at Philadelphia on candleabra imported by J. W. Hampton, Jr. & Co. is also sustained.

Christian Schultze, a well known retail jeweler at 177 Sixth Ave., died Sept. 6th from the bursting of an artery. Mr. Schultze was born in Germany 67 years ago, and had been connected with the jewelry trade from boyhood. As a watchmaker he was well known in this city and was located in John St. for many years. The business at 177 Sixth Ave., which was started in 1879, will be continued by his daughter.

At the arraignment in the Jefferson Market Police Court last week of Albert H. Reed, the advertising agent charged with defrauding the St. George Hotel, A. M. Case, of M. C. Case & Son, 43 Maiden Lane, was on hand to complain that he had sold Reed a gold watch for \$50 on the instalment plan and Reed had given him a check on a bank where he had no account. As Reed settled with Mr. Case the complaint was not made.

The jewelry trade will be represented by a bowling team at the American National Bowling Tournament, which commences next month at the Germania Assembly Rooms. Among those who will roll will be Jno. W. Ruefer, of Ludwig Nissen & Co.; E. Rolles, with N. H. White & Co.; E. W. Woodward, with Derby Silver Co., and Mr. Shimar, of Shimar Bros. It is hoped that Elmer E. Wood, of Chas. F. Wood & Co., will consent to take the fifth place on the team.

Edward Williams who, as told in THE CIRCULAR Aug. 8th, assaulted Alexander Newberger, jeweler, 1317 Broadway, with a piece of lead pipe, in attempting to rob the store, was sentenced Friday to 14 years' imprisonment by Recorder Smyth, after pleading guilty to the charge. Nine years were imposed for the assault on Mr. Newberger, and five years for drawing a revolver upon a citizen who attempted to capture him. Mr. Newberger has commenced a suit against Williams for \$10,000 damages.

The naphtha launch *Alsace*, owned by Jos. Fahys, president of the Fahys Watch Case Co., took fire while off Shelter Island Wednesday evening. On board were Mr. Fahys' daughter, Mrs. Cook, wife of Secretary Cook, of the Fahys Watch Case Co., a party of ladies and children and the engineer. All escaped injury by the opportune arrival of the steamer *Montauk*, which went to the rescue of the excursionists. After extinguishing the fire the *Montauk* proceeded to Sag Harbor with Mrs. Cook and her guests.

On complaint of Jos. M. Guggenheim, a dealer in jewelry at 235 E. Houston St., Gabriel Duschnitz, a Hungarian physician, who is said to have been living by his wits upon jewelers and his friends in this city for the past year, was held in \$500 bail for trial by Justice Burke in the Harlem Police Court last week. The specific charge

against Dr. Duschnitz was the alleged theft of a diamond ring and a gold medal from Mr. Guggenheim which he purchased on memorandum several months ago, and which, it is alleged, the doctor pawned.

The Herring-Hall-Marvin Safe Co. have settled in full with the owner of the Sheldon Building, John and Nassau Sts., for the damages sustained by the falling of a safe on April 30th. As told in THE CIRCULAR, May 2d, the safe which belonged to the New York Jewelers' Board of Trade, was being moved by the Herring-Hall-Marvin Co. to the Board's new rooms in the Sheldon building. While the safe was suspended in the elevator shaft at the 12th floor, a part of the windlass used in hoisting broke and the safe crashed down damaging the elevator shaft.

### Formation of the Diamond Importers and Cutters' Association.

A new association which will, it is expected, number among its members all the diamond importing and cutting firms of the country, came into existence last week. This organization, which is known as the Diamond Importers' and Cutters' Protective Association, was formed for the purpose of having the trade take united action in all cases where the interests of the members generally are involved; for instance, fighting doubtful rulings on the diamond tariff, and assisting to stamp out smuggling.

The association is the outcome of the informal organization formed among the diamond importers during the tariff agitation, which sent on to Washington a committee to fight the then proposed and now existing diamond schedule. Since then the necessity of a more formal organization has made itself apparent and the Diamond Importers' and Cutters' Protective Association is the result. Its president is A. J. G. Hodenpyl, of Hodenpyl & Sons, who was the chairman of the former Washington committee; S. Oppenheimer, of Oppenheimer Bros. & Veith is the vice-president and S. Frankel, of Jos. Frankel's Sons, secretary and treasurer. The executive committee consists of L. Kahn, of L. & M. Kahn & Co.; J. C. Mount, of Randel, Baremore & Billings; Alfred H. Smith, of Alfred H. Smith & Co.; and L. Lilienthal, of Bruhl Bros & Co.

The headquarters of the association is at present at the office of Secretary Frankel, Nassau and John Sts., where all communications may be addressed. All the leading diamond importers are already members of the association and it is expected that every diamond house in the country will eventually join. Besides assisting the Federal Government in detecting smuggling and undervaluation and fighting for favorable interpretations on the tariff, the association will take up many other matters, among which will be the obtaining of special concessions in the carrying of diamonds by steamships and railways, and also in parcel post.



**Last Week's Arrivals.**

*THE CIRCULAR has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy.*

The following out-of-town dealers were registered in New York during the past week: J. McDonough, Albany, N. Y., Sinclair H.; E. Abbott, Battle Creek, Mich., Grand Union H.; D. A. Freeman, Boston, Mass., Waldorf H.; G. H. Harrington, Boston, Mass., Bartholdi H.; J. Levy, San Francisco, Cal., Savoy H.; C. H. Duhme, Cincinnati, O., Waldorf H.; S. M. Skall, Cleveland, O., Murray Hill H.; E. A. Williams, Lynchburg, Va., Oriental H.; N. Galt, Washington, D. C., Westminster H.; T. A. Smythe, Rochester, N. Y., Gilsey H.; J. H. Dunn, Columbus, O., Broadway Central H.; W. Glover, Jr., Hazleton, Pa., Astor H.; E. L. Frisbie, Jr., Waterbury, Conn., Imperial H.; G. Arkwright, Beatrice, Id., Metropolitan H.; J. King, Cleveland, O., Union Square H.; H. Kohn, Hartford Conn., Imperial H.; N. Dexter, Canton, O., St. Cloud H.; M. King, Boston, Mass., St. Nicholas H.; W. F. Todd, Portland, Me., Coleman H.; C. A. Scudder, Athens, Ga., Imperial H.; J. M. Harper, Philadelphia, Pa., Jefferson H.; M. Cohen,

Washington, D. C., Marlborough H.; J. A. Goldsmith, Washington, D. C., Murray H. H.; R. G. Allison, St. John, Mich., Bartholdi H.; S. H. Hobbs, Selma, Ala.; H. P. Buckley, New Orleans, La.; C. A. Page, Boston, Mass., Imperial H.; R. J. Riles, Palatka, Fla., Continental H.; E. G. E. Jaccard, Kansas City, Mo.; J. Conigsby, Peoria, Ill., Imperial H.; E. Brandeis, J. L. Brandeis & Sons, Omaha, Neb., Broadway Central H.; H. B. Lawler, Louisville, Ky., Marlborough H.; G. Hoyer, York, Pa., Sinclair H.

**Trade Gossip.**

The announcement of W. B. Durgin, Concord, N. H., on another page is of interest to silverware dealers.

O. E. Bell & Co., Cincinnati, O., have received another shipment of the popular hanging clocks, in oak, with brass trimmings.

The merits of the Jewelers' League will repay careful inspection. Full or half rate memberships in it should be held by every husband or father.

Gustave Fox & Co., Cincinnati, O., are manufacturing plated lapel buttons, charms, &c., in addition to their elegant solid lines. These are to be carried in the choicest patterns.

Fancy figures such as are illustrated on another page by R. L. Griffith & Son, Providence, R. I., are offered by this firm in

all the different styles from the Chinaman to the dude. These goods are sterling silver, handsomely enameled in colors and may be had in pins and links. They prove ready sellers.

The Spencer Optical Mfg. Co. are in the market this Fall with the most desirable line of goods they have ever shown. Their patent gold spectacles, seen in their advertisement on another page, will commend themselves to every close observer. Their opera glass stock comprises many novelties, with prices figured down to correspond with the times. Their school of instruction is of a high order, as many students can testify. The Spencers are men of liberal ideas, and this is one of the reasons of their success.

The double page display of Foster & Bailey, Providence, R. I., elsewhere in this issue, depicts some notable goods at extremely low prices. The handsome assortment of bracelets and the artistic manicure set illustrated, are in particular worthy of special attention. Choice may be made of any of the various combinations in bracelets which are plainly specified for convenience in ordering. The manicure cases have several specially good points of merit and the steel portions are all from the factory of the famous Henckles, made specially for Foster & Bailey for these goods. In the tenth gold goods a buyer has an article that for wear may be handed down from mother to daughter. Read the two pages carefully.

**THE INCREASED DUTY ON****DIAMONDS****HAS NOT INCREASED OUR PRICES.**

Mr. L. Tannenbaum on his last trip having purchased and bought over under the old duty over five times his usual quantity of the finest Diamonds, Rubies, Sapphires, Emeralds, Opals, Pearls, and other Precious Stones and Melles, he will continue to sell to the trade for the next six months, at prices governed by the old rate of 10 per cent. being thus a clear gain of

**15 PER CENT.**

to dealers who place orders NOW.

This is an Opportunity of a Lifetime. These Goods are the Finest and Cheapest in the Market To-Day.

**L. TANNENBAUM & Co.,**

Importers and Cutters of Diamonds and Precious Stones,  
COR. MAIDEN LANE & NASSAU ST., NEW YORK.



**Pittsburgh.**

Chas. W. Wattles has returned from a Summer sojourn at Mackinac.

Heckel, Bieler & Co. have resumed business at their old stand as trustees.

Herman Cerf, of M. Bonn & Co., has returned from a vacation pleasantly spent at Atlantic City.

Robert L. McWatty has been on the sick list for the past week and has been unable to attend to business.

Louis Cerf, who recently departed for Alsace-Lorraine, on a visit to his parents, has cabled his safe arrival.

Joseph Mazer has entered the employ of Corcoran & Vilsack. Mr. Mazer is a well-known jeweler of this vicinity.

Joseph L. Smith, of Post 141, Cleveland, won the *Dispatch* trophy in the veteran race. Time 5 minutes, 17 seconds.

Miss Blank, the pretty daughter of M. Blank, was married on Tuesday last to Mr. Schwaubaum, a young business man of this city.

Chas. S. Scott, of Cadiz, O., was in the city last week on business. Mr. Scott is one of J. W. Scott's Sons, jewelers of that city.

Charles Meister, formerly with Heckel, Bieler & Co., as traveler, has complete charge of the jewelry department of the Pittsburgh Dry Goods Co., of both city and eastern trade.

Charles Theis, connected with Heeren

Bros. & Co., intends entering the coal business. Mr. Theis has been with this firm for many years.

E. P. Roberts & Sons captured the contract for the \$1,000 diamond prizes for the P. A. C. National Circuit Meet, Sept. 17. The prizes are on exhibition at present, and include rings, studs, pins, etc., of the sparklers.

The jewelers' windows were in great demand for the great parade of the 11th inst. Seats were built to the very tops of windows, and gratuitously distributed among friends and customers. G. B. Barrett & Co. served coffee and cakes; West, White & Hartman, sandwiches and fruit. Heeren Bros. & Co.'s display, as described in last week's *CIRCULAR*, attracted great crowds. One evening from 7 to 9 o'clock 4,000 people visited the building.

THE *CIRCULAR* correspondent kept special tally of out-of-town jewelers visiting the city last week, and furnishes the following list: W. W. Bostwick, formerly of Coshocton, Ohio, now of Dennison, Texas; B. Neville, Dawson, Pa.; Loy Hanna, New Castle, Pa.; G. M. Bailey, Uniontown; F. H. Hayes, Washington, Pa.; Mr. Randells, Salem, O.; H. C. Bostwick, Newark, O.; J. R. Grieb, Butler, Pa.; E. H. Kennerdell, Tarentum; R. L. Kirkpatrick, Butler; John Z. Simpson, Mt. Pleasant; S. Brauchler, Greensburg; W. W. Mather, Belle Vernon; George Eckert, Jeannette; L. C. Brehm and wife, West Newton; Mr. Baker, Washington, Pa.; I. R. Weaver, Canonsburg; R.

B. Fisher, Greensburg; J. L. Shauer, Ebensburg; N. C. Cochran, Fairmont, W. Va.; Frank Marshall, Derry Sta.; John Linnenbrink and wife, Rochester; H. Johnson, Apollo, Pa., and A. H. Reineman, McKeesport.

**The Old Watch Case Factory in Milford to be Closed Permanently.**

MILFORD, N. J., Sept. 15.—It is learned that the gold watch case factory, which was established in 1877 by Courvoisier & Berthoud and conducted for the last three years by P. J. Girard, will be sold and removed from Milford. The factory has not been in operation for three months, and previous to that the workmen were on half time, but all looked forward to a resumption of work soon. Mr. Girard has struggled against adverse fate to keep the plant here, but the hard times have forced a closing of the factory doors.

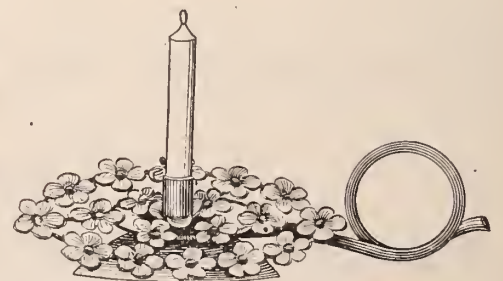
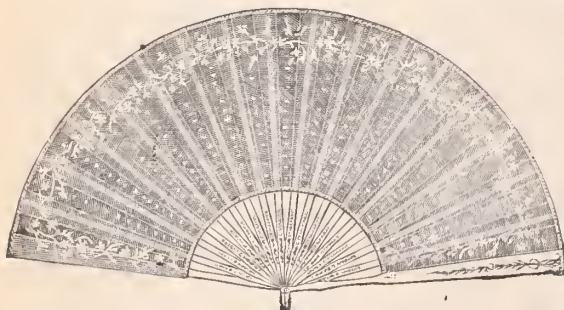
The machinery will be removed to New York. The factory employed from 25 to 30 hands when work was plenty. The closing up of the silver watch case factory some 10 years ago was a blow to our village and now the suspension of the gold shop will make matters worse. Mr. Girard intends to move to New York, but not as proprietor of the factory he has conducted here.

Ward & Ewalt, jewelers and opticians, Mt. Vernon, O., have dissolved partnership. Dr. Ward retiring. Harry Ewalt will continue the business.

## Novelties and Holiday Goods for the Jewelry Trade.



**SOMETHING NEW**---A line of miniature Candle Sticks for favors, dinner souvenirs, etc. A beautiful assortment of Bohemian Glass Bonbonnières and Puff Boxes. **FANS**---A handsome line of the latest and most exclusive designs.



**STEINER, DAVIDSON & CO.,** - - **547 Broadway, New York.**



### Proceedings of the American Horological Society.

CHICAGO, Ill., Sept. 15.—The regular monthly meeting of the American Horological Society was held in their rooms in the Masonic Temple, on the evening of Sept. 10, President Parsons presiding. The applications of C. A. Goodell and Fred'k Purdy, Chicago; Ernest C. Avery, Concord, Mich.; E. Y. Stinson, Butterfield, Ark.; and Otto F. Goldfuss, Princeton, Wis., were favorably reported on, and they were unanimously elected to membership. The following resolution was unanimously carried:

*Resolved*, That the thanks of this society be extended to the American Waltham Watch Company, of Waltham, Mass., for the courtesy extended to the American Horological Society, in the lecture delivered by their representative, Mr. Duncan, it having proved both entertaining and instructive. And further .

*Resolved*, That Mr. H. E. Duncan be created an honorary member, in consideration of his admirable lecture delivered before and in behalf of this society.

H. Paulson then read the following paper on "Watch Material, from a Commercial and Mechanical Standpoint."

It was originally stated that the subject of this discourse would treat of material from a metric as well as mechanical standpoint, but considering the dryness of such comments, they were abandoned, and the preceding subject followed instead.

There are many queer notions of our trade, ideas acquired in every day experience, which often leave incorrect impressions, and from which arise the difficulties between the vendor and vendee of watch material. The idea prevails that the man who writes an order "is writing through his hat," and the man who fills it is a "chump." Both are right, to a certain extent. Orders are not written or filled correctly, owing to incomplete descriptions in ordering, and the careless imbecility of the dealers and clerks who fill them.

Everyone knows that material for low grade watches will not interchange with higher grades, and vice versa; also, that material for one model seldom corresponds with that of another model. For instance, if a balance arbor for a Crescent St. latest model, or a rock jewel for a Hampden Railway, is wanted, nothing but the proper Crescent St. balance arbor and the proper Hampden jewel, intended for the respective movements, would fit, and a person receiving one of the many other grades and models would have no end of trouble in obtaining good results.

Obscure descriptions in ordering, add to this the possibility of the numerous kinds and grades of American material being confused with each other, and with that of other makers besides the watch companies, serve to throw before us a number of ideas which may set our minds thinking.

The consumers of watch material consist of various characters according to their mechanical or commercial adaptability. The good mechanic can distinguish his material from the many different qualities which flood the market, and knowing its advantages, it is always his object to get the best, irrespective of cost or where it is manufactured. Then there is the man, honest in himself, but being no judge, he is placed at the mercy of the dealer. Some clamor for cheap material, leaving quality, measurements, etc., as a secondary consideration.

The American watch companies have standards with which their material is supposed to correspond. Sometimes it does and sometimes it does not, which is of advantage to the expert material dealer, who makes it an object to carry nothing but the proper kind.

Besides the American watch companies, there are others who manufacture watch material. Former employes of the watch companies, as well as European manufacturers, follow the same methods and standards as used by the American watch factories.

Some of this material is poorer, some as good and some better than the average material made by most

American watch companies. If material is accurate in its dimensions, perfect in finish and temper, nothing more is required; therefore, the question of its manufacture forms no part of this paper. It may be a question for watch companies to discuss, but not for material dealers or watchmakers. The question now arises, is the material dealer honest and is he capable?

There is a mystic charm about the word genuine that estops the average watchmaker from further investigation, greatly to his disadvantage. Two actual occurrences may be related here to possible advantage. A Chicago material house, importing mainsprings from the same makers that one of the American watch companies bought of, found that the springs intended for this company's watch, by mistake at the factory in Europe, had been wrapped in papers intended for the American factory. As an imitation spring, it was to be sold for \$1.25 per dozen, but, having the company's wrapper on, there was no alternative but to sell them at \$2.50 per dozen, which was then the price of genuine. An American jewel maker—that is, one who imports and sets them—received an order for the best jewels he could produce, for high grade American watches. Naturally, pains was taken with such an order. The jewels were perfect in every respect; the settings were surfaced and polished; in short, they were so much superior in appearance to the genuine that the dealer was obliged to sell them for imitation. Such is life and such is the watch material business.

By looking over any material catalogue it will be seen that prices of material for watches of different grades will vary. It is also known to the repairer that to produce accurate results in time keeping, the jewels

should be of hard material, proper thickness, perfectly true and of fine finish, as well as finely polished holes. Pivots must be of proper size, temper and highly polished; pinion leaves of perfect meshing and nicely polished. Every part, not excepting the mainspring, requires great care to produce, and hence the finer the material the greater the cost. It is common that the lowest cost is sought with the results that fits are an exception; for instance, a jewel or a balance arbor of low cost will be bought and used on any grade.

A large material dealer has been heard to say, "I have no time to enter into the investigation of the material. I buy and must trust the ability and integrity of those I confide my business to." It is true that no large business can be done without confiding in others, yet this will hardly apply to the thousands of watchmakers who inspect, do or oversee their work.

The worst trap to which watchmakers are subject is the drummer who delivers the material. A little reasoning is all that is necessary to prove that he cannot profitably sell the correct and good material, as a drummer's expense account usually averages five dollars a day. His sales in this line, at best, scarcely average from ten to twenty dollars per day. This would leave about enough margin to clear his expenses. Then, where would his salary and the firm's profit come from? The purchaser relies on his judgment in discriminating the many qualities of material, or places too much confidence in the salesman, and only finds his mistake when the material is to be used.

To obtain the net conclusions of the commercial side of watch material dealing may be embraced in the simple statement: Learn your side of the business, be honest with yourself, and hold others to the same rule.

## PAILLARD

# Non-Magnetic Watches

Can now be had from nearly all leading jobbers. Retail watch dealers who desire a watch which will give the greatest satisfaction to their customers, run no risk of becoming magnetized and which will return *good profits* on their investment should sell the "PAILLARD." Being *nameless* and the grades unknown to the public they *cannot be shopped* and in handling them the trade are *protected* and can make a *living profit*. Every movement is guaranteed a perfect timekeeper and to *hold its rate*.

## ARE YOU IN FOR THE DUST?

If so, order Paillard Non-Magnetic Movements from your jobber and give him a trial.

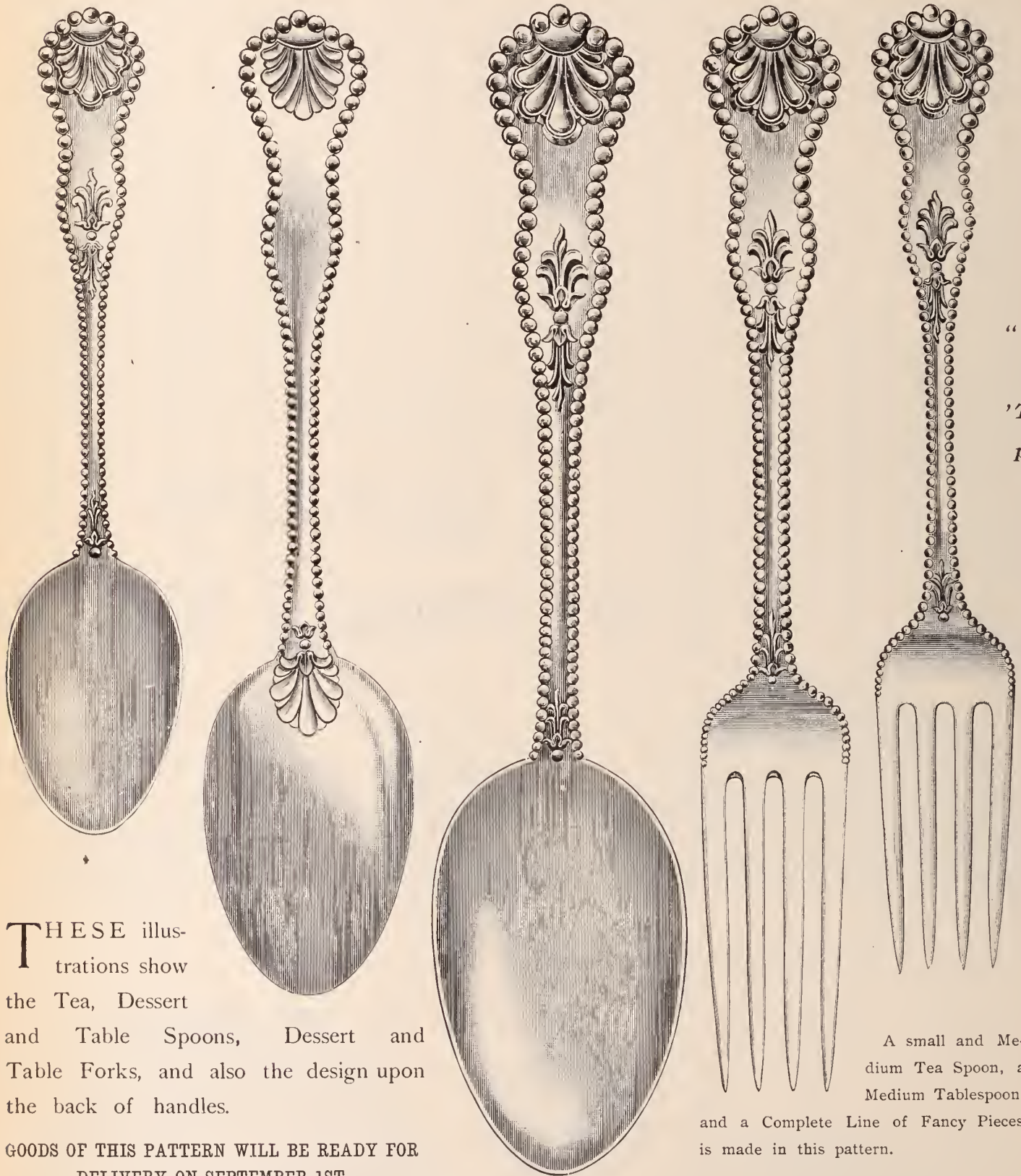
A. C. Smith Watch Co.,

177 BROADWAY.

NEW YORK.



# "CHARLES II."



*"It is be tr  
wine ne  
'Tis true th  
pattern ne*

THESE illustrations show the Tea, Dessert and Table Spoons, Dessert and Table Forks, and also the design upon the back of handles.

GOODS OF THIS PATTERN WILL BE READY FOR DELIVERY ON SEPTEMBER 1ST.

A small and Medium Tea Spoon, a Medium Tablespoon, and a Complete Line of Fancy Pieces is made in this pattern.

## Dominick & Haff,

Makers of Wares in Sterling Silver,  
FOR THE TRADE ONLY.  
Broadway and Seventeenth St., Union Square, N. Y.

ESTABLISHED 1821.



# “RENAISSANCE”

*ue that good  
eds no bush,"  
at a good  
eds no praise.*



THESE illustrations show the Tea, Dessert and Table Spoons, Dessert and Table Forks, and also the design upon the backs of handles.

GOODS OF THIS PATTERN WILL BE READY FOR DELIVERY ON SEPTEMBER 1ST.

A full line of fancy pieces is made in this pattern. It is also made both solid and pierced.

## Dominick & Haff,

Makers of Wares in Sterling Silver,  
FOR THE TRADE ONLY.  
Broadway and Seventeenth St., Union Square, N. Y.

ESTABLISHED 1821.



Fred'k Purdy then exhibited a new form of watch demagnetizer, and explained the principles of demagnetizing. The Society's museum had an addition made to it in the form of 22 antique watches, which were added by P. Okoniewski, of Chicago.

**Odds and Ends of News.**

D. E. Graves, DeWitt, Neb., has sold out to R. C. Young.

John H. Sweger will remove from Newport, Pa., to Patterson, Pa.

W. H. Graham, jeweler, opened business in Marlboro, Mass., last week.

W. M. Pinney, jeweler, has removed from Suspension Bridge, N. Y., to Bergen, N. Y.

Morris Bernhardt, optician, Burlington, Ia., will leave that city. His office will be closed Sept. 29.

Meyer Schwed, manager of the Manhattan Jewelry Co., New Haven, Conn., is seriously sick at his home.

Saxe Bros.' store at 546 Mitchell St., Milwaukee, Wis., was entered by burglars last week, who stole \$25 worth of jewelry.

J. C. Cornish, who has been conducting a jewelry store at Port Deposit, Md., has

made an assignment for the benefit of his creditors to Joshua P. McCay, of Elkton, Md.

William Matthes, who kept a jeweler's shop at the corner of Main and Park Ave., W., Mansfield, O., died at his home Sept. 9th, aged 35 years. Deceased leaves a wife and six children.

A few mornings ago the rays of the sun beating through the plate glass window of L. W. Sturdevant's jewelry store Newark, O., set fire to a quantity of cotton in a show case. But little damage was done.

Levi Elshon, the jeweler and pawnbroker, Auburn, N. Y., who was arrested recently on the charge of forgery, was examined in the Police Court last week and was held in \$800 bail to await the action of the next Grand Jury. Mr. Elshon secured bondsmen and was allowed to go.

The Columbia Watch Co., capital \$100,000, filed articles of incorporation in the Recorder's Office, St. Louis, Mo., some days ago. The stockholders are: W. R. Davis, 800 shares; C. A. Gitchell, 50 shares; Conrad Geisser, 25 shares; T. Van Ashcraft, 10 shares, and others.

George H. Alker, jeweler, 219 E. Main St., Norristown, Pa., is the nominee on the Democratic ticket for jury commissioner; he captured the only position to which it is possible for a member of his party to be elected in November—the law providing that one jury commissioner each of the two parties shall be chosen.

Last Friday night, O. E. Lange, Racine, Wis., closed his safe after depositing everything of value that he had in his store, and departed for his home. Saturday morning he made an effort to open the safe, but could not, and after hours of tedious studying and experimenting, the job was given up. He telegraphed to the makers at Cincinnati for instructions.

**OUR** Mr. Nissen has just returned from Europe with a choice selection of fine stones of every description. They are imported under the old rate of duty, and can therefore be sold at the old price.



We again call attention to our largely increased facilities for manufacturing, which enables us to accept orders for **DIAMOND WORK** heretofore refused, besides being the direct cause of our largely increased stock of Diamond Settings as well as Mounted Diamond Jewelry.

*Lissauer & Company*

12 Maiden Lane, New York.  
 P. O. Box 2516.

Importers, Manufacturers, Jobbers.

Diamonds, Jewelry, Watches.

OUR SPECIALTY:

**ROSE DIAMOND**

Marquise & Cluster Rings, Scarfpins, &c.

Showy  
 Designs.  
 Attractive  
 Prices.  
 Quick  
 Sellers.



None But Extra Fine Roses Mounted.

**Beware of This Young Fellow Whose Friend is Going to be Married.**

LITTLE FALLS, N. Y.—Last night a young stranger entered the store of M. DuBois and told a nice story about some one going to be married, on the strength of which Mr. DuBois let him have a \$10 ring on a few hours' credit. The fellow tried to work his game on John Hurley, of O'Rourke & Hurley, but it would not go. He entered the store of this firm and after picking out a toilet set asked Mr. Hurley to set it aside for him, as one of the boys on the Central was going to get married and his companions were to present him with a suitable gift.

He departed and soon returned, this time to get a box of cigars to take to the lodge room on the strength of the approaching marriage, and he would settle for the cigars when he came for the toilet set. Mr. Hurley said "no," and the fellow went out and looked up another victim with better success. Mr. DuBois and Chief Harris have been looking for the fellow, but without success.



**Boston.**

George K. Smith, who embezzled three watches from the Goddard Credit Co., has been sentenced to State prison for three years.

Frank Wilson, whose failure something over a year ago was a sensation of considerable magnitude for the Boston trade, is again financially embarrassed.

Miss Bruce, bookkeeper for the Morrill Bros. Co., is on her vacation, dividing her time between the rocky hills of New Hampshire and the sandy shores of Cape Cod.

Manager Rufus B. Carr and salesman C. H. Woodman, of the E. Howard Watch & Clock Co., are on a hunting expedition down on Cape Cod, making Chatham, Mass., their headquarters.

A number of members of the Boston Jewelers' Club, with lady guests, formed a happy party that enjoyed the hospitality of president Charles F. Morrill on the steam yacht *Navarch* last Wednesday afternoon.

The Parker Bros. Co., of this city, have incorporated to manufacture, buy and sell jewelry, fancy goods and similar articles. The capital stock is \$40,000 in single shares of \$100, and the promoters are Boardman J. Parker, Boston; Ralph S. Wentworth, Waltham; and Wm. C. Parker, Newtonville, Mass.

Buyers in town during the past week included: C. B. Duckworth, Pawtucket; A. E. Hahn, Westerly; A. J. Parsons, Lowell; George Henry, Bridgewater; C. F. Hopkinson, Gloucester; C. J. Walton, Nashua; Vivian W. Hills, Norway, Me., who came in search of a town clock for the municipal building at Norway; C. W. Ambrose, Natick; Alden Webb, Beverly; J. H. Fenderson, Biddeford.

The American Soda Fountain Co., which last year paid dividends of ten per cent., eight per cent. and six per cent. on their stocks, according to classification, report sales for August this year four times as heavy as they were last year. President Tufts has recently bought at auction, under foreclosure of mortgage, the plant of the Low's Art Tile Co., a soda fountain concern of Buffalo, and will add the stock, machinery, tools, fixtures, etc., to his silverware and fountain manufactory here. The Buffalo factory is to be closed.

The E. Howard Watch & Clock Co. have been awarded the contract for a superb clock to be placed in the new Boston public library. It is to have a glass 43 inch dial with figures of bronze, and will be set in ornate work after designs by the architects of the building. The company have a clock under construction also for Jordan, Marsh & Co. This is to be a four dial timepiece suspended with iron scroll work from the ceiling of the main floor and visible from all parts of the immense establishment on that floor. A third clock now under way at the factory is a two dial tower clock for St. John's College, at

Shanghai, China, and the government has recently ordered a four dial illuminated tower clock for the United States post office at Jacksonville, Fla.

**A Window Smasher Comes to Grief in Boston.**

BOSTON, Mass., Sept. 15.—Another window smasher has come to grief in this city. Last Wednesday morning when the employes of N. G. Wood & Sons began to arrive they discovered that one of the panes of glass in the front windows had been broken during the

night and five Dresden china clocks valued at \$200 were missing. There were a dozen opera glasses also within reach from the aperture, but the thief either overlooked them or was frightened away before he had time to secure them. It is supposed that the thief had a vehicle of some sort, for the clocks would have made too much of an armful for him to carry off unobserved without help.

This afternoon the police arrested George R. Varney, alias Ironsides, charged with the robbery. A lot of stolen property was found at the man's rooms in South Boston.

# Ludwig, Redlich & Co., SILVERSMITHS,

860 Broadway, - - - New York.



Fine  
Productions  
In

## Sterling Silver

## Flower holders.

Rich and Artistic Designs in . . . .

Sterling Silver Hollow Ware.



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## Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for One Cent a Word. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

Notices under this heading **ONLY** are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.

**ENGRAVER**—A first-class letterer would like a position in a large silverware store. Good all round man. Eastern or Middle States preferred. Best references as to character and ability. Address H. G., care THE JEWELERS' CIRCULAR.

**SITUATION WANTED**—By first-class practical watchmaker, jobber, engraver and salesman; capable of taking charge of a stock; best of references. G. W. C., Lock Box 62, Poplar Bluff, Mo.

**SITUATION WANTED** by an expert watch repairer, jeweler and fair engraver. Good salesman; all tools. No bad habits; 23 years' experience; best references. Desires permanent position. Will go anywhere. Address Watch, 1766 Ashland Ave., Chicago, Ill.

**WANTED**—Situation as watchmaker. Twenty years' experience at bench work. Has his own tools. Address James Cantor, 102 Second Place, Brooklyn, New York.

By an experienced watchmaker, jeweler and engraver. Competent to take full charge. Address Engraver, Lock Box 472, Madison, Ohio.

**SITUATION** wanted by a young man, 16 years' experience at the bench; capable of taking full charge of store. Address Crisp, care of THE JEWELERS' CIRCULAR.

**TRAVELING** salesman open for an engagement. Acquainted with dry goods and jewelry trades. Eastern and Middle States. Address Hustler, care of THE JEWELERS' CIRCULAR.

**WANTED**—Position as salesman; have charge of diamond stock in large, well known retail store; would like change; 10 years in the business; accustomed to handling finest trade. Address H. G. H., care of THE JEWELERS' CIRCULAR.

**SITUATION** wanted by young man; age 21; American; one and a half years' experience; good watch, clock and jewelry repairer and salesman; good references. Address offers and inquiries to D. D., care of THE JEWELERS' CIRCULAR.

**AFTER** November. By good all-around watch, clock and jewelry repairer; 10 years' experience. Fine set of tools. Strictly sober. Best references. Address "T. J. M.," Montgomery, Mich. Ohio preferred.

**WANTED**—A situation as watch and clock maker, and repairer of jewelry, by a young man who has worked at his trade five and a half years in Sweden and one and a half year in this country. Speaks English; is strictly temperate and can furnish good references. Address C. U., care THE JEWELERS' CIRCULAR.

**SITUATION** wanted as watch and clock maker; also jewelry repairer; age 21; speaks English and German; good references. Address A. Guenther, 875 Sixth Ave., New York.

**SITUATION** wanted as watch and clock maker; also jewelry repairer; age 21; speaks English and German; good references. Address A. Guenther, 875 Sixth Ave., New York.

**SITUATION** wanted by a good watchmaker accustomed to fine work; good jewelry repairer; good set tools; speaks German and English; best references. Address J. S., care THE JEWELERS' CIRCULAR.

**YOUNG** man desires a position as stock clerk with some watch importing house; has full knowledge of the trade, having been employed in the same line for the past four years. Address H. A., care THE JEWELERS' CIRCULAR.

**SITUATION** wanted as engraver (ornamental and letter); can repair jewelry and act as salesman; will submit samples of engraving; highest testimony as to character and ability. Louis Kannegieser, 806 H St., N. W., Washington, D. C.

**SITUATION** wanted by a first class watchmaker and engraver; fine workman with A1 references. Address Watchmaker, 101 Hickory St., Akron, Ohio.

**FIRST** class practical lapper and polisher wants position; used to all kinds of best diamond mountings; capable of taking charge of polishing department; would go anywhere for good position. Address Practical, care THE JEWELERS' CIRCULAR.

**A MIDDLE**-aged man at present manager of a store desires a change. First class watchmaker, optician and jeweler, and a good salesman; satisfactory references. Address X. Y., care THE JEWELERS' CIRCULAR.

**YOUNG** man who has been in wholesale jewelry business for a number of years wishes position as bookkeeper. Is fully capable of taking entire charge of business while proprietor is on the road. Can furnish security and A1 references; salary no object. Address E. W., care THE JEWELERS' CIRCULAR.

**FIRST** class watch and clock maker, repairer of music boxes, musical toys, jewelry, etc.; would prefer work in New York city house (or nearby city); can do any variety of repairing in every branch and understand the trade thoroughly; 30 years' experience. Address D. H. J., care JEWELERS' CIRCULAR.

**A THOROUGHLY** competent man experienced in both manufacturing and selling optical goods; would like a position as manager of an optical department in a reliable house. Address M., care JEWELERS' CIRCULAR.

## Help Wanted.

**WATCHMAKER** and jeweler; \$15 to a first class all-around man of experience. Western New York. Store open evenings. Address 196, care of THE JEWELERS' CIRCULAR.

**AN** energetic man, thoroughly acquainted with the jewelry and silverware trade, can earn from 25 to 50 dollars per week soliciting consignments of diamonds, watches, jewelry, &c., for an old established New York auction house. Address Honest Worker, care of THE JEWELERS' CIRCULAR.

**WANTED**—A traveling salesman for watch material and optical goods; one who has had experience on the road and a trade. H. H. Kayton, 82 Nassau St., New York.

**WANTED**—December or January 1st, an experienced traveling salesman, thoroughly acquainted with tools, materials and optical goods. Address Wholesale, care THE JEWELERS' CIRCULAR.

**WANTED**—A first class jeweler and engraver and good salesman; good wages and permanent employment. Address R. H. S., care JEWELERS' CIRCULAR.

**WANTED**—A good watchmaker competent in all branches of repairing; complicated and plain watches of all kinds; must furnish best references. Address A. B. C., care THE JEWELERS' CIRCULAR.

\$25 per week to A1, first class watchmaker and salesman (engraver preferred) of pleasant address, young and energetic; steady position to right man; none but first class men need apply. Address "Immediate," care THE JEWELERS' CIRCULAR.

## Miscellaneous.

**WANTED**—On commission, by a first class, experienced salesman, a reliable manufacturers' line to sell to jobbing or retail trade. Address Commission, care THE JEWELERS' CIRCULAR.

**I BUY JEWELRY STOCKS**—Manufacturers, jobbers and retailers desiring to dispose of surplus or entire stocks of diamonds, watches and jewelry can find quick cash buyer by addressing Stephen S. Harmon, 1240 Lexington Ave., New York City.

**ADVERTISER** having a thorough practical knowledge of the watch business, and possessing large wholesale connections among the best houses in England and Scotland, is desirous of representing a firm of American watch manufacturers in those countries; highest references. Address Joseph Radges, 11 Rothsay Terrace, Coventry, England.

## For Sale.

**FOR SALE**—A first-class jewelry establishment in a manufacturing and farming town of 8,000 in the central part of Pennsylvania; stock about \$5,000; can be reduced; bench work \$1,200. Reasons for selling and further particulars upon application to L. Wittenhausen, 48 Maiden Lane, New York City.

**FOR SALE OR RENT**—Retiring from the jewelry business, I wish to rent the old stand and rent or sell fixtures on easy terms, at once. D. D. Knapp, jeweler and optician, Waverly, N. Y.

## To Let.

**TO LET**—Large top floors, splendid light, suitable for diamond cutting or light manufacturing. Electric motor and diamond cutting fixtures on premises can be had cheap. Apply to John J. Murphy, 47 John St.

**JUMPING BEANS** They hop, skip, jump, dance, turn somersault almost incessantly from August to May. Wonderful product of a Foreign Tree. Greatest curiosity to draw crowds wherever shown, on streets, in Shop Windows, etc. Just imported. Everybody wants one. Full history of Tree and sample **Jumping Bean** to Agents or Streetmen **25 cents**, postpaid. 3, 6oz; 6, \$1; 12, \$1.50; 100, \$10. Rush order and be first. Sell quantities to your merchants for window attractions and then sell to others. Quick Sales. Try 100. Big Money. **AGENTS' HERALD, No. 938 J. B., Phila., Pa.**

**MEDALS AWARDED**  
**AT WORLD'S FAIR, 1893.**  
 Providence Shell Works, Providence, R. I.  
 Correspondence Invited.

## Hemsley's Patent Diamond Tweezers.

For Holding, Displaying and Matching Diamonds and other Precious Stones.  
**PRICE, \$1.50 EACH.**



Cut Full Size.

By pressing the top it will open and adjust itself to any size stone. Every Jeweler and Diamond Merchant should have one or two of them. Can be obtained from all Material Jobbers or at Manufacturers—

**GREEN BROS.,** Watchmakers' and Jewelers' General Supplies,  
 11 MAIDEN LANE, NEW YORK.

**DIAMOND TRADE SUPPLIES, OUR SPECIALTY, AS FOLLOWS:** Scales, Gauges, Sieves, Tags, Pocket Books, Loupes, Shovels, Tweezers, Washing Cups, Sorting Boards, Etc., Etc.  
**SEND FOR OUR PRICE LIST.**



## A Market for Surplus Stocks.

**EVERY FRIDAY**

We hold a regular Trade Auction Sale of Diamonds, Watches, Jewelry, Silverware, Bric-a-brac, &c., which is extensively patronized by Retail Jewelers.

Large audiences and spirited bidding insure good prices.

**Consignment Solicited.**

Liberal Cash advances as a guarantee made on Diamonds, Watches &c., upon receipt and examination of goods.

Highest references from leading houses in the trade. For terms and particulars address

**L. FRIEDMAN & CO.,**

Leading Auctioneers of New York for Trade Sales of Jewelry, &c.

Salesrooms, 88 & 90 Walker St., N. Y.

Retailers desiring to dispose of the whole or a part of their stocks will find this an excellent means to effect a quick, satisfactory sale.





## Our Traveling Representatives

Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their conferees.

**T**RAVELING salesmen calling upon Davenport, Ia., jewelers the past week were: H. E. King, Holmes & Edwards Silver Co.; Abe Jandorf; C. F. Livermore, Middletown Plate Co.; G. T. Seal, Wm. Rogers Mfg. Co.; Charles Altschul, Oppenheimer Bros. & Veith; Wm. Hoefler, M. A. Mead & Co.; K. J. Bemis, Landers, Frary & Clark; S. W. Silsbee, for J. W. Tufts; C. E. Patterson, Towle Mfg. Co.; F. R. Horton, Carter, Sloan & Co.; Carl Lochau, Juergens & Andersen Co.; Henry Schade; M. Steele, J. B. Bowden & Co.; Max Noel, Stein & Ellbogen Co.; A. M. Shepard, C. G. Alford & Co.; H. Klaas, Glickauf & Newhouse; H. M. Tenney, Lapp & Flershem; Fred. H. England, H. Z. & H. Oppenheimer, T. H. Pope, for Frank W. Smith; S. W. Froelichstein, Henry Froehlich & Co.; R. W. Harvey, for Frederick S. Mills; E. A. Reed, Reed & Barton; F. Carpenter, Battin & Co.; John P. Ryan, Julius King Optical Co.; and R. A. Breidenbach.

E. C. Kinney, formerly with J. N. Provenzano, New York, has returned to his old position with this firm, which was made vacant through the recent resignation of W. W. Detrick.

Traveling men stopping in Indianapolis last week included: Geo. L. Paine, E. I. Franklin & Co.; G. W. Hull, The Silver Plate Cutlery Co.; S. N. Jenkins; F. O. Fuller, American Waltham Watch Co.; Ben Eichberg, Eichberg & Co.; Louis Lassner, Goodfriend Bros. & Lassner; Lee Hirsch, Manasseh Levy; Geo. C. Booth, Hutchison & Huestis; John J. Robinson, Greene & Knox Mfg. Co.; H. E. Vincent, Simpson, Hall, Miller & Co.; Mr. Settle, Hopkins & Settle; C. W. Battey, Waite, Mathewson & Co.; Henry Bloch, Matthews & Millard Mfg. Co., and representatives of J. H. Lenora and I. Friedman.

Traveling men in Pittsburgh, Pa., last week were: Mr. Martins, for J. S. O'Connor; L. Bernheim; Leopold Weil & Co.; L. H. Smith, Bippart & Co.; Wm. Matschke, Kuhn, Doerflinger & Co.; John Hagan; F. C. Winslip, T. B. Clark & Co.; Jas. A. Cheney, Ludwig Nissen & Co.; M. Gattle, Falkenau, Oppenheimer & Co.; L. H. Bosworth, Potter & Buffinton; Mr. Engel, Jos. Frankel's Sons; G. Hoffman, Ansonia Clock Co.; B. H. Noble, Payton & Kelley, R. Pierce, Julius King Optical Co.; Harry C. Ulmer, McIntire, Ulmer & Co.; and F. C. Burgess, John Scheidig & Co.

The following traveling salesmen passed through Detroit last week: A. Pinover, A. Pinover & Co.; Mr. Shultz, E. L. Logee & Co.; E. P. Tiffany, F. H. Sadler & Co.; C. W. Batty, Waite, Mathewson & Co.; William Deitz, with L. Combremont; E. T. Hopkins, Meriden Silver Plate Co.; J. E. Simonson, A. J. Hedges & Co.; Stephen Woods, Battin & Co.; C. W. Cary, J. B. & S. M. Knowles Co.; W. H. Bryant, T. G. Hawkes & Co.; Alfred Varian, the Dennison Mfg. Co.; Wm. T. Gough, Carter, Sloan & Co.; W. H. Allardye, E. Todd & Co.; G. W. Payson, the Seth Thomas Clock Co.; George F. Mackey, Charles Ahrenfeldt & Son; James A. Cheney, Ludwig Nissen & Co., and J. H. Granbery, Reeves & Sillocks.

Travelers prominent among the Chicago jobbing trade last week included: L. H. Bosworth, Potter & Buffinton; C. E. Settle, Hopkins & Settle; F. D. Heffron, Riley, French & Heffron; W. R. Shute, Day & Clark; Geo. L. Paine, E. I. Franklin & Co.; Frank B. Lawton, S. B. Champlin & Son; Wm. W. Middlebrook, B. A. Ballou & Co.; C. C. Darling, L. W. Pierce & Co.; J. A. Granbery, Reeves & Sillocks; G. F. Kaiser, Enos Richardson & Co.; Geo. B. Caldwell, Plainville Stock Co.; Mr. Otis, Harvey & Otis; I. C. Nicholson, Flint, Blood & Co.; Geo. Southwick, Chas. H. Peckham & Co.; E. L. Mumford, Waite, Thresher Co.; Wm. H. Morris, J. W. Richardson & Co.; Joe Fowler, Fowler Bros.; C. L. Joralemon, A. Joralemon & Co.; Geo. C. Booth, Hutchison & Huestis; representative Bennett, Melcher & Co.; S. I. Hyman, Lewisohn & Co.; Mr. Townley, Ripley-Howland Mfg. Co.

Travelers were numerous in Boston, Mass., the past week, among them being: Eph. A. Karelsen, for M. D. Rothschild; Frank Jeanne, W. S. Hedges & Co.; Gus. Strandberg, E. L. Spencer & Co.; H. J. Hildebrand, H. C. Lindol & Co.; T. B. Wilcox, Pairpoint Mfg. Co.; J. D. Pettengill, Derby Silver Co.; I. L. Russell, L. Tannenbaum & Co.; Samuel Howland, Eisenmann Bros.; David Townsend, E. Aug. Neresheimer &

Co.; Charles S. Isabel, L. Strasburger's Son & Co.; John A. Abel and H. A. Friese, Lewis, Kaiser & Luthy; Charles Bennett, Jacob Bennett & Sons; George L. Vose; Frank Whiting, S. E. Fisher & Co.; W. S. Campbell, Day & Clark; F. S. Gilbert; Walter Gardiner, D. Wilcox & Co.; H. F. Barrows; Mr. Mowry, Kirby, Mowry & Co.; C. M. Robbins; C. R. Crippen, Bates & Bacon; Nat Barstow, Barstow & Williams; F. H. Sadler; Robert Hamilton, Hamilton & Hamilton, Jr.; C. F. Irons, Irons & Russell; W. F. Briggs, D. F. Briggs Co.

Lissauer & Co., 12 Maiden Lane, New York, are offering some special bargains in rose diamond marquise and cluster rings and scarf pins. The centers may be had in any desired stones. As the diamonds were all imported before the new tariff went into effect Lissauer & Co. offer the goods at prices based on the old duty. The designs are showy, the prices attractive, and the goods quick sellers.

In their artistic full page display elsewhere W. J. Braitsch & Co., Providence, R. I., give THE CIRCULAR's readers an idea of the extensive line of sterling silver toilet ware made by them. With all the season's new patterns, everything 925/1000 fine and wide awake men at the helm, W. J. Braitsch & Co. announce themselves as leaders in their line and propose to maintain this position. The New York office is at 415 Broadway and the Boston office at 383 Washington St.

A novelty now being offered by Codding Bros. & Heilborn, North Attleboro, Mass., is in the shape of a fancy top, suitable for the cologne, vaseline or other bottles usually found on a lady's dressing table. By its aid a stopper or cork is easily removed, while it adds materially to the appearance of the bottle. Half-a-dozen will last the user a lifetime, and dealers will do well to keep this ready selling article in stock.

J. B. Bowden & Co., 3 Maiden Lane, New York, have a reputation as ring makers second to none.

## ...EMPIRE GOLD AND SILVER PLATING WORKS...

### FRITZ MORRIS, GOLD • AND • SILVER • PLATING

IN ALL THEIR BRANCHES.

Case Repairing, Polishing, Dial Painting, Coloring, Gilding, Etc.

75 and 77 NASSAU STREET, NEW YORK.

Have you any Bric-à-Brac, Bronzes, Clock Pieces, Ornaments, Candelabras, etc., that need recoloring? Have you any yellow goods that you want changed into silver or silverware that you want turned into yellow? Any Bronze, Copper, or Oxidized Pieces that would look better in silver or gold? Any goods that are tarnished, shopworn or in need of refinishing? Let me hear from you if you have, and I can assist you in getting your stock into good shape for the Fall and Holiday trade. Out of town trade solicited and estimates cheerfully given.

FRITZ MORRIS.



**News Gleanings.**

N. L. Berry, Uxbridge, Mass., has typhoid fever.

The silver plate factory in Oswego, N. Y., has doubled its force of hands, and will run night and day.

In a fire in the village of Malta, Ill., last week, Charles Simons, jeweler, sustained \$500 damage.

The assignee of Charles Becker, Baltimore, Md., whose failure was announced in THE CIRCULAR last week, is Max Kohner, who gave a bond as trustee, indicating the assets to be about \$500.

The store at 106 N. 7th St., Allentown, Pa., occupied by E. H. Wetherhold, jeweler, will be enlarged by adding a story in front and by building a three-story frame addition of 18 by 19 feet at the rear.

Harry Twombly, of the jewelry house of S. G. Twombly & Son, Biddeford, Me., accompanied by his wife, has been enjoying a vacation jaunt to New York via Boston, taking in a trip up the Hudson by way of variety.

Advices from Elgin, Ill., say that the Elgin National Watch Co. have recently taken back a large number of their discharged employes and that their business has during the past few weeks shown a very marked improvement.

Arthur W. Rice, for a number of years past with O. C. C. Adams, Worcester, Mass., and Harry B. Hopson, have formed a partnership and will open an optical store at 29 Pleasant St., shortly under the firm name of A. W. Rice & Co.

J. N. Hammond, formerly a foreman at the American Waltham Watch factory, in Waltham, Mass., and more recently in business in Boston, Mass., has returned to Waltham from a Summer sojourn at Nantucket, much improved in health.

E. A. Williams, jeweler and optician, 1005 Main St., Lynchburg, Va., has left for Philadelphia, where he goes before the examining board of the Philadelphia Ophthalmological College, as a contestant for the highest degree that is conferred by this institution.

An unsuccessful attempt was recently made to raid Jensen's jewelry store, Salt Lake City, Utah, while Mr. Jensen was at a bicycle race. The burglars removed a pane of glass from the rear window, but were evidently frightened away, for nothing was disturbed in the store.

Judge Wofford, in the criminal court, Kansas City, Mo., last week granted a change of venue to Johnson county in the case of Thomas W. Chambliss, accused of stealing diamonds valued at \$300 from A. E. Smith, a dealer in the Sheidley building, Kansas City. Chambliss' bond was fixed at \$1,000.

Owing to the drought and crop failure in Nebraska and the general depression in business accruing therefrom, the Retail

Jewelers' Association of Nebraska abandoned their Jewelers' Day which was to have been celebrated at the State Fair in Lincoln, Sept. 13th. They have now decided to postpone their annual meeting until next March.

The 60 foot flag pole on the top of the New York Standard Watch Co.'s factory, in Van Horne St., Jersey City, N. J., was

struck by lightning last Saturday afternoon and splintered down to within about 20 feet of the roof. The splintered wood fell down from the roof into the yard. Thirty girls who are employed on the top floor were panic-stricken for a few minutes, and they made a rush for the stairs, but on the assurance of the foreman that there was no danger, they returned to work.

**THE BOWDEN SEAMLESS RING**

IS MADE ONLY BY

**J. B. BOWDEN & Co.,**

Makers of Finger Rings of every Description.

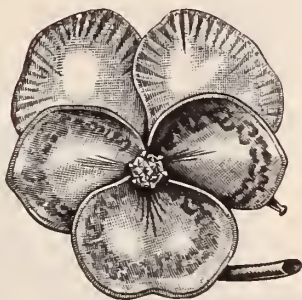
REMOVED FROM BROADWAY AND JOHN STREET,

**TO 3 MAIDEN LANE,**  
NEW YORK.

**A. J. HEDGES & CO.,**

MANUFACTURERS OF

Gold, Variegated and Enameled Jewelry.



FACTORY:  
90 Mechanic St., Newark, N. J.

**BLACK AND WHITE ENAMELED GOODS**  
— A SPECIALTY. —

- LACE PINS, SCARF PINS,
- BROOCHES AND PENDANTS,
- CHATELAINES AND BRACELETS,
- LINK BUTTONS AND STUDS,
- GOLD AND SILVER GARTERS

**6 Maiden Lane, New York.**

**WM. SMITH & CO.,**

Manufacturers of Gold, Silver and Roll Plate Chains and Jewelry.



Novelties in Gold and Silver Bead Necklaces and Bracelets. Also a large line of Chain Trimmings and Silver Rings.

Office: 5 and 7 Maiden Lane, New York.      Manufacturing: 61 Peck Street, Providence, R. I.

**Paul Jeanne,** EIGHTEENTH STREET and 4<sup>TH</sup> AVE., N. Y.  
(Bradley Building.)

MANUFACTURER OF

**≡ FINE ⊗ DIAMOND ⊗ JEWELRY. ≡**



Curtis Ridout will open a jewelry store in Chinook, Mon.

Walter Weber will open a jewelry store in Lancaster, Wis.

C. B. Sweet has opened a jewelry repair shop in Freeport, Ill.

Charles Hume will open a jewelry business in Detroit, Mich.

G. E. Gage has opened a new jewelry store in Kingfisher, Okla.

The pearl hunting craze has broken out in the region of Beloit, Wis.

L. Lechenger has opened a new store at 911 Preston Ave., Houston, Tex.

Peterson Bros., Plymouth, Wis., are now located in a new corner store in that town.

C. M. Kinsel, Columbus, Ga., has removed to his new jewelry store, 1105 Broad St.

The Illinois Watch Co., Springfield, Ill., force are working on full time, ten hours a day.

In a destructive fire in Dalton, O., Charles Gardner's jewelry store was burned out.

M. Edelman, Millbank, S. Dak., has

opened a jewelry store in Big Stone City, S. Dak.

Charles Crosby will soon open up a jewelry store in the Wheeler block, Brookfield, Mo.

C. R. Rathbun, of Rathbun & Son, formerly of Fremont, Mich., has opened a jewelry store in Otsego, Mich.

H. Cunningham, Postville, Ia., has returned to farming, his son, C. E. Cunningham, Brush Creek, Ia., taking his jewelry stock.

Benj. D. Loring, of Kingston, Mass., has opened a jewelry business in the store long occupied by E. W. Atwood, Plymouth, Mass.

A new jewelry store was opened Sept. 10th in Bray's block, Newton Centre, Mass., by J. W. Beverly, till recently watchmaker for T. L. Mason, Newton.

J. F. Steven's store, Augusta, Ill., was recently burglarized of jewelry amounting to between \$300 and \$400. Entrance was effected by breaking out a pane of glass in one of the front doors.

A gentlemanly looking man walked into Tripp's jewelry store, Binghamton, N. Y., a few days ago, and before the eyes of

Mrs. Tripp picked up and carried off four watches. He was not captured.

P. A. Boresen, La Crosse, Wis., has assigned to S. Martin Dale. The liabilities are \$2,000; assets about the same. The sheriff took possession of the stock last Saturday on two executions aggregating \$700.

Michael Murphy and his daughter, Johanna, charged with systematically robbing Schimper & Co., Hoboken, N. J., of large quantities of plated goods, have been surrendered by their bondsman, John Spellisey, Union Hill.

Thomas Lewis, who in September, 1893, was appointed assignee of the stock of jewelry belonging to Frank W. Van Allen, sold the stock and fixtures at auction a few days ago to L. S. Willson, who bid it in for \$1,250.

A suspicious character, giving his name as Charles Cherrie, was arrested last week in the railroad station in Troy, N. Y., and when searched several false or "shift" diamonds were found. These diamonds are used by criminals in swindling jewelers. Cherrie had a passport through the German Empire, issued by the late William Walter Phelps, as United States Minister to Germany.





**Among the South African Diamond Mines.**

ANOTHER ENORMOUS DIAMOND DEAL WITH A SYNDICATE—PUNISHMENT FOR I. D. B. TO BE MINIMIZED—A CLEVER BUT FUTILE ATTEMPT AT I. D. B.

KIMBERLEY, Aug. 20, 1894.—Big diamond deals are evidently becoming the vogue here. In a previous communication I gave the names of a syndicate which has purchased almost the whole of De Beers Co.'s output of diamonds during the last 15 months. This same syndicate has to-day completed a contract by which it practically secures the company's entire production of precious stones until the end of the present year. The only information obtainable as to price is that the rates are considerably above those paid at the last deal some months ago, which involved about one million pounds purchase money. This week's deal is probably the largest that has ever taken place, as it involves considerably over a million of money.

Viewed from a local standpoint the transaction is regarded as indicating, notwithstanding the recent depression in the diamond trade, that there is renewed confidence in the permanence of the industry. There have lately been reports on the market that the De Beers Co. contemplated inaugurating a system of regular direct shipment to London. They have frequently followed this course for comparatively long

periods, breaking with it occasionally, apparently from whim and with no definite purpose, and disposing of their output in Kimberley. This last transaction is taken as showing that the company intend to give local buyers an opportunity of purchasing, for it should be stated that the syndicate is composed of well-known and long established local houses. The policy certainly tends to keep up a better feeling with local buyers, between whom and the company there has now and then been friction in the past.

The Cape Parliament has debated at great length the question of the heavy sentences for illicit diamond buying and has carried a motion recommending a reduction. The working of the Diamond Trade Act generally met with approval, but it was conceded by nearly every speaker that the sentences on conviction should be minimized. This, of course, is merely a preliminary and as the session is over another year must necessarily elapse before a permanent alteration can be made in the law. Meanwhile, it is understood, though it has not been officially promulgated, that the judges will note the attitude of parliament on the matter.

The law, nevertheless, is stringent and drastic enough and were it abused there would long ago have been an outcry from the respectable folks on these fields. During the 15 years I have been closely acquainted with affairs here, I do not know of more

than two convictions where there could be any reasonable doubt of guilt. On the other hand there have been scores of cases where arrant scoundrels have escaped through some legal technicality or flaw in the evidence.

One of the latest I. D. B. cases was that of an Italian lady who, when she came here three years ago brought a number of pieces of statuary. She gave music lessons, lived an apparently irreproachable life and gained a local reputation as a person of superior artistic taste for this benighted region. This week she left for sunny Italy taking with her the favorite pieces of statuary all very carefully packed. Alas for human frailty! Before embarking at Table Bay, the keen scent of the detectives had found their quarry. Within the apparently solid legs and bodies of the silent images, and securely and cleverly sealed up, there were stowed over 4,000 karats of diamonds of good quality. The lady will probably remain a compulsory guest of the Cape Government for a time and it may be long before she lands her precious carved idols in fair Milan whither she was bound.

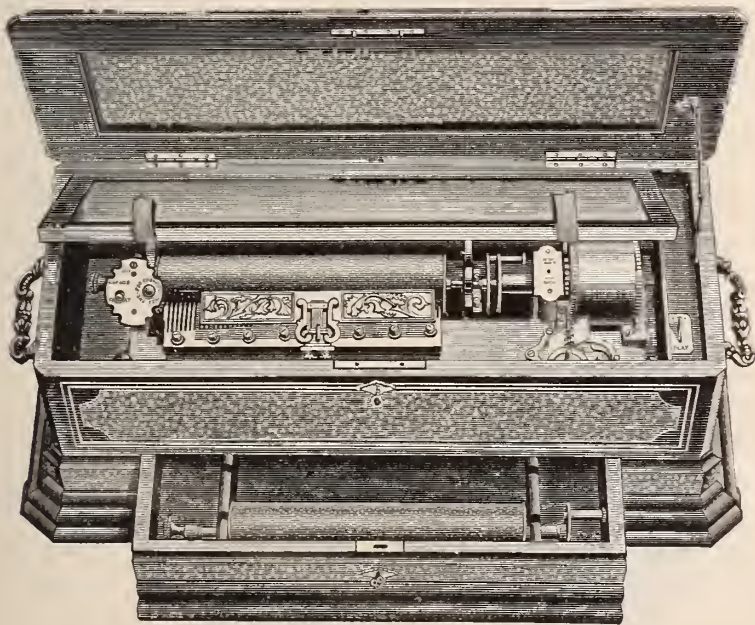
ST. GEORGE.

"I was in Cincinnati and Louisville last week," said Mr. Burchard, of the Chicago house of Simpson, Hall, Miller & Co., "and was much pleased to note the activity in all branches of trade. The prospects are most encouraging for Fall trade."

••• REDUCTIONS •••

.IN.

•• MUSICAL BOXES ••



SEND FOR 78 PAGE CATALOGUE AND PRICES OF MUSICAL BOXES UNDER THE NEW TARIFF BILL . . . . .

JACOT & SON,



39 UNION SQUARE, NEW YORK.



### Interesting Details Anent Simon Rumpf's Affairs.

CHICAGO, Ill., Sept. 17.—Details of the peculiar business transactions of Simon Rumpf, Seattle, Wash., are at hand and leave little, if any, doubt that the plans were carefully laid for defrauding creditors of the firm. A claim was presented to Rumpf Aug. 29, which he acknowledged and remarked that the party holding the claim seemed unnecessarily uneasy. He would pay him, but it was after banking hours and he would have a check ready in the morning. He said he had paid off one claim of \$1,600 to a New York house (Leopold Weil & Co.) but it seems payment was made in a draft payable in four days.

The following morning J. K. Basye and a man named Kline were in possession of Rumpf's place. Basye said he had bought

the stock and a bill of sale for \$5,000 was produced. Action in equity was then begun against Rumpf, Joseph Mayer, a former partner of Rumpf, Mr. Kline and J. K. Basye; a receiver applied for, and an injunction against disposal of stock, also an injunction against Mayer incumbering real estate purchased from Rumpf on the 28th of August.

On the appointment of the receiver it was found there was but \$1,000 worth of goods in the store and the burglar proof safe was empty, all the valuable goods having been removed. These were later located in the cellar under Basye's store on Front St. They were badly mixed up and comprised a box of diamonds, a wagon load of clocks, a box of gold headed canes and a lot of jewelry in which gold pens, watch chains rings and jewelry were mixed together.

The question at issue seems to be whether

creditors can hold goods purchased from them. Defendants have asked an order on the receiver to turn all goods back to Basye as an innocent purchaser. Attorneys for creditors ask the court to allow consignors to recover their property. In case goods are turned back to Basye a replevin will undoubtedly issue. Rumpf has not yet been located.

### Munzer's Business Transactions Have a Yellow Tinge.

CHICAGO, Ill., Sept. 15.—Max Munzer, of the Munzer Merchandise Co., a department of the Au Bon Marche store, corner State and Monroe Sts., was arrested Wednesday at the instance of George S. Stoke, a manufacturing jeweler at 167 Dearborn St., and if the allegations made by the latter's attorneys are correct, Munzer has engaged in unbusinesslike transactions. "About July 6th," said Chas. R. Francis, attorney for the jeweler, "Mr. Stoke sold a bill of goods to Munzer amounting to \$80 or \$90, presumably for the Au Bon Marche. Munzer said the goods were to be charged to that company and they were so billed, and delivered to him. July 14 and August 23 he made further purchases, making a total of \$185 net. About Aug. 30 Mr. Stokes sent in his bill and word was returned that the Au Bon Marche did not buy the goods; that they were purchased by the Munzer Merchandise Co. Wednesday the goods were found in the possession of the Algerian & Tunisian Jewelry Co., another department in the store and both the Munzer and Algerian departments were in the hands of an assignee. Attachments and replevins were numerous around there, but inasmuch as the stocks were in the hands of the County Court no attachment could be made except it be in contempt of court. We will sift this thing to the bottom."

It is claimed the goods were bought by Munzer for the Au Bon Marche. The latter say they are not concerned in these enterprises and simply lease them room for a jewelry display on the first floor and groceries and notions on the third; that they were simply tenants. Munzer says he is manager of the Munzer Merchandise Co. at a salary of \$15 a week, that he bought the goods as an agent and is not responsible for them. Munzer is about 19 years of age. He was released on \$500 bond.

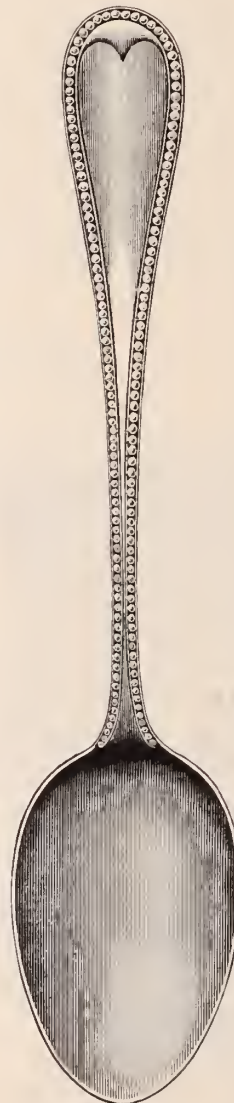
Dispatches to Detroit papers from Clio, Mich., state that William Mann, son of Jeweler Mann, of that place, has been placed under arrest charged with robbing his father's store. His examination has been set for Sept. 24. The store was robbed several weeks ago two nights in succession, of \$225 worth of goods, part of which was found in Detroit pawnshops. Arthur Williard has been under arrest ever since and is being held for trial at the next term of the Circuit Court. The arrest of young Mann has created no little surprise.



CROMWELL,  
Introduced 18 months  
ago.

MANY manufacturers have admitted the elements of these two patterns into their recent designs. We desire to call special attention to the fact that we are filling the demands of a large number of discriminating customers with spoons and forks from these original designs.

WM. B. DURGIN,  
CONCORD, N. H.



ORIGINAL BEAD.  
Introduced 8 years  
ago.



**Detroit.**

A number of Canadian jewelers were here last week attending the State Fair meeting.

A. T. Selkirk and wife, Charlotte, Mich., were in the city last week visiting and on business.

Brown & Grant, Saginaw, opened up last week and are said to have the finest appointed store in the Saginaw Valley.

H. A. Rolshoven and family are at Weque-ton-sing, a northern Summer resort, where they have been spending the Summer.

J. H. Foster, formerly in the optical department of L. Black & Co., has started in business for himself at the corner of Washington Ave. and State St.

O. O. Black, with August Marwede, Alpena, Mich., was here last week purchasing goods. He was on his way to Lansing, to attend the annual meeting of the Knights of Maccabees.

Trade livened up last week and all branches in the jewelry business report an increased volume of business. Many country jewelers have taken advantage of the Michigan State Fair, which is in session here this week, to buy their Fall stock. The following Michigan country jewelers were here: F. J. Barlow, Williamston; W. H. Servis, Augusta; Eugene Wagner, Monroe; A. J. Zimmerman, Milan; A. T. Limpricht, Flat Rock; \*L. Peabody, Birmingham; H. M. Moore, Holly; O. L. Backenstose, Pontiac; Eli Fuller, Port Austin; Eugene Campbell, Pinckney; William Ambler, Northville; W. L. Tobey, Ovid; H. Loss, Wayne; George Chambers, Mt. Clemens; C. E. Montford, Utica; Mr. Baldwin, Berrien Springs; J. E. Saunders, Carelton and George H. Chappel, Howell.

**Minneapolis and St. Paul.**

Out-of-town jewelers visiting the Twin Cities the past week were: John Morton, Northfield, Minn.; B. F. Straub, Faribault, Minn.; John D. Wagner, Morton, Minn.; L. J. Korstad, Zumbrota, Minn.; E. J. Swedlund, Atwater, Minn.; M. Seewald, Grantsburgh, Wis.; J. N. Nelson, Buffalo, Minn.; William Krohn, Annandale, Minn.; L. P. Sandberg, Red Wing, Minn.; S. J. Darkes, Glenwood, Minn.; S. Brolin, Cambridge, Minn.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: L. Strasburger's Son & Co., New York, G. J. Rosenthal; Blair Fountain Pen Co., New York, by Mr. Blair; Geo. H. Fuller & Son, Chicago, by W. A. Lamb; L. Combremont, New York, by William Dietz; S. & B. Lederer, New York by G. Rodenberg; The H. Ludwig Co., Providence, by J. L. Glanberg; Sussfeld, Lorsch & Co., New York, by C. O. E. Hartung; E. G. Webster & Son, Chicago, and A. F. Towle & Son Co., Greenfield, Mass., by C. F. Coutts.

Leo Blumenkranz, the diplomatic yellow watch dealer who operated during the

Winston régime under a not altogether unaccountable immunity from police interference, is again in the same old business here. One place, an auction store, is at 25 Washington Ave. S., and the other, a pawn shop, is around the corner on Nicollet, down toward 2d St. There are the same old cappers with hard luck stories and valuable yellow watches to sell cheap in the pinch. Other cappers are conveniently numerous to advise the "sucker" of the great bargain offered him. Jewelers in the vicinity state that they have had many inquiries lately

from persons who have bought yellow tickers in the Blumenkranz place and who have then gone to the neighboring jewelry stores to have their purchases appraised. So far the police have had no opportunity to act, a fact which those who have been watching the business attribute to the close surveillance exercised over victims by the cappers. If a man, as has been the case, has been sent to police headquarters to complain, he is pretty sure to be intercepted by a capper, who ascertains his errand and pays the money back.

Princeton.

BACK.

Louis XV.

FRONT.



Trade W W H Mark.

MANUFACTURERS

STERLING SILVER, FLAT AND HOLLOW WARE.

WOOD & HUGHES,

16 John Street, New York.

HASKELL & MUEGGE,

= =

San Francisco, Cal



THE ENIGMA ALWAYS TAKES ITS WAY!

# WESTERN SUPPLEMENT

## of THE JEWELERS' CIRCULAR

**Chicago Office: Room 517, Inter-Ocean Building.**

VOL. XXIX.

CHICAGO, WEDNESDAY, SEPT. 19, 1894.

No. 8.

### Chicago Notes.

#### TRADE CONDITIONS.

Improvement the past week was not so notably marked as in the week or two preceding, due it is probable to heavy electric storms throughout the country generally. Increasing business in tools, materials, and findings is the most noteworthy for the week, these lines having recently been quiet. The watch business, both movements and cases, is holding steady and on the whole is very satisfactory. Silver houses note steady improvement, particularly in sterling goods. Clocks are gradually increasing in orders. Optical houses are doing more both in sales and in prescription work. The increase in all lines handled by jewelers has so far been a steady and healthy growth based on the demands of the trade to fill current needs and October is looked forward to hopefully as having in store a more satisfactory business than was thought probable a month ago. There is still a tendency among country dealers to hold back orders. This is to be regretted, not only from the standpoint of the retailers in losing possible sales, but also on account of the complete lines from which selection may now be had. Broken lines and a second choice are in many cases unavoidable later in the season.

Manager Talbot, of the Dennison Mfg. Co., has returned from an eastern visit of two weeks.

Bernard H. Blank, representing Hammel, Riglander & Co., spent the week among buyers of optical goods.

"Business is good," say the Towle Mfg. Co. Good goods, new patterns and good sellers that are in demand are the reasons given.

H. B. Barnes, jeweler, 278 Dearborn St., has opened a second store at 170 Adams St. and a temporary store at 114 La Salle St., stock being placed in the latter Wednesday.

L. B. Eaton, representing D. Wilcox & Co., reports good trade for his company in his recent visit to St. Louis, Minneapolis and Omaha.

U. E. Penney, of Winslow & Penney, repairers for the trade and demagnetizers of watches, Masonic Temple, returned Thursday from a vacation at Shelby, Ind.

S. C. Thalls, formerly with J. B. Chambers and Ulrich Bros., Evanston, Ill., has engaged with H. B. Barnes as watchmaker and is temporarily in charge of his store at 114 LaSalle St.

Sophus Samson, importer, 802 Columbus building, removed next door east pending the redecorating of his office. A. H. Reinke, engraver, of the same quarters, was similarly inconvenienced.

S. L. Jenkins, representing Aikin, Lambert & Co., says of his Indiana trip that drought has affected the State generally. Mr. Jenkins left the latter part of the week for western Indiana and Illinois.

George A. Meister, representing Jo Klaholt, Springfield, Ill., was in town purchasing fixtures for the exhibit of the company at the State Fair. The State has constructed a new building for displays and Mr. Klaholt promises a fine exhibit.

William Ellington, the collector for a retail jewelry house in the southern part of the city, who killed William Haddux at the latter's house, where he had gone to collect an instalment on a watch sold to Haddux, was acquitted of murder yesterday. Ellington was roughly handled and stabbed his man in self defense.

The memorials on the deaths of members of the Chicago Jewelers' Association have been taken from the frames that formerly hung on the walls of the association rooms and handsomely mounted in a leather bound portfolio. The beautiful new rooms, with their wealth of paintings, are well worthy a visit by the art lovers of the trade.

The following constitutes the Wisconsin Central Line's third quarterly resort for 1894:

Supt. F. H. Marsh, Waukesha, Wis.: Examined 62, compared 50. Average days run 21, average daily variation 1 second.

Supt. A. R. Horn, Stevens Point, Wis.: Examined 59, compared 46. Average days run 32, average daily variation. 7 second.

J. R. McNaughton, Supt. M. P. & M., Waukesha, Wis.: Examined 125, compared 117. Average days run 34, average variation. 7 second.

Totals examined 246; compared with standard time weekly 117; Average days run since setting 30; average daily variation. 7 second. No rejected watches.

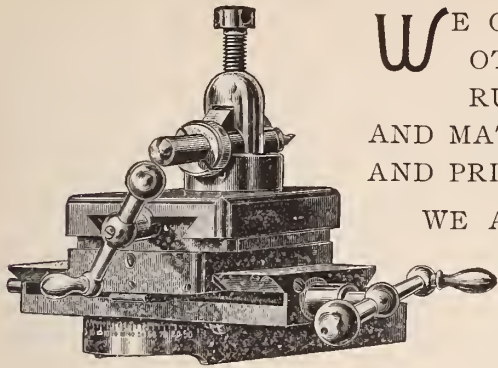
A handsome Legion of Honor badge designed by R. Chester Frost & Co. of this city, is to be presented to Adjutant George Crooke, of Lyons, Iowa, by the surviving members of the 21st Iowa Volunteer Infantry, at Rock Rapids, in recognition of his military service. The badge is in colored golds and enamels. A cross of the Legion of Honor in bright gold surrounded by green gold wreath, this surmounted by a spread eagle and this in turn suspended by chains from the tips of wings from a presentation bar in gold and enamels with enameled Maltese cross pendant from center.

The September class of the Chicago Ophthalmic College, 607 Van Buren St., numbers 24, the majority of the class being jewelers well known in their respective cities. Members come from all sections—north and south, California to New York—among them Mr. Wichman, of Honolulu, Sandwich Islands, who is also an expert optician of that city. With a desire for still further knowledge he found the Chicago Ophthalmic College course most useful. The instruction of the class beginning Nov. 6, for which applications are thus early being received, will be given in evening sessions entirely, 7.30 to 9.30 each week day except Saturday.

In furtherance of a plan to organize as the Giles Brothers Jewelry Co., C. K. Giles, E. K. MacGillivray and Joseph Hardie have been granted permission by the Secretary of State to incorporate under that title. C. K. Giles was president of Giles, Bro. & Co., who have certified to a dissolution of organization and made surrender of charter. Mr. MacGillivray was salesman and Mr. Hardie bookkeeper for the late firm of Giles, Bro. & Co. Asked as to his intentions as regards again entering business, Mr. Giles said affairs had not yet progressed far enough to make any statement. The new firm would deal in retail lines and would probably retain the present location in the Masonic Temple, but further than this he would prefer to not speak at present.



# TOOL AND MATERIAL DEPARTMENT.



WE OFFER GREATER ADVANTAGES IN THIS LINE THAN ANY OTHER HOUSE IN THE UNITED STATES. A CAREFUL PERUSAL OF OUR NEW ILLUSTRATED CATALOGUE OF TOOLS AND MATERIALS WILL DEMONSTRATE THIS FACT WHEN QUALITY AND PRICE ARE CONSIDERED.

WE ALSO ISSUE (FOR THE TRADE ONLY) A COMPLETE ILLUSTRATED CATALOGUE OF WATCHES, DIAMONDS, JEWELRY, CLOCKS AND SILVERWARE. ANY JEWELER WHO HAS NOT RECEIVED A COPY, WILL BE SUPPLIED ON APPLICATION.

## BENJ. ALLEN & CO.,

141 and 143 State Street, - - - CHICAGO, ILL.

### 17 Jewel Dueber-Hampden Watches

ARE THE MOST RELIABLE WATCHES MADE.

A FULL LINE OF DUEBER CASES AND HAMPDEN MOVEMENT.

Write for New Price List

**Brethauer Watch and Jewelry Co.,** Special Agents,  
71 WASHINGTON ST., CHICAGO, ILLS.

### THE PLANCHAMP & BECKER CO.

Makers and Repairers of

### WATCH CASES,

Gold and Silver Plating—

— of Watch Cases a Specialty.

UNEXCELLED FACILITIES.

83 and 65 East Washington St., Chicago.

### PARSONS : SCHOOL

—FOR—

WATCHMAKERS,

PEORIA, - - - ILL.

Send for Circular and Terms

### PARSONS & CO.

### BOLSTAD MFG. AND PLATING CO.,

(H. E. BOLSTAD, PRES.)

WATCH CASE MAKERS, REPAIRERS, PLATERS.  
PLATED INLAYING ON CASES.

BEST WORK. BEST WORKMEN.

170 MADISON ST., - CHICAGO.

## GIBSON HOUSE,

CINCINNATI, OHIO.

ABSOLUTELY FIRST-CLASS AMERICAN PLAN HOTEL.

\$3.00 PER DAY.

Extra Charge for Parlors and Rooms with Bath attached. The unequalled advantages in central location, liberal management, modern appointments, experienced service and perfect cuisine, have permanently established the Gibson House as The Most Popular First-Class Hotel in Cincinnati.

AMPLE VAULTS FOR THE PROTECTION OF VALUABLES.

### THE GIBSON HOUSE CO.,

H B DUNBAR

President and Manager.



## G.A. WEBSTER

42 & 44 Madison St., Chicago, Ill.

**Manufacturer,**

AND WESTERN AGENT FOR

E. G. WEBSTER & SON, of Brooklyn, N. Y.

A. F. TOWLE & SON CO., of Greenfield, Mass

### LEGENDS OF GEMS.

By FRANK SHELLEY.

Gilt edged; bound in leather; a perfect specimen of the printer's and binder's art. Should be in every jeweler's library. Price, \$1.00. For sale by

THE JEWELERS' CIRCULAR, PUB. CO.

EST.

1870.

DR. PETER HENRY  
SPECIALIST IN  
Watch Case Diseases

Key Winders  
changed to  
Stem Winders

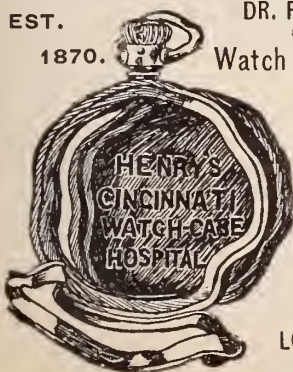
Hunting Case  
changed to O.s

English Case  
changed to fit  
American  
movements.

Can be cured at

53

LONGWORTH ST.,  
Cincinnati, Ohio.



SEND FOR IT.

# Our Salesman==1895

WILL BE OUT SOON--JEWELERS ONLY--GET IT!

KEEP IT OPEN ON YOUR COUNTER.  
**IT WILL PAY YOUR RENT.**

It's more complete than ever, AND OUR PRICES? well, that's our strong hold—a regular TRADE-GETTER.

To sell goods cheap you must buy them right; that is why we sell so cheap.

Costs You Nothing.

Send your name and address and we will express you copy prepaid.

## F. M. Sproehnle & Co.,

Wholesale Jewelers,

103 State Street, Chicago.

Columbus Memorial Bldg.



Frank Muhr spent the week at the Chicago office of H. Muhr's Sons.

D. A. Wilkins returned Monday from a look over western country in the interests of Ostby & Barton Co.

W. A. Lamb is on his western trip for Geo. H. Fuller & Son, and sends in good reports from his district.

D. G. Liston, watchmaker, 807 Columbus building, is about, after a ten days' illness from inflammation of the bowels.

Geneva Optical Co. report improvement in prescription work, and in sales of trial cases and oculists' outfits, an increase all around.

Fred Allen, with Simons, Bro. & Co., gave the major part of his vacation to obeying the mandates of the new arrival at his home—Miss Edith.

C. W. Edwards, representing H. C. Curtis & Co., and W. F. Mowry, after canvassing Chicago, left Wednesday for southern Illinois, working back to Wisconsin.

"We have had five weeks of rushing business" said Jno. H. Mather, of Geo. H. Fuller & Sons, stopping for a moment from busy employment at a shipping table piled high with findings.

J. A. Limbach, Chicago representative for Foster & Bailey, with offices at 167 Dearborn St., spent some ten days in northwestern territory, touching principal cities northwest and west.

There is a good strong feeling among

dealers in Ohio and Michigan that Fall trade will be all right, reports A. E. Bentley, of the United States Watch Co., of Waltham, who is just in from those States.

Orders are coming in more freely in tool and material lines. Working from two to four nights a week is noted in this department of a leading jobbing house, and houses dealing exclusively in these lines report a welcome improvement.

Despite a handicap of forest fires and drought, Mr. Wells, traveler for the Holmes & Edwards Silver Co. and the Manhattan Silver Plate Co., is reported doing well in northern Wisconsin. A. E. Hall, traveler for the companies in Minnesota, Wisconsin and the Dakotas states trade is coming to the front in his districts.

Large houses were represented in Chicago the past week in the persons of Arthur F. Fuller, Healy & Fuller, Pasadena, Cal.; Mr. Thatcher, O. L. Rosenkrans & Thatcher Co., Milwaukee, Wis.; A. K. Camp, Stanley & Camp Co., Milwaukee, Wis.; M. C. Conner, Burlington, Iowa. Orders from the larger houses are more plentiful.

#### Merchants of Fort Wayne, Ind., Want an Iron Clad Peddlers' Law.

FORT WAYNE, Ind., Sept. 15.—A meeting was held in the City Hall a few evenings ago which is of interest to every business man in the city. It was held to draft an ordinance in regard to the license of peddlers

who go about the city selling their wares. There has always been a license required of peddlers, but this can be set aside at the discretion of the Mayor, and in many cases this has been done. The peddling business has become so obnoxious to business men that they at last propose to make a united move against it. At the meeting, grocers, commission merchants and dealers in fruits, druggists, jewelers, and other branches of trade were represented.

In favor of the Mayor's prerogative it is urged that there are many poverty stricken people in the city whose sole means of support is the money obtained by selling some small article of their own manufacture on the streets and from home to home. Among them are those who sell watches, soap, toilet articles, embroidery and the like. In these cases it is the custom of the Mayor to remit the license. The council committee came to no definite conclusion at the meeting.

#### The Will of Suicide Hugo C. Metz.

ST. CLOUD, Minn., Sept. 15.—The last will of Hugo C. Metz, who committed suicide recently, has been found and filed in the Probate Court. It is dated June 28, 1894, and of \$10,000 life insurance it gives \$6,000 to his wife, \$3,000 to his daughter and \$1,000 to his father. His wife is named executrix to the estate, all of which is willed to her except as to the life insurance, amounting in all to nearly \$18,000.

"A Word to the Wise is Sufficient."

## Our Specialty

is purchasing old gold and silver.

Have you any?

If so, we would be pleased to have you note our "Plan" and you will perceive that it will be for interest to ship to us.

Why?

## Because

we are the largest buyers of gold and silver in the country.

## Because

we have for years made the purchasing of old gold direct without first refining a specialty.

Because we have the largest plant and the longest experience.

Because our tests are accurate and our valuations correct.

Because our "Plan" has given general satisfaction.

# Our Plan:

Immediately on receipt of shipment we will remit by cash or draft (as preferred.) If our offer should not prove satisfactory we will return shipment in same condition as received and pay all charges.

## GOLDSMITH BROS.,

Gold and Silver Refiners and Assayers,

63 and 65 WASHINGTON STREET,

CHICAGO, ILL.

FREE.—Our vest pocket edition, giving pointers on testing and buying gold, mailed free on application.

MENTION THE CIRCULAR.



**Cincinnati.**

Jos. Gosling, of Jos. Noterman & Co., is on the sick list this week.

Wm. Oskamp, of Oskamp, Nolting & Co., has returned from the lakes.

Jos. Mehmert and son returned last week from a two months' tour in Europe.

Lee Kaufman, of Gustave Fox & Co., is on the road sending in some fine orders.

D. Schroder & Co. will have their Fall catalogue ready for distribution by Oct. 1.

The only child of O. E. Bell has been seriously ill the past week, confining Mr. Bell to his home.

Louis Homan, who contemplated a trip to Europe, has had to postpone it on account of the busy season setting in so early.

H. C. Pfaffle, of O. E. Bell & Co., leaves for a four weeks' trip through Ohio and Indiana this week, carrying a fine line.

Sigmund Strauss, of Frohman, Wise & Newman, has returned from a long trip and reports good trade and fine prospects for his next visit.

Jos. Noterman, Jr., is the proud papa of the first boy, and Harry Walton, of the Wadsworth Watch Case Co., is rejoicing over a new daughter.

Joseph Myers, a well-known jeweler of Harrison, O., was in Cincinnati last week en route home from the Hellebush-Burns wedding at Hamilton.

Jos. Hellebush was the principal in a very swell wedding that took place at Hamilton last week. The bride was Miss Agnes Mary Burns. The couple went east on a bridal tour.

Thos. Lovell has returned from the east and is now fitting up the handsomest jewelry store on Race St. He made many purchases of fine bric-à-brac, peculiar clocks, and other novelties while east.

Homan & Co. are working full time and with a full force of men. They are turning out large quantities of new patterns. Orders are coming in brisk. The entire plant is active and prospects for future trade are most excellent.

S. Bene, of Bene, Lindenberg & Co., has returned from a trip to his southern plantation in Georgia. Mr. Bene has named his place Zarone Villa. He will build a splendid new house there this Fall and expects to have it ready to receive his friends on a Winter visit.

C. A. Remme, formerly foreman of the watchcase department of the Duhme Co., is the manager of the Queen City Watch Case Co., who occupy the top floor of 23 W. 4th

St., and have already quite a force at work on special cases. They have put in all the modern machinery necessary for a first class factory.

The Gibson House is still doing a large business notwithstanding the trouble a few dissatisfied stockholders have caused the present management. Col. Seeger reports the travel increasing daily, and the house is becoming more and more known. It is a popular hostelry and will continue its hospitality to the traveling public.

E. & J. Swigart are getting in the stock they recently bought of Roder Bros., New Orleans, La., which makes theirs the largest stock of materials in this part of the country. They are making a specialty of gold watch hands, the quality of which is warranted 14 k. They are sole jobbers of this line. They have also the same size in Gothic style.

**Indianapolis.**

E. M. Wilhite, Danville, Ind., was seen last week in the wholesale markets.

Fred P. Herron is on the sick list.

Jas. M. Comstock, recently with Wm. J. Eisele, has taken a position with Wm. T. Marcy.

Fred Zwicker, for Fred H. Smith & Co., is sending in some nice orders from Indiana dealers.

John Gibney, who has been associated with his uncle, W. T. Marcy, has left the jewelry business to accept a position with the Natural Gas Supply Co.

Dealers and manufacturers report a growing increase in trade. They feel that the bottom was at last reached and that the rebound fairly has set in.

The bursting of the water pipes in the room over Thos. W. Gardner's jewelry store caused considerable inconvenience and some hard work to prevent damage to a case of plush goods.

Horace A. Comstock gave a silver cup, and Julius C. Walk & Son gave a handsome pair of bronze statuettes for the best daily average during the North End Club shoot, held Sept. 12th and 13th.



**P**USH the Goods that are best and which are not offered by would be Jobbers to the Consumer at "Wholesale Prices," as are all standard makes which come through jobbing channels.

We sell direct to the Retail Jeweler and give exclusive control to one live firm in each town.

*Best Quality. Lowest Prices. No Trust Control.*

Correspondence Solicited. Samples on Approval.

WE MAKE FOUR LINES, 10, 20, 25 AND 25 YR. GOODS.

**THE BELL WATCH CASE CO., CINCINNATI, O.**

**WHAT**

ARE YOU LOOKING FOR?  
QUICK SELLING GOODS?  
PROFIT MAKING STOCK?

ORDER FROM

**OSKAMP, NOLTING & CO.,**  
CINCINNATI, O.

WE HAVE THOUSANDS OF NEW DE  
SIGNS TO SELECT FROM.  
BE SURE AND GET OUR PRICES.

CLOCKS AND  
SILVERWARE.

DIAMONDS.

WATCHES.

WATCHES.

NOVELTIES.

**GUSTAVE FOX & CO.,**

IMPORTERS  
OF

**DIAMONDS,**

Makers of Artistic Diamond Settings & Setters.

Our patented Elk Jewelry which we make in solid gold and rolled plated, has become the favorite throughout the country. Should you need anything in this line, send for catalogue and price list.

**GUSTAVE FOX & CO.,**

148 W. 4TH STREET,

CINCINNATI, OHIO



Pat. May 27, '90.

The Antlers forming the letters B. P. O. E.



**San Francisco.**

Fred Davis is on the road for Nordman Bros.

Ad. Frese, optician, Los Angeles, was here purchasing goods a few days ago.

W. Rosenberg, representing A. Wallach & Co., New York, was in this city a few days ago.

Martin Van Vliet has introduced the loan feature into his Baldwin Jewelry Co.'s store.

H. A. Springie, formerly with the Baldwin Jewelry Co., has accepted a position with A. Spiro.

A. Pierce, formerly watchmaker with A. Spiro, this city, has gone to San Bernardino, to open a store.

Philip Clark, Mountain View; B. F.

Winkler, Healdsburg; W. H. Boudreau, Modesto, were recently in town purchasing goods.

Emil Fisher, watchmaker for Armer & Weinschenk, has returned from his third tour around the world.

Max Schirpser, the Market St. jeweler, has divided his store with N. Manasa, optician, formerly on Kearney St.

Harry Nordman, of the Standard Optical Co., has left for his first trip on the road since his association in the new firm.

George W. Randall, traveling salesman for the Charles Parker Co., and Miss Nellie R. Gibson were married Sept. 6, in Meriden.

C. A. Miller, whose store was robbed recently under sensational circumstances, has as yet no clue to the identity of the thieves.

**Pacific Coast Notes.**

J. Glick, formerly a jeweler for 20 years in Stockton, has opened a bank in that city.

John Eaves has opened a jewelry store in Pasadena, Cal.

H. A. Beckendorf, Tucson, Ariz., has gone to San Francisco to purchase goods.

William Seeger, Marysville, Cal., has purchased a building on D St., for \$2,000. He will fit it up for his jewelry business.

Joseph E. Ryan, jeweler, Woodland, Cal., and Miss Louise Muller, of Carson, Nev., were married in Woodland a few days ago.

A fire at Angels Camp, Cal., recently destroyed one half of a block of business houses, causing a loss of \$40,000; insurance \$16,500. J. B. Swain's jewelry store was entirely burned out.

A. O. Gott, jeweler, Alameda, Cal., took up a lumber claim in the northern part of the State a little over a year ago, and a few days ago a stranger walked into Mr. Gott's store and offered to give him a check of \$110 for his claim. Mr. Gott refused to let go for that amount. He thinks it is worth \$1,600, although shortly after proving up his claim he would have willingly let it go for the few hundred dollars it cost him.

A thief, a few days ago, attempted to loot the show window of M. Saier's jewelry store, Fresno, Cal. Saier was in the habit of closing up his store during meal hours, and he left the window display as usual. The man who attempted the robbery stood in the doorway of the store with his back to one of the panes at the end of the window and broke it in. A storekeeper across the way saw the act and ran after the would-be thief who escaped. The window contained a tray of rings set with valuable stones.

**Lafe Pence and the House Clock.**

MR. PENCE, of Colorado, was making an eloquent address in the House on Monday night on one of the pending tariff bills. Soaring to high oratorical altitude, he pointed to the House clock, and in a solemn tone exclaimed: "This bill will pass when that clock strikes 10."

There was a solemn hush that lasted for a second or two, when it was broken by a voice on the Republican side: "That clock doesn't strike, Lafe."

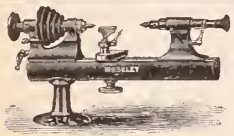
It was Mercer, of Nebraska. The House collapsed with laughter, and it was some time before Mr. Pence could regain his equilibrium.

Pence cornered Mercer at the main door yesterday afternoon and held him.

"Say, Mercer," he said, "I've got a little bill I want you to help me pass. It appropriates a small sum of money, not enough to cut any figure in the treasury balance. Will you vote for it?"

"Certainly," said Mercer; "what is it for?"

"Oh, I want the House to buy a striker for that clock," said Pence, sending Mercer across the lobby with a slap on the back.—Washington Post.

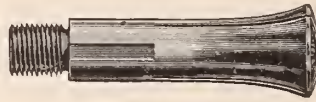


One of the best of the very best.

QUALITY IS THE STANDARD OF VALUE FOR WHICH WE COMPETE. "THE MOSELEY."

"A Bread Winner" for the watchmaker. We furnish you good lathes and chucks, while the other fellow furnishes the wind.

MOSELEY & CO., Elgin, Ill.



No. 2 Moseley Wire Chuck has length, strength, accuracy.

WRITE FOR NEW CATALOGUE.



**Chicago Watchmakers' Institute,**

SUITE, 913 A MASONIC TEMPLE, Our New and Enlarged Quarters.

A Modern Trade School for the Watchmaker, Jeweler and Engraver.

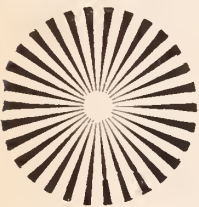
**OPTICIANS' SCHOOL.**

If you want a GOOD ROOF over your head, come to our school. We want EARNEST STUDENTS, leave the rest to us, we do not want diploma hunters.

The Chicago Ophthalmic College and Hospital,

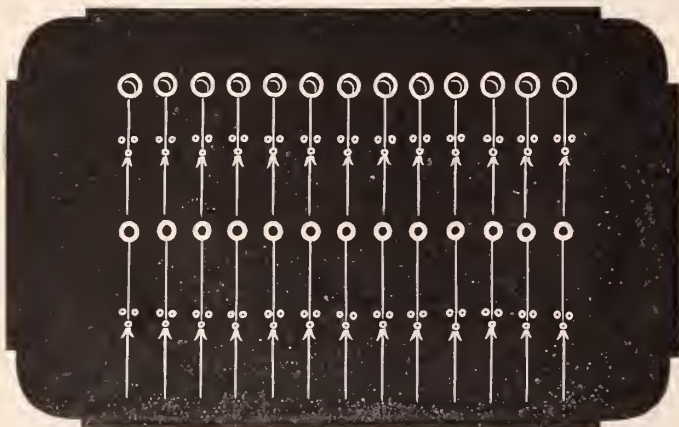
H. M. MARTIN M. D., PRESIDENT. 607 VAN BUREN ST., CHICAGO

Being the oldest and most favorably known College of Theoretical and Applied Ophthalmic Optics in America, having more thoroughly qualified opticians in the field than all other so-called schools combined.



**E. & J. SWIGART,**

**JOBBERS OF TOOLS & MATERIALS.**



14 K. Gold Watch Hands. QUALITY WARRANTED.

The following Sizes in Stock.

|                             |                             |                        |                             |
|-----------------------------|-----------------------------|------------------------|-----------------------------|
| 18 Size, Waltham, S. W.     | Price per doz. pair, \$7.50 | 18 Size, Elgin, S. W.  | Price per doz. pair, \$6.00 |
| 16 " " " Htg.               | " " " 7.50                  | 16 " " "               | " " " 7.50                  |
| 16 " " " P. S.              | " " " 7.50                  | 16 " " Int.            | " " " 7.50                  |
| 6 " " " "                   | " " " 7.50                  | 6 " " S. W.            | " " " 6.00                  |
| 0 " " " "                   | " " " 6.00                  | 0 " " "                | " " " 6.00                  |
| 14 K. Seconds to match, - - |                             | Price per doz., \$2.50 |                             |

Send us your Material Orders, if you want good attention and prompt service.

101 WEST 5TH ST., CINCINNATI, O.



**Providence.**

J. W. Presbrey has given a chattel mortgage of \$1,400.

Edward F. Presbrey has given a chattel mortgage of \$300.

Wallace & Simmons have removed from 487 to 362 Westminster St., Room 1.

Frank Cutter has started in the electroplating business at 108 Friendship St.

Shepardson & Rounsville have removed from 21 Eddy St., this city, to Attleboro.

A. E. Austin has been enjoying a hunting expedition in the southern part of this State.

J. B. & S. M. Knowles Co. expect to move into their new factory quarters by the first of October.

Albert Krower, of Albert Lorsch & Co., New York, was in town last week attending to the interests of his concern.

Chas. W. Grube, of E. L. Logee & Co., has the sympathy of a large circle of friends in the death of his mother on Friday last.

Thomas G. Frothingham and family, of North Attleboro, will reside in this city during the Winter, and perhaps permanently.

Local manufacturers are creditors for José Ma. Menendez & Co., New York, who recently made an assignment, to the amount of about \$5,000.

Charles E. Monroe, of Monroe, Carter & Co., Southbridge, Mass., was in town recently to attend the funeral of his sister, Mrs. Stephen Anthony, at Riverside.

T. E. Bennett, formerly with S. & B. Lederer, has commenced the manufacture of separable stud backs at 193 Richmond St., under the firm style of T. E. Bennett & Co.

Charles G. Bloomer has sold real estate in Pawtucket to Charles E. Johnson; also in Cranston to Fred. E. Johnson. He has given a real estate mortgage to the Citizens' Savings Bank for \$2,000.

George Wilkinson, of the Gorham Mfg. Co., who has passed through a period of severe illness, is now reported to be in a fair way to recovery and there is every probability that he will soon return to health.

Wm. E. Dickinson has succeeded Walter E. Scribner, who has been connected with the Tilden-Thurber Co. as manager of the cut glass department for 11 years. The new manager is thoroughly versed in the duties of the position.

The co-partnership formed less than a month ago between J. W. Presbrey and J. F. Foley, for manufacturing purposes at 53 Clifford St., has been dissolved, the latter retiring. Mr. Presbrey will continue at the same place, while Mr. Foley will resume his former business at Attleboro.

The Gorham Mfg. Co. have purchased a tract of land bounded by Mashapaug pond, the railroad and the company's own property in Elmwood, upon which they will erect a building to accommodate the plant

now located at Yonkers, N. Y., where all their leather goods and boxes have been made.

Charles E. Medbury, formerly traveling representative of Fred I. Marcy & Co., and later for W. L. Ballou & Co., of this city, has accepted a similar position with F. M. Whiting & Co., North Attleboro, Mass., made vacant by the recent death of his brother, G. W. D. Medbury. He will represent the firm through New England, with an office in Boston.

It has been rumored for several days past that the Kent & Stanley Co. were soon to begin another large building similar to that now approaching completion at Aborn, Sabin, Beverly and Mason Sts., though the site has not been mentioned. It is said that the building is to be of marble or granite, and of the capacity of the Aborn St. building. E. F. Kent said in an interview that the rumor was well founded, but that the plans were hardly begun as yet.

Ernest A. Campbell, of the Campbell-Metcalf Silver Co., this city, has designed a very handsome badge of sterling silver for the 14th Rhode Island Heavy Artillery Veteran Association. From a bar neatly engraved and displaying the letters "14th R. I. H. A." is hung a pendant in the form of a scroll, with a design of two crossed cannons, under which is a pile of cannon balls, executed in open filigree work; at the top of the pendant is engraved "Co. —" to suit the different members' com-

panies, and around the bottom is the inscription "Dept. of the Gulf," showing the field of action covered by the Fourteenth.

**Canada and the Provinces.**

N. Marks, Ottawa, was in Montreal last week buying stock.

E. Gunther, of E. & A. Gunther, Toronto, was in Montreal recently.

Harry Allan, representing Edmund Eaves, Montreal, was in Quebec last week.

J. F. Herbin, jeweler, Wolfville, N. S., made a trip to Parrsboro last week.

Frank Stanley, representing P. W. Ellis & Co., Toronto, visited his patrons in Halifax last week.

The little five year old son of Chas. Bolt, of the Dominion Rolled Plate Co., Montreal, was thrown off an electric car the other day and had his arm fractured. It is likely that legal proceedings will ensue.

**The Attleboros.**

H. F. Barrows and family are home from Europe.

F. H. Waite of Waite, & Randall, is on his first trip through the Bay State.

M. O. Wheaton is mentioned as a candidate of the Republicans for representative.

The case of H. F. Barrows vs. the Old Colony railroad, for land damages has been postponed for two weeks.

**NOVELTIES**

IN

**ROYAL WORCESTER,  
COALPORT, MINTON,  
POINTON, DOULTON,  
CROWN DERBY, Etc.**

**FRENCH FANCY GOODS, REAL AND IMITATION BRONZES,  
CLOCKS, PEDESTALS, ETC., ETC.**

Special attention is invited to our lines of **TEA CUPS,  
CHOCOLATE CUPS, AFTER DINNER COFFEES and MOUS-  
TACHE CUPS.**

**LE BOUTILLIER & CO.,**

**860 BROADWAY,**

**Northeast Corner of 17th Street,**

**NEW YORK.**



At the recent election of the Y. M. C. A., H. T. Bigney was elected president, G. W. Livesy, vice-president; and W. E. Danford a director.

The Park Hotel, which has been closed since May, will soon be reopened under the management of T. H. Annable, Young & Stern's bookkeeper.

Walter B. Ballou, of R. Blackinton & Co., was thrown from his carriage Thursday and picked up unconscious. He received severe injuries to his face, head and back.

Business is much better this week. Ellis, Livesy & Brown, J. F. Foley & Co.; C. A. Marsh & Co.; Regnell, Bigney & Co. and F. W. Weaver & Co., have advertised for additional help.

Thieves entered the shop of McRae & Keeler, jobbers, and ransacked the money drawer securing a large quantity of postage stamps. A roll of bills amounting to \$550, which had been left in a box a few feet away from the drawer was overlooked.

O. L. Swift, in charge of the silver and furnishing department of T. E. Hancock &

Co., died Friday. He was a past commander of P. M. Whiting Post G. A. R., a member of many secret societies and at the time of death one of North Attleboro's selectmen.

### Birmingham, Ala.

F. R. Abbott, member of H. C. Abbott & Bros., has just returned from New York, where he purchased a large Fall stock of jewelry for his firm. He was accompanied by his wife.

F. L. Bivings, assignee for John B. Boden, has given notice that Mr. Boden's entire stock of books, stationery and jewelry will be sold at auction at his place of business, 1908 Second Ave., on the 18th inst. Mr. Boden carried about \$5,000 stock of jewelry.

The well known jewelry firm of Gluck & Black, 2029 First Ave., have mutually agreed to dissolve partnership. They are now closing out their stock. This is one of the oldest jewelry firms in Birmingham. The future plans of the gentlemen have not yet been made public.

### Springfield, Mass.

Nichols Bros., of Greenfield, who have conducted a cutlery shop in that town for many years, have purchased a large silver plating establishment in Toledo, O., and will move it to their Greenfield works. The Toledo plant originally cost \$50,000, but was bought for about \$12,000.

Among the traveling men in Springfield within the week were: P. W. Zellenka, Philip Zellenka & Son; H. C. Barnum, Shafer & Douglas; W. S. Campbell, Day & Clark; Nelson H. Brown; H. E. Bleecker, Bassett Jewelry Co.; John A. Abel, Lewis, Kaiser & Luthy; Lewis Wolfsheim, Louis Wolfsheim & Co.

### Syracuse.

J. D. Daniels, jeweler of Albion, was in town Saturday.

Calvin S. Ball returned on Wednesday from his cottage on Round Island, St. Lawrence river.

At St. John's cathedral last Tuesday morning occurred the wedding of Miss Alice B. Cadin, of this city, and Charles B. Wickens, jeweler, 337 S. Salina St. After a wedding breakfast the bridal couple left for New York, and on their return will live at 406 Burnet Ave.

### Buffalo.

J. Westby has taken C. Christopherson's store, 11 Niagara St.

W. F. King, of King & Eisele, is on a short trip through Michigan, visiting the trade.

The following out-of-town jewelers were here last week: C. R. Dunkin, Middletown, N. Y.; F. L. Schwert, Farnham, N. Y.; W. B. Sweet, Angola, N. Y.; H. D. W. English, Arcade, N. Y.; B. M. Frary, Medina, N. Y.; W. M. Pinney, of W. M. Pinney & Co., Bergan, N. Y.; C. F. Flint, Sandusky, N. Y.; O. S. McChesney, Wilton, N. Y.

### AN ACCOUNT WITH THE DUCHESS.

HERE'S a sapphire for that first blue Summer day,  
When you and I joined eyes across the net;

And here is emerald to recall one wet  
Mid afternoon beneath the Channel spray  
Upon my yacht, from all the world away.

These pearls breathe "moonlight," for—can I forget  
Your silvery train dew-drabbled where we met  
Between the dances? Ah, that night was gay!

Set in such gold as once you let me pluck  
From those bright curls, this chrysope brings luck;  
One little diamond fits a crystal tear,

Shed you know when. What's left, an opal flushed  
With doubt, remember. Last, this ruby, dear,  
To mark the day you gave yourself, and blushed.

—*Pall Mall Gazette.*

G. W. Goss, formerly an optician with William Stolz, Saginaw, Mich., has opened a store at 920 Lincoln Ave., in that city. He recently had an exciting experience with burglars who stole \$24.

## JUST FOR A FLYER

And to bring the merits of "Charmilles" Watches more directly before

PRACTICAL WATCHMAKERS AND PROGRESSIVE WATCH MERCHANTS,

WE HAVE REDUCED THE PRICE OF

## No. 1 "Charmilles" Watch to \$8

(CATALOGUE PRICE)

OR THE SAME PRICE AS A 7 JEWEL 18  
SIZE AMERICAN MOVEMENT.

THIS PRICE IS FOR THE COMPLETE  
WATCH; SOLID NICKEL 7 JEWEL LE-  
VER MOVEMENT; STEM WIND AND  
PENDANT SET; THOROUGHLY NON-  
MAGNETIC AND GUARANTEED A  
PERFECT TIME-KEEPER. CASED IN  
NICKEL OPEN FACE. PLAIN POL-  
ISHED OR SATIN FINISHED.



## THE BEST LOW PRICED WATCH MADE.

EVERY REPUTABLE JEWELER SHOULD HAVE THEM.

CAN BE HAD OF LEADING JOBBERS.

A. C. SMITH WATCH CO., 177 BROADWAY,  
NEW YORK.



**Workshop Notes.**

**Invisible and Doubtful Depthings.—**

These must be tested by touch in the manner well-known to every repairer, and the requisite corrections applied after having polished the pivots, etc., as may be necessary. We would observe that holes a trifle larger are less inconvenient than those which afford too little play, providing the depthings are in good condition.

**Play of Train-Wheel Pivots.—**Allow the train to run down; if it does so noisily or by jerks it may be assumed that some of the depthings are bad, in consequence either of the teeth being badly formed or the holes too large, etc. To test the latter point, cause the wheels to revolve alternately in opposite directions by applying a finger to the barrel or center-wheel teeth, at the same time noting the movement of each pivot in turn in its hole; a little practice, comparing several watches together will soon enable the workman to judge whether the play is correct. The running down of the train will also indicate whether any pivots are bent.

**Length of Balance Pivots.—**For centering the balance spring, remove the end stone from the chariot, and see that the pivot projects enough beyond the pivot hole when the plate is inverted. Then remove the cock and detach it from the balance. Take off the balance spring with its collet from this latter and place it on the cock inverted, so as to see whether the collet is central when the outer coil is midway between the curb pins. Remove the cock end stone and end stone cap, place the top balance pivot in its hole and see that it projects a little beyond the pivot hole. Place the balance in the figure of eight caliper to test its truth, and, at the same time to see that it is sufficiently in poise; it must be remembered, however, that the balance is some times put out of poise intentionally.

**Visible Depthings.—**While the train is in motion through the force of the main-spring, or the pressure of a finger against the barrel teeth, examine with a glass all the depths that are visible. That of the escapement, for example, can be easily seen through the jewel pivot hole, when this is flat, the watch being laid horizontal and a powerful glass used. When the action cannot be seen in this manner with sufficient distinctness, hold the watch up against the light and look through it. Depthings that cannot be clearly seen or about which any doubt exists, must be subsequently verified by touch. If examining a new watch it may be found necessary to form inclined notches at the edges of the cocks or near the centerhole of the plate so as to see the action of the depthings. But it is important that the settings of the jewels are not disturbed, and indeed that enough metal is left round these holes to admit of their being rebushed, if necessary.

**To Prepare Shellac for Use.—**Shellac

can be dissolved in alcohol and kept in a liquid form in a closely stoppered bottle to prevent evaporation. To use it, it is only necessary to apply it with the pointed end of a pegwood or small camel's-hair brush, and heat the object over a lamp, when the shellac will quickly harden. Or it may be used as received from the drug store, in chips.

**Setting Pallet Jewels, Ruby Pins, etc.**

—A good course to pursue when setting pallet jewels, ruby pins, etc., is to heat a piece over the lamp and draw it out to a long, slender thread; then break the end in small particles of suitable size for cementing the jewel; by this means the shellac may be placed just where it is needed, and it will not run over the pallets or table roller.

**Crucibles.—**To prevent the cracking or flying of the crucible, when newly employed, it should, before being charged with the precious metal, be well annealed—that is, heated to redness upon a very slow fire; one that is gradually going down, and in which there is no blaze, is to be preferred, because the flame has a tendency on the introduction of a new crucible to make it fly to pieces. When it has become red-hot, if a cold bar of iron be introduced it will soon show whether there are any cracks, and if so, the crucible should be rejected; on the contrary, if it withstands this test it may be placed aside until required for use, when it may be employed with perfect safety in the melting of silver and its alloys.

**\$2.75**

Per Doz.

**NET CASH WITH ORDER.**



**Handsome Case and Show Cards with each dozen Pens, also separate box and filler for each pen.**

- 1 dozen 14 Kt. Solid Gold Nib FOUNTAIN PENS, in Elegant Case. Retails at \$1.00. Per Dozen Net Cash, **\$7.50**
  - 1 dozen Handsome PEARL HANDLE and 14 Kt. Solid Gold Pens in Plush Lined Box. Retails at \$1.50. Per Dozen Net Cash, **\$9.50**
  - 1 dozen Polished Ebony Handle and 14 Kt. Solid Gold Pens, in Elegant Show Box. Retails for \$1.25. Per Dozen Net Cash, **\$7.50**
  - 1 dozen Stylographic Pens; every one warranted to write, in fine Box for Show. Retails at 75c. Per Dozen Net Cash, **\$6.00**
- 1 dozen Assorted of these Pens in Tray at Same Rate.

—●●—  
 Handsome Show Cards with Description of Pen and Retail Price in Every Box.

Every Pen Warranted, and will be exchanged if not satisfactory.  
 Single Samples sent upon Receipt of Price.  
 Catalogues mailed upon Application.

**DIAMOND POINT PEN CO.,**

**7 ASTOR HOUSE (BROADWAY), NEW YORK.**



## Precious Stones in North America.\*

BY GEORGE F. KUNZ.

(Continued from page 38, Sept. 12.)

### LAPIS LAZULI.

One of the many remarkable objects in the Montez collection, Anthropological Building, at the World's Fair, was an immense mass of lapis lazuli measuring 26 inches by 14 by 8, and weighing 360 pounds, found in a stone grave in the vicinity of Chankas, Peru. The lapis lazuli was of a fine blue color and this is one of the largest masses known. In the Montez collection there was also a number of small idols and figurines of light green and dark green turquoise, the blue color having been destroyed by burial, if it ever existed. These were obtained in the same region of Chankas, in a stone grave. With them were some small animals made of sodalite mistaken for lapis

\*From the U. S. Geological Survey.—Mineral Resources of the United States, 1893. Recently issued.

lazuli, also found in the vicinity of Chankas, near Cuzco, Peru. The entire collection has been acquired by the Field Columbian Museum at Chicago.

### LABRADORITE.

The original locality on the coast of Labrador has been prospected for the past two years, and Lloyd & Taber, New York, have obtained an extensive Government grant of the only available deposits, from which they have already obtained four tons of good material.

### GEM EXPLORATION IN CEYLON.

Mr. Barrington Brown in January, 1893, presented a report on gem mining to the Ceylon Gem and Mining Syndicate, limited. In this report he says that the rock formations of the island are chiefly gneiss, permeated occasionally by graphite, garnet, and occasional beds of limestone, and suggests that the latter may be the source of the spinels which are occasionally found with the rubies and sapphires.

In the districts visited the gems are generally found in beds of gravel called *illan* by the natives. Usually a number of

beds of this *illan* occur, one over the other, separated by strata of alluvial matter in the form of mold or clay. The problem which presents itself to those in the syndicate is to find inexpensive methods of working the lower beds of gravel; as the upper strata have undoubtedly been frequently worked in the search for gems during the many centuries in which gem mining has been carried on by the Singalese, as well as by the natives of India, who have visited the island for this purpose. There is only one instance mentioned of valuable gems being found in the main mass of gneissoid rock. They are always found in the gravel, and hence the rocks have never been searched. Mining is entirely carried on in the beds of streams and rivers, both ancient and modern, where the gems must have either fallen from the overhanging rocks, or come from the wearing down of rocks at some distance from the river by tributary streams.

Rubies, sapphires, cat's eyes, alexandrites, etc., are the gems sought for, but with these zircon, chrysoberyl, tourmalines, spinels, garnets and other gems are also obtained. It is proposed to work the streams by means of dredges and other improved mining machinery. The properties mentioned are in Ratnapura, Rakwanne and Doloswella. In the district acquired by the syndicate are several localities in the province of Sabaragamuwa. The gems occurring here are true sapphires, rubies and cat's eyes. Many valuable ones have been found, and the localities have been worked from time immemorial.

### ARTIFICIAL PRECIOUS STONES.

Frequent references have been made in the public press during the year 1893, to Mr. Thomas A. Edison's experiments in producing artificial rubies and sapphires. As so much stress is laid commercially on the success of such attempts, inquiry was made of him by the writer as to whether his results had been satisfactory or not. He responded as follows: "The experiments to which you refer were given up because it was found impossible to produce stones free from bubbles, which rendered them useless for cutting edges." This referred to their use as points for the phonograph, but the same objection would render them valueless as gems.

In reference to a statement that the Cowles Electric Smelting & Aluminum Co. is suffering an infringement on its patent for making artificial diamonds by means of an electric furnace, Mr. Cowles, the inventor, informs me that the statement is incorrect in so far as it relates to the subject of artificial diamonds, they never having produced any diamonds. Therefore another reputed artificial diamond discovery has been withdrawn. The Cowles brothers claim that they were the first to put on record the direct reduction of silicon from silica in the presence of carbon and in the absence of a base metal to alloy with the product, and they claim that the product they secured is the same as the substance

## DIAMONDS.

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## R. A. KIPLING,

Importer of

# PRECIOUS STONES,

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19, RUE DROUOT, New York.  
PARIS.



"carborundum" (a) lately introduced as a polishing material. In this substance the Carborundum Co. has discovered that there is carbon in combination with the silicon, forming a carbide. They now hold a patent secured on the composition of the carbides.

The new composition known as carborundum is essentially a carbide of silicon, containing silicon 69.10 per cent. and carbon 30.20 per cent. Dr. Mulhauser gives the specific gravity of green crystals as 3.22; Mr. J. W. Richards, 3.0123. In form the crystals are hexagonal, either in flat plates or in short, stout rhombohedral plates, varying from one-half to two and a half millimeters in diameters. This material has been used as a high class abrasive for wheels, dental tools, glass grinders, etc.

In August, 1893, the writer, while examining the hardness of carborundum, found that it readily scratched red, blue, white, pink and yellow corundum in the form of fine gems. It having been suggested that this material would cut and polish a diamond, an experiment was made on a new wheel in the Mining Building at the World's Columbian Exposition. After several trials it was found that the carborundum used would not scratch or polish the diamond, but on the other hand it was easily scratched by diamond cleavages and crystal faces.

This experiment is only mentioned as it precludes any possibility of the material which has been found in the Canyon Diablo meteorite being any compound of carbon and silicon, such as the new interesting and valuable abrasive material just mentioned. But it establishes the fact that we have here an artificial substance that exceeds all natural substances except the diamond in hardness, *i. e.*, being harder than 9, but still far distant from 10.

**Gravers.**—Gravers made by different makers will be found to be of different length, and often in those of the same make will be found a like variation. To overcome any difficulty this circumstance may produce graver handles of different lengths should be procured. The hands of no two persons, any more than their faces, will be found to correspond exactly, and therefore no rule as to size of handle and length of blade of graver that is the most comfortable to hold and easiest to use can be laid down. The party must "fix" the tool to the hand. It will be found upon inquiry that, as with most things, habit has a good deal to do with the matter. The length of tools and the form given to them in setting up, will be found to vary perceptibly among engravers, no two men "fixing" them, in either particular, exactly alike.

a "Carborundum" by Acheson. See Journal of the Franklin Institute, June 1, 1893; and Wm. P. Blake, *Engineering and Mining Journal*, September 9, 1893, pp. 270-330, September 23, 1893.

ESTABLISHED 50 YEARS.

LANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

DIAMOND JEWELRY,

IN THE LATEST DESIGNS.

Diamonds Recut in Modern Styles or Repaired on Premises.

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FACTORY, NEWARK, N. J.

★ **ONE FEATURE**  ★  
OF  
**THE JEWELERS' CIRCULAR.**  
ONE OF MANY.

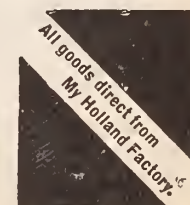
SPECIAL  
FALL  
ARTICLES.

★  SEE MANY PAGES OF THIS ISSUE.  ★



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Cutter and Importer of  
**DIAMONDS**  
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AMSTERDAM.

19 East 16th St.,  
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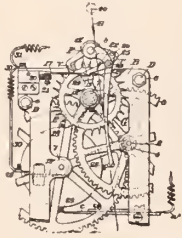


## The Latest Patents.

ISSUE OF SEPT. 11, 1894.

**525,704. ELECTRIC CLOCK.** FRED L. GREGORY, Chicago, Ill.—Filed Jan. 30, 1894. Serial No. 498,523. (No model.)

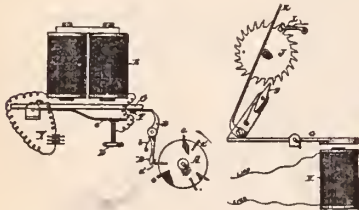
The combination with an electrical terminal and the reciprocatory member, of time-train mechanism driv-



ing the reciprocatory member and comprising a contact maker carried by said mechanism, and a contact maker actuator adapted and in position for transmitting power from the reciprocatory member back to the time-train mechanism during the contact period.

**525,717. SPRING-MOTOR FOR MUSIC-BOXES.** GUSTAV OTTO, Jersey City, N. J. Filed Apr. 12, 1894. Serial No. 507,223. (No model.)

**525,779. SYNCHRONIZING MECHANISM FOR ELECTRIC CLOCKS.** EDGAR AYRES, Sydney, New South Wales. Filed Oct. 7, 1893. Serial No. 487,406. (No model.)

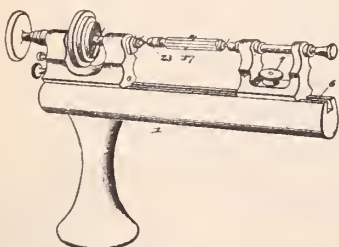


In apparatus for operating clocks synchronously, a pair of pivoted arms or levers one of which constitutes the armature of an electro-magnet, each being provided with contact points or means for closing an electric circuit, the armature lever or arm having a

lateral extension which underlies the other arm, whereby when the armature is attracted by the magnet it shall be caused to lift the other arm and break the circuit.

**525,810. WATCHMAKER'S TOOL.** ALLISON H. FLEMING, Fairmount, W. Va.—Filed April 12, 1894. Serial No. 507,287. (No model.)

*Claim.*—The combination of a cylinder, a stem slidably fitted therein and provided with a socket for the drill tool, a block slidably fitted in the cylinder and



provided with an opening through which said stem extends, a set-screw to secure the stem at the desired point in the block, a slot being formed in the cylinder through which the set-screw extends, a sleeve slidably

fitted upon the cylinder and engaged by the set-screw and a centering cap removably fitted upon the reduced front end of the cylinder.

**525,895. FOUNTAIN PEN.** EUGENE M. GORDEN, Everett, Mass.—Filed Jan. 25, 1894. Serial No. 498,009. (No model.)

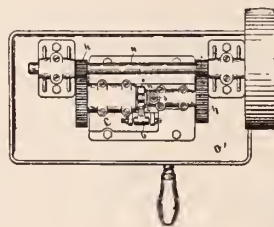


A fountain pen comprising in its construction a feeder for the pen extending from the reservoir to the pen, and a fibrous or porous strand or cord extending along the length of the feeder.

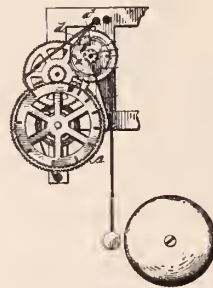
**525,961. MACHINE FOR MAKING RINGS.** FRANK MOSSBERG, Attleboro, Mass.—Filed June 19, 1893. Serial No. 478,069. (No model.)

*Claim.*—1. In a machine for rolling rings, the combination of a roll having a shaft held in bearings on one side only of the roll, two rolls having their shafts held in bearings on the opposite side of the roll only, a counter shaft to connect the outer ends of the roll shafts by means of gear wheels, and said gear wheels.

**525,978. STRIKING MECHANISM FOR TIMEPIECES.** JAMES W. DORR, Sr., Pensacola, Fla., assignor of one-half to Eben Dorr Moreno, Bayou Sara, La.—Filed Dec. 23, 1892. Serial No. 456,149. (No model.)



*Claim.*—1. In a time-keeping mechanism for striking the hours in volleys and fractions of volleys, a pin wheel constructed with three tripping pins, *a*, *a'*, *a''*,



so placed in said wheel that the space between pins *a*, and *a'*, and that between pins *a'*, and *a''*, is shorter than the space between pins *a''* and *a*.

### The Affairs of the Queen & Co. incorporated.

PHILADELPHIA, Pa., Sept. 13.—The following circular was sent out this week by the committee of creditors of Queen & Co.:

PHILADELPHIA, Sept 3, 1894.

*To the Creditors of Queen & Co., Incorporated:*

The undersigned Committee, appointed by the Creditors August 13, 1894, to examine into the affairs of Queen & Company, and decide as to the time of payments of its notes to be given in settlement of claims due by the Company, understood from the action of the Creditors that they were disposed to grant an extension of time to the Company in which to meet its liabilities, and that the Committee were ex-

pected to ascertain, from an examination into the affairs of the company, upon what terms and in what manner such extension could best be made.

The Committee have been industriously at work to get the information necessary to a proper conclusion, but find it impossible to correctly determine the value of the stock of merchandise without such an inventory and appraisal as would enable them to ascertain what such stock would probably yield when sold out by the Company in carrying on the business in the regular way.

It is proper to state that the business embraces nine departments, some of which include as many as twelve thousand different articles, and it would be out of the question to properly value all this stock without an examination of the items composing it by competent experts.

Under the assignment which was made, the assignee has been proceeding to sell from day to day for cash. This course has been approved by your Committee, and they think it should be continued until a final determination can be arrived at as to what course is to be pursued.

On the 30th ult. the Court appointed as appraisers of the estate Joseph C. Ferguson, Jr., and Charles H. Flaig, both of whom are in similar business. It will be their duty to proceed with the inventory and appraisal of the goods as rapidly as possible, and your Committee have urged upon the a signee the necessity of getting this accomplished with the utmost dispatch. Your Committee cannot make a report upon the matters with which they were charged until this is done.

When the information to be given by this inventory and appraisal is obtained, your Committee will be prepared to submit the results of their investigations to the Creditors, with recommendations as to what, in their opinion, should be done. In the meantime, they are keeping themselves in touch with the assignee and doing what they can, under the advice of counsel, to see that the assigned estate is properly taken care of and managed in the best interests of the Creditors as their rights may hereafter appear.

A. G. ELLIOT,  
W. H. RHAWN,  
SAM'L J. MAGARGE,  
HENRY H. SHEIP,  
GEO. I. BODINE,  
ALEX. C. WOOD.

### Points of Law.

CONTRACT OF EMPLOYMENT.

It is a well-settled principle that where parties have entered into a contract for services for a certain period, which has elapsed, and their connection still continues, they are deemed to have renewed the relation by tacit relocation, without entering into any new agreement. Where one has ceased to do business and a co-partnership has taken his place, there is no renewal of the contract existing between him and his employes unless by an express contract.

*Mason v. Secor.* (Supreme Court, General Term, Third Department.)

AN AGREEMENT WHICH CONSTITUTES PARTNERSHIP.

An agreement setting out that one had employed another as clerk to superintend his store as long as he chooses to retain him; that he shall have half the net profits, and is a half owner of all the goods, moneys, accounts, notes, etc., belonging to the store, constitutes them partners; and the clerk, as survivor, can recover the store's bank balance.

*Sawyer v. First National Bank of Elizabeth County.* (Supreme Court of North Carolina.)



**Imports and Exports for July, 1894, and the Preceding Seven Months.**

WASHINGTON, D. C., Sept. 12.—The summary statement of imports and exports for the month ending July 31, 1894, and the

seven months ending the same date, compared with the corresponding periods of 1893, has been issued and contains the following figures relative to the jewelry trade:

|   | JULY      |          | JUNE     | SEVEN MONTHS ENDING JULY |           |
|---|-----------|----------|----------|--------------------------|-----------|
|   | 1894.     | 1893.    | 1894.    | 1894.                    | 1893.     |
| <b>IMPORTS.</b>   |           |          |          |                          |           |
| Diamonds and precious stones, rough and uncut, including glaziers' and engravers' diamonds, not set, and jewels to be used in the manufacture of watches. | \$314 720 | \$23 393 | \$60 790 | \$644 610                | \$589 091 |
| Clocks and parts of.  | 3 483     | 11 948   | 1 913    | 17 929                   | 91 470    |
| Watches and parts of, and watch materials and movements.  | 74 439    | 130 791  | 68 280   | 521 255                  | 943 709   |
| Jewelry, and manufactures of gold and silver.   | 23 040    | 60 848   | 14 672   | 203 845                  | 450 663   |
| Precious Stones, n. e. s. and imitations of, not set.   | 1 301 593 | 561 692  | 777 366  | 4 181 706                | 8 619 367 |
| <b>EXPORTS.</b>   |           |          |          |                          |           |
| Clocks and parts of.  | 51 889    | 65 904   | 73 613   | 514 711                  | 529 157   |
| Watches and parts of.   | 20 463    | 34 373   | 25 601   | 170 658                  | 186 483   |
| Jewelry, and manufactures of gold and silver.   | 70 041    | 96 336   | 73 460   | 443 733                  | 627 488   |
| Plated ware.  | 20 578    | 32 739   | 17 770   | 124 979                  | 199 242   |
| <b>EXPORTS OF FOREIGN MERCHANDISE.</b>  |           |          |          |                          |           |
| Diamonds and other precious stones, rough and uncut, etc.   |           |          |          | 2 220                    | 355       |
| Clocks and parts of.  |           | 76       |          | 206                      | 595       |
| Watches and parts of, etc.  |           | 115      | 87       | 48 378                   | 180       |
| Jewelry, and manufactures of gold and silver.   | 6 078     | 1 256    | 2 273    | 18 210                   | 6 580     |
| Precious Stones, n. e. s. and imitations of, not set.   |           | 823      |          | 2 168                    | 823       |

The comparative summary of values of merchandise imported and exported during the seven months ending July 31, from 1889 to 1894, inclusive, shows the following anent the jewelry and kindred lines: Average of the preceding five periods, imports, clocks and watches and parts of, \$1,017,704, seven months ending July 31, 1894, \$539,184; imports, jewelry, manufactures of gold and silver and precious stones, average of the five preceding periods, \$8,220,303; seven months ending July 31, 1894, \$4,385,551; exports, clocks and watches, average of the five preceding periods, \$784,881; seven months ending July 31, 1894, \$685,369.

**Fine Corundum Crystals From the Island of Naxos.**

CHESTER, Mass., Sept. 15.—The Hampden Emery & Corundum Co. have just received a 300 ton cargo of emery from the Island of Naxos. This entire shipment is an assorted stock and there probably will not be 100 pounds of waste in the whole. The company have put 1,200 tons of Naxos emery on the market in the past year and a half, in addition to that produced from the mines in Chester. During the years that the company have conducted the corundum business in the south, they reserved the finest crystals taken from the mines.

Last week these crystals were received in Chester in one of the corundum cars, and are now in the office. Among them are single crystals that the company have refused \$500 for. The collection is composed of crystals of sapphire, ruby, Oriental topaz, emerald and amethyst.

A singular accident happened one day last week, a child falling from an upper window in one of Boston's suburbs and escaping a terrible death by landing upon the head and shoulders of a passer-by, whose name, like that of one of the Boston jewelry jobbers, was Henry Cowan. Now all the jokers among Mr. Cowan's customers are writing waggish epistles to him with their orders, one dealer wanting terms for the exclusive agency on Mr. Cowan's life-saving device, and another inquiring whether he will do an act with Forepaugh's or Barnum's circus next season.

**FLAT WARE AND HOLLOW WARE STAMPED**



IS THE GENUINE.

Manufactured by

**WM. ROGERS M'F'G. CO., HARTFORD CONN.**

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are a novelty in construction—case and movement are one and the same—centre of case and top plate being one **SOLID PIECE OF NICKEL** thus adding great strength. The Stem-wind and Pendant Hand-Set mechanism has but nine pieces. It is simple and positive—no jumping of hands.

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CHESTS

FOR

TEA SETS

AND

FLAT WARE.



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**Watchmakers' Drills.**

**T**HE drills used by watchmakers are generally made by filing the cylindrical steel wire slightly tapering and then spreading the point with a single blow from a tolerably heavy hammer. Using a light hammer and effecting the spreading by a series of gentle taps will effectually spoil the steel. There is not the slightest occasion to anneal the steel for hammering, providing it is moderately soft. For all drills up to one-eighth of one inch in diameter, the steel should not be forged, as the bulk of the metal is too small to heat to any predetermined temperature with any degree of certainty.

Pivot drills can be made from good sewing needles, which are of a convenient form to be readily converted into a drill. Firstly, the needle must be made sufficiently soft for working by heating till it assumes a deep blue color. The extreme end may be made quite soft and filed slightly tapering to a trifle less than the size of the hole to be drilled. The point is now spread out by a sharp blow of a hammer—not by a series of gentle taps which would cause the metal to crack—and filed up to shape, the point being made more blunt than would be used for drilling ordinary metal. For drilling tempered steel the cutting angles must also be much less than usual. The thickness of the drill across the flattened part should be about one-third of the diametrical measure-

ment. Finish up the end on a strip of Arkansas stone, a file being too coarse for such small work.

It is the great difficulty of getting such a very small piece of steel to an exact predetermined degree of temperature—hot enough to harden, but not so hard that it is burned—which makes the manufacture of these small tools uncertain, and this is abundantly proved by the fact that of a half a dozen of drills made from the same wire, thereby assuring uniformity of quality in the material it often happens that some are exceedingly good, and others of no use whatever, the difference being caused by the manipulation during hardening. This does not apply to drills or other steel things which are of sufficient size to show, by the color of their surface, how hot they are; but it is the tiny pieces which, by the contact with the flame, are immediately rendered white hot that are difficult to manage. By heating the drill and plunging it into the body of a tallow candle the hardening will be effected, but the steel will not be rendered so hard that it crumbles away under the pressure in use. Thus, in one operation the drill will be hardened and tempered. In place of tallow, white wax, sealing wax and such like materials are adapted to the purpose.

There is another method which finds much favor with some workmen. It is to envelop the thin point of the drill in a metal casing, and so get a bulk of metal

which can be heated to a nicety, the drill inside being, of course, raised to the same temperature as the surrounding metal; the whole is then plunged into oil or water. Still, there is the difficulty of tempering to overcome, though the danger of burning is avoided; burnt steel is of no use for tools.

The best plan is to exercise the greatest possible care not to overheat the drill, and harden and temper in one operation by plunging into tallow. The following method dispenses with the hardening process:

Select a round pivot brooch; as sold, they will be found to be tempered to the correct degree of hardness. By means of the split gauge, measure the part of the brooch which is the exact diameter required for the intended hole, and break off the steel at that point; the small piece is used; it must be broken off, if too long, and cemented with shellac into a drill stock; an ordinary drill stock will do, or a piece of brass pivot wire serves the purpose. Soft solder may be used instead of shellac, and if carefully heated the temper will not be drawn. The piece of tapering steel is now formed into a drill by grinding down the sides with a piece of Arkansas stone, and the end shaped up to a cutting angle. The thick end of the brooch forms the cutting end, and the ordinary taper of a brooch will be quite sufficient to give clearance to the drill, which may be sharpened by grinding until the whole is used.

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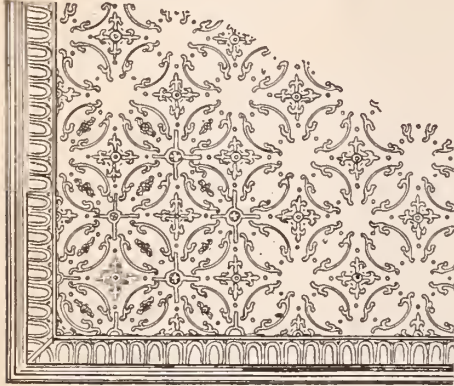
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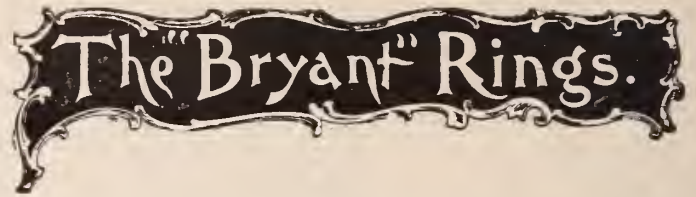
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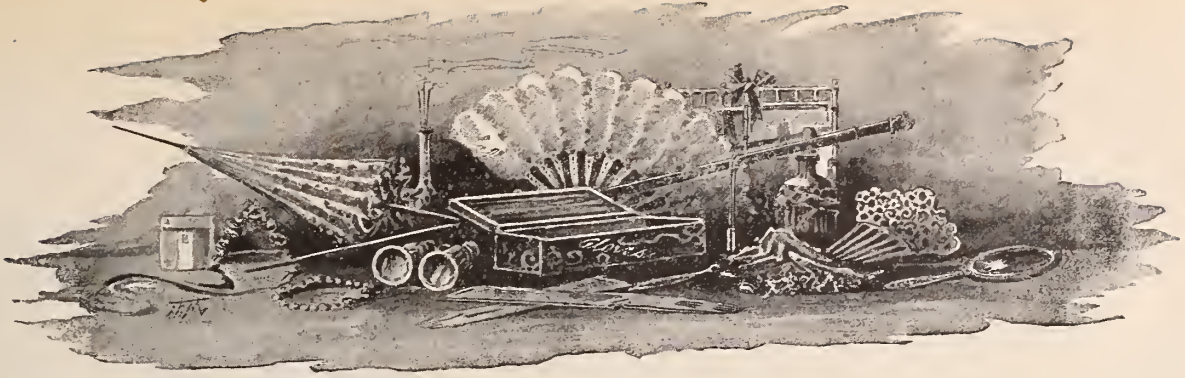
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# MERCANTILE FOUNTAIN PEN.





## FANS FOR THE FALL AND HOLIDAY SEASON.

BY ELSIE BEE.

**I**N the language of commerce fans are a staple. Harsh as this may sound to feminine ears, to which fans are an accessory of toilet, a toy, a weapon, a screen, a language, it is in fact a promotion. The fan has now as permanent a place in the markets as alpaca or cotton cloth. On it rests vast industries, and depends the livelihood of thousands of workers.

The importers of fans look with confidence to the success of their season. Only a few years ago the commerce in fans had the novelty of adventure. Far fewer fans were sold, and those, especially for the Fall trade, were relatively of a far more expensive character. The fan was an ornament of dress, now it is an essential part. The result has been to stimulate the manufacture of fans at moderate prices to meet the demands of the large body of the people.

The result has been satisfactory in establishing a staple trade, as has been said, and in raising the artistic quality of fans of lower price to the level of the fans of higher price furnished a few years ago. There are fans sold to-day for a dollar that have more artistic value than those sold a half dozen years ago for three times that amount. This is entirely the result of the larger demand for fans. The tariff has not materially affected the price of fans. As it happened the McKinley bill forgot to include manufactured fans among its enumerations. But the duty on bone, ivory, pearl, wood, made up for that deficiency. The new bill levies a duty of 40 per cent. The difference in the two methods of collecting duty is so trifling that the trade in fans has not been materially affected.

The permanent features of the fan trade thus prove most encouraging. It is conclusively demonstrated by the increased demand that every woman of social instincts must have a fan. Further that the fan as a detail of costume must correspond with other details. This fact carries the intimation that many women must have several fans. With the beauty of the modern fan go delicacy and fragility. It is a sturdy fan that can outlast a season. Women are fond of and proverbially careful of their fans. But the handling of a fan not infrequently is entrusted to a man and the thread of conversation incontinently

changes as the work of destruction goes on. The young man inevitably replaces the fan with a costlier one; hence the briskness of the fan trade.

London and Vienna compete for the supply of the polite world's fans. Japanese fans below a certain grade, and especially for the Spring and Fall trade where cheapness and utility are to be combined are a prominent factor. The cheapness of materials, the low price of labor, the marvelous facility of the Japanese workman and the fertility of the artistic instinct of the Japanese have placed the fans of that country beyond competition.

But above this grade Europe in its production of fans of gauze silk, their delicate framework and dainty decoration holds its own. Fans from the two great centers of France and Austria this early in the season disclose smaller proportions. The fans of last season ran from 12 to 15 inches. This year they vary from 10 to 12 inches. This is a positive gain.

An observation of the plays of the period account somewhat for this. Such plays as *Mme. Sans-Gêne* and *Sowing the Wind*, which belong to the later Georgian epoch, demand fans in kind, which are smaller than those of earlier eras. The architectural decoration of the periods of Louis XV. and Louis XVI. and the lighter delicate character of drawing room styles have had a decided influence on the fans that are to wave in their limits.

It is these that are responsible for the gauze, the spangles, the aerial wreaths and cupids, the delicate sticks, that have prevailed for several years. The innovation this year is marcelline for silk gauze. While not so transparent, there is a lustrous elegance about marcelline that more than compensates. The delicacy of the bone sticks is shown in their increased number. The latest novelty in fans has the outer sticks gradually and definitely widening and elaborately carved. Other sticks are treated to delicate incised work below the silk. This is frequently inlaid with gold and silver. In the colored fans, where there are such combinations as pink and silver, blue and gold, the effect is exceedingly good.

For obvious reasons white and black prevail over all other colors. The painted

decorations take the form of light sprays, delicate garlands with perhaps cupids swinging in them. The vignettes that were introduced a few years ago are perhaps not so prominent, although figure groups of great beauty and perfection of touch were seen on many of the lower priced fans. This was particularly observed on the black fans where the groups got greater relief.

Lace applications are conspicuous. Here again the tastes and abilities of the multitude prevail. A few years ago lace would have appeared on only the higher priced fans. The lace would have been real, for nothing less would have been worthy the workmanship.

The beauty of machine made laces and their extensive use are now shown in fans. This is seen in borders and edges dexterously applied on to the silk and preserving their own charm of design. The feminine mania for insertion is also seen in special fans in which three rows are sometimes introduced with painted silk between.

Spangles wax rather than wane. There are few fans that do not sparkle in their light. In the Empire and French fans of a distinct character they are used with fine effect. There is a moonlight splendor about the black silk gauze fans and silver spangles. In these the spangles are graduated, the largest being at the base. The combination of spangles with decoration is well effected. In some of the black fans the edge is marked by perhaps a single row of closely set iridescent spangles and the lighter sprays of decoration around painted flowers are also formed by spangles. Altogether spangles as they are used demonstrate anew their value.

The most expensive fans are still of ostrich feathers. These are larger than the fans of gauze and silk and superbly mounted on sticks of pearl and ivory. An extra curl is given to the feathers' edges. In the cheaper priced fans of ostrich feathers the lack of length and abundance of the filaments are counteracted by marked crispness at the edges.

There are numerous combinations in the feather fans. Chicken feathers alternate with ostrich. In some of these fans the edges of the chicken feathers are painted in light garlands. The fans of chicken feathers only are usually painted. Some



of these fans are made to retail for under a dollar, and even as low as a quarter of a dollar.

Fans for misses of chicken feathers and in colored silk and lace follow the fashions of older fans except in size.

### Ann Boleyn's Diamonds.

THE Tudors loved diamonds, as well as jewels of all kinds, says a writer in *All the Year Round*, and Henry VIII., as he vied with the 'splendor of Francis, the French king, on the Field of the Cloth of Gold, wore a pourpoint covered with diamonds and rubies, a collar of 14 rubies, the least as big as an egg, and a carbuncle the size of a goose's egg. Ann Boleyn was there and danced one night, masked with King Francis, also masked. The gallant King next morning sent his fair partner a beautiful diamond, in the shape of a tear, and worth 15,000 crowns. Henry looted that, no doubt, when he cut off poor Ann's head.

#### A MAN OF EXPERIENCE.

SHACKLETON (in the diamond business)—I had a man in my place this morning who had a wonderful eye. He could tell how much a diamond weighed by just looking at it.

WIBBERLY—He must have been my ice-man.—*Brooklyn Life*.

### The Other Side of Life.

MUGGINS—That servant girl of ours got drunk and broke nearly all our crockery last week.

BUGGINS—That so?

"Yes; so I made her promise not to do it again, but she broke her promise."

"What did you do, then?"

"I sent her to jail, and I hear she's broken that."—*Philadelphia Record*.

#### A PRACTICAL CONUNDRUM.

A well-known Detroitter stood at the corner of Woodward and Jefferson Aves. yesterday waiting for a car, and a seedy looking individual approached him.

"Excuse me," said Seedy, "but will you be kind enough to tell me what time it is?"

The gentleman consulted his watch.

"It's a quarter after 1," he replied.

The seedy one coughed.

"Do you know, sir," he said, "the difference between the time and me?"

"Give it up," replied the gentleman.

"Would you like to know, sir?"

"Yes."

"Well, sir, the time is a quarter

after 1, and I am one after a quarter."

"Thanks," responded the gentleman, handing it to him with a bow.—*Detroit Free Press*.

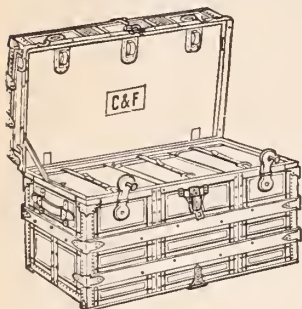


STRATEGY.

MRS. JONES.—Why are you setting the alarm for half-past two? You surely don't want to get up at that time?

JONES.—No; I'd like to go to sleep at that time. When the baby hears that, he may think it's time for him to turn in.—*Puck*.

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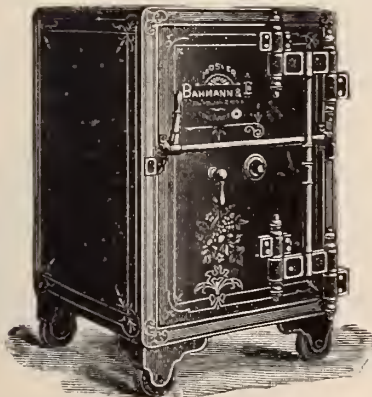
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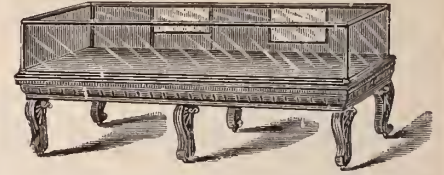
ever shown.

**Chas. Jacques**

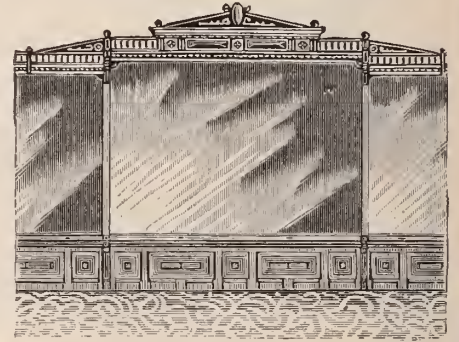
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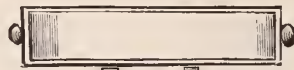
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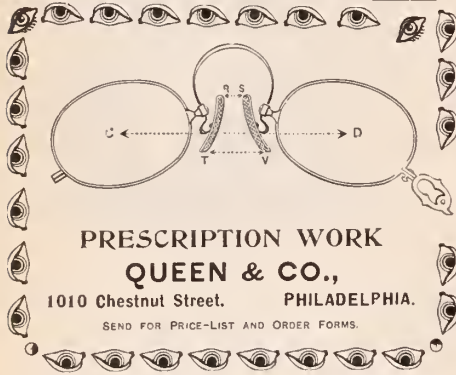
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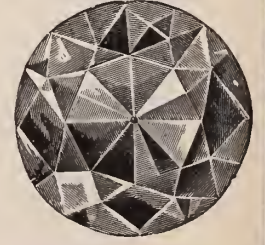
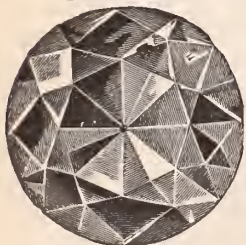
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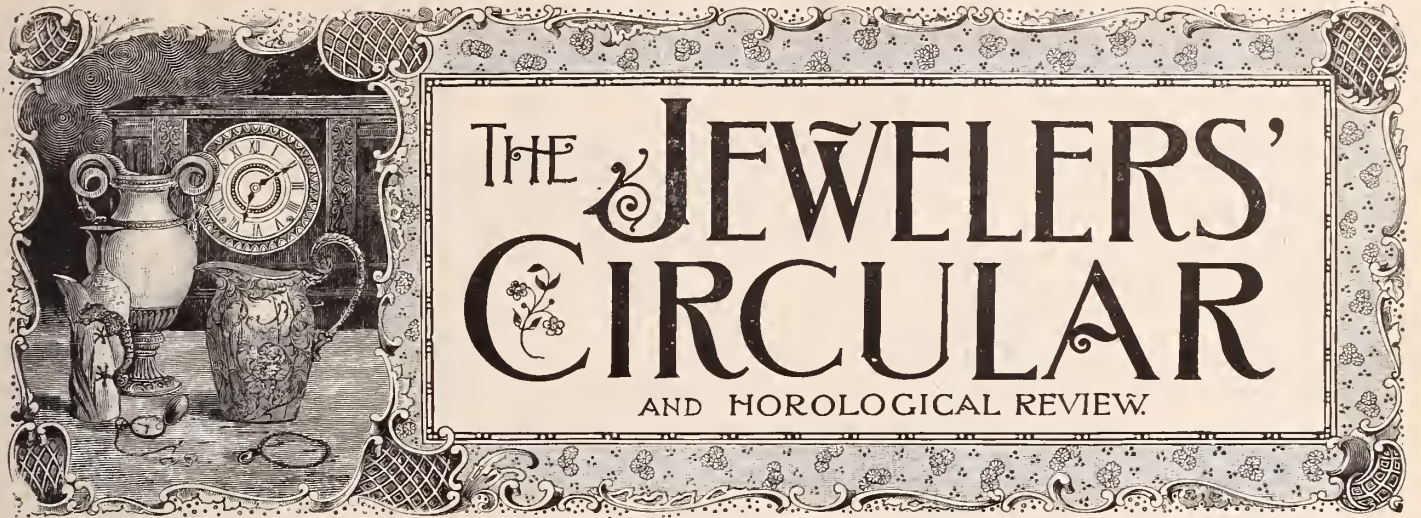


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VOL. XXIX.

NEW YORK, WEDNESDAY, SEPT. 26, 1894.

No. 9.



BOWL OF THE SILVER SERVICE FOR CRUISER CINCINNATI  
DESIGNED AND MADE BY DOMINICK & HAFF.  
FOR DESCRIPTION SEE PAGE 31.



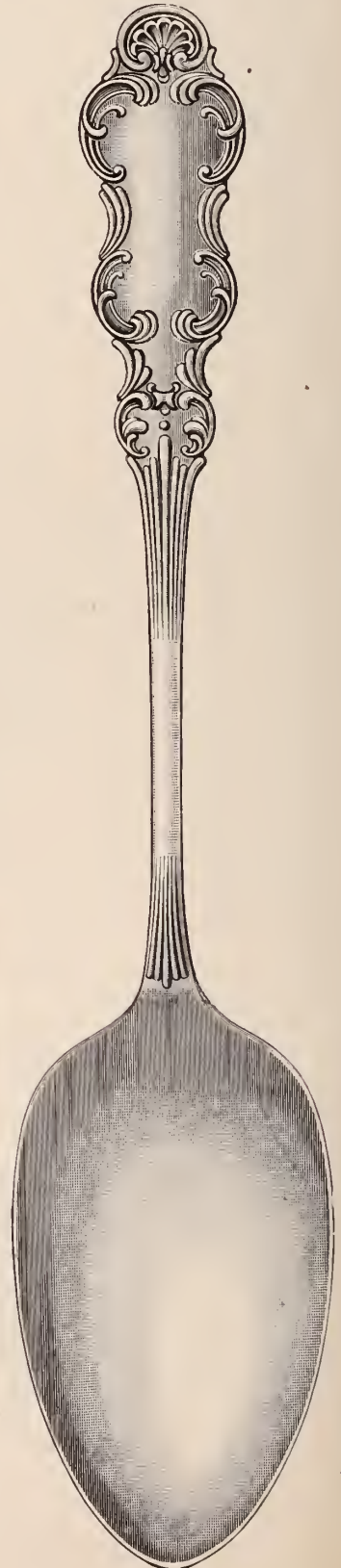
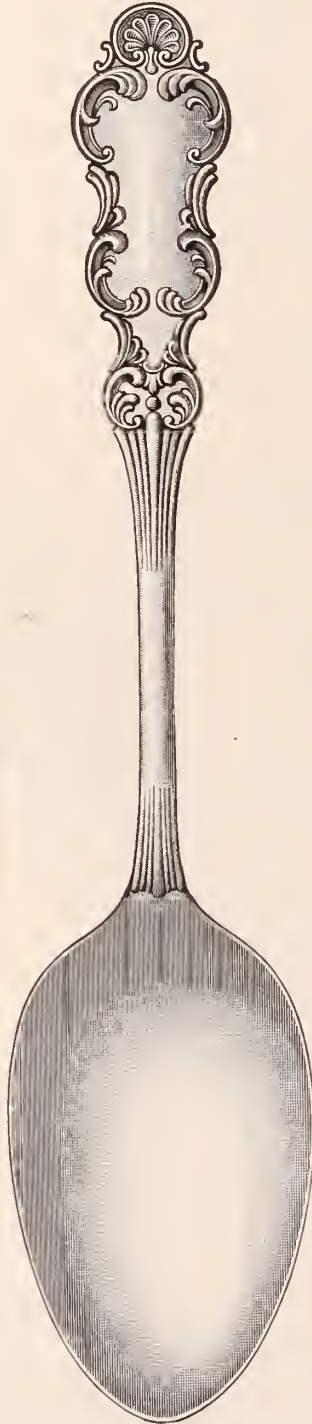


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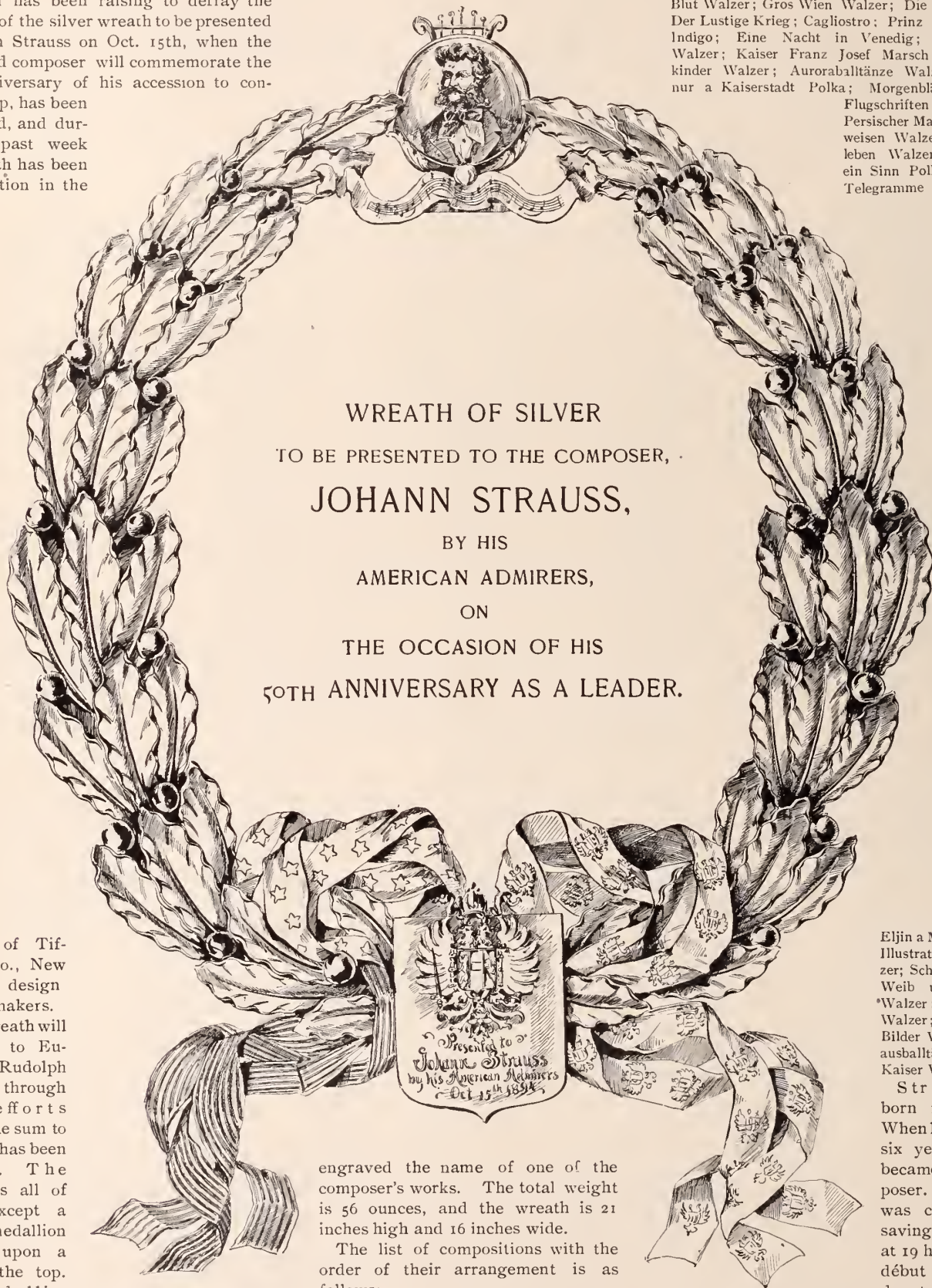


## Honor to the Waltz King

THE subscription which Rudolph Aronson has been raising to defray the expenses of the silver wreath to be presented to Johann Strauss on Oct. 15th, when the celebrated composer will commemorate the 50th anniversary of his accession to conductorship, has been completed, and during the past week the wreath has been on exhibition in the

American Admirers." The wreath itself is composed of 50 leaves, and on each one is

ischer Marsch (Wald Walzer); Geschichten aus den Wiener; Königslieder Walzer; Manhattan Walzer; Freuet euch de Lebens Walzer; Tausend und eine Nacht Walzer; Bei uns zu Haus Walzer; Wiener Blut Walzer; Gros Wien Walzer; Die Fledermaus; Der Lustige Krieg; Cagliostro; Prinz Methusalem; Indigo; Eine Nacht in Venedig; Sinngedichte Walzer; Kaiser Franz Josef Marsch; Heimathskinder Walzer; Aurorabaltänze Walzer, Es gibt nur a Kaiserstadt Polka; Morgenblätter Walzer; Flugschriften Walzer; Persischer Marsch; Bürgerweisen Walzer; Künstlerleben Walzer; Ein Herz ein Sinn Polka Mazurka; Telegramme Walzer



WREATH OF SILVER  
TO BE PRESENTED TO THE COMPOSER,  
**JOHANN STRAUSS,**  
BY HIS  
AMERICAN ADMIRERS,  
ON  
THE OCCASION OF HIS  
50TH ANNIVERSARY AS A LEADER.

window of Tiffany & Co., New York, its designers and makers.

The wreath will be taken to Europe by Rudolph Aronson, through whose efforts chiefly the sum to secure it has been raised. The wreath is all of silver except a gold medallion resting upon a lyre at the top. The medallion

has a portrait of Strauss. The silver ribbons on the side of the wreath at the bottom bear the eagles of Austria, and those on the other side Stars and Stripes. Where they unite is a shield, with the inscription. "Johann Strauss, from his

engraved the name of one of the composer's works. The total weight is 56 ounces, and the wreath is 21 inches high and 16 inches wide.

The list of compositions with the order of their arrangement is as follows:

Ritter Pásmán; Der Zigeuner Baron; Das Spitzentuch der Königin; Carneval in Rom; Blindkuh; Simplicius; Princess Ninetta; Studentenlust Walzer; Aus den Bergen Walzer; Bürgersinn Walzer; Pizzicato Polka; Rosballtänze Walzer; Wiener Bonbons Walzer; Aus der Heimath Polka Mazurka; Feen Märchen Walzer; Die Publicisten Walzer; Egypt-

Eljin a Magyar Polka Illustrationen Walzer; Schnell; Wein, Weib und Gesang Walzer; Neu Wein Walzer; Carnivals-Bilder Walzer; Rathausballtänze Walzer; Kaiser Walzer. Strauss was born in 1825. When he was only six years old he became a composer. At 18 he was clerk in a savings bank and at 19 he made his début as a conductor in a concert hall. From that time on he devoted himself entirely to music and for more than a quarter of a century his principal compositions were dance music. His opus 314, "On the Beautiful Blue Danube," is now a national Austrian popular piece



*Point*

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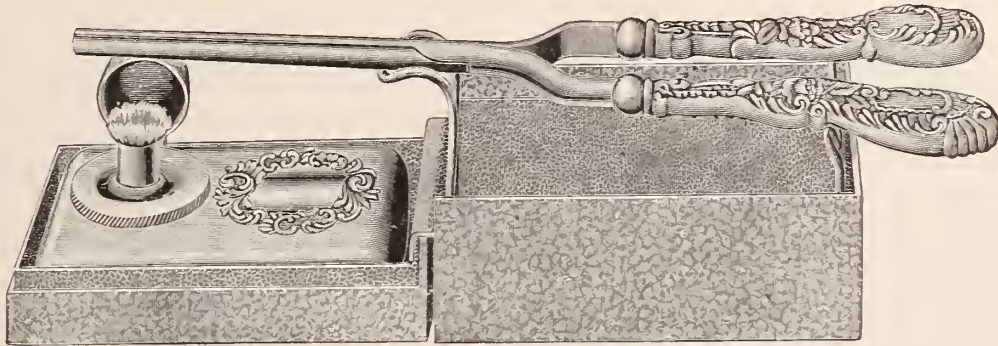
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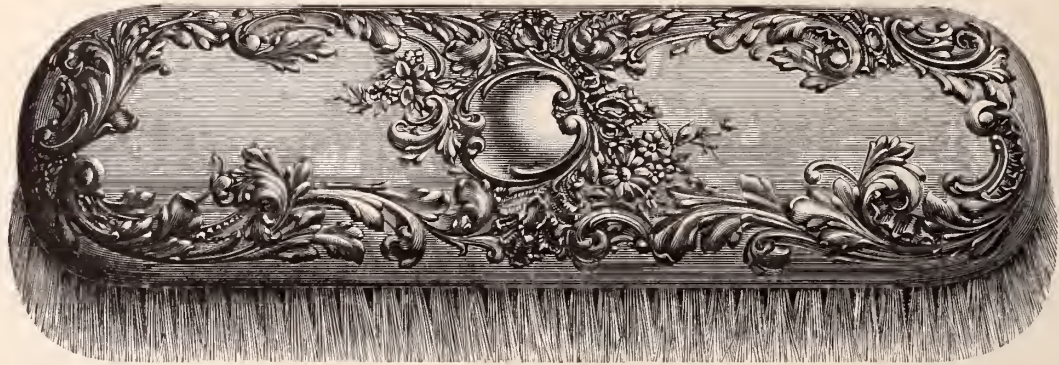
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## CURRENT STYLES IN SOLID SILVERWARE.

BY ELSIE BEE.

A REVIEW of the silver lines this Fall seems to indicate that the silver surplus is in the way of being absorbed by domestic enterprise. The temptation for individuals to invest in the precious metal was never more alluringly set forth. A mere catalogue of the articles in silver is in itself a record of the ingenuity of man in devising luxuries that soon come to be regarded as necessities. In most instances the susceptibilities of every woman, are their objective point. Her eye for glitter, her love for the beautiful, and her taste for the sumptuous make the chief stimulus for the ancient and honorable art of the silversmith. As a factor in trade, as a promoter of commerce, her influence has never been fairly estimated.

Conspicuously there is an improvement in taste in staple manufactured articles, such as are in use for the table. Conversation with a manufacturer leads to the conclusion that this is one of the happy results of the necessity for self-preservation. During the past year the jewelry departments that have been added to the retail dry goods shops throughout the country have led to a large production of cheaply made articles ostensibly in silver. From one point of view this has not been an unmixed evil. The showiness of these articles has assisted to cultivate a taste for silver, while eventually, however, in the improvement of the public taste, it will fail to satisfy.

The better dealers have been forced to provide silver which cannot be easily imitated in the cheaper wares. A glance at the silver counters of these heterogeneous marts show that two styles prevail. There are coarse repoussé work, and cheap pierced work. Plain burnished silver cannot be reproduced in the debased metal; fine beadings and delicately wrought raised edges are timid and ineffective amid a riot of coarser ornament.

Accordingly we find this Fall that these distinguish the better class of works in silver. The extent of the polished surface and the ornament preserves those proportions that best effect the most valuable contrast for both. There is also a marked disposition to imitate old styles, notably old English styles. Possibly, if the votes of all women could be taken, it would be found that the style known as Queen Anne, for tea services at least, would be in the largest

majority. Queen Victoria, it is said, is never without her Queen Anne teapot. There is a cosy comfortable unpretentious air about the shape and simplicity in the ornamentation of the style named after Queen Anne, who "sometimes counsel took and sometimes tea" that appeals to the sentiment.

There is a notable revival, however, this year, of Charles II. styles, and it must be confessed that the Merry Monarch had good taste. Its distinction is its slender lines and beaded edge enclosing a polished surface with raised veinings or shell-like ornaments as the shape or purpose of the article suggests. The chasteness of the lines is almost Greek. A dinner service was seen in which the shapes of the salvers and dishes great and small were a pointed oval marked by a beaded edge above a band of the burnished metal which for the depth of an inch or two made a side band broken by ridges. Few things more artistic and suitable have been seen, and much more preferable to moderate tastes than a sumptuous set in repoussé work, the motive roses, and elaborately chased, for a price of high altitude.

There is a tendency to angularity in silverware. Outlines square, pentagon, hexagon octagon are introduced wherever possible. A treatment of the polished surface in a special set must be alluded to. This had all the upright pieces cut into a number of planes. Thus the coffee-pot and its attendant pieces. The effect, though chaste, was brilliant, being included between bands above and below of ornament. There were several suggestions of this work in imitations of old English pieces, apparently the outcome of Greek influences, or more directly owing to the Empire styles, as being more modified in England by Adams and the men of his class in interior decoration—an influence that came to permeate all the domestic arts.

The periods of the French and Italian Renaissance are also represented, but these styles are not to be counted among things specially new.

In Empire spoons and forks, Charles II., Renaissance and fine floral designs are prominent styles. The beaded edge is exceedingly attractive, combined with raised shell work. A feature of this branch of silverware is the manner in which the ornament is carried into the bowl of the

spoons, on to the prongs of the forks, and the enrichment of the backs. In an Italian Renaissance design the principal motive is a mask. The manner in which this is introduced on the reverse of the bowl of the spoon in low relief is attractive. Some of the fancy pieces are in silver gilt combined with enamel. The coloring is in faint lettuce green, waxing and waning in tint and in beautiful harmony. There are other floral designs, in spoons and forks that are notable. One a chrysanthemum design with effloriations spreading on to the bowl's reverse is very effective. In all these, however, and in all the other designs conspicuous for their artistic worth, the ornament is made to accent the plain polished surface. It is impossible to enumerate the different designs to which this general statement applies.

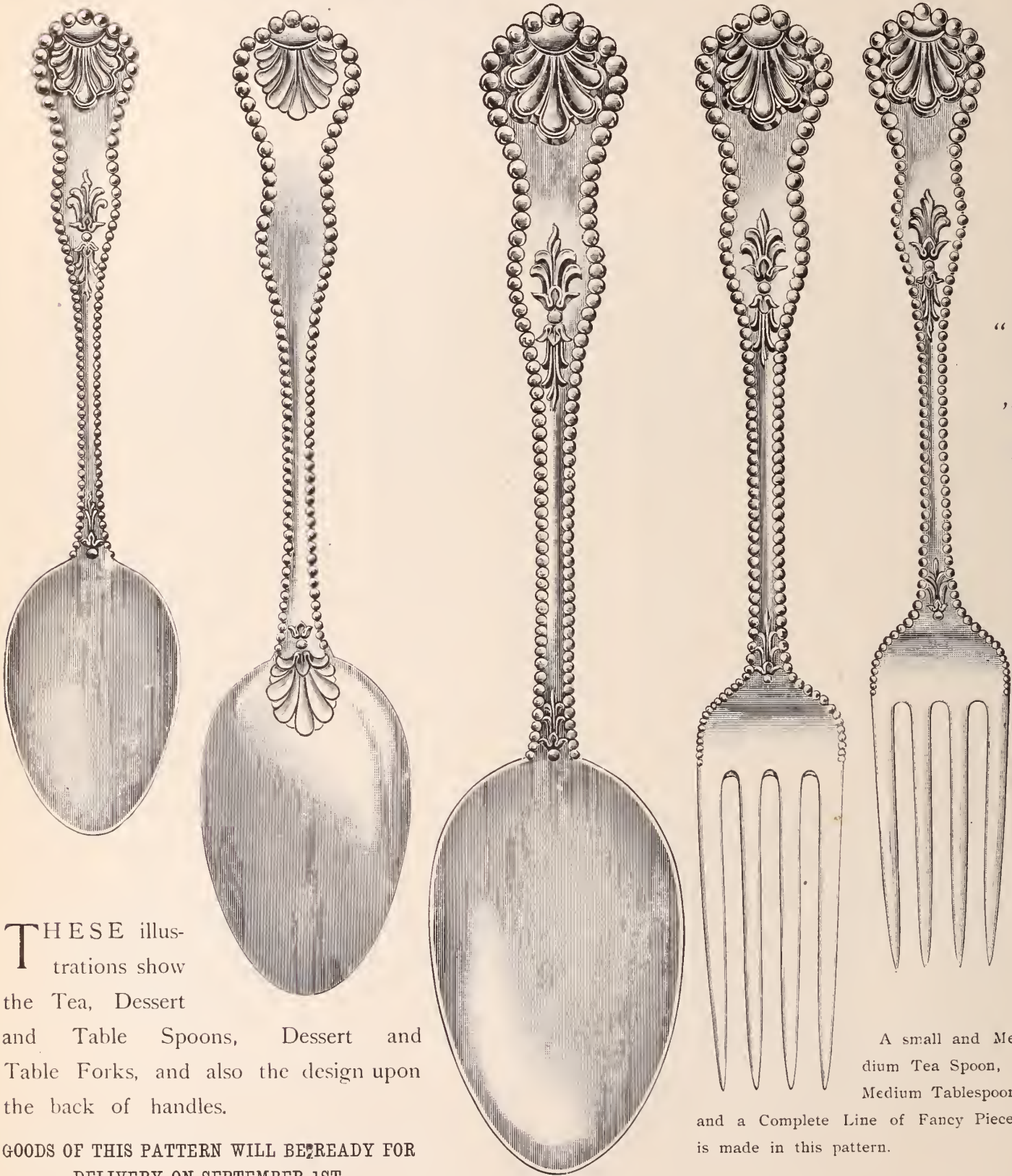
In special articles such as vases and pitchers the same remarks hold good. In pitchers the tendency to angularity is marked, as it is in vases. There is a notable increase in the latter. Solitaire vases are observed in all sizes. When round they break into angles expanding toward the tops. The angles are frequently beaded, and the upper waving edge is enriched. The pitchers that are copied from old forms are noticeable. In most instances it is the shape that gives them their interest. But occasionally a band of graceful ornament breaks their girth.

Coffee pots are slender and upright. Some Moorish and Turkish forms prevail. England has never taken the lead in coffee pots, being a tea drinking land; accordingly Oriental styles prevail. More than teapots, these are *articles de luxe*. Combined as they are with frail coffee cups set in precious metal racks, and sumptuously upholstered, they are among the finest things the silversmith has to offer.

The possession of a silver salver is regarded by many women something as a patent of nobility. The more accessible these become the more constant will be their sale. A desirable waiter, however, is by no means one that is showy. In England the modest patterns of old Sheffield plate worn in places to the copper will bring more money than a showy new design. The wide area should be free from much ornamentation, the edges elaborate if so desired. Italian designs with lattice work are seen in



# "CHARLES II."



*"It is true  
 wine ne  
 'Tis true th  
 pattern ne*

THESE illustrations show the Tea, Dessert and Table Spoons, Dessert and Table Forks, and also the design upon the back of handles.

GOODS OF THIS PATTERN WILL BE READY FOR DELIVERY ON SEPTEMBER 1ST.

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*ue that good  
eds no bush,”  
at a good  
eds no praise.*



PIERCED.

PIERCED.

THESE illustrations show the Tea, Dessert and Table Spoons, Dessert and Table Forks, and also the design upon the backs of handles.

A full line of fancy pieces is made in this pattern. It is also made both solid and pierced.

GOODS OF THIS PATTERN WILL BE READY FOR DELIVERY ON SEPTEMBER 1ST.

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some of the new pieces. A magnificent salver had a rail of pierced work in parallel lines. Beaded edges and cord work are very desirable. The smaller pieces raised on ornamental supports please more than without.

The combination of glass and silver enlists the finest art of the jeweler. This is especially marked in ewers and loving cups. Antique forms prevail. Cameo glass shows in these a tendency to rival cut glass. In such pieces the designs can be made special and varied.

### Elephant Tusk Tankard.

A UNIQUE and costly ivory tankard was recently furnished by Spaulding & Co., Chicago, for Edward McNeill, of Marshalltown, Ia. It was made from a part of the largest elephant tusk ever seen in this country. The most interesting feature in the massive piece is in the top or cover, which is made from a cross section of the tusk, in which is embedded a steel bullet which has been carried there perhaps half a century. In cutting up the huge ivory the workmen noticed a peculiar spot near the smaller end and it was decided to divide it at that point.

As the saw cut toward the center it struck a solid substance, which was finally bisected after much difficulty, and the foreign substance proved to be a rifle bullet which must have been fired at the elephant when the interior of the tusk was soft and the animal quite young. The ivory for several inches in all directions showed much evidence of having been diseased and afterward healed over and the metal had become a part of the tusk. The ivory was taken from a lot gathered with great care in the interior of East India, and was originally intended for exhibition at the World's Fair.

This piece was bought in London by Mr. McNeill, who conceived the idea of having the piece made into its present shape and kept for its value as a relic and a curiosity. The workmanship on the tankard is of the best. The design is decidedly East Indian. The handle is formed by two silver snakes entwined, and the decorations are lotus leaves and flowers.

### Plate Duplicates of Silver Services.

FOR Newport and other country homes of the very wealthy duplicate services of the best plate of their city households are kept. They are handsome enough to excite envy, but are regarded as but a semi-formal makeshift by those whose real silver is never taken out of the city of New York, unless they absolutely go abroad to live. This is not a commonly known fact that at Newport and other aristocratic Summer resorts an ounce of the family "silver" never goes upon a banquet table, and that the imposing pieces which adorn the same, together with the countless forks and spoons, are nothing more than the family Summer "plate."

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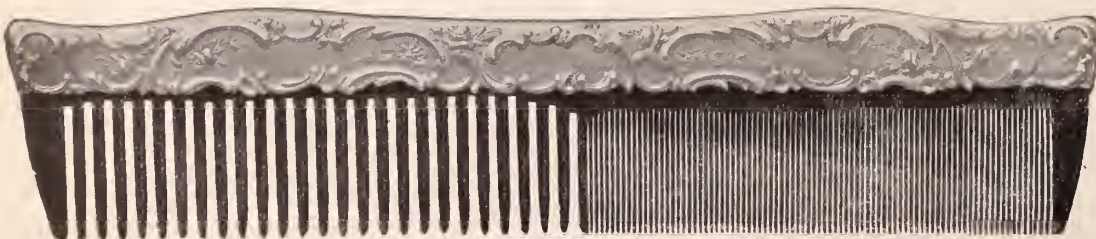
TRADE MARK.



PICKWICK BOOKMARK.



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BEATRICE COMB. No. 660.



THE ORIGIN AND EVOLUTION OF THE SPOON.

A CURIOUS and rare work, which is not readily accessible to every reader of THE CIRCULAR, recently came under the writer's notice and he is indebted to it in great measure, for the following statements. This work, entitled "The Spoon," was the first of a series of papers designed "to elucidate the origin, history and value of

between man and other inhabitants of the earth resides in the fact that he fabricates for himself artificial tools, while they possess in their bodily organs natural ones; in other words he is intended to be an inventor and maker of machines. Here we see the arts in their design and origin are of God; being based on the deficiencies of our natural organs and on our capacities for devising substitutes. Without arts, man could not, as an animal, exist.

Man has no natural appendage for carrying fluids to the lips. The half closed hand is at least a leaky and a poor substitute for a ladle or spoon. With hot liquids it is wholly inapplicable. There are two views in which the origin of the spoon may be considered: First, as a convenient device for taking a mouthful of hot fluids; second, its like employment for cold ones. Though now often used with food at natural temperatures, the spoon proper was not invented till victuals were boiled. These elementary reasons for the invention of the spoon are apparently lost sight of in some of the productions of the present day to judge by their shape and design. It is a genuine descendant of the caldron, but it comes more directly from the ladle. Another member of the family may be mentioned, the basin or bowl, for the spoon is to the latter what the ladle is to the kettle or pot. The spoon is known in some countries as the bowl-spoon, and the ladle as the pot-spoon—*cuiller à pot*.

When was the first potage made? We cannot tell. All similar questions bring antiquarians and historians to a stand. If the first chapters of Genesis are to be taken literally, spoons may be dated from the epoch of Man. Close observers know that the primitive contrivances of men were counterparts of Nature's. Pitchers, pipkins, ladles, buckets, plates, etc., are derived from the vegetable world—from husks of cocoa-nuts, joints of bamboo, from the calabash and other varieties of the gourd. Marine shells are distinguished by natur-

The first spoons were natural ones, a large class of prototypes being shells of the limpet (a univalve), those of the cockle, mussel, clam and similar bivalvular inhabitants of the waters. They are so obviously adapted to convey small quantities of liquids to the mouth, that people in all ages used them. See Plate I.



PLATE I. PRIMITIVE SPOONS.

several primitive devices, which, from their apparent insignificance, have been overlooked by writers on the useful arts; but which have not been without their influence in the progress of civilization." The book shows the development of the spoon, but as it was published in 1845, a half century of progress in the art of spoon making is, of course, omitted. But as no work of a similar nature has succeeded "The Spoon," and as the past half century's progress has been mainly in extent of production, perfection and evenness of workmanship and multifarious variation of older themes as far as design is concerned, the unique work of Habbakuk O. Westman may be considered a thorough account of the development of the spoon.

The origin of spoons, like that of every primeval device may be traced to man's organization. Though lord of this planet, he is destitute of many physical endowments conferred on inferior beings; but, in the superiority of his reasoning powers, he finds a thousand substitutes for every deprivation. A marked line of separation

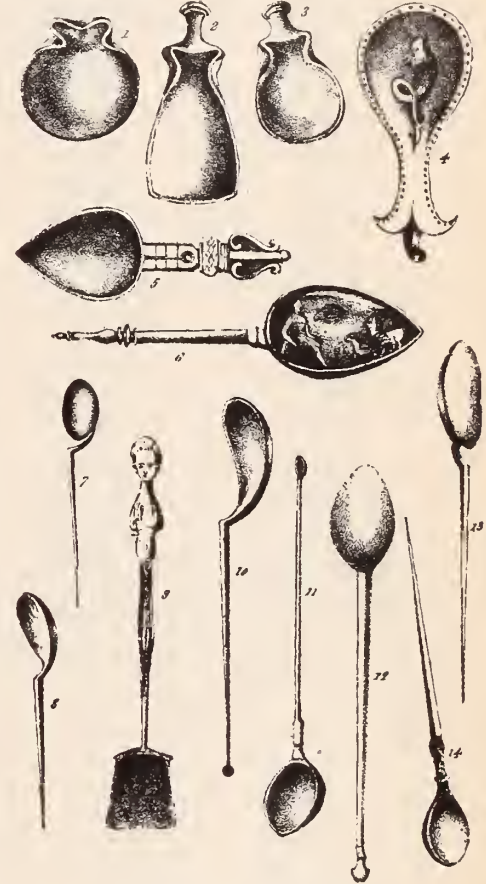
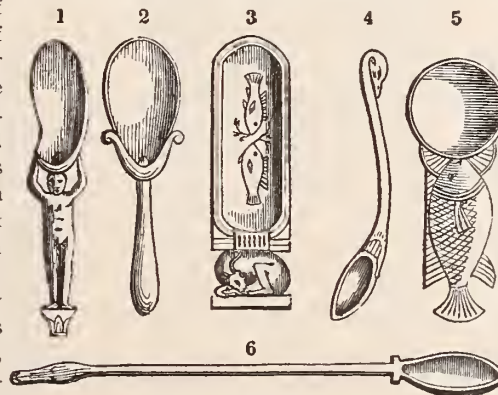


PLATE II. ROMAN SPOONS.

will be noted that some of the shells are perfect spoons, including the handles. When a shell was required for scooping up heated fluids, an artificial handle was necessary. Man, under the same circumstances, always adopts similar devices; hence it is to be inferred that the original mode of putting handles to limpet, cockle and clam shells was identical with that practiced by African negroes, American Indians, Arabs, Malays, viz.: by forcing the split end of a short stick over the edge, as represented in the engraving.

Another class of natural spoons was derived from the horns of goats, sheep, the bison, buffalo, ox, etc. Horn was the first animal substance employed in the fabrication of implements, and spoons were among the first things made of it. Figs. 4 and 5. Plate I, are American Indian spoons. The antiquity of proverbs goes back to the infancy of our race. One of the oldest extant, "To make a spoon or spoil a horn," was an ancient mode of expressing a determination to accomplish an object at what-



ANCIENT EGYPTIAN SPOONS.

alists from their resemblance to artificial devices.



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TEA SPOON.  
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TEA SPOON.  
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ever risk. Ivory and wood were also the substances of primitive spoons. Wood is the basis of the arts, savage or refined. Figs. 6 and 7, Plate I, are African wooden spoons; Figs. 8 and 9 are from the Fejee Islands; Fig. 10 from the South Sea islands;



PLATE III. SPOONS OF MIDDLE AGES.

Fig. 12, a singular specimen of American Indian spoons. These few specimens of spoons made by modern barbarians serve as samples of those made by uncivilized man in the first ages; for in the mechanical devices, in tools, modes of operating, taste for, and style of ornament, the untutored child of nature is ever the same.

It may be doubted whether the aboriginals of America had the spoon previous to the arrival of white people; most of them certainly had. Here, as in other parts of the earth, wherever the cauldron was known spoons were in use. The Peruvians had them of silver and gold, so had the Mexicans.

Probably succeeding the primitive spoons formed of shells, horn and wood, were those made of pewter, brass, iron, silver and other metals, of which some were undoubtedly made in ages anterior to those of history; but all would be sheer conjecture. Spoons made and used by the old inhabitants of Egypt are in existence. In the collection in the British Museum here illustrated no two bowls are alike, while the handles are as different as they well could be. It will be noted that the shank of Fig. 4, a bronze spoon, is a copy of the first spoon handles when cockle shells and mussel shells only were in use. No gold or silver spoons have been to our knowledge disinterred, though it is certain the wealthy classes had such, and as the richest taste and greatest care were lavished on them, it is to be regretted that none have been discovered. The first spoons mentioned in history were golden ones made by Egyptian artists, viz.: those furnished for the Tabernacle (Exod. xxv., 29.)

Few silver and other spoons found in Herculaneum and Pompeii have been described in print. However, the handsomest avenue discovered in Pompeii is known as "the street of silversmiths." Of ancient Roman spoons many specimens are extant, a few being illustrated here. In Plate II.,

Figs. 1, 2, 3, are Roman *patera*, or rather scoops. Fig. 4 is fashioned after a peculiar shell, and has a row of minute dots or openings as a border. Fig. 6 shows a very elaborate silver spoon, the bowl pointed like a French one, and the turned handle not unlike such as formerly prevailed in Europe. The notch or bend near the bowl is a common feature in Roman spoons, supposed to have been designed to rest the implement against the edge of the dish. The ornaments in the bowl are mythological. Figs. 7 and 8 show spoons four inches long. Fig. 9, a utensil more like a shovel than a spoon, probably was used to put incense on the altar. Figs. 10, 11, 12, illustrate ordinary household spoons.

Coming down to the Middle Ages we find the spoons were of highly elaborate decoration. The coronation spoon here makes its appearance, being entirely of gold, the bowl showing an elegant arabesque pattern engraved on its inner surface. The Apostle spoons, which were intimately allied with the social and religious customs of former times, also appeared in the Middle Ages. For ages the very first gifts which boys and girls received consisted of one or more spoons, these being the established presents of sponsors at christenings. These spoons were called Apostle spoons because the handle of each was carved into the figure of an Apostle with his appropriate symbol. This practice was in imitation of the heathen who introduced figures of their gods upon almost every utensil, spoons as well as the rest.

In Plate III, Figs. 1 and 2, are French spoons of the 16th century. The style of Fig. 2, (a shell and a wreath handle) is seen even to the present day. Fig. 1 is of silver gilt and designed for the pocket. It consists of three distinct pieces, which, joined

as in Fig. 4. The bowl is  $2\frac{3}{4}$  inches long and  $1\frac{1}{4}$  wide, and of moderate depth; the length of bowl and handle when united is  $6\frac{1}{2}$  inches; folded, the whole is compressed in less room than an ordinary snuff box. Fig. 5 is the back of the bowl showing five ob-



PLATE IV.

SPOONS OF MIDDLE AGES AND MODERN SPOONS.

long loops through which the prongs were pushed when the owner wished to transfer liquid food to his lips.

Of metallic spoons, those made of tin or its alloys were perhaps the first. From the facility of working tin, the low temperature at which it fuses, its ductility, brilliancy and unquestionable employment in remote ages, we may safely infer that articles were made of it long before the refractory ores were reduced. Tin was among the spoils taken from the Midianites. Articles formed by them were to be melted down and recast; hence the antiquity of the pewterer's art. Figs. 1 and 2, Plate IV, represent perhaps the oldest fashioned pewter spoon extant. It was cast from a brass mold, and dates from the time of Elizabeth, whose head and crown are figured on the handle. Such spoons were all but finished when cast, so that a peddler or tinker possessing a mold, could renew the spoons of a family in a trice. Pewter spoons of this style were more or less common in the Middle Ages.

In the 17th and 18th centuries a less profusion of ornament prevailed, being confined chiefly to the front of the handle. A hundred years ago a row of beads round the edge, as in Fig. 3, and a single or double row of engraved work (Fig. 2, Plate V), were common. An open work at the top for the initials in the form of an armorial shield or other device was also left, in imitation of silver spoons of that day. Figs. 4 and 5 are comparatively modern pewter or Britannia metal spoons. The handle of Fig. 4 resembles old patterns, that of Fig. 5 of somewhat over 50 years ago. Fig. 6 is an old English brass spoon, with a round handle resembling those worn in their caps by janizaries.

In plate V, the spoons represented are of silver. Figs. 1, 2, are English and Fig. 3, French. These spoons bring us down to the middle of the present century. The

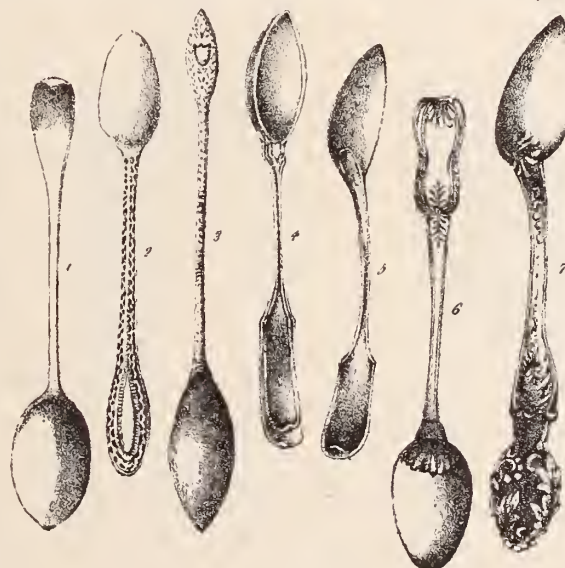


PLATE V. MODERN SPOONS.

together, form a spoon as in the figure. "Folding spoons" as they were called, were plentiful in the 16th and 17th centuries. Fig. 3 is another pocket or folding spoon, of silver. Its handle forms a fork



style of ornament on Figs. 2 and 3 continued in vogue to the present century. Armorial shields as in Fig. 3, and other emblems were anciently engraved on spoons. The Greeks and Romans had their initials cut on them. In the Middle Ages quaint devices, and with the churchmen an Agnus Dei, or similar emblems, were adopted. The shape of Fig. 4 is quite modern; the fiddle head, moulding of the handle, reversed bend of its tip, are still used, but the figure is copied from an en-

graving a century and a half old. Fig. 5, the ordinary spoon of 50 years ago, is almost identical with Fig. 4. Fig. 6 embodies the old King's pattern, though it is hardly more than 50 years old. Fig. 7 is a French pattern of a half century ago. Thus we come down to a period in spoon evolution which is contemporaneous with the life of many silversmiths of to-day.

J. Slater has opened a jewelry store in the Derx block, Dalton, N. Y.

**The Table Silver of a Millionaire's Home.**

NOWADAYS the households of millionaires of New York will number among their table silverware often as many as three thousand pieces. In families like the Vanderbilts and Astors, where the supplies have constantly been enriched to meet extended social demands and embrace novelty, the treasures naturally are most elaborate. But a good idea of the quantity of silver considered simply essential for a fashionable establishment may be gathered from the first supplies upon which a bride among the Four Hundred first sets up her establishment.

The small silver spoons, forks and such are usually the gift of one side of the house and the tea service from another, but as soon as the young woman begins dinner giving she will have to supplement her wedding presents largely, the customary three dozen small articles forming no more than a fair basis to start from.

Twelve dozen dinner forks is the usual supply, six dozen dessert forks, three dozen oyster forks, three dozen ice cream forks, three dozen individual fish knives and forks, three dozen salad forks, three dozen fruit knives and forks, one dozen of the individual butter knives, which now find their place at all fashionable luncheon tables on the new massive silver plates for bread and butter, which come just six inches in circumference, and two dozen sardine forks.

Then there are six dozen teaspoons, six dozen coffee spoons, three dozen tablespoons, one dozen long handled vegetable spoons, four soup ladles, three dozen dessert spoons, one dozen salt spoons, half a dozen sauce ladles, two dozen sorbet spoons, one dozen mustard spoons, four berry scoops, two dozen individual asparagus tongs, half dozen gravy spoons, half dozen salt cellars, one dozen orange spoons, together with a few dozen varied shapes and sizes of spoons and forks for the serving of puddings, jellies, olives, pickles, and preserves. These are considered the essentials.

Above and beyond these come the endless variety of dishes, tureens, tankards, compotiers, solid and richly chased receptacles for every meat and sweetmeat which may form part of an elaborate menu, and which are set forth in a gorgeousness and abundance in the homes of fashionable New York, almost unequaled in any other city of the world.

The dies, with the family crest, or monogram, which are designed and copyrighted for such silver, cost the owner, according to the variety of pieces, anything from \$3,000 to \$10,000. The Bradley Martin dies alone cost \$11,000. Those of W. K. Vanderbilt cost over \$10,000, and those of J. W. Mackay over \$9,000.

Charles E. Gray, jeweler, West Gardner, Mass., has made an assignment to Charles D. Burrage, his attorney.

Princeton.

Louis XV.



Trade W & H Mark.

MANUFACTURERS

STERLING SILVER, FLAT AND HOLLOW WARE.

WOOD & HUGHES,

16 John Street, New York.

HASKELL & MUEGGE,

San Francisco, Cal



## WHAT HAS BEEN ACHIEVED IN THE MATTER OF UNIFORM SILVER STAMPING LEGISLATION.

THE agitation to bring about a uniform standard of sterling and coin silverware which will be regulated by the laws of the different States was inaugurated by the Gorham Mfg. Co., Providence, R. I. In the General Assembly of Rhode Island, March 6th of this year, an act was introduced to regulate the sale of silver, which was referred to the Senate Committee on Judiciary. Later in the day this bill was brought up in a committee meeting for consideration, but was returned for amendment as there was no penalty attached. This bill was introduced at the suggestion of the Gorham Mfg. Co., and provided that all goods marked "Sterling" or "sterling silver," should contain not less than 92.5 per cent. of pure silver; and all goods marked "coin" or "coin silver," should contain not less than 90.1 per cent. of silver; and that the offering for sale of any goods not up to these standards should be a misdemeanor.

This bill in an amended form, that is with a clause added which provides that "any person convicted of a violation of the provisions of the act shall be imprisoned not to exceed six months and fined not to exceed \$500" was passed by the Rhode Island Senate on March 14. The bill was also passed by the House of Representatives of the State; it was as follows:

### AN ACT TO REGULATE THE SALE OF GOODS MARKED "STERLING," OR "STERLING SILVER," OR "COIN," OR "COIN SILVER."

*It is enacted by the General Assembly as follows:*

SECTION 1. Any person who makes or sells, or offers to sell or dispose of, or has in his possession with intent to sell or dispose of, any article or merchandise marked, stamped or branded with the words "Sterling," or "Sterling Silver;" or encased or inclosed in any box, package, cover or wrapper, or other thing in, by or which the said article is packed, inclosed or otherwise prepared for sale or disposition, having thereupon any engraving or printed label, stamp, imprint, mark or trade mark, indicating or denoting by such marking, stamping, branding, engraving or printing, that such article is sterling or sterling silver, unless nine hundred and twenty-five-one-thousandths of the component parts of the metal of which the said article is manufactured, is pure silver, shall be imprisoned not more than six months, or fined not more than five hundred dollars for each offense.

SEC. 2. Any person who makes, or sells, or offers to sell or dispose of, or has in his possession with intent to sell or dispose of, any article of merchandise marked, stamped or branded with the words "Coin," or "Coin Silver;" or encased or enclosed in any box, package, cover or wrapper, or other thing in, by or which the said article is packed, inclosed or otherwise prepared for sale, or disposition, having thereupon any engraving, or printed label, stamped imprint, mark or trade mark, indicating or denoting by such marking, stamping, branding, engraving or printing that such article is coin or coin silver, unless nine hundred one-thousandths part of the component parts of the metal of which the said article is manufactured is pure silver, shall be imprisoned not more than six months or fined not more than five hundred dollars for each offense.

SEC. 3. This act shall take effect upon its passage.

After its passage by the House of Representatives, but before notice of such action had been communicated to the Senate, Representative Henry G. Thresher, of Waite, Thresher Co., discovered several points in it which he thought would mitigate against the interests of Providence manufacturers, and consequently he obtained permission from the House to reconsider the passage thereof and to have it referred back to the Judiciary Committee for hearings.

The opponents of the measure were not against it as a law in the interest of honest manufacture for they claimed there is not a manufacturing jeweler in Rhode Island who would not gladly welcome the enactment of such a law; not a State law, however, for, they said, it would prove prejudicial to the manufacturers' interests, but a National law, wherein the standard of all grades of jewelry should be defined. The hearing commenced April 10 and was continued to April 17, the burden of the arguments of the opposition being as expressed in the foregoing. The measure did not become a law, the Legislature adjourning before the judiciary committee reported.

In the meantime a measure similar in text to that introduced in the Rhode Island Legislature was passed by the Massachusetts Legislature, and was approved April 24 by Gov. Greenhalge, while on the same date Senator McMahon's bill to amend the Penal Code making it a misdemeanor to sell or offer for sale merchandise falsely stamped "sterling" "sterling silver" "coin" or "coin silver" was passed by the New York Assembly, and signed May 4 by Governor Flower.

Early in May Hon. Amos J. Cummings, of New York, at the request of *The Jewelers' Weekly*, introduced in the House a bill to prohibit the fraudulent marking and sale of silverware and jewelry. This bill was as follows:

SECTION 1. No article of jewelry or plate composed in whole or in part of gold or alloyed with any other metal or metals manufactured or sold in one State to be sold in any other State of the United States of America, shall bear any stamp, word, letter, figure, mark, symbol, tag or any other device indicating that it is of a greater degree of fineness or contains a larger quantity or proportion of fine gold than it will yield by assay, and no jewelry or plate of silver or any other metal of lower intrinsic value than gold, electro-plated or fine gilt with gold made or sold in one State to be sold in any other State of the United States of America, shall bear any word or words, letter or letters, figure or figures, character, stamp, mark, device or symbol designating it as solid gold, or gold of the fineness of the plated surface of such article of jewelry or plate, except such word, letter, figure, mark, device or symbol shall be accompanied by the word plated as conspicuously stamped on such article as the symbol or mark indicating the fineness of the gold used in plating said article.

SEC. 2 No package, parcel, box, wrapper or envelope of any kind or character, containing jewelry, plate, or other manufactures of gold or any other metal

of less intrinsic value plated with gold, made or sold in one State to be sold in any other State of the United States of America, shall bear any word or words, letter or letters, figure or figures, stamp, mark, symbol, label, tag, or other device of any character whatsoever indicating that the contents or any part thereof is or are of greater fineness if of solid gold than they will show if assayed, or that the contents or any part thereof, if composed of any other metal or alloy plated with gold, are of solid gold.

SEC. 3. Any manufacturer, merchant, salesman, clerk, superintendent, foreman, shipping clerk, or agent, who shall violate or cause to be violated any of the provisions of sections one and two of this Act, shall be guilty of a misdemeanor, and upon conviction thereof shall be punished by a fine of not less than one hundred dollars or more than one thousand dollars, or by imprisonment for not more than one year, or both. For a second offense both a fine and imprisonment, and for a third offense the maximum fine and the full term of imprisonment provided in this Act shall be imposed.

SEC. 4. This Act shall take effect on January 1, 1895.

The bill was referred to the Committee on the Judiciary.

It was subsequently learned by the drafters of the foregoing measure that Congress has no authority to legislate concerning frauds except in cases in which they are clearly injurious to inter-State commerce, the right to punish for ordinary frauds being reserved to each State by the Constitution. Therefore a revised bill limiting its application to inter-State commerce was forwarded to Congressman A. J. Cummings. It is as follows:

*Be it enacted by the Senate and House of Representatives of the United States of America in Congress assembled:* That whoever shall make or sell in one State to be sold in another State of the United States of America any article of silverware or jewelry bearing the word "sterling" or the words "sterling silver," if the same shall not contain nine hundred and twenty-five thousandths of pure silver, shall be guilty of a misdemeanor, and upon conviction thereof shall be punished by a fine of not less than one hundred dollars or by imprisonment for a term not exceeding one year. Upon conviction of a second offence the offender shall be punished by both fine and imprisonment.

SEC. 2. Whoever shall make or sell in any State of the United States to be sold in any other State any article of silverware or jewelry of less fineness than the standard silver dollars of the United States, and shall mark the same or any parcel, box, envelope or package containing it "coin" or "coin silver," shall be guilty of a misdemeanor and upon conviction thereof shall be punished as provided in Section 1 of this act.

SEC. 3. Whoever shall make or sell in any State of the United States, to be sold in any other State, any article of silverware or jewelry bearing on any part thereof, or on the wrapper, box, envelope or package containing it, any mark or marks, word or words, letter or letters, figure or figures, symbol, device, print or stamp intended or likely to deceive any person or persons as to the quality or fineness of the metal composing such article; or intended or likely to deceive the public into the belief that such article of silverware or jewelry, if plated, is of solid silver, shall be deemed guilty of a misdemeanor and shall be punished by a fine or imprisonment, or by both a fine and imprisonment, as provided in Section 1 of this act.

SEC. 4. This act shall take effect on and after January 1, 1895.

THE CIRCULAR has from the beginning advocated stringent laws in this connection





but has doubted whether the subject is within the province of Congress. A uniform stamping law passed by the several States this journal has believed would achieve the desirable object more rapidly and effectively; therefore premising that every jeweler worthy of being a member of the craft is desirous of the establishment of a standard of qualities in silverware, from which there will be no swerving with fraudulent intent without its due punishment. THE CIRCULAR adopted a plan which as met so far with ready endorsement, for endeavoring to obtain the passage of a law in all the different States of the Union, that will prohibit, under penalty, the manufacture and sale of articles wrongly stamped with the customary marks employed on silverware. The following letter from THE CIRCULAR was sent to a prominent jewelry firm in each of 18 States:

*While THE JEWELERS' CIRCULAR has from the beginning advocated the passage by Congress, if possible, of a law legislating against the misleading, and in some cases fraudulent marking of silver and gold wares, we have in our minds questioned the constitutional power of Congress to do so. Even were a National law possible, experience has shown that its passage would be a matter of long delay. The remedy for the existing evil we deem can be more rapidly obtained by the passage by the several States of a law similar to that passed by the Massachusetts and New York Legislatures.*

*With this in view we have prepared drafts of a measure to be presented to the Legislatures of the various States, and have selected your firm to co-operate with us, as far as your State is concerned.*

*We hope you will forward the enclosed draft to the representative of your district in the State Legislature and use whatever other means at your command to further the consummation of the matter. It may be well to send with the enclosed a memorial or petition signed by the jewelers of your city and vicinity urging prompt attention on the bill.*

*Even though the Legislative session of your State may be some time off, it will be well to have the draft in the hands of your representative at an early moment.*

The jewelry firms selected are respectively of the following States: Pennsylvania, Ohio, Indiana, Michigan, California, Kentucky, Missouri, Georgia, South Carolina, Tennessee, Iowa, Louisiana, Connecticut, Vermont, Maine, Nebraska, New Jersey, Florida. Accompanying the foregoing letter was a neatly covered and endorsed typewritten draft of the bill which was passed by the New York Legislature. The passage of such an act in all the States would serve the purpose of a National law.

Besides the preceding endeavors to obtain uniform stamping legislation, there has been some discussion and endorsement of other persons' ideas, at retail jewelers' conventions, but these assemblages have done little practical work in the crusade.

The Waite, Thresher Co.'s unique advertisement elsewhere endeavors pictorially to give an idea of the numerous good things they offer in scarf and stick pins, among which are the well liked and quick selling chameleons, frogs, turtles, horseshoes, clovers, beetles, butterflies, fish, etc., etc., in plain or oxidized finishes, enameled or set with stones. Do not fail to have a good stock of these sellers.

"THE PRINCESS."

We are showing Complete Lines of Sterling Silver Mounted



Fine  
Cut  
Glass  
SCENTS.

Mounted  
in

STERLING SILVER.

LARGE AND  
VARIED ASSORTMENT  
... OF ...

PATTERNS  
AND  
SIZES

AND....  
MANICURE  
GOODS  
IN AN  
Endless  
Variety  
OF

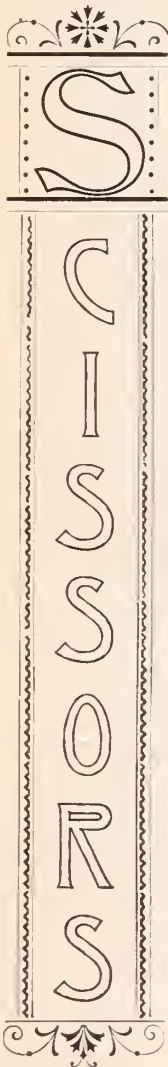
New and Exclusive Designs.

ROYAL SILVER NOVELTY CO.,

SILVERSMITHS,

470 BROADWAY,

NEW YORK.







NO. 1919. CHILD'S PLATE.



NO. 1246. INK STAND.



NO. 1125. CANDLESTICK.



NO. 212. STAMP BOX.



NO. 401 1-2. SALAD CASTER WITH BOUQUET HOLDER.

NO. 461. VASE.

At no time have we been so thoroughly well prepared for an active FALL and HOLIDAY business as we are at THIS PERIOD.

THIS condition of our business has only been made possible by the fact that LAST SPRING we prepared for THIS FALL by producing fully THREE TIMES the number of new styles ever produced in any one season before.

WE felt absolutely certain that after the business revival came, and IT CERTAINLY HAS COME, the cry would be for new goods and we wanted to be in a position to catch the first good effects of returning prosperity.

AND WE SUCCEEDED--ALL our departments are running to their fullest capacity, and since last week we were compelled to run SEVERAL departments OVER TIME.

FULL LINES AND GOOD STOCKS OF

# HOMAN & Co.'s Silver Plate

CARRIED BY LEADING JOBBERS EVERYWHERE.

FACTORY AND OFFICE,  
CINCINNATI.

CHICAGO SALESROOM,  
155 STATE ST.

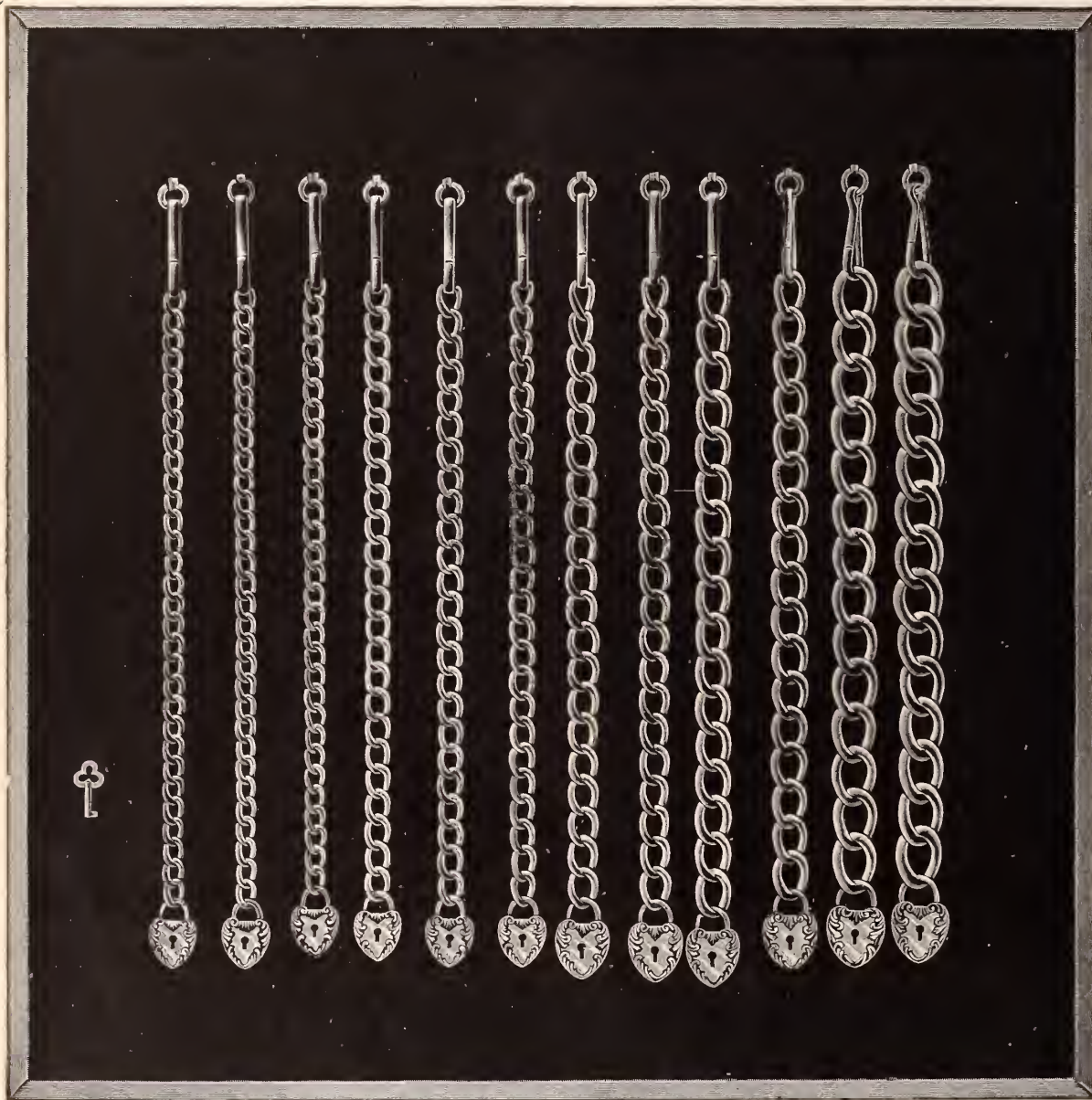


# Foster & Bailey,

GOLD, GOLD PLATE

....AND....

STERLING SILVER.



ONE QUARTER SIZE.

#### Rolled Plate Watch Chains

Our Chains can be safely sold to the best trade, and guaranteed as superior quality. No chance of poor quality where chains are stamped F. & B.

#### 1/10 Gold Vest and Dickens Chain

Soldered with 10 K. Gold Solder. Will assay 1-10 Gold.

#### Chain Mountings

We are headquarters, and make everything in this line.

#### "Mount Hope" Buttons

Superior to any button in the world. Easy to put in and take out of the cuff.

#### Solid Gold Lockets

With Diamonds and without. This is a beautiful line and solid throughout.

#### Link Buttons

We are making some very pretty styles in Roman, chased, engraved and plain, with and without stones, Sterling Silver and Rolled Plate.

#### Lockets and Charms

We make them in endless variety.

#### Sterling Silver Goods

Match Boxes, Manicure Articles, Shoe Buttons, Embroidery Scissors, Garters, Paper Cutters, Ladies' Seals, and various novelties, all 925 1000 fine.

#### Bracelets

Curb Bracelets in all sizes, with padlocks and snaps, chased and plain polished, Roman, rolled silver plate and sterling silver. We make padlocks with keys and also with a push snap, which are very popular.

#### Neck Chains and Lorgnette Chains

#### Pins

Lace and Cuff Pins, with gold fronts, engraved; also trimmed pins, Scarf Pins, Baby Pins with Chain. Also Baby Buttons with Chain, Sword Pins with Scabbard and Chain, Belt Pins.

#### Glove Buttoners

#### Crosses

Four sizes of gold filled in plain, engraved, and set with stones.

#### Earrings

A nice line in engraved and trimmed. Eye Glass Chains in Gold and Plate. We received four awards and a medal at World's Fair.

Here we illustrate twelve Bracelets in a cloth bound with ribbon. There are six sizes of Bracelets, and of the two smaller sizes there are three each, and of the two next sizes two each, of the two larger sizes one each. We call them Combination A, B, C, D. A, is plain polished Gold Plate. B, is chased. C, is plain Sterling Silver. D, is chased, fine quality of Gold Plate and Solid Sterling Silver. Awfully cheap in price.

Read Below the Great Variety of Goods we Make, all of which we Guarantee.





# Foster & Bailey,

100 RICHMOND ST.,

PROVIDENCE, R. I.



ONE QUARTER SIZE.

No. 1, 2, 3 is Sterling Silver. No. 4, 5, 6 Tenth Gold. Every piece is numbered and can be ordered separate, and at prices that will sell the goods. We make a specialty of Sterling Silver Novelties, comprising

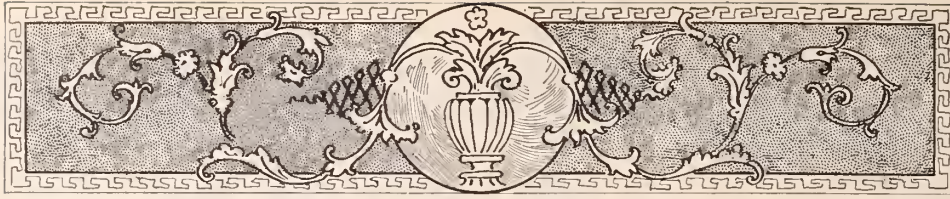
Match Boxes, Manicure Articles,

Shoe Buttoners, Embroidery Scissors,

Garters, Paper Cutters, Ladies' Seals, Etc.

ALL  $\frac{925}{1000}$  FINE.





## FALL PRODUCTIONS IN SILVER SMALL WARES.

BY MARY GAY HUMPHREYS.

IT requires a watchful eye to keep tally of the novelties in silver so rapidly do they crop up. There is scarcely a detail in domestic life, in the conduct of business and society alike, that may not be carried on with silver. Unsuspected needs are invented daily with the sight of new artifices in silver. The refinements grow upon us, both of body and mind, our manners improve, and let us hope our morals, under the stimulus of new, beautiful and attractive objects.

This statement can be proven. Silver toilet sets have turned slovenly girls into dainty, well groomed misses. To the prompt reply, the considerate note, in all those nice punctilios of correspondence that belong to well bred people, attractive library sets, envelope and stamp racks, the convenient little taper and sealing wax have materially assisted. There is no question of this. Correspondence that once was a bore is now a delight to hundreds of women who like to finger all these pretty belongings. It is confidently stated that the enterprising craftsmen who are responsible for these additions to the requirements of life, may know that their commercial returns do not comprehend all the profit to be discovered in their work.

Even woman could not have conceived for herself the convenience of many of these articles that the ingenious mind of man prepares for her service. For example, women have had their shopping go astray, and undergone many bad quarters of an hour by reason of the interchange of a figure or an initial with the busy clerk. Yet it is man who prepares her an address pad, neatly incased in silver, which she tears off, leaf by leaf, without a word, and walks away from the counter in serenity of mind.

It is a man who has prepared for her what appears to have the innocuous lens of a reading glass but which on one side is a mirror, and on the other a magnifying mirror that reveals to her the first stealthy approach of crow'sfoot or wrinkle. It is he again who has made of the menthol a toy for graceful manipulation as might be a fan, and with silk winders and crochet balls, giving her an impetus to parlor industries.

The new articles for the toilet and for personal adornment are legion. More conspicuous are the veil pins. Aside from their usefulness they are a consideration as a pretty fantasy. The form is a silver butterfly caught by his wings of filigree or enamel and poised on the veil. Not so poet-

ical but equally practicable are the clasps for slipper bows in numerous pretty devices, of silver and of silver and enamel with saw teeth that a spring lets loose and catches the ribbon in its grip.

Since women have taken to four-in-hand ties, tie clasps have sprung up in bewildering variety. The newest have enamel centers enclosed in round edges in irregular outlines. Men have been wont to hide the tie clasps under their waistcoats, it being of the nature of a humble accessory, like a suspender buckle. Women who go in their shirt sleeves without reproach make their tie clasps as prominent as a brooch and wear them as ostentatiously as a jeweled sword.

The fashion of covering themselves with bugs and the simulacra of creeping and crawling things has sent the jewelers to their natural history and spending their vacations with insect nets and studying the nature of mud crustacea. The newest and prettiest things in the market are the results of these. Turtles, toads, crabs and butterflies among the imaged things would admire themselves if they could see their reproductions in enamel and silver gilt. As effects in tone the enameled crabs are works in art. The turtles are in transparent enamel and silver gilt, the latter defining the markings. These are so pretty and so interesting when held up to the light that whether worn or not they are objects of value.

Among other conspicuous ornaments are the new long silver chains. Many are punctuated with turquoise and pearl. But these are no more attractive than those that depend on the character and plait of the chain alone. Some are of dainty fineness. Others by the twisting of the silver strands give interesting frosty effects and also those of light.

The use of seed pearls with silver is noted in many brooches and trinkets. Pretty and inexpensive ornaments are due to this new combination.

The silver slides for the wrinkled neckbands now in vogue show no decrease in popularity. Swords in silver are more prominent and undergo new enrichment with turquoise, seed pearls and enamel.

Flower pins are among the most desirable of the novelties, and bid fair to hold their own through changes of fashion. These are in enamel bound with raised silver edges, and the enamel may be chosen to suit the gown or the flower.

Belt pins have established themselves so long as the present fashion in costumes continue. The advantage of the belt pin is that when its use in the back is over it can come forward and adorn the corsage or pin the baby's bib.

Silver gilt is decidedly on the increase. It is carried furthest in antique rings, copied from Indian designs with colored stones sunk in.

Smelling bottles are being brought out in great numbers and at reduced prices. Whether or not the tariff has interfered thus beneficially does not appear, but it is a fact that cut glass and cameo glass bottles can now be bought reasonably enough to tempt the silversmith into manufacturing largely these pretty toys.

Among other novelties the latest alcohol lamp is a fat little silver teapot, which with another adaptation serves to heat curling tongs.

Still a trifle is a silver knob to fasten in Edam or pineapple cheese.

Change boxes appear in numerous devices. Apropos of these it used to be the custom of Dutch ladies to carry to church a bit of scented sponge in little silver boxes almost an inch and a half in diameter. These were ornamented with scripture scenes in relief. Now these are much sought after for change boxes.

The introduction of porcelain and faience with silver is seen conspicuously in the Rookwood ware, which has now become staple, and in the Dresden. While Rookwood ware serves for the table and is especially glorious in beer sets with reproductions of old Dutch pothouse life and character, the Dresden is preferred to the toilet. Brushes of all sorts are brought out with porcelain backs set in silver, and have especial fitness in chintz hung rooms.

It is worth observing how the miniature dictionary has come to fill a long felt want. It seems incredible that such a toy should hold 15,000 words. An absent minded man who carries one on his watch chain for a charm says that now he never wants for a word.

Mayor Gilroy, of New York, was presented recently with a silver trowel handsomely engraved and engraved, by John H. Johnson, the contractor who is building the new armory for Troop H, N. G. S. N. Y. The Mayor laid the corner stone of the new armory on July 10, and the silver trowel is a souvenir of that occasion.

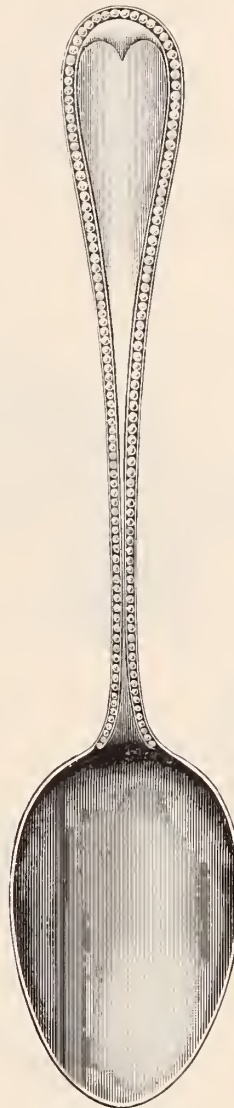




CROMWELL,  
Introduced 18 months  
ago.

MANY manufacturers have admitted the elements of these two patterns into their recent designs. We desire to call special attention to the fact that we are filling the demands of a large number of discriminating customers with spoons and forks from these original designs.

WM. B. DURGIN,  
CONCORD, N. H.



ORIGINAL BEAD,  
Introduced 8 years  
ago.

# American Morocco Case Co.

38 E. 19th St., New York.



- MAHOGANY AND OAK TRUNKS FOR FLAT AND HOLLOW WARE.
- KID, CHAMOIS AND SILK BROCADE CASES FOR KNIVES, FORKS AND SPOONS.
- SILVER NOVELTIES MOUNTED FOR THE TRADE.
- HIGH AND LOW GRADE JEWELRY BOXES IN ENDLESS VARIETY.
- SHOW WINDOWS FITTED AND DECORATED IN NOVEL DESIGNS.
- SECURITY RING AND OTHER TRAYS TO SUIT ALL PURPOSES.

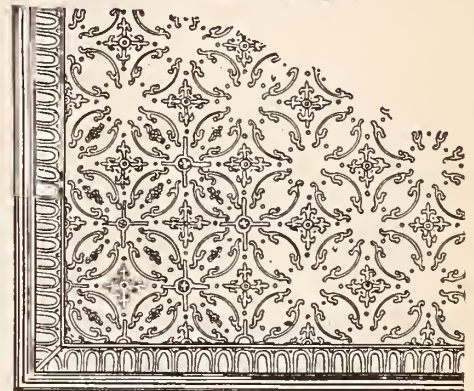
22  
PATTERNS.

All Embroidery  
and  
Manicure  
Sizes.

BACHRACH &  
FREEDMAN,  
SILVERSMITHS,  
1 & 3 Union Square,  
NEW YORK.

## PATENT PANELED METAL CEILINGS Stamped Raised Panels.

ARTISTIC AND PERMANENT.



Easily applied in new buildings, and over old broken plaster or wood Ceilings. If interested in building or repairing, send stamp for illustrated Catalogue, and state if CHURCH, HALL, STORE, OFFICE, or SCHOOL Ceiling is wanted. Address

A. NORTHROP & CO., Pittsburg, Pa.

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*SPECIAL AUCTIONEERS for the Legitimate Trade only.*

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REVIEW OF THE NEW FALL SPOON PATTERNS.

THE production of new patterns in flatware by the several silversmithing concerns has been a feature of the Fall season for some years past, and the present year has been unprecedentedly conspicuous in this respect. The designing of a successful pattern in flatware is no easy matter. The field for fancy is not very extended, and the fact that a fault in shape or detail of design may greatly reduce the sale of the line makes it a risky undertaking to accept any conception, when we remember the great expense in producing a set of dies and the long time expended thereon. The new patterns produced for the current season range in design from ultra-elaborateness to almost extreme simplicity, each seemingly filling a definite demand. In the following descriptions details of the designs of the new patterns alone of the season are given.

\*

THE EMPIRE.  
WHITING MFG. CO.

THE Whiting Mfg. Co.'s new spoon pattern is the *Empire*.

Following their Louis XV. pattern, which was the outcome of an appreciation of a demand for a rich, plain pattern, and which achieved a success in the trade unequaled by any other, the *Empire* continues the high character of the Whiting patterns. As the Louis XV. pattern reflected the characteristics of the art of the period of the French *Rénaissance* which was a combination of the beauties of preceding periods, so the *Empire* pattern reflects the main *motifs* of the art of the immediately succeeding reigns when France was at the height of her artistic achievement. As to the working of the design the back is supplementary to the front. By this treatment the parts of greater strain are heavier, and while the pattern in general effect is usually dainty and graceful, the pieces are strong and thoroughly adapted as articles of utility. Artistic and responsive to the prevailing styles in decorations and dress, the *Empire* maintains the high reputation the Whiting Mfg. Co. possess.

\*

CHARLES II.  
DOMINICK & HAFF.

DOMINICK & HAFF were early in the market

with two remarkably artistic patterns, the *Charles II.* and the *Rénaissance*. The distinctive characteristics of the *Charles II.* are chasteness and grace. The outline is a variation of the delicate fiddle curves. The chief detail of the design is the bead border along the exterior edge of the handle. The beads are in high relief, graduating from the top of the shank to its juncture with the bowl. The die work as manifested by this beadwork, is marvelous, each bead seeming to stand out by itself. The pattern is finished on both sides, the pretty conventional Greek lotus in relief at the top of the front appearing at the back in a depressed form, a

similar detail being at the termination of the beaded effect at the bowl. The *fleurs-de-lis* on the front enhance the general effect. In the forks of the *Charles II.* the beadwork runs down the breast until it vanishes at the tines.

\*

THE RENAISSANCE.  
DOMINICK & HAFF.

THE *Rénaissance* is more elaborate than the *Charles II.*,

but is not overcrowded with details. The principal detail is the mask which gives the *motif* for the surrounding scroll work. The die work is of the highest possible character, each curve and scroll being purely and clearly cut. A prominent feature of the pattern is the large mask seen on the reverse, spreading over the upper curvature of the bowl, protecting and strengthening the same. This pattern is produced either with or without saw piercing in ten symmetrical parts. The period of the *Renaissance*, the rebirth of the love of beauty, is po-tently reflected in this pattern.

\*

THE CHRYSAN-  
THEMUM  
WM. B. DURGIN.

SOME months ago, Wm. B. Durgin, Concord, N. H., who is recognized as one

of the first spoon makers in the United States, being the originator of patterns that have won universal approval, announced the introduction of his *Chrysanthemum* pattern. It was a happy idea to choose the chrysanthemum as the *motif* of the design, as the details of the flower, which has during the past few years assumed a wide popularity in this country, lend themselves charmingly to serve as the decoration feature of a spoon pattern. The design of this new pattern in spoons is purely chrysanthemum. The fancy pieces will mark a complete departure from former productions, they being elaborate examples of die work, the same care being exercised in the execution of the bowls as in the handles. The whole pattern in effect is rich, elaborate and heavy.

\*

APOLLO.

AFTER many months of ear-

nest study, of careful grouping and of sincere criticism the *Apollo* appeared to the silversmiths, J. B. & S. M. Knowles Co., to be a satisfaction to the artistic feeling and a pleasure to the eye. The *Apollo* expresses to the artist no one design, school, nor elaboration of a single principle, but it does express to those of artistic instincts the pleasing synthesis of choice conceits. The bead work, the suggestive acanthus, bits of rococo, the typical outline and the careful die work and conscientious finish combine in furnishing to the critical purchaser an ideal production of the silversmith's art. A new and special feature in the fancy pieces resides in the bowls having an irregular scalloped outline

with convex scrolls at the edge and clustered scallops connected by wave-like curves.

\*

THE IMPERIAL CHRYS-  
SANTHEMUM.  
GORHAM MFG. CO.

IN the *Imperial Chrysanthemum*, the Gorham Mfg. Co. have produced a no-

table pattern. The chrysanthemum is the favorite flower of Japan, and is no less a favorite in America. Its character adapts it peculiarly to serve as the dominant feature of the ornament of any piece of silver table ware. This opportunity the Gorham Co. have taken advantage of with the highest results. The flower selected is the *Kiku* or Imperial chrysanthemum. The designer has happily chosen an outline that is pleasing to the sight, and has skilfully applied the floral details, bringing out in bold relief every detail, both of figure and line. The pattern is a very rich one. The bowls of the fancy pieces embody new and attractive features, both in configuration and ornament.

\*

THE VICTORIA.  
GEO. W. SHIEBLER CO.

THE general tendency in spoon de-

signing at the pres-time being, according to the minds of the Geo. W. Shiebler Co., toward elaborateness, this company decided to produce a pattern that would be in marked contrast to existing designs; the *Victoria* is the result of their consideration. The apparent effect of the *Victoria* is simplicity combined with artistic detail. The design is on the Ionic order, being an evolution of the egg and dart *motif* which finds its origin in the Greek lotus. The general outline of the handle is one which has long been considered graceful and perfectly adopted to flatware. There is, however, a unique departure from the old curves in the break and scroll near the top at the left, which is peculiarly effective, being an exceedingly artistic touch to the ensemble. The design, taken as a whole strikes one potently as the conception of an artist; it is individual, and in its treatment there is no evident straining to produce effect.

\*

THE ORIENT.  
ALVIN MFG. CO.

THE Alvin Mfg. Co. have in their new pattern, the

*Orient*, a complete and radical departure from all existing conceptions in flatware. The French and English schools of art have been avoided in this pattern, the designer's mind traveling to the far East for his ideas. The magnificent exhibits made by the Oriental nations at the World's Fair and at the Mid-Winter Fair, especially by the merchants of India, have left a more distinct and decided impress upon the artistic mind of the country than those of other nations, and this impress will increase, if indications are true. While the elements of Indian art have been drawn from in the



decorative features of this new pattern the entire Orient is suggested in the character of the outline of the handle which is smooth, snake-like and sinuous. The back of the spoon is beautiful, finished in the same general manner as the front. The design terminates with a pretty floral effect at the bowl. The *Orient* has a light French oxide finish.

\*

**THE EMPIRE.**  
TOWLE MFG. CO.

IN the placing on the market of their new pattern, the *Empire*, the Towle Mfg. Co., Newburyport, Mass., and 149-151 State St., Chicago, have had unusual success; in fact, no one of their patterns has met with such universal favor. This pattern is illustrated on page 29 of this issue and is one that appeals at first glance to the lover of the chaste in silver. The idea in general is the Renaissance of the First Napoleonic empire, a most beautiful and strong pattern of good weight, one most desirable for fine trade. Three parallel lines form a narrow border to the handle, bound at intervals of  $\frac{3}{4}$  inch by crossed thongs, the center of the handle showing a convex, polished surface, both obverse and reverse. The handle terminates in a scroll shaped crown consisting of scrolls at outer edge curving inward, with plain polished convex medallion in the center bordered by small bright bead work, the top of handle projecting in an artistic fan

shape between the incurving ends of scroll. In some of the smaller pieces the border design on the handle is carried out on the bowl or blade, the butter, for instance, having the border extend to tip of blade and the scroll design reproduced on blade next to the shank. The pieces comprise all those of a complete table service. The *Empire* has brought many new customers to the Towle Mfg. Co. It is in the highest degree chaste and a pattern whose beauty is further enhanced by each recurring inspection.

\*

**QUEEN.**

HOWARD STERLING CO.

THE outline of the *Queen*, the new production of the Howard Sterling Co., is based upon the famous old *King's* pattern which has ever been considered the *ne plus ultra* of sterling silver spoon designing. Notwithstanding the regal significance as implied by the name of the old pattern, the *King's* had never been crowned, and it, therefore, occurred to the mind of the designer that an adaptation of the *King's*, embodying some of the elements of its design together with a crown might prove an appropriate consort for the best and most popular, though nearly the oldest pattern in flatware. The *Queen* was the result of a year's study and experiment. The decorative treatment, taken as a whole, is of the artistic period of Louis XIV. The ornamentation is bold, yet harmonious. The crown gracefully

combines with the outer thread of the handle, and the symmetry of the perfect *King's* outline is therefore undisturbed, and an effect produced that is graceful and queen-like in its expression. In a few words, it may be said the *Queen* has both art and reason in its design, and that in its effect it is thoroughly individual.

\*

**THE PRINCETON.**  
WOOD & HUGHES.

IN the *Princeton*, the latest flatware pattern of Wood & Hughes, 16 John St., New York, there have been combined several artistic features which time and experience have proven of sterling worth. The decorative design is continued to the bowl and on the reverse a less ornate ensemble suggests in a general way the design of the front.

Things are booming at the Waite, Thresher Co.'s factory, Providence, R. I. Half a dozen new patterns have been added to the already large and varied line of stick pins of which some idea may be gained by a glance at the firm's announcement elsewhere. The new patterns referred to may all be had in various finishes; plain, oxidized, enameled and set with stones. The firm's general line too has been freshened up, and take it altogether, wide-awake dealers will find in these goods selling qualities, low prices and profits.

“A Word to the Wise is Sufficient.”

## Our Specialty

is purchasing old gold and silver.

### Have you any?

If so, we would be pleased to have you note our “Plan” and you will perceive that it will be for interest to ship to us.

### Why?

## Because

we are the largest buyers of gold and silver in the country.

## Because

we have for years made the purchasing of old gold direct without first refining a specialty.

Because we have the largest plant and the longest experience.

Because our tests are accurate and our valuations correct.

Because our “Plan” has given general satisfaction.

# Our Plan:

Immediately on receipt of shipment we will remit by cash or draft (as preferred.) If our offer should not prove satisfactory we will return shipment in same condition as received and pay all charges.

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Gold and Silver Refiners and Assayers,

63 and 65 WASHINGTON STREET,

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FREE.—Our vest pocket edition, giving pointers on testing and buying gold, mailed free on application.

MENTION THE CIRCULAR.



ON THIS PAGE NEXT ISSUE

GEO. W. SHIEBLER Co.,

179 Broadway, New York.



TRADE MARK.

WILL ILLUSTRATE THEIR NEW  
PATTERN IN FLATWARE

VICTORIA

*Patented Sept. 18, 1894.*

Description of Pattern on Page 25.



## NOTES GLEANED AMONG THE SILVER GOODS MANUFACTURERS.

AS being one of the first to recognize the artistic beauties and good taste of the old English bead, W. B. Durgin, Concord, N. H., calls attention to the fact that his bead, illustrated elsewhere in this issue, has been for eight years most successful and is to-day perhaps more popular than ever. The bead in some shape has always been used by about a dozen of the largest silver houses in this country as a standard pattern, but during the last twelve months the sale of W. B. Durgin's bead has steadily increased, the increase coming from both old and new sources. As no effort had been made to push the bead, which while standard and always in stock was not new, the increased demand can be accounted for on no other ground than that of the innate worth and sterling value of this pattern. In view of these facts W. B. Durgin has been stimulated to again place the merits of the bead before the eye of the discriminating buyer, both in his bead pattern and in the chastely elaborate combination of the bead with Louis XV. style, which produced the Cromwell, a pattern which increases in popularity daily and which none of the sellers seem inclined to drop for newer designs.

\*

A PLEASING and useful silver novelty in the shape of an inkstand, which is being introduced by the S. Cottle Co., Jackson building, Union Square, New York,

AMONG the beautiful desk appointments which the market now displays, the line of solid silver letter racks manufactured by Dominick & Haff, 860 Broadway, New York, is worthy of earnest attention. As the cut well shows, the workmanship in these pieces is in keeping with that in the regular lines manufactured by this company, and will add to the firm's reputation as producers of artistic silver work.

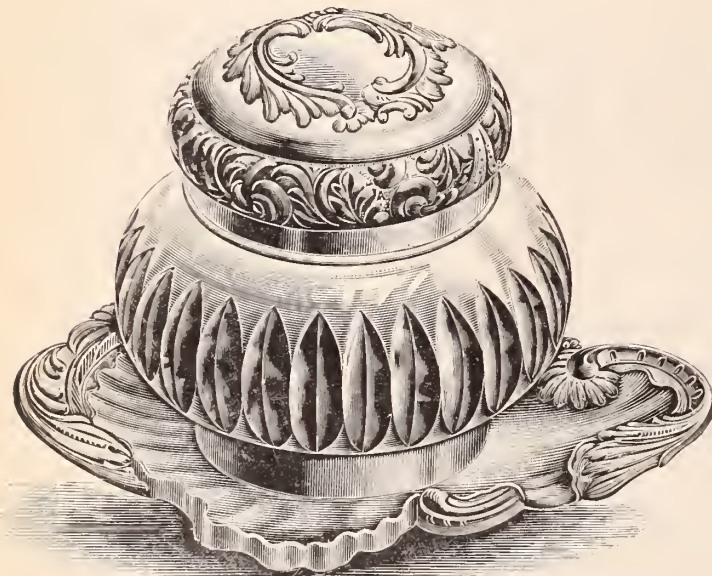
\*

SPECIALLY prominent among some of the recent productions of Ludwig, Redlich & Co., 860 Broadway, New York, are some beautiful bowls with trays to match. One bowl, in particular, weighs about 165 ounces, while its tray is of proportionate weight. These goods have been shown to the best houses in this country and have invariably created a sensation. Among other things shown by this house

borne in mind, too, that the ever favorite Argo has lost not a whit of its popularity



LETTER RACK.—DOMINICK &amp; HAFF.



NOVELTY IN SILVER MOUNTED INKSTANDS—S. COTTLE CO.

will undoubtedly have a good sale. One of the beauties of this article lies in the form of the sterling stand on which the inkstand rests, which suggests a shell in shape, and is ornamented in rococo style. A line of similar trays without the inkstands, has also been introduced by this company.

designs and patterns which are invariably exclusive, are some vases in various decorations as are shown in the firm's announcement on another page, smokers' sets, trays in the much liked Berlin and bead border finishes, many new things in vases, a full and very handsome line of brushes, shoe horns, combs, etc., in applied work, dainty things in tea caddies, a very complete line of comports of varied shapes and sizes, with plates, dishes, bowls, etc., in decorations to match. In its entirety, the display is unique and exclusive.

\*

THE Apollo, the latest offering of the J. B. & S. M. Knowles Co., Providence, R. I., has won many sincere commendations and sales increase at a most satisfying rate. The company's handsome descriptive Apollo book will be sent on application to any responsible jeweler who may not yet have received it. It must be

and is as good a seller as ever.

\*

THE artistic Queen book, issued by the Howard Sterling Co., Providence, R. I., a gem from both an illustrative and typographical view should be in the hands of every responsible jeweler. Any such who has not received it will confer a favor by communicating with the firm.

\*

FERD. FUCHS & BROS., manufacturers of sterling silver ware, 810 Greenwich St., New York, report a very successful season's business. They present in this number of THE CIRCULAR, patterns of their new toilet brushes; also of their scissors and sheath, of which they show complete sets. All goods made by this house are in sterling silver.

\*

THE lorgnette chain, an article which every woman with any pretensions to style considers a necessary adjunct to her dress, is produced in numerous handsome patterns by H. F. Barrows & Co., 1½ Maiden Lane, New York. Every jeweler will find it to his advantage to have in stock a line of these popular goods, and in style and price he may rely upon being satisfied by this well known house. The firm are producing also a large line of their reputable chains and bracelets in sterling silver and gold plate, which they are disposing of at rock bottom prices.



# Empire



REVERSE.

READY FOR  
DELIVERY BEFORE  
OCTOBER 1ST.

TOWLE MANUFACTURING COMPANY,  
NEWBURYPORT, - - - MASS.  
CHICAGO, 149 & 151 STATE ST.



# ANNOUNCEMENT.

**W**E take pleasure in informing the Trade that our travelers, Messrs. **COOK, COURVOISIER, EASON and THORNTON,** will soon be on the road with a well assorted stock of Watches, Diamonds, Jewelry and all the latest Novelties, and we wish to bespeak for them the same kindly treatment at the hands of their customers as heretofore.

We should be glad if any of our customers not in the territory covered by our travelers would send us their orders direct, as in the past, which shall have our prompt and careful attention.

Thanking our customers for their many past favors and trusting they will find it to their advantage to patronize us even more liberally in the future, we remain,

Yours truly,

**J. T. SCOTT & CO.,**

4 Maiden Lane, New York.

Something New.

ELEGANT, RICH, ARTISTIC

Borders and Galleries.

RENAISSANCE AND ROCOCO.

MANUFACTURERS SEND TO

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GERMAN SILVER AND COMPOSITION

Our Specialty:

LOWEST PRICES IN THE MARKET.

RING SHANKS.

ORNAMENTAL DESIGNS  
FOR  
COMBS & JEWELRY.

SPECIAL GALLERIES  
FOR  
SIDE COMBS.

ON their full page announcement elsewhere in this issue one may see some of the artistic productions of J. F. Fradley & Co., 860 Broadway, New York. The Dickens book marks, one of which, the ever genial Mr. Pickwick, is shown, may be had in six different designs, including Sam Weller, Capt. Cuttle, Sairy Gamp, Poor Joe and Mr. Micawler. The Beatrice toilet set is complete and one may judge of its



CARVER ASSISTANT. (1/2 SIZE).  
J. F. FRADLEY & CO.

appearance by the handsome mirror also shown in their announcement. Other sets, beautiful examples of applied and beaded work, are shown as is a very handsome line of silver mounted corkscrews in tusks, buckhorns etc. A card case for evening dress, and a joint holder and a game holder illustrated elsewhere will also be highly appreciated. A new thing in a complete tea set is of an oval pattern and it presents an attractive and artistic appearance which will doubtless give it a large sale.

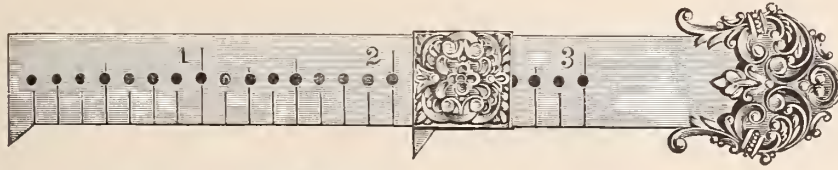
\*

TWO articles which are certain to be among the most salable and popular of the silver novelties of this season have been introduced by Wm. B. Kerr & Co., 860 Broadway, New York. These are the sterling silver hem gauge and match box illustrated on this page. It needs no prophet to foretell that the former will prove a most salable article among the jewelers' feminine patrons, while the success of



the latter is assured by the sale of its predecessors, the "Psyche and Love" and "Nymphs and Satyr" boxes introduced

that they are popular and salable is evidenced by the busy factory and the army of employes.



HEM GAUGE.—WM. B. KERR & CO.

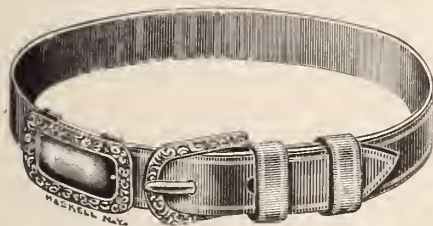
by this firm last year. The design in this, like those of the other two, is from a masterpiece of Bougereau, known as the "Birth of



"BIRTH OF VENUS" MATCH BOX.  
WM. B. KERR & CO.

Venus." Unlike the former boxes this is introduced only in oxidized silver, a finish which heightens the rich effect of the design.

AMONG the latest silver novelties introduced by Henry C. Haskell, 11 John



UMBRELLA STRAP.—H. C. HASKELL.

St., New York, is the sterling silver trimmed umbrella strap here illustrated. As the cut well shows, this is made in the form of a miniature belt whose silver buckle and trimmings show artistic designs. Its neatness and perfect workmanship are in decided contrast to the ungainly makeshift umbrella bands of former years.

THE pattern shown on another page in brush, by the R. Wallace & Sons Mfg. Co., Wallingford, Conn., has been highly commended by both dealers and buyers. An exceedingly large line of toilet goods and novelties is made by this house and

THE list of articles printed on W. J. Braitsch & Co.'s page gives one a general idea of the extensive line made by this pushing firm of silversmiths. In particular their "Prince's Feather" toilet set demands special attention. Though practically only just on the market it has already found buyers in large number, thanks to its beauty, finish and price. Each piece is perfect and all dealers recognize the many good features of the "Prince's Feather" at once. In brushes, mirrors and puff boxes, to say nothing of the numerous smaller articles, the goods made by W. J. Braitsch & Co. would appear to have filled all requirements, for orders and duplicates show no signs of decreasing. The entire line is truly worthy the attention of every live dealer.

A HANDSOME general line of silver novelties is made by Battin & Co., 3 Maiden Lane, New York. It includes many things specially appreciated by the feminine mind in addition to staple goods of exclusive designs and excellent workmanship.

**Abdo Abdelnous Charged with Smuggling Diamonds and Razors.**

BUFFALO, N. Y., Sept. 22.—An arrest was made in the United States District Court this morning by Deputy Marshal Watts. For several days past the sessions of the court have been attended by a swarthy man of distinctly foreign appearance, fairly well dressed, and wearing a straw hat. It was understood that he was attending court in connection with a civil suit in regard to some bonded goods.

The man was Abdo Abdelnous, an Armenian, and this morning he was put under arrest and placed in the dock charged with having smuggled 50 dozen razors and a quantity of diamonds into the United States. It seems that there was a warrant taken out against him in New York and forwarded to the Marshal's office here, as it was known that he was coming to this city to attend the civil suit.

The jewelry and general store of ex-Postmaster John L. Stahl, Salisbury, N. Y., was broken into last Monday night and jewelry to the amount of \$300 stolen. The burglars entered the store between midnight and 2 o'clock in the morning. They have not been caught.

**Silver Service for Cruiser Cincinnati.**

(Illustration, Frontispiece.)

WITH New York, Detroit and other cities as a precedent the citizens of Cincinnati raised a sum of money by voluntary subscriptions to defray the cost of a sterling silver service to be donated to the new cruiser *Cincinnati* as a recognition of the honor done the Queen City in the naming of the war vessel. A fortnight ago, after two years of anticipation the committee on awarding the contract for the silver service held its most important session in the office of the Mayor, and accepted one of the three designs submitted by Clemens Hellebush. The firms of Duhme Co., F. R. Herschede, A. & J. Plaut, Clemens Oskamp and Oskamp, Nolting & Co., as well as the successful firm, each submitted competitive designs, the services proposed being without exception, elaborate and beautiful.

The committee were highly pleased with one of the three sets offered by Mr. Hellebush, and accepted it in preference to all others. The service selected includes a punch bowl and two fruit dishes, and two or three other pieces will be added later, which have not yet been determined upon. The bowl proper will be upon a base of fancy sea shells, and the figures of dolphins will serve as handles. It will be made one-third larger than it was specified in the design, but the fruit dishes will be of the dimensions designed. The bowl will weigh about 350 ounces and the dishes 100 ounces. The inscriptions on the drawing are subject to change, but will be about as presented.

There has already been collected the sum of \$3,300, and more is being solicited. The service will be manufactured by Dominick & Haff, New York. The work is to be completed by Jan. 1, 1895, and is now in progress.

**A 19-Year Old Boy Wants \$25,000 Damages from S. Kirk & Son.**

BALTIMORE, Md., Sept. 24.—William H. Garrett has sued Henry C. Kirk and Henry C. Kirk, Jr., composing the firm of Samuel Kirk & Son, and Oliver J. Miller and Thomas J. Hardesty, composing the private detective firm of Miller & Hardesty, for \$25,000 damages in the Superior Court, by E. Eldridge Monroe, attorney.

The plaintiff is 19 years old, and was until recently employed by Samuel Kirk & Son. His suit is the result of the charge of larceny made against some of the employes of Kirk & Son. He claims that he was unlawfully restrained of his liberty before being taken as a witness before the grand jury.

The funeral of John C. Mager, son of John W. Mager, the well-known New York and western representative of W. H. Luther & Son, 200 Broadway, New York, took place yesterday.



### Buffalo Jewelers Petition to have a Hawkers' Ordinance Enforced.

BUFFALO, N. Y., Sept. 22.—The Jewelers' Association of Western New York have presented a petition to the Board of Aldermen praying for the enforcement of the following section of the ordinances:

"Any person or persons engaged in the sale of watches, clocks, plated ware of any description by auction, or pawnbroker, shall not sell or dispose of such goods or wares at public auction within the city of Buffalo after 6 o'clock in the afternoon. Any person violating the provisions of this section shall forfeit and pay a penalty of \$50 for each and every offense."

The petition sets forth that certain disreputable hawkers of fake jewelry and watches are disposing of their worthless wares in this city by gas and electric light every evening and thus practically swindling many of the citizens. A resolution was adopted directing the superintendent of police and the law department to enforce the ordinance and to have the offenders punished.

### A Well Planned Safe Burglary Successfully Executed.

WILLIAMSPORT, Pa., Sept. 18.—Saturday morning at about 1.30 o'clock the safe in Jerome Lundy's jewelry store, at Slabtown, was blown open by burglars. The concussion of the explosion knocked all the glass out of the front windows of the building and the noise awoke the entire neighborhood. After leaping from their beds those living within close proximity to the occurrence noticed three or four men standing in front of the jewelry store. Among the citizens was John Calvert. He ran out on his front porch, but was ordered by one of the men to go back into the house.

Failing to immediately comply with the demand, Calvert forthwith became the object of a fusillade of stones at close range by the men who evidently stood on guard while operations were going on inside of the building. Calvert took refuge in his house where he observed what followed. It was not long before the men standing on the sidewalk were joined by others coming from the store, after which all started off at a rapid walk.

They were five in the gang, and they are thought to be the same men who were seen passing in a northerly direction through Warrensville on Thursday afternoon. One is described as a large man wearing a gray moustache, and all were too well dressed to be classed as tramps. From the scientific manner in which they blew open the safe and robbed it of all its contents, even after the explosion had startled the whole community, is evidence that they are professionals at their calling.

Nothing within the enclosure of the safe was left behind, and the goods stolen consisted of ten gold watches, four silver watches, a large number of gold and silver watch chains, pins and jewelry of every description, amounting to many hundreds of dollars in value.

### A Sentimental Episode in the Wilson Bros.' Lives.

BOSTON, Mass., Sept. 20.—The following story regarding the Wilson Bros., of this city, who have taken a prominent place among the retailers by hustling and advertising for it, during the past three or four years, appears in to-day's *Globe's* "Under the Rose:"

"Among the well known men in this city who, through various trials and struggles, have risen to places of repute in the business world are two jewelers on Tremont Row.

"In their brave attempts to win places in the world for themselves, these men were helped by no one so much as by their own mother. They adore this little mother of theirs, and when fortune smiled upon them, and they were married and living in luxurious homes of their own, each tried in turn without success, to persuade the mother to take up her abode with him.

"She clung to her tiny apartments near Leverett St. with an affection that was as strong as, to her sons, it was discouraging.

"Now a pleasant thing happened to her one evening last week. She went to walk with one of her boys. He took her into a cozy cottage house on South Russell St. Every room was bright with lights. The furniture was luxurious. There was a piano, and the oak dining table glowed with dainty china and silver.

"It was some time before Mrs. — took in the situation and realized that the house and all it contained was a gift to her from her sons.

"She presides over her new home proudly, and is becoming rapidly weaned from the associations clinging to the humble rooms she left."

### Effect of Increased Duty on Cut Diamonds

The increased tariff on cut and polished diamonds has produced a depressing effect on the Amsterdam market, according to a report from the American Consul at that place, which has just reached the Department State. For a few weeks previous to the enactment of the new law, the business there was very brisk, but more recently it has languished. The United States was Amsterdam's largest purchaser, consuming about one-half of the local product.

Under the new duty American patronage seems for the present withdrawn, and the outlook for the Amsterdam manufacturer, broker and operative is worse than at any time during the past year of great financial depression. Anticipating the advance of duty, the New York diamond importers purchased largely of cut diamonds before the passage of the bill, and there is a movement on foot among importers to become cutters. Since July 1st about 100 operatives, cutters and polishers have left Amsterdam for New York.

### Jeweler George Gardner Accused of Firing the Village of Dalton, O.

MASSILLON, O., Sept. 21.—George Gardner, a young jeweler of Dalton, has been accused by the Dalton people of having set fire to the village by trying to burn out his own place of business.

The fire that rendered 40 families homeless started directly in the rear of Gardner's place of business, and it is alleged that the accused insured his stock for \$750 just the day before the fire. Gardner had left Dalton, but when the accusations were made openly, he returned at the request of his friends, and claims to be able to prove his innocence.

### A Notorious Diamond Thief Again in The Toils.

SPRINGFIELD, Mass., Sept. 24.—Springfield seems to be a Mecca for crooks in the jewelry line and the people feel lonesome unless they can read from time to time that one of the local jewelers has been "fleeced" L. B. Coe is the latest to receive a visit from one of the craft and as a result Mr. Coe is minus a diamond pin worth \$25 but he has the satisfaction of knowing that the man who cheated him is now in jail serving an eight months' sentence for the crime. The fellow who did the job is Edward Whalen, alias L. B. Barnard, alias James Chester, alias A. D. Georgetown and many other names and is a crook of national importance.

He went into Mr. Coe's store one day last week and asked to see some diamonds and watches. One of the young women in the store undertook to show him the goods at first, but finally gave way to Mr. Coe. The fellow looked at many articles and finally appeared to be much taken with a handsome locket which was being shown him. He asked Mr. Coe if it opened and the latter said it did and in order to show the customer the inside of the charm held it up close to his eyes in his effort to open it. It was then that the would-be customer picked up the pin and after a little more shopping left the store.

Whalen was arrested in Worcester. He is a notorious diamond thief. He was arrested in Boston March 22, 1886 for selling as old gold new gold chains which he had stolen. When arrested at that time he had five chains around his neck. He was also arrested in New York, April 15, 1892, for stealing \$670 worth of diamonds in Boston, but claims that he escaped punishment through some trouble over extradition. He admits having served time in New York and Boston jails for similar crimes.

A handsomely illustrated book published by A. Northrop & Co., Pittsburgh, Pa., manufacturers of sheet metal ceilings, gives the reader an idea of the excellent effects which can be accomplished by the use of this favorite method of repairing old or putting in new ceilings. It will be sent on application.



### The Death of R. F. Simmons.

ATTLEBORO, Mass., Sept. 22.—After fighting for life against consumption for 14 years, Robert F. Simmons, head of the large and widely known firm of R. F. Simmons & Co., died at his beautiful residence on Commonwealth Ave., Wednesday night.



THE LATE R. F. SIMMONS.

Mr. Simmons was one of the most successful manufacturers of jewelry in the history of the Attleboros. Commencing as an apprentice for the late Daniel Evans, he died within sight of the place where he learned his trade, chief owner and president of one of the largest and most noted firms and leaving an estate valued by some as high as a million dollars. All this Mr. Simmons could attribute to his earnestness in his work.

Mr. Simmons was born in New York and in his childhood his parents moved to Waterbury, Conn. At an early age he tired of parental restraint and started out to seek his fortune. He first located in North Attleboro and soon secured a position with Daniel Evans. Being quick to perceive any chance for improving his condition and living with the most strict economy, he soon thought he had experience and capital enough to start in business for himself on a small scale. He commenced as a chaser. Superior work enabled him to build up a profitable and extensive trade in a short time and he formed a partnership with Albert F. Briggs. Mr. Briggs soon withdrew and then Edward L. Hixon, a present member of the firm, was admitted. A year later Joseph L. Sweet was taken in, and in 1875 the firm of R. F. Simmons & Co., started by Messrs. Simmons and Briggs, located at Falls Village in the part known as Robinsonville. From the start the business was successful and two years ago, after having been located at the Falls until that time the firm erected what was at the time the largest factory in the Attleboros and then moved to this place. Mr.

Simmons had a thorough knowledge of the mechanical department and before he started for California told a friend that that and his belief in "ever pushing forward" were wholly responsible for his success.

About 14 years ago Mr. Simmons first learned that he was a victim of consumption. He persisted bravely in attending to his business but about four years ago he found it necessary to spend the Winter in a more favorable climate and he moved to Los Angeles, Cal. There he has remained since except for short visits during mid Summer to his place here. He would have returned to Los Angeles some time ago but his health failed more rapidly than was anticipated.

Mr. Simmons was a great lover of good and speedy horses. For years he maintained an excellent stable and had many of the speediest trotters and pacers in this section of New England. Among these was the famous "Del Monte." Beside being interested in trotting stock, he also turned his attention to the best farming stock and was for many years president of the Attleboro Agricultural Association.

During the war of the rebellion Mr. Simmons served with honor as a member of the Third Rhode Island cavalry. As a charitably inclined person he had a grand record. He assisted many societies and was a benefactor to many families. In the latter there was much sorrow when his death was announced. Many are the stories told of his charitable acts, but he did not court publicity in this direction.

He married Mary Stanley, a daughter of David Stanley. She died a few years ago and a most expensive and beautiful monument was erected to her memory in Mount Hope Cemetery. No children survive them.

The funeral this afternoon was most impressive. It was under the direction of Bristol Lodge F. and A. M., Worshipful Master O. B. Beston reading the ritual. The employes of the firm attended in a body, also Bristol Commandery Knights Templar. The large residence was crowded, there being present many former business associates, both local and from Providence and Boston. The bearers representing the firm and employes were Frederick E. Bodman, B. F. Sweet, William Miller, John Miller, Christian Klee and Henry A. Baker. The Masonic bearers were W. W. Sherman, Charles T. Guild, A. Whitney, B. S. Freeman, Jr., J. E. Reed and A. M. Sperry.

Just before his death Mr. Simmons expressed a desire that his favorite horse "Del Monte" should be one of the chief mourners. The animal followed close to the hearse and wore heavy black trappings.

Among the floral pieces were a broken column and links from the employes of R. F. Simmons & Co. and handsome art pieces from J. L. Sweet, E. L. Hixon,

Samuel Mason, M. B. Mackrett, and many others.

The business of the firm will be conducted as heretofore until further notice by Messrs. Sweet and Hixon and under the same firm name.

### Jewelers at The Rhode Island State Fair.

PROVIDENCE, R. I., Sept. 22.—The 74th annual Rhode Island State Fair was held at Narragansett park during the past five days. The policy of the managing committee in increasing the price of space had a tendency to repulse and deter rather than to invite manufacturing and mercantile participation, which with the general business stagnation had its effect in fewer jewelry representatives than in former years. Among those who had displays were the following:

Two large cases of beautifully cut glass ware represented the Hope Glass Cutting Works, of this city.

Thomas Shaw, the boy engraver from Canada, exhibited engraved glasses.

L. W. Schoch had a large line of patent sleeve buttons and jewelry.

A. H. Richmond displayed in a prettily shirred light green and white booth a full line of D. R. Child's aluminum novelties and trinkets.

C. G. Bloomer & Sons, of Pawtuxet, showed a choice variety of aluminum goods and novelties.

F. H. Cole had an attractive exhibit of general novelties in the jewelry line.

S. H. Brower's booth commanded considerable attention from its neat and tasty arrangement of staple and novel lines in jewelry.

Dr. D. J. Ingraham, of Boston, had on exhibition a full assortment of crystals, lenses and general opticians' supplies.

George E. Homer, of Boston, had a fine exhibit.

In the track events several horses belonging to Attleboro parties made creditable showings. Among these were the following:

E. I. Franklin's black stallion Likewise in the 2.23 class took one heat in 2.17½. Mr. Franklin entered his black mare Imogene in the 2.29 class.

In the 2.30 class O. M. Draper's bay mare Kittie R, trotted, while his bay mare Gretchen was one of the entries in the 2.20 class.

A majority of the manufacturing jewelers in this vicinity closed their shops one day during the fair so that those of their employes who wished could attend.

The sheriff of Pewamo, Mich., has offered a reward of \$5 for the thieves who recently broke into the jewelry store of Houck & Potter, of that place. The goods taken consist of 120 gold rings, 31 gold watch chains and several watches.



# W. J. BRAITSCH & Co.,

SILVERSMITHS

415 BROADWAY,  ... NEW YORK.

WORKS, PROVIDENCE, R. I.  
16 RUE LOCQUENGHEN, BRUXELLES, BELGIQUE.  
BOSTON OFFICE, = 383 WASHINGTON STREET.

MANUFACTURERS OF

## Sterling Silver Toilet Ware.

|                                |                           |
|--------------------------------|---------------------------|
| Hair Brushes,                  | Shoe Horns,               |
| Cloth Brushes,                 | Nail Polishers,           |
| Military Brushes,              | Nail Files,               |
| Bonnet Brushes,                | Cuticle Knives,           |
| Hat Brushes,                   | Button Hooks,             |
| Whisker Brushes,               | Whisk Brooms,             |
| Infant Brushes,                | Shaving Cups and Brushes, |
| Shaving Brushes,               | Children's Cups,          |
| Nail and Finger Brushes,       | Pin Trays, all varieties, |
| Misses' Hair Brushes,          | Infants' Combs,           |
| Vaseline Bottle Holders,       | Dressing Combs,           |
| Cologne Bottle Holders,        | Barbers' Combs,           |
| Salts Bottle Holders,          | Flasks,                   |
| Cold Cream Boxes,              | Glove Stretchers,         |
| Puff and Powder Boxes,         | Razors,                   |
| Salve Boxes,                   | Tooth Brushes,            |
| Soap Boxes,                    | Tooth Brush Holders,      |
| Mirrors, all sizes and shapes, | Tooth Brush Receptacles.  |

Everything we Make is Sterling Silver,  $\frac{925}{1000}$  Fine.

ALL THIS SEASON'S NEW PATTERNS.

WE ARE THE LEADERS IN THIS LINE.

# W. J. BRAITSCH & CO.,

SILVERSMITHS

NEW YORK.

PROVIDENCE.

BOSTON.



# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of change in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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 Pay money only to authorized collectors having proper credentials.  
 Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.  
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 We will continue to send papers until there is a specific order to stop. In connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at the expiration of the subscription. All such orders will be promptly acknowledged by mail.  
 The Courts have decided that all subscribers to journals a responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

Member of the American Trade Press Association.

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### Changes in the Price of Silver.

**W**ORTHINGTON C. FORD, chief of the Bureau of Statistics, Washington, D. C., added a valuable feature to his reports when he began the publication of the prices of leading commodities. The publication began in August of last year and has been continued from month to month, so that in the report for July, corrected to Aug. 29th, we have comparative prices for a year. Of this summary, the table devoted to silver will prove interesting to not only the silversmiths, but to the trade at large. According to his reports, we find that at the beginning of last September the price of silver in the New York market was 74 cents an ounce. At this time the repeal of the purchasing clause of the Sherman act was under discussion, and silver was weak in price. On Nov. 1st the repeal bill, having been passed by both houses, was signed by the President. Silver was then at 70 cents an ounce. It continued to de-

## SPECIAL FALL NUMBERS OF THE JEWELERS' CIRCULAR.

*It is a natural commercial condition, particularly existing this year, that the jewelry trade in general aims to make the FALL SEASON as profitable as possible. Extensive yet judicious advertising is, during the Fall season, the most advantageous method for increasing the volume of business.*

*THE JEWELERS' CIRCULAR inaugurated with the issue of Sept. 19, a plan which affords advertisers an unprecedented opportunity for effective Fall advertising. This plan consists of the issuing of*

### FOUR SPECIAL FALL EDITIONS,

*covering a most propitious portion of the season for effective advertising. Two of these SPECIAL FALL EDITIONS devoted respectively to the BRIC-A-BRAC and ART GOODS, and SILVERWARE interests have been issued. The remaining two issues (Oct. 3 and Oct. 10) will be devoted to the WATCH, CLOCK, JEWELRY, OPTICAL and PLATED SILVERWARE interests. All are of equal value to the trade, and of equal importance as a medium to the advertisers. It is desirable that we receive copy at the earliest possible moment.*

THE JEWELERS' CIRCULAR PUB. CO.

cline until the beginning of March of this year, when it was worth but 59 cents an ounce, a decline of 15 cents. Since then the tendency has been upward and on Aug. 25th the price was 65 cents, a net decline for the year of 9 cents. If the production was \$50,000,000 ounces the loss to the producers was \$4,500,000. It may be added that bar silver closed in New York Saturday, Sept. 22, at 63¾ cents nominal. This slight decline is undoubtedly due to the fact that speculation in silver has been somewhat overdone. Large importations from the United States have taken place, while the demand for the East has failed to come up to anticipations. London prices for bars were last week consequently lower and New York quotations followed.

sion of the times. From the large distributing centers, as New York, Chicago, Cincinnati and St. Louis, representatives of every branch of the jewelry trade express comparative satisfaction with the condition of business. Since the tariff question was settled, manufacturers know more of the conditions under which they must do business, and there has been a better demand for products in general. This movement is inevitable whenever any radical change in the tariff is adopted. It is business, not politics, or perhaps more accurately it is business adjusting itself to politics.

## The Week in Brief.

**T**HE death occurred of R. F. Simmons, of R. F. Simmons & Co., Attleboro, Mass.—The regular monthly meeting of the New England Association of Opticians, was held—The men who recently robbed Alex. Bailey's store, Mt. Sterling, Ill., escaped from jail—The window of Neff & Casebeer, Somerset, Pa., was smashed—The store of Buchanan Bros. & Fulkerson, Washington, D. C., was robbed—J. D. Goldstein & Co., New York, were charged with violating the law compelling the stamping of prison-made goods—The Montreal Watch Case Co., Montreal, Can., incorporated—The plant, etc., of the Syracuse Silver Metal Mfg. Co., Liverpool, N. Y., were sold out by the sheriff—A well planned robbery occurred at the store of Jerome Lundy, Slabtown, Pa.—George Gardner, Dalton, O., was accused of firing that village—A trio of young thieves were captured in Colorado Springs, Col.—Discouraging reports on the diamond business have been received from Amsterdam—J. B. Ellis, formerly a jeweler of New Haven, Conn., committed suicide—The quarterly report of watch inspection on the Rock Island Railway system was issued—L. E. Freedman, Buffalo, N. Y., gave two mortgages.

### Are Good Times in the Trade Here?

**I**T is gratifying to note a general increase of business in the industry represented by THE CIRCULAR. From Attleboro and vicinity comes a report of an unmistakable boom in the jewelry manufacturing business. Orders are being received with pleasing regularity and for fair sized quantities of goods. Several of the shops are advertising for more help, something which it has not been necessary to do for some time. Reports sent in by the salesmen on the road are far more encouraging than has been the case for several months. There was some talk a while ago of a general cut-down of wages, and one firm did make a 20 per cent, cut, but the others have not made any reduction as yet. In New York, the encouraging reports given by the larger jewelry and silverware firms are taken by the press and public to indicate a general revival of good times, as the condition of business among jewelers, who are looked upon essentially as purveyors of luxuries, is considered one of the best indications of the prosperity or depres-



### New York Notes.

E. L. Anrich has entered a judgment for \$394.50 against Elias Pitzele.

A judgment for \$435.01 has been entered against Jos. G. Doty by J. P. Duncan.

The Bristol Brass & Clock Co. have filed a judgment for \$27.05 against Harry G. D. Carr.

Alois Kohn & Co. have entered judgment against Aaron Newman and Nathan Ecker for \$185.04.

Jos. H. Fink & Co., New York, have applied for membership in the New York Jewelers' Board of Trade.

Judgments against John B. Garcia have been entered by the Meriden Bronze Co. for \$192.14, A. Matuska for \$49.33, and E. H. Hance and others for \$64.53.

The Board of United States General Appraisers, Thursday sustained the decision of the Collector at New York on imitation jewelry imported by Dingelstedt & Co.

The papers for the extradition of Jeweler Weinberg, of Toronto, Can., charged with stealing a quantity of jewelry in Toronto, were received in this city Wednesday from Washington. Weinberg was sent back to Canada Thursday.

Monday William Morris McNiff, a retail jeweler, of 401 Grand St., Brooklyn, made a general assignment to Louis May, jeweler, 4 Maiden Lane, for the benefit of his creditors. The only preference is Elizabeth Trainer, for \$400, money loaned.

Henry Lederer, the salesman for S. & B. Lederer who was discharged after being arrested on an accusation of larceny made by Jos. Raphael, a former jeweler of Brazil, last week obtained from the various morning papers which had accused him of the theft in their published accounts of the arrest, a retraction of the charge.

Judge Lawrence, of the Supreme Court, in the suit of Adolph Bechtold against Joseph J. Clairmont, Friday denied without costs, a motion asking that the receiver of Clairmont & Co. be authorized to sell certain book accounts to Mr. Bechtold for the sum of \$400. Judge Lawrence directs the receiver to collect the accounts and reduce the liabilities of the insolvent firm in the usual way.

Sewed up in the undershirt of Chas. Augenstein, a passenger on the *Westernland*, which arrived last week, a customs inspector found three gold watches, three brooches, one pair of gold earrings, two pair of gold sleeve buttons and two gold chains. When the inspector asked him where this amount of jewelry came from, Augenstein said that they must have been in the clothes when he bought them as he did not put them there. The jewelry was seized, but Mr. Augenstein was allowed to go.

Helen Salcedo has begun a suit in the Supreme Court in Brooklyn against W. A.

Salcedo for absolute divorce. They were married in 1887, and two years later the husband disappeared and his wife has since been unable to find any trace of him. He was employed as a traveling salesman for a Nassau St. jeweler at the time of his disappearance, which, it is said, was due to a shortage in his accounts.

Pedro Traut, a citizen of this country, but a representative of a Buenos Ayres firm dealing in agricultural implements, attempted to smuggle into this port some valuable jewelry on Thursday. He arrived on the *Aller*. Stored away in a belt about his waist, Inspectors Donahue and Brown found three pairs of diamond earrings, one diamond, and one diamond and ruby ring and two gold watch chains. The value in all was about \$1,000. Traut was arrested and taken before Commissioner Romaine in Jersey City, where he was held in \$1,000 bonds. He deposited bail in cash.

J. W. Tice, formerly in charge of the watch and material department, export orders and home sales for the New York Standard Watch Co., has been appointed western agent of the company, in charge of the Chicago office, 511-513 Columbus building, vice R. De M. Wentworth, who returns to New York. The stock carried by the company at their Chicago salesrooms will be much larger than formerly, including a full line of materials. The object in the future conduction of business there is to supply stock immediately for jobbers' wants.

Three young girls, Emma O'Neil, 12 years old, Katie Kaufman, aged 11 years, and Louisa Cellarius, aged 11 years, were prisoners Sunday at the Tombs Court charged with larceny. The complainant in the case, Alexander Barson, a Greek jeweler, 105 Washington St., did not appear against them. The girls went to the jeweler Saturday evening, and while one engaged his attention, the two others took jewelry to the value of \$16.25. This consisted of bracelets, pins and two necklaces. The property was recovered at the homes of the O'Neil and Kaufman girls. The little prisoners appeared quite indifferent as to their fate, and met the Judge smilingly. Justice Ryan committed them to the care of the Gerry Society, pending an examination.

Three members of the firm of J. D. Goldstein & Co., dealers in jewelry and peddlers' supplies, 98 Canal St., were brought to the District Attorney's office last week on the charge of violating the law compelling the stamping of prison made goods. The prisoners were Joseph Goldstein, Lewis Jerchow and the latter's brother, Morris. They were indicted Sept. 14th for misdemeanor, charged with selling brushes manufactured in the Trenton State Prison. They claimed to be in ignorance of the fact that the goods were made by convicts. The witnesses against the firm were Charles A. Earle and George A. Stevens, agents of the Prison Society. When arraigned in Part 1 of the General Sessions the three men were held in \$1,000 bail each.

### Philadelphia.

Geo. Hood, of L. A. Scherr & Co., has returned from a fishing trip along the Delaware coast.

Chas. P. Sutton, Camden, has returned from a three weeks' sojourn at Moosehead Lake, Maine.

R. C. Porter, Woodbury, N. J.; H. W. Watson, of Manayunk, and H. W. Bolter, Atlantic City, made purchasing trips here last week.

Dr. W. H. Fitzsimmons who is about to open an optical establishment at 227½ High St., Pottstown, Pa., was in Philadelphia last Tuesday making necessary purchases.

James W. Barry, 806 Chestnut St., who is one of the old volunteer firemen, donned his regalia last week and went to the Norristown gathering.

The firm of Baumiller & McMerriman, 1826 Orthodox St., have dissolved partnership. The business will be contained by F. C. Baumiller at the same place. Mr. McMerriman will shortly resume business at another location.

Annie O'Malley, of Woodbury, N. J., who was employed by Henry Diesinger, of Hamilton & Diesinger, as a house servant, was on Friday held in \$1,000 bail by Magistrate Milligan, for court, on the charge of stealing jewelry and silverware from her employer.

The funeral of Mrs. Howard Fitzsimmons, wife of H. Fitzsimmons, West Chester, who died on the 14th inst., took place on Monday last from her parents' residence, 5226 Master St., the interment being at Mt. Zion Cemetery, Derby. The pall bearers were Harry Barry, with Jas. W. Barry and Geo. Craig, Geo. Fitzsimmons, and James D. Hughes, of L. A. Scherr & Co.

Two men went into A. L. Berry's store, 22 S. 2d St., on Saturday, and asked to be shown some watches. While inspecting some valuable timepieces one of the men attempted to conceal one in his sleeve, but he was detected by the attendant and compelled to hand over the watch. A policeman was summoned, but the men fled from the store and succeeded in escaping on a passing trolley car.

Argument was heard before Justice Shiras, and Judges Acheson and Wales, in the United States Circuit Court of Appeals on Friday, in the suit of Receiver Fisher of the Spring Garden National Bank, against Simons, Bro. & Co. The action grew out of their claim to recover upon a renewed promissory note for \$5,000. Francis W. Kennedy, the president of the bank, had obtained the original note from the firm as an alleged accommodation for the bank, but in reality applied the proceeds to his own use. In the lower court, Simons, Bro. & Co., after several decisions, were held not to be liable for payment of the note, but the case was appealed by the receiver of the bank. Decision was reserved.



**Boston.**

President Samuel A. Galpin, of the New Haven Clock Co., was in the Hub the past week.

In the Suffolk County Insolvency Court Friday, a discharge was refused C. D. Place, optician.

Buyers in town the past week included: H. H. Wright, Putnam, Conn.; F. P. McKenney, Portland, Me.; Mr. Brigham, of Brigham & Eager, Marlboro; William H. Graves, Warner, N. H.

James S. Blake, of Kettell & Blake, was one of the new members created by the Provincial Grand Lodge, Royal Order of Scotland, at the Masonic meetings in Boston last Tuesday and Wednesday.

Eden & Howell have started an optical and jewelry business at 433 Washington St. Mr. Howell has a retail store on Cambridge St., and Mr. Eden has been on the road for himself heretofore as a jobber in optical goods.

Frank G. Butler, formerly of the firm of A. D. Cairns & Co., has taken quarters at 406 Washington St., and opened with watches, jewelry and diamonds. George E. Smith, who has been an employe at the American watch factory, in Waltham, is to have charge of the watch and repair departments.

The New England Association of Opticians held their regular monthly meeting Sept. 17 at Young's Hotel. Vice-president

Frank E. Weltch presided and there was an instructive address by G. A. Suffa, M. D. on "Heterophoria, or muscular insufficiency and the use of prisms in testing." It was announced that the charter of the organization had been received from the State. Several applications for membership were presented.

**Pittsburgh.**

M. Bonn has returned from an eastern trip, having purchased stock for the holidays.

Otto Heeren has been absent from duty during the past week, owing to continued illness.

Mrs. G. B. Barrett and family returned from Wildwood Springs where they were stationed since June.

Heeren Bros. & Co. have employed two new men in their jewelry department: John Lemmer, of this city, and Edward E. Critz, Cleveland, O., formerly with Sigler Bros.

Among the buyers here last week were: Geo. C. Hayes, Morgantown, W. Va.; F. N. Hayes, Washington, Pa.; Geo. Beck, Uhrichsville, O.; Chas. Kennerdell, Freeport, Pa.; A. Fleming, Mc Keesport, Pa.

**Minneapolis and St. Paul.**

I. B. Miller, of the I. B. Miller Jewelry Co., Minneapolis, started out last week on

a four weeks' tour through the northern part of the State.

John Pfister, St. Paul, who several weeks ago started an auction, is still conducting daily sales. He will continue the sales until the entire stock is sold out.

Victor Anderson, a watchmaker, 20 years of age, for several years past in the employ of S. E. Sanborn, of Minneapolis, died some days ago of hemorrhage of the bowels.

Max Olenick, Minneapolis, has just returned from an extended trip through Michigan and a visit to Chicago. Mr. Olenick will start out on his western trip about Oct. 1st.

A. G. Porter, for several years past with the Reed & de Mars Jewelry Mfg. Co., Minneapolis, has resigned and has engaged in business for himself at 424 Nicollet Ave., where he will do work for the trade.

Out-of-town jewelers visiting the Twin Cities the past week were: Theo. G. Mahler, Le Sueur, Minn.; H. O. Schleuder, Springfield, Minn.; E. G. Guthrie, Casselton, Minn.; W. C. Kaiser, Marshall, Minn.; M. N. Berg, Cloquet, Minn.

W. E. Roundy, who was sentenced to States Prison last Winter to eight months' imprisonment on a charge preferred by the Reed & de Mars Jewelry Mfg. Co., Minneapolis, was last week released from the pen and has applied to the Governor to be restored to citizenship.

**THE INCREASED DUTY ON****DIAMONDS****HAS NOT INCREASED OUR PRICES.**

Mr. L. Tannenbaum on his last trip having purchased and bought over under the old duty over five times his usual quantity of the finest Diamonds, Rubies, Sapphires, Emeralds, Opals, Pearls, and other Precious Stones and Melles, he will continue to sell to the trade for the next six months, at prices governed by the old rate of 10 per cent. being thus a clear gain of

**15 PER CENT.**

to dealers who place orders NOW.

This is an Opportunity of a Lifetime. These Goods are the Finest and Cheapest in the Market To-Day.

**L. TANNENBAUM & Co.,**  
**Importers and Cutters of Diamonds and Precious Stones,**  
**COR. MAIDEN LANE & NASSAU ST., NEW YORK.**



### News Gleanings.

H. J. Smith has removed from Canal Fulton, O., to Canton, O.

C. B. Andrews has opened a jewelry store in Pipestone, S. Dak.

Wm. Schweigert, Augusta, Ga., has returned from a buying trip north.

F. A. Jewett, Corinth, N. Y., has closed his shop and now works for C. G. Combs.

Charles E. Gray, jeweler and boots and shoes dealer, Gardner Mass., has assigned.

B. M. Preston, of Madison, O., will establish a jewelry business in Poplar Bluff, Mo.

Otto Retsloff, of Winnebago City, Minn., is soon to open a jewelry store in Fairmont, Minn.

J. H. Langhorst, is making extensive improvements in his jewelry store in Jackson, Cal.

William M. Pinney, of Niagara Falls, N. Y., has opened a new jewelry store in Bergen, N. Y.

F. G. Barrett has purchased a half interest in the jewelry business of W. J. Smith, Lowville, N. Y.

William Hellberg, formerly of Minneapolis, Minn., has opened a jewelry store in Northfield, Minn.

S. N. Solomon, jeweler, Grand Rapids, Mich., was arrested a few days ago, charged with receiving stolen property.

Frank Egan's jewelry store, Muscoda, Wis., was broken into some nights ago and a large amount of jewelry taken.

E. G. Ransome, formerly in the employ of Harry L. Howe, Littleton, N. H., has started in business at Woodstock, Vt.

The jewelry business which was conducted by the late C. H. Daniels, Malden, Mass., is now carried on by Capt. Daniels, his son.

M. A. DeGolier, an optician, has purchased the Stewart jewelry store, Bradford, Pa., and will hereafter conduct the business.

Robert Jones has purchased the store of jeweler David Lewis, Phoenix, Ariz., and has left for California, where he will in future reside.

A. J. Parsons has started in business for himself at 529 Dutton St., Lowell, Mass. He was formerly with G. M. Kittredge, of Providence, R. I.

Ward & Ewalt, jewelers and opticians, Mt. Vernon, O., have dissolved partnership, Dr. Ward retiring. Harry Ewalt will continue the business.

The Boss Watch Case Co., Chicago, have certified to an amendment of charter so as to manufacture and deal in watch cases, movements, jewelry, etc.

A stranger giving the name of Harry Ross has been arrested in Columbus, O., on suspicion. Ross was selling jewelry at very low figures, from house to house.

W. Fred. Kendall, an optician, has purchased the spectacle bazar, at 317 Market

St., Harrisburg, Pa., from W. A. Weidner. Mr. Weidner has gone on the road as a traveling salesman.

Harrison Rowe, of Waverly, Ind., exhibited 17 fine pearls last week, which he found in White River. One of them weighed 66 grains. The most valuable among the collection weighs 36 grains.

The inventories of assets and liabilities of Oscar J. Luecks, Minneapolis, Minn., show assets to the amount of \$29,531.34, and liabilities footing up \$26,609.40. The principal assets were accounts receivable, \$23,851.28.

Tuck & McAllister, who have been doing business in Maine for the past few years, with headquarters on Exchange St., Bangor, left last week for Providence, R. I., where they will continue business.

Martin S. Smith, second son of F. G. Smith, Detroit, Mich., was married Friday night, to Miss Bertha Crapo Cristy, daughter of H. T. Cristy. She is a granddaughter of the late ex-Governor Crapo. Over 400 guests were present.

A. T. Brady, Sharon, Pa., who has been attending the lectures of Dr. Julius King, at Cleveland, O., for some time past, receiving a diploma, has returned to Sharon and will practice his profession of optician. He will have his office in Mrs. Ellen Brady's jewelry store.

An attempt was made to steal the horse and carriage belonging to C. S. Hunsberger, Souderton, Pa., about 1 o'clock last Sunday morning. The thief had the carriage ready to hitch the horse, when Mr. Hunsberger heard him and fired several shots from a revolver at him. The intruder escaped.

The four highwaymen who robbed Alex. Bailey's jewelry store, Mt. Sterling, Ill., the day of the Brown County Fair, and were captured the next day, broke out of the Mt. Sterling jail last Thursday evening and are still at large. The jail is a weak one, and the men were caught in an attempt to get out a week previous. But the second time they were successful.

About 2 o'clock last Sunday morning, an attempt was made to rob the jewelry store of Neff & Casebeer, Somerset, Pa. Some unknown parties deliberately smashed the large show window, grabbed several watches

and made their escape. The crash of the shattered glass awoke the neighbors of the place, who made an unsuccessful effort to capture the thieves. There is no clue.

The optical goods store of Buchanan Bros. & Fulkerson, 1115 F. St. N. W., Washington, D. C., was robbed one afternoon last week of ten gold mounted opera glasses valued at \$100. The goods were in a case at the rear of the store. The thieves gained an entrance by cutting off a Yale padlock which held the front door. The awning was down and shaded them as they worked.

George E. Blanchard, East Greenwich, R. I., has removed into his new store in Pierce's Block. It is the most elegantly appointed retail jewelry store in New England outside of the principal cities. It was built to be especially adapted to Mr. Blanchard's business. All the fittings are in beautifully polished quartered oak. The front on Main St. is in one pane of French plate glass, measuring 10½ feet long and 8 feet high. The interior is brilliantly lighted at night by 9 incandescent lights.

S. A. Boyle, of Boyle, Davis & Goodman, jewelers' auctioneers, Washington D. C., has just returned from Jellico, Tenn., where he has been engaged in selling the stock of jewelry, bric-à-brac, etc., for H. G. Cook, of that city, who assigned recently. It was the opening sale of the season for the auctioneer firm, and it has proven very gratifying to them, Mr. Boyle reporting having sold the entire stock, including fixtures and safe, receiving good prices for the same, much to the satisfaction of T. W. Barker, the assignee, who has sent Boyle, Davis & Goodman a very complimentary letter as to their method and manner of conducting the sale.

While the handsome double page of Foster & Bailey, Providence, R. I., calls attention more particularly to some good new things in manicure sets and bracelet combinations it must not be forgotten that their general line is an extremely extensive one as may be gleaned from a glance over the headings at the bottom of the left hand page of their advertisement. All these various lines have been freshened up and the firm confidently believe that their line this year is superior to that shown by them in any previous year.

## IF YOU WANT A WATCH



That your customers do not know more about than you do, you should sell the **PAILLARD**. A large variety of grades, 16 and 18 size, all **NAMELESS**, cannot be shopped and will pay you **GOOD PROFITS**.

The new **PAILLARD** movements excel all others in fine finish, have the latest improvements and are thoroughly **NON-MAGNETIC**. Every movement guaranteed a **PERFECT TIME-KEEPER** and to **HOLD ITS RATE**.

Order a sample line from your jobber and give him a trial. No watch made suits the requirements of the times as does the **PAILLARD**.

**A. C. SMITH WATCH CO., 177 Broadway, New York.**



### Last Week's Arrivals.

The following out-of-town dealers were registered in New York during the past week: G. Hoyer, York, Pa., Sinclair H.; J. Conigsky, Peoria, Ill., Imperial H.; E. Brandeis (J. L. Brandeis & Son), Omaha, Neb., Broadway Central H.; G. H. Hurlburt, Middletown, Conn., Murray Hill H.; S. Bacbarach, Richmond, Va., Bartholdi H.; M. King, Boston, Mass., Broadway Central H.; A. S. Valkenberg, Albany, N. Y., Stewart H.; L. B. Hey, Buffalo, N. Y., Sinclair H.; M. Bonn, Pittsburgh, Pa., Astor H.; G. F. Durgin, Concord, N. H., Holland H.; C. A. Guild, Boston, Mass., Murray Hill H.; F. Wardwell, Boston, Mass., St. Denis H.; T. J. Pottinger, Louisville, Ky., Marlboro H.; J. B. Mayer, Buffalo, N. Y., Imperial H.; C. W. Bixler, Easton, Pa., Coleman H.; E. Eisenbach, San Francisco, Cal., Holland H.; B. B. Glenny, Buffalo, N. Y., Plaza H.; C. Silverthau, New Haven, Conn., H. Vendome; J. C. Grogan, Pittsburgh, Pa., Imperial H.; D. B. Koch, Columbus, O., Astor H.; H. H. Tammen, Denver, Col., Grand H.; F. J. Stilson, Atlanta, Ga., St. Stephens H.; J. A. Farwell, Chicago, Ill., Holland H.; W. D. Harvey, Hartford, Conn., Grand Union H.; G. Rosenfield, Galveston, Tex., St. Stephen H.; W. Thomas, Charleston, S. C., Grand Union H.; W. W. Oliver, Buffalo, N. Y., St. Cloud H.; H. Frank, Natchez, Miss., Marlboro H.; J. H. Crosby Jr., Jacksonville, Fla., St. Denis H.; R. F. Polack, York, Pa., Astor H.; J. Newman, San Francisco, Cal., Imperial H.; J. A. Goldstein, Washington, D. C.; J. C. Dunn, Columbus O., Broadway Central H.; J. D. Landis, Coatesville, Pa., Broadway Central H.; J. Kornfeld, Buffalo, N. Y., Astor H.; M. G. Roseman, Rochester, N. Y., Astor H.; H. Tilden, Providence, R. I., Murray Hill H.; W. Eaves, Montreal, Canada, Broadway Central H.; F. M. Herron, Indianapolis, Ind., H. Normandie; A. Reineman, Alleghany, Pa., Belvedere H.

### Hartford Jewelers Discuss Trade Abuses and Organize.

HARTFORD, Conn., Sept. 22.—A meeting of retail jewelers last night at the United States Hotel, which was called by Newton Dexter, secretary of the Business Men' Association of New York, had a fair attendance. Mr. Dexter spoke on the subject of "trade abuses," and told what was being done in other sections of the country, especially in the west. The feeling was unanimous that an organization was needed in this city, and a committee, consisting of C. H. Case, Ernst Schall, F. H. Sloan, Henry A. Deming and D. H. Blinn, was appointed to make arrangements for a permanent organization. The trade will meet next Friday night at the store of the Ernst Schall Co. for that purpose and to elect officers.

# SELLING OUT!!

To the Trade:

I wish to retire from business and therefore offer my large stock of precious stones for sale at very low prices.

All my goods have been imported at the old rate of duty and I am prepared to accept any reasonable offer on lots.

Please inspect my stock before purchasing Rubies, Sapphires, Emeralds, Pearls, Fancy Gems, Etc.

Yours truly,

*M. D. Rothchild*

41 & 43 Maiden Lane,  
New York, Sept., 1894.

## Burglary Insurance.

### THE FIDELITY & CASUALTY CO.

OF NEW YORK

INSURES SAFES AND THEIR CONTENTS  
AGAINST BURGLARY.

For Particulars Address the Company.

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## Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their conferees.

AMONG the traveling men in Lancaster, Pa., the past week, were: H. Grabowski, Dattelbaum & Friedman; E.A. Rose, Averbeck & Averbeck; F. W. Bliss, Unger Bros.; Mark N. Cohn, Max Freund & Co.; H. Allyn Parker, Bassett Jewelry Co.; J. S. Richter, Bruhl Bros. & Co.; Jas. McPhail, Edward Todd & Co.; J. H. Thompson, Bioren Bros.; F. B. Hall, Wilcox Silver Plate Co.

James Alexander, who used to travel for the Whiting Mfg. Co., now represents Frank W. Smith, Gardner, Mass. Mr. Bartlett, who formerly covered western territory for the Whiting Mfg. Co., is assigned to an eastern trip.

C. E. Patterson and O. R. Ryan, representing the Towle Mfg. Co., in the central west and northwest completed their early trips in those sections and left early the past week for a second campaign in their respective territories. Their first visits were very successful ones.

M. Goldsmith, of Goldsmith Bros., Chicago, is back from an eastern trip with reports of a successful business. F. Speyer, representing Goldsmith Bros., comes in from the south with similar reports. The furnaces are running full force and shipments are coming in plentifully.

Traveling men calling on Davenport, Ia., merchants during the past week were: I. L. Friedman, Odenheimer, Zimmern & Co.; A. J. Sherrard, Enos Richardson & Co.; L. G. Nuelson, Trier Bros.; F. R. Horton, Carter, Sloan & Co.; C. F. Livermore, Middletown Plate Co.; M. Stanley, Meriden Silver Plate Co.; M. Wolfe, Wm. L. Gilbert Clock Co.; J. G. Spinner, Benj. Allen & Co.; Abe Jandorf and Alfred Auerbach.

Among the traveling men in Boston the past week were: E. A. Woodmancy, Potter & Buffinton; R. H. Harris, Ansonia Clock Co.; M. Goodfriend, Goodfriend Bros. & Lassner; Walter Gardiner, D. Wilcox & Co.; Mr. Mowry, Kirby, Mowry & Co.; I. L. Russell, L. Tannenbaum & Co.; Chris. Morgan, Rogers & Bro.; Ira Barrows, H. F. Barrows & Co.; Eugene H. Cox, Sussfeld, Lorsch & Co.; A. C. Van Houten, C. Sydney Smith.

Travelers represented in Chicago last week were: Chas. W. Hempel, Sandland, Capron & Co.; Mr. Hudson, H. F. Barrows & Co.; Mr. Sherrill, Sinnock & Sherrill; Mr. Oakley, Thornton Bros.; C. C. Darling, L. W. Pierce & Co.; F. D. Heffron, Riley,

French & Heffron; C. E. Settle, Hopkins & Settle; Fk. B. Lawton, S. B. Champlin & Son; J. W. Southwick, Chas. H. Peckham & Co.; Wm. W. Middlebrook, B. A. Ballou & Co.; J. A. Granbery, Reeves & Sillocks; G. F. Kaiser, Enos Richardson & Co.; Mr. Nicholson, Flint, Blood & Co.

Commercial tourists who visited Indianapolis, Ind., last week included: Wm. W. Middlebrook, B. A. Ballou & Co.; J. M. Phillips, Hamilton & Hamilton, Jr.; J. F. Townley, Ripley-Howland Mfg. Co.; H. C. Walton, Wadsworth Watch Case Co.; Jos. Becker, Jos. Fahys & Co.; F. W. Trewin, Keystone Watch Case Co.; Fred. Heffron, Riley, French & Heffron; F. B. Lawton, S. B. Champlin & Son; Sumner Blackinton, W. & S. Blackinton; V. L. Burgess, Kremetz & Co.; F. N. Vaslett, Fletcher, Burrows & Co.; Mr. Bleecker, The Bassett Jewelry Co.; J. H. Vernon, M. E. Moore Bronze & Plate Co.; S. Kaiser, Byron L. Strasberger & Co.; a representative of French & Franklin; Mr. Totten, Rogers & Brother.

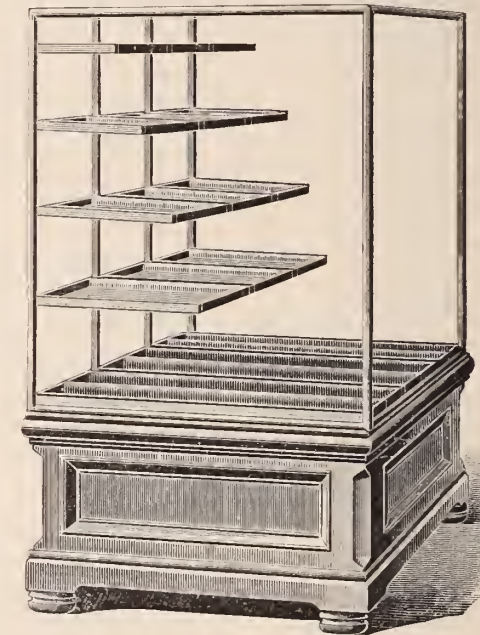
Among the numerous seekers after business in Syracuse, N. Y., the past week were: Mr. Cook, Bergstein & Sons; Alex. M. Thanhauser, Ludwig Lehmann; Wm. F. Smith, Newark Tortoise Shell Novelty Co.; Rudolph Noel, R. A. Breidenbach; Wm. J. McQuillin, Hodenpyl & Sons; Mr. Gear, Geo. O. Harlan Mfg. Co.; E. P. Hutten, Geoffroy & Co.; Mr. Tirrell, M. Fox & Co.; C. Pettit, Hayden Mfg. Co.; Geo. S. Pollitz, Rice & Hochster; Mr. Bride, S. Cottle Co.; Mr. Bixbee, for Frank W. Smith; C. E. Barber, Gorham Mfg. Co.; W. W. Oliver, Thos. F. Kilkenny, Capron & Co.; M. Levy, S. Stern & Co.; Chas. W. Noyes, Ehrlich & Sinnock; A. D. Miller, Pairpoint Mfg. Co.; Wm. Dietz, L. Combremont; G. D. Dunn, Southbridge Optical Co.; Max Cohn, I. Swope & Co.; Fred Clarkson, Snow & Westcott; L. C. Fairchild, LeRoy W. Fairchild & Co.; Mr. Pollack, W. L. Pollack & Co.; G. C. Slochem, Max Freund & Co.; G. W. Linton, F. M. Whiting & Co.; Max Traub-Herzog, Goldsmith & Frank.

The following traveling salesmen passed through Detroit last week: William A. Sambalino, Jacot & Son; F. L. Goddard, George W. Shiebler Co.; J. E. Simonson, A. J. Hedges & Co.; Chas. A. Hetzel, F. Grote & Co.; A. A. Wood, Howard Sterling Co.; W. S. Gregory, Strobel & Crane; G. W. Payson, Seth Thomas Clock Co.; Arthur W. Moore, William Demuth & Co.; James A. Cheney, Ludwig Nissen & Co.; Mr. Steele, J. B. Bowden & Co.; B. E. Osgood, F. L. Shepardson & Co., and the Essex Watch Case Co.; W. J. Carrow, Mandeville, Carrow & Crane; J. B. Osohoff, Joseph Noterman & Co.; B. E. Osgood, Bioren Bros.; W. C. Coombs, Edward F. Sanford & Co.; William W. Middlebrook, B. A. Ballou & Co.; H. C. Barnum, Shafer & Douglas; John D. Mapley, The J. M. Young Importing Co.; C. B. Burgess, F. M. Whiting & Co.; William Rosenberger, A. Wallach & Co.; A. C. Thompson, with N. Scattergood;

Mr. Rogers, Parks Bros. & Rogers; H. B. Kennion, H. D. Merritt & Co.; Mr. Blake, Barden & Blake; E. A. Porter, R. Wallace & Sons Mfg. Co.; and W. R. Cobb, W. R. Cobb & Co.

Among the travelers in Pittsburgh, Pa., last week were: C. A. Cuppia, Ludwig, Redlich & Co.; Fred Baker, Hayden W. Wheeler & Co.; Mr. Schwab, New Haven Clock Co.; Jos. J. Sideman, Ferd. Fuchs & Bros.; C. A. Webster, E. G. Webster & Son.; Mr. Crane, St obell & Crane; Thos. E. Rogers, Hayes Bros.; L. V. Benson, for Frank H. La Pierre; Geo. Nelscn Fenn, for C. Sydney Smith; C. J. Leise, American Morocco Case Co.; Mr. Pettit, Hayden Mfg. Co.; J. E. Simonson, A. J. Hedges & Co.; R. M. Woods, Dominick & Haff; J. B. Sandford, Larter, Elcox & Co.; N. D. Prentiss, Alling & Co.; C. B. Burgess, F. M. Whiting & Co.; C. F. Ketcham, Riker Bros.; Matthias Stratton, Jr., J. W. Rendall & Co.; W. A. Sambalino, Jacot & Son; L. C. Fairchild, LeRoy W. Fairchild & Co.; Mr. Melcher, Bennett, Melcher & Co.; C. M. Dillon, Meriden Cutlery Co.; Mr. Ford, W. E. White & Co.; J. F. Townley, Ripley-Howland Mfg. Co.; E. H. Rhoades, Simons, Bro. & Co.; Mr. Hudson, H. F. Barrows & Co.; C. E. Settle; Mr. Oakley.

### "FLETCHER PATENT SYSTEM OF TRAYS."



The trays are invisibly supported and are all removable. There is no obstruction whatever. The entire floor, also the space between the trays, is clear space room to work in. Viewed from the front, end or at the back, nothing can be seen nor touched but the trays. When a tray is removed there is nothing but clear space left. We have shown two upper rows of trays. The effect is precisely the same with from one to seven rows of trays.

Will increase carrying capacity 75 to 400%

Saves room; time, handling, also salary.

**FLETCHER MFG. CO.,**

259 WEST 27th ST., NEW YORK.

INTRODUCING NEW IDEAS IN STORE FITTINGS.



Thornton Bros.; C. A. Boynton, Wm. B. Kerr & Co.; W. H. Tarlton, Wightman & Hough Co.; S. L. Barbour, Barbour Silver Co.; J. F. Crane, Mandeville, Carrow & Crane.

Manager Walton, of the Chicago house of Meriden Silver Plate Co., returned early the past week from a visit to the factory.

H. E. King, representing the Holmes & Edwards and Manhattan silver lines, returned from Nebraska to the Chicago sales-rooms for a part of the day, Wednesday, and left immediately for Iowa and parts of Illinois.

**Canada and the Provinces.**

Chas. Braund, jeweler, has moved from McGregor, to Rapid City, Man.

E. P. Ledos, Newark, N. J., is in Montreal showing his watch materials.

Mr. Cochenthaler, jeweler, Montreal, has presented a gold medal to the Ottawa Rifle team of 1893.

J. M. Proctor, jeweler, St. Lawrence St., Montreal, was slightly injured Friday by being thrown off an electric car.

S. J. Etter's store on Barrington St., Halifax, N. S., has been greatly improved by the putting in of a new plate glass front.

J. E. Chrysler & Co., Brockville, have gone into their new store and now have one of the finest establishments between Montreal and Toronto.

A. Mongeau, the well known jeweler of St. Lawrence St., Montreal, was injured the other day by his horse running away and throwing him down.

G. L. Moss, watchmaker, Amherst, N. S., has applied for a patent on a stem winding and stem setting mechanism for watches, which is said to be a very clever invention.

Notice is given of application for letters patent incorporating the Montreal Watch Case Co., Montreal, capital \$50,000. The applicants are: M. Schwob, merchant; Louis de Poliniere, merchant; E. Leach, manufacturer; C. B. Grant, manufacturer, and R. McGibbon, Q. C., all in Montreal, who are to be the provisional directors of the company.

During the past week many jewelry stores in Toronto have been besieged by visitors from the rural districts who did not want to buy but to have a valuation placed upon some article, usually a watch, that they had purchased from the fake jewelry auctioneers. Scores of such people called upon Frank Taggart and J. E. Ellis & Co., but they received little satisfaction as these merchants do not make a practice of valuing the truck that is turned out of these wide-open shops where the public go in and get swindled. One of the most expert judges of jewelry in the city says that the farmers must have left thousands of dollars with the fakirs, who gave them in many cases not more than 10 per cent. value for their money.

**Syracuse.**

H. J. Howe has engaged the services of the Emil Hildbrand, an engraver, who arrived two weeks ago from Biele, Switzerland.

The plant and fixtures of the Syracuse Silver Metal Mfg. Co. were sold Thursday at Liverpool, by Deputy Sheriff Bennett as receiver, to Albert B. Turner, for \$1,325.

The Syracuse Optical Co. have extended their business by the addition of a store for the sale of jewelry at wholesale and retail. The work of renovating and fitting up the store, 206 S. Warren St., has been under way for some time and the new place has been opened for business. The new establishment is entirely separate from the optical goods store.

A man went into Levi Solomon's store on Washington St., one evening recently and asked to look at some watches. Soon after a colored man applied at the same place for an engagement ring. The clerk while waiting on the first man lost track of the second until he saw him rush out of the door. The dealer then discovered that two of his watches were missing. The first man tried to close the door so that he could not give the alarm. Nothing has yet been heard of either of the thieves.

Henry Hawley, of the Gate City Jewelry Co., Denison, Tex., was badly burned a few evenings ago by an alcohol lamp.

ALL KINDS

FANCY WOOD

CHESTS

FOR

TEA SETS

AND

FLAT WARE.



FANCY KID,

CHAMOIS,

SILKS and

BROCADE

CASES,

FOR

SILVER WARE

AND

JEWELRY.

**HEBBARD & BROTHER,**

**860 BROADWAY,**

**NEW YORK.**



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## Special Notices.

Rates 7c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for One Cent a Word. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

Notices under this heading **ONLY** are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.

**WANTED**—Position as salesman; have charge of diamond stock in large, well known retail store; would like change; 10 years in the business; accustomed to handling finest trade. Address H. G. H., care of THE JEWELERS' CIRCULAR.

**SITUATION** wanted by young man; age 21; American; one and a half years' experience; good watch, clock and jewelry repairer and salesman; good references. Address offers and inquiries to D. D., care of THE JEWELERS' CIRCULAR.

**YOUNG** man desires a position as stock clerk with some watch importing house; has full knowledge of the trade, having been employed in the same line for the past four years. Address H. A., care THE JEWELERS' CIRCULAR.

**SITUATION** wanted as engraver (ornamental and letter); can repair jewelry and act as salesman; will submit samples of engraving; highest testimony as to character and ability. Louis Kannegieser, 806 H St., N. W., Washington, D. C.

**SITUATION** wanted by a first class watchmaker and engraver; fine workman with AI references. Address Watchmaker, 101 Hickory St., Akron, Ohio.

**BY** an experienced jeweler watchmaker and engraver, competent to take full charge of store. Address W. D. E., Lock Box 472, Madison, Ohio.

**BY** a first-class watch-repairer, jeweler and plain engraver; good salesman; can speak German; no bad habits; all tools; best references. Address Mechanic, Lock Box 114, Rochester, Minn.

**BY** practical watchmaker, plain engraver, good salesman; have tools, references; age 30. Address P. H., care JEWELERS' CIRCULAR.

**BY** young man, trade learned in Europe, 5 1/2 years; some experience in setting stones; should like to come into the trade here; small salary to start. Address B., care JEWELERS' CIRCULAR.

**POSITION** WANTED by competent watchmaker and jeweler; have full set of tools and can give AI references as to character and ability. New York or near by preferred. Address Worker, care JEWELERS' CIRCULAR.

**SITUATION WANTED**—Traveling salesman open for an engagement; well acquainted with jewelry trade, especially New York State. Address Hustler, care H. B. Peters, 177 Broadway.

**SITUATION** as watchmaker and engraver; can also do neat clock and jewelry repairing; have fine set of tools; Michigan or Wisconsin preferred. Address A. F. R., Box 106, Sault Ste. Marie, Mich.

**WANTED** to represent in New York manufacture of gold or silver jewelry or sterling silver novelties; have New York office and acquaintance with both jobbing and retail trade. Address Old Trader, care JEWELERS' CIRCULAR.

**YOUNG** man who has been in wholesale jewelry business for a number of years wishes position as bookkeeper. Is fully capable of taking entire charge of business while proprietor is on the road. Can furnish security and AI references; salary no object. Address E. W., care THE JEWELERS' CIRCULAR.

**FIRST** class watch and clock maker, repairer of music boxes, musical toys, jewelry, etc.; would prefer work in New York city house (or nearby city); can do any variety of repairing in every branch and understand the trade thoroughly; 30 years experience. Address D. H. J., care JEWELERS' CIRCULAR.

**A** YOUNG man of 18 with four years' experience in diamond jewelry house desires a position; first class references. Address J. K. E., care JEWELERS' CIRCULAR.

**WATCHMAKER** and engraver, 19 years' experience (three years with present employer), open for an engagement Oct. 15. Address American No. 1, care of JEWELERS' CIRCULAR.

**SITUATION** wanted by first class workman on watches and clocks; also repair jewelry. AI references. Address N. J. Parsons, 300 South Main St., Waterbury, Conn.

**WATCHMAKER**, experienced, age 30, with a reference from best houses as to ability, desires permanent position. Address Competent, care JEWELERS' CIRCULAR.

## Help Wanted.

**A** N energetic man, thoroughly acquainted with the jewelry and silverware trade, can earn from 25 to 50 dollars per week soliciting consignments of diamonds, watches, jewelry, &c., for an old established New York auction house. Address Honest Worker, care of THE JEWELERS' CIRCULAR.

**WANTED**—December or January 1st, an experienced traveling salesman, thoroughly acquainted with tools, materials and optical goods. Address Wholesale, care THE JEWELERS' CIRCULAR.

**\$25** per week to AI first-class watchmaker and salesman (engraver preferred) of pleasant address, young and energetic; steady position to right man; none but first-class men need apply. Immediate. Address Leys, the Jeweler, Butte, Mont.

**BY** Oct. 15th, a first-class watchmaker, engraver and salesman; must own tools and be of good habits and appearance; send samples of engraving, photo and reference; also state salary expected in first letter; steady position to the right man. D. F. Sullivan, Rockford, Ill.

**A** FIRST CLASS jeweler and engraver and good salesman. Good wages and permanent employment. R. H. S., care JEWELERS' CIRCULAR.

**WANTED**—Six first class jewelry and fine art auctioneers to conduct sales for us in different parts of the United States for established jewelers. Salary \$40 per week and expenses. Steady employment until May 1, 1895. None but temperate men with competent ability need apply. Boyle, Davis & Goodman 611 Pennsylvania Ave., Washington, D. C.

**ENGRAVER** wanted for letter and monogram work. Address giving references and stating pay expected. Edwards & Sloan Jewelry Co., Kansas City, Mo.

**WANTED**.—Watchmaker competent to handle difficult trade work. Answer, stating wages expected and referring to last employer. Edwards & Sloan Jewelry Co., Kansas City, Mo.

## Miscellaneous.

**ADVERTISER** having a thorough practical knowledge of the watch business, and possessing large wholesale connections among the best houses in England and Scotland, is desirous of representing a firm of American watch manufacturers in those countries; highest references. Address Joseph Hague, 11 Roth sav Terrace, Coventry, England.

**I** BUY JEWELRY STOCKS. Manufacturers, jobbers and retailers desiring to dispose of surplus or entire stocks of diamonds, watches and jewelry can find quick cash buyer by addressing Stephen S. Harmon 1240 Lexington Ave., New York City.



Leading Auctioneers of New York for Trade Sales of Jewelry, &c.  
Retailers desiring to dispose of the whole or a part of their stocks will find this an excellent means to effect a quick satisfactory sale.

**A** GENTLEMAN with 20 years' experience in the retail jewelry business desires to connect himself with a good wholesale house or retail house, with an ultimate idea of purchasing an interest in the business; will invest from \$15,000 to \$20,000. References exchanged. Address P. O. Box 396, Redlands, California.

**I** WILL pay cash for a good jewelry business in New England. Address Box 137, Foxboro, Mass.

**WANTED** immediately, purchaser for jewelry store, at sacrifice. Stock and fixtures invoice \$450. Sell for \$350, cash. In western Pennsylvania. Population, 1,500. Only store in town. Wish correspondence only from those who mean business and can furnish cash. Good reasons for selling. A snap. Address Jeweler, 117 Center Ave., Pittsburgh, Pa.

## For Sale.

**A** LARGE lot of dies, cutters, rollers, hair braiding machines, manufacturing jewelers' tools, hair braids, hair chains, etc.; large safe, desk, show case, etc. Wm. H. Klinker, 132 Nassau St., New York.

**A** N old established jewelry store in a city of over 20,000 inhabitants near Boston. Inventory about \$5,000. Address Shop, care THE JEWELERS' CIRCULAR.

**A** RARE opportunity for a practical watchmaker and jeweler. One of the oldest established jewelry businesses on the leading avenue in New York city with a well selected and clean stock of diamonds, watches, jewelry, silverware and optical goods; will invoice from \$10,000 to \$11,000. Repairing in all branches amounting to about \$3,000 yearly; will reduce stock if desired; good reference given. Address A. R., P. O. Box 443, N. Y. City.

**I** HAVE quit the jewelry business and have on hand a good assortment of tools and material which I will sell one-third below wholesale prices. Write for particulars. W. E. Mitchell, Addison, N. Y.

## To Let.

**TO LET**.—One-half of a large jewelry store, No 825 Broadway, New York. Suitable for optical goods silverware or bric-à-brac.

## A RARE OPPORTUNITY

To invest in a paying Jewelry and Watch Business. Stock invoiced at \$11,000 and assessed by two experts at \$9,000, cash value. Store and fixtures elegantly fitted up for the business. Healthy place—both financially and physically; 15,000 inhabitants, six railroads, and is a manufacturing centre. For cause of failure and other particulars, apply to  
S. WITTKOWSKY, Trustee,  
Charlotte, S. C.

## MEDALS AWARDED



AT  
WORLD'S  
FAIR,  
1893.

Providence Shell Works, Providence, R. I.  
Correspondence Invited

## A Market for Surplus Stocks.

### EVERY FRIDAY

We hold a regular Trade Auction Sale of Diamonds, Watches, Jewelry, Silverware, Bric-à-brac, &c., which is extensively patronized by Retail Jewelers.

Large audiences and spirited bidding insure good prices.

### Consignment Solicited.

Liberal Cash advances as a guarantee made on Diamonds, Watches &c., upon receipt and examination of goods.

Highest references from leading houses in the trade.  
For terms and particulars address

L. FRIEDMAN & CO.,

Salesrooms, 88 & 90 Walker St., N. Y.

IMPORTERS OF

# DIAMONDS.

JOBBER IN

# Watches, Jewelry, Chains, NOVELTIES, ETC.

Latest Designs. Lowest Prices.

# AIKIN-LAMBERT JEWELRY CO.,

19 Maiden Lane, New York.

CHICAGO BRANCH: 103 STATE ST.



## Providence.

### TRADE CONDITIONS.

The general business is considerably improved in this vicinity. Many of the shops are employing a large number of hands and working more hours. Novelties and some lines of cheap goods are r shing. This is particularly the case with the popular "Brownies." Notwithstanding threatening litigations those concerns engaged in their manufacture are doing an immense business, and claim to have no fear as to the results of any test case that may be brought. Collections in some cases are reported as easier.

Geo. McCormick is confined to his house by illness.

William DeWolf, Pittsburgh, Pa., was in town the past week.

The Kent & Stanley Co. are removing to their new building.

Robert Sneeston has started in the retail business at 487 Westminster St.

The office of E. L. Spencer & Co. has been completely rearranged, renovated, enlarged and refurnished.

Miss Emma Ingraham, daughter of E. B. Ingraham, was united in marriage to Walter E. Randall on the 17th inst.

H. Silverman, Pittsburgh, Pa., called upon the manufacturers in this city and Attleboro the past week and placed some large orders.

Col. G. Snow, formerly with the Tilden-Thurber Co., has accepted a position in the silverware department of Wood, Bicknall & Potter.

Everett L. Spencer, who has been seriously ill for the past fortnight, has so far recovered as to be able to be at his office once more.

The Burdon Seamless Filled Wire and Supply Co.' factory is working nights in order to keep pace with the demand for their products.

Arthur Heims, manager of the Providence office of Bruhl Bros. & Co., has the sympathy

of a host of friends and acquaintances in the death of a son last week.

The Marcus, Naterson & Sharp Co. is the style of a new concern for the manufacture of jewelry and novelties in white metal that has just started at 67 Friendship St.

Samuel H. Brower, who had the charge of the collective exhibit of the New England Manufacturing Jewelers' Association at the World's Fair, has started in the manufacturing jewelry business at 226 Eddy St.

Theodore W. Foster, of Foster & Bailey, was married on the 15th inst. to Miss Mabel Pauline Davis, daughter of the Hon. Thomas Davis, of the old time manufacturing jewelry firm of Sackett, Davis & Co. The marriage ceremony was performed at Davis Park, the home of the bride's father, in the presence of only the most intimate friends of the families. The bridal couple departed immediately on their wedding tour through the west.

The large store of Farrington & Co., the prominent retail jewelers of Westminster St., has recently been rearranged and renovated and now is one of the most attractive in this city.

The silver trowel that was used at the laying of the corner stone of the new convent of the Sisters of Mercy on Sunday last and afterwards presented to the person making the largest donation, is the gift of William J. Feeley, of the Feeley Co., silversmiths, and represents some of his most delicate artistic workmanship.

The works of the Darling Smelting and Refining Co., on Sabin St., have recently been thoroughly reorganized and enlarged. They now have a capacity more than double their previous possibilities and have facilities for handling in the smelting department three or four tons of stock every day.

Presbrey & Williams is the style of the successors of Presbrey & Foley, 53 Clifford St., which dissolved last week. Mr. Presbrey was 25 years in the employ of Daggett & Clap, and Co-operative Jewelry Co., of

North Attleboro, as toolmaker. His partner, Alfred Williams, learned his trade in Birmingham, England, and after coming to this country had been engaged as designer and pattern maker for several concerns, among them W. F. Hopkinson & Co. and Wm. Smith & Co.

## Buffalo.

E. A. Eisele has gone to New Haven, Conn., to bring his family home, after spending the Summer there.

M. Guthman, of Guthman Bros., Youngstown, O., spent a few days in town looking over the ground, as he expects to leave Youngstown about Jan. 1st, to locate in some other city.

The following out-of-town buyers were here last week: Geo. Metzgar, Jr., Emporium, Pa.; E. H. Miner, of E. H. Miner & Co., Canisteo, N. Y.; A. G. Kelsey, Hamburg, N. Y.

L. E. Freedman, 202 Main St., has given a mortgage for \$2,000 on his stock, fixtures and accounts to Sol. Cohen, and a \$500 real estate mortgage to King & Eisele. Mr. Freedman claims his total assets amount to \$15,000, and liabilities to \$16,000. He claims his embarrassment is due to bad collections.

## Trade Gossip.

The new silver and gold-filled "Charmilles" watches are having a boom. The high quality and low prices are what does it.

The new Paillard non-magnetic movements are pushing rapidly ahead and promise to play an important part in watch sales this Fall. They are deservedly popular, fine timekeepers and guaranteed in every way; and as the public don't know more about them than the dealers, they are a profitable line.

John Scheidig & Co., importers and manufacturers of optical goods, 43 Maiden Lane, New York, have recently added to their optical works a complete and fully equipped job and repairing department, enabling them to do all this class of work at the very shortest notice and at reasonable prices. It will be their aim to have all the jobs made up with absolute accuracy, promptness and reliability.

The advantages of the Fletcher patent system of trays are being appreciated more and more by the jewelry trade as their increased use by the prominent firms emphatically show. Among the houses in which this system has recently been fitted by the Fletcher Mfg. Co., 259 W. 27th St., New York, are Dominick & Haff, Meriden Britannia Co. Tilder-Thurber Co., A. Stowell & Co., Jordan, Marsh & Co. The manufacturers are now also completing their work in the New York ware-rooms of R. Wallace & Sons Mfg. Co. Among the many advantages of the Fletcher system, may be mentioned the increased carrying capacity of from 75 to 90 per cent. which accrues from their use.

## A Revolution in the Music Box Trade.



## THE REGINA,

(Patented.)

It is an American music box, immeasurably superior in tone, execution and simplicity of construction to ordinary music boxes costing four times as much. By means of inter changeable metallic plates, obtainable at a trifling cost, it will play an unlimited number of tunes of every variety, including the latest operatic and popular airs.

Send for Illustrated Catalogue.

A. WOLFF,

194 Broadway,

NEW YORK.



**Exports from Consular Districts to the United States.**

WASHINGTON, D. C., Sept. 22.—By a recent arrangement in the State Department, the Consuls General in Canada, in Mexico, and in the various countries of Europe transmit to the Department, as soon as possible after the end of each quarter, beginning with the June quarter, 1894, consolidated statements showing the exports to the United States declared in their respective districts, and in the Consular districts subordinate to them.

The following are the declared exports of jewelry and kindred lines, from the different countries, during June quarter:

**AUSTRIA-HUNGARY.**

Jewelry and Precious Stones.—From Prague, \$533.22; from Reichenberg. \$46,220.83 being a total of \$46,753.05.

**BELGIUM.**

Diamonds.—From Antwerp, \$62,544.91 total \$62,544.91.  
Ivory.—From Antwerp, \$7,226.09, total \$7,226.09.

**CANADA.**

**THE PROVINCE OF ONTARIO.**

Jewelers' Sweepings.—From London. \$1,750; from Toronto, \$1,584.22, being a total of \$3,334.22.  
Diamonds.—From Toronto, \$17,458.81, total \$17,458.81.  
Coins and Bullion.—From Toronto, \$2,400, total \$2,400.

**THE PROVINCE OF QUEBEC.**

Medals and Coins.—From Montreal, \$5,000, total \$5,000.  
Jewelry Sweepings.—From Montreal, \$800, total \$800.

**GERMANY.**

Jewelry and Precious Stones.—From Mayence, \$30,382.59; Stuttgart, \$2,197.03, being a total of \$32,580.42.  
Gold, Silver and Metal Paper.—From Furth, \$6,077.16; from Munich, \$4,643.34; from Nuremberg, \$1,077.91, being a total of \$11,798.66.  
Watches, Clocks and Watchman's Detectors.—From Weimar, \$3,264.55; from Freiburg, \$2,211.20; from Kehl, \$126.68; from Munich, \$5,147.74; from Stuttgart, \$873.46, being a total of \$11,623.63.

**ITALY.**

Jewelry.—From Genoa, \$622.01; from Naples, \$128.60; being a total of \$750.61.  
Silverware.—From Florence, \$2,405.00, total being \$2,405.00.  
Filigree.—From Genoa, \$1,610.78; total being \$1,610.78.  
Coral.—From Naples, \$746.45; total being \$746.44.  
Coral Beans.—From Naples, \$308.70; total being \$308.70.

**MEXICO.**

Gold and Silver Bullion.—From Chihuahua, \$266.440; from Durango, \$104,789; from Matamoras, \$3,030; from Nogales, \$182,787; from Nuevo Laredo, \$13,754; from Paso Del Norte, \$113,114; from Saltillo, \$7,816; from Tampico, \$4,359; from Tuxpan, \$390; being a total of \$696,479.  
Opals.—From Paso Del Norte, \$465; being a total of \$465.

**NETHERLANDS.**

Diamonds.—From Amsterdam, \$948,725.86; total, \$948,725.86.  
Silverware.—From Rotterdam, \$437.38; being a total of \$437.38.

**RUSSIA.**

Silverware.—From Moscow, \$1,488.00; total, \$1,488.00.

**SWEDEN AND NORWAY.**

Silverware.—From Bergen, \$648.00; from Christiana, \$1,017.69; being a total of \$1,665.69.

# Diamonds

UNDER THE NEW  
TARIFF PAY  
A DUTY OF

# 25 Per Cent.

OUR STOCK HAS  
ALL BEEN  
IMPORTED

# UNDER

THE OLD RATE OF  
10 PER CENT AND  
WE SHALL GIVE  
OUR CUSTOMERS  
THE ADVANTAGE OF  
THE DIFFERENCE  
IN THE

# COST.

YOU CAN SAVE 15  
PER CENT. BY  
BUYING YOUR  
FALL STOCK NOW.

Send us your orders.

## Cross & Beguelin

17 Maiden Lane,  
New York.

43 RUE MESLAY,  
PARIS.

LARGE QUANTITIES OF

# ROUGH

Imported Duty Free

ENABLES US TO OFFER TO THE TRADE

# DIAMONDS

Cut by us according to scientific principles, at prices far below imported goods of the same quality.

## OPPENHEIMER BROS. & VEITH,

NEW YORK, 35 MAIDEN LANE.

AMSTERDAM, HOLLAND, 2 TULPSTRAAT. LONDON, ENG., 27. HOLBORN VIADUCT



## SWITZERLAND.

Jewelry.—From Geneva, \$909.22; total, \$909.22.  
Watches and Watch Material.—From Basle, \$181,923.79; from Berne, \$81.53; from Geneva, \$50,902.27; \$30,902.97; from Zurich, \$330.39; being a total of \$213,241.68.

## UNITED KINGDOM.

Precious Stones.—From London, \$661,673.19; from Nottingham, \$721.90; from Sheffield, \$691.31; being a total of \$663,286.40.

## WEST INDIES.

Old Gold and Silver.—From Habana, \$2,870.60; total being \$2,870.60.

## Jewelry Displays at the Connecticut State Fair.

MERIDEN, Conn., Sept. 23.—Several prominent jewelry houses had fine exhibits at the Connecticut State Fair held at Meriden during Sept. 17, 18, 19, 20, 21. Henry Kohn & Sons, Hartford, had a splendid display of fine watches and diamonds. In one case was a star made of 41 very beautiful diamonds, the center stone of which weighs 7 5/32 karats and costs over \$1,000. The collection of diamonds in the star is worth over \$5,000.

Just to the left of the entrance to the main floor at Town Hall was an exhibit that attracted a great deal of attention, that of P. T. Ives, the Meriden jeweler. It was very handsomely gotten up to display the fine line of goods to the best advantage. He showed a line of diamonds, watches, clocks and numerous small souvenirs; also the latest styles in long chains, "Brownie" pins, Meriden souvenir spoons and special bargains in solid silver buckles and all other silver goods.

T. H. Brown, the Meriden jeweler, also made a beautiful display.

C. V. Vonkanel, a prominent jeweler, Massillon, O., assigned last week to attorney Otto E. Young. Poor collections are given as the cause. Assets are estimated at between \$4,000 and \$5,000, and the liabilities at between \$6,000 and \$7,000.

## The Excellent Time Keeping Qualities of the American Watch.

CHICAGO, Ill., Sept. 22.—Good reports of the time keeping qualities of the American watch are again in evidence as indicated in the quarterly report of watch inspection on the Rock Island Railway system just issued by J. W. Forsinger, general inspector, 301 Columbus building. The report shows a general compliance on the part of trainmen to the inspection orders and a pride in time accuracy which is most desirable. The report follows:

## CHICAGO, ROCK ISLAND &amp; PACIFIC RY.

Lines east of Missouri River: Examined 772; compared, 664; average days run, 34; average daily variation, .8 of a second.

Lines west of Missouri River: Examined, 299; compared, 274; average days run, 30; average daily variation, .6 of a second.

Chicago, Rock Island & Texas Ry.: Examined 33; compared, 28; average days run 22; average daily variation, .9 of a second.

Total examined, 1,104; compared with standard time weekly, 966; average days run since setting for rated watches, 31; average daily variation for rated watches, .6 of a second.

Important factors contributing to this result were the following inspectors of watches: Butler & Miller, Indianola, Iowa; H. E. Boughton, Brooklyn, Ia.; W. E. Birkenbeiel, LaSalle, Ill.; J. L. Bliss, Atchison, Kas.; M. E. Nabstedt, Davenport, Ia.; G. L. Eason, Des Moines, Iowa; A. M. Greer, Iowa City, Ia.; H. P. Holmes, Des Moines, Ia.; E. L. Harward, Eldon, Ia.; W. A. Kirkham, Leavenworth, Kas.; F. Koeckert, Muscatine, Ia.; Frank LeBron, Keokuk, Ia.; C. A. Leibbrandt, Cameron, Mo.; L. Luchtemeyer, Blue Island, Ill.; Chas. Larson, 5116 Wentworth Ave., City; F. S. McKee, Stuart, Ia.; G. T. Marsh, Atlantic, Ia.; J. L. Nichols, Trenton, Mo.; Carl Oesterle, Joliet, Ill.; Frank Price, Kansas City, Mo.; H. F. Steck, Washington, Ia.; Davis & Parmenter, Newton, Ia.; J. C. Van Slyke, Avoca, Ill.; J. C. Wieting, Peoria, Ill.; Aug. Wetteroth, St. Joseph, Mo.; M. Wollman, Council Bluffs, Ia.; McCabe Bros., Rock Island, Ill.; C. P. Waldron, Valley Junction, Ia.; T. F. McCoy, Seneca, Ill.; Warren Cole, South Chicago; C. E. Abbott, Herington, Kas.; E. Bourquin, Horton, Kas.; E. Eisfelder, Caldwell, Kas.; J. C. Eisfelder, Chickasha, I. T.; A. Gluck, Dodge City, Kas.; Haney & Pierce, Belleville, Kas.; E. E. Hoffman, Phillipsburg, Kan.; J. H. LeRoy, Fairbury, Neb.; T. W. Roe, Pratt, Kas.; M. M. Turney, Goodland, Kan.; C. E. Wardin, Topeka, Kas.; M. F. Warren, Colorado Springs, Colo.; J. E. Mitchell, Fort Worth, Texas.

## Suicide of J. B. Ellis, Formerly of New Haven.

HARTFORD, Conn., Sept. 21.—J. B. Ellis of New Haven, formerly a well-known jeweler in that city, committed suicide at the Hotel Hartford, Monday night. He stopped up the cracks about the doors and windows and turned on the three gas burners in the room. Escaping gas was noticed in the halls, and an investigation followed which led to the discovery of the body shortly before noon to-day.

Ellis registered at Hotel Hartford, Monday night. As he registered he spoke to Colonel Graves, who was behind the desk, and said: "You don't know me, do you?" Colonel Graves knew that his face was familiar, but could not place him, but when Mr. Ellis explained that he formerly kept a jewelry store on Chapel St., New Haven, Colonel Graves remembered him distinctly

## A Gang of Active Young Thieves Captured.

COLORADO SPRINGS, Col., Sept. 19.—Two weeks ago the jewelry and curio store of J. E. Aiken was robbed of a \$500 opal and an additional \$500 worth of precious stones and jewelry. This opal had once before been stolen and recovered by the police. A gang of reform school boys were suspected and the clew has been followed up. A few days since Ed. Irving and Arthur Dennis left the city and were traced through Pueblo and Trinidad to Topeka, Kan., at which place they were arrested.

A third boy is Arthur Estes, from whom \$500 worth of the plunder has been recovered. His confession, following his arrest, implicates the other boys. They are leaders in a gang of youthful thieves, who have been doing a systematic business in leading stores here for a year or two past, but who have thus far escaped detection. Those arrested are aged from 12 to 16 years.

## NOVELTIES

IN

ROYAL WORCESTER,  
COALPORT, MINTON,  
POINTON, DOULTON,  
CROWN DERBY, Etc.

FRENCH FANCY GOODS, REAL AND IMITATION BRONZES,  
CLOCKS, PEDESTALS, ETC., ETC.

Special attention is invited to our lines of TEA CUPS,  
CHOCOLATE CUPS, AFTER DINNER COFFEES and MOUS-  
TACHE CUPS.

## LE BOUTILLIER &amp; CO.,

860 BROADWAY,

Northeast Corner of 17th Street,

NEW YORK.



as a properous merchant ten years ago. At that time Ellis was quite a high roller, drove fast horses and was a frequenter of the race track. He later became dissipated until it was generally said of him: "Ellis is going to the dogs!"

**Connecticut.**

James Grady, for over a quarter of a century employed by Rogers & Bro., Waterbury, is dead. He was aged 63 years.

W. V. Blair, jeweler, Meriden, announces that he will sell his entire stock at auction. The auction sale began Saturday evening, Sept. 22.

The regular monthly meeting of the Silver Plated Ware Manufacturers' Association was held at the Winthrop in Meriden, Thursday.

The Wells, Giroux Lens Mfg. Co., Putnam, are contemplating enlarging the plant. This company are one of the three or four in the country doing this work.

The jewelry and pawnbroking store of Isaac Brush, of Bridgeport, was closed Sept. 19-21 on account of the death of his father, Jacob Brush, of Brooklyn, N. Y.

Jeweler and optician L. V. B. Hubbard, of Shelton, was one of the delegates to the annual meeting of the K. of P. grand lodge of Connecticut, in Waterbury, recently.

The Derby Silver Co., Birmingham, owing to increase of business, have inaugu-

rated full time again at their factory, which is now running 10 hours a day, 6 days a week.

The foundation for the engine and boiler house at the new silver factory in Glastonbury, has begun to be laid. The building will be one story high and its dimensions are 30x40.

The first circular of the newly organized Biggins-Rodgers Co., Wallingford, has been sent out by the secretary, Henry B. Hall. Special lines of goods will be made for large users.

The wedding of Walter H. Furniss, bookkeeper of the Meriden Britannia Co., and Miss Hattie May, daughter of George J. Hitchcock, of Bridgeport, took place in that city Wednesday afternoon last.

Business is improving at Bristol. The Bristol Brass and Clock Co.'s spoon department, employing over 200 men, has started on full time. Many of the other shops are running 40 hours or more per week, with brighter prospects ahead. The officers of the Wm. L. Gilbert Clock Co., Winsted, also report that business is greatly improved.

President Andrew Andrews, of Simpson, Hall, Miller & Co., received the sad information Thursday evening that his son Robert, a very promising young man, had been found nearly unconscious by the roadside, and suffering greatly. No sign of bruises

could be found upon the young man's body, and the injury appeared to be in his head. The supposition was that he was coming up to the bridge on his wheel and saw the electric car approaching and in turning to get one side struck something and was thrown.

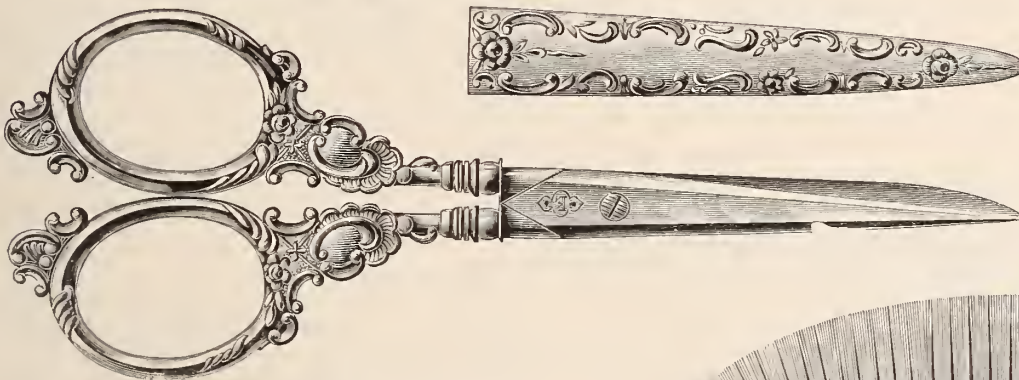
Thomas Niland, who for the past six years has been the superintendent of the J. D. Bergen Co.'s glass cutting industry in Stourbridge, England, and was formerly a partner with Mr. Bergen, has leased a space 40 feet square in the annex to M. B. Schenck & Co.'s factory, Meriden, and will start a glass cutting shop there as soon as the place can be fitted up. A number of the local glass cutters are interested in the scheme, and it is probable that the concern may be conducted on the co-operative plan.

Frank P. Clough, the auctioneer on State St., New Haven, is in trouble again. James Reynolds alleges that Clough sold him a watch a few days ago, on the statement that it was gold and had a Waltham movement. The auctioneer stated, it is alleged, that the watch was worth \$30 and had been left with him to sell. Clough received \$5 for the watch and Reynolds has since learned that it is not worth over \$1.50. He engaged Attorney Penney who issued a writ in a suit for \$150. Clough was released on bonds of \$200 for his appearance Sept. 26.

**Ferd. Fuchs & Bros.,** Makers of **Sterling Silverware,**

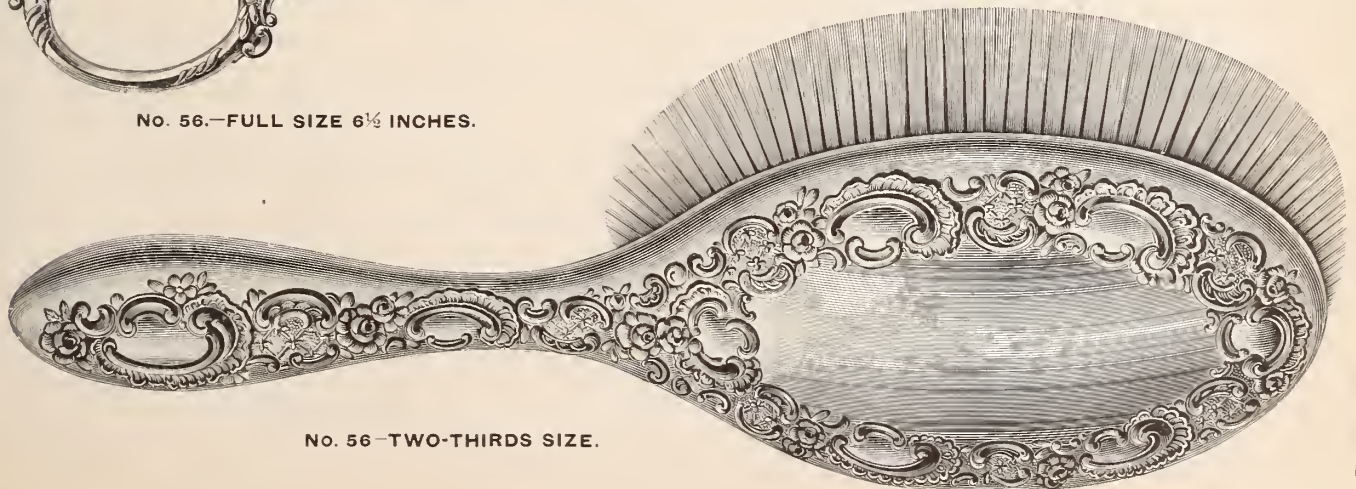
808 AND 810 GREENWICH STREET, NEW YORK.

THIS LINE OF SCISSORS IN ALL SIZES.



No. 56.—FULL SIZE 6 1/4 INCHES.

**Toilet Sets**  
**COMPLETE.**



No. 56—TWO-THIRDS SIZE.



"THE EMPEROR WESTWARD TAKES ITS WAY"

# WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

Chicago Office: Room 517, Inter-Ocean Building.

VOL. XXIX.

CHICAGO, WEDNESDAY, SEPT. 26, 1894.

No. 9.

## Chicago Notes.

### TRADE CONDITIONS.

There is little change in trade in sterling silver from previous reports. A continued advance in volume of sales has been made. Sterling houses report collections improving.

In plated ware the general trade is satisfactory compared with former years. Western houses, branches of eastern factories, are beginning to realize what they have not known for the past year—a shortage in some lines. Demands for staples are in many cases in excess of supply. Branch houses are sending telegraphic orders to the factories to rush goods forward. Country dealers have formerly depended on large stocks held here. It is necessary this year, if promptness is desired, to file orders early for Fall and holiday trade.

Clocks are in sympathy with the general improvement and good sales are reported. Clock travelers are finding good trade.

Findings houses are busy, principally on orders from travelers.

Gold pen manufacturers report business good and plenty of jobbing.

September has exceeded August in sales of watches, as reported by jobbers; and as for manufacturers, the American Waltham Watch Co. state that since 1889 they have never had a better business than they have at present, including September and the last week of August. Owing to a decreased output they are running short of about half the grades, but with additional hands employed in all departments of the factory, greater efforts are weekly being made to supply the demand. The important announcement is made that all the high grade 18 size full plate adjusted movements of the American Waltham Co. will hereafter be center jeweled, the new line to be issued Oct. 1.

General trade shows steady gains and jobbers report some difficulty in having orders promptly filled by manufacturers. Especially in novelty lines is there considerable delay. Considering the uncertainties of the recent past this is not to be wondered at and no blame attaches to the

manufacturers. It is believed a few weeks will correct this. As previously stated, however, orders should be placed as soon as the conditions of each dealer's territory warrant their being placed, both to prevent delay in orders being filled and for the reason that best choice of selection is now to be had. October promises well. The number of dealers from outside cities and distant points is increasing. City retail trade is light.

Frank Muhr, H. Muhr's Sons, left for Philadelphia Wednesday.

The week was noticeable for the increased number of buyers from a distance.

Manager Todd, of the Towle Mfg. Co., returned to Chicago from the east Wednesday.

M. Loeb, of the Wadsworth Watch Case Co.'s Chicago office, left Friday on a western trip.

J. H. Leyson, Butte, Mont, bought here on his way east to visit his mother at Waltham, Mass.

Sam Dripps is again at his desk with Benj. Allen & Co., after a short visit to Pittsburgh, his former home.

George H. Robinson, vice-president of the Gorham Mfg. Co., spent Wednesday and Thursday at the Chicago house.

H. H. Hicks & Sons, Momence, Ill., have been appointed to look after the time inspection on the Chicago and Eastern Illinois Railway, in that city.

G. B. Vittum, Canton, Ill., stopped over here on his return from Pittsburgh, where he attended the National Encampment of the Grand Army of the Republic.

Bench room has been enlarged in A. H. Reinke's workrooms, eighth floor, Columbus building, and an additional diamond setter will be put to work the present week.

Joseph Steffek opened for business the past week at 273 Blue Island Ave. Mr. Steffek was formerly watchmaker for F. Lorenz, 1085 W. 12th St. The new store is a corner location and is being well fitted up for retail trade.

Schmeltzer & Derleth, Centralia, Ill., have purchased the stock of J. W. Bradfield, deceased, of that city, and removed

the goods to their store. The firm have been appointed watch inspectors at that point for the Illinois Central by J. W. Forsinger.

H. E. Boughton, Brooklyn, Ia., reports business for that district most encouraging. The crops have matured better than expected; many reports indicating a corn crop of 35 to 40 bushels per acre; and this, with high prices for corn, makes a better feeling. "Our own business has been very good," said he, "and I could hardly find time to come to Chicago."

A. T. Evans, formerly of Moore & Evans, has given up all intention of again entering the jewelry business and is making arrangements to enter other lines of trade. The injunction asked for by Mr. Evans against George Moore *et al*, regarding the use of the name A. T. Evans, was decided in Mr. Evans' favor by Judge Horton. A stay has been asked by the defendants and the case was to have had a hearing on the 17th inst., but was delayed.

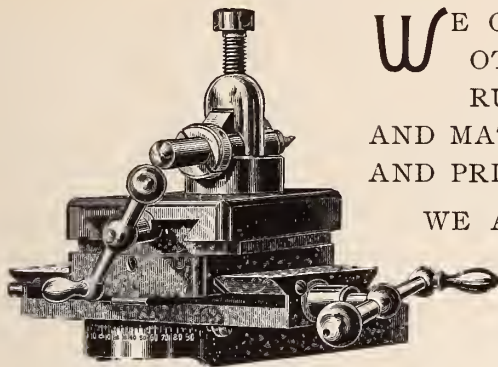
Frank E. Rugg, formerly in business at 51 S. Jefferson St., has purchased the plant of H. J. Rohrbach, at 94 State St., and will continue the business as silversmith, gold, silver and nickel plater, at room 524, 94 State St., the old location. Mr. Rugg is well versed in the silver repair business and is acquainted with the business houses, having at one time been salesman here for Landers, Frary & Clark, New Britain, Conn. No changes in the plant will be made for the present.

Buyers contributing to trade encouragement in Chicago last week, included: T. D. Evans, McComb City, Miss.; H. E. Boughton, Brooklyn, Ia.; W. A. Johnson & Bro., Tuscola, Ill.; W. A. Buell, Sycamore, Ill.; J. S. Lazarus, Harvey, Ill.; T. M. Hannah, Belvidere, Ill.; T. B. Myers, St. Paul, Minn.; O. L. Woodward, Clinton, Wis.; C. Q. Irisman, with H. C. Kachlein, Lafayette, Ind.; C. S. Sharp, Ripon, Wis.; E. A. Douglass, Dysart, Ia.; E. E. Chandler, Boone, Ia.; George Beach, Valparaiso, Ind.; J. A. Kleppeish, Burlington, Ia.; G. B. Vittum, Canton, Ill.; C. B. Tousley, Fort Atkinson, Wis.; J. H. Leyson, Butte, Mont.; Chas. H. Flower, Fond-du-lac, Wis.

H. J. Rohrbach having disposed of his manufacturing interests, will shortly leave



# TOOL AND MATERIAL DEPARTMENT.



WE OFFER GREATER ADVANTAGES IN THIS LINE THAN ANY OTHER HOUSE IN THE UNITED STATES. A CAREFUL PERUSAL OF OUR NEW ILLUSTRATED CATALOGUE OF TOOLS AND MATERIALS WILL DEMONSTRATE THIS FACT WHEN QUALITY AND PRICE ARE CONSIDERED.

WE ALSO ISSUE (FOR THE TRADE ONLY) A COMPLETE ILLUSTRATED CATALOGUE OF WATCHES, DIAMONDS, JEWELRY, CLOCKS AND SILVERWARE. ANY JEWELER WHO HAS NOT RECEIVED A COPY, WILL BE SUPPLIED ON APPLICATION.

**BENJ. ALLEN & CO.,**  
141 and 143 State Street, - - - CHICAGO, ILL.

## 17 Jewel Dueber-Hampden Watches

ARE THE MOST RELIABLE WATCHES MADE.  
A FULL LINE OF DUEBER CASES AND HAMPDEN MOVEMENT.

Write for New Price List

**Brethauer Watch and Jewelry Co.,** Special Agents,  
71 WASHINGTON ST., CHICAGO, ILLS.

## THE PLANCHAMP & BECKER CO.

Makers and Repairers of

### WATCH CASES,

Gold and Silver Plating —  
— of Watch Cases a Specialty.

UNEXCELLED FACILITIES.

63 and 65 East Washington St. Chicago.

## PARSONS & SCHOOL

—FOR—

WATCHMAKERS,

PEORIA, - - - ILL.

Send for Circular and Terms

## PARSONS & CO.

## BOLSTAD MFG. AND PLATING CO.,

(H. E. BOLSTAD, PRES.)

WATCH CASE MAKERS, REPAIRERS, PLATERS.  
PLATED INLAYING ON CASES.

BEST WORK. BEST WORKMEN.

170 MADISON ST. - CHICAGO.



## GIBSON HOUSE,

CINCINNATI, OHIO.

ABSOLUTELY FIRST-CLASS AMERICAN PLAN HOTEL.

\$3.00 PER DAY.

Extra Charge for Parlors and Rooms with Bath attached. The unequalled advantages in central location, liberal management, modern appointments, experienced service and perfect cuisine, have permanently established the Gibson House as The Most Popular First-Class Hotel in Cincinnati.

AMPLE VAULTS FOR THE PROTECTION OF VALUABLES.

## THE GIBSON HOUSE CO.,

H B DUNBAR

President and Manager.

## G.A. WEBSTER

42 & 44 Madison St., Chicago, Ill.

**Manufacturer,**

AND WESTERN AGENT FOR

E. G. WEBSTER & SON, of Brooklyn, N. Y.

A. F. TOWLE & SON CO., of Greenfield, Mass

**IF** YOU WANT A POSITION  
YOU NEED A SALESMAN  
YOU NEED A WORKMAN  
YOU DESIRE TO EXCHANGE  
YOU WANT A PARTNER  
YOU WISH TO SELL OUT  
YOU HAVE TOOLS TO SELL  
YOU HAVE A PLACE TO LET  
YOU WANT ANYTHING

USE THE

SPECIAL NOTICE PAGE

OF THE

**JEWELERS' CIRCULAR,**

Published Every Wednesday.

SEND FOR IT.

# Our Salesman = 1895

WILL BE OUT SOON--JEWELERS ONLY--GET IT!

KEEP IT OPEN ON YOUR COUNTER.  
**IT WILL PAY YOUR RENT.**

It's more complete than ever, AND OUR PRICES? Well, that's our strong hold—A regular TRADE-GETTER.

To sell goods cheap you must buy them right; that is why we sell so cheap.

**Costs You Nothing.**

Send your name and address and we will express you a copy prepaid.

## F. M. Sproehle & Co.,

Wholesale Jewelers,

103 State Street, Chicago.

Columbus Memorial Bldg.



for a month's visit with relatives in the east, and later will go to California. On the sale of real estate here owned by Mr. Rohrbach he will permanently settle in California, taking up a fruit orchard near some town and possibly will enter business until the orchard is in bearing.

B. Grieshaber, gold pen manufacturer, 96 State St., returned Saturday from a business visit to northwestern cities.

W. E. Penny, of Winslow & Penny, 6th floor, Masonic Temple, was absent from the office the past week. Cause—a carbuncle on the arm.

Frank C. Mayworm, Houghton, Mich.; G. A. Talley, Trenton, Ky.; A. D. Miller, Braidwood, Ill.; Adam Farber, Blue Island, Ill.; Emil Schmidt, Chicago; William Smithson, Great Falls, Mont.; E. F. Schrock, Newark, Ohio, and W. O. Barnhill are new students at the Chicago Watchmakers' Institute enrolled the first half of September.

### Detroit.

Nat. D. Prentiss, representing Alling & Co., was in the city last week.

L. N. Forbes, Newberry, Mich., has removed his jewelry store to more commodious quarters.

On Dec. 5th will occur the 45th anniversary of R. J. F. Roehm's career in the jewelry business in Detroit. The occasion will be fittingly observed.

Frank A. Rasch, of the United States Optical Co., has withdrawn as a candidate for Congress. He assigns as his reason, ill health.

Merritt & Co. have purchased the jewelry stock of Mrs. A. E. Rockwell, Northville, Mich. Mr. Rockwell recently died.

J. G. Caspary, formerly of the firm of Genicke & Caspary, will open a handsome store at 259 Woodward Ave. about Oct. 1.

The jewelry store of Geo. W. French, Sparta, Mich., was robbed Wednesday night of watches and jewelry valued at several hundred dollars. Grand Rapids officers arrested Daniel Campbell and "Spot" Forbes for the offense. A third man who was an accomplice escaped.

F. G. Smith & Sons state that they will move from their present quarters about Jan. 1st. The firm have leased the building at the corner of Clifford St. and Woodward Ave., which is at present occupied by Leonard & Carter, furniture dealers. The accommodations will be larger than they at present have, and the interior of the store will be entirely renovated. The firm expect to then have one of the finest establishments in the west.

The State fair last week boomed the jewelry business and a large number of Michigan country jewelers took advantage of the fact. Among those who purchased goods here were: George Hamilton, South Lyons; William H. Ambler, Northville; G. W. Green, Brooklyn; E. B. Allison, Pontiac; Mr. Martin, Brooklyn; C. Spencer, Cass City; W. Hettig, Dundee; L. B. Peabody, Birmingham; H. W. Baxter, Birmingham; D. E. Holland, Lapeer; Eugene Campbell, Pinckney; S. L. Rowe, Milford; O. B. Lambert, Leonard; Mr. Nichols, Saline; H. G. Bowman, Alma; William Becker, Brighton; G. A. Smith, Warren; Max Jennings, St. Clair; Mr. Louis, Memphis; C. G. Draper, Plymouth; L. A. Steele, Lindon; H. C. Morss, Lake Odessa; Mr. Dewitt, of Dewitt & Company, St. Johns; J. S. McLaughlin, Wyandotte; A. W. Kludt, Lennox; H. St. John, Milford; S. W. Stevens, Port Huron; A. C. Neilson, West Branch.

### Pacific Coast Notes.

John Eaves is a new repairer in Pasadena, Cal.

A. P. Hall, has returned to Hanford, Cal., with his family.

P. Christian has moved his jewelry establishment from Antioch, Cal., to Concord, Cal.

F. G. Farrer, the optician and oculist of San Francisco, has located in Tacoma, Wash., in the jewelry store of Bangle & Hansen, 930 Pacific Ave.

A. O. Thompson, Prosser Falls, Wash., is making a collection of precious stones in the Idaho mountains, his finds so far comprising rubies, opals and agates. Some of the opals have been cut and are excellent gems.

### San Francisco.

George Greenzweig has returned from his eastern trip.

George Thomas, Auburn, Cal., was in town last week.

H. A. Zuckendorf left for his home in Tucson, Ariz., last week.

H. C. Ahlers has fitted up his new apartments in the Thurlow block in elegant style.

W. K. Barmour and Leon Carrau are back from a fishing excursion down the coast.

Roland F. Allen has gone to southern California representing the California Jewelry Co.

Rudolph Mundt, watchmaker for many years with John Heitzman, died some days ago after a long illness.

John A. Hammersmith, of Hammersmith & Field, was elected leader of the Olympic Athletic Club last week.

C. J. Foster and A. J. Lewis, members of the firm of Shreve & Co., are home from a six weeks' business trip east.

# The Wadsworth Watch Case Co.



General Offices,  
NEWPORT. KY.

Filled



Cases.



Chicago Office,  
COLUMBUS BUILDING.



**Indianapolis.**

Carey Taylor has returned from a trip to Chicago.

E. C. Miller and family have returned from Old Point Comfort.

Chas. Frame, Franklin, Ind., has sold out his business to E. C. Collins.

Elliott Sims left Sept. 24th for southern Illinois in the interests of Heaton, Sims & Co.

Mrs. B. Maier, Edinburgh, Ind., spent a day in the city last week en route to Chicago.

O. F. Zimmerman, Jeffersonville, Ind., is nicely settled in his handsome new store room on Spring St.

E. S. Green, Port Huron, Mich., has bought out the jewelry business of Jesse Young, Fort Wayne, Ind.

David J. Reagan returned last week from an encouraging trip through Illinois and Iowa for Baldwin, Miller & Co. He left Sept. 24th for an extended western trip.

A handsome pair of solid silver candlesticks, 150 years old, and a diamond ring, 200 years old, of very ancient style of cutting, have been attracting considerable attention in Julius C. Walk & Sons' window.

The partnership between Thos. W. Gardner and C. J. Hollis has been dissolved and the stock divided. T. W. Gardner continues at the old stand on Market St., where he will put in a full new line of jewelry and watches in connection with his old manufacturing business. C. J. Hollis has opened a new store on Massachusetts Ave.

Indiana jewelers who came in to attend the State Fair and visit the wholesale houses last week included: A. Hawkins, Noblesville; E. C. Collins, Franklin; J. A. Ricketts, Greencastle; C. L. Casterline and wife, Hartford City; O. N. Ridgeway, Sheridan; C. K. McCain and wife, Kokomo; Nutter Bros., Martinsville; Geo. Sword, Fisher's Switch; J. W. Hudson, Fortville; H. C. Janes, Laurel; D. W. Collis, Pendleton; F. C. Sheldon and A. L. Levison, Shelbyville; J. D. Taylor, Logansport; Louis Douret, Noblesville; Barton & Root, Milroy; Chas. Whitcomb, Clinton; Gregory & Son, Ladoga.

**Cincinnati.**

Albert Bros. report splendid business in all lines.

Joseph Goesling, of Jos. Noterman & Co., is quite ill with pleurisy, and will be unable to be out for some time.

John Swigart is on the road among his customers this month. Mr. Thomson has returned from a successful trip. Mr. Solar is still out. The material trade is picking up splendidly.

Chas. J. Pease, a new representative of a new firm, is in Cincinnati this week. He is displaying a line of metal novelties in Russian enamel, made by the Vincennes Novelty Co., Vincennes, Ind.

Peter Henry gets in some curious old relics to repair. He received last week a very old fashioned case 6-size 18 K. gold enameled. It is a sort of a curio. There are few odd cases in this section that have not been to this factory for repairs.

Homan & Co. are having a decided boom. Every department is running full capacity on overtime. They are fulfilling their prophecy that they would get a rush for Fall trade. They prepared for it and have some of the prettiest lines from staple to fancy ever shown in the silver plate field.

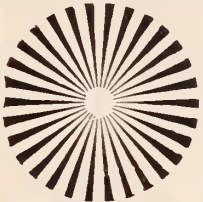
The Queen City Watch Case Co. is composed of three practical, live young men who have worked at the trade for years, and are eminently qualified for the undertaking. They are: C. A. Remme, manager; L. Blesch, secretary, and H. Dunwoodie, treasurer. They have a good corps of assistant.

The architects have carved a bell in the stone arch over the front entrance of O. E. Bell's new house now in course of construction at Norwood. The stone work which reaches above the second story is all done, and the carpenters are now at work and will soon complete one of the most beautiful structures in this section.

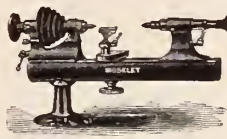


**P**USH the Goods that are best and which are not offered by would be Jobbers to the Consumer at "Wholesale Prices," as are all standard makes which come through jobbing channels. We sell direct to the Retail Jeweler and give exclusive control to one live firm in each town. **Best Quality. Lowest Prices. No Trust Control.** Correspondence Solicited. Samples on Approval. **WE MAKE FOUR LINES, 10, 20, 25 AND 25 YR. GOODS.**

**THE BELL WATCH CASE CO., CINCINNATI, O.**

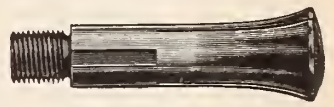


**OPTICIANS' SCHOOL.** If you want a GOOD ROOF over your head, come to our school. We want EARNEST STUDENTS, leave the rest to us, we do not want diploma hunters. **The Chicago Ophthalmic College and Hospital,** H. M. MARTIN M. D., PRESIDENT. 607 VAN BUREN ST., CHICAGO. Being the oldest and most favorably known College of Theoretical and Applied Ophthalmic Optics in America, having more thoroughly qualified opticians in the field than all other so-called schools combined.



One of the best of the very best.

**QUALITY IS THE STANDARD OF VALUE FOR WHICH WE COMPETE. "THE MOSELEY."** "A Bread Winner" for the watchmaker. We furnish you good lathes and chucks, while the other fellow furnishes the wind. **MOSELEY & CO., Elgin, Ill.**

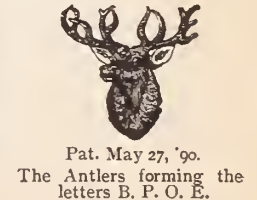


No. 2 Moseley Wire Chuck has length, strength, accuracy.

L. BLESCH, Secretary. C. A. REMME, Manager. H. DUNWOODIE, Treasurer. **THE QUEEN CITY WATCH CASE MANUFACTURING COMPANY,** Manufacturers of Fine Gold and Silver WATCH CASES, 19 & 21 WEST FOURTH STREET (Keck Building), CINCINNATI, OHIO. Special Attention given to Repairing. Estimates Cheerfully Given

**GUSTAVE FOX & CO.,** IMPORTERS OF **DIAMONDS,** Makers of Artistic Diamond Settings & Setters.

Our patented Elk Jewelry which we make in solid gold and rolled plated, has become the favorite throughout the country. Should you need anything in this line, send for catalogue and price list. **GUSTAVE FOX & CO.,** 148 W. 4TH STREET, CINCINNATI, OHIO





**The Attleboros.**

Several more shops went on ten hours' time the last week.

Thomas C. Heywood and Miss Gertrude Chander were married Thursday.

W. N. Fisher and wife returned from their western wedding tour Wednesday.

Walter B. Ballou recovered sufficiently to be able to be out on the street Friday for a short time.

H. M. Daggett, Jr. has again assumed the management of the Attleboro Electric Lighting Co.

Many of the jewelry firms are using the official seal of the anniversary committee on their stationery.

The Attleboro Fair will open Oct 1st, and an effort is being made to have an increase over the trade displays of the past year.

M. Bonn, of M. Bonn & Co., and H. Silverman, of the Silverman Jewelry Co., Pittsburgh, Pa., placed large orders with local firms the past week.

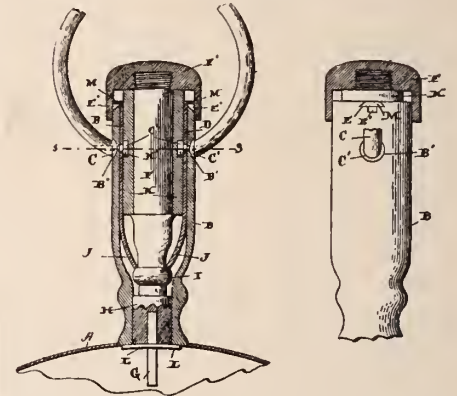
J. M. Fisher & Co. have exhibited the first of the Bi-Centennial badges. Aluminum is an important part in the manufacture of these official souvenirs.

**The Latest Patents.**

ISSUE OF SEPT. 18, 1894.

**526,030. WATCHCASE-PENDANT.** AGILE N. GAUTHIER, New Orleans, La.—Filed Aug. 30, 1893. Serial No. 484,395. (No model.)

The combination of a pendant, a bow, plates, se-



cured within the pendant which are in engagement with the bow ends, and a push pin which is held from outward movement by the said plates.

**526,356. DIAL TRANSMITTER.** FREDERICK PEARCE, New York, and JOSEPH BROICH, Brooklyn, N. Y., assignors to said Pearce.—Filed June 11, 1894. Serial No. 514,165. (No model.)

A stationary dial, two or more movable dials adapted to being set to denote numbers and provided with projections, in combination with an arm, a shaft and mechanism for partially rotating the shaft and arm, a circuit closer carried by the arm and acted upon by the projections of the dials to break the circuit, circuit closing springs and a revolving cylinder acting with the springs to send the electric pulsations upon the respective circuits, and mechanism for re turning the arm to its normal position.

DESIGN 23,643. SPOON-HANDLE, & C. GEORGE W. SHIEBLER, Brooklyn, N. Y.—Filed



Aug. 6, 1891. Serial No. 519,605. Term of patent 7 years.

J. R. Chapman, Grand Rapids, Wis., is in Chicago purchasing stock for his new store in Wood's block.

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**J. B. BOWDEN & Co.,**

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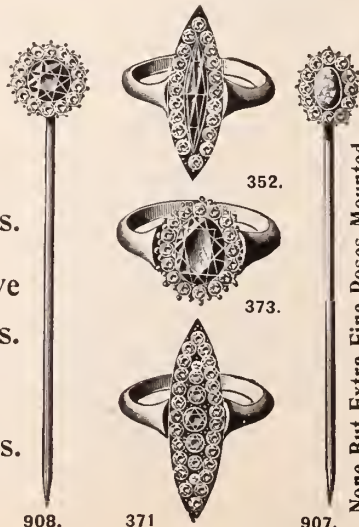
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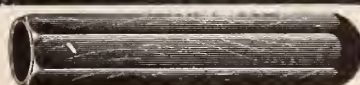
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**FOUNTAIN PEN.**



### Points of Law.

#### ASSIGNMENT FOR THE BENEFIT OF CREDITORS.

The assignment law was not intended to affect or touch the general right of a debtor to prefer creditors, but was designed for cases where the debtor professedly did not desire or intend to make preferences, but desires to convey it all to a trustee for a

ratable payment to all; a simple and convenient means to effectuate such purpose is thus provided. It then provides that a debtor so professing to turn over all his property for the benefit, proportionately, of all his creditors, cannot use such assignment to accomplish an inconsistent purpose. He cannot professedly use the law and the assignment for one purpose, but

actually use it for another; not because he has no right to prefer particular creditors, but because to do so under such circumstances would be a fraud upon the law. He may make a general assignment or not, as he chooses, but if he uses the law at all he must do it in good faith, and conform to its terms and requirements. He must "use as not abusing" it. Of course it is not indispensable that in making such assignment the debtor use the very terms of the statute, but it is indispensable that his acts be such as to indicate his intention to take advantage of, and put himself and his property under the protection of, the statute permitting and regulating a general assignment by a debtor for the benefit of his creditors; and any judicial construction which, against the debtor's will and design, forces his property within the range of the general assignment law, and compels its disposition thereunder, would reverse the policy of the law, and make the assignment an involuntary instead of a voluntary one.

*Sandwich Mfg. Co. v. Max. (Supreme Court of South Dakota.)*

## DIAMONDS.

# Wm. S. Hedges & Co.,

## Importers of Diamonds,

And Manufacturers of DIAMOND JEWELRY.

170 Broadway, New York.

22 Holborn Viaduct, London.

# Alfred H. Smith & Co.,

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## FLAT WARE AND HOLLOW WARE

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IS THE GENUINE.

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# PRECIOUS STONES,

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19, RUE DROUOT,  
PARIS

New York.

#### RIGHT OF ACTION BETWEEN PARTNERS.

A partner may sue his co partner at law where the cause of action is not connected with partnership accounts and does not involve their consideration.

*Seligman v. Hahn (Common Pleas of New York City and County, General Term.)*

#### Working of Turkish Mosaics.

THE execution of Turkish mosaic work, is very simple. The operator, seated on a cushion, has in front of him a kind of small table, which serves for a bench. On this are nailed two wooden cogs, and it is against these that the workman places the pieces of mother-of-pearl or tortoise shell that he cuts into the necessary shape by means of a small saw, and trims with a file. In the first place, a piece of wood is cut up in the form of a polygon; the centre once indicated, lines traced in pencil radiate from it to the extremity of the polygon, and these lines serve to guide the placing in position of the pieces of marqueterie, cut in diamond or triangle shape. Each piece has then its axis placed on the line. This is sufficient for the outline, but the artist executes the most varied and original designs. He changes the form of the diamond shaped pieces, and places them so that the various colors should be properly blended, and it is very rare to see two designs exactly alike.

It is said that when the work is commenced it frequently happens that the operator himself does not know what design he will eventually produce, but this he works out during the operation. The *sédéflî iskemlé*, or small inlaid table, is the article of furniture which is turned out in the greatest quantities at Constantinople, and which is most in favor in Europe.

## Hemsley's Patent Diamond Tweezers.

For Holding, Displaying and Matching Diamonds and other Precious Stones.

PRICE, \$1.50 EACH.



Cut Full Size.

By pressing the top it will open and adjust itself to any size stone.

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**Jewelry Fashions in Paris.**

THE TREATMENT OF ORIGINAL PATTERNS IN JEWELRY—AN ORIGINAL BROOCH—A PRETTY UMBRELLA TOP.

PARIS, France, Sept. 9.—Very original patterns in jewelry must be treated with very refined taste, otherwise they may appear over-strange or ludicrous. At Melleris's, in the Rue de la Paix, I noticed a Lilliputian jockey in vari-colored enamel, riding a diamond bird with displayed wings. A watch whose case is in blue translucent enamel of various depths, studded with tiny brilliants and bound with diamonds running along a rippling border, hangs from the claws of the bird. This is, no doubt, a very uncommon pattern, but it has been executed with utmost taste, and exhibits a fairy-like lightness.

An original brooch has the shape of a crescent consisting of a row of diamonds bordered with one of pink rubies. A cobweb made of dark brown gold wire partly fills up the space bound by the crescent. A fly is caught in the cobweb, and a spider resting near the border of the crescent is ready to dart on its prey.

A pretty umbrella top which is also a scent bottle of a very graceful curved shape, is in gold covered with dark brown enamel. Tiny particles of enamel have been removed symmetrically with a sharp point so that it looks like an enamel ground sprinkled with gold dust. Cupids like those in Boucher's paintings, striding in a playful way over *rinceaux* (curling floral ornaments) come out on the ground. The cupids are of a well shaded carnation color and the *rinceaux* are green of various tints with elongated stains of changing pink, lightly spreading over the green. JASEUR.

**The Ownership of the Engagement Ring.**

WHO is the legal owner of an engagement ring? The conventional supposition is that all men are too chivalrous and all women too unmercenary to think of the intrinsic value of this symbol of affection, and that the question of its ownership could never be seriously—let alone acrimoniously—discussed. Sometimes, however, masculine chivalry and feminine disinterestedness fail to make connection, as in the particularly complicated case of two Brooklyn lovers. He bought the ring on the instalment plan. She wore it proudly while the engagement lasted but sold it upon the appearance of that "little rift within the lute," which shortly broke up their happiness.

Now four people want that ring—the original seller of it, the young man, his faithless fiancee and the final purchaser. Love, who has so keen a sense of humor that he laughs at locksmiths, occasionally plays a practical joke on confiding jewelers. —KATE FIELD.

ESTABLISHED 50 YEARS.

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AND OTHER PRECIOUS STONES.

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FACTORY, NEWARK, N. J.



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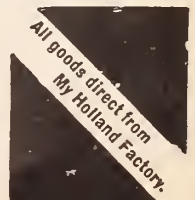
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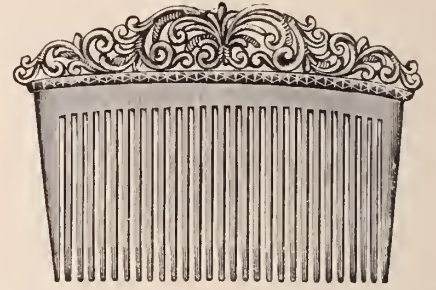
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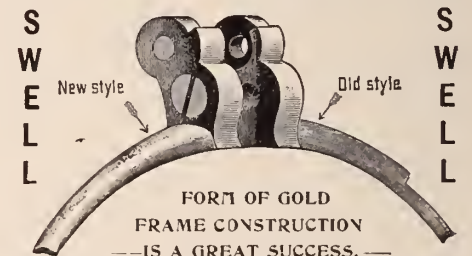
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RICH AMERICAN CUT GLASS, SILVER MOUNTED.  
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## H. M. SMITH & CO., MANUFACTURERS,



NASSAU STREET, NEW YORK CITY.  
New Catalogue Just Issued.



**A Teapot from Thibet.**

**T**HIBET is where those strange folk called Mahatmas are said to live. The people have some peculiar customs, but they are like the Americans in being fond of tea. The use of a variety of metals in the construction of an object is one which obtains largely in various Eastern countries.

The teapot illustrated came from the bazaar of Srinagar in Kashmir, where it had been brought by one of the traders who make periodic journeys to Ladak for trading purposes, which journeys are sometimes prolonged thence even unto Kashgar or Lhassa. It is not often that the more ar-



tistic productions of these far away cities, so difficult of access, are purchased by the native traders. Silk, wool and churras are doubtless more portable and more marketable commodities.

This vessel is made of copper mounted with brass and inlaid with silver. The method of mounting one metal with another is probably of Chinese origin, and is akin to the mounting of porcelain and enamel with ormolu, a practice adopted in the East as well as in Europe. The idea of mounting porcelain and enamel in this manner was doubtless to add somewhat to their security and to lessen their liability to breakage. But in the matter of the teapot it is doubtful whether any really useful end is served by its being so treated. The ornamental value of the juxtaposition of the metals and a general enrichment of effect were doubtless all that was aimed at.

The copper body of this object is plain, with the hammer marks slightly in evidence. The brass mounts round the upper rim of the neck, down each side of the body and around the foot, are rather elaborately worked in relief in a sort of leaf scroll, the



ORNAMENT AROUND THE NECK OF THE TEAPOT.

ground being cut away to show the copper underneath. The Buddhistic ornaments in

silver, which are encrusted at intervals upon the brass work, are very finely worked and finished. The spout and handle are coated with thin brass, the base of the spout being enriched with an interesting bit of ornament. The knob and upper portion of the lid are also in brass. The interior of the teapot is tinned over.

**Stem-Winding Device Without Serrated Button.**

**O**CCASIONAL attempts have been made to get up a stem-winding arrangement without serrated button; the following is doubtless the most practical, and has been patented by E. Lipmann, of Besançon. As will be seen in the accompanying illustration, the pendant is fastened by a screw; this, however, is not the essential part of the invention. This consists in the abandonment of the winding button, so that the winding is effected by rotating the movable bow-head. Fig. 1 represents a longitudinal section through the bow and pendant. This latter consists of two parts, the movable bow-button A, and the lower part of the pendant C soldered to the case. The bow-button A is furnished with a large and deep hole B, and the part C of the pendant with a rim projection dd of the same diameter as the hole B.

Before the lower part of the pendant is soldered to the case, it is pushed from above down through the hole B into the button A. After having been fastened to the case, the button A can be rotated upon the lower pendant part C, but the rim projection prevents the separation of the two parts. The upper part of the hole B is closed by the button G, to the lower part of which is fastened the rocking-bar H. The screw J unites the ends of the bow E and passes through the button G.

When, now the bow E and consequently also the button A are revolved to the left or right, the screw j will transport the motion upon the button G and the rocking-bar H, fastened to it. Hereby the same effects are obtained that are produced in other cases by the rotation of the customary winding

button. In order to guard against the entrance of injurious influences the following provision has been made: The button A may with a small play be slid up or down upon the pendant C—Fig. 2. The upper face of the shoulder dd, of the pendant C, Fig. 1, is furnished with a semi-circular groove l, Fig. 2, passing over the middle, which serves for the accommodation of the spindle of the screw j. A pressure spring of any desirable shape not shown in the illustration, constantly presses the button downward, so that the screw j, fills the groove l, Fig. 2. In this position, the bow-button cannot be rotated, being prevented by the groove l, in the fixed pendant. When the watch is to be wound the button A is slightly drawn out, whereby the screw j

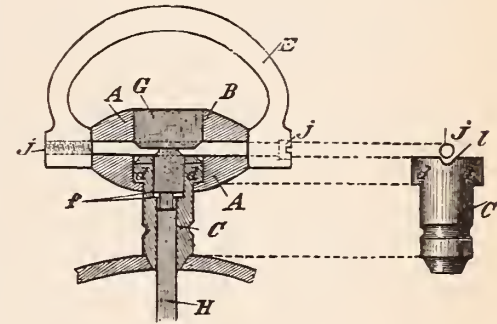




FIG. 1.

FIG. 2.

is lifted out of the groove l, and in this manner the rotation is made possible. This position is shown in Figs. 1 and 2. After winding, the button is pushed in again, the screw j applies itself into the groove and the spring retains it in this position.

It appears that above invention may be applied to stem winding watches of every system and style of hand setting. By careful work, the penetration of dust, etc., is almost entirely prevented, while the parts are perfectly well protected against loss by the screw j. The only inconvenience, THE CIRCULAR thinks, is that in winding, the watch guard snapped to the bow, rotates at the same time, and it would therefore be necessary to take the catch off the bow. This might be prevented by winding the watch before wearing it.

**FANCY**  
.. IN ..  
**SCARF PINS**   
**AND LINKS.** 



**FIGURES**  
**STERLING SILVER,**  
**Enamel'd in Colors.**

Dudes, Chinamen, Policemen, Sailors, Orators, Cadets, and all other Shapes Made.

**SEND FOR SAMPLES.** **QUICK SELLERS**

If your Stock does not include our **GOLCONDA GEM** Line you are losing sales. This Stone is Mounted in Studs, Scarf Pins, etc., in Solid Gold and Plate.

**R. L. GRIFFITH & SON, = PROVIDENCE, R. I.**



### Workshop Notes.

**Fluxes.**—Fluxes are necessary in most cases of metallic reductions; they protect the metal from the air, and dissolve impurities. They are of several kinds, as follows: vegetable charcoal, carbonate of potash, carbonate of soda, common salt, sal ammoniac, sal enixum, saltpeter, borax, sandiner, yellow soap, black flux, white flux, crude tartar, brown potash, sub-carbonate of potash. All these fluxes have occasional duties to perform, and are therefore of great service to the silversmith.

**Superiority of Chronometer**—Between the going of a thoroughly made lever watch and a pocket chronometer there is not a great difference until the oil begins to change, when the superiority of the chronometer escapement becomes manifest; the lighter balance of the lever, and the greater number of the frictional parts place this escapement more at the mercy of that unguent. Besides this, the impulse in the chronometer escapement is delivered more

favorably than that of the lever; and it appears to be a further advantage that the balance of a chronometer is not so much meddled with by the escapement as that of a lever.

**Gold Varnish.**—The following is a good recipe for preparing a gold varnish for brass objects, instruments, etc.: Gum lac, pulverized, 90 grains; copal, 30 grains; dragon's blood, 1 grain; red sandal or sanders wood, 1 grain; pounded glass, 10 grains; strong alcohol, 600 grains. After sufficient maceration, filter. The pulverized glass simply serves the purpose of hastening the solution by interposing between the particles of gum lac and copal.

**Engraving.**—Let the learner of engraving remember that in cutting the shaded strokes (or heavy lines) of script lettering the graver should be slightly turned over from the workman, so as to give a bevel to the outer side of the stroke; and, as the shaded lines of script lettering are cut from either side inwardly, this method of cutting causes the edges of these lines to be sunk

straight down from the surface, thereby giving a sharper, cleaner and better appearance to the work than by following any other system. In cutting the hair or fine lines to script, the graver should be held upright, such strokes being beveled from either side.

**Alloying Gold.**—In preparing the proportions of gold, silver and copper for the crucible, care should be taken in weighing each metal accurately, in order to prevent either improvement or deterioration in the qualities of the gold. In melting all qualities, it is a wise plan to place the lightest of the metals to be melted at the bottom of the crucible, viz.: the copper first, the silver next and the gold last; by so doing the melter is more likely to get a perfect commingling of the metals, as the gold, being the heaviest, is sure to find its way to the bottom of the pot. When spelter is used, it must not be put in until the other metals are melted, as otherwise a large part would pass off by evaporation.

**Balance Vibrations.**—Too light a balance, if the proportions of the escapement are correct otherwise, will start at once, when the spring receives the *first* active tension force by the winding; it will also vibrate at once its greatest amplitude; this error can be remedied by putting in a weaker spring. An unduly heavy balance will either not at all begin to move, or else only when the spring has attained to its fullest tension force, and in hanging, the watch will retard to an important degree, if it was timed for the vertical position. In this case the best remedy is to put in a stronger spring. The balance which, in its weight, stands in correct proportion to the spring force, will start at medium tension force—that is, without shaking the watch—when the second coil has been wound. The correct balance will, furthermore, not assume at once its greatest amplitude, but reach it only by degrees.

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And to bring the merits of "Charmilles" Watches more directly before

PRACTICAL WATCHMAKERS AND PROGRESSIVE WATCH MERCHANTS,

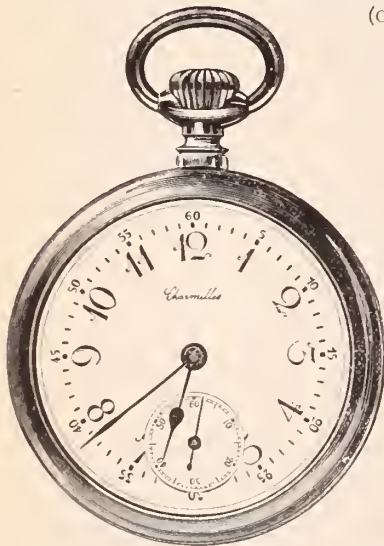
WE HAVE REDUCED THE PRICE OF

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SIZE AMERICAN MOVEMENT.

THIS PRICE IS FOR THE COMPLETE  
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### THE BEST LOW PRICED WATCH MADE.

EVERY REPUTABLE JEWELER SHOULD HAVE THEM.

CAN BE HAD OF LEADING JOBBERS.

A. C. SMITH WATCH CO., 177 BROADWAY,  
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### Wound with a Silver String.

ONE of the pretty new affairs the clever silversmith is showing us is a "Roman throatlet." Is not that an alluring way to put it? It is yards and yards of very fine silver chain. The links are tiny, and at intervals the links clasp a jewel. These are about the size of a French pea, and "secondary stones" are all that are used. Among them are many brilliant and beautiful varieties, so that the throatlet is bright with greens, reds and yellows. It is to be wound about the throat, and the fastening is concealed under one of the jewels. A very beautiful one is made with all sorts of the cheaper opal. These little stones can be picked up at jewelers who make a point of importing opals for almost nothing, and the little "fire opal," rejected for "first trade use" because of a flaw, takes its place along a silver chain.—*Exchange.*



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## STEEL CASES & SILVER CASES.



10 LINE.

Made in 10 Line Open Face.  
 " 11½ Line Open Face and Hunting  
 " 13 Line Open Face and Hunting.

THE SILVER CASES ARE 0.935 FINE.  
 THE MOVEMENTS HAVE 10 JEWELS,  
 THE ENGRAVINGS ARE CHOICE.



13 LINE



12 LINE

### MADE IN 12 LINE OPEN FACE.

In Silver Cases only.  
 Case 0.800 Fine with a 6 Jewel Movement.  
 Expressly Gotten Up to Suit the Times.

A GOOD Chatelaine Watch at a LOW PRICE.

Do not fail to ASK YOUR JOBBER FOR THE NEW  
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 355 Mulberry Street.  
 Newark, N. J.

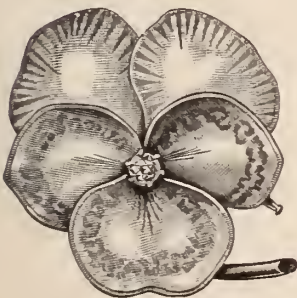
## A. J. HEDGES & CO.,

MANUFACTURERS OF

Gold, Variegated and Enameled Jewelry.

BLACK AND WHITE ENAMELED GOODS  
 — A SPECIALTY. —

LACE PINS, SCARF PINS,  
 BROOCHES AND PENDANTS,  
 CHATELAINES AND BRACELETS,  
 LINK BUTTONS AND STUDS,  
 GOLD AND SILVER GARTERS



FACTORY:  
 90 Mechanic St., Newark, N. J.

6 Maiden Lane, New York.

**WOOD & HUGHES,**  
 STERLING SILVERWARE MANUFACTURERS  
 New York Agents for the Derby Silver Co.'s  
 FINE QUADRUPLE PLATED WARE,  
 No. 16 JOHN STREET, NEW YORK  
 206 Kearney St., San Francisco, Cal.  
 HASKELL & MUEGGE, Agents.

## NOVELTIES.



**COLOGNE TOPS**  
 in Sterling Silver.

Useful and Novel for Cologne,  
 Vaseline or Lotion Bottles.

A Ready Seller.

TRY A SAMPLE DOZEN

No. 2365C-  
 \$3 75 Dcz.

MADE ONLY BY

**CODDING BROS. & HEILBORN,**  
 NO. ATTLEBORO, MASS.

New York Office,  
 C. A. VANDERBILT, 178 BROADWAY.  
 Chicago Office,  
 F. A. BUCK, 103 STATE ST.

## CAMPBELL-METCALF SILVER CO.

|                          |  |                             |
|--------------------------|--|-----------------------------|
| Choice<br>Conceits<br>IN |  | Sterling<br>Silver<br>ONLY. |
|--------------------------|--|-----------------------------|

2 Maiden Lane, N. Y., with Holmes & Edwards Silver  
 Co. 66 Stewart St. Prov. R. I. Mills Bldg San Fran-  
 cisco, 8th Floor, Room 1.



## MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan they are utilizing in the conduction of their business.

### War and Peace in E. P. Roberts & Sons' Windows.

THE thousands of comrades who visited Pittsburgh, Pa., last week were treated to an unique sight in the novel and appropriate arrangement of E. P. Roberts & Sons' windows. The middle window on Fifth Ave. was the most attractive. The center was occupied by a figure of the Goddess of Liberty supporting a banner upon which the following information relating to the part Pittsburgh took in the struggle is given: 23,000 men enlisted, 409,745 soldiers were fed in City Hall, 79,460 sick and wounded were cared for, the sanitary fund amounted to \$320,000, cash and stores sent to the field by Christian commission reached the round sum of \$838,000.

Another banner lies at the base of the one just mentioned. It is of red silk, and has inscribed on its face in gold letters the engagements participated in by the 155th Regiment, of this State, of which Col. Samuel Kilgore was commander, and who is now the owner of the banner. The cannon voted for at the sanitary fair of 1864, and now the property of the Independent Duquesne Grays, occupies the right of the window, in the midst of shot and shell

sabers, guns, and other war paraphernalia picked up on battlefields. A drum, scuffed

from long service at the head of the Washington Infantry, nestles beneath the cannon.

In pleasing contrast to these grim implements of war is the representation of peace, which occupies the left of the window. A plow, a sheaf of wheat, a scythe and numerous other farm implements and products form a picture that at once appeals to the spectator by reason of its appropriateness. A span of electric lights, with globes of various colors, surmounts the whole.



E. P. ROBERTS & SONS' MIDDLE WINDOW. PEACE AND WAR.

The window on the left of the middle one contains a pyramid upon which 500 Fort Pitt spoons are artistically arranged. At the base guns and other relics of the old fort are scattered about. The window next to the left is of special interest to old soldiers, as a branch of an immense tree, taken from the field of Chickamauga, and sprinkled on one side with pieces of rebel grape and cannister, occupies the center of the display. The other side of the branch shows where shots from the Union lines found lodgment. This very valuable relic is the property of Dr. J. H. Reynolds, who participated in the battle.

The corner window represents cavalry and artillery, and those on Market St. are decorated with bronze and marble figures. In one of these windows a clock was placed showing the hour when Gen. Lee surrendered to Gen. Grant. A large oil painting of Fort Pitt, surrounded by electric lights, graces the front of the building. The clock at the corner of Market St. and Fifth Ave. was decorated and encircled by multi-colored electric lights.

The line of crystal silver-mounted salts, colognes, &c., made by F. M. Whiting & Co., North Attleboro, Mass., is proving very popular.



E. P. ROBERTS & SONS' LEFT WINDOW. RELICS AND PYRAMID OF SPOONS.



# CHARLES AHRENFELDT & SON

Nos. 50, 52 & 54 MURRAY STREET,

**NEW YORK,**

ARE CONSTANTLY ADDING

---

NOVELTIES ...AND... SPECIALTIES

---

To their Already Complete Stock.

AMONG THE LINES SHOWN, YOU WILL FIND:

LIMOGES,  
 CARLSBAD,  
 ROYAL DRESDEN,  
 ROYAL WORCESTER,  
 DOULTON,  
 WEDGWOOD,  
 CAULDON,  
 CROWN DERBY,  
 CROWN VIENNA, AND  
 COALPORT CHINA.

ITALIAN  
 TEPLITZ,  
 ROYAL BONN AND  
 AUSTRIAN FAIENCE

RICHLY DECORATED  
 PARISIAN AND  
 AUSTRIAN GLASSWARE ETC.

IN BOTH LARGE AND SMALL PIECES, ESPECIALLY ADAPTED TO THE  
 WANTS OF THE FINE JEWELRY TRADE.

~ Prices as Low as Any in New York. ~



# FERDINAND BING & Co.,

NEW YORK:  
106 GRAND ST.

PARIS:  
74 RUE D'HAUTEVILLE.

BERLIN, DRESDEN, VIENNA, ST. PETERSBURG, MOSCOW.

NOVELTIES IN ALL OUR WELL KNOWN LINES.

**New Goods.**

**New Prices.**

**SPECIALTIES THIS SEASON:**

RUSSIAN BRONZES, RUSSIAN ENAMELS, RUSSIAN LACQUERS,  
RUSSIAN NOVELTIES IN MALCHITE, LAPIS-LAZULI, QUARTZ, and PORPHYRY.

**CARVED IVORY STATUARY.**

**MATHEY BROS., MATHEZ & CO.**

21 & 23 MAIDEN LANE, N. Y.

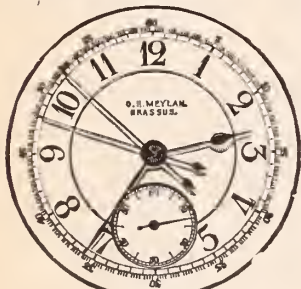
BRASSUS, SWITZERLAND.

MANUFACTURERS OF  
THE SMALLEST,  
THE THINNEST,  
THE NEATEST AND  
THE BEST

**SPLITS.**

SOLE AGENTS FOR

**JAQUES • LECOULTRE • RAZORS.**



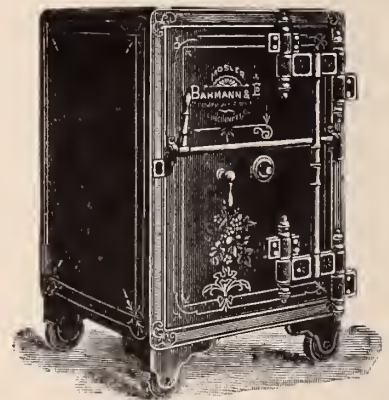
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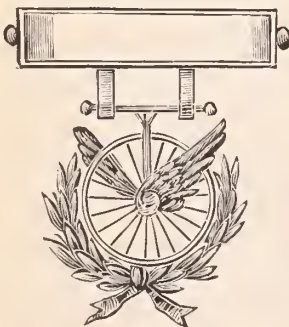
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**SAFES FOR JEWELERS.**

MOSLER, BAHMANN & CO., 518 BROADWAY  
NEW YORK.  
Patent Fire and Burglar Proof Safes.



Large Assortment Always on Hand.  
Send for our Representative.  
Special Safes to Order.  
Jewelers' Safes a Specialty.



**Badges and Medals**

— FOR ALL —

**EVENTS.**

BICYCLING, YACHTING, GUNNING AND ALL  
OTHER

**SPORTS.**

Enameling, Engraving, Diamond Mounting  
**SOCIETY PINS.**

Special Designs on Hand and to Order for All Occasions.

WRITE ME. **E. R. STOCKWELL.** 19 John St., New York.

**ONE YEAR'S SUBSCRIPTION**

—TO—

**The Jewelers' Circular**

—At \$2.50,—

Entitles the subscriber to a copy of "WORKSHOP NOTES" free, a 200 page book, bound in cloth, containing a fund of information for the workshop that can be found in no other work.





## Imports and Exports of Pottery, Etc., for July, 1894.

THE summary statement of imports and exports for the month ending July 31, 1894, and the seven months ending the same date, compared with the corresponding periods of 1893, issued recently, contains the following figures relative to the art pottery and kindred trades:

|   | July, 1894. | July, 1893. | Seven months ending July, 1894. | Seven months ending July, 1893. |
|---|-------------|-------------|---------------------------------|---------------------------------|
| Art works: paintings in oil or water colors and statuary.   | \$52,419    | \$74,876    | \$596,056                       | \$979,291                       |
| Clays or earths of all kinds, including china clay or kaolin.                                       | \$41,377    | \$41,871    | \$328,004                       | \$366,502                       |
| China, porcelain, parian and bisque, earthen, stone and crockery ware, not decorated or ornamented. | \$128,403   | \$152,314   | \$713,262                       | \$1,183,614                     |
| Same, decorated or ornamented.  | \$423,788   | \$667,518   | \$1,950,750                     | \$3,553,961                     |
| Marble and manufactures of.   | \$78,739    | \$99,390    | \$438,247                       | \$714,600                       |
| Pipes and smokers' articles.  | \$27,767    | \$43,875    | \$163,801                       | \$261,617                       |

### A Royal Dinner Service.

A COMMITTEE has been formed in Paris, says the *Pall Mall Gazette*, for the purpose of presenting the Czarevitch with a wedding gift in the name of the French nation. The chief feature of the nuptial offering will be a dinner service of the finest Sèvres porcelain for 100 people, consisting, therefore, of 600 plates, not to mention the larger pieces. On each plate will be painted six escutcheons bearing the arms of different towns in France, and as there are 1,200 towns entitled to heraldic distinction, the same pattern will only be reproduced three times.

Between the escutcheons appear double-headed Russian eagles in black, and round the border runs a blue pattern inclosed in a richly gilt rim.

Most of the designs are already prepared, having been destined for a jubilee gift to Pope Leo XIII., but the project somehow fell through. A complete set of glass is to be added, and it is hoped that funds will be forthcoming to provide table linen also. Then there will be two big "bouts de table" similarly decorated, and 32 bouquet hold-

ers, bearing the achievements of the old provinces. Lastly, the names of the donors inscribed on parchment in alphabetical order will be bound up in a splendid golden book to accompany the gift, and the embellishment of each capital letter will be intrusted to a well-known artist, the initial of whose surname corresponds with that particular character. Thus Detaïlle undertakes D, Merson M, and so forth. •

### Fancy Indian Earthenware.

TODAY native artists of India prepare enamels to be applied to terra cotta precisely as did the Egyptians, Chaldeans, and Persians, or, indeed, modern Europeans. In every instance the coloring materials were and are produced by oxides, which lend themselves to a number of combinations with glass. Greens, blues, greys and yellows may be obtained pure, or combined when graduated tints are required. A sub-oxide of copper and iron oxide will both produce red.

Save in the matter of decoration, which is more reticent, Indian fictiles bear great

similarity to the Persian. There is evidence that the art of terra cotta or unglazed earthenware, was practised in India before the time of Manu, and the specimens of it which appear on ancient Buddhist and Hindu sculptures, resemble in every respect the countless pieces that are thrown on the rustic wheel, or sold in the bazaars of Bengal.

Among the fancy earthenware expressly made for exportation, betraying a certain effort to render them artistic, and therefore effective, should be mentioned that made at Travancore and Hyderabad; the red ware of Dinapur, the black and silver pottery of Azinghar and Surrujurrâh, the *bidri* imitation of Patna and Surat; nor should the gilded pottery of Amroba and Rajputana, the blue fictile pieces of Sindh and the Punjab, or the pottery of Madura remain unnoticed. They are all enameled except the last, which is partly pierced and unglazed. The earthenware that comes from Kota is painted.

### Enormous Prices for Curios.

ONE of the most popular hobbies of the wealthy classes is the collection of rare or artistic curios, many of which change hands for sums which appear simply preposterous. At a recent sale of curios at Christie's, London, which was attended by a great number of wealthy collectors, the prices ran well into four figures. A beaker-shaped cup of ancient Damascus glass, 10½ inches high and bearing Arabic inscriptions, was purchased by A. Wertheimer for the amazing sum of 1,732*l.* 10*s.*; yet this fragile and costly vessel might be shattered to pieces in a moment by an awkward servant. Again, Baron Rothschild has paid 7,000*l.* for a single vase, and at Lord Onslow's sale a pair of antique cabinets sold for 25,152*l.*, after a spirited contest among famous collectors.

This last prodigious price is surpassed by the estimated value of an old metal cup at present in the Cathedral of Gratz, in Germany. This is considered a priceless specimen of early Renaissance work, and is known as the Landschadenband Becker; the enormous sum of 30,000*l.* has been offered and refused for this cup, the intrinsic value of which is about a couple of shillings.



The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

THE VIRTUES OF MARMORINE.

AN article which will be of particular interest to jewelers handling art pottery and bric-à-brac is Marmorine, controlled by Geo. Borgfeldt & Co., 18 Washington Place, New York. As many already know, Marmorine is a preparation for cleansing marble, statuary, alabaster, bisque and bric-à-brac generally, and is the invention of Julius Millhagen, an expert repairer and dealer in marble statues. Marmorine, unlike other preparations, will make marble and alabaster perfectly white after using, whereas scouring or the use of soap of any kind is apt to cause a yellow stain to appear on the marble.

CUT GLASS NAPPIES AND CELERY TRAYS.

NAPPIES and celery trays are articles which T. B. Clark & Co., 860 Broadway, New York, are now showing in a particularly fine assortment. Besides being in the firm's principal cuttings these articles are cut in patterns shown in no other pieces. Among these are the St. George, Irving and Jefferson, while the Wayne is

a specialty in celery trays. The Huron, another new cutting, is shown in both trays and nappies.

A SERIES OF ORIENTAL ROOMS.

AN interesting and beautiful innovation in the mode of displaying Oriental wares has been introduced by A. A. Vantine & Co., in their building at 877 Broadway, New York. Here, on the top floor, have been fitted up a series of Oriental rooms each representing a certain country and fitted up with furniture, art pottery, bric-à-brac, bronzes and other decorative details in the manner of the country represented. The principal rooms are the Turkish, Indian, Chinese, Persian and Japanese, all furnished in the most lavish manner.

NEW STOCK OF WEDGWOOD JASPER.

MADDOCK & CO., 21 Barclay St., New York, have just opened their new stock of Wedgwood jasper ware which arrived last week. A new sage green color is now shown in a full line of Wedgwood novelties including a few new shaped trays and jugs. This color is clearer and less yellow than the former sage color which it succeeds. The other principal colors in which a full line is shown are dark and light blue. The greatest run is being made in teapots, sugars, creams, jugs and flower pots. These

last are now to be had in five sizes, ranging from five to ten inches high, while the seven sizes shown in jugs range in height from three and one-half to nine inches. All of



the open stock of Wedgwood carried by this firm is, owing to the recent change in the tariff, sold at a considerable reduction from last year's prices.

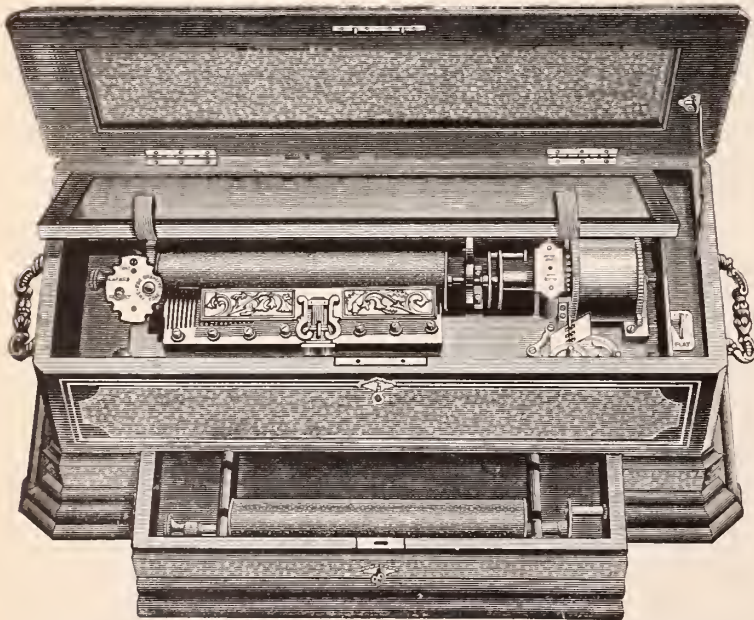
THE RAMBLER.

Queen & Co., Philadelphia, Pa., to reduce their stock, are making some extremely low prices on optical goods. A day or so ago there was a large transaction by them on Le Maire oriental pearl opera glasses, 13 ligne, \$5.95, and 15 ligne, \$6.70, probably the lowest price for these goods ever quoted. Similar reductions on spectacles, eye-glasses, lenses, ophthalmic apparatus of all kinds and opera and field glasses have been made to turn the stock into money with a rush. Opticians and jewelers who are in need of goods, should obtain prices and samples without delay.

... REDUCTIONS ...

.IN.

... MUSICAL BOXES ...



SEND FOR 78 PAGE CATALOGUE AND PRICES OF MUSICAL BOXES UNDER THE NEW TARIFF BILL.....

JACOT & SON,



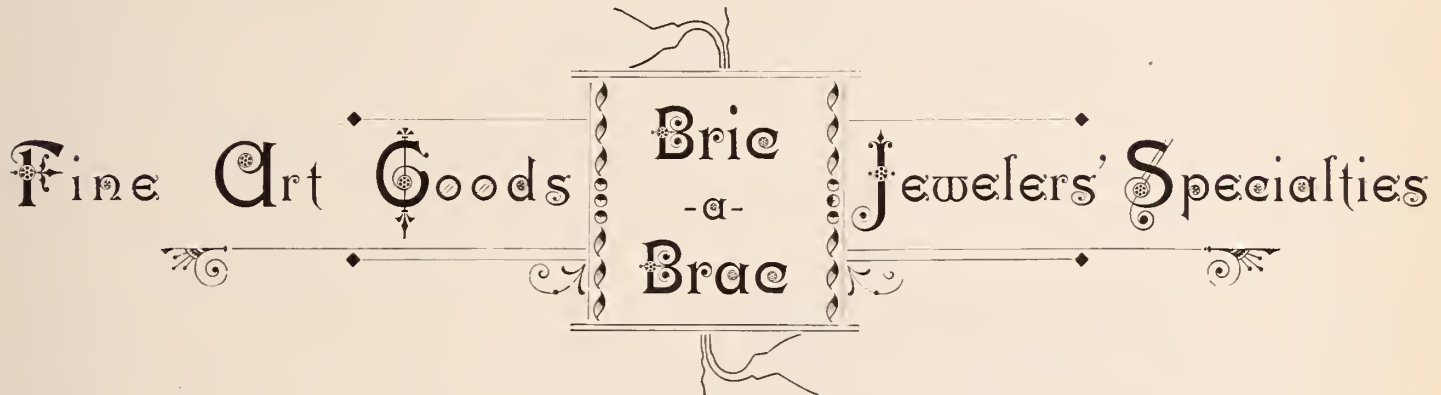
39 UNION SQUARE, NEW YORK.



# GEO. BORGFELDT & Co.,

18, 20 & 22 Washington Place,

NEW YORK.



CHINA  
 "BOUDOIR"  
 CLOCKS.

DAINTY AND  
 USEFUL PIECES OF  
 BRIC-A-BRAC.

ASSORTED STYLES  
 AND  
 DECORATIONS.  
 BEST AMERICAN  
 MOVEMENTS.



CHINA  
 "BOUDOIR"  
 CLOCKS.

WITHOUT DOUBT  
 THE BEST VALUE EVER  
 PUT ON THE  
 MARKET.

CAN BE RETAILED AT  
 \$2.00 EACH,  
 WITH  
 HANDSOME PROFIT.

This is only one of the many important items which we are constantly offering to Jewelers and Art Dealers, and it will fully repay you to visit us at first opportunity,

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# GEO. BORGFELDT & Co.,

18, 20 & 22 Washington Place, City.





STRONGEST GUARANTEES.

## American Watch Tool Company,

Chymistry Dist., Waltham, Mass.. Stoney Batter Works.

Quality  
Maintained.  
Prices to  
Suit the Times.

Ask for our New  
Prices and  
Terms for 1894.

### The Other Side of Life.

HIS WISH.

A H, maiden sweet, if it be true  
That after death man's soul doth pass  
Into some animal—boo-hoo—  
Pray let me be, my cherished lass.

The bee upon the hat you don  
The bird that's woven in your shawl,  
Or e'en the snake that squirms upon  
The handle of your parasol!

—Judge.

MR. SMALLWORT.—I see that a female bank robber has been operating out west and has so far escaped capture.

MRS. SMALLWORT.—How do they know it is a woman if the robber has not been captured?

MR. SMALLWORT.—The combination locks have all been picked with a hair-pin.—*Chicago Record.*

"Pa, is generals brave men?" asked Johnny of his father.

"Yes, my son; as a rule," was the answer.

"Then why does artists always make pictures of 'em standing on a hill three miles away, looking at the battle through an opera-glass?"—*Pittsburgh Bulletin.*

E. N. Shelton, the wealthiest man in Shelton, died Sunday last. He was one of the board of directors of the Derby Silver Co.

### THE "SECURITY" SCARF PIN GUARD.

At a Small Cost Protects any Scarf Pin, or Ladies' Collar or Lace Pin from being Lost or Stolen.  
THE ONLY GUARD THAT CAN BE USED ON A LADIES' PIN.

SMALLEST,  
STRONGEST,  
CHEAPEST.



Gold Plate.

85c. Per Doz.  
To the Trade only  
RETAILS FOR 25c. EACH.

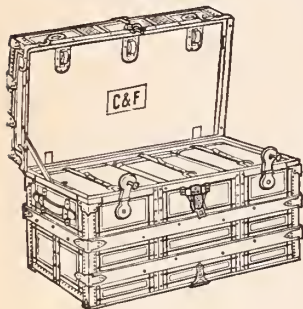
1 Dozen on Card.

14-KT. SOLID GOLD, \$6.00 DOZ. SOLID SILVER, \$3.00 DOZ.

Made with Steel Jaws closing by a single screw action, and is easily and quickly adjusted to any pin. For sale by all jobbers or the manufacturers.

SECURITY MFG CO., 7 ASTOR HOUSE, BROADWAY, N. Y.  
SPECIAL DISCOUNT TO JOBBERS.

### CROUCH & FITZGERALD.



Jewelry Trunks  
and Cases,  
161

Broadway,  
Bet. Cortlandt and  
Liberty Sts.,  
688 B'way,  
701 6th Ave.,  
NEW YORK.

We sell to the legitimate Jewelry and Stationery trade only.



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MAKERS OF

## FINE STATIONERY

For Correspondence, Wedding and Business Use, handsomely boxed, specially suited to the Jewelry Trade.

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### B. H. WADE,

AUCTIONEER FOR THE JEWELRY TRADE.

Box 250, Buffalo, N. Y.

Sales made for established Jewelers at their place of business.

Reliable! Responsible! Successful!

PROFITS GUARANTEED.

Twelve years' experience in the sale of Watches, Diamonds, Jewelry, Bric-a-Brac and Art Goods.

If you want money and want to make money, write me for particulars.





# HINRICHS & CO.,

29 & 31 Park Place,  
New York.

...Useful and Art Goods for Jewelers...

CHINA LAMPS, all sizes and prices, FINE FRENCH CHINA, CHOCOLATE POTS CRACKER JARS, BOWLS, FANCY TRAYS, and an enormous assortment of A. D.'S CHOCOLATES, TEAS, ETC.

AN ELABORATE LINE OF CUT AND ENGRAVED BOHEMIAN GLASSWARE.

SEND FOR CATALOGUES.

Bric-a-Brac and Art Pottery.



## CARBORUNDUM.

Net Retail Price List of Carborundum Wheels.

ACHESON'S PATENT, February 28th, 1893.

| Diam. in Inches | THICKNESS IN INCHES. |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       | Rev. per Minute. |        |
|-----------------|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|------------------|--------|
|                 | 1/4                  | 3/8   | 1/2   | 5/8   | 3/4   | 7/8   | 1     | 1 1/4 | 1 1/2 | 1 3/4 | 2     | 2 1/4 | 2 1/2 | 2 3/4 | 3     | 3 1/2 |                  | 4      |
| 1               | \$.15                | \$.18 | \$.29 | \$.23 | \$.25 | \$.28 | \$.30 | \$.35 | \$.40 | \$.45 | \$.50 | \$.55 | \$.61 | \$.65 | \$.79 | \$.80 | \$.90            | 18,000 |
| 1 1/2           | .18                  | .22   | .25   | .28   | .31   | .33   | .35   | .40   | .5    | .50   | .55   | .62   | .67   | .73   | .78   | .90   | 1,00             | 14,000 |
| 2               | .21                  | .25   | .31   | .34   | .37   | .40   | .42   | .46   | .52   | .58   | .65   | .70   | .77   | .85   | .91   | 1.00  | 1.20             | 11,000 |
| 2 1/2           | .25                  | .30   | .37   | .42   | .46   | .48   | .50   | .55   | .60   | .67   | .75   | .80   | .91   | .98   | 1.05  | 1.20  | 1.40             | 8,800  |
| 3               | .30                  | .38   | .45   | .51   | .55   | .58   | .60   | .65   | .70   | .78   | .85   | .95   | 1.05  | 1.15  | 1.25  | 1.45  | 1.65             | 7,400  |
| 4               | .65                  | .70   | .75   | .81   | .85   | .90   | .95   | 1.10  | 1.31  | 1.50  | 1.65  | 1.80  | 2.00  | 2.15  | 2.35  | 2.70  | 3.05             | 5,500  |
| 5               | .85                  | .91   | .95   | 1.05  | 1.15  | 1.25  | 1.35  | 1.65  | 1.90  | 2.20  | 2.45  | 2.75  | 3.05  | 3.31  | 3.55  | 4.15  | 4.65             | 4,400  |
| 6               | 1.10                 | 1.20  | 1.25  | 1.45  | 1.60  | 1.80  | 1.95  | 2.31  | 2.75  | 3.15  | 3.55  | 3.95  | 4.33  | 4.75  | 5.15  | 5.95  | 6.75             | 3,700  |
| 7               | 1.35                 | 1.55  | 1.70  | 1.90  | 2.10  | 2.35  | 2.60  | 3.15  | 3.70  | 4.25  | 4.80  | 5.35  | 5.75  | 6.45  | 7.00  | 8.10  | 9.20             | 3,160  |
| 8               | 1.65                 | 1.90  | 2.15  | 2.45  | 2.75  | 3.05  | 3.35  | 4.05  | 4.80  | 5.50  | 6.25  | 6.95  | 7.65  | 8.35  | 9.10  | 10.50 | 12.00            | 2,750  |
| 9               | 2.01                 | 2.40  | 2.65  | 3.10  | 3.40  | 3.80  | 4.15  | 5.10  | 5.45  | 6.90  | 7.80  | 8.75  | 9.65  | 10.55 | 11.45 | 13.25 | 15.10            | 2,450  |
| 10              | 2.45                 | 2.80  | 3.25  | 3.70  | 4.15  | 4.65  | 5.10  | 6.25  | 7.40  | 8.50  | 9.60  | 10.70 | 11.85 | 12.90 | 14.05 | 16.30 | 18.55            | 2,200  |
| 12              | 3.60                 | 4.00  | 4.40  | 5.10  | 5.80  | 6.50  | 7.20  | 8.80  | 10.40 | 12.00 | 14.60 | 15.20 | 16.80 | 18.41 | 20.00 | 24.55 | 26.40            | 1,830  |

CARBORUNDUM was awarded both a Medal and a Diploma at the World's Columbian Exposition in recognition of its merits as an Abrasive, the hardness being greater than any other abrasive material.

The wheels are made with a vitrified bond, and pressed under hydraulic pressure. Those over three inches in diameter are turned up after firing. The same numbers are used to designate the degrees of fineness, as are used with Emery, and the wheels are made in seven degrees of hardness, marked SSS, SS, S, M, H, HH, HHH, from extremely soft to extremely hard.

In ordering, state diameter, thickness, hole, number and hardness.

Monongahela, Pa., U. S. A.

THE CARBORUNDUM COMPANY.

Hones, Slabs, Files.

Cut = This = Out.

THEODORE C. STEINHAUS,

— MANUFACTURER OF —

Fine Cases and Trays

For JEWELRY, SILVERWARE, &c.  
SAMPLE CASES AND TRAYS FOR TRAVELERS.  
Fancy Hard Wood Chests for Silverware, &c.  
Linings, Cushions, Mounting, etc., for Silver Novelties.

10 MAIDEN LANE, NEW YORK.

Jules Jürgensen

OF COPENHAGEN.

The reputation these watches have maintained for Fifty Years has never been equalled, being made on strictly scientific principles and no expense spared to give the Best results in mechanism and timekeeping qualities.

SOLE AGENTS,

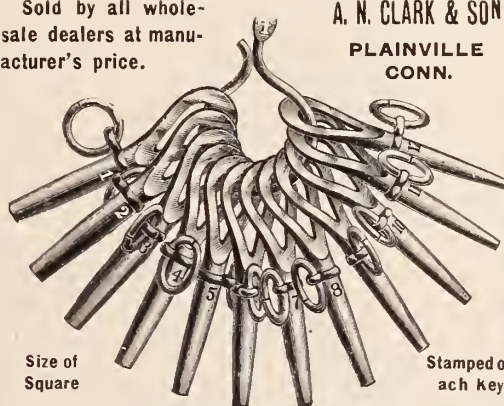
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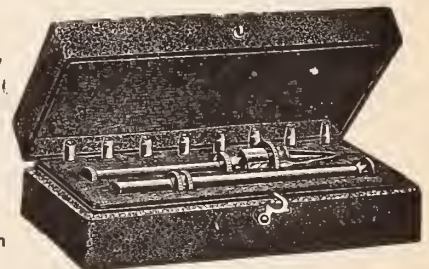
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worth of Opera Glasses are now  
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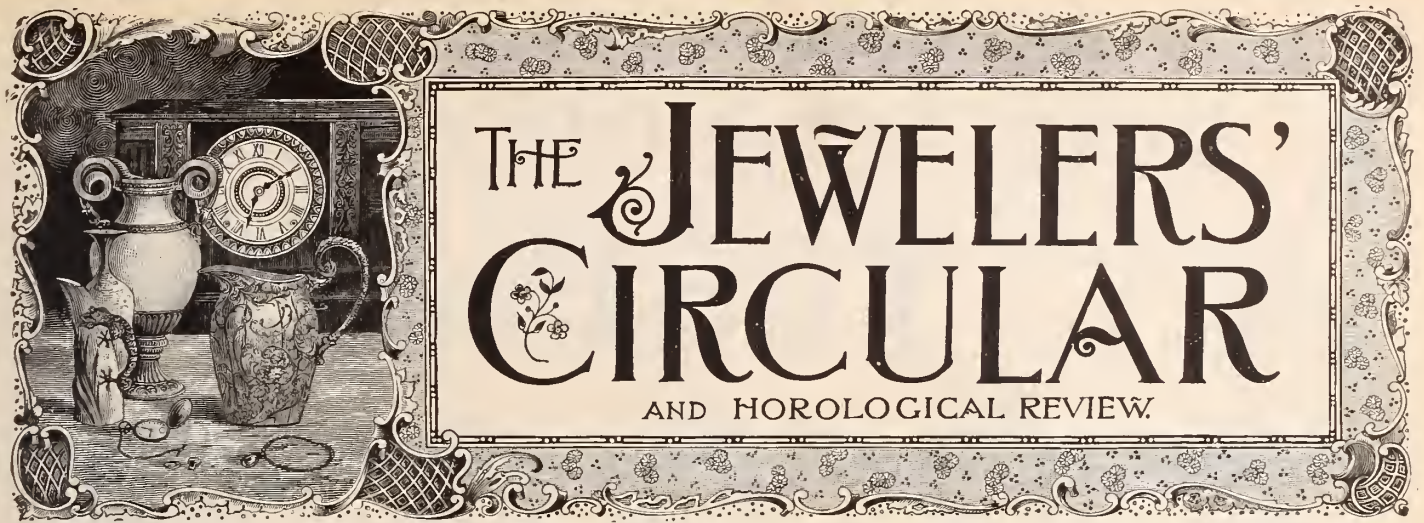
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VOL. XXIX.

NEW YORK, WEDNESDAY, OCT. 3, 1894.

NO. 10

### ULTRA-DELICACY OF DETAIL IN SILVERSMITHING.

THE illustration herewith depicts the most interesting and important trophy won by *Vigilant*, in her recent series of races in English waters. The cup was won from the Prince of Wales in the private match, Aug. 4th, the race being over the Queen's course at Cowes, 48 miles, *Vigilant* winning by 6 m. 33 s. elapsed and 4 m. 29 s. corrected time. The cup is valued at £100.

The character of the design of the trophy is in striking contrast with the customary higher class of productions of American silversmith, as the Whiting Mfg. Co., and a comparison between it and the many yachting trophies of native workmanship that have been illustrated on this page, will not prove to its advantage. The main impression the design conveys is that it is too finical; the details, while being appropriate and admirable individually, are in too great abundance and are ultra-delicate in the manipulation. The engraving, which really shows the details plainer than the photograph from which it was made, emphasizes this remark. The nautilus shell has been more effectively employed before by American manufacturers, a notable example being that contained in the exhibit of the Gorham Mfg. Co. at the World's Columbian Exposition.

#### Ten Millions' Worth of Plate.

THE recent distinguished foreign visitors to Windsor were greatly struck by the magnificence of the royal plate at the Castle, says the *Sketch*. Even the czarowitch, accustomed to the almost barbaric splendor of the court functions in his native land, was fain to admit that for solid worth he had never seen the equal of the English plate.

The royal plate at Windsor is generally reckoned to be worth about £2,000,000, and

a million in the room. There are two state dinner services, one of gold and one of silver. The gold service was purchased by George IV., and will dine 120 persons. The plates alone of this service cost over £12,000. On state occasions there are usually placed on the dining table some very beautiful gold flacons, captured from the Spanish Armada, which are now, of course, of priceless value, while the great silver wine cooler, made by Rundell & Bridge, for George IV. and weighing 7,000 ounces, always adorns one corner of the apartment. As sideboard ornaments there are pretty trifles in the way of a peacock of precious stones valued at £50,000 and a tiger's head from India with a solid ingot of gold for its tongue and diamond teeth.

This wonderful collection of plate is crown property, which practically means that it belongs to the country, and the Queen has separate collections for use at Balmoral and at Osborne, which belong to herself.



A SILVER TROPHY WON BY VIGILANT.

#### The Largest Telescope Lenses.

THE great lenses which were originally destined for the University of Southern California, have been secured for the University of Chicago, and they are now in hand at the famous establishment of Alvan Clark, Cambridge, Mass. Although these glasses will be the largest in diameter in the world, and are expected to prove the most powerful as well, it cannot be determined until the finishing process approaches whether the maker's hopes will be realized.

The big telescope in which the lenses will be used is presented to the University by millionaire Yerkes, an enthusiast in telescoping.

it is no unusual thing at a state banquet at the castle to have plate to the value of half





# ROGERS & BRO. A 1.

# THE FLEMISH.



A New and  
Beautiful Design,  
More closely re-  
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any Electro Plate  
Pattern hitherto  
made.

MANUFACTURED BY THE LEADERS IN FLATWARE,

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**Novelties and Specialties in every Department.**

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**Clocks.** Gilt, Porcelain, Enameled and Bronze, Crystal Regulators, Traveling Clocks, Hall Clocks with English Chime Movements.

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**Fine Decorated Porcelains and Glassware.**

Sèvres Vases, Plates, Candlesticks, Inks, Flower Holders, Card Receivers, Etc. Table and Decorative Glass.

**Toilet Articles.** All kinds of Brushes, Manicure Sets, Hand Mirrors, Etc.

**Onyx Pedestals and Tables, Bric-à-Brac Cabinets.**

ALL GERMAN POTTERIES.

Dresden, Royal Bonn, Carlsbad, Teplitz, Etc., Etc.





## FALL STYLES IN SILVER PLATED WARE.

BY ELSIE BEE.



PLATED WARE and sterling silver have usually each kept to its own course. It could not be expected that sterling silver would turn its head to see what its humbler companion was about, but it might have been expected that plated ware would imitate, if even afar off, its

haughty neighbor. Instead it was apt to flaunt a good deal of ornamentation, and had a full enough train of admirers to warrant this course. There are still large areas of country that, other things being equal, would choose the satin surface and incised ornamentation that used to distinguish plated ware, to the chaster forms and polished surfaces of sterling silver. But the improvement in the popular taste and its prompt recognition, are plainly seen in comparing the plated ware of to-day with that of even a decade ago. This also implies an improvement in processes, and its technical manipulation as well as an improvement in taste.

In the best instances of plated work to-day only an expert could distinguish it from sterling silver. We have the same quiet elegant forms, chaste ornamentation and skilful workmanship. These are quadruple plate on white metal or nickel silver, and in the future will hold their own even as old Sheffield plate does to-day.

In table silver, which is always of the first importance, there is a tendency to copy old forms. Among these English fashions as in sterling silver prevail. This is to say that polished surfaces have superseded as a later fashion, satin finish. This is as one might say a landmark in the history of plated ware which in the minds of nine-tenths of the people means a frosted surface or heavy repoussé work.

In this polished ware Queen Anne styles are conspicuously prominent, and must be mentioned the swinging tea kettles as notable examples of a style which will never fail to win words of praise. Something more of a novelty are the taller and more slender earlier styles with slender necks, swelling bodies cut into burnished flames and finished with delicate but highly wrought raised edges. These, it seems, mark the perfection to which plated ware has been brought.

This is by no means to intimate that repoussé work has gone out. Some of the handsomest wares in plated ware have rich designs in repoussé work. These, however, in every case get their relief from burnished surfaces. In tea and coffee services they are introduced in detached designs on the swelling outlines of the pieces with fine effect. The work in this case is of the finest description and yields to no other silver. Bands of repoussé work both lateral and vertical are also found and garlands in French styles and flowing Italian forms are seen.

While satin surfaces have yielded prominence to burnished metal they are still much in evidence. There are yet some fine examples, and in intrinsic value these hold their own with the polished surfaces, since the mere act of burnishing hardens the metal and requires less heavy plating. There is less of incised work and more of the better class of repoussé work in connection with satin surfaces. This is a distinct gain. Satin finished articles with deep melon-like veinings have been noticed especially in large objects such as soup tureens.

Ice pitchers and epergnes convey to the mind the crudities of plated ware as it formerly existed such as nothing else can do. As bridal presents and testimonials they have represented how far bad and showy styles can enrage a country. It would be impossible to-day to parallel the enormities of the past. The epergne has lost caste in some directions, but it still exists for those who will have it, and it is a pleasure to note the good taste to which it has submitted, combined with new processes in semi-transparent glass. The ice pitcher on its part has passed its riotous youth, and is now a staid and respectable article of common use. One change must be noted. It is no longer porcelain lined. Silversmiths say that it is easier to keep the silver clean and pure than the lining. It is to be presumed that the statement is borne out by their experience.

Baking dishes are now an important article in plated metal. These yield to the same influences. They are plainer and handsomer. The newest have plain surfaces and encrusted and raised edges. Others still have bands of repoussé work, but there is a noticeable absence in coarser raised ornamentation.

Jardinières and fern dishes are even more conspicuous than last year. Pierced work prevails in fern dishes, and a really beautiful effect was seen in raised work pierced,

while the lining, being highly burnished assisted in its relief.

It is in special pieces one sees some of the most artistic work in plated ware. The imitation of porcelain plates is handsomely carried out in this manner. This is not, of course, as to color, but in form, with burnished surfaces and the sides pierced in sectional designs such as lattice work similar to ornamental Dresden plates. These are also copied in silver gilt, although there seems to be less demand for silver gilt this season.

Some of the best work is seen in bread trays, with polished surfaces and raised edges, that cannot be distinguished from sterling ware.

The novelty in butter dishes is their glass drainer. Salt, it is found, has a tendency to act on the metal—a difficulty obviated by glass. These glass receivers imitate cameo glass, and are pierced for purposes of drainage. The old revolving butter dish still exists, but more as a memory than anything else. Butter dishes are low, slightly raised on small ornamental feet, and with removable covers.

The passing of the caster is doubtless only for the moment, as dealers predict its return. Nothing has yet been found to put so many necessary articles in convenient form. Other combinations hold their own. Oil and vinegar are accepted together, and frequently accompanied by pepper and salt. One noticeable design is oblong, the smaller bottles flanking the larger.

Molasses jugs are distinctly improved. They show flaring mouths with ornamental rims. This tendency, it should be remarked, was observed in tea sets which in all the pieces had flaring rims, and where covers were added, made the noticeable part of the style. The forms of muffineers are changed somewhat from the cylindrical to the curving and flaring styles, enriched with repoussé work on the most prominent curves.

Candelabra and candlesticks show no change, but a distinct novelty is the Princess and Bijou lamps as they are variously called. These are for kerosene and are intended for table use. Smaller than banquet lamps, they can be used somewhat as candles in different parts of the table. These lamps copy antique forms; the most prominent consists of indentations proceeding from a spreading base. These are curved up to the inconspicuous bowl of the lamp. There seems to be a future for these pretty lamps.



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GOLD AND  
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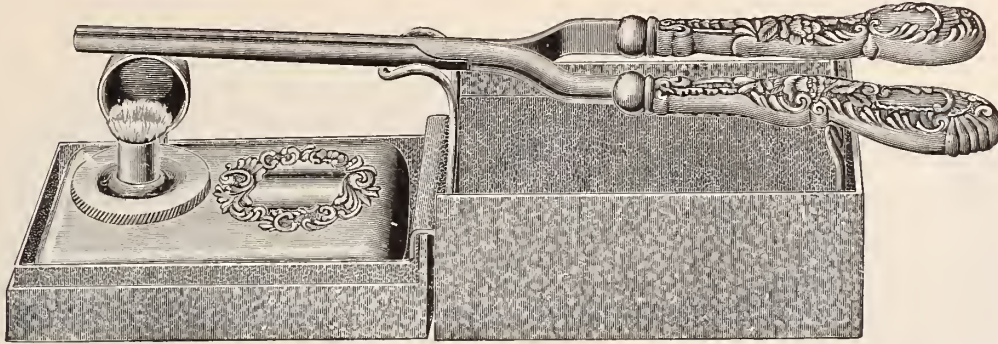
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Rich  
Cut Glass.



**FINE  
DECORATED**

Art Wares.



No. 6400. CURLING SET.

1880  
Flat Ware



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**BATTIN & COMPANY,**

COMPLETE LINE OF

**Gold and Silver Novelties,**

Office, 3 MAIDEN LANE,

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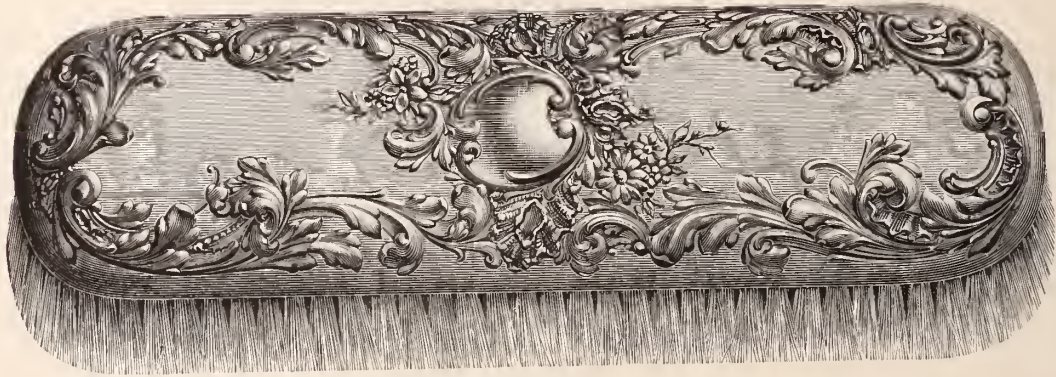
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# R. WALLACE & SONS MFG. CO.

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NO. 30. CLOTHES BRUSH.

Trade Mark.



NO. 30. HAIR BRUSH.

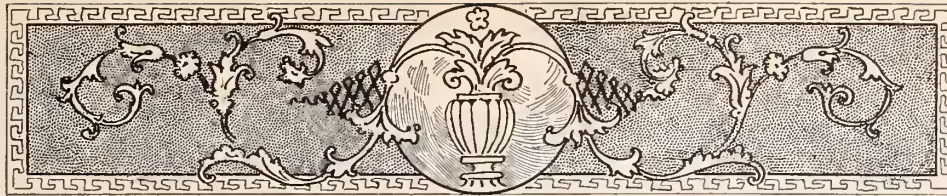
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226 5TH AVENUE

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## NOVEL CONCEITS IN SILVER PLATE FOR THE SEASON.

NOTES GATHERED BY ELSIE BEE IN HER RAMBLES AMONG THE SALESROOMS OF THE SILVER PLATE MANUFACTURERS.

IN a Boston novel the hero commits suicide because he had lost his collar button. This incident may not be the origin of the collar button box, but in any case it obviates the danger of similar catastrophes. The most perturbed man could not mistake the object of the box and drop his button elsewhere. The box is shaped like a collar with turned down point. It has a satin tie in a neat bow under the points. Inside it is lined with satin like the tie, and has a silver cover. If a man owning such a box in a hurry drops his collar button, he leaves it for his wife or the maid to find, and has recourse to his collar button box for another button.

\*

The season is fertile in silver expedients for the convenience of men and of women. There is, for instance, the cold cream box. This is of silver with a band of repoussé work. The interior conceals the usual porcelain box for the cream. This enters by way of an adjustable silver bottom. There is a cover for the aperture above.

\*

The vaseline bottles are constructed on the principle of the cold cream box. In the latest bottles the original cork is removed for another cork fitted into a silver cover. These vaseline bottles are made extremely attractive. Simpler contrivances are perforated standards with which go a cork and cover.

\*

Florida water, emulous of eau de Cologne has now its own particular standard. This is in spiral raised work and is a handsome addition to the toilet. For perfumery in general there are silver perfume bottles to take the place of glass. These are vase shaped and come in sets made up of a puff box of silver, the two standing on a silver tray.

\*

A silversmith suggests that women desire ring stands so that the burglars may not wake them up, and thus they be spared the nervous shock of waking to find a man in the room. These trifles grow in popularity. One of the latest is a silver hand, fingers uppermost, each finger pointed to hold a ring. Another pretty device is a chair. The seat is a pin cushion. Around the back and seat are tiny hooks each intended to hold a ring. These are but two devices. Others are equally convenient for midnight craftsmen, particularly one shaped like a croquet hoop which can be carried like a bracelet.

An article for the toilet, new this Fall, is a hair catch. This is a round silver box with an opening surrounded by repoussé work. This is intended to receive the combings of hair, and take the place of the knitted and silken receptacles that soon grow wilted.

\*

The curling irons that are more convenient now than when gas was accessible have been contrived to shut up, alcohol lamps and all, in a neat portable box convenient for traveling.

\*

Hair pin and small jewel boxes are found in new and pretty styles. One of the latest jewel cases is a mounted cylinder which opens and shows a luxurious satin lined receptacle within.

\*

A distinct novelty is the mounted pumice stone. The pumice is a tapering four sided stone, with silver leaves enclosing the end and a convenient handle.

\*

Men who do not profit as largely as women do in silver novelties are remembered this season in a razor strap. The strap is enclosed in a round silver box variously ornamented. From this the strap is drawn out like a tape measure. Its compact shape suitable for the handy and hasty grip-sack commends it.

\*

A convenient trifle is a silver knife sharpener intended for pocket knives.

\*

Silver mounted combs and brushes and hand mirrors grow in attractiveness. Two designs that seemed especially excellent was one richly wrought in roses in relief, leaving only a burnished space for the initials; the other had a large burnished area enclosed in rich raised rococo work.

\*

Silver mounted games are scarcely novelties. The cribbage board we have had with us several seasons. The checker board that may be used also for chess, is new. This is a small silver square, the board opening as a slide to the receptacle for the checkers or men. These are shaped like pawns. The chess men are designated by their differently colored heads. The whole thing is so small that it can be easily carried in a handbag.

\*

The cucumber server is the last word in table ware. This has a richly wrought

handle. To it attached almost at right angles is a round perforated disk of silver gilt. The server can be used equally for egg plant, tomatoes, poached eggs, fried oysters or patties.

\*

The silver trade is greatly indebted to athletics. The sportsman's trophy is a feature of the business. It is entertaining to see the different devices in silver supported on crossed oars, guns, mallets, rackets, billiard cues, bats, whips and spurs. There is scarcely a contest that is not now to be found represented in silver. The provident dealer keeps them in stock, as he does wedding presents and forks and spoons for young householders.

### Activity Among the Connecticut Silver Plate Factories.

MERIDEN, Conn., Sept. 26.—The Meriden Britannia Co.'s works started to-day to run full time, ten hours, throughout the factory. President George Wilcox, of the company, said: "Yes, sir, we have started in to run ten hours per day, and the outlook is very flattering. There are many orders on hand, and if things continue as they are at present we shall run full time until Christmas."

Work is very brisk at the Chapman shop, and night work is being done in some departments. All the branches are working ten hours a day.

The Meriden Bronze Co. are quoted as saying: "Our trade thus far this Fall has been very much ahead of last year. Our factory is busy and the hands are working full time."

### BUSY SHOPS IN WALLINGFORD.

WALLINGFORD, Conn., Sept. 24.—The factories here are feeling the better business which is being experienced in this State. Simpson, Hall, Miller & Co. are running their mills ten hours a day and employing all hands. The plating department at R. Wallace & Sons Mfg. Co.'s factory is running twelve hours, and the men have all they can do to turn out work fast enough to fill the orders. All the other factories here are running on longer hours than for several months, and all report business picking up.

Frank H. Cushing, secretary of the Meriden Silver Plate Co., and bride, have arrived home in Meriden, Conn., from the west.



# Foster & Bailey,

GOLD, GOLD PLATE

....AND....

STERLING SILVER.



Here we illustrate twelve Bracelets in a cloth bound with ribbon. There are six sizes of Bracelets, and of the two smaller sizes there are three each, and of the two next sizes two each, of the two larger sizes one each. We call them Combination A, B, C, D. A, is plain polished Gold Plate. B, is chased. C, is plain Sterling Silver. D, is chased, fine quality of Gold Plate and Solid Sterling Silver. Awfully cheap in price.

Read Below the Great Variety of Goods we Make, all of which we Guarantee.



## ONE QUARTER SIZE.

### Rolled Plate Watch Chains

Our Chains can be safely sold to the best trade, and guaranteed as superior quality. No chance of poor quality where chains are stamped F. & B.

### Gold Vest and Dickens Chain

Soldered with 10 K. Gold Solder. Will assay 1-10 Gold

### Chain Mountings

We are headquarters, and make everything in this line.

### "Mount Hope" Buttons

Superior to any button in the world. Easy to put in and take out of the cuff.

### Solid Gold Locket

With Diamonds and without. This is a beautiful line and solid throughout.

### Link Buttons

We are making some very pretty styles in Roman, chased, engraved and plain, with and without stones, Sterling Silver and Rolled Plate.

### Locket and Chains

We make them in endless variety.

### Sterling Silver Goods

Match Boxes, Manicure Articles, Shoe Buttoners, Embroidery Scissors, Garters, Paper Cutters, Ladies' Seals, and various novelties, all 925-1000 fine.

### Bracelets

Curb Bracelets in all sizes, with padlocks and snaps, chased and plain polished, Roman, rolled silver plate and sterling silver. We make padlocks with keys and also with a push snap, which are very popular.

### Neck Chains and Lorgnette Chains

#### Pins

Lace and Cuff Pins, with gold fronts, engraved; also trimmed pins, Scarf Pins, Baby Pins with Chain. Also Baby Buttons with Chain, Sword Pins with Scabbard and Chain, Belt Pins.

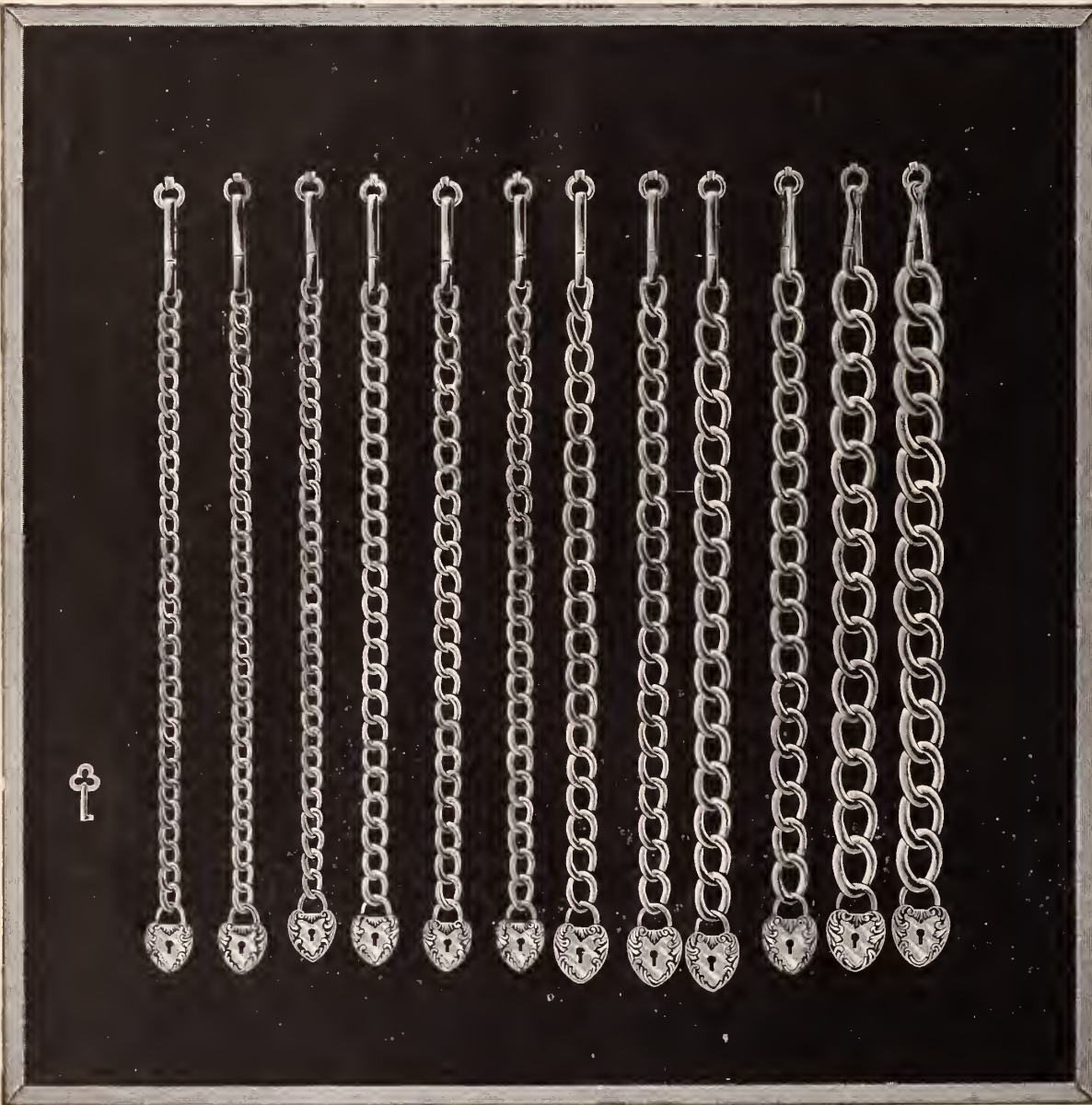
#### Glove Buttoners

#### Crosses

Four sizes of gold filled [in plain, engraved, and set with stones.

#### Earrings

A nice line in engraved and trimmed. Eye Glass Chains in Gold and Plate. We received four awards and a medal at World's Fair.



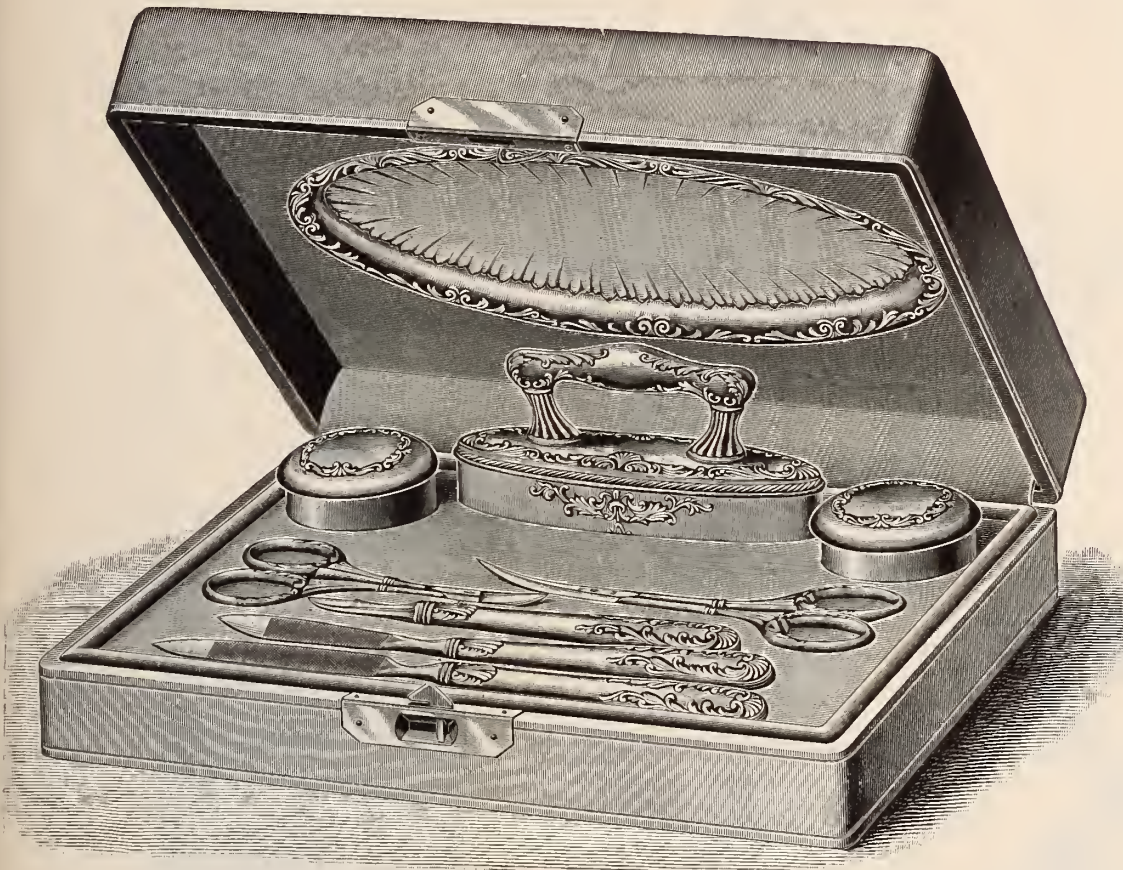




# Foster & Bailey,

100 RICHMOND ST.,

PROVIDENCE, R. I.,



ONE QUARTER SIZE.

Be sure and see the Manicure Goods that we have just put out. This cut shows a set in a nice box, lined with Chamois, and is a quarter size. **Beautiful Goods.** The steel parts are made by the famous **Henckles**, of Germany and are considered the best in the world. We make the goods in Sterling Silver and also in Tenth Gold, **and at such a low price!** The goods are boxed just right, so that a traveler can carry them in a trunk, and take up but little room. Sets without the large tray and buffer box and others with less pieces at low prices.

No. 1, 2, 3 is Sterling Silver. No. 4, 5, 6 Tenth Gold. Every piece is numbered and can be ordered separate, and at prices that will sell the goods. We make a specialty of Sterling Silver Novelties, comprising

Match Boxes, Manicure Articles,

Shoe Buttoners, Embroidery Scissors,

Garters, Paper Cutters, Ladies' Seals, Etc.

ALL  $\frac{925}{1000}$  FINE.



... THE ...  
**MIDGET**

IS  
The Cutest, Quickest Selling  
Novelty of the  
Season.

Sterling  
Silver  
Mounted  
**SCISSORS**

Sterling Silver  
Mounted

**MANICURE SETS**



The scent bottle here illustrated shows the exact size of unique novelty just introduced by the Royal Silver Novelty Co., 470 Broadway, New York. It has been named the "Midget" and is glass lined with a ground glass stopper. The cap is made to open on a substantial hinge and the whole surface of the article is of rich floral repoussé decoration. Although of sterling silver "The Midget" is sold at a price which permits it to be salable even in the smallest shop.

NEW GOODS CONSTANTLY ADDED TO OUR LINES.

**ROYAL - SILVER - NOVELTY - CO.,**  
SILVERSMITHS... 470 Broadway, New York.

**A Revolution in the Music Box Trade.**



**Regina Music Boxes**  
Play Thousands of Tunes by means  
of Indestructible Metallic Disks.  
Purity & Volume of Tone Unequaled.

**THE REGINA,**  
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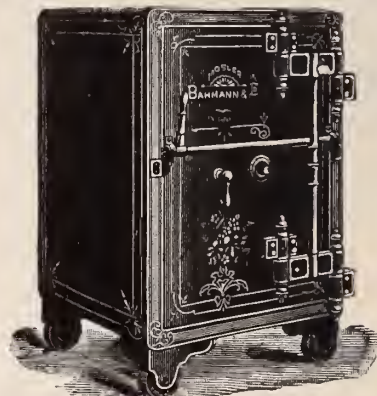
It is an American music box, immeasurably superior in tone, execution and simplicity of construction to ordinary music boxes costing four times as much. By means of interchangeable metallic plates, obtainable at a trifling cost, it will play an unlimited number of tunes of every variety, including the latest operatic and popular airs.

Send for Illustrated Catalogue.

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194 Broadway,  
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**SAFES FOR JEWELERS.**

**MOSLER, BAHMANN & CO.,** 518 BROADWAY  
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Patent Fire and Burglar Proof Safes.



Large Assortment Always on Hand.  
Send for our Representative.  
Special Safes to Order.  
Jewelers' Safes a Specialty.

**J. R. WOOD & SONS,**  
14 JOHN STREET, NEW YORK.



**PLAIN SOLID GOLD RINGS.**  
**SEAMLESS PLAIN SOLID GOLD RINGS.**  
**ENGRAVED AND CHILD'S RINGS.**  
No Ring Stamped Different from Quality.  
Send for Catalogue and Price List.

Old Gold and Silver received and estimated on: If amount allowed does not give satisfaction, notify at once and will return at our expense, in same condition as received.

**THE "SECURITY" SCARF PIN GUARD.**

At a Small Cost Protects any Scarf Pin, or Ladies' Collar or Lace Pin from being Lost or Stolen.  
THE ONLY GUARD THAT CAN BE USED ON A LADIES' PIN.

**SMALLEST,  
STRONGEST,  
CHEAPEST.**



Gold Plate.

**85c.** Per Doz.  
To the Trade only  
RETAILS FOR 25c. EACH.  
1 Dozen on Card.

14-KT. SOLID GOLD, \$6.00 DOZ. SOLID SILVER, \$3.00 DOZ.  
with Steel Jaws closing by a single screw action, and is easily and quickly adjusted to any pin. For sale by all jobbers or the manufacturers.

**SECURITY MFG CO.,** 7 ASTOR HOUSE, BROADWAY, N. Y.  
SPECIAL DISCOUNT TO JOBBERS.



Every Well Dressed Woman Wears  
**A LORGNETTE CHAIN.**



You can suit her  
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 you have H. F. B.  
 Lorgnette Chains  
 in stock.

All Jobbers carry  
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Made in an endless  
 number of patterns,  
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 dered, in Sterling  
 Silver, German Sil-  
 ver (Neu Silber) or  
 Fine Rolled Plate.



**H. F. BARROWS & CO.,**

1½ MAIDEN LANE,

**NEW YORK.**



## MEN WHO DEVELOPED THE SILVER PLATED WARE INDUSTRY.

WITHIN the past five years some of the most conspicuous figures in the silver plated ware industry—men to whom is due the credit of placing the manufacturing of silver plated ware among the first of representative American industries—have passed away. These men, Horace C. Wilcox and Isaac C. Lewis, who founded the Meriden Britannia Co., George R. Curtis, nearly 50 years identified with the same enterprise, Samuel Simpson and Robert Wallace, the founders respectively of Simpson, Hall, Miller & Co. and R. Wallace & Sons Mfg. Co., and Geo. C. White, who managed the affairs of Rogers & Brother from the foundation of the corporation until his death, had during their long careers made the industry almost their life work.

When the death occurred of Horace C. Wilcox, on Aug. 27, 1890, the business



HORACE C. WILCOX.

world received a far reaching shock. He was justly considered the founder and developer of one of America's representative industries, that of silver plate manufacture, and besides being the chief administrator of one of the largest manufacturing enterprises in the world, the Meriden Britannia Co., he had been a man who for 40 years had accepted business life in its broadest sense, a man who had exercised executive supervision over numerous conglomerate corporations.

Horace C. Wilcox descended from old Connecticut stock, his ancestors having for over 250 years been located in various towns in that State. He was born in the old Wilcox homestead in Westfield, on Jan. 26, 1824. His father was Elisha B. Wilcox, a farmer, and Horace was one of twelve children. It was in the schools of Middle-

town that he received his education. During his spare hours he worked upon his father's farm, until he reached his 20th year, when, on account of the success attending his brother, Dennis C. Wilcox, who had engaged in selling tin and britannia wares, he determined to commence business in the same line. At the very start of his business career he displayed the perseverance and indomitable energy that characterized all his actions through life. Ambition filled his soul, and the desire to succeed was ever present in his mind. Through economy and self-denial he in a short time accumulated a little money and purchased some property in Meriden, upon which he built a storehouse for his wares and a residence. He later agreed to market all the product of the factory of Isaac C. Lewis, who for some time had been manufacturing britannia ware in Meriden. The

next step in the career of Mr. Wilcox was one that has resulted in establishing his name indelibly in the minds of perhaps every person in Connecticut, and in placing it at the head of an industry of which the United States is justly proud. This was his connection with the foundation of the Meriden Britannia Co., admitted to be the most extensive manufacturers of silver plated ware in the world. A biographical sketch of Mr. Wilcox is inseparable from the history of the inception and growth of this extensive enterprise.

Through the proposition of Mr. Wilcox, in 1852, a corporation with a capital stock of \$50,000 was organized under the joint stock laws of Connecticut, for the purpose of manufacturing articles in britannia metal. The corporate name of Meriden Britannia Co. was

adopted, and the organizers were Isaac C. Lewis, Horace C. Wilcox, Dennis C. Wilcox, James A. Frary, Lemuel J. Curtis, W. W. Lyman and John Munson. The officers of the new venture were: Isaac C. Lewis, president; and Horace C. Wilcox, secretary and treasurer. These gentlemen were all practical manufacturers and men of business. They brought together an amount of experience and keen judgment which could not but make a success of any enterprise which they might have undertaken. Mr. Wilcox was a young man with a physical constitution of iron, acquired by inheritance. It was this strength of fibre which enabled the Wilcox brothers to take the helm of the business and steer it to success. Isaac C. Lewis and George R. Curtis, men of quiet and conservative disposition served, through their

calm thinking, keen judgment and sound counsels, as a regulator to the more active endeavors of the Wilcox's.

In June, 1853, Mr. Wilcox relinquished the treasurership of the company and Geo. R. Curtis was elected in his stead. Mr. Wilcox retained the secretaryship. In the same year the company commenced to utilize galvanic electricity in silver plating a portion of their wares, though britannia metal goods still formed their principal product. The process of electro-deposition, which had originated in England about the year 1846, was, some years later, tried in America. The new company were convinced of its value and were determined to create a demand for wares so treated. Though at first caution was exerted to produce no more than was actually demanded, it was not long before the old britannia ware was almost entirely displaced by the



ISAAC C. LEWIS.

more attractive materials, until now and for several years past not an article of britannia metal has emanated from the factory, though the original name of the company has been retained. In 1866 Isaac C. Lewis, having declined a fourteenth re-election to the presidentship, Mr. Wilcox was chosen to occupy that office, which he held to the time of his death.

To the original frame building new buildings were added in 1855, and in 1863 the immense main brick structure was constructed. Since then numerous other buildings have been erected, until to-day a plant having a floor space of almost ten acres, or about 420,000 square feet, engages at normal times about 1,200 operatives to turn out silver plated ware for the entire world. About 1865 were founded the sales-rooms in New York, at 199 Broadway.



The **MIDDLETOWN PLATE CO.**, of Middletown, Conn., are making **More Elegant Designs** than ever before and in the **Best Quality of Plate Only.**

**NO OTHER IS CHEAP AT ANY PRICE.**



No. 060. HAIR BRUSH.

Embossed, or Satin Embossed, List, - - - \$6.00



No. 060. CLOTH BRUSH.

Embossed, or Satin Embossed, List, - - - \$6.00



The above cuts represent our New Toilet and Manicure Ware.

# The Middletown Plate Co.,

Middletown, Conn.

22 John Street, New York.

=

=

115 State Street, Chicago.

120 Sutter Street, San Francisco, Cal.



# SELLING OUT!!

To the Trade:

I wish to retire from business and therefore offer my large stock of precious stones for sale at very low prices.

All my goods have been imported at the old rate of duty and I am prepared to accept any reasonable offer on lots.

Please inspect my stock before purchasing Rubies, Sapphires, Emeralds, Pearls, Fancy Gems, Etc.

Yours truly,



41 & 43 Maiden Lane,  
New York, Sept., 1894.

This department was under the charge of Dennis C. Wilcox. Through necessity for more commodious quarters, the salesrooms were successively transferred to 550 Broadway and 46 E. 14th St. Within the past year a spacious building has been erected at 208 Broadway, the ground floor being utilized as the company's salesrooms. Meanwhile other cities claimed attention, and in 1867 a branch was opened in San Francisco; in 1878 the establishment of the distributing salesrooms in Chicago was effected, and in 1879 the works at Hamilton, Ontario, Canada, were erected. In 1881 the London office was opened. In 1889, through the success attained by the company at the Paris Exposition, a branch office was opened at 26 Ave. de l'Opera, Paris.

Mr. Wilcox was always ready to invest capital in any project that would advance the interests and better the condition of the town of his adoption. He was at the time of his demise director in the following silver plate companies: Meriden Silver Plate Co.; Wilcox Silver Plate Co.; Manning, Bowman & Co.; R. Wallace & Sons Mfg. Co.; Rogers & Brother; Wm. Rogers Mfg. Co. He was also intimately identified with several other enterprises. He was the highest type of New England energy, thrift, perseverance and strength of will. He was alderman of Meriden when the city's government was first organized, and fifth mayor of the city. In 1877 he was elected State senator, his political principles being Republican.

The life of Isaac C. Lewis is essentially comprehended in a history of the Meriden Britannia Co., as is that of Horace C. Wilcox. He was born in Meriden, Oct. 19, 1812. He was a son of Isaac and Esther Beaumont Lewis. When he was about 11 years old his father died and five years after his mother died. He attended school until the death of his father. When in his 15th year he was apprenticed to Hiram Yale, of Wallingford, to learn the britannia ware trade. His employer died when Mr. Lewis was 19 years old. He remained with the family a short time, and worked about two years for Lewis & Holt. In 1834 being then in his 22d year, Mr. Lewis formed a copartnership with George Cowles, under the title of Lewis & Cowles, and hired rooms in a factory in East Meriden, for the manufacture of britannia metal goods.

They remained here about two years, when they closed up business, Mr. Cowles going north and Mr. Lewis west. This was in the Summer of 1836. Mr. Lewis returned in the Fall and commenced business again with the late Lemuel J. Curtis as partner, under the name of Lewis & Curtis, in a factory in East Meriden. After two years the partnership was dissolved, Mr. Curtis going to Meriden Center. Mr. Lewis soon after purchased a house and small farm about one mile east of Meriden and built a shop and put in horse power. Business increased to such an extent that a small engine was put in; but that proving to be insufficient, he bought the factory

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where he first commenced business with Mr. Cowles. He soon after associated with Daniel B. Wells, a former apprentice, under the name of I. C. Lewis & Co. Mr. Wells died soon after and Mr. Lewis bought his interest.

In 1852 the Meriden Britannia Co. formed as above stated with Mr. Lewis as president. He remained president of the company about 13 years, when he declined



SAMUEL SIMPSON.

holding the office any longer. He still remained a member of the company and took an active interest in the business. Upon the death of Horace C. Wilcox, he was again elected president, and held the position up to his death, Dec. 7, 1893.

Mr. Lewis represented the town in the Legislature in 1848, 1859, 1862 and 1866. In 1872-73 he was elected mayor of Meriden. He commenced life without a dollar, and by his own exertions and strict attention to business accumulated a large fortune.

Early in the career of the Meriden Britannia Co., Samuel Simpson was one of the directors and largest stockholders. In 1847 he sold out his britannia and tin ware business, and soon after purchased the old flouring, wool carding and cloth dressing mills near the Quinipiac river, known as the Humiston mills and fitted up the premises for the manufacture of electro silver plated ware. On Jan. 1, 1854, this industry was merged into the Meriden Britannia Co. of which he became a director.

The life of George R. Curtis is concurrent with the lives of Horace C. Wilcox and Isaac C. Lewis. When the Meriden Britannia Co. started, he was made bookkeeper and afterwards treasurer which position he held until his death, May 20, 1893, at the age of 67 years.

Mr. Curtis was a native of Meriden. When a young man he was a clerk in a dry goods store in Middletown, and later teacher in one of the Berlin district schools. He then became a clerk in the Meriden National

Bank, his next move being his connection with the Meriden Britannia Co. His vast capabilities as a business man will be inferred when it is stated that he was president of the following: Meriden Silver Plate Co., Meriden Horse Railroad Co., Meriden Gas Light Co., and Meriden Electric Light Co. He was also director in the Home National Bank, Wilcox Silver Plate Co., Chapman Mfg. Co., Meriden Fire Insurance Co., Rogers & Brother, Wm. Rogers Mfg. Co., and Rogers Cutlery Co., besides being a trustee of the Meriden Savings Bank and of the Curtis Home. Mr. Curtis held many offices of honor and trust. He was once mayor of Meriden, a member of the Court of Common Council, and a trustee of the Cheshire Military Academy. He was a man of the kindest nature.

Samuel Simpson was born in Wallingford, Conn., April 7, 1814, and for over half a century he was known as one of the most prosperous and prominent business men of the place. He was honored for his business thrift, foresight and ability and for his high character and integrity. He inherited these qualities, but not wealth nor social eminence. His parents

gave to the society of their day a quality of excellence and solidity. In 1806, like many other Connecticut farmers, they purchased land in the Western Reserve in Ohio, but remained there only five years, returning at the end of that time to Wallingford.

Mr. Simpson was the youngest of seven children and at the age of 11 years went

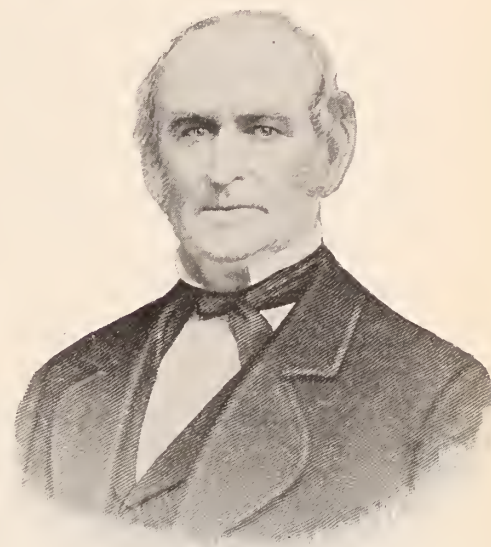


GEORGE R. CURTIS.

from home to work for a physician. At 15 years of age he was apprenticed to Chas. Yale, of Yalesville, for a term of five years. At the expiration of this time he became a journeyman and soon afterwards foreman, the business being the manufacture of bri-

tannia ware. He continued in this position until Jan. 1, 1835, when by dint of economy he had saved about \$200. Mr. Simpson was now ready for an independent business and in partnership with another purchased Mr. Yale's business.

Soon after he sold out to the Meriden Britannia Co. he formed a partnership with the late Robert Wallace under the name of R. Wallace & Co., for the manufacture of



ROBERT WALLACE.

nickel silver spoons and forks. In 1865 Mr. Simpson and Mr. Wallace formed a joint stock company with the firm title of Wallace, Simpson & Co., with a capital of \$100,000. Mr. Simpson became its president. The next year Mr. Simpson organized a new company with the firm title of Simpson, Hall, Miller & Co., and began business on the east side of the town. Mr. Simpson was elected president of the new company, and retained that position up to the time of his death, April 7, 1894. In 1871 he sold his interest in Wallace, Simpson & Co., to his partner, and organized the Simpson Nickel Co., with premises south of the railroad depot. He was elected president of this company also, and held the position until his demise.

Mr. Simpson was identified with several financial institutions of Wallingford. His political affiliations were always with the Democratic party, and he filled many offices of trust in the town besides representing the same in the Legislature in the years 1846, '59, '65, and '69. He had also filled the position of senator from the 6th district, and served his party in its most prominent councils, both State and National.

In the preceding sketch is noted the origin of the extensive works of the R. Wallace & Sons Mfg. Co., Wallingford, Conn., the progress of which has been in a large measure due to the ingenuity and industry of Robert Wallace, who was one of the most practical of men—in short, one of the old school. Up to the time of his last sickness he had



# ANNOUNCEMENT.

**W**E take pleasure in informing the Trade that our travelers, Messrs. COOK, COURVOISIER, EASON and THORNTON, will soon be on the road with a well assorted stock of Watches, Diamonds, Jewelry and all the latest Novelties, and we wish to bespeak for them the same kindly treatment at the hands of their customers as heretofore.

We should be glad if any of our customers not in the territory covered by our travelers would send us their orders direct, as in the past, which shall have our prompt and careful attention.

Thanking our customers for their many past favors and trusting they will find it to their advantage to patronize us even more liberally in the future, we remain,

Yours truly,

**J. T. SCOTT & CO.,**

4 Maiden Lane, New York.

Something New.

ELEGANT, RICH, ARTISTIC

Borders and Galleries.

RENAISSANCE AND ROCOCO.

MANUFACTURERS SEND TO

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SETTINGS, GALLERIES, FOXTAIL CHAINS, 10 AND 14 KT.

**GERMAN SILVER AND COMPOSITION**

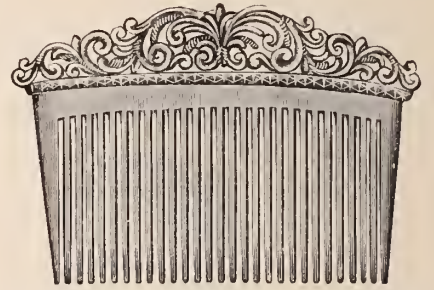
Our Specialty:

LOWEST PRICES IN THE MARKET.

RING SHANKS.

Side Combs.

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**GOLD AND STERLING SILVER**  
.. Mountings ..

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**NOVELTIES**

in 14 Kt. Roman Gold.

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SPECIALTY: SALES OF

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**WOOD & HUGHES,**  
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New York Agents for the Derby Silver Co.'s

**FINE QUADRUPLE PLATED WARE,**

No. 16 JOHN STREET, NEW YORK

206 Kearney St., San Francisco, Cal.

HASKELL & MUEGGE, Agents.

ORNAMENTAL DESIGNS  
FOR  
COMBS & JEWELRY.



# The Meriden Britannia Co.,

## Quadruple Silver Plate.

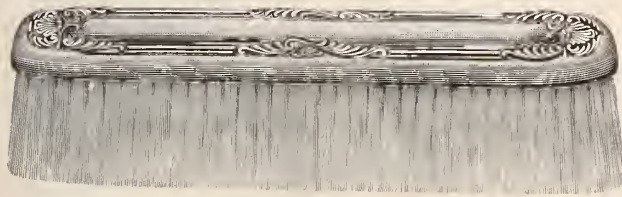
### MERIDEN, CONN.

NEW YORK,  
208 Fifth Avenue. 1128 & 1130 Broadway.

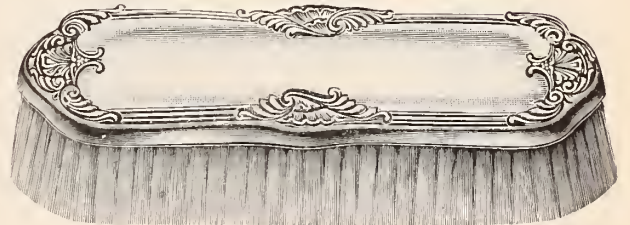
CHICAGO, 147 State Street.  
SAN FRANCISCO, 134 Sutter Street.

HAMILTON, ONTARIO.

### COMPLETE TOILET SETS.



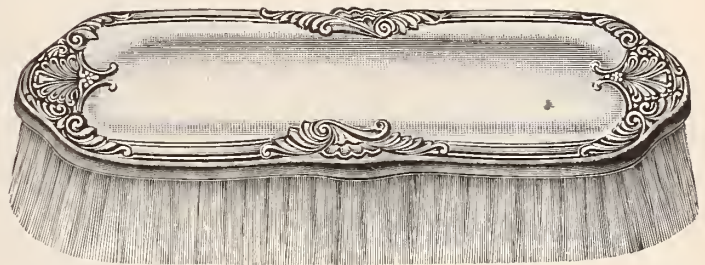
No. 9921. VELVET BRUSH.



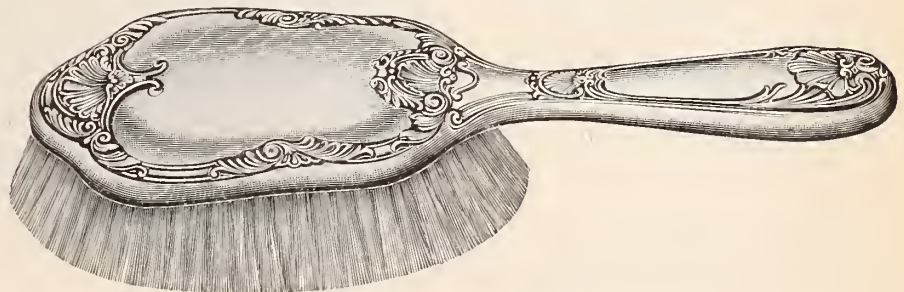
No. 9922. HAT BRUSH.



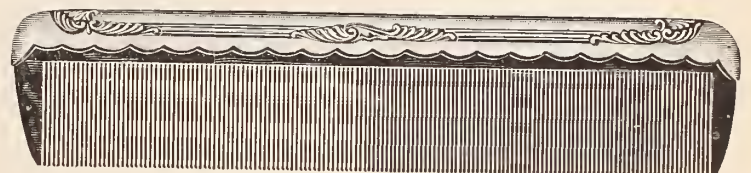
No. 1007. MIRROR.



No. 9923. CLOTH BRUSH.



No. 9924. HAIR BRUSH.



No. 57. COMB.



his bench in the factory; where he was always to be found apron on and hard at work, and ever ready to give information to any who desired it. Like Mackay, the



WILLIAM ROGERS.

bonanza millionaire, he thought there was "too d—much quarterdeck" in the business offices, and it was rare that he was seen there; he was always at his little work bench with the men in the factory.

Robert Wallace, when a young man in the year 1835, secured from a foreigner the receipt for making German or nickel silver. He produced some of the metal which he had manufactured into spoons at a mill in Waterbury. After its practicability had been thoroughly tested he manufactured the metal on a small scale and in 1855 with Samuel Simpson established the factory out of which the present great concern has grown. The firm name was R. Wallace & Co. Mr. Wallace is believed to have been the first person to manufacture German silver. In September, 1865, the firm changed its name to Wallace, Simpson & Co., and on June 17, 1871, it was incorporated under the title of the R. Wallace & Sons Mfg. Co. Beginning with table wares, one branch after another has been added until the company now make all kinds of solid silver, nickel silver and silver plated goods. The establishment is one of the most noted in the country devoted to the silver ware industry. The capital stock invested in the company is about \$700,000, and the officers of the corporation since the death of Robert Wallace, which occurred Jan. 1, 1892, are: President, F. A. Wallace; secretary, Henry L. Wallace; treasurer, W. J. Leavenworth. The company maintain an extensive and elegant store just opened at 226 Fifth Ave., New York, and are at 86 Wabash Ave., Chicago.

In 1846 electro silver plating was first discovered in England and attracted considerable attention throughout the world. The old process of plating was by sweating an

ingot of silver on to an ingot of copper, and then rolling out the united metals. The new process offered a field for the manufacturer of such goods far beyond anything possible by the old process.

In 1847 Asa Rogers, then a jeweler at Hartford, Conn., procured a battery and plating tub and began experimenting with the process in the basement of his brother William's jewelry store at 6 State St. His success attracted William's attention and calling in another brother, Simeon, then a watch repairer, the three Rogers brothers embarked fairly into the business of electro plated silver ware under the firm name of Rogers Bros. The first spoons plated by them came from England, but as the business grew the Rogers Bros. began to have their spoons made at Tariffville, at that time locally better known as Spoonville.

About 1850 Rogers Bros. began to make the spoons in Hartford, their shop being then situated at Pearl and Trumbull Sts., the location of the old jail. In 1852 the firm built and moved into the commodious shop at Trumbull and Hicks Sts., making there their own spoons, forks and hollow wares.

In 1857 William Rogers withdrew and established the firm of Rogers, Smith & Co., having as manager George C. White, who had been with Young, Smith & Co., the firm which furnished the Rogers Bros. with the first imported spoons upon which



GEORGE C. WHITE.

their plating had been done. Asa and Simeon meanwhile had started the present corporation of Rogers & Bro., at Waterbury, Conn., and Mr. White soon after joined forces with them, assuming charge of the sale of their product in New York. In 1863, William, Asa and Simeon once more came together and adopted the trade mark "1847, Rogers Bros." A year later William Rogers started the "William

Rogers Mfg. Co.," and the present stock company of the same name was formed in 1872. Wm. H. Watrous is the president.

George C. White, of whom mention has



ASA ROGERS.

already been made, and who devoted the greater part of his life to the advancement of the plated ware industry, was at the time of his illness, no doubt the oldest living person actively connected with the Maiden Lane trade. He was born in Hartford in 1807, and died May, 1890. Early in life he was apprenticed to Wm. Rogers, 4 State St., Hartford, where he learned the trade of watchmaker and general repairer, and, as was the custom

in those days, the manufacture of solid silver spoons by hand process. He made with his own hands the silver spoons that he presented his bride at their marriage, and stamped them with his own name. In 1835, soon after the expiration of his apprenticeship, he went to New York to look for a situation. He was first engaged by Stephen Reed, of Maiden Lane, for whom he soon after traveled through the large cities between New York and Boston.

After remaining with Mr. Reed for a few years he was offered a tempting position with the house of Young, Smith & Co., 4 Maiden Lane. Here for several years Mr. White rapidly rose until he acquired an interest in the business. Some changes taking place in that firm the early employes, including Mr. White, withdrew. His next engagement was with Wm. Rogers again, as stated before.

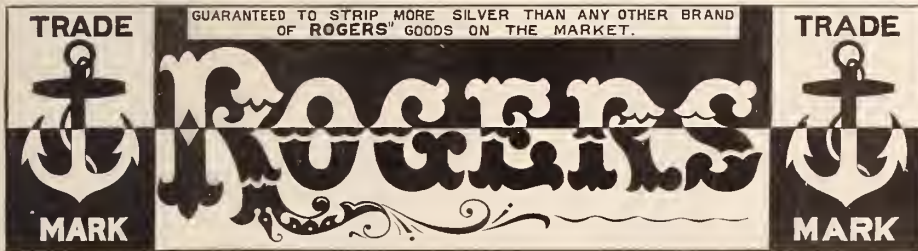
The latest example of up-to-date advertising received by the trade is the circular diamond calculating chart issued by Chas. F. Wood & Co., importers of diamonds at 14 Maiden Lane, New York. This article is a most useful one, and will be highly appreciated by all the jewelers who receive it, as it affords them an easy and quick means of ascertaining the value of diamonds of various sizes, rose diamonds, rubies, emeralds, etc.



# THE ORMONDE

FANCY PIECES IN

1846



ORMONDE LADLE.



ORMONDE OYSTER FORK.



ORMONDE BERRY OR FRUIT FORK

SILVER  
PLATED  
WARE.

## Wm. ROGERS MFG. Co.

OFFICE AND SALESROOM:

HARTFORD, - CONN.

FACTORIES:

Hartford, Conn.      Norwich, Conn.  
Taunton, Mass.





This design is Patent Number 23,608, covering all Pocket Boxes.

Parties selling or offering for sale infringements will be prosecuted.

## SATYR AND NYMPHS MATCH BOXES AND CIGARETTE CASES.

—ALSO—

BIRTH OF VENUS "WAVE" MATCH BOX AND FLASK.

CLARENCE W. SEDGWICK, 11 E. 20th St., New York.



## STERLING SILVER . . . . . TABLE WARE,

Manufactured at  
NEWBURYPORT, MASS.



PRINCESS BUTTER SPREADER.

TOWLE

MANUFACTURING COMPANY.

CHICAGO OFFICE: 149-151 STATE STREET.



Hildreth Mfg. Co.,

53 Maiden Lane,  
NEW YORK.

## Artistic Work in Silver Plate.

An artistic presentation punch set, comprising bowl with cover, six goblets, ladle and salver, from the well known factory of Rogers & Brother, forms an attractive centerpiece in the show window of Willam F. Baab, 405 Sixth Ave., New York city. The set is contained in a handsome maroon lined natural wood case, and the bowl possesses a rather uncommon feature in that it is furnished with a cover.

Fully 20 inches in height and lined with gold, the bowl in its ornamentation shows the nine muses on a richly chased band encircling its widest part, while garlands of gilded roses in applied work are festooned beneath it. Four gilded dolphins connect the bottom of the bowl with the base, which is tastefully finished in gilded reeding and fluted effects. On the cover of the bowl is the inscription:

DEM ORPHEUS, BUFFALO, N. Y., ZUM 25  
JAEHRINGEN JUBILAEUM 1869-1894  
BEETHOVEN MANNERCHOR, NEW YORK.

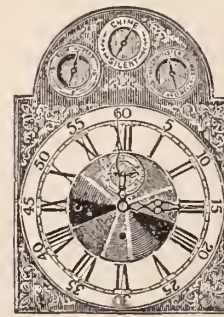
Converging waved lines on a satin finished background lead the eye to the laurel wreathed lyre which surmounts the cover. The ladle with gold lined bowl resting directly in front of the punch bowl is of the popular Savoy pattern. At either side three richly chased and engraved goblets find a resting place. These are also gold lined. The tray, which forms the background of the pieces as they are placed in the case, is 27 inches from handle to handle. An artistic rococo border finely brings out the satin finished center embellished with an engraved ornamental shield.

The set was ordered by the Beethoven Manner Chor, of New York, through Mr. Baab, for presentation to the Buffalo sister society to commemorate the quarter century jubilee of the latter. It will shortly be forwarded by its donors.

L. L. Richmond, Meadville, Pa., will close out his jewelry business.

## W. F. Evans & Sons SOHO CLOCK FACTORY,

HANDSWORTH,  
BIRMINGHAM,  
ENGLAND.



Manufacturers of  
CHURCH,  
CHIME &  
QUARTER  
CLOCKS,  
SCHOOL AND  
HOUSE CLOCKS

With arch brass dials to chime upon  
Bells, Gongs, and Harrington's  
Patent Tubes.

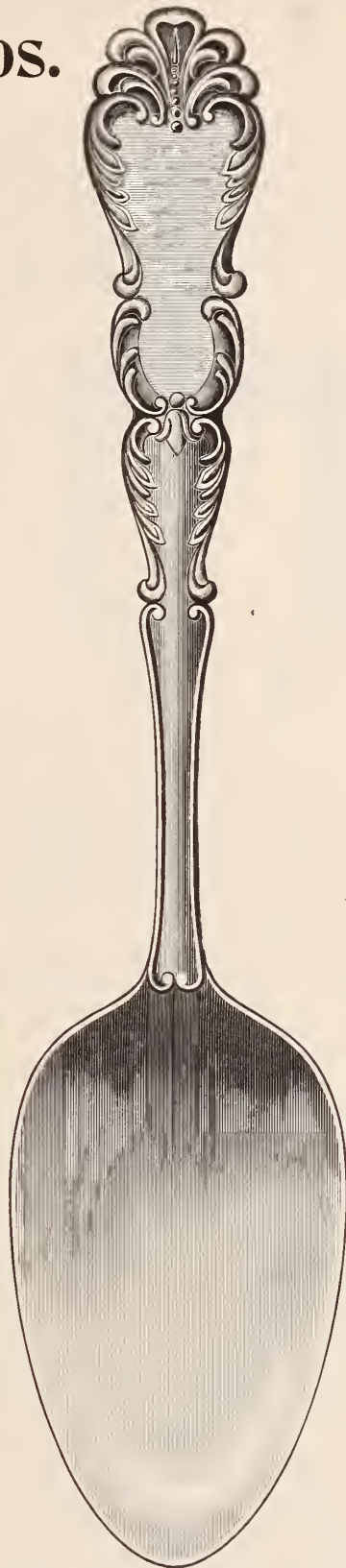
ESTABLISHED 1805.



# C. Rogers & Bros.

CEPHAS B. ROGERS.  
GILBERT ROGERS.  
WILBUR F. ROGERS.

# THE REGENT. (PATENTED.)



*The latest and best design in Silver Plated Flatware. This Pattern is more like the solid silver patterns than any other on the market.*

MANUFACTURED BY

## C. Rogers & Bros.,

MERIDEN, CONN.

86 Wabash Avenue, Chicago.

509 Chestnut Street, St. Louis.

120 Sutter St., San Francisco.

49 Monroe St., Grand Rapids, Mich.

25 Hanover Street, Baltimore, Md.

We are now ready to fill orders for this pattern in the following pieces, viz.:

TEA, TABLE, DESSERT, COFFEE, ORANGE, ICE CREAM AND BERRY SPOONS, DESSERT, MEDIUM AND OYSTER FORKS, SUGAR SHELL, TWIST BUTTER KNIFE AND JELLY SERVER.

The complete line in this pattern will be ready later on.



FALL GOODS OF THE SILVER PLATED WARE MANUFACTURERS.

**T**HE Meriden Britannia Co., Meriden, Conn., have a practical and useful novelty in an article illustrated herewith. It is known as the Premier egg cup, is patented, and will be acknowledged by all

tite, or lend an additional zest to a healthy hunger. The silver frames are made in quadruple plate of various designs, all artistic, and the Premier egg cups will prove themselves quick sellers.

In the third illustration is shown an interior view of a coffee percolator made by

**A**MONG the pieces of the full line which Rogers & Brother, 18 Cortlandt St. New York, have introduced in their latest and most popular design of their celebrated ★ Rogers & Bro. A 1 electro plated flatware, the Flemish, are the sugar shell and butter knife illustrated on this page. As the cut well shows, the bowl of the sugar shell is of an entirely new shape, departing materially from the older styles and conforming in outline to the Flemish design. It is larger and is considered an improvement on previous shells. The butter knife is



PREMIER EGG CUP.  
MERIDEN BRITANNIA CO.



CHINA LINING,  
PREMIER EGG CUP.

who have used the cup alone, without the pretty cases, to be a vast improvement. The illustration represents the No. 64 design in two-thirds size, holding two eggs.

the Meriden Britannia Co., which after thorough trials, is offered by them as the only perfect coffee producer for the breakfast table. In its mechanism, as may be seen by a reference to the illustration, the percolator is extremely simple.

In the exterior finish of the various patterns in which the percolator is made the article is fully up to the high standard, artistically and mechanically, of the goods produced by this company.

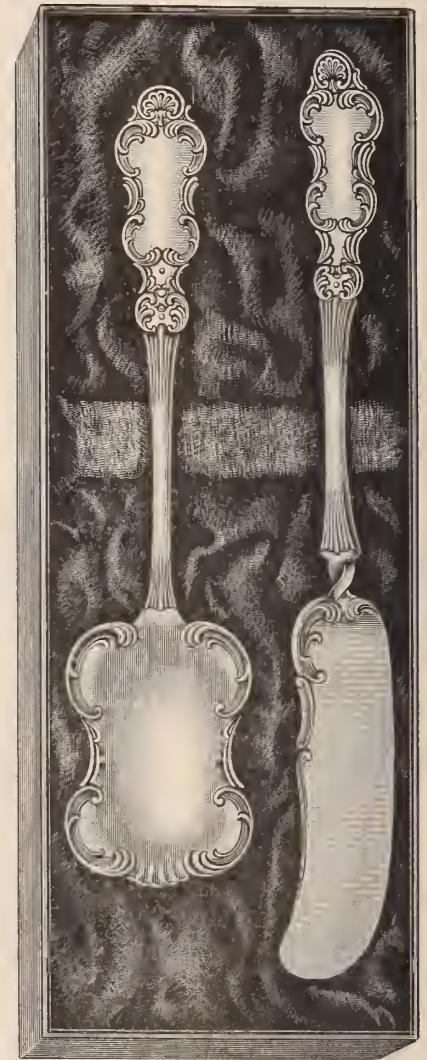


COFFEE PERCOLATOR. MERIDEN BRITANNIA CO.

**T**HE Pairpoint Mfg. Co., New Bedford, Mass., are constant producers of novelties in silver plate, making them in almost endless variety. One need only watch their regular announcements in THE CIRCULAR to see the multitude of articles offered and the wide range they cover. Salesrooms are as follows: New York, 46 Murray St.; Chicago, 224 Wabash Ave.; San Francisco, 220 Sutter St.; Montreal, Que., St. James St. The company's latest catalogue may be had on application.

**T**HE Middletown Plate Co., Middletown, Conn., in a full page announcement elsewhere in this issue, illustrate their new toilet and manure ware. The design will at once commend itself to critical eyes, and the manufacturers announce that they are now making more elegant

designs than ever before, and in the very best quality of plate only. The New York office of the company is at 22 John St., the Chicago office at 115 State St., and the San Francisco office at 12 Sutter St. Dealers should make it an object to inspect this line at the earliest possible moment.



BUTTER KNIFE AND SUGAR SHELL,  
OF FLEMISH PATTERN—ROGERS & BROTHER.

graceful, and shows a new shaped blade. The Flemish design, it will be seen, is a beautiful adaptation of the fiddle shape, artistically combined with a rococo border. As previously stated in these columns, the beauty of the Flemish is one that increases in its expression the longer the pattern is examined. The design more closely resembles sterling silver than that of any pattern its makers have previously produced.

These latter are broken into the china lining shown above, the condiments added and the cover replaced. When boiled the china cup is placed within the silver frame and served. The result is a full flavored egg, without shells, in a vessel dainty enough to tempt the most capricious appe-



IN presenting to the trade their new Regent pattern, the manufacturers, C. Rogers & Bros., Meriden, Conn., confidently believe they have a design that for merit is superior to any other flatware pattern in plated ware now on the market. The readers of THE CIRCULAR may judge of the merits of the Regent for themselves by



THE NEW REGENT PATTERN.  
C. ROGERS & BROS.

referring to the illustration of the handle herewith, and turning to the company's full page announcement elsewhere for illustrations of complete pieces. Orders can now be filled in the Regent for tea, table, dessert, coffee, orange, ice cream and berry spoons, dessert medium, and oyster forks, sugar shell, twist butter knife and jelly server. The Regent, say the manufacturers, is more like the solid silver patterns than any other on the market. The company's salesrooms are located as follows: 86 Wabash Ave., Chicago; 509 Chestnut St., St. Louis; 120 Sutter St., San Francisco; 49 Monroe St., Grand Rapids, Mich.; 25 Hanover St., Baltimore.

THE WILLIAM ROGERS MFG. CO., Hartford, Conn., traces its descent direct to Wm. Rogers, its founder and one of the three brothers, elsewhere mentioned in this issue, whose pioneer efforts in electro silver plating have been instrumental in making this country to-day the largest producer of silver plated flat and hollow ware in the world. The company's trade mark, the word Rogers, with an anchor at either end, is well and favorably known among consumers. On another page are shown three fancy pieces in the favorite Ormonde, a pattern which has proved itself an excellent seller. In design the Ormonde is graceful and pleasing, possessing distinctive merit as a flat ware pattern.

The company also makes a large line of novelties, and catalogues may be had on application.

THE HOLMES' & EDWARDS' SILVER Co., Bridgeport, Conn., make an improved silver plated ware by inlaying solid silver in the back of the bowls and handles of spoons and forks. This is done by cutting out a piece of the metal in the blank and filling the cavity with solid silver, after which the blank is shaped, finished and silver plated. By this process the manufacturers claim that the goods are as durable in wearing qualities as solid silver. The manufacturers say that making sterling silver inlaid spoons and forks, a superior line of silver plated ware of all qualities, and the production of blanks for plating, keeps the factory busy during the entire year.

DURING the past several months the factory of Homan & Co., Cincinnati, O., notwithstanding the depressed condition of general business from which the industrial world is just recovering, ran on good time and with a large complement of hands, in anticipation of a reawakening of business in the Fall. The shrewdness and far-sightedness of this progressive firm have been amply rewarded and the wheels of the plant are busy in the production of goods to fill orders. The many illustrations in Homan & Co.'s announcement on another page form but an epitome of the extensive range of silver plated goods produced by this firm.

#### Prominent Manufacturing Jeweler Missing.

PROVIDENCE, R. I., Sept. 29.—Considerable of a sensation was created in business circles in this vicinity last night by the publication in the *Evening Telegram* under a four-line scare head of "Where is Willis," the intelligence of the disappearance of George B. Willis of the manufacturing jewelry concern of G. B. Willis & Co., 62 Page St.

This house is among the best known on the market, while the prominence of the partners, George B. Willis and Ansel L. Sweet, in Grand Army circles, gave it a national reputation. The business dates back upwards of 20 years, and has experienced the usual vicissitudes of the times. A desire on the part of Mr. Sweet to liquidate certain obligations, which would require the investment of additional individual funds, was not favorably considered by Mr. Willis, who thought that it would be better policy to endeavor to make some collections among their customers. Accordingly he started out with sample cases of the firm's goods, intending to drum the western trade. Mr. Willis is of a very despondent nature, and not meeting with the success that he had desired, he evidently lost confidence in himself and jumped out to avoid a business collapse, which in his judgment warped by his despondency, was inevitable.

#### Buffalo Jewelers Unsuccessful in Having an Ordinance Enforced.

BUFFALO, N. Y., Sept. 30.—The attack of the Retail Jewelers' Association of Western New York, against Maurice Marin fails in the Municipal Court. Marin was arrested on the charge of violating Section 2 of Chapter 24 of the City Ordinances, which prohibits a jeweler from keeping his store open for auction purposes after 6 P. M. It was charged that Marin took refuge under the gas light to pan off washed watches for gold filled cases. Judge Hinson dismisses the prosecution on the ground that the ordinance is void. Under this decision Mr. Marin may go on holding his auctions after 6 o'clock.

The city intends to appeal the case on the ground that Marin subscribed his name to the ordinance as a condition of his license, and that his violation of it permits the city to cancel the license. Judge Hinson in declaring the ordinance void bases his opinion on a judgment of the General Term of the Supreme Court in the action of the city of Rochester vs. Clere on exactly the same sort of a prosecution, in which Judges Childs and Haight held:

"We think the statute does not confer any authority on the Council to regulate or prohibit a sale of goods at auction within the store or building of the seller, but that it relates solely to the manner or custom of advertising, but not to interfere in any manner with the sale whether at auction or in any other manner adopted by the seller. As a result of this conclusion the ordinance in question is void, and for a violation thereof, no action can be maintained by the plaintiff."

#### Jewelers of Hartford Form an Association.

HARTFORD, Conn., Sept. 30.—At a meeting of the Hartford retail jewelers, Friday evening, held in the store of the Ernst Schall Co., an organization was perfected. Newton Dexter, who came here last week to start the movement, was unable to be present.

The Hartford organization will be known as the Retail Jewelers' Association of Hartford. There were 14 jewelers present at the meeting, and the following were chosen as officers: President, C. H. Case; vice-president, Ernst Schall; secretary, C. R. Hansel; treasurer, M. H. Miller.

The by-laws adopted by the Hartford association were the same as those used by jewelers' associations in other cities. Letters were received from other similar organizations, showing that the movement of the jewelers is general throughout the country. A State organization is soon to be organized. Another meeting of the Hartford branch will be held at Schall's next Friday evening, when committees will be appointed.

The new Fall catalogue of Albert Bros., Cincinnati, O., will soon be out.



### Window Breaker Turner Turns Up and Will Have a Turn in Prison.

BALTIMORE, Md., Sept. 27.—Harry Turner, about 21 years old, was committed for court this week on the charge of breaking the window of G. T. Sadtler & Sons' jewelry store, 16 E. Baltimore St., and stealing 18 pairs gold spectacles, eight pairs gold eye-glasses, and three pairs opera glasses, valued in all at \$271.

The robbery occurred on Saturday night, March 10 last. Three men were arrested shortly afterward, but were acquitted of the charge. The police have been looking for Turner for some time past. Monday morning he entered the Central Station and asked if a warrant had been issued for his arrest. The captain recognized him and he was locked up.

### William Wieting Commits Suicide After a Quarrel.

PEORIA, Ill., Sept. 27.—A great sensation was caused here Sunday morning when the lifeless body of William Wieting was found suspended from a line in the barn of his father, John C. Wieting. William was the eldest son, a member of the John C. Wieting jewelry firm and one of the leading men in the city. Saturday morning at about 9.30 young Wieting had a business quarrel with his brother, Richard, who found fault with him for ordering certain goods, which he claimed were unsalable. William left the store at once and visited his father's

residence, and then went to his own home. He left soon afterward, but returned at about 4.30, making excuse to his wife that he was delivering goods in that portion of the city. After a talk with her he left home, and was not again seen alive.

Arriving at the residence of his father he completed the arrangements for his suicide with great deliberation. He utilized a strap from a set of harness. He fastened one end to an iron ring, and the other about his neck, standing on a high box the while. Then he kicked the box from under him and dropped to his death. The coroner's jury returned a verdict of suicide while temporarily insane. Mr. Wieting was 35 years of age and leaves a widow.

### A Peculiar Case of Burglary and an Odd Arrest.

ATLANTA, Ga., Sept. 28.—Samuel Post, who claims to be a Chicago detective, has been arrested charged with larceny from the house. It seems that Post came to Atlanta about a month ago and soon after went to work for G. K. Woodward, jeweler, in the Gould building. Soon after the latter's store was burglarized. A large amount of jewelry was taken, among other things a number of spoons.

A few days ago Post sold some spoons to a Decatur St. pawnbroker. A detective learned of this and arrested Post, who told him that he was here from Chicago working on an important case. At the time of his

arrest Post was working for a clothing store on Whitehall St., having left the employ of Woodward. At the hearing, it seemed as if for some reason Woodward was very anxious to have Post released.

Post claims that Woodward owes him more than \$50 commission, on jewelry sold, and that as he could not get the money he sold some spoons and kept the money. He claims, however, that Woodward knew he was going to keep the money. He said that he had worked for Woodward more than two weeks, while Woodward stated that Post had worked for him one day. The detectives propose to push the case and to secure Post's conviction, if possible.

### Plated Ware for the "Bennington" and "Detroit."

WASHINGTON, D. C., Oct. 1.—The Navy Department is inviting proposals until Oct. 9th, 1894, for supplying the New York Navy with the following silver plated ware for the use of the *Bennington* and *Detroit*:

Two sets of plated ware for captain's mess, each set to consist of the following:

Two waiter's trays; 1 sugar bowl; 1 milk pitcher; 1 caster; 1 butter dish; 1 baking dish; 2 vegetable dishes, 8"; 1 ice pitcher; 1 fish knife and fork; 1 crumb scraper; 6 nut cracks; 1 teapot; 1 gravy ladle; 1 meat dish, 16"; 1 bread tray, 12"; 1 gravy boat; 1 black coffee pot; 1 cheese scoop; 2 salt spoons; 1 mustard spoon; 1 sugar tongs; 1 butter knife; 1 pepper mill; 2 baking dish linings; 20 table spoons; 15 dessert spoons; 15 coffee spoons; 20 teaspoons; 20 table forks; 20 dessert forks; 20 table knives, plated; 20 dessert knives, plated; 1 carving knife, large; 1 carving knife, small; 1 carving fork, large; 1 carving fork, small; 1 steel; 1 pickle fork; 1 soup tureen; 1 soup ladle; 1 sugar bowl, covered; 1 mustard pot; 1 pepper shaker; 1 tea strainer; 1 baking dish, small; 1 chafing dish; 2 baking dish linings, small.

The above articles are required by the Government to accord to samples which may be seen upon application to the Equipment Officer, Navy Yard, New York, and are to be delivered within 30 days after date of contract.

### Diamond Field in Kentucky Reported Found.

LAWRENCEBURG, Ky., Sept. 28.—Cornishville, a small village southwest of here, is in the throes of excitement over the supposed discovery of a diamond mine. Mr. Sutherland, one of the town's most prominent citizens, has made a contract with Hoffman & Huffman, drillers, to bore a well on his place, where he is certain diamonds exist in large quantities. He has made a study of the surroundings. It is believed that pure diamonds will be found within less than 50 feet of the earth's surface.

Three men giving their names as Wm. Matthews, L. Mead and E. D. Trazarhan, supposed to be implicated in the robbery of some of the New Jersey business houses, recently, were arrested Sept. 26th in Butler, N. J. The third man turned State's evidence. He claims that they were concerned in the robbery of Nolan's jewelry store, Butler, and that they obtained a number of watches.

# NOVELTIES

IN

ROYAL WORCESTER,  
COALPORT, MINTON,  
POINTON, DOULTON,  
CROWN DERBY, Etc.

FRENCH FANCY GOODS, REAL AND IMITATION BRONZES,  
CLOCKS, PEDESTALS, ETC., ETC.

Special attention is invited to our lines of TEA CUPS,  
CHOCOLATE CUPS, AFTER DINNER COFFEES and MOUS-  
TACHE CUPS.

## LE BOUTILLIER & CO.,

860 BROADWAY,

Northeast Corner of 17th Street,

NEW YORK.





2033. CREAM.



2033. SUGAR.



2033. SPOON HOLDER.

THIS SET MADE IN 7 PIECES.



355. ORANGE HOLDER.

It is but natural that our SILVER PLATE is steadily growing in popularity, and the demand constantly increasing.

OUR STYLES embrace only the newest things, made in the most careful and artistic manner and sold at exceedingly low cost.

NO TROUBLE TO SELL OUR GOODS.

JUST TRY THE EXPERIMENT.

# HOMAN & CO.,

MAKERS OF

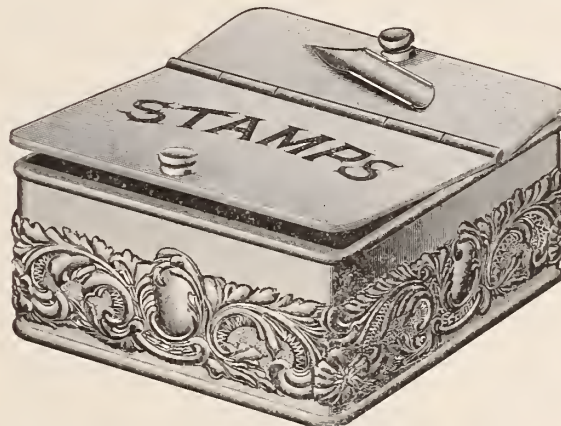
## SILVER PLATE.

**BEST GRADES. BEST PRICES. BEST DESIGNS.**

FACTORY AND OFFICE, CINCINNATI. SALESROOMS, 155 STATE ST., CHICAGO.



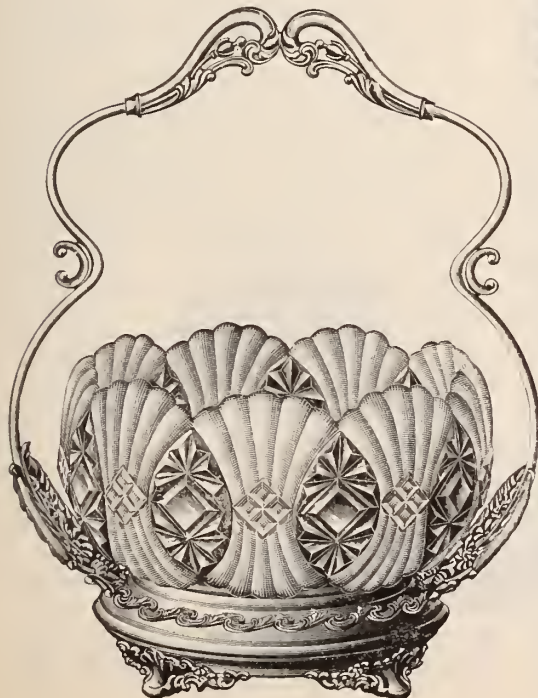
1008. CARD RECEIVER OR BON BON.



213. STAMP AND PEN BOX.



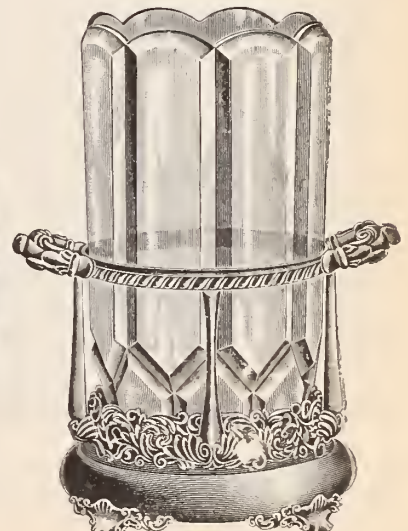
105. PICK OR MATCH HOLDER.



2094. BERRY DISH.



1918. CHILD'S PLATE.



2067. CELERY.





# FANCY

.. IN ..

SCARF PINS

AND LINKS.



# FIGURES

STERLING SILVER,

Enameled in Colors.

Dudes, Chinamen, Policemen, Sailors, Orators, Cadets, and all other Shapes Made.

SEND FOR SAMPLES.

QUICK SELLERS.

If your Stock does not include our **COLCONDA GEM** Line you are losing sales. This Stone is Mounted in Studs, Scarf Pins, etc., in Solid Gold and Plate.

**R. L. GRIFFITH & SON, = PROVIDENCE, R. I.**

## ALBERT BERGER & CO.

47 MAIDEN LANE, N. Y.

Spectacles & Optical Goods,

GROUND LENSES A SPECIALTY.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical book in the Jewelry or Kindred Trades.

## 2 MEDALS AWARDED

Wm. K. POTTER, TORTOISE SHELL WORKS PROV. R.I.



TRADE MARK.

AT WORLD'S FAIR, 1893.

Providence Shell Works, Providence, R. I. Correspondence Invited

# AIKIN, LAMBERT & CO.,

CHICAGO BRANCH: 103 State Street.

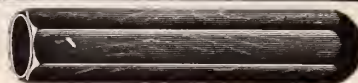
No. 19 MAIDEN LANE, NEW YORK

Manufacturers and Exporters  
Gold Pens, Holders, Pencils,



Toothpicks and Novelties.

# MERCANTILE



# FOUNTAIN PEN.



### The American Waltham Watch Co. Discontinue Some Grades.

The American Waltham Watch Co. have discontinued the manufacture of the following grades of their movements: Crescent Street, nickel, Appleton, Tracy & Co., nickel, Appleton, Tracy & Co., gilt damaskeened, No. 35 nickel, and No. 25 gilt damaskeened. The limited number of these movements on hand and in process of manufacture are being refinished, ornamented and center jeweled in both upper and lower plates. This makes them 17 jeweled, and they are engraved therefore "17 jewels."

To jewelers and watchmakers the advantages of a center jewel in upper and lower plates is well established. It is announced that no more of these movements will be obtainable after the present stock is exhausted.

### A Bogus Factory Inspector Swindles Providence Jewelers.

PROVIDENCE, R. I., Sept. 29.—George Moore, or Kirky Moorodian, has been playing a very clever swindling game in this vicinity, and has left the city many dollars richer than when he arrived. When he first reached here he went to the Armenian quarter and represented that he was a recently appointed factory inspector and that he was to assist his countrymen in obtaining employment.

Later he changed his occupation and became a salesman for a large number of local business houses including Saati & Co., and Wallace & Simmons, jewelers, and others in various lines. From all these houses he obtained goods upon presentation of his recommendations, which purported to be signed by such men as the Mayor and members of the Board of Aldermen. After selling goods enough to give the houses confidence in him he procured larger outfits and left the city. The value of the goods obtained from Saati & Co. is not known, but Wallace & Simmons have been victimized to the extent of more than \$1,000.

### Attleboro Jewelers to Exhibit Their Processes of Manufacture.

ATTLEBORO, Mass., Oct. 1.—A few of the manufacturers are talking of making a large exhibit of the jewelry industry, during the forthcoming bi-centennial celebration, that is of the process of manufacture. Thousands of strangers will be here and will want to see how famed "Attleboro jewelry" is made. To allow the visitors to go through the shops would be an expensive proceeding. This matter was agitated largely a year ago, but it fell into abeyance until lately, when a few of the progressive manufacturers brought it up again.

A vacant floor in one of the new large shops already provided with shafting could be utilized. A member of the committee said to THE CIRCULAR reporter: "This should be agitated before it becomes too late. Let several manufacturers of different

lines of goods combine; secure one of these large vacant floors, make a joint display and throw it open to the public. It would be a good advertisement for the firms, and quite a sum could be realized from the sales of souvenirs."

### A Trio of Burglars Caught While Dividing Swag.

GRAND RAPIDS, Mich., Sept. 28.—George W. French's jewelry store and C. H. Loomis' hardware store, both at Sparta, were robbed early one morning last week, the burglars securing a large number of gold watches

and a job lot of revolvers and cutlery. The thieves were surprised in the jewelry store, but escaped.

The sheriff's office here was telephoned to and four deputies were sent out in pursuit of the men. They overhauled them at Englishville at daybreak, surrounded the woods into which the burglars had disappeared, and captured them as they were sitting on the ground dividing their plunder. The men have been identified as Dan Campbell, Frank Arnold and Albert Thomas. Campbell is an old offender and skilled criminal.

# Ludwig, Redlich & Co.,

Silversmiths,



860 BROADWAY,  
NEW YORK.



Rich and Artistic Designs in . . .  
Sterling Silver Hollow Ware.



**DIAMONDS.**  
**Wm. S. Hedges & Co.,**  
**Importers of Diamonds.**  
 And Manufacturers of DIAMOND JEWELRY.  
**170 Broadway, New York.**  
 22 Holborn Viaduct, London.

**Alfred H. Smith & Co.,**  
IMPORTERS  
**DIAMONDS**  
 AND  
PRECIOUS STONES,  
 182 BROADWAY, COR. JOHN STREET,  
 NEW YORK.  
 88 Holborn Viaduct, London, E. C.

**FLAT WARE AND  
 HOLLOW WARE**  
 STAMPED



IS THE GENUINE.  
 Manufactured by  
**WM. ROGERS M'F'G CO.,**  
 HARTFORD CONN.

**R. A. KIPLING,**  
 Importer of  
**PRECIOUS STONES,**  
 21 & 23 Maiden Lane,  
 19, RUE DROUOT, New York.  
 PARIS

**WM. SMITH & CO.,**  
 Manufacturers of Gold, Silver and Roll Plate Chains and Jewelry.



Novelties in Gold and Silver Bead Necklaces and Bracelets. Also a large line of Chain Trimmings and Silver Rings.

Office: 5 and 7 Maiden Lane, New York.      Factory: 61 Peck Street, Providence, R. I

**Hemsley's Patent Diamond Tweezers.**

For Holding, Displaying and Matching Diamonds and other Precious Stones.

PRICE, \$1.50 EACH.



Cut Full Size.

By pressing the top it will open and adjust itself to any size stone.

Every Jeweler and Diamond Merchant should have one or two of them.

Can be obtained from all Material Jobbers or at Manufacturers—

**GREEN BROS.,** WATCHMAKERS' AND JEWELERS' SUPPLIES,  
 11 Maiden Lane, Ground Floor, N. Y.

DIAMOND TRADE SUPPLIES, OUR SPECIALTY, AS FOLLOWS: Scales, Gauges, Sieves, Tags, Pocket Books, Loupes, Shovels, Tweezers, Washing Cups, Sorting Boards, Etc., Etc.

SEND FOR OUR PRICE LIST.

**Jewelers of New Haven Effect an Organization.**

NEW HAVEN, Conn., Sept. 26.—Newton Dexter addressed a meeting of the local jewelers, held last evening at the store of C. M. Parker, on Chapel St. He enumerated the many causes that tended to hamper and injure the jewelry business of to-day all over the country and added that there was not a branch of the retail trade so burdened with trade abuses as that of the jeweler. He took the ground that the fault rested entirely with the manufacturers, who, not satisfied with the legitimate trade handling their product and supplying the goods for a legitimate and healthy demand, had sought all the channels of trade for their product, to the great detriment of the jeweler.

The speaker claimed that fraudulent goods in immense quantities were floated through illegitimate channels, and that the only way to correct the abuses was by inducing buyers to take the goods of the manufacturer thus protected; that ninety-nine times out of a hundred he could do it. He urged that the Legislature should do as New York's did—pass laws bearing upon this subject, which had already proved of inestimable benefit to the craft of his State.

He showed among watch manufacturers the rebate system afforded absolute protection and that jewelers all over the country were adopting it.

An organization was perfected, and an election of officers resulted as follows: President, General George H. Ford; vice-president, S. H. Kirby; treasurer, C. R. Katsch; directors, Messrs. Bishop, Cramer and Parker. At the conclusion of Mr. Dexter's address Gen. George H. Ford urged the meeting to organize into a permanent association. He said that while there had always been the need of it, no one had been willing to lead off in the matter before.

**Chas. H. Schiller's Store Daringly Plundered.**

UTICA, N. Y., Sept. 26.—A bold robbery occurred about 1 o'clock to-day; a tray containing 36 ladies' and four gentlemen's diamond rings was taken from the window of Chas. H. Schiller's store, 179 Genesee St. The clerks were engaged in the rear of the store at the time and the thief, supposed to be a professional, drew back the curtain and took the tray, leaving behind much loose stock and rings.

No one saw the job done. The thief took the tray as well and walked away with the whole outfit. There is absolutely no clue to the identity of the thief. The loss is nearly \$4,000.

**The Rockford Watch Co. Refuse to Make 300,000 Cheap Watches.**

ROCKFORD, Ill., Sept. 26.—A short time ago the Rockford Watch Co. were offered a contract for the manufacture of 300,000 watches of cheap grade for a Chicago house, to be used as premiums. The directors



after holding several meetings decided not to accept the contract. The company would have to lay aside the production of the Rockford watch, so well established and popular, for a period of three years, as the contract would last that time. It would also necessitate changes in the factory that would cost thousands and a pay roll of \$20,000 per month.

The risk of affecting their present grade of watches was too great for the small profit in sight on the big contract, so the directors decided to adopt the safer course. The company's representatives on the road are sending in many orders and Secretary Knight says business prospects are steadily growing brighter.

**Consular Letter on The Swiss Watch Industry.**

WASHINGTON, D. C., Sept. 28.—United States Consul George Gifford at Basle, writes the State Department an interesting letter concerning the Swiss watch making industry. He says that the prospects of this industry are unusually discouraging, at least so far as the Jura region, in the canton of Neuchatel, is concerned. As is well-known, this region has long been the most formidable rival of the United States in the sale of watches in our own market. It continues to be so in spite of the mechanical perfection and the wonderful organization of the industry in our country.

The export from Switzerland has varied in value from \$3,500,000 in 1872 to \$750,000 in 1877, the year following the Centennial Exposition. During the last six years it has remained rather steady at somewhat less than \$2,000,000. So far, however, during the current year the export from Jura to the United States has hardly been more than half as large as during the preceding year; so that unless a decided improvement ensues, the year following the Chicago Exposition will also be a bad one for Switzerland. But so far as I am able to learn, the sharp decline is due this year to general causes, and not, as in 1877, to an incontestible defeat in international competition.

The decrease in exports is true with regard to other countries as well as the United States. According to the statement of Henry Rieckel, Jr., United States Consular Agent at Chaux-de-fonds, no country but Russia is now sending orders of any importance. It also appears that the diminution in the volume of business is due not so much to the smaller number of watches manufactured as to their lower quality and price. The very inferior merchandise is manufactured at prices which have little profit to either the manufacturers or their employes.

The extreme depression in prices is attributed in part to the relation which exists between the watch factories and the buyers or finishers. This last term is applied to watchmakers of small means, to whom the rough work and cases produced by machin-

ESTABLISHED 50 YEARS.

RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS,

AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

MANUFACTURERS OF

DIAMOND JEWELRY,

IN THE LATEST DESIGNS.

Diamonds Recut in Modern Styles or Repaired on Premises.

58 Nassau Street,  
29 Maiden Lane,  
NEW YORK.

1 Tulp Straat,  
AMSTERDAM.

1 St. Andrews St.,  
Holborn Circus,  
LONDON, E. C.



TRADE MARK.

ESTABLISHED 1841.

CARTER, SLOAN & CO.,

MANUFACTURERS OF GOLD JEWELRY,

No. 15 MAIDEN LANE, N. Y.

A. CARTER JR.  
A. K. SLOAN.  
C. E. HASTINGS.

GEO. R. HOWE.  
WM. T. CARTER.  
WM. T. COUGH.

FACTORY, NEWARK, N. J.

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OF  
**THE JEWELERS' CIRCULAR.**  
ONE OF MANY,

SPECIAL  
FALL  
ARTICLES.

★  SEE MANY PAGES OF THIS ISSUE.  ★



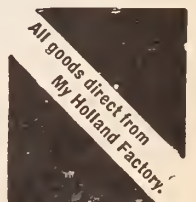
JOHN N. DISSELKOEN,

Cutter and Importer of

DIAMONDS

FACTORY  
76 LANGBLEEKERSPAD  
AMSTERDAM.

19 East 16th St.,  
NEW YORK.





# THE BOWDEN SEAMLESS RING

IS MADE ONLY BY

## J. B. BOWDEN & Co.,

Makers of Finger Rings of every Description

REMOVED FROM BROADWAY AND JOHN STREET,

**TO 3 MAIDEN LANE,**  
NEW YORK.



**KETCHAM & McDOUGAL**  
MANUFACTURERS  
GOLD & SILVER THIMBLES,  
GOLD COLLAR BUTTONS,  
AUTOMATIC EYE-GLASS HOLDERS  
198 BROADWAY N. Y.



**HAVE YOU RECEIVED OUR PRICE LIST?**  
OF DIAMOND MOUNTINGS.

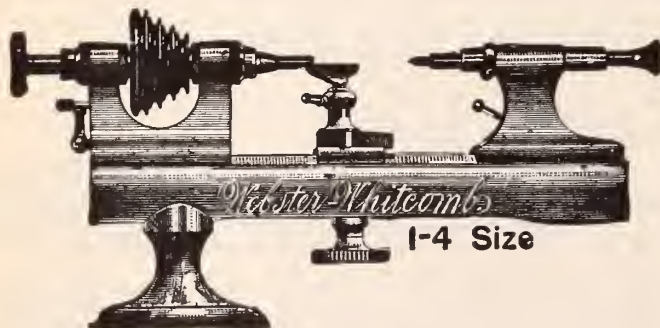
If not, send your business card and we will send you one.



Manufacturing Jewelers.  
OFFICE AND FACTORY,

**LEONHARDT & CURRAN,**

57 Maiden Lane. New York.



**STRONGEST GUARANTEES.**

**Quality  
Maintained.**

**Prices to  
Suit the Times.**

Ask for our New  
Prices and  
Terms for 1894.

## American Watch Tool Company,

Chymistry Dist., Waltham, Mass.. Stoney Batter Works.

ery are delivered to be finished and put together at a fixed price. These finishers have no resources but their labor and that of the artisans whom they employ, and to whom, naturally, they pay as little as possible. The outcome of this struggle between the factories employing machinery and the finishers will probably be the ultimate disappearance of the latter.

Meanwhile, it is hoped that the fall of prices may be arrested wholly or in part, through the agency of a single establishment, the Comptoir General des Fabriques de Chaux-de-fonds, to which the sale, at a fixed price of the products of about twenty factories in the Chaux-de-fonds, the center of the industry at Jura, is to be entrusted. The production of each of the factories interested in the enterprise will be determined and limited by the average production of years past. The manufacturers engaged in this movement make exclusively what are known as "ebauches," the unfinished parts of watches, and as their association binds them only with reference to this special kind of work, the manufacturers of complete watches have perhaps reason to fear that, restricted by their contract to certain limits in the production of "ebauches," they may gradually turn their attention also to the complete manufacture.

The present producers of finished watches being the sole customers of the proposed central establishment, it is possible that their secret hostility may render the comptoir's existence uncertain, if not ephemeral. If, on the other hand, the fears of the watchmakers in regard to these factories should prove well founded, the former would henceforth find occupation solely in the production of complicated and special articles, the orders for which are so unimportant that the factories could not afford to attend to them.

The manufacturers of watch cases, especially of gold, is relatively less depressed than formerly, since the termination of the commercial treaty with France, which has had most unfavorable results for several other industries, came opportunely to set aside the competition of Besançon.

What has been said of the general situation of the watch industry of the Jura applies also to the business with the United States. Little merchandise is forwarded to the United States at present, and that little at ruinous prices. Houses having stocks on hand witness a constant diminution of their value. However, there are some indications that a slight revival of business may be at hand.

In general it may be said that the watch industry of Switzerland is passing through a difficult period, especially in respect to the decline in prices. But as there is a continual improvement in the quality and method of the work done at prices extremely favorable to the purchaser, it is hoped that with the revival of business in general better times may come for the industry also.



# WALTHAM

## 18-Size, 17 Jeweled Hunting or Open Face.

---

Center Pinion Jeweled in both Upper and Lower Plates.

---

CRESCENT STREET, Nickel.

APPLETON, TRACY & CO., Nickel.

APPLETON, TRACY & CO., Gilt Damaskeened.

No. **35** Nickel.

No. **25** Gilt, Damaskeened.

The manufacture of the above grades has been discontinued. The limited number on hand and in process are being refinished, ornamented and Center Jeweled in both Upper and Lower Plates, making them 17 Jeweled.

**THEY ARE ENGRAVED "17 JEWELS."**

No more of these movements will be obtainable after the present quantity is exhausted.

The advantages of Center Jewel in Lower as well as Upper Plate will be evident to all watchmakers.

SUPPLIED BY JOBBERS IN AMERICAN WATCHES.



# W. J. BRAITSCH & Co.,

SILVERSMITHS

415 BROADWAY,  ... NEW YORK.

WORKS, PROVIDENCE, R. I.  
16 RUE LOCQUENGHEN, BRUXELLES, BELGIQUE.  
BOSTON OFFICE, = 383 WASHINGTON STREET.

MANUFACTURERS OF

**Sterling Silver Toilet Ware.**

Everything we Make is Sterling Silver,  $\frac{925}{1000}$  Fine.

PRICES ARE WITHIN REACH OF EVERYBODY  
AND VARIETY ENDLESS.

EXCLUSIVE DESIGNS.

PRINCE'S FEATHER, ROCOCO, HERALDIC  
SCROLL, FLORAL AND ROMAN.

ALSO IN A FINE SATIN FINISH.

ALL NEW PATTERNS THIS SEASON.

Call at one of our salesrooms or send us a postal, and one of our  
representatives will call on you.

We are the Leaders in This Line.

# W. J. BRAITSCH & CO.,

SILVERSMITHS

NEW YORK.

PROVIDENCE.

BOSTON.



# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,

189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

INFORMATION FOR SUBSCRIBERS.

Terms of Subscription, Postage Prepaid.

|  | PER ANNUM |
|--|-----------|
| United States and Canada, . . . . .          | \$2.00    |
| Foreign Countries in Postal Union, . . . . . | ✓ 4.00    |
| Single Copies, . . . . .                     | .10       |

New subscribers can commence at any time.

Payments for THE CIRCULAR, when sent by mail, should be made in a Post-Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials.

Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

In changing address always give the old as well as new one. Your name cannot be found on our books unless this is done.

We will continue to send papers until there is a specific order to stop. In connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at the expiration of the subscription. All such orders will be promptly acknowledged by mail.

The Courts have decided that all subscribers to journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

Member of the American Trade Press Association

VOL. XXIX. Oct. 3, 1894. No. 10

## Trade in American Silver Plated Ware.

THE world has heard much the "old English plate," and up to recent times it had the monopoly in the principal markets. Americans, however, in this, as in many other lines, have made inroads into the "old English plate" trade, for we not only sell our plate in England itself, but we sell largely upon the European continent. The most surprising thing about this trade is that India, which was supposed to be iron bound, as well as silver bound, to England, is a very large purchaser of American plated ware. We are also cutting into the English trade in Australasia, Japan, Mexico, Central and South America. On turning to our official returns we find that we now export over \$400,000 worth of plated ware per annum. England has sought to monopolize this trade, and to that end will admit no foreign plate unless it has the Birmingham brand. This gives a fine assumption of English superiority,

## SPECIAL FALL NUMBERS OF THE JEWELERS' CIRCULAR.

It is a natural commercial condition, particularly existing this year, that the jewelry trade in general aims to make the FALL SEASON as profitable as possible. Extensive yet judicious advertising is, during the Fall season, the most advantageous method for increasing the volume of business.

THE JEWELERS' CIRCULAR inaugurated with the issue of Sept. 19, a plan which affords advertisers an unprecedented opportunity for effective Fall advertising. This plan consists of the issuing of

### FOUR SPECIAL FALL EDITIONS,

covering a most propitious portion of the season for effective advertising. Three of these SPECIAL FALL EDITIONS devoted respectively to the BRIC-A-BRAC and ART GOODS, the SILVERWARE and the SILVER PLATED WARE interests have been issued. The remaining issue (Oct. 10) will be devoted to the WATCH, CLOCK, JEWELRY and OPTICAL interests. All are of equal value to the trade, and of equal importance as a medium to the advertisers. It is desirable that we receive copy at the earliest possible moment.

THE JEWELERS' CIRCULAR PUB. CO.

but it has very little influence now outside the English markets. Notwithstanding this English prohibition—for it is intended for such—American plated ware is purchased in England to the value of about \$20,000 per annum, while Germany, herself a maker of plated ware, purchases our ware to the extent of over \$40,000 per annum. So well known is American plated ware, and so universally are its merits recognized, that the people of Brazil, Australasia, China, Peru, Chili and many other countries purchase it in large quantities.

Aluminum as  
a Substitute of  
Silver Plate.

AN essential feature in the employment of aluminum for various industries is the power of that metal to resist the corrosive action of water. Dingers' Polytechnisches Journal recently chronicled experiments made on this subject at the Physical Institute of Berlin, which were attended with the following results: A tube of aluminum was taken, found on analysis to contain .58 per cent. of silicon and .32 per cent. of iron, without a trace of lead or copper; also an aluminum plate containing .72 per cent. of silicon, .50 per cent. of iron, and .25 per cent. of copper. The experiments showed that aluminum, after immersion for 120 hours in water of varied composition, was corroded, this corrosion being strongest with hot water obtained from the town supply, and least with cold distilled water. The corrosion extended uniformly with the interior of the metal. Brass behaved much better. These trials show that the use of aluminum, from a chemical point of view, should only be resorted to under exceptional circumstances; and also that it cannot be used as a substitute for silver plate, an idea which is from time to time exploited.

THE movement to substitute individual communion cups for the common chalice, which started last June in Rochester,

N. Y., is spreading, and is receiving endorsement from many noted divines. Last week a prominent Presbyterian church in Brooklyn, N. Y., adopted the individual cup, the pastor claiming that the argument is all in favor of it and against the common chalice. The doctor says that no one asks another to use the same spoon that he or she has just put into the mouth, nor does any one drink part of a cup of coffee and then hand it to some one else. Why then should this be done at the communion? We don't see why, all claimed authority in the scriptures for the act notwithstanding.

## The Week in Brief.

JEWELERS' associations were organized in New Haven and Hartford, Conn.—The death occurred of Peter Byrne, superintendent of the factory of the Rockford Silver Plate Co., Rockford, Ill.—William Wieting, Peoria, Ill., committed suicide—The American Waltham Watch Co. announced the discontinuance of certain grades of movements—George Moore, claiming to be a factory inspector, swindled jewelers of Providence, R. I.—An interesting consular letter on the Swiss watch business was received by the State Department—The death occurred of J. A. Wilt, York, Pa.—J. M. Clower, Cleburne, Tex., assigned—The remaining assets of John B. Yates, New York, will be sold at auction—Buffalo jewelers were unsuccessful in their case against M. Ma'in—Three clever thieves operated in the store of Jos. K. Davison, Philadelphia, Pa.—John A. Van Ness, who systematically robbed F. M. Sproehle & Co., Chicago, confessed—A trio of burglars were captured at Sparta, Mich.—The man who broke G. J. Sadler & Sons' window, Baltimore, Md., some months ago, was captured—A receiver was asked for the H. M. Betz Watch & Jewelry Co., Philadelphia, Pa.



### New York Notes.

Judgment against J. B. Garcia for \$317 has been entered by S. G. Patterson.

C. E. Mather has filed a judgment for \$123.39 against Clarence Sternberger.

E. A. Haldiman has filed a judgment for \$499.14 against M. Davis and J. Granat.

M. Scherkoin, of H. Schenkein & Sons, sailed for Europe on Saturday on *La Touraine*.

Bernat Rosenstein, jeweler, 77 Ave B., has been closed out on a claim for \$1,022, in favor of Herman Rosenstein.

A judgment for \$30.15 against Joseph J. Clairmont and Adolph Bechtold has been entered in favor of G. Haildegan.

*The Commercial Advertiser* of Sept. 27th, contained a complimentary note regarding J. H. Johnston, of J. H. Johnston & Co.

Among the passengers from Europe who arrived on the *Sprea* last week were: F. P. Abbot, of Haviland & Abbot, and Ernest Ludeke, of Ludeke & Power.

Special officers arrested Thomas Harris, a negro, early Wednesday morning, as he was burglarizing a jewelry store at 157 W. 26th st. Three clocks, valued at \$30, were found on him. He had an accomplice, who escaped.

The New York Jewelers' Board of Trade claimed Monday the amount due on the claims they control in the settlement of J. M. Howe, Nashville, Tenn. The money will be distributed to the creditors in a few days.

Otto Fukushima, carrying on business under the name of the Japanese Trading Co., 915 Broadway, made a general assignment Tuesday, Sept. 20th, to Wm. S. Tarbell, without preferences. Mr. Fukushima is at present in Japan.

Judge Lawrence, of the Supreme Court, granted an order Thursday which discontinued the action of Theodore Lexow against the Pennsylvania Diamond Drill and Mfg. Co., and vacated the attachment against the defendants granted Sept. 14th.

E. A. Haldiman, 33 Maiden Lane, is suing Charles Du Vergy, of Hoboken, N. J., for \$22.50 for watches purchased about three years ago. The latter was then keeping a tobacco and jewelry store, but failed soon after purchasing the goods. The case was to be tried yesterday.

The remaining property, assets and effects of John B. Yates, formerly a jobber in watches, at 21 Maiden Lane, who assigned March 22d, will be sold at auction by order of the assignee, John B. Brown, at office of the Montgomery Auction and Commission Co., 132 Front St., on October 10th, at 10.30 A. M.

John Kempf, who is said to be a former diamond broker, was robbed of \$200 in money and a gold watch in W. 16th st., near Eighth ave., shortly before seven o'clock last Wednesday evening, by two men, supposed to be members of the notorious

"Bleecker St. gang" At the latest accounts the thieves had not been captured.

Stephen Avery who recently hired an office in the Sheldon building, 68 Nassau St., opened for business Monday as a jobber in watches and jewelry. Mr. Avery's specialty will be American watches, in which line he has been long and favorably known to the trade, having been for over 20 years with Robbins & Appleton.

The many friends of Ernest Block, W. & S. Blackinton's western representative, will be pained to learn of the death, on Saturday last, at her home 448 E. 119th St., of his wife Dinah. Death was due to typhoid complications. The late Mrs. Block was only in her 36th year, and was a sister of Samuel Fink, of Fink, Bodenheimer & Co. Three children survive her.

Judge Prior, of the Court of Common Pleas, Friday, granted the petition of James T. Scott, the assignee of Albert Janicke, who assigned Jan. 2, 1894, which asked that a citation issue to all persons interested in the assigned estate, directing them to appear at a special term of the Court of Common Pleas, on Nov. 27, 1894, and show cause why the accounts of the assignee should not be settled.

Edward Wiley, an old and favorably known manufacturer of gold pens, of this city, died at his residence, 738A Madison St., Brooklyn, Wednesday last. Mr. Wiley had been in business for many years on Nassau near Fulton Sts. The funeral services were held Sunday from his residence, and the interment took place at Cypress Hills Cemetery. The deceased's son, E. C. Wiley, will probably continue the business of his father.

A man calling himself Louis F. Josephs recently visited the store of Bally Cahen, a pawnbroker and jeweler, at 594 Fulton St., Brooklyn, purchased a three karat diamond stud, a fly back minute repeater, a gold and platinum double chain and locket, amounting to \$445. For these jewels Mr. Cahen got a check on the Nassau Trust Co., of Brooklyn, but the check was bad and was returned. No one knows where Josephs is, but it is presumed he is in Philadelphia, and Justice Tighe has sent an officer there to look for him.

The habeas corpus proceedings in the case of James E. Baremore, an alleged lunatic, 40 years old, formerly manager of the London office of Randel, Baremore & Billings, came up Tuesday of last week before Judge Bartlett, in the Supreme Court, Brooklyn, and was adjourned. The case, it is said, will then be argued in the New Jersey Court. Mr. Baremore claims to be sane, and to have been illegally and fraudulently incarcerated, first at an asylum Morris Plains, N. J., and later at Amityville, L. I., where he is now.

The Alvin Mfg. Co. are showing in their window, 4 Maiden Lane, a beautiful bowling trophy which they have just completed for the fair in aid of the fund for the erection of the new armory of the 13th Reg.

N. G. S. N. Y. The trophy consists of three ebony "pins" arranged as a tripod on an ebony base, and supporting an ebony bowling ball. The pins and ball are covered with a sterling silver deposit in Rénaissance scroll design. The trophy is valued at about \$250, and will be awarded to the most popular bowling club in the country, the club being chosen in voting contest.

The Rev. Dr. J. H. Gunning, pastor of the Bedford Avenue Baptist Church, Brooklyn, has decided to introduce individual communion cups into his church. Dr. Gunning believes in the individual cups purely from a sanitary standpoint, and he sees no ecclesiastical reason why they should not be used. The cups to be used in his church will contain a dram of unfermented wine. They will be of silver, gold lined, with a weighted bottom. There will be 25 of these, which will be carried in an oblong tray by the deacon serving the sacrament.

Emil Weiler, a diamond dealer, living at 936 Hudson St., Hoboken, N. J., committed suicide at his home Wednesday by shooting himself through the heart. The dead man was 40 years old, and leaves a widow and three children. He had been in business in this city for many years. He had complained recently of depression, and when he retired on Tuesday night said he was not well. Worrying over business losses is the only cause that his relatives can assign for the suicide. Mr. Weiler was a member of the German Club and was also a member of the Masonic order.

William R. Rose, assignee of José Ma. Menendez & Co., exporters, who assigned Aug. 30th, obtained from Judge Pryor, of the Court of Common Pleas Wednesday, an extension of 30 days in which to file the inventory and schedules of the assigned estate. Among other things, the assignee states in his affidavit that a committee of creditors appointed to investigate and recommend a proper settlement has reported in favor of a compromise at 30 cents, and this settlement, the assignee believes, will be accepted by all the creditors. The firm's creditors in the jewelry line are principally in Providence and the Attleboros.

### The Jewelers' League.

The secretary of the Jewelers' League would say to the membership that the addition of new members, both in section A and section B, steadily increases and bids fair to grow even larger as good times grow better.

The present or last assessment, though larger than usual, has met with the generous response which has ever been so gratifying a feature.

To make assessments regular and smaller the secretary will, commencing January 1st, send out notices on the first of each month. These smaller amounts will naturally be much easier to pay, and will do away with large assessments.



**Last Week's Arrivals.**

**THE CIRCULAR** has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy

The following out-of-town dealers were registered in New York during the past week: G. Anderson, Toronto, Ont., Everett H.; H. E. Hall, buyer for Forbes & Wallace, Springfield, Mass., Murray H. H.; H.; C. A. Judge, buyer for T. M. Brown & Co., New Haven, Conn., Morton H.; E. L. Frisby, Jr., Waterbury, Conn., Imperial H.; B. E. Arons, Pittsburgh, Pa., Astor H.; J. L. Black, Buffalo, N. Y., New Netherland H.; G. E. Morrill, Boston, Mass., Astor H.; Ed. Brown, buyer for J. L. Byrd & Co., Memphis, Tenn., Imperial H.; T. Pottinger, buyer for Rodgers & Pottinger, Louisville, Ky., Marlborough H.; C. L. Ruth, Montgomery, Ala.; Mess. Brunner, buyers for Brunner Bros., Cleveland, O., A. H. Barnum, Buffalo, N. Y., Imperial H.; W. H. Deuble, Canton, O., Astor H.; J. Liberman, Philadelphia, Pa., Broadway Central H.; C. Hoyt, Stamford, Conn., Morton H. S. Bachrach, Richmond, Va., St. Denis H.; J. Kaufman, Pittsburgh, Pa., Metropolitan H.; W. H. Barrows, Middletown, Conn., G'sey H.; W. C. Monson, New Haven, Conn.,

Park Ave H.; C. Sorg, Dallas, Tex., Astor H.; Wm. Frantz, of Frantz & Opitz, New Orleans, La., headquarters with Heller & Bardel, 198 Broadway; H. B. Hayes, Hardy & Hayes, Pittsburgh, Pa., Westminster, H.; M. Eisemen, Chicago, Ill., Broadway Central H.; J. C. Walk, Indianapolis, Ind., Westminster H.; W. Wolf, Louisville, Ky., Marlborough H.; J. B. Rose, Canton, O., Astor H.; M. Frank, New Haven, Conn., Devonshire H.; L. G. Burnham, Burlington, Vt.; John Farrior, Charlotte, N. C.; C. Hulse, Goshen, N. Y.; W. Rogowski, Chatham, N. Y.; J. C. Sterling, Cresfield, Md., Continental H.; G. A. Rietzen, Ashland, Pa., Broadway Central H.

**The Good Work of the Jewelers' Relief Association.**

The emergency committee of the Jewelers' Relief Association have during the past few months been keeping up the good work started by that organization in the Winter. The last and probably the most urgent case that came to their notice was that of a diamond setter and jeweler who had broken his leg and been thrown out of work.

When the committee's attention was called to this case, the man, his wife and three children having used up the little money they had saved, were on the verge of starvation. The committee supplied them with money enough to relieve their immediate wants, and have found for the father temporary employment.

**Thieves Operate Right Under a Clerk's Eyes.**

PHILADELPHIA, Pa., Sept. 29.—Diamonds valued at about \$350 were stolen from the store of Jos. K. Davison, 718 Sansom St., Thursday afternoon, and the firm is at a loss to know just how the theft was accomplished. Two men of respectable appearance called at the store and asked to see some diamonds, out of which a selection was to be made of a gem for a "lady" relative or friend. After looking at a number of precious stones the men said it would be better to let the lady make a selection, and they left. Later one of the men, accompanied by a woman, entered the store and was permitted to look over some diamonds which were displayed on top of a case.

A stone was quickly found which attracted the woman's fancy, and the price asked for was paid, the couple soon leaving with their purchase. When they departed the salesman took an inventory and discovered to his dismay that several gems were missing. He ran to the door, but the man and woman had passed beyond the line of his vision. The matter was reported to the police and detectives were put on the trail. Yesterday a man was arrested on suspicion of being concerned in the sleight-of-hand larceny, but his name and residence were not divulged. The local detectives hope to catch the other man and woman in the case.

**THE INCREASED DUTY ON****DIAMONDS****HAS NOT INCREASED OUR PRICES.**

Mr. L. Tannenbaum on his last trip having purchased and bought over under the old duty over five times his usual quantity of the finest Diamonds, Rubies, Sapphires, Emeralds, Opals, Pearls, and other Precious Stones and Melles, he will continue to sell to the trade for the next six months, at prices governed by the old rate of 10 per cent. being thus a clear gain of

**15 PER CENT.**

to dealers who place orders NOW.

This is an Opportunity of a Lifetime. These Goods are the Finest and Cheapest in the Market To-Day.

**L. TANNENBAUM & Co.,**

Importers and Cutters of Diamonds and Precious Stones,  
COR. MAIDEN LANE & NASSAU ST., NEW YORK.



**Letter to the Editor.**

THE MANUFACTURER OF THE "NYMPHS AND SATYR" MATCH BOXES.

NEW YORK, Sept. 28, 1894.

Editor of THE JEWELERS' CIRCULAR:

On page 31 of your last issue I notice an article stating that the "Satyr and Nymphs" boxes were introduced by Wm. B. Kerr & Co. You will please correct this statement in your next issue, and say that "The designs for the "Satyr and Nymphs" pocket boxes of every description were introduced and patented by Clarence W. Sedgwick, and that said Wm. B. Kerr & Co. have been notified that they will be prosecuted for infringement of Patent No. 23,608.

Very truly,  
CLARENCE W. SEDGWICK.

THE CASE OF THE BUFFALO JEWELERS AGAINST M. MARIN.

BUFFALO, N. Y., Sept. 28.

Editor of THE JEWELERS' CIRCULAR:—

With reference to the case published in THE JEWELERS' CIRCULAR last week, concerning the alleged violation of a city ordinance by jeweler M. Marin in selling jewelry, watches, etc., after 6 o'clock in the afternoon, some of the jewelers of this city tried hard to make out a case against that gentleman.

The suit was tried before Judge Hinson in the municipal court, and to-day he decided adversely to the plaintiffs. The judge based his decision on two points. First, the inconsistency of the city ordinance, which

would allow one particular trade to sell after that hour and shut down on another. Second, on the fact that Judge Braunline handed down a decision in a precisely similar case against Mr. Marin June 7th last. Judge Braunline then held that there was no cause of action.

This decision was based upon a decision of Justice Childs in the general term of the Supreme Court, Justices Haight and Bradley concurring. The holding is that an ordinance passed by a municipal corporation must be made to conform strictly to the provisions of the charter.

With this decision twice rendered by the judges it would seem that Mr. Marin has the best of the game, and if his envious competitors would further annoy him, they must try another game if they want to run the risk of themselves being proceeded against for malicious prosecution. M.

**The Death of Jacob A. Wilt.**

YORK, Pa., Sept. 27.—Jacob A. Wilt, jeweler, one of this city's best known citizens, died this afternoon, after a brief illness. He was attacked with vertigo last Tuesday, congestion of the brain setting in, and that, with Bright's disease of the kidneys, caused his death.

Mr. Wilt was a prominent Odd Fellow, Knight of Pythias, and Red Man. He was a member of the City Council a few years ago. For many years he was a member of the Vigilant Steam Fire Engine Co., and

accompanied the organization to Norristown last week. His age was 51 years. He leaves a wife.

**A Man Claiming to be a Son of Jos. H. Shafer Swindles Jewelers.**

Shafer & Douglas, manufacturing jewelers, 26 Cortlandt St., New York, and Newark, N. J., have learned that some person who gave his name as "Chas. F. Shafer," and who stated that he was a son of Joseph H. Shafer, of Shafer & Douglas, has been soliciting aid among the jewelers of San Francisco, Cal., and has succeeded in getting money from some of them.

Mr. Shafer has no son of this name, and the man is an impostor. As the scheme was to some extent successful in San Francisco, it may be tried in other places, and the firm therefore desire to put the trade upon their guard in order that the swindler may not repeat his game.

The announcement of the Trenton Watch Co., Trenton, N. J., on another page, will be read with interest. The new 16 size is stem winding and setting, contains all modern American improvements such as solid plates, separate barrel bridge, quick train, cut expansion balance, safety pinion, etc., and fits all makes of 16 size regular model, lever or pendant set cases. In design it is graceful, beautifully finished, simple in construction, and last but not by any means least, a good timekeeper.

The most recent additions to our stock include a line of

**CZARINAS  
SIDE COMBS.**

Gold Mounted

**Tortoise Shell  
HAIR PINS.**

In Fourteen  
Karat Gold.

New and exclusive designs in

- Scarf Pins,
- Link Buttons,
- Brooches,
- Bib Pins,
- Hat Pins,
- Seals,
- Locketts,
- etc., etc.

Makers of the most popular line of  
Silver mounted **Suspenders** and  
**Belts.**

**Jno. W. Reddall & Co.,**  
107 Hamilton Street,  
Newark, N. J.



# VICTORIA

PATENTED SEPTEMBER 1894.



ILLUSTRATING the Tea and Table  
Spoons, Dessert and Table Forks.



A complete line of all  
Fancy Pieces is made in  
this pattern.

**Geo. W. Shiebler Co., Silversmiths, 179 Broadway, N. Y.**



### Providence.

L. S. Goldstien, 42 Westminster St., is succeeded by Goldstien & Alkon.

James A. Charnley and family have returned from their Summer residence at Martha's Vineyard.

Albert Walker has removed from 254 Westminster St., to the second floor of the Hodges Building, 174 Weybosset St.

A quarterly dividend of 1½ per cent. upon the preferred stock of the Gorham Mfg. Co., has been declared, payable Oct. 1st.

W. H. Blackinton, for many years connected with the stone business in this city, has accepted a position on the road in a mercantile concern.

George Becker, William Loeb and H. A. Capron, who, with their families have been summering at Riverside, have returned to their homes in this city.

H. W. Fishel, of Fishel, Nessler & Co., was registered at Narragansett Hotel the past week. The manufacturers received satisfactory calls from him.

Among the foreign importations in this city last week were one package of clocks from Liverpool; one of jewelry and one of imitation stones from Havre.

Herman Ockel, whose store at 159 Westminster St. was considerably damaged by fire, smoke and water in July, has completely renovated, repaired and re-stocked the store.

## H. M. RICH & CO., Jewelry · Auctioneers, 21 School Street, BOSTON, MASS.

**ONE TRIAL**  
OF OUR WORK ON REFINING OF  
ALL KINDS WILL CONVINCING YOU  
THAT OUR RETURNS ARE THE BEST



**CONVINCE YOURSELF.**  
**GEO. M. BAKER,**  
Gold & Silver Refiner  
and Sweep Smelter.  
PROVIDENCE, R. I.

A party consisting of Charles H. Fuller, Pawtucket, and Charles F. Irons and Charles Russell, of this city, left last Thursday for Maine, where they will spend a few weeks hunting and fishing.

The handsome angel lectern, the figure of bronze and the base of brass, that was one of the central figures in the ecclesiastical exhibit at the World's Fair by the Gorham Mfg. Co., has been presented to the Emanuel Episcopal Church, Newport, by friends.

A small fire called the department to the building, 1 Mathewson st., Monday evening, for a blaze in the shop occupied by J. Rathbun, refiner. The building belongs to Kent & Stanley Co. The cause of the fire was an heated pipe from the furnace, which set the ceiling on fire. Damage was slight.

According to the readjustment of taxes in Pawtucket by the Board of Assessors the following connected with the jewelry business are among the heaviest taxpayers being assessed: Callender, McAuslan & Troupe for \$237,600; J. M. Carpenter Tap, Die and Drill Co., \$164,200; B. P. Clapp Ammonia Co., \$173,700; Christopher Duckworth, \$110,100; Charles H. Fuller, \$645,200; Standard Seamless Wire Co., \$213,000.

The last three weeks of September have closed on a condition of business that is the best that has been experienced in this vicinity since 1884. A majority of the shops are running full time with an increasing number of employes. Orders are more numerous and in larger quantities, one concern at present having nearly \$10,000 worth of orders on the books, in place of less than half that amount at any one time in five years. The prospects for Fall and Spring are very favorable, and it is confidently expected that collections will be satisfactory after the first of January. As an indication of the increasing volume in trade the daily advertisements in the local papers are sufficient. Among those advertising are Howard Sterling Co., the A. A. Greene Co., the H. Ludwig Co., Arnold & Steere, G. H. Cahoon & Co., Thomas

Quayle & Co., W. O. Hutchins, Foster & Bailey and Williams & Payton.

### Philadelphia.

Thomas Wood, of L. A. Scherr & Co., has returned from a successful business trip through the State.

Wm. Linker, of Davis & Galt, has returned from a successful trip through New York State and New England.

J. Albert Caldwell, Mrs. Caldwell, J. A. Caldwell, Jr., and J. Emmett Caldwell have arrived from Europe on the *Paris*.

George Hood, of L. A. Scherr & Co., was confined to his home several days last week as a result of falling from a chair in the store.

Joseph C. Gigon met with a painful accident a few days ago. He fractured his ankle seriously while alighting from his carriage.

Out-of-town buyers here during the past week were: A. Doran, Mt. Holly, N. J.; H. Watson, Manayunk, and Howard Fitzsimmons, West Chester, Pa.

David F. Conover & Co. have on exhibition the diamond watch and mayoralty medal for the *Item's* mayoralty contest. The vote, closing on Saturday last, gave Simon Muhr 41 170 votes and D. F. Conover 1,703.

Among travelers in Philadelphia the past week were: R. Thompson, Henry Gloieux; Eugene Kingman, G. A. Dean & Co.; James Green, O. M. Draper & Co.; E. Untermeyer, Keller & Untermeyer Mfg. Co.; Charles Snedeker, E. Aug. Neresheimer & Co.; David Townsend and John R. Keim.

Among the newly arrived students at the Philadelphia College of Horology, 1213 Filbert St., are: C. H. Schaffer, Christiansburg, Va.; Miss L. J. Moore, Denison, Tex.; Fred. Christ, Pine Grove, Pa.; W. B. Sallade, Norristown, Pa.; Frank Herrmann, Middleport, Pa.; De Lancy Clark, Batavia, N. Y.; H. J. Dutter, Tremont, Pa.

John Williams, alias John Dougherty, pleaded guilty to the larceny of diamonds and jewelry, valued at \$950, from the dwelling of Herman Diesinger, 2026 N. Broad St. The theft was committed while the defendant was paying attentions to Annie O'Mally, a servant in the house, who was a party to the crime. She was convicted of the larceny of silverware, valued at \$8, from the premises. Williams had been a fugitive from justice, and was apprehended in Hackensack, N. J., and brought on for trial. The defendants were sentenced to three years each, Williams in the Eastern Penitentiary and the girl in the county prison.

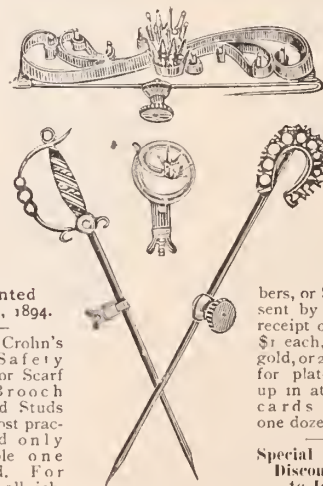
### BOLSTAD MFG. AND PLATING CO.,

(H. E. BOLSTAD, PRES.)

WATCH CASE MAKERS, REPAIRERS, PLATERS.  
PLATED INLAYING ON CASES.

**BEST WORK. BEST WORKMEN.**

170 MADISON ST., - CHICAGO.



Patented  
June 5, 1894.

The Crohn's Patent Safety Guard for Scarf Pins, Brooch Pins and Studs is the most practical and only adjustable one invented. For sale by all job-

bers, or Samples sent by mail on receipt of price, \$1 each, solid gold, or 25c. each for plated, put up in attractive cards holding one dozen.

Special Discounts to Jobbers.

Manufacturers:

CROHN & MUNK, 2 Maiden Lane, New York.



**Connecticut.**

Arthur Owen left Winsted, Sept. 24th, on a business trip in the interest of the W. L. Gilbert Clock Co.

C. H. Tibbits, of Simpson, Hall, Miller & Co., was a delegate from Wallingford to the Connecticut Democratic Convention, held Sept. 25.

The Seth Thomas Clock Co., Thomaston, have posted notices that the case shops will run eight hours a day, five days in the week, beginning Oct. 1.

George G. Williams, treasurer of the J. B. Williams Co., Glastonbury, accompanied by his wife, sailed last week for Liverpool. They will spend the Winter in Europe.

E. F. Bennett, jeweler, New Britain, and F. W. Alderige have joined forces and are making preparations to start a water and electrical supply company in the southern part of the State.

Col. W. J. Leavenworth was presiding officer at the convention of Wallingford Republicans Friday night which nominated the town ticket. C. C. Carroll, the jeweler, heads the ticket, running for town clerk.

W. C. Newman, Hagerstown, Md., a former resident of Middletown, has just been visiting friends in the latter city. Mr. Newman is conducting a jewelry store in Hagerstown in the interests of Ryan, Barrows & Parker, of Middletown.

A certificate of organization of the Horton Pen Co., of New Haven, was filed with the Secretary of the State, Sept. 26th. The capital is \$11,000 and the concern will manufacture fountain pens. Jeweler S. H. Kirby has taken the agency of these pens for New Haven.

A notable addition to industrial Waterbury will be the immense new building of the Waterbury Clock Co. The building will be 40 feet wide and 250 feet long, with a wing about 40x60 feet, all four stories high. This great structure will give the company plenty of room for expansion.

An encouraging sign of the return of better days is to be seen in many of the factories around Shelton. The Silver Plate Cutlery Co.'s factory is running ten hours a day, six days a week. Improvement is also noticed at the Derby Silver Co. and nearly all of the other factories.

Henry Kohn, the Hartford jeweler, in a letter to Chairman Taintor, of the Hartford Republican committee, expresses his thanks to the kind friends who so unanimously placed him in nomination for selectman, Sept. 25th. The press of business engagements, he says, would not permit him to give proper attention to the duties of the office if elected.

The Bridgeport Brass Co. are soon to begin manufacturing Rochester lamps, having recently made a deal with the Rochester Lamp Co. Up to the beginning of this year, when the contract expired, the Edward Miller Co., of Meriden, had the exclusive license to manufacture Rochester

lamps. The Bridgeport Company intend to make an improvement in the lamp.

G. W. Wiggin, Hartford, is repairing a watch that is a curiosity, being a genuine bullseye. It is over an inch in thickness with a bulging face, and has the cap movement. On the cap is inscribed "P. Dupont, London, 2.254." It is known to be over 100 years old, and but very few of the same style are to be found in this country. The case is a heavy one of 22 karat gold, richly embossed.

Charles H. Wilcox, who died recently took a responsible position in the works of the Meriden Britannia Co., in 1863, and remained connected with this company until failing health compelled his retirement in January, 1893. He had a very pleasant country home at Westfield. He was a man of quiet manner and retiring disposition, who found his chief delight in the society of his family in his country home.

**Boston.**

Eugene Sanger, salesman for Harwood Bros., has returned from a vacation trip to the White Mountains.

Mrs. A. E. Martin, of Cook & Martin, Jacksonville, Fla., has been here the past week, combining pleasure with a buying tour.

D. C. Percival & Co. have decided to carry a line of Swiss and English material, and are also adding a stock of hollow ware to their business.

Daniel O'Hara has been passing cigars around with a happy smile lately. This is the third Daniel in miniature that has blessed his fireside.

The case of C. D. Place, optician, whose clearance from the insolvency court was denied Sept. 21st, came up again Sept. 28, and a discharge was granted.

The E. Howard factory's watch department, which has been running five 8-hour days per week, has resumed 9-hour days, and is running six days a week once more.

Benjamin Levy, formerly in Henry Cowan's material department, and more recently on the road for M. Myers, has entered the employ of H. H. Kayton, New York.

Geo. T. Wilson, of the optical department at the establishment of Wilson Bros., 15 Tremont Row, has become a Benedict, the bride being Miss Marguerite Clancy, of Bangor, Me.

The members of the Jewelers' Club are planning an October outing. A year ago this month they had an enjoyable tally-ho party, and the suggestion of a repetition of the event meets with favor.

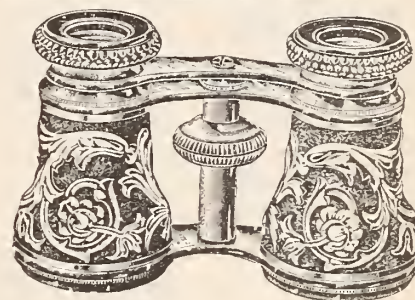
The marriage of C. Eugene Record, salesman for Harwood Bros., is announced to take place to-day at the suburb of Somerville, the bride being Miss Hattie C. Jacobson. They will enjoy a bridal trip through New York and Pennsylvania.

Information is received from Harwich, on the Cape, of the death in that place last week of Warren Freeman, one of the best

known watchmakers and jewelers in that section of the old Bay State. Mr. Freeman was over 80 years old, but kept n active business until very recently, when a light attack of paralysis warned him to give up.

Buyers in town during the week include: A. R. Vaughan, Vaughan & Co., Pawtucket; E. W. Folsom, Somersworth, N. H.; Fred Taft, representing I. A. Willey, Campello; H. B. Locke, Amesbury; L. W. Farrar, Abington; C. W. Bergman, manager W. J. Larcher estate, Webster; F. D. Barton, Palmer; C. E. Daniels, Rockland, Me.; B. E. Cook, Northampton; Charles Temple, Temple, Farrington & Co., Manchester, N. H.; Mr. Locke, Wheeler & Locke, Irasburgh; F. L. Hopkins, Franklin, Vt.; Col. C. H. Osgood, H. A. Osgood & Son, Lewiston, Me.; G. O. Foye, Athol; E. W. Palmer, Rockland, Me.; Frank Ross, Ross Bros., Calais, Me.

The E. Howard Watch & Clock Co. have under construction a number of superior clocks, among them being a tower clock for the Jefferson Hotel at Richmond, Va., which will be connected by electricity with another tower timepiece and 28 dials in various parts of the establishment. There will be six 6-foot illuminated dials on the outside clocks. The same makers are building a striking tower clock with four 5-foot dials for Nodaway County Court House in Ohio, and a gong clock for the *Ladies' Home Journal* building. The latter is to be set in an air well, and a 100 lb gong is to be attached that can be heard all over the building.



BUY THE  
**Le Vaire**  
**Opera Glasses.**

NONE BETTER MADE.

Prices **\$2.50** Upwards.

*Manufactured Only for*

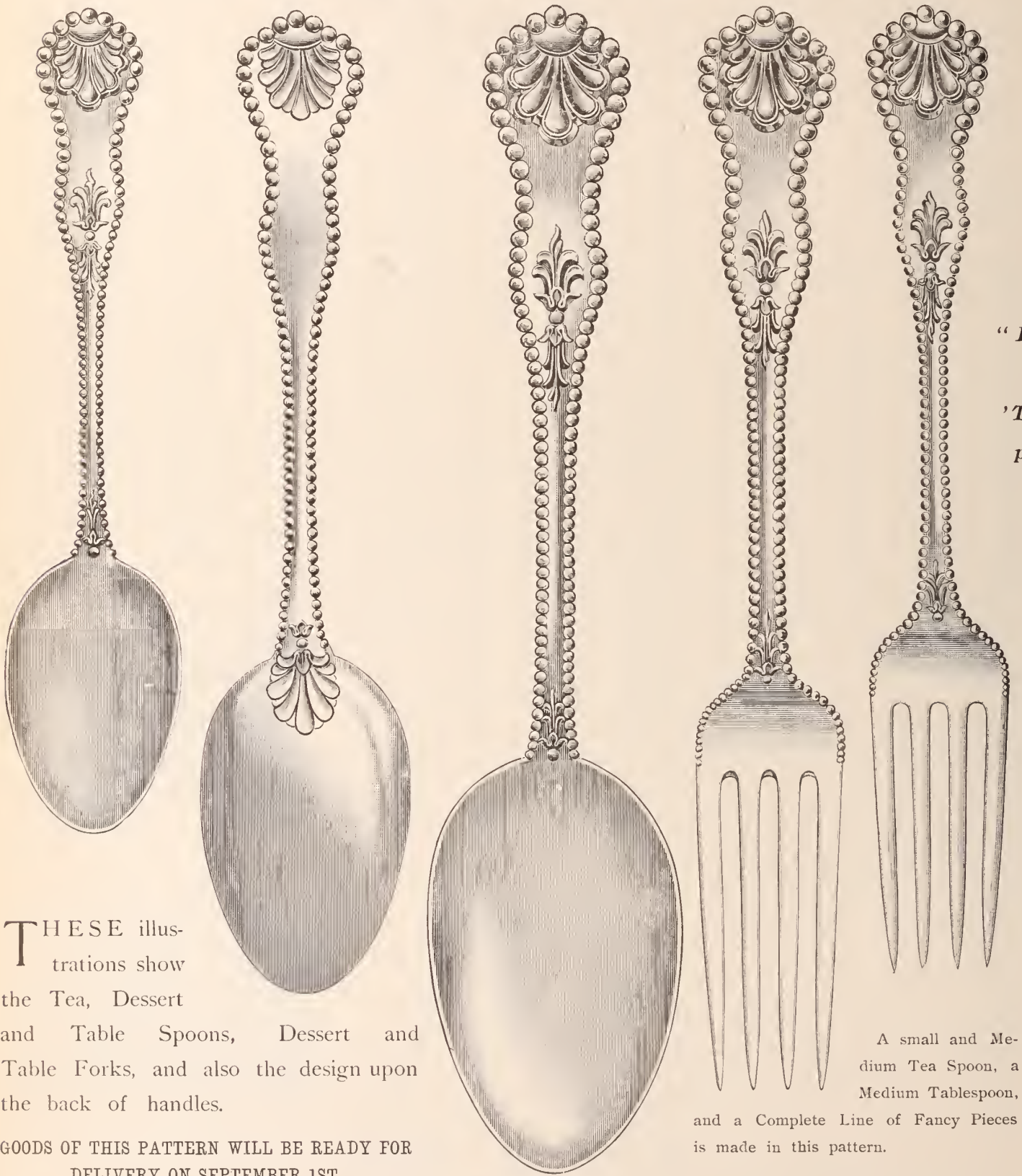
**LEVY, DREYFUS & CO.,**

9 and 11 Maiden Lane, New York.

**Largest Stock in the U. S.**  
of all kinds of Optical Goods.



# "CHARLES II."



*"It is be  
wine  
'Tis true  
pattern"*

THESE illustrations show the Tea, Dessert and Table Spoons, Dessert and Table Forks, and also the design upon the back of handles.

GOODS OF THIS PATTERN WILL BE READY FOR DELIVERY ON SEPTEMBER 1ST.

A small and Medium Tea Spoon, a Medium Tablespoon, and a Complete Line of Fancy Pieces is made in this pattern.

## Dominick & Haff,

Makers of Wares in Sterling Silver,  
FOR THE TRADE ONLY.  
Broadway and Seventeenth St., Union Square, N. Y.

ESTABLISHED 1821.



# "RENAISSANCE"



be ue that good  
 e eds no bush,"  
 ue at a good  
 n eds no praise.

THESE illustrations show the Tea, Dessert and Table Spoons, Dessert and Table Forks, and also the design upon the backs of handles.

GOODS OF THIS PATTERN WILL BE READY FOR DELIVERY ON SEPTEMBER 1ST.

PIERCED.

PIERCED.

A full line of fancy pieces is made in this pattern. It is also made both solid and pierced.

## Dominick & Haff,

ESTABLISHED 1821.

Makers of Wares in Sterling Silver,  
 FOR THE TRADE ONLY.  
 Broadway and Seventeenth St., Union Square, N. Y.



## Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

**E. A. McDUGAL**, representing the Ansonia Clock Co., has just completed a successful trip through New York State.

Travelers seen among the Indianapolis jewelers last week included: Mr. Dickenson, Elgin National Watch Co.; T. L. Lake, American Waltham Watch Co.; A. Grunet, Chas. A. Brodel & Co.; Ernst Gideon Bek, for Richard Horstmann; A. Adler, the Boss Watch Case Co.; W. H. Tarlton, Wightman & Hough Co.; C. E. Paterson, Towle Mfg. Co.; G. Dorchester, Brown & Dorchester; and representatives of F. S. Gilbert, Thornton Bros., J. W. Grant & Co., the Whitestone Jewelry Co.

The following traveling salesmen passed through Detroit last week: C. A. Cuppia, Ludwig, Redlich & Co.; Frank L. Mueller, Reinhold G. Ledig; F. C. Allen, for A. Wittnauer; Charles W. Hempel Sandland, Capron & Co.; L. G. Freedman, Bachrach & Freedman; S. W. Abbey, E. Ira Richards & Co.; Mr. Fay, Jacot & Son; Mr. Steele, J. B. Bowden & Co.; Wm. Middlebrook, B. A. Ballou & Co.; R. L. Griffith, R. L. Griffith & Son; P. J. Fox, Craighead Mfg. Co.; H. E. Kingman, G. A. Dean & Co.; S. Zimmern, Henry Zimmern & Co.; Mr. Rodenberg, S. & B. Lederer; H. Somborn, Albert Berger & Co.; Mr. Gallagher, Sinnock & Sherrill; Mr. Levy, S. Levy & Co.; Sidney Ashman, Nicholas Muller's Son & Co.; and John G. Davis, Lord Bros. Mfg. Co.

Travelers in Pittsburgh, Pa., last week were: R. Hamilton, Hamilton & Hamilton, Jr.; B. E. Osgood, F. L. Shepardson & Co.; M. Baum, Rothschild Bros.; Lewis P. Cook, J. F. Fradley & Co.; Frank I. Blakeman, for P. H. Leonard; H. A. Bliss, Krementz & Co.; O. C. Lane, Reed & Barton; Robert Welch, Welch & Miller; C. J. Suplee, Belknap, Johnson & Powell; A. A. Wood, Howard Sterling Co.; A. Kaufman, Bruhl Bros. & Co.; F. L. Goddard, Geo. W. Shiebler Co.; Austin G. Brown, Thomas G. Brown & Sons; H. E. Kingman, G. A. Dean & Co.; W. S. Pond, E. G. Webster & Son; Mr. Blake, Blake & Claffin; F. L. Cannis, Brooklyn Watch Case Co.; R. W. Thompson, for H. Glorieux; Louis Stern, Young & Stern; John Keene, Ostby & Barton Co.; C. E. Settle, Hopkins & Settle; and Abner Wilcox.

Traveling men in the Hub the past week included: Arthur Simons, Stern Bros., & Co.; Charles S. Untermeyer, Keller &

Untermeyer Mfg. Co.; James M. Fisher, J. M. Fisher & Co.; Mr. Ellis, Thomas Totter & Co.; George Tallman, Irons & Russell; Henry G. Thresher, Waite, Thresher Co.; Mr. Knapp, Seymour, Knapp & Warren; Oscar Stern, Hammel, Riglander & Co.; M. D. Rothschild; W. Goodfriend Goodfriend Bros. & Lassner; Eugene H. Cox, Sussfeld, Lorsch & Co.; A. Barker, Meriden Britannia Co.; T. B. Wilcox, Pairpoint Mfg. Co.; T. F. Fessenden, Fessenden & Co.; Mr. Wade, Wade, Davis & Co.; G. B. Osborn, William Smith & Co.; Leverett S. Lewis, Randel, Baremore & Billings; C. L. Power, Ludeke & Power; John L. Shepherd, Keystone Watch Case Co.; Charles Roe, E. Ingraham Co.; L. B. Jones, R. F. Simmons & Co.; William H. Jones, Larter, Elcox, & Co.; Walter Gardiner, D. Wilcox & Co.; C. E. Hancock, Hancock, Becker & Co.; E. A. Woodmancy, Potter & Buffinton; Samuel Baldwin, Baldwin, Ford & Co.; Mr. Smith, S. Cottle Co.; George W. Hutchison, Hutchinson & Huestis; Mr. Joralemon, A. Joralemon & Co.; W. S. Campbell, Day & Clark; Ed. Eckfeldt, Wm. B. Kerr & Co.; E. Ackley, Unger Bros.

Busy travelers calling on Syracuse houses the past week were: George S. Melville, The Acme Silver Plate Co.; C. B. Lawton, Dennison Mfg. Co.; Mr. Valfer, S. Valfer & Co.; Frank G. Moyer, Max Freund & Co.; J. Goldberg; T. S. Richter, Bruhl Bros. & Co.; Mr. Carpenter, Parsons & Greene Co.; Geo. S. Benedict, Geneva Optical Co.; W. J. Carrow, Mandeville, Carrow & Crane; James A. Cheney, Ludwig Nissen & Co.; M. Baum, Rothschild Bros.; W. F. Corey, Corey & Osmun; John W. Sherwood; Alva J. Lasher, Whiting Mfg. Co.; E. H. Rhoads, Simons, Bro. & Co.; L. G. Freedman, Bachrach & Freedman; E. S. Shepherd, R. F. Simmons & Co.; Mr. Goodman, Goodman Bros.; G. B. Osborn, Wm. Smith & Co.; Theo. M. Woodland, Larter, Elcox & Co.; Mr. Powers, Powers & Mayer; Mr. Moore, Jules Laurent & Co.; F. S. Sherry, Jos. Fahys & Co.; Robert Stahl, L. Sauter

& Co.; W. H. Bell, Bell & Cobb; R. F. Mathe, Newark Watch Case Material Co.; L. T. Field, W. G. Clark & Co.; John Marsh, S. O. Bigney & Co.; E. P. Ledos; J. G. Trafton, Wheaton, Richards & Co.; C. O. Lawton, J. B. Humphrey; Chas. Weaver, E. Kirstein's Sons Co.

### Springfield, Mass.

Jeweler L. B. Coe has decided to continue his auction sale indefinitely.

Michael Gray has accepted a position in Gray's jewelry store, at Lee.

Owing to the determination of Andrew Whitney, the owner, to tear down the block at the corner of Main and Worthington Sts. and build a new one in its stead, jeweler James A. Lincoln has been obliged to take another location, and is now most pleasantly situated in the Nayasset Club block, on State St.

William M. Alden died in this city last week at the age of 57 years from an attack of heart trouble extending over a period of three years. The death of his wife three months ago is also said to have had some effect upon him. Mr. Alden was for many years a manufacturer of gold chains in this city but was compelled to give up business when his illness first began three years ago. He leaves a sister.

George W. Bradley, the traveling watchmaker and jeweler, is again in the toils of the police, the charge being practically the same as that upon which he was arrested some weeks ago, as narrated in THE CIRCULAR. It will be remembered that Bradley was arrested on the charge of larceny, it being claimed that he took a watch to repair and not only did not repair it but refused to give it up. It is the same watch. Bradley told the owner, at first, that the repairs would cost \$2, but he subsequently raised the price several dollars, and has again raised it to \$7 50. The woman objected to paying the first advance, much more the second, and demanded the time-piece, which Bradley refused to give up.

## IF YOU WANT A WATCH



That your customers do not know more about than you do, you should sell the **PAILLARD**. A large variety of grades, 16 and 18 size, all **NAMELESS**, cannot be shopped and will pay you **GOOD PROFITS**.

The new **PAILLARD** movements excel all others in fine finish, have the latest improvements and are thoroughly **NON-MAGNETIC**. Every movement guaranteed a **PERFECT TIME-KEEPER** and to **HOLD ITS RATE**.

Order a from your jobber and give them a trial! No watch made suits the requirements of the times as does the **PAILLARD**, and none **PAYS AS WELL**.

*Illustrated Price-List upon Application.*

**A. C. SMITH WATCH CO., 177 Broadway, New York.**

## THE IMPROVED RIVAL FOUNTAIN PEN.

Most reliable and guaranteed to give perfect satisfaction. Over 75,000 in use.

Send for Price List and Liberal Discounts.



Export Trade Solicited.

**D. W. BEAUMEL, 17 John St., N. Y.,** Inventor and Manufacturer. Repairing a Specialty.

**The Electric Stylographic Pen.**



### Bill for a Receiver for the H. M. Betz Watch & Jewelry Co.

PHILADELPHIA, Pa., Sept. 29.—The affairs of the H. M. Betz Watch & Jewelry Co. had some ventilating in Common Pleas Court, No. 4, to-day, when a bill in equity was filed for Hamilton & Diesinger, asking the court to appoint a receiver to wind up the company's affairs and take charge of the assets. The bill recites that the H. M. Betz Watch & Jewelry Co. are a corporation under the laws of the State of Kentucky, doing business in Philadelphia, their principal office being located at 631 Chestnut st. The president of the company is H. M. Betz, who also acts as treasurer, and James McMillan is the secretary. The capital stock of the company is fixed at \$250,000, which was alleged to have been fully subscribed for and paid in, and on the strength of such representation Hamilton & Diesinger sold them certain bills of goods on credit, accepting in return the promissory notes of Mr. Betz.

The full amount of the indebtedness is over \$400, which has long been overdue and unpaid, according to the statement of the plaintiffs, and although a judgment has been obtained against the company, it has remained unsatisfied. The complainants allege that they have been informed that the defendant company some time after their incorporation delivered part of the stock of goods to George W. Gilbert, one of the incorporators, who transferred the same to Pottstown, where the goods were sold, but the proceeds were not applied to the use of the company, and subsequently the remainder of the stock in the store was seized and sold by the sheriff.

It is alleged that the capital stock of the company subscribed for was not paid in as represented, but the large sum mentioned as capital and held forth to the business public was false and calculated to deceive, and that the only remaining assets of the company now consist of overdue open book accounts, the proceeds of which, it is alleged, are not applied to the payment of the creditors of the company as they are collected.

A receiver is therefore prayed for to collect from the subscribers to the capital stock such sums of money as remain unpaid; to collect the accounts due, dispose of the property, and to distribute the proceeds thus realized under the orders and directions of the court.

### Young Van Ness' Peculations Extend Over a Period of a Year.

CHICAGO, Ill., Sept. 28—John A. Van Ness, the 19-year-old boy who robbed F. M. Sproehnle & Co., Columbus Memorial building, of \$1,500 worth of jewelry, made a clean breast to Lieutenant Howe of his stealings from the jewelry firm and how and where he disposed of the property. He gave names and addresses of nearly 50 persons in Chicago to whom he had sold diamonds and jewelry.

Officers were detailed to look up the stolen property, and at once commenced to return with diamonds, watches, and jewelry of every description. The officers informed Lieutenant Howe that they experienced considerable difficulty in getting possession of the property. Watches valued at from \$75 to \$150 Van Ness sold for \$15 and \$20, and diamonds he sold for less than one-third the real value. When the officers had all reported, the lieutenant's office resembled a well stocked jewelry store. There were 28 solitaire diamonds, and nearly one hundred more than that were in ring settings and in breastpins. It is estimated that \$1,200 to \$1,300 worth of property has been recovered. Van Ness says that there is still a large amount of jewelry out.

The boy was taken to the County Jail, where he will be held to await a hearing. He has already been indicted by the Grand Jury.

Van Ness had been employed in the shipping room of F. M. Sproehnle & Co. for the past 18 months and commenced his peculations over a year ago, abstracting articles from the vault during business hours. The case will be energetically prosecuted by the firm.

### The Thief's Actions Were Reflected in a Mirror.

A dark complexioned, well dressed man entered the down-town salesroom of the Gorham Mfg. Co., 21 Maiden Lane, New York, Friday afternoon, and asked to see some glass and silver vinaigrettes. While he was examining these articles, H. A. Bliss, the manager, happening to glance in a mirror opposite where the customer stood, saw in the glass the stranger deftly palm one of the bottles and slip it into his pocket.

Mr. Bliss quietly sent out for a police officer and continued watching the thief, whom he saw repeat the operation with

WHITEN EYE SHADE. **W. B. WHITE & SON**  
MANUFACTURERS OF



Spectacle and Eye Glass  
CASES

90 SOUTH STREET, BOSTON.

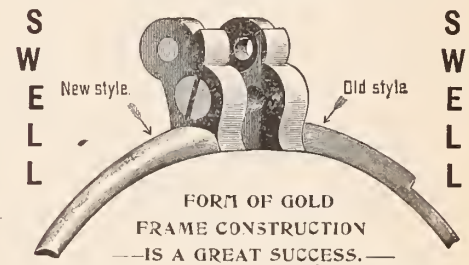
Special Cases made to order for Optical Trade. Cases for Trial Lenses. Opera Glasses recovered, etc. Chatelaine Spectacle Cases Metal Bound Leather Cases for combs, scissors, etc. Over forty kind of cases manufactured.

other articles. Officer Grace quickly arrived, and at Mr. Bliss' direction placed the stranger under arrest. Before being taken to the Old Slip Police Station he was searched and two silver topped glass bottles, two solid silver bottles, two silver mounted combs, a silver mounted vaseline bottle and a gold mounted stone watch charm were found in his pockets.

The silver vaseline bottle proved to be the property of E. G. Webster & Son, at whose store, 10 Maiden Lane, the thief had also worked his palming game. At the police station the prisoner gave his name as John Gibbons, but refused to give his address. When arraigned in the Tombs Police Court Saturday, Gibbons claimed to be an advertising solicitor. He said he was never arrested before, and that he had a wife and children dependent upon him. He stole because he was unable to get work or money to support them.

Detectives who saw Gibbons failed to recognize him. He was held for trial in \$1,000 bail.

### AS A HEADER THIS



FORM OF GOLD  
FRAME CONSTRUCTION  
— IS A GREAT SUCCESS. —

“HEADING OFF” BREAKAGE,  
LOSSES, COMPETITORS, PROTESTS.

IT WILL PAY YOU TO HEAD THESE OFF,  
ALSO ANOTHER GOOD

—> **HEADER** <—

**SPENCER OPTICAL INSTITUTE,**

Supplies Both Head and Hand Education and Places  
You on Top. Take a Header at Once. Also  
Bear in Mind we are

**HEADQUARTERS FOR  
Audemair Glasses and Everything Optical.**

**SPENCER OPTICAL MFG. CO.,  
15 MAIDEN LANE, NEW YORK.**



## Badges and Medals

— FOR ALL —

**EVENTS.**

BICYCLING, YACHTING, GUNNING AND ALL  
OTHER  
SPORTS.

Enameling, Engraving, Diamond Mounting  
SOCIETY PINS.

Special Designs on Hand and to Order for All Occasions.

WRITE ME. **E. R. STOCKWELL.** 19 John St., New York.



### The Attleboros.

Business has improved much during the past week. Brownies, of course, have the call just at present, and small silver novelties are next. Good orders have been received from the west by many of the firms.

C. L. Barrows & Co. has started on a unique silver key check.

For the first time in a year W. N. Fisher & Co. are running full time.

The wife of C. V. Whitmarsh, with F. M. Whiting & Co., died last week.

A new engine is being placed in the power house of the Bates building.

J. M. Bates has ordered the erection of a large business block on Bank St.

James E. Blake and James G. Hutchinson started Thursday on western trips.

Freeman Robbins has departed from the regular trade and opened a repair shop.

The name of the firm of R. B. McDonald has been changed to McDonald, Culver & Reed.

The New England Jewelry Co. have established an agency here for rolled plate jewelry.

The Attleboro manufacturers have petitioned the post office authorities for a late afternoon mail. At present the arrangements for delivery and sending out mail are very poor, considering the large amount and importance of the town's business.

## Special Announcement.

In order to bring the merits of CHARMILLES WATCHES more directly before practical watchmakers and progressive watch merchants, and to afford them the opportunity of investigating their novel and meritorious construction, we have REDUCED THE PRICE OF No. 1 "CHARMILLES" WATCH (plain polished nickel case) to the price of a regular 18 size seven jewel movement.

This reduced price is for the COMPLETE WATCH, cased, and places CHARMILLES WATCHES at the HEAD OF THE PROCESSION.

8 styles; 60 designs;

**HIGH QUALITY; LOW PRICE.**

Order from your jobber. Write for Price List.

**A. C. SMITH WATCH CO.,**

177 Broadway, N. Y

Shepardson & Rounsville have moved from Providence into the new Wilmarth building.

L. Stern, of the Philadelphia house of Young & Stern, has been in the Attleboros several days.

Chas. G. Cushman, salesman for Reed & Barton, returned Wednesday from a successful western trip.

The employes of the German silver department of Reed & Barton, Taunton, are working 18 hours a day.

William H. Saart and James J. Freeman have started to manufacture small silver novelties in the Stanley Bros' building, at the Falls.

The Curtin Jewelry Co. is the name of a new manufacturing concern which has located on Main st. The proprietors are also interested in other firms.

Charles H. Clark, traveler for J. G. Cheever & Co., is managing by mail, a ladies' minstrel show at Galesburg, Ill. Mr. Clark has gained a wide reputation for arranging and conducting novel entertainments for charitable purposes.

Commissioner F. B. Byram has been taking testimony in an interference case relative to priority of invention of a patent orange holder. The parties interested are the estate of Francis F. Heilborn, of North Attleboro, and Skiff & Andrews, Westfield, Mass.

Benjamin F. Boomer, better known as Frank Boomer, a designer, and well known in the Attleboros and Providence, committed suicide by drowning in the Ten Mile river Thursday night. He left a letter addressed to Miss Fannie Miller stating he did not see how he could marry and support a wife as his eyesight was failing him.

Herbert A. DeWolf, a salesman for A. A. Sawyer & Co., Providence, was arrested last Wednesday for selling jewelry without a license. He was selling watches on the instalment plan. In court the same afternoon he paid a fine of \$10 and large costs. He was ignorant of the laws on the subject of a jewelers' license.

In the court at Taunton the case of H. F. Barrows vs. the Old Colony Railroad was decided Saturday, and Mr. Barrows was awarded \$6,635 with costs. This was a suit for damages sustained to land, by reason of the extension of the Walpole & Wrentham branch. The county commissioners originally awarded \$5,100 and an appeal was taken.

### Pittsburgh.

A. E. Siviter, Wilksburg, Pa., will shortly remove to his handsome new residence on North ave., Wilksburg.

Geo. Krause, aged about 15 years, was given a hearing before Magistrate Doherty last Wednesday on a charge of robbing the store of Solomon Ruben, of a tray of watches. Krause was held in \$500 bail for court.

J. C. Grogan, who has the only display at the Exposition, has received great praise for his exhibit of tubular chime clocks.

Charles Terheyden celebrated his 72nd birthday, Sept. 26. Mr. Terheyden has been in the jewelry business 50 years, 30 years in one place.

J. M. Shaeffer received the order last week for medals for the West Pennsylvania Medical College, and Charles Terheyden for the peculiar enameled flag emblems for the Park Institute.

R. L. McWatty, who has been suffering from an affection of the eye, was peremptorily ordered to his home on Shady Lane, E. E., by his physician, until sufficiently cured. Mr. McWatty has been manfully at his post.

J. Alex. Hardy, of Hardy & Hayes, sold last week his frame house and two empty lots adjoining on Kirkpatrick st., for \$5,000. This property some time ago was bought by a syndicate, headed by Mr. Hardy, and has nearly all been resold at a good profit.

G. B. Barrett & Co. have been at the mercy of decorators, painters *et. al.* during the past week, and the storerooms have been very much improved thereby. Mr. Barrett reported to THE CIRCULAR correspondent a marked increase in the last two weeks' business.

E. H. Kennerdell, Tarentum; Charles Bygate, Freeport; Frank Weylman, Kittanning; C. L. Clark, Blairsville; John C. Joss, New Philadelphia, O.; I. G. Dillon, Wheeling, W. Va.; A. A. Poole, Washington; A. Fleming, McKeesport, and F. W. Poland, E. Liverpool, O., were in the city last week.

### Canada and the Provinces.

Ryrie Bros., Toronto, held their Fall opening Saturday, Sept 23.

George H. Guzmell, jeweler, Sydney, C. B., left for Boston, Mass., last week.

Miss E. E. Ernst, optician, will spend the first week of October in Lunenburg, N. S.

Sam'l Eastwood, optician, New Glasgow, N. S., has been staying at W. Ross's jewelry store in Pictou.

Mr. Lawrence, a well known oculist and optician, is making a tour of Cape Breton. During the last five years Mr. Lawrence has fitted over seven thousand people in the Maritime Provinces with glasses for defective vision.

Perry Weinberg, the extradited Toronto watchmaker, against whom three charges of larceny were some time since laid, returned to Toronto in charge of Provincial Detective Murray and City Detective Black last week, and was locked up.

Burglars recently attempted to rob a jewelry store on Fourth ave., College Point, L. I., but were frightened away.

The Brooklyn *Eagle* Thursday contained an interview with P. W. Taylor, jeweler, 521 Fulton st., Brooklyn, on the proposed extension of Flatbush ave. to the bridge.



## News Gleanings

Mr. Fearnio is a new jeweler in Delaware City, Pa.

Clarence Hannaca has opened a repair shop in Crete, Ill.

John M. Clower, Cleburne, Tex., has made an assignment.

F. C. McElwain, formerly of Lincoln, Neb., will open a jewelry store in Normal, Ill.

W. G. Scott, formerly with R. O. Randal, Gadsden, Ala., has located in Starksville, Miss.

John R. Cottrell has removed his jewelry business from Plattsburgh, N. Y., to Burlington, Vt.

R. Leding, of Moore & Leding Washington, D. C., returned from Europe Sept. 29th on the *Trave* from Southampton, Eng.

The store of H. B. Leonard, Fairbury, Neb., was damaged by fire some days ago to the extent of \$100.

Jeweler E. D. Bradley, formerly of Susquehanna, Pa., but recently of Forest City, will locate in Deposit, Pa.

James Harding's jewelry store, Meshoppen, Pa., was burned out Thursday night. The fire originated from a lamp.

E. P. Davis, formerly of Lexington, N. C., has sold his business to L. F. Hanes who will carry it on at the old stand.

Walter Sams has opened a jewelry store in Warrensburg, Mo. He was formerly of that town but removed hence some time ago.

J. H. Harmon, Bolivar, N. Y., has sold out to Haley & Gavin, and removed to Cattaraugus, N. Y., where he expects to resume business.

The jewelry store of George T. Hight, Derby Line, Vt., was broken into a few nights ago and six gold watches which had been left for repairs were stolen.

On Oct. 1, Albert E. Kauffman opened a jewelry store in the Rice building, W. High St., Carlisle, Pa. Mr. Kauffman learned

his trade in Carlisle and for some time past had been employed in Mechanicsburg.

The death occurred on the morning of Sept. 24th of Peter Fero, Corning, N. Y., father of David F. Fero, jeweler, of that city. Deceased was 74 years of age.

Alexander Walters, who stole \$302 worth of jewelry from Chas. Liebermann's store, on Springfield Ave., Newark, N. J., on July 4, was last week sentenced to 18 months in the penitentiary.

G. W. Meyer, jeweler, Chattanooga, Tenn., has recently made quite an improvement in his store. Large show windows have been placed in the front at such an angle that shows off prominently the goods displayed therein.

M. B. Wright, who was for many years in the jewelry business in Kansas City, Mo., in response to a demand made by 17 citizens agreed to go before the Republican convention as a candidate for nomination for the office of county assessor.

Genuine emeralds are reported to have been discovered in Mitchell county, N. C., about 15 miles south of Bakersville, and three miles from the crest of the Blue Ridge. Prospecting will be continued and shafts sunk on the vein.

John Wanamaker's estate at Cheltenham Hills, Mass., is to be adorned with a fine chiming clock, which has been constructed for the stable tower by the E. Howard Watch & Clock Co. The clock will have two illuminated 3-ft. dials.

The whole of 915 E. Main st., Richmond, Va., will be occupied by the S. Galeski Optical Co. The store is now undergoing renovation preparatory to the enlargement of the company. The manufacturing plant will soon be increased and the wholesale business added.

The co-partnership between A. L. Phillips and F. E. Armitage under the firm name of Phillips & Armitage, Jamestown, N. Y., was dissolved Sept. 8th. The business will be continued by A. L. Phillips, who will pay all accounts owing by the late firm and receive all money due them.

Philip Skora, of Skora Bros., Evansville, Ind., was united in marriage to Miss Tena Littman, secretly in Henderson, Ind., a few days ago. There were no apparent objections to the union, and the elopement was partly to keep the matter quiet for a time and partly for the sake of romance.

Jacob Shaprio, manager of the Midland Watch & Jewelry Co., 612 Walnut St., Kansas City, Mo., was forgetful enough last Tuesday night to leave a showcase in front of the jewelry store, and next morning it was found broken in places and empty. Four watches and several minor articles of jewelry had been taken.

Peter Scholler, proprietor of a jewelry and music store at Tomah, Wis., which was recently closed on an assignment, was found in the woods with a bullet wound in the head. He had been absent from home one day. Physicians say he tried to commit suicide while temporarily deranged. There is a small chance for his recovery.

An attempted burglary of the store of Miss Louisa C. Von Kanel, 83 E. Tuscarawas St., Canton, O., was made some nights ago. A man who resides in the block saw two men who were boring into the rear door of the store run out of the yard at the rear. Upon investigation two holes made by an augur were found in the panel of the door.

### Buffalo.

A. F. King has returned from a successful trip in Minnesota and Wisconsin.

E. A. Muthy, returned from a short trip through the eastern part of the State, reports trade picking up.

The following out-of-town jewelers were in town last week: Mr. Lampman, West Valley, N. Y.; Mr. Haley, Haley & Gavin, Bolivar, N. Y.; D. Elsheimer, Niagara Falls, N. Y.; W. A. Quinlan, Pavillion, N. Y.

The Queen City Watch Case Co., Cincinnati, O., are very busy this week. The trade is beginning to find out that the company are composed of practical workmen, and that orders are promptly dispatched.

# TRENTON MOVEMENTS



6 Size, 7 Jewels.

COMPLETELY SATISFY THE EXACTING REQUIREMENTS OF THE TRADE FOR RELIABLE *HIGH GRADE* TIME KEEPERS A *LOW PRICE*. A SAMPLE LINE IS SIMPLY A FORE-RUNNER OF CONTINUOUS ORDERS.

Our New 16 Size Thin Model will soon be Ready for Delivery.

PRICE LISTS AND ELECTROTYPES FURNISHED UPON APPLICATION.



16 Size, 7 Jewels.

# TRENTON WATCH CO.,

TRENTON, N. J.



# CLASSIFIED INDEX TO ADVERTISEMENTS.

All Advertisements are entitled to one insertion under proper heading. Extra insertions, \$6.00 per annum.  
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## Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for One Cent a Word. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

*Notices under this heading ONLY are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.*

**WANTED**—Position as salesman; have charge of diamond stock in large, well known retail store; would like change; 10 years in the business; accustomed to handling finest trade. Address H. G. H., care of THE JEWELERS' CIRCULAR.

**SITUATION** wanted by young man; age 21; American; one and a half years' experience; good watch, clock and jewelry repairer and salesman; good references. Address offers and inquiries to D. D., care of THE JEWELERS' CIRCULAR.

**YOUNG** man desires a position as stock clerk with some watch importing house; has full knowledge of the trade, having been employed in the same line for the past four years. Address H. A., care THE JEWELERS' CIRCULAR.

**SITUATION** wanted as engraver (ornamental and letter); can repair jewelry and act as salesman; will submit samples of engraving; highest testimony as to character and ability. Louis Kannegieser, 806 H St., N. W., Washington, D. C.

**SITUATION** wanted by a first class watchmaker and engraver; fine workman with A1 references. Address Watchmaker, 101 Hickory St., Akron, Ohio.

**BY** an experienced jeweler, watchmaker and engraver, competent to take full charge of store. Address W. D. E., Lock Box 472, Madison, Ohio.

**BY** a first-class watch-repairer, jeweler and plain engraver; good salesman; can speak German; no bad habits; all tools; best references. Address Mechanic, Lock Box 114, Rochester, Minn.

**BY** practical watchmaker, plain engraver, good salesman; have tools, references; age 30. Address P. H., care JEWELERS' CIRCULAR.

**BY** young man, trade learned in Europe, 5½ years; some experience in setting stones; should like to come into the trade here; small salary to start. Address B., care JEWELERS' CIRCULAR.

**POSITION WANTED** by competent watchmaker and jeweler; have full set of tools and can give A1 references as to character and ability New York or near by preferred. Address Worker, care JEWELERS' CIRCULAR.

**SITUATION WANTED**—Traveling salesman open for an engagement; well acquainted with jewelry trade, especially New York State. Address Hustler, care H. B. Peters, 177 Broadway.

**SITUATION** as watchmaker and engraver; can also do neat clock and jewelry repairing; have fine set of tools; Michigan or Wisconsin preferred. Address A. F. R., Box 106, Sault Ste. Marie, Mich.

**WANTED** to represent in New York manufacture of gold or silver jewelry or sterling silver novel ties; have New York office and acquaintance with both jobbing and retail trade. Address Old Traveler, care JEWELERS' CIRCULAR.

**FIRST** class watch and clock maker, repairer of music boxes, musical toys, jewelry, etc.; would prefer work in New York city house (or nearby city); can do any variety of repairing in every branch and understand the trade thoroughly; 30 years' experience. Address D. H. J., care JEWELERS' CIRCULAR.

**A YOUNG** man of 18 with four years' experience in diamond jewelry house desires a position; first class references. Address J. K. E., care JEWELERS' CIRCULAR.

**WATCHMAKER** and engraver, 19 years' experience (three years with present employer), open for an engagement Oct. 15. Address American No. 1, care of JEWELERS' CIRCULAR.

**SITUATION** wanted by first class workman on watches and clocks; also repair jewelry. A1 references. Address N. J. Parsons, 300 South Main St., Waterbury, Conn.

**WATCHMAKER**, experienced, age 30, with a reference from best houses as to ability, desires permanent position. Address Competent, care JEWELERS' CIRCULAR.

**WANTED**—A situation as salesman in New York City and vicinity. Manufacturer's or jobber's line preferred. Nine years experience. References unquestioned. Address Progress, care JEWELERS' CIRCULAR.

**SALESMAN** Wants situation on road at once. Established trade in east. Manufacturer preferred. Best reference. Address Hustler, care JEWELERS' CIRCULAR.

**SITUATION WANTED**—By first-class practical watchmaker, jobber, engraver and salesman; capable of taking charge of a stock; best of references. G. W. C., Lock Box 62, Poplar Bluff, Mo.

**BY** an experienced watchmaker, jeweler and engraver. Competent to take full charge. Address Engraver, Lock Box 472, Madison, Ohio.

**SITUATION** wanted by a young man, 16 years' experience at the bench; capable of taking full charge of store. Address Crisp, care of THE JEWELERS' CIRCULAR.

**SITUATION** wanted as watch and clock maker; also jewelry repairer; age 21; speaks English and German; good references. Address A. Guenther, 875 Sixth Ave., New York.

**SITUATION** wanted by a good watchmaker accustomed to fine work; good jewelry repairer; good set tools; speaks German and English; best references. Address J. S., care THE JEWELERS' CIRCULAR.

**FIRST** class practical lapper and polisher wants position; used to all kinds of best diamond mountings; capable of taking charge of polishing department; would go anywhere for good position. Address Practical, care THE JEWELERS' CIRCULAR.

**A YOUNG** man at present manager of a store desires a change. First class watchmaker, optician and jeweler, and a good salesman; satisfactory references. Address X. Y., care THE JEWELERS' CIRCULAR.

**A THOROUGHLY** competent man experienced in both manufacturing and selling optical goods; would like a position as manager of an optical department in a reliable house. Address M., care JEWELERS' CIRCULAR.

**A THOROUGHLY** competent man, experienced in both manufacturing and selling optical goods, would like a position as manager of an optical department in a reliable house. Address M., care JEWELERS' CIRCULAR.

**SALESMAN**—Wanted position for city and near-by trade, by man of highest standing, capability and experience. Jeweler, care JEWELERS' CIRCULAR.

**SITUATION** wanted by first class watchmaker and jeweler. Best references. German. Address Scherer, 414 E. 11th St., New York City.

## Help Wanted.

**\$25** per week to A1 first-class watchmaker and salesman (engraver preferred) of pleasant address, young and energetic; steady position to right man; none but first-class men need apply. Immediate. Address Leys, the Jeweler, Butte, Mont.

**BY** Oct. 15th, a first-class watchmaker, engraver and salesman; must own tools and be of good habits and appearance; send samples of engraving, photo and reference; also state salary expected in first letter; steady position to the right man. D. F. Sullivan, Rockford, Ill.

**WANTED**—Six first class jewelry and fine art auctioneers to conduct sales for us in different parts of the United States for established jewelers. Salary \$40 per week and expenses. Steady employment until May 1, 1895. None but temperate men with competent ability need apply. Boyle, Davis & Goodman, 611 Pennsylvania Ave., Washington, D. C.

**ENGRAYER** wanted for letter and monogram work. Address giving references and stating pay expected. Edwards & Sloan Jewelry Co., Kansas City, Mo.

**WANTED**.—Watchmaker competent to handle difficult trade work. Answer, stating wages expected and referring to last employer. Edwards & Sloan Jewelry Co., Kansas City, Mo.

## Miscellaneous.

**ADVERTISER** having a thorough practical knowledge of the watch business, and possessing large wholesale connections among the best houses in England and Scotland, is desirous of representing a firm of American watch manufacturers in those countries; highest references. Address Joseph Ridges, 11 Roth-sav Terrace, Coventry, England.

**I BUY JEWELRY STOCKS**—Manufacturers, jobbers and retailers desiring to dispose of surplus or entire stocks of diamonds, watches and jewelry can find quick cash buyer by addressing Stephen S. Harmon, 1240 Lexington Ave., New York City.

## Business Opportunities.

**PARTNER WANTED**. Advertiser, a man of means, desires as partner in the manufacturing jewelry business an experienced, practical man thoroughly conversant with factory details and capable of managing the shops. Advertiser will furnish capital and look after office management. "Capital," care JEWELERS' CIRCULAR.

**A GENTLEMAN** with 20 years' experience in the retail jewelry business desires to connect himself with a good wholesale house or retail house, with an ultimate idea of purchasing an interest in the business; will invest from \$15,000 to \$20,000. References exchanged. Address P. O. Box 396, Redlands, California.

**WANTED** immediately, purchaser for jewelry store, at sacrifice. Stock and fixtures invoice \$450. Sell for \$350, cash. In western Pennsylvania. Population, 1,500. Only store in town. Wish correspondence only from those who mean business and can furnish cash. Good reasons for selling. A snap. Address Jeweler, 117 Center Ave., Pittsburgh, Pa.

## For Sale.

**A LARGE** lot of dies, cutters, rollers, hair braiding machines, manufacturing jewelers' tools, hair braids, hair chains, etc.; large safe, desk, show case, etc. Wm. H. Klinker, 132 Nassau St., New York.

**A N** old established jewelry store in a city of over 20,000 inhabitants near Boston. Inventory about \$5,000. Address Shop, care THE JEWELERS' CIRCULAR.

**A RARE** opportunity for a practical watchmaker and jeweler. One of the oldest established jewelry businesses on the leading avenue in New York city with a well selected and clean stock of diamonds, watches, jewelry, silverware and optical goods; will invoice from \$10,000 to \$11,000. Repairing in all branches amounting to about \$3,000 yearly; will reduce stock if desired; good reference given. Address A. R., P. O. Box 443, N. Y. City.

**I HAVE** quit the jewelry business and have on hand a good assortment of tools and material which I will sell one-third below wholesale prices. Write for particulars. W. E. Mitchell, Addison, N. Y.

**FOR SALE**—Fine electric engraving machine. Cost \$160. Will exchange or sell cheap. Make me offers. L. & E. Hubbard, Park City, Utah.

## To Let.

**TO LET**.—One-half of a large jewelry store, No. 825 Broadway, New York. Suitable for optical goods silverware or bric-à-brac.

## A RARE OPPORTUNITY

To invest in a paying Jewelry and Watch Business. Stock invoiced at \$11,000 and assessed by two experts at \$9,000, cash value. Store and fixtures elegantly fitted up for the business. Healthy place—both financially and physically; 15,000 inhabitants, six railroads, and is a manufacturing centre. For cause of failure and other particulars, apply to

S. WITTKOWSKY, Trustee,  
Charlotte, S. C.

## FOR SALE.

The entire Plant of H. Muhr's Sons' Factory; one of the most complete in this country will be sold for reasonable price Bids solicited.

BROAD AND RACE STS.,  
PHILADELPHIA.

## FOR SALE CHEAP.

## WALL CASES.

Several very handsome Black Walnut and Glass, Side Cases, suitable for silver or plated wares. Made by Lejambre. Apply to Mr. S. A. BROWN, with the

Bailey, Banks & Biddle Co.,  
12th and Chestnut Sts., Philadelphia.

## WANTED AT ONCE.

Silversmith Drop Press.

600 to 1,000 lbs.

THE TENNANT CO.,

665 HUDSON ST., NEW YORK.



THE STAR OF EMPIRE WESTWARD TAKES ITS WAY

# WESTERN SUPPLEMENT

## of THE JEWELERS' CIRCULAR

Chicago Office: Room 517, Inter-Ocean Building.

VOL. XXIX.

CHICAGO, WEDNESDAY, OCT. 3, 1894.

No. 10.

### Chicago Notes.

#### TRADE CONDITIONS.

Indications of returning prosperity in business are more pronounced in jewelry lines and there is no longer doubt that trade is on the way toward a steady improvement. It is only natural that the pace should be slower than in previous years of good business.

Jobbers are extremely conservative and are doing business well within their own capital. Through liquidation of indebtedness affairs are in such shape with jobbers that banks are not being called on for any great amount of accommodation and there will be little change in this condition, it is thought, during the first half of October. Past experience has shown a tendency to branch out as business continues good and then bank figures will reflect more accurately the trade condition.

The good reports of last week in watches continued through the week just closed and the distribution exceeded that of September 1893. Orders from travelers carrying sterling silver lines are fully up to expectations but mail orders are lighter and house sales quiet. The plated ware business has increased quite a bit; travelers are doing nicely, mail orders coming in more freely, but a slight dropping off is noticed in daily house sales; on the whole manufacturers are well satisfied and collections are reported good.

Optical houses report a marked increase over August in mail orders, travelers' orders, and prescription work, the latter especially. Refiners and smelters are having satisfactory business. Tools and materials are irregular, days of good business alternating with days of dulness. The total sales in this line exceeded those of the week previous, and considering it was the end of the month the showing is a good one. As to general trade, it is safe to say business has improved, with better orders from travelers, fair mail orders, and small house sales.

M. A. Mead and family are in Colorado.

A periodic visit is what J. W. Spence, of Racine, Wis., called his visit here Thursday.

H. M. Lane and wife have taken Winter quarters at the Hyde Park Hotel.

Mr. Coehn, of Coehn Bros., Toronto, Ont., looked over Chicago stocks the past week.

S. Goldsmith, of Goldsmith Bros., refiners and smelters, 67-69 Washington St., is on a western business trip. Shipments to the house continue large.

Mr. Wichman, a leading optician of Honolulu, Sandwich Islands, left for home Thursday, and intends remaining a week in San Francisco on his way.

The Illinois Watch Factory Band is a leading feature of interest at the State Fair at Springfield, Ill., and will furnish music the entire week. The 28th was Traveling Men's Protective Association Day.

J. N. Mulford, Memphis, Tenn., has completed his catalogue work, and left for home Saturday, after a two months' stay in this city. Mr. Mulford has one of the best retail catalogues ever sent out by the trade.

The Geneva Optical Co. report that August was the best month with them up to that time since 1892, and that September shows a marked increase over August. The past month was the largest in a prescription way the company ever had.

A quarterly meeting of the Retail Watchmakers and Jewelers of Illinois will be held Oct. 11th, at 3 p. m., at the rooms of the Chicago Jewelers' Association, Columbus building. Matters of importance will come up for discussion and a full attendance is desired.

Two pioneers in the lathe business were noted in town the past week in the persons of Mr. Moseley, of Elgin, and Mr. Whitcomb, of Waltham. Mr. Whitcomb spent the week in seeing the trade and making acquaintances, this being his first visit here. He left Thursday for Cincinnati.

A. F. Zimmerman, Warrensburg, Mo., attending the September class of the Chicago Ophthalmic College, was recently thrown from a west side cable train by the sudden starting of the grip car and suffered a severe sprain of the left arm. Action has been brought against the cable company for damages.

O. L. Rosenkrans, successor to the Weber Co., moved Thursday from the Masonic Temple to quarters in the Garden City

Block, northwest corner of Randolph st. and Fifth Ave. The firm occupy a second floor location, opposite the elevator. They had been in the Masonic Temple since the completion of the building.

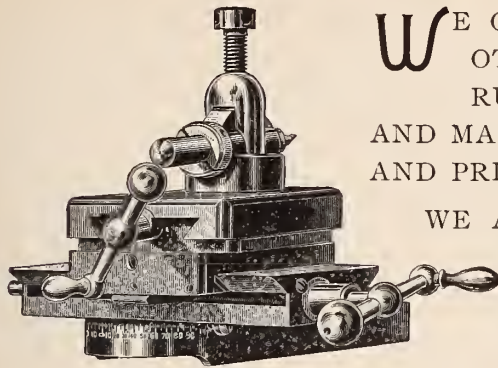
Buyers from a distance last week included: Chas. A. Dreiss, Ontonagon, Mich.; Mr. Fulton, Rushville, Ind.; E. S. Bugbee, Tracy, Minn.; N. E. Benoit, Rockford, Ill.; J. W. Spence, Racine, Wis.; A. C. Rader, Alta, Ia.; Levi Taylor, Osceola, Ia.; R. Barborika, Iowa City, Ia.; Coehn Bros., Toronto, Can.

E. K. McGillivray, formerly with Giles, Bro. & Co., has severed all connection with that firm, and will represent J. W. Forsinger as traveling inspector on the various roads under Mr. Forsinger's supervision. Mr. McGillivray was named in the permit for articles of incorporation for the Giles Bros. Jewelry Co., as an incorporator of the proposed company and was slated for the vice-presidency, but has completely severed his connection with the firm to accept his new position, and has no interests outside of the watch inspection service conducted by Mr. Forsinger.

The successful September class of the Chicago Ophthalmic College, 607 Van Buren St., has closed, the following being graduates: Ferdinand Sitt, Dayton, O.; A. F. Zimmermann, Warrensburg, Mo.; Frederick Baker, Little Rock, Ark.; S. J. Southwell, Dubuque Ia.; Eugene L. Patterson, Fresno, Cal.; G. P. Cole, Chicago, Ill.; O. A. Pease, Corning, Ia.; Gus. A. Bade, Plymouth, Wis.; Harry M. Hayden, Montrose, Mo.; Wm. E. Dod, Lebanon, Mo.; J. C. Mahon, Streator, Ill.; P. M. Connor, Racine, Wis.; James W. Gauntlett, Milan, Mich.; H. F. Shepherd, Eureka Springs, Ark.; J. B. Caughey, Elgin, Ill.; Lewis F. Bleazby, Kalamazoo, Mich.; Richard Perlen, Utica, N. Y.; L. B. Forsyth, Bad Axe, Mich.; G. M. C. Bartmess, Clinton, Ind.; Frank L. Hobbs, Moroa, Ill.; H. F. Wichman, Honolulu, S. I.; Wm. J. Probasco, Ft. Wayne, Ind.; A. P. Kendig, Naperville, Ill.; S. F. Learned, Ft. Atkinson, Wis. The November class begins Nov. 6th with bright prospects. This class will have evening sessions, 7.30 to 9.30 p. m., each week day except Saturday.



# TOOL AND MATERIAL DEPARTMENT.



WE OFFER GREATER ADVANTAGES IN THIS LINE THAN ANY OTHER HOUSE IN THE UNITED STATES. A CAREFUL PERUSAL OF OUR NEW ILLUSTRATED CATALOGUE OF TOOLS AND MATERIALS WILL DEMONSTRATE THIS FACT WHEN QUALITY AND PRICE ARE CONSIDERED.

WE ALSO ISSUE (FOR THE TRADE ONLY) A COMPLETE ILLUSTRATED CATALOGUE OF WATCHES, DIAMONDS, JEWELRY, CLOCKS AND SILVERWARE. ANY JEWELER WHO HAS NOT RECEIVED A COPY, WILL BE SUPPLIED ON APPLICATION.

## BENJ. ALLEN & CO.,

141 and 143 State Street, - - - CHICAGO, ILL.

### —17 Jewel Dueber-Hampden Watches—

ARE THE MOST RELIABLE WATCHES MADE.

A FULL LINE OF DUEBER CASES AND HAMPDEN MOVEMENT.

Write for New Price List

**Brethauer Watch and Jewelry Co.,** Special Agents,  
71 WASHINGTON ST., CHICAGO, ILLS.



## GIBSON HOUSE,

CINCINNATI, OHIO.

ABSOLUTELY FIRST-CLASS AMERICAN PLAN HOTEL.

\$3.00 PER DAY.

Extra Charge for Parlors and Rooms with Bath attached. The unequalled advantages in central location, liberal management, modern appointments, experienced service and perfect cuisine, have permanently established the Gibson House as The Most Popular First-Class Hotel in Cincinnati.

AMPLE VAULTS FOR THE PROTECTION OF VALUABLES.

### THE GIBSON HOUSE CO.,

H B DUNBAR

President and Manager.

### THE PLANCHAMP & BECKER CO.

Makers and Repairers of

## WATCH CASES,

Gold and Silver Plating —

— of Watch Cases a Specialty.

UNEXCELED FACILITIES.

62 and 65 East Washington St., Chicago.

### PARSONS : SCHOOL

—FOR—

WATCHMAKERS,

PEORIA, - - - ILL.

Send for Circular and Terms

### PARSONS & CO.



This is our first Catalogue, nearly 500 pages. The reading on the cover explains all in a nutshell. If you are a practical Jeweler, or employ one, send us your address at once, and we will forward the book express paid. It will be dollars in your pocket. We give you this as our word, and our word is called good. All goods brand new, but the house was established in 1854. What we want are your mail orders; don't forget this.

G. W. MARQUARDT & SONS,  
Wholesale Jewelers, CHICAGO, ILL.

Our Salesman Is a Peculiar Fellow.

Never Speaks Unless Spoken to,

AND THEN HE SHOUTS.

He is worth a big Salary,

But is sent Free---Express Prepaid,

To Jewelers Only.

## F. M. Sproehnle & Co.,

Wholesalers to the

Legitimate Jewelry Trade.

Columbus Memorial Bldg.

103 State Street, Chicago.

The 1895 issue contains everything that a Jeweler can use. It is a "New Departure" in Jewelry Catalogues. Send for it now.



Harry Howard, of the E. Howard Watch & Clock Co., made a flying trip to St. Louis.

Manager Rich, for Alfred H. Smith & Co., says the diamond business is better than for some time; in fact, quite satisfactory.

Manager A. E. Bentley, for the United States Watch Co., Waltham, left Monday for a trip south and southwest in the interests of the company.

Mr. Gatzert, of Katlinsky & Gatzert, has been confined to his bed for two weeks with inflammatory rheumatism, and it will be some two weeks before he can resume his business duties.

Walter J. Buckley the past week placed in position in the St. Matthew's Episcopal Church, Kenosha, Wis., a one-quarter strike tower clock with three bells of the Seth Thomas Clock Co. manufacture.

Arrangements were completed Thursday by Robert Austin and Thomas J. Dee, doing business as Austin & Dee Co., to divide the business interests of the company. Mr. Dee retains the refining and smelting business, and Mr. Austin continues the manufacture of dental specialties. The plant will be used jointly by Messrs. Austin and Dee as individuals until May 1, 1895.

Amana Society, Amana, Ia.; J. W. Burkhardt, Arlington Heights, Ill.; J. G. Bodenshatz, Lemont, Ill.; D. W. Brown, Chicago Heights, Ill.; B. W. Bowen, Austin, Ill.; Geo. F. Beach, Valparaiso, Ind.; L. H.

Bauer, Elgin, Ill.; O. S. Clayton & Son, Aurora, Ill.; E. E. Chandler, Boode, Ia.; C. S. Dustin, Stillman Valley, Ill.; W. W. Denny, Aurora, Ill.; Chas. Deming, Poynette, Wis.; G. W. Dolph, Winamac, Ind.; Fisher Bros. Sedalin, Ill.; G. T. Frazu, Osage, Ia.; P. E. Herrington, Hebron, Ill.; M. Headman, Table Grove, Ill.; J. F. Ingalls & Son, Waukegan, Ill.; E. S. Johnson, Sandwich, Ill.; S. M. Joel, Englewood, Ill.; M. C. Knudson, Kenosha, Wis.; C. C. Kennedy, Hinckley, Ill.; L. Luchtemeyer, Blue Island, Ill.; J. M. Martin, New Carlisle, Ind.; Albert Miller, Dundee, Ill.; E. Odell, Hobert, Ind.; G. S. Payton, Salt Lake City, Utah; Mrs. F. J. Reemer, So. Chicago, Ill.; Smyth & Lawrence, Elgin, Ill.; M. J. R. Schneider, Evanston, Ill.; Secord-Hopkins Co.; Kensington, Ill.; J. Taussig, Chicago Heights, Ill.; H. Thacker, Waukegan, Ill.; G. E. Vincent, Waukesha, Wis.; J. B. Watson, Coopersville, Mich.; H. H. Williams & Son, Delavan, Wis.; R. H. Wilkinson, Denison, Tex.; W. P. Yeoman, Waukegan, Ill., were here last week.

#### Detroit.

J. E. Haep, Montpelier, O., purchased goods here last week.

A. O. Waterman, of the Pairpoint Mfg. Co., was in the city last week.

J. A. Jackson, Mancelona, Mich., will shortly open up a jewelry store in Kalkaska, Mich.

R. J. F. Roehm & Son are thoroughly redecorating and renovating their store at the corner of Park St. and Woodward Ave.

John Ward, Jackson, Mich., was last week arrested for furnishing jewelry to peddlers to sell without taking out a license. He was fined \$5.

M. Stevenson, Lewiston; J. S. McGlaughlin, Wyandotte; and Mr. Merritt, Northville, were the only Michigan country jewelers here last week.

Thomas E. Commerford, superintendent of the United States Optical Co., is mentioned for one of the Republican nominations for legislative honors from this city.

F. P. Mathauen, representing Kennedy & Koester, started for a trip through Ohio and Indiana on Oct. 1. Geo. L. Lowe has returned from a visit to the trade in the Upper Peninsula. He reports a very satisfactory business.

The magnificent clock set ordered from Vienna, Austria, a year ago and presented to Past Commander-in-Chief A. G. Weisert at the G. A. R. encampment at Pittsburgh, is on exhibition in the show windows of Wright, Kay & Co.

Mr. Murry, of the Murry Jewelry Co., Dayton, O., and representing the Cincinnati Pure Aluminum Co., was here last week. He is after the contract to furnish the city with aluminum street signs. Several beautiful samples have been placed on the Campus Martius.

“A Word to the Wise is Sufficient.”

## Our Specialty

is purchasing old gold and silver.

### Have you any?

If so, we would be pleased to have you note our “Plan” and you will perceive that it will be for interest to ship to us.

### Why?

## Because

we are the largest buyers of gold and silver in the country.

## Because

we have for years made the purchasing of old gold direct without first refining a specialty.

Because we have the largest plant and the longest experience.

Because our tests are accurate and our valuations correct.

Because our “Plan” has given general satisfaction.

# Our Plan:

Immediately on receipt of shipment we will remit by cash or draft (as preferred.) If our offer should not prove satisfactory we will return shipment in same condition as received and pay all charges.

## GOLDSMITH BROS.,

Gold and Silver Refiners and Assayers,

63 and 65 WASHINGTON STREET,

CHICAGO, ILL.

FREE.—Our vest pocket edition, giving pointers on testing and buying gold, mailed free on application.

MENTION THE CIRCULAR.



**Minneapolis and St. Paul.**

Chas. Hurwitz, Minneapolis, has opened a repair shop at 307 Washington Ave., N.

The Reed & De Mars Jewelry Mfg. Co., Minneapolis, will within ten days distribute their large cloth bound illustrated catalogue of over 40 pages to the trade of the north-west.

Out-of-town jewelers visiting the Twin Cities on business the past week were: Lucian Diacon, Chaska, Minn.; F. W. Terhune, Barron, Wis.; E. P. Long, St. Cloud, Minn.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: Simpson, Hall, Miller & Co., by W. F. Adams; Meriden Britannia Co., by W. C. Wood; J. M. Fisher & Co., by Mr. Fisher; E. L. Logee & Co., R. G. Schutz; Wightman & Hough Co., by W. H. Tarlton; L. W. Pierce & Co., by C. C. Darling; The Wm. Rogers Mfg. Co., by A. H. Clinger; T. I. Smith & Co., by John Lamb.

**Cincinnati.**

Chas. Johnson, Baton Rouge, La., is in Cincinnati.

Jos. Mehmert has gone on a southern trip for a few weeks.

E. & J. Swigart are having great sales in the material and tool line.

F. C. Strang, of Jonas, Dorst & Co., started out on the road last week.

F. E. Cox, for E. E. Kipling, has been in Cincinnati on his way west.

The failure of Murry & Williams, Lagrange, Miss., caught O. E. Bell & Co. and other Cincinnati jewelers.

Gus Creutz, who was charged with defrauding several of the Cincinnati jewelers recently, by representing that he had customers for certain articles of jewelry, was discharged from the county jail because of the failure of the grand jury to indict him. The case presented was that of Michie Bros. In the examination it was found that the clerk suggested that he have it charged to his mother, so they decided no case could be made against him. As soon as he was released he was arrested on another count, a warrant being sworn out by Gustave Fox & Co., charging him with embezzlement.

**Syracuse.**

George Barney, jeweler, Fayetteville, N. Y., was in town on a business trip last week.

E. G. Seymour and two other Syracusans have returned from a hunting trip in the North Woods, having killed seven deer.

A prosperous new firm who have established themselves in business with very little blowing of trumpets is that of Hitchcock & Morse, W. P. Hitchcock and James H. Morse, importers and jobbers of watch materials, tools and supplies at 6 Pike Block, corner S. Salina and Fayette Sts. Mr. Morse was for ten years manager of the material department of the Waltham Watch Co., and has charge of the office. Mr. Hitchcock looks after the interests of the firm on the road, and his territory comprises New York, New Hampshire and Vermont. The new firm have pleasant quarters, a remarkably complete stock, to which they contemplate further additions, and are strictly up to date.

**G.A.WEBSTER**

42 & 44 Madison St., Chicago, Ill.

**Manufacturer,**


AND WESTERN AGENT FOR

E. G. WEBSTER & SON, of Brooklyn, N. Y.

A. F. TOWLE & SON CO., of Greenfield, Mass

No jeweler or watch repairer should be without a copy of "WORKSHOP NOTES," a new and very useful book for the workshop. Send for circular containing a complete index of the book, and judge of its merits for yourself.

EST. 1870. DR. PETER HENRY SPECIALIST IN Watch Case Diseases



Key Winders changed to Stem Winders  
Hunting Case changed to O.s  
English Case changed to fit American movements.  
Can be cured at 53 LONGWORTH ST., Cincinnati, Ohio.



**P**USH the Goods that are best and which are not offered by would be Jobbers to the Consumer at "Wholesale Prices," as are all standard makes which come through jobbing channels. We sell direct to the Retail Jeweler and give exclusive control to one live firm in each town.

*Best Quality. Lowest Prices. No Trust Control.*

Correspondence Solicited. Samples on Approval.

WE MAKE FOUR LINES, 10, 20, 25 AND 25 YR. GOODS.

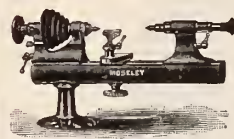
**THE BELL WATCH CASE CO., CINCINNATI, O.**

WRITE FOR NEW CATALOGUE.

**Chicago Watchmakers' Institute,**

SUITE, 913 A MASONIC TEMPLE, Our New and Enlarged Quarters.

A Modern Trade School for the Watchmaker, Jeweler and Engraver.



One of the best of the very best.

QUALITY IS THE STANDARD OF VALUE FOR WHICH WE COMPETE.

"THE MOSELEY."

"A Bread Winner" for the watchmaker. We furnish you good lathes and chucks, while the other fellow furnishes the wind.

MOSELEY & CO., Elgin, Ill.



No. 2 Moseley Wire Chuck has length, strength, accuracy.

L. BLESCH, Secretary.

C. A. REMME, Manager.

H. DUNWOODIE, Treasurer.

**THE QUEEN CITY WATCH CASE MANUFACTURING COMPANY,**

Manufacturers of Fine Gold and Silver WATCH CASES, 19 & 21 WEST FOURTH STREET (Keck Building), CINCINNATI, OHIO.

Special Attention given to Repairing.

Estimates Cheerfully Given

**GUSTAVE FOX & CO.,** IMPORTERS OF **DIAMONDS,** Makers of Artistic Diamond Settings & Setters.

Our patented Elk Jewelry which we make in solid gold and rolled plated, has become the favorite throughout the country. Should you need anything in this line, send for catalogue and price list.

**GUSTAVE FOX & Co.,** 149 W. 4TH STREET, CINCINNATI, OHIO



Pat. May 27, '90. The Antlers forming the letters B. P. O. E.



**Rockford, Ill.**

Ed. C. Johnson, of this city, has gone into the jewelry business at Deadwood, S. D.

The Rockford Silver Plate Co. have gradually increased the number of hands until the entire force is at work on full time.

H. O. Howard, secretary and treasurer of the Aurora Silver Plate Mfg. Co., is the Prohibition nominee for sheriff of Kane County.

Peter Byrne, superintendent of the Rockford Silver Plate Co., died at his home in this city, Sept. 21st, of consumption. He formerly resided in Connecticut and was once employed by the Aurora Silver Plate Mfg. Co. He leaves a wife and four children.

**Indianapolis.**

The painters and decorators are making great improvements in Gribben & Gray's jewelry store.

J. C. Taylor, with H. A. Comstock, is receiving the congratulations of his friends. Sept. 15th Mr. Taylor married Miss Alice Smith, of this city.

Marion, Ind., has an addition to its business houses, Lynn, Leed & Dougherty having removed their jewelry business from Huntington, Ind., to the former city.

Woodruff & McIlvain, Ninevah, Ind., have dissolved partnership. Mr. Woodruff, in connection with his brother, has opened a new jewelry store in Edinburg, Ind., under the name of Woodruff & Woodruff.

Out-of-town dealers in the city last week

included: A. J. Limpus, Shelbyville, Ind.; B. W. Sibert, Kewana, Ind.; L. J. Small, Carmel, Ind.; Mr. Woodruff, Edinburg, Ind.; A. Meisen, Cicero, Ind.; Lonie F. Ott, Veedersburg, Ind.; C. Culp, Goshen, Ind.

**San Francisco.**

E. A. Phelps has returned from the east.

F. A. Jeanne, of Alfred H. Smith & Co., New York, was in town a few days ago.

H. A. Lewis, of Shreve & Co., has been confined to his home by illness.

E. Nordlinger, Los Angeles, Cal., was in town on business last week.

W. E. Graves is on the road for the San Francisco branch of the Pairpoint Mfg. Co.

Robert G. Bonestell, of the California Jewelry Co., has returned from his trip in the interior.

Julius Van Vliet, 220 Sutter St., is preparing to move to the second floor of the Thurlow block.

The friends of H. S. Field are glad to see him able to be about again at his fine Sutter St. establishment.

**Tacoma, Wash.**

E. E. Farwed, Ellensburg, Wash., has removed to a better location on Main St.

Bangle & Hansen, of this city, have a fine exhibit at the Inter-State Fair.

M. A. Rose's store, Colfax, Wash., is in the hands of mortgagees.

Jas. Boyd, Auburn, Wash., has removed to new quarters.

Frank A. Heitkemper, son of G. Heitkemper, wholesale jeweler of Portland, Ore., was best man in a recent elopement. The young man loved Miss Maud M. Allard, of Portland, but the parents would not consent to the marriage and the two went to South Bend, Wash., where a willing minister of the gospel tied the knot.

**Pacific Coast Notes.**

E. M. Stanton will open up business again at Riverside, Cal., about Oct. 1.

Peter Engle, Marysville, Cal., opened an auction sale a few days ago with L. G. W. Watson officiating.

The State Fair in Sacramento, Cal., last week, seemed to bring a decided revival to the jewelry trade.

William B. Miller, Sacramento, Cal., is conducting a sale under the management of Hugh Mauldin.

Jeweler C. D. Platt and ex-Captain of Police Emil Harris, of Los Angeles, Cal., are on trial in the United States District Court, charged with having used the United States mails to extort blackmail from E. E. Crandall, a retired hardware merchant.

Jacob Horst, a watchmaker of Palmyra, Pa., was arrested last week on the charge of having committed an assault with an intent to commit a rape on Emma Kipp, a married woman residing at the same place. Horst secured bail in the sum of \$1,000 for a hearing.

**WHAT**  
ARE YOU LOOKING FOR?  
**QUICK SELLING GOODS?**  
**PROFIT MAKING STOCK?**

ORDER FROM

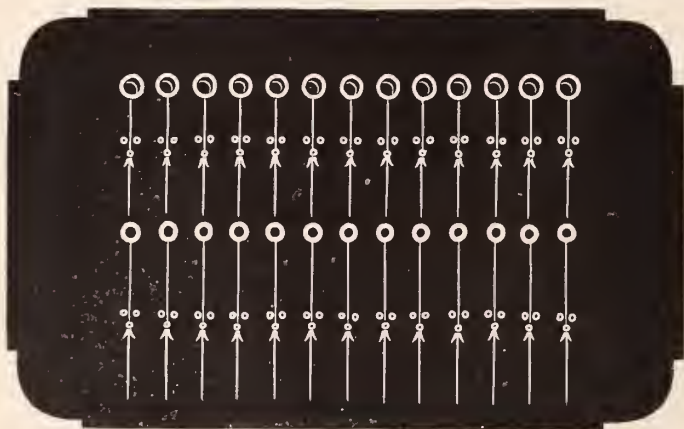
**OSKAMP, NOLTING & CO.,**  
**CINCINNATI, O.**

WE HAVE THOUSANDS OF NEW DESIGNS TO SELECT FROM.  
BE SURE AND GET OUR PRICES.

**CLOCKS AND SILVERWARE.**

DIAMONDS. WATCHES. WATCHES. NOVELTIES.

**E. & J. SWIGART,**  
**JOBBERS OF TOOLS & MATERIALS.**



**14 K. Gold Watch Hands. QUALITY WARRANTED.**

The following Sizes in Stock.

|                         |                             |                       |                             |
|-------------------------|-----------------------------|-----------------------|-----------------------------|
| 18 Size, Waltham, S. W. | Price per doz. pair, \$7.50 | 18 Size, Elgin, S. W. | Price per doz. pair, \$6.00 |
| 16 " " " Htg. " " "     | 7.50                        | 16 " " " Int.         | " " " 7.50                  |
| 16 " " " P. S. " " "    | 7.50                        | 6 " " " S. W.         | " " " 6.00                  |
| 6 " " " " " "           | 7.50                        | 0 " " " " " "         | " " " 6.00                  |
| 0 " " " " " "           | 6.00                        |                       |                             |

14 K. Seconds to match, - - - Price per doz., \$2.50

Send us your Material Orders, if you want good attention and prompt service.

**101 WEST 5TH ST., CINCINNATI, O.**



**Trade Gossip.**

Bates & Bacon's new line of Royal, 14-karat cases has proved extremely popular, and sells very well. These cases are made in 0, 6 and 16 sizes in new designs, and jobbers who appreciate a ready seller will do well to order largely.

The neat announcements of Coddling Bros. & Heilborn, No. Attleboro, Mass., always attract attention. This week in particular is illustrated a novelty which is bound to have a good sale. Dealers will do well to put themselves in communication with this house.

A new scarf pin guard which will interest all jewelers has been patented by Marcus Crohn, of Crohn & Munk, manufacturers of diamond mountings, 2 Maiden Lane, New York. The device is both simple and effective, and is one of the most reliable guards on the market. It has two half balls fastened to a shank and actuated by a nut, while a clamp holds the pin securely. Unlike some of its predecessors, it has no springs to get out of order, and cannot be loosened by friction. It is arranged to fit any size pin or stud.

The almost unprecedented sale of the modernized gold spectacle and eye-glass frames made by the Spencer Optical Mfg. Co., 15 Maiden Lane, New York, is in great part owing to the superiority of their construction. A frame which will not break at the junction of eye wire and joint must of necessity be most popular, and the trade therefore are naturally asking for the swell end eye wire frames. Dealers admire an article like this that they can depend on, particularly when they know they can safely recommend it as one of the strongest made.

"What is Your Vision?" is an eight page pamphlet, which Queen & Co., Philadelphia, have issued for the use of retail opticians. It is original in every respect; all illustrations give very clear ideas of the manner in which objects are seen by persons having defective vision, and how such vision may be improved by glasses. The illustrations are in half-tone, beautifully executed. On the last page is space for the advertisement of the optician issuing the pamphlet. The name may be printed on the front cover page or the last cover page. A pamphlet of this kind judiciously sent out, would be sure to yield profitable returns. Write Queen & Co. for a sample of this pamphlet and further information.

As handsome a watch catalogue as has ever been issued to the jewelry trade is that of the Waterbury Watch Co., now being distributed. Typographically it is a high achievement of the printers' and engravers' arts, the colored plates being notable specimens of lithographing. The volume is entirely different from any catalogue that has come under our notice. The first page illustrates the various movements made by the company. There are three beautiful

colored lithograph plates, one showing fac-similes of guarantee tags, and the others enameled illuminated dials. About 30 pages show fine and beautiful half-tone engravings of groups of the company's products, their latest, the Elfin, the Addison, the Waterbury, the Rugby, Tuxedo, Americus, and Chas. Benedict movements, Outing, Ecclesiastical, Birthday watches and

brooches, and watches for the blind. The book also contains an index, a fac-simile of notice of award at the World's Columbian Exposition, telegraphic code, and an essay on the duplex escapement as applied in the remodeled Waterbury watches. The catalogue is handsomely bound and will prove of great value to such jewelers who possess a copy.

**Larter, Elcox & Co.**  
Manufacturers of Fine Gold Jewelry  
21 & 23 Maiden Lane, New York.



The Attention of the Trade is called to Our Line of . . .

**GENTLEMEN'S RINGS AND SEALS,**

with Intaglios, in **Jade, Jasper and Carnelian.** These goods are exceedingly desirable for this season's trade.

ALSO our full line of Misses' and Children's Rings finished in **Roman.**

See also our large line of **Low Priced Link Buttons,** in Solid Gold.

**Our Spring Back Studs,** improved in construction, are now as near perfect as can be, and never so complete in variety of patterns.



BUY ONLY THE L. E. & CO. STUD.

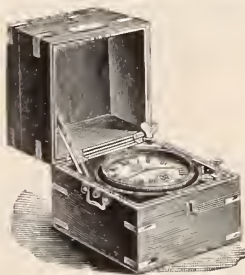
SELECTION OF STUDS SENT ON APPLICATION.

✦  
Jewelry  
and  
Silverware  
Cases,  
Trays, Etc.  
✦



PENDANT CASE, Silk Velvet.

✦  
Our Special  
Silk Velvet Line  
at Greatly  
Reduced Prices.  
Write us for  
Samples and Prices.  
✦



**MARINE CHRONOMETERS,**  
MANUFACTURED BY  
**John Bliss & Co., 129 Front St., New York.**

We have on hand a number of Chronometers, by various good makers, not new, which have been in service for purposes of navigation, and are excellent instruments. They have been put in perfect repair and will give satisfactory results as to performance. We will sell these Chronometers at low prices, either for cash, or on accommodating terms to suit special cases, or will hire them at moderate rates and allow the hire to apply on purchase.

SEND FOR CIRCULAR GIVING PRICES AND TERMS.

**Paul Jeanne,** EIGHTEENTH STREET and 4<sup>TH</sup> AVE., N. Y.  
(Bradley Building.)  
MANUFACTURER OF  
≡ FINE ⊗ DIAMOND ⊗ JEWELRY. ≡



# MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan they are utilizing in the conduction of their business.

### A Timely and Effective Announcement.

THE increase in the duty on cut diamonds leads many to infer that diamond jewelry is more expensive than heretofore. The following ad. is, therefore, effective:

## Diamond Jewelry Not Advanced.

Having provided ourselves with a large reserve stock of DIAMONDS and PRECIOUS STONES, we will **not advance** any of our **prices** at present.

Patrons making their selections within the next few months will have the full advantage of the low tariff prevailing on Diamonds before the Wilson Bill went into effect.

**Tiffany & Co.,**  
Union Square, New York.

### A Good Ad.

THE following was a recent ad. of F. A. Hubbard, Springfield, Mass.:

An Expert  
Diamond Setter  
From New York will commence  
Mounting the Diamonds for the  
Springfield Bicycle Club's Diamond  
Tournament in this Show  
Window Today  
at 1 o'clock,  
p. m.

The above sign hangs in the show window of F. A. HUBBARD, the jeweler, at 408 Main St. He has the contract for furnishing the Springfield Bicycle Club with about \$4000 worth of diamonds and has secured an expert diamond setter from New York to do the setting for him. Any one wanting something choice in these sparkling beauties can save from 15 to 25 per cent. by consulting MR. HUBBARD during the next ten days.

### Some Distance after Gray.

CHARLES Austin Bates in *Printers' Ink* offers the following idea for a jeweler's ad.:

Full many a gem of purest ray serene  
Lies in our store waiting to be seen,  
And as you see and handle and admire,  
You'll wonder that the prices are not higher.

### Who Is The Fairy?

AFTER a hard day's work, his store closed, He sat in his easy chair, in fact, dozed,  
'Twas the jeweler, who, everyone said  
Would be sadly missed, when he was dead.  
Before the sleeper there came a vision,  
A goddess, bent on some kind mission,  
Gracefully moving from the door, toward  
The sleeping jeweler, drawing a cord.  
The cord was of gold, real not imitation;  
And seemed to attach itself to a station  
Where the jeweler and the entering patron  
Would be brought into direct communication.  
A stranger entered, and looking about  
At this and that, as if in doubt,  
Then spoke, as one does in a dream  
So natural and life-like, did it seem.  
"My daughter is to be married, I desire  
Of jewels, such as come higher  
Perhaps, than one would judge,  
But for a daughter, one must not begrudge  
The best; there is a cord that me  
To you binds, and yet I feel free  
To say, what you suggest as style,  
And proper, will suit me the while."  
Our jeweler with the care and precision  
Of a guardian, makes a division  
Of his gems, the best, and next to best  
And then the selection on the customer rests.  
But who is the fairy with the golden cord,  
Binding those together who rely on their word  
As strongly as on pounds, shillings and pence?  
I will tell you in  
Confidence.

W. W. S.

### A Half Dozen Original Ads.

THE great advance made in pictorial advertising is evidence sufficient that this mode of obtaining publicity in business is potent. The attainments of the artist, the ingenuity of the lithographer, and the skill of the engraver are abundantly called upon by advertisers, to supply novel and attractive conceits in the way of advertising. For advertisements in local journals, which good policy tells us should be changed almost daily, cuts such as are given in the opposite page of suggestions will prove effective. The illustrations should contain some of the elements of exaggeration, ludicrousness and sentiment, while current events of prominence will often give a cue for an interesting cut. The eye is attracted to exaggerated depiction of simple concerns, or by unexpected mention of events of passing moment.

The cuts herewith have been designed to fit some suggestions for advertising silver plated ware to the public by the retail jewelry trade. Duplicates of the cuts will be furnished the trade at the mere cost of electrotyping.

### A Repairer's Idea.

William A. Zweier, who has opened a shop at 30 N. 8th St., Lebanon, Pa., for the repairing of watches, jewelry and clocks, announced that the first 25 watches brought to his place after 1 o'clock Sept. 15 would be cleaned free of charge.

*Lissauer & Company*

12 Maiden Lane, New York.  
P. O. Box 2516.

Importers, Manufacturers, Jobbers.  
Diamonds, Jewelry, Watches.

OUR SPECIALTY THIS SEASON:

## ROSE DIAMOND

Marquise & Cluster Rings, Scarf pins, &c.

Goods Sent on Selection to Responsible Jewelers.

Showy  
Designs.  
Attractive  
Prices.  
Quick  
Sellers.



None But Extra Fine Roses Mounted.





**THE FALL IS HERE!**

And persons are beginning to think regarding Presents for the Holidays. What is nicer for your wife, mother and other women folk than pretty, useful Silver Ware.

Our Silver Plated Ware is not injured by falling or blows. We have put in extensive assortments of standard and reliable makes.

**PUSHE, GOODE & CO.**



**WAY UP ON TOP!**

That is where we are with the new lines of Silver Plated Ware just placed in our stock for the Fall and Holiday Season. Take a spin around to our Store and see this line. You will find us HUMMING with business. (Mem.: Excuse the joke.)

Remember that the women folk love Silver Ware, and that nothing is more adapted as a present than a pretty article for the sideboard.

**LIVELY & CO.**



**FIT FOR A KING.**

The treasure chambers of royal families afford no finer specimens of Silver Plated Ware than are seen in our New Stock, just received for the Fall and Holiday Season.

You will say, Kings don't use Silver Plated Ware. How do you know? All we know is that if they do they could find no better or finer articles than are contained in our stock. Call and see for yourself.

**FIN DE SIECLE & CO.**

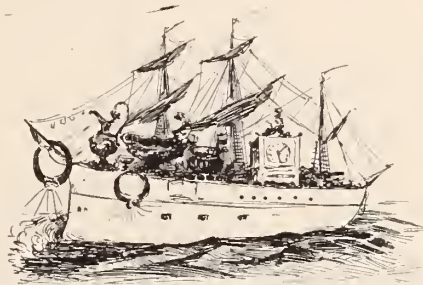


**WE ARE MAKING A STIR**

With our just invoiced line of reliable Silver Plated Ware.

Flat Ware—as Spoons, Forks, Knives, Ladles and Fancy Pieces; Hollow Ware—as Tea and Coffee Services, Sugars and Creams, Vinegar, Pepper and Salt Receptacles, and numerous miscellaneous Novelties of utility and ornamentation.

**JOHN H. GRITT.**



**CRUISERS NOW CARRY SILVER.**

The "Cincinnati," "New York" and "Detroit" have had fine Sterling Silver Services donated to them.

We have just received our Fall Stock of Silver Plated Ware, which would fill a ship (that is, a small ship). You can find in it anything produced in the standard makes. Cruise around occasionally and see for yourself.

**UPTODATE & CO.**



**"THE BAUBLE SHOP"**

Is the name of a great theatrical success in New York, but no greater than the success of our new line of Silver Plated Ware now to be seen in our Bauble Shop. In Services, Table Utilities and Flat Ware, comprising everything in Spoons, Forks, Knives and Useful Articles, we can show you the standard and reliable makes.

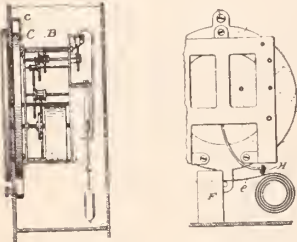
**GETTUP & DOO.**



The Latest Patents.

ISSUE OF SEPT. 25, 1894.

**526,399.** APPARATUS FOR ADJUSTING THE BEAT OF PENDULUM CLOCKS. FLORENCE KROEBER, New York, N. Y.—Filed Apr. 19, 1894. Serial No. 508,123. (No model.)



The combination with a clock case, of a ring, plate or frame, adjustably mounted thereon and adapted to be moved relatively thereto together with a clock movement and sash and dial carried by the ring, plate or frame.

**526,428.** FOUNTAIN-PEN. PAUL E. WIRT, Bloomsburg, Pa.—Filed Aug. 26, 1893. Serial No. 484,106. (No model.)

The combination with the reservoir open at its two ends, a longitudinally movable pen and conductor, an



extensible tube located within the reservoir with its rear end surrounding the opening in the rear end of the reservoir, and its front end closed, and means for extending said tube to project the conductor and pen forward for use.

**526,426.** FOUNTAIN-PEN. PAUL E. WIRT, Bloomsburg, Pa.—Filed Dec. 4, 1893. Serial No. 492,766. (No model.)



In a fountain pen, the combination of the reservoir open at its front end, the movable pen adapted when not in use to be located within the reservoir, the mechanism tending to project the pen forward out of the reservoir.

**526,427.** FOUNTAIN PEN. PAUL E. WIRT,



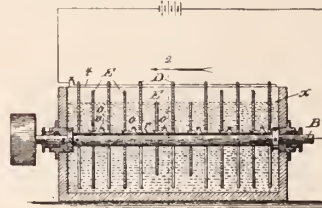
Bloomsburg, Pa.—Filed Dec. 4, 1893. Serial No. 492,767. (No model.)

**526,428.** FOUNTAIN PEN. PAUL E. WIRT, Bloomsburg, Pa.—Filed Jan. 17, 1894. Serial No. 497,194. (No model.)



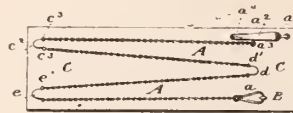
The improved cap for a fountain pen provided with an internal longitudinally extending body having its outer side separated from the interior side of the cap and provided with a recess to receive the pen point, the end of said body adapted when the cap is in place to abut against the end of the nozzle.

**526,482.** APPARATUS FOR ELECTRO DEPOSITING. HENRY L. BRIDGMAN, Blue Island, Ill.—Filed Oct. 3, 1893. Serial No. 487,111. (No model.)



In an electro depositing apparatus having a depositing vat, a rotatably supported shaft, one or more anodes and cathodes in the form of angular metal plates, supported on the shaft to rotate with it and to alternate with the anodes and extending at their corners, successively in different planes.

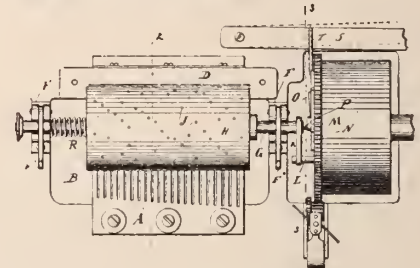
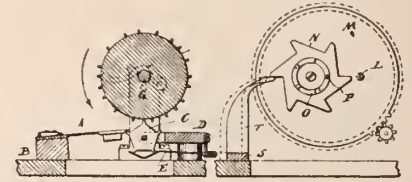
**526,523.** CARD FOR EYEGGLASS CHAINS. ELWOOD J. FISHER, Attleboro, Mass.—Filed Feb. 16, 1894. Serial No. 500,411. (No model.)



The described advertising card for eyeglass chains, formed of an oblong strip of stiff paper with the slot

a<sup>4</sup>, loop staple and intermediate tongue at one end and two tongues near the corners of the other end, chain holes being made on each side of the base of all the tongues.

**526,499.** MUSIC BOX. ALFRED E. PAILLARD, New York, N. Y., and ALFRED SUEUR, Jersey



City, N. J., assignor to M. J. Paillard & Co., New York, N. Y.—Filed Jan. 22, 1894. Serial No. 497,674. (No model.)

**DESIGN 23,651.** SPOON. WILLIAM CAPURRO, Hot Springs, Ark.—Filed Aug. 21, 1894. Serial



No. 520,933. Term of patent 3 1/2 years.

**DESIGN 23,652.** SPOON. ARTHUR G. ROGERS, Meriden, Conn., assignor to C. Rogers & Bros.,



same place.—Filed July 17, 1894. Serial No. 518,776. Term of patent 14 years.

# R., L. & M. Friedlander,



Are now located on  
ground floor of

## 30 Maiden Lane, N. Y.

IMPORTERS OF  
**DIAMONDS.**

WHOLESALE  
**JEWELERS.**

JOBBER IN  
**American Watches.**

We have made great reductions in the prices of Watch Glasses.

SEND FOR PARTICULARS

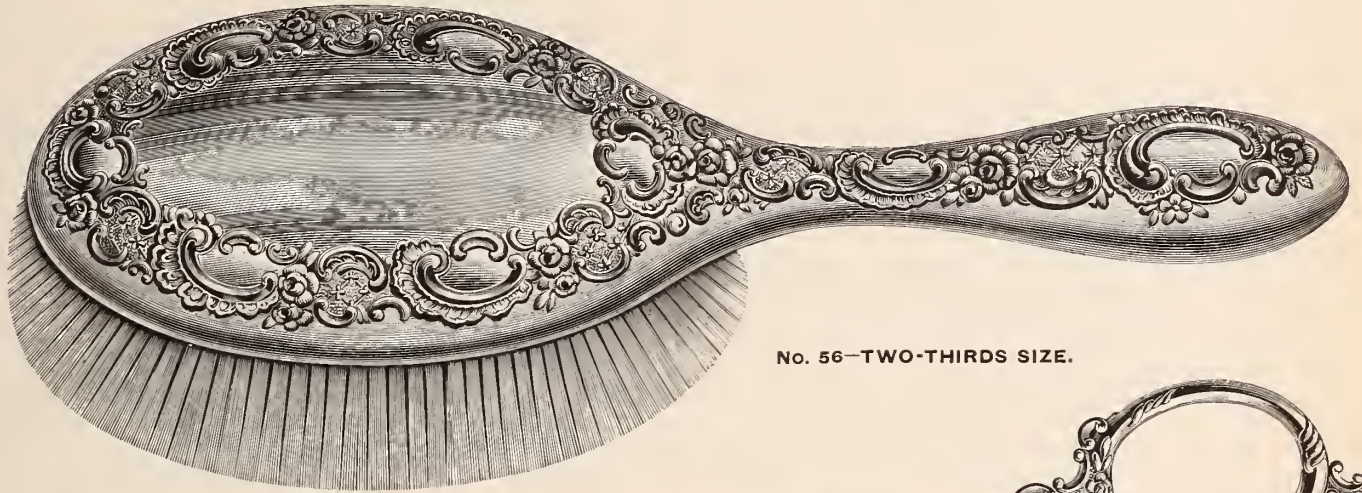
SEND FOR OUR NEW CATALOGUE.



# Ferd. Fuchs & Bros., Makers of Sterling Silverware,

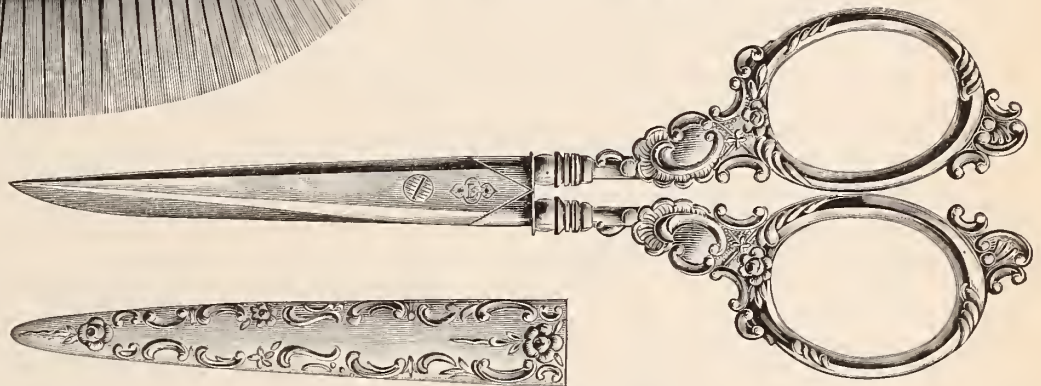
808 AND 810 GREENWICH STREET, NEW YORK.

THIS LINE OF SCISSORS IN ALL SIZES.



No. 56—TWO-THIRDS SIZE.

Toilet Sets  
COMPLETE.

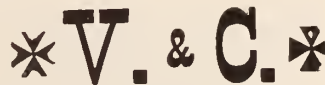


No. 56.—FULL SIZE 6½ INCHES.

## YACHERON & CONSTANTIN, GENEVA, SWITZERLAND.



FINEST QUALITY OF WATCH MOVEMENTS, FITTING ALL SIZES OF AMERICAN CASES.



EDMOND E. ROBERT,

Agent for the United States and Canada

21 & 23 MAIDEN LANE.

NEW YORK.

## A. J. HEDGES & CO.,

MANUFACTURERS OF

Gold, Variegated and Enameled Jewelry.

BLACK AND WHITE ENAMELED GOODS  
— A SPECIALTY. —

LACE PINS, SCARF PINS,  
BROOCHES AND PENDANTS,  
CHATELAINES AND BRACELETS,  
LINK BUTTONS AND STUDS,  
GOLD AND SILVER GARTERS



FACTORY:  
90 Mechanic St., Newark, N. J.

6 Maiden Lane, New York.



No. 3109. \$7.50 PER DOZ.

COLLAR BUCKLE BROOCHES.

VERY STYLISH.

20 PATTERNS.

These Buckles can be attached to any collar as easily as a brooch and will be extensively worn this Fall and Winter. Made in Sterling Silver by

CODDING BROS. & HEILBORN,

NORTH ATTLEBORO, MASS.

New York office, C. A. Vanderbilt, 178 Broadway,  
Chicago office, F. A. Buck, 103 State St.

## CAMPBELL-METCALF SILVER CO.



2 Maiden Lane, N. Y., with Holmes & Edwards Silver Co. 66 Stewart St., Prov., R. I. Mills Bldg San Francisco, 8th Floor, Room 1.



— HIGH GRADE —

# Hamilton \* Watches

→ MANUFACTURED AT LANCASTER, PA.

The Hamilton Watch Co. solicit the patronage of reputable retail Watch Merchants, on their line of high grade movements, believing they embrace qualities which will merit support and afford the Watch Merchant a fair return for his time and capital invested.

The Hamilton Watch Co. propose to build high grade watches, and there will not be issued a price list or catalogue of any kind whatever.

They now have ready for delivery a new model 18 size full plate movement, open face and hunting, in four grades.

Namely, 16 jeweled nickel, 16 jeweled nickel adjusted to temperature, 17 jeweled nickel adjusted to temperature, and 17 jeweled nickel, adjusted to temperature and positions.

Other sizes and grades of a higher standard are well under way in the factory, to which some interesting and important improvements have been added.

Sample movements will be cheerfully sent on approval to reputable jewelers upon application.

The Webb C. Ball Co., watch dealers, 233 Superior Street, Cleveland, Ohio, have been appointed Western Agents. Orders to them will receive prompt and careful attention.

## The Hamilton Watch Co.,

LANCASTER, PA.

### BOYLE, DAVIS & GOODMAN,

*SPECIAL AUCTIONEERS for the Legitimate Trade only.*

63 Fifth Avenue  
NEW YORK.

611 Pennsylvania Ave.,  
WASHINGTON, D. C.



S. A. BOYLE.



W. M. DAVIS.



CHAS. P. GOODMAN.

**WE PAY ALL OUR OWN EXPENSES. GUARANTEE TO MAKE YOUR SALE WITHOUT LOSS.**

SEND FOR OUR BUSINESS PAMPHLET.

CONSULT US BEFORE PLACING YOUR SALE. ADDRESS ALL CORRESPONDENCE TO OUR WASHINGTON OFFICE.

### H. M. SMITH & CO.,

MANUFACTURERS,



83 NASSAU STREET, - - NEW YORK CITY.  
New Catalogue Just Issued.



## ECONOMICAL PROCESSES IN THE WORKING OF SILVER.

IN all silversmiths' establishments the economical or waste saving processes, as they are termed, require special and careful attention, so that the actual working loss or that portion of it which is entirely irrecoverable by the manufacturer may be reduced to the lowest possible quantity. It may not be known to the general reader, or to the beginner in the precious metal trade, that there always takes place in the working up of the metal a loss of material, a portion of which the manufacturer is unable to recover, however cautious may be the means employed for that purpose. In the best regulated workshops this loss will amount, at the lowest estimate, to about 2½ per cent. of the whole quantity worked up in the establishment. If the actual loss can be reduced to within the above limit it is considered very low and highly satisfactory. Taking into consideration the loss that is occasioned in precious metal working, we have from calculations that we have made from experience, long since arrived at the conclusion that it cannot possibly be estimated under 10 per cent. of the total work daily performed; and this opinion is based upon experiments, the *raw* material being weighed before the process of melting and after the articles were completed, a fair calculation of course being made for unfinished work. This was including every description of manufacture; in some branches of the trade the working loss is not quite so great, but then there are others in which it is exceedingly heavy, so that the estimated loss cannot be safely put at a lower percentage than above quoted.

It will thus be seen that the *real* loss, such as manufactories are unable to recover by the means already known to them, amounts to one-fourth part of the total working loss of the establishment. This is easily accounted for: in the first place, a little takes place in the melting of the various alloys, the remelting of scrap metal, the reduction of lemel, etc.; next there are the sundry manipulations of working, the passage of the metal through various acids, and the processes of finishing, each of which detaches small particles of metal, too small to be visible to the naked eye, but all of which go to form a portion of the loss which the manufacturer never recovers. The unrecovered metal may be judiciously proportioned as follows: A portion of it works itself into the woodwork of the flooring of the shops, lathes, boards, and other parts of workshop appliances; then there is the refiner's profit, as purchases of the sweeps, polishings, and other refuse of precious metal workers. Instances can be recorded in which shrewd business men have actually taken up the floors of their workshops and recovered a vast quan-

tity of metal which was supposed to be lost forever.

To prevent the precious metal from finding its way into such places as these, it is advisable to have the floors well protected with sheet zinc or iron, in which case not the least particle could be lost in this manner. The extra cost of laying the floors would soon be amply repaid, by an extra quantity of the working loss being recovered; and if other equally effective precautions were adopted in the waste saving processes by precious metal workers, the *real* loss, which they cannot avoid, might even yet be reduced to the lowest possible point. Iron or zinc covered floors may be protected from wear, by laying over the surface small square grates of perforated iron, and these, being removable, may be readily taken up at stated periods, for sweeping the refuse from the floors; once a month will be found often enough to do this. These gratings should, however, be swept over lightly every day in order to remove the dust and particles of metal that may be accumulated upon the surface into the perforations, and also for the removal of waste paper and other rubbish, continually accumulating in workshops.

Floors containing no such waste saving precautions, are commonly swept over once, and sometimes twice each day, the refuse arising therefrom being carefully passed through a very fine sieve, all extraneous matter removed, and the residue remaining in the sieve being well sorted for the detection of all the precious metal visible to the naked eye. The whole refuse matter is then thoroughly burned in a muffle provided especially for the purpose, and finally reduced to a fine powder in a cast-iron mortar. When it has reached this stage of the process, it is quite ready for the particular kind of treatment it next receives at the hand of the refiner. Grinding by large stone rollers is now fast superseding this mode of pulverizing jewelers' waste and refuse. When the latter plan is adopted, the refuse should be swept from the floors every morning, carefully looked through, and then transferred to a barrel (having the top removed, which may be used as a lid,) where it can be well kept together, and hidden from view until the time arrives for its further treatment.

The waste which accumulates in the processes of polishing, lapping, etc., is greater than that already referred to, consequently, it cannot be too carefully looked after in every stage, where a large manufacturing trade is being carried on in various branches. It is advisable in the practice of true economy for the polishing, lapping and scratching boxes to be repeatedly cleaned out, and the contents removed out of the temptation of

# Diamonds

UNDER THE NEW  
TARIFF PAY  
A DUTY OF

## 25 Per Cent.

OUR STOCK HAS  
ALL BEEN  
IMPORTED

# UNDER

THE OLD RATE OF  
10 PER CENT AND  
WE SHALL GIVE  
OUR CUSTOMERS  
THE ADVANTAGE OF  
THE DIFFERENCE  
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every one, by being placed in a box well lined with either sheet lead or zinc, which insures the perfect safety of the material placed therein from all irregularities in the workshop. This kind of waste on being prepared for sale is again placed in a very strong wrought iron box made of suitable size to fit the muffle, and having a thick close lid to it. After the work of the day has been completed, the fire in the furnace or muffle is made up, the dampers are closed, and the iron box containing the refuse is then at once passed in and allowed to remain there till morning, when every particle of matter will have become thoroughly burned; a slight pulverization after this process readily reduces it to a fine powder; further operations then cease, and the product is in all probability in a fine state of division, and fit for the subsequent operations of the refiner and assayer, whose special business it is to attend to these arrangements of precious metal workers.

The next process we have to consider is one which includes the whole of the liquid substance variously employed in silver working establishments, such as the pickling solutions, washing-out waters, whitening mixtures, and waste or spent solutions of every kind. The whitening solutions or mixtures, when in use, should be kept apart from the ordinary cleansing liquids, as after they have been in use for a time they become saturated with copper taken off the work during the whitening processes; if the solution is then set aside for some time the copper eventually crystallizes out from the liquor, which may be poured into the waste water tub, and the remaining crystals of sulphate of copper, for such it then is, may be removed and preserved.

In small establishments one large tub to form the receptacles for all-spent or used-up liquids will be found sufficient; but in large places several will be required. In the

former case the water is only drawn off at the beginning of every week, which allows plenty of time for the precipitation of the silver without any disturbance taking place in the mixture between the close of one week and the commencement of the next; whereas in large concerns it requires to be drawn off continually unless other vessels are provided for its reception during a long period. Attempts have been made to recover the silver from these solutions by simply filtering the liquid through a coarse piece of felt or flannel; or by providing a false bottom in the tub or other vessel containing the waste waters, arranged in the following manner: A tolerably large tub would be employed, being about one-fourth filled with coarse deal sawdust, next would be placed the false bottom perforated with numerous small holes, and upon this would be firmly secured a piece of felt, so as to exactly fill up the space in that part of the tub, which then serves to act as the filterer of all solutions poured in above.

The liquid after passing through the piece of felt proceeds through the perforations in the false bottom into the sawdust beneath, where it is allowed to run away by means of a small hole or tap at the bottom. But the use of either of these processes, if adopted on a large scale, where the waste products amounted to some hundreds per annum, would be wretchedly bad economy, and tend to a serious loss of valuable metal; the boiling sulphuric acid, used in cleansing the work and for other purposes, has the power of dissolving minute particles of silver as well as those of the baser metal which always enters into the composition used in the production of the work of the silversmith; therefore, that portion of the metal which has become dissolved and entered into the chemical state, requires to be brought back to its original form before it can be saved by such means as those just described.

To illustrate this more clearly, we will take the process of gold-coloring. If workmen were to notice the rinsing waters employed in this process, subsequently allowing the vessels containing the rinsing to stand for a very short time, upon pouring away the surplus water a white curdy precipitate will at once be observed at the bottom. This is the silver removed from the surface of the gold alloy, which has been precipitated by the muriatic acid and the common salt employed in the coloring mixture into the form of *chloride of silver*. Now in this proceeding there is no gold to be seen in any of the vessels, but it is a well known fact that a portion has been removed during the process from the surface of the gold articles. Where is it? It has become dissolved, and is therefore held invisible in the solution in consequence of the coloring mixture forming the well known solvent for gold, *aqua regia*.

This is exactly the case with a portion of silver in the silversmith's solutions; small particles are continually being dissolved by the mixtures employed, and are thus held in solution past the power of filtering, unless some chemical ingredient be added to it, which acts as reagent upon the metal sought to be recovered. From what we have seen in the color water, which always contains a little silver, it is evident that both muriatic acid and common salt will do this work for us. We prefer common salt, on account of its cheapness, besides being easily procurable.

The best mode of treatment for the silversmith's waste waters, after having been collected together by passing into the receptacle specially provided for that purpose is to prepare a saline solution for the precipitation of the silver. This may be made by mixing together common salt and tepid water, in the following proportions: Common salt, 3 oz.; tepid water, 1 pint.

The water need only be sufficiently warm to dissolve the salt, and the proportions given do not require to be strictly adhered to; in fact, any quantity, if properly mixed, will do to effect the purpose required, and we merely give these as a guide for the process. In small establishments where only one tub is employed, the above proportion of saline solution may be added (every Saturday after the completion of the day's work) to the waste water; the whole should then be stirred slowly in a circular direction, and allowed to settle until Monday morning, when all the surplus water may be drawn off and poured away. In larger establishments the accumulation of waste water is great, therefore several collecting vessels should be employed, and the mixture for precipitation may be added to them at other times than those stated, if required, and in accordance with workshop regulations. The sediment produced in the collecting vessels after the supernatant water has all been drawn off, may be removed, dried by heat in a strong pan, and subsequently sold to the refiner.

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SOME RARE WATCHES IN FRANCE.

PART I.

THE collection of watches belonging to Paul Garnier, Paris, is one of the most remarkable in the world. We repro-

duce here some of the most curious items of this collection. hour marks, from 1 to 12, and from 13 to 24. The screw plate at the back of the movement bears a fool's cap and the monogram V. S., being evidently the mark of the maker and the hall mark.



FIG. 1.—WATCH OF THE TIME OF FRANCIS I, OF FRANCE.

duce here some of the most curious items of this collection.

Fig. 1 shows a watch in the shape of a tambourine. It belongs to the time of Francis I, of France. The case is in gilt brass. The lid is adorned all round with ogival motifs in pierced work, disclosing the hour marks, the center being finely engraved. The underneath part also opens; it is, like the lid, provided with a joint. A scene showing Christ rising from the tomb (a copy of the painting of Albert Dürer) is engraved on it. The body of the case is decorated with Renaissance *rincaut*, in slight relief. The screw plates of the movement and the wheels of the gearing are of iron. Having been executed before the fusee was invented, the movement is provided with a spring acting upon an eccentric, to counterbalance the action of the moving spring. This contrivance answered but imperfectly the same purpose as the fusee. The balance is not circular in shape; it consists of a bar loaded at each end with a little lump. In his poem, *l'Horloge Amoureuse* (a loving clock), Froissard terms it a *foliot*. The dial is of silver, engraved with rays and flames in the center; there are on it two concentric successions of

hour marks, from 1 to 12, and from 13 to 24. The screw plate at the back of the movement bears a fool's cap and the monogram V. S., being evidently the mark of the maker and the hall mark. Fig. 1 and 2, of the group here seen, reproduce a pretty watch in the shape of a tulip bud, in gold adorned with fine floral ornaments in green and Cassius purple enamel on a white ground. The dial is gold decorated also in green and purple enamel on a white ground. The movement is in gilt brass; it is provided with a fusee with cat-gut, and a circular bal-

ance. This watch is not quite as old as the other one. It is signed J. Jolly, who was watchmaker to the Paris town hall in 1560, and also worked for Catherine de Médicis. Fig. 2 shows the two faces of this elegant watch case.

The third watch of the group is square with a ground in blueish steel; the ornaments are in gold, applied and chased. The sides are decorated in the same way. The dial is square, in enamel, blue in the center and white all round; the corners being adorned with motifs in red enamel. The movement is signed Balthazar Marinot, who was horologer of king Louis XIII. in 1637.

The last watch of the group has the shape of a poppy bud. The case is in amber. The mounting, in gold, finely engraved, is maintained on the amber by means of close gold wires running between the godroons down to the knob which holds the ring on which the chain is caught. The dial is of silver with enameled ornaments; it is covered with a *lunette* (case) in

rock crystal. That watch belongs to the time of Charles IX., of France.

The Temple Clock Inscription.

UPON the Temple clock in London is a singular inscription, the origin of which is said to have been a lucky accident. About 200 years ago a master workman was employed to repair and put a new face upon the clock. When his work was nearly done, he asked the Benchers for an appropriate motto to carve upon the base. They promised to think of one. Week after week he came for their decision, but was put off. One day he found them at dinner in Commons. "What motto shall I put on the clock, your lordship?" he asked of a learned judge

"Oh, go about your business!" his Honor cried, angrily.

"And very suitable for a lazy, dawdling gang!" the clockmaker is said to have muttered as he retreated. It is certain that he carved "Go about your business" on the base.—San Francisco *Argonaut*.

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GROUP OF HISTORICAL TIMEPIECES.

Attleboro. Notice to that effect was received last week.

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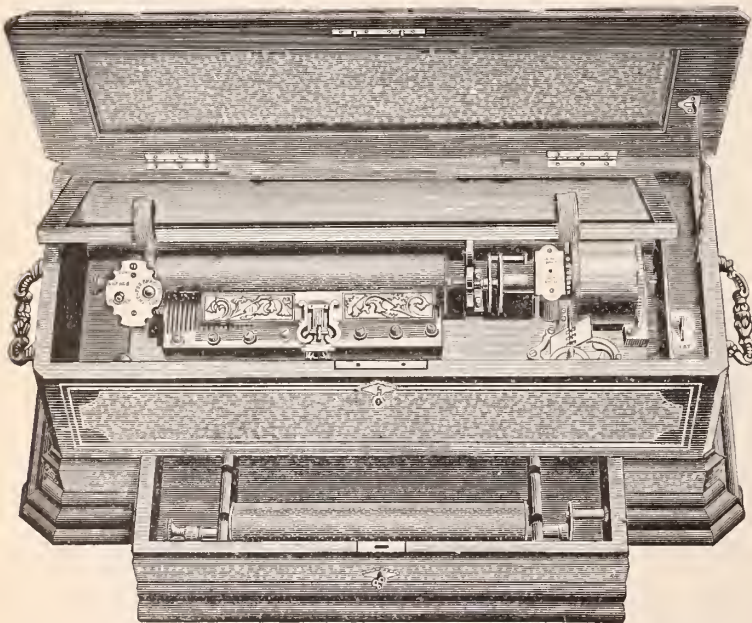
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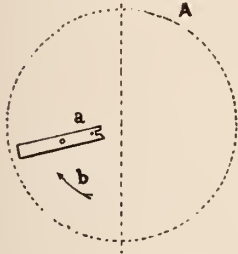
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**Timing in Position.**

It is the usual practice among adjusters, in timing to position with a balance which has quarter screws, to test the watch in the position known as "stem up," and if in that position the watch is found to gain, the side of the balance which is down when the balance is in a state of rest, is rendered a trifle lighter by turning the quarter screw which is on



that side of the balance; in other words, making the lower side of the balance lighter. This rule only holds good if the balance makes one full turn or less; if the balance makes

more than a full revolution, the reverse is the result from making the lower side of the balance the lightest. Now comes a difficulty which occurs in going barrel watches, as such watches always have a larger arc of vibration when first wound than when nearly run down; consequently the reader can understand that a man who carries his watch during the daytime in a vertical position and lays it down at night, will find his watch to vary.

In changing the poise of a lever to alter the rate of going in positions, the workman

must thoroughly understand what he is doing, as, for instance, if the fork is so placed as to stand at nearly right angles to a perpendicular line when the watch is "stem up," a fork can be poised to offer a gravity resistance to the momentum of the balance when moving in the direction of the arrow *b*, in the figure. The first natural impression would be that the excess of weight in the rod *a* of the fork would accelerate the balance as much on the return vibration, as was lost on the upward movement; this however, is not the case, as the inertia of the fork has to be overcome by the force of the balance in advance of any movement, as would be affected by the excess of weight by throwing the fork out of poise. To satisfy any workman who may be sceptical on this point, let him take any carefully constructed watch and attach a small piece of silver or lead to one end of a fork with shellac, and test the effect.

There are many changes which can be produced in position adjustments by loading or by reducing one end of the fork to throw it out of poise; and as the forks of watches are placed in all imaginable positions relative to stem up—or for that matter any position in which the watch is placed, we are obliged to study the problem carefully to arrive at any fixed rules for the definite results. But changes wrought in this manner are more commendable than throwing a balance out of poise, because if a fork is thrown out of poise to overcome a

mechanical defect in the springing, it remains constant; but if we throw a balance out of poise, the same relative position of balance to spring must be followed, or the correction, in place of being a benefit, is a detriment. To illustrate, suppose a workman has some repairs to effect in a watch, which demand the removal of both roller and balance spring; now if these are not replaced so as to bring the several parts into the same relation again, the adjustments by the time screws are lost.

One feature of springing seems to be ignored by many springers, which is the change in form and consequent relation as far as gravity is concerned of the spring to the balance. We will suppose, in illustration, a balance spring which, when deflected or expanded, throws out much on one side; and again, when the vibration occurs in the opposite direction, the balance spring is much more contracted on one side than on the other. Now, though we may take as much pains as we please to true and spring in the round, and secure the relation of poise of the balance and spring, still there is a time when the center of gravity of the spring does not coincide with the deflection and inflection of the spring, and it is really to these causes we have to look when we are studying adjustments to position more than almost any source of disturbance.

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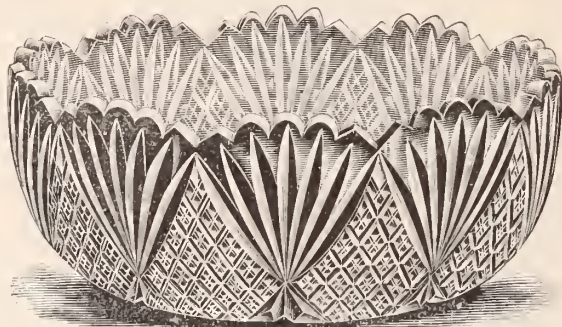
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the balance and place a friction under the rim so as to hold the balance in the position it occupies at the time of its greatest arc of vibration. Let this be done so as to hold the balance in the position it is in when the balance spring is most distended. It is easy to see that the center of gravity of the spring has been changed from the point it occupied when the balance was at rest. Now, any change or movement of the center of gravity requires a certain expenditure of force which tends to retain the velocity of the balance, and it must not be conceived that the isochronal properties of the balance spring will annul such disturbances. The inflection of the spring also changes the location of the center of gravity of the spring. This can also be studied by revolving the balance for three-fourths of a revolution from the point of rest in the opposite direction, and again studying the relation of the spring to the balance.

The writer feels some hesitancy in advocating the idea of change of lever poise to effect position adjustments more from the fact that we seldom find two watches in succession in which the fork is placed in the same relation as regards position; but he can assure his readers that much can be done to aid position adjustments by throwing the fork out of poise. The change need not be to any marked amount; a mere tendency to fall to a given position will generally effect all we need.

To make a short resume of positive adjustments we can condense the directions to something like the following: Ascertain if the escapement frictions are alike in all positions; if they are not, seek to make them so. Have pivots to fit jewels to  $\frac{25}{1000}$  of one inch. Be sure the pivots are flat at the ends, and rest square on the stones. Have jewels as thin as safety will permit, and perfectly polished on the inner surface of the hole. Test the balance spring as above directed to see if any unusual distortion takes place in it when inflected or deflected. Isochronize the balance spring to have the short vibrations 5 to 8 seconds per day the quickest. If with stem up the watch shows an acceleration, turn the quarter screw of the lowest point in, if the balance makes a full turn or less. If the balance turns  $1\frac{1}{4}$  revolutions turn it out. Any change of poise in the fork which will retard the balance, when the watch is in that position will produce the same effect. If the watch loses with stem up, reverse the proceedings. It is usual to compromise in adjusting by letting one position gain to offset a corresponding loss in another position. For the average watch repairer, if he adjusts dial up, dial down (these two should be alike) and stem up, it will as close as most men will pay for. Advise all customers to hang watch up in the vest during nights. No balance spring can be very closely adjusted when first put in. A year should elapse before a close adjustment should be attempted.

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**CARVED IVORY STATUARY.**





## Potters and Pottery.

FIRST we want to know why mankind wants anything at all, and then what it is wanted for, before we come to the question of what kind will meet the demand and have the effect and influence sought, says Ellen A. Richardson in the *Pottery Gazette*. Then we can supply the need, as in the natural order. Vessels, homes, churches, halls—every need has found its fulfilment for both creature comforts and ethical establishment; that which has been the delight and solace of one part of our history supports and lead us, and holds up the standard of our best days to help us through our worst and on in our work. And now I will refer to the details of my craft, using the opportunity to specially bring before your notice the claim we make for recognition in architecture. If, as a race, we would stand to the future as the past stands to us, we must show in the permanent quality of our materials, whether employed in small articles of use or in our architecture, original styles which will display the governing influences of the period in which we live.

Of all the materials used for building purposes there is only one practically indestructible, only one which retains the touch of the artist perfectly, and is, therefore, like a permanent investment of art power. And that is terra cotta, plain or enameled. The most notable example of the wholesale use of terra cotta in modern days is in the construction of the permanent portion of the South Kensington Museum. Every fraction of the façade, in a sort of Venetian Renaissance style, is built of burnt earth, the main body of brick, the enriched portions of cream colored terra cotta. Altogether it is a brilliant success, having great advantages.

There seems to be a prevailing notion that terra cotta must be red, yet there are at least three other colors of which it may be composed, to my knowledge, for I have worked in them, viz: Cream color, white and grey; and by admixtures of oxides of several metals with the clay almost any color or tint of color may be attained. As to its durability, even when the earth is consumed with a fervent heat, this tile work and vases will be left behind us as a per-

manent record. You may reduce all the pictures in the world to tinder, melt all the bronze statues until they run in the gutters, calcine all the marble statues into plaster of Paris, burn all the buildings with lime, and all animals, creatures and vegetation with ashes—and all this while this work will glow red hot, and cool down again, even as it is now fashioned.

Supposing an eclipse of our European and American civilization as complete as that of ancient Egypt, what would this pale-faced people leave behind to tell how they lived? Our pictures and photographs would be gone, our metal corroded or destroyed, an odd coin here and there might tell what our currency was like. But the Egyptian pyramids would still stand. The Egyptians were a noble and severe people, and their characteristics are preserved in the enduring fabrics of their works, as also in the forms and embellishments they employed. They erected vast and massive buildings, noble in the greatness of their power. The art of our future will be different, and let us hope it will be put into imperishable materials as fast as possible, that the thought of the present day may be preserved.

Though we try to persuade ourselves that in many respects our civilization is greater than any, in the arts at least the character of permanence is inferior. But we are hoping for such recognition of this work as shall ensure to it a glorious manhood. The inexpensiveness of clay as a working material recommends it; it is so easily formed into useful and ornamental designs, it has so many beautiful colors, and holds the power of preserving such colors as may be applied upon it in an unimpaired state for ages. The small intrinsic value of its material is a safeguard against thieves, while works of art in metals, in gold, silver, or in gems, must succumb to pillage or necessity.

The colors used upon it are obtained by the mixture of metallic oxides, and with flux or emollient made to adhere, by the process of the firing, to the surface of the clay. Oxide of copper gives greens and greenish blues, crimson shades of gold, red, oxide of cobalt, blues; oxide of antimony, reds, yellow or scarlet reds; stannic acids, whites. I have elsewhere referred to the kinds of earthy materials which compose

the body material. To specify particularly would be out of the right, for the potter's art has many secrets—the mixture of the clays, the composition of the glazes, the certain productions of required colors—on all of which in their most harmonious relations, together with the most sagacious management of the firings, does his success depend. It is without doubt the least understood of all the attempts of decoration as there is no facility for acquiring such knowledge. It is one constant experiment, which every one must feel through for himself.

There are many kinds of ceramic painting which I would like to describe at length. China painting, or over the glaze, is a mere summer afternoon's play compared with the more serious forms. It is an application of color decoration to an already completed article, while underglaze is applied to pottery in its unfinished condition, called its biscuit state. Then, after baking on to the surface, it is glazed and fired again. I will first mention relief painting, or opaque application of minerals to a glazed surface, known as *Lonwy faience*.

We have first an opaque body of paint, which must adhere to the baked clay, called biscuit. Again, this must have the uniting quality with the glaze, in exact proportion, or ruin ensues. Underglaze painting may be applied on green clay in a wet state. This method presents few difficulties, but is not suitable for serious or most important decoration, as the pieces must always be kept in a state of dampness while at work, or a tendency to scale is the result, owing to the shrinkage of clay while drying, and unequal proportions result. This shrinkage, according to the quality of the clay, averages three-fourths of an inch to a foot. Consequently, to make one layer of the painting to adhere to the other while drying its condition must be the same. We do not attempt to decorate ware until it is perfectly dry, ensuring the fact by days in the kiln, exposed to slow heat, when the shrinkage has taken place, which gives as results far superior to any other.

The artist has as much liberty as in any process of oil or water color painting, of working only when disposed, which is more important for serious work which may be done away from the pottery or remain on the easel six months or more, without the



**The Connoisseur.**

*(Continued from page 67.)*

slightest injury, due care being given. This makes the most important schemes of decoration possible, which with wet process would be out of the question. One of the great advantages is, in this process, that colors can be painted light over dark; in fact, may be handled as freely as oil paintings. The oxides of certain metals, such as tin, lead, antimony, iron, cobalt, which in themselves are infusible, are useful to us.

Glazes vary. There is the transparent, opaque, or tin enamel or salt glaze. There are many ingredients used, no two potters using exactly the same. All must contain some oxid of lead, to obtain or bring out the color effects; otherwise no depth of richness could be developed. The materials of the glaze being combined in the proper proportions, they are diluted to form a creamy liquid, with which the articles are skilfully covered, giving a coating of the necessary thickness.

They now have the appearance of an opaque white paint, all the painting of colors being well buried. They are now ready for the last firing. This is done in the glass kiln, with the temperature carried sufficiently high to fuse the glaze, forming a glassy, transparent surface. If the glaze is suited to the body of the ware, the shrinkage being the same in both body and glaze; a beautiful effect will be the result.

**The Rambler's Notes.**

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

**G**EORG BORGFELDT & CO., importers, corner Washington Place and Greene St., New York, are displaying a line that will prove of particular interests to jewelers. This is to be found in their assortment of cut glass cologne bottles with sterling silver tops. In the variety of cuttings, sizes, shapes and grades, the line is one of the most extensive in the market.

TWO FINE LINES FOR JEWELERS.

**T**WO interesting lines just received are now being displayed by Chas. Ahrenfeldt & Son, 52 Murray St., New York. The first, is silver mounted Sèvres novelties, whose richness alone necessitates that they be sold principally, if not solely through the jewelry trade. The line includes ink stands, pen trays, after dinner coffee cups and articles of like nature in solid color decorated with figure panels. The pieces are further ornamented with a deposit of delicate solid silver scroll work which relieves the monotony of the solid color and also forms a frame work for the panel decoration. The other line, known as Brittany ware, consists of reproductions of old northern French vases, boxes, bottles, candlesticks, sugar bowls,

with more modern articles of the same style, as ink stands, trays, bon bon boxes, etc. The most conspicuous feature of these is the combination of bright colors shown in their decorations which are principally pictures, *fleurs de lis* and shields.

NEW THINGS IN LAMPS.

**T**HE Craighead Mfg. Co. have arranged their New York salesrooms so that the entrance is now at 38 Park Place, instead of 33 Barclay St., as heretofore. Their latest products in banquet lamps show many new designs, principally female figures, which act as the support to the fount. Among these are subjects known as Naiad, Psyche, Lucina, Hebe and others. These lamps are in gilt, aluminum and bright matt and oxidized silver finishes, two finishes often being seen on the one piece. The company have also introduced some large banquet lamps with vase shaped bodies. The fount, foot and trimmings are of gilt, while the vase body is shown in gilt and in colors, the latter being enameled in imitation of porcelain.

NEW BRIC-A-BRAC LINES FOR JEWELERS.

**T**ERRA COTTA standing figures and busts form one of the leading lines just opened by Hinrichs & Co., 31 Park Place, New York. The principal assortment is in busts, which have a wide range in size and variety of subjects,

**Something Exquisite in a Fine Porcelain**

just introduced by us, is known as "Ruri" ware, showing a rich, deep blue ground well glazed, with raised gold and silver decoration, producing a beautiful effect. Made in all regular pieces of unique design. Another new line in Porcelains is the "Sakura" ware, gold and white enameled, floral and spray decoration, exquisite and novel. Coming in all requisite pieces. Both wares would make an attractive bric-a-brac display. Our new importations in fine Japanese bronzes merit your attention. Made in figures, koros, vases, candelabras, etc., etc.



**A. A. Vantine & Co.**

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THREE-QUARTERS OF ACTUAL SIZE.

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THE BEST VALUE EVER  
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\$2.00 EACH,  
WITH  
HANDSOME PROFIT.

This is only one of the many important items which we are constantly offering to Jewelers and Art Dealers, and it will fully repay you to visit us at first opportunity,

# GEO. BORGFELDT & Co.,

18, 20 & 22 Washington Place, City.



both natural and artistic in their coloring. Flower pots and jardinières of Austrian and English makes are another line extensively added to. Antique and modern shapes in rich colors and in old Delft and other popular decorations may here be found. The variety is without doubt one of the finest ever shown by this house.

**BRONZE AND PAINTED GLASS COMBINATIONS.** ADDITIONS have been made by the New Jersey Lamp & Bronze Works, 44 Murray St., New York, to the new line of ornamental pitchers with bodies of hard painted glass, recently introduced. The latest pieces are more graceful in shape than their predecessors and have the body shaped more like a vase. They show Moorish, floral, cupid and other decorations. There is also a line of similar but smaller pieces with scroll and figure decorations.

THE RAMBLER.

Lissauer & Co., 12 Maiden Lane, New York, in addition to the showy, low priced and salable goods offered by them, call attention to their celebrated diamond inlaid fancy watch cases. Brilliants and roses are used, and many of the designs are extremely artistic and unique. All diamond goods are still being offered at old tariff prices as the firm imported largely before the new duty took effect.

**The Other Side of Life.**

THE SOUL OF FRANKNESS.

MR. BEETLESON—Would you like the date put in our engagement ring, my dear?

MISS BERYL—By all means; and then, if there's room, run in some little motto like "Any port in a storm," or "A bird in the hand," or something pretty like that.—*Leslie's Weekly.*

that the attorney became provoked.

"You don't take any interest in this thing at all, do you?" he asked angrily.

"Yes, 10 per cent. a month," replied the pawnbroker, slowly, and relapsed into his former condition.—*Detroit Free Press.*

A subscriber writes, asking the meaning of the "silent watches of the night." We answer with pleasure that they are those which the owners neglect to wind up before retiring.—*Tit Bits.*



IMPROPRIETY IN STREET CARS.

MR. COMSTOCK—"What does this familiarity on a public car mean?"

Nothing more than Guiseppe del Carara delivering two orders.

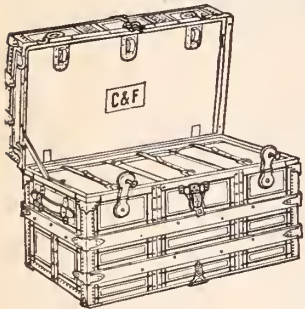
HE TOOK HIS INTEREST.

During the trial for the recovery of a watch and some jewelry in pawn, the pawnbroker was so indifferent about the matter

"This is very alarming," said the old man, as he got up at four o'clock in the morning and threw the humming clock over into the next yard.—*Syracuse Post.*



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SEND FOR CATALOGUES.

Bric-a-Brac and Art Pottery.



## CARBORUNDUM.

Net Retail Price List of Carborundum Wheels.

ACHESON'S PATENT, February 28th, 1893.

| Diam. in Inches | THICKNESS IN INCHES. |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       | Rev. per Minute. |        |
|-----------------|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|------------------|--------|
|                 | 1/4                  | 3/8   | 1/2   | 5/8   | 3/4   | 7/8   | 1     | 1 1/4 | 1 1/2 | 1 3/4 | 2     | 2 1/4 | 2 1/2 | 2 3/4 | 3     | 3 1/2 |                  | 4      |
| 1               | \$.15                | \$.18 | \$.20 | \$.23 | \$.25 | \$.28 | \$.30 | \$.35 | \$.40 | \$.45 | \$.50 | \$.55 | \$.61 | \$.65 | \$.70 | \$.80 | \$.90            | 18,000 |
| 1 1/2           | .18                  | .22   | .25   | .28   | .31   | .33   | .35   | .40   | .45   | .50   | .56   | .62   | .73   | .78   | .90   | 1.00  | 1.00             | 14,000 |
| 2               | .21                  | .25   | .31   | .34   | .37   | .40   | .42   | .46   | .52   | .58   | .65   | .70   | .77   | .85   | .91   | 1.00  | 1.20             | 11,000 |
| 2 1/2           | .25                  | .30   | .37   | .42   | .46   | .48   | .50   | .55   | .60   | .67   | .75   | .80   | .91   | .98   | 1.05  | 1.20  | 1.40             | 8,800  |
| 3               | .30                  | .38   | .45   | .51   | .55   | .58   | .60   | .65   | .70   | .78   | .85   | .95   | 1.05  | 1.15  | 1.25  | 1.45  | 1.65             | 7,400  |
| 4               | .35                  | .45   | .55   | .65   | .75   | .81   | .85   | .90   | .95   | 1.10  | 1.30  | 1.50  | 1.65  | 1.80  | 2.00  | 2.35  | 2.70             | 5,500  |
| 5               | .45                  | .60   | .75   | .90   | 1.05  | 1.15  | 1.25  | 1.35  | 1.65  | 1.90  | 2.20  | 2.45  | 2.75  | 3.05  | 3.33  | 3.55  | 4.15             | 4,400  |
| 6               | .55                  | .75   | 1.00  | 1.25  | 1.45  | 1.60  | 1.80  | 1.95  | 2.31  | 2.75  | 3.15  | 3.50  | 3.95  | 4.33  | 4.75  | 5.15  | 5.95             | 3,700  |
| 7               | .65                  | .90   | 1.20  | 1.50  | 1.70  | 1.90  | 2.10  | 2.35  | 2.60  | 3.15  | 3.70  | 4.25  | 4.80  | 5.35  | 5.75  | 6.45  | 7.00             | 3,160  |
| 8               | .75                  | 1.05  | 1.40  | 1.70  | 1.90  | 2.10  | 2.35  | 2.60  | 3.15  | 3.70  | 4.25  | 4.80  | 5.35  | 5.75  | 6.45  | 7.00  | 8.10             | 2,750  |
| 9               | .85                  | 1.20  | 1.60  | 1.90  | 2.10  | 2.35  | 2.60  | 3.05  | 3.35  | 4.05  | 4.80  | 5.50  | 6.25  | 6.95  | 7.65  | 8.35  | 9.10             | 2,450  |
| 10              | 1.00                 | 1.40  | 1.80  | 2.10  | 2.35  | 2.60  | 3.05  | 3.35  | 4.05  | 4.80  | 5.50  | 6.25  | 6.95  | 7.65  | 8.35  | 9.10  | 10.50            | 2,200  |
| 11              | 1.10                 | 1.50  | 2.00  | 2.35  | 2.60  | 3.05  | 3.35  | 4.05  | 4.80  | 5.50  | 6.25  | 6.95  | 7.65  | 8.35  | 9.10  | 10.50 | 12.00            | 2,000  |
| 12              | 1.20                 | 1.60  | 2.10  | 2.45  | 2.70  | 3.10  | 3.40  | 4.15  | 4.90  | 5.65  | 6.40  | 7.15  | 7.90  | 8.65  | 9.40  | 10.15 | 11.90            | 1,830  |

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The wheels are made with a vitrified bond, and pressed under hydraulic pressure. Those over three inches in diameter are turned up after firing. The same numbers are used to designate the degrees of fineness, as are used with Emery, and the wheels are made in seven degrees of hardness, marked SSS, SS, S, M, H, HH, HHH, from extremely soft to extremely hard.

In ordering, state diameter, thickness, hole, number and hardness.

Monongahela, Pa., U. S. A.

THE CARBORUNDUM COMPANY.

Hones, Slabs, Files.

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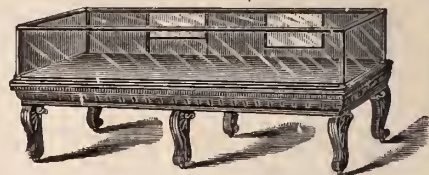
**Chas. Jacques**

CLOCK CO.,  
22 Cortlandt Street,  
NEW YORK.

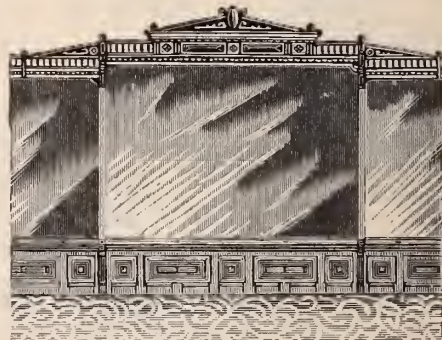


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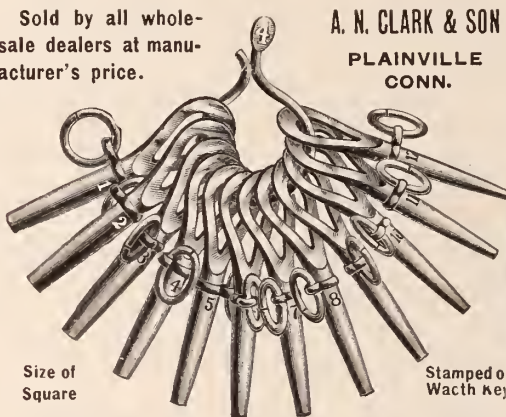
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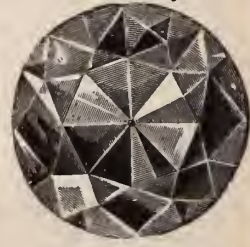
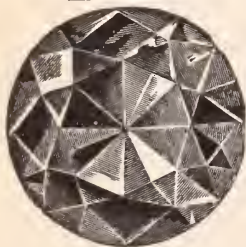
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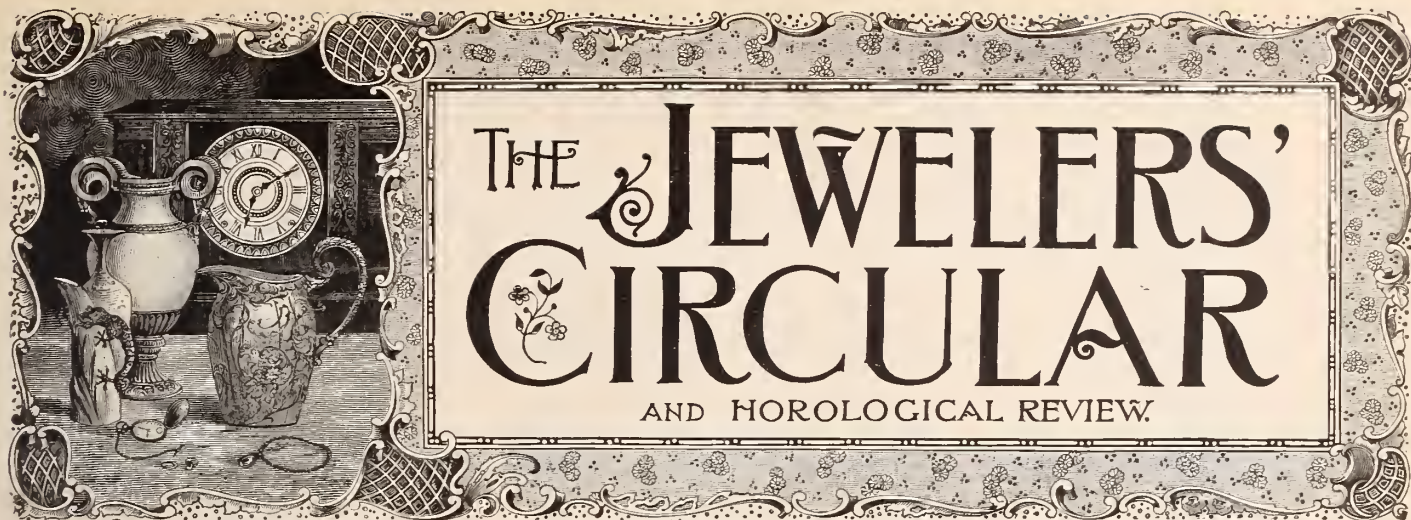


HIGHEST AWARD AT THE COLUMBIAN EXPOSITION, CHICAGO, 1893.

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THE JEWELERS' CIRCULAR, For 4c. a Week will do it. **Subscribe.**

DIAMONDS and Cutters. W. KAHN & CO. J. Cor. Maiden Lane, N. Y.





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VOL. XXIX.

NEW YORK, WEDNESDAY, OCT. 10, 1894.

NO. 11.

SOME RARE WATCHES IN FRANCE.

PART II.

FIG. 1 of the illustrations shows an automatic frog in fine enameled gold reproducing the colors of a genuine batrachian, with rows of pearls on the back, along the sides and on the legs. The mechanism is marvelous. It is made to imitate the croaking of a frog; then, at regular intervals, the animal stretches its hind legs and suddenly moves on; the croaking recurs, then it moves again, and so on as long as the spring is wound up. This curious piece must have been made by an ingenious artist, such as Vaucanson, or Kempelen.

Fig. 2 has the shape of a fleur-de-lis. The cover is in rock crystal encased in a frame of brass engraved and gilt. It belongs to the sixteenth century.

Fig. 3 resembles that kind of shell called *pecten*, or Venus' comb. The two covers are in cut rock crystal. The dial is in gold with ornaments in green translucent enamel. The movement is signed: Valliers, Lyon.

Fig. 4 shows an

oval watch the case of which is in silver finely engraved. On one side there is the figure of Diana, and on the other that of Juno, coming out on a ground of delicate arabesques, copied from Etienne Delaune. On

The movement is signed Solomon Chesnon, *horologer* of Blois, in the 16th century.

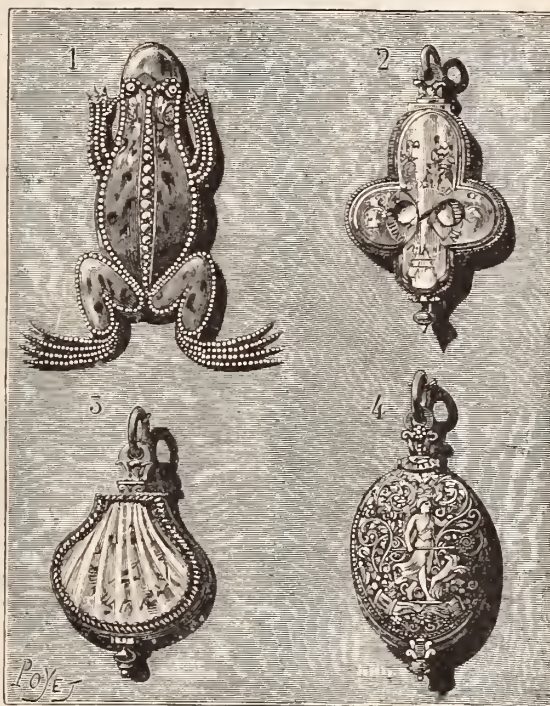
double case, which contains in the center a compass surrounded with four dials calculated for different meridians; the whole resting on a ground of silver lace showing on a gold background. The movement is provided with a striking gear and an alarm. This watch indicates the day of the week and the date of the month. It belongs to the time of Henri IV., of France.

Some of these watches were bought by Paul Garnier, at the Soltykoff sale.

Electrically Wound Tower Clock.

HERMAN OCKEL, Providence, R. I., has entered into a contract with the Park Commissioners of that city to provide an interesting clock to adorn the interior of the new Art Museum building at Roger Williams tower Park.

The clock does not run by electricity, but it will be wound by that agency. Its dial is 12 inches in dia-



CURIOUS WATCHES. FIGS. 1-4.

Fig. 5 is a *croix latine*, and Fig. 6 a pectoral cross. These patterns are believed to have been first introduced as watches by Myrmecide, Parisian *horologer*, during the reign of Francis the First.

Fig. 7 reproduces one of the most remarkable watches of the sixteenth century. It is made of gold and silver, these two metals being tastefully opposed; it is of an onion shape. The case is decorated with chasings of various reliefs. On the underneath part is reproduced a well-known mythological scene: Perseus rescuing Andromeda. All the parts of the case are elaborately adorned with curling ornaments beautifully chased. The hour marks show on a gold band, while the border of the dial is in pierced silver delicately engraved. This watch has a

meter, and it stands in a case 70 inches high. The large clock in the tower of the building will be run by the hall clock by means of wires. In fact the huge timepiece on the outside of the structure will have no works, nothing but hands. Other dials located in other rooms will be run by this master clock.

There is a curious little dial contrivance

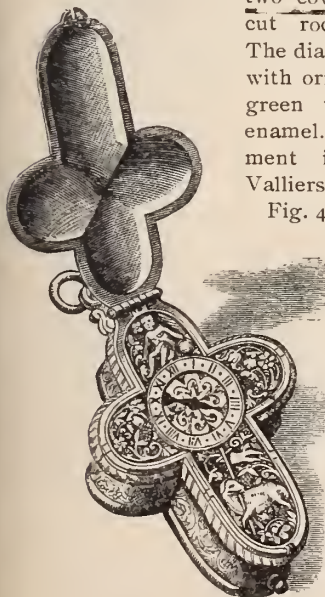


FIG. 5. CROIX LATINE WATCH.

the band connecting the two covers are engraved all round, spirited hunting scenes.



FIG. 6. PECTORAL CROSS WATCH.

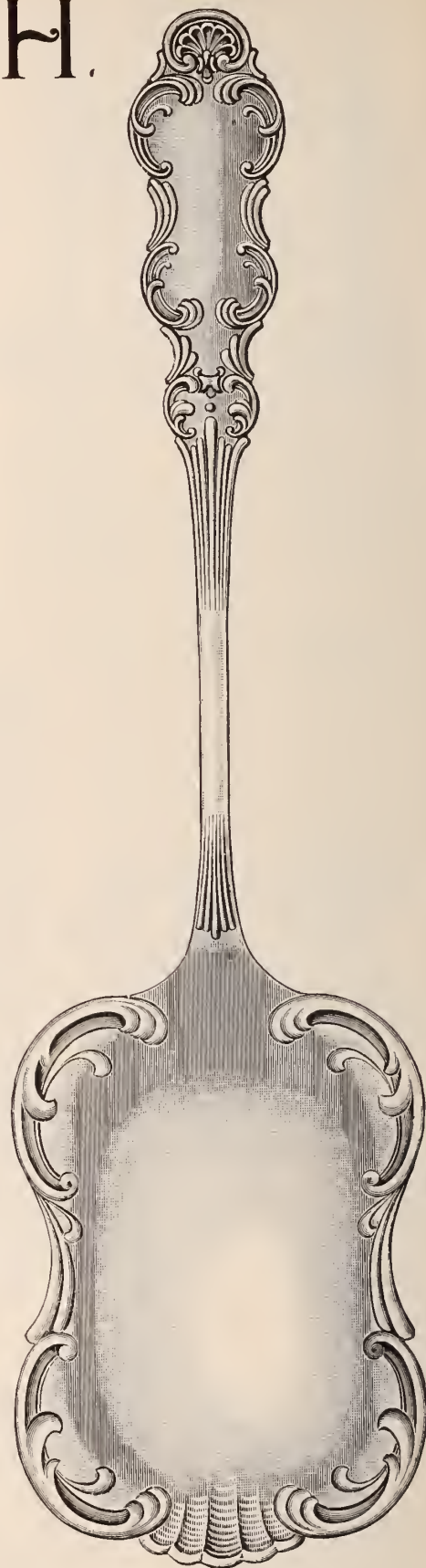
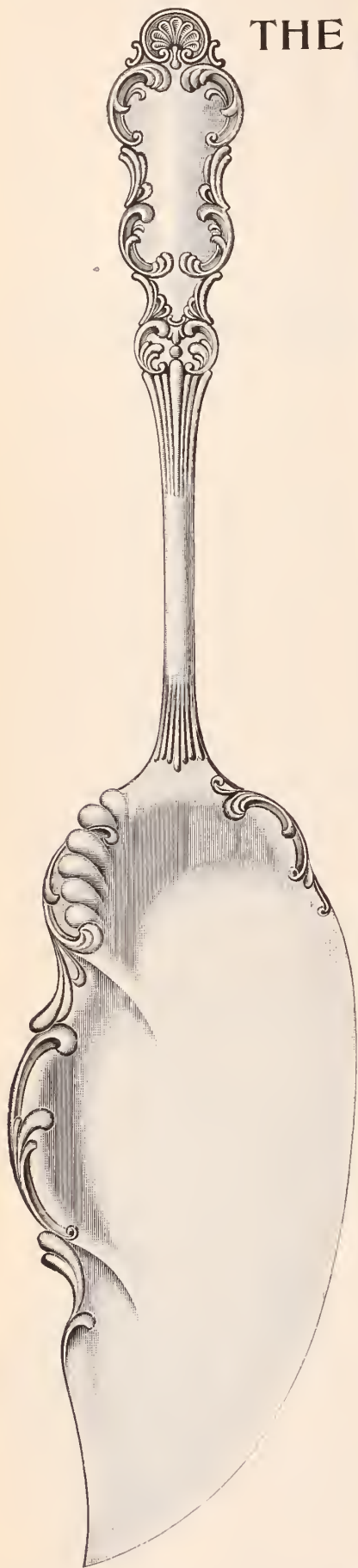


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BERRY SPOON.

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A complete line of the staple and many of the Fancy Pieces in this popular pattern now ready.

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**Onyx Pedestals and Tables, Bric-à-Brac Cabinets.**

ALL GERMAN POTTERIES.

Dresden, Royal Bonn, Carlsbad, Teplitz, Etc., Etc.



below the main dial of the hall clock. Whenever the electrical power which winds the clock grows weak on account of lack of fluid in the battery, the fact becomes known at once to the dial. Immediately the hand points to a certain spot and a bell rings. This bell will sound once an hour for two weeks giving ample notice that the electrical power is gradually waning.

These clocks are manufactured by the



REMARKABLE WATCH OF 16TH CENTURY.  
SEE PAGE 1.

Standard Electric Dial Co., New Haven, Conn., under the Warner patents, and have already acquired an excellent reputation.

The manufacturing firm of Dyer & Matsumoto, Indianapolis, had a very interesting display at the Indiana State Fair. Iko Matsumoto was in attendance and attracted large crowds who lingered to watch him fashion small articles of jewelry or hammer out some artistic design in silver or brass. A number of articles having taken first prize were ornamented with red ribbons. One of the most interesting pieces of work displayed was a gun on the metal of which Mr. Matsumoto had done some wonderfully beautiful work. He had cut into the hard unyielding steel the most beautiful designs. The entire metal of the gun is cut into the most perfect and skillfully wrought designs. Mr. Matsumoto spent much time and hard labor on this work.

## FALL FASHIONS IN JEWELRY.

NOTES GLEANED BY ELSIE BEE, IN HER RAMBLES AMONG THE JEWELERS.

THE jewelry of to-day is touched with imagination. It is not only artistic; it is poetical, humorous, serious. It suggests temperaments, moods, tastes; but it is no less practical, while it appeals to the fancy.

Earrings, bracelets and rings, it will be observed, are ornaments merely. And although there will always be women who love ornament for the sake of ornament and will continue to buy and to wear earrings, bracelets and rings, the attention of the large body of the people, whose desires the watchful manufacturer takes into consideration, is directed to jewelry of a more practical nature.

It is a curious diversion or development of the public taste. The association of barbarity, bondage and vanity with these three articles of jewelry, which was brought forward adversely in the first instance by minds given to the sort of hair-splitting that is called "cranky," is now sufficiently wide-spread as to influence and direct trade. Unquestionably the vicissitudes in the career of these three articles of feminine adornment, which were once regarded as absolutely essential to every woman's happiness, is due to the serious relation in which woman holds herself to the community at large; that is, has taken so many different and interesting phases to-day.

At the same time women are more luxurious than ever and more exacting in matters of taste. There is nothing of asceticism in the movement. The humblest pin must be gilded and enriched. The sword is as expensive as the ring. The jeweler may still keep himself occupied in creating for her new wants. The only thing that he must consider is that they shall at least pretend to serve a useful purpose.

The improvement in public taste in jewelry keeps pace with and is part of the improvement in taste seen in architecture, decoration, stuffs and in every department of life. This was never more conspicuous than this season. After an inspection of the jewelry in the great European centers this Summer that of our own country affords the liveliest satisfaction. Clearly the odds are with us.

As was said in the beginning it shows imagination; it is suggestive and personal. The medium is gold, stones and enamel. Within recent dates the use of diamonds has increased ten per cent. Diamonds received their first impetus from the prosperity that succeeded the civil war. The use of colored stones, and especially of semi-precious stones has more than distanced the increase in diamonds. The uses of these distinguish the later artistic period. Undoubtedly the finding of stones in this country has done much to bring them into popularity, since stones must be in a certain abundance to become a fashion.

The turquoise of Mexico and Arizona is equal to the turquoise of any land. The present fashion in turquoise is due to the extensive finds in this country. The fire opals of Mexico in their rare and wonderful beauty suggest new forms and combinations to which they may lend their lustre. So with the topazes, the tourmalines of Maine, the sapphires of Montana. In the use of these stones diamonds form the relief.

Opals and turquoise have given vogue to the cutting of stones *en cabochon*. The most beautiful brooches seen this Fall have been the smooth polished ovals that enclose the mystic flame of the opal set in tiny gems. The tint of the opal suggests its form. Here it is a rosy nectarine with enamel leaves, there a bursting flower, here translucent drops as it distilled from fire and dew, the imprisoned hues of the rainbow, the sunset; the blue empyrean itself is reflected in a well remembered blue opal ring. Tourmaline, moonstone, topazes, alexandrites, olivine, ruby spinel are mounted with a view to conveying something of this same suggestiveness. This is making jewelry a far finer thing than the mere intrinsic value of the stone conveys. When Turner was asked what he mixed his colors with,

"Brains, sir, brains," he replied.

It is brains that can take a handful of colored stones and make a brooch such as was seen the other day, which looked like a bouquet in color, or a row of colored pearls, and again of opals like sections of a rainbow caught in a marquise ring, and in a necklace of ruby spinels, olivine and topazes which resembled the trail of colored electric lights around the neck. These effects of color are peculiar to the jewelry of to-day, and nowhere are seen in such perfection as in New York city.

Enamel is another medium for effects in color. In a paper read by jewelers there is no reason to descant on the opportunities that enamel offers. Its use in jewelry this Fall is poetical in its delicacy and suggestiveness. Men in the trade doubtless know that its most prominent use in jewelry is in the wreaths that are now the most favored forms for brooches. These wreaths which naturally are of floral design are worked out in enamels of such beauty that they are a delight to the eye. To their effects stones are often called upon to lend their beauty. Here are the thick velvet of the Edelweiss, the lustrous green of holly, laurel, ivy, the dead whitey green of many grasses, and in combinations that get their inspiration at the great fountain head—the great Mother Nature.

To these are added the peculiarly modern work in gold. One of the most striking novelties of the year is in the color treatment of gold, and chiefly seen in these wreath brooches, harvest moons, and jewelry of this semi-poetical nature. This re-

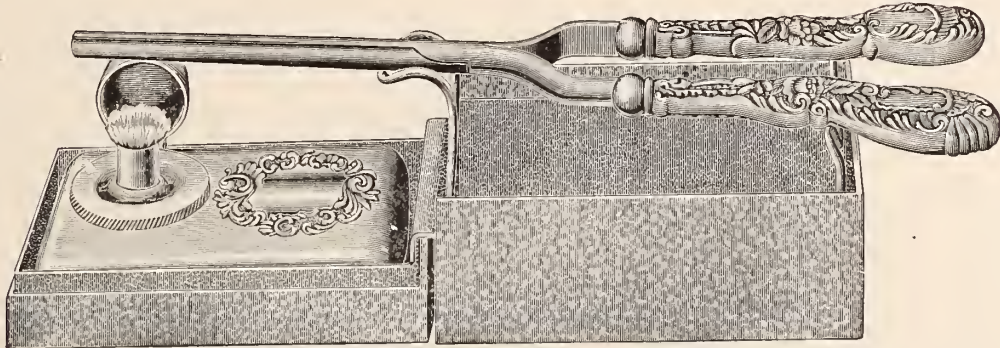


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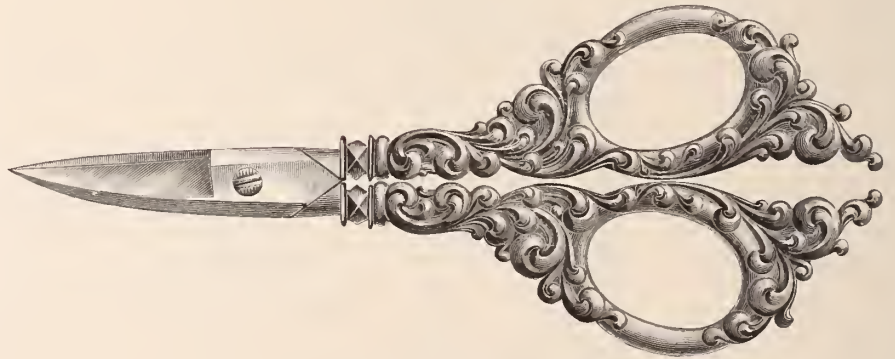


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flects a pale greenish tint and is one in sympathetic harmony with the enamels and colored gems. Other examples show that rosy and pale green commingling which is seen in the sunset. Curious accentuations are seen in some of the pieces by cutting the gold so as to throw off sparkling green lights. This is a treatment new and most interesting.

Goldsmith's work in its ancient and honorable sense has the spirit of its best days. This is seen in the artistic relation of surfaces, treated each so as to best relieve the other in the perfection of carving, as well as of design. The forms still adhere to those of the Renaissance whose floriated forms offer the best opportunity for this work. It is especially seen in round gold brooches and also in the hair pins and combs of shell, either mounted in gold, or on which the gold ornament is applied. These pins retain their form, and whether of gold or encrusted with gems are the most popular and salable of useful ornaments.

An allusion was made to the humorous character of modern jewelry. This is the product of that mocking artistic spirit which belongs to this end of the century. It is seen in the toads, the frogs, the turtles and lizards that are the favorite of the smaller ornamented pins. These are not mere forms. They are individualized. The frog jumps, the lizard wriggles. There are roosters, storks, monkeys, and they are creatures of life, full of importance. Some sleeve buttons of this character were seen.

A gold monkey held a parasol; he was linked to a toad stool. The monkey's face was laughable in its gratified vanity. A dog was seated on a false pearl stick pin. It required no magnifying glass to show his pride in guarding a bundle. The popularity of the Brownie pins shows how these travesties on human life beguile us.

Some of these ornamental drapery pins and brooches are made by imbedding small pearls in gold. One remembered was a flying stork, one would swear it was a portrait. Of jewelry of this sort one never wearies and these are but the merest indications out of a profusion of examples.

The most prominent articles this season outside of those mentioned are the collar slides known as "czarinas," the buckles, long chains, and side combs. Of these the czarinas are to the Autumn trade what the bow knot and the sword have been.

Its manifestations are from the severe oblong buckles in chaste wrought gold, to the gem encrusted slide. Occasionally instead of one long curving slide it is in three pieces. Nothing prettier has been seen. These, however, it must be remembered, are dependent on the present fashion of the wrinkled collar band. That is dependent on some high arbiter of fashion; and unlike the sword and bow knot the czarina cannot be easily used for other purposes.

The long gold chains punctuated by pearls, turquoise and coral serve both for lorgnette and watch. They have super-

seeded altogether the queen chain, and dimmed somewhat the chatelaine pin. The latter, however, will always hold its own for the display of fancy watches. There are, however, more plain cased watches used, and the open faced watch has decidedly the field.

The coiffure demands the back comb and the side comb has still a place. Renaissance combs are preferred. An effort was made to introduce mediæval and grotesque forms in the mounting, but while a woman will wear a humorous pin in front, she will not accept anything grotesque out of sight. Next to the Italian forms gold rope forms prevail, but some distance in the rear.

Hat pins are objects of great interest. Women tempt the public virtue by displaying gold and gems in the most unprotected manner.

In general after two years of financial depression and cheap jewelry, there is an increasing demand for work of a higher class at correspondingly increased prices.

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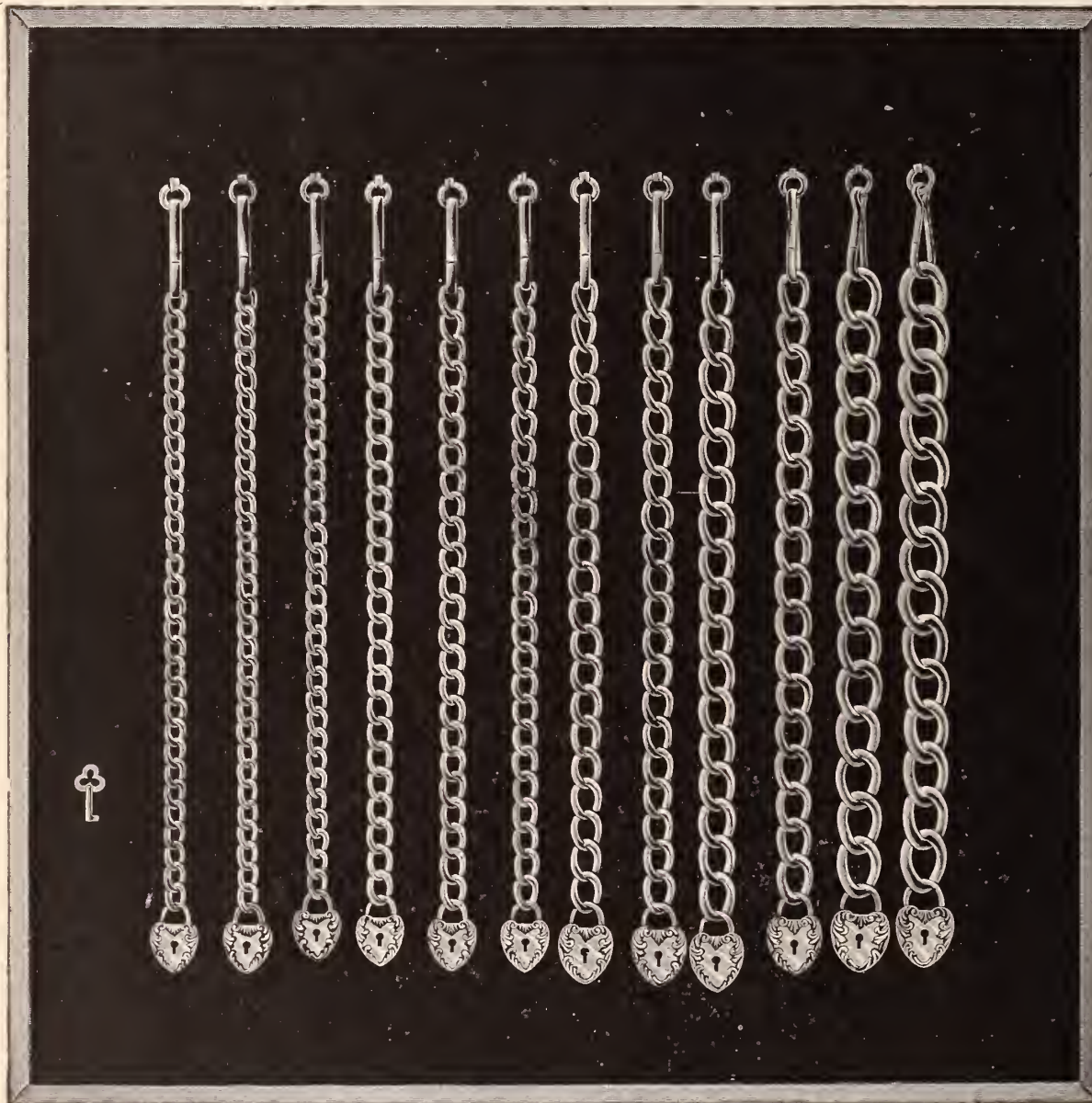
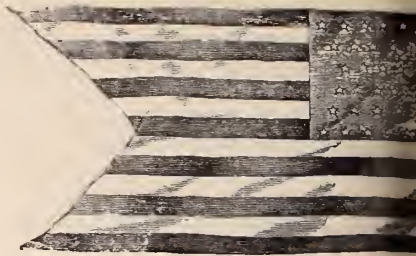


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Here we illustrate twelve Bracelets in a cloth bound with ribbon. There are six sizes of Bracelets, and of the two smaller sizes there are three each, and of the two next sizes two each, of the two larger sizes one each. We call them Combination A, B, C, D. A, is plain polished Gold Plate. B, is chased. C, is plain Sterling Silver. D, is chased, fine quality of Gold Plate and Solid Sterling Silver. Awfully cheap in price.

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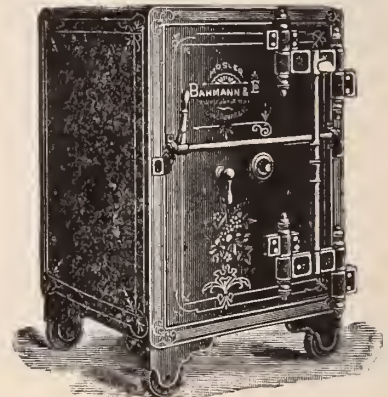
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## THE EVOLUTION OF THE FINGER RING.

BY MISS L. C. BENEDICT.



HIGHLY absorbing in interest, in all its associations, is the finger ring. Its age alone entitles it to serious consideration; for, as far back as history traces, with its supplementary testimony of excavated ruins and tombs, finger rings of more or less technical excellence are in evidence. Like all prehistoric developments, the finger ring affords a literature which is a curious admixture of fable and authentic record.

Archæologists are beguiled into all sorts of mythological, classic and historical highways and byways, searching after fresh laurels in the way of well authenticated facts. Finger rings having figured conspicuously in the political, court and ecclesiastical history of all times, these researches have proven invaluable to the arts and sciences. Obscure points in the general usages and liturgies of the past have been elucidated and missing links have been supplied to fix particular times and events. The contribution to glyptic art has been a large and valuable one and rare types have been discovered for imitation.

According to earliest tradition iron rings served as the first decoration of the hands. One writer has boldly ascribed their invention to Tubal Cain. The Romans give their ornaments a fabled origin, in which the classical derivation of the ring is attributed to Prometheus who, having incurred the displeasure of Jupiter, was compelled to wear on his finger a ring made from the iron of his fetters and set with a fragment of the rock of Caucasus to which he had been chained.

"To adorn the finger ring with inlaid stone  
Was first to men by wise Prometheus shown;  
Who from Caucasian rock a fragment tore  
And, set in iron, upon his finger wore."

But legend is one thing and history another. While the crucial test of research makes it plain that finger rings are of very remote date, it also makes it equally apparent that the oldest of these were of gold, iron not having been in use until the Roman rule over Egypt or about the first century A. D. It is a more or less well authenticated fact, however, that under the Republic, Romans of all degrees wore rings made of iron, a material quite in keeping with the character of the times. This explains the finding of large numbers of rare engraved stones set in iron, one of the most remarkable of which is supposed to have been worn by Scipio himself. The merit of

the signet, which presents a portrait of Massanissa, proves it at least to have been executed for a person of high rank.

The Bible is rich in allusions that give evidence of the appreciation and value accorded to rings. The mention of finger rings, indeed, occurs as early as the books of Genesis and Exodus. Herodotus remarks upon the finger rings worn by the Babylonians, and from Asia they were probably introduced into Greece. These early rings not only had their use as signets but were valued as decorative articles to appease that love of ornament which the world's history has proven is an elementary instinct. We are told in the sacred pages that Judith, when she arrayed herself to meet Holofernes, among other rich decorations, wore rings.

In the British Museum are some rare specimens of Egyptian rings with representations of the scarabæus or beetle. These rings generally bear the name of the wearer, the name of the monarch in whose reign he lived, and also the emblems of certain deities. These were so set in the gold ring as to allow the scarabæus to revolve on its center. The rings of the ancient Egyptians appear to have been mostly of gold, though there is evidence of rings of silver. Extremely beautiful are specimens extant of their porcelain rings, some of which have their plates in the shape of the symbolical eye—the emblem of the sun—of a fish of the perch species or of a scarabæus.

One of the oldest if not the most ancient ring known to antiquarians is supposed to be the gold ring found in the pyramid tomb at Ghizeh, and included in the collection of



EGYPTIAN GOLD RING, FROM GHIZEH.

Dr. Abbott, of Cairo, now preserved with other Egyptian antiques in New York. This ring is of fine gold and the workmanship displayed thereon is considered by those well versed in glyptography to be accurate and well executed. Without the oval is inscribed in hieroglyphics the name of that Pharaoh whose tomb was unsealed at the time of the ring's resurrection. Readers not familiar with such matters may be interested to know that the earliest scarabæus and signet rings were in gold, porcelain, steatite and the various semi-precious stones suitable for engraving. The hard stones and gems were later introduced into rings, probably under the influence of Greek art.

Counterfeit stones in rings are mentioned in the time of Solon, and transparent stones, backed by a leaf of colored gold, extracted from the rings of the ancients, give evidence that tricks of the trade are as old as history itself. The Lacedæmonians had only iron rings.

The Etruscans and Sabines wore rings at the period of the formation of Rome, 753 years before Christ. The Romans are said to have derived the use of rings from the Sabines. Their rings were, at first, made of iron. The British and other museums contain Etruscan rings of great value—rings of massive gold, with engraved stones of remarkable beauty. The later Romans, like the Greeks, crowded their fingers with rings; and the fashion prevailed for a time of varying their weight with the season, the Roman fops affecting light rings for Summer, and heavy ones for Winter.



ANCIENT PLAIN RINGS.

The simplest and most useful form of ring, the plain elastic hoop, was adopted by people of all early nations. Cheap in its construction and easy to wear, it has descended in unbroken line to the present generation. Other inheritances from remote ages, are the snake rings, and a single ring constructed to appear like a group of three or four upon the finger.

It was in the middle ages that the greatest degree of perfection in the goldsmith's art, and especially in rings, began to display itself. So important a business was the making of rings, we are told, that it was separated from the ordinary work of the goldsmith and became a district trade. Of the later period of ring decoration there are some splendid specimens in various collections. Rings of Italian workmanship are remarkably beautiful, Venice particularly excelling in the art. There are also some remarkably fine French rings, dating from the close of the fourteenth century.

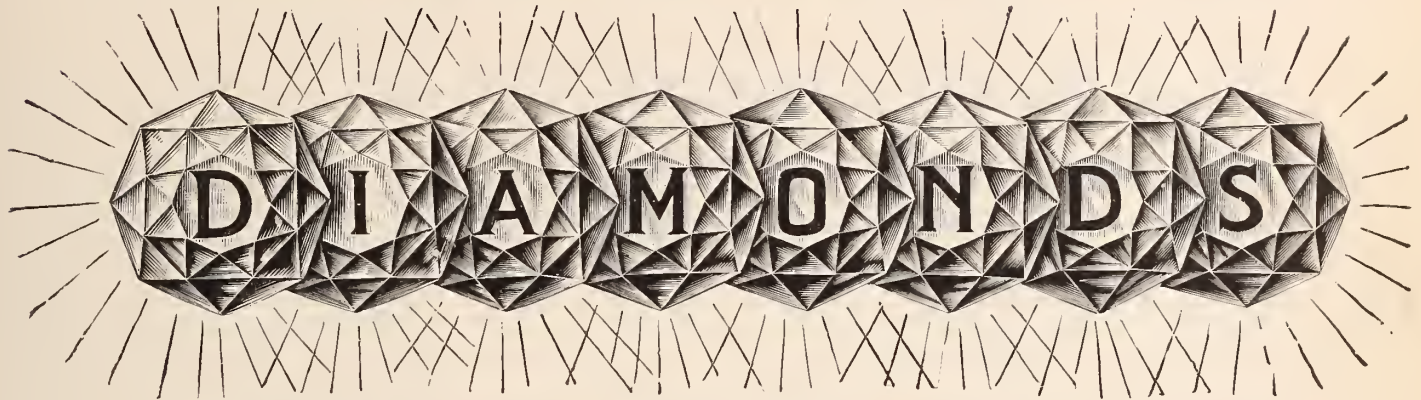
The history of ring superstitions is notably rich. In most cases where rings were supposed to possess especial significance and virtue, these qualities abided in some particular stone, symbol or inscription. But "charm" rings were fabricated in various ways and of different substances which were believed to establish their efficacy.

These charmed rings enter into the ground work of many Oriental superstitions, as in the legend of King Solomon's magic ring; it having been dropped once upon a



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—AND—

## DIAMONDS,

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time inadvertently into the sea, the wisdom of this great man abated, insomuch that for forty days he abstained from administering justice. At the end of that time the missing jewel was found and restored to the monarch who straightway became once more exceedingly wise and continued so to the end of his days.

In the long list of famous talisman rings recorded by various writers, that of Gyges, the Lydian shepherd, is regarded as most wonderful. The story of this ring, the stone of which turned toward the wearer rendered him invisible, is too familiar to bear repetition here. All remember how, profiting by its mystic power Gyges deprived his master, King Candules, of his life and took possession of his beautiful wife and kingdom. The belief in talismans worked in the form of rings is by this legend carried into the remote ages. The love inspiring ring of Helen of Troy proves how universal had been this faith in the power of talismans, when even her conquests were ascribed to the virtues of the gem she wore as her signet, rather than to the resistless influence of her beauty.

Astrological rings, in connection with mythological representations, were worn by the ancients, who believed that the mystical virtues of precious stones were under the solar influences. It, therefore, came about that there were planetary rings formed of the gems assigned to the several planets, and set each with its appropriate metal; thus the sun, diamond or sapphire in a ring of gold; the moon, crystal, in silver; Mercury, magnet, in quicksilver; Venus, amethyst, in copper; Mars, emerald, in iron; Jupiter, cornelian, in tin; Saturn, turquoise, in lead.

The origin of the employment of a special gem for each month was, according to the old, old story, founded on the breastplate of the high priest, which contained twelve gems, one for each of the tribes of Israel. The arrangement by months came in probably during the 15th and 16th centuries, although it is attributed to the Jews, Persians and early Arabians.

In this connection very naturally come to mind the modern birthday rings set with natal stones, which for the past six or seven years have attained to widespread popularity. The wearers of these significant trinkets are not all aware, perhaps, that this apparently new fashion is, in part at least, a revival of a time honored custom among the Romans, who presented each other with a finger ring on the occasion of a birthday. The modern birthday ring has opened up anew the ever recurring controversy as to which of the several lists of natal stones is authentic. Who among laymen is wise enough to express an opinion on a matter in which authorities so disagree? In this instance the subject will be dismissed with the statement that Tiffany & Co. give preference to the Jewish list.

Rings as tokens date at least from the fifth century. The interchange of rings as



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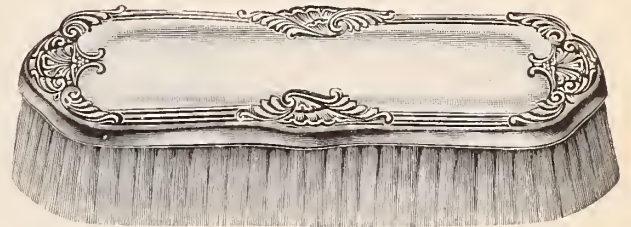
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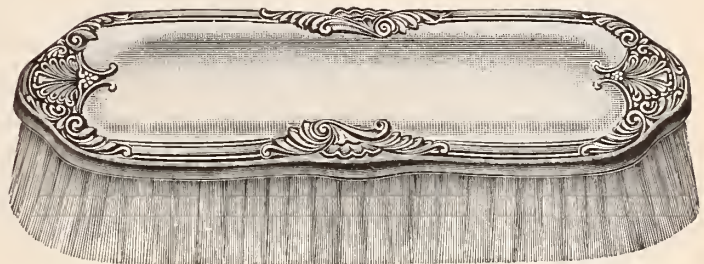
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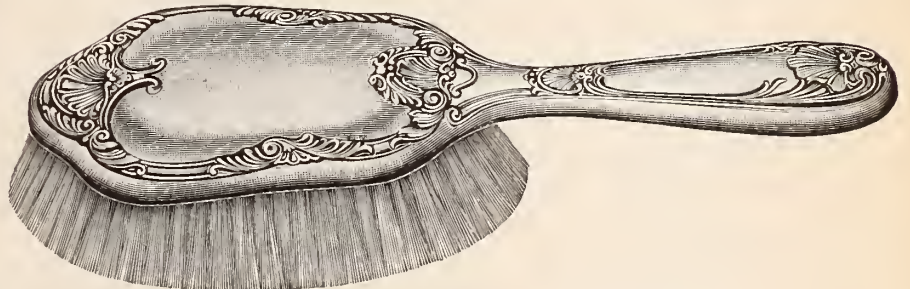
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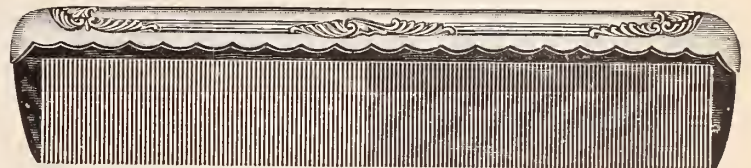
No. 1007. MIRROR.



No. 9923. CLOTH BRUSH.



No. 9924. HAIR BRUSH.



No. 57. COMB.



royal tokens is a matter of history. One of the most interesting episodes of ring tokens is, by consent, that one associated with the ring which Queen Elizabeth is said to have given to the Earl of Essex as a mark of her esteem and a pledge of her forgiveness if ever he forfeited her favor. This romantic story like many another that has come to us from far off ages, is no longer admitted a place in the pages of history. Industrious antiquarians have, unfortunately for its validity, discovered three rings which are equally treasured as the identical token and historians have come forward with equally convincing doubts regarding its authenticity.

From the middle of the sixteenth century to the close of the eighteenth, posy or chanson rings were in great vogue, especially as betrothal pledges. The posy consisted of an inscription within the hoop, such as "I change only in death," "Faithful ever, doubtful never," "You have my heart," etc.

It is the ring's record as a love token and marriage emblem which lends the widest interest to this bauble of the goldsmith's art. From the time when Isaac wooed Rebecca, up to date, the ring has had a mystical signification appealing to the most sacred hopes and feelings of man and maiden. In an old Latin work we find; "The form of the ring being circular and without end, importeth that mutual love and affection should soundly flow from one to the other, as in a circle, and that constantly and for ever." Herrick has versified this conceit;

"And as this round  
Is nowhere found  
To flaw, or else to sever,  
So let our love  
As endless prove  
And pure as gold forever."

In the marriage service according to an ancient ritual, the bridegroom placed the ring first upon the bride's thumb and putting it successively upon the next two fingers, pronounced for each one a person of the Trinity until, with the final amen, the fourth finger was reached, and there the wedding ring was suffered to remain. There is an old belief dating back to ancient Rome, that a small artery runs from the fourth finger of the left hand directly to the heart. Modern anatomists have exploded this sentimental idea, but it formerly obtained the widest credence. Founded upon this belief was, doubtless, the custom of wearing the wedding ring upon that finger.

Puritan influence sought to abolish the ring as a vain and heathen emblem, but the sweet old fashion of giving and taking the token for love's sake yet remains to us.

Betrothal by a ring is also historically exemplified as being of remote origin. The ring was worn by the Jews prior to Christian times, and constitutes at the present day an important feature in marriage ceremonies. Many reasons have been assigned for the selection of a ring as a pledge of

betrothal and emblem of marriage. The one that has gained greatest credence is to the effect that originally the ring was a seal by which things of value were secured, and therefore the delivery of it was a sign that the person to whom it was given was admitted into highest friendship and trust.

Numbered with curious love tokens that have proven sufficiently interesting to tempt a reproduction in our own time is the gemmel or jointed ring, formed of



JOINTED BETROTHAL RING.

double or treble hoops, which play within one another like the links of a chain. A fine example of this style of ring is in the Londesborough collection. It parts into three hoops secured on a pivot, the toothed edge of the central hoop forming an ornamental center to the hoop of the ring and having two hearts in the middle. A hand is affixed to the side of the upper and lower hoops, the fingers slightly raised, so that when the hoops are brought together they link into each other and close over the hearts, securing all firmly.

The fashion of the modern engagement ring varies more or less from time to time, being influenced in some measure by the purse of the donor or a pronounced preference on the part of the recipient for an out-of-the-common emblem. In the majority of cases, however, the engagement ring is by preference, a solitaire diamond. At the present moment this ranks first as a *gage d'amour*.

History repeats itself in the wedding ring, which remains a modest circlet. The early Romans made theirs of iron to express endurance, and the baser metals have been used from time to time; but the ideal marriage token, as described by an English poet of olden times, has not been and cannot be, improved upon. It is the ring of purest virgin gold, neither too heavy nor yet too slender; it is softly rounded over so that there are no sharp edges. The wedding ring, par excellence, up to date, is the ideal one. It is fashioned in rich yellow gold, and is of medium width and weight. It may contain within its hoop a sentimental posy. Occasionally it does; but in this matter-of-fact age the inscription is most frequently a simple memorandum of the date of the marriage.

Manufacturers and dealers in jewelry of the present day have to cater to an incessant demand for novelty and change, on the part of patrons; and latterly these patrons have exacted not only things unique, but

things in all respects excellent. In no department of the goldsmith's art has this demand been more successfully met than in the provision of finger rings, which head the list of popular ornaments.

The rings provided for the gentler sex are quite a different matter from those furnished for men. In the one instance, the mountings are delicate gold wire which never obtrudes itself but acts simply as a connecting link for gems and fancy stones. In the other a massive character is given by the precious metal in the way of decorated shank and heavy hoop.

The hoop in single stone rings for ladies' wear is of oval gold wire with high shank. When several stones are employed in one ring, the most popular form of setting is the marquise, which needs no description by way of introduction here. The cross-head ring, another familiar and favorite style, represents one of the best selling among the two stone rings. As in seasons past, the gems in the overlapping ends of this ring, consist of a diamond in one end and a colored stone in the other, or two diamonds, as chances to please the taste of the wearer.

An approved style in hoop rings and a very effective one simulates three rings, each bearing from five to seven stones. The central ring, as a rule, is set with diamonds of uniform size, the remaining two being similarly enriched with colored tones.

The noble opal with its heart of fire, and originally described by poets as the love gem, is once more valued in accordance with its worth and beauty. The superstition concerning it, which dates from Scott's novel of Anne of Geierstein, and which for many years seriously affected its popularity, has yielded to the influence of practical Queen Victoria who has saved more than one ill-fated industry from ruin by her timely patronage of the same.

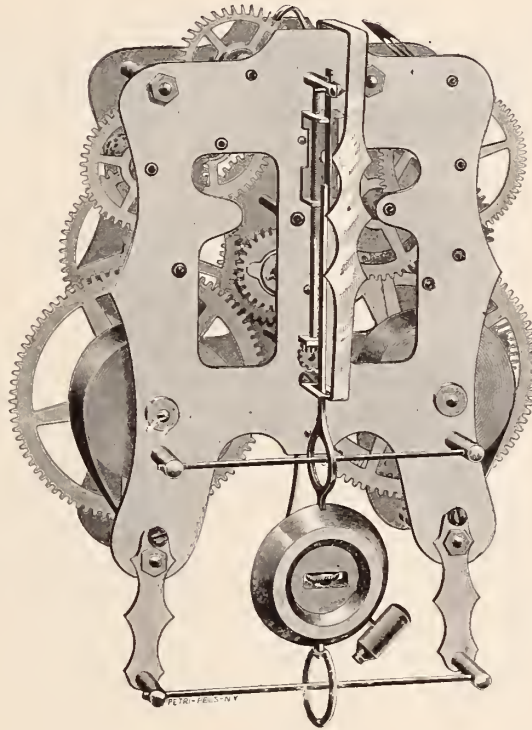
Ten times as many opals are imported now as were ten years ago, and we are no longer indebted to Hungary for all the fine ones. Australia has furnished some exceptionally notable specimens. The turquoise is also being contributed from new sources and plays as usual a conspicuous part in company with diamonds of lesser size, in modern finger rings.

Rings set with fancy stones in fancy mountings are an important feature in this season's productions. In many instances their intrinsic value, as well as artistic excellence is enhanced by an association with gems. These beautiful semi-precious stones with their endless series of colors and shadings, have been an important factor in elevating the artistic quality of rings of low price to a level with that of the more costly ones.

Birthday rings are another important element in the ring trade of to-day. Fortunately for every body interested, and this means a numerous class, jewelers are enabled to please the most exacting purchasers, for there are at least eight lists of natal stones to select from, each of which



## AN IMPROVEMENT IN CLOCKS



This movement is arranged to stand rough usage without stopping and can be furnished closely regulated, as the pendulum remains attached.

It can be tossed and knocked about without injury. Just the thing that will speak for itself.

You can deliver a clock of this movement by messenger boy, and permit the servant girl to stand it on its head.

It has polished plates.

Furnished in Mantel Clocks, iron cases of our designs, in black, white, pink, green, red and blue.

Sample orders solicited.

### The F. Kroeber Clock Company,

360 Broadway, New York.



# WALTHAM

## 18-Size, 17 Jeweled Hunting or Open Face.

---

Center Pinion Jeweled in both Upper and Lower Plates.

---

CRESCENT STREET, Nickel.

APPLETON, TRACY & CO., Nickel.

APPLETON, TRACY & CO., Gilt Damaskeened.

No. **35** Nickel.

No. **25** Gilt, Damaskeened.

The manufacture of the above grades has been discontinued. The limited number on hand and in process are being refinished, ornamented and Center Jeweled in both Upper and Lower Plates, making them 17 Jeweled.

**THEY ARE ENGRAVED "17 JEWELS."**

No more of these movements will be obtainable after the present quantity is exhausted.

The advantages of Center Jewel in Lower as well as Upper Plate will be evident to all watchmakers.

SUPPLIED BY JOBBERS IN AMERICAN WATCHES.



is indorsed by recognized authorities. Then, too, one is at liberty to accentuate the value and beauty of a stone not altogether satisfactory in itself, by the addition of other stones which do please. Small diamonds are frequently called upon to shed

back from five hundred to one thousand years. These antiques are mounted in accordance with the fashion of the period to which the signet belonged. Three stone rings are still worn and so are the snake rings. A novelty among the latter is the



MARQUISE.



WEDDING.



SNAKE.



INITIAL.

SOME MODERN RINGS.

their lustre upon less favored stones, and, according to some of the newest of rings, these gems need not surround the central stone but merely accent the frame work.

The old regard ring still continues to have its friends, although it is now called upon to divide favor with the newer hoop rings, which spell out by the aid of the same expensive gem alphabet the name of the wearer instead of the word regard; as for instance, "Dora," D, diamond; O, opal; R, ruby; A, aqua marine. These rings do not embody a new idea; they are simply another instance of the revision of old things. During the 18th century in France and in England, rings were frequently set with gems, the first letters of which, combined, formed a motto or expressed a sentiment.

But women, insatiate as they are concerning this special form of jewelry, by no means monopolize the rings. The number of styles designed especially for men indicates as well their fondness for the finger ring. A ring affected at the present time by correct dressers among men is the gutter shank ring, set with a fine gem. Another favorite is the all gold seal ring with richly chased shank. East Indian chasing appears on the shanks of many of the rings.

Among the *chef d'oeuvres* of rings for men are those set with seals of proved antiquity, seals of assured records dating

four snake ring in which the twisted bodies form the hoop, the four heads appearing at the top of the ring, bearing between them a gem.

### A Beautiful Leather Goods Catalogue.

THIS is an era of artistic catalogues, but of the beautiful works that have of late been issued to the trade, few have equaled and none have surpassed the magnificent book which Deitsch Bros., 7 E. 17th St., New York, have just compiled, embracing illustrations of all their various lines.

The catalogue consists of 35 sheets 11 x 15 inches, each of which contains phototypes of from four to twenty articles. These illustrations are triumphs of engraving and printing and portray the goods with perfect exactness of detail. Among the lines which Deitsch Bros. show in this manner are their leather goods, plain and silver mounted, silver mounted ebony goods, silver novelties, desk appointments, toilet articles, etc. This volume is not a catalogue that will be sent to any jeweler upon application, as they have but 1,000 printed, and much money has been spent on their production; they are to be put into the hands of only those jewelers who have a demand for the

highest grade of leather and silver goods. These dealers will thereby be enabled to take orders for Deitsch Bros.' goods with the same facilities as if they carried a full line of samples.

W. J. Braitsch & Co., Providence, R. I., announce as exclusive designs in their large and varied line of sterling silver toilet ware, the Prince's Feather, the Rococo, the Heraldic Scroll, the Floral and the Roman. All are new patterns this season, and this in some degree may account for the extremely busy state of affairs in the firm's factory. Everything is, of course,  $\frac{925}{1000}$  fine and "We are leaders in our line" is the firm's watchword. First-class goods and first-class salesmen can lead to but one natural sequence, plenty of business.

# WANTED!



# ONE... MILLION

Ladies and Gentlemen to wear our  
**Cane Scarf or Stick  
Pins,** Patented by E. B. Thornton  
& Co. and made by us in **Solid  
Gold and Sterling Silver  
Heads.**

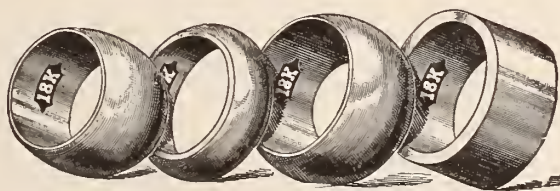
The Most Attractive, Best  
Selling Fad Out.

**DON'T GET LEFT  
BUT ORDER AT ONCE.**

# Waite, Thresher Company.

## HILDRETH M'F'G CO.,

53 MAIDEN LANE, NEW YORK.



Standard Quality. Standard Prices. Finest Finish.

### Plain Solid Gold Rings.



**DIAMONDS.**

**Wm. S. Hedges & Co.,**

**Importers of Diamonds,**

And Manufacturers of DIAMOND JEWELRY.

**170 Broadway, New York.**

22 Holborn Viaduct, London.

**Alfred H. Smith & Co.,**

**IMPORTERS**

**DIAMONDS**

AND

**PRECIOUS STONES,**

**182 BROADWAY, COR. JOHN STREET,**

**NEW YORK.**

35 Holborn Viaduct, London, E. C.

**ONE YEAR'S SUBSCRIPTION**

—TO—

**The Jewelers' Circular**

—At \$2.50,—

Entitles the subscriber to a copy of "WORKSHOP NOTES" free, a 200 page book, bound in cloth, containing a fund of information for the workshop that can be found in no other work.

**R. A. KIPLING,**

Importer of

**PRECIOUS STONES,**

**21 & 23 Maiden Lane,**

19, RUE DROUOT,  
PARIS

**New York.**

**Among the South African Diamond Mines.**

THE OUTLOOK OF THE DIAMOND BUSINESS IN SOUTH AFRICA—THE EFFECT ON THE INDUSTRY OF THE NEW UNITED STATES TARIFF—DIAMOND IN GOLD QUARTZ IN THE TRANSVAAL MINES—RUBIES AMONG GOLD AT BULAWAYO.

KIMBERLEY, Sept. 3, 1894.—Possibly it may be timely to notice the diamond outlook as observed here. There appears to be a consensus of opinion that the dividend paying capacity of the first mining venture of the universe, the De Beers Co., and of its minor rival in the Orange Free State, the Jagersfontein Co., is a most healthy indication of the strength of their respective positions, and that it may now be accepted that the chances in the event of a change in the market are much in favor of a return to the normal condition of affairs. It is considered here that diamonds are and always will be mere articles of luxury, and their consumption must, therefore, depend on the prosperity of the world in general.

In this respect it appears safe to say that we can look forward to a better era. Trade in America is understood to have commenced to improve, speculation is reviving, and the settlement of the Tariff bill will greatly tend to bring matters there to their proper level. In Europe, where the effects of the Baring crisis are now vanishing, an abundant harvest such as has not been seen for years, is looked forward to, and this is a most important factor which is bound to make its influence felt, as it is a factor which is almost identical with the general welfare, and will naturally tell on diamonds as well as on any other article of luxury.

As regards the direct influence of the import duty as now imposed in the United States, the general opinion of those best able to judge is that diamonds will be consumed there just as extensively as hitherto, and that the American will not be greatly influenced in his purchases by the enhanced price which he may have to pay. From all reports which I can gather from diamond merchants here, the opinion prevails for the present that the De Beers Co. are pursuing a course likely to commend itself as beneficial to the company and also to the buyers.

In previous communications I have mentioned as a curious circumstance the finding of diamonds in gold quartz at several of the Transvaal gold mining centers. I now learn how this fact struck the management



**OUR PATENT DIAMOND WASHING CUP**

*For Cleaning Diamonds and Fine Jewelry.*

**PRICE, \$1.00.**

**GREEN BROTHERS,**

**Watchmakers and Jewelers,  
FINE GRADE TOOLS AND MATERIALS.**

**11 MAIDEN LANE, NEW YORK.**

GROUND FLOOR.

We carry the largest and best variety of Supplies for the Diamond Trade to be found in New York.

"SEND FOR OUR CIRCULAR."

TWO-THIRD SIZE.

IMPORTERS OF  
**DIAMONDS.**

JOBBER IN

**Watches, Jewelry, Chains,**

**NOVELTIES, ETC.**

*Latest Designs. Lowest Prices.*

**AIKIN-LAMBERT  
JEWELRY CO.,**

**19 Maiden Lane, New York.**

CHICAGO BRANCH: 103 STATE ST.



of one of the recently developed concerns at Klerksdorp. Before they had been at work many months, it came to the knowledge of the directors that diamonds were being recovered with the gold. The discovery came as a revelation. Diamonds continued to be found, chiefly in the cement cleaned out of mortar boxes, leading to the inference that the larger stones must have been pulverized by the stamps. Some of these stones have been polished and proved to be gems of the first water, being pronounced by experts as unique in character. It has now become a serious consideration as to how the diamonds can be systematically recovered, and experience from Kimberley is being requisitioned in this connection.

It is notable, too, that near Buluwayo, in the new region just opened out by the Chartered Company, prospectors for gold have found rubies while panning. The discovery is regarded as important here, but it is too early to conjecture on the matter.

The Cape Parliament has taken another important step in reference to the Diamond Trade Act. After a lengthy debate it has affirmed its opinion that the "trapping" system for I. D. B. should be discontinued, and that the government shall next session introduce a measure for its abolition. I am afraid sentiment has played too important a part in this desire to make the law more lenient for the I. D. B., and if a milder measure is adopted the diamond industry will soon be crying out.

ST. GEORGE.

**Jewelers' Displays at the Annual Danbury Fair.**

DANBURY, Conn., Oct. 5.—This is the week of the great annual Danbury Fair celebrated in New England. The display in the main building is rendered very brilliant by the efforts of the Danbury jewelers and silverware manufacturers. The richness and tasteful arrangement of the goods add much to the visual gratification of those who admire that particular branch of art.

M. L. Carter & Co. have a large and costly exhibit of jewelry. The effect of the yellow and white background is very pretty. A large silver trumpet is the most striking feature of this exhibit.

The display of silverware and jewelry by F. L. Wilson is very attractive. The prevailing colors of adornment are Nile green and white. Rider, Bryant & Co. have their usual handsome display of jewelry. In the center of the building is the elegant display of the Rogers Silver Plate Co. The stand itself, without its display, shows artistic taste. The exhibit of silver novelties is profuse and is conclusive evidence that Danbury's infant industry can put out some handsome specimens of work.

The jewelry store of M. A. Rose, Colfax, Wash., has been sold to A. Eisenberg & Co., San Francisco, who will hereafter conduct the business.

ESTABLISHED 50 YEARS.

**RANDEL, BAREMORE & BILLINGS,**

IMPORTERS OF

**DIAMONDS,**

AND OTHER PRECIOUS STONES.

**FINE PEARLS A SPECIALTY.**

MANUFACTURERS OF

**DIAMOND JEWELRY,**

IN THE LATEST DESIGNS.

**Diamonds Recut in Modern Styles or Repaired on Premises.**

58 Nassau Street,  
29 Maiden Lane,  
NEW YORK.

1 Tulp Straat,  
AMSTERDAM.

1 St. Andrews St.,  
Holborn Circus,  
LONDON, E. C.



TRADE MARK.

ESTABLISHED 1841.

**CARTER, SLOAN & CO.,**

**MANUFACTURERS OF GOLD JEWELRY,**

No. 15 MAIDEN LANE,

NEW YORK.

A. CARTER JR.  
A. K. SLOAN.  
C. E. HASTINGS.

GEO. R. HOWE.  
WM. T. CARTER.  
WM. T. COUGH.

FACTORY, NEWARK, N. J.



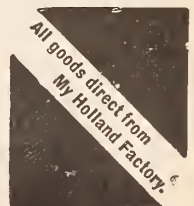
**JOHN N. DISSELKOEN,**

Cutter and Importer of

**DIAMONDS**

FACTORY  
76 LANGBLEEKERSPAD.  
AMSTERDAM.

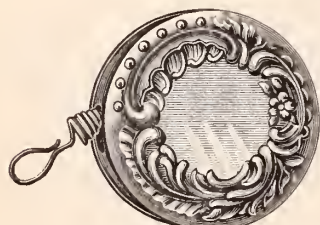
19 East 16th St.,  
NEW YORK.





FALL NOVELTIES IN JEWELRY, OPTICAL GOOD , ETC.

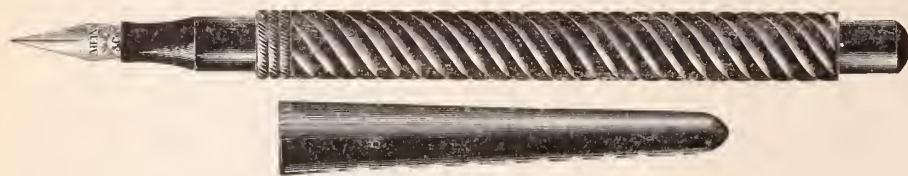
**T**HOUGH only just put upon the market, the success of the silver automatic eyeglass reel illustrated here is assured by the large sales of the article upon which it is applied. It is introduced by Ketcham & McDougall, manufacturers of gold and silver thimbles, 198 Broadway, New York, who for many years have manufactured a somewhat similar eyeglass



EYE GLASS REEL—KETCHAM & MC DOUGALL

holder or reel of a baser metal and in a plain design. The popularity which this novelty attained caused them to make some improvements in its construction, for which a patent is pending. Having succeeded in making it more durable, noiseless and very sensitive to position, the firm felt justified in introducing it in a variety of patterns in silver, one of which is shown in the cut.

**T**HE mercantile fountain pen, one of the latest products of Aikin, Lambert & Co., manufacturers of gold pens, holders, pencils, etc., 19 Maiden Lane, New York, is by reason of its merits bringing many testimonials to its manufacturers. It is made in hexagon, round and other styles, among the newest of which is the taper twist nibber barrel, here illustrated. It is



THE MERCANTILE FOUNTAIN PEN—AIKIN, LAMBERT & CO.

also made with barrels of chased rubber, pearl and silver, as well as being mounted in gold, silver or pearl. The success that these pens have attained is owing to their reliability and simplicity in construction, which have caused them to give unusual satisfaction. They are all fitted with Aikin, Lambert & Co.'s 16 k. gold pens, which are interchangeable and warranted.

**E**VERY jobber who hasn't the goods already in stock will be interested in the new Royal 14 karat line just placed on the market by Bates & Bacon, 11 John St., New York. These goods may be had in 6 and 16 size shell cases, 6 size

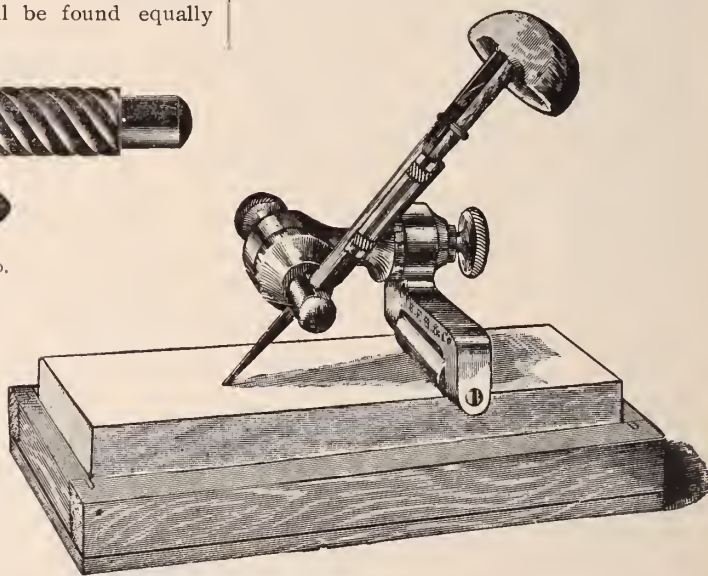
basine, and 6 and 0 size vermicelli and star, the latter size and design being illustrated herewith. Two of the other designs are shown in the firm's announcement on



ROYAL 14K. WATCH CASE—BATES & BACON.

another page. The B. & B. cases have always been popular and the new Royal line will add to their laurels. Jobbers who ordered early have in many instances already duplicated. The Royal cases prove ready sellers.

**E**ZRA F. BOWMAN & CO., Lancaster, Pa., illustrate herewith their Eclipse graver, drill and tool sharpener, showing the tool with graver in position on stone ready for sharpening. By its use the operator can sharpen at any desired different angles, either straight, curved or inside ring gravers, the latter being one of the most difficult tools to sharpen. For drills or other tools requiring a flat surface and fine edge the Eclipse will be found equally valuable.

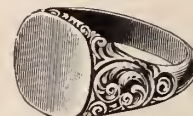


ECLIPSE GRAVER, DRILL AND TOOL SHARPENER—E. F. BOWMAN & CO.

After the graver, drill or tool is set to the desired angle, the operation of sharpening, finishing and glossing, when desired, can all be done without removing the tool from the sharpener, thus insuring a perfectly flat surface. By aid of the degree or index marks, the tool can be set at the desired angle almost instantly. For sharpening gravers alone it is indispensable, and will save its cost in a short time as it holds the graver perfectly rigid in sharpening, doing

away with the rocking motion which wears out the graver so rapidly when sharpened free hand. The tool is substantially made, well finished and indispensable to the watchmaker, jeweler and engraver.

**A**MONG the newest products in rings is the gold signet rings for gentlemen which are becoming universally popular. J. B. Bowden & Co., 3 Maiden Lane, New



CHASED RING—J. B. BOWDEN & CO.

York, in their new Fall patterns, numbering over one hundred, have introduced many varieties of this style, the latest and one of the most popular being the handsomely chased ring here illustrated. They are made to be engraved with the crest or monogram of the wearer, and are shown in plain as well as chased styles.

**O**N pages 8 and 9 of this issue, Foster & Bailey, Providence, R. I., show in quarter size, fac-similes of the goods depicted in miniature herewith. The dozen bracelets are on a ribbon bound cloth and comprise six sizes; three each of the two smallest, two each of the two next larger and one each of the two largest. They may be had in combinations A, B, C and D. A is plain polished gold plate; B is chased; C is plain sterling silver; D is chased, fine quality of gold plate and solid sterling silver. In the

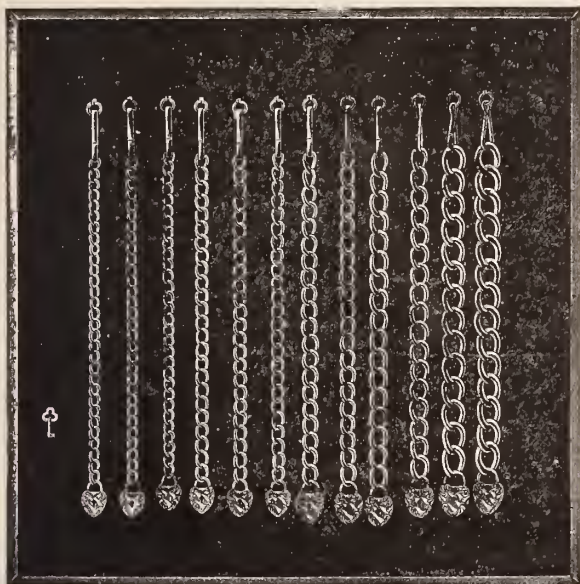
companion illustration showing a miniature set, dealers will find an article that sells readily. The goods are packed in handsome boxes, lined with chamois. The steel parts, from the famous factory



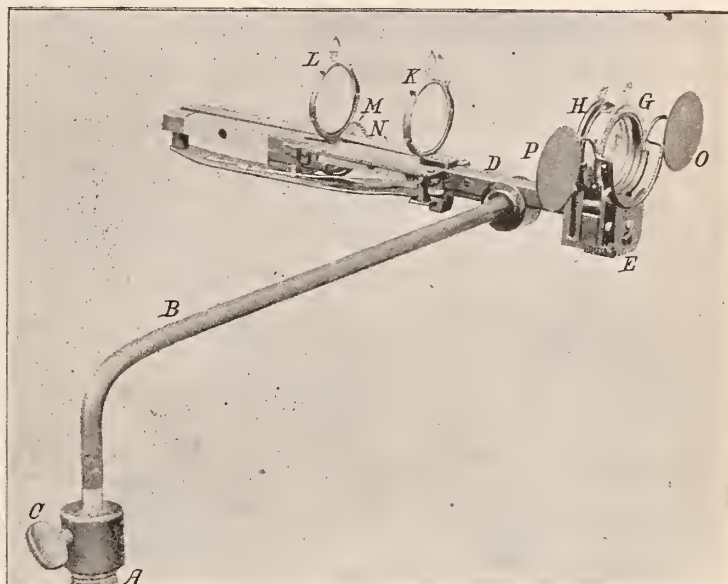
of the Henckles, in Germany were made specially for these goods, and the reputation of these steelworkers is such that Foster & Bailey feel no hesitancy in stating that their goods are considered the best in the world. The manicure sets are made in

willingly furnish any further information regarding it. The instrument is known as the Weiland optometer, and is intended for the correction of astigmatism by distant tests, and with the test case will quickly determine errors of refraction, particularly

cut herewith. The idea which is a new one has been well carried out, and produces one of the most attractive designs in links on the market. This firm have also introduced in their perfected spring back and button back studs, a new effect which they call



STERLING SILVER BRACELETS.—FOSTER & BAILEY.



OPTOMETER.—D. V. BROWN.

sterling silver, and also in tenth gold, this latter, gold soldered throughout being specially serviceable and withstanding any amount of wear. Prices are extremely low and the goods are boxed in a manner which long experience has taught the manu-

where astigmatism occurs, and also where accommodation is very active. Objects appear of the same size as the test lenses from the trial case in the usual position show them; no tube excites the ciliary muscle, and the user is much more apt to

linen finish gold. As may be seen from the illustration, this is an imitation of the linen finish white onyx and enamel goods previously introduced. It is being applied to baby dress buttons, link buttons and like



MANICURE SET (1/8" SIZE). FOSTER & BAILEY.

facturers to be "just right" so that a traveler can carry them in his trunk and use but little room. The sets are also put up without the large tray and the buffer box and also with lesser pieces for a correspondingly lesser price. The double pages already spoken of will prove interesting reading.

\*

THE optometer illustrated herewith is the invention of D. V. Brown, 740 Sansom St., Philadelphia, Pa., who will

get the fullest correction for hypermetropia and to avoid an over correction in myopia where a mydriatic cannot be employed.

\*

A very taking design introduced by Larter, Elcox & Co., 21 Maiden Lane,



LINEN FINISH GOLD STUDS. LARTER, ELCOX & CO.

New York, in their non-separable link studs is the snail shell pattern shown in the



SNAIL SHELL DESIGN LINKS. LARTER, ELCOX & CO.

articles, as well as the three sizes of studs. Among their stone rings, jades and jaspers are now in greatest demand by the firm.

\*

A DECIDED novelty in optical lines is the new "Fairie" trial frame, made of aluminum, of the Geneva Optical Co., Chicago. It is an innovation that will instantly commend itself to every oculist and optician, while its lightness makes it a source of comfort to the patient. The rings or cells are made of aluminum or brass; the spectacle frame is steel, nickel plated. Its weight is less than 1/4 ounce, or not more than 1/8 of the ordinary trial frame. They are made up in different shape nose-pieces, S.S., S. or C., and, by having an assortment of them, a frame suitable to fit the face can be selected and placed on the patient. It is not as clumsy and unyielding as the ordinary trial frame. The assortment will usually give a better fit than the heavy trial frame with the screw adjustment, etc. An assortment of four of these frames will be sufficient to fit most faces, varying in the height of nose and pupillary distance,



**..THE LATEST..**  
**Sterling Silver Novelty,**  
**CIGAR CUTTER**  
**AND KEY RING COMBINED.**  
 (Patent applied for.)



WITH OR WITHOUT CHAIN.  
 MADE ONLY BY  
**ENOS RICHARDSON & CO.,**  
 23 Maiden Lane, New York.

**LATEST STYLES**  
 .. IN ...  
**FINE JEWELRY.**

GOLD BUCKLES,  
 CZARINAS,  
 HAIR PINS,  
 BACK AND  
 SIDE COMBS.

**John A. Riley & Sloan Co.,**  
 Broadway and 17th Street,  
 NEW YORK.

*Waterman and Lehmann,*  
 Manufacturers of  
**Diamond Jewelry**  
 AND DEALERS IN  
**Diamonds.**  
*No 37 Maiden Lane*  
*New York.*

**Now that we have touched bottom**



And business generally is improving every GOOD RETAIL JEWELER should make his stock attractive and so invite customers. He can buy nothing more sure of sale than



of standard quality, at moderate cost, and of new and taking styles. If not called upon by our travelers send your orders direct to

**M. B. BRYANT & CO.,**  
 10 MAIDEN LANE, NEW YORK

**Larter, Fleox & Co.**  
 Manufacturers of Fine Gold Jewelry  
 21 & 23 Maiden Lane, New York.



The Attention of the Trade is called to Our Line of . . .

**GENTLEMEN'S RINGS AND SEALS,**

with Intaglios, in **Jade, Jasper and Carnelian.** These goods are exceedingly desirable for this season's trade.

ALSO our full line of Misses' and Children's Rings finished in **Roman.**

See also our large line of **Low Priced Link Buttons,** in Solid Gold.

**Our Spring Back Studs,** improved in construction, are now as near perfect as can be, and never so complete in variety of patterns.



BUY ONLY THE L. E. & CO. STUD. SELECTION OF STUDS SENT ON APPLICATION.

**KELLER, ETTINGER & FINK,**

SELECTION ORDERS SOLICITED.

24 JOHN STREET, NEW YORK

DEALERS IN

MOUNTERS OF

IMPORTERS OF

**American Watches.**

**Fine Diamond Jewelry.**

**Diamonds.**



These are especially adapted when one wishes to have the patient try for a short time the lenses from the trial case. The degree circle on the front will give the axis of cylinders; they are made to receive the ordinary trial lens. The company are also making a small size for sets of trial lenses about 1 1/8 inches in diameter. The "Fairie" is sold in sets of four, nine and twelve, or singly.

**T**HE latest novelty introduced by Enos Richardson & Co., 23 Maiden Lane,

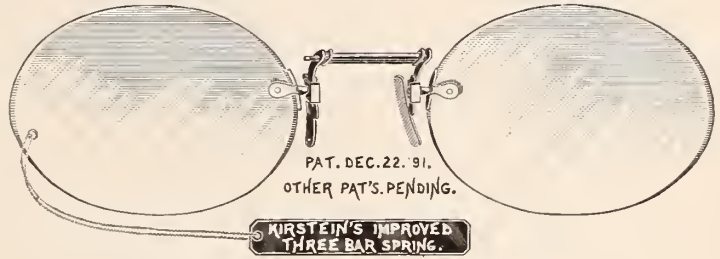


CIGAR CUTTER AND KEY RING.  
ENOS RICHARDSON & CO.

New York, is their sterling silver cigar cutter and key ring combined, illustrated

on this page. This article, it will be seen, is both ornamental and useful and should be handled by every enterprising jeweler. As it embraces an entirely new idea, an application for a patent has been made. The article is supplied either with or without the chain.

**I**N the Duplex sleeve buttons made only in solid gold, the manufacturers, the Waite, Thresher Co., Providence, R. I., have a really excellent thing. This button,



IMPROVED BAR SPRING.—E. KIRSTEIN'S SONS CO.

which is intended for link cuffs, is rather hard to describe without an illustration. In shape it resembles somewhat the letter V, having the buttons at the upper ends. One button is rigid, the other jointed, thus permitting the owner to slide it easily through the buttonholes. The buttons being all in one piece cannot come apart and hold the cuff ends in the position desired by every well dressed man. Jobbers who want a good selling article should order at once.

**O**UR illustration shows a three bar spring which the manufacturers, E. Kirstein's Sons Co., Rochester, N. Y., claims is the smallest on the market, being less in size even than a hoop spring. If damaged or broken the manufacturers will replace the same gratis, and a special feature possessed by the spring is an adjustment for pressure limitation which all eyeglass wearers will appreciate.

Some nights ago Goodwin's jewelry store, Altamont, Mo., was burglarized and goods to the value of \$2,000 were taken. Later Special Officer Hasch, employed as a guard on the Rock Island trains between Trenton and Altamont, saw six men trying to dispose of the goods in Trenton and with the assistance of the city marshal, all of them were arrested. Much of the stolen property was recovered, and the police are looking for the remainder.

# ASK YOUR JOBBER FOR THEM!

## Royal 14 Kt.

THE NEW LINE IN THE POPULAR

### B. & B. Cases.

WE ALSO CARRY A FULL LINE OF OUR WELL KNOWN WATCH CASES:

Favorites, "14 Kt."

Peers, "10 Kt."

Puritans, "10 Kt."



PAT. A 15.



PAT. A 14.

## BATES & BACON,

NEW YORK AND CHICAGO.





## ADVERTISING HINTS FOR RETAIL JEWELERS.

BY CHARLES AUSTIN BATES.

The Editor of THE JEWELERS' CIRCULAR has asked me to contribute a series of articles on retail jewelry advertising.

It is my desire to make these articles as useful as possible and to that end, an invitation is extended to retailers to send to me any of their advertisements which they would like to have criticised. It may be that there are some questions which they will care to ask and that I can answer.

Each week I will give several examples of advertising, which will illustrate my ideas on the subject. I do not present these advertisements with the claim that they are perfect, but only with the hope that they will contain some useful suggestion, and that some dealer at least will find that by making slight changes in them, as local conditions require, they will be able to make use of them, and so relieve themselves of one detail of their business

**T**HE stock of a jewelry store presents some of the very finest of opportunities for artistic and effective advertising. There are so many elegant and beautiful and dainty things there, that one should never be at a loss for something to talk about. As a matter of fact, it makes very little difference what particular thing the ad. is about. There are times, of course, when special lines of goods are in demand, and then these should take precedence.

Ordinarily it makes little difference whether you advertise silver plated ware or diamonds or collar buttons. It is the general tone of the ad. that requires the most thought.

I am firmly convinced that the advertisement of a jewelry store should be always perfectly dignified. I do not think that a flippant, "jokey" style is good for any business. I believe that even in cases where the very poorest and most ignorant classes are to be addressed, that a plain, dignified statement of the case will accomplish better results than the grotesque and humorous. There are a great many who think differently, and I am not prepared to say that everybody is wrong but myself. It has been my experience, however, that sense in advertising pays better than nonsense. A jeweler expects most of his business to come from the better class of people, and an advertisement which might do very well for a barber shop, or a cigar store, would be offensive to his prospective patrons.

An advertisement should be suggestive and should tell something. There are plenty of things to tell about the jewelry business that almost everybody would be interested in. It should be possible to write a dozen advertisements about diamonds—what they are, where they come from, how they are secured, the process of cutting, and possibly some hints as to ways of judging diamond values. All of these things would find interested readers, because it is of just such matters as these that the miscellany pages of the newspapers are made up.

If you can tell something in your advertisements that they do not know—something that has apparently nothing to do with a direct profit for yourself—they will believe that you understand your business thoroughly, and that is one of the best

things that you can have believed about you.

There are thousands of incidents in history in which jewels and jewelry have figured. All these things would make good advertisements. I remember seeing a series of jewelry advertisements which talked about the different precious stones month by month, telling which stone was the representative for each month, and telling how it came to be so. Most of the advertisements contained a few lines of poetry, quoted from some well known writer. Almost every precious stone has furnished the theme for a poet's song, and, while the poet probably did not think of it, he has made the work of the writer of jewelry advertisements easier.

As a general thing, I believe that people do not buy jewelry or silver ware until they need it. Generally, I suppose, most people do not get these things until quite a while after they need them. You cannot force much trade. Of course you can get trade at any time by cutting prices deep enough, but that is not to be thought of very often.

The best thing that can be done is to connect your name and business so distinctly in people's minds that when they think of buying, they will immediately think of you. There is no better way to do this than by taking one article, or one group of articles, and making it the subject of one advertisement. Take one thing at a time and let the advertisements show that you know something about it. Make people believe that you can give them a little better service than anybody else, largely because you know your business a little better than any body else.

The salesman who knows the most about his goods is the one who will sell the most, and who will please customers the most, and will have the greatest number of people who are willing to wait until he is through with somebody else, sooner than have another clerk wait on them.

An advertisement is a salesman. It should have in a general way the same qualities that a good salesman has. It should be cordial without being familiar. It should be pleasantly dignified, and it should tell people something that they did not know before.

The better and more important half of my household recently had occasion to buy

a souvenir fork. She told me her experience at Tiffany's. She was very much pleased because the salesman there seemed to take considerable interest in her small purchase, and because he told her a great deal about the making of forks and about the particular fork which she finally settled upon. She was satisfied that the salesman knew what he was talking about. He answered questions and gave all the necessary information without being intrusive. He apparently made no effort to sell anything. He simply displayed what he had, told what he knew about it, and left the purchaser to decide for herself.

In writing jewelry advertisements, I do not think it as well to show too great desire for sales.

\*\*

Just by way of example, here is an advertisement which is of the kind I do not like at all:

**NOW**  
is the time to

**Get Married.**

**\$5.00**  
FOR

**Wedding Ring**  
AND

**Marriage License.**

**PHIL. LEVY,**  
JEWELER,  
110 Main St., Henderson, Ky.

To borrow a little slang, this advertisement is entirely too "fresh." People do not usually have to be told when it is time to get married. That is something which is generally decided upon without help from outsiders. When it has been decided the contracting parties are naturally in a sentimental and somewhat exalted state of mind. If a jeweler is going to talk to them, he had better be a little careful what he says and try and get into the spirit of the thing himself. Getting married is a serious matter, and people do not like to be joked about it.

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The following advertisement, which I clipped from a Pueblo, Col., paper tells in a very nice way of a very nice thing that a jewelry house there has done.

This is just the kind of thing that makes a pleasant impression in people's minds, and makes them believe that the dealer is "a pretty nice fellow anyway," and that he is thoroughly wide awake and "up-to-snuff."



# Our Lady Friends

Are invited to avail themselves of the advantage of the corner set apart for their exclusive use at our store. As a place to wait for the cars or to meet one another while down town shopping, we think it will be found to be quite a convenience.

.... THE ....

**Rushmer Jewelry Co.,**  
MAIN and THIRD STREETS.  
JEWELERS AND SILVERSMITHS.

The Rushmer Co. have not spoiled the effect of this advertisement by running in any talk about their goods. Some advertisers are so afraid that they will not bring themselves out prominently enough that they spoil some of their best advertisements. Conspicuous modesty is the thing to be striven for. A neatly displayed advertisement, without much big black type in it, is really more prominent nowadays than anything else. If 500 men were jumping up in the air, throwing up their hands, and making all the noise that they could, one man who stood quietly by, with his hands in his pockets, looking cool, comfortable and dignified, would attract more attention than any one of the 500 howlers. This principle applies to advertisements.

### Sudden Death of John Barton.

NEW HAVEN, Conn., Oct. 7.—The sad news was received here this Sunday morning by a dispatch from Buffalo, N. Y., announcing the sudden death there of John Barton, of this city, for the last 12 years one of the leading traveling salesmen of R. Wallace & Sons M'g Co., Wallingford. He had been a very successful traveling salesman of silver plate goods for 25 years. He for about 13 years represented the Meriden Britannia Co.

Mr. Barton left his home in New Haven last Tuesday on a business tour. He was then in his usual excellent health. He was about 50 years of age and had resided

here for about 10 years. He leaves a wife. She started to-day for Buffalo on receipt of the sad news.

Mr. Barton was a gentleman of fine presence and address, and highly esteemed. Mr. Barton had traveled in nearly every part of the United States, Canada and Nova Scotia, in the discharge of his business duties.

### Bell Bros. Gives a Deed of Trust.

SAN ANTONIO, TEX., Oct. 3.—David Bell, jeweler, doing business under the name of Bell Bros., has filed a deed of trust naming Louis Ulrich as trustee. The assignment was made to secure the payment of a note for \$6,650 in favor of the San Antonio National bank and other creditors.

The total liabilities are \$12,892; the assets are said to be sufficient to pay dollar for dollar. The list of creditors besides the bank is as follows: John R. Shook, \$300.00; Fink, Bodenheimer & Co., \$672.83; M. B. Bryant & Co., \$354.87; Carter, Sloan & Co., \$441.55; Riker Bros., \$61.86; David F. Conover & Co., \$24.00; E. A. Cowan & Co., \$427.90; J. B. Bowden & Co., \$103.58; Meriden Britannia Co., \$230.15; William Kinscherf, \$44.08; Marx Veit & Co., \$228.20; Koch, Dreyfus & Co., \$275.18; Enos Richardson & Co., \$448.39; Edward Todd & Co., \$59.81; Kent & Stanley Co., \$191.40; P. Hartman, \$164.07; Keller, Ettinger & Fink, \$523.55; Gorham Mfg. Co., \$64.26; Champenois & Co., \$126.90; J. R. Wood & Sons, \$25.15; R. Wallace & Sons Mtg. Co., \$138.40; L. H. Keller & Co., \$9.41; Spencer Optical Mfg. Co., \$70.81; W. L. Pollack & Co., \$459.00; Meriden Cutlery Co., \$61.25; William B. Kerr & Co., \$132.60; Jacob Strauss & Sons, \$25.00; Bippart & Co., \$443.00; J. J. Sommers & Co., \$71.87; Holmes & Edwards Silver Co., \$50.10; J. F. Fradley & Co., \$23.75; Whiting Mfg. Co., \$34.59; Unger Bros., \$55.15.

### The Buffalo, Rochester & Pittsburgh R. R. Adopts Watch Inspection.

BUFFALO, N. Y., Oct. 5.—The Buffalo, Rochester & Pittsburgh R. R. has adopted a plan of inspection of the watches of the

employes of the line, and has established a watch inspection department under the direction of Frank Hammond, of this city, as chief inspector. An official circular has been issued to the employes by Gen.-Supt. Matthews ordering the watches of the employes examined every three months.

Mr. Hammond will have under his charge as assistant inspectors, V. J. Durkee, of Rochester; E. E. Baker, of Warsaw; Geo. Engle, of Springville; and M. A. De Golier, of Bradford.

### The Jewelers' League.

The regular monthly meeting of the executive committee of the Jewelers' League was held on Friday, Oct. 5th, at 3 P. M. There were present Vice-Presidents Snow and Greason, and Messrs. Untermeyer, Van Deventer, Jeannot, Ostrander and Stevens, Jr., secretary.

Mr. Untermeyer, upon motion, was elected Chairman, pro tem., being succeeded by Mr. Snow. The minutes of the previous meeting were read and approved. Seven requests for change of beneficiary were received and granted, and the following applicants were admitted to membership:

Section A.—Eugene Wesson Cook, Detroit, Mich.; recommended by J. F. Tichenor and L. B. Baker.

Section B.—Louis Remund, Washington, D. C.; recommended by Carl Petersen and C. H. Higbee.

Section B.—Ernst R. Scheiblich, Washington, D. C.; recommended by Carl Petersen and C. H. Higbee.

Section B.—Charles F. Collins, Salem, Mass.; recommended by George A. Collins and C. H. Higbee.

Section B.—Herbert Melvin Hill, Lynn, Mass.; recommended by E. B. Price and C. H. Higbee.

Upon motion the meeting adjourned. The next meeting of the executive committee will be held on Friday, Nov. 2d.

H. W. Hayden, an expert watchmaker from New York, has been engaged by F. A. Hubbard, Springfield, Mass.



STRONGEST GUARANTEES.

Quality  
Maintained.  
Prices to  
Suit the Times.

Ask for our New  
Prices and  
Terms for 1894.

## American Watch Tool Company,

Chymistry Dist., Waltham, Mass.. Stoney Batter Works.



## NEW MOVEMENTS PRODUCED BY THE WATCH COMPANIES.

## NEW 18-SIZE ELGIN MOVEMENT.

On Oct. 1st the Elgin National Watch Co. announced the issue of a new movement, which is described as follows: 20 ruby jeweled 18 size nickel movement, hunting or open-face, adjusted to temperature, isochronism and position, escapement cap jeweled, gold settings, patent regulator, Breguet hair-spring, glass enamel double-sunk dial. The movement is finely finished throughout.

## ROCKFORD WATCH CO.'S NEW MOVEMENT.

The Rockford Watch Co., Rockford, Ill., are making a new thin model 16-size O. F. movement which they will put on the market about the first of the year. The movement is very light, yet from the manner of construction it possesses a great deal of strength and durability. The design is very handsome, its open work showing the elegance of finish. All the parts being exposed are easily accessible to close inspection, and any part of the watch can be removed without taking to pieces the entire movement. The movement has an entirely new feature in the stem wind, which is very simple, making it impossible for it to become deranged. It has an improved lever escapement, highly finished, and for the present it will be made in the high grades only.

The general trade of the company is picking up, and they are gradually increasing their force throughout the different parts of the factory.

## THE TRENTON WATCH CO.'S JEWELED MOVEMENT.

Our illustration depicts the new eleven jeweled, 16 size movement made by the Trenton Watch Co., Trenton, N. J.

These new 16 size movements rank high among the latest productions of American skill and ingenuity, particularly the thin



11 JEWELED, 16 SIZE MOVEMENT  
TRENTON WATCH CO.

model Trenton which will soon claim the approbation of all who appreciate a thoroughly reliable movement of fine appearance. In its internal mechanism the

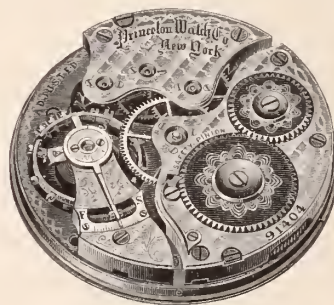
new 16 size movement is simple in construction and most carefully fitted and finished throughout, embodying all modern improvements of high class American watches such as solid plates, separate barrel for bridge, quick train, cut expansion balance, safety pinion, stem wind and lever set. All eleven and fifteen jeweled movements have Breguet hair-springs and micrometer regulators. They fit all makes of 16 size, regular model, lever or pendant set cases.

## THE WATERBURY WATCH CO.'S ELFIN.

A complete watch, exactly the size of a silver quarter dollar, is the latest production of the Waterbury Watch Co., Waterbury, Conn. In the catalogue it is termed the Elfin, while the factory designation is size S. The escapement is the reliable duplex of the Waterbury watch reduced proportionately. The new watch can be had in six different styles, in solid gold sterling silver and rolled gold cases.

## THE NEW PRINCETON MOVEMENT.

The new Princeton watch movement elsewhere described will no doubt be appreciated by dealers looking to the best interests of their customers, and yet mindful of profits to themselves. These movements



PRINCETON MOVEMENT.  
A. C. SMITH WATCH CO.

are in every way high grade goods, and every care has been taken in their manufacture to consult the best interests of the retail jeweler from a mechanical as well as a commercial standpoint. These movements are made in Geneva by machinery and finished by Swiss skilled labor. The very best materials only are used, and in fact all pains have been taken to make the Princeton watch one that will meet the approbation of the trade and earn for itself a high reputation. Being "nameless" and the distribution to the trade being controlled by the manufacturers, they afford retail dealers a fair profit on his time and capital invested—an item not to be ignored in handling watches nowadays.

## Annual Meeting of the New York Jewelers' Association.

At the 20th annual meeting of the New York Jewelers' Association, held at their rooms, 146 Broadway, New York, shortly after THE CIRCULAR went to press Tuesday afternoon, Oct. 3d, the officers and directors for the ensuing year were elected. The nominating board presented the names of the following gentlemen, who were elected unanimously: Augustus K. Sloan, of Carter, Sloan & Co., president; Ludwig Nissen, of Ludwig Nissen & Co., vice-president; and Henry Randel, of Randel, Baremore & Billings, treasurer.

The new directors are the officers aforesaid, and Jos. B. Bowden, of J. B. Bowden & Co.; Alfred H. Smith, of A. H. Smith & Co.; O. G. Fessenden, of Hayden W. Wheeler & Co.; James E. Spencer, of the Spencer Optical Manufacturing Co.; Geo. W. Shiebler, of the Geo. W. Shiebler Co.; Geo. W. Street, of Geo. O. Street & Son; Henry E. Ide, of H. C. Hardy & Co.; Chas. F. Wood, of Chas. F. Wood & Co.; John R. Keim; and Fred H. Larter, of Larter, Elcox & Co.

The nominating board consists of James P. Snow, of Snow & Westcott; Thomas G. Brown, of T. G. Brown & Sons; Wm. R. Alling; Shub e' Cottle, of the S. Cottle Co.; and C. G. Alford, of C. G. Alford & Co.

The report of the treasurer showed a surplus of \$1,709 17 over the Association's \$2,000 in bonds. Among other business, the Association decided to hold the usual annual dinner, the time and place being left to a committee to be appointed by the directors.

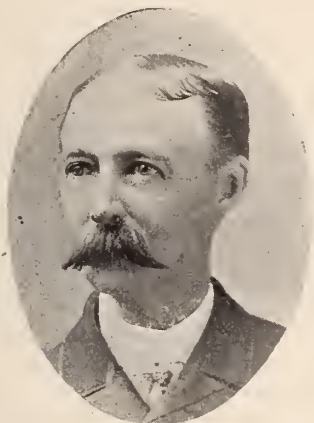
The directors of the Jewelers' Association held their meeting Friday afternoon. They first elected an executive board, consisting of the president and vice-president and three directors, the three members elected being J. B. Bowden, Jno. R. Keim and Jas. E. Spencer. The membership committee next selected consists of Geo. W. Shiebler, Geo. W. Street and Chas. F. Wood. The auditing committee are Fred. H. Larter, chairman; Henry E. Ide and O. G. Fessenden. The banquet committee was then selected, consisting of the three officers, three members and three advisory members. The members are J. B. Bowden, Jno. R. Keim and Jas. E. Spencer, and the advisory members, Geo. W. Shiebler, Jas. P. Snow and Geo. W. Street.

It was decided to hold the annual banquet some time in November at Delmonico's, if possible. The consideration of proposed amendments to the by laws was then taken up. The banquet committee hold their meeting this afternoon.

The Association's new president, Augustus K. Sloan, is one of the best known men in the jewelry trade. He has been an officer in the Association for many years, having served as treasurer and vice-president for several terms. Mr. Sloan was born in Cleveland, O., in 1838. Early in life he went to Syracuse, N. Y., and at the



age of 16 years went to New York and found employment with Carter, Pierson & Hale, later Carter, Howkins & Dodd. Here he gradually rose until he was admitted into partnership in 1867, the firm



A. K. SLOAN,  
PRESIDENT N. Y. JEWELERS' ASSOCIATION.

name being changed later in 1875 to Carter, Howkins & Sloan, and subsequently in 1881 to Carter, Sloan & Co.

Among the many offices Mr. Sloan has held in the organizations of the jewelry trade are president and vice-president of the Jewelers' Security Alliance, president and vice-president of the Jewelers' League, and director of the New York Jewelers' Board of Trade.

**Ernest Zahm Confesses Heavy Judgments.**

LANCASTER, Pa., Oct. 8 — Executions aggregating \$20,500 were issued this morning against Ernest Zahm, the well-known manufacturing jeweler of this city. The executions were issued at the instance of Clara C. Zahm, his wife, and Rebecca V. R. Fry, Mr. Zahm's mother-in-law. The judgments were confessed this morning and execution at once issued thereon.

Mr. Zahm has been carrying on business for a number of years, succeeding his father, the late Edward J. Zahm. It has been known for some time that he was in financial straits. The failure was precipitated by suit entered on Saturday by Wm. Rogers Mfg. Co., to recover for articles furnished which were sold at a public sale of the goods in the retail store. No statement has yet been made of assets and liabilities.

**Death of a Stockholder in the American Waltham Watch Co.**

BOSTON, Mass., Oct. 9.—Francis Buttrick, a wealthy gentleman, aged 80 years, and a stockholder in the American Waltham Watch Co. and the Waltham Clock Co., died Oct. 8, after a lingering illness, at the Waltham Home.

N. B. Shyer, Nashville, Tenn., has assigned to N. Cohen, giving preferences for \$4,000. It is said there is little if anything for the general creditors.

**The Forthcoming Bi-Centennial Celebration in Attleboro.**

ATTLEBORO, Mass., Oct. 8 —The following is the program in the rough of the celebration of the 200th anniversary of the incorporation of the town of Attleboro which is to take place Oct. 18th and 19th:

OCTOBER EIGHTEENTH.

- Sunrise to 7 A. M.—Bell Ringing and Artillery Salute.
- 8 to 9 A. M.—Band Concert on the Common by Reeves' American Band, of Providence, R. I.
- 9.30 A. M.—Grand procession of the entire school population of the town. Headed by Attleboro Brass Band, the procession will start from Academy Hill and march through some of the principal streets to the Opera House, where an entertainment exclusively for the school children will be furnished.
- 1 P. M.—Athletic sports, including base ball and sundry field sports, on Peck Field, North Main St.
- 2 P. M.—The literary exercises of the anniversary will take place in the Opera House. Oration by Rev. Henry A. Wales, of Biddeford Me. orator of the day; reading of the original poem; singing by the grand chorus, under the direction of Prof. H. J. Whittemore; instrumental music by Reeves' Orchestra.
- 4-5 P. M.—Band concert on the Common, by Reeves' American Band, of Providence, R. I.
- Salute at sunset.
- 6.30 P. M.—Procession of Illuminated Floats through the principal streets. Illumination of private residences.

OCTOBER SEVENTEENTH.

- Sunrise to 7 A. M.—Bell Ringing and Artillery Salute.
  - 8-9 A. M.—Band Concert on the Common by Martland's 5th Regt. Band, of Brockton.
  - 9.30 A. M.—Grand Civic, Trades and Military Procession.
  - 1 P. M.—Reception to holders of banquet tickets on the second floor of Mechanics' Mill building.
  - 1.30 P. M.—Athletic sports on Peck Field, North Main St.; bicycle road races, etc.
  - 2 P. M.—Grand Banquet on the first floor of Mechanics' Mill building. It is expected that President Cleveland, Gov. Greenhalge and others of prominence will join in the post prandial exercises.
  - 4 P. M.—Military Manoeuvres.
  - 4-5 P. M.—Band Concert on the Common by Reeves', Martland's and Fitchburg Bands.
  - Salute at sunset.
  - 6.30 P. M.—Grand display of Fireworks.
  - 9 P. M. to 2 A. M.—Promenade Concert and Ball at Mechanics' Mill building. Music will be furnished for the concert during the whole evening by Reeves' Orchestra, and for dancing by Baldwin's and Brigham's Orchestras.
- The LOAN EXHIBITION will be held at No. 10 Park St.

**The Attleboro Bi-Centennial Badge.**

THE town's badge for the Attleboro Bi-Centennial, and the only official badge, is veritably a work of art. The designer is in the employ of J. M. Fisher & Co., and the work is practically of this firm. The pin is of aluminum. At the top is a peculiarly shaped shield, surmounted by an eagle with outspread wings. Under this, on the shield, which is of aluminum are the words, "Official Bi-Centennial Badge."

Under the inscription is the town seal, reduced to about one-half size. On it are a factory, plow, locomotive and chain of square links. Encircling these is a band in which are the words, "Town of Attleboro, incorporated 1694." The outer edges of the pin are covered with a scroll.

Attached to the pin is a long red ribbon

upon which are printed the words: "Attleboro Bi-Centennial," and pictures of the town in 1670, 1835 and 1894. These are in



gold, while a gold tassel pendant from the bottom completes the badge.

Several committee badges will be designed for the celebration and if President Cleveland goes to Attleboro, as is expected, he will receive a badge which will be a marvel in design and workmanship.



### The New Haven Jewelers' Association Adopts a Platform.

NEW HAVEN, Conn., Oct. 6.—At the second meeting, held Tuesday night at Parker's optical goods store, of the New Haven jewelers, a constitution similar to that adopted by New York State jewelers, was adopted, one feature of which prohibits evening auction sales of jewelry. The object of the association is in part to promote the prosperity of the jewelers and opticians of the city, to advocate the passage of the "Sterling Law," and to assist other associations in the passage of a National law, making it a crime to stamp any article of a higher karat or pennyweight than it is.

Other objects are to restrict auction sales and prevent frauds on the public, to secure the enforcement of the Connecticut law requiring peddlers to obtain a license, and to oppose retailing of goods by manufacturers in conflict with the retail trade. Another meeting will soon be held and a State Association will be formed at an early date.

### A Pair of Shoplifters Work Danbury Jewelers.

DANBURY, Conn., Oct. 3.—The local police are looking for the two young women who stole rings from A. J. Ising's jewelry store yesterday.

The women entered the jewelry store of Rider, Bryant & Co., and Mr. Bryant suspected something was wrong. He at once gave their descriptions to F. L. Wilson, the

jeweler, and when the shoplifters entered his store they were closely watched. One was detected in the act of appropriating a ring. She was allowed to go after returning it. The crooks next visited A. J. Ising's jewelry store and were permitted to inspect whatever they pleased. After they had left it was discovered that four rings had been stolen.

### The Death of David A. Williams.

David Alexander Williams, who had been connected with the bronze department of Tiffany & Co., New York, for nearly 25 years died of pneumonia Wednesday evening last, after a brief illness, at his residence, 307 E. 18th St.

Mr. Williams was born in Schaghticoke, N. Y., July 11, 1839. He went to New York about the close of the war. His first engagement in the jewelry business was with Brown & Spaulding, who were both formerly with the old house of Ball Black, & Co. In the Spring of 1868 he entered the employ of Tiffany & Co., who were then located at 550 Broadway. In his many years of service he was one of the firm's most successful salesmen in their clock and bronze department, and among his customers of recent years were many whom he knew as the children of his earlier patrons. Mr. Williams was very popular among his associates. The funeral services were held at his late residence, Friday evening. The interment took place Saturday morning in the family

plot at Schaghticoke, N. Y. He leaves a widow and three grown sons, one of whom is in the employ of Tiffany & Co.

### James E. Baremore Discharged From the Long Island Home.

BROOKLYN, N. Y., Oct. 4.—The habeas corpus proceedings for the release of James E. Baremore were settled yesterday by Justice Smith, in the Supreme Court of this city, who granted an order discharging Baremore from the Long Island Home, at Amityville, L. I. Mr. Baremore was at one time the London agent for the firm of Randel, Baremore & Billings, Nassau St. and Maiden Lane, New York, and is the nephew of Henry Randel, of that firm. He was placed in the Morris Plains Insane Asylum on the petition of his wife and later removed to Amityville, L. I.

He claims that he was decoyed to the asylum on the pretense of taking a drive, and alleges that he was drugged in order that the scheme could be worked. He also charges that his removal to the retreat at Amityville was done under false representations.

Habeas corpus proceedings were introduced, and the case was adjourned in order to hear a motion made before Chancellor McGill, of New Jersey, for the revocation of the letters of guardianship issued to Mrs. Carrie D. Baremore. Chancellor McGill submitted a report suggesting that Baremore be allowed his personal liberty under the supervision of a competent attendant, but said that he had not sufficiently recovered to be given complete control of his property. On this report Judge Smith ordered Baremore's release.

### A Dishonest Private Detective Gets His Just Deserts.

DETROIT, Mich., Oct. 5.—Wm. C. Seymour, the private detective who was found with a truck load of stolen property in his room, was last week sentenced to five years in the Jackson State prison. He at first pleaded not guilty, but later changed it to guilty.

Seymour, among other places, visited the wholesale jewelry establishment of Eugene Deimel, where he carried off about \$500 worth of goods. He did it in such a way as to throw suspicion on Mr. Deimel's employes, who are heartily glad that he has at last got his just deserts. He lugged off a 50-pound music box from Mr. Deimel's place.

### The Oswego Silver Metal Co. Increase Their Plant.

OSWEGO, N. Y., Oct. 8.—The Oswego Silver Metal Co. have leased the site in W. 1st St., formerly occupied by the Oswego Casket Works, and workmen are rebuilding a two-story frame and brick building for the use of the works. This is the third time the works have been enlarged, and this last increase gives the company a capacity of nearly double the output of the original plant.

## American Morocco Case Co.

38 E. 19th St., New York.

FINEST GRADE OF JEWELRY CASES.

LARGE LINE OF INEXPENSIVE JEWELRY CASES.

NOVELTIES IN FINE LEATHER, SILK AND VELVET CASES.

THE MOST APPROVED TRAY FITTINGS FOR DIAMONDS, WATCHES AND JEWELRY.

## L. SAUTER & CO.,

Dealers in Diamonds

. . . AND . . .

Makers of Fine Jewelry,

194 BROADWAY, NEW YORK.



Selection Packages sent on request. Mounting of Diamonds and other precious stones in new and original designs a specialty.



**Connecticut.**

F. E. Capewell, Winsted, is preparing to remove to a new location.

M. P. Leghorn, the New Britain jeweler, has removed to 413 Main st.

R. W. Miles and wife, Meriden, attended the dedication of the Nayasset Club, Springfield, Mass., Oct. 3d.

The jewelry house of C. H. Case & Co., Hartford, has just been newly refitted and decorated. It is a notably beautiful place.

Frederick W. Porter, of Porter & Dyson, jewelers, New Britain, on Oct. 4, began his fiftieth year of service in the same building the firm now occupy.

Daily auction sales are being held at Emmett's jewelry store, 357 Main St., New Britain. The entire stock will be sold, without limit or reserve.

Peter Busche, watchmaker and jeweler of New Haven, who is in Europe, is staying at Coblenz. He does not expect to return to New Haven until next June. He is the possessor of a small fortune acquired in the watch repairing and jewelry business.

By the firm unyielding stand taken by Secretary Tibbals, of the George H. Ford Co., the vote of Milford, at the town election, Oct. 1st, was recounted, resulting in showing that the town had gone Republican instead of Democratic as the first count had it. The town had for years gone Democratic.

Gen. George H. Ford made an address at the formal opening of New Haven's big Food and Health Exposition, at the State Armory, New Haven, Oct. 2d; and later in the evening made another speech at a big Republican demonstration in honor of the nomination of his friend, Hon. N. D. Sperry, for Congress, from the New Haven district.

Chauncy P. Goss, treasurer and general manager of the Scovill Mfg. Co., Waterbury, presented the supervisors of Rochester, N. Y., with an aluminum box, 14 inches in cubic dimensions, in which to place the records which were to be inserted

in the Corner stone of the new court house at Rochester. He also sent proof copies of the coins of 1894, fresh from the Philadelphia mint.

Edward Engel, the venerable and wealthy jeweler and pawnbroker, New Haven, uncle of S. Goodman, the Chapel St. jeweler, New Haven, was an honored guest at the silver jubilee of Moses Mendelssohn Lodge, K. S. B. He was the lodge's first vice-president 25 years ago and is the lodge's vice-president to-day. Jacob Nepel, of New York, for many years a New Haven jeweler, was one of the guests at the celebration.

**A Brace of Clever Thieves in the Toils.**

SAN FRANCISCO, Cal., Sept. 30.—On July 28th, a young man entered the jewelry store of Schreve & Co., San Francisco, and picked out several diamond rings which he told the clerk to send to his mother's house and she would select the ring she wanted to buy. He gave the name of Edwards, left the address of the house and went out of the store.

The clerk took the rings to the house and the bell was answered by Edwards who told the clerk he would take the rings and show them to his mother; they were given him, and not returning in a reasonable time, the clerk began to be suspicious that all was not well. He went into the house and found it to be a boarding house and Edwards was not very well known there; he had taken the rings and skipped out the back way and was seen no more.

Last week two men giving their names as Edwards and Davis were arrested in Tacoma, Wash., on a charge of burglary. When the authorities looked through their effects, they found some of the rings stolen from Schreve & Co. When confronted with the charge of having committed this "job" Edwards admitted it and said Davis was in the deal with him. They confessed where the balance of the rings had been disposed and four of them were recovered in a pawn shop in San José.

**Henry Wolff Files his Schedule of Assets and Debts.**

SAN FRANCISCO, Cal., Sept. 30.—Henry Wolff, whose creditors lately petitioned to have him declared an insolvent debtor, has filed in the Superior Court his schedule of assets and liabilities. He owes the Hibernia Bank on a note \$15,739.95, the German Savings and Loan Society on a note \$1,500, to Mrs. Regina Wertheimer on notes \$16,000, Mrs. Jeanette Wolff, \$4,828.88 on a judgment.

Other creditors are the following: California Jewelry Co., \$210; Nordman Bros., \$106.10; Braverman & Bostelman, \$644.55; California Optical Co., \$119.52; Joe Dendan, \$690.42; Fox, Kellogg & Gray, \$500; W. W. Foote, \$500. There are also numerous amounts due eastern firms from whom the insolvent purchased goods. Wolff admits owing his divorced wife \$350 alimony and counsel fees. He has, however, appealed from the judgment.

The insolvent owns several pieces of real estate outside of the city, in addition to real estate here which has been mortgaged to secure payment of the promissory notes mentioned. He also furnishes a list of book accounts which he considers "good." Another and larger list is put down as uncollectable. Some of these latter accounts run into the hundreds of dollars, and there are several in excess of \$1,000. The insolvent claims as exempt books and pictures at 717 Taylor St. worth \$100, wearing apparel worth \$100 and a \$20 watch.

N. T. Mills, watchmaker and jeweler, 617 Main St., Cambridgeport, Mass., has quite an inventive mind. On several occasions he has been granted a patent on some evice. He is the patentee of a watch crown holder and graver, at present manufactured solely by Henry Cowan, Boston. Among patents granted to him may be mentioned a pendant set attachment for watches, a portable electric lamp support and a stem winding and setting watch patented July 17th last.

**TRENTON MOVEMENTS**



6 Size, 7 Jewels.

COMPLETELY SATISFY THE EXACTING REQUIREMENTS OF THE TRADE FOR RELIABLE *HIGH GRADE* TIME KEEPERS AT A *LOW PRICE*. A SAMPLE LINE IS SIMPLY A FORE-RUNNER OF CONTINUOUS ORDERS.

Our New 16 Size Thin Model will soon be Ready for Delivery.

PRICE LISTS AND ELECTROTYPES FURNISHED UPON APPLICATION.



16 Size, 7 Jewels.

**TRENTON WATCH CO., TRENTON, N. J.**



# W. J. BRAITSCH & Co.,

SILVERSMITHS

415 BROADWAY,  ... NEW YORK.

WORKS, PROVIDENCE, R. I.  
16 RUE LOCQUENGHEN, BRUXELLES, BELGIQUE.  
BOSTON OFFICE, = 383 WASHINGTON STREET.

MANUFACTURERS OF

**Sterling Silver Toilet Ware.**

Everything we Make is Sterling Silver,  $\frac{925}{1000}$  Fine.

PRICES ARE WITHIN REACH OF EVERYBODY  
AND VARIETY ENDLESS.

EXCLUSIVE DESIGNS.

PRINCE'S FEATHER, ROCOCO, HERALDIC  
SCROLL, FLORAL AND ROMAN.

ALSO IN A FINE SATIN FINISH.

ALL NEW PATTERNS THIS SEASON.

Call at one of our salesrooms or send us a postal, and one of our  
representatives will call on you.

We are the Leaders in This Line.

# W. J. BRAITSCH & Co.,

SILVERSMITHS

NEW YORK.

PROVIDENCE.

BOSTON.



# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

**THE JEWELERS' CIRCULAR PUB'G CO.,**  
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

## INFORMATION FOR SUBSCRIBERS.

### Terms of Subscription, Postage Prepaid.

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|--|-----------|
|  | PER ANNUM |
| United States and Canada, . . . . .          | \$2.00    |
| Foreign Countries in Postal Union, . . . . . | 4.00      |
| Single Copies, . . . . .                     | .10       |

New subscribers can commence at any time. Payments for THE CIRCULAR when sent by mail, should be made in a Post Office Money Order, Bank Check or Draft, or an Express Money Order or Registered Letter. All postmasters are required to register letters whenever requested to do so.

Pay money only to authorized collectors having proper credentials. Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

In changing address always give the old as well as new one. Your name cannot be found on our books unless this is done.

We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at the expiration of the subscription. All such orders will be promptly acknowledged by mail.

The Courts have decided that all subscribers to journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

Member of the American Trade Press Association.

VOL. XXIX. Oct. 10, 1894. No. 11.

### Advertising Hints

### PROGRESSIVE retail

### For Retail Jewelers.

jewelers expend large sums of money in advertising in their local newspapers, and it is but a natural desire on their part to have their investment prove a profitable one. The subject of advertising has become a complicated science, with its professors, teachers and students, the ordinary person possessing but a meagre knowledge of it, as he may possess of other branches of thought. It is with the purpose of leading retail jewelers into the right track of effective advertising, that THE CIRCULAR has made arrangements with a well known and recognized expert, Charles Austin Bates, to have him contribute to these columns a series of articles on retail jewelry advertising. Dealers are invited to send to the editor specimens of their advertisements which will be criticised under the department, "Advertising Hints for Retail Jewelers," in the spirit of justness.

### New Treaty With Japan.

CONSIDERABLE interest is manifested in the negotiations on the part of

Secretary Gresham for a new political and commercial treaty with Japan, which it is said will probably be presented to the Senate for ratification early the next session. The terms of the treaty under consideration are similar to those of the new treaty between Great Britain and Japan, which was signed at London, July 16, 1894. As yet Great Britain has been the only country to ratify the new treaty, and it is thought that this country will follow second. As Japan is a good market for American clocks and watches, the subject is of special interest to the jewelry trade. If Secretary Gresham would consult representative New York merchants interested in Japanese trade, he would find that the sentiment is against rather than in favor of the terms of the proposed treaty. Nor is this adverse sentiment confined to the merchants of New York or of this country; it is general among all merchants of whatever nationality who reside or have representatives residing within Japanese territory. A New York merchant who has resided and done business for over 16 years in Japan, and who understands the political conditions, said: "Mercantile interests will not be benefitted one jot by this proposed treaty, and we will lose the right of consular jurisdiction, which has for so long made residence in Japan possible and protected the rights of our citizens. In the second place we now enjoy all the advantages for trade that we could possibly wish. We have the treaty ports open to us, which are all we need, and we can reside in the country and conduct our business. Japan will not take any more of our goods on account of the new treaty, and as a matter of fact her advanced duties will tend to restrict the importation of certain articles, enhancing their cost price to the Japanese." The general consensus of opinion seems to be that the new treaty will not improve the trade with Japan, but will put disadvantages before merchants that do not now exist.

### The Death of Joseph Jonas.

COVINGTON, Ky., Oct. 7. — Alderman Joseph Jonas passed away at noon yesterday at his home on Emma St., after a long illness, from cancer of the stomach, which affected his spine. His ailment dates back for twelve months, and he was able to attend to his official duties up to two weeks ago, when his disease assumed a more serious form, and made him bedridden.

The deceased was one of Covington's most honorable and trustworthy citizens, and served two terms in the City Council. He was a member of the firm of Jonas, Dorst & Co., jewelers and diamond setters, 169 Race St., Cincinnati, and one of Cincinnati's most popular business men. He was 40 years of age, and leaves a wife and eight children, in comfortable circumstances, to mourn his loss.



OFFICE OF  
THE JEWELERS' CIRCULAR  
189 BROADWAY,  
NEW YORK.

## TO THE JEWELRY TRADE:

With this issue THE JEWELERS' CIRCULAR concludes its series of Four Special Fall Editions. With due appreciation of the sentiment of modesty, we cannot but feel that this series has proved eminently successful, the spontaneous and plenteous patronage from advertisers being evidence sufficient in support of this statement.

We have been applauded in our efforts by many advertisers who have considered their investment a profitable one; and it is with their satisfaction in view, that we consider the publication of a

## Special Holiday Number

to be issued at a propitious time in November, but a proper and essential supplement of these Special Fall Editions.

This HOLIDAY NUMBER will be a work of as high artistic and literary merit, as a liberal and ambitious policy insures.

Sincerely Yours,

THE JEWELERS' CIRCULAR PUB. CO.





### New York Notes.

L. Combremont has filed a judgment for \$102.50 against John Harrison.

Bartens & Rice have entered a judgment for \$505.76 against Howard Harbeck.

The Bradley & Hubbard Mfg. Co. have entered a judgment for \$80.08 against Mary C. Moran.

J. E. Woolverton, 1671 Third Ave., has given a bill of sale of jewelry fixtures to J. Jameson for \$9,000.

V. Halper, 560 Fifth Ave., Brooklyn, has given a bill of sale of jewelry fixtures to S. Black for a consideration of \$500.

An attachment for \$893.74 against Bernat Rosenstein, 77 Ave. B, was issued to the sheriff last week, in favor of R. L. & M. Friedlander.

In Part III. of the Circuit Court Friday, the Peter A. Frasse Co. obtained a judgment for \$210.37 against Frederick W. and Robert S. Kristeller.

Judge McCarthy, of the City Court, Thursday appointed N. Jesse Henry, receiver for Elias Pitzele, diamond dealer, 82 Nassau St., in the suit of E. L. Anrich.

Among the passengers who returned from Europe to New York last week were: H. O. Hurlburt, Philadelphia, Pa., and Isidor Straus, of L. Straus & Sons, on the *New York*.

Notice was given Monday by the assignee, John B. Brown, that the sale of the assets of John B. Yates, consisting of watches, jewelry, etc., advertised for Oct. 10th, is adjourned until Oct. 11, at 12.30 P. M.

John E. Whitcomb, of the American Watch Tool Co., Waltham, Mass., passed through this city last week on his way from a visit to the trade in Chicago, Cincinnati, Columbus, Pittsburgh, Lancaster and Philadelphia.

Lorraine F. Dilleber, of this city, and Miss Margaret Therese Baldwin, of Boston, were married in Boston, Mass., Wednesday, Sept. 26th, by the Rev. M. D. Kneeland. Mr. Dilleber is a jobber in jewelry at 836 Broadway.

The General Term of the Supreme Court, Monday heard the appeal of Gyulo Armeny in the suit brought by Lippman Tannenbaum, from the interlocutory decree which decided that the Azure Mine was the partnership property of Messrs. Tannenbaum and Armeny. Decision was reserved.

The sheriff has received another attachment against Otto Fukushima, dealer in Japanese goods, at 915 Broadway, for \$5,765, in favor of the Yokohama Specie Bank of Japan, whose office is at 7 Warren St., for balance due on his promissory note dated April 24th, payable four months after date.

The General Term of the Supreme Court Friday heard the appeal of the Gorham Mfg. Co. from an order continuing the injunction obtained by Mrs. Ferd. P. Earle which restrained the Gorham Mfg. Co. from selling certain silver ware of the Hotel New Netherland, on which they held a chattel mortgage. Decision was reserved.

Geo. W. Ditchett, a former jeweler of this city, died Friday at his home, at Boston Ave. and 169th St., in his 77th year. He started as a jeweler when a young man and was said to have been one of the first to cut cameos. He was appointed in 1854 an Inspector of Customs, which office he held for several years. He then entered the real estate business, which he continued until about seven years ago.

Anthony Wallach, of Wallach & Schiele, 6 Maiden Lane, who with his wife recently returned from Europe, celebrated the event by giving a dinner to a number of their friends at their residence, 12 E 63d St. The house was profusely decorated with plants and flowers, and the dinner was a very enjoyable affair. Among those present were Mrs. M. Schiele, Mr. and Mrs. Lewis Schiele, Mrs. S. Wallach, and Mr. and Mrs. S. L. Deutsch.

J. Ollendorff, 45 Maiden Lane, was recently surprised to receive a diamond and a bill for the same from Randel, Baremore & Billings. Not having ordered the stone he returned it and learned that a young man had presented an order signed J. Ollendorff, asking Randel, Baremore & Billings to send by bearer a perfect one karat diamond on memorandum. When the young man was told the stone would be sent, he left. Mr. Ollendorff has not yet learned whether or not the swindler tried his game on any other firm.

A well dressed young man called at the jewelry store of Isidor Lindner, 2328 Third Ave., Saturday, and asked to see some wedding rings. Mrs. Lindner waited on him. After examining for a few moments one he had selected, he handed it back asking that certain initials be engraved in it; he then left. Mrs. Lindner discovered that the ring returned was a brass one the stranger had substituted, pursued him and took him back to the store, where she made him give up the ring he had stolen. She then allowed him to go.

The suit of Edward B. LaFetra, assignee of Chas. Seale, against Wm. R. Glover, a pawnbroker, was tried Monday before Judge McAdam in the Superior Court. Assignee LaFetra claimed that Seale, who was a jeweler at Broadway and 20th St., sold on memorandum to the Baroness Blanc a diamond sunburst worth \$1,500. This he sought to recover from Glover with whom he says the Baroness pawned it. Glover claimed that the jewels were the property of Baroness Blanc at the time they were pledged. The Jury rendered a verdict for the plaintiff for \$1,409.07.

Judge Townsend, in the United States Circuit Court, Thursday handed down his opinion in the case of Chas. M. Levy against Dattelbaum & Friedman, dismissing the suit tried before him last Spring. The suit is in reference to the infringement of a patent on an interchangeable ring granted in 1888 to Otto Thie and Chas. M. Levy, then partners in the firm of Thie &

Levy. The defendants claimed the invalidity of the patent and a license from Otto Thie. After reviewing the evidence, Judge Townsend orders that a decree be entered dismissing the bill.

The John B. Yates Co. have opened an office at 46 Maiden Lane, where they will conduct a general jobbing business in watches and jewelry.

The Sheriff levied upon three cases of cheap watches Monday, on an attachment for \$2,500 against John H. McKnight & Co. of Wichita, Kan., in favor of Robert H. Ingersoll & Bro., on a claim for breach of contract.

Emil C. Rogg, of E. C. Rogg & Son, jewelers at 317 Washington St., Hoboken, N. J., was arrested Wednesday on a charge of receiving stolen goods. The home of ex-Sheriff John O'Neill, of Syracuse, was entered by burglars last April, who stole jewelry and diamonds valued at \$600. A few days ago a man arrested in Syracuse confessed that he was one of the men who had entered O'Neill's home. The stolen jewelry, he said, was taken to Hoboken and sold to Rogg. Mr. O'Neill went to the Hoboken Police Headquarters and consulted Chief Donovan. They went to Rogg's jewelry store. Rogg was shown a photograph of Sullivan and identified it as that of one of the men who had sold him several valuable unset diamonds. Rogg said he did not suspect the jewels were stolen, and bought them. He also said he had set the diamonds and sold them. Rogg was arrested and held in default of \$1,000 bail to await the action of the Grand Jury.

A cleverly planned robbery was perpetrated on Henry Healy, jeweler, 331 Myrtle Ave., Brooklyn Oct. 3d. Early in the afternoon a man called and asked to have his watch repaired. Healy took it to the rear of the shop. While he was busy over it, the man, who appeared to be absorbed in a newspaper, stood close by. The paper was spread out in such a way as to shut off a view of the front of the store. Healy had no suspicion of crooked work until he heard a slight noise. Jumping up he saw a man take a tray of diamond rings from the window and run away. There were two men outside, and Mr. Healy did not pursue the thieves further than the door, fearing that it would be robbed in his absence. He shouted to stop the thief, but the man fled down the street. The tray contained eight diamond rings, three solitaire diamond studs and a diamond brooch, in all valued at \$590. To the police was given a description of the stolen property and of the thief. About six years ago Mr. Healy was the victim of a burglary and lost \$1,900 from his store which was then at 257 Myrtle Ave.

Abraham Gatzert, of Chicago, is still confined to his home with rheumatism, and it is thought will be absent from business fully ten day longer.



**Last Week's Arrivals.**

**THE CIRCULAR** has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 189 Broadway, a bulletin which every member of the trade is cordially invited to copy

The following out-of-town dealers were registered in New York during the past week: H. F. Wichman, Honolulu, H. I.; H. Ryrie, Toronto, Ont., St. Denis H.; Miss P. Crockett, buyer for Jordan, Marsh & Co., Boston, Mass., 8 Greene St.; C. Hoyt, Stamford, Conn., Morton H.; M. Cohen, Toronto, Ont., Grand Union H.; F. C. Richard, Bellefonte, Pa.; C. S. Davis, Philadelphia, Pa., Astor H.; G. Herzberg, Philadelphia, Pa., Metropolitan H.; J. Baier, St. Louis, Mo., Everett H.; T. B. Myers, St. Paul, Minn., St. Denis H.; J. Allan, Charleston, S. C.; C. W. Crankshaw, Atlanta, Ga., Holland H.; K. Klein, Cincinnati, O., Continental H.; H. J. Wright, Detroit, Mich., Sturtevant H.; J. M. Harper, Philadelphia, Pa., Jefferson H.; S. Guggenheim, Buffalo, N. Y., Imperial H.; H. Alkan, Buffalo, N. Y., Astor H.; S. W. Percy, Ogdensburg, N. Y., 7 Fifth Ave.; E. F. Bowman, Lancaster, Pa., Grand Union H.; J. H. Leyson, Butte City, Mont., Astor H.; E. M. Dickinson, No. Adams, Mass., St. Denis H.; C. A.

Rudolph and C. F. Rudolph, Wilmington, Del., St. Stephen H.; H. Ginder, buyer for A. B. Griswold & Co., New Orleans, La., 212 E. 17th St.; Geo. Rieger, Geo. Wolf & Co., Louisville, Ky.; T. E. Thompson, Galveston, Tex.; Mr. Lowengart, buyer for Mr. Scooler & Co., New Orleans, L., with E. Aug. Neresheimer & Co., 20 Maiden Lane; E. White, Rutland, Vt., St. Denis H.; M. W. Shaw, Galveston, Tex., St. Stephen H.; W. Thomas, Charlestown, S. C., Jefferson H.; J. W. Field, Galveston, Tex., Holland H.; J. H. Fairfield, of Hight & Fairfield, Butte City, Mon., Murray Hill H.; P. H. Lachicotte, Columbus, O.; C. A. Fricker, Americus, Ga., St. Denis H.; C. E. Wiggenton, buyer for Woodward & Lathrop, Washington, D. C., St. Denis H.; H. A. Deming, Hartford, Conn., Grand Union H.; J. B. Hudson, Minneapolis, Minn., Grand H.; G. S. Fleming, Pittsburgh, Pa., Sturtevant H.; S. Frenkel, Toronto, Ont., Imperial H.; S. O. Harris, Washington, D. C., Sturtevant H.; H. Chandler, Cleveland, O., Netherland H.; F. Pottes, buyer for the H. W. Ladd Co., Providence, R. I., Normandie H.; J. C. Seashols, Louisville, Ky., Grand H.; C. B. Fargo, buyer for Root & McBride Bros., Cleveland, O., 51 Leonard St.; J. B. Rose, of Chance & Rose, Canton, O., Astor H.; J. M. Cole, Washington, D. C., St. Cloud H.; J. E. Ladd, Bristol, Conn., Astor H.; W. F. Fischer, Chattanooga, Tenn., Broadway Central H.

**Did Jeweler Nathan Baer Attempt Suicide?**

BOSTON, Mass., Oct. 5.—Death made a close call on jeweler Nathan Baer, yesterday. He was discovered unconscious in a room in Boston Tavern, from the effects of a dose of laudanum taken, it is alleged, with suicidal intent.

It seems that Baer went to the hotel from his store, 357 Washington St., Wednesday evening, and engaged the room. The door of the room was found open yesterday morning by a domestic and she entered with the intention of setting the room in order. She found Baer stretched across the bed in a stupor, breathing heavily.

The hours passed by and Baer did not make his appearance. The hotel people who were becoming anxious opened the door at 2 o'clock in the afternoon and found him in the same condition. Dr. C. W. Hutchins was called and he worked upon the unconscious man until he was beyond danger.

Nothing in the shape of a poison viol was found, though a towel with a dark stain such as laudanum will make, was found in the room. The hotel attaches evidently had received instructions to say nothing about the matter as they refused to talk. Mr. Baer's friends scout the theory of suicide. They say that there is nothing in his affairs, either financial or social that would have led him to such a course.

**THE INCREASED DUTY ON****DIAMONDS****HAS NOT INCREASED OUR PRICES.**

Mr. L. Tannenbaum on his last trip having purchased and bought over under the old duty over five times his usual quantity of the finest Diamonds, Rubies, Sapphires, Emeralds, Opals, Pearls, and other Precious Stones and Melles, he will continue to sell to the trade for the next six months, at prices governed by the old rate of 10 per cent. being thus a clear gain of

**15 PER CENT.**

to dealers who place orders NOW.

This is an Opportunity of a Lifetime. These Goods are the Finest and Cheapest in the Market To-Day.

**L. TANNENBAUM & Co.,**  
 Importers and Cutters of Diamonds and Precious Stones,  
 COR. MAIDEN LANE & NASSAU ST., NEW YORK.



### Providence.

Catlow Bros., manufacturers, have removed from 61 Peck to 193 Eddy St.

George E. Childs, of Woonsocket, is out of business.

Henry Blundell & Co. have purchased the plant of the Hub Jewelry Co., Boston.

J. F. McDonald, engraver, has removed from 254 to 303 Westminster St.

Charles Horton has started in business at 19 Page St., as a jewelers' tool-maker.

Max Huss, representative of J. A. Flomerfelt & Co., New York, is in town.

John F. Allen, of Allen & Jonnassohn, the New York manager of the firm, has been in the city the past week.

A. J. Parsons, formerly with G. M. Kitredge, this city, has started in business at 529 Dutton St., Lowell, Mass.

James T. Hunt, formerly of J. T. Hunt & Co., of this city, is now manager for E. J. Knight & Co., of Boston.

Stephen C. Howard is one of the stewards at the 45 days' running races that were inaugurated at Narragansett Park last Tuesday.

Fred. I. Marcy has been elected a delegate from the 5th Ward to the Republican Congressional Convention of the First District of Rhode Island.

According to the records at City Hall, W. L. Ballou *et. al.* have mortgaged real estate on Warren St., to the American Enamel Co. for \$12,000.

Walter S. Gardiner has entered the employ of George C. McCormick & Co. as salesman, and will soon call upon the New England trade with a handsome line of new specialties.

Henry W. Harvey, assignee for the manufacturing concern of Payton & Greene, is busily engaged upon his report as to the condition of affairs, which he expects to have ready in a few days.

Dean Southworth, Boston, Mass., has associated himself with George C. McCormick & Co., of this city, and will attend to the firm's business in Boston, New York and Philadelphia.

The Tilden-Thurber Co. have secured the celebrated silver statue of Columbus that was a prominent feature of the World's Fair exhibit of the Gorham Mfg. Co. for exhibition in their silverware department.

The following manufacturers have been advertising for help the past week: Providence Stock Co., Clarence W. Sedgwick, New York, Hamilton & Hamilton, Jr., American Enamel Co., and Payton & Kelley.

The co-partnership heretofore existing between Daniel R. Child and William Norton, as the D. R. Child Novelty Co., has been dissolved by mutual consent, William Norton retiring. The business of the concern will be continued under the same style by Mr. Child.

H. F. Spitzger, charged with the larceny

of jewelry of the value of \$3,300 from James A. Foster & Co. for whom he was confidential clerk, on June 19th last, was before the Grand Jury last week, and pleading guilty was sentenced to State Prison for one year.

### Boston.

Frank G. Butler & Co. moved into their new Washington St. store the first of last week. It is well fitted up and stocked with high grade jewelry.

Ernest Wahliss has opened at 171 Tremont St., with a superb stock of foreign and domestic porcelains, vases and art work in the ceramic line.

C. Percy Fenno, a popular salesman connected with Morrill Bros. Co., joined the ranks of the newly married last Wednesday evening. He was married to Miss Richardson, of Chelsea.

The E. Howard Watch & Clock Co. have received an order from Laidlord, Dunn, Gordon & Co., of Cincinnati, for a large tower clock. The clock will be fitted with four nine foot dials and will be placed upon the building of the company.

C. Eugene Record, a well-known salesman, who has been long connected with Harwood Bros., was married last Wednesday evening to Miss Jacobson, of Somerville. The ceremony took place at the home of the bride, and the young people were well remembered by their friends with many presents.

Wm. T. Gill, jeweler, Broadway, South Boston, caused the arrest, Oct. 2nd, of Oliver C. Sands, of Cambridge, on the charge of larceny. About a fortnight ago Sands entered his store and requested that he be shown some diamond rings. He selected three to take home with him in order that his wife might choose one. As Sands was known to the proprietor he was allowed to do so. He failed to return and a warrant was issued for his arrest.

Jeweler Fred K. Daniels, of Pleasant St., Malden, has suffered from the depredations of a thief of late, and so he became watchful. Articles of jewelry both large and small disappeared from his store at a rapid rate. He became suspicious of one of his clerks, Louis Peck, and finding circumstances to strengthen his suspicions, caused his arrest. Peck confessed to the peculations, saying that he had started in by purloining one ring and winding up at a wholesale rate. He also gave a list of the jewelry, and informed the police how he had disposed of the property. He had sold some of it and given the rest away to friends. As a result of his admissions some well known people were suddenly deprived of their finery.

Somebody threw a brick through the window of J. C. Newcomer's jewelry store, New Haven, Pa., last Friday morning about 3 o'clock. Mr. Newcomer heard the brick crash through the glass and went out into the store rooms, but nobody was to be seen on the street.

### The Attleboros.

There has not been any slackening in the number of orders the past week. If anything business has been slightly increased. Many of the shops have been running nights, and this was particularly noticeable Saturday night. The demand for stick pins of Brownies continues as large as ever, and one firm is using the little fellows on sleeve buttons. Many of the salesmen are arriving home for the celebration and bringing some fair orders. The fire at North Attleboro was a bad blow, as two of the firms were rushed with orders. At Taunton, Reed & Barton's German silver department is still running 16 hours a day, as is also a part of their solid silver department.

S. O. Bigney went west Thursday night.

Charles H. Clark has been elected president of the Madrigal Club.

John W. Benson, of Montreal, was a buyer here last week.

H. E. Hull & Co. have started in the novelty business at the Falls.

J. M. Bates has fully equipped his shops with electricity from a newly erected plant of his own.

At the Democratic convention Saturday afternoon, J. L. Sweet was nominated for Congress in the 12th district.

Charles M. Robbins went to Washington last week with the Ancient and Honorable Artillery Association of Boston.

The official badges for the 250th anniversary of the settlement of Rehoboth were designed by C. E. Streeter, F. L. Toorey and W. H. Chaffee.

J. M. Fisher, S. O. Bigney, P. Nerney, C. E. Streeter and others, pronounce the special Fall numbers of THE CIRCULAR "gems."

C. B. Duckworth, Pawtucket, furnished the gold watches which were presented by the Metropolitan Insurance Co. to their local agents.

Friday a "fake" story was published to the effect that B. F. Boomer was murdered by an Attleboro jeweler named Stone. Officials and friends denounce the article as wholly untrue.

J. M. Fisher made a great record at the fair grounds last week by causing every piece of gambling apparatus to be removed and all gambling stopped, the first time in the society's history.

### Syracuse.

Among the out-of-town buyers in Syracuse the past week were: W. J. Smith, Lowville; C. C. Taylor, Savaunah, and C. D. Smith, Central Square.

Win. Lesser, of A. Lesser's Sons, leaves this week for a trip through southern New York, and J. B. Tausand will represent the same firm in western New York.



### Rosenstihl Bros. Effect a Settlement With Their Creditors.

BIRMINGHAM, Ala., Oct. 5.—Rosenstihl Bros., of this city, who assigned several months ago to J. B. Cobbs, for the benefit of their creditors, have just finished effecting a settlement with all their creditors, and have resumed business under their old name. This is good news to the many friends of this popular firm.

Wm. Rosenstihl, Jr., senior member of the firm, is secretary of the Alabama Retail Jewelers' Association, and has been materially instrumental in the building up of that organization. He leaves for New York tomorrow to purchase a new stock for his firm, who will continue business at their old stand.

### The Death of a Prominent Canadian Jeweler.

TORONTO, Can., Oct. 6.—By the decease of Ulysse Pequegnat, Berlin, Ont., who died on Sept. 30th, at the age of 68 years, a prominent figure in the local jewelry trade of the province is removed. Mr. Pequegnat was a Swiss by birth and came to Canada with his family of 14 children some 20 years since, settling in Berlin. By

his steady industry and application and thorough practical knowledge of the watch-making and jewelry trade, assisted by the co-operation of his sons, he built up a large and flourishing business.

The sons, one by one, established themselves in the same trade in neighboring towns and villages, until the family controlled no fewer than eight or nine thriving businesses in Berlin, Stratford, Brantford, Guelph, Waterloo and elsewhere. The deceased was greatly respected by all with whom he was brought in contact, and his funeral, which took place on the 2d inst. in Berlin, was very largely attended.

### Large North Attleboro Firms Suffer by Fire.

NORTH ATTLEBORO, Mass., Oct. 8.—Saturday morning, damage amounting to \$10,000 was done by fire in the largest jewelry building in East St. About 12.30 o'clock A. M., Engineer Richards who calls at the building every morning before going home, made an inspection of the premises, and thinking there was an unusually strong smell of smoke, went to the residence of James H. Totten, one of the owners, and

informed that gentleman of his suspicions.

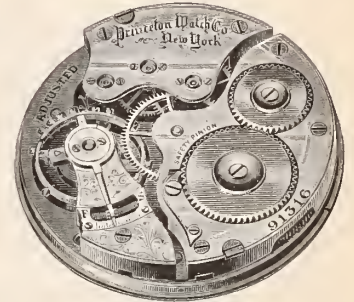
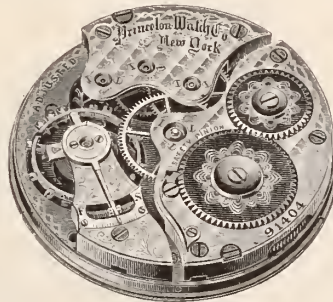
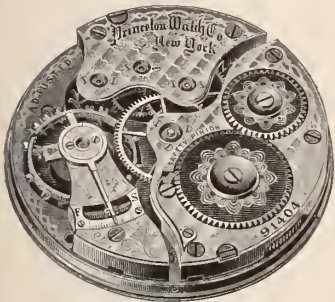
Another thorough inspection of every floor was made, and they were just about to leave the building when they were confronted by a large sheet of flame. It came from the large tower on the south side of the building, went rapidly up the tower and to both ends of the third floor, occupied by Riley, French & Heffron; then up through the roof, on its way eating up the stair and passage ways of the front of the structure. For a half hour or more it appeared that the building was doomed, but only the most energetic work by the town's small fire department saved it.

The damaged building is owned by Thomas Totten & Co. This firm occupy the second floor. On the third floor are Riley, French & Heffron. They are the heaviest losers. French & Franklin Mfg. Co. and F. L. Shepardson & Co. are in the basement, and J. B. Schuckhardt & Son are also on the second floor. Much partially completed work and considerable small machinery were destroyed. An exact estimate of course cannot be given yet, but the total damage to stock and building is thought to be between \$10,000 and \$12,000.

# PRINCETON WATCHES

ARE THE LATEST TRIUMPH IN WATCHMAKING,

And are especially designed for reputable watch dealers desiring a well made, finely finished and reliable watch, which will afford a fair return for time and capital invested, and which the public do not know more about than the dealer.



Three grades now ready for delivery, 15, 16 and 17 jewels, Nickel, Adjusted, Patent Regulator, Hunting and Open Face. 16 size, thin model, fitting Elgin size cases. Open Face are Pendant Set.

These movements are made in Geneva, Switzerland, by the most improved American automatic machinery, insuring accuracy and precision, and finished by Swiss skilled labor, giving to them that delicacy of finish so much admired. In the selection of jewels, dials and all material, everything is of the very best.

In placing Princeton Watches on the market, it is with full confidence that their merit of construction, delicacy of finish and accuracy of performance will meet with the highest appreciation and with the verdict of the trade that no watch in the market compares with them for the price.

Distributed to the Retail Trade through a limited number of Jobbers as Wholesale Agents, under contract governing sale and protecting the Retailer. Ask your jobber for them. If he does not keep them, write us and we will give you names of jobbers who do. Descriptive Price Lists furnished to Regular Jewelers upon application.

**These are the watches to sell. They make profits.**

A. C. SMITH WATCH CO., 177 BROADWAY, N. Y.



### News Gleanings.

W. H. Wood, San Marco, Tex., has sold out.

Olaf Olsen, DeKalb, Ill., has confessed judgment of \$673.

H. D. Thurber will open a jewelry store in Grand Lodge, N. Y.

Aaron Hooper, Lioti, Kan., suffered a great loss by recent fire.

E. R. Friedrich, Hebron, Neb., has given a chattel mortgage of \$400.

The store of Arnell Bros., Cape Vincent, N. Y., has been burned out.

Will Eberle, of Bellevue, Ia., will open a jewelry store in Benton, Wis.

Brayman & Son, Harpe, Ill., will occupy a new store in the near future.

E. I. Pittman, Salt Lake City, Utah, has given a realty mortgage for \$750.

Alice A. Richardson, Haverhill, Mass., has given a chattel mortgage of \$550.

A. B. Spencer, Pomeroy, Ia., has moved his jewelry stock into another location.

W. J. Kerr, jeweler, Mt. Jewett, Pa., has moved his family from Bradford, and has decided to remain in the former place.

The interior of A. Hartenstine's jewelry store, 206 High St., Pottstown, Pa., is being handsomely repainted and repapered.

Edward H. Hohl, Mauch Chunk, Pa., has been appointed official inspector of watches and clocks for the Lehigh Valley Railroad.

William A. Humes & Co. have opened rooms at 42 Main St., Webster, Mass., with a line of silver ware, jewelry, watches, clocks and bronzes.

Geo. W. Granello, jeweler, Lebanon, Pa., has been granted an increase of pension by the Government. He served in the 28th Pennsylvania Regiment.

J. S. Hall, Boonton, N. J., intends closing out his business there and will open a store at Summit, N. J., with Robert E. Green, the present manager, in charge.

There were no new developments in the diamond robbery at Chas. H. Schiller's jewelry store, Utica, N. Y. Pinkerton detectives are at work on the case.

James M. Howe, Nashville, Tenn., who last May was forced to assign, has settled with all his creditors and has been released by the Trust Company to whom he assigned.

M. C. Boice, who has been the manager of the jewelry business of E. B. Woodward & Co., Aberdeen, S. Dak., since its establishment has purchased the interest of Mr. Woodward and becomes sole proprietor.

Percy E. Pope, formerly manager of the repairing department of A. L. Hosmer's store, Chicago, will engage in the jewelry business for himself in Fond du Lac, Wis. The store will be opened to day, Oct. 10, at 463 Main St.

R. H. Gresham, jeweler, Portsmouth, O., has been arrested on a requisition from Georgia. Gresham is charged with larceny after trust. For some time he conducted a large jewelry store on Chillicothe St., Portsmouth, which he recently sold to his partner, George Phillippi.

The Pestalozzi Jewelry Co., of Milwaukee, Wis., were incorporated last week with a capital stock of \$2,000 for the purpose of manufacturing and selling watches, clocks, jewelry, silver ware, etc. The articles are signed by Frank H. Brice, John F. Ruff and H. R. Pestalozzi.

The Parish & Bingham Co., of Cleveland, O., have incorporated under the laws of West Virginia, to manufacture and sell watch cases, rings, parts of watches, etc. The capital stock is \$20,500 in single shares of \$100, and the incorporators are: N. E. Parish, C. H. Bingham and Cyrus Bosworth, of Cleveland.

Breckbill & Marsh, 511 Main St., Bridgeport, Conn., have dissolved partnership, F. T. Benedict having purchased Mr. Marsh's interest. Mr. Benedict is second lieutenant of Company G., Danbury, and a popular young man in the social circles in

that place. The new firm will be known as Breckbill & Benedict.

Henry D. Burgheim, jeweler, Indianapolis, Ind., has begun suit in the Circuit Court against Mr. and Mrs. Charles E. Bernhardt for \$2,000 damages for slander. Burgheim charged that Bernhardt and wife had said on frequent occasions in the hearing of numerous persons that "Henry D. Burgheim stole our money. He is a thief."

George W. Ludwig, optician, Chambersburgh, Pa., has gone to Baltimore, Md., where he will enter the Johns' Hopkins University and pursue there the three years' course of lectures on medicine, devoting his studies particularly to the eye. The *Valley Spirit*, of Chambersburgh, devotes considerable space to Mr. Ludwig's department.

### A Notable Invention in Clocks.

The eight day pendulum movement is recognized as a far better timepiece than the eight day lever. The pendulum will regulate and run very closely, while the lever escapement cannot be relied upon for accuracy. But the mantel clock with pendulum has its fault, in that it cannot be transported, and if moved or disturbed, its pendulum is disarranged needing readjusting. To obviate these defects in the pendulum movement a new movement has been made with its pendulum securely guarded with a very simple device that cannot be injured, no matter how roughly handled. An illustration of such a time keeper will be found on another page in the announcement of the F. Kroeber Clock Co., 360 Broadway, N. Y., its manufacturers, and in their opinion it is perfect and should find ready introduction with the dealer, as the public will doubtless appreciate it. Another great advantage over the old style movement, possessed by this clock, is that it can be furnished accurately regulated, as the pendulum remains permanently attached.

ESTABLISHED 1843.

Highest Awards in Every Competition.

LEROY W. FAIRCHILD & Co.

3 Maiden Lane, New York City,

Gold Pens, Gold and Silver Pencils and Pen Cases,

The Handsomest and Cheapest Line of Goods in the Market.

WORKS: 3D AVENUE AND OGDEN ST., NEWARK, N. J.



**Philadelphia.**

John C. Kelley has recovered from a severe spell of sickness.

Charles Herten has returned from 821 Market St. to his old stand at 722 Chestnut St.

Al. Massey, 716 Chestnut St., has been compelled to retire from business owing to the failure of his eyesight.

George Hood, of L. A. Scherr & Co., has recovered from the effects of the accident he received in the store a couple of weeks ago.

The McAllister Optical Co., Ltd., have added a watch repairing department to their business. William Martin is in charge.

The estate of Reese Peters, an old-time watch case manufacturer, was settled up in the Orphans' Court, last week. About \$1,000 was distributed among the heirs.

F. Rudolph, Wilmington, Del.; R. J. Porter, Woodbury, N. J.; and Robert Steel, Hammington, N. J., were in town last week purchasing Fall goods.

C. R. Smith & Son, 1019 Chestnut St., were the victims of a gentlemanly looking thief last week who got away with a diamond and sapphire ring. The man has so far succeeded in eluding capture.

The Jewelers' Club will give the first "smoker" of the season on Tuesday evening, 16th inst., and an excellent programme is being prepared. The club proposes giving these entertainments bi-monthly.

A colored man named Wm. H. Evans was committed by Magistrate Milligan last Wednesday, on suspicion of having stolen a set of watchmaker's tools. The man was arrested while attempting to pawn them.

**Canada and the Provinces.**

Owens & Co., jewelers, Carberry, Man., have assigned.

Miss E. E. Ernst, optician, intends visiting Berwick, N. S. next week.

A. R. Harmon, of Robbins & Appleton, Montreal, was in town last week.

S. Eastwood, optician, New Glasgow, will visit Pictou, Oct. 9th and 10th.

The bailiff is in possession of the stock of Matthews & Co., jewelers, Winnipeg, Man.

W. R. Robers, jeweler, Nanaimo, B. C., is advertising selling off and giving up business.

Horace Jackson, lately with Albert Kleiser, Toronto, has commenced business in Clinton, Ont.

Ruber Blackmer, jeweler, Frederickton, N. B., has compromised with his creditors at 50 cents on the dollar.

C. D. Maughan representing the Goldsmiths' Stock Co., Toronto, has reached Winnipeg on his return trip from the Pacific Coast.

J. W. Morrow, representing the Hamilton Watch Co., Lancaster, Pa., was in Toronto

a few days ago and reports business as improving.

Anthony T. Gannon, late of J. C. Robertson's jewelry establishment, North Sydney, left Cape Breton, last week for Boston.

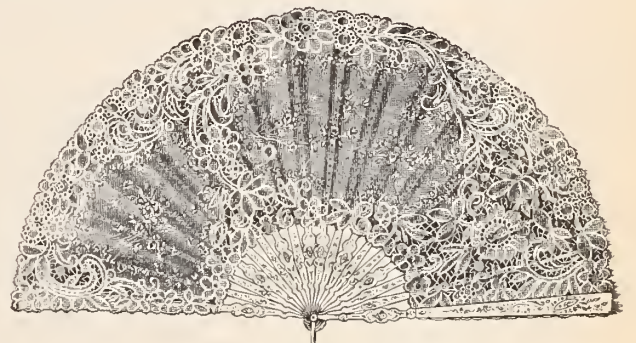
J. T. Bolt, manufacturing jeweler, Montreal, has made a settlement with his creditors at 33 1/3 cents on the dollar in installments, spread over 12 months. General liabilities are \$6,300; privileged \$1,100.

A 17-months old son of Joseph Pegrunget, jeweler, Guelph, Ont., fell into a tub of water and was drowned. The servant girl set the wash tub down temporarily while washing clothes. The child was discovered five minutes afterwards and restoratives applied, but without avail.

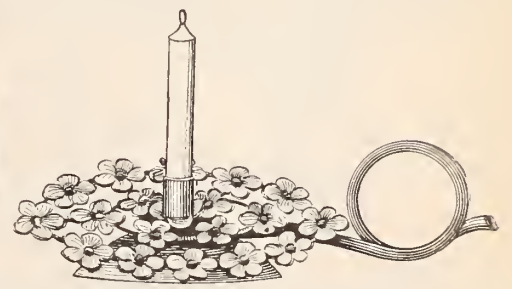
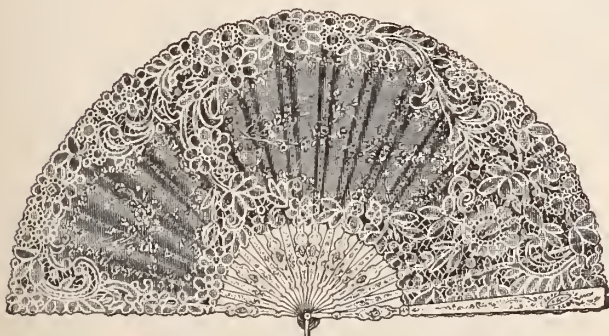
W. G. Ellis, of P. W. Ellis & Co., Toronto, has just returned from a trip through the principal jewelry manufacturing centres of the United States. As a result of his inquiries into trade conditions and prospects the firm have decided upon adding to their manufacturing facilities by introducing a number of new machines.

M. C. Ellis, of P. W. Ellis & Co., Toronto, who has been on an extended trip through the Canadian north west and British Columbia, reports some improvement in trade which has been much depressed during the past year. In some sections the crops are excellent though prices continue low. The very heavy rains on the Pacific Coast have proved a serious drawback to business.

Novelties and Holiday Goods for the Jewelry Trade.



SOMETHING NEW--A line of Miniature Candle Sticks for favors, dinner souvenirs, etc. A beautiful assortment of Bohemian Glass Bonbonnières and Puff Boxes. FANS--A handsome line of the latest and most exclusive designs.



STEINER, DAVIDSON & CO., - - 547 Broadway, New York.





Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their conferees.

**E. C. PIKE**, representing Wm. Fisher & Co., left early the past week on a two weeks' trip northwest and west.

C. A. Garlick, for Michigan, and R. W. Barlow, for Illinois, left for the road Thursday in the interests of C. H. Knights & Co.

John Platt, for Foster & Bailey, arrived in Chicago Thursday.

George Fink, Frank Shadbolt, M. Zuckerberg and Max Noel, travelers for Stein & Ellbogen, Chicago, all left for their trips the latter part of the week with renewed hopes and prospects.

W. C. Wood, representing the Meriden Britannia Co., returned for a day to the Chicago house, from Minnesota, Kansas and Nebraska, and left Saturday for the same territories. Minnesota business is reported good.

Travelers of note in Chicago last week included: John Platt, Foster & Bailey; Mr. Blackinton, W. & S. Blackinton; Mr. Whiting, Wade, Davis & Co.; Mr. Squire, E. Ira Richards & Co.; W. H. Tarlton, Wightman & Hough Co.; Mr. Blake, Blake & Clafin; Sig. Stern, Stern Bros. & Co.

H. E. Vincent, a popular traveler for Simpson, Hall, Miller & Co., in Indiana and parts of Ohio and Illinois, is confined to his home by blood poisoning, which resulted from a scratch on the face with his finger-nail. A surgical operation was necessary to remove the putrid flesh and a

bad scar is likely to result, but the doctors say he is out of danger. His condition for several days was critical.

The traveling fraternity was represented in Philadelphia last week by the following: W. H. Tarlton, Wightman & Hough Co.; Frank L. Wood, Carter, Sloan & Co.; Mr. Pettit, Hayden Mfg. Co.; Chas. Duffy, Enos Richardson & Co.; Theo. Woodland, Larter, Elcox & Co.; Ed. Eckfeldt, W. B. Kerr & Co.; Ed. Ackley, Unger Bros.; Chas. Snedecker, E. Aug. Neresheimer & Co.; Leo Lewis, Randel, Baremore & Billings; Otto Wolf, Bippart & Co.; John Battin, Battin & Co.; Cliff Booth, Hutchison & Huestis; T. Frothingham, T. G. Frothingham & Co.; Herman Friese, Lewis, Kaiser & Luthy; Wm. Huger, Huger Mfg. Co.

The following traveling salesmen stopped for chats with Davenport, Ia., jewelers the past week: Millard Veit, Marx, Veit & Co.; Louis Barnett; Al. G. Stein, L. H. Keller & Co.; S. E. Bolles, M. B. Bryant & Co.; E. A. Crump, Hagan, White & Co.; Wm. L. Supple, Wm. B. Kerr & Co.; M. Gregory, Strobell & Crane; G. W. Edwards, H. H. Curtis & Co.; C. H. Pixley, F. A. Hardy & Co.; W. C. Bliedung, J. H. Purdy & Co.; C. E. Patterson, Towle Mfg. Co.; M. H. Lebolt, H. F. Hahn & Co.; E. B. Frank, Pairpoint Mfg. Co.; Maurice L. Weil, Arnstine Bros. & Mier; V. L. Burgesser, Krementz & Co., and Jos. Phillips, Rookwood Pottery Co.

Among the jewelry men in Springfield, Mass., the past week were: R. B. Wallace, the R. Wallace & Sons Mfg Co.; Herbert C. Barker, John W. Reddall & Co.; W. J. Carrow, Mandeville, Carrow & Crane; W. C. Wales, Waterbury Watch Co.; H. C. Schwartz, Krementz & Co.; S. C. Greves, H. C. Hardy & Co.; J. N. Beckwith, Joseph H. Fink & Co.; F. T. Supple, for William B. Durgin; John A. Abel, Lewis, Kaiser & Luthy; Mr. Wolfshiem, Louis Wolfshiem & Co.; F. R. Hollister, G. E. Luther & Co.; H. R. Howard, Towle Mfg. Co.; George

W. Smith, Carter, Sloan & Co.; G. W. Glover, for Henry Cowan; George B. Nagle, Globe Optical Co.; E. W. Dellar, William S. Hicks' Sons; E. S. Shepherd, R. F. Simmons & Co.

The following traveling salesman passed through Detroit last week: C. M. Davis, The New Haven Clock Co.; E. A. Dorrance, Simons, Bro. & Co.; F. M. Neefus, for William Link; Thomas E. Rogers, Hayes Bros.; W. F. Corey, Corey & Osmon; William T. Gough, Carter, Sloan & Co.; William Eggleston, Ezra F. Bowman & Co.; A. H. Bogani, L. H. Keller & Co.; E. T. Hopkins, Meriden Silver Plate Co.; Frank Thompson, The F. Kroeber Clock Co.; Mr. Carpenter, The Parsons & Greene Co.; I. S. Richter, Bruhl Bros. & Co.; Charles F. Ketcham, Riker Bros.; E. B. Cook, The Woodman-Cook Co.; J. T. Inman, Inman & Co.; C. C. Offerman, William Smith & Co.; A. O. Waterman, Pairpoint Mfg. Co.; and John J. Muller, George J. Dehmer & Co.

Syracuse trade was taken care of the past week by the following: A. Rutherford, Kirby, Mowry & Co.; J. Williams, for G. Armeny; W. S. Campbell, Day & Clark; W. A. Slover, Haviland & Co.; C. T. Dougherty, Sexton Bros; Theo. L. Parker, Martin, Copeland & Co.; S. D. McChesney, Wm. B. Kerr & Co.; Henry Cowan; W. W. Parker, King & Eisele; Wm. W. Middlebrook, B. A. Ballou & Co.; C. A. Vandebilt, Coddling Bros. & Heilborn; E. B. Bliss, Bliss Bros.; J. M. Vose, E. S. Johnson & Co.; F. S. King, New Columbus Watch Co.; C. L. Ferre, O. W. Bullock & Co.; F. B. Brigham, F. S. Gilbert; L. H. Bosworth, Potter & Buffinton; R. C. Pahr, E. F. Bowman & Co.; J. T. Inman, J. T. Inman & Co.; Mr. Mumford, Wade, Davis & Co.; Chas. F. Langbaar, C. H. Cooke Co.; A. A. Greene, A. A. Greene Co.; M. Stern, S. & A. Borgzinner; J. M. Weiss, H. E. Oppenheimer & Co.; Mr. Brink, Crescent Watch Case Co.; Mr. Ely, Derby Silver Co.; Mr. Miller, Seth Thomas Clock Co.; F. C. Allen, for A. Wittnauer.



made in all weights, sizes, shapes and qualities.

WE MAKE ALL KINDS OF OPTICAL SPECIALTIES, AND  
TEACH HOW TO GET BEST RETURNS IN  
HANDLING THEM . . .

ONE OF THE 400, AND VERY SWELL INDEED.  
THE PERFECT FIT OF OUR No. 918 GOLD EYE GLASS

WITH THE

SWELL END EYE WIRE.

Our Ambition to Make a FAULTLESS GOLD SPEC. and Eye Glass has been realized, and is appreciated. Strength and Beauty Joined Together WITHOUT SOLDER. You "see that hump" no longer. It's gone, and in its place, at ends and bridge, you find that GRACEFUL SWELL, as shown in cut. This is the Modern and Perfect Frame the public are asking for,



SPENCER OPTICAL MFG. CO., 15 MAIDEN LANE, N. Y.



### Trade Gossip.

Attention is called to the announcement of the Waite, Thresher Co., Providence, R. I., on another page for one million ladies and gentlemen.

Geo. M. Baker, the Providence, R. I., refiner, wants only one trial from a house with which he has had no dealings, to make them his customers ever after.

Fourteen karat watch hands, quality warranted, at the prices quoted in the announcement of E. & J. Swigart, 101 W. 5th St., Cincinnati, O., should find lots of purchasers. Material orders sent this house will receive prompt attention.

R. L. Griffith & Son, Providence, R. I., make a full line of the enameled fancy figures in the shape of orators, dudes, cadets, sailors, policemen, etc., etc. They may be had in either scarf pins or links of sterling silver. The enamels are in handsome colors.

The old established jewelry firm of Geo. W. Pratt & Co. is now succeeded by Ira Goddard, who has been for many years the only active partner of the firm, and who is well known as the secretary of the Jewelers' Safety Fund Society and the Jewelers' Protective Association.

There is one thing in having goods and another in disposing of them. Oskamp, Nolting & Co., Cincinnati, O., lead the western trade in pushing sales. Five gross of Brownies were sold at retail alone in the past few days. This house provide the latest novelties, and the public is quick to detect this. They are making exquisite displays of silver neck buckles and bands.

The extensive improvements made by Reed & Barton, in their new store, 13 Maiden Lane, New York, include some special construction in store fittings which have proved very effective. This work has been done by the Fletcher Mfg. Co., 259 W. 27th St., New York, who have here, as in the other new establishments they have fitted up, introduced the Fletcher patent system of trays with great success.

In their Premier egg cups, the Meriden Britannia Co., Meriden, Conn., have a really good thing. Everyone knows the popularity of the egg as an article of diet, and all who appreciate an artistic table will lose no time in giving the Premier cups a place therein. The dealer whose stock includes an assortment of the several handsome silver cased cups offered by the Meriden Britannia Co., will find them ready sellers. An illustrated, descriptive booklet of the cups will be sent on application.

A number of new and desirable styles in opera glass holders have been introduced by the Julius King Optical Co., 14 Maiden Lane, New York, the sole manufacturers of these articles. The theatre season having now opened, jewelers will see the advantage of having these popular devices in stock, particularly as the reduced prices at

which they are now sold will cause the demand for them to be greater than ever before. R. H. Knowles, M. D., is now in the employ of the Julius King Optical Co., and has charge of their private instruction department.

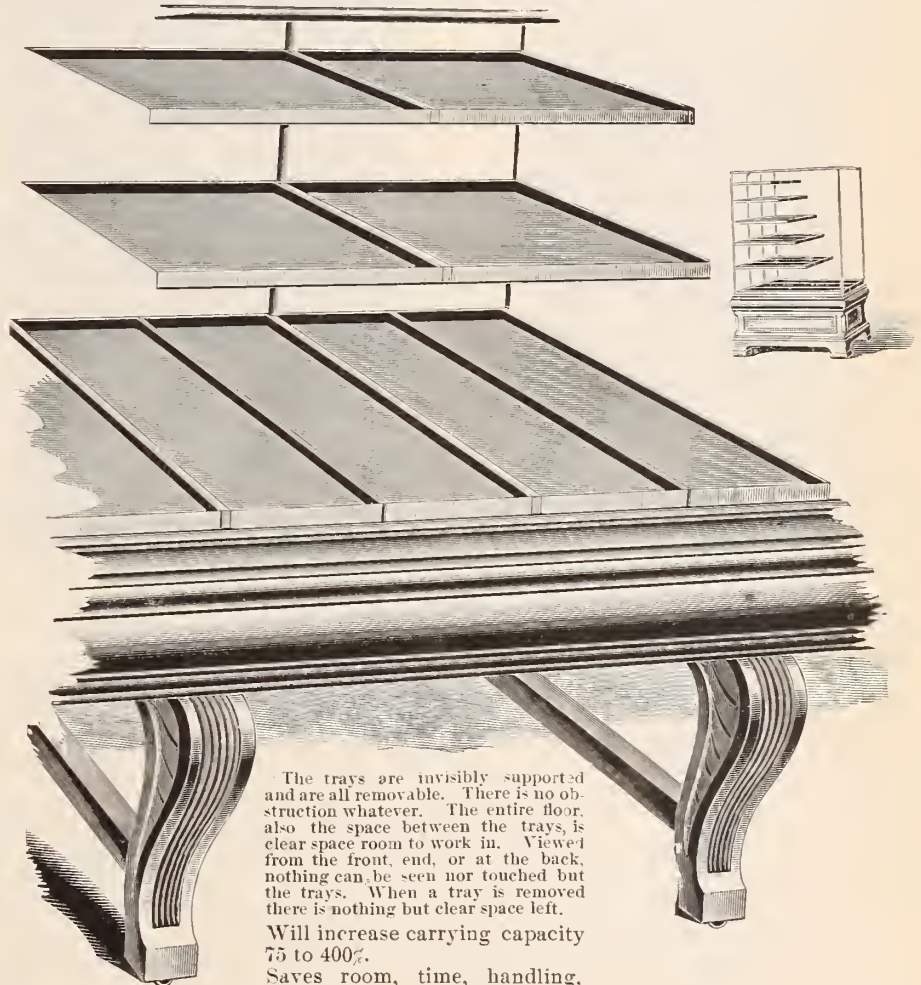
Cross & Beguelin, 17 Maiden Lane, New York, are showing an unusually large assortment of diamond jewelry this season. They imported all their goods under the old rate of duty and intend selling them at the old prices, thereby saving 15 per cent. to their customers. Live jewelers would do well to write to or call on them when in need of anything in this line. Cross & Beguelin are one of the oldest houses in the trade, and carry a complete line of watches, jewelry, tools, materials, plated ware, opera glasses, etc. In fact a jeweler can find in their stock everything he wants for the complete outfitting of his store, and can feel sure that he is getting the best goods at the lowest prices.

Waterman & Lehmann, manufacturers of jewelry and importers of diamonds, 37 Maiden Lane, New York, have shown their enterprise in inaugurating a new and effective way to bring in orders and keep their name before the trade. They

have presented to their patrons a neat leatherette envelope rack with three compartments, holding envelopes for diamonds, orders and letters, all of which are addressed to Waterman & Lehmann. The case which also contains their name and advertisement in neat gold letters, they ask to be hung in some convenient place. The firm have in this way conferred a benefit upon their customers, and at the same time furthered their own interests effectively.

"In the matter of cheap and unreliable cases," said David Keller, of Keller, Ettinger & Fink, 24 John St., New York, "we notice that they appear to have been tried and found wanting. At any rate we note a largely increased demand for good cases and as our cases fill every desire in the matter of workmanship, quality, design and selling powers we are naturally doing a good business. Our diamond mounted cases—we use brilliants only—are specially well liked and give invariable satisfaction. In medium priced diamond jewelry too, I mean nice goods, honest and handsome with excellent stones even though they may not be blue white, we also note an increased activity and having a large and very fine line of these goods, we find lots of buyers."

### "FLETCHER PATENT SYSTEM OF TRAYS."



The trays are invisibly supported and are all removable. There is no obstruction whatever. The entire floor, also the space between the trays, is clear space room to work in. Viewed from the front, end, or at the back, nothing can be seen nor touched but the trays. When a tray is removed there is nothing but clear space left.

Will increase carrying capacity 75 to 400%.

Saves room, time, handling, also salary.

### FLETCHER MFG. CO.,

NEW CREATIONS THIS SEASON. 259 WEST 27TH ST., NEW YORK.

SEND FOR CATALOGUE.



### Pittsburgh.

B. E. Arons will return from New York this week, having gone east to purchase stock.

Steele F. Roberts will pay a flying visit to New York this week to invest in Fall goods.

The Silverman Jewelry Co., a new concern, have opened up rooms at 411 Hamilton building, with H. Silverman, Jr., as manager. Mr. Silverman was formerly with Kingsbacher Bros.

William G. Schurm and J. Allison Reed were appointed appraisers of the estate of Joseph M. Schaefer, who last week made a voluntary assignment to Joseph J. Alana for the benefit of creditors.

The Carborundum Co. will erect an enormous plant of five buildings, at a cost of \$40,000, at Niagara Falls, using the Falls for power. The company find it impossible

to supply the demand in their present quarters.

An alarm of fire was sent in early Sunday morning for a supposed fire at the jewelry store of John M. Roberts, 441 Market St. The electric wires being crossed burned out the converter on the outside of the building. No damage was done.

Among the prominent buyers in the city last week were: J. F. Garratt, Steubenville, O.; B. Neville, Dawson, Pa.; J. W. Caler, Beaver; Walter Deuble, Canton, O.; Cast Marsh, Sistersville, W. Va.; H. C. Morrison, Mt. Pleasant, Pa.; H. Fleming, Beaver Falls, Pa.; Robert Hunt, Uniontown; L. Furtwanger, Greensburg; R. L. Kent, Verona; J. C. Hanna, New Castle; Harvey Wallace, Smith's Ferry; A. J. Sheff, Wheeling, W. Va.

T. R. Weed's jewelry store, Cheshire, O., and other stores were entered by burglars a few nights ago.

### Springfield, Mass.

Patrick Garvey has brought suit against Jeweler Richardson, of Pittsfield, to recover damages for a diamond which he claims was broken while being reset by Mr. Richardson. The jeweler denies that the gem was broken in his store.

It is probable that the Tiffany Glass and Decorating Co., New York, will be awarded the contract for the stained glass windows which are to be placed in the nearly completed Sacred Heart church, one of the finest Catholic churches in New England.

George W. Bradley, whose arrest for the embezzlement of a watch was noticed in last week's CIRCULAR, was tried on the 3d inst and fined \$30, just double the value placed on the timepiece at the present time. In passing sentence the Judge said it was very evident that Bradley had lied in his testimony, and while it could not be used against him, it certainly did not help his case.

## BOUGUEREAU'S GREAT MASTERPIECES IN SILVER.

NYPHES AND SATYR.



MATCH BOX.

BIRTH OF VENUS.



MATCH BOX.

PSYCHE AND LOVE.



MATCH BOX.

### Special Announcement to the Trade.

A number of our customers have called our attention to a patent granted to Clarence W. Sedgwick, of New York, for a design for pocket box, filed February 20, 1894, and dated August 28, 1894; the design referred to being that shown in the well-known picture of Bouguereau known as "The Nymphs and the Satyr."

We desire to call your attention to the fact that this design was used by us for over a year prior to the date of Mr. Sedgwick's patent. We have never believed that a design patent could be obtained for the application of a well-known design—*i. e.*, a well-known picture—to any article of manufacture, and we have been so advised by counsel.

In view of the fact, however, that such a patent has been granted, and of the further fact that, with Mr. Bouguereau's permission, we were the first to use the design for pocket-boxes and similar articles, we have, in order to protect our trade, made an application for a design patent for the employment of the design referred to upon pocket-boxes, etc.

We would add that we are entirely willing and ready to protect any of our customers from any charge of infringement made by Mr. Sedgwick.

Respectfully,

**WILLIAM B. KERR & CO., 860 Broadway, New York.**





# HAVILAND & ABBOT,

CFH  
GDM  
FRANCE

29 BARCLAY ST., NEW YORK.

## NOVELTIES FOR JEWELERS

... IN ...

### CHARLES FIELD HAVILAND CHINA.

E. GERARD, DUFRAISSEIX & CO., SUCCESSORS.

#### SMALL GOODS:

PEN TRAYS, PHOTO FRAMES,  
INKSTANDS, PIN, HAIR PIN  
and BRUSH and COMB TRAYS.



#### TABLE WARE:

AFTER DINNER COFFEES, DES-  
SERT PLATES, BREAD and  
BUTTER PLATES, FRUIT  
PLATES.



#### PRESENTATION SETS:

FISH, GAME, CHOCOLATE, OYSTER  
SETS, FIVE O'CLOCK TEA, RE-  
CEPTION and OTHER SETS.



## JOS. F. CHATELLIER,

860 BROADWAY, NEW YORK,

### Manufacturer of GOLD AND SILVER JEWELRY.

The Only Manufacturer in Gold and Silver

OF THE

## BOSTON GARTER.

### OUR NEW PATENT CLASP

FOR

### Ladies' and Gentlemen's Hose Supporters,

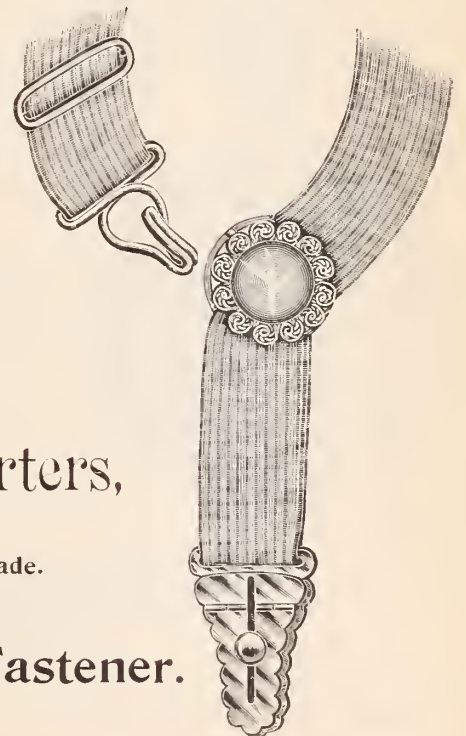
(As Illustrated.)

Is the most practically perfect and convenient yet offered to the trade.

We are also the exclusive makers by secured rights of

### The Lindsay Patent Loop and Button Fastener.

MADE ONLY IN STERLING SILVER AND 14K. GOLD.





### Jeweler Bears' Clever Capture of Two Thieves.

PITTSBURGH, Pa., Oct. 5.—Between 3 and 4 o'clock on Tuesday afternoon, two young men entered E. L. Bears' jewelry store, Preble Ave., Alleghany, and asked to see some stick-pins. Mr. Bears put out a tray of pins, but the pseudo-customers, after looking over them, said there were none that suited them. In replacing the tray in the case, Mr. Bears discovered that one pin was missing. As he was alone in the store, he detained the men, showing them other jewelry, while he dispatched a neighbor's boy for a policeman. The two men were arrested and they were locked up. They registered as Albert Charton, 19 years of age, and Albert Gordon, 23 years of age.

Upon being searched the missing pin was found on Charton, and several pieces of jewelry, consisting of rings, breast pins and studs were found on Gordon. They were arraigned before Magistrate McKelvey on a charge of larceny, and committed to jail in default of \$300 bail each to answer at the December term of court.

### The Death of M. C. Conley.

DETROIT, Mich., Oct. 6—Dispatches to Detroit papers announce the death of Martin C. Conley, a well known manufacturing jeweler, Saginaw, Mich. About two weeks ago Mr. Conley fell off the Johnson St.

bridge into the Saginaw river, and it was alleged at the time that it was no accident. The exposure was too much for his constitution.

Mr. Conley had been engaged in the manufacturing jewelers' business for the past ten years, and was well known here and to the trade in Michigan. He was buried in Toledo, O. He leaves a wife and one son, who will continue the business.

### The Agricultural Fair in Attleboro.

ATTLEBORO, Mass., Oct. 6.—The annual fair of the Agricultural Association was held Tuesday, Wednesday and Thursday of this week. Through the efforts of president S. O. Bigney, it was quite successful.

The exhibit of the jewelry firms was smaller than ever. J. M. Fisher & Co., and the Carpenter Co. made displays in the main hall. The firms are reserving their displays for the 18th and 19th inst.

On the lists of the various committees were seen the names of C. A. Marsh, R. Blackinton, O. M. Draper, J. L. Sweet, A. R. Crosby, S. E. Fisher and D. S. Hall.

Thursday O. M. Draper's mare "Gretchen" lowered the track record easily. This trotter has won several good sized purses the present season. The judges for the races were: O. M. Draper, J. M. Bates and J. Wolfenden. The track committee had as members G. H. French, O. W. Clifford and J. Wolfender.

### The Death of Lorenz Sauter.

Lorenz Sauter, a well-known retired manufacturing jeweler and founder of the firm of L. Sauter & Co., New York, died at noon on Sunday.

Mr. Sauter was born in Pforzheim, Germany, 73 years ago. About 1870 he started in business for himself in New York as a manufacturing jeweler and continued alone for about 25 years. In February 1884, he admitted his son-in-law, R. Stahl, and the firm became L. Sauter & Co. The partnership continued until Feb. 1st, 1891, when Mr. Sauter retired, and Mr. Stahl with Chas. R. Jung continued the business under the old name.

The funeral services were held yesterday morning at the residence of Mr. Sauter's daughter, 519 West End Ave.

### Birmingham, Ala.

E. Lowinsohn has moved to 2008 First Ave., where he has opened a new jewelry store.

Paul Calome, jeweler and watch-maker, has removed to the Norton drug store, corner of Second Ave. and 20th St.

M. Maloney has bought out Rober Sturgis' jewelry business in this city, and A. Spinker has sold out to F. Schlosser. The latter has opened an elegant jewelry store on 20th St.

Jim Toole, a negro, was arrested by two officers at Tuscumbia, Ala., a few days ago. He had in his possession a number of gold watches, bracelets, etc., some of which were identified as having been stolen from Mr. Merrill, a prominent jeweler of that city.

John B. Roden, dealer in books and jewelry, who assigned some time ago, has become associated with B. F. Roden and F. L. Bivings, as the Roden Book and Stationery Co., who have bought out the old stock of John B. Roden. The new firm will continue to carry jewelry in their stock.

### Lancaster, Pa.

Ezra F. Bowman and Aug. Rhoads were in New York the past week.

Suit was brought here Oct. 6th by the Wm. Rogers Mfg. Co., against Ernest Zahm, jeweler, to recover between \$600 and \$700 for silver plated ware furnished the defendant during the progress of his auction last December.

Among the traveling men in town the past week were: C. B. Gray, Shafer & Douglas; N. Coughlin, with Wm. Link; T. A. Brennan, with J. J. Cohn; J. N. Beckwith, Jos. H. Fink & Co.; J. F. Dean, Reed & Barton; H. Henrich; Mr. Smith, Kent & Stanley Co.; B. A. Marsden, Geo. Mayer & Co.

W. S. Carey is now connected with the Wilcox Silver Plate Co., 6 Maiden Lane, New York, and starts this week on a southern trip in the interests of that company.

# NOVELTIES

IN

ROYAL WORCESTER,  
COALPORT, MINTON,  
POINTON, DOULTON,  
CROWN DERBY, Etc.

FRENCH FANCY GOODS, REAL AND IMITATION BRONZES,  
CLOCKS, PEDESTALS, ETC., ETC

Special attention is invited to our lines of TEA CUPS,  
CHOCOLATE CUPS, AFTER DINNER COFFEES and MOUS-  
TACHE CUPS.

## LE BOUTILLIER & CO.,

860 BROADWAY,

Northeast Corner of 17th Street,

NEW YORK.



# SOMETHING NEW!

## Neallo Enameled Watches at Low Prices.

We have placed two more new and attractive styles of "Charmilles" Watches on the market at LOW PRICES, which make them SELLERS Known as Nos. 9 and 10. These are made in Neallo Enamel in a large variety of designs on nickel, lapped flush and polished. They wear like iron and are very attractive. No. 9 is in plain flush designs; No. 10 has raised gold designs on Neallo enameled border.



No. 9. Neallo Designs.



No. 10. Neallo Border, Raised Gold Design.

NEW DESIGNS IN Nos. 4 AND 7.

## CHARMILLES WATCHES.



No. 4. Nickel Embossed, "Yacht."



No. 4. Nickel Embossed, "Electricity."



No. 7. Steel Oxidized, Raised Silver Design, "999 Empire State."

### GREATEST VALUE FOR LEAST MONEY.

CAN BE HAD OF ALL LEADING JOBBERS.

A. C. SMITH WATCH CO., - - - 177 Broadway, N. Y.



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All Advertisements are entitled to one insertion under proper heading. Extra insertions, \$6.00 per annum. Extra Headings, \$12.00 per annum.

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## Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for One Cent a Word. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

*Notices under this heading ONLY are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.*

**WANTED.**—Position as salesman; have charge of diamond stock in large, well known retail store; would like change; 10 years in the business; accustomed to handling finest trade. Address H. G. H., care of THE JEWELERS' CIRCULAR.

**SITUATION** wanted by a first class watchmaker and engraver; fine workman with A1 references. Address Watchmaker, 101 Hickory St., Akron, Ohio.

**BY** an experienced jeweler, watchmaker and engraver, competent to take full charge of store. Address W. D. E., Lock Box 472, Madison, Ohio.

**BY** practical watchmaker, plain engraver, good salesman; have tools, references; age 30. Address P. H., care JEWELERS' CIRCULAR.

**POSITION WANTED** by competent watchmaker and jeweler; have full set of tools and can give A1 references as to character and ability. New York or near by preferred. Address Worker, care JEWELERS' CIRCULAR.

**WANTED** to represent in New York manufacture of gold or silver jewelry or sterling silver novelties; have New York office and acquaintance with both jobbing and retail trade. Address Old Traveler, care JEWELERS' CIRCULAR.

**A YOUNG** man of 18 with four years' experience in diamond jewelry house desires a position; first class references. Address J. K. E., care JEWELERS' CIRCULAR.

**WANTED**—A situation as salesman in New York City and vicinity, Manufacturer's or jobber's line preferred. Nine years experience. References unquestioned. Address Progress, care JEWELERS' CIRCULAR.

**SITUATION** wanted by a young man, 16 years' experience at the bench; capable of taking full charge of store. Address Crisp, care of THE JEWELERS' CIRCULAR.

**SITUATION** wanted by a good watchmaker accustomed to fine work; good jewelry repairer; good set tools; speaks German and English; best references. Address J. S., care THE JEWELERS' CIRCULAR.

**A YOUNG** man at present manager of a store desires a change. First class watchmaker, optician and jeweler, and a good salesman; satisfactory references. Address X. Y., care THE JEWELERS' CIRCULAR.

**A THOROUGHLY** competent man, experienced in both manufacturing and selling optical goods, would like a position as manager of an optical department in a reliable house. Address M., care JEWELERS' CIRCULAR.

**SALESMAN**—Wanted position for city and near by trade, by man of highest standing, capability and experience. Jeweler, care JEWELERS' CIRCULAR.

**SITUATION** wanted by first class watchmaker and jeweler. Best references. German. Address Scherer, 414 E. 11th St., New York City.

**WELL** known salesman, for years past with one of the prominent manufacturing houses, would make a change first of the year. Address Position, care of JEWELERS' CIRCULAR.

**WANTED.**—A position as expert watchmaker. Experience of 20 years on fine complicated watches. Best of city references. Address Hair-spring, care of JEWELERS' CIRCULAR.

**WANTED.**—Position as first-class diamond setter, manufacturing jeweler, colorer, enameler, gilder. Fully capable of taking charge of shop. Twenty-three years' experience. Address A. D. I., care of JEWELERS' CIRCULAR.

**FIRST-CLASS** watchmaker, jeweler and salesman wants position. Young man; single; 12 years' experience. Best of references. Address C. E. Hagy, Abingdon, Va.

**POSITION** wanted by a young man, 21 years of age, having three years' experience. Can do ordinary watch and clock repairing; also a first class salesman. Can speak German, and has some ability as an engraver. Can give best of references. Address Louis Becker, 702 North 24th St., Philadelphia, Pa.

**WANTED.**—A steady position by a first-class watchmaker. Twenty years' experience. Have my own tools. Best of references. A. L., care of JEWELERS' CIRCULAR.

**WATCHMAKER** and optician. Own tools and test lenses. Nineteen years' experience. Address H. B. C., care of JEWELERS' CIRCULAR.

**SITUATION** wanted by first-class watchmaker. Plain engraver; good salesman. Ten years' experience with retail trade. Have tools. Reference. New England preferred. Address G. E., care of JEWELERS' CIRCULAR.

**WATCHMAKER** and engraver. Eighteen years' experience; three years with present employer. Open for engagement Oct. 25. Address American, care of JEWELERS' CIRCULAR.

**SITUATION** wanted by a first-class designer and modeller on jewelry and silverware. Address Room 88, No. 33 Union Square, New York, where sample of work can be examined.

## Help Wanted.

**BY** Oct. 15th, a first-class watchmaker, engraver and salesman; must own tools and be of good habits and appearance; send samples of engraving, photo and reference; also state salary expected in first letter; steady position to the right man. D. F. Sullivan, Rockford, Ill.

**WANTED**—Six first class jewelry and fine art auctioneers to conduct sales for us in different parts of the United States for established jewelers. Salary \$40 per week and expenses. Steady employment until May 1, 1895. None but temperate men with competent ability need apply. Boyle, Davis & Goodman, 611 Pennsylvania Ave., Washington, D. C.

**ENGRAVER** wanted for letter and monogram work. Address giving references and stating pay expected. Edwards & Sloan Jewelry Co., Kansas City, Mo.

**WANTED.**—Watchmaker competent to handle difficult trade work. Answer, stating wages expected and referring to last employer. Edwards & Sloan Jewelry Co., Kansas City, Mo.

**WANTED.**—Salesman who has had experience in selling silver plated ware to the trade. State experience and full particulars confidentially. No other replies noticed. B., care of JEWELERS' CIRCULAR.

**WANTED.**—Salesman to carry a line of gold lockets, charms and brooches, as a side line, on commission. Address Hustler, care of JEWELERS' CIRCULAR.

**TRAVELING** salesman wanted, now traveling for reliable house and calling on retail jewelers, to carry small line of sample watch movements. Liberal commission and excellent opportunity to right party. Practical watchmaker or one familiar with watches preferred. References required. Exclusive territory given. Address Full Jeweled, care of JEWELERS' CIRCULAR.

## Miscellaneous.

**ADVERTISER** having a thorough practical knowledge of the watch business, and possessing large wholesale connections among the best houses in England and Scotland, is desirous of representing a firm of American watch manufacturers in those countries; highest references. Address Joseph Ridges, 11 Roth-say Terrace, Coventry, England.

**I BUY JEWELRY STOCKS**—Manufacturers, jobbers and retailers desiring to dispose of surplus or entire stocks of diamonds, watches and jewelry can find quick cash buyer by addressing Stephen S. Harmon, 1240 Lexington Ave., New York City.

**BENCH** room wanted, with use of lathe, drop, &c., by a worker in silver novelties, in or near Maiden Lane. Have all hand tools. Address F. R., care of JEWELERS' CIRCULAR.

**RESPONSIBLE** party solicits orders to manufacture sterling silver novelties, gold and silver jewelry, and silver mounting of glassware and porcelain, &c. Favorable arrangements made with salesmen who desire to have "special goods" made up. Crude ideas developed and perfected. Address Maker, Box 18, Mount Vernon, N. Y.

## Business Opportunities.

**PARTNER WANTED.** Advertiser, a man of means, desires as partner in the manufacturing jewelry business an experienced, practical man thoroughly conversant with factory details and capable of managing the shops. Advertiser will furnish capital and look after office management. "Capital," care JEWELERS' CIRCULAR.

**WANTED** immediately, purchaser for jewelry store, at sacrifice. Stock and fixtures invoice \$450. Sell for \$350, cash. In western Pennsylvania. Population, 1,500. Only store in town. Wish correspondence only from those who mean business and can furnish cash. Good reasons for selling. A snap. Address Jeweler, 117 Center Ave., Pittsburgh, Pa.

## For Sale.

**AN** old established jewelry store in a city of over 20,000 inhabitants near Boston. Inventory about \$5,000. Address Shop, care THE JEWELERS' CIRCULAR.

**A RARE** opportunity for a practical watchmaker and jeweler. One of the oldest established jewelry businesses on the leading avenue in New York city with a well selected and clean stock of diamonds, watches, jewelry, silverware and optical goods; will invoice from \$10,000 to \$11,000. Repairing in all branches amounting to about \$3,000 yearly; will reduce stock if desired; good reference given. Address A. R., P. O. Box 443, N. Y. City.

**FOR SALE**—Fine electric engraving machine. Cost \$160. Will exchange or sell cheap. Make me offers. L. & E. Hubbard, Park City, Utah.

## To Let.

**TO LET.**—One-half of a large jewelry store, No. 825 Broadway, New York. Suitable for optical goods silverware or bric-à-brac.

## FOR SALE.

The entire Plant of H. Muhr's Sons' Factory; one of the most complete in this country will be sold for reasonable price. Bids solicited.

**BROAD AND RACE STS.,  
PHILADELPHIA.**

## FOR SALE CHEAP.

## WALL CASES.

Several very handsome Black Walnut and Glass, Side Cases, suitable for silver or plated wares. Made by Lejambre. Apply to Mr. S. A. BROWN, with the

**Bailey, Banks & Biddle Co.,**

12th and Chestnut Sts., Philadelphia.

**SPECIAL**  
IN  
**THE JEWELERS'**  
**CIRCULAR**  
Produce the  
results desired.

**NOTICES**



THE HORSE WESTWARD TAKES ITS WAY!

# WESTERN SUPPLEMENT

## of THE JEWELERS CIRCULAR

**Chicago Office: Room 517, Inter-Ocean Building.**

VOL. XXIX.

CHICAGO, WEDNESDAY, OCT. 10, 1894.

No. 11.

### Chicago Notes.

#### TRADE CONDITIONS.

Catalogues are being rapidly sent out from Chicago jobbing houses, and the effect on mail orders is markedly felt. Business for the month opens quiet, however, and is not up to the volume the first half of September led one to expect. Manufacturing jewelers have had a good trade and factories are running full force again, mostly on new and special order work.

Diamond trade is only to fill present wants, but is improving. Reports from travelers show general improvement. Silver houses are busy and plated trade about as it was a year ago. The far-away trade is very good and satisfactory orders are coming in from nearby points. City dealers are delaying purchases.

Clocks have had a continued satisfactory business since August. Findings are a bit easier and tools and materials quieter. Silver houses report large orders on hand for November shipment.

Buyers for jobbing houses say there will be little for eastern manufacturers to look for in Chicago before Nov. 15.

W. W. Houghton, Seattle, Wash., spent a week in this city buying a Fall stock.

The Wadsworth Watch Case Co. report the factory running full time to fill orders, which are coming in well.

A. H. Atwood, representing the company, found the Towle Mfg. Co.'s wares popular in the south and reports good sales.

Bert Allen, for Alfred H. Smith & Co., left for central Illinois Monday last on a general trip through that part of the State.

Mrs. H. W. Dincanson, wife of a West Side jeweler, has been elected vice-president of the Woman's Republican Club of the Twelfth Ward.

A. H. Pike, 508 Champlain building, paid a visit the previous week to dealers in Minneapolis and the northwest generally and had a comfortable trade.

L. D. Cole, vice-president of the Towle Mfg. Co., has been making, with Mr. Holly, their eastern representative, a tour of investigation in the leading cities.

The Crescent Watch Case Co. find a decided improvement in case business and report the month of September remarkably good—away ahead of September, 1893, and equal to that month in 1892.

A. W. Engel & Co. moved Oct 4th from upper floor, Bank of Illinois building to ground floor, 87 Dearborn St., and will conduct a retail business in connection with their wholesale and manufacturing interests.

The salesrooms of G. W. Marquardt & Sons received the past week a thorough re-decorating, necessitating the removal temporarily to quarters on the eighth floor. The firm again occupied their handsome quarters on the fourth floor Monday.

S. N. Jenkins, representing Aikin, Lambert & Co., returned to Chicago Friday from districts in Illinois and Indiana. In the latter State draught and a short corn crop have affected trade somewhat. In Illinois there are good crops and good trade.

The National Elgin Watch Co., Oct. 1, discontinued the Taylor grade of movement, and have placed a selling-out price on the remaining stock. Next to the Raymond, the Taylor doubtless has had the greatest name of any full plate movement made by the company.

Manager Dorrance, of Simons, Bro. & Co.'s Chicago office, left Wednesday for Detroit, Toledo and Sandusky. Fred Allen returned from a short trip for the firm to Rockford and Freeport and left Monday for a general tour of the State. Business with the firm is rushing.

The engagement is announced of Miss Celia Felsenthal, Jackson, Tenn., and Jake Felsenthal, of Chicago. Miss Felsenthal is a bright young lady with a wide social acquaintance in the south. Jake is one of our most popular travelers, likewise a happy man. The marriage will take place in January.

The November class of the Chicago Ophthalmic College, which will be held in evening sessions, already has had ten members join, from nine different States, including

one each from Maine and California. The number of applications so early in the season presages well for the class attendance.

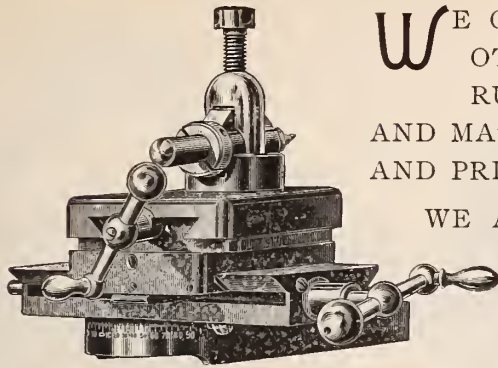
Mr. Bek, representing the large importing house of Richard Horstmann, of Berlin, Paris, London and New York, showed in Chicago, the past week, a handsome line of German manufactures. It was through Mr. Horstmann's efforts that German manufacturers were induced to exhibit at the World's Fair the many costly articles of German art in silver, gold and porcelain, so much admired by Americans.

J. E. Keating, proprietor of the Rhinestone Jewelry Co., in room 13, 156 Randolph St., was brought before Commissioner Hoyne Oct. 3d. charged with violating the postal laws by mailing threatening cards. Keating's method of business is to mail to persons whose names he secures from the directory and from other sources three rhinestone pins. After waiting a short time the rhinestones are followed by a bill of \$2 which the recipients of the stones are asked to remit. If the money is not forthcoming within a reasonable time a postal card follows, informing the person who has received the jewelry that if he does not remit the matter will be referred to the Western Collection Co. Keating was held to the Federal grand jury under \$1,000 bonds.

Buyers in Chicago last week included: W. W. Denny, Aurora, Ill.; P. W. Hill, Muskegon, Mich.; J. F. Ingalls, Waukegan, Ill.; J. C. Lewis, Dwight, Ill.; H. Laderach & Bro., Hammond, Ind.; A. E. Stiles, West Union, Iowa; W. P. Yeoman, Waukegan, Ill.; A. F. Zimmerman, Warrensburg, Mo.; C. D. Mallatt, Fair Oaks, Ind.; C. J. Peterson, St. Charles, Ill.; J. H. Allen, Marseilles, Ill.; J. F. Kaiser, Fostoria, Ohio; W. O. Sanders, Manly, Iowa; N. E. Roberts, Fairfield, Ill.; S. R. Quigley, Elmwood, Ill.; T. J. Woltz and wife, Monticello, Ind.; F. H. House and wife, Galva, Ill.; W. W. Houghton, Seattle, Wash.; T. H. Gill, Marengo, Ill.; J. E. Carlson, Arthur, Ill.; Mrs. F. J. Reemer, So. Chicago, Ill.; H. T. Shepherd, Eureka Springs, Ark.; E. E. Chandler, Boone, Ia.; F. W. Graves, Ocheyedon, Ia.



# TOOL AND MATERIAL DEPARTMENT.



WE OFFER GREATER ADVANTAGES IN THIS LINE THAN ANY OTHER HOUSE IN THE UNITED STATES. A CAREFUL PERUSAL OF OUR NEW ILLUSTRATED CATALOGUE OF TOOLS AND MATERIALS WILL DEMONSTRATE THIS FACT WHEN QUALITY AND PRICE ARE CONSIDERED.

WE ALSO ISSUE (FOR THE TRADE ONLY) A COMPLETE ILLUSTRATED CATALOGUE OF WATCHES, DIAMONDS, JEWELRY, CLOCKS AND SILVERWARE. ANY JEWELER WHO HAS NOT RECEIVED A COPY, WILL BE SUPPLIED ON APPLICATION.

**BENJ. ALLEN & CO.,**  
141 and 143 State Street, - - - CHICAGO, ILL.

## 17 Jewel Dueber-Hampden Watches

ARE THE MOST RELIABLE WATCHES MADE.

A FULL LINE OF DUEBER CASES AND HAMPDEN MOVEMENT.

Write for New Price List

**Brethauer Watch and Jewelry Co.,** Special Agents,  
71 WASHINGTON ST., CHICAGO, ILLS.



## GIBSON HOUSE,

CINCINNATI, OHIO.

ABSOLUTELY FIRST-CLASS AMERICAN PLAN HOTEL.

\$3.00 PER DAY.

Extra Charge for Parlors and Rooms with Bath attached. The unequalled advantages in central location, liberal management, modern appointments, experienced service and perfect cuisine, have permanently established the Gibson House as The Most Popular First-Class Hotel in Cincinnati.

AMPLE VAULTS FOR THE PROTECTION OF VALUABLES.

**THE GIBSON HOUSE CO.,**

H B DUNBAR

President and Manager.

## THE PLANCHAMP & BECKER CO.

Makers and Repairers of

### WATCH CASES,

Gold and Silver Plating—

— of Watch Cases a Specialty.

UNEXCELLED FACILITIES.

63 and 65 East Washington St., Chicago.

## PARSONS : SCHOOL

—FOR—

WATCHMAKERS,

PEORIA, - - - ILL.

Send for Circular and Terms

**PARSONS & CO.**



This is our first Catalogue, nearly 500 pages. The reading on the cover explains all in a nutshell. If you are a practical Jeweler, or employ one, send us your address at once, and we will forward the book express paid. It will be dollars in your pocket. We give you this as our word, and our word is called good. All goods brand new, but the house was established in 1854. What we want are your mail orders; don't forget this.

G. W. MARQUARDT & SONS,  
Wholesale Jewelers, CHICAGO, ILL.

**Our Salesman** Is a Peculiar Fellow.

NEVER SPEAKS UNLESS SPOKEN TO,

AND THEN HE SHOUTS.

He is worth a big Salary,

But is sent Free—Express Prepaid,

To Jewelers Only.

The 1895 issue contains everything that a Jeweler can use. It is a "New Departure" in Jewelry Catalogues. Send for it now.

**F. M. Sproehle & Co.,**

Wholesalers to the

Legitimate Jewelry Trade.

Columbus Memorial Bldg.

103 State Street, Chicago.





115 WATER SET.



1089 PICKLE CASTER.

"A WORD TO THE WISE IS SUFFICIENT."

WOULD our goods sell in all principal cities, would they sell throughout the East, AS THEY CERTAINLY DO—think of that—just where the woods are full of Silver Plate Manufacturers, if they were not WORTHY?

Have you ever tried our goods?

Try them, you'll wonder how much you will like them.

**HOMAN & CO.,  
MAKERS OF RELIABLE SILVER PLATE.**

FACTORY AND OFFICE,  
CINCINNATI.

CHICAGO SALESROOM,  
155 STATE ST.



95 SALT AND PEPPER CASTER.



344 SHAVING CUP AND BRUSH.

132 TRINKET TRAY OR ASH RECEIVER.  
THIS ENGRAVING IS FULL SIZE.



B. F. Norris returned Sunday week and assumed charge of business affairs Oct. 1st. Mr. Norris has enjoyed the past three months at eastern Summer resorts. Mr. and Mrs. Alistar are at Clifton Springs, N. Y., for a short visit.

G. Bert Barborka, son of Joseph Barborka, Iowa City, Ia., has resigned the position of manager for J. M. Gibbs' bankrupt stock, at Hannibal, Mo., and J. N. Webster, Springfield, Mo., succeeds to the vacancy. Mr. Barborka has engaged with Jacobs & Co., of Minneapolis, Minn., as watchmaker.

The affairs of the new American Optical Jobbers' Association are progressing finely and the first report was issued Saturday. The report is based on inquiry sheets sent to members, the answers to which are compiled by the acting secretary and mimeograph copies forwarded each member. In the matter of correcting abuse of credits in the trade the association will prove of great benefit to the manufacturers and jobbers of optical goods.

"We are very, very busy," remarked F. M. Sproehnle, and the activity of the working force in both shipping and sales rooms emphasized the statement. This progressive house has added 25 per cent. to its number of employes the past month and feels much encouraged. In the diamond department, in particular, numerous large sales are reported the past month. Their "Salesman" will be issued Oct. 15-20, and is a valuable number.

G. W. Marquardt & Sons are compiling a 500-page catalogue, quarto size, which will be ready for the trade on or before Oct. 20. The paper, cuts and press work are fine specimens of the bookmakers' skill and taken altogether is a most creditable volume. The house believe it is the most complete book issued of association and non-association goods and the prices will create a stir in the trade. Dealers throughout the country should see that their names are on the mailing list of the firm.

**Cincinnati.**

Espy Higgins started out for O. E. Bell & Co. last week, with a special line.

A. Herman, of D. Schroeder & Co., is out this week doing a good business.

L. Beckman, formerly with D. Jacobs & Co., is now with Rudolf Jacobs & Co.

A. Strauss, formerly with A. and J. Plaut, is starting out for himself this Fall.

Jos. Goelsing, of Jos. Noterman & Co., left for Colorado last week for the benefit of his health.

Buyers in town last week were: J. J. Davis, of H. A. Bedel & Co., Jackson, O.; R. H. Smith, Ninton, W. Va.; N. Mitter, Somerset, Ky.; John Abel, Dayton, Minn.

O. E. Bell & Co. are getting out a "dandy" circular in both English and Spanish, containing a special drive in

silver ware, novelties and a complete line of watches. If you do not get one, write for it.

A leading dry goods house of Cincinnati at their opening last week showed a quantity of Czarinas for the neck, embellished with jeweled buckles, pins, etc. They are just six months behind Oskamp, Notling & Co., who displayed these goods when they first came out.

E. & J. Swigart sold good qualities of lathes the past week. Their prices are the lowest and bound to catch the trade. There is a bargain in the gold watch hands that they are now offering the trade, the quality is warranted, and these goods cannot be duplicated at their prices.

Murray and William, Guthrie, Okla., who failed some days ago, has made full settlement. O. E. Bell & Co. would have taken 25 per cent. last week, and were surprised to hear from them that they had made arrangement for a full settlement. O. E. Bell & Co. received a check in full for their account.

The Cincinnati wholesale Jewelers' Association held their regular meeting on Oct. 4th, and nominated the following officers: President, A. G. Schwab; vice president, Harry A. Walton, of The Wadsworth Watch Case Co.; secretary and treasurer, Jos. Becker, agent of the Brooklyn and Fahys' Watch Case Co.'s. The election will take place at the next quarterly meeting, January, 1895.

The committee in charge of the funds raised for the purchase of the silver service for the Cruiser *Cincinnati* have increased the subscription to \$5,000, and were in consultation with Richard Wood, of Dominick & Haff, New York, last week, in regard to adding to the service and changing the designs somewhat. A fish plate 24 inches long, a meat platter 18 inches long, and an ice bowl will be added. The punch bowl will be mounted on an ebony stand, and on its face will be etched a representation of the cruiser. The fruit dishes are to be engraved with the seal of Cincinnati. Oak chests will be made for each set.


**GENEVA OPTICAL Co.,**  
**CHICAGO.**  
**CATALOGUES.**

- PART 1—General Catalogue of Optical Goods.  
 " 2—Microscopes and Accessories.  
 " 3—Photographic Cameras, Stocks and Supplies.  
 " 4—Thermometers, Barometers and Meteorological Instruments.

**PRESCRIPTION WORK** Made with Promptness and Accuracy.  
**OCULISTS' or** Trial Cases.  
**OPTICIANS'** Ophthalmoscopes.  
**OUTFITS.** Lens Measures.  
**CORRESPONDENCE SOLICITED.**

**A**   
**Big Offer.**

By buying a movement you get this handsome case free.



**WARRANTED FOR 15 YEARS.**

**Hunting, 16 s., 10k., - \$7.75**

The above case, fitted with No. 111 movements, Hunting, Gilt, 15 Ruby Jewels, adjusted Breguet Hair Spring, double sunk or Fancy Dial, Patent Micrometer Regulator finely damaskeened. This movement the company guarantees for railroad service. Price of movement, \$12.50.

**Case and Movement Complete,**  
**Price Net Cash, \$12.50.**

Having purchased all of the discontinued No. 111 Rockford Movements, enables us to give you the above case free, or in other words costing you only the cash discount of movement. Do not delay your order, and send for our **Mammoth 1895 Catalogue.**

**A. C. BECKEN,**  
 Columbus Memorial Building,  
**103 STATE STREET,**  
**CHICAGO.**



### Minneapolis and St. Paul.

J. B. Hudson, Minneapolis, has gone east to purchase Fall stock.

W. L. Pettit, Minneapolis, is offering to compromise with his creditors at 33 $\frac{1}{3}$  per cent.

Rentz Bros., Minneapolis, last week remodeled their office and workshop and now have a very fine place to conduct their business.

J. M. Donelson, Minneapolis, has rented a fine store room at 23 S. 3d St., where he will open up in the jewelry business about Oct. 15th.

The jewelry store of C. F. Adams & Co., 83 7th St. S., Minneapolis, was entered by burglars last Sunday night and \$100 worth of silver plate stolen.

Louis Gans, traveling salesman for H. E. Murdock, Minneapolis, started out on his western trip last week, and will go as far west as Portland, Ore.

I. B. Miller, of the I. B. Miller Jewelry Co., Minneapolis, returned from his northern trip last week and reports business improving. Mr. Miller left for Chicago on business.

Out-of-town jewelers visiting the Twin Cities the past week were: Herman Fredell, Center City, Minn.; E. S. Houghton, Cannon Falls, Minn.; Lucien Diacon, Chaska, Minn.

A report reached the Minneapolis jobbers that the jewelry store of H. B. Lund, Morris, Minn., was burglarized on Oct. 1st, during the night, and about \$200 worth of watches and jewelry taken. There is no clue.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: G. A. Webster & Son, by Commodore Coutz; Greene & Knox Mfg. Co., by John J. Robinson; W. R. Cobb & Co., by Mr. Cobb; The Holmes & Edwards Silver Co. and The

Manhattan Silver Plate Co., by A. E. Hall; Geneva Optical Co., by Tom Wall.

### A Tour Through a Gold and Silver Refinery.

**D**ID you ever pass through a refinery and see precious metals extracted from sweeps? It is the fortune of few to do so, as the gold and silver refineries are "hedged about with a divinity that doth beset a king," and are sacred precincts where few are invited. It was the privilege of the writer to have extended to him this courtesy by Goldsmith Bros., the gold and silver refiners and assayers, at 63 65 Washington St., Chicago, and the large facilities of the firm were a surprise even to one who knew of their commanding place among the refineries of the country.

Dodging rolling barrels and tumbling sacks you pass to the furnace room on the fourth floor of the refinery, where five sweep furnaces send out their glow of heat, in which the masses of sweeps, containing every imaginable kind of dirt, are burned down to a fine ash, which is mixed with broken crucibles and huge molten masses. The mixture then passes by means of a chute to a breaker in the basement, where it is broken up and taken by a carrier to a large ball pulverizer and converted into an impalpable dust. You then follow it to the fourth floor, where it is mixed with lead and smelted in large furnaces, of which five are in constant use.

The resulting button of lead, base metal, gold, and silver is placed in a cupelling furnace and the lead and base metal cupelled off, leaving a button of gold and silver, which are afterward separated with acids. These in turn pass through the maze of machinery and here you see sheet gold, then sheet silver, passing between the rollers, with many machines for the turning out of

the various articles of jobbing stock required by jewelers.

When it is known that the plant of Goldsmith Bros. has a capacity of over 3,000 ozs. of silver daily, and of an unlimited quantity of gold, the immensity of the business can be conjectured. This result has been attained since the Messrs. Goldsmith Bros. succeeded their father, M. Goldsmith, in 1882. The business 12 years ago was firmly established but the volume was small. Seeing a greater scope for work here, the brothers two years later moved from Lexington, Ky., to Chicago, and their success since then has been marked by long and rapid strides. Both the brothers had received a business and scientific education from practical work in the refinery and attendance at mechanical and chemical classes, and both brought to their work a clear insight into business methods that proved eminently successful.

Of these should be mentioned the infallible practice of giving correct valuations, remitting cash as soon as shipments are received, and returning goods if not satisfactory, themselves prepaying the express charges. There can be but one result to such a method—perfect satisfaction to all parties. Their great facilities reduce the cost of transforming sweeps and old gold and silver into jobbing wire and plate for jewelers' use to a minimum, enabling them to turn out the finished product at a smaller cost, and completely does away with any allowance for waste.

Making a specialty of this branch of the business, the fact is incontrovertible that with their special plants for sweeps, old gold and silver and unsalable jewelry, Goldsmith Bros. present many features that should invite the dealer to communicate with them, and, if not dealing with the refinery, send a sample shipment and note results.

## THE WADSWORTH WATCH CASE CO.



793.

General Offices,  
NEWPORT, KY.

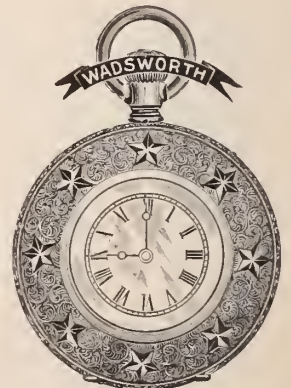
Filled



774.

NEW 12 SIZE  
TO FIT ALL 6S. P. S. MOVEMENTS.

Cases.



802.

Chicago Office,  
COLUMBUS BUILDING.



**San Francisco.**

W. H. Scribner, Bakersfield, Cal., has been in town.

C. Hadenfeldt celebrated his silver wedding on Oct. 2d.

Max Abrams has gone on the road for M. L. Levy, this city.

R. Bostelman, of the diamond house of Braverman & Bostelman, arrived from the east a few days ago.

M. Mayers, formerly of M. Schussler & Co., this city, has been in town for A. J. Grinberg & Co., New York.

John Webber, a country watchmaker who came to town recently, attempted to commit suicide by jumping into the bay at Lombard St. wharf. He was prevented by a policeman.

Two young sharpers, F. C. Rider and S. C. Salmon, Jr. were landed in prison a few days ago. Among their numerous operations was an attempt to secure jewelry from firms in the city. They called upon Adolph Hirschman, 113 Sutter St., and ordered \$300 worth of jewelry with directions that it be delivered at their rooms in a prominent locality on the following Monday. They then went to Hammersmith & Field and ordered \$395 worth of goods in the same way. In the meantime a tailor who had been victimized, had them watched with the result that the sharpers were jailed before getting the jewelry.

**Rockford, Ill.**

John Glenn has started a watch and clock repairing shop at his home, 530 Montague St.

**BOLSTAD MFG. AND PLATING CO.,**  
(H. E. BOLSTAD, PRES.)

WATCH CASE MAKERS, REPAIRERS, PLATERS.  
PLATED INLAYING ON CASES.

**BEST WORK. BEST WORKMEN.**

170 MADISON ST., - CHICAGO.

**G.A. WEBSTER**

42 & 44 Madison St., Chicago, Ill.

**Manufacturer,**

AND WESTERN AGENT FOR

E. G. WEBSTER & SON, of Brooklyn, N. Y.

A. F. TOWLE & SON CO., of Greenfield, Mass

Miss Mamie Troller, eldest daughter of Supt. Albert R. Troller, of the Rockford Watch Co., died Wednesday last of Bright's disease, aged 20 years.

D. F. Sullivan, jeweler, has begun remodeling the store he recently leased at the corner of State and Main Sts. The interior will be handsomely decorated. The fixtures will be entirely new. Mr. Sullivan expects to occupy his new quarters Nov. 5th.

George D. Parsons, president of the Chicago Watchmakers' Institute, Chicago, was in Rockford several days recently looking over the city with a view to moving his enterprise here. The Institute now occupies rooms in the Masonic Temple, but Mr. Parsons has decided to move here.

**Columbus, O.**

The commercial travelers are here in increased number.

Mr. Bourquin returned has from his Summer outing at Magnet Springs.

A couple of jewelry peddlers who were working in the vicinity of Mound St. and Parsons Ave., recently were arrested, searched and released. The men claimed to represent a Cincinnati jewelry firm and were engaged in buying, selling, repairing and exchanging jewelry.

Frank S. Ring, formerly a jewelry jobber in Detroit, Mich., is now connected with the New Columbus Watch Co., as traveling salesman. Frank Cross has been retained under the new management of the watch company as traveling salesman. The watch factory is in good running order with all departments well filled.

**Pacific Coast Notes.**

E. H. Allen has gone into the jewelry business in Orange, Cal.

The K. C. Naylor Jewelry Co., San Diego, Cal., are conducting an auction sale and will dispose of their whole stock.

Dr. O. S. Ebersole, an optician, late of Chicago, has in conjunction with Geo. M. Williams, watchmaker, opened a jewelry and optical store at 353 S. Spring St., Los Angeles, Cal. The business is known under the name of the Geneva Watch & Optical Co.

The jewelry store of Mrs. Ferris, N. Main St., Los Angeles, Cal., was entered a few weeks ago and a quantity of goods were stolen. The other day the police turned up a man giving the name of D. Cohn, from whom a quantity of the stolen goods was taken. It is believed several thieves had a hand in the burglary.



**Buy the Best Filled Case Made.  
Get Exclusive Control.  
Down Your Competitors.—  
Get Rich.—Send Your Surplus "Stuff"  
to O. E. Bell & Co.,  
and the  
Bell Watch Case Co.,  
CINCINNATI, O.,**

**For More Snaps. New circular chuck full now ready. Send us your name.**



One of the best of the very best.

**QUALITY IS THE STANDARD OF VALUE  
FOR WHICH WE COMPETE.**

**"THE MOSELEY."**

"A Bread Winner" for the watchmaker. We furnish you good lathes and chucks, while the other fellow furnishes the wind.

**MOSELEY & CO., Elgin, Ill.**



No. 2 Moseley Wire Chuck has length, strength, accuracy.

L. BLESCH, Secretary.

C. A. REMME, Manager.

H. DUNWOODIE, Treasurer.

**THE QUEEN CITY WATCH CASE MANUFACTURING COMPANY,**  
Manufacturers of Fine Gold and Silver WATCH CASES,  
19 & 21 WEST FOURTH STREET (Keck Building), CINCINNATI, OHIO.

Special Attention given to Repairing.

Estimates Cheerfully Given

**GUSTAVE FOX & CO.,**

IMPORTERS  
OF

**DIAMONDS,**

Makers of Artistic Diamond Settings & Setters.

Our patented Elk Jewelry which we make in solid gold and rolled plated, has become the favorite throughout the country. Should you need anything in this line, send for catalogue and price list.

**GUSTAVE FOX & Co.,**

149 W. 4TH STREET,

CINCINNATI, OHIO



Pat. May 27, '90.  
The Antlers forming the letters B. P. O. E.



S. Nordlinger, Los Angeles, Cal., is in New York for a stay of two months.

Peter Engle, 216 D St., Marysville, Cal., advertises that he will sell out his stock at auction.

M. C. Nettleton, jeweler, Albuquerque, N. M., has purchased a half interest in the Mattie Mine in the Hell Canon mining district, New Mexico.

T. G. Farrer, for many years with H. C. Warner, Fresno, Cal., has left for Tacoma, Wash., where he will take charge of the optical department of the store of Bangle & Hansen.

Joseph Schwalbe, Suisun, Cal., has purchased a wholesale house in San Francisco known as the Pacific Jewelry Co. His Suisun business is in charge of his nephew, Ike Benas.

Wright & Gillespie, Los Angeles, Cal., who have been conducting a jewelry store on one side of the store room and a millinery store on the other, are selling the entire out at auction.

Action has been begun in the superior court of San Diego, Cal., by Caroline G. Carter to recover of K. C. Naylor and others, jewelers, \$1,400 or the possession of certain portions of the Naylor Jewelry Co.'s stock.

W. J. Knowlton, a jeweler, recently of Boston, Mass., has returned to Los Angeles from a trip to the tourmaline deposits in the San Jacinto Mountains in which he is

interested; he says he is delighted with the prospects and will shortly commence extensive developments of the mines.

Jeweler T. C. Platt was placed on trial in Los Angeles, Cal., in the United States District Court a few days ago on a charge of conspiracy in connection with a man named Harris. The trial, which lasted several days, resulted in the jury disagreeing, and Platt will have to be tried again. Meanwhile he remains in jail.

J. P. Trafton and other jewelers of Los Angeles, Cal., presented a petition to the city council praying for an ordinance to fix a license of \$160 on auctioneers and fake traveling dealers in jewelry, watches and plated ware who make it a practice of bringing imitation goods into the town, selling them and then skipping before the customers find out that they were swindled. It is probable that an ordinance will be passed in accordance with the petition.

#### Detroit.

A. W. Kludt, Lennox, Mich., purchased goods here last week.

William T. Gough, representing Carter, Sloan & Co., was in the city last week.

L. B. Colwell & Co., gold and silver refiners, have removed from 254 Woodward Ave. to 30 Bates St.

H. A. Rolshoven and family recently returned from a two months' sojourn

at their Summer cottage at We-que-ton-sing.

F. Hohisel, Saginaw, Mich., has purchased the stock of jewelry of Mrs. Abby, Midland, Mich., and will continue the business.

Al. Hurlbut, formerly traveling salesman for the Burt & Hurlbut Co., has started a store in the Valpey building, corner of Monroe Ave. and Farmer St.

Oscar Marx, with the United States Optical Co., is exceedingly ill and has been confined to his room for the past six weeks. Frank A. Rasch, of the same firm, is not expected to live.

Henry Caspary, formerly of Genicke & Caspary, has opened a neat store at 259 Woodward Ave. Until a recent date he was located at 20 Monroe Ave. J. H. Foster, formerly at the head of the optical department of L. Black & Co., has established headquarters with Mr. Caspary.

A few weeks ago the jewelry store of Houck & Cotter, Pewamo, Mich., was robbed of several hundred dollars worth of goods. Bert Chapman, of Ionia, was last week arrested for the crime. The officers found a trunk under his father's house, in Lowell, Mich., which contained the missing rings and watches, besides other miscellaneous articles belonging to other merchants. The officers say they have a sure case against the young man who has always borne a bad reputation.

# Now is the Time . . .

To look over your old style and unsalable jewelry, old plated jewelry, filings, sweeps, etc.

You want to put your stock in good shape for the holidays. The question is:

"Where shall I send my old gold and silver?"

Remember, that we pay 4c. per kt. for Gold and Highest Market

## Prices for Old Silver.

There is a well known maxim that "Experience makes perfect." To accurately test and value a lot of old gold, etc., the requisite experience is absolutely necessary. Being the largest buyers of old gold and silver in the country, and having the exclusive patronage of the majority of the jewelers in the United States and Canada, we can guarantee to the trade accuracy in valuation and

**PROMPT AND HONEST RETURNS.**



## OUR PLAN

Immediately upon receipt of shipment we will remit by cash or draft (as desired). If our offer should not prove satisfactory, we will return consignment in exactly same condition as received, and pay all charges. By this arrangement you are absolutely safe, as it is no sale unless our offer should prove satisfactory, and you run no more chances than if you were disposing of same right over your counter.

## GOLDSMITH BROS.,

Mention the Jewelers' Circular.

Gold, Silver and Platinum Refiners and Assayers,

**FREE**—Send for our **LITTLE BOOK** giving pointers on preparing acids, testing and buying gold, etc., mailed free on application.

63 & 65 Washington St., Chicago, Ill.



## Some Reigning Fashions in Paris.

LADIES WEARING WATCHES IN UNUSUAL PLACES—CLOISSONNE ENAMEL STUDS—HANDSOME NOVELTIES.

PARIS, France, Sept. 25.—Watches have, for sometime been worn by ladies as badges hanging from a brooch of enamel, showing the favorite flower of the wearer, with or without a motto inscribed on a scroll. Until lately the watch was fixed on the left side of the bodice. There is now a tendency to wear it in a peculiar manner, which makes it next to impossible for the wearer to note the time. I have seen watches hanging from a clasp fastening a tippet. Some are caught on the left side of the collar. I saw a young lady who had the clasp of her tippet covered with a neat satin bow-knot with a tiny watch circled with brilliants, fixed in the center of the knot. Whenever she wanted to note the time, she took up a pretty little mirror with a frame and handle in finely chased gold, hanging from her girdle. I infer she trained herself at home in reading the time in a reverse way by seeing the reflection of a clock in a looking glass. I cannot help thinking that the young beauty finds in wearing the watch thus, an excuse to look at her sweet self.

If this style of wearing watches becomes a fashion, it would be more practical to alter the succession of the hour marks on the dial of the watch, and to make the hands run the other way, so that the time could be readily seen with the help of a mirror.

Pretty studs are in cloisonné enamel showing a flower on a sandy yellowish ground which is formed of translucent enamel of various depths on gold. These studs are circled with brilliants.

An original diadem shows two dragon flies in vari-colored enamel with partly displayed wings, placed symmetrically one on each side of a very large diamond, which they touch with their feelers. These insects rest on a band consisting of reeds entwined.

A graceful brooch consists of five birds made of vari-colored stones, resting slantingly with folded wings on a branch of colored gold.

JASEUR.

### Increased Activity at the Connecticut Factories.

NEW HAVEN, Conn., Oct. 5.—The improvement in the industrial situation in Thomaston still continues. The Seth Thomas Clock Co. commencing last Monday put a new schedule into effect by which the working hours of the hands in the shop are increased. The factory will be run on full time and every day in the week instead of five days as heretofore.

Ground for the Valentine, Linsley Co.'s new factory on Bull Ave., Wallingford, has been staked out and the contract given to Ward & Twitchell. The factory is to be

30x65, two stories with addition of 30x30 feet. It is expected to be ready for occupancy by December. The Valentine, Linsley Co. are running twelve hours a day at their present works.

The Meriden Britannia Co.'s factory is being run the full working hours. Some departments are working nights. At the Meriden Bronze Co. the machinery has been running until nine o'clock for several nights.

A large well has been dug on the north side of the new silver factory in Glastonbury from which the water will be pumped

into a tank in the attic. The factory will be dependent on this supply until connection can be made with the main of the water company. This cannot be done until a road is laid out across the intervening lots as has been proposed.

Business at the shops of the Middletown Plate Co. is apparently booming. Employees put in 80 hours time last week.

T. A. Haney, for the past 10 years the leading jeweler and optician of Lyons, Kan., will remove to Springfield, Mo., about Oct. 15; he will continue in the jewelry business.

# Ludwig, Redlich & Co.,

Silversmiths,



860 BROADWAY,  
NEW YORK.



Rich and Artistic Designs in . .

Sterling Silver Hollow Ware.



# Novelties

.. IN ..

# Diamond Jewelry

.. FOR ..

## FALL SEASON, 1894.

- RINGS, STUDS,
- LOCKETS, BROOCHES,
- LACE PINS, EAR RINGS,
- EAR STUDS, SCARF PINS,
- BRACELETS, NECK LACES,
- VICTORIAS,
- CHATELAINES,
- LINK BUTTONS,
- SLEEVE BUTTONS,
- COLLAR BUTTONS, Etc., Etc.

Our stock of mounted goods is unusually complete at present, as in anticipation of the advance in the rate of duty we have imported large quantities of goods all of which we shall sell at the old prices until further notice. You can save 15% by buying your Fall Stock now.

Write for a Selection Package.

# Cross & Beguelin

Loose—DIAMONDS—Mounted.

17 Maiden Lane,

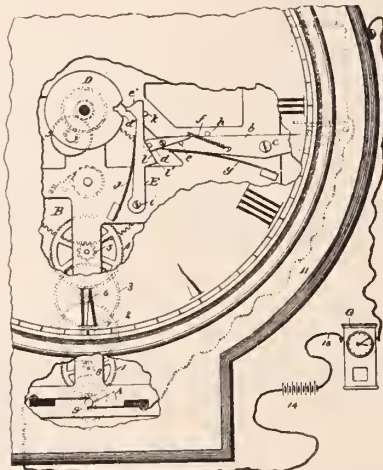
New York.

43 RUE MESLAY, PARIS.

### The Latest Patents.

ISSUE OF OCT. 2, 1894.

**526,720.** ELECTRIC WINDING AND SETTING CLOCK. HENRY LORIOT, New York, N. Y., assignor to Henri F. Moquin, trustee, same place. Filed Oct. 3, 1893. Serial No. 487,068. (No model.)



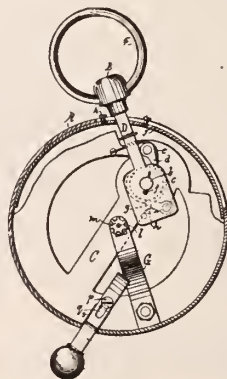
The combination in a clock, of a synchronizing lever, a synchronizing magnet for actuating the same, an electric winding mechanism and circuit connections for the magnet and winding mechanism, all arranged so that the clock may be wound and synchronized by the same electric impulse.

**526,746.** RETAINER FOR SCARF PINS. JONAS F. RUFFNER, Raton, N. Mex., assignor of one-fourth to Peter P. Fanning, same place. Filed Nov. 14, 1893. Serial No. 490,888. (No model.)



In a pin retaining device, the combination with a pin, of a block of elastic material having a passage in which the pin fits tightly, a metallic sleeve or band fitting tightly around and carried by the elastic block and provided with an eye, and a chain attached to said eye.

**526,871.** WATCH WINDING. SOLOMON SCHISGALL, Waterbury, Conn. Filed Nov. 3, 1893. Serial No. 489,923. (No model.)



In a timepiece, the combination with a case constructed with an elongated peripheral opening, of a movement located within the case and including a barrel or winding arbor having a ratchet-wheel secured to it, a winding lever fulcrumed at its inner end upon the said barrel or winding arbor, and extending outward through the slot in the case, and adapted at its

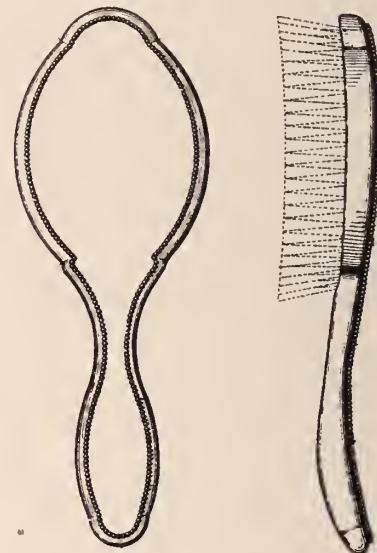
outer end to have the stem of the watch applied to it, a pawl mounted upon the inner end of the lever in position to engage with the said ratchet-wheel, and means combined with the wheel for preventing its retrograde movement.

**526,935.** MAINSPRING BARREL FOR WATCHES. CHARLES MORLET, Geneva, Switzerland, assignor of one-half to Prosper Nordmann, same place.—Filed June 20, 1894. Serial No. 515,122. (No model.)



In watches the combination of a spring-barrel A, having a projection A<sup>2</sup> and a tubular hub A', with an axis B having pivots b' and b<sup>2</sup> and with a core D fixed to the said axis B and formed of a tubular portion d' and of a bottom d the tubular hub A' of the barrel projecting into the tubular core D.

**DESIGN 23,668.** BACK FOR BRUSHES OR SIMILAR ARTICLES. CHARLES C. WIENGTGE,



Providence, R. I., assignor to the Howard Sterling Co., same place.—Filed May 10, 1894. Serial No. 510,799. Term of patent 7 years.

**TRADEMARK 25,279.** GOLD BUTTONS, PINS AND CHARMS. CARL L. ROST, Crawfordsville, Ind.—Filed July 21, 1894.



*Essential feature.*—The representation of a chariot race and the words "TRIBE OF BEN HUR." Used since Feb. 1, 1894.

The store of Chamberlin & Boyer, Plymouth, Pa., was entered by burglars some nights ago for the fourth time. The miscreants stole over \$160 worth of jewelry. Entrance was made by forcing open the front door. The locks and bolts were twisted and broken, showing that considerable force was used. Although two trusted employes slept in the store, they were not disturbed.



## The Story of the Rise of a Western House.

TO the jewelers of the United States the jobbing firm of Benj. Allen & Co. need no introduction. A concise history of the continuous rise and progress of so great a mercantile establishment dating its birth from the infancy of Chicago, is subject matter of peculiar interest to the trade as showing the magnitude to which a business house rightly conducted may acquire; and in this respect it is not without its value to those who seek, in emulation of higher methods, a means leading toward success.

In the many business changes of recent decades there are comparatively few now in the trade who remember the establishment in Chicago in 1864 of the jobbing jewelry house of M. T. Quimby & Co., owned by Boston jewelers. Located in those days in unpretentious quarters on Lake St. opposite the old Tremont House, the firm four years later were changed to Quimby, Stark & Co. in which Benj. Allen took an interest, Mr. Allen having engaged with the firm in 1865. In 1870 Mr. Stark purchased the interests of Mr. Quimby in the firm, which then became Stark & Allen. This firm were burned out in the great Chicago fire of Oct. 9, 1871, and they with characteristic enterprise secured temporary quarters in the northern-most building left by the flames, a two-story frame structure on Wabash Ave. and Harrison St. For six months during the rebuilding of the city, the firm occupied these temporary quarters and in 1872, 22 years ago, moved to 137, 139, 141 and 143 State St. where they have remained ever since.

In the same year (1872) Mr. Allen purchased his partner's interest and established the name of Benj. Allen & Co., the title seemingly being a trade convenience only, as for 22 years the firm have continued without change under Mr. Allen's sole ownership and direct control. Under his management the progress has been rapid. The volume of business has increased five-fold over that of 1872, and in the one month of December in recent years the house has sold more goods than in any full year from 1868 to 1872.

### AMERICAN WATCHES.

Early in their history the firm made a prominent specialty of Swiss watches, doing the largest business in that line in Chicago at the time. As the inquiries for the American watches increased, the firm, ever looking to the wants of the trade, increased the proportion of American makes sold until, in 1875, the sales of American watches equaled those of foreign make. Since then the Swiss demand has fallen to only nominal while the American sales have increased to magnificent proportions, the firm of Benj. Allen & Co. standing in the foremost rank as distributors of American watches, in the purchase, handling, and distribution of which their facilities are unsurpassed.

### SYSTEMATIC TESTING OF QUALITY.

The jewelry department of the firm which

constitutes a most important feature, is a reflex of the business policy adopted in the other various departments. Each branch is in charge of men who have been with the house many years, one of them since 1868—men thoroughly qualified for the positions and excellent judges of the needs of the trade. In jewelry as in all lines carried, the firm are fully abreast of the times and



BENJ. ALLEN.

make dominant the special features of latest styles and best quality. Styles speak for themselves but quality in many cases is apt to be deceptive, and can only be assured by a dealer's accurate knowledge and strict integrity. There is no guess work and nothing taken for granted when quality is being considered by Benj. Allen & Co. and as an absolute safeguard they make a point of proving the quality of goods by sending samples to the United States Assay Office and having them melted up and officially tested. This is made possible by the large purchases made by the firm. They are thus in a position to know exactly what they are selling and sell every piece for exactly what it is—18k being 18k and 14k full 14k.

### TOOLS AND MATERIALS.

Watch tools and materials were added as a department in 1881 by the purchase of the business of John H. Mather, who gave his services to the house as manager of this branch. The department is noted for its promptness in filling orders and the good quality of the material sold. As in jewelry, each article is sold for what it really is, and in this respect the reliability of the firm is well founded—a consideration of the utmost importance to the watchmakers and one which they have been quick to appreciate. As a result the sales in the tool and material lines have been increased largely, and at present exceed many times the largest business ever done by Mr. Mather.

Since June 1 last, the sales in this department have been phenomenal. By having a carefully selected stock the firm have been enabled to fill all orders promptly, though even with a large working force it has required working overtime from two

to four nights a week to accomplish this. The firm have never before approached in their orders, for the season, those they are now filling for all sections of the country, the frequent orders from Pennsylvania and New York State being particularly noticeable. Canada, Mexico and South America are also well represented in the orders.

As an addendum to this department the optical stock of John H. Mather was purchased, the line as at present carried requiring 68 pages of the general catalogue issued by the company. Everything required by the optician is carried in stock at all times and at right prices. For that matter the grouping of the several departments under one management and control is an object lesson in economy, there being no division of profits and consequently less profit required for the safe conduction of business.

### DIAMONDS.

The firm have established connections in Amsterdam, the diamond cutting market, with the very best cutters and those having the largest facilities, and are direct importers. Carrying at all times a large stock the firm are at all times enabled to take advantage of any fluctuation of prices abroad. When the stones are plentiful liberal purchases are made and in case of decreased supply abroad they are in position to await price changes to a lower level.

### CLOCKS AND SILVERWARE.

The clock and silverware departments are in charge of competent men thoroughly experienced in their respective lines, and the sales in both departments have kept pace with the general growth of the company's business. In clocks they are western agents for the popular line of the E. Ingraham clocks. In the flat ware branch of the silver department a specialty is made of ★ Rogers & Bros. A1. goods. Sales of hollow ware comprise the well known lines of Homan & Co., Simpson, Hall, Miller & Co., and Pairpoint Mfg. Co.

The company issue a general catalogue of all lines carried, a handsome volume of 768 pages, and a tool and material catalogue of 464 pages, each the foremost of its kind; and covering as they do all goods required by the retailer, are of great assistance in ordering. These are sent to dealers only who are entitled to them, as the interests of the firm and their customers are of sufficient magnitude to make it to their interest to protect the legitimate trade. These customers number many who have dealt with the company since they first entered business. Being cautious of extending credit except to reliable parties, a good paying customer is not obliged to pay a profit to cover worthless accounts, the conservatism of the house reducing this class of accounts to a minimum. Benj. Allen & Co. discount all bills at least each month, most of them each 15 days, and the trade advantages accruing from this policy are of immediate value to customers. In all that goes to make a leading business house the firm of Benj. Allen & Co. are pre-eminent.





## Perfect Construction

— AND —

## SUPERIOR FINISH

MAKE OUR PRODUCTIONS OF  
HIGHEST GRADE.

JEWELERS and  
FANCY GOODS DEALERS

will find in our new line of

## Art Metal Goods

many articles specially adapted  
to their trade.



### The Finest Line of Banquet Lamps EVER PRODUCED.

Fitted with the Celebrated "B. & H." Burner.

New and Attractive Designs and Finishes. Sure to be Ready Sellers.

We will send you our Little Book, giving more information, if you desire, and will be glad to have you visit our Salesrooms and see the Goods.

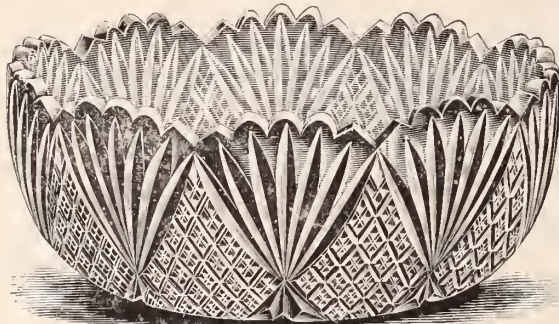
## BRADLEY & HUBBARD MFG. CO.,

NEW YORK, PHILADELPHIA, BOSTON, CHICAGO,  
26 PARK PLACE 710 BETZ BLD'G. 160 CONGRESS ST. 204 MASONIC TEMPLE  
TO 21 BARCLAY ST. FACTORIES AND OFFICES, MERIDEN, CONN.

## RICH CUT GLASS

.... FOR JEWELERS ....

This Pattern is peculiarly attractive in Bowls and Napies. It has a beautiful rosette in the centre and is showy.



While the price compares favorably with that of the strawberry-diamond fan cutting, the goods are far more attractive and valuable.

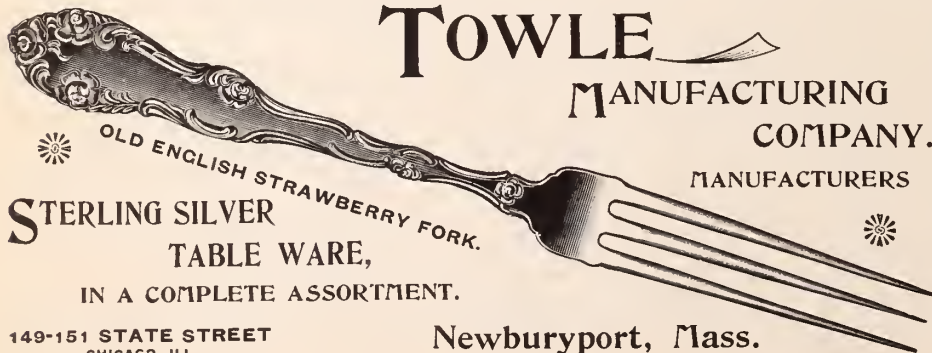
NEW SALAD BOWL--HURON, No. 700.

## T. B. CLARK & CO., Inc.,

860 BROADWAY, NEW YORK,

Factories, HONESDALE, PA.

North East Cor. 17th St. and Broadway



## TOWLE

MANUFACTURING  
COMPANY.

STERLING SILVER  
TABLE WARE,  
IN A COMPLETE ASSORTMENT.

149-151 STATE STREET  
CHICAGO ILL.

Newburyport, Mass.

## Workshop Notes.

### Badly Proportioned Escapement.—

If the escapement is so badly proportioned that the guard pin will not pass the crescent and have the proper sideshake, open the bankings and change the pallet jewel, if necessary. The guard pin must not pass the roller except in the crescent, or it will overbank with a slight jar and stop the watch.

### Repairing a Balance Pivot.—

If there is a broken pivot in your balance staff, draw the temper from the broken pivot shoulder; if the lower pivot, by turning with your blowpipe, the alcohol flame directly upon that shoulder, as this can be done without heating the balance wheel; if the upper pivot, carry the heat to the shoulder by means of a piece of copper, say one half inch long, with a hole drilled therein to fit upon the shoulder. Now put your staff, balance and all, in your lathe. Right here let me give the readers who are working on a bow lathe a piece of advice—throw the bow lathe away! No sane man will ever work with one again after having used an American split chuck lathe of one of the best makes. I can drill, turn and finish to a black polish as handsome and perfect a conical pivot as any workman need wish to see, in 20 minutes, on my American lathe. Your balance being in the lathe, center with a keen pointed graver, and proceed to drill your hole, which need not be deeper than the length of the pivot you intend to put in.

### To Put Up a Watch.—

After having cleaned the watch, if it is a full plate, hold the top plate in tissue paper, oil the ends of the pallet jewels very slightly, and place the lever in its place; next the escape wheel, fourth, third, and center wheel. Place the pillar plate over the top plate, and press lightly together. With an eye glass and tweezers work the pivots in the jewel holes and fasten with pillar screws. Put in the ratchet wheel, barrel wheel, and screw on the barrel bridge. Wind the mainspring one half turn and try the escapement. See that all the wheels have a little endshake and do not bind in the holes. Move the lever slowly back and forth, and notice that when one escape tooth passes a pallet jewel that another tooth locks the other pallet jewel and holds it up to the banking. The banking should be brought up to the drop of the escapement. Oil the balance jewel by placing a drop of oil in the countersink of jewels, then turn a small broach or sewing needle in the jewel hole, and if the oil works down, put on more oil; it usually takes one drop to cover the surface of a cap and hole jewel, and there is none left for the pivots. Put a little oil on the other pivot hole and a fair sized drop on the center holes, as they are larger and as a rule are not jeweled. Oil the bearings of winding arbor, but never oil the fork of the lever, as dust will collect on the roller jewel and cause the watch to stop or cut the fork.





**B. & M. KNOWLES & CO.**  
MAKERS OF  
**STERLING SILVER WARE**

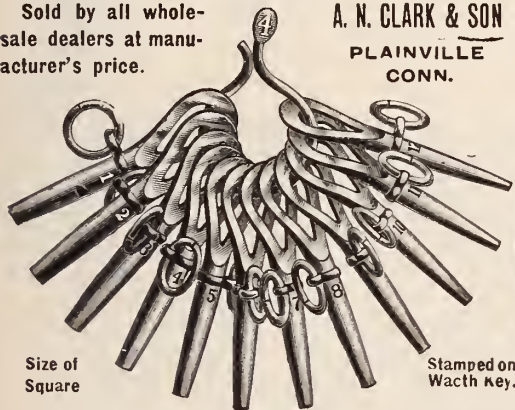
FACTORY: PROVIDENCE R.I.  
SALESROOM: 260 BROADWAY N.Y.

Sold by all wholesale dealers at manufacturer's price.

**A. N. CLARK & SON**  
PLAINVILLE CONN.

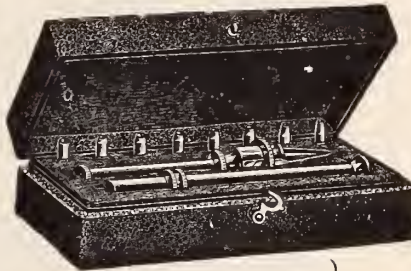
Manufacturer of the Celebrated  
**LOOP WATCH KEY.**

The Best for the Price in the World  
CROSBY'S JEWELING TOOLS IMPROVED.



Size of Square

Stamped on Watch Key.



Will quote royalty or price for the manufacturing of articles of real worth.

**\$3.00 FORMERLY \$6.00**

Ivory and Enamel Miniatures  
Best Workmanship.



Original Inventor and Patentee of  
**Miniatures**  
—ON—  
**Gold and Silver.**

PATENTED November 12, 1889

**LEON FAVRE, 107 EAST 26TH STREET, NEW YORK.**

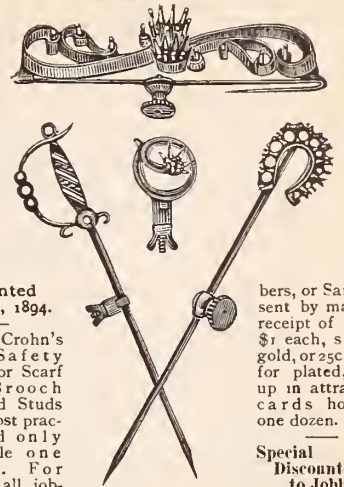
...EMPIRE GOLD AND SILVER PLATING WORKS...

**FRITZ MORRIS,**  
**GOLD AND SILVER PLATING**  
IN ALL THEIR BRANCHES.

Case Repairing, Polishing, Dial Painting, Coloring, Gilding, Etc.,  
**75 and 77 NASSAU STREET, NEW YORK.**

Have you any Bric-à-Brac, Bronzes, Clock Pieces, Ornaments, Candelabras, etc., that need recoloring? Have you any yellow goods that you want changed into silver or silverware that you want turned into yellow? Any Bronze, Copper, or Oxidized Pieces that would look better in silver or gold? Any goods that are tarnished, shopworn or in need of refinishing? Let me hear from you if you have, and I can assist you in getting your stock into good shape for the Fall and Holiday trade. Out of town trade solicited and estimates cheerfully given.

**FRITZ MORRIS.**



Patented June 5, 1894.

The Crohn's Patent Safety Guard for Scarf Pins, Brooch Pins and Studs is the most practical and only adjustable one invented. For sale by all job-

bers, or Samples sent by mail on receipt of price, \$1 each, solid gold, or 25c. each for plated, put up in attractive cards holding one dozen.

Special Discounts to Jobbers.

Manufacturers:

**CROHN & MUNK, 2 Maiden Lane, New York**

**ALBERT BERGER & CO.**

47 MAIDEN LANE, N. Y.

**Spectacles & Optical Goods,**

**GROUND LENSES A SPECIALTY.**

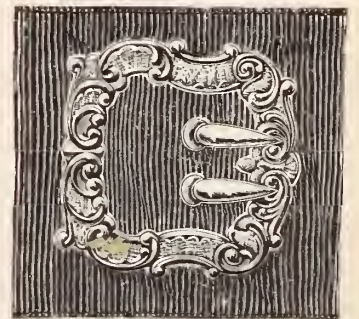


**THE PHILADELPHIA COLLEGE OF HOROLOGY.**

A practical school to learn watch-making, engraving, jewelry repairing and optics. One tuition pays for all branches. Send for prospectus.

F. W. SCHULER, Principle.

No. 623 HEED BUILDING, PHILADELPHIA, PA.



No. 3109. \$7.50 PER DOZ.

**COLLAR BUCKLE BROOCHES.**

VERY STYLISH.

20 PATTERNS.

These Buckles can be attached to any collar as easily as a brooch and will be extensively worn this Fall and Winter. Made in Sterling Silver by

**CODDING BROS. & HEILBORN,**

NORTH ATTLEBORO, MASS.

New York office, C. A. Vanderbilt, 178 Broadway, Chicago office, F. A. Buck, 103 State St.

**CAMPBELL-METCALF SILVER CO.**



2 Maiden Lane, N. Y., with Holmes & Edwards Silver Co. 66 Stewart St., Prov., R. I. Mills Bldg San Francisco, 8th Floor, Room 1.



CHICAGO, 1893. PHILADELPHIA, 1876. GENEVA, 1880. PARIS, 1889.

# ... EZRA KELLEY'S ... LUBRICATING OILS,

FOR WATCH, CLOCK AND CHRONOMETER MAKERS; ALSO TYPE  
WRITERS, MECHANICS AND SEWING MACHINE OILS  
**HAVE BEEN INVARIABLY VICTORIOUS.**

The discovery of a Lubricator for **Fine Machinery**, such as Watches, Clocks and Chronometers, that is free from gum and glutinous matter, has taxed the ingenuity of hundreds of men whose efforts have proved a failure; but we are happy to say (being largely interested) that such an article has been supplied by

**MR. EZRA KELLEY, OF NEW BEDFORD, MASS.,**



Who, after sixty years of study of the subject, perfected a lubricator that recommends itself to all who have used the **GENUINE**, there having been numerous counterfeits in the market, as witness also the *first class awards and diplomas* by the judges at the *Exhibition in Philadelphia in 1876, Geneva in 1880, in Paris in 1889*, receiving the only medal awarded to an American exhibitor of oils, and at the *World's Columbian Exposition, Chicago, last year.*

It is for the interest of every Watch, Clock and Chronometer Maker and Repairer to use in his work the **BEST**



oil obtainable, regardless of cost. EZRA KELLEY'S claims to be the foremost manufacturer of the **Best, Purest and Finest Oils**, giving the best results, is not based upon his own assertion, but is founded upon the fact that wherever his oils have been exhibited in competition with other makes subject to an examination by experts, they have received the highest award of merit. We have no hesitation in saying that his oils are the **best** manufactured, always uniform in quality and capable of standing all tests applied to lubricating oils.



P. S.—There are two grades of Clock Oil, the "Superior" and the "American." The Superior is adapted for lighter bearings, as found in French, German and Swiss Clocks. The American for American Clocks, Gun and Locksmiths' use, it having more body and being adapted for heavier bearings.

The above oils can be procured at all first-class wholesale Watch and Clock Establishments in the United States, as well as at wholesale of his only Agents,

**HENRY GINNEL & CO.,**  
21 MAIDEN LANE, NEW YORK.

**GRIMSHAW & BAXTER,**  
35 GOSWELL ST., LONDON, ENGLAND.

## BOYLE. DAVIS & GOODMAN,

*SPECIAL AUCTIONEERS for the Legitimate Trade only.*

63 Fifth Avenue  
NEW YORK.

611 Pennsylvania Ave.,  
WASHINGTON, D. C.



S. A. BOYLE.



W. M. DAVIS.



CHAS. P. GOODMAN.

**WE PAY ALL OUR OWN EXPENSES. GUARANTEE TO MAKE YOUR SALE WITHOUT LOSS.**

SEND FOR OUR BUSINESS PAMPHLET.

CONSULT US BEFORE PLACING YOUR SALE. ADDRESS ALL CORRESPONDENCE TO OUR WASHINGTON OFFICE.

**H. M. SMITH & CO.,**  
MANUFACTURERS,



83 NASSAU STREET, - - NEW YORK CITY.  
New Catalogue Just Issued.



# MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan they are utilizing in the conduction of their business.

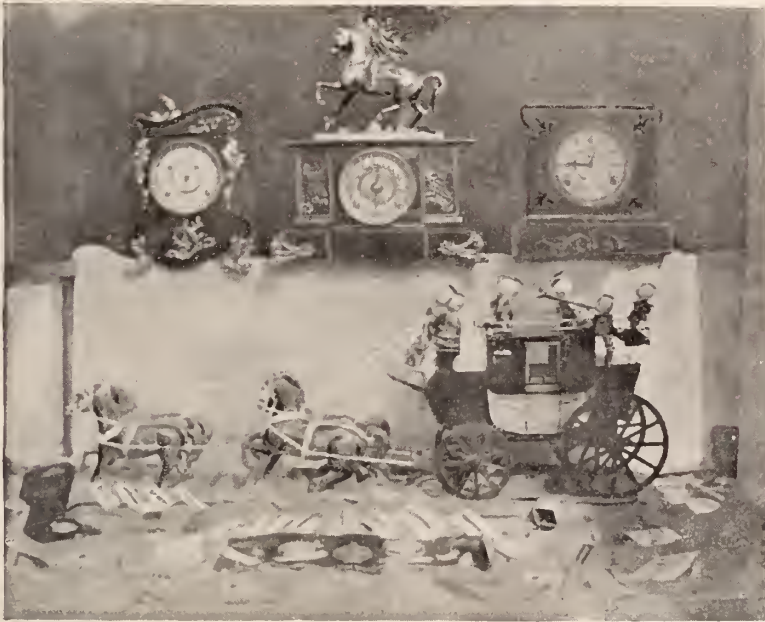
### Suggestion for Window Decoration.

IDEA LXXV.

RECENTLY a two days' fair was held in Greenfield, Mass., a feature of the occasion being a coaching parade. This

### Treatment for a Drowned Watch.

THE following letter written by Chas Weber, Hackettstown, N. J., to the editor of *American Machinist*, will prove of interest to all watchmakers: "Although



WINDOW DECORATION SHOWING A COACHING PARADE.

innovation suggested to the mind of the gentleman who superintends the watch work for Harry Richardson, jeweler of that city, a unique idea for window decoration, an illustration of which is here given.

The horses are bronze clock figures from the stock, while the little Japs were purchased. The tally-ho was made wholly by the watchmaker, Chas. E. Winslow, from card board braced with wood. The gear was of wood painted a bright red and varnished. The body was black and yellow and varnished. The harness was made of card board and narrow tape, the reins being tape. The "hour" was covered with gold paper. The display by reason of its ingenuity and appropriateness attracted much attention.

Charles B. Duckworth, Pawtucket, R. I., has a window which attracts attention on account of original cards. These are pen and ink sketches with a suggestion about the interior of the store on each.

a jeweler by trade I have for years been a regular reader of the *American Machinist*,

missing none of the good things always to be found in it. In your issue of August 30th, Mr. James F. Hobart recommends 'sousing' a drowned watch in alcohol. Such treatment would certainly remove the water, but, unless done by a jeweler, would be certain to loosen the pallet stones and roller jewel, which are set in shellac, thereby deranging the escapement and making the readjustment a rather costly job, especially if the jewels drop out and are lost, which could easily happen, as they are too small to be readily observed.

"I have frequently, in the past 20 years, treated watches drowned in *fresh* water, brought to me at various intervals after immersion, and have always practiced placing them in a tumbler of kerosene oil until I could give them attention. I have found this entirely efficacious in stopping any further tendency to rust for several days at least. I consider this a better plan for the owner of the watch as, at most, he would lose the mainspring, from being so entirely inclosed that the oil could not reach it, and displace the water; however, unless having been too long submerged, the water would, for the same reason, have little effect on that part.

"As for the sulphuric acid I should be as much afraid of damage from the fumes, being confined in a box, as of the water. After his, or any treatment, the watch would most certainly 'need to be oiled before running satisfactorily,' but before being oiled it would need to be taken down and thoroughly cleaned and otherwise looked after."

### An Interesting Window.

WRIGHT, KAY & CO., Detroit, Mich., recently had an interesting window exhibit in the shape of a display of jewels and expensive novelties. Two exquisitely gloved hands were placed on a dark raised velvet background, the fingers of which fairly blazed with diamonds and other costly stones. The window was so artistically arranged as to attract universal attention.

*Lissauer & Company*

12 Maiden Lane, New York.

P. O. Box 2516.

Importers, Manufacturers, Jobbers.

Diamonds, Jewelry, Watches.

OUR SPECIALTY THIS SEASON:

ROSE DIAMOND

Marquise & Cluster Rings, Scarf pins, &c.

Goods Sent on Selection to Responsible Jewelers.

Showy  
Designs.  
Attractive  
Prices.  
Quick  
Sellers.



None But Extra Fine Roses Mounted.





# RICE & HOCHSTER,

MANUFACTURERS OF

## Tortoise Shell Goods

No. 485 BROADWAY,  
NEW YORK.

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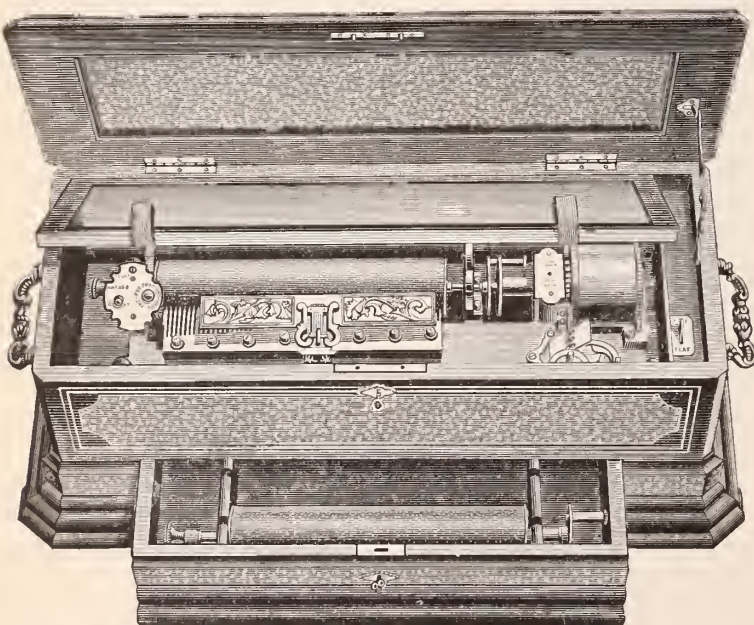
TWO THOUSAND NEW DESIGNS.

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*Spanish High Top Combs and Side Combs  
Our Specialty.*

MAGNIFICENT STERLING SILVER DEPOSIT  
HAIR ORNAMENTS.

# REDUCTIONS IN MUSICAL BOXES.




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**S**END FOR 78 PAGE  
CATALOGUE AND  
PRICES OF MUSI-  
CAL BOXES UNDER  
THE NEW TARIFF  
BILL. ~ ~ ~

---

# JACOT & SON, ~

39 UNION SQUARE,  
NEW YORK.



**Queries by Circular Readers.**

*Editor of THE JEWELERS' CIRCULAR:*

Will you be so kind as to write me the address of C. A. Bucklin, M.D.? I wish to attend his school of optics in November next, if he is still running it.

G. W. FURBER.

ANSWER: Dr. C. A. Bucklin's address is 206 W. 42d St., New York.

*Editor of THE JEWELERS' CIRCULAR:*

We often have briar pipes with the amber mouth pieces broken or chipped off. Is there a cement manufactured that will successfully cement the broken pieces, so that it will be a satisfactory job? Please answer through your valuable columns, and oblige

Yours truly,

F. P. HOPKINS.

ANSWER:—Quite as much depends upon the manner in which a cement is used as upon the cement itself. The best cement ever compounded would prove useless if improperly applied. There are several compounds that can be used for the purpose.

*Armenian Cement.*—Either to be bought in drug stores under the name of "Major's Cement," or else compounded as follows: Dissolve five or six bits of gum mastic, each the size of a large pea, in as much alcohol as will suffice to render it liquid; in another vessel dissolve as much isinglass, previously a little softened in water (though none of the water must be used), in good brandy or rum as will make a two ounce phial of very strong glue, adding two small bits of

gum galbanum or ammoniacum, which must be rubbed or ground until they are dissolved. Then mix the whole with sufficient heat, keep the glue in a phial closely stoppered, and when it is to be used set the phial in boiling water. To avoid the cracking of the bottle by exposure to such sudden heat, use a thin green glass phial, and hold it in the steam for a few seconds before immersing it in hot water.

*Casein and soluble glass.*—Casein dissolved in soluble silicate of soda or potassa makes a very strong cement for glass or porcelain.

*Soluble glass,* or water glass (silicate of soda or potash) is a good cement.

*Transparent cement for glass.*—Fine Canadian balsam is also very useful.

THE CIRCULAR hopes the above will suffice.

*Editor of THE JEWELERS' CIRCULAR:*

Kindly inform me through your columns whether cut glass really is polished by acid; that is, is it polished thus instead of in the usual way as we saw it done at the Libbey Glass Works at the World's Fair. If so, is it liable to dim after short usage? I ask because I have several pieces that I bought of a jobber that seem to have a much higher polish and are more lustrous than other goods that I bought direct from manufacturer. Their agent tells me the goods I've bought from a jobber are acid polished.

Yours respectfully,

W. H. GRUNERT.

ANSWER:—Yes; cut glass is now being successfully polished by an acid process. As the industry is a new one, the effect of

time on the pieces thus treated cannot yet be ascertained authoritatively.

*Editor of THE JEWELERS' CIRCULAR:*

Will you kindly inform me where I can get the Cupid and Madonna spoons (coffee), especially the former. I think the Cupid has been advertised in your paper. Also where I can get some Golden Rod spoons (coffee), without any lettering of any sort in bowl. Belonging to the trade I wish them at wholesale figures.

W. A. MACDUFFIE.

ANSWER: The Golden Rod spoon is manufactured by F. M. Vanetten, 266 W. 116th St., New York. The Cupid and Madonna spoons are made by a Miss Bowker, of Providence, R. I.

*Editor of THE JEWELERS' CIRCULAR:*

Can you give me the address of some firm that makes sheet copper statues, etc.; some house that does high class work only.

E. J. FRANZ.

ANSWER: W. H. Mullins, Salem, O., makes the large sheet copper statues to which we believe you refer. The ordinary so-called bronze figures and statues of commerce are generally made of spelter, zinc, or other metal, and given a bronze finish. There are a number of importers of high class copper statuary.

"This is an awfully irregular watch. Do you expect to go by it?" Jimps—"Jupiter, no; I expect to go pawn it."

# The Best Chatelaine is the Lady Racine.

## STEEL CASES & SILVER CASES.



10 LINE.

- Made in 10 Line Open Face.
- “ 11½ Line Open Face and Hunting.
- “ 13 Line Open Face and Hunting.

THE SILVER CASES ARE 0.935 FINE.  
THE MOVEMENTS HAVE 10 JEWELS  
THE ENGRAVINGS ARE CHOICE.



13 LINE

### MADE IN 12 LINE OPEN FACE.

In Silver Cases only.

Case 0.800 Fine with a 6 Jewel Movement.  
Expressly Gotten Up to Suit the Times.



12 LINE

A GOOD Chatelaine Watch at a LOW PRICE.

Do not fail to ASK YOUR JOBBER FOR THE NEW  
12 LINE LADY RACINE in 0.800 Cases.



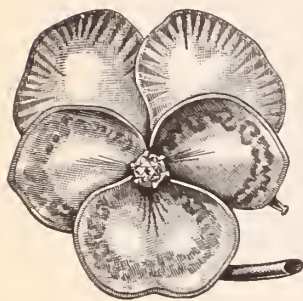
# A. J. HEDGES & CO.,

MANUFACTURERS OF

Gold, Variegated and Enameled Jewelry.

BLACK AND WHITE ENAMELED GOODS  
— A SPECIALTY. —

LACE PINS, SCARF PINS,  
BROOCHES AND PENDANTS,  
CHATELAINES AND BRACELETS,  
LINK BUTTONS AND STUDS,  
GOLD AND SILVER GARTERS



FACTORY:  
90 Mechanic St., Newark, N. J.

6 Maiden Lane, New York.

Something New.

ELEGANT, RICH, ARTISTIC

Borders and Galleries.

RENAISSANCE AND ROCOCO.

MANUFACTURERS SEND TO

BLANCARD & Co., 45 & 47 JOHN ST., N.Y.

..... FOR CATALOGUES .....

SETTINGS, GALLERIES, FOXTAIL CHAINS, 10 AND 14 KT

GERMAN SILVER AND COMPOSITION

Our Specialty:

LOWEST PRICES IN THE MARKET.

RING SHANKS.

ORNAMENTAL DESIGNS  
FOR  
COMBS & JEWELRY.

SPECIAL GALLERIES  
FOR  
SIDE COMBS.

## The Removal of the Chicago Watchmakers' Institute.

THE Chicago Watchmakers' Institute, 9th floor, Masonic Temple, Chicago, will remove Oct. 27th, to Rockford, Ill., and the name be changed to the Rockford Watchmakers' Institute. Among the reasons assigned for the step is the question of economy, "Pupils can live for one-third less in Rockford" said Professor Parsons, "and have home comforts which are necessarily denied them in Chicago. Then, too, epidemics and strikes have deterred many students from joining the school during the past year, and these would have had less effect in a smaller city. Rents, too, are much less and the school will secure larger space and purer air. Smoke and dust and noise in a large city take pupils' attention from their work to a greater or less degree, and too great opportunity is given to contract bad habits."

A paper signed by all but two of the 43 pupils at present in the school was a prime factor in the decision to move to Rockford. The field was carefully looked over by Prof. Parsons with the result that that city was selected as combining the greatest conveniences for both school and pupils.

The school was organized in Chicago in April, 1891, with small quarters in the Athenæum building and but 15 pupils, under the direction of Prof. G. D. Parsons, a watchmaker who had had 20 years' experience in manufacturing and repairing and had held the position of foreman and superintendent with leading watch factories. Previous to organizing the Chicago Watchmakers' Institute, Prof. Parsons had been superintendent of instruction in two watch schools.

From the small beginning made in April, 1891, the institute has rapidly increased in membership and in its new field, with added facilities and increased comfort of pupils, it is believed the constant increase will be largely augmented. Commodious quarters have been secured in Rockford at 213-215 Walnut St., a two-story brick overlooking the Rock River, the institute occupying the entire second story, 44x80 feet. This takes from Chicago the last of the watch schools, the Chicago Watchmakers' Institute being the only one to prove successful in any marked degree.

## Burglary Insurance.

THE FIDELITY & CASUALTY CO.

OF NEW YORK

INSURES SAFES AND THEIR CONTENTS  
AGAINST BURGLARY.

For Particulars Address the Company.

..... 140-146 BROADWAY, NEW YORK.

FLAT WARE AND  
HOLLOW WARE  
STAMPED



IS THE GENUINE.

Manufactured by

WM. ROGERS M'F'G CO.,  
HARTFORD CONN.





# MATHEY BROS., MATHEZ & CO.

21 & 23 MAIDEN LANE, N. Y.  
BRASSUS, SWITZERLAND.

MANUFACTURERS OF  
THE SMALLEST,  
THE THINNEST,  
THE NEATEST AND  
THE BEST  
**SPLITS.**



10 Size.



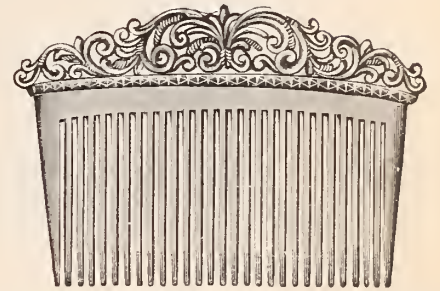
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SOLE AGENTS FOR

**JAQUES • LECOULTRE • RAZORS.**

Side Combs.

Hair Pins.



**GOLD AND STERLING SILVER**  
.. Mountings ..

AND  
**NOVELTIES**  
in 14 Kt. Roman Gold.

**DAY & CLARK,**

Manufacturers Only,  
**23 MAIDEN LANE,**  
HAYS BUILDING, NEW YORK.

## FANCY

.. IN ..

SCARF PINS

AND LINKS.



## FIGURES

STERLING SILVER,

Enameled in Colors.

Dudes, Chinamen, Policemen, Sailors, Orators, Cadets, and all other Shapes Made.

SEND FOR SAMPLES.

QUICK SELLERS.

If your Stock does not include our **COLCONDA GEM** Line you are losing sales. This Stone is Mounted in Studs, Scarf Pins, etc., in Solid Gold and Plate.

**R. L. GRIFFITH & SON, = PROVIDENCE, R. I.**

## HAGAN, WHITE & CO.,

MANUFACTURERS OF  
**GOLD AND SILVER MOUNTED CANES, UMBRELLAS & NOVELTIES.**  
RICH AMERICAN CUT GLASS, SILVER MOUNTED.  
248 WEST 23D STREET, NEW YORK.

### "SECURITY PIN GUARD."

Can be Used on Scarf or Ladies' Pin.



85c. Dozen Gold, \$6.00 } Doz Net  
Net Cash. Silver, 3.00 } Cash.  
DISCOUNT TO JOBBERS.  
Security Mfg. Co., 7 Astor House, B'way, N. Y.

### Jules Jürgensen

OF COPENHAGEN.

The reputation these watches have maintained for **Fifty Years** has never been equalled, being made on strictly scientific principles and no expense spared to give the **Best** results in mechanism and timekeeping qualities.

SOLE AGENTS,

**John E. Hyde's Sons,**  
NO. 22 MAIDEN LANE.

## AIKIN, LAMBERT & CO.,

CHICAGO BRANCH: 103 State Street.

No. 19 MAIDEN LANE, NEW YORK.

Manufacturers and Exporters  
Gold Pens, Holders, Pencils,



Toothpicks and Novelties.

# MERCANTILE



# FOUNTAIN PEN.



# FERDINAND BING & Co.,

NEW YORK:  
106 GRAND ST.

PARIS:  
74 RUE D'HAUTEVILLE.

BERLIN, DRESDEN, VIENNA, ST. PETERSBURG, MOSCOW.  
NOVELTIES IN ALL OUR WELL KNOWN LINES.

**New Goods. New Prices.**



A GROUP OF REPRESENTATIVE BRIC-A-BRAC IN OUR SHOW ROOMS.

## SPECIALTIES THIS SEASON:

RUSSIAN BRONZES, RUSSIAN ENAMELS, RUSSIAN LACQUERS,  
RUSSIAN NOVELTIES IN MALCHITE, LAPIS-LAZULI, QUARTZ, and PORPHYRY.

**CARVED IVORY STATUARY.**





### The Rambler's Notes.

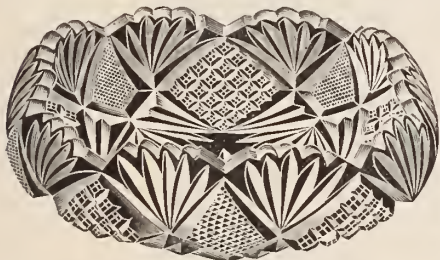
WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

A NEW SHIPMENT OF COALPORT.

A SHIPMENT of Coalport just received by Lazarus, Rosenfeld & Lehmann, 60 Murray St., New York, contains some of the richest and most artistic pieces this firm have ever displayed. Bonbonnières are shown in great variety and in many new and odd shoe, heart, square and oval shapes, a large assortment being also shown of the round gilt bonbonnières studded with turquoises. After dinner coffee cups, teapots, sugars, creams and plates, are shown extensively in colors and with studded jewel decorations. Among the other novelties in this ware are jewel stands, jewel boxes, vases, cologne bottles and perfume bottles.

THE PRISCILLA CUT GLASS PATTERN.

THE Priscilla, the latest cut glass pattern of the Pairpoint Mfg. Co., recently spoken of in these



THE PRISCILLA CUTTING.

columns, has proved a success from the start. Though a cheap pattern it is, as may be seen from the illustration, very elaborate, consisting of a combination of the strawberry, diamond, silver diamond and fan. A five pointed star is formed by deep cuts. A full line of pieces in this cutting is now to be seen at the Pairpoint Mfg. Co.'s New York warerooms, 46 Murray St.

FASHIONABLE PLATES AND PLAQUES.

AN extraordinary demand for fine plates is reported by Levy, Dreyfus & Co., 11 Maiden Lane, New

York, and this firm are congratulating themselves on having laid in an unusually large stock of all the leading wares. In Sèvres particularly is the variety great in shapes, colors and decorations; both panel and border show designs which are thoroughly new and artistic. In this ware is also contained a line of plaques of a similar nature. The additions to the Royal Meissen plates and the beautiful hand painted new Vienna plates have deservedly proved sellers. Some pleasing designs that are sure to prove popular are to be seen in the latest forget-me-not, rose, and violet decorations of the Dresden plates, and the handsome field flower ornamentation of an extensive cheaper line.

GUERIN CHINA RECEIVES THE GRAND PRIX.

A COMMUNICATION recently received by Chas. Streiff, 31 Barclay St., New York, the agent for Wm. Guerin & Co., Limoges, France, states that this firm have received from the Antwerp Exposition the *grand prix* for the general excellence

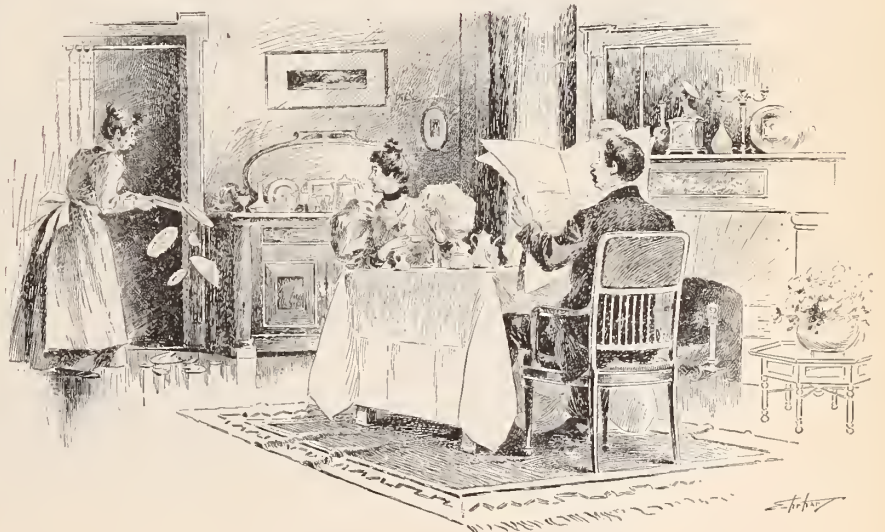
of the white and decorated china which they there exhibited.

NEW GOODS IN DOULTON.

DOULTON ware is shown in greater variety this Fall than ever before and is peculiarly good for many uses. Many of the familiar pieces are modeled after the Greek designs and so are sure to be good, but there are also some novel specimens shown that are delightful in their way. The jugs are peculiarly attractive, and many of them show curious old mottoes in a way to become most enticing.

BEAUTIFUL THINGS IN B. & H. LAMPS.

IN their New York salesrooms, Park Place and Church St., the Bradley & Hubbard Mfg. Co. are showing a very elegant line of entirely new designs and finishes in banquet and table lamps. The company have always been celebrated for making a very splendid line, but this season they deserve that reputation more than ever. Their latest patterns are



A GOOD THING TO HAVE ABOUT THE HOUSE.

MR. SAVERY (*reading*).—The modern gunboats have plates on them eighteen inches thick  
MRS. SAVERY.—Goodness, Henry! Buy some for us right away!  
—Puck.



## The Connoisseur.

(Continued from page 67.)

beautiful, and they have introduced several new finishes that are exclusively their own and entirely different to anything previously shown. Every possible grade and price are shown from the very cheapest up to the most expensive goods.

\*

**FERD. BING & CO.'S**  
NEW GOODS.

A RARE treat for buyers of holiday goods will now be found in the warerooms of Ferd. Bing & Co., 106 Grand St., New York. The most exquisite creations in pottery and faience from France and Germany, elegant examples of Venetian, Baccarat and various other glassware are shown. Others of the better grades of European fancy goods are among the lines displayed. The entire stock has been selected with the greatest care and jewelers and fancy goods buyers will find a large number of new and beautiful things well suited to their wants.

THE RAMBLER.

### Old Earthenware

A CURIOUSLY fashioned piece of pottery has been unearthed in London. While a body of men were engaged in excavating the foundations of an old house in Bride Lane a huge earthenware pot was

brought to light. It is of great thickness and is about 3 feet high by 2 in diameter, resembling the vessels in which wine was kept centuries ago. Several experts have inspected the vessel, which will probably be presented to the Museum by Mr. Fortescue, the present owner.

These have declared the pot to be of Spanish make, but no light can be thrown upon its having been found in the locality of Ludgate, just outside what was once the City wall, built by the Romans; and it can only be assumed that this piece of pottery was the property of one of the foreign swashbucklers who infested the precincts of Whitefriars and Ludgate during the sixteenth and seventeenth centuries.

### Alexander's Glass Coffin.

IT is said that Alexander the Great was buried in a glass coffin, and there is no doubt that the Egyptian artists could have produced a utrifid mass sufficiently large for the purpose. But it is more probable that the coffin, or sarcophagus, was only glazed over, because we find that it was not unusual to have a granite sarcophagus, after it had been carved, covered with a coating of utrifid matter not very different from that used in the manufacture of common green bottles. This process displayed the sculptures and hieroglyphics carved upon the granite with great clearness, which preserved their point and finish safe from the ravages of time.

Amulets, fetiches and other instruments of idolatry were frequently made of glass or porcelain. These small images, which were supposed to act as charms, were great temptations to idolatry, and we find that when Jacob fled secretly from Laban's house, his favorite wife, Rachel, stole her father's domestic images, which must have been of small size from the case with which they were concealed. It was probably to prevent this perversion of the glass manufacture that the inspired lawgiver of the Hebrews did not make use of glass ornaments in the tabernacle, and that no effort was made to introduce the process into Judea.

To obtain highly effective results with a few striking *motifs* has evidently been the object of the Towle Mfg. Co. in their production of the *Empire* spoon pattern. The style of art of the Empire period had for its prototype older Pompeian decorations, some of the details of which find eloquent expression in this pattern. The thread along the edges of the handle, the scrolls, beads and shell of the upper part are truly Pompeian, and lend themselves in the producing of an effect that is immediately suggestive of ancient styles of ornamentation. The decoration of the handle, the outline of which is graceful and unusual, resides principally at the top, the pattern thus being radically different from all the other new designs. Ensemble the *Empire* is an artistic achievement.

## THE BAND OF EIGHT.

Nothing prettier for a window attraction has been seen in a generation. Place your order promptly for a set of these lace figures\* 250 sets already on order and no duplicates will be sold in any city. Price within reach of all dealers.



CORRESPONDENCE FREELY ANSWERED.

CORRESPONDENCE FREELY ANSWERED.

LEVY, DREYFUS & CO., 9 & 11 Maiden Lane, N. Y.

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Art Vases, - \$1.00 and upwards.

A. D. Cups and Saucers, - \$3.00 upwards per doz.

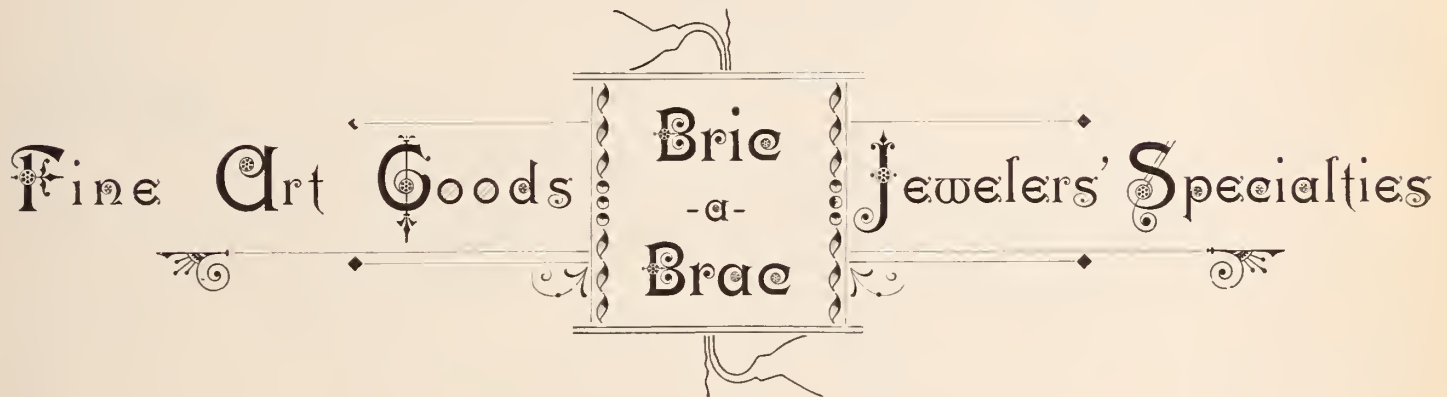
French Clocks, - \$7.00 each.



# GEO. BORGFELDT & CO

18, 20 & 22 Washington Place,

NEW YORK.



INDIVIDUAL CUT GLASS, PEPPERS AND SALTS, WITH STERLING SILVER CAPS.

A COMPLETE  
VARIETY OF  
CUTTINGS, SIZES,  
SHAPES  
AND GRADES.



MOST EXTENSIVE  
LINE IN THE  
MARKET, AND ALL  
POPULAR  
PRICED GOODS.

There is a constantly increasing demand for these goods as they can be handled conveniently and very profitably. They are attractive, useful, and meet with ready sale. Do not fail to put in a stock of them. There are many other important items which we are constantly offering to Jewelers and Art Dealers, and it will fully repay you to visit us at first opportunity.

## GEO. BORGFELDT & Co.,

18, 20 & 22 Washington Place, City.



## TIME'S LAPIDARY.

As joys the skilful, stern artificer  
 When gems are laid within his eager hand,  
 And he, surveying, thinketh diversely,  
 His proud soul flaming with creative fire,  
 And full of possibilities divine;  
 "This blood red ruby dancing fauns shall tread;  
 Upon that sapphire stand a god; this sard  
 A mystic symbol bear; that emerald  
 Will I compel to sweet Diana's face,  
 Yea, all to strength and beauty will I shape!"  
 So I, when out of treasuries of light  
 The new day spreads before me all its hours,  
 Think to create on them the fairest forms;  
 This fill with work and that with fancy free,  
 And this with brooding thought; this with swift  
 speech,  
 And this with idleness; and all for thee.  
 Who art the soul of all, the life of each.

—ANNA C. BRACKETT, in the *Century*.

## MODERN ENTERPRISE.

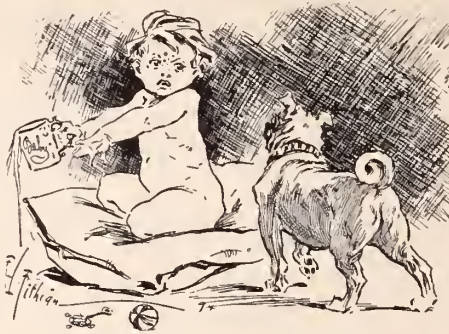
"You say," inquired Hobbs, "that you mean to start an antiquarian store and expect to make it a success?"

"Of course I do," replied Nobbs, with elation. "I'll advertise in a way that'll fetch 'em. Just look at this sign." And he joyously produced an 8 by 10 window placard reading:

D. NOBBS.  
 ANTIQUITIES.  
 All the Very Latest Styles.

—Chicago *Tribune*.

## The Other Side of Life.



OUR LATEST CUP DEFENDER.

—*Judge*.

From the report of a missionary to Africa: "My congregation refuse to give up cannibalism, but I have succeeded so far in improving their tastes that they can now eat with knives and forks."—*Tit-Bits*.

"What do you think? Dick said I was the prettiest girl at the reception."

"Think? Why the sooner he consults an oculist the better."—*Spare Moments*.

A girl is perfectly justified in looking with suspicion on a young man who tries to convince her that diamond rings are no longer fashionable for engagement purposes—*Merchant Traveler*

A doctor who was passionately fond of cards was called to the bedside of a patient. He pulled out his watch, felt the sick man's pulse and began to count: "Seven, eight, nine, ten, jack, queen, king, ace." The patient immediately burst out laughing and got well again.—*L'Echo du Nord*.

WIFIE—What's the matter, Charlie?

HUBBIE—I've lost my collar button.

WIFIE—Where did you lose it?

HUBBIE (trying to be sweet)—Now, don't ask me that, dear; don't you suppose if I knew where I'd lost it, I'd go there and find it?—*Detroit Tribune*.

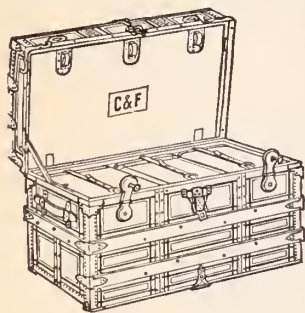
As the fleet advanced, Columbus eagerly scanned the shore. "Well, I declare!" he suddenly exclaimed with great animation: "living pictures, as I am alive." A period of silence intervened.

"Yes," said the eminent navigator presently, in answer to an inquiry by the first mate, "I shall be using the opera glasses all the forenoon."

There were murmurs of discontent among the crew, but nothing serious came of it.—*Detroit Tribune*.

"—Didn't it feel funny the fust time ye had the bracelets on?" said one jail bird to another. "Yes, but I soon got me hand in," was the reply.—*Pittsburgh Chronicle-Telegraph*.

## CROUCH &amp; FITZGERALD.



Jewelry Trunks  
 and Cases,  
 161  
 Broadway,  
 Bet. Cortlandt and  
 Liberty Sts.,  
 888 B'way,  
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New York.

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CHINA LAMPS, all sizes and prices, FINE FRENCH CHINA, CHOCOLATE POTS CRACKER JARS, BOWLS, FANCY TRAYS, and an enormous assortment of A. D.'S CHOCOLATES, TEAS, ETC.

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Bric-a-Brac and Art Pottery.



## CARBORUNDUM.

Net Retail Price List of Carborundum Wheels.

ACHESON'S PATENT, February 28th, 1893.

| Diam. in Inches | THICKNESS IN INCHES. |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       | Rev. per Minute. |
|-----------------|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|------------------|
|                 | 1/4                  | 3/8   | 1/2   | 5/8   | 3/4   | 7/8   | 1     | 1 1/4 | 1 1/2 | 1 3/4 | 2     | 2 1/4 | 2 1/2 | 2 3/4 | 3     | 3 1/2 | 4     |                  |
| 1               | \$.15                | \$.18 | \$.20 | \$.23 | \$.25 | \$.28 | \$.30 | \$.35 | \$.40 | \$.45 | \$.50 | \$.55 | \$.61 | \$.65 | \$.70 | \$.80 | \$.90 | 18,000           |
| 1 1/2           | .18                  | .22   | .25   | .28   | .31   | .33   | .35   | .40   | .45   | .50   | .56   | .62   | .67   | .73   | .78   | .90   | 1,00  | 14,000           |
| 2               | .21                  | .25   | .31   | .34   | .37   | .40   | .42   | .46   | .52   | .58   | .65   | .70   | .77   | .85   | .99   | 1.00  | 1.20  | 11,000           |
| 2 1/2           | .25                  | .30   | .37   | .42   | .46   | .48   | .50   | .55   | .60   | .67   | .75   | .80   | .91   | .98   | 1.05  | 1.20  | 1.40  | 8,800            |
| 3               | .30                  | .38   | .45   | .51   | .55   | .58   | .60   | .65   | .70   | .78   | .85   | .95   | 1.05  | 1.15  | 1.25  | 1.45  | 1.65  | 7,400            |
| 4               | .65                  | .70   | .75   | .83   | .85   | .90   | .95   | 1.10  | 1.30  | 1.50  | 1.65  | 1.80  | 2.00  | 2.15  | 2.35  | 2.70  | 3.05  | 5,500            |
| 5               | .85                  | .91   | .95   | 1.05  | 1.15  | 1.25  | 1.35  | 1.65  | 1.90  | 2.20  | 2.45  | 2.75  | 3.05  | 3.39  | 3.55  | 4.15  | 4.65  | 4,400            |
| 6               | 1.10                 | 1.20  | 1.25  | 1.45  | 1.60  | 1.80  | 1.95  | 2.35  | 2.75  | 3.15  | 3.55  | 3.95  | 4.33  | 4.75  | 5.15  | 5.95  | 6.75  | 3,700            |
| 7               | 1.35                 | 1.55  | 1.70  | 1.90  | 2.10  | 2.35  | 2.60  | 3.15  | 3.70  | 4.25  | 4.80  | 5.35  | 5.75  | 6.45  | 7.00  | 8.10  | 9.20  | 3,160            |
| 8               | 1.65                 | 1.90  | 2.15  | 2.45  | 2.75  | 3.05  | 3.35  | 4.05  | 4.80  | 5.50  | 6.25  | 6.95  | 7.65  | 8.35  | 9.10  | 10.50 | 12.00 | 2,750            |
| 9               | 2.01                 | 2.40  | 2.65  | 3.10  | 3.40  | 3.80  | 4.15  | 5.10  | 5.45  | 6.90  | 7.80  | 8.75  | 9.65  | 10.55 | 11.45 | 13.25 | 15.10 | 2,450            |
| 10              | 2.45                 | 2.80  | 3.25  | 3.70  | 4.15  | 4.65  | 5.10  | 6.25  | 7.40  | 8.50  | 9.60  | 10.70 | 11.85 | 12.90 | 14.05 | 16.30 | 18.55 | 2,200            |
| 12              | 3.60                 | 4.00  | 4.40  | 5.10  | 5.80  | 6.50  | 7.20  | 8.80  | 10.40 | 12.00 | 14.60 | 15.20 | 16.80 | 18.41 | 20.00 | 24.55 | 26.40 | 1,830            |

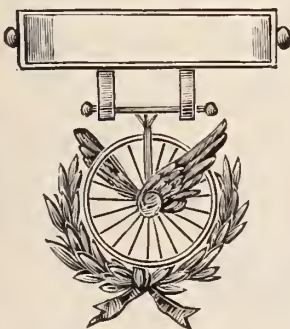
CARBORUNDUM was awarded both a Medal and a Diploma at the World's Columbian Exposition in recognition of its merits as an Abrasive, the hardness being greater than any other abrasive material. The wheels are made with a vitrified bond, and pressed under hydraulic pressure. Those over three inches in diameter are turned up after firing. The same numbers are used to designate the degrees of fineness, as are used with Emery, and the wheels are made in seven degrees of hardness, marked SSS, SS, S, M, H, HH, HHH, from extremely soft to extremely hard. In ordering, state diameter, thickness, hole, number and hardness.

Monongahela, Pa., U. S. A.

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Cut = This = Out.



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Spectacle and Eye Glass CASES

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Special Cases made to order for Optical Trade. Cases for Trial Lenses, Opera Glasses recovered, etc. Chatelaine Spectacle Cases Metal Bound Leather Cases for combs, scissors, etc. Over forty kind of cases manufactured.



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Chronometers

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Easy Terms. Send for Price List.

Fountain Pen 14 Kt. Solid Gold Net

**\$7.50**

Net Cash DOZ. with Order.



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# B. & W. B. SMITH,

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WE ISSUE NO  
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MAKE TO ORDER  
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Estimates Given  
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ON EXHIBITION.

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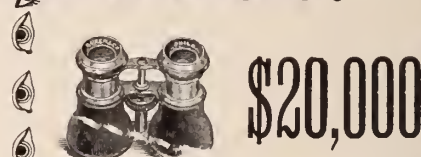


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The Largest Stock of  
CHIMING  
AND  
STRIKING  
HALL CLOCKS

ever shown.

Chas. Jacques  
CLOCK CO.,  
22 Cortlandt Street,  
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\$20,000

worth of Opera Glasses are now  
in bond or on the water, and will  
be offered at 25% less than cost.

Send for Samples soon, as they  
will not last long at these figures.

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VOL. XXIX.

NEW YORK, WEDNESDAY, OCT. 17, 1894.

No. 12.

BEAUTIFYING EFFECTS OF ELECTRO-DEPOSIT SILVER WORK.

A TROPHY which is at present the subject of much favorable comment, particularly in bowling circles, is the prize recently completed by the Alvin Mfg. Co., 4 Maiden Lane, New York, for a committee of the 13th Regt. N. G. S. N. Y. It will be voted for by ballot at the fair to be held in Brooklyn, Oct. 22d. to 27th, under the auspices of the 13th Regiment, and will be awarded to the bowling club receiving the highest number of votes.

The trophy was designed by the Alvin Mfg. Co., the dominating idea being suggested by Capt. John P. Scrymser, one of the committee. So beautiful and appropriate is the design that from present appearances it bids fair to become a standard for future bowling prizes. The work, as the illustration well shows, is formed of three ebony pins arranged as a tripod on an ebony base; the pins support an ebony bowling ball. The pins and ball are covered with silver deposit work in the form of

disclosing the black ebony beneath in sharp contrast with the bright silver, brings out

The black shield on the ball is to contain the name of the successful club. The silver work on this piece has been applied by the electro-deposit process of the Alvin Mfg. Co., which they have successfully used during the past five years. The scroll design was etched through with acids. None of the great variety of beautiful pieces introduced by this company, which have caused their silver deposit work to become noted, has shown the possibilities of the process to such an extent as this prize, though large silver deposit crystal lamps have been introduced with great success.

The value of the trophy is placed at \$250. It stands 17 inches high, the ball being six inches in diameter, and the pins ten inches long. It was first exhibited in the window of the Alvin Mfg. Co., then in that of J. H. Johnston & Co., 15th St. and Union Square, and was removed Thursday to Brooklyn. It is now being displayed in



BOWLING TROPHY FOR 13TH REGT., N. G. S. N. Y.

beautiful rococo scrolls, whose open work

the brilliancy of the latter with wonderful effect.

the window of Fred'k Loeser & Co.'s store, Fulton St. and DeKalb Ave.

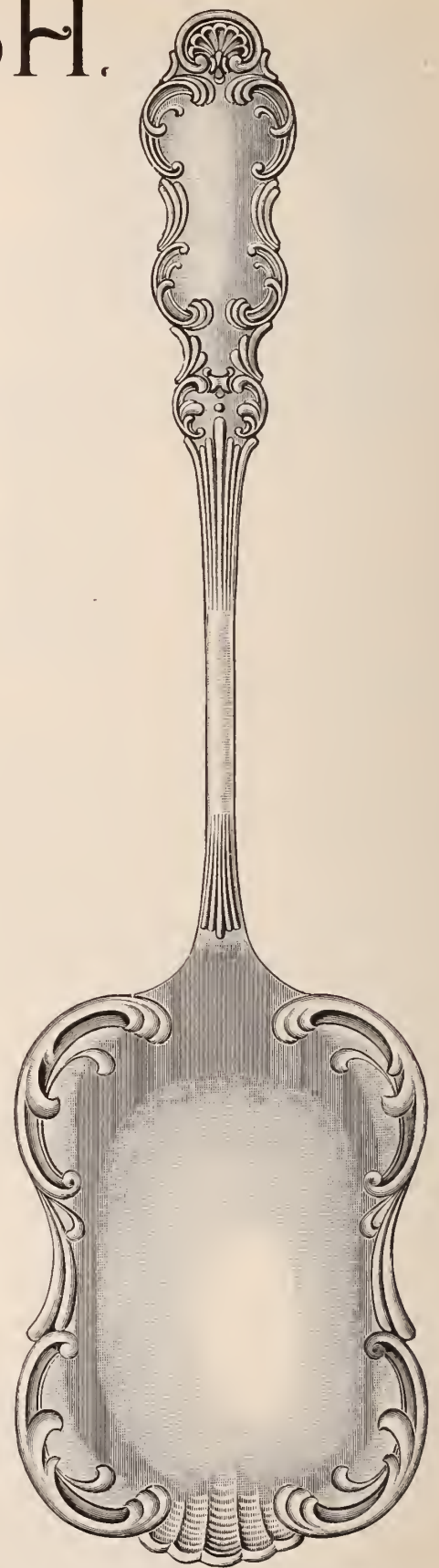
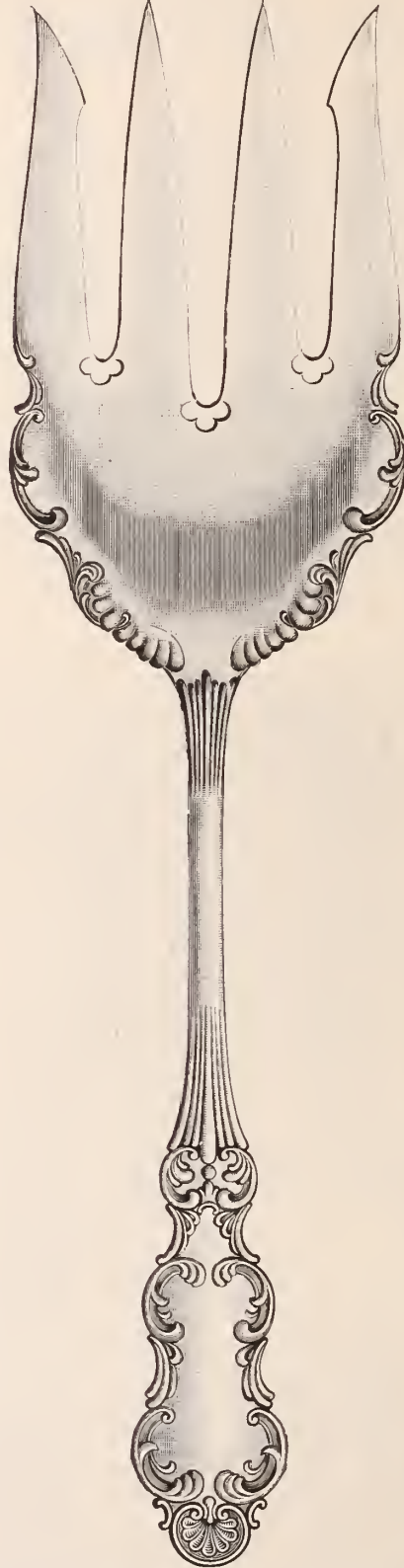
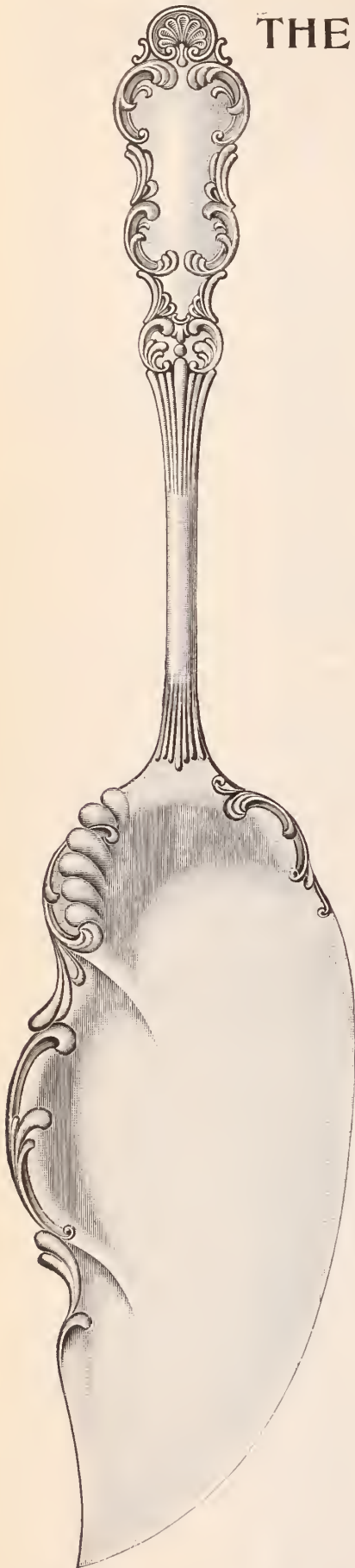


FISH KNIFE.

# THE FLEMISH.

BERRY SPOON.

FISH FORK.



A Large Line of Fancy Pieces in this popular pattern, put up in beautiful Plush Lined Boxes, suitable for the **Holiday Trade**, Now Ready.

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**Novelties and Specialties in every Department.**  
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**Clocks.** Gilt, Porcelain, Enameled and Bronze, Crystal Regulators, Traveling Clocks, Hall Clocks with English Chime Movements.

**Bronzes.** Busts and Statues in real and imitation art Bronze and all the Novel Decorations.

**Lamps.** Banquet, Piano, and Princess Lamps, in Decorated Porcelain, Gilt Bronze and Enamel and other combinations.

**Fine Decorated Porcelains and Glassware.**

Sèvres Vases, Plates, Candlesticks, Inks, Flower Holders, Card Receivers, Etc. Table and Decorative Glass.

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ALL GERMAN POTTERIES.

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## FINE WATCH CASES,

21 &amp; 23 Maiden Lane, New York City.

*We make Special Fine Cases for any and all kinds of Imported Movements, (Repeaters, Split Seconds, Chronographs, &c.) Would also call attention to the fact that we keep constantly on hand a varied assortment of 18 and 14 K. Cases for all regular sizes of Movements in the market.*

Our Trade Mark in the inside of Cap is a Guarantee of Quality.

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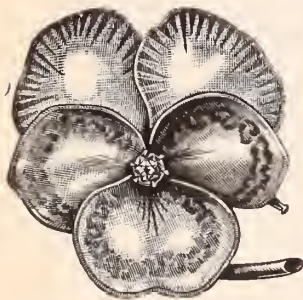
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. . . AND . . .

Makers of Fine Jewelry,

194 BROADWAY, NEW YORK.



Selection Packages sent on request. Mounting of Diamonds and other precious stones in new and original designs a specialty.

### The Aurora Silver Plate Mfg. Co. Settle With Their Late Manager.

AURORA, Ill., Oct. 11.—Matters have been at last satisfactorily arranged between the directors of the Aurora Silver Plate Mfg. Co. and their former manager, Mr. Rice, and the company will in a very short time resume their former activity.

The indebtedness of Mr. Rice to the company has been found to be about \$16,000, and to secure the payment of this amount the Rice children have executed a deed of the homestead on Downer Place to William George, one of the directors of the company.

As a result of the investigation the affairs of the company have been subjected to a close scrutiny which cannot fail to have a beneficial result, as the directors doubtless have a much more thorough knowledge of their business than they have ever had before. It is understood Jas. C. Hanna is to be chosen secretary and manager.

### Supplying the "Bennington" and "Detroit" With Silver Plated Ware.

WASHINGTON, D. C., Oct. 11.—Bids were opened at the Navy Department on Oct. 9, for furnishing the following articles for the use of the *Bennington* and *Detroit*:

Two sets of platea ware for captain's mess, each set to consist of the following: Two waiter's trays; 1 sugar bowl; 1 milk pitcher; 1 caster; 1 butter dish; 1 baking dish; 2 vegetable dishes, 8 inches; 1 ice pitcher; 1 fish knife and fork; 1 crumb scraper; 6 nut cracks; 1 tea pot; 1 gravy ladle; 1 meat dish, 16 inches; 1 bread tray, 12 inches; 1 gravy boat; 1 black coffee pot; 1 cheese scoop; 2 salt spoons; 1 mustard spoon; 1 sugar tongs; 1 butter knife; 1 pepper mill; 2 baking dish linings; 20 table spoons; 15 dessert spoons; 15 coffee spoons; 20 tea spoons; 20 table forks; 20 dessert forks; 20 table knives, plated; 20 dessert knives, plated; 1 carving knife, large; 1 carving knife, small; 1 carving fork, large; 1 carving fork, small; 1 steel; 1 pickle fork; 1 soup tureen; 1 soup ladle; 1 sugar bowl, covered; 1 mustard pot; 1 pepper shaker; 1 tea strainer; 1 baking dish, small; 1 chafing dish; 2 baking dish linings, small.

The following were the bidders: The Gorham Mfg. Co., \$623.74; Wilcox Silver Plate Co., \$626.46.

### The Electric Clock System in Norwich, Conn., Ruined.

HARTFORD, Conn., Oct. 10.—In Norwich it has been discovered that the electric clock circuits have been burned out all over the city and it is doubtful if they are ever run again. One of the wires on the circuit sagged upon an incandescent light wire Thursday evening and was burned in two. The wire then dropped upon the trolley wire, and when the latter was charged Friday morning the clock wire carried off all the current so that no street cars could run.

The street railway electricity was conveyed to the telephone exchange, where it cut some capers with the switchboard and finally heated up a bundle of wires so that they resembled an arc light. Night Operator Jencks heard a noise like a hen in a shower bath and discovered the flames and smothered them with his coat. He then turned the electricity into the ground. But the coils in all the electric clocks in the city had been burned out during the affair.



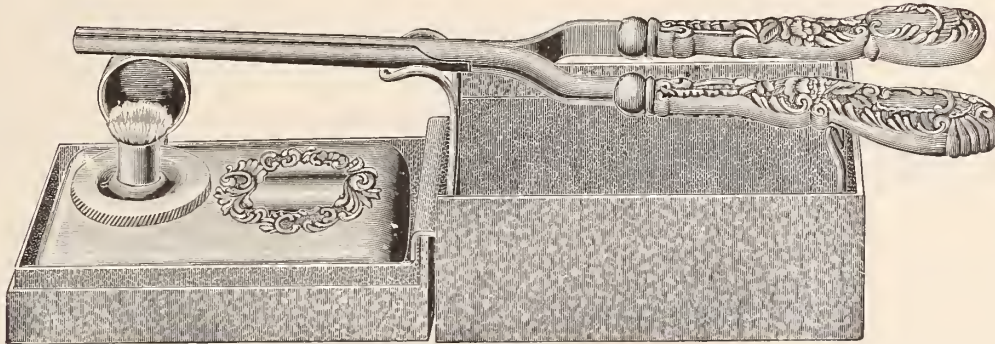
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# MANUFACTURING GOLD AND SILVER PLATE.

# COMPANY.

Rich  
Cut Glass.

*~ ~ ~*  
FINE  
DECORATED  
Art Wares.



1880  
Flat Ware

*~ ~ ~*  
Our Latest Cata-  
logue mailed to  
the TRADE upon  
application.

No. 6400. CURLING SET.

FACTORIES:  
New Bedford,  
Mass.

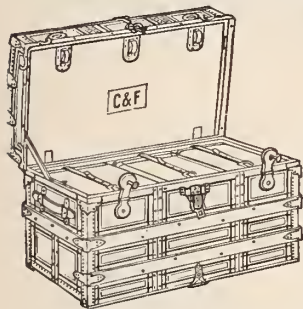
SALESROOMS:

New York, 46 Murray St.  
Chicago, 224 Wabash Avenue.  
San Francisco, 220 Sutter Street.  
Montreal, P. Q., St. James Street.

## CROUCH & FITZGERALD.

Jewelry Trunks  
and Cases,  
161

Broadway,  
Bet. Cortlandt and  
Liberty Sts.,  
688 B'way,  
701 6th Ave.,  
NEW YORK



## Something New.

ELEGANT, RICH, ARTISTIC

## Borders and Galleries.

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MANUFACTURERS SEND TO

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FLAT WARE AND  
HOLLOW WARE  
STAMPED



IS THE GENUINE.

Manufactured by

WM. ROGERS M'F'G CO.,  
HARTFORD CONN.

Fountain Pen 14 Kt. Solid Gold Net



**\$7.50** Net Cash  
DOZ. with Order.

Elegant Plush Lined Box FREE. Every Pen Warranted. Send for Catalogue.

DIAMOND POINT PEN COMPANY, 7 Astor House (Broadway), New York.



# R. WALLACE & SONS MFG. CO.

## SILVERSMITHS,

WALLINGFORD, - - - - - CONN.



No. 20 CUTICLE KNIFE.

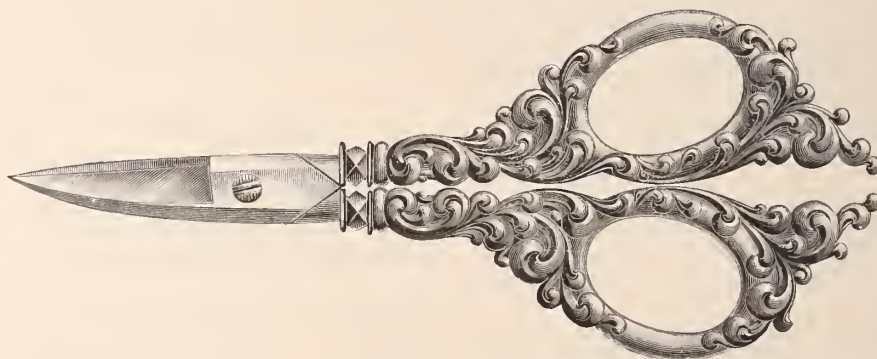


No. 20 CORN KNIFE.



No. 20 NAIL FILE.

Trade Mark.



No. 20 NAIL SCISSORS.



No. 20 TWEEZERS.

NEW YORK,  
226 FIFTH AVENUE.

SAN FRANCISCO,  
120 SUTTER STREET.

CHICAGO,  
86 WABASH AVENUE.



**Recent Tariff Decisions of Interest to the Trade.**

WASHINGTON, D. C., Oct. 12.—The Treasury Department, through the Board of General Appraisers, has made the following recent decisions, affecting the jewelry and kindred trades:

General Appraiser Wilkinson has rendered the following decision in the matter of A. Gherini, against the decision of the collector of customs at San Francisco, Cal., as to rate and amount of duties chargeable on solid silver knives and forks, and spoons, imported March 26, 1894:

These goods were assessed for duty at 45 per cent. and claimed to be entitled to free entry, under paragraph 516, N. T. as household effects of persons from foreign countries, used abroad not less than a year. The appellant states that they have been in his family in Italy for at least a century, and that he was presented them seven years ago by his father. He left them in his father's possession and did not use them since becoming owner. As they have not been used by him abroad one year or more, his protest is overruled.

The protest of Steiner, Davidson & Co., against the collector of customs at New York, as to the rate and amount of duties chargeable on certain manufactures, imported April 16, 1894, has been overruled by General Appraiser Wilkinson. The goods are match boxes, stamp boxes, and similar goods made of metal and agate, of which

agate is the component material of chief value, but metal the substantial and necessary feature. They were assessed for duty at 45 per cent. under paragraph 215, N. T., and are claimed to be dutiable at 20 per cent. As manufactures of agate are not provided for, enumeration under paragraph 215, as manufactures in part of metal, must prevail.

In the matter of the protest of F. A. Hardy & Co., against the decision of the collector of customs at Chicago, Illinois, as to the rate and amount of duty chargeable on certain pieces of glass imported Dec. 18, 1893, General Appraiser Wilkinson has rendered the following decision:

The merchandise consists of pieces of cylinder or window glass about 1½ inches square, and fully eighth of an inch thick, packed together without wrappers or material between the pieces. They are unpolished and were assessed for duty at 1¾ cents a pound, under the provisions of paragraph 112, N. T., for "unpolished crown, cylinder, and common window glass not exceeding 10 by 15 inches square." Appellants claim that the goods are exempt from duty under paragraph 591. Testimony at the hearing of the case shows:

(1.) That the squares have been simply rough cut from common window glass, and have not undergone any further process of manufacture.

(2.) That they are designed to be shaped and ground into spectacle lenses, and are suitable for only such use.

(3.) That they are glass plates.

(4.) That they are commercially known as glass disks.

Paragraph 591 provides free admission for "glass plates or disks, rough cut or unwrought, for use in the manufacture of optical instruments, spectacles, and eyeglasses, and suitable only for such use." This provision is more specific than that of paragraph 112, for

the merchandise in question, and the protest is therefore sustained.

General Appraiser Wilkinson has overruled the protest of John Scheidig & Co., against the decision of the collector of customs at New York as to the rate and amount of duties chargeable on opera glasses, imported Aug. 18, 1890. The goods are composed of metal, glass, and shell, shell chief value. They were assessed at 45 per cent. under paragraph 216, Act of March 3, 1883, and are claimed to be dutiable under said act, either at 25 per cent. as manufacture of shell, or at 35 per cent. as philosophical instruments.

**Last Honors to John Barton.**

MERIDEN, Conn., Oct. 11.—The death of John Barton, traveling salesman for R. Wallace & Sons Mfg. Co., Wallingford, which occurred in Buffalo last week, as reported in THE CIRCULAR, was caused by pneumonia and heart difficulty. The remains were taken to Meriden, where funeral services were held in the chapel of the First Congregational church Wednesday afternoon at 4 o'clock, Rev. Asher Anderson officiating. The bearers were Clarence H. Fisk and John M. Harmon, of the Meriden Britannia Co.'s office; Col. W. J. Leavenworth, H. L. Wallace, of R. Wallace & Sons Mfg. Co.'s office, Wallingford; R. B. Wallace and John W. Sisson, of Brooklyn, N. Y. Interment was in the West cemetery.

The most recent additions to our stock include a line of

**CZARINAS  
SIDE COMBS.**

Gold Mounted

**Tortoise Shell  
HAIR PINS.**

In Fourteen  
Karat Gold.

New and exclusive designs in

- Scarf Pins,
- Link Buttons,
- Brooches,
- Bib Pins,
- Hat Pins,
- Seals,
- Locketts,
- etc., etc.

Makers of the most popular line of

SILVER MOUNTED

SUSPENDERS AND BELTS.

**Jno. W. Reddall & Co.,**

107 Hamilton Street,

Newark, N. J.



# EBONY AND SILVER TOILET ARTICLES

IN NEW AND ELEGANT  
COMBINATIONS  
FOR

FALL  
TRADE.



WE have produced the most elaborate line on the market in Ladies' and Gentlemen's Toilet and Manicure Articles. These goods are mounted with pierced Sterling Silver and decorated by the most artistic hand engraving.



THESE DESIGNS ARE MADE IN  
HAIR, MILITARY, CLOTH,  
HAT AND BONNET BRUSHES.  
COMBS.  
MANICURE REQUISITES.  
ROUND AND OVAL MIRRORS.  
WHISK BROOMS.  
BUTTON HOOKS.  
NAIL POLISHERS.  
POWDER AND PUFF BOXES.  
SHOE HORNS. NAPKIN RINGS.  
PAPER CUTTERS.

HAND BLOTTERS.  
NAIL FILES. PIN TRAYS.

ALSO

A LINE OF STERLING SILVER  
POCKET AND PAPER KNIVES.  
SCISSORS.  
PEN WIPERS. HAIR PINS.  
FILIGREE COFFEE  
AND TEA SPOONS.  
KEY RINGS, GARTER  
AND BELT BUCKLES.  
SIDE COMBS. BABY RATTLES.  
INK STANDS. CURLING SETS.  
PAPER FILES, &c., &c.



A complete line of  
Sterling Mounted  
Briar Wood Pipes.

THESE PIPES ARE GENUINE BRIAR,  
NATURAL OR EBONIZED.

## J. N. PROVENZANO

No. 39 UNION SQUARE,

NEW YORK.



Mr. Barton was about 50 years old and was born in Salem, Mass. When quite a young man he came to Meriden and secured employment in the Meriden Britannia shop. He worked his way up in that concern until he was head bookkeeper of one of their departments. After twenty years' service for the Meriden company he went to R. Wallace & Sons Mfg. Co., and has been employed by them as a traveling agent for the past fourteen years.

He traveled extensively over this country and in Canada, and was very successful in his business. After leaving Meriden he made New Haven his home, and he lived at 183 Wooster St.

**Business Booming Among the Connecticut Factories.**

NEW HAVEN, Conn., Oct. 12.—The improved condition of business is found everywhere. In Wallingford, the R. Wallace & Sons Mfg. Co. are running their sterling silver and steel department nights; Simpson, Hall, Miller & Co. are putting on additional men every day; Judd's is running nights, and the old time prosperity of the borough appears to be on to stay until the middle of December at least.

Business is improving at Bristol. The Bristol Brass and Clock Co.'s spoon department, employing over 200 men, has started on full time. Many of the other shops are running 40 hours or more a week, with brighter prospects ahead.

**AMONG THE CLOCK SHOPS.**

The case and movement shops of the Seth Thomas Clock Co., Thomaston, are running eight hours a day for five days a week. The marine shop is running full time, and several departments of the watch shop are running 12 hours a day.

Business seems to be improving at the Winsted clock shop, five new hands being reported on Tuesday, besides various other additions of late.

Business at the New Haven Clock Co.'s factory is brisk. The full force is working nine hours a day, six days per week, which is the full running time at this season of the year. The company have met with fine success in their lines of pocket watches, and are devising one of a new design which promises to outstrip the "Fad" in popularity.

R. N. Johnquest, Ansonia, Conn., has been making his store more attractive by the addition of new window fixtures. They are made of cherry, to match the fixtures in the store, are about 14 inches in height, the front being paneled with French plate glass, bevel edged. The fixtures are made to set on the platform in the window, and the glass makes the display look double the usual size. On top of the fixtures it is intended to display clocks, heavy pieces of silver ware, etc.



**Perfect Construction**  
 AND  
**SUPERIOR FINISH**  
 MAKE OUR PRODUCTIONS OF  
**HIGHEST GRADE.**

JEWELERS and  
 FANCY GOODS DEALERS  
 will find in our new line of  
**Art Metal Goods**

many articles specially adapted  
 to their trade.

**The Finest Line of Banquet Lamps**  
 EVER PRODUCED.

Fitted with the Celebrated "B. & H." Burner.

New and Attractive Designs and Finishes. Sure to be Ready Sellers.

We will send you our Little Book, giving more information, if you desire, and will be glad to have you visit our Salesrooms and see the Goods!

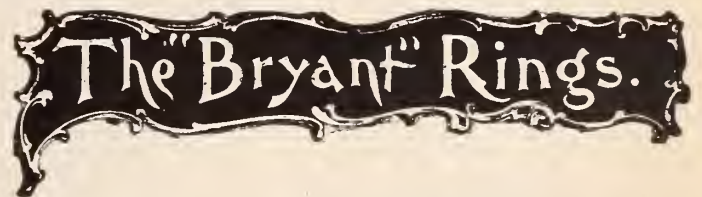


**BRADLEY & HUBBARD MFG. CO.,**

NEW YORK, PHILADELPHIA, BOSTON, CHICAGO,  
 26 PARK PLACE 710 BETZ BLD'G. 160 CONGRESS ST. 204 MASONIC TEMPLE  
 TO 21 BARCLAY ST. FACTORIES AND OFFICES, MERIDEN, CONN.

**Now that we have touched bottom**

And business generally is improving every GOOD RETAIL JEWELER should make his stock attractive and so invite customers. He can buy nothing more sure of sale than



of standard quality, at moderate cost, and of new and taking styles. If not called upon by our travelers send your orders direct to

**M. B. BRYANT & CO.,**  
 10 MAIDEN LANE, NEW YORK.

**WM. SMITH & CO.,**  
 Manufacturers of Gold, Silver and Roll Plate Chains and Jewelry.



Novelties in Gold and Silver Bead Necklaces and Bracelets. Also a large line of Chain Trimmings and Silver Rings.

Office: 5 and 7 Maiden Lane, New York. Manufacturing: 61 Peck Street, Providence, R. I.



# TAKE NOTICE!

Parties offering For Sale infringements on my Satyr and Nymphs Designs will surely be prosecuted.

THIS DESIGN WAS MADE EXCLUSIVELY BY ME BUT FINDING IT COPIED I APPLIED FOR AND OBTAINED A PATENT.



SATYR AND NYMPHS. PATENTED.



THE WAVE. PATENTED.



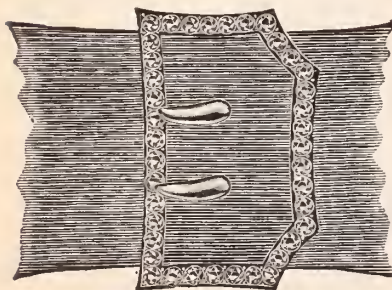
THE WAVE—PATENTED.



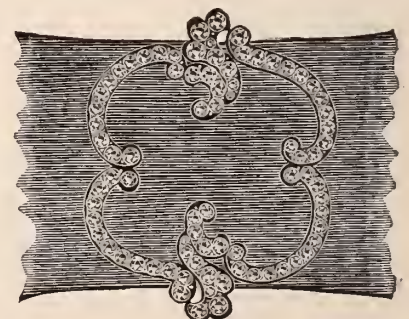
COUNSEL WILL GLADLY PROSECUTE UNDER CONTINGENT FEE, SO I ADVISE THE TRADE TO USE ONLY GOODS STAMPED PATENTED.



THE "BIRTH OF VENUS" AND THE "YACHT" ARE ALSO PATENTED.



ENAMEL PAINTED PORTRAITS DONE BY PHOTOGRAPHY AND HAND PAINTED ON PORCELAIN OR ENAMEL AT ONE-HALF THE PRICES YOU USED TO PAY. PICTURES FROM CELEBRATED GALLERIES CLUB DEVICES APPLIED IN ENAMEL. REPAIRING.



HALF PEARL, DIAMOND, GOLD AND STERLING SILVER SCARF PINS, BROOCHES AND NOVELTIES.

## CLARENCE W. SEDGWICK,

11 EAST 20TH STREET,

NEW YORK.



Every Well Dressed Woman Wears a  
**LORGNETTE CHAIN.**

You can suit her in style and price if you have H. F. B. Lorgnette Chains in stock.

All Jobbers carry them.



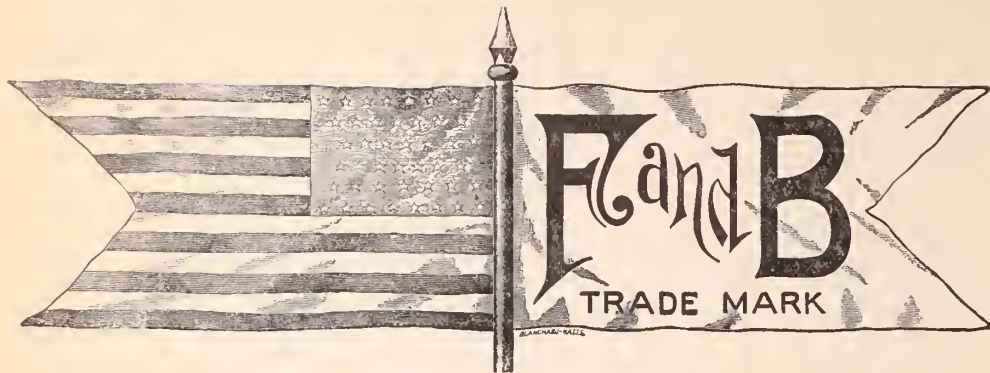
Made in an endless number of patterns, soldered or unsoldered, in Sterling Silver, German Silver (Neu Silber) or Fine Rolled Plate.

**H. F. BARROWS & Co.,**

**1½ MAIDEN LANE.**

**NEW YORK.**

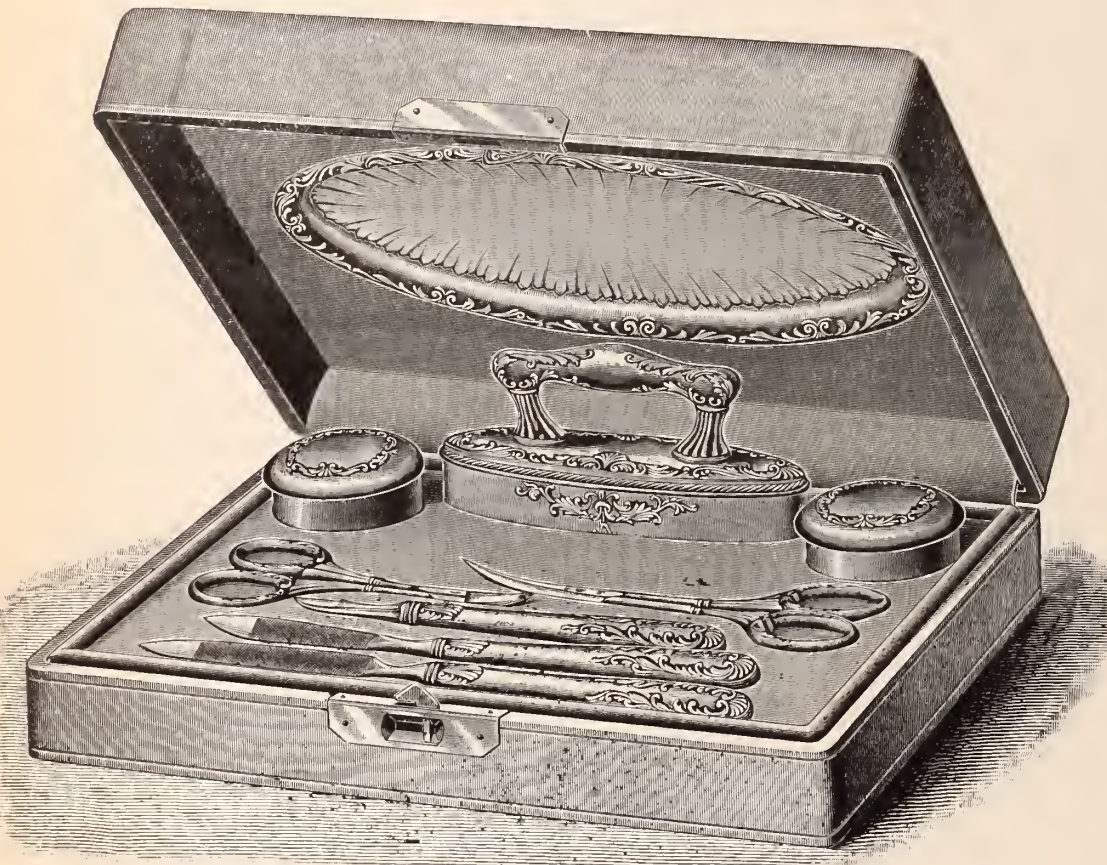




# FOSTER & BAILEY,

100 RICHMOND ST.,

PROVIDENCE, R. I.



ONE QUARTER SIZE.

Be sure and see the Manicure Goods that we have just put out. This cut shows a set in a nice box, lined with Chamois, and is a quarter size. Beautiful Goods. The steel parts are made by the famous Henckles, of Germany, and are considered the best in the world. We make the goods in Sterling Silver and also in Tenth Gold, and at such a low price! The goods are boxed just right, so that a traveler can carry them in a trunk, and take up but little room. Sets without the large tray and buffer box and others with less pieces at low prices.

No. 1, 2, 3 is Sterling Silver. No. 4, 5, 6 Tenth Gold. Every piece is numbered and can be ordered separate, and at prices that will sell the goods. We make a specialty of Sterling Silver Novelties, comprising

Match Boxes, Manicure Articles, Shoe Buttoners, Embroidery Scissors, Garters, Paper Cutters, Ladies' Seals, Etc.

**ALL  $\frac{925}{1000}$  FINE.**

#### Rolled Plate Watch Chains

Our Chains can be safely sold to the best trade, and guaranteed as superior quality. No chance of poor quality where chains are stamped F. & B.

#### 10 Gold Vest and Dickens Chain

Soldered with 10 K. Gold Solder. Will assay 1-10 Gold.

#### Chain Mountings

We are headquarters, and make everything in this line.

#### "Mount Hope" Buttons

Superior to any button in the world. Easy to put in and take out of the cuff.

#### Solid Gold Lockets

With Diamonds and without. This is a beautiful line and solid throughout.

#### Link Buttons

We are making some very pretty styles in Roman, chased, engraved and plain, with and without stones, Sterling Silver and Rolled Plate.

#### Locketts and Charms

We make them in endless variety.

#### Sterling Silver Goods

Match Boxes, Manicure Articles, Shoe Buttoners, Embroidery Scissors, Garters, Paper Cutters, Ladies' Seals, and various novelties, all 925-1000 fine.

#### Bracelets

Curb Bracelets in all sizes, with padlocks and snaps, chased and plain polished, Roman, rolled silver plate and sterling silver. We make padlocks with keys and also with a push snap, which are very popular.

#### Neck Chains and Lorgnette Chains

#### Pins

Lace and Cuff Pins, with gold fronts, engraved; also trimmed pins, Scarf Pins. Baby Pins with Chain. Also Baby Buttons with Chain. Sword Pins with Scabbard and Chain. Belt Pins.

#### Glove Buttoners

#### Crosses

Four sizes of gold filled in plain, engraved, and set with stones.

#### Earrings

A nice line in engraved and trimmed. Eye Glass Chains in Gold and Plate. We received four awards and a medal at World's Fair.



**A Rubber Hand Attachment for Stealing Purposes.**

CHICAGO, Ill., Oct. 12.—Chas. London attempted to perform a little slight-of-hand trick in the Giles Bros. Jewelry Co.'s store, and as a result he is locked up at the Central police station.

He went into the store at 61 State St. and asked to be shown some massive gold rings. Not being satisfied with those already before him, he asked the clerk to show him another tray. While the young man had his back turned London dropped one of the rings down the front of his shirt inside the clothing. He was detected by the salesman, and when London said he did not care to make a purchase just then, but would call again, the clerk took him in charge and handed him over to a policeman. It was discovered that he had a device consisting of a rubber band drawn tightly around the upper part of the right leg so that anything dropped down inside the clothing would be retained until removed.

**Encouraging Reports of Business from the United States Watch Co.**

WALTHAM, Mass., Oct. 11.—The Waltham *News* is pleased to announce that the business outlook at the United States Watch Co.'s factory is of the most encouraging kind. Seventeen of the old hands were called in during September and nine more have been set to work so far this month.

Thursday last the following notice was bulletined at the factory: "Commencing Monday, Oct. 8, the factory will run on full time." That day notice was sent to eight more of the outs to report at once, and from present appearance probably not less than 20 additional persons will be called in during October.

Superintendent Eaton contemplates a Pacific coast trip in the course of ten days, chiefly to establish agencies on the Pacific coast and in British America. On Thursday the company received the largest single order in its history, nearly 3,000 movements of fair grades being sold. Nothing but a general revival of business is required to restore the factory to its old time prosperity when it gave constant employment to 230 persons, and paid weekly nearly \$3,000 in wages.

**Particulars of the Failure of N. B. Shyer.**

NASHVILLE, Tenn., Oct. 11.—N. B. Shyer, doing business as N. B. Shyer & Co., jewelers, assigned a few days ago, as reported in these columns. The assignee is Nathan Cohn, and the assignment was made for the benefit of his creditors. The matters assigned consist of the stock of merchandise at 234 N. Cherry St.; eight boxes of clocks stored at 117 N. Market St.; furniture, fixtures, etc., in his store, also a 50-foot lot on McGavock St., the lot being encumbered by a vendor's lien to secure 33

notes of \$51 each, due monthly, beginning July 7, 1894.

The merchandise is transferred to secure the following debts: N. B. Levy & Bro., \$618.14; Fourth National Bank, two notes aggregating \$1 500; D. Kaufman, \$253; Watson, Newell & Co., \$156.67. The real estate is transferred to secure the following: Wm. Kaiser, \$218; Herman Keck Mfg. Co., \$214.66; C. G. Alford & Co., \$202.97; Amberg & Goldberg, \$348.60; A. G. Schwab & Bro., \$20.86; Wildpret & Saacke, \$450.53; New Haven Clock Co., \$437.70; Mark Streicher & Co., \$483.95; Sussfeld, Lorsch & Co., \$514.61.

**A Lively and Fiery Battle Between Two Women.**

ATLANTIC CITY, N. J., Oct. 10.—Miss Georgiana Mahlar, a milliner, and Miss Lottie Earle, a jewelry store keeper, quarrelled Monday over the burning of rubbish in the yard of the former. Blows were exchanged and Miss Earle seized her opponent and deliberately placed her in the fire.

Miss Earle is a powerful woman, and prior to setting her victim on fire she battered and bruised the countenance of the milliner, a woman of slight build, in a painful manner. The case was taken into the police court, with the result that Miss Earle was held to appear in the Circuit Court to answer the charge of assault and battery.

**JOS. F. CHATELLIER,**

860 BROADWAY, NEW YORK,

**Manufacturer of GOLD AND SILVER JEWELRY.**

The Only Manufacturer in Gold and Silver

OF THE

**BOSTON GARTER.**

**OUR NEW PATENT CLASP**

FOR

**Ladies' and Gentlemen's Hose Supporters,**

(As Illustrated.)

Is the most practically perfect and convenient yet offered to the trade.

We are also the exclusive makers by secured rights of

**The Lindsay Patent Loop and Button Fastener.**

MADE ONLY IN STERLING SILVER AND 14K. GOLD.





# Novelties

.. IN ..

# Diamond

# Jewelry

.. FOR ..

## FALL SEASON,

## 1894.

RINGS, STUDS,  
 LOCKETS, BROOCHES,  
 LACE PINS, SCARF PINS,  
 EAR RINGS, EAR STUDS,  
 BRACELETS, NECKLACES,  
 CORSAGE PINS,  
 VICTORIAS,  
 CHATELAINES,  
 LINK BUTTONS,  
 SLEEVE BUTTONS,  
 COLLAR BUTTONS,  
 CZARINAS, Etc., Etc.

Having imported a large reserve stock of Diamonds, we will not advance any of our prices at present. Dealers making their selections now will have the full advantage of the low tariff prevailing on Diamonds before the Wilson Bill went into effect.

Our stock of mounted goods is unusually complete.

You can save 15 per cent. by buying your Fall Stock now.

Write for a Selection Package.

# Cross & Beguelin

Loose—DIAMONDS—Mounted.

17 Maiden Lane,  
 New York.

43 RUE MESLAY, PARIS.

### Imports and Exports for August, 1894, and the Preceding Eight Months.

WASHINGTON, D. C., Oct. 12.—The summary statement of imports and exports for the month ending August 31, 1894, and the eight months ending the same date, compared with the corresponding periods of 1893, has been issued, and contains the following figures relative to the jewelry trade:

exports, clocks and watches, average of the five preceding periods, 900,532; eight months ending Aug. 31, 1894, \$764,041.

### The Burglars Worked While the Proprietor Looked on.

HAMBURG, Pa., Oct. 10.—The store of N. A. Confer was robbed of watches, revolvers, jewelry and dress goods to the amount of

|   | AUGUST    |          | JULY      | EIGHT MONTHS ENDING AUGUST. |           |
|---|-----------|----------|-----------|-----------------------------|-----------|
|   | 1894.     | 1893.    | 1894.     | 1894.                       | 1893.     |
| <b>IMPORTS.</b>   |           |          |           |                             |           |
| Diamonds and precious stones, rough and uncut, including glaziers' and engravers' diamonds, not set, and jewels to be used in the manufacture of watches. | \$161 858 | \$43 647 | \$314 720 | \$806 468                   | \$632 738 |
| Clocks and parts of.  | 14 353    | 23 552   | 3 483     | 32 282                      | 115 022   |
| Watches and parts of, and watch materials and movements.  | 69 664    | 96 941   | 74 439    | 590 919                     | 1 040 650 |
| Jewelry, and manufactures of gold and silver.   | 24 951    | 58 195   | 23 040    | 228 796                     | 508 858   |
| Precious Stones, n. e. s. and imitations of, not set.   | 889 748   | 347 200  | 1 301 593 | 5 071 454                   | 8 966 567 |
| <b>EXPORTS.</b>   |           |          |           |                             |           |
| Clocks and parts of.  | 55 392    | 84 073   | 51 889    | 570 103                     | 613 230   |
| Watches and parts of.   | 23 280    | 45 958   | 20 463    | 193 938                     | 232 441   |
| Jewelry, and manufactures of gold and silver.   | 53 524    | 103 871  | 70 041    | 497 257                     | 731 359   |
| Plated ware.  | 29 458    | 22 076   | 20 578    | 154 437                     | 221 318   |
| <b>EXPORTS OF FOREIGN MERCHANDISE.</b>  |           |          |           |                             |           |
| Diamonds and other precious stones, rough and uncut, etc.   |           |          |           | 2 220                       | 355       |
| Clocks and parts of.  | 60        | 59       |           | 266                         | 654       |
| Watches and parts of, etc.  | 24        | 153      |           | 48 402                      | 333       |
| Jewelry, and manufactures of gold and silver.   | 29 891    | 906      | 6 078     | 48 101                      | 7 486     |
| Precious Stones, n. e. s. and imitations of, not set.   |           | 345      |           | 2 168                       | 1 168     |

The comparative summary of values of merchandise imported and exported during the eight months ending Aug. 31, from 1889 to 1894, inclusive, shows the following: Average of the preceding five periods, imports, clocks and watches and parts of, \$1,182,885; eight months ending Aug. 31, 1894, \$623,201; imports, jewelry, manufactures of gold and silver and precious stones, average of the five preceding periods, \$9,588,788; eight months ending Aug. 31, 1894, \$5,300,250;

over \$1,000 about 1.30 o'clock yesterday morning. Mr. Confer has a burglar alarm in his room, which went off promptly. He got up, seized a shotgun, and was about going to his store, which is next door, but his wife would not permit him to go, believing he would be killed by the thieves. It was very dark.

Mr. Confer stationed himself at a window and intended shooting at the burglars as they came out, but they escaped and got away without being observed from the rear



# WALTHAM

## 18-Size, 17 Jeweled

### Hunting or Open Face.

---

Center Pinion Jeweled in both Upper and Lower Plates.

---

CRESCENT STREET, Nickel.

APPLETON, TRACY & CO., Nickel.

APPLETON, TRACY & CO., Gilt Damaskeened.

No. **35** Nickel.

No. **25** Gilt, Damaskeened.

The manufacture of the above grades has been discontinued. The limited number on hand and in process are being refinished, ornamented and Center Jeweled in both Upper and Lower Plates, making them 17 Jeweled.

**THEY ARE ENGRAVED "17 JEWELS."**

No more of these movements will be obtainable after the present quantity is exhausted.

The advantages of Center Jewel in Lower as well as Upper Plate will be evident to all watchmakers.

SUPPLIED BY JOBBERS IN AMERICAN WATCHES.



# Scissors.

STERLING SILVER

Scent Bottles,  
Manicure Articles.



# Novelties

IN LARGE VARIETY.



**BACHRACH & FREEDMAN,**  
SILVERSMITHS,



1 and 3 Union Square,  
NEW YORK.

CHICAGO, - - 806 Masonic Temple.  
SAN FRANCISCO, - 230 Kearney Street.

Trade Mark.

Write for Illustrated Catalogue.

ESTABLISHED 1870.



TRADE MARK.

**SAMUEL C. JACKSON,**

MANUFACTURER OF

**FINE CASES FOR**

Jewelry, Silverware, &c., also Hardwood  
Chests, Trays, and Sample Cases.

**180 BROADWAY,**

NEW YORK.

entrance. An examination showed that a show case containing 25 gold and 20 silver watches and other valuable articles had been completely emptied, and ten large pieces of dress goods were also carried away besides other articles of value.

### The Bixby Silver Co. hold Their Formal Opening.

PROVIDENCE, R. I., Oct. 13.—The Bixby Silver Co. have held their formal opening of their elegant new rooms in the Tillinghast building, corner of Westminster and Mathewson Sts. The parlors of the company are on the second floor and are beautifully furnished. The room is one large brilliant combination of silver, crystal, gold and cut glass, while the walls and ceilings, with their delicate green colorings that shade to sunset pink in the border, among the bead and wreaths that go to make up the Empire style, as well as the beautiful oil paintings and old rose draperies, make an attractive background for the display. The general fixtures of the room are of solid mahogany, and everything is in perfect harmony, the big cases with their neat black linings making an appropriate resting place for the magnificent goods.

In the largest mahogany case on the left of the parlors may be found a fine display of sterling silver. Among the display the oddly shaped hexagon ware, manufactured by the Howard Sterling Co., the Charles II. style, the Apollo, the Queen, the Colonial and Renaissance, everything that is popular in silver ware from the plainest styles to services made expressly to order are found in the cases. The same rule applies to the jewelry and diamond departments, every effort having been made to obtain exclusive things of the latest styles.

### The Jewelers' Security Alliance.

The regular monthly meeting of the executive committee of the Jewelers' Security Alliance was held at the Alliance office, on Friday, the 12th inst. There were present,

H. H. Butts, chairman, A. K. Sloan, president, Bernard Karsch, treasurer, and Henry Abbott.

The following were admitted to membership: M. Freudenheim & Bro., 402 E. Water St., Elmira, N. Y.; Crane Bros., Center St., Lake City, Minn.; O. R. W. Worm, 1284 Broadway, N. Y.; Henry J. Gies, 80 Grand St., Brooklyn, N. Y.

Henry Abbott was appointed a committee to prepare notices for the press.

### The Jewelers' Association of Hartford Appoint Committees.

HARTFORD, Conn., Oct. 13th.—The Jewelers' Association of Hartford met in the store of Ernest Schall Co. last evening in representative numbers. A communication was ready from the New Haven Association regarding a proposed plan to prevent trade abuse. The matter of the State convention to be held in New Haven on the 25th inst. was also discussed, and it is probable that delegates will be sent from this association. The following committees were appointed:

Leader Abuse—E. Schall, D. F. Blinn and A. H. Schmidt.

Grievances—H. J. Cogswell, F. E. Harvey and H. A. Deming.

Finance—F. H. Sloan, Jacob Fox, J. Frank Ahern.

The next meeting will beheld in E. Schall Co. s jewelry store Friday evening next.

The auctioneer firm of Boyle, Davis & Goodman, Washington, D. C., are now engaged in selling the stock of A. B. Ingols, one of the oldest and most prominent jewelers in Denver, Col. Judging from the business done for the past few days the auctioneers say they will have no reason to cry hard times or scarcity of money. The store which is quite a large one cannot accommodate one-half of the people who attend the sales. The success of the sale seems to refute the claim of other auctioneers that a satisfactory sale cannot be made in Denver.



Just Received Our Fall Importation.

THE AUDEMAIR OPERA GLASSES,

SPENCER OPTICAL MFG. CO.,

15 MAIDEN LANE, NEW YORK.

CALL OR WRITE. IT WILL DO YOU GOOD!

ONE OF THE 400, AND VERY SWELL INDEED.

THE PERFECT FIT OF OUR No. 918 GOLD EYE GLASS, SWELL END EYE WIRE.

Our Ambition to Make a FAULTLESS GOLD SPEC. and Eye Glass has been realized, and is appreciated. Strength and Beauty Joined Together WITHOUT SOLDER. You "see that hump" no longer. It's gone, and in its place, at ends and bridge, you find that GRACEFUL SWELL, as shown in cut. This is the Modern and Perfect Frame the public are asking for, made in all weights, sizes, shapes and qualities.

WE MAKE ALL KINDS OF OPTICAL SPECIALTIES, AND TEACH HOW TO GET BEST RETURNS IN HANDLING THEM.

The Best Made for the Least Money. Also Cheaper Grades. The Greatest Variety of Styles. Great Reductions to Correspond with New Tariff and Other Causes.

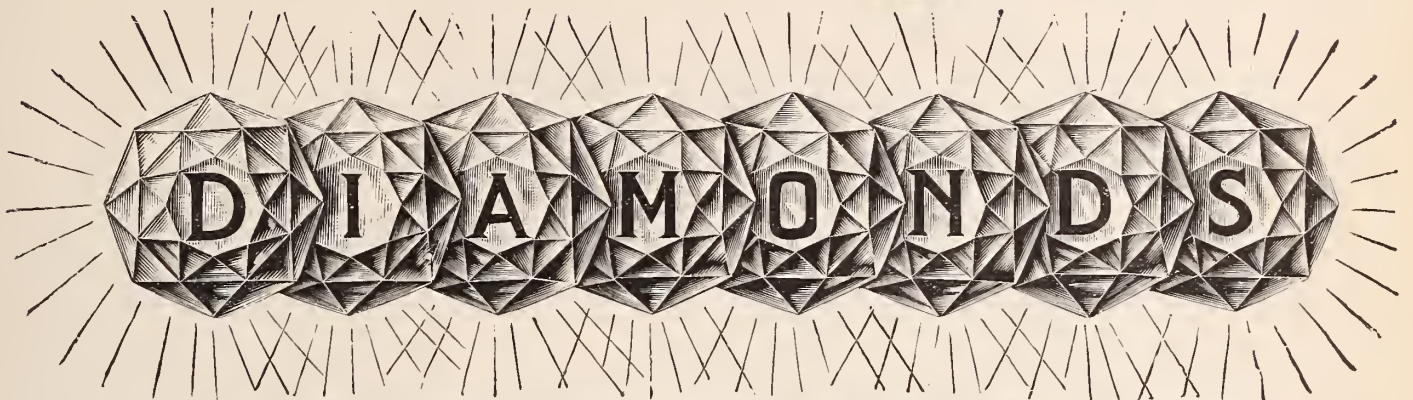
SEND FOR NEW SUPPLEMENT.





# OPPENHEIMER BROS. & VEITH,

OFFER TO THE TRADE



Cut by them according to scientific principles, at prices far below imported goods of the same quality.

NEW YORK, 35 MAIDEN LANE.

Amsterdam, 2 Tulpstraat.

London, Eng., 27 Holborn Viaduct.

## CARBORUNDUM.

### Net Retail Price List of Carborundum Wheels.

ACHESON'S PATENT, February 28th, 1893.

| Diam. in Inches | THICKNESS IN INCHES. |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       | Rev. per Minute. |        |
|-----------------|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|------------------|--------|
|                 | 1/4                  | 3/8   | 1/2   | 5/8   | 3/4   | 7/8   | 1     | 1 1/4 | 1 1/2 | 1 3/4 | 2     | 2 1/4 | 2 1/2 | 2 3/4 | 3     | 3 1/2 |                  | 4      |
| 1               | \$.15                | \$.18 | \$.21 | \$.23 | \$.25 | \$.28 | \$.30 | \$.35 | \$.40 | \$.45 | \$.50 | \$.55 | \$.60 | \$.65 | \$.70 | \$.80 | \$.90            | 18,000 |
| 1 1/2           | .18                  | .22   | .25   | .28   | .31   | .33   | .35   | .40   | .45   | .50   | .56   | .62   | .67   | .73   | .78   | .90   | 1.00             | 14,000 |
| 2               | .20                  | .25   | .30   | .34   | .37   | .40   | .42   | .46   | .52   | .58   | .65   | .70   | .77   | .85   | .91   | 1.00  | 1.20             | 11,000 |
| 2 1/2           | .25                  | .30   | .37   | .42   | .46   | .48   | .50   | .55   | .60   | .67   | .75   | .80   | .91   | .98   | 1.05  | 1.20  | 1.40             | 8,800  |
| 3               | .30                  | .38   | .45   | .51   | .55   | .58   | .60   | .65   | .70   | .78   | .85   | .95   | 1.05  | 1.15  | 1.25  | 1.45  | 1.65             | 7,400  |
| 4               | .65                  | .70   | .75   | .81   | .85   | .90   | .95   | 1.10  | 1.30  | 1.50  | 1.65  | 1.80  | 2.00  | 2.15  | 2.35  | 2.70  | 3.05             | 5,500  |
| 5               | .85                  | .99   | .95   | 1.05  | 1.15  | 1.25  | 1.35  | 1.65  | 1.90  | 2.20  | 2.45  | 2.75  | 3.05  | 3.31  | 3.55  | 4.15  | 4.65             | 4,400  |
| 6               | 1.10                 | 1.20  | 1.25  | 1.45  | 1.60  | 1.80  | 1.95  | 2.35  | 2.75  | 3.15  | 3.55  | 3.95  | 4.33  | 4.75  | 5.15  | 5.95  | 6.75             | 3,700  |
| 7               | 1.35                 | 1.55  | 1.70  | 1.90  | 2.10  | 2.35  | 2.60  | 3.15  | 3.70  | 4.25  | 4.80  | 5.35  | 5.75  | 6.45  | 7.00  | 8.10  | 9.20             | 3,160  |
| 8               | 1.65                 | 1.90  | 2.15  | 2.45  | 2.75  | 3.05  | 3.35  | 4.05  | 4.80  | 5.50  | 6.25  | 6.95  | 7.65  | 8.35  | 9.10  | 10.50 | 12.00            | 2,750  |
| 9               | 2.00                 | 2.40  | 2.65  | 3.10  | 3.40  | 3.80  | 4.15  | 5.10  | 5.45  | 6.90  | 7.80  | 8.75  | 9.65  | 10.55 | 11.45 | 13.25 | 15.10            | 2,450  |
| 10              | 2.45                 | 2.80  | 3.25  | 3.70  | 4.15  | 4.65  | 5.10  | 6.25  | 7.40  | 8.50  | 9.60  | 10.70 | 11.85 | 12.90 | 14.05 | 16.30 | 18.55            | 2,200  |
| 12              | 3.60                 | 4.00  | 4.40  | 5.10  | 5.80  | 6.50  | 7.20  | 8.80  | 10.40 | 12.00 | 14.60 | 15.20 | 16.80 | 18.41 | 20.00 | 24.55 | 26.40            | 1,830  |

CARBORUNDUM was awarded both a Medal and a Diploma at the World's Columbian Exposition in recognition of its merits as an Abrasive, the hardness being greater than any other abrasive material.

The wheels are made with a vitrified bond, and pressed under hydraulic pressure. Those over three inches in diameter are turned up after firing. The same numbers are used to designate the degrees of fineness, as are used with Emery, and the wheels are made in seven degrees of hardness, marked SSS, SS, S, M, H, HH, HHH, from extremely soft to extremely hard.

In ordering, state diameter, thickness, hole, number and hardness.

Monongahela, Pa., U. S. A.

THE CARBORUNDUM COMPANY.

Hones, Slabs, Files.

Cut = This = Out.

## R., L. & M. Friedlander,

Are now located on  
ground floor of

# 30 Maiden Lane, N. Y.



We have made great reductions in the prices of Watch Glasses.

IMPORTERS OF  
**DIAMONDS.**

WHOLESALE  
**JEWELERS.**

JOBBERS IN  
**American Watches.**

SEND FOR PARTICULARS

SEND FOR OUR NEW CATALOGUE.



## ADVERTISING HINTS FOR RETAIL JEWELERS.

BY CHARLES AUSTIN BATES.

The Editor of THE JEWELERS' CIRCULAR has asked me to contribute a series of articles on retail jewelry advertising.

It is my desire to make these articles as useful as possible and to that end, an invitation is extended to retailers to send to me any of their advertisements which they would like to have criticised. It may be that there are some questions which they will care to ask and that I can answer.

Each week I will give several examples of advertising, which will illustrate my ideas on the subject. I do not present these advertisements with the claim that they are perfect, but only with the hope that they will contain some useful suggestion, and that some dealer at least will find that by making slight changes in them, as local conditions require, they will be able to make use of them, and so relieve themselves of one detail of their business.

### PART II.

**A** VERY good way for the retail jeweler to advertise is by means of tasty little booklets, which may be distributed by mail, and may also be placed upon the showcases, so that casual visitors may pick them up. These booklets can be made to cost as much or as little as one cares to spend. A very presentable one can be made at the rate of \$20 for 5,000. This pays for an eight-page book, about three by four inches in size.

A very good plan to pursue, I think, is to use a series of booklets, getting out about one a month. The handsomer they are, the better they are likely to pay. The more they look as if they came from a jewelry store, the better they are. If they can be made to look very fine, they will suggest a fine stock, and good taste in the store. The little book I have mentioned at \$20 for 5,000 is simple, neat and plain. There isn't anything cheap looking about it, but more money could be spent on it to good advantage.

In publishing a series of these books, I would take one line of goods at a time. For instance, one might be devoted to souvenir spoons and forks, another to flat and hollow silver ware in general; one to watches; one to rings; one to miscellaneous jewelry; one to diamonds; one to repairing, and if fine china and glass are handled, a booklet may be made to cover these lines, too.

Wheat & Hancher, Wheeling, W. Va., have recently had printed a little booklet on watch repairing, which they call "Time." It is, I think, a very good thing, and I have procured from them a number of copies, one of which I will be pleased to send to any one who wants to see it.

\* \* \*

Chas. E. Rose, El Reno, Okla., is doing

## GOLD DOLLARS FOR NINETY CENTS.

Never Were Offered  
Nor Never Will Be.

**PAY ENOUGH** to insure getting good goods. Buy of a reliable dealer and you will always secure the lowest prices.

some pretty good advertising in the way of circulars and dodgers. The only trouble is that the printing isn't good enough.

Every bit of printed matter that goes out of a jewelry store ought to be elegant. It ought to symbolize the store. It is going to people who, presumably, have not been into the store, and know nothing about it. Their impressions will correspond with the character of the printed matter that reaches them. If they are favorably impressed,

### DIRT!

Your watch needs cleaning and oiling once every eighteen months, if you would preserve its time-keeping qualities. Consider: In that time the balance-wheel turns on its delicate axis 13,996,800,000 times; it does not "rest" at night like ordinary machines, but keeps at its work unceasingly. You oil an engine, or sewing machine, or any other mechanical contrivance, daily or weekly; but that delicate instrument of precision—your watch—is allowed to go uncared for until it is clogged with dirt, and stops. The best of oil becomes thick and dirty in time; in this condition it wears the pivots, and destroys that exactness of their fit in the jewels, which is necessary to a correct performance.

Let me look at your watch. I will give you a conscientious opinion as to whether it needs attention.

**Chas. E. Rose, "The Jeweler."**

**SIGN OF THE LARGE WATCH,  
AT MASTERMAN'S DRUG STORE.**

there is a chance that they will come to the store, where the impression will be strengthened. If the printed matter is bad, they will think it is a bad store, and will not go near it at all. However, Mr. Rose's ideas are good. Here is the opening part of a circular, in which he advertises his whole business, and also the back of a business card, which I should think ought to increase the work in the repair department.

\* \* \*

The Springfield, Mass., papers are so far behind the times, and so arbitrary in the rules which they impose on advertisers, that it is almost impossible to get a good looking ad. into them. Considering the restrictions which the papers put on advertising enterprise in the matter of artistic display, Mr. Hubbard has constructed a very attractive advertisement, which I reproduce.

It is exceptionally well written, and will, no doubt, do good. An ad. of this kind once in a while is a very excellent thing. Ordinarily an ad. ought not to be so general in character. It ought to take up one thing or one line of things, and talk straight and hard about it. Possibly a little general talk at the opening of the ad. would be a

### Rome Was Not Built In a Day.

Neither was our present business, but 18 months of hard, steady persistent hammering, coupled with a desire to please at any cost, has accomplished for us what the same effort in others might require years to bring about.

The best advertisement we have ever had is the phenomenal growth of our business from nothing—absolutely nothing—to its present flourishing condition. But everything in season. Just now we are paying particular attention to

#### Diamonds and Summer Jewelry.

THE LATEST AND BEST YOU WILL  
ALWAYS FIND AT

**HUBBARD'S,**

—JEWELER AND OPTICIAN,—

408 Main Street,

Springfield, Mass.

good thing, but in each and every one of them, I would make some one strong point.

People are like sheep. They go where they are led or driven. They like to be told exactly what to do and when to do it. Positive, forceful advertising is the kind that pays. The ad. that makes a clear, straight, definite proposition or statement about something in particular, is the one that makes the best and deepest impression.

You cannot always tell just what an advertisement is going to do. It may bring direct returns for the thing advertised, or it may bring a demand for something else. If you convince a man, for instance, that you have good watch chains, he may not need a watch chain, but he may need a pair of cuff buttons. If he does, he will think that if you have good watch chains, you have good cuff buttons. Maybe some other man will see the watch chain ad. and the impression it makes on his mind will make him remember you in the course of two or three years, when he wants a chain. I have known advertising to bring returns several years after it was published.

\* \* \*

Here is an advertisement which I clipped from the Washington *Star* several months ago. I thought then that it was a good advertisement, and I do not see any reason for changing my opinion now.

It has an honest ring about it and sounds as if it meant business. It is nonsense to offer diamonds at 50 cents on the dollar, or at anything less than their real value. Jewelers have been talking about the desirability of diamonds as an investment for so long that it certainly looks ridiculous for



SOME POINTED RETAIL JEWELERS' ADS.

**YOUR WIFE'S BIRTHDAY.**

What on earth can you get for her? The best reason for our being in business is, that we make a specialty of helping people in such predicaments. Hard times you say—then buy economically—buy of us. Get something that will add to the dinner service, or the appearance of the parlor. Pardon our suggestion—a salad knife and fork, a set of butter dishes, with individual spreaders, a set of oyster forks, or maybe a silver pitcher to pour cream from at breakfast. We might go on and on, and still not strike it right. Suppose you run in. We have a stock that's elaborate enough to strike the chord; good enough to be the best, and easily the cheapest where value counts. We carry a complete line of flat ware, spoons, forks, etc.; hollow ware, jugs and pitchers, some sterling, some plated. Sterling is sterling, and our plated goods are next best.

**FROST & SILVER,**  
STERLINGTOWN.

**CLOCKS WILL STOP SOMETIMES.**  
That makes one sorry and one glad.  
One for you and one for us.

**"ALMOST" Watches.**

The kind that come just near enough being good, to be very bad. If there is anything worse than a watch that is pretty nearly right, it's the one that stops a few minutes before the time one is to keep an engagement. The kind that makes a man an hour or more late, leaves him just one hour behind the rest of the world. An hour he can't get back again. Don't let your watch steal time—if it isn't honest, bring it to us, and we'll inject some bi chloride of watch oil in it, dust it out, and do our best to reform it. We'll do it, too, if the watch is not thoroughly bad; in this case we'll show you a new one—it won't cost much, either. We sell an honest watch, a good watch for \$—. Prices all the way through are very moderate. Our watch time is reliable time.

**MAINSRING & JEWEL,**  
Silverton.

**OUR SANITARIUM**  
For Sick Watches Always Open.  
Skilled Attendants.

**When We Get Started**

talking about clocks, we're like the clocks, we're good for any time from 24 hours to a fortnight. Clocks are like people: can't tell much about the inside "fixins" until you get so deep into the acquaintance that backing out is impossible. The reason we like to talk clocks—our clocks—is because we know they are all good, from the small affair that sings a song of kitchen fires to build, up to the big one over in the corner, with the cathedral chimes. We want you to trust us—to believe us—when we say a thing's good, 'tis good. We warrant every clock we sell. Haven't any room for poor clocks. We have cheap ones, but no poor ones. An alarm clock that is as faithful as the sunrise, for \$—. A dining room clock for \$—. A traveling clock with leather case—runs upside down as well as any way—only \$— for that. Our clock time is honest time, reliable time.

**PENLUM & HAND,**  
Keytown.

**IF Your Watch Stops, Bring It In.**  
**IF the Hair Spring has gotten out of the Regulating Post,**  
**WON'T Cost \$1 to Put it Back. WON'T COST A CENT.**

**WHEN THE EARTH COOLED OFF**

and Dame Nature was busy with this and that, she conceived the idea of planting in the earth some petrified dew drops. They grew to diamonds. That's a sort of a fairy tale—anyway, we have the diamonds, symbols of honesty, tokens of purity, always the same in faithful honest value. Money invested in diamonds is well invested—safe. The kind of an investment which hasn't a bottom to fall out—a good "basket to carry one's eggs in."

A jewel without the setting is like a painting without a frame or background. We have a well selected stock of jewels, and they are set to the best advantage. We have a marquise ring at \$—, the daintiest thing imaginable with which to bind the promise 'twixt two loving hearts. We have diamonds in pins, ear drops, or studs. The only fictitious value about a diamond is the selling profit. Ours are mostly value and very little fictitiousness.

*If your Watch Stops, and you bring it to us,  
we won't laugh when we hand it back, and say:  
"Wind It."*

**KLEAR & WHITE,**  
Stonetown.

**IT DOESN'T SEEM RIGHT**

to talk any more about collar buttons—they've been done to death comically and otherwise—mostly otherwise. Still, we have an excuse, we sell them, sell good ones—the kind that are hinged, and the old-fashioned kind, too. We have solid gold buttons at \$— each.

They're perfectly plain and will wear more than the money's worth. Silver buttons at \$— each.

If there's one thing a man is particular about, it is the dress studs. Many a shirt has been soiled, many a man has said things he shouldn't say, about dress studs. We have just the nicest studs a man could fancy—a little pearl daintily set—they go in the shirt easily, and stay there. A set costs only \$—, and that's too near cost to leave much for us. We've everything in jewelry that appeals to men, and the prices are the kind that suit a business man. If a man's wife, or his sister, or another fellow's sister, should come in, we'd show her a pair of cuff links that would please the lucky man who got them—only a few left. Rest of them cost more.

**LINKS & BUTTONS,**  
LINKVILLE.

**SICK WATCHES GET WELL**  
Under Our Doctor's Treatment.





# RICE & HOCHSTER,

MANUFACTURERS OF

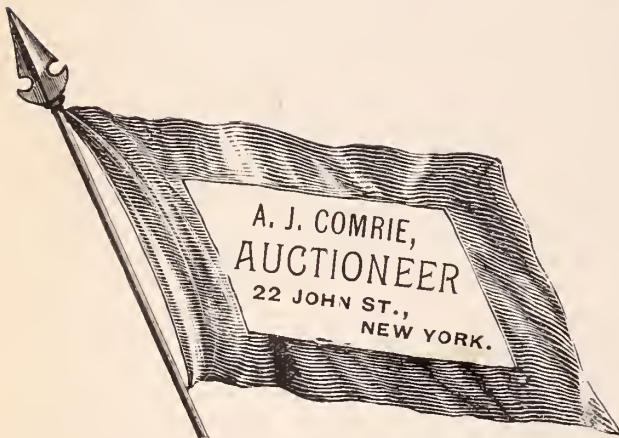
## Tortoise Shell Goods

No. 485 BROADWAY,  
NEW YORK.

TWO THOUSAND NEW DESIGNS.

*Spanish High Top Combs and Side Combs  
Our Specialty.*

MAGNIFICENT STERLING SILVER DEPOSIT  
HAIR ORNAMENTS.



SPECIAL SALESMAN OF

WATCHES, DIAMONDS,

Bric-a-Brac  
and Art Goods

FOR

Established Jewelers.

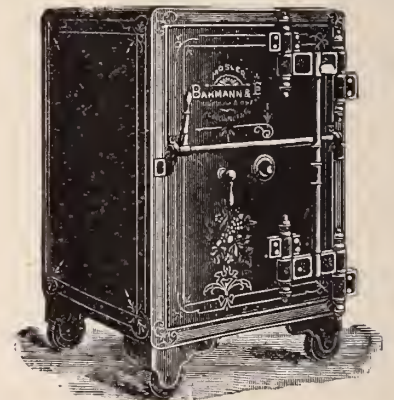
WRITE FOR PARTICULARS.

Communications Strictly Con-  
fidential.

References given in all parts of the  
United States from Retail-  
ers and Jobbers.

**SAFES FOR JEWELERS.**

MOSLER, BAHMANN & CO., 518 BROADWAY  
NEW YORK.  
Patent Fire and Burglar Proof Safes.



Large Assortment Always on Hand.  
Send for our Representative.  
Special Safes to Order.  
Jewelers' Safes a Specialty.

**FANCY**

.. IN ..

SCARF PINS

AND LINKS.



**FIGURES**

STERLING SILVER,

Enameled in Colors.

QUICK SELLERS.

Dudes, Chinamen, Policemen, Sailors, Orators, Cadets, and all other Shapes Made.

SEND FOR SAMPLES.

If your Stock does not include our **COLCONDA GEM** Line you are losing sales. This Stone is Mounted in Studs, Scarf Pins, etc., in Solid Gold and Plate.

If your jobber doesn't keep these goods write us and we will send you the address of a jobber in your vicinity who does.

R. L. GRIFFITH & SON, = PROVIDENCE, R. I.



**WOOD & HUGHES,**  
STERLING SILVERWARE MANUFACTURERS  
New York Agents for the Derby Silver Co.'s  
FINE QUADRUPLE PLATED WARE,  
No 16 JOHN STREET, NEW YORK  
206 Kearney St., San Francisco, Cal.  
HASKELL & MUEGGGE, Agents.



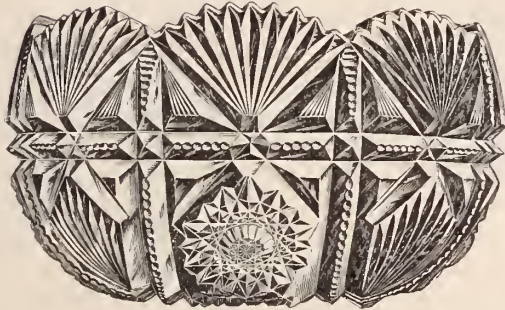


**Q**uality the best!!  
Assortment the most complete!!



No. 460-24.  
Loving Cup, 3 Handles.—“Electra.”

**RICH CUT GLASS**



No. 251-65.  
Nut Bowl, 8 inch.—“Majestic.”

**Designs,**  
THE MOST ORIGINAL.  
**Prices,**  
THE MOST MODERATE.

The judges of the World's Columbian Exposition say officially about the Straus Cut Glass: “Original, artistic and tasteful designs, fine and regular workmanship in cutting, excellent polish and general perfection. All this work calls forth the highest tributes to American skill and originality in conception.”



**L. STRAUS & SONS,**

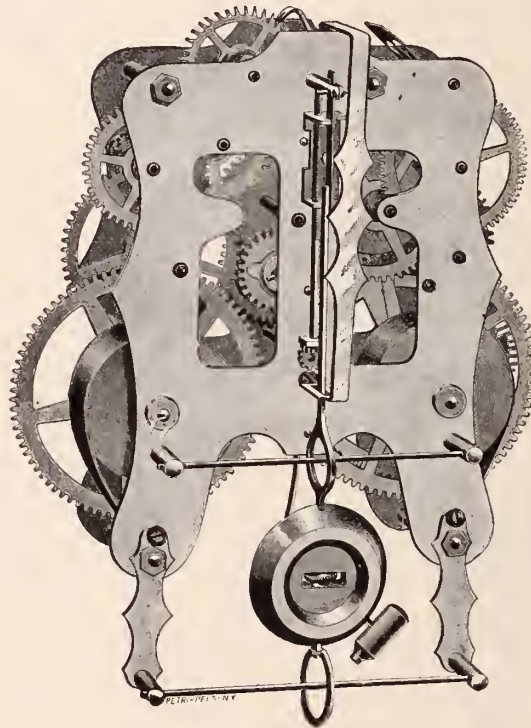


MANUFACTURERS

42, 44, 46 & 48 WARREN STREET, AND 116 CHAMBERS STREET, NEW YORK.



## AN IMPROVEMENT IN CLOCKS



This movement is arranged to stand rough usage without stopping and can be furnished closely regulated, as the pendulum remains attached.

It can be tossed and knocked about without injury. Just the thing that will speak for itself.

You can deliver a clock of this movement by messenger boy, and permit the servant girl to stand it on its head.

It has polished plates.

Furnished in Mantel Clocks, iron cases of our designs, in black, white, pink, green, red and blue.

Sample orders solicited.

**The F. Kroeber Clock Company,**

**360 Broadway, New York.**



any one to advertise them at a very great discount. Certainly a thing that will depreciate in value very much is not a good investment. People generally suppose they can dispose of a diamond at about the price they paid for it at most any time. That is a good thing for jewelers to have them think.

## ABOUT THOSE DIAMONDS!

Don't misunderstand us! We are "not" selling Diamonds at fifty cents on the dollar of their real VALUE, for we stand ready to buy all the world can offer at half. We mean fifty cents on the dollar of the price asked by this particular New York jeweler who went into bankruptcy. We are selling at one-half his marked prices—or about two-thirds the prices asked to-day by other jewelers.

Be you a judge of Diamonds or not you will instantly recognize the INTRINSIC VALUE of these offerings.

**JACOBS BROS.,**  
DIAMOND HOUSE,  
1229 PA. AVENUE.

There are some who really want and expect something for nothing, but the great majority of people are willing to pay a fair price for a good thing, and if you offer them something at an unreasonably low price, they will immediately look for a flaw in the quality.

In the little booklet of Wheat & Hancher which I have mentioned above, this question is touched on and settled with this sentence: "We handle only the best grade of goods and sell them as low as we can afford to. We do not believe that anybody really wants us to do more than this."

### A Wonderful Natural Diamond.

A natural curiosity which will excite the interest of all diamond dealers and jewelers is in the possession of John A. Disselkoe, diamond importer, New York. It is a rough diamond crystal, shaped exactly like a diamond in the second stage of cutting.

At first glance the diamond looks as if it were an unpolished cut stone, but a careful examination shows that this is not the case. In the top half of the stone the resemblance to a cut diamond is remarkably striking. There is the octagon table, the eight perfect facets or benzels and a clear and distinct girdle. The lower facets or pavilions are not quite so distinct.

Mr. Disselkoe, certain that the stone is a rough crystal that had not been tampered with, nevertheless had Geo. F. Kunz, the diamond expert of Tiffany & Co., examine it. Mr. Kunz pronounced it a natural rough diamond and gave Mr. Disselkoe a certificate to this effect. The stone has caused much talk among the dealers who have seen it, all of whom pronounce it a wonderful freak of nature. It has caused to be gravely asked the question, "Did man, in giving the present form to the cut

diamond imitate nature, or has nature in this stone imitated man's handiwork?"

The stone, as a diamond, is not perfect and of no great worth, its value residing in its curious construction. It is a product of the Brazilian diamond mines and was purchased by Mr. Disselkoe's brother, in London.

### Preparations for the Attleboro Bi-Centennial.

ATTLEBORO, Mass., Oct. 13.—This week everything is Bi-Centennial. Early last week the work of decorating commenced. The committee of arrangements has completed its work. It has been decided to have three of the official badges made in solid silver. They will be presented to President Cleveland, Governor Greenhalge and J. L. Sweet, who is president of the committee of arrangements. Several of the firms have designed special souvenirs, which will be presented to their patrons when they call at the offices next week.

One of the neatest things, which by the way is the idea of J. M. Fisher, will be a small card, at the top of which will be the words, Attleboro's Cheap Jewelry. In the center will be a bronzed chestnut, and at the bottom the dates of the celebration. It was shown for the first time to THE CIRCULAR representative this evening.

On account of a disagreement, the combined exhibit of the manufacturers may not be made. It is almost impossible to arrange all the machinery in time, and then

the chances of getting a sufficient number of hands to remain at work the two principal days are very slim. Several members of the committee and leading manufacturers have requested THE CIRCULAR representative to say that all who visit here will be at liberty to go through their shops, and will be shown all courtesy possible. The members of the firm will take particular pains to explain everything, and would be pleased to have all who can, to remain over until Saturday, and then see the factories in full operation.

The office of THE JEWELERS' CIRCULAR will be, during the two days of the celebration, in Gifford's Block, N. Main St., where the representative will be pleased to furnish all the information possible to the visitors.

### Last Rites to the Memory of Joseph Jonas.

CINCINNATI, O., Oct. 12.—The Cincinnati Wholesale Jewelers' Association met at the Burnet House, Monday, and adopted the following resolutions on the death of their brother member, Jos. Jonas, whose decease was announced in last week's CIRCULAR:

*Whereas*, It has pleased Almighty God to remove from our midst, our friend and brother, Joseph Jonas, therefore be it

*Resolved*, That the jewelers of this city have lost a valuable member. In his death this city has lost a valued and honored citizen, his family a devoted husband and father, and further be it

*Resolved*, That we extend our sincere sympathy to his family in their great bereavement, and resolved that we attend his funeral in a body.

# NOVELTIES

IN

ROYAL WORCESTER,  
COALPORT, MINTON,  
POINTON, DOULTON,  
CROWN DERBY, Etc.

FRENCH FANCY GOODS, REAL <sup>AND</sup> IMITATION BRONZES,  
CLOCKS, PEDESTALS, ETC., ETC.

Special attention is invited to our lines of TEA CUPS,  
CHOCOLATE CUPS, AFTER DINNER COFFEES and MOUS-  
TACHE CUPS.

## LE BOUTILLIER & CO.,

860 BROADWAY,

Northeast Corner of 17th Street,

NEW YORK.



### Nathan Straus Nominated for Mayor of New York.

Nathan Straus, the well known philanthropist, who last week became the nominee of Tammany Hall for the position of Mayor of New York, is a member of the



NATHAN STRAUS.

firm of L. Straus & Sons, one of the largest importers and manufacturers of art pottery, cut glass, fancy goods, etc., in the world.

Nathan Straus, who is one of the sons of Lazarus Straus, the founder of the firm, was born in Ottenburg Rhine-falls, Germany, in 1858. Six years later his family came to America, and settled in

Tallbottom, Ga., where his father opened a dry goods store. The family later moved to Columbus, Ga., where the business remained until it was moved to New York in 1865. After receiving his education at Lavent College, Nathan Straus became a salesman for L. Straus & Son, the firm established by his father and brother Isidore. In 1871 he was made a member of the firm, and three years later took charge of the crockery department of R. H. Macy & Co. Soon after he became the general partner in this firm, and now has also a large interest in the business of Abraham & Straus, of Brooklyn.

Mr. Straus is known as a practical philanthropist, among his best known charities being the establishment of cheap lodgings, of coal depots where coal was sold at cost, and of sterilized milk depots for the poor. Like his brothers, Isidore and Oscar, Mr. Straus is a staunch Democrat and is a warm personal friend of President Cleveland. He has held but one public office, that of Park Commissioner, to which position he was appointed by Mayor Grant in 1892.

### The Columbus Watch Co. Enjoined from Interfering With the Church Patent.

CINCINNATI, O., Oct. 13.—The United States Circuit Court of Appeals affirmed the decision of the lower court in the case against the Columbus Watch Co. *et. al.*, charged with infringing two patent rights for the manufacture of a stem winding and

stem setting watch case, patented by D. H. Church and C. K. Colby.

The court held that there was no infringement on the Colby patent, and no appeal was taken; but it held that there was an infringement on the Church patent, and enjoined the company from further interference.

### Mr. Kroeber Cleverly Captures a Pair of Sneak Thieves.

Saturday afternoon two men visited the store of the F. Kroeber Clock Co., 360 Broadway, New York, and asked Mr. Kroeber to show them some marine clocks. While one of the men engaged Mr. Kroeber's attention by pointing to some clocks of the size he said he wanted, the other deftly slipped into his pockets three small sample porcelene clocks, which had just been opened.

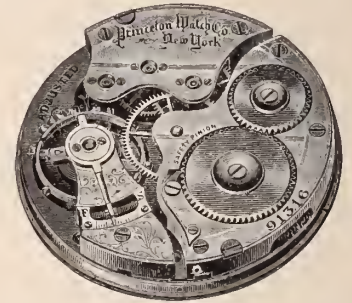
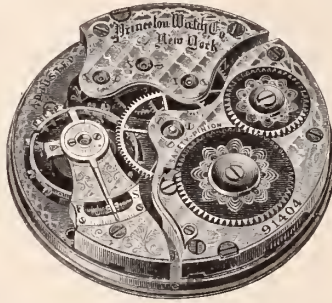
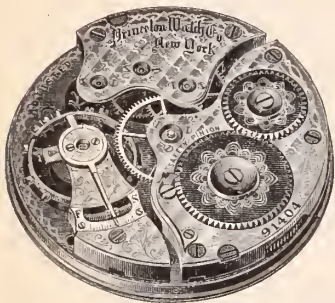
Mr. Kroeber noting the disappearance of the clocks sprang to the door and informed the men they couldn't leave the store. Meanwhile the thief attempted to put back the clocks he had taken, but Mr. Kroeber seeing him do this, called his assistants, one of whom went for an officer, while the others detained the pair.

The men were arrested, and in the Tombs Police Court gave their names as Frank Howard and Tom Rohn. They were both recognized as sneak thieves, well known for their operations in the jewelry trade. The examination took place Sunday and both men were held for trial.

# PRINCETON WATCHES

ARE THE LATEST TRIUMPH IN WATCHMAKING,

And are especially designed for reputable watch dealers desiring a well made, finely finished and reliable watch, which will afford a fair return for time and capital invested, and which the public do not know more about than the dealer.



16 size, **thin model**, fitting Elgin size cases Open Face and Hunting S. W. Open Face are Pendant Set. Three Grades—Solid Nickel Movement, beautifully damaskeened and finely finished throughout; 15, 16 and 17 Ruby Jewels in Settings; Accurately Adjusted to Temperature, Isochronism and Positions; Breguet Hair Spring; Exposed Pallets; Micrometer Regulator; Safety Center Pinion; Fine Glass Enamel Dial—and at prices which are attractive.

These movements are made in Geneva, Switzerland, by the most improved American automatic machinery, insuring accuracy and precision, and finished by Swiss skilled labor, giving to them that delicacy of finish so much admired. In the selection of jewels, dials and all material, everything is of the very best.

In placing Princeton Watches on the market, it is with full confidence that their superior construction, delicacy of finish and accuracy of performance will meet with the highest appreciation by the trade.

**THEY ARE SUPERIOR TO ANY WATCH IN THE MARKET, AND AT LOWER PRICES.**

Distributed to the Retail Trade through a limited number of Jobbers as **Wholesale Agents**, under contract governing sale and protecting the Retailer. Ask your jobber for them. If he does not keep them, write us and we will give you names of jobbers who do.

Illustrated and Descriptive Price Lists sent to Regular Jewelers upon application.

In selling Princeton watches you consult the best interests of your customers and at the same time

**MAKE PROFITS FOR YOURSELF.**

**A. C. SMITH WATCH CO.,**

**177 Broadway, New York.**



# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY  
**THE JEWELERS' CIRCULAR PUB'G CO.,**  
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF  
JEWELERS, WATCHMAKERS, SILVERSMITHS,  
ELECTRO-PLATE MANUFACTURERS, AND ALL  
ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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Pay money only to authorized collectors having proper credentials.

Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

In changing address always give the old as well as new one. Your name cannot be found on our books unless this is done.

We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at the expiration of the subscription. All such orders will be promptly acknowledged by mail.

The Courts have decided that all subscribers to journals a responsible and all arrearages are paid in full and an order to discontinue has been received by the publisher.

Member of the American Trade Press Association

VOL. XXIX. Oct. 17, 1894. No. 12.

**The Fall Business.** AN accentuation of favorable features is revealed in the reports of business from different parts of the country. While advices as to the most marked improvement comes from the west and south, there are some encouraging features also reported from the east, and the net result of the past week's business has been further progress in the direction of enlarged distribution. From the manufacturing districts of Providence and the Attleboros, the reports are highly encouraging; in the former city business is more active and the shops are running more steadily than for many months past, while in the latter towns the demand for all kinds of goods has been brisk, many of the orders being from the far west. Among the silver ware and clock factories of Connecticut the improvement in the condition of business is notably marked, in some departments the number of running hours being unprecedentedly large. From Chicago and other

western centers, the jobbing and distributing houses report steadily many and increasing sales. All these favorable conditions exist in the great metropolis, New York, one branch of the trade unique to this city, namely, the art pottery and bric-à-brac, having a volume of business unequalled by that of any former year. A marked revival of trade has transpired among the watch manufactories. In brief, from present appearances the Fall of '94 will prove one of the most satisfactory in the history of the jewelry trade.

**The Importation of Diamonds.** FROM the comparative summary of values of imports and exports for the eight months ending Aug. 31, 1894 and 1893, of the principal articles relating to the jewelry trade, as tabulated elsewhere in this issue, the movement tending toward the establishment of diamond cutting factories in America is apparent. Of diamonds and precious stones, rough and uncut, \$806,468 worth was imported in the eight months of 1894, as opposed to \$632,738 in the same period of 1893. This increase is particularly eloquent when we compare the figures relating to precious stones and imitations of, cut but not set: \$5,071,454 for the eight months of 1894, to \$8,966,567 for the eight months of 1893. The tidal wave of importation of diamonds, brought about by the anticipated increase of the tariff duty on these articles, commenced in May, 1894, and though each month since then has shown a marked increase over the same month of 1893, the unprecedentedly low average of the earlier months of the current year brings the total of the eight months of 1894 lower than that of the same months of 1893.

**Discoveries of New Diamond Mines.** REPORTS of the discovery of new diamond mines are quite a feature of the period. It should always be remembered, nevertheless, that since the earliest days when South Africa's mineral wealth came to the fore, there have been so many bogus discoveries, so many mines that have proved to be no mines at all, so many gold reefs that have carried no gold, and so many alluvial diggings that have not paid, that people should be very sceptical concerning the reports of any new discoveries. This is more the case in relation to diamonds than to gold. The fact that anywhere in the region of Kimberley are to be found men by hundreds who do know something of diamonds, tends almost as much to discourage as to encourage public faith in any alleged new fields, inasmuch as nothing irritates the "old digger" more than to have his hard-and-fast and often expressed opinions on diamonds upset. And any one who undertakes to prove their existence in payable quantities beyond the neighborhood of Kimberley or of the Vaal River must have very tangible proofs

## TO THE JEWELRY TRADE:

THE JEWELERS' CIRCULAR has concluded its series of Four Special Fall Editions. With due appreciation of the sentiment of modesty, we cannot but feel that this series has proved eminently successful, the spontaneous and plenteous patronage from advertisers being evidence sufficient in support of this statement.

We have been applauded in our efforts by many advertisers who have considered their investment a profitable one; and it is with their satisfaction in view, that we consider the publication of a

## Special Holiday Number

to be issued at a propitious time in November, but a proper and essential supplement of these Special Fall Editions.

This HOLIDAY NUMBER will be a work of as high artistic and literary merit, as a liberal and ambitious policy insures.

THE JEWELERS' CIRCULAR PUB. CO.

indeed before he can convince the local world that he is not a visionary or, in some way, a dupe of a clever illicit diamond dealer. Thus even on the spot it is difficult, almost impossible, to determine at the outset the value of the reports of the discovery of new diamond mines.

FOLLOWING in the wake of the popular Brownies in jewelry, we would not be astounded to see a procession of nursery heroes and heroines, from Mother Hubbard to Jack the Giant Killer; also the gnomes whom Rip Van Winkle met in the mountains; the tiny elves in "A Mid-Summer's Night's Dream"; characters in the "Arabian Nights' Entertainments," including the 40 thieves; Robinson Crusoe and Friday; and other fairies, witches, goblins, hobgoblins, demons, imps, bogies, bogles, pixies, dwarfs, urchins, sprites, kobolds, spooks, wraiths, oufes, harpies, ogres and genii.

A DEALER in Pennsylvania, aroused by the going off of a burglar alarm in his room, stationed himself at a window with a shotgun, intending to shoot the burglars upon their exit from the front of his store. The housebreakers, however, escaped from the rear. For the good the burglar alarm did the dealer, he may as well have employed an alarm clock; it would have awoken him as effectively.



### New York Notes.

J. G. Rosengarten, Philadelphia, Pa., returned from Europe on the *Campania* last week.

The judgment against Adolph Hess for \$399.31 entered by S. F. Myers & Co., May 7, 1894, has been satisfied.

In Part IV. of the City Court Monday Adolph Goldsmith & Son obtained a judgment for \$465. 69 against Jennie Langer on a promissory note.

The annual meeting of the Prentiss Calender & Time Co., will be held at 49 Dey St., Thursday afternoon. Trustees for the ensuing year will be elected.

The ninth district Milholland Republicans have nominated Ulysses Grant Humphrey, of 354 W. 15th St., for Assembly. Mr. Humphrey is a jeweler at 217 Sixth Ave.

F. M. Matthews and C. M. Prior were recently admitted as members of the firm of Merrill Bros., silversmiths, 208 Fifth Ave., and the firm name changed to Merrill Bros. & Co.

M. Wolfstein is continuing the business of Wolfstein & Sulzberger, refiners, smelters and assayers, 25 John St. The partnership was dissolved Oct. 2d., Sol. Sulzberger withdrawing.

G. F. Feinier, watch case repairer, 37 John St., has formed a partnership with P. J. Girard, of Milford, Pa. Feinier & Girard will continue Mr. Feinier's business at the old address.

Among the passengers who returned from Europe on the *Havel* last week were: D. Ovington, of Ovington Bros., Brooklyn, N. Y., and Robert Leding, of Moore & Leding, Washington, D. C.

The annual banquet of the New York Jewelers' Association will take place at Delmonico's, Thursday, Nov. 15th at 6.30 P.M. The committee in charge have not yet completed the entire list of speakers for the occasion.

Louis Hirsch, after spending a few days in New York, replenishing his stock, has started out again for the northwest, and the principal cities of the west, carrying a full line of the goods of Lissauer & Co., 12 Maiden Lane.

A runaway horse attached to a coal wagon dashed into the window of the jewelry store of Mrs. M. E. Sutton, 141 Broadway, Brooklyn, Thursday evening, smashing the glass and damaging a quantity of jewelry. The horse was badly cut.

Benj. S. Wise has leased part of the store at 865 Broadway, where he will carry on a jewelry business. The Kimberley Diamond Co., 861 Broadway, of which Mr. Wise was manager, have given up their store at that address and are said to have gone out of business.

The General Term of the New York Supreme Court has affirmed the order of Special Term that continued the injunction obtained by Mrs. Ferd. P. Earle, against the Gorham Mfg. Co. which restrained that

company from selling certain silver ware of the Hotel New Netherlands, on which they held a chattel mortgage.

R. A. Kipling has sold out his interest in the business of H. R. Benedict, 21 Maiden Lane, to Mr. Benedict, and is also closing his own business at the same address. Mr. Kipling will go into the commission business in precious and fancy stones, and will close his New York office Jan. 1st, carrying on his entire business thereafter from his Paris office, 19 Rue Drouot. Mr. Kipling sailed for Europe Thursday on *La Bourgogne*.

Dr. Eugene Hodenpyl, 36 W. 56 St., is being congratulated his by friends upon his engagement to Miss Marie D. Fahys, the daughter of Joseph Fahys. Miss Fahys lives at 275 Clinton Ave., Brooklyn, and with her younger sister, is a member of the fashionable society of that city. Dr. Hodenpyl is the son of Anton Hodenpyl, of Hodenpyl & Sons. Dr. Hodenpyl is connected with the New York College of Physicians and Surgeons. No date has been set for the wedding.

A professional thief known to the police as "Toothpicks," was arrested in this city Oct. 8th on the charge of robbing Joseph K. Davison, 718 Sansom St., Philadelphia, Pa., of gems valued at \$350. Mr. Davison came here and identified "Toothpicks" as one of the two men who had entered his store in company with a well dressed woman, and stole the diamonds while the clerk's back was turned. The prisoner was held to await requisition papers.

An interesting case of recovery of stolen property occurred very recently in Maiden Lane. John B. Shea, treasurer of Aikin, Lambert & Co., while reading a bulletin of one of the New York daily papers about six years ago, had stolen from his pocket a valuable Paul Breton watch. On Friday, Oct. 5th, a package was received by his firm through one of the city local expresses, addressed to John B. Shea, which upon opening he found contained the stolen watch, apparently in the same condition and appearance as when it was taken from him some six years ago.

A motion was made Wednesday, before Judge Conlon, of the City Court, to punish Adolph Raduziner, manager of the East Side Jewelry Exchange, for contempt of court. The case was adjourned. The motion was made by Wales F. Severence, counsel for Freudenheim & Abramson, jewelers, 59 Maiden Lane, who have had Raduziner up in supplementary proceedings before Meyer J. Stein as referee, on a judgment for \$192.28 against Mrs. Raduziner, obtained in November, 1892. Raduziner refused to abide by the orders of referee Stein during the examination, and walked out leaving the reference suspended. The motion to punish him for contempt was therefore made, and the case was adjourned at the request of his attorney. At the commencement of the examination one year ago, Raduziner and his attorney were both fined \$25 for a similar contempt.

### Coaching Outing of the Boston Jewelers' Club.

BOSTON, Mass., Oct. 13. — The Boston Jewelers' Club had planned for a coaching party to-day, but Jupiter Pluvius had his storm chariot out overhead and the coaching part of the program had to be carried out in covered conveyances.

But it takes something moister than an Indian Summer shower to dampen the ardor of the "Boston Contingent," and about a dozen members of the club met at the Parker House, at 2 o'clock P. M., to-day ready for the start. They proceeded to Lee's Auburndale hostelry, where bowling alleys, billiard tables and a cozy dining hall were placed at their disposal, and the wants of the outer and inner man were attended to with results most agreeable to all the participants. After a jolly informal dinner at 6 o'clock the return trip to the Hub was made, the jewelers reaching Boston early in the evening.

Among those present at the spread were: President Charles F. Morrill, James S. Blake, William H. N. Pratt, M. N. Smith, Henry M. Patterson, O. A. Drinkwater, Charles Harwood, J. B. Humphrey, Arthur H. Pray, "Bob" Hamilton, E. W. Martin, L. S. Stowe.

### A Bill in Equity Filed Against Goddard, Hill & Co.

PITTSBURGH, Pa., Oct. 15.—Melvin H. Fenno filed a bill in equity Oct. 13, against Goddard, Hill & Co. On April 17, 1891, the plaintiff purchased a jewelry store in Altoona from the defendants for \$2,958.54, and paid the full amount for it by Sept. 26, 1891. Up until June 19, 1893, he contracted an account with the defendants amounting to \$2,251.21.

He sold the store to O. A. Prarie, taking notes amounting to \$2,006.15, which he assigned to Goddard, Hill & Co. The notes were not paid, and Goddard, Hill & Co. closed out the Altoona store. The plaintiff claims there was not a proper accounting of the sale, and he wants a new accounting.

### The Death of Herman Schmidt.

ASBURY PARK, N. J., Oct. 12.—Herman Schmidt, a well-known jeweler of this place, died last night of heart disease, aged 48 years. He was born in Germany, and had been in this country 25 years. He leaves five children, four of whom live in New York.

### Albert Perrin Held in \$10,000 Bonds.

SAN FRANCISCO, Cal., Oct. 10. — Albert Perrin, the ex-salesman for the jewelry firm of Nast, Greenzweig & Co., who was charged with felony embezzlement in getting away with \$10,000 worth of jewelry over 10 years ago, has been held by Judge Conlan to answer before the Superior Court in \$10,000 bonds.

Perrin was arrested in New York and brought to this city.



**Last Week's Arrivals.**

The following out-of-town dealers were registered in New York during the past week: R. P. Kincheloe, John Shillito Co., Cincinnati, O., 56 Worth St.; Mrs. J. C. Nourse, Woodward & Lathrop, Washington, D. C., 415 Broadway; J. V. Farwell, Chicago, Ill., Murray Hill H.; D. M. Ford, Oneonta, N. Y., Astor H.; L. Hill, Lynn, Mass., Cosmopolitan H.; H. B. Ross, Calais, Me., St. Denis H.; H. Kahn, Chicago, Ill., Belvidere H.; D. E. Dunn, Fort Plain, N. Y., Metropole H.; J. C. Batchelor, Buffalo, N. Y., Normandie H.; C. E. Davis, Boston, Mass., Coleman H.; W. W. Mansfield, Portland, Me., Astor H.; T. B. Lee, Toronto, Ont., Imperial H.; F. H. Kennard, Boston, Mass., Astor H.; D. J. Dannahey, Boston, Mass., Sturtevant H.; J. Gallagher, Boston, Mass., Colonnade H.; H. L. Houghton, Boston, Mass., New York H.; D. A. Hibbard, Akron, O., St. Stephen H.; F. H. Sloan, Hartford, Conn., Park Ave. H.; R. Leding, Moore & Leding, Washington, D. C., St. Denis Hotel; L. Arnstine, Cleveland, O., Broadway, Central H.; A. M. Field, Ashville, N. C., Imperial H.; H. Rempe, Danville, Pa., Metropolitan H.; J. P. Jones, J. N. Adams & Co., Buffalo, N. Y., 57 White St.; J. Newman, "The Bee Hive," Chicago, Ill., Holland H.; Thos. W. Morrison, Newburgh, N. Y.

**Boston.****TRADE CONDITIONS.**

All the jobbers report an improved condition of business and take a cheerful view of the outlook. One house has added to its previous stock a line of silver ware which inaugurates a new department for the firm. Other establishments have stocked up more heavily than they did a year ago, to meet the anticipated increase in holiday trade this season.

The watch business has gained also. Both factories in Waltham and the Howard factory in Roxbury are getting more orders than they have had before for several months. At the American Watch Co.'s factory especially the improvement has been very great. The establishment now turns out about 1,500 watches daily against only 1,000 to 1,200 a short time ago.

Supt. E. C. Fitch, of the American Watch factory, is on a hunting trip in the Maine woods.

John R. Knight, the Hanover St. jeweler, has the sympathy of many friends in his recent bereavement by the death of his wife.

Jacob S. Bergh has opened a new store at 2003 Washington St. He was formerly in the employ of George H. Elson, on Park St.

Buyers in town the past week included: H. B. Ross, Calais; J. H. Otis, Kennebunk, Me.; Mr. Pugsley, Amherst, N. S.; A. W.

Gunnison, Northboro; J. D. Grant, Lowell; A. H. Martin, Bristol, N. H.

The New England Association of Opticians met Monday evening at Young's Hotel and listened to an instructive talk on "Artificial Ametropia," by Homer A. Huntington, M.D., of New York.

A. C. Vose, who recently took the Boston and New England agency for W. J. Braitsch & Co., Providence, R. I., has returned from a two weeks' trip through his territory, and reports dealers much more hopeful and trade improving.

Richard Hemsley, of Montreal, one of Canada's leading jewelers, stopped over for a couple of days in Boston last week, and did some buying by way of diversion. He was on his way to New York on a pleasure trip, accompanied by his family.

Guy M. Spear, formerly with H. T. Spear & Son, will be located hereafter with J. C. Sawyer, New England agent for J. C. Dueber. Mark Flanders, for a number of years with Floyd, Pratt & Co., and more recently traveler for the United States Watch Co., is to be connected with the same house.

The store of Miller & Welch, opticians, 26 West St., was burglarized last Sunday night. Entrance was effected to the place by breaking the glass in a rear window and turning the catch. The burglars made quite a haul, stealing 8 pairs of pearl opera glasses valued at \$150, 30 gold bowed spectacle frames valued at \$100 and some porcelain opera glasses.

**THE INCREASED DUTY ON****DIAMONDS****HAS NOT INCREASED OUR PRICES.**

Mr. L. Tannenbaum on his last trip having purchased and bought over under the old duty over five times his usual quantity of the finest Diamonds, Rubies, Sapphires, Emeralds, Opals, Pearls, and other Precious Stones and Melles, he will continue to sell to the trade for the next six months, at prices governed by the old rate of 10 per cent. being thus a clear gain of

**15 PER CENT.**

to dealers who place orders NOW.

This is an Opportunity of a Lifetime. These Goods are the Finest and Cheapest in the Market To-Day.

**L. TANNENBAUM & Co.,**

Importers and Cutters of Diamonds and Precious Stones,  
COR. MAIDEN LANE & NASSAU ST., NEW YORK.



**The American Horological Society Adopt a System of Examinations.**

CHICAGO, Ill., Oct. 12. — The regular monthly meeting of the American Horological Society was held Oct. 9th. The committee on Watch Repairer's Certificates submitted their final report, which, after a lengthy discussion, was adopted. It was as follows.

Interested members of the society have prepared a circular relating to the society, which will be sent to the members of the trade as rapidly as possible.

**INSTRUCTIONS TO SUPERVISORS OF WATCH REPAIRERS' EXAMINATIONS.**

The examination may be held in any convenient place.

Arrangements must be made to have sufficient light to enable the candidate to make an examination of any parts of watches.

For the first part of the examination the candidate will be allowed three hours, which must be consecutive, and in the presence of the supervisor, who will see that the candidate receives no assistance from books or other sources, and that no other person is present.

When ready to commence the parcel from the society should be opened, and the package marked No. 1 handed to the candidate; this will contain work to be examined upon which he will have to write a report. Also questions to be answered in writing, and a graver or cutter to be sharpened. In doing this the supervisor will see that the candidate uses no appliance for holding the graver or cutter steady upon the stone; it must be held by the hands only.

After the expiration of the three hours the supervisor will receive from the candidate the contents of the package No. 1, together with his written answers, reports and sharpened cutter, and return them to the secretary of the society within 48 hours from the time of receiving the parcel from the secretary.

The package marked No. 2 may then be given to the candidate. This will contain actual work to be done and must be returned by the supervisor to the society within seven days with the supervisor's declaration made under oath or affirmation on the form supplied by the society before a Notary Public that the manuscript is solely the production of the candidate.

**INSTRUCTIONS TO CANDIDATES FOR CERTIFICATES FOR PROFICIENCY IN THE REPAIRING OF WATCHES.**

In the first part of the examination, which must be done in three consecutive hours, you will deal with the contents of a package marked No. 1, from the parcel sent to your supervisor. In it you will find full instructions what to do. If the examination takes place in the evening, you should beforehand ensure that there will be sufficient light to enable you to make a careful examination of an escapement or wheel and pinion depth. You will be required to make some such examination, and write down a report of any faults that may be discovered. You must provide some paper upon which to write your reports and answers to questions, and must have at hand the tools that will be necessary to enable you to make an examination of the parts mentioned, and also an oilstone for sharpening a graver or cutter, which you will be required to do. You must have no assistance from books or any other source in anything you may be required to do, and in sharpening the graver or cutter it must be held *in the hand*, and no appliance used to keep it steady on the stone.

In answering the questions which you will find in this package, be careful that you understand to question before writing your answer. If asked *how you do a thing*, answer it in your own words; *state exactly what you do*. No statement as to *how a thing should be*, will be considered a sufficient guarantee that you possess the *practical ability*. No value will be attached to any particular words or literary style in your writing.

Having done what is required in package No. 1, all your work in connection with this will be returned by your supervisor within 48 hours from the time of his receiving it. See the graver or cutter after being

sharpened is safely packed in its sheath, and also the work, that the examiners may receive it uninjured. You will then receive from him a package No. 2, which will contain certain pieces of work to be done within seven days, when it will be returned by your supervisor.

The Board of Examiners will assume that every thing which you do in connection with this examination will be to the best of your ability, and unless the whole of the tasks set are done, and in a sound and workmanlike manner, the chance of obtaining a certificate will be remote.

**RULES GOVERNING THE EXAMINATION AND GRANTING OF CERTIFICATES TO WATCH REPAIRERS**

Certificates are issued to watchmakers or apprentices who can satisfy the Board of Examiners of their proficiency, whether members of the society or not.

To obtain a certificate it will be necessary for the candidate to show that he has a good knowledge of the cylinder, duplex, chronometer and lever escapements, depths of wheels and pinions, stem-wind work, and of the various mechanisms found in simple and uncomplicated watches and clocks. He will also be required to show his ability to turn and file, and fit any new pieces to watches of the above class which the Board of Examiners may require, in a sound and workmanlike manner.

Examinations are held every sixty days, and the applicant remains at his own home and is there examined. The name of a reputable property owner (not a watchmaker), who would be willing to act as supervisor and make the required oath, must be received by the secretary of the society at least seven days prior to the sending out of the necessary papers, together with a fee of \$3.00, to pay the expenses of examination, papers, postage, express, etc. A further fee of \$2.00 must be paid if a certificate is granted, when it is ready for delivery, except in the cases of members of the American Horological Society in good standing, when the examination fee of \$3 only is required. The application fee of \$3.00 is retained by the society whether the applicant succeeds in passing the examination or not. The papers, instructions and work are sent out on the third Wednesdays of the months of November, January, March, May, July and September.

The secretary will send to the supervisor two parcels, one containing parts of watches or clocks to be examined, and questions to be answered in writing by the applicant in the presence of the supervisor. The time allowed for this will be three hours. The supervisor will then take the written answers and reports upon the parts sent, and return to the secretary, by registered mail, within forty-eight hours of the time of his receiving them. The second parcel will contain the actual work to be done by the candidate; the time allowed to do this will be seven days, when it must be returned by the supervisor, together with a declaration, made under oath or affirmation, before a Notary Public of the county in which he resides, on a form supplied by the society, that the manuscript is, to his knowledge, solely the production of the candidate, and that he received no assistance from books, notes, or from the suggestion of any person present. As the candidate is given seven days in which to perform the practical work, the supervisor cannot be present during the time, and is therefore not asked to make a statement in regard to it, but the candidate is required to make oath before a Notary Public, of the county in which he resides, that the work was performed solely by him, and without the aid or advice of any person. Blanks for this purpose will be furnished by the society.

These examinations are of an eminently practical nature, and may be readily passed by all those who have sufficient knowledge and ability to be safely intrusted with the repairing of watches, and the society will take every precaution that certificates are awarded only to competent workmen.

These certificates will remain the property of the society at all times, and may be withdrawn at any time when the society shall have sufficient evidence in their opinion to cancel the same, but when withdrawn in this way, the final fee of \$2.00 will be returned to the holder of the certificate upon surrender of the certificate.

Every candidate in order to secure a certificate must pass the examination on an average of 70 per cent. or higher. For example, if 10 questions are asked and 10 marks given for a correct answer to each question, then the candidate must answer correctly seven or more of the questions.

The Board of Examiners will consist of five watchmakers who will prepare the list of questions and the work to be performed by the candidate, and turn the same over to the secretary in sealed packages ready for transmission to the candidate. It shall require a majority vote of three out of the five examiners to approve or reject any candidate as worthy or unworthy of a certificate.

The names of all candidates for examination will be withheld from the judges, the members of the society, and the public, and will only be revealed when the candidate has succeeded in obtaining a certificate: Where an applicant fails to pass an examination, he will be informed of the questions which he failed to answer correctly. Should any candidate feel that he has been judged unjustly, he has the right of appeal, which shall be conducted as follows: The candidate shall name one watchmaker, the society another, and if these two fail to agree, they shall decide on a third, and the vote of two out of the three, either for or against the candidate, shall be binding. In the event of appeal, the judges shall meet in the society rooms in Chicago.

When a certificate is granted, it will bear the name of the candidate, the percentage on which he passed, the names of the Board of Examiners and the president of the society.

**AMERICAN HOROLOGICAL SOCIETY, CHICAGO.**

**CANDIDATE'S DECLARATION.**

I, ....., do hereby solemnly and sincerely declare and say as follows:

That I made application to the American Horological Society for examination, with a view of securing a certificate of my competency as a watch repairer.

That I appeared before the supervisor on the ..... day of ..... 189.. and was present for three hours. That I answered the questions asked during that period of time, and received no assistance either from books, notes, or from any person present.

That the practical work sent to me was performed by me alone, without the assistance or advice of any person.

In case I should secure a certificate, I agree to surrender the same on the demand of the society at any time that the society may discover that I am unworthy of it, it being understood that when said certificate is surrendered, as above, that the final fee of \$2.00 is to be returned to me.

Subscribed and sworn to before me this ..... day of ..... 189..

[SEAL.] Notary Public for the ..... County of ..... and State of .....

**AMERICAN HOROLOGICAL SOCIETY, CHICAGO.**

**SUPERVISOR'S DECLARATION.**

I, ....., do hereby solemnly and sincerely declare and say as follows:

That ..... of ..... a person desirous of obtaining a Repairer's Certificate, granted by the American Horological Society, duly nominated by me, as willing to assist in his examination for the said certificate according to the rules of the said society.

That I received from the secretary of the said society, on the ..... day of ..... 189.. a parcel by express containing two packages, numbered 1 and 2 respectively.

I attended at ..... on the ..... day of ..... 189.. from ..... till ..... for him to answer the questions in writing, contained in said package No. 1, and also make out a report in writing on the contents thereof.



That the said.....duly attended at the said time and place, and answered the said questions in writing, and also wrote out the before-mentioned report on the contents of the said package No. 1.

That according to the said rules I was present during the period of three hours in which the said .....was writing his said answers and the before-mentioned report. That I returned the said package No. 1, containing Questions, Answers and Report on contents thereof, to the secretary of the said society on the .....day of.....189..by registered mail.

That I then delivered the said package No. 2 to the said.....and that on the.....day of .....189..the said.....delivered it back to me, and that on the same day I forwarded the same to the secretary of the society, together with the Candidate's Declaration duly signed and sworn to before a Notary Public.

That the Answers, Report and Work on the contents of package No. 1 are to my knowledge wholly the production of the said.....and that he received no assistance from any books, notes or from any person present.

Subscribed and sworn to ..... before me this..... Supervisor. day of.....189..

[SEAL.]

Notary Public for the ..... Residence. County of.....and State of.....

The meeting then proceeded to the election of a board of examiners which resulted in the unanimous choice of the following gentlemen: Geo. J. M. Ashby, of Chicago, for chairman, for a term of three years; A. W. Johanson, of Chicago, for a term of two years; Franz Lorenz, of Chicago, for a term of two years; Edward A. Sweet, of New York city, for a term of one year; J. L. Finn, of Elyria, O., for a term of one year.

After the adjournment of the meeting several members present put in their names as applicants for examination, and it is understood that the board of examiners will have everything ready in the way of blanks, etc., to send to applicants on the third Wednesday in November. Candidates for examination should not fail to send their name and address of the person who agrees to act as their supervisor when making their application for examination.

**Pittsburgh.**

J. M. Shaeffer's assignment to J. J. Aland was for the sum of \$9,000.

Sussfeld, Lorsch & Co. have entered judgment against Heckel, Bieler & Co. for \$655 72.

Baker & Worrell, Washington, Pa., have dissolved partnership. F. B. McKinley will occupy their store.

The atmosphere has been charged with the rumor that a large new retail store will be opened shortly.

Corcoran & Vilsack are contemplating removal to a ground floor, as soon as quarters can be secured.

Frank Worrell, Washington, Pa.; F. H. Hayes, Washington, Pa., and J. W. Caler, Beaver, Pa., were in the city last week.

C. T. Ahlborn has gone on a hunting trip of two weeks' duration. Mr. Ahlborn's business will be in charge of C. J. Sankey.

C. C. Will & Co. removed Oct. 15th from 404 Smithfield St. to 414, same street. Mr. Will has lately taken out a permit for a new residence in Hazlewood.

Shortly after 12 o'clock of the night of Oct. 6th, a supposed fire broke out in the jewelry store of John M. Roberts, 441 Market St. The fire department was called out, and found that a converter on the side of the building had burned out, making considerable smoke but doing no damage.

**Springfield, Mass.**

The jewelers of Pittsfield will form an organization this week.

C. E. Whipple has gone on a two weeks' hunting trip in Maine. He is one of a party who will camp on Alligator Lake, in Hancock County.

Newton Dexter, of New York, will meet the jewelers of this city next Thursday evening for the purpose of organizing them against the enroachment of lotteries, etc.,

which have raised such havoc with the regular trade within the past few years.

Included among the representatives in Springfield, within a week were the following: Fred. Murcenberg, Bates Bros.; Mr. Hall, Mt. Washington Glass Co.; C. T. Dougherty, Sexton Bros.; Chas. F. Osgood, H. H. Curtis & Co.; James A. Cheney, Ludwig Nissen & Co.; Arthur A. Wheeler, Gorham Mfg. Co.; Mr. Pollitz, Rice & Hochster.

The Springfield Clock Co. is the name of a new jewelry store which has opened for business on Main St. The present headquarters of the firm are in Boston, but if the Springfield trade proves all what is expected, this city will take the place of Boston as the main location of the firm. The stock will be largely of the cheaper varieties of goods, and auctions will be held from time to time.

Chas. A. Drake, of East Brookfield, has been sentenced for two months in the Worcester county jail, for obtaining goods under false pretences. Last February Drake got a diamond ring, valued at \$18, and a gold ring, valued at \$5, in Isaac Achim's store, in Spencer, and on the plea that he wanted to show them to his wife, took them from the store, promising to return the jewelry the next day. Then he pawned them in Worcester, where they were found by detectives.

**Canada and the Provinces.**

Ovens & Co., jewelers, etc., Carberry, have assigned to J. J. Armstrong.

In a large fire at Dutton, Ont., last Monday, the store of J. S. Ostrander, jeweler, was swept away. Loss partially covered by insurance.

Perry Weinberg, the Toronto jeweler, who was extradited from New York, and was convicted on three separate charges of larceny, was last week sentenced to one year in the Central Prison.

ESTABLISHED 1843.

Highest Awards in Every Competition.

LEROY W. FAIRCHILD & Co., 3 Maiden Lane, New York City,

Gold Pens, Gold and Silver Pencils and Pen Cases,

The Handsomest and Cheapest Line of Goods in the Market.

WORKS: 3D AVENUE AND OGDEN ST., NEWARK, N. J.



## Our Traveling Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

**T**RAVELING salesmen calling upon Davenport, Ia., merchants, the past week were: M. Gregory, Strobell & Crane; W. F. Adams, Simpson, Hall, Miller & Co.; J. B. Osthoff, Jos. Noterman & Co.; J. Frank, Herzog, Goldsmith & Frank, P. L. Smith, Whiting Mfg. Co.; W. T. Darden, for P. H. Leonard; Wm. Weidlich, Waterbury Watch Co.

Mr. Newhouse, of Glickauf & Newhouse, Chicago, left Monday for the west.

General George Mindel, for Weis & Oppenheimer, New York, gold case manufacturers, visited the Chicago trade last week.

Among the traveling men in Columbus, O., the past week were: Fred. England, H. Z. & H. Oppenheimer, and H. Davis, Middletown Plate Co.

S. N. Jenkins, representing Aikin, Lambert & Co., returned to Chicago from a short Illinois trip Saturday, and his son, W. E. Jenkins, will continue the trip in that State.

George Gubbins, of the case department of H. Muhr's Sons' Chicago house, is back from his trip to western cities. H. C. Rowbotham spent several weeks in Chicago, closing out the ring department, and left for a western trip.

Travelers in the jewelry line noticed in Syracuse, N. Y., the past week included: H. C. Schwartz, Kremetz & Co.; Geo. W. Smith, Carter, Sloan & Co.; Herbert C. Van Ness, Unger Bros.; P. R. Ketcham, The Brooklyn Watch Case Co.; Walter N. Walker, Hayden W. Wheeler & Co.; J. H. Lockwood, the James W. Gibson Co.; Dan F. Pickering, C. K. Colby; George Ellsworth Herrmann, Gorham Mfg. Co.; C. M. Dillon, Meriden Cutlery Co.; E. L. Mumford, Waite, Thresher Co.; J. D. Stranberg, E. L. Spencer & Co.; J. J. Mullen, Geo. J. Dehner & Co.; Harry Simons, Stern Bros. & Co.; T. C. Platt, Foster & Bailey; Mr. Booth, Hutchison & Huestis; Mr. Kenrick, Reed & Barton.

Traveling salesmen were thick in Detroit last week. Among them were: John J. Robinson, The Greene & Knox Mfg. Co.; M. E. Van Bergh, Van Bergh Silver Plate Co.; D. I. Byers, Cincinnati Silver Refining Co.; Robert M. Wilcox; I. W. Friedman; Charles F. Ketcham, Riker Bros.; M. D. Rothschild; L. V. Benson, for Frank H. La Pierre; A. H. Atwood, Towle Mfg. Co.; L. A. Schenk, Jeannot & Shiebler; Mr. Cook, Bergstein & Son; Matthias Stratton,

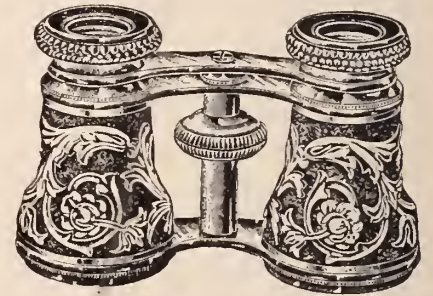
Jno. W. Reddall & Co.; E. T. Hopkins, Meriden Silver Plate Co.; Louis E. Smith, M. B. Bryant & Co.; F. M. Neefus, for William Link; E. A. Dorrance, Simons, Bro. & Co.; C. M. Davis, New Haven Clock Co.; Joseph Van Veen, Bradley & Hubbard Mfg. Co.; William A. Copeland, Martin, Copeland & Co.; S. Levy, S. Levy & Son.

Travelers who recently showed their lines to Indianapolis, Ind., dealers included: L. E. Smith, M. B. Bryant & Co.; N. Strauss, L. Black & Co.; Nat. W. Wolf, Louis Kaufman & Co.; J. Friedman, Odenheimer, Zimmern, & Co.; Geo. D. Munson, Wm. Rogers Mfg. Co., Chas. T. Page, The Shepherd Mfg. Co.; A. H. Atwood, Towle Mfg. Co.; Mr. Shirley, C. Dorflinger & Sons; Mr. Tibbals, Wilcox Silver Plate Co., A. J. Brecht, Bawo & Dotter; W. A. Copeland, Martin, Copeland & Co.; A. M. Thanhauser, for Ludwig Lehmann; L. B. Eaton, D. Wilcox & Co.; C. Doughty, William Schrimper & Co.; C. A. Marsh, C. A. Marsh & Co.; Leopold Cohen, the Metallic Art Works; Mr. Miller, T. A. Willson Optical Co.; Jas. D. Underwood, Champeinois & Co.; J. S. Platt, Foster & Bailey; H. W. Van Houten, Sinnock & Sherrill; B. Brady, B. B. Brady & Co.; David Schuraaz, Nicholas Muller Art and Bronze Co.; and representatives of New Haven Clock Co. and Courvoisier-Wilcox Mfg. Co.

Traveling salesmen in the Hub the past week included: John L. Shepherd, Keystone Watch Case Co.; Nat. Swift, for G. K. Webster; Henry G. Thresher, Waite, Thresher Co.; Louis Kurtz, G. W. Cheever & Co.; Harry F. Barrows, H. F. Barrows & Co.; E. R. Rhoades, Simons, Bro. & Co.; Walter Clark, W. G. Clark & Co.; W. S. Hough, Jr. and W. H. Tarlton, Wightman & Hough Co.; Eugene H. Cox, Sussfeld, Lorsch & Co.; J. L. Sweet and Louis Jones, R. F. Simmons & Co.; C. W. Fisher, E. I. Franklin & Co.; Mr. Norton, New England Pearl Co.; Ed. L. Gowen, Watson, Newell & Co.; Sumner Blackinton, W. & S. Blackinton; Mr. Posner, Wallach & Schiele; G. B. Osborn, William Smith & Co.; Charles Bennett, Jacob Bennett & Son; Herman A. Friese, Lewis, Kaiser & Luthy; Frank Jeanne, William S. Hedges & Co.; I. L. Russell, L. Tannenbaum & Co.; Manager F. L. Cam, Brooklyn Watch Case Co.; A. L. Stearns, Roy Watch Case Co.; E. R. Crippen, Bates & Bacon.

Travelers in Pittsburgh, Pa., last week were: Joe Beach, Wilcox Silver Plate Co.; Sig. Stern, Stern Bros. & Co.; W. S. Roe, Ingraham Co.; Egerton A. Bliss, E. A. Bliss Co.; C. C. Darling, L. W. Pierce & Co.; Mr. Bardel, Heller & Bardel; Hugo Joseph, Albert Lorsch & Co.; C. L. Joralemon, A. Joralemon & Co.; L. A. Schenck, Jeannot & Shiebler; Wm. F. Smith, New-ark Tortoise Shell Novelty Co.; L. V. Benson, Frank H. La Pierre; Harry Osborne, Whiting Mfg. Co.; C. W. Cary, J. B. & S. M. Knowles Co.; Mr. Steele, J. B. Bowden & Co.; Samuel Howland, Eisenmann Bros.; F. H. Carpenter, Alfred H. Smith & Co.;

H. R. Sherley, C. Dorflinger & Sons; G. Hemingray, Wilcox & Evertsen; J. E. Simonson, A. J. Hedges & Co.; J. W. Roberts, Williams Bros. Mfg. Co.; Harry B. Kennion, H. D. Merritt & Co.; Mr. Whiting, S. E. Fisher & Co.; Geo. S. Melville, Acme Silver Plate Co.; Mr. Rogers, Parks Bros. & Rogers; A. W. Wagner, Leon J. Glaenzer & Co.; F. V. Kennion, for John T. Mauron; Mr. Pierce, Harrison Bros. & Howson; J. M. Cohen, Levy, Dreyfus & Co.; and E. J. Hopkins.



## BUY THE Le Vaire Opera Glasses.

**NONE BETTER MADE.**

Prices \$2.50 Upwards.

Manufactured Only for

**LEVY, DREYFUS & CO.,**

9 and 11 Maiden Lane, New York.

Largest Stock in the U. S.

of all kinds of Optical Goods.



Patented  
June 5, 1894.

The Crohn's Patent Safety Guard for Scarf Pins, Brooch Pins and Studs is the most practical and only adjustable one invented. For sale by all job-

bers, or Samples sent by mail on receipt of price, \$1 each, solid gold, or 25c. each for plated, put up in attractive cards holding one dozen.

Special Discounts to Jobbers.

Manufacturers:

**CROHN & MUNK, 2 Maiden Lane, New York.**



**News Gleanings.**

A. J. Bond, Denison, Ia., has sold out.  
 Blosser Bros., Greencastle, Pa., have dissolved.  
 Will Eberle will open a jewelry store in Benton, Wis.  
 Jeweler Hall, opened his store in Summit, N. J., last week.  
 H. D. Thurber has opened a repair shop in Gilboa, N. Y.  
 Mr. Avery has opened a repair shop in North Amherst, O.  
 N. O. Munson has removed from Tonica, Ill., to Earlville, Ill.  
 L. W. Bever, Shelton, Neb., has given a mortgage for \$300.  
 Charley Wallis has opened a new jewelry store in Brillion, Wis.  
 Frank Kelly, Moscow, Idaho, has given a bill of sale for \$1,600.  
 L. M. Kesling, Norfolk, Neb., has given chattel mortgage for \$3,431.  
 H. J. Bentley has bought out Hanks' jewelry store, Postville, Ia.  
 O. Olson, Sauk Rapids, Mich., has removed to West Duluth, Minn.  
 John Dewar has opened a jewelry store on Lancaster Ave., Bryn Mawr, Pa.  
 E. O. Harvey, Bancroft, Neb., has been succeeded by the Bancroft Jewelry & Gun Co.  
 Webster & Ward, Kentville, Nova Scotia, have a judgment entered against them for \$196.  
 J. M. Martin has removed his jewelry store from Three Oaks, Mich., to New Carlisle, Ind.  
 L. A. Faunce, Harrisburg, Pa., opened his handsome new jewelry store at 1314 N. 3d St., Oct. 11.  
 Jeweler Albert A. Cowing, of Watkins, N. Y.; is the Democratic candidate for County Treasurer.  
 The jewelry store of the late James H.

Morse, Westfield, Mass., is open again for business with C. S. Ford in charge.  
 The opening a few days ago, by Sim & Co., Troy, N. Y., of their large and improved art and jewelry store was a successful event.  
 Henry Anderson, who has been at work in C. E. Smith's jewelry store, Kingsley, Ia., has started for himself at Anthon, Ia.  
 Charles A. Williams, Terre Haute, Ind., has opened a branch jewelry store at 41 High St., and put Frederick Mills in charge.  
 F. C. Kramer, Carlisle, Pa., has made a number of improvements to his store, which make it one of the handsomest in the valley.  
 Burglars made a raid on Atlanta, Mo., a few days ago. Sidney Dabney's jewelry store was cleaned completely out of everything portable.  
 Albert Tharnish has bought out a jewelry store in Exira, Ia. Mr. Tharnish has been with Geo. Marsh, Atlantic, Ia., for the past six years.  
 J. D. Lewis, Lawrenceville, Pa., is the happy father of twin boys. The Lawrenceville *Herald* says: "John never does things by halves anyhow."  
 E. D. Jones has bought the stock of the Alamosa Jewelry Co. of John Frank & Bro., Alamosa, Col., and moved it into the store with his confectionery and news stock.  
 The Trenton Watch Co., Trenton, N. J., are very busy just now getting out their holiday stock, necessitating the employment of all the hands in every department.  
 The brick building on South Oak St., Mount Carmel, Pa., of jeweler Ibert Norstedt is almost completed. Mr. Norstedt will shortly remove his store into the large room now being prepared for it.  
 A new company known as the Seleger, Toothill Novelty Co. have purchased the old site of the Oswego Casket Co., Oswego, N. Y. A building is to be hastily erected for the manufacture of silver novelties.  
 The show window of jeweler L. L. Bickings, Norristown, Pa., was flooded Wednesday

morning last by the roof over the bay window leaking. A quantity of silk and plush used to decorate the window was ruined.  
 R. M. Crockett, Moscow, Idaho, has given a chattel mortgage for \$300.  
 People in the vicinity of Mellette, S. Dak., are considerably excited over the reported find of pearls in fresh water mussels taken from the Jim river. The mollusks are supposed to belong to the species known as *Anodon cygneus*.  
 The funeral of Wm. Gramm, a well known jeweler of Albany, N. Y., occurred Oct. 8. The deceased was a genial and well educated man, and highly respected by all who knew him. He was a Prussian soldier before he came to this country. The deceased leaves two sons and two daughters.  
 Frank P. Jolles, Attica, N. Y., has made a general assignment of his stock of watches and jewelry and all his effects to James G. Ogden, of the same place. Mr. Jolles has been engaged in the jewelry business in Attica for a number of years. It is expected that he will be able to pay his creditors nearly, if not quite in full.  
 Herbert W. Smith, jeweler and dealer in bicycles, Somerville, Mass., has filed his schedules at the insolvency court showing debts amounting to \$4,800. His assets consist of an equity in a house and lot at the corner of Whittier and Baxter Sts., Melrose, covered by two mortgages amounting to \$2,100, and \$150 in accounts of doubtful value.  
 On Oct. 1st. Louis Philbin, the wide-awake head of the Ankeny jewelry house, Lafayette, Ind., reached the 20th anniversary of his connection with the establishment. When Mr. Ankeny went to Lafayette, Mr. Philbin became an attache of the new business, and by industry, energy and close attention to all details, became Mr. Ankeny's right hand man, and on the latter's leaving there on June 1, 1890, Mr. Philbin took full charge of the business and has since conducted it.

**TRENTON MOVEMENTS**

COMPLETELY SATISFY THE EXACTING REQUIREMENTS OF THE TRADE FOR RELIABLE HIGH GRADE TIME KEEPERS AT A LOW PRICE. A SAMPLE LINE IS SIMPLY A FORE-RUNNER OF CONTINUOUS ORDERS.



6 Size, 7 Jewels.

Our New 16 Size Thin Model will soon be Ready for Delivery.



16 Size, 7 Jewels.

PRICE LISTS AND ELECTROTYPES FURNISHED UPON APPLICATION

**TRENTON WATCH CO., TRENTON, N. J.**



**Trade Gossip.**

E. L. Spencer & Co., Providence, R. I., are hard at work shipping orders for their popular goods in charms, rings, studs, lace pins and fancy tray assortments.

W. H. Manchester & Co., Providence, R. I., have made several improvements in their Eureka egg holder. This novelty will well repay attention on the part of dealers.

E. B. Thornton & Co., Providence, R. I., have been allowed the patent for which they applied on their cane pins, now being made under royalty by the Waite, Thresher Co.

The Meriden Britannia Co., Meriden, Conn., are showing some new and artistic designs in complete toilet sets which will prove salable and profitable goods in the hands of enterprising dealers.

Paillard non-magnetic watches are taking an upward turn, and are increasing in demand among jewelers having a trade among workers in the electrical field.

A. Northrop & Co., manufacturers of patent paneled sheet metal ceilings, Pittsburgh, Pa., are now getting out another new style of ceiling with a new joint. This with the variety they already have will enable them to meet all demands both in design and finish. They report trade fairly good this year, and have just finished a large contract in Iowa, several large school contracts in their vicinity, and have orders in for shipments to Texas, Kansas, Wyoming, of large size, besides many for jewelry stores, banks, etc. Jewelers and others who expect to build or make changes in their buildings, should write for catalogue of designs, and send sketch of ceilings, that they may obtain an estimate of the cost of styles suitable for their offices or stores.

Accurate frontal horizontalism, maximum rigidity, permanent profile verticalism, and minimum pressure on the nose are the essentials of a satisfactory frame for cylindrical lenses for all astigmatic cases. To attain this in an eye-glass frame has been the aim of many inventors, and its realization is found in the new self-adjusting eye-glass frame known as No. 918, manufactured by the Spencer Optical Mfg. Co., 15 Maiden Lane, New York. This frame is patented, and is destined to take its place among those at the head of all special astigmatic frames. The form of the spring and nose clip is peculiar to itself. The manner of distributing the pressure contains the secret of its great ease and permanence. This frame has to be seen to be appreciated.

Every jeweler should consult E. & J. Swigart, Cincinnati, O., and ascertain their prices and variety of trays, boxes and other show case goods, before fixing up their stores and windows for the holiday trade. They have an immense variety, and every dealer can, at a moderate expense, make his store attractive and his goods look brighter. Write for a Crown gage if you have none; they give them away to their customers. E. & J. Swigart are, perhaps, the busiest house in Cincinnati. From the large sales of tools and materials the past week, it looks as if everything was going their way.

The Campbell Metcalf Silver Co., Providence, R. I., have again doubled their capital, the additional amount being promptly paid in. At the factory parts of three floors are filled with busy operatives working all day and a portion of the night. Electric motors are now being put in, in order to make it possible to work all night, which the press of orders, particularly on the Eton and Stuart patterns, will soon make a necessity. In these two lines is that long sought-for desideratum, first class workmanship and design at a medium price. Some new goods in china painted decorations will be more fully treated of in subsequent issues.

**DIAMONDS.**

**Wm. S. Hedges & Co.,**

**Importers of Diamonds.**

And Manufacturers of DIAMOND JEWELRY.

**170 Broadway, New York.**

22 Holborn Viaduct, London.

**Alfred H. Smith & Co.,**

**IMPORTERS**

**DIAMONDS**

AND

**PRECIOUS STONES,**

282 BROADWAY, COR. JOHN STREET,

NEW YORK.

88 Holborn Viaduct, London, E. C.

**R. A. KIPLING,**

**Precious Stones**

AND **Fancy Goods**

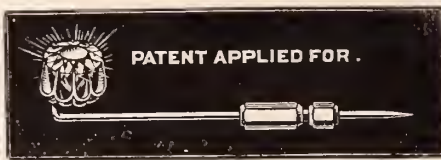
Bought and Sold on Commission.

19 RUE DROUOT,

PARIS. FRANCE.

**"SECURITY PIN GUARD."**

Can be Used on Scarf or Ladies' Pin.



85c. Dozen Gold, \$6.00 } Doz  
Net Cash. Silver, 3.00 } Net Cash

DISCOUNT TO JOBBERS.

Security Mfg. Co., 7 Astor House, B'way, N. Y.



18 JOHN ST NEW YORK



H. P. Vollmer, the manager of the New York office of Geo. W. Smith & Co., 816 Broadway, makers of high art furniture, has already a large acquaintance in the trade through his former connection with the brass and onyx house of R. G. Ledig. In his present capacity as New York manager for Geo. W. Smith & Co., Mr. Vollmer has had an opportunity to show his friends some of the finest high art furniture of strictly American handiwork which has ever been produced in this country. In next week's issue will be illustrated and described some of the productions of this house.

Something new in the way of a low priced watch of attractive appearance has been placed on the market in Charmilles watches with niello enameled designs. The enamel is fired in the design in nickel, lapped flush and polished, making a very handsome watch and one that will wear like iron. Watch known as No. 9 is in neillo enamel designs, polished down smooth, while No. 10 has raised gold designs in niello enameled border. Novelties sell best, and in the low priced watch line the Charmilles is both a novelty and a seller.

**The Shaking of the Building Caused by Geoffroy & Co's Machinery.**

The N. Y. Court of Appeals last week handed down its decision affirming the judgment obtained by Pach Bros. against Geoffroy & Co. Pach Bros. are photographers, and Geoffroy & Co., manufacturing jewelers, in the building at 935 Broadway. Pach Bros. alleged that the noise and vibration of the machinery of Geoffroy & Co. caused them to lose many customers, and on this ground brought suit for damages in the Supreme Court. The plaintiffs obtained a judgment which was appealed and affirmed by the general term of the Supreme Court, and from here appealed to the Court of Appeals. This court having now also affirmed it, a judgment for \$866.66 was entered Friday against Geoffroy & Co. by Pach Bros.

The following letter was received from the attorneys of Geoffroy & Co. by THE JEWELERS' CIRCULAR:

NEW YORK, Oct 15, 1894.

Editor of THE JEWELERS' CIRCULAR:

Last Friday, Oct. 12th, a judgment was entered in favor of Pach Brothers, against our client, Nicolas Geoffroy, manufacturing jeweler of 935 Broadway, this city, for \$866.66, and we presume that your customers were duly notified of this judgment. The judgment was for the cost in an equity action after the final decision in the Court of Appeals only rendered last Tuesday. At the time of the trial of the action \$500 of this \$866.66 (being the amount of the referees fees) was paid under the stipulation under which the action was referred. We were ready to pay the costs without the entry of any judgment, and had supposed that it was so understood by our adversaries. We have this day paid the amount of the judgment, and have the satisfaction pieces in our possession. Will you kindly, in justice to Mr. Geoffroy, notify your subscribers of the payment of the judgment, and of the facts herein stated.

Yours respectfully,

FETTRETCH, SILKMAN & SEYBEL.

ESTABLISHED 50 YEARS.

**RANDEL, BAREMORE & BILLINGS,**

IMPORTERS OF

**DIAMONDS,**

AND OTHER PRECIOUS STONES.

**FINE PEARLS A SPECIALTY.**

MANUFACTURERS OF

**DIAMOND JEWELRY,**

IN THE LATEST DESIGNS.

Diamonds Recut in Modern Styles or Repaired on Premises.

58 Nassau Street,  
29 Maiden Lane,  
NEW YORK.

1 Tulp Straat,  
AMSTERDAM.

1 St. Andrews St.,  
Holborn Circus,  
LONDON, E. C.



TRADE MARK.

ESTABLISHED 1841.

**CARTER, SLOAN & CO.,**

**MANUFACTURERS OF GOLD JEWELRY,**

No. 15 MAIDEN LANE,

NEW YORK.

A. CARTER JR.  
A. K. SLOAN.  
C. E. HASTINGS.

GEO. R. HOWE.  
WM. T. CARTER.  
WM. T. GOUGH.

FACTORY, NEWARK, N. J.



**JOHN N. DISSELKOEN,**  
Cutter and Importer of  
**DIAMONDS**  
FACTORY  
76 LANGEBLEEKERSPAD.  
AMSTERDAM.

19 East 16th St.,  
NEW YORK.





**Connecticut.**

George W. Mitchell is away on a month's business trip for the E. N. Welch Mfg. Co., of Bristol.

Jeweler Chris. Strobel, Waterbury, has been appointed by the town officials keeper of the town clock.

Mr. and Mrs. Irving Ingraham, of Bristol, have returned from an extended trip in Europe and Australia.

President Watson J. Miller, of the Derby Silver Company, was elected Oct. 9th a director of the Birmingham National bank.

Col. W. J. Leavenworth, of Wallingford, was on Tuesday, Oct. 9th, elected a director in the Meriden Electric Railway Co., in the place of the late Gurdon W. Hull.

James A. Daniels, Anderson, S. C., has moved to Newberry, S. C., and has opened two jewelry stores, having bought out the stock of the late John W. Montgomery.

C. H. Tibbits, on account of business engagements, has declined the honor conferred upon him by the borough of Wallingford in appointing him on the borough's financial investigating committee.

Richard F. Carroll, stenographer of the United States courts, was Thursday engaged in Hartford in taking testimony in the case of George B. Owen, of Winsted,

against William C. Ladd, of Bristol, for an alleged infringement on a patented gong bell for use in clocks.

The Waterbury Clock Co. have in process of erection a new storehouse. The building is going up in the large open space directly in the rear of their office. The new storehouse will be 250 feet in length by 40 feet wide and five stories in height. The material is brick.

Among the exhibitors at the big Food and Health Exposition at the State armory, New Haven, which closed Oct. 13th, was one by the Crown Optical Co., of Boston. Drs. Hughes and Thompson, of the company, were in charge. An adjoining exhibit was that of M. G. Thompson, of Chicago, who showed the "microscopic wonder," of great magnifying power, for which there was a lively demand.

Word was received in Meriden Oct. 10, of the death in New York of Charles J. Dodd, formerly a well known resident of Meriden. Mr. Dodd was well known to the older employes of the Meriden Britannia Co. for whom he worked when in Meriden. For a number of years and up to his last illness he was foreman for Dominick & Haff, of New York, and highly respected alike by employers and employes.

**Providence.**

## TRADE CONDITIONS.

That business is more active and gradually increasing in volume is well attested by the continued number of advertisements in the daily papers for help wanted. During the past week every day there has been one or more of these notices, and everywhere the shops are running more steadily than for a number of months. The manufacturers of silverware and silver novelties met with an embarrassing state of affairs the middle of the week, wherein a number were unable to obtain a sufficient quantity of silver to keep their factories going. Among the firms advertising the past week for help were: Hamilton & Hamilton, Jr.; Kirby, Mowry & Co.; The H. Ludwig Co.; Waite, Thresher Co.; A. A. Green & Co.; W. J. Braitsch & Co.; John H. Collingwood; J. B. & S. M. Knowles Co.; S. & B. Lederer and A. T. Wall & Co.

Clarence N. Arnold has given a chattel mortgage to Wallace & Simmons for \$175.

Silas H. Manchester is building a hand some two story addition to his residence on Vinton St.

Walter Allen is now manager of the Providence office of R. A. Breidenbach, New York.

Charles F. Irons has returned from his hunting trip in the woods of Maine. His companions, Charles Russell and Charles H. Fuller, Pawtucket, will return later.

Charles E. Monroe, of Towne & Monroe, Southbridge, Mass., was in town Thursday in attendance upon the funeral of his grandfather, Joseph C. King, 92 years of age.

Fred. I. Marcy, for many years in the manufacturing jewelry business in this city previous to two years ago, has purchased tools and machinery and has started in business again at 59 Page St.

William C. Baker is about to erect a handsome new building at the corner of Pine and Page Sts. for the use of manufacturing jewelers. The site is at present occupied by the old Lutheran church building.

A large lot of tools, machinery and fixtures used in the business of the late firm of Dodge & Adams are advertised at mortgagee's sale on Oct. 23d at 40 Clifford St. under foreclosure on a mortgage given by E. Spencer Dodge, and dated Dec. 8, 1885.

J. T. Potter, jewelry buyer for Shepard & Co., of this city, was in New York the past week making purchases for the holidays. This concern have recently enlarged their jewelry department, and now have one of the finest departments on Westminster St.

The following travelers are visiting the trade in the west: John Platt (Foster & Bailey), Mr. Robertson (Greene & Knox Mfg. Co.), Mr. Lawton (S. B. Champlin & Son), Charles Roe (E. B. Ingraham), L. H. Bosworth (Potter & Buffinton), W. H. Tarlton (Wightman & Hough Co.), Mr. Ashton (Kent & Stanley Co.)

# THE BOWDEN SEAMLESS RING

IS MADE ONLY BY

## J. B. BOWDEN & Co.,

Makers of Finger Rings of every Description.

REMOVED FROM BROADWAY AND JOHN STREET,

# TO 3 MAIDEN LANE,

NEW YORK.



..THE LATEST..

Sterling Silver Novelty,  
CIGAR CUTTER  
AND KEY RING COMBINED.

(Patent applied for.)

WITH OR WITHOUT CHAIN.

MADE ONLY BY

ENOS RICHARDSON & CO.,  
23 Maiden Lane, New York.



Extensive alterations and improvements are being made at the factory building occupied by Corey & Reynolds, on Congress Ave.

Arthur F. Browne, of Pawtucket, has been confined to his house the past week, suffering from acute inflammation of the muscles of the arm.

Thomas J. Gardiner has severed his connection with George M. Baker, the refiner. It is understood that he is making arrangements to re-enter the manufacturing jewelry business for himself on Eddy St.

So great has been the recent demand for tortoise shell combs and jewelry that the Providence Shell Works of Wm. K. Potter, 346 Westminster St., have been forced to increase the force of workmen in order to fill the orders.

Capt. Lewis Patstone, the well known jeweler of this city, had a narrow escape from serious accident last Friday. He is the commanding officer of Co. B, United Train of Artillery, and while shooting at the State range the cam latch of his gun broke off, and that and the shell went past his head, barely missing it.

A. J. Benjamin has opened his elegant store in his new building on S. Main St., East Greenwich. The interior is finished in polished quartered oak and has an entire frontage of plate glass. A fine assortment of clocks, watches, jewelry, silver ware and aluminum novelties are displayed.

The almost phenomenal success attendant upon the introduction of the popular "Brownies" has been the incentive for the production of numerous novelties of a somewhat similar nature. The latest of these, and perhaps one that bids fair to become a popular thing, has been brought out by George F. Greene & Co., 113 Point St. It is the "Mother Goose" series, and includes Mother Goose, Humpty Dumpty, Tom the Piper, Little Bo Peep, and other famous personages of the nursery rhymes. Their "Bill Nye" pin is a taking novelty. These designs have all been copyrighted, and applications for patents are pending.

Wood, Bicknall & Potter opened their new silver ware department to the public on Monday last. Silver ware has for a number of years been an important feature of the business of this house, but the new department is designed to place this department on a par with any in the city. The new department occupies the entire length of nearly one-half of their main floor space. It has been lavishly furnished and finished, and its splendid front commands the street. The stock, entirely new throughout, comprises the choicest productions of the silversmith's art from the celebrated firms of the Whiting Mfg. Co., Gorham Mfg. Co., Dominick & Haff, William B. Durgin, Reed & Barton, and others, with a splendid exhibit of high class French clocks. The entire display is very attractive.

**The Attleboros.**

CONDITION OF TRADE.

There are no long faces among the manufacturers this week. Business has been good the past seven days. The demand for all kinds of goods has been brisk, and many of the orders are from the far west. With the approach of the holidays the firms expect at least three months of good business.

Thomas F. Hanna is now a member of the firm of J. F. Foley & Co.

Albert P. Fisher, for years in business in Fisherville, died suddenly Friday afternoon.

The North Attleboro Republicans elected B. S. Freeman, Jr., a member of the board of selectmen.

The law suit brought by C. L. Littlewood against Riley, French & Heffron, was tried on Oct. 1st, and decided against Mr. Littlewood.

The insurance of F. L. Shepardson & Co., in the Totten building, has been adjusted. The firms in the lower part of the building have resumed business.

The residents of North Attleboro are anxious to change the name of the town. At a special town meeting E. I. Franklin, E. R. Price, G. K. Webster, S. E. Fisher and B. Porter, Jr. were chosen a committee to select and present a list of names. Among those who favor the change are G. K. Webster, C. W. Fisher, J. P. Bonnett, and S. E. Fisher.

**ASK YOUR JOBBER FOR THEM!**

**Royal 14 Kt.**

THE NEW LINE IN THE POPULAR

**B. & B. Cases.**

WE ALSO CARRY A FULL LINE OF OUR WELL KNOWN WATCH CASES:

Favorites, "14 Kt."

Peers, "10 Kt."

Puritans, "10 Kt."



PAT. A15.



PAT. A 14.



**BATES & BACON,**

NEW YORK AND CHICAGO.





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All Advertisements are entitled to one insertion under proper heading. Extra insertions, \$6.00 per annum.  
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## Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for **One Cent a Word**. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

*Notices under this heading ONLY are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.*

BY an experienced jeweler, watchmaker and engraver, competent to take full charge of store. Address W. D. E., Lock Box 472, Madison, Ohio.

BY practical watchmaker, plain engraver, good salesman; have tools, references; age 30. Address P. H., care JEWELERS' CIRCULAR.

WANTED to represent in New York manufacture of gold or silver jewelry or sterling silver novelties; have New York office and acquaintance with both jobbing and retail trade. Address Old Traveller, care JEWELERS' CIRCULAR.

WANTED—A situation as salesman in New York City and vicinity. Manufacturer's or jobber's line preferred. Nine years experience. References unquestioned. Address Progress, care JEWELERS' CIRCULAR.

A YOUNG man at present manager of a store desires a change. First class watchmaker, optician and jeweler, and a good salesman; satisfactory references. Address X. Y., care THE JEWELERS' CIRCULAR.

A THOROUGHLY competent man, experienced in both manufacturing and selling optical goods, would like a position as manager of an optical department in a reliable house. Address M., care JEWELERS' CIRCULAR.

SITUATION wanted by first class watchmaker and jewelry repairer. Best references. German. Address Scherer, 414 E. 11th St., New York City.

WELL known salesman, for years past with one of the prominent manufacturing houses, would make a change first of the year. Address Position, care of JEWELERS' CIRCULAR.

WANTED.—A position as expert watchmaker. Experience of 20 years on fine complicated watches. Best of city references. Address Hair-spring, care of JEWELERS' CIRCULAR.

WANTED.—Position as first-class diamond setter, manufacturing jeweler, colorer, enameler, gilder. Fully capable of taking charge of shop. Twenty-three years' experience. Address A. D. T., care of JEWELERS' CIRCULAR.

SALESMAN wants situation on the road at once. Established trade in east. Manufacturer preferred. Best references. Address Hustler, care JEWELERS' CIRCULAR.

A YOUNG man, 22 years of age, wishes a position as watchmaker, jewelry repairer, and is a good salesman. For particulars address Alexander, care JEWELERS' CIRCULAR.

YOUNG man, 18 years of age, four years' experience in jewelry house, desires situation in manufacturer's office or wholesale house; good penman; best of references. Address Experience, care JEWELERS' CIRCULAR.

DO you want a watchmaker, engraver, diamond setter, hard solderer and optician? I am a graduate of the optical and watchmaking business, and have had five years' experience; have my own tools and trial case. What wages will you give? I want a permanent position; good references; will go anywhere in United States or Mexico. Address Frank Maxwell, Louisiana, Mo.

SITUATION wanted by a young man of a few years' experience to finish trade. Address K. C., care JEWELERS' CIRCULAR.

SITUATION as watchmaker; can also do neat clock and jewelry repairing; North Carolina or Virginia preferred; best references. A. Furnage, Wilson, N. C.

SITUATION wanted by a first-class watchmaker; will act as salesman if desired. Address X., care JEWELERS' CIRCULAR.

WANTED—Position by an experienced watchmaker; have tools; salary or commission. Address H. N. Hill, Lanham, Neb.

FIRST-CLASS watchmaker, jeweler and salesman wants position. Young man; single; 12 years' experience. Best of references. Address C. E. Hagy, Abingdon, Va.

POSITION wanted by a young man, 21 years of age, having three years' experience. Can do ordinary watch and clock repairing; also a first class salesman. Can speak German, and has some ability as an engraver. Can give best of references. Address Louis Becker, 702 North 24th St., Philadelphia, Pa.

WANTED.—A steady position by a first-class watchmaker. Twenty years' experience. Have my own tools. Best of references. A. L., care of JEWELERS' CIRCULAR.

WATCHMAKER and optician. Own tools and test lenses. Nineteen years' experience. Address H. B. C., care of JEWELERS' CIRCULAR.

SITUATION wanted by first-class watchmaker. Plain engraver; good salesman. Ten years' experience with retail trade. Have tools. Reference, New England preferred. Address G. E., care of JEWELERS' CIRCULAR.

WATCHMAKER and engraver. Eighteen years' experience; three years with present employer. Open for engagement Oct. 25. Address American, care of JEWELERS' CIRCULAR.

SITUATION wanted by a first-class designer and modeller on jewelry and silverware. Address Room 88, No. 33 Union Square, New York, where sample of work can be examined.

## Help Wanted.

BY Oct. 15th, a first-class watchmaker, engraver and salesman; must own tools and be of good habits and appearance; send samples of engraving, photo and reference; also state salary expected in first letter; steady position to the right man. D. F. Sullivan, Rockford, Ill.

WANTED—To go to large city in Pennsylvania, a watchmaker who is also a good salesman, Hebrew preferred. Address E. R., care JEWELERS' CIRCULAR.

A GOOD letter engraver as first assistant to chief of engraving department in a large retail silver ware establishment in one of the largest cities in western New York; position permanent to capable, steady man; salary, \$17.50 per week; examples of work must be submitted. Address L. J. M., care JEWELERS' CIRCULAR.

WANTED a good watchmaker; must be first class workman, and best of references; must come to stay. S. Jacobs & Co., Minneapolis, Minn.

WANTED—Before November 1st, a first-class watchmaker and optician, and an engraver who can assist watchmaker. First letter must give references, experience and salary. Cheap help not wanted. Chas. S. Stiff, Little Rock, Ark.

## Miscellaneous.

ADVERTISER having a thorough practical knowledge of the watch business, and possessing large wholesale connections among the best houses in England and Scotland, is desirous of representing a firm of American watch manufacturers in those countries; highest references. Address Joseph Ridges, 11 Rothsay Terrace, Coventry, England.

I BUY JEWELRY STOCKS—Manufacturers, jobbers and retailers desiring to dispose of surplus or entire stocks of diamonds, watches and jewelry can find quick cash buyer by addressing Stephen S. Harmon, 1240 Lexington Ave., New York City.

## For Sale.

AN old established jewelry store in a city of over 20,000 inhabitants near Boston. Inventory about \$5,000. Address Shop, care THE JEWELERS' CIRCULAR.

FOR SALE—Fine electric engraving machine. Cost \$160. Will exchange or sell cheap. Make me offers. L. E. Hubbard, Park City, Utah.

## FOR SALE.

The entire Plant of H. Muhr's Sons' Factory; one of the most complete in this country will be sold for reasonable price. Bids solicited.

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THE PHILADELPHIA  
COLLEGE OF HOROLOGY.

A practical school to learn watch-making, engraving, jewelry repairing and optics. One tuition pays for all branches. Send for prospectus.

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No. 623 HEED BUILDING, PHILADELPHIA, PA.

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TO KEEP IN TOUCH WITH  
TRADE AFFAIRS.

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SUBSCRIBING TO

The Jewelers' Circular.



## The Wonderful 1894 Catalogue of the Gorham Mfg. Co.

WHEN the writer, two years ago, reviewed in these columns the 1892 catalogue of the Gorham Mfg. Co., he thought the highest achievements in artistic catalogue work had been attained. Now,

their significance, when applied to this catalogue.

The volume consists of 300 pages, 15 x 11 inches, of the finest quality of super-calendered paper expressly made for this catalogue. These pages are bound within a heavy board cover, bearing on front the design of which a reduced reproduction is given herewith. The back cover shows the

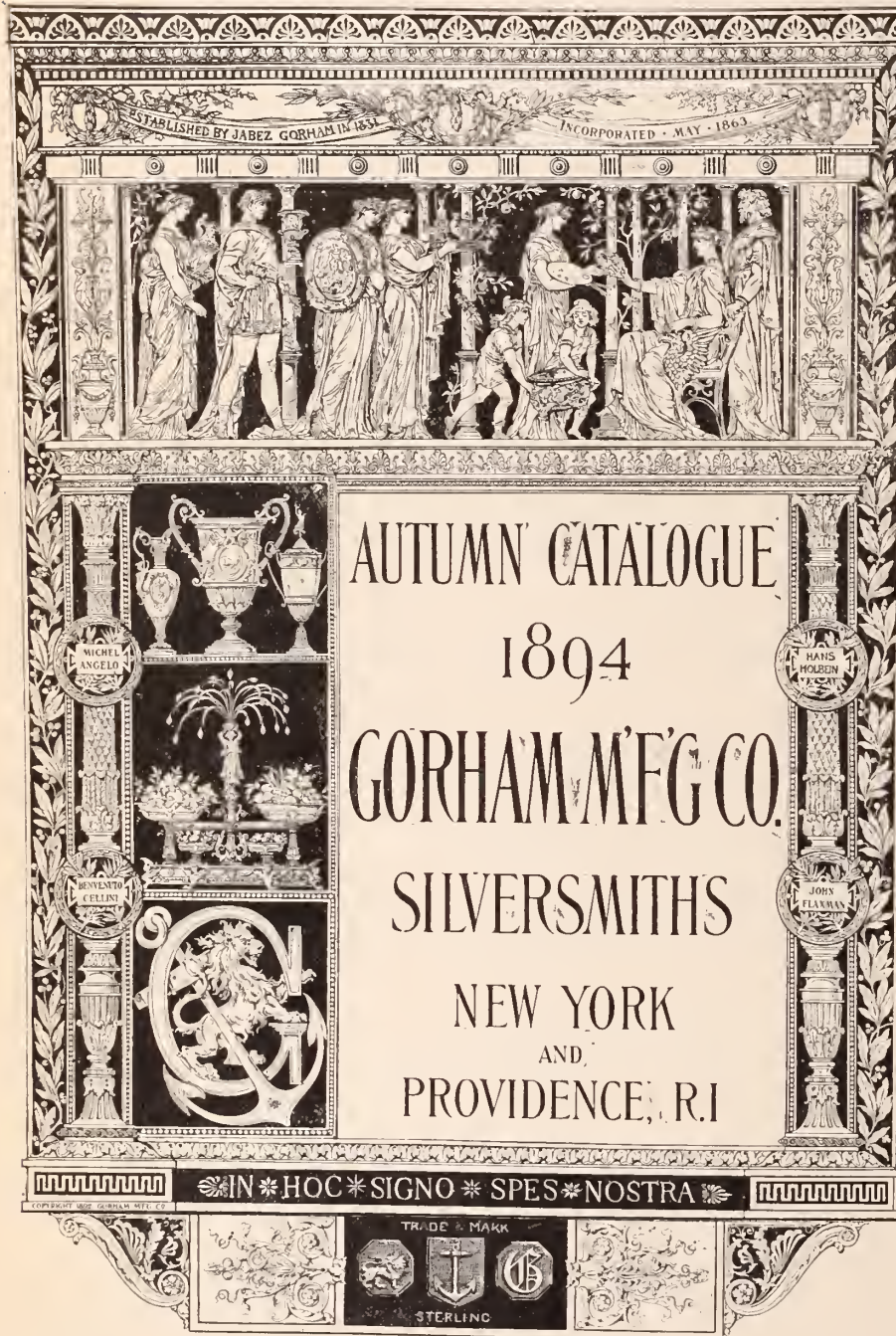
have made peculiarly their own. The exquisite beauties of Rookwood ware and the enhanced effects of its combination with silver are admirably shown. The lithograph is a fitting introduction to the magnificent contents of the book. The title page is an artistic production in engraving and printing, the color scheme being silver and olivine. It sets forth that the catalogue is devoted to "sterling silver and silver plated wares of the Gorham Mfg. Co., including examples of their productions in other metals." Backing this title page is a picture of the statue of Vulcan, modeled by Raggi, of London, and cast in bronze by the Gorham Co., in front of whose works in Providence, R. I., it is to be erected.

The index which follows itemizes 131 classes of pieces in sterling silver ware, 19 pieces in silver mounted leather goods, 125 pieces in Gorham plated ware. Following the index is the list of awards received by the company at the World's Columbian Exposition, with copies of some of the principal awards granted.

The classification of the various subjects has been carefully and thoughtfully done; 182 pages are devoted to sterling silver ware; 98 pages to silver plated ware; 12 pages to silver mounted leather goods; four pages to the ecclesiastical department; and two pages to the bronze department.

To endeavor to enumerate the many features of excellence would be futile. Every page is profusely illustrated, the illustrations representing perhaps every known process,— wood engraving, photoetching, photogravure, lithography, half tone, color work. An especially notable feature is the color and gold plate showing a cup and saucer of transparent enamel, and the enameled "Luxembourg" pattern of spoon ware. Fine photogravures and half tone plates cover whole pages and depict the beauties of groups of dinner ware and flat ware.

Altogether the 1894 catalogue of the Gorham Mfg. Co. is a work of art, and shows that the gentlemen who have had the superintendence of the work have a most thorough knowledge of illustrative art. With unlimited resources and complete knowledge of their subject, combined with the co-operation of some of the most noted firms in their respective line of art industry, they have given to the jewelry trade the most remarkable work ever issued to it, one which reflects to a high degree the artistic features of the silversmith's craft. The volume is too heavy to be admitted to the mails; it will therefore be sent by express to the trade. When we remember that 6,000 copies of this monumental catalogue have been printed, we are amazed at our own conception at the cost of the enterprise.



REDUCED REPRODUCTION OF COVER OF THE 1894 CATALOGUE OF THE GORHAM MFG. CO.

however, with the 1894 volume of the same company before him, he finds that he was mistaken, and again feels that no finer work of its kind can be produced. Herod has been out-Heroded, and it is with a feeling of incapacity that the writer enters upon his task of giving a pen picture of the volume. Laudatory adjectives seem weak in

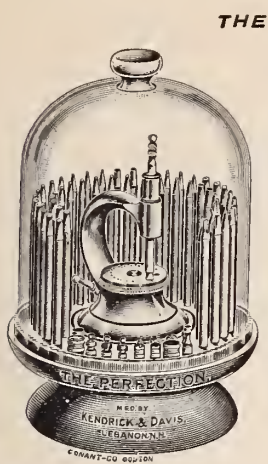
trade mark of the company. The inside front cover displays a group of wood cuts of tea spoons illustrating the sterling silver spoon patterns carried in stock.

The frontispiece is a beautiful specimen of lithographing, illustrating in natural colors a silver mounted Rookwood pitcher, representing a line which the Gorham Mfg. Co.

ALL GLITTER AND SWEETNESS.

Love seems to have a natural tendency to run to jewelry and fancy candy.—Galveston News.





**THE PERFECTION**  
**Staking Tool.**

THE LATEST AND THE BEST.

53 Punches, 16 Stumps,

And a tool for handling the Punches, whereby their polished surfaces are not brought in contact with the moisture of the hand. Ask your Jobber for the Perfection Staking Tool, and see how its range of work, accuracy and finish compare with other tools. We believe this tool will meet all the requirements of the most critical watch repairer.

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BROACH HANDLE, NICKEL PLATED.



PIN VISE, STUBS' STEEL JAWS, A FINE TOOL.

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**E. L. CUENDET,**  
IMPORTER OF **MUSICAL BOXES,**

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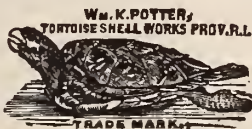
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FAIR,  
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It is an American music box, immeasurably superior in tone, execution and simplicity of construction to ordinary music boxes costing four times as much. By means of interchangeable metallic plates, obtainable at a trifling cost, it will play an unlimited number of tunes of every variety, including the latest operatic and popular airs.

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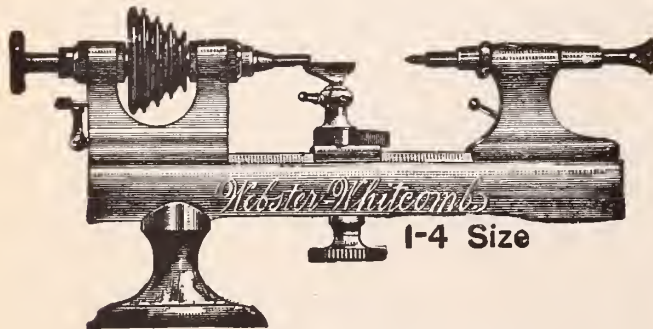


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**American Watch Tool Company,**  
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**GOLD BUCKLES,  
CZARINAS,  
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BACK AND  
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The reputation these watches have maintained for fifty years has never been equalled, being made on strictly scientific principles and no expense spared to give the best results in mechanism and timekeeping qualities.

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SAMPLE CASES AND TRAYS FOR TRAVELERS.  
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MANUFACTURERS OF

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CASES**

90 SOUTH STREET, BOSTON.  
Special Cases made to order for Optical Trade. Cases for Trial Lenses. Opera Glasses recovered, etc. Chatelaine Spectacle Cases Metal Bound Leather Cases for combs, scissors, etc. Over forty kind of cases manufactured.



The Latest Patents.

ISSUE OF OCT. 9, 1894.

527,062. CUFF-HOLDER. WILLIAM M. HOWE, Austin, Minn.—Filed December 26, 1893. Serial No. 494,707. (No model.)



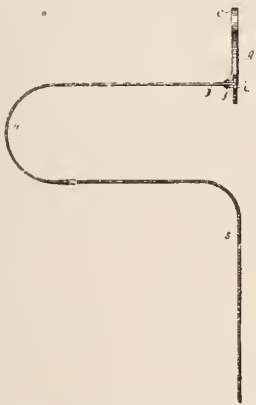
A cuff-holder consisting of a body or button portion a provided with the shank b having the open-sided recess c at its end or bottom, of the rod or shank e fitted to turn in the said shank b and provided at one end with the circular needle f housed in said recess and the disk h to which the other end of said rod or shank e is secured; so that by turning said disk h the said circular needle may be rotated in said recess c to cause it to be engaged with or disengaged from the fabric of the shirt sleeve to which the cuff is to be secured.

527,115. SPOON. SOPHIE H. KIMBALL, Ceres, N. Y.—Filed March 20, 1894. Serial No. 504,438. (No model.)



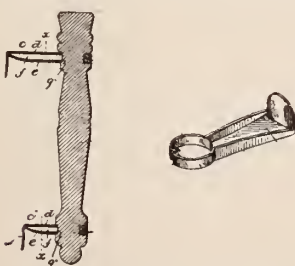
A spoon consisting of a bowl and a handle formed of a single metal strip diverging from its ends and forming a relatively broad central section bent at or near its center, the upper section carried upwardly and the lower section down and curved upwardly toward the bowl, the opposite ends being secured to the bowl adjacent to each other whereby a grasping portion is formed at or near the bowl and by the upper section of the handle.

527,117. EYEGLASS-SUSPENDER. HENRY J. GREEN, Brooklyn, N. Y.—Filed September 8, 1892. Renewed March 9, 1894. Serial No. 503,064 (No model.)



An eyeglass suspender consisting of the temple wire with an ear hook which is connected to the desired glass by a pivot joint, and the tubular cord fitted on said wire at one end to hang loosely therefrom permitting it to be fastened to a garment button or other device like the ordinary eyeglass cord.

527,182 COFFEE OR TEA POT HANDLE. ORMEL W. PIERCE, Olean, N. Y.—Filed Feb. 10, 1894. Serial No. 499,784. (No model.)

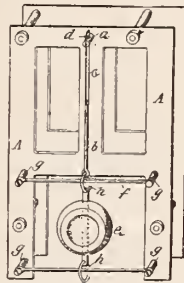


A device for attaching handles to coffee pots, consisting of two sections of sheet metal, one of which is

provided with a lug for attaching to the vessel and with two arms adapted to encircle the handle, and the remaining section being secured to the first at the part between the arms and lug.

527,210. DECORATING GLASS WITH ALUMINUM. CHARLES MARGOT, Geneva, Switzerland.—Filed May 28, 1894. Serial No. 505,391. (Specimens.)

527,233. PENDULUM CLOCK. OTTO BARTEL, New York, N. Y.—Filed June 11, 1894. Serial No. 514,153. (No model.)



The combination with a pendulum, of one or more guide or guard rails mounted in proximity thereto, the said guard rails co-operating with the pendulum to guide and support the same when the pendulum has been turned to a position other than the normal operating position thereof.

527,268. EYEGLASSES. JOSEPH H. E. DE CELLES, Southbridge, Mass.—Filed May 3, 1894. Serial No. 509,908. (No model.)



As an improved article of manufacture, eyeglasses adapted to be moved apart in a straight line, and provided with a bridge or connection between the lenses, consisting of two pairs of rods, extending parallel to each other, the outer ends of one pair secured to one bridge side arm, and the outer ends of the other pair secured to the other bridge side arm, and the inner ends of each pair secured to a cross head or plate, mounted and adapted to slide on the other pair of rods, and a spring extending between the plates.

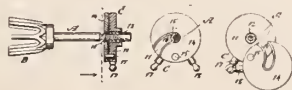
527,275. EYEGLASSES. IVAN FOX, Philadelphia, Pa.—Filed Aug. 5, 1892. Serial No. 442,211. (No model.)



An eyeglass in which are combined: First a bridge spring provided with nose pieces; second, lenses, and third, lens-supports formed of pliable or bendable non-resilient metal and interposed between and connective of the bridge spring and the respective lenses.

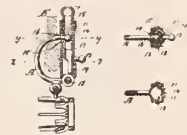
527,304. WORKMAN'S TIME-RECORDER. EDWARD G. WATKINS, Gardner, Mass., assignor of one-half to Heywood Bros. & Co.—Filed July 22, 1893. Serial No. 481,181. (No model.)

527,358. SAFETY DEVICE FOR JEWELRY. JULIUS BONNER, New York, N. Y.—Filed April 5, 1894. Serial No. 506,455. (No model.)



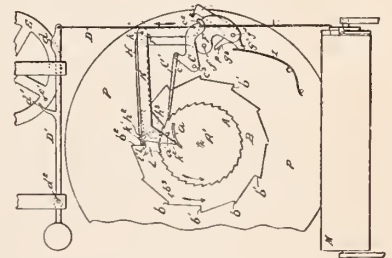
The combination with a shank A having recesses 10, of a plate 11 having a socket 12 fitting and adjustable along the length of the shank, and a catch carried by the socketed plate and movable thereupon in a plane parallel with the surface of the said socketed plate to engage and disengage the recesses in the shank.

527,359. EAR-RING. JULIUS BONNER, Newark, N. J.—Filed Apr. 19, 1894. Serial No. 508,174. (No model.)



The locking device provided with the openings 17 and 19, combined with a housing in which said device can slide, said housing having an opening corresponding to the opening 19, and a swinging arm provided with a head adapted to enter the locking device.

527,386. CALENDAR-CLOCK. CHARLES W. FEISHTINGER, Fritztown, assignor of one-half to Solomon Shearer, Lower Heidelberg, Pa.—Filed Oct. 12, 1893. Serial No. 487,974. (No model.)

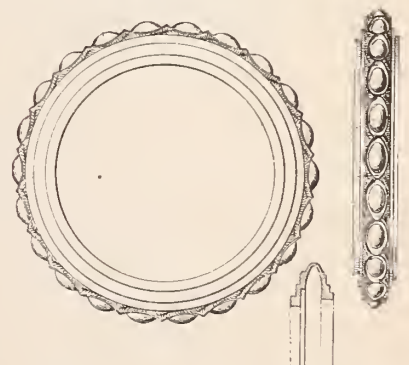


DESIGN 23,681. SUPPORT FOR PITCHERS OR SIMILAR ARTICLES. FREDERIC L.



THOMPSON, New Bedford, Mass., assignor to the Pairpoint Manufacturing Company, same place.—Filed Mar. 31, 1893. Serial No. 468,568. Term of patent 7 years.

DESIGN 23,684. METAL RING. FREDERIC



ECAUBERT, Brooklyn, N. Y.—Filed June 29, 1894. Serial No. 516,121. Term of patent 14 years.



THE STAR ENHANCE WESTWARD TAKES ITS WAY

# WESTERN SUPPLEMENT of THE JEWELERS' CIRCULAR

**Chicago Office: Room 517, Inter-Ocean Building.**

VOL. XXIX.

CHICAGO, WEDNESDAY, OCT. 17, 1894.

No. 12.

### Chicago Notes.

#### TRADE CONDITIONS.

The condition of trade in rural districts and outlying cities being dependent to a very large degree on the prosperity of the farmer, it is interesting to note the observations of traveling men and financial agents as to the finances and credits of the farming classes in the central west. Taken in connection with the crop conditions of the various sections, no surer method of forecasting the future probabilities of trade can be found. Interviews with various persons enabled to speak with authority give the following results:

**Illinois.**—Probably in better condition than last year. Corn is short, but oats and wheat very heavy. There is little demand for farm securities, with a probability of large decrease in indebtedness during next six months—a most encouraging sign.

**Minnesota.**—The main crop—wheat—is heavy. South of the Twin Cities, extending across the State, the country is in first-class shape.

**Iowa.**—In north and northeastern portions crops will net farmers more than last year, and financial condition is good.

Northern Missouri is in good shape, and good reports are had from Michigan and Wisconsin. Indiana is fair.

The Elgin National Watch Co. report distribution of watches has been good for the months of August and September and so far in October. The factory is constantly putting more hands at work, and the plate department, shut up the past year on account of large stock on hand, has been reopened.

Sales in plated ware have steadily increased since August and show an advance in business over last year. Mail orders are coming in freely. Dealers do not aspire to an 1892 business.

Trade in sterling silver is good.

Clock houses continue to make good reports.

Business with jobbers of general lines is holding steady.

Frank Cross, of the New Columbus Watch Co., visited friends in the city last week.

Joseph Sandman, a New York watch jobber, was in this city the past week.

J. H. Leyson, Butte, Mont., left orders in Chicago on his return home from the east.

W. W. Houghton, Seattle, Wash., spent several weeks at Waupun, Wis., and returned home after making purchases here.

Otto Hoyne, with Glickauf & Newhouse, has been confined to his home the past six weeks with inflammation of the bowels; has again assumed the routine of duty.

P. J. Babcock formerly manager of the Crescent Watch Case Co.'s Chicago office, has secured the position of manager at New York for the Criterion Watch Case Co.

Mr. Higley, for some 15 years salesman for Hyman, Berg & Co., and previous to that with N. Matson & Co., has taken the position of general salesman with Spaulding & Co.

The engagement is announced of Miss Bessie Wade Allen, daughter of Benj. Allen, 1815 Michigan Ave., to Phelps B. Hoyt, son of W. M. Hoyt, a leading wholesale grocer of this city.

The quarterly meeting of the Retail Watchmakers and Jewelers of Illinois, to have been held in this city Oct. 11th, was not called to order, there being less than a quorum present.

J. B. Chambers & Co. have secured judgment by default for \$404 against Harry Camp. Camp was a regular cash customer and some time since purchased a fine timing watch, for which it was inconvenient that day to pay. The watch is still unpaid for.

Simpson, Hall, Miller & Co., are sending out their catalogue No. 27, consisting of 138 quarto pages exclusively devoted to the manufactures of Wm. Rogers flat ware. It is a handsome number illustrated with full size cuts, double pages being given to long handled punch ladles, and contains carefully revised descriptions and price list.

J. W. Forsinger has vastly improved his salesrooms and offices at 301 Columbus building, by the addition of a private office, long counters and a solid low paneled partition, presenting a handsome suite for the conduction of his railway inspection service. The improvements are in light mahogany,

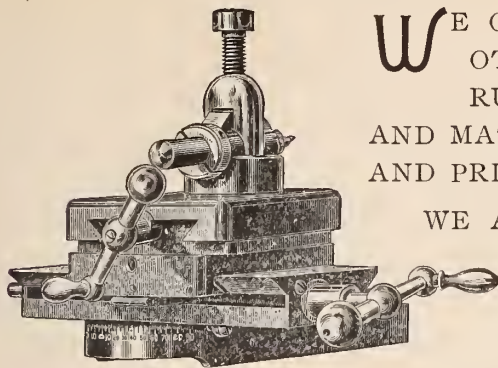
with the upper part of office of heavy plate glass.

The Charlotte (Mich) court house was partly destroyed by fire July 4th last. Wednesday the Seth Thomas Clock Co. contracted for a gravity escapement, 2,800 pound bell, clock to be placed in the new tower. The firm have also received an order for a tower clock for the Oconomowoc Summer establishment of George Bullen, the Chicago Malster.

Buyers in the Chicago market last week were represented in the firms of the Dayton Jewelry Co., Dayton; G. W. Kennedy, Des Moines, Ia., Oberreich & Arnold, Laporte, Ind.; a son of George Logemann & Sons, Milwaukee, Wis., H. E. Cole, Mt. Carroll, Ill.; C. A. Cole, Winterset, Ia.; Mr. Moore, Drake & Moore, Rockport, Mo.; Mr. Alpiser, Centralia, Ill.; Otto Eager, manager Anderson & Co., Ishpeming, Mich.; Ed. M. La Pierre, Niles, Mich.; Frank Ricketts, Charleston, Ill.; W. W. Houghton, Seattle, Wash.; W. H. Gandy, Mt. Vernon, Ia.; Cole Drug and Jewelry Co., Dayton, O.; Mr. Gansl, Gansl Jewelry Co., Grand Forks, N. D.; H. D. Burgheim, Indianapolis, Ind.; Levi F. Fossun, Decorah, Ia.; A. E. Helber, St. James, Minn.; J. C. Lewis, Dwight, Ill.; S. M. Ladd & Co., Morrison, Ill.; H. R. Koffel, Knox, Ind.; J. W. Spence, Racine, Wis.; A. L. Schlientz, Defiance, O.; J. R. Schneider, Evanston, Ill.; H. Thacker, Waukegan, Ill.; S. L. Waide & Co., Muscatine, Ia.; J. P. Webster, Logansport, Ind.; W. P. Yeoman, Waukegan, Ill.; Young & Hamilton, Cissna Park, Ill.; Sherman Bros., Ludington, Mich.; Geo. F. Beach, Valparaiso, Ind.; J. G. Bodenschatz, Lemont, Ill.; J. W. Burkitt, Arlington Heights, Ill.; W. W. Denny, Aurora, Ill.; C. De Long, Morning Sun, Iowa; Mrs. E. Dame, Reedsburg, Wis.; Egerman & Son, Aurora, Ill.; A. Gluck, Garden City, Kan.; R. O. Godfredson, Kenosha, Wis.; C. Hogg-lund, Kewanee, Ill.; M. Hedman, Table Grove, Ill.; M. J. Johnson, Delhi, Ia.; C. C. Kennedy, Hinckley, Ill.; L. Luchtemeyer, Blue Island, Ill.; Albert Miller, Dundee, Ill.; C. J. Peterson, St. Charles, Ill.; Milo Putney, Ottawa, Ill. A number bought full Fall stock.



# TOOL AND MATERIAL DEPARTMENT.



WE OFFER GREATER ADVANTAGES IN THIS LINE THAN ANY OTHER HOUSE IN THE UNITED STATES. A CAREFUL PERUSAL OF OUR NEW ILLUSTRATED CATALOGUE OF TOOLS AND MATERIALS WILL DEMONSTRATE THIS FACT WHEN QUALITY AND PRICE ARE CONSIDERED.

WE ALSO ISSUE (FOR THE TRADE ONLY) A COMPLETE ILLUSTRATED CATALOGUE OF WATCHES, DIAMONDS, JEWELRY, CLOCKS AND SILVERWARE. ANY JEWELER WHO HAS NOT RECEIVED A COPY, WILL BE SUPPLIED ON APPLICATION.

**BENJ. ALLEN & CO.,**  
141 and 143 State Street, - - - CHICAGO, ILL.

## 17 Jewel Dueber-Hampden Watches

ARE THE MOST RELIABLE WATCHES MADE.  
A FULL LINE OF DUEBER CASES AND HAMPDEN MOVEMENT.

Write for New Price List  
**Brethauer Watch and Jewelry Co.,** Special Agents,  
71 WASHINGTON ST., CHICAGO, ILLS.



One of the best of the very best.

QUALITY IS THE STANDARD OF VALUE FOR WHICH WE COMPETE.

"THE MOSELEY."

"A Bread Winner" for the watchmaker. We furnish you good lathes and chucks, while the other fellow furnishes the wind.

MOSELEY & CO., Elgin, Ill.



No. 2 Moseley Wire Chuck has length, strength, accuracy.

WRITE FOR NEW CATALOGUE.



## Chicago Watchmakers' Institute,

SUITE, 913 A MASONIC TEMPLE, Our New and Enlarged Quarters.

A Modern Trade School for the Watchmaker, Jeweler and Engraver.

Our Salesman Is a Peculiar Fellow.

NEVER SPEAKS UNLESS SPOKEN TO,

AND THEN HE SHOUTS.

He is worth a big Salary,  
But is sent Free—Express Prepaid, To Jewelers Only.

The 1895 issue contains everything that a Jeweler can use. It is a "New Departure" in Jewelry Catalogues. Send for it now.

**F. M. Sproehle & Co.,**

Wholesalers to the

Legitimate Jewelry Trade.

Columbus Memorial Bldg.

103 State Street, Chicago.

## THE PLANCHAMP & BECKER CO.

Makers and Repairers of

**WATCH CASES,**

Gold and Silver Plating —

of Watch Cases a Specialty.

UNEXCELLED FACILITIES.

63 and 65 East Washington St., Chicago.

## PARSONS : SCHOOL

—FOR—

WATCHMAKERS,

PEORIA, - - - ILL.

Send for Circular and Terms

PARSONS & CO.



This is our first Catalogue, nearly 500 pages. The reading on the cover explains all in a nutshell. If you are a practical Jeweler, or employ one, send us your address at once, and we will forward the book express paid. It will be dollars in your pocket. We give you this as our word, and our word is called good. All goods brand new, but the house was established in 1854. What we want are your mail orders; don't forget this.

G. W. MARQUARDT & SONS,  
Wholesale Jewelers, CHICAGO, ILL.



J. J. Speck Co. have incorporated with a capital stock of \$5,000 in single shares of \$25, to "manufacture, purchase and sell jewelry and precious stones." The incorporators are: Wm. H. Martin, Jos. J. Speck and Geo. Frederickson.

Twice since July 17th, the jewelry store of B. Solomon, 481 N. Clark St., has been robbed and, Oct. 9th, in Justice Bradwell's court, Alexander Lamb, Dave Parker, Thomas Smart and Henry Anderson were arraigned for having committed the alleged burglaries. They were held to the Criminal Court.

L. Wesley Frost, brother of R. Chester Frost, died Oct. 8th of apoplexy—the bursting of a blood vessel in his brain. He had been in his usual good health up to the time of the attack, which resulted fatally in thirty minutes. The funeral was from the Chicago Beach Hotel, where Mr. Frost and family resided, and the remains were taken to the family lot at Yonkers, N. Y. Mr. Frost was 56 years of age and left a wife and daughter.

Nellie McCarthy, who gave her name when arrested as Della Beech, was held last week to the Criminal Court in bonds of \$500 on the charge of stealing \$250 worth of diamonds from Tatsch & Wild, lapidaries, in the Columbus Memorial building, several weeks ago. It was charged that the woman inspected the stock of diamonds, and the moment she de-

parted without a purchase several large stones were missing.

It was the doctors' turn Thursday to be entertained by H. J. Furber, owner of the Columbus building, and the occasion was fully up to the standard set by the former reception to jewelers and that to the ladies of the building. One hundred and sixteen doctors are tenants of the Columbus building, and these with their ladies made the seventh floor, on which the reception was held, bright with their gayety and wit—for outside of professional hours the doctor is not at all a mournful fellow. Haviland china, huge silver fruit bowls, massive silver epergnes and candelabra with tasteful floral decorations, aided with Kinsley's best service in making the event an enjoyable one.

### Minneapolis and St. Paul.

Clarence Schleiker, of S. H. Clausin & Co., Minneapolis, returned from his Montana trip last week.

E. Spaulding, of Spaulding Bros., Minneapolis, returned from a trip west last week and reports business picking up.

J. M. Bennett, secretary of the Reed & de Mars Jewelry Mfg. Co., accompanied by his wife, has gone on a two weeks' visit to Chicago and the interior of Michigan.

Leo Blumenkranz had his auctioneer's license taken from him last week by Mayor Eustis, of Minneapolis, charges having been

made by police officers that Leo was running a fake auction shop.

Out-of-town jewelers visiting the Twin Cities the past week were: Theo. G. Mahler, Le Sueur, Minn.; A. L. Mealey, Delano, Minn.; S. Sasky, Duluth, Minn.; R. Edelman, Duluth, Minn.

Albert Richards who several weeks ago kicked in a large plate window in Fiske & Co.'s store, Minneapolis, doing damage to the amount of \$40, was indicted by the Grand Jury, and held under \$200 bail.

An item in last week's CIRCULAR stated that the Reed & de Mars Jewelry Mfg. Co., of Minneapolis, were sending out to the trade copies of their large illustrated catalogue of over 40 pages. It should have read 400 pages.

### Omaha.

Lester Holton, watchmaker for S. W. Lindsay, has just returned from a week's trip to Wyoming.

Two men were arrested here a few days ago supposed to have burglarized the jewelry store of S. M. Thomas, Tabor, Ia.

A temporary injunction has been allowed to the Bank Jewelry Co. against Sheriff Drexel to hinder the levy of a writ held by Marshal Field & Co. against Sallie Harris and others. Mrs. Harris claims some of the property to be levied on as personal effects, hers by gift.

Max Meyer, of Max Meyer & Bro. Co., reports their jobbing business further west

# Now IS THE TIME . . .

To look over your old style and unsalable jewelry, old plated jewelry, filings, sweeps, etc. You want to put your stock in good shape for the holidays. The question is:  
"Where shall I send my old gold and silver?"

Remember, that we pay 4c. per kt. for Gold and Highest Market

## Prices for Old Silver.

There is a well known maxim that "Experience makes perfect." To accurately test and value a lot of old gold, etc., the requisite experience is absolutely necessary. Being the largest buyers of old gold and silver in the country, and having the exclusive patronage of the majority of the jewelers in the United States and Canada, we can guarantee to the trade accuracy in valuation and

**PROMPT AND HONEST RETURNS.**



## OUR PLAN

Immediately upon receipt of shipment we will remit by cash or draft (as desired). If our offer should not prove satisfactory, we will return consignment in exactly same condition as received, and pay all charges. By this arrangement you are absolutely safe, as it is no sale unless our offer should prove satisfactory, and you run no more chances than if you were disposing of same right over your counter.

## GOLDSMITH BROS.,

Mention the Jewelers' Circular.

Gold, Silver and Platinum Refiners and Assayers,

**FREE**—Send for our LITTLE BOOK giving pointers on preparing acids, testing and buying gold, etc., mailed free on application.

63 & 65 Washington St., Chicago, Ill.



as increasing. They have just put on a new man, Mr. Tucker, who started out Oct. 6th, visiting Montana and further west. Otto Smith and Hugo Schmidt also started out about the same time.

A man was arrested at Grand Island who had disposed of 41 gold plated chains to a second-hand dealer. He also had a lot of gold rings in his possession.

While the inhabitants of Blair were in attendance at the races a gang of thieves looted several residences. Part of the stolen property was discovered hidden in a stock yards chute, and five of the thieves were captured with stolen property on their persons.

H. Goldstein, 12th and Douglas Sts., had some field glasses, knives and revolvers stolen from his show window the other night. The thief opened the window from the inside while Mr. Goldstein was in the rear of the store behind a high case. The police are on his track.

L. E. Stone's drug and jewelry store at Nehawka was burglarized recently, and jewelry to the amount of \$300 stolen. The thieves gained entrance by cutting a panel out of the rear door, as there was no one sleeping there at the time. The tools used in cutting the door were left on the door step.

Charles Hansen, son of H. C. Hansen, jeweler, Mooreland, Ill., was married Oct. 17th, to Miss Alice Hall.

### Cincinnati.

J. F. Kiser, Fostoria, O., has remodeled his store and improved the place considerably.

Gustave Fox went to Lexington, Ky., last week on a business trip, as well as to see the races.

D. Schroder & Co. are sending out their catalogue. There has been inquiries for it from all over the country.

John M. Lakin, who has been with the Duhme Co. for several years, is now connected with A. & J. Plaut.

The firm of Jonas, Dorst & Co. will continue as before. The widow of Joseph Jonas will continue in the firm.

O. E. Bell & Co. are sending out a mammoth illustrated digest of attractive goods and fast selling specialties.

Albaugh & Son, Hi'sdale, Mich., successors to I. T. Bryan, have put in entirely new fixtures and otherwise made their store attractive and beautiful.

The Queen City Watch Case Co. turned out two orders for fine gold 6-size diamond ornamented cases last week that beat the record. They are gems in workmanship and beauty.

Isaac Swope, St. Louis; J. F. Ripley, of Watson, Newell & Co., Attleboro; J. J. Robinson, of Greene & Knox Mfg. Co., Providence; and Mr. Hudson, of H. F. Barrows & Co., were in Cincinnati Saturday.

Wm. W. Varney, the Cincinnati diamond thief, wants to get out of the pen. His original term has almost expired; but about a year ago he received an additional 10 years sentence for an assault on a fellow prisoner. He is regarded as a dangerous criminal, and should not be allowed to escape his full sentence.

Homan & Co. are kept busy filling orders for their new goods. Their latest novelties, the stamp boxes and shaving sets, are taking well. Inquiries are coming in from all over the country. Right in the heart of the silver plate center the firm are making bold strides, and they are gaining a foothold all through the east.

Oskamp, Nolting & Co. have received an order from the Knights' Ancient Esenic Order, for a lot of emblem rings with their strange devices. Each has a small diamond in the crescent on the top.

Harry Walton, of the Wadsworth Watch Case Co., is in the east with a full line of this company's new stock. The new 12 size, and the o size in vermicelli and stars are in great demand. The latter is a little beauty in open face, and will be a holiday number.

W. H. Travis & Bros. have fitted up a jewelry manufactory in the Gilbert block, Terre Haute, Ind. The members of the firm were formerly employed in eastern factories.

PERHAPS YOU ARE USED TO BUYING GOODS WITH BIG PRICES ON THEM. PERHAPS IT WOULD BE WISE TO TRY OURS, TO SEE HOW GOOD GOODS LOOK WITH LITTLE PRICES ON THEM. SO FAR AS THE COST OF GOODS IS CONCERNED, YOU MUST KNOW WE MAKE THEM AS CHEAP AS ANYONE—YES—WE CAN AFFORD TO SELL CHEAPER—MAKING SO MANY LEADERS ENABLES US TO DO THAT.

## HOMAN & Co.,

FACTORY AND OFFICE,  
CINCINNATI.

MAKERS OF BEST QUALITY SILVER PLATE.

CHICAGO SALESROOM  
155 STATE ST.



**San Francisco.**

Al. Lowenthal, traveler for A. Eisenberg, has returned from a two months' trip north.

John Curran, representing Cox, Cooper, Ward & Young, New York, has been in town.

George Nicolay, foreman for Rothschild & Hadenfeldt, returned this week from his trip to Europe.

John Hood, Santa Rosa, Cal., and J. Oltman, Saratoga, Cal., have been in town on business.

Armer & Weinshenk have dissolved, Max Armer retiring. The business will be continued under the old style.

H. A. Mansfield is about to open a jewelry store at 312 Montgomery St. He has been working in the trade here for some time.

L. Bernstein's jewelry store at 14th St. suffered \$100. damage by a fire a few days ago. The fire started under a counter in the store from some unknown cause.

The Pacific Jewelry Co., 406 Market St., have changed hands. J. Newman has sold out his interest and gone east. The proprietors now are Joseph Schwalbe and C. W. Hacke.

A. D. Abrams, for the past four years with Nordman Bros., has severed his connection with that firm to go to Fresno, Cal., where he has bought an interest in the "Bodago," a liquor house.

Geo. C. Smith, formerly Pacific coast agent for the Keystone Watch Case Co., has returned from Colorado for a few weeks, to negotiate the sale of some valuable mining property he has acquired.

The silver wedding of Charles Hadenfeldt, the well known manufacturer, was a recent society event. A reception took place in the afternoon at the home, 922 Fillmore St. At 6 o'clock a dinner was given to the relatives and intimate friends of the family.

**Pacific Coast Notes.**

A new jewelry store will be opened soon in Ontario, Cal.

Peter Hoy has removed from Sanger, Cal., to Fresno, Cal.

Geo. Weston, optician and watchmaker, has located in Santa Rosa, Cal.

Geo. Collis will open a jewelry store on E. Colorado St., Los Angeles, Cal.

Chas. Sinbad, jeweler, Oroville, Cal., was recently married to Miss Vera Munsil.

R. Kocher & Son have put a \$1,500 Seth Thomas clock on the new Post Office building, San José, Cal.

The latest feature in the Rumpf case in Seattle, Wash., is the granting of the motion of E. A. Phelps and the New Haven Clock Co., to intervene as creditors for the sums of \$1,125.87 and \$315.17, respectively.

**Detroit.**

L. S. Hillbold, Holgate, O., purchased goods here last week.

Mr. and Mrs. M. S. Smith were in Chicago last week, on business and to visit friends.

Ernest Pudrith, representing Eugene Deimel, started out last Monday for a trip through Michigan.

The jewelry store of P. Medalie & Co., Mancelona, Mich., was broken into last week and a quantity of goods taken.

C. C. Newkirk, who has been employed in the store of H. Wood, Leslie, Mich., has purchased the jewelry business and assumed possession last week.

Edward Roehm, of R. J. F. Roehm & Son, left last week for a trip east. He will be absent a month. Mr. Roehm Sr. has returned from a trip to New York.

Dr. P. C. Plasterer, a graduate of the Detroit Optical College, has been placed in charge of the new optical department of Zierleyn & Carstens, Grand Rapids, Mich.

Hunter & Co., who conducted a jewelry business on the instalment plan at Grand Rapids, have sold their stock and contents of the store to Thompson Bros. Mr. Hunter will practice law.

It is reported that C. S. Hume, formerly of Hume & Son, of this city, who established himself in business at White Earth, Minn., will shortly re-engage in business here.

Jobbers report that mail orders were excellent last week, and that country buyers are beginning to feel the need of replenishing reduced stocks. Among the Michigan jewelers who were in the city last week were: O. L. Backenstose, Pontiac; C. E. Montford, Utica; W. W. Bridges, Marine City; Mr. Osborne, Jackson; William Ricker, Danesville; Frank W. Wright, Vassar; and S. A. Cleveland, Utica.

Twenty-six inspectors of Michigan Central Railroad timepieces were appointed in Michigan recently. They are all jewelers, and a consultation was held in this city last week to receive instructions from Major J. W. Forsinger, of Chicago, who was appointed general inspector for the system. Among those present were represent-



**GENEVA OPTICAL CO., CHICAGO.**  
CATALOGUES.

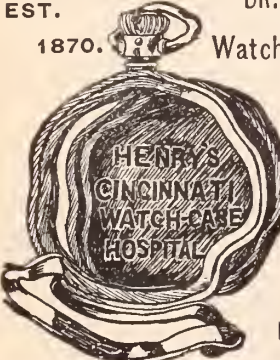
- PART 1—General Catalogue of Optical Goods.
- " 2—Microscopes and Accessories.
- " 3—Photographic Cameras, Stocks and Supplies.
- " 4—Thermometers, Barometers and Meteorological Instruments.

**PRESCRIPTION WORK.** Made with Promptness and Accuracy.

**OCULISTS' or OPTICIANS' OUTFITS.** Trial Cases. Ophthalmoscopes. Lens Measures.

CORRESPONDENCE SOLICITED.

EST. 1870. **DR. PETER HENRY** SPECIALIST IN Watch Case Diseases



Key Winders changed to Stem Winders  
Hunting Case changed to O.s  
English Case changed to fit American movements.  
Can be cured at 53 LONGWORTH ST., Cincinnati, Ohio.

**G.A. WEBSTER**  
42 & 44 Madison St., Chicago, Ill.  
**Manufacturer,**  
AND WESTERN AGENT FOR  
E. G. WEBSTER & SON, of Brooklyn, N. Y.  
A. F. TOWLE & SON CO., of Greenfield, Mass

**WHAT**  
ARE YOU LOOKING FOR?  
**QUICK SELLING GOODS?**  
**PROFIT MAKING STOCK?**

ORDER FROM

**OSKAMP, NOLTING & CO.,**  
CINCINNATI, O.

WE HAVE THOUSANDS OF NEW DESIGNS TO SELECT FROM.  
BE SURE AND GET OUR PRICES.

CLOCKS AND SILVERWARE.

DIAMONDS. WATCHES. WATCHES. NOVELTIES.



atives of Brown & Grant, Saginaw, Mich.; and Pyl & Wykkel, jewelers, Kalamazoo, Mich. Wright, Kay & Co. are the Detroit inspectors. An examination of watches will take place once every week. Major Forsinger has charge of the watches of 15 railroad systems and 10,000 railroad clocks.

**St. Joseph.**

Morris Burnett, Severance, Kan., was in St. Joseph last Monday.

Simon Burnett, Everett, Kan., was in St. Joseph two days last week selecting stock.

Ed. Jones, for many years with Louis Vine, has accepted a position with J. F. Hartwell & Co.

R. N. Hendricks has been absent from his store for several weeks by reason of an injury to his foot.

Chas. Wickersham, who has been for a long time with J. F. Hartwell & Co., has left for Chicago, where he will remain.

Mr. Blackstone, who conducted a repairing shop on Francis St., has left St. Joseph, and will accept a position with a firm in Kansas City.

Morris Liberman, of Libowitz & Liberman, has been ill with typhoid fever for the last three weeks. The doctor announced last week that he will recover.

Sam Saperstein, for nearly a year with Louis Burnett & Co., Severance, Kan., has opened a repairing shop, and will keep a small line of jewelry at Union Store, Mo.

**Columbus, O.**

F. F. Bonnet has been in the east for a week past purchasing new goods.

W. E. Parrish, with C. H. Smith, recently married Miss Newman, of this place.

W. H. Grosbeck, formerly with E. M. Blauvelt, of this city, has opened a jewelry store in Plain City.

James Savage has added general notions to his stock of jewelry and says they are proving a successful venture.

W. G. Harrington has returned from a trip of three weeks to New York and Bennington, Vt., where he spent his birthday with his mother.

A. H. Banecroft, with F. F. Bonnet, has been confined to his home the past week owing to a severely injured arm, the result of a bicycle accident.

The Hofman Supply Co., importers and jobbers of watchmakers' tools, material and supplies, who came here last Spring from Springfield, are starting a horological school in connection with their regular business.

Robert Hayes, a jeweler, claiming Hamilton as his home, was caught under a bed in the Columbian Hotel, at Longworth and Elm Sts., Cincinnati, and locked up on suspicion. He said he was penniless and had slipped into the room to sleep for the night. When

searched at the station he had only five cents in his possession.

Wm. T. Savage, known as William the Third, owing to the many Savages in the jewelry business here, was married Wednesday evening to Miss Carrie Peters, a daughter of the proprietor of the Peters Dash Co., Columbus.

Henry Pausch, Henry Kropp and John Zuber have appraised the real estate belonging to the Columbus Watch Co. as follows: Lot 52, \$1,300; 53, \$6,000; 54, \$5,600; 55, \$2,100, a total of \$15,000. The property has been ordered sold to pay off indebtedness, and it is probable will be bought in by the company formed to succeed the old one.

**Indianapolis.**

Jos. E. Reagan visited Clayton, Ind., last week.

E. C. Miller spent a few days last week in Ohio looking after his farm.

Julius C. Walk has returned from a visit to the eastern jewelry markets.

F. M. Herron is busy receiving the new goods purchased during his recent trip to New York.

The Columbian Jewelry Co., Louis Haas, manager, has removed from West Maryland St. to the Hubbard block on S. Meridian St.

Wm. J. Eisele is making a number of improvements in his store room. Electric

lights have been put in and the wood-work repainted inside and out.

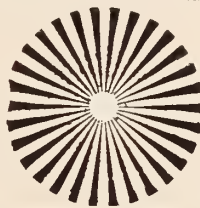
A very pretty home wedding occurred Oct. 10th at the residence of F. M. Herron when his youngest daughter was married to S. A. Fisher, of this city.

S. E. Updegraff, jeweler, Columbus, Ind., recently repaired a watch that had lain in the Wabash river for over three months. In spite of its long bath the watch keeps perfect time.

T. F. Cahill, Spencer, Ind.; Henry Rosier, Martinsville, Ind.; C. E. Barnes, Princeton, Ind.; and E. M. Wilhite, Danville, Ind., were in the city buying goods last week.

For an unaccountable reason the successor of O. E. Armstrong, Condersport, Pa., who died Nov. 13, 1893, is thought by some to be W. W. Thompson. This is an error. J. G. Quick is the successor to the business.

Adam Bloedel, jeweler, Milwaukee, Wis., was cleverly swindled out of a gold watch and chain, valued at \$125, a few days ago. Mr. Bloedel sent his son to a boarding house where a man wanted to purchase a watch. The watch was shown the man, who took it, and on some pretense went into the next room. He has not been seen since. The swindler is a German, about 25 years of age.



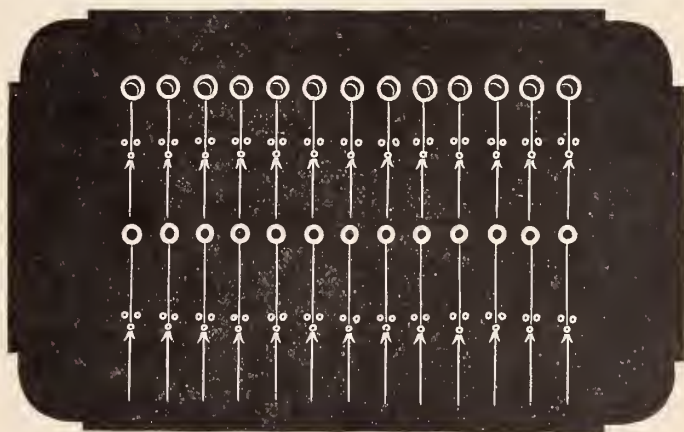
**OPTICIANS' SCHOOL.**

If you want a GOOD ROOF over your head, come to our school. We want EARNEST STUDENTS, leave the rest to us, we do not want diploma hunters.

**The Chicago Ophthalmic College and Hospital,**

H. M. MARTIN M. D., PRESIDENT. 607 VAN BUREN ST., CHICAGO  
Being the oldest and most favorably known College of Theoretical and Applied Ophthalmic Optics in America, having more thoroughly qualified opticians in the field than all other so-called schools combined.

**E. & J. SWIGART,**  
**JOBBER OF TOOLS & MATERIALS.**



**14 K. Gold Watch Hands. QUALITY WARRANTED.**

The following Sizes in Stock.

|                         |   |                      |        |                       |                      |        |
|-------------------------|---|----------------------|--------|-----------------------|----------------------|--------|
| 18 Size, Waltham, S. W. | - | Price per doz. pair, | \$7.50 | 18 Size, Elgin, S. W. | Price per doz. pair, | \$6.00 |
| 16 " " " Htg.           | " | "                    | 7.50   | 16 " " Int.           | "                    | 7.50   |
| 16 " " " P. S.          | " | "                    | 7.50   | 16 " " S. W.          | "                    | 6.00   |
| 6 " " " "               | " | "                    | 7.50   | 0 " " " "             | "                    | 6.00   |
| 0 " " " "               | " | "                    | 6.00   |                       |                      |        |

14 K. Seconds to match, - - Price per doz., \$2.50

Send us your Material Orders, if you want good attention and prompt service.  
**101 WEST 5TH ST., CINCINNATI, O.**



## MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan they are utilizing in the conduction of their business.

### A Unique Fair Exhibit.

ONE of the most attractive features of the main hall at the fair in St. Joseph, Mo., recently, was the unique display of the jewelry firm of Louis Burnett & Co. The skill of the young gentlemen composing this firm was well illustrated in the arrangement and excellent taste displayed in fitting up the firm's large booth on the west side of the hall.

Having for the background an immense spread of black cloth, the display of gold, silver, diamonds, etc., was shown to admirable advantage. In the very center was a large circle having the firm's name inscribed in letters made from silver thimbles, and in the center of the circle was a star made with silver knives, forks and spoons. This feature was admired by all who entered the hall, and the ingenuity of the piece of workmanship attracted large crowds. On the left and right of this were shelves containing silverware, clocks and cut flowers.

In the middle of the booth was an amateur lake filled with swans, little boats and dolls, on the margin of which were ferns, potted plants and flowers; in a conspicuous position was a model of the non-pull-out bow ring of the Keystone Watch Case Co. This model, which was first shown at the World's Fair, attracted much attention. Altogether the feature of the main hall was the display made by this firm.

The firm think there is no better advertising medium for jewelers than a display such as described above. It attracts large crowds of people and many sales are made.

### Presentations to a Fair.

ONE of the most interesting events at the St. Louis Fair, Oct. 4th, was the presentation of three watches, chains, etc., offered as premiums by the Mermod & Jaccard Jewelry Co., for the best editorial notice of the usefulness of the fair. The presentation took place in the arena and was witnessed by fully 25,000 people, the amphitheatre being crowded to its utmost capacity. Col. C. C. Maffitt introduced Mayor Walbridge, who made the presentation speech in his usual graceful and elegant style.

E. H. Mead, representing the Mermod & Jaccard Jewelry Co., was introduced. Mr. Mead spoke of the interest his company had taken in the so-called Autumnal Festivities Association, which in so many ways during the past three years has succeeded in bringing such crowds to the city. The press had contributed largely to the success of these occasions. Indeed, the State press had done most of the work, and it was with the view of stimulating a continuance of this interest in the future prosperity of St. Louis that these premiums were offered by the Mermod & Jaccard Jewelry Co.

The presentations were as follows: First prize, R. M. White, *Mexico Ledger*, Mexico, Mo.; second prize, Morris Emmerson, *Weekly Register*, Mount Vernon, Ill.; third prize, John W. Jacks, *The Standard*, Montgomery City, Mo.

A very handsome gold medal, also manufactured by the Mermod & Jaccard Jewelry Co., was presented to Prof. Buffano, band master of the Fair Grounds.

### A Music Box Free.

W. W. APPELL, jeweler and optician, 170 N. Queen St., Lancaster, Pa., will give away free to the person guessing the number of persons that enter his store before Christmas, a music box said to be worth \$125. No cards will be accepted on Dec. 24th. A number of these cards were distributed last week, and any one can see the musical instrument of his store at any time.

### Advertising of Ads.

CONTESTS among school children always prove popular, the call for original ads. eliciting great interest. Jeweler F. H. Brown, of Meriden, Conn., in the following announcement evidently believes this statement:

### Offer to School Children.

A handsome Gold Watch with Chain, or a beautiful Diamond, valued at \$25.00, will be presented to the scholar attending any school in Meriden, who will compose the best original Jewelry Advertisement comprising not over 75 words; stating briefly but most convincingly the advantages offered by

### F. H. Brown, 25 Colony St.

To buyers of Watches, Clocks, Diamonds or small jewelry goods.

The Conditions:

Each contestant (boy or girl) to send to F. H. Brown his or her composition under seal with name in full and what school attending. When received, the composition will be assigned a number and the name of writer and number assigned will be kept strictly secret until the award is made. Three judges will be selected who will determine the award by merit, they not being permitted to know the writer of any number until after the successful number is declared.

Each advertisement to be inserted in The Meriden Journal by its distinctive number from day to day as received.

The contest will commence on Oct. 10 and continue until January 1, 1895.

Contestants can send their copy for the advertisement at any time before Oct. 10, or thereafter. Each contestant can send as many advertisements as he or she wishes.

## GEO. W. SMITH & CO.,

MAKERS OF

# HIGH · ART · FURNITURE,

ESPECIALLY ADAPTED FOR

## JEWELRY AND ART TRADE.

Cabinets, Pedestals, Jardinere Stands, Onyx Top Tables, & Clock  
Chests, Curio and Souvenir Spoon Chests and Cabinets.

### HALL CLOCK CASES.

FACTORIES,

3907-19 Powelton Ave., Phila.

NEW YORK SALESROOM,

818 Broadway, H. P. Vollmer, M'g'r.

### A Few Words of Appreciation.

PITTSBURGH, Pa., Oct. 6, 1894.

Editor of THE JEWELERS' CIRCULAR:

Please accept many thanks for your generous illustrations of our G. A. R. windows in your issue of Sept. 26th.

We appreciate it greatly, and will you pardon us for saying very frankly that there is only one jewelers' paper and that is THE CIRCULAR.

Your correspondent here is entitled to much credit for her efforts in your behalf.

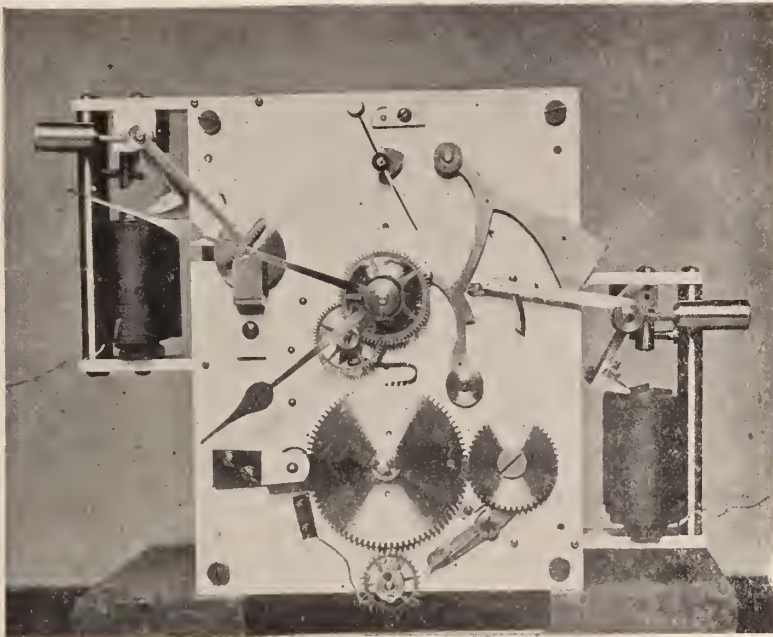
Yours truly,

E. P. ROBERTS & SONS.



### Improved System of Self-winding Electric Clocks.

THE illustrations here represent a complete system of winding up clocks and setting the hands to the correct time



FRONT VIEW SHOWING SYNCHRONIZING AND WINDING APPARATUS AND TELL TALE CALENDAR BELOW.

as in existing systems, in which the motor is a fly wheel set revolving by means of magnets and commutators, so as to obtain the momentum necessary to move the winding train, the electric motor is in these systems suppressed for the following reasons: The brushes which, when the

some time, and causing also dissatisfaction and expense.

At the axle of the armature is riveted a segment of a wheel; when the magnets attract the armature, the sweep given to the armature gives the same motion to the radius or arm of the wheel segment. This wheel segment moves a pinion and a fly wheel, which, in receiving a momentum, sets the winding train in motion. But the armature must be released, and when the current is stopped, as is necessary, a counter weight helps the segment to follow the motion upward to the armature. On the fly wheel shaft is a ratchet, into which drops a pawl or click, which then carries the fly wheel on the downward motion and on the return of the armature goes over the teeth, thus permitting the fly wheel to keep its momentum.

Consequently the first impulse, lasting one second, will set the fly wheel revolving and its momentum continuing about another second, during which the current is stopped, will keep on moving the winding train, if currents or impulses are sent every other second in the magnet. This is called step by step winding.

It can be shown in the two systems that, in the central system, the currents will be only impulses sent by a key or master clock, and in the self winding by automatic make and break operated by the pendulum.

#### CENTRAL SYSTEM.

This system, comprising the synchronizing and the winding by the current sent

(synchronizing) by means of entirely new devices. The principal and new features of this invention are:

1. The combination of electric currents, when obtainable, with an ordinary clock, running 8, 15, 21 or 30 days; the model or clock is a 30-day timepiece, in which lack of electricity by accident in wires, or by inefficiency of batteries, cannot cause the clock to stop; at the same time this clock can be wound by a key; and is thus by itself of intrinsic value. Therefore such a clock can be sold without restriction, as it can be used with or without the help of electric force.

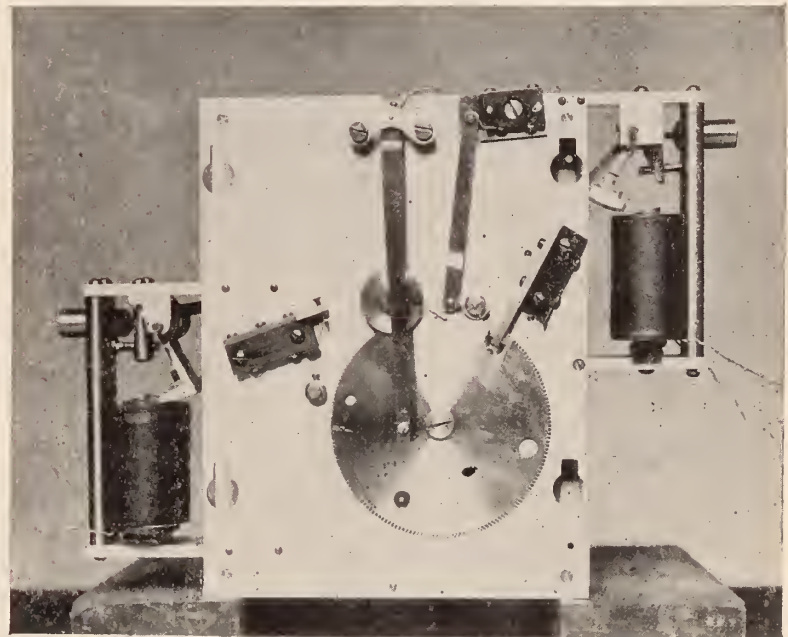
2. The results obtained show that the clock can be wound by means of an electric current taken from a local or far distant battery or station; that a current sent from a dynamo or battery in a station can wind up a number of such clocks with one single wire, forming a current. There are, therefore, two systems:

A. A central system, controlling a number of clocks placed on a line and connected with one single wire to a dynamo or battery.

B. A local system, in which a current from a local battery or a converted illuminating electric light current is used for power for the winding motor; perhaps telephone circuits may be also utilized by making necessary changes in the telephone circuit, so as not to interfere with the telephone system in synchronizing in business hours, as winding can be done during the night.

Before describing the two systems, we will describe the mechanism of the electric winding train, which is entirely new. Instead of using an electric motor,

armature revolves, act as commutators and reverse the current or break or close the circuit, collect dust and grease, which in time get hard so as to make connection altogether



BACK VIEW SHOWING COMBINATION OF A MASTER SELF WINDING CLOCK MAKING AND BREAKING CONTACT BY THE PENDULUM; ALSO A SECONDARY CLOCK RECEIVING ELECTRICAL IMPULSES FROM THE CENTRAL OFFICE.

inefficient; besides, the pivots of the rotating axle of the motor also corrode in their bearing, especially when the clock frame is used as a conductor. Such motors are very delicate and get out of order frequently; they must be taken out of the clock to be cleaned, therefore rendering the clock useless for

by same wire into the clock from a central station, will permit of placing a number of clocks on a circuit on one single wire. The clocks will automatically close the circuit each hour for a length of several minutes, during which they receive the correcting signal. At a different time and every six



hours the clock will again automatically close the circuit for a length of time necessary, during which impulses sent from the central station every other second will wind up in all the clocks on the line such part of the springs as has been used; therefore the clocks can be every six or twenty-four hours, fully wound up again to run 30 days. The time necessary to wind up such part of the spring as has been used up during 24 hours will demand about six minutes during which impulses lasting one second each with breaks of one second between the impulses, or 180 seconds, therefore, three minutes of current. If desired, clocks need not be wound up as often as every 24 hours.

The synchronizing system is also of a new construction, which permits the synchronizing setting lever to be released immediately after the noon or synchronizing stroke has been received, even if the current is maintained in the magnet by carelessness or accident as in case of crossed wires. This is another notable improvement, removing the trouble and expense which occur in existing constructions of synchronizers, where the hands are kept tied by the armature remaining on the magnet; the clocks in such cases must stop.

#### SELF-WINDING.

This system has no synchronizing, and is only intended to be used for locations where wire connection is not practicable. For this system there is on the six hour

wheel a lever raising or placing a make and break contact near a pin or arm attached to the escape staff. This pin on every other oscillation of the pendulum closes the circuit during one second, and the current taken from a local battery or converted illuminating electric light will get in motion the winding armature, as in the central system.

Either of these two systems can be applied to all old clocks, and can be used in the largest tower clocks, post and station clocks, etc.

A calendar moved one notch every 24 hours will give the date of the month and indicate that the electric winding is working in good order, as the calendar is moved by the electric winding train and not by the time train, which is another novelty.

Charles Jacques, Havemeyer building, New York, controls this system.

#### Workshop Notes.

**To Bush a Hole.**—To bush a hole, broach it out in the plate. Turn up a bush in the lathe to fit. My way of putting in a bush is to turn the bush tapering a little with a hole in the plate to match, drive the bush in from the inside of the plate; having countersunk the hole in the plate on the outside, take a large punch from your staking tool and rivet the bush on the outside just enough to force the metal out in the countersink. Put the plate in the lathe and turn

off even with plate. I center and drill the bush before putting in, and then broach out to fit pivot; after putting in and finishing up, countersink the whole a little at both ends so as to hold oil.

**Cracks in Steel.**—The cracks which often appear when steel is dipped into water do not always seem to be due to the sudden contraction which the latter experiences, while the interior portion remains expanded by the heat, and retains its increase of volume for another moment after the exterior has been brought in contact with the water.

**Thickness of Jewel Holes.**—When adjusting a watch, the thickness of the jewel holes is quite an important factor. Unduly thick jewel holes cause difference of rate between the horizontal and perpendicular positions; they must either be replaced by new or reduced to proper size, should they be too thick. This reduction is done with a copper chamfer, and diamond powder (not to be mistaken for diamantine), mixed with oil. This diamond powder can be bought at every watch material store; there are three numbers, Nos. 1, 2, and 3. No. 1 is used for grinding; No. 2 for first polishing, and No. 3 for fine polishing. The reduction of the hole is continued until the hole is as thin as the length of the pivot. The sharp edge of the hole produced by the correction of the jewel is chamfered with a pivoted copper chamfer, by twirling the tool.

# The Best Chatelaine is the Lady Racine.

## STEEL CASES & SILVER CASES.



10 LINE.

Made in 10 Line Open Face.

“ 11½ Line Open Face and Hunting.

“ 13 Line Open Face and Hunting.

THE SILVER CASES ARE 0.935 FINE.

THE MOVEMENTS HAVE 10 JEWELS

THE ENGRAVINGS ARE CHOICE.



3 LINE

## MADE IN 12 LINE OPEN FACE.

In Silver Cases only.

Case 0.800 Fine with a 6 Jewel Movement.

Expressly Gotten Up to Suit the Times.



12 LINE

A GOOD Chatelaine Watch at a LOW PRICE.

Do not fail to ASK YOUR JOBBER FOR THE NEW  
12 LINE LADY RACINE in 0.800 Cases.





TRADE MARK.

# L. STRAUS & SONS,



TRADE MARK

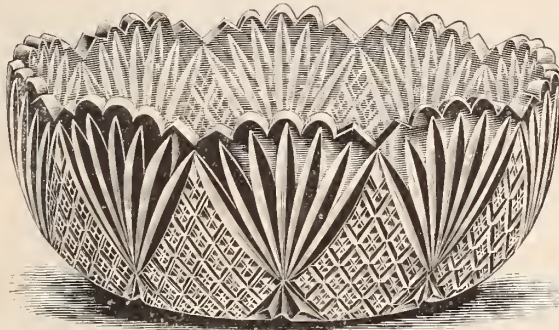
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## RICH CUT GLASS

.... FOR JEWELERS ....

This Pattern is peculiarly attractive in Bowls and Nappies. It has a beautiful rosette in the centre and is showy.



While the price compares favorably with that of the strawberry-diamond fan cutting, the goods are far more attractive and valuable.

NEW SALAD BOWL--HURON, No. 700.

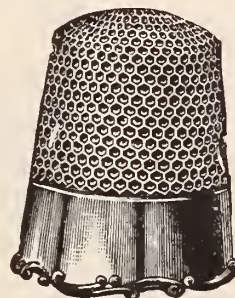
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AUTOMATIC EYE-GLASS HOLDERS  
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Toothpicks and Novelties.

**MERCANTILE FOUNTAIN PEN.**

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Ladies and Gentlemen to wear our  
**Cane Scarf or Stick  
Pins,** Patented by E. B. Thornton  
& Co. and made by us in **Solid  
Gold and Sterling Sil-  
ver Heads.**

The Most Attractive, Best  
Selling Fad Out.

DON'T GET LEFT  
BUT ORDER AT ONCE.

**Waite, Thresher  
Company.**



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106 GRAND ST.

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74 RUE D'HAUTEVILLE.

BERLIN, DRESDEN, VIENNA, ST. PETERSBURG, MOSCOW.

NOVELTIES IN ALL OUR WELL KNOWN LINES.

**New Goods. New Prices.**



A GROUP OF REPRESENTATIVE BRIC-A-BRAC IN OUR SHOW ROOMS.

## SPECIALTIES THIS SEASON:

RUSSIAN BRONZES, RUSSIAN ENAMELS, RUSSIAN LACQUERS,  
RUSSIAN NOVELTIES IN MALCHITE, LAPIS-LAZULI, QUARTZ, and PORPHYRY.

**CARVED IVORY STATUARY.**





### Oriental Rooms.

**J**EWELERS interested in the bric-à-brac and art products of the Orient will be more than repaid for the time and trouble spent by a visit to the series of Eastern



CHINESE ROOM AT A. A. VANTINE & CO.'S STORE.

rooms erected by A. A. Vantine & Co., at their retail building, 877 and 879 Broadway, and which were mentioned in THE CIRCULAR.

The Turkish room illustrated here is an exact reproduction of the general style of sitting room enjoyed by the women of Turkey. The rare and valuable draperies in this room are worthy of particular notice. The Persian room contains furniture and appointments of the richest character. In addition to the rare embroideries, tapestries, bronzes and implements of war which are shown in picturesque disorder there are a number of interesting plaques representing historical Persian scenes.

Following the dainty Japanese ladies' boudoir, with its soft cushions and light bamboo furniture, comes the magnificent Indian room, with its rare old rugs and rich carved furniture. The Chinese room, next in order, is octagonal in shape and is built almost entirely of fine green tiles and teakwood fretwork. Between this and the Moorish room, with its maze of gaudy-colored welcome flags and its Masarabia wood furniture, lies the curio room, which will hold the connoisseur' attention. Here are collected rare specimens of ancient Chinese potteries, old Chinese and Japanese porcelains, Turkish ornaments, Japanese Kakemonos, Indian carvings, with fine old jewelry, etc., in profusion.

### The Rambler's Notes.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

EXQUISITE RUSSIAN ENAMEL WARES.

**T**HERE has just been introduced among the rich productions on the market a line which, if it does not eclipse at least equals in beauty and artistic merit, anything that the trade has ever handled. It is a product of Russia, and is now seen here for the first time. It consists of lacquer goods enameled in colors, the work being so exquisite and artistic and perfect in detail that it resembles but is superior to the finest hand painted por-

decorated with subjects entirely Russian in character, among which is a reproduction of the celebrated painting "Russian Wedding Feast." An interesting story lies behind the introduction of these pieces. A member of the firm of Ferdinand Bing & Co., New York and Paris, France, while at the World's Columbian Exposition saw one of these pieces and became so interested in it that he determined that his firm should handle the product. With considerable trouble he traced the piece through to its manufacturer, whom he found to be a man living some miles from Moscow, Russia. This man, a native farmer, with two assistants under his supervision manufactured the entire product, and was induced to contract with Ferd. Bing & Co. to allow them



TURKISH ROOM AT A. A. VANTINE & CO.'S STORE.

celain. The pieces which include tea caddies, plaques, bonbonnières, cigarette boxes and articles of a like nature, are

to handle the goods exclusively. Last week when these goods were introduced at the firm's New York warerooms, 106 Grand



**The Connoisseur.**

*(Continued from page 51.)*

St., they created a sensation and are being bought as fast as they are opened. Unfortunately the output is small, and the stock on hand is not large; therefore the "early birds" only among the jewelry buyers will succeed in obtaining these goods.

THE NEW LORRAINE CUTTING.

Fall by C. Dorflinger & Sons, 36 Murray St,



New York, is the Lorraine, an idea of which may be obtained from the illustra-

tion. This pattern was designed to supersede their Royal cutting, and is even more rich and brilliant than the latter, though sold at the same price. Its broad deep lines and beautiful silver diamond cuttings give it a brilliancy unsurpassed by any of its predecessors. The Lorraine is shown in a full line pieces, including stem ware.

A POPULAR LINE OF BRONZES.

success with the line of bronzes they recently introduced. As previously stated, bronzes are carried by this firm now for the first time. The line, which is composed of only the newest and standard subjects, has been snapped up almost as fast as shown. The assortment now displayed contains vases, busts and groups in all the leading finishes, and in sizes ranging from five inches to over two feet high. Among the most popular pieces are Mercury, Triomphe of Love, Flower of May, the Captive, and Gloria.

CONCERNING THE POPULAR PORCELAIN CLOCKS.

In the Voltaire, Richelieu and Turenne shapes, the edges of the cases have been

rounded off, which not alone enhances their beauty but makes the clocks even more closely resemble real porcelain. All the new Porcelene clocks have been fitted with this company's new Eclipse movement described and illustrated in the advertising columns of last week's CIRCULAR. This movement on which Mr. Kroeber received a patent Sept. 25, has improvements which make it impossible for the clock to get out of order by tilting, jarring, upsetting or through any ordinary accident usually fatal to the running properties of a clock. A new line of ordinary alarm clocks with Porcelene instead of bright steel cases, has been introduced. The usual six colors are shown.

A FEW new small vases have been added to the open stock of Wedgwood jasper ware carried by Maddock & Co., 21 Barclay St., New York. These are principally urns with covers and are shown only in the blue color. The assortment of Portland vases is now particularly large, as it is expected that the demands for these articles for holiday trade will be greater than ever before.



THE RAMBLER.

# CHARLES AHRENFELDT & SON

50, 52 & 54 MURRAY STREET,

**NEW YORK,**

ARE OFFERING THEIR LARGE STOCK OF

NOVELTIES ...AND... SPECIALTIES

..... IN .....

**ART GOODS, CHINA AND BRIG-A-BRAC,**

AT VERY ADVANTAGEOUS PRICES.



**You cannot afford to overlook us**

in placing Fall and Holiday orders; we have greatly enriched our stock of specialties for jewelers during the past year and are ready for you with complete stock of Fine Satsuma ware, in art pieces, koros, bowls, small vases, the finest hand painted porcelain in the world, from \$20.00 to \$250.00. Silver ornaments in various styles, *repousse* designs, pressed and carved by hand. Fine Crystal Balls, ranging in price, from \$10.00 to \$500.00. Bronze tea kettles with stands, \$1.50 to \$4.00. Fine Ivory carvings in grotesque designs and figures, from 75c. to \$250.00. Cloisonné enamels, all colors and in exclusive designs, \$1.25 to \$350.00. Write us to-day.



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**H. M. SMITH & CO.,  
MANUFACTURERS.**



**83 NASSAU STREET, - - NEW YORK CITY.**  
New Catalogue Just Issued.



### Bill Nye on Archimedes.

THIS incident will be remembered by the student of ancient history, I trust. Archimedes was a philosopher and invented things, stuffed wild animals when he would rather have stuffed himself, and ran of errands for the King. King Hiero had a 7½ crown made for himself, it seems, with a view to wearing it on Fourth of July and Decoration Days, but he suspected after he had tried it on, that it was adulterated, and so he took it to Archimedes, who was at the time sharpening the royal shears and carving knife out at the woodhouse. "Here, Archie," says the King, "this here crown upon my forehead is no good. See? It makes a dark green streak on me forehead when I'm reigning. Now, the whole job, Archie, is rotten, and I want you to discover what's the matter with it, and then pick a mess of string beans for Her Majesty right away."

Archimedes had not bathed for some time, and so, with this problem in his mind, he hung his toga on a nail, and, filling the bathtub full, he found that by stepping on a cake of soap and falling into it he displaced a volume of water equal to his own weight, and from that specific gravity and some more things like that were discovered, by means of which Archimedes learned that the crown was indeed adulterated, and the jeweler was cast into prison, where he had a good chance to regret his past life.

He was the author of but one joke during his lifetime. This was on the occasion of his visit to Syracuse, after he had become a great man. After everybody else had discovered that he was a genius his native town came tagging along and said to itself: "Archie used to live here, and, according

to the papers, he is ketching on elsewhere. Let's give him a banquet and show the darned fool that we don't fergit our town folks." So they invited Archimedes to come and lecture for the Paupers' Intellectual Growth Society free, and after it was over they gave him a "banquet" in the back end of a candy store, where a few temperance clams and a cocoanut cake were served, with responses by seven pimply and frightened young men, who were invited to the "banquet" on the strength of their paying their share of the expense, and who were thus referred to as "our representative young men."

Archimedes sat next to a big Yorkshire pie made of a sort of hash which might be regarded as the connecting link between the animal and vegetable kingdom. The chair had just helped itself to the very heart and soul of this great Syracuse dish, and turning, with a winning smile, said:

"Archie, take some of the Yorkshire pie. Syracuse honors her glorious son." He then took another spoonful or two and added: "Archimedes, help yourself to the pie."

The great philosopher, inventor and author of Archimedes's screw, etc., looked a long time at the dish, then at the plate of the Chair, which was moaning with its load, and then said: "Mr. Chairman, pardon the ignorance of a poor man who has left his spectacles at home, but which is the pie?"—*New York World*.

### "NIL DESPERANDUM EST."

WITH a signet ring on his hand,  
And a chain in his vest,  
A pocket-book at his command—  
Emblazoned "Nil desperandum est"—  
He entered a swell jewelry store.  
Looking for an attraction, and,  
While there were bracelets costing more,  
He was charmed with a plain gold band.

The saleslady, with manners lady-like and bright,  
Showed various articles of vertu,  
And so charmed our cheerful knight  
That he resolved to have her, too.  
With a crest and a motto, one of the best,  
Our hero was a prize for a maid to obtain;  
Yet he said to himself, "I'll be blest  
If my attentions she will not disdain."

The plain gold band encircles her wrist,  
And is made of fine gold, with little alloy—  
A symbol of confidence, freed from the mist  
Of doubt by the sun of perfect joy.

To all deserving creatures  
The motto "Nil desperandum est" applies,  
For it possesses in encouraging features  
Jacob's ladder ascending to the skies.

W. W. JS.

ENTIRELY OUT OF PLACE.

"I want to give brother Tom some little gift before he leaves for college. What would you get?"

FLORENCE.—"I saw some lovely hair-brushes with silver monograms, and—"

"You silly girl, don't you know he belongs to a foot-ball team?"—*Chicago Inter-Ocean*.

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VERY STYLISH.

20 PATTERNS.

These Buckles can be attached to any collar as easily as a brooch and will be extensively worn this Fall and Winter. Made in Sterling Silver by

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...Useful and Art Goods for Jewelers...

CHINA LAMPS, all sizes and prices, FINE FRENCH CHINA, CHOCOLATE POTS CRACKER JARS, BOWLS, FANCY TRAYS, and an enormous assortment of A. D.'S CHOCOLATES, TEAS, ETC.

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THAT WE CAN GIVE YOU BETTER RETURNS ON YOUR OLD GOLD AND SILVER OR WASTE THAN ANY ONE ELSE. TO PROVE THIS STATEMENT GIVE US ONE TRIAL.

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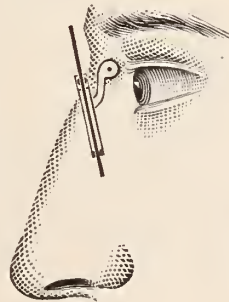
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AN AMALGAM Skeleton EYE GLASS made without drilling holes in the Lenses, stronger than any other style. Guaranteed not to come unfastened. Very neat



WE are the sole manufacturers of Opera Glass Holders in the United States, have added a number of new and desirable styles and made big reductions in prices. For sale by all leading jobbers.

AN "ANCHOR" Guard for Eye Glasses something new and practical. Cannot be shaken off. Made in all styles. Write for samples.



"KING'S ELITE" set of Test Lenses is the finest that skill and science can produce; has a number of new features.

WE are pleased to inform the Trade that R. H. KNOWLES, M. D., is now in our employ and has charge of our private instruction department. You can come to see us any time and get instructions, so as to be able to use our Elite Test Case and Optician's Outfit, and make your Optical business a big success.

OUR Jobbing Department has been increased and we can now do any kind of work and send it back to you by return mail. See new reduced price list. Write for clean charts, R blanks electrotypes for advertising and prices on our specialties.

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and desirable in

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Sent free to dealers.

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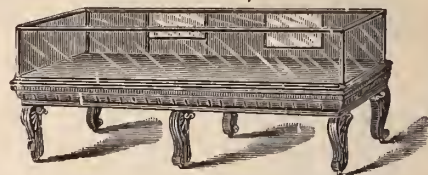
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CLOCK CO.,  
22 Cortlandt Street,  
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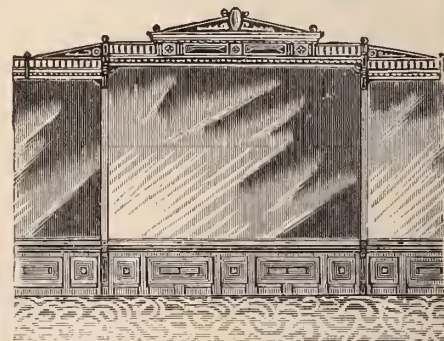


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Improved Dust-Tight Counter Cases,  
Perpendicular Sliding Doors.



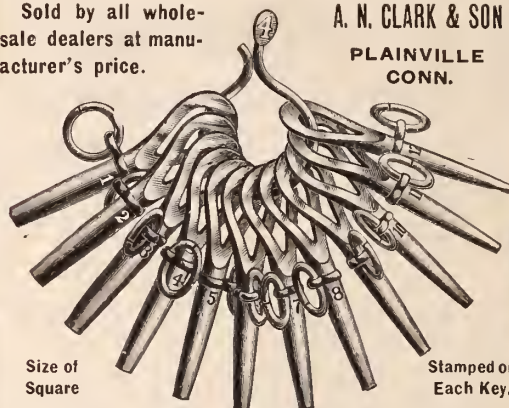
Improved Dust-Tight Wall Cases.  
Furnished with Improved Shelving and ar-  
ranged for Electric Lighting.

Sold by all whole-  
sale dealers at manu-  
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Manufacturer of the Celebrated  
**LOOP WATCH KEY.**

The Best for the Price in the World.  
CROSBY'S JEWELING TOOLS IMPROVED.



Size of  
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Stamped on  
Each Key.



Will quote royalty or price for the manufacturing of articles of real worth.

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**Refiners, Assayers AND Sweep Smelters,**

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SEND FOR PRICE-LIST AND ORDER FORMS.

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ments also polishing wheels, tongs, doups, weights,  
shafting, belting, ventilating fans, gear-cutting, die blanks,  
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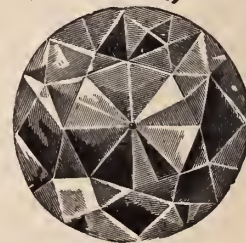
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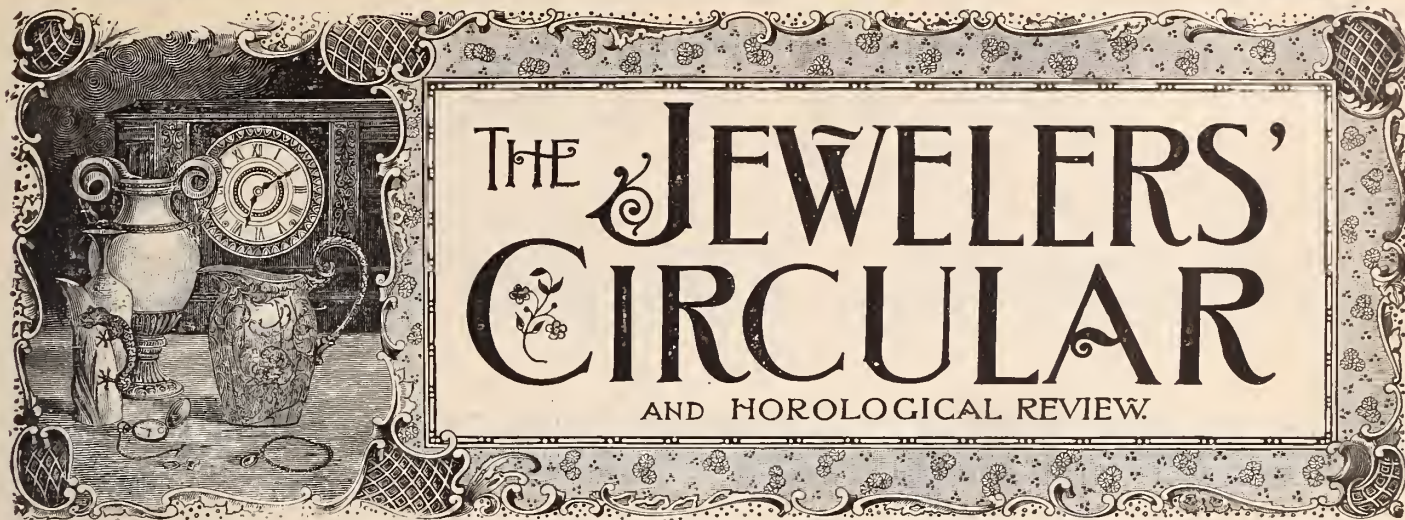


HIGHEST AWARD AT THE COLUMBIAN EXPOSITION, CHICAGO, 1893.

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VOL. XXIX.

NEW YORK, WEDNESDAY, OCT. 24, 1894.

No. 13.

THE LOUIS XV. AND XVI. DECORATIONS IN SILVERSMITHING.

SOME artistic bowls which have recently been the subject of much favorable comment are shown in the accompanying engraving. Ludwig, Redlich & Co., 860 Broadway, New York, are the makers and designers. The large punch bowl in the background measures 17 inches across, stands eight inches in height, and will contain over two gallons. It weighs about 165 ounces, and the tray shown behind it weighs nearly 110 ounces and is 24 inches in diameter. The borders on both tray and bowl are open work, in the style of Louis XV., of which decoration they are an excellent example. At the extreme right is another Louis

ful Louis decorative effects.

The ice bowl in the lower center shows the greater chastity of the Louis XVI. style. It weighs 65 ounces, and the piercing on the top, the foot and the strainer is extremely elaborate. This piece becomes a

9 inches high, and the interior is heavily gilt. Trays are made for all the bowls, as well as smaller pieces to match. The combined weight of the group shown in the engraving is nearly 600 ounces.



SPECIMENS OF ARTISTIC BOWLS IN LOUIS XV. AND XVI. STYLES.

XV. bowl, weighing about 110 ounces, intended for fruit. In diameter it is also 17 inches across, standing 8½ inches in height. The border at top and bottom is another pleasing and artistic example of the grace-

salad or a berry bowl by the removal of the strainer, an excellent feature.

At the extreme left is another Louis XV. example in a fruit bowl which weighs about 120 ounces. It is 15 inches across the top.

snake ring which was purchased in Egypt; it is made of fine gold wire, which scintillates and moves as if alive; each scale of the snake's back is a tiny wire on which is a ruby, an emerald and an amethyst. The effect is grand.

Mrs. William Astor's collection of rings is the most famous of any in this country. She has several rings once the property of the Empress Eugenie. One is the noted "Napoleon ring," which represents a lily in diamonds with drops of dew upon the petals. The dew-drops are pearls and the petals are diamonds.

Mrs. Astor also owns a ring made of turquoise fashioned into forget-me-nots; another is a



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Center Pinion Jeweled in both Upper and Lower Plates.

CRESCENT STREET, Nickel.

APPLETON, TRACY & CO., Nickel.

APPLETON, TRACY & CO., Gilt Damaskeened.

No. **35** Nickel.

No. **25** Gilt, Damaskeened.

The manufacture of the above grades has been discontinued. The limited number on hand and in process are being refinished, ornamented and Center Jeweled in both Upper and Lower Plates, making them 17 Jeweled.

**THEY ARE ENGRAVED "17 JEWELS."**

No more of these movements will be obtainable after the present quantity is exhausted.

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ALL GERMAN POTTERIES.

Dresden, Royal Bonn, Carlsbad, Teplitz, Etc., Etc.



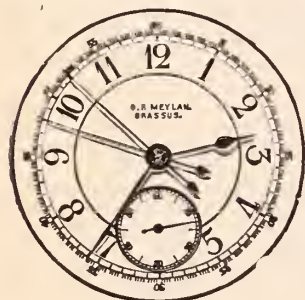


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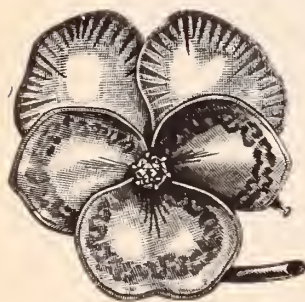
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Dealers in Diamonds

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Makers of Fine Jewelry,

194 BROADWAY, NEW YORK.



Selection Packages sent on request. Mounting of Diamonds and other precious stones in new and original designs a specialty.

**The Strauss Wreath Proclaimed to be most Artistic.**

Tiffany & Co., New York, last week received the following cablegram from Rudolph Aronson, at present in Vienna:

WIEN, October 16, 1894.

Tiffany, New York:

America's tribute, Johann Strauss Wreath, proclaimed most artistic of all. Congratulate you and Farnham.  
RUDOLPH ARONSON.

The silver wreath presented to Johann Strauss on Oct. 15th, when the composer celebrated the 50th anniversary of his accession to conductorship, was on exhibition in the window of Tiffany & Co., its designers and makers, until it was taken to Europe by Rudolph Aronson, through whose efforts chiefly the sum to secure it was raised. As gracefully expressed upon the shield, it is a tribute to Johann Strauss from his American admirers. It was illustrated and described in *THE CIRCULAR* of Sept. 26th.

Paulding Farnham, the young artist who designed the wreath, is the director-in-chief of the jewelry designing and manufacturing department of the house of Tiffany & Co. In his most recent work, the Johann Strauss Wreath, every leaf seems to express the delicate feeling of the artist. The lyre, with the excellent medallion portrait of the great musician, the bar of music beneath it, and the floating ends of the ribbon at the bottom, all reveal the same touch. These latter, though of solid silver, suggest in their treatment rather the softness of silk than the hardness of the metal from which they have been wrought.

The wreath is all of silver except a gold medallion resting upon a lyre at the top. The medallion has a portrait of Strauss. The silver ribbons at the side of the wreath at the bottom bear the eagles of Austria, and those on the other side the Stars and Stripes. Where they unite is a shield, with the inscription, "Johann Strauss, from his American admirers." The wreath itself is composed of 50 leaves, on each of which is engraved the name of one of the composer's works. The total weight is 56 ounces, and the wreath is 21 inches high and 16 inches wide.

**A Handsome Exhibit of Gorham Ware.**

PROVIDENCE, R. I., Oct. 18.—The Tilden-Thurber Co. have recently opened their enlarged silver ware department, which occupied the entire second floor of their establishment until within a few weeks; the citizens of Providence and vicinity have been obliged to go to New York or some other large city to make their selections of Gorham solid silver ware, which has caused no little criticism and annoyance. In order to obviate this trouble the Gorham Mfg. Co. have completed arrangements with the Tilden-Thurber Co., whereby a special department for the sale of their wares has been opened. The silver department of Tilden-Thurber Co. has been made



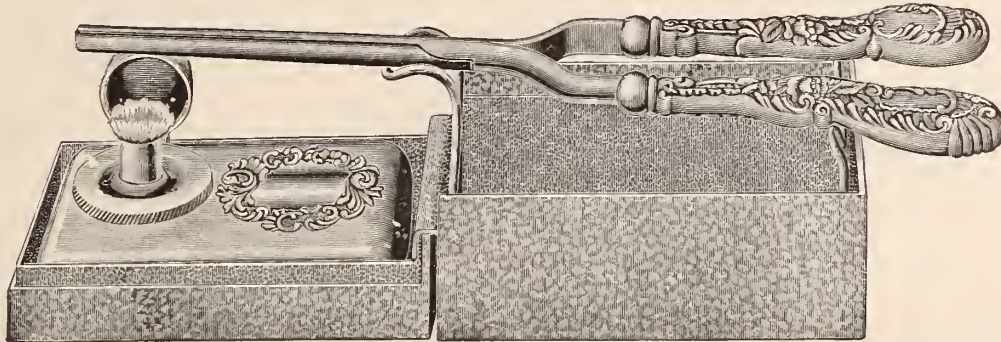
*Point*

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Rich  
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Flat Ware

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Our Latest Cata-  
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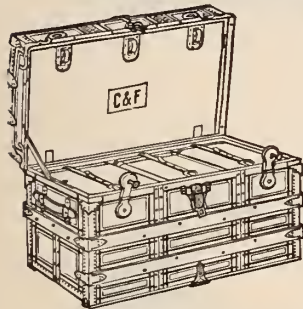
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Jewelry Trunks  
and Cases,  
161  
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Bet. Cortlandt and  
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FLAT WARE AND  
HOLLOW WARE  
STAMPED



IS THE GENUINE.  
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ALBERT BERGER & CO.  
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Spectacles & Optical Goods,  
GROUND LENSES A SPECIALTY.



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## SILVERSMITHS,

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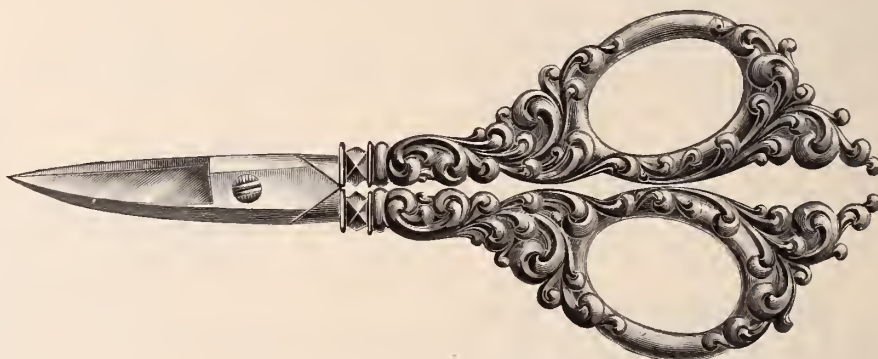


No. 20 CORN KNIFE.



No. 20 NAIL FILE.

Trade Mark.



No. 20 NAIL SCISSORS.



No. 20 TWEEZERS.

NEW YORK,  
226 FIFTH AVENUE.

SAN FRANCISCO,  
120 SUTTER STREET.

CHICAGO,  
86 WABASH AVENUE.



a special feature of the city of Providence, and is already attracting interest and attention.

The silver statue of Columbus, which was the central figure of the Gorham Mfg. Co.'s World Fair exhibit, is at present placed in the center of the room, but it is the intention of the company to remove it to their New York salesrooms in the near future. The new department is replete with not only solid silver wares, but also Gorham plated ware, leather goods, silver mounted cut glass, crystal, ecclesiastical metal work of every description, church plate and the most expensive and elaborate art pieces. Among the special pieces are some which are entitled to more than ordinary notice. One is a Europa tray made of solid silver. Around the edges jewels are set and in the center is a hand painting, representing Europa crossing the stream on the back of the mythological bull. The next in attractiveness is a rose tea service, with tray, etc. The pieces are hand wrought in every particular, and beautiful in design and workmanship.

The other special novelties are Rookwood pottery, ecclesiastical metal ware containing plate for all denominations. Conspicuous among the exhibits is a trunk arranged for keeping flat silver ware when not in use. It is unique in design and beautiful in workmanship. This display of silver ware is the largest shown in New England. Among the new patterns for spoons and forks is the Imperial Chrysanthemum.

**Among the South African Diamond Mines.**

EXTENSION OF THE OPERATIONS OF THE DE BEERS CO—DUTOITSPAN AND BULTFONTEIN DESOLATE—A STRANGE DISCOVERY AT DE BEERS MINE.

KIMBERLEY, Sept. 15.—As I have previously mentioned the De Beers Co. have sold the whole of their output of diamonds up to the end of the present year. They calculate upon the demand next year slightly increasing, and will extend their operations as circumstances from week to week demand. It is possible that the Kimberley mine may be closed altogether for a time, owing to the expense of working, but operations can always be resumed if there is an increased demand for diamonds.

The two historical mines of Dutoitspan and Bultfontein, from which so many million pounds worth of diamonds have been won, now present a desolate spectacle. What were once busy centers are deserted, and both mines are nearly filled with water and present the appearance of huge dams or small lakes. The other day I passed Dutoitspan mine and observed ducks and water fowl disporting themselves therein, as if it were a common pond. Yet beneath this muddy fluid there are diamonds worth probably millions of pounds. The De Beers Co. hold these mines in reserve, and will work them if ever prices justify, or if

the De Beers mine should fail. The expense of pumping out the water from Dutoitspan and Bultfontein will, however, be enormous.

There was a strange discovery in De Beers mine the other day. Two diamonds were found imbedded in a piece of well preserved wood, found at a depth of 700 feet. On splitting the block, which was fully ten inches thick, a cavity was disclosed to view in which reposed a living specimen of a tree frog. The local scientific men compute the age of the tree at 180 years, during 150 of which froggy was entombed. The jumping creature did not, however, long survive the shock of gazing upon a busy world, after so long a seclusion, but soon expired. Figuratively speaking it lives—in a phial of spirit—at the local museum.

Satisfaction is expressed by many persons at the tendency of the Cape legislature to mitigate the punishment for I. D. B. Others, myself included, do not think the present law in any respect too stringent.

ST. GEORGE.

The jewelry store of Harper Allen, Port Elgin, N. B., was entered some nights ago and watches and rings to the value of about \$300. were taken. So far no trace of the robbers has been obtained.

The store of Lewis J. Henise, York, Pa., has been much improved. An addition has been built to the room as a separate and private repair shop, making three separate repairing departments.

The most recent additions to our stock include a line of

**CZARINAS  
SIDE COMBS.**

Gold Mounted

**Tortoise Shell  
HAIR PINS.**

In Fourteen  
Karat Gold.

New and exclusive designs in

- Scarf Pins,
- Link Buttons,
- Brooches,
- Bib Pins,
- Hat Pins,
- Seals,
- Locketts,
- etc., etc.

Makers of the most popular line of

SILVER MOUNTED

SUSPENDERS AND BELTS.

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The Only Manufacturer in Gold and Silver

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**OUR NEW PATENT CLASP**

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Ladies' and Gentlemen's Hose Supporters,

(As Illustrated.)

Is the most practically perfect and convenient yet offered to the trade.

We are also the exclusive makers by secured rights of

**The Lindsay Patent Loop and Button Fastener.**

MADE ONLY IN STERLING SILVER AND 14K. GOLD.

## CARBORUNDUM.

Net Retail Price List of Carborundum Wheels.

ACEESON'S PATENT, February 28th, 1893.

| Dim. in Inches | THICKNESS IN INCHES. |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       | Rev. per Mfuto. |        |
|----------------|----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-----------------|--------|
|                | 1/4                  | 3/8   | 1/2   | 5/8   | 3/4   | 7/8   | 1     | 1 1/4 | 1 1/2 | 1 3/4 | 2     | 2 1/4 | 2 1/2 | 2 3/4 | 3     | 3 1/2 |                 | 4      |
| 1              | \$.15                | \$.18 | \$.20 | \$.23 | \$.25 | \$.28 | \$.30 | \$.35 | \$.40 | \$.45 | \$.50 | \$.55 | \$.61 | \$.65 | \$.70 | \$.80 | \$.90           | 18,000 |
| 1 1/2          | .18                  | .22   | .25   | .28   | .31   | .33   | .35   | .40   | .45   | .50   | .56   | .62   | .67   | .73   | .78   | .90   | 1.00            | 14,000 |
| 2              | .20                  | .25   | .30   | .34   | .37   | .40   | .42   | .46   | .52   | .58   | .65   | .70   | .77   | .85   | .99   | 1.00  | 1.20            | 11,000 |
| 2 1/2          | .25                  | .30   | .37   | .42   | .46   | .48   | .50   | .55   | .60   | .67   | .75   | .80   | .91   | .98   | 1.05  | 1.20  | 1.40            | 8,800  |
| 3              | .30                  | .38   | .45   | .50   | .55   | .58   | .60   | .65   | .70   | .78   | .85   | .95   | 1.05  | 1.15  | 1.25  | 1.45  | 1.65            | 7,400  |
| 4              | .65                  | .70   | .75   | .80   | .85   | .90   | .95   | 1.10  | 1.30  | 1.50  | 1.65  | 1.80  | 2.00  | 2.15  | 2.35  | 2.70  | 3.05            | 5,500  |
| 5              | .85                  | .90   | .95   | 1.05  | 1.15  | 1.25  | 1.35  | 1.65  | 1.90  | 2.20  | 2.45  | 2.75  | 3.05  | 3.30  | 3.55  | 4.15  | 4.65            | 4,400  |
| 6              | 1.10                 | 1.20  | 1.25  | 1.45  | 1.60  | 1.80  | 1.95  | 2.35  | 2.75  | 3.15  | 3.55  | 3.95  | 4.33  | 4.75  | 5.15  | 5.95  | 6.75            | 3,700  |
| 7              | 1.35                 | 1.55  | 1.70  | 1.90  | 2.10  | 2.35  | 2.60  | 3.15  | 3.70  | 4.25  | 4.80  | 5.35  | 5.75  | 6.45  | 7.00  | 8.10  | 9.20            | 3,160  |
| 8              | 1.65                 | 1.90  | 2.15  | 2.45  | 2.75  | 3.05  | 3.35  | 4.05  | 4.80  | 5.50  | 6.25  | 6.95  | 7.65  | 8.35  | 9.10  | 10.50 | 12.00           | 2,750  |
| 9              | 2.00                 | 2.40  | 2.65  | 3.10  | 3.40  | 3.80  | 4.15  | 5.10  | 5.45  | 6.90  | 7.80  | 8.75  | 9.65  | 10.55 | 11.45 | 13.25 | 15.10           | 2,450  |
| 10             | 2.45                 | 2.80  | 3.25  | 3.70  | 4.15  | 4.65  | 5.10  | 6.25  | 7.40  | 8.50  | 9.60  | 10.70 | 11.85 | 12.90 | 14.05 | 16.30 | 18.55           | 2,200  |
| 12             | 3.60                 | 4.00  | 4.40  | 5.10  | 5.80  | 6.50  | 7.20  | 8.80  | 10.40 | 12.00 | 14.60 | 15.20 | 16.80 | 18.40 | 20.00 | 24.55 | 26.40           | 1,830  |

CARBORUNDUM was awarded both a Medal and a Diploma at the World's Columbian Exposition in recognition of its merits as an Abrasive, the hardness being greater than any other abrasive material.

The wheels are made with a vitrified bond, and pressed under hydraulic pressure. Those over three inches in diameter are turned up after firing. The same numbers are used to designate the degrees of fineness, as are used with Emery, and the wheels are made in seven degrees of hardness, marked SSS, SS, S, M, H, HH, HHH, from extremely soft to extremely hard.

In ordering, state diameter, thickness, hole, number and hardness.

Monongahela, Pa., U. S. A.

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IMPORTERS OF  
**DIAMONDS.**

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Watches, Jewelry, Chains,  
NOVELTIES, ETC.

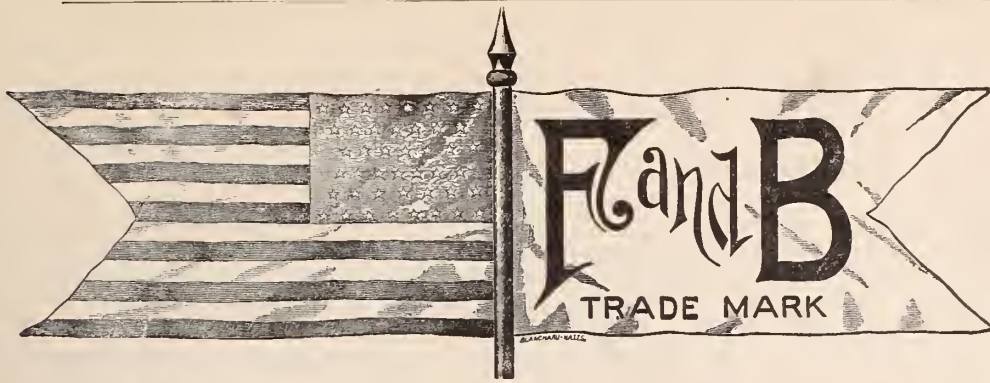
Latest Designs. Lowest Prices.

**AIKIN-LAMBERT  
JEWELRY CO.,**

19 Maiden Lane, New York.

CHICAGO BRANCH: 103 STATE ST.





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100 RICHMOND ST.,

PROVIDENCE, R. I.



ONE QUARTER SIZE.

Be sure and see the Manicure Goods that we have just put out. This cut shows a set in a nice box, lined with Chamouis, and is a quarter size. **Beautiful Goods.** The steel parts are made by the famous **Henckles**, of Germany, and are considered the best in the world. We make the goods in Sterling Silver and also in Tenth Gold, and at such a low price! The goods are boxed just right, so that a traveler can carry them in a trunk, and take up but little room. Sets without the large tray and buffer box and others with less pieces at low prices.

No. 1, 2, 3 is Sterling Silver. No. 4, 5, 6 Tenth Gold. Every piece is numbered and can be ordered separate, and at prices that will sell the goods. We make a speciality of Sterling Silver Novelties, comprising

**Match Boxes, Manicure Articles, Shoe Buttoners, Embroidery Scissors, Garters, Paper Cutters, Ladies' Seals, Etc. All  $\frac{925}{1000}$  Fine.**

#### Rolled Plate Watch Chains

Our Chains can be safely sold to the best trade, and guaranteed as superior quality. No chance of poor quality where chains are stamped F. & B.

#### $\frac{1}{10}$ Gold Vest and Dickens Chain

Soldered with 10 K. Gold Solder. Will assay 1-10 Gold.

#### Chain Mountings

We are headquarters, and make everything in this line.

#### "Mount Hope" Buttons

Superior to any button in the world. Easy to put in and take out of the cuff.

#### Solid Gold Locket

With Diamonds and without. This is a beautiful line and solid throughout.

#### Link Buttons

We are making some very pretty styles in Roman, chased, engraved and plain, with and without stones, Sterling Silver and Rolled Plate.

#### Locket and Charms

We make them in endless variety.

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Match Boxes, Manicure Articles, Shoe Buttoners, Embroidery Scissors, Garters, Paper Cutters, Ladies' Seals, and various novelties, all  $\frac{925}{1000}$  fine.

#### Bracelets

Curb Bracelets in all sizes, with padlocks and snaps, chased and plain polished, Roman, rolled silver plate and sterling silver. We make padlocks with keys and also with a push snap, which are very popular.

#### Neck Chains and Lorgnette Chains

#### Pins

Lace and Cuff Pins, with gold fronts, engraved and also trimmed pins, Scarf Pins, Baby Pins with Chain. Also Baby Buttons with Chain, Sword Pins with Scabbard and Chain, Belt Pins.

#### Glove Buttoners

#### Crosses

Four sizes of gold filled in plain, engraved, and set with stones.

#### Earrings

A nice line in engraved and trimmed. Eye Glass Chains in Gold and Plate. We received four awards and a medal at World's Fair.



## ORIGIN AND DEVELOPMENT OF THE JEWELRY INDUSTRY IN ATTLEBORO.

BY J. ANDREW WELSH

**W**HAT is to-day the sustaining industry of the Attleboros, the industry that gives employment to thousands, in fact nine-tenths of the residents of the twin towns, and the industry which has made the name of Attleboro synonymous with jewelry, had a very humble commencement.

The first authentic instance of the manufacture of jewelry was by a Frenchman. Had this person known what trouble and trials the future residents and the historians of the town were to have, he may perhaps have been thoughtful enough to have chiselled his name on a rock or placed it in some accessible place. But he did not do so, and the name and identity of the first jewelry maker in the town which has just celebrated the 200th anniversary of its incorporation will perhaps ever remain a mystery.

This Frenchman settled in what is now North Attleboro, but which was the original Attleboro, in 1779. It appears that in 1780 he set up his bench in a building known as the brick shop, which was formerly a blacksmith's forge, and was located in the vicinity of the recently destroyed Washington St. depot. His product was a sort of wire article and it had quite a sale. Suddenly this man whom the Puritanical settlers were satisfied to know as "the foreigner," disappeared. Where he went and where he came from, careful research has failed to show.

While the manufacture of the luxury had its origin here with him, the gradual development, which led the town to be a center of the industry, was due to the Robinsons, Draper, Tift & Co., and the

Richards. There is no actual connecting link between the Frenchman's start and any future firm. A few years after he departed, the manufacture of "carbon jewelry" was commenced by Major Robinson, at Robinsonville, a part of Falls Village. The building he occupied, it is certain, was the first structure erected in the then existing Attleboro, for the exclusive manufacture of jewelry, and it was built for that purpose alone. It is still in existence, having been remodeled, and is now used as a dwelling house, being situated near Free-

The success of the Robinsons is directly traceable to the manufacture of metal buttons which was commenced in 1812 by Col. Obed and Otis Robinson, and that of glass buttons, in 1813, by Richard Robinson, Willard Robinson and Virgil Blackinton, under the name of Richard Robinson & Co. Later the different persons interested in the above firms and their successors departed from the exclusive manufacture of buttons and entered other branches of the trade. This was not for years, however, as will be shown, and some samples

of buttons, now exhibited in a large case at the Robinson homestead at the Falls came close to being "jewelry" in those days.

The firm of Richard Robinson & Co. was continued until 1817, from which time the business was carried on by Richard Robinson alone until 1826, when a new company was formed under the same name for a term of five years, at the end of which time another firm was organized consisting of Richard Robinson, Wm. H. Jones, H. M. Draper and Willard Robinson. This firm was known as Robinson, Jones & Co. They commenced



THE FIRST JEWELRY SHOP IN THE PRESENT ATTLEBORO, LOCATED ON SOUTH MAIN STREET.

man St. nearly opposite the Simmons mansion, on Commonwealth Ave. An illustration of this building is printed in this article.

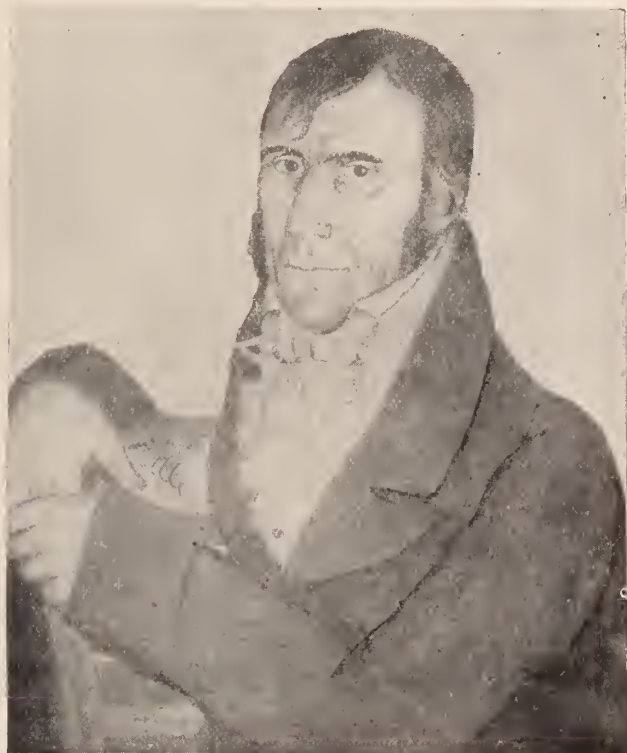
At one time the claim was put forth that the brick building, which is also illustrated here, was the first shop, but it is a very easy matter to refute this statement, and prove by records in the Price family that it was the third built for the purpose. Mr. Price's connection with the trade is referred to further on.

business in a small shop, probably about 35 x 22 feet, and the machinery was operated by the rather primitive horse-power. In 1827, this corporation which was unusually successful from the start, erected a brick factory, two stories high and 60 x 25 feet, an addition of 25 feet in length being soon after built. Horse-power had been succeeded by water power from the Ten Mile River, and the number of hands given work in this "improved factory" was in 1834, about 75, 30 of that number being



females. One hundred gross of gilt buttons were being turned out daily, and in 1830 many fancy lines of goods were being made.

A writer in 1834 said: "This firm manufactured many ornamental articles for the hair, hands, etc. They have also since 1832 manufactured all varieties of navy, military, fancy and sporting buttons. This company



COL. OBED ROBINSON.

has received all the contested premiums in New York, Philadelphia and Boston."

Of course many improvements were made in the process of manufacture, mainly of Willard Robinson's invention, and they were patented. They all tended to the more rapid production of goods; yet the busy, hurried manufacturer of to-day may be surprised to read this extract from a paper in the possession of the family: "A common gilt button, which appears so simple when finished, undergoes in the process of being manufactured, over 30 different processes, some of which require a great deal of skill and experience, being handled over 20 times." It appears the annual consumption of pure gold by this firm amounted at that time to \$15,000.

Records, or so called records, vary considerably regarding the subsequent movements of the firm; there were occasional divisions of co-partnership, and it would seem that some of those who learned the trade and were interested in this firm moved to North Attleboro, and others to Oldtown or South Attleboro.

Draper, Tift & Co. probably graduated more successful manufacturers from their shop than any other firm during the first half of this century. In the records one frequently sees the sentence, "he was an apprentice of Draper, Tift & Co." The firm was composed of two Drapers and Mr. Tift. Their shop was near the old Boston turnpike and almost on the site of what is now referred to as Barden's store. They started early in the century and remained there for years. Plain goods were their first effort and later they went on rolled plate work.

George Price was an apprentice of Draper, Tift & Co. and the owner of the third building erected for the manufacture of jewelry. This was in 1830, and the firm occupying it was Richards & Price, the partner being Calvin Richards. The building is still in existence, and is located in what is now deemed as a decidedly out of the way place. Mr. Price later took as a partner S. L. Daggett, and they commenced the making of fire gilt jewelry. The firm, for years only employed six persons, yet managed to manufacture large quantities

of goods. Mr. Price retired from the trade in 1856 and devoted his energies to farming. The shop was then closed.

Among the pioneers of the trade was Harvey Manning Richards, better known as Manning Richards. To him belongs the honor of opening the first shop for the sole manufacture of jewelry in the present Attleboro. This building, which is illustrated here, is located on South Main St., a short distance from the corner jewelry store of George M. Herrick. As near as can be learned it was started in 1837 or 1838.

Mr. Richards, who was born in North Attleboro in 1812, remained on the farm until the death of his father, Manning Richards, in 1826. His father added to the income of the farm by manufacturing jewelry during the Winter in a little shop, which he built near his house on the Cumberland road. Harvey M. soon after his 15th

year apprenticed himself to his uncle Ira Richards, who later became a member of Draper, Tift & Co., and manifested such an earnestness and showed such brilliancy for one so young that he was in business for himself before he reached his majority. He commenced work in 1831 in a small shop on the Boston turnpike, near the old Union house, a famous hostelry in its day, and manufactured finger rings, breast pins, guard chains, watch keys, and many smaller articles. The building was two stories high, and he rented a smaller building. His output at first amounted to about \$8,000 a year. A fire interfered with his prospects, but he soon rallied and opened the South Main St. shop associating with George Morse, who looked after the manufacturing, while he went on the road as salesman.

When Mr. Richards was 21 years of age, he took for a partner E. Ira Richards, who was only 18 years of age. Fortune now smiled on the young men, and business was so prosperous that Ira Richards, the uncle to whom Harvey M. was first apprenticed, withdrew from Draper, Tift & Co., in 1834, and associated with them under the name of Ira Richards & Co. It is said the profits of this new concern averaged \$1,000 a week for the first six months.

Mr. Richards went to Boston, was unsuccessful, and in 1843 returned to North Attleboro, and with the aid of his uncle, started in the building at Plainville now occupied by Lincoln, Bacon & Co. In 1857, the panic struck him hard; he lost heavily, and in 1863 he moved to Boston and

HENRY MANNING RICHARDS.  
OWNER OF FIRST JEWELRY SHOP IN THE PRESENT ATTLEBORO

started business at 7 Green St., with his son, Eugene H. Richards. Not until 1876 did he retire from active business. Then he sold his interests to E. H. Richards & Co. July 19, 1886, Mr. Richards died at the





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Our Specialty.*

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HAIR ORNAMENTS.

**FANCY**  
.. IN ..  
**SCARF PINS**  
AND LINKS.



**FIGURES**  
STERLING SILVER,  
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SEND FOR SAMPLES. QUICK SELLERS.

If your Stock does not include our **GOLCONDA GEM** Line you are losing sales. This Stone is Mounted in Studs, Scarf Pins, etc., in Solid Gold and Plate.  
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No. 19 MAIDEN LANE, NEW YORK.

Manufacturers and Exporters  
Gold Pens, Holders, Pencils,



Toothpicks and Novelties.

## MERCANTILE FOUNTAIN PEN.



advanced age of 74 years and eight days.

The residents of the present Attleboro, which for years was known as East Attleboro, have not been so careful in keeping record of the onward march of the trade in their town as have the residents "up north." They err largely about dates, and hardly any two persons seem to name alike the year of the commencement of a firm.

As near as can be ascertained, Joseph B. Draper and Enos Richardson started on South Main St. probably soon after Mr. Richards went there. Theirs was a two story building, and their line of work principally gold plated.

E. D. Barney opened a shop on North Main St., and the building he occupied is now in the rear of the building used for the District Court, on Main St.

James G. Bradford, an Englishman, did quite a lucrative business in the manufacture of gold pencils. He employed a few hands and was his own salesman. His chasing work was at that time considered nothing short of remarkable. "A proud, eccentric man, yet generous" is the way one who at that time was a boy describes him. Bradford died suddenly.

The first shop in the present Attleboro run by power of any kind was that of Thompson, Heywood & Lewis. This building was at what is called Mechanics' Village, and was first used by the firm in 1850. They employed from 50 to 100 persons, as trade required. The firm later divided, each member interesting himself in some other firm. Heywood & Briggs were one firm resulting from the division.

"Attleboro cheap jewelry" is a term one hears quite frequently, and it is decidedly misapplied in the majority of cases. Perhaps historian A. T. Wales' explanation of the origin of the term may be correct. At least, it is humorous. Mr. Wales says: "Somewhere in the fifties, perhaps a little earlier, Mason & Smith were doing business on Pleasant St. Noah Mason was the head of the firm. They made the lowest grade, in fact, the cheapest lot of goods I ever saw before or since. Why, sir, they decided one day they wanted to dissolve partnership, and when the day of settling came how do you think the jewelry was divided? By weight? Oh, no. Mason just took a common, ordinary scoop, and each one received so many scoops full of goods. And they were not so particular about getting just so much in each scoop."

A. A. Bliss, who had been employed by several firms, opened the first shop at Farmer's village. The building is now used as a school house.

South Attleboro, frequently called Attleboro City and Oldtown, though a small appearing place, figured quite prominently in the advance of the trade. Far back in the thirties Dennis Everett and Alfred Barrows commenced business in the basement of a house near the Four Corners. They did not continue long in this isolated place, and

when the partnership was dissolved, Mr. Everett moved to a little shop on Jay St. and made chains.

Lewis Robinson and George H. Fuller were in business in what might have been called a shanty. Mr. Fuller later moved to Pawtucket.

One of the earliest firms was composed of V. H. Blackinton and a Mr. Guild, under the name of Guild & Blackinton. Draper &

brick shop now occupied by D. H. Robinson on the road to Pawtucket. The firm with which he was identified was Daggett & Robinson. Mr. Daggett had been previously with George Price.

Alfred Barrows, father of the present head of H. F. Barrows & Co., commenced about 1830 or 1831 and manufactured the usual variety of goods which were in vogue at that time. At the demise of Mr. Barrows



THE ROBINSON BUILDING AT THE FALLS.

FIRST BUILDING IN THE ATTLEBOROS FOR THE EXCLUSIVE MANUFACTURE OF JEWELRY.

Sandland were another early firm, the partners being Thomas Sandland, father of Thomas G. Sandland, of the present firm of Sandland, Capron & Co., and A. H. Draper, who occasionally before commencing business, made business trips for Richard Robinson & Co. Mr. Sandland resided in New York a great deal of his time, and had an office at 20 Maiden Lane. He came to this country from England at the solicitation of the Robinsons. Draper & Sandland were enterprising, and when the fashion changed in the trimming of clothing, they discarded buttons for jewelry, and later made plated goods.

Samuel Phillips evidently believed in commencing at the bottom of the ladder—or at the bottom of the house—because he started in the cellar kitchen of Milton Barrows' house, and made a variety of small articles. He later built a shop adjoining the South Attleboro post office.

Sadler Bros. and White & Shaw are the only firms now doing business at South Attleboro. At one time, when the Interstate electric railway was started it looked as if this section would receive several of the smaller firms, but the road has not been in operation for a year.

About 1837 W. H. Robinson built the

firm of H. F. Barrows & Co. were formed.

In 1832, Robinson, Hall & Co. started a button factory, which embodied principally the making of sleeve and shirt buttons of a fancy pattern, and they actually were the starters of this line of goods.

Perhaps William D. Whiting, who died Nov. 25, 1891, was responsible for the commencement of the manufacture of silver ware here. Mr. Whiting was also an apprentice of Draper, Tift & Co., and like many others who served for this firm and started out for themselves, he was attended with success. At 21 years of age he started in to work for R. & W. Robinson, then went with Draper & Blackinton, was foreman for H. M. Richards, and in 1840, after having been in business on a small scale, formed the firm of Tift & Whiting. The partner was Albert C. Tift, and the capital at the start amounted to \$500 cash. This firm commenced to make gold goods in an old blacksmith shop near the Ten Mile River. In 1847 the site and water privilege of the present Whiting factory were purchased for the small sum of \$2,000, and the stone building was erected. About 1853 Mr. Tift retired from the concern, in consideration of receiving \$90,000, and then





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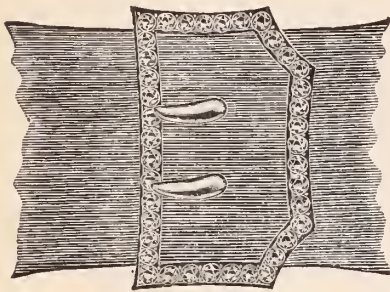


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THE WAVE.  
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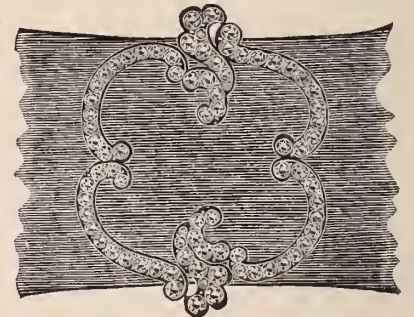


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**\$7.50** Net Cash  
DOZ. with Order.

Elegant Plush Lined Box FREE. Every Pen Warranted. Send for Catalogue.

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Mr. Whiting began making silver combs for ladies. Soon the silver branch of the business became a very important item, and the production was greatly enlarged. Subsequently only silver ware was made. The removal of the corporation to New York in 1876 is still fresh in the memory of the trade. Subsequently Mr. Whiting returned to North Attleboro and organized the present firm of F. M. Whiting & Co.

It was of course natural that sons should follow in the footsteps of their fathers, particularly when the paths led to fortune. This was the case in the Attleboros, and when one learned the business he either became a partner in the firm or started for himself. Thus Attleboro became a large center, and outside manufacturers were attracted here. From 1830 to 1860 there were constantly new firms springing up, new shops were built and it might be said that a short time before the war the business was firmly established, and the town deserved the application of "Jewelrydom."

One cannot help remarking the contrast between the primitive shops and the ones recently erected for R. F. Simmons & Co., and the W. H. Wilmarth Co. corporation. Will the development be as great in the next century as it has during the last? Or will the advance be equal to that of the last 25 years? Three new large factories are already being planned, and the indications are that Attleboro will advance very rapidly.

The first efforts of the manufacturers to refine their sweepings, was like the commencement of the manufacture of jewelry itself, through the aid of a Frenchman. This particular one used to travel through the town from Providence to Boston, and it was his custom to stop at Attleboro (now North Attleboro) to collect the sweepings. He carried them in separate papers in a large handkerchief. Later the stuff was sent to New York. C. E. W. Sherman, at that time an engraver and designer of high reputation, saw a chance to make considerable money in this connection, and in 1855 with a Mr. Davis he built the first shop for refining. It is in the rear of the Sherman dwelling house on Elm St. and directly across the river from the Whitney brick building.

It being the intention to refer to the pioneers in all lines commonly identified with the trade, it is necessary to make mention of the enamellers. In 1855, J. E. Maintien & Son were established in Plainville, which is virtually a part of North Attleboro, although annexed to another town. This firm later became J. B. Maintien & Son and is now W. E. Maintien &

Co., the family always controlling the firm. Like all branches of the business, that of enameling has flourished and there are now

Mrs. Daniel Kendall, who has a shop on North Main St. She has five employes, and is doing a good business. This is the

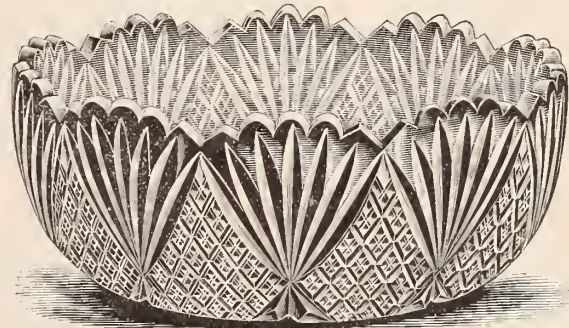


JEWELRY BUILDING ERECTED IN 1830 BY GEORGE PRICE.

many firms, the latest being presided over by a woman, a fact mentioned in THE CIRCULAR a few weeks ago. This woman is

only shop in the Attleboros that is run by a woman, though the number of women employed in the shops is large.

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... FOR JEWELERS ...



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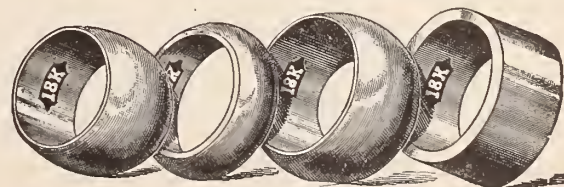
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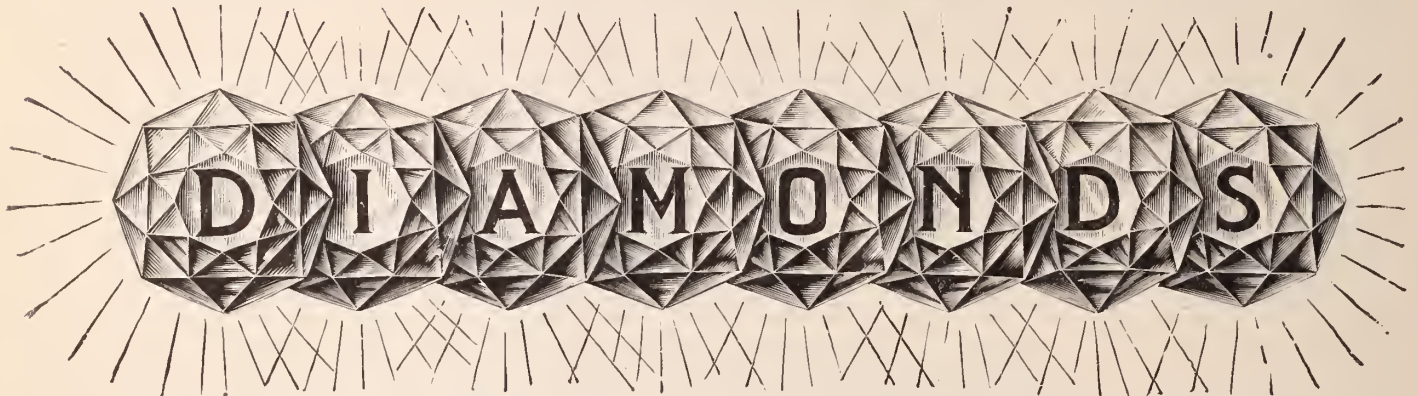


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American Watches.

Fine Diamond Jewelry.

Diamonds.



There is only one watch case factory in the Attleboros, that of Bates & Bacon. This firm organized in 1882, the partners being Joseph M. Bates and George M. Bacon. Mr. Bates now composes the firm. The exhibit of this firm at the World's Columbian Exposition was grand. The factory is on Railroad Ave., Attleboro, and Mr. Bates says he will not stop at anything in the line of cases, no matter how fine or what finishing is needed.

There has been much dispute about the introduction of rolled plate in these towns. Some writers have attributed it to Draper, Tift & Co. In a letter to the press, a few days ago, John F. Sturdy claims this honor for his predecessors in the family. He says rolled plate was not used here until 1849, and then by John F. and James H. Sturdy, who moved from Providence to Attleboro Falls, and later became Draper, Sturdy & Co.

In conclusion, it may prove interesting to give an idea of the standing of the industry at present. A person who has spent considerable time in collecting figures furnishes the following: The number of manufacturing firms is 125; number of men and women employed, 5,000; estimated amount of capital invested, over \$4,000,000 and; the value of fine gold and coin used annually, \$1,500,000. These figures, while probably not exactly correct, are hardly exaggerated.

#### A Trio of Clever Thieves Rob Becker & Lathrop.

SYRACUSE, N. Y., Oct. 18.—A bold and skilful diamond robbery was committed at noon yesterday at the jewelry store of Becker & Lathrop. It was a piece of work similar in character to that recently done in Utica. These men entered the store on Tuesday and asked to see some umbrellas. There was a young man and two older ones. One of the men said he saw the advertisement in the window of telescope umbrellas and just stepped in to see what they were like. The men, after some time spent in examining the umbrellas, asked to look at some silverware, which was shown them, and they finally left saying they would call again. They had evidently sized up the store on that visit.

Wednesday at 12.15 o'clock P.M., Charles L. Becker, the junior member of the firm being at dinner, the two older men mentioned returned and said they would like to look again at the silverware examined the day before. The front door of the store was open when they entered and the men were careful not to shut it. On their former visit one of the men carried telescope grip, which, it was noticed, he did not have yesterday. It was also now recalled that while on Tuesday, the two older men were examining umbrellas, the smaller man in an apparently indifferent manner examined the case containing a tray of diamonds. It was he who was missing when the men called yesterday.

E. G. Lathrop, senior member of the firm,

who was in charge of the store remembered the men and again showed them the solid silver ware. Finally one of the men said: "Why don't you get some plated ware? it would do just as well," and then the party moved to a case of goods standing about midway of the length of the store, the two men standing in such a way as to completely shut out Mr. Lathrop's view of the door. A part of the time Mr. Lathrop's back was toward the door, when he was engaged in taking the silver ware from the case. They asked to see some cake baskets and after examining the goods very thoroughly one of the men said to the other:

"Now, see here; you had better consult her before buying one. You know how she is."

"You're right," answered the second, "I guess I will. I'll go up in the office and see her now."

Turning to Mr. Lathrop, he said: "We'll see the girls about it, and then we'll call again."

Thereupon the two men leisurely walked out of the store. Ten minutes later, as he had occasion to go to that part of the store, Mr. Lathrop looked in the direction of the tray of diamonds and discovered that it was gone. There was thirty rings in the tray and they are estimated to have cost about \$2,500 or \$3,000. The young man who was the third man on Tuesday and who was not with the other two men Wednesday is believed to have been the real thief. It is thought that after he entered the store he

dropped on his hands and knees and sneaking in behind the counter made off with the tray while Mr. Lathrop's attention was attracted.

This is the description of the men which was telephoned from headquarters to the policemen in ten minutes after the robbery was discovered:

No. 1.—Age 35 or 40; height, 5 feet, 8 inches; weight, 140 pounds; dark hair and mustache; spare faced, with Jewish features; wore dark clothes and overcoat.

No. 2.—Height, 6 feet; weight, 175 or 180 pounds, dark complexion, dark hair and mustache; full face, thin nose, squint eyes bulging from the face; dark clothes, long, fashionable overcoat, carried a gray telescope traveling bag.

No. 3.—(Who did the stealing). Younger than his companions, smooth face, looked like a Jew, and carried a satchel.

All three were well dressed and looked like commercial travelers.

Three suspicious characters, all young men, were arrested in Chillicothe, Mo., last week and proved to be the parties who looted the jewelry store of Hosier Keeney, Breckenridge, Mo., a few nights ago. Twenty-four silver and one gold watch, sixty-two pocket knives and a quantity of jewelry were found upon the persons of two of them.

Thomas Addison, of Addison Bros., Chelsea, Mass., is on a gunning expedition in Maine.

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## THE ATTLEBORO BI-CENTENNIAL CELEBRATION.

OCTOBER 17, 18 AND 19, 1894

ATTLEBORO, Mass., Oct. 20.—The Attleboro Bi-Centennial celebration is a thing of the past. For three days it has been a gigantic holiday. All over New England and in fact all over the United States, the town, its history and its jewelry have been spoken of, and the result has been beneficial.

Chairman J. L. Sweet, Major E. S. Horton, H. M. Daggett, Jr., J. M. Blake and every one else connected with the arrangement and carrying out of the celebration can look back upon their efforts with pride. It was a success from start to

finish. Every factory was closed for two days, and North Attleboroians were almost as loud in their demonstrations as if they did not intend to relegate the word Attleboro so far as their town's name is concerned to past history.

Every shop in the place was decorated. Main St. and the surrounding streets were a succession of triumphal arches, and the streets were crowded night and day.

A little over two years ago the subject of celebrating the 200th anniversary was broached. At first the idea was not favorably received, but through the efforts of a few of the more enterprising citizens, mainly leading manufacturers—it is noticeable that nearly all the most enterprising citizens of this town are jewelry manufacturers—at the annual town meeting, in March, 1892, an appropriation of \$5,000 was made for the celebration, and the citizens appointed as a general committee to carry out the plans, the following gentlemen: J. L. Sweet, chairman; Philip E. Brady, secretary; E. S. Horton, George N. Crandall, Frank J. Babcock, W. H. Smith, G. A. Adams, Louis J. Lamb, C. L. Watson, A. W. Sturdy, F. G. Mason, C. H. Wheeler, L. M. Stanley, H. M. Daggett, Jr., J. M. Bates, A. B. Carpen-

ter, G. A. Dean, A. T. Wales, J. M. Fisher, J. E. Blake, G. T. Holmes, E. S. Capron, O. P. Richardson, Peter H. Nerney, C. E. Bliss, and several ladies, wives and daughters of members of the committee.

This general committee persisted and succeeded in keeping the idea of the celebration dominant in the minds of the residents of the town. North Attleboro was invited to participate in the festivities but positively refused. Later it was found necessary to create several sub-committees and the chairmen of the principal ones were as follows: invitations, George Asa Dean; military salutes, George A. Adams; school childrens' parade, L. J. Lamb; music; Fred. G. Mason; literary exercises, J. L. Sweet; badges, Peter Nerney and J. M. Fisher; reception to press, H. M. Daggett, Jr.; finance, F. J. Babcock; reception of invited guests, J. L. Sweet; historic places, A. T. Wales; civic, military and trades procession, E. S. Horton; illumination, decoration and evening parade, James E. Blake; athletic sports, Philip E. Brady; information, G. N. Crandall; banquet, J. L. Sweet; registration A. W. Sturdy.

The celebration commenced officially Thursday morning with the parade of school children. In the afternoon at the Bates Opera House literary exercises were held and the address of welcome by J. L. Sweet was a fine piece of literary and oratorical excellence. William M. Olin, State Secretary, responded, and a discourse on the history of the town was delivered by Rev. Henry A. Wales. The official poem was read by Edward Sanford. The boxes of the Opera House represented groups of Palmer Cox's brownies.

Thursday evening there was a grand illuminated parade of floats. James E. Blake, of Blake & Claffin, was chief marshal and under the glare of the large search, calcium and other lights, it was evident that Mr. Blake had made a success of the part of the celebration for which he was responsible.

But the demonstration and parade of the two days was that of Friday morning, the military, civic and trades procession. Chief Marshal E. S. Horton rode at the head of the line as proud as any general who ever headed an army. The parade consisted of military companies, uniformed and un-uniformed ranks of secret societies and branches of the various trades.

At Mechanics' Hall, Friday afternoon the grand banquet was held. H. M. Daggett, Sr., was toastmaster. The toasts were responded to as follows: "The President of the United States," Hon. Sherman Hoar;

"The Commonwealth of Massachusetts," Governor Frederick T. Greenhalge; "Honored Parent Rehoboth," Ex-Mayor J. W. Horton, of Newport; "Our Sister, North Attleboro," Selectman J. O. Hennigan; "Attleboro," Hon. A. T. Wales; "A Daughter after our own Heart," Prof. L. Wallace Thacher; "Our Absent Sons and Daughters," Rev. Jacob Ide. Hon. Elijah A. Morse spoke for the congressional district.

Friday night at Mechanics' village there was an exhibit of fireworks which was said



J. L. SWEET.  
CHAIRMAN OF GENERAL COMMITTEE.



MAJOR E. S. HORTON.  
CHIEF MARSHAL, MILITARY AND CIVIC PARADE.

to have exceeded in grandeur anything in this line ever seen in the State. The principal set pieces were a reproduction of the first jewelry shop in Attleboro and the large factory of J. M. Bates. The display of the Bates building alone cost hundreds of dollars. Portraits of State officials and members of the general committee completed this part of the program.

The celebration concluded with a grand ball in Mechanics' new mill. This large building was decorated excellently and the entire three floors were devoted to the reception room, promenade rooms and dance hall. Three large orchestras were stationed at prominent places and music for promenade and dancing was almost continuous from 8 o'clock until 3 Saturday morning.

The ushers of the evening were: A. A. Busbee, Charles R. Bates, Louis A. Blackinton, M. E. Bliss, F. W. Carpenter, H. P. Childs, Thomas S. Carpenter, E. P. Claffin, D. Emory Holman, F. G. Mason, E. E. Richardson, W. H. Wilmarth, M. E. Rowe, C. Adin Smith, D. E. White and A. W. Winsor. P. E. Brady was marshal.

General chairman J. L. Sweet and aids escorted the Governor's staff to the hall. Mr. Sweet and Mrs. George St. John Sheffield did the principal honors of receiving



John C. Cummings was floor director of the hall, and the assistant directors were: H. A. Clark, E. L. Gowan, G. H. Sykes; aids, L. H. Luther, William Nerney, A. D. Crosby, William E. Richards, D. E. Makepeace, E. A. Robinson, Jr., James F. Simms, Arthur B. Cummings, Harold E. Sweet and Albert Carpenter.

The souvenir program was most elaborate and decidedly novel. The covers were plates of aluminum. On the front cover was a reproduction of the official seal of the Bi-Centennial committee. The die for this and the surrounding raised work, which was highly ornamental, was the work of James F. Simms & Co. On the rear cover was the seal of the town. To the covers were attached long and very fine silver chains, and to these were metal covered tiny pencils. The whole was a credit to the designers. The ball and concert were managed by a committee, which was presided over by Philip E. Brady.

It was impossible to have employes remain in the shops Thursday and Friday, but to-day the thousands who stayed in this vicinity had the pleasure of witnessing the manufacture of the various kinds of jewelry, at several of the shops. The members of the firm escorted groups of ten throughout the buildings and every courtesy was shown. Some of the firms had made small souvenirs for the occasion and thousands of these were distributed during the three days. J. T. Inman & Co. issued a small spoon. The "chestnut" idea referred to last week was in great demand.

At the antique exhibition in the Methodist Church there was quite a display of ancient silverware and old jewelry. A piece of work that attracted the attention of the trade to a great extent was a Mosaic necklace. The settings and links are supposed to have been made by Nehemiah Dodge, quite frequently referred to as the first manufacturing jeweler in America. The articles loaned E. S. Horton covered a large part of the catalogue. Among these were

a pair of bracelets and a silver necklace. The links were nearly an inch square and of hammered silver. The pendant on the necklace covered nearly four inches. Among the exhibits noticed were one of the original tankards of the Second Congregational Church: A silver punch bowl 150 years old, owned by Mrs. J. A. Tiffany; a portrait of Charles E. Hayward, one of the first local jewelers; a table set, mounted in silver and carved from cocoon shells by Capt. Abram Hayward while confined in an English prison in 1812, the carving, done with a small knife, being a remarkable piece of fine work; a high back tortoise shell and silver comb over 150 years old; a pan of silver link sleeve buttons now owned by Mrs. J. H. Wolfenden and over 100 years old. The similarity between these and some recent "novelties" was quite noticeable. A spoon mold, 150 years old, owned by Mrs. D. B. Clafflin, was odd. There were many articles of tableware in silver, varying from 100 to 200 years old.

During the three days many members of the trade from out of town registered on the official book, and called at the office of THE JEWELERS' CIRCULAR, in Gifford's Block.

**Interesting Disclosures Follow the Arrest of William Bassett.**

BOSTON, Mass., Oct. 20.—Interesting disclosures have come to light recently regarding William Bassett, alias Barrett, who is held at East Cambridge jail for trial on the charge of murdering a constable at Weston, Mass., last Spring.

At the time when the alleged murder took place he was pursued by a party of citizens who took him to be a burglar, and as a matter of fact, burglar's tools were found upon him when he was arrested. He claims that the bullet which killed one of this party was fired in self-defense.

Since he was taken into custody various facts pertaining to his career in Boston have been given to the police, and it is stated



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The Crohn's Patent Safety Guard for Scarf Pins, Brooch Pins and Studs is the most practical and only adjustable one invented. For sale by all job-

bers, or Samples sent by mail on receipt of price, \$1 each, solid gold, or 25c. each for plated, put up in attractive cards holding one dozen.

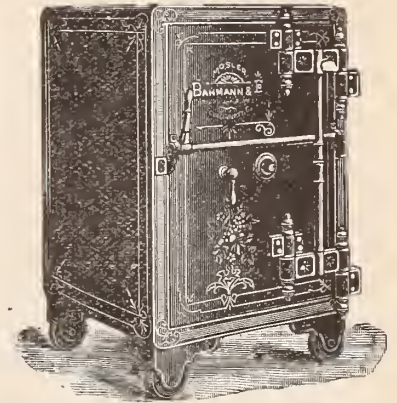
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**SAFES FOR JEWELERS.**

**MOSLER, BAHMANN & CO., 518 BROADWAY NEW YORK.**  
Patent Fire and Burglar Proof Safes.



Large Assortment Always on Hand. Send for our Representative. Special Safes to Order. Jewelers' Safes a Specialty.

**For BADGES and MEDALS,**

Flag Pins, Class Pins, Class Rings and Special Work of all Descriptions, SEND TO **E. R. STOCKWELL, MANUF'R,** 19 John Street, New York.



Just Received Our Fall Importation.

**THE AUDEMAIR OPERA GLASSES,**  
**SPENCER OPTICAL MFG. CO.,**  
15 MAIDEN LANE, NEW YORK.

CALL OR WRITE. IT WILL DO YOU GOOD!

**ONE OF THE 400, AND VERY SWELL INDEED.**

**THE PERFECT FIT OF OUR No. 918 GOLD EYE GLASS, SWELL END EYE WIRE.**

Our Ambition to Make a FAULTLESS GOLD SPEC. and Eye Glass has been realized, and is appreciated. Strength and Beauty Joined Together WITHOUT SOLDER. You "see that hump" no longer. It's gone, and in its place, at ends and bridge, you find that GRACEFUL SWELL, as shown in cut. This is the Modern and Perfect Frame the public are asking for, made in all weights, sizes, shapes and qualities.

WE MAKE ALL KINDS OF OPTICAL SPECIALTIES, AND TEACH HOW TO GET BEST RETURNS IN HANDLING THEM.

The Best Made for the Least Money. Also Cheaper Grades. The Greatest Variety of Styles. Great Reductions to Correspond with New Tariff and Other Causes. SEND FOR NEW SUPPLEMENT.









# The Jewelers' Circular

AND  
HOROLOGICAL REVIEW.

PUBLISHED EVERY WEDNESDAY BY

THE JEWELERS' CIRCULAR PUB'G CO.,  
189 BROADWAY, NEW YORK CITY.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Our Editorial columns will contain our own opinions only, and we shall present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE CIRCULAR are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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Pay money only to authorized collectors having proper credentials.

Returning your paper will not enable us to discontinue it, as we cannot find your name on our books unless your address is given.

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We will continue to send papers until there is a specific order to stop, in connection with which all arrearages must be paid; but such an order can be given at any time, to take effect at the expiration of the subscription. All such orders will be promptly acknowledged by mail.

The Courts have decided that all subscribers to journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

Member of the American Trade Press Association

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### The Jewelry Industry in Attleboro.

THE CIRCULAR devotes a goodly portion of this issue to a report of the Attleboro Bi-Centennial Celebration, and to a history of the jewelry industry of Attleboro. This extensive and thorough treatment, however, is fully warranted by the momentousness of the occasion. The historical article is the first comprehensive disquisition on the subject that has come under our notice, and will serve as a record for reference for time to come. The writer, many months ago, at the invitation of THE CIRCULAR, entered upon his work, and has left no stone unturned to obtain and verify his data. All the illustrations with one exception, which is seen in the current number of the *New England Magazine*, never before appeared in print, some of them being reproduced from almost inaccessible photographs, the only ones in existence. Mr. Welsh has sought the fountain head of

jewelry manufacture in Attleboro and follows its course down to a point where it merges into a vast and permanently established industry. Every sentence in the history contains a fact, the narrative being free from prejudicial criticism and flattering verbiage, so common in similar historical articles. Altogether we feel gratified to know that we have added an authentic chapter to the history of the jewelry industry in America.

### To Protect Stock in Safes

AS the holiday season approaches, and the criminal population are making preparations for their harvesting, the mind of the jeweler is naturally fraught with anxiety unless he feels assured that he has adopted all means of protection at his command. The safe burglar is the most daring criminal in the category; and his operations, if successful, mean a great loss to the victim—sometimes his whole stock possessing any particular value. Against this desperado, however, there is a safeguard in the Jewelers' Security Alliance, an organization which when called upon has not been found wanting. As an epitome of the Alliance's work, it may be stated that the following safe crackers have been sentenced to long terms of imprisonment through its efforts and at its expense: "Kid" McMannus, Joe Dollard and George Faith for breaking and robbing the safe of Geo. W. Fairchild, of Bridgeport, Conn.; Edwin Jaques for breaking a safe in Chester, Pa.; Thomas Featherstone and Jack Jennings for burglarizing the safe of Mr. Norton, Gloversville, N. Y.; Rory Sims and Yank McLaughlin to ten years imprisonment each; Paddy Cody, John Moore and Charles Mahan; Sheeny Mike Kurtz and Billy Porter for robbing the safe of Mr. Marks, Troy, N. Y., were convicted and sentenced to 18½ years imprisonment each, but by a liberal use of money and political influence they shortly afterward secured a new trial and were acquitted; Porter is now dead and Sheeny Mike was recently arrested in Elizabeth, N. J., for another job and is likely to be convicted and sentenced to a long term of imprisonment. The officers of the Jewelers' Security Alliance give their services gratuitously in the interests of the jewelers of the country. This explains why the cost of membership is merely nominal. The certificate issued to members is well known and often prevents robbery, because the Alliance is feared by professional safe burglars. Every jeweler should have his stock guarded by this "bull dog of the jewelry trade."

THE silver wreath presented by his American admirers to Johann Strauss, on the occasion of the 50th anniversary of his accession to leadership, was pronounced the most artistic of all the tributes to the Waltz King. This expression was a proper

## TO THE JEWELRY TRADE:

THE JEWELERS' CIRCULAR has concluded its series of Four Special Fall Editions. With due appreciation of the sentiment of modesty, we cannot but feel that this series has proved eminently successful, the spontaneous and plentiful patronage from advertisers being evidence sufficient in support of this statement.

We have been applauded in our efforts by many advertisers who have considered their investment a profitable one; and it is with their satisfaction in view, that we consider the publication of a

## Special Holiday Number

to be issued at a propitious time in November, but a proper and essential supplement of these Special Fall Editions.

This HOLIDAY NUMBER will be a work of as high artistic and literary merit, as a liberal and ambitious policy insures.

### THE JEWELERS' CIRCULAR PUB. CO.

recognition of American industrial art. We may be behind in some of the art industries, but in silversmithing we will not yield the palm to any other country.

IT'S a law of sound that the greater absorbs the lesser. Jeweler Lanz, of Norristown, Pa., on two occasions has experienced a practical demonstration of this law, each time with a diminution of his worldly goods. He is now, perhaps, quite convinced that a passing train creates more noise than a smashed window, and we would not be surprised if he moved his business to a locality where the loudest sound heard would be pulsation of an eager heart waiting for customers.

### Traveler John McN. Robertson Commits Suicide.

SYRACUSE, N. Y., Oct. 20.—John McNabb Robertson, who committed suicide last Tuesday at the St. James Hotel, in Montreal, Can., was well known in this city, having lived here more or less for some years. At different times he had worked for Eugene B. McClelland and Frank H. Wells, of this city, and had also represented Carter, Sloan & Co., Riker Bros. and Kremetz & Co., New York.

Mr. Robertson was popular in Syracuse and had a large circle of friends, his only fault being that he was addicted to drink. He was engaged to Miss Minnie Holbrook, of this place, and the wedding was to have occurred in the near future. The conclusion that the deed was committed while he was in a state of temporary mental aberration, the result of drink, is undoubtedly a correct one.



### New York Notes.

Bartens & Rice have entered a judgment for \$648.98 against Benjamin Ashby.

N. H. White & Co. have entered a judgment for \$1,214.90 against Henry S. Dermott.

A judgment for \$158.80 has been filed by the Gorham Mfg. Co. against Robert A. Osborn.

J. H. Buck, of the Gorham Mfg. Co., returned from Europe last week on the *Britannic*.

Rodolph Buhler, accompanied by his wife and child, sailed for Europe, Saturday, on *La Champagne*.

Joseph Jameson, 1671 Third Ave., has given a bill of sale of jewelry fixtures to F. Woolverton for \$50.

T. H. Seaman will remove his jewelry store Nov. 1st. from 679 Myrtle Ave., Brooklyn, to 641 Fulton St., Brooklyn.

Geoffroy & Co. have satisfied the judgments for \$92.81, \$656.80 and one for costs amounting to \$123, entered by Pach Bros.

The Fahys Watch Case Co. have satisfied the judgments for \$4,722.35 and \$1,997.19, entered Nov. 27, 1893, in favor of H. G. Skidmore.

Among the passengers returning from Europe on the *Umbria* last week were: H. Goldsmith, New York, and Mrs. A. M. Hill, wife of A. M. Hill, New Orleans, La.

Nicholas Wiese, a watchmaker employed by Tiffany & Co., was held for trial last week on the charge of larceny. Wiese is accused of pawning a watch given to him to repair.

Judge Barrett, in the Supreme Court, Saturday, appointed Henry Herrold receiver in supplementary proceedings for Howard Harbeck, in the suit of Bartens & Rice, judgment creditors for \$505.76.

James Bilger has been appointed receiver in supplementary proceedings for Simon Dessau, dealer in diamonds, carbon and bortz, 4 John St., who failed a year ago, in the suit of the Mechanics' and Traders' Bank.

Wallach & Schiele will remove their jewelry and diamond cutting factory on Nov. 1st from 29 Gold St. to 128-132 Mott St. The factory will here have better facilities and about twice the room it previously occupied.

The replevin suit of Frederick Kaffeman against sheriff Jno. B. Sexton, has been set down for trial Nov. 14th. The action is to recover property valued at \$294 taken by the sheriff on an execution against a Mr. Rosenstein.

Judge Lawrence, of the Supreme Court, Wednesday, placed on the short cause calendar for trial Oct. 26th, the action of Cammerden & Forster, against Albert H. Moore, to recover \$1,000, the price of an article which he agreed to purchase from that firm. Moore denies the agreement.

Stern Bros. & Co. have been making extensive alterations and improvements in

their diamond cutting factory, 29-31 Gold St. They have already added one floor, the sixth, and will on Nov. 1st add another, the fourth. They will then in their three floors increase the mills from 65 now in operation, to 115. About 70 more hands will be employed, making a total of 145.

Follmer, Clogg & Co., New York and Lancaster, Pa., have applied for membership to the New York Jewelers' Board of Trade.

Reuben Perrin has just started as a retail dealer in optical goods at 72 Nassau St. Mr. Perrin was formerly with the Gustav Walter Optical Co.

Nathan Straus, the candidate of Tammany Hall for Mayor of New York city, declined the nomination Thursday. Mr. Straus' withdrawal from the Mayoralty contest was owing to a difference of opinion between himself and Senator Hill as to the advisability of permitting the names of the Democratic nominees for Governor, Lieutenant Governor and Court of Appeals Judge to appear on both municipal ballots besides those of Tammany Hall.

Judge McAdam, of the Supreme Court, Saturday, denied the motion for a new trial of the action of Edward B. La Fetra against pawnbroker Wm. R. Glover, by which the plaintiff obtained a judgment for \$1,409.07, Oct. 8th. The suit, as told in THE CIRCULAR, Oct. 10th, was brought by Mr. La Fetra, as assignee of Chas. Seale, to recover the value of a diamond sunburst obtained on memorandum by the "Baroness" Blanc, who pawned it with Glover.

Lyman B. Bonnell, an executor of the estate of Leroy B. Haff, of Englewood, a former member of the firm of Dominick & Haff, appeared before Judge Van Valen, at Hackensack, Thursday, to show why he should not pay the 5 per cent. collateral inheritance tax to the State of New Jersey. The estate is valued at \$500,000. Mr. Bonnell said that he had already paid an inheritance tax in New York State. The matter will be argued in the Bergen County Orphans' Court.

In the City Court, Saturday, Judge Newberger granted an order whereby a commission is to issue to Jas. W. Waters, New Berne, N. C., to examine upon interrogatories, Della Walnau of that city, in the suit brought against her by Ernest Adler to recover \$397.27, for goods sold and delivered and on promissory notes. A similar commission was also to issue in the suit of Hipp Didisheim to recover from the same defendant, \$386.19 on assigned claims of J. R. Wood & Sons, H. Z. & H. Oppenheimer, Dennison Mfg. Co. and other creditors.

By an order signed by Judge Giegerich, in the Court of Common Pleas, Thursday, a commission is to issue to John A. Henry, Chicago, Ill., authorizing him to take the testimony of Wm. K. Moorehouse, an important witness for the New York Standard Watch Co., in their action against the H. B. Clafin Co. This suit was brought in February, 1893, to recover \$6,692.80 for

breach of an agreement by which the H. B. Clafin Co. agreed to take certain watches from the plaintiffs. The defendants claimed the watches in question were unmerchantable.

The action of the Shreve, Crump & Low Co., Boston, Mass., against Edward Holbrook, Chas. H. Crump and Chas. W. Norton, was argued before Judge Russell, at a special term of the New York Supreme Court, Wednesday. The action, which was commenced in April, 1893, is for an accounting on the part of the defendants, who are trustees of the estate of Theron J. Blakeslee, who, until his assignment in 1890, kept an art store at 27th St. and Fifth Ave., New York, in which the Shreve, Crump & Low Co. had a bric-à-brac department. Briefs will be submitted to Judge Russell by counsel during this week.

### Pretty Emma Shoeling Lifts Gems From Several Brooklyn Stores.

BROOKLYN, N. Y., Oct. 22.—Emma Shoeling, a handsome girl of 19 years of age, was arraigned in the Lee Ave. Police Court to-day, charged with larceny. The specific allegation against her was the theft of an \$8 diamond pin from H. J. Gundlach's jewelry store, on Bedford Ave., though officers alleged and she admitted stealing from several other stores.

She was arrested Saturday by Detective Sergeant Hayes, who had seen her enter several jewelry stores and followed her until he saw her steal the pin in Gundlach's store. Among the jewelry stores of Brooklyn the girl admitted taking goods from, are C. C. Adams & Co. and A. A. Webster & Co. From the latter she stole a diamond earring, which she pawned for \$40.

At the examination to-day Miss Shoeling implicated a Mrs. Segur and a Miss Bach whom she said were concerned in her thefts. Justice Goelbing held Miss Shoeling for the Grand Jury.

The tendency to improve the publications of the various houses that issue catalogues is very clearly exemplified in S. F. Myers & Co.'s production for 1895. Their catalogue, which is now ready and which they are mailing to the trade, is 9x14 inches in size, printed on heavy calendared paper, and contains over 600 pages of matter, being entirely new from cover to cover. Myers & Co., over a year ago, made a new departure in changing their list prices, so that their discounts are different from the great majority of catalogues published. They believe this to be an advantage to the retailer, as the old discounts of previous catalogues have become more or less familiar to persons outside the trade. We would advise those who can utilize this catalogue in their business, if they have not received a copy of S. F. Myers & Co.'s 1895 issue, to write them for a copy of the same. The firm's address is Myers' Buildings, Maiden Lane, New York.



**Last Week's Arrivals.**

The following out-of-town dealers were registered in New York during the past week: M. Elliassof, Albany, N. Y., Astor H.; C. F. Greenwood, Norfolk, Va., St. Denis H.; G. R. Bell, Ogdensburgh, N. Y., Albert H.; E. Scheuer, Toronto, Ont., Astor H.; D. O'Hara, Waltham, Astor H.; M. D. Chipley, S. E. Daus & Co., St. Louis, Mo., 258 Church St.; S. G. Gardner, Ansonia, Conn., Everett H.; L. Markowitz, Pittsburgh, Pa., Astor H.; A. M. Hill, New Orleans, La., Marlborough H.; C. N. Hancher, Wheeling, W. Va., Marlborough H.; C. E. Katsch, New Haven, Conn., Park Ave. H.; J. Karr, Washington, D. C., Astor H.; J. A. Caldwell, Jr., Philadelphia, Pa., Park Ave. H.; W. P. Denehey, Harrisburgh, Pa., B'way Central H.; C. E. Riddeford, New Milford, Conn., St. Denis H.; A. L. de Roy, Pittsburgh, Pa., Sturtevant H.; C. E. Bradley, Batavia, N. Y., Murray Hill H.; M. Myers, Boston, Mass., Murray Hill H.; G. Henneman, Spartansburgh, S. C., Imperial H.; E. R. Bennett, Amherst, Mass., Astor H.; F. M. Powers, Youngstown, O., Sturtevant H.; C. P. Long, J. S. Coons & Co., Wilkesbarre, Pa., Marlborough H.; A. J. Moir, The J. C. McInnes, Co., Worcester, Mass., B'way Central H.; G. Deuble, Canton, O., Astor H.; A. Pruesser, Grand Rapids, Mich., Holland H.

**Philadelphia.**

The Jewelers' Club gave an enjoyable smoker last Tuesday evening, and there was a good attendance of members and their friends. The committee in charge consisted of A. C. Lee, J. N. Barry, J. H. Kelly and W. H. Long.

The numerous friends of Harry Schimpf and Ralph Binder, for the past 16 years connected with H. Muhr's Sons' jobbing department, will be pleased to hear that they have decided to open one of the finest stores in Chestnut St., as importers of diamonds and fine watches.

The receiver's peremptory sale of the

stock of watches, diamonds, silverware, jewelry, etc., of the Philadelphia Optical & Watch Co., is advertised to take place at 1519-21 Chestnut St., Tuesday morning, Oct. 30, at 10 o'clock. M. Thomas & Sons are the auctioneers.

The serious illness of Rembrandt P. Davis terminated fatally on the 16th inst., at his residence, 401 Stafford St. Mr. Davis was born Jan. 25, 1856. He learned the jewelry trade with the firm of Carrow, Bishop & Co. In 1880 he bought out the Gilbert & Dubois jewelry manufacturing business and the house became known as Murray & Davis. The firm was dissolved in 1881, and Mr. Davis opened the retail store, 116 S. 12th St.



**REORGANIZATION SALE OF  
Opera and Field Glasses.**

We have for immediate sale the largest and best selected stock of Opera and Field Glasses in this country, and offer them at fully 25 per cent. below cost. A few specimen items:

|  |   |                          |
|--|---|--------------------------|
| <b>75 Non-Achromatic Field Glasses</b> , 24 lines objective, in case,  | REGULAR PRICE, \$3.25, REDUCED TO.....          | <b>\$2.00</b>            |
| <b>50 Colmont Field Glasses</b> , 26 lines objective, in case,   | REGULAR PRICE, \$6.00, REDUCED TO.....          | <b>\$4.90</b>            |
| <b>85 Non-Achromatic Opera Glasses</b> , 15 lines objective, in case,  | REGULAR PRICE, \$9.00 per doz., REDUCED TO..... | <b>\$5.25 per dozen.</b> |
| <b>50 Achromatic Opera Glasses</b> , leather covered and japanned, 15 lines objective, in case,                            | REGULAR PRICE, \$1.75 each, REDUCED TO.....     | <b>\$1.35 each.</b>      |
| <b>50 Achromatic Opera Glasses</b> , leather covered and japanned, finer quality, 12 lines objective, in pocket book case, | REGULAR PRICE, \$2.25 each, REDUCED TO.....     | <b>\$1.55 each.</b>      |
| <b>40 Achromatic Opera Glasses</b> , pearl covered, 15 lines objective, in case,   | REGULAR PRICE, \$3.75 each, REDUCED TO.....     | <b>\$2.90 each.</b>      |
| <b>36 Achromatic Opera Glasses</b> , pearl covered, 17 lines objective, in case,   | REGULAR PRICE, \$4.50 each, REDUCED TO.....     | <b>\$3.70 each.</b>      |

SEND FOR SAMPLES.

**QUEEN & CO., Opticians,**

1010 Chestnut St., Philadelphia.

J. G. GRAY, Assignee.

**THE INCREASED DUTY ON**

**DIAMONDS**

**HAS NOT INCREASED OUR PRICES.**

Mr. L. Tannenbaum on his last trip having purchased and bought over under the old duty over five times his usual quantity of the finest Diamonds, Rubies, Sapphires, Emeralds, Opals, Pearls, and other Precious Stones and Melles, he will continue to sell to the trade for the next six months, at prices governed by the old rate of 10 per cent. being thus a clear gain of

**15 PER CENT.**

to dealers who place orders NOW.

This is an Opportunity of a Lifetime. These Goods are the Finest and Cheapest in the Market To-Day.

**L. TANNENBAUM & Co.,**

**Importers and Cutters of Diamonds and Precious Stones,  
COR. MAIDEN LANE & NASSAU ST., NEW YORK.**



## Providence.

### TRADE CONDITIONS.

There has been no abatement during the past week in the volume of trade and there is every indication of a good business until at least, the first of the year. Many of the salesmen are west and are sending home a satisfactory amount of orders. Standard goods like gold work is moving but slightly the principal drive at present being upon novelties and silver goods. Enameled jewelry is enjoying a big run and will probably retain its popularity for some months to come. There are comparatively few good workmen at this time who are out of employment and many concerns in this vicinity are advertising for workmen. Among those whose advertisements appeared in the local papers the past week were: Arnold & Steere; Payton & Kelley; Hamilton & Hamilton, Jr.; J. L. Weinz, Boston (enameler); H. Ludwig Co.; Martin, Copeland & Co.; Fessenden & Co.; F. J. Skuce & Co., (enameler). With the gradual increase in the general business prosperity of the country, some of the prominent manufacturers are calculating upon a good trade this Fall with satisfactory collections in January followed by the best Spring trade in years. Next Fall's business they argue should prove very large.

Kern Bros. manufacturers, 19 Page St., are out of business.

Charles Rubin has started in the retail business at 43 S. Main St.

Louis Cloutier has started in the retail business at 139 Wickenden St.

James R. Stone, agent, has removed from 25 Calender St. to 183 Richmond St.

Andrew W. Sawyer has removed from 75 Westminster St., to the new building 206 Weybosset St.

J. Graff who has conducted a retail business at 411 S. Main St. for several years, is out of business.

A. A. Aldrich, who has been conducting a manufacturing jewelry business at 19 Page St., has gone out of business.

Walter W. Allen, local manager for R. A. Breidenbach, has the sympathy of a large circle of acquaintances in the death of his wife.

Hose 7 was called to the jewelry shop of Ostby & Barton Co., early last Monday morning to extinguish a slight blaze on one of the floors.

Irons & Russell have just shipped a handsome set of Masonic jewels beautifully and artistically engraved and made from sterling silver to one of the principal Masonic lodges of western Massachusetts.

L. J. Roy, formerly in the employ of T. I. Smith & Co., North Attleboro, has started in the manufacturing jewelry business in this city, at 193 Richmond St., under the firm style of L. J. Roy & Co. The firm will make gold plate goods, largely in the white

stone line and will sell direct to the retail trade.

Fred. I. Marcy & Co., who have started in the manufacturing business at 59 Page St., will make gold and silver goods and later probably a line of gold front work. The "company" is merely nominal, Mr. Marcy being alone in the venture, although backed by willing friends. The new line of samples will be ready in about a fortnight.

## The Attleboros.

All the firms in the Totten building have resumed business.

All the departments of Reed & Barton, Taunton, are working nights until 10 o'clock.

H. A. Curtis, North Attleboro, has been nominated by the Democrats for representative to the Legislature.

Regnell, Bigney & Co. are working on a new line of stick pins. They represent Kate Greenaway characters.

The new Attleboro Democratic town committee has as members J. L. Sweet, P. J. Cummings and W. H. Smith.

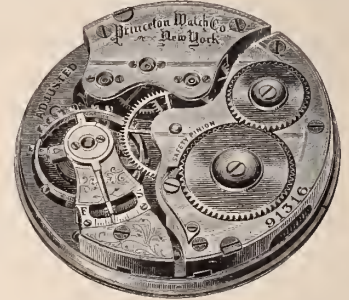
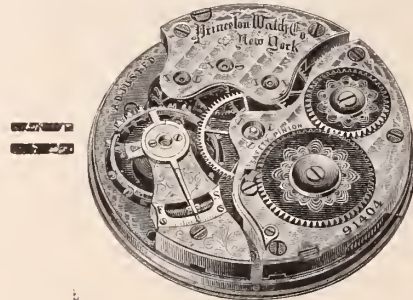
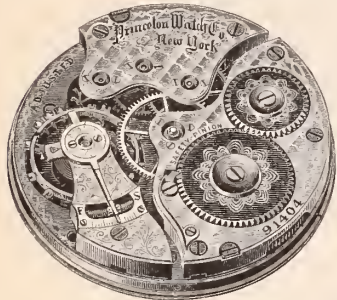
The principal stockholders of the newly organized Attleboro Steam and Electric Co. are: H. M. Daggett, Jr., and L. J. Smith.

H. M. Daggett, Jr., was presented with an engrossed set of resolutions of thanks by the representatives of the various newspapers who attended the celebration.

# PRINCETON WATCHES

ARE THE LATEST TRIUMPH IN WATCHMAKING,

And are especially designed for reputable watch dealers desiring a well made, finely finished and reliable watch, which will afford a fair return for time and capital invested, and which the public do not know more about than the dealer.



16 size, thin model, fitting Elgin size cases Open Face and Hunting S. W. Open Face are Pendant Set. Three Grades—Solid Nickel Movement, beautifully damaskeened and finely finished throughout; 15, 16 and 17 Ruby Jewels in Settings; Accurately Adjusted to Temperature, Isochronism and Positions; Breguet Hair Spring; Exposed Pallets; Micrometer Regulator; Safety Center Pinion; Fine Glass Enamel Dial—and at prices which are attractive.

These movements are made in Geneva, Switzerland, by the most improved American automatic machinery, insuring accuracy and precision, and finished by Swiss skilled labor, giving to them that delicacy of finish so much admired. In the selection of jewels, dials and all material, everything is of the very best.

In placing Princeton Watches on the market, it is with full confidence that their superior construction, delicacy of finish and accuracy of performance will meet with the highest appreciation by the trade.

**THEY ARE SUPERIOR TO ANY WATCH IN THE MARKET, AND AT LOWER PRICES.**

Distributed to the Retail Trade through a limited number of Jobbers as Wholesale Agents, under contract governing sale and protecting the Retailer. Ask your jobber for them. If he does not keep them, write us and we will give you names of jobbers who do.

Illustrated and Descriptive Price Lists sent to Regular Jewelers upon application.

In selling Princeton watches you consult the best interests of your customers and at the same time

**MAKE PROFITS FOR YOURSELF.**

**A. C. SMITH WATCH CO.,**

**177 Broadway, New York.**



# VICTORIA

PATENTED SEPTEMBER 7 1894.



ILLUSTRATING the Tea, Table and  
 Dessert Spoons, and Dessert and  
 Table Forks.



TRADE MARK.

A complete line of all  
 Fancy Pieces is made in  
 this pattern.

Geo. W. Shiebler Co., Silversmiths, 179 Broadway, N. Y.



# KUTE



That is what everybody  
says about our

Patented Cane....  
Stick Pins,

which we have the exclusive  
right to make in

Solid Gold and Sterling  
Silver Heads.

EVERYBODY likes them.

EVERYBODY wants them.

EVERYBODY buys them.

EVERYBODY wears them.

Order at once of your  
Jobber.

WAITE,  
THRESHER  
COMPANY.

## The Industrial Movement Among the Connecticut Factories.

WINSTED, Conn., Oct. 17.—The departments of the Wm. L. Gilbert Clock Co., 100 hands, are working twelve hours a day. All the departments in the clock shop were obliged to work Tuesday night, Oct. 16th, to keep up with the orders.

### THE FACTORIES OF WALLINGFORD.

WALLINGFORD, Conn., Oct. 15.—The manufacturers of this town report, as a rule, a great improvement in the industrial condition over last Fall. The factory of R. Wallace & Sons Mfg. Co. is running on full time in all but one department, and with the two-thirds force of workmen they are employing have all they can do.

Simpson, Hall, Miller & Co. are running on full time with a reduced force. They say the outlook is much better than a year ago, or six months ago.

H. L. Judd & Co. report plenty of business for their full force of workmen.

Maltby, Stevens & Curtiss Co. are running 54 hours a week with a full force of workmen, and have been doing so for several weeks.

The Biggins Silver Co., recently organized, have got well under way and have 30 hands employed with a good demand for goods.

The Valentine-Lindsley Co., manufacturers of silver ware, have the foundations for their new factory nearly completed.

Business is good at the G. I. Mix Co., Yalesville, especially on spoons and hollow-ware.

### ACTIVITY IN MERIDEN.

MERIDEN, Conn., Oct. 17.—The cutlery interests are perhaps the most affected by the revision of the tariff, and next to them are the diversified industries of the Charles

Parker Co. Both are now feeling the stimulus of the revival in business, and have resumed the running of their works upon largely increased time.

At the Meriden Britannia Co.'s shops the employes are putting in 59 hours per week, and a few of the departments have been called upon to extra time.

The Meriden Bronze Co. have been compelled to work overtime for several weeks past and expect to continue to do so for some time. The employes have 69 hours weekly to their credit.

The Bradley & Hubbard Mfg. Co.'s shops are running full time, with overtime in the packing department. The Wilcox Silver Plate Co. run 54 hours; the Meriden Silver Plate Co., 59 hours; Edward Miller & Co., 59 hours; Meriden Cutlery Co., 50 hours generally in the shops, with a few extra hours in one or two departments; the Miller Bros. Co. have been working full time for some months and expect to continue it through the season.

### BUSINESS IN WATERBURY.

WATERBURY, Conn., Oct. 17.—The Waterbury Watch Co. are running nine hours a day, six days a week. They report trade improving, and that they are going to add to their present force of 500 hands soon.

The Scoville Mfg. Co. are running on full time in about one-half their departments. They are employing very nearly their full force of 1,000 hands. The officials say business is somewhat better than six months ago.

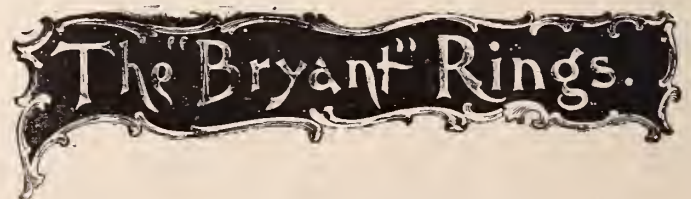
### OUTLOOK IN MIDDLETOWN.

MIDDLETOWN, Conn., Oct. 15.—The Middletown Plate Co. are running some departments 12 hours a day. This is the busy season. Holiday orders are large.

Mr. Eberle, formerly of Bellevue, Ia., has opened a jewelry store in Benton, Ill.

## Now that we have touched bottom

And business generally is improving every GOOD RETAIL JEWELER should make his stock attractive and so invite customers. He can buy nothing more sure of sale than



of standard quality, at moderate cost, and of new and taking styles. If not called upon by our travelers send your orders direct to

**M. B. BRYANT & CO.,**

10 MAIDEN LANE, NEW YORK.



### A Trio of Crooks Ply Their Trade in Utica.

UTICA, N. Y., Oct. 18.—A nicely dressed man, with a generous gift in the conversational line, walked into Joseph Winburgh & Son's store, 32 Genesee St., Monday afternoon and asked to see gentlemen's watch charms. They were shown him, and while he was looking at them two other men of good address appeared on the scene. One of them hurriedly asked for stick pins, a ruse to attract attention so that the one who was looking at the charms might be free to make a sleight-of-hand selection. Hiram Wells, whom one of the last comers asked for stick pins, requested the stranger to wait a moment, as all the clerks were busy. Later their wants were attended to, but each departed without purchasing anything.

A few moments later the first of the trio appeared in C. J. Wells & Co.'s store at the corner of Genesee and Liberty Sts. Here he asked to be shown diamonds. Mr. Wells was engaged with a customer. His clerk, Miss Clara Kaiser, was at the desk in the rear part of the store, making up the amount of money to be deposited in the bank. She counted out \$100, of which \$80 was in bills, \$10 a gold piece and the balance in checks. She left the desk and while showing the man diamonds, two others walked in and went to the rear of the store. They stood there but a moment or two and then remarking that their business was of little importance they departed. The man who was inspecting diamonds also departed.

Soon Mr. Wells prepared to go to the bank and then it was discovered that \$80 in cash and a check for \$5 were missing. It was then evident that the two men who last entered had reached over the top of the desk and stolen that amount while the third engaged the attention of the clerk. The affair was reported to the police immediately.

There are circumstances which seem to indicate that the thefts at Schiller's and

Wells' jewelry stores were made by the same crooks.

### S. Wentworth Cushing Systematically Robs His Employer.

SPRINGFIELD, Mass., Oct. 18.—S. Wentworth Cushing, for six months employed by jeweler E. E. Cleveland, Athol, has been arrested charged with the larceny of a number of watches and pieces of jewelry from Mr. Cleveland's stock.

In the first of the search at Cushing's home several articles belonging to Mr. Cleveland were found. Then the jeweler and sheriff found a trunk which was locked, the key to which Cushing declared was lost. The trunk was broken open and found to contain eight gold watches, rings and various other articles aggregating about \$300 in value.

At this denouement Cushing exclaimed: "I am a ruined man." Mr. Cleveland says his suspicions were aroused by seeing jewelry in Cushing's drawers at the store which later mysteriously disappeared.

### A Passing Train Drowned the Noise of a Smashed Jeweler's Window.

NORRISTOWN, Pa., Oct. 18.—Shortly after 4 o'clock this morning, under the glare of an electric light, within 50 yards of a police officer, thieves shattered a large plate glass in the show window of Gus Lanz's jewelry store and appropriated the contents of the window, a lot of cheap jewelry.

The glass was broken by means of a stone, while a freight train was passing on the railroad, between the store and the officer. The thieves escaped before being seen.

Mr. Lanz's loss will not exceed \$100. This is the second time his window was plundered by the smashing of the plate glass during the passage of a train, the noise from which prevented any one hearing the crash of breaking glass.

### Inferior Clocks Instead of Seth Thomas Clocks in Reading's School Houses.

READING, Pa., Oct. 16.—Recently the supply committee of the board of control authorized each member to inspect the clocks in his district and learn whether they were of the Seth Thomas make, which had always been ordered and paid for. One of the members reported that in eight schools he had visited he found but two Seth Thomas clocks. The clock repairer, Mr. German, informed one committee that probably one-tenth of the clocks in the schools were Seth Thomas. The matter is being inquired into by the committee and a report will be presented at the next meeting of the board.

Charles G. Willson, who had the contract to supply the schools with clocks last year, says all the clocks he furnished were genuine Seth Thomas clocks. Whether other makes had been furnished prior to the time he had the contract he could not say. So far as he was concerned he would be pleased to have the committee make a thorough investigation.

### Jeweler Allison Shot From Ambush by a Jealous Rival.

BIRMINGHAM, Ala., Oct. 16.—Near Glen Allen, J. F. Allison, a jeweler of Jasper, was shot from ambush and killed yesterday morning.

Allison, it is said, had gone from Jasper to visit a young lady and was shot down, it is supposed, by a jealous lover. The body was placed in a box by the murderer, a blanket thrown over it and a tag with Allison's name and address attached.

R. H. Perkins, Bridgewater, Mo., was recently appointed department collector of customs, for the port of Bridgewater. He is having a store fitted up in the Freeman block, Bridgewater Center, to which he will remove his office and stock of jewelry.

ESTABLISHED 1843.

Highest Awards in Every Competition.

LEROY W. FAIRCHILD & Co.,  
3 Maiden Lane, New York City,

Gold Pens, Gold and Silver Pencils and Pen Cases,

The Handsomest and Cheapest Line of Goods in the Market.

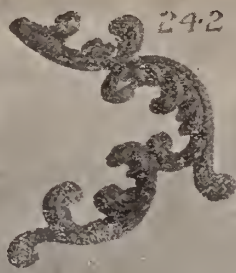
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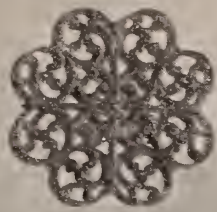


These Cut  
**I LEAD**  
*In the*  
**JEWELRY**  
**THOS.**  
 67 Friendship St.

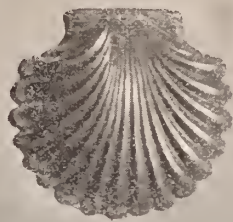




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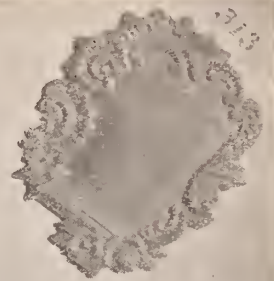
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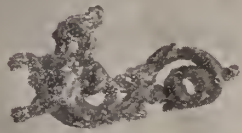
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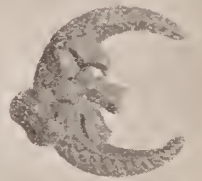
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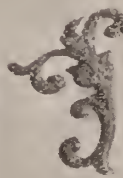
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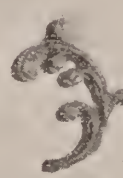
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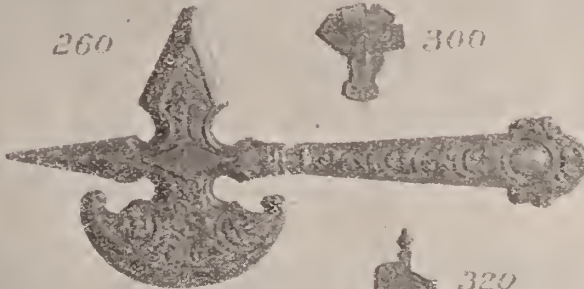
Manufacture of  
**TRIMMINGS**  
W. LIND,  
Providence, R. I.



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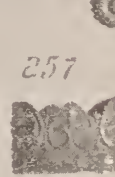


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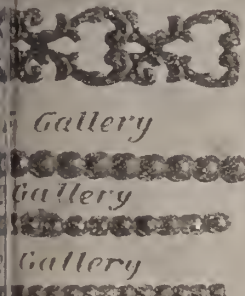


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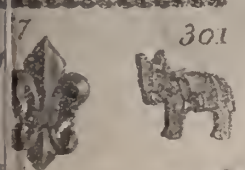
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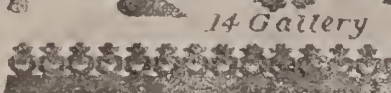
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14 Gallery



15 Gallery



**Trade Gossip.**

The business of Wollstein & Sulzberger, refiners, smelters and assayers at 25 John St., New York, is now conducted solely by Mr. Wollstein. Mr. Wollstein solicits a trial from those not already on his books.

The Campbell-Metcalf Silver Co., Providence, R. I., illustrate elsewhere in this issue their new Eton pattern in sterling

silver, which with its popular companion design, the Stuart, makes night work a necessity at the factory.

Queen & Co., Philadelphia, Pa., announce in another column that their entire stock of opera glasses, comprising the newest and best selling designs known, is to be disposed of at great reductions. Jewelers and opticians would do well to request samples at once for their holiday trade.

A neat booklet, issued by the Pairpoint Mfg. Co., New Bedford, Mass., illustrates 37 pieces of cut glass of the celebrated Mt. Washington Glass Co.'s manufacture. Jewelers have the option of taking the entire assortment for \$100, or one-half of it for \$50. Send for the book, it will prove of interest and profit.

The Lowell Wrench Co., Worcester, Mass., on another page show an article which will be appreciated by dealers in tools and supplies. It is made of steel throughout, with hardened jaws. The screw is large, cleanly cut and protected from dirt. Each part is made to gauge and the finish is first class and nickel plated.

The Non-Retailing Co., Lancaster, Pa., have just issued in neat vest pocket form, a handy book of prices of American movements and cases. It has been compiled under the able personal supervision of Willis B. Musser with all possible accuracy and all recent changes are incorporated in it. The book will be sent on application.

The Van Hensu & Charles Co., Albany, N. Y., are introducing many new features in their store, and among other things are putting in one of the largest U cases ever made. They have for this work called to their aid the Fletcher Mfg. Co., 259 W. 27th St., New York, to add many of their attractive features to the showrooms.

The perfection staking tool offered by Kendrick & Davis, Lebanon, N. H., comprises 53 punches and 16 stumps. The manufacturers recommend it as the latest and best on the market. A feature is a tool for handling the punches obviating all deterioration of their polished surfaces. Some other good things made by this house will be announced in these pages shortly.

A handy folder just issued by C. Rogers & Bros., Meriden, Conn., shows their new Regent design, a pattern which the manufacturers say is more like recent sterling silver designs than any other on the market. The popular Imperial pattern is also illustrated, in fancy pieces, as are three other salable and staple designs. The folder will be sent dealers on application and will be found convenient and useful.

The third edition of the interesting little pamphlet entitled "Data Concerning Platinum" has been issued by Baker & Co., refiners, assayers and sweep smelters, 408-414 N. J. Railroad Ave., Newark, N. J. In this edition the pamphlet appears considerably enlarged, containing 36 pages and about 50 illustrations. Besides illustrations and prices of all the platinum articles made by this firm, the pamphlet has a number of tables that will be of interest to working and manufacturing jewelers. Among these are tables giving the weight per foot of platinum wire, and the weight per square inch of platinum sheet or foil, expressed in Troy and French weights; tables of comparison of wire gauges expressed in decimal parts of an inch, and a table of comparison of Troy, Avoirdupois and French weights.

**DIAMONDS.****Wm. S. Hedges & Co.,****Importers of Diamonds,**

And Manufacturers of DIAMOND JEWELRY.

**170 Broadway, New York.**

22 Holborn Viaduct, London.

**Alfred H. Smith & Co.,****IMPORTERS****DIAMONDS**

AND

**PRECIOUS STONES,****82 BROADWAY, COR. JOHN STREET,****NEW YORK.****22 Holborn Viaduct, London, E. C.****R. A. KIPLING,****Precious Stones**AND **Fancy Goods****Bought and Sold on Commission.****19 RUE DROUOT,****PARIS. FRANCE.****FERD. FUCHS & BROS.****SILVERSMITHS,**

MAKERS OF STERLING SILVERWARE,

**808-810 Greenwich St., New York.****WOOD & HUGHES,**  
**STERLING SILVERWARE MANUFACTURERS**

New York Agents for the Derby Silver Co.'s

**FINE QUADRUPLE PLATED WARE,**

No. 16 JOHN STREET, NEW YORK.

206 Kearney St., San Francisco, Cal.

**HASKELL & MUEGGE, Agents.***Waterman and Lehmann,**Manufacturers of**(Diamond Jewelry)*

AND DEALERS IN

*(Diamonds.)**No 37 Maiden Lane**New York.*



Novelties  
 .. IN ..  
**Diamond**  
**Jewelry**

.. FOR ..  
**FALL SEASON,**  
**1894.**

- RINGS, STUDS,  
 LOCKETS, BROOCHES,  
 LACE PINS, SCARF PINS,  
 EAR RINGS, EAR STUDS,  
 BRACELETS, NECKLACES,  
 CORSAGE PINS,  
 VICTORIAS,  
 CHATELAINES,  
 LINK BUTTONS,  
 SLEEVE BUTTONS,  
 COLLAR BUTTONS,  
 CZARINAS, Etc., Etc.

Having imported a large reserve stock of Diamonds, we will not advance any of our prices at present. Dealers making their selections now will have the full advantage of the low tariff prevailing on Diamonds before the Wilson Bill went into effect.

Our stock of mounted goods is unusually complete.

You can save 15 per cent. by buying your Fall Stock now.

Write for a Selection Package.

**Cross & Beguelin**

Loose—DIAMONDS—Mounted.

17 Maiden Lane,  
 New York.

43 RUE MESLAY, PARIS.

ESTABLISHED 50 YEARS.  
**RANDEL, BAREMORE & BILLINGS,**  
 IMPORTERS OF  
**DIAMONDS,**  
 AND OTHER PRECIOUS STONES.  
**FINE PEARLS A SPECIALTY.**  
 MANUFACTURERS OF  
**DIAMOND JEWELRY,**  
 IN THE LATEST DESIGNS.

Diamonds Recut in Modern Styles or Repaired on Premises.

58 Nassau Street,  
 29 Maiden Lane,  
 NEW YORK.

1 Tulp Straat,  
 AMSTERDAM.

1 St. Andrews St.,  
 Holborn Circus,  
 LONDON, E. C.



TRADE MARK.

ESTABLISHED 1841.

**CARTER, SLOAN & CO.,**  
 MANUFACTURERS OF GOLD JEWELRY,

No. 15 MAIDEN LANE,

NEW YORK.

A. CARTER JR.  
 A. K. SLOAN.  
 C. E. HASTINGS.

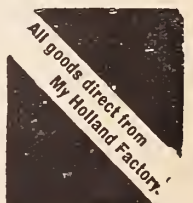
GEO. R. HOWE.  
 WM. T. CARTER.  
 WM. T. GOUGH.

FACTORY, NEWARK, N. J.



**JOHN N. DISSELKOEN,**  
 Gutter and Importer of  
**DIAMONDS**  
 FACTORY  
 76 LANGEBLEEKERSPAD  
 AMSTERDAM.

19 East 16th St.,  
 NEW YORK.







# Perfect Construction

AND

## SUPERIOR FINISH

MAKE OUR PRODUCTIONS OF  
HIGHEST GRADE.

JEWELERS and  
FANCY GOODS DEALERS

will find in our new line of

### Art Metal Goods

many articles specially adapted  
to their trade.



### The Finest Line of Banquet Lamps

EVER PRODUCED.

Fitted with the Celebrated "B. & H." Burner.

New and Attractive Designs and Finishes. Sure to be Ready Sellers.

We will send you our Little Book, giving more information, if you desire, and will be glad to have you visit our Salesrooms and see the Goods.

## BRADLEY & HUBBARD MFG. CO.,

NEW YORK, PHILADELPHIA, BOSTON, CHICAGO,

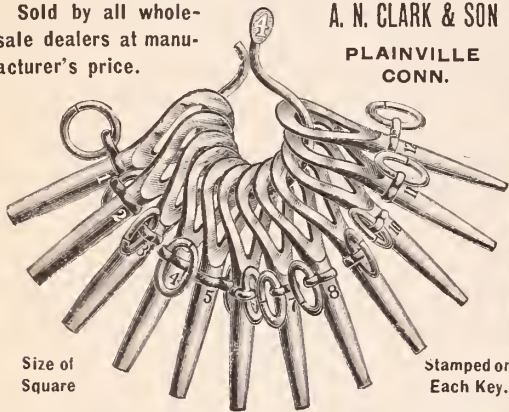
26 PARK PLACE 710 BETZ BLD'G. 160 CONGRESS ST. 204 MASONIC TEMPLE  
TO 21 BARCLAY ST. FACTORIES AND OFFICES, MERIDEN, CONN.

Sold by all whole-  
sale dealers at manu-  
acturer's price.

A. N. CLARK & SON  
PLAINVILLE  
CONN.

### Manufacturer of the Celebrated LOOP WATCH KEY.

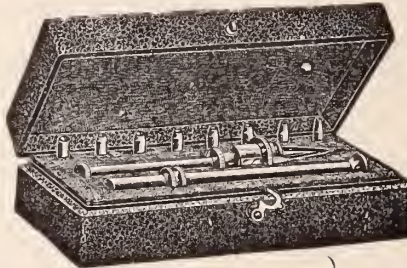
The Best for the Price in the World.  
CROSBY'S JEWELING TOOLS IMPROVED.



Size of  
Square

Stamped on  
Each Key.

Will quote royalty or price for the manufacturing of articles of real worth.



### Connecticut.

Plans are being drawn for a material addition to the cut glass factory of the J. D. Bergen Co., Meriden, which if carried out will almost double the capacity of the present plant.

Superintendent E. S. Stevens has the machinery all set up and in running order at the new silver plate works in Glastonbury. Fires were started in the boiler on Saturday and the engine was running Monday. The company will be able to turn out some goods in a few days.

Ex-Postmaster W. H. Miller, of Meriden died in that city last Tuesday night, aged 72. In 1870, in company with his brother, George W. Miller, he began the manufacture of pocket cutlery, forming the concern now known as the Miller Bros. Cutlery Co. Later came financial troubles and the Millers withdrew.

Walter Camp, of the New Haven Clock Co.'s staff of officials, left last week for California, and will be absent over six weeks. This will be a great loss to the Yale eleven in the way of coaching at football. His trip will be partly one of business and partly for the purpose of coaching the Leland Stanford University team.

Mrs. Justine Chapman, a much esteemed resident of Middletown, died there last Tuesday night. She was 86 years old and leaves the following sons: Colonel George A. Chapman, of Middletown, Justus Chapman, governor of the Soldiers' Home, at Marian, Ind., and Edward A. Chapman, president of the Chapman Manufacturing Co., of Meriden.

### Jeweler Nathan Baer Seems Determined To End His Life.

BOSTON, Mass., Oct. 18.—Nathan Baer, the jeweler at 357 Washington St., who tried to commit suicide by taking laudanum two weeks ago, at the Boston Tavern, and was brought back to consciousness by his physician, made another attempt on his life this evening at his abode on Dartmouth St.

Shortly after six o'clock he entered the house and had been in his room but a short time when the report of a revolver was heard. Mr. Baer was found lying upon his bed with a bullet wound behind his right ear. The ball had penetrated his brain and caused paralysis of one side of his body. He was conveyed to the city hospital.

Business depression undoubtedly induced despondency. He has occupied a portion of the store of George H. Lloyd, optician, for some time, but trade lately has been quiet with him, as with so many others who are in business in a small way, and it is said that brooding over his affairs affected his mind.

Oct. 20.—This morning Mr. Baer was alive and conscious. Whether the wound will prove fatal or not it is impossible as yet to say. He is in a dangerous condition.

SPECIAL SALESMAN OF

## WATCHES, DIAMONDS,

Bric-a-Brac  
and Art Goods

FOR

## Established Jewelers.

WRITE FOR PARTICULARS.

Communications Strictly Con-  
fidential.

References given in all parts of the  
United States from Retail-  
ers and Jobbers.

A. J. COMRIE,  
AUCTIONEER  
22 JOHN ST.,  
NEW YORK.



**Boston.**

H. W. Giles, formerly with Wilson Bros., will embark in business this week at 37 Tremont St.

There has been a big run on the sub-treasury for the Columbian souvenir half dollars the past week.

The New England Association of Opticians have admitted the following named dealers to membership: Charles E. Thompson, Boston; William Moulton, Newburyport; L. M. Barnes, North Adams.

Buyers in town the past week included: H. P. Doe and F. Snyder, Lawrence, Mass.; Frank L. Willoby, Brookline, N. H.; C. B. Duckworth, Pawtucket, R. I.; Mr. Sargent, Castine, Me.; F. E. Rendall, Rumford Falls, Me.; G. W. Gooding, Central Falls, R. I.; W. H. Storer, Hillsboro Bridge, N. H.; H. R. Crowell, East Northfield, Mass.

Jordan, Marsh & Co., who have carried jewelry heretofore in a limited way, announce that they have just opened a large invoice of the choicest productions of the Parisian jeweler's art. It will be some comfort to the retailers of jewelry exclusively, who are apt to look with disfavor upon such moves by the big department stores, to know that the collection is merely composed of novelties in passing fads, such as brooches, pins, side combs, fan and watch chatelaines, hair ornaments, necklaces and bracelets.

**Springfield, Mass.**

E. E. Cleveland, the Athol jeweler, has decided to sell his stock at auction.

M. D. Fletcher was elected a member of one of the Camera Club's committees at the annual meeting of that society recently held.

James Edward Mayforth, 36 years of age, a watchmaker, whose home was in Waltham, died at the home of a brother in this city Saturday night. He had been suffering from Bright's disease for some time.

Henry Smith, 69 years of age, formerly in the jewelry business in this city, died of paralysis at his Summer home at Niantic, Conn., and was buried at Townsend, Mass. Mr. Smith for the past few years had run a Summer pleasure boat on the river in this city and was familiarly known as Captain Smith.

The police of Springfield are notifying the jewelry trade, cautioning them to look out for a quantity of jewelry stolen from the residence of Wm. H. Stewart, of this city, on Oct. 4th. John L. Rice, City Marshal, advertises a reward of \$1,000 for the return of the property or for information leading to the conviction of the thief. A notice of the reward and a full list of the stolen jewelry

appears in the advertising columns of this issue.

Newton Dexter, of New York, met about 20 local jewelers last week, to explain the advantages of an organization against illegitimate methods of doing business and the steps preliminary to such an organization were taken. A committee consisting of F. A. Hubbard, O. M. Whipple, Robin-

son & Son, John C. Manning, Eldredge & Tenny, Chris Kuenzel and J. Nickels was appointed to send out circulars to all the prominent jewelers of the county in regard to the plan and will report at a meeting to be held in the Board of Trade rooms on Oct. 30. The jewelers of Pittsfield held a meeting a day or two before and will meet again on Oct. 23th.

**The Best  
Pin Vise  
Made.**



... Send to any Dealer or to **THE LOWELL WRENCH CO., Worcester, Mass.**

**A Revolution in the Music Box Trade.**



**THE REGINA,**  
(Patented.)

It is an American music box, immeasurably superior in tone, execution and simplicity of construction to ordinary music boxes costing four times as much. By means of interchangeable metallic plates, obtainable at a trifling cost, it will play an unlimited number of tunes of every variety, including the latest operatic and popular airs.

Send for Illustrated Catalogue.

**A. WOLFF,**  
194 Broadway,  
NEW YORK.

**HAGAN, WHITE & CO.,**

MANUFACTURERS OF  
**GOLD AND SILVER MOUNTED CANES, UMBRELLAS & NOVELTIES.**  
RICH AMERICAN CUT GLASS, SILVER MOUNTED.  
248 WEST 23D STREET, - - - NEW YORK.



**..THE LATEST..**

**Sterling Silver Novelty,  
CIGAR CUTTER  
AND KEY RING COMBINED.**

(Patent applied for.)

WITH OR WITHOUT CHAIN.

MADE ONLY BY

**ENOS RICHARDSON & CO.,**  
23 Maiden Lane, New York.

**H. M. SMITH & CO.,**  
MANUFACTURERS,



**83 NASSAU STREET, - - NEW YORK CITY.**  
New Catalogue Just Issued.



**CLASSIFIED INDEX TO ADVERTISEMENTS.**

All Advertisements are entitled to one insertion under proper heading. Extra insertions, \$6.00 per annum  
Extra Headings, \$12.00 per annum.

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## Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. If answers are to be forwarded, postage stamps must be enclosed. Two insertions, 15 per cent. off; three insertions, 20 per cent. off; four insertions or more, 25 per cent. off. Payable strictly in advance. Display cards on this page will be charged at \$2.00 per inch for first insertion, subject to same discount as above for subsequent insertions.

Under the heading of **Situations Wanted** on this page advertisements will be inserted for **One Cent a Word**. This offer refers to **Situations Wanted only**. Payable strictly in advance. If answers are to be forwarded, postage must be enclosed.

## Situations Wanted.

*Notices under this heading ONLY are charged at one cent a word, payable strictly in advance. If answer are to be forwarded, postage must be enclosed.*

**BY** an experienced jeweler, watchmaker and engraver, competent to take full charge of store. Address W. D. E., Lock Box 472, Madison, Ohio.

**WANTED** to represent in New York manufacture of gold or silver jewelry or sterling silver novelties; have New York office and acquaintance with both jobbing and retail trade. Address Old Travler, care JEWELERS' CIRCULAR.

**WANTED**—A situation as salesman in New York City and vicinity. Manufacturer's or jobber's line preferred. Nine years experience. References unquestioned. Address Progress, care JEWELERS' CIRCULAR.

**A YOUNG** man at present manager of a store desires a change. First class watchmaker, optician and jeweler, and a good salesman; satisfactory references. Address X. Y., care THE JEWELERS' CIRCULAR.

**A THOROUGHLY** competent man, experienced in both manufacturing and selling optical goods, would like a position as manager of an optical department in a reliable house. Address M., care JEWELERS' CIRCULAR.

**WANTED**.—A position as expert watchmaker. Experience of 20 years on fine complicated watches. Best of city references. Address Hair-spring, care of JEWELERS' CIRCULAR.

**SALESMAN** wants situation on the road at once. Established trade in east. Manufacturer preferred. Best references. Address Hustler, care JEWELERS' CIRCULAR.

**A YOUNG** man, 22 years of age, wishes a position as watchmaker, jewelry repairer, and is a good salesman. For particulars address Alexander, care JEWELERS' CIRCULAR.

**ASSISTANT** bookkeeper and cashier; four years' experience in jewelry house; excellent references. Address Accurate, care JEWELERS' CIRCULAR.

**WANTED**—Situation as salesman, silverware or jewelry, am thoroughly acquainted with the trade in the city and throughout the country. Will furnish the highest references. Address X. Y. Z., care JEWELERS' CIRCULAR.

**BY** a young man seven years' experience on watches, clocks and jewelry, have not worked at the business for over two years; would like a position with a good firm so as to get familiar with the business again; moderate salary. Address 23, care JEWELERS' CIRCULAR.

**BY** an American watchmaker, jeweler and salesman with complete set of tools and eight years' experience. Best reference Address Reliable, Box 202, Station A, Meriden, Conn.

**WATCHMAKER** would like position; can do fine and complicated watch work; also French clock work if required. Best references as to ability, etc. Address Curtis, care JEWELERS' CIRCULAR.

**PERMANENT** situation in Colorado, Montana or adjoining States by first-class watchmaker, salesman and fair engraver; complete set of tools; very best of reference; seven years' experience at bench; age 25 years; write stating salary, J. H. Lepper, Grinnell, Iowa.

**SITUATION** wanted by an American watchmaker and engraver; sober and reliable; 16 years' experience; A1 reference; have fine set of tools. P. B. L., P. O. Box 412, Winchester, Ill.

**AN** experienced salesman in watches and jewelry wants a position to travel for a jobbing or manufacturing house in New England. Address M. B. care Jewelers' Circular.

**SITUATION** wanted by a young man of a few years' experience to finish trade. Address K. C., care JEWELERS' CIRCULAR.

**SITUATION** as watchmaker; can also do neat clock and jewelry repairing; North Carolina or Virginia preferred; best references. A. Furnage, Wilson, N. C.

**SITUATION** wanted by a first-class watchmaker; will act as salesman if desired. Address K., care JEWELERS' CIRCULAR.

**FIRST-CLASS** watchmaker, jeweler and salesman wants position. Young man; single; 12 years' experience. Best of references. Address C. E. Hagy, Abingdon, Va.

**WANTED**.—A steady position by a first-class watchmaker. Twenty years' experience. Have my own tools. Best of references. A. L., care of JEWELERS' CIRCULAR.

**WATCHMAKER** and optician. Own tools and test lenses. Nineteen years' experience. Address H. B. C., care of JEWELERS' CIRCULAR.

**WATCHMAKER** and engraver. Eighteen years' experience; three years with present employer. Open for engagement Oct. 25. Address American, care of JEWELERS' CIRCULAR.

## Help Wanted.

**WANTED**—Salesman who has had experience in selling silver plated ware to the trade. State experience and full particulars confidentially. No other replies noticed. B., care of JEWELERS' CIRCULAR.

**WANTED**—A good watchmaker and engraver at once. Must have good habits and give satisfactory references. Mantel & Menke, Hutchinson, Kan.

**MANUFACTURING** jeweler; a good all-around man. For full particulars write E. M. Blauvelt, 569 N. High St., Columbus, O.

## Miscellaneous.

**I BUY JEWELRY STOCKS**—Manufacturers, jobbers and retailers desiring to dispose of surplus or entire stocks of diamonds, watches and jewelry can find quick cash buyer by addressing Stephen S. Harmon, 1240 Lexington Ave., New York City.

## Business Opportunities.

**ADVERTISER** who has a first-class modern jewelry factory and is a thoroughly practical man, wants partner with about \$5,000 to increase the business; fullest investigation courted. Factory, care JEWELERS' CIRCULAR.

## For Sale.

**AN** old established jewelry store in a city of over 20,000 inhabitants near Boston. Inventory about \$5,000. Address Shop, care THE JEWELERS' CIRCULAR.

**FOR SALE**—Fine electric engraving machine. Cost \$160. Will exchange or sell cheap. Make me offers. L. E. Hubbard, Park City, Utah.

**THREE** 10-foot black walnut side show cases at \$50 each; a bargain. H. C. Kachlein, La Fayette, Ind.

**PAYING** jewelry business in live town established 20 years. No competition. Bench work alone pays \$50 monthly. Clean stock. Ill health reason for selling. Will sell for \$1,500 cash. W. C. Bailey, Winthrop, N. Y.

## ... WALL CASE ...

32 ft. long, cherry finish, doors slide up. Plate glass mirror in center, 36x66. Base with cupboard and drawers.

**APPLY TO**  
E. P. WHEELER, 204 Market St., Paterson, N. J.

## FOR SALE.

The entire Plant of H. Muhr's Sons' Factory; one of the most complete in this country will be sold for reasonable price Bids solicited.

**BROAD AND RACE STS.,  
PHILADELPHIA.**

## Stolen==\$1000 Reward!

Stolen from the residence of Wm. H. Stewart, in Springfield, Mass., on the evening of October 4, 1894, between 6 and 7 o'clock, the following articles:

One Diamond Brooch Pin, diamond 3 $\frac{3}{4}$  carats.

One Black Onyx Brooch Pin, apple blossom, one diamond in—diamond 1 carat.

One Stick Pin, clover leaf, one diamond in each leaf.

One Stick Pin, heart shape, moonstone—set in eighteen diamonds.

One Stick Pin, eight diamonds in—four white, two black and two yellow.

One Cameo Stick Pin, with medallion head.

One Cameo Stick Pin, engraved on back "Henry," or "Henry to Mother," with date.

One Link Bracelet, black onyx and gold, one side of links polished, the other side dull finish.

One Link Bracelet, black onyx and gold, one side chased, both sides dull finish.

One Spring Bracelet, made of black onyx beads.

One Pair Diamond Screw Earrings, diamonds 2 $\frac{3}{4}$  carats each.

One Diamond Screw Earring, small size, diamond very white

One Pair Black Onyx Screw Earrings, small size.

One Set Shirt Studs and Collar Button, black enameled and silver.

One Set Shirt Studs and Collar Button, chased gold.

One Ladies' Etruscan Gold Hunting Case Waltham Watch, Appleton & Tracy movement, No. 288,500.

One Dark Enameled Open Face Gold Watch, Fleur-de-Lis Pattern, in diamonds. No. 1842.

One Fob Chain, black onyx charm—a cube, diamond on each side, center of each side of cube concave and diamond in middle.

If offered retain, and if possible secure the arrest of the party offering. The above reward will be paid for recovery of the property and for information leading to the arrest and conviction of the thief. Send all information to

**JOHN L. RICE, City Marshal,  
SPRINGFIELD, MASS.**

## MEDALS AWARDED

**Wm. K. POTTER,  
TORTOISE SHELL WORKS PROVR.L.**  
AT  
**WORLD'S  
FAIR,  
1893.**

**Providence Shell Works, Providence, R. I.  
Correspondence Invited.**



## ADVERTISING HINTS FOR RETAIL JEWELERS.

BY CHARLES AUSTIN BATES.

The Editor of THE JEWELERS' CIRCULAR has asked me to contribute a series of articles on retail jewelry advertising.

It is my desire to make these articles as useful as possible and to that end, an invitation is extended to retailers to send to me any of their advertisements which they would like to have criticised. It may be that there are some questions which they will care to ask and that I can answer.

Each week I will give several examples of advertising, which will illustrate my ideas on the subject. I do not present these advertisements with the claim that they are perfect, but only with the hope that they will contain some useful suggestion, and that some dealer at least will find that by making slight changes in them, as local conditions require, they will be able to make use of them, and so relieve themselves of one detail of their business.

### PART III.

At this time of the year the jewelry business is, of course, better than it is at any time except during the week or two preceding the holidays. Other business has opened up and money is being spent much more freely than during the Summer.

There are two ways of looking at advertising, both of them right. Advertising should be done during the dull time, for the purpose of starting up trade at that time and also for the sake of the benefit which will come from being continuously before the public's eye. A man should just as quickly think of stopping his advertising in the Summer or in the dull time after the holidays, as he should think of closing up his store for several months in the year, and keeping it open only when trade would keep him busy. There is probably no jewelry house in the country that could not shut up for four months in the Summer and be ahead in cash at the end of that four months. But at the end of the next four, the gain would not be apparent. It does not take people very long to forget things, and if the store were closed four months, or the advertising stopped four months, a great many people would have forgotten that the store was in existence.

The other view of advertising is that it ought to be pushed during the busy time when people are ready to buy. Advertising cannot be expected to sell goods when people do not want them, and it will naturally be most effective when it gives publicity to some desirable article at just the right time.

I should think that if a jeweler carried a space of four inches single column all the year round, he ought to double the space for the months of October, November and December, and occasionally during that time, he can make larger spaces very profitable.

In business, as in all the other affairs of life, everything comes at once. When a business man is so busy with trade and with buying and receiving his goods, that he has no time to eat or sleep, just at that very time his advertising demands the most careful attention. Just at that time, his advertising is the most important part of his business, and usually it is the most neglected part.

In every store somebody has charge of the window display. That seems to be an established rule. The window display is an important part of advertising a store. There are places where I think with a good window carefully dressed, the advertising will be all that the store will need. These places are few and far between, however.

Now, if the work of preparing copy for newspaper advertising were turned over to some employe, and a little premium offered to him for good work in this line, the result would be a great deal better advertising than is generally done. Of course, all copy should be examined and O. K. ed by the proprietor before it appeared in the paper. He would also, of course, decide on what the advertisement was to be about, but this would not take a minute of his time.

Such an arrangement as this would be particularly desirable at this time of the year. If there is no clerk in the store who seems to have an aptitude for this sort of thing, there are a great many professional advertisement writers who could be made use of to good advantage. Some of them are good, some indifferent, and some bad, but most of them will be able to give material assistance. The good ones will write better advertisements than the merchant can himself, and they will be worth more than they cost in every instance.

The advertisements, particularly at this season of the year, ought to be changed in every issue of the paper. There are lots of new goods coming in, and each line furnishes material for an excellent advertisement. Publish the "ads" as if they were news and tell about the new goods as they come out. If anything comes which seems to be specially desirable as a gift, give it particular prominence. I think that in almost every case it would be a good idea to mention the price of the article, and in different "ads" to select articles of differing values, so that the reader who has \$2 to spend may be attracted just as much as the one who has \$100.

Whatever you do, do not deal in glittering generalities. Do not put an "ad" into the paper and say: "John Smith, dealer in watches, diamonds, jewelry and silverware. Repairing a specialty. Come here for holiday presents." There is nothing to

be gained by such advertising. It probably isn't worth what it costs; but the same space used in an intelligent, thoughtful manner, will bring returns every time.

All jewelry stores keep pretty much the same things. The differences between them are made by quality or quantity, or both. People know the generalities without being told. The thing that will attract them is something special and new. It may be a match box, or it may be a diamond necklace. Whatever it is, it ought to stand by itself. Occasionally a good, straight, pleasant talk about a number of articles in the jewelry stock, suitable for gifts, with possibly half a dozen different suggestions, will be found effective.

\* \* \*

From Hagerstown, Md., I have received two advertisements, one of them fairly good,

## Thank You.

What we want you to do is to take a look at our window. It is full of plain, hard facts, in the way of latest goods at such prices that are sure to please.

Examine them well.

Come in and look at them, whether you desire to purchase now or not, and for this we will thank you.

**W. HARRY REISNER,**  
**JEWELER,**  
 40 West Washington St.

other one very bad, and both by the same man. The most striking thing in both of

**QUALITY FIRST,**  
**PRICES NEXT,**

That is what you will  
 inquire into if you are a

**WIDE AWAKE**  
**LIVE BUYER,**

and it is what you want to

△ △ △ **DO** △ △ △

**THE FIRST**  
**WE GUARANTEE,**

**THE LATTER**  
**GUARANTEES ITSELF.**

**KEEP YOUR EYE ON MY WINDOW**

in passing, and you will see that  
 we are much awake in

**TRYING TO PLEASE YOU.**

Respectfully,

**W. H. REISNER,**  
**JEWELER,** 46 W. Washington St.

them is the display, good in one, bad in the other.

The idea of advertising window display is a good one. It would be well, I think, to



tell what was in the window and to give the window each time some distinct characteristic. Make a watch window one week, and a clock window another, and a silverware window the next. That doesn't mean that everything else must be left out, but let the one particular class of goods predominate. Then advertise that class of goods in the papers, and mention the window display.

The trouble with both of these ads. of Mr. Reisner's is that they are of too general character. They are written to fill space, and I think that they show that Mr. Reisner has not very much confidence in their effectiveness. The weakest thing in the ads. is the statement: "Latest goods at such prices that are sure to please." (In the first place he should have said "as" instead of "that," but grammar is less important than ideas in advertising). This statement could be made by any jeweler in the world, and most of them do make it. It is in such general use that it has no strength, and in fact means nothing at all to the majority of newspaper readers. The space it occupies might just as well have been left blank. It is best to be earnest about advertising, and to let people know that you are in earnest. Give them straight, hard, definite facts just as forcibly as you possibly can.

**Jewelers Organizing in Connecticut.**

NEW HAVEN, Conn., Oct. 18.—Circulars have been sent to the retail jewelers and opticians of the State, calling for a meeting at the New Haven House, on Oct. 25. In order to get the full benefit from organization it was deemed absolutely essential that a State association should be formed. Such a body would be more powerful in influencing legislation than a local association, as it is the purpose of asking the legislature for laws that will in a great measure prescribe the peddler, auction sales and other abuses.

The prospects point to a very large gathering at New Haven, Oct. 25. Presidents George H. Ford, of the New Haven association, and C. H. Case, of the Hartford association, are working to make it

the largest gathering of jewelers witnessed in this or any other State.

**MEETING OF THE HARTFORD ASSOCIATION.**

HARTFORD, Conn., Oct. 20.—The Jewelers' Association of Hartford met at the store of the Ernst Schall Co., last night and talked over matters concerning the organization. Committees have been appointed as follows: Trade abuses, Ernst Schall, D. F. Blinn, A. H. Schmidt; grievances, H. J. Cogswell, F. E. Harvey, H. A. Deming; finance, F. H. Sloan, Jacob Fox, J. Frank Ahern.

**Cowell & Hubbard Co. Remove to Their Elegant New Store.**

CLEVELAND, O., Oct. 20. — The Cowell & Hubbard Co. announce by means of handsomely steel engraved cards and circulars, their removal to the new Garfield building, corner of Euclid Ave. and Bond St., where they will have their opening Oct. 22d, 23d and 24th.

The stock in the new store comprises the finest selection of diamonds, precious stones, jewelry, watches, silverware, bronzes, cut glass, china, leather goods, umbrellas and canes, stationery, Gorham silver plated ware, etc. The optical department is a special feature.

**A. Lounsbury & Son Robbed by a Well dressed Woman.**

The arrest Wednesday evening in New York of two finely dressed women by detectives Bonnoit and Dunn brought to light a jewelry robbery, the details of which had been jealously guarded from the public. The office of A. Lounsbury & Son, in the Fulton building, Nassau and Fulton St. was recently visited by a well-dressed woman who visited to examine some diamonds. After her departure a number of jewels were missed and complaint was made to Inspector McLaughlin.

The two women arrested Wednesday, who were suspected of being concerned in the robbery, gave their names as Sarah Gates and Margaret Jones, of 104 E. 116th St. Mr. Lounsbury could identify neither of

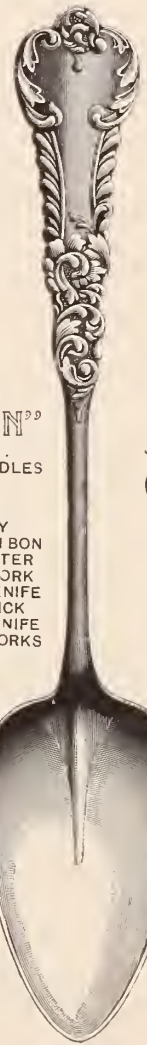
them as his customer, and Justice Voorhees discharged them Thursday morning.

The junior Lounsbury, who was seen by a CIRCULAR reporter, refused to give any information about the robbery further than to say that the report that the diamonds stolen were valued at \$1,000, was greatly exaggerated.

A party from Streator, Ill., was in Michigan City, Ind., recently prospecting for a suitable site for the erection of a watch factory. The new industry is said to have a working capital of \$150,000, and will employ between 200 and 300 hands.

The handsome double page display in the center of this issue by Thomas W. Lind, 67 Friendship St., Providence, R. I., will give the readers of THE CIRCULAR an idea of the large and varied assortment of jewelry trimmings made by this house. The trade is invited to send for samples at any time. Mr. Lind wants the trade to bear in mind that in his line he leads.

**CAMPBELL-METCALF SILVER CO.**



**SILVER CO.**

FACTORY: STEWART ST., PROV., R. I.

N. Y. OFFICE: 2 MAIDEN LANE.

SAN FRANCISCO: 112 KEARNY ST.

THE "ETON"  
... IN ...  
CREAM LADLES  
ORANGE SUGAR JELLY  
BON BON SUGAR SIFTER  
SARDINE FORK  
BUTTER KNIFE  
BUTTER PICK  
CHEESE KNIFE  
OYSTER FORKS  
ETC.



OUR "ETON" AND "STUART" PATTERNS

ARE IMMENSELY POPULAR AND SELL AT SIGHT

WRITE DIRECT TO FACTORY FOR SAMPLES AND PRICES.

**GEO. W. SMITH & CO.,**

MAKERS OF

**HIGH ART FURNITURE,**

ESPECIALLY ADAPTED FOR

**JEWELRY AND ART TRADE.**

Cabinets, Pedestals, Jardinere Stands, Onyx Top Tables, Clock Cases, Tea Tables, Curio and Souvenir Spoon Cases and Cabinets.

**HALL CLOCK CASES.**

FACTORIES,

3907-19 Powelton Ave., Phila.

NEW YORK SALESROOM,

818 Broadway, H. P. Vollmer, M'gr.



## Our Traveling Representatives

Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their conferees.

**M**r. Pearson, representing the Towle Mfg. Co., in Ohio, Michigan, and West Virginia made a flying trip to the Chicago house.

William M. Bulkley, eldest son of Captain E.

Bulkley, of Southport, Conn., left Southport Oct. 13th for Cincinnati, O., where he goes to accept a position as traveling salesman with Oskamp, Nolting & Co. His territory for the present will be through the south and west, including Texas and possibly Mexico.

Paul Shordiche, representing Lapp & Flershem, Chicago, was in for a short stay and departed for Wisconsin trade.

H. G. Schram, traveler for C. T. Wittstein, Chicago, has returned from a trip through Illinois and reports things brightening up nicely.

Traveling salesmen visiting the jewelry trade of Davenport, Ia., the past week were: P. L. Smith, Whiting Mfg. Co.; A. Haninger, Ladd Watch Case Co.; Joe Block, Swartchild & Co.; Leo Henle, Sussfeld, Lorsch & Co.; George Fink, Stein & Ellbogger; S. L. Mitchell, Derby Silver Co.; Morris E. Wolfe, Lapp & Flershem; S. K. Jonas, L. Black & Co.; Wm. Seckels, Seckels & Oppenheimer; Wm. Bardel, Heller & Bardel; and F. W. Bliss, Unger Bros.

Travelers in the Hub during the past week were: Gus Strandburg, E. L. Spencer & Co.; Oscar Stern, Hammel, Riglander & Co.; Arthur Simons, Stern Bros. & Co.; Louis Combremont; Mr. Allen, for A. Wittnauer; Dean Southworth; Walter Campbell, Day & Clark; Mr. Barker, J. W.

Reddall & Co.; Louis Fay, Kirby, Mowry & Co.; F. Frazier, Hancock, Becker & Co.; Charles R. Randall, Riley, French and Heffron; Samuel E. Fisher; B. F. Davis, Hipp Didisheim & Bros.; Chas. Perret, Jules Racine & Co.; E. W. Martin, Martin, Copeland & Co.; Nat Barstow, Barstow & Williams; Fred S. Gilbert; C. L. Power, Ludeke & Power; Leverett S. Lewis, Randal, Baremore & Billings.

The following traveling salesmen passed through Detroit last week: A. H. Auge, Osborn & Co.; Mr. Hermann, Hermann & Co.; Mr. Chambers, Schauweker, Chalmers & Co.; Mr. Webster, W. E. Webster & Co.; W. J. Schiele, New Jersey Lamp & Bronze Works; William Matschke, Kuhn, Doerflinger & Co.; S. W. Abbey, E. Ira Richards & Co.; Mr. Pickering, Shoemaker, Pickering & Co.; J. E. Simonson, A. J. Hedges & Co.; Mr. Gregory, Strobell & Crane; James A. Cheney, Ludwig Nissen & Co.; William A. Copeland, Martin, Copeland & Co.; M. D. Rothschild; E. S. Shepherd, R. F. Simmons & Co.; Mr. Cook, Bergstein & Son; J. E. Alexander, with Frank W. Smith and J. Guntzburger, C. Cottier & Son and Martin Frank & Co.

The following representatives showed their samples in Indianapolis last week: W. S. Pond, E. G. Webster & Son; Tom Davis, Middletown Plate Co.; Sidney H. Joseph, Keller, Ettinger & Fink; Louis Burnheim, Leopold Weil & Co.; W. A. Sambalino, Jacot & Son; Chas. Roe, E. Ingraham Co.; M. Stein, Wendell Mfg. Co.; C. O. E. Hartung, Sussfeld, Lorsch & Co.; F. C. Somes, S. O. Bigney & Co.; F. W. Trewin, Keystone Watch Case Co.; H. E. Vincent, Simpson, Hall, Miller & Co.; Geo. Whiting, S. E. Fisher & Co.; C. A. Whiting, Wade, Davis & Co.; C. W. Battey, Waite, Mathewson & Co.; J. Guntzburger, C. Cottier & Son and Martin Frank & Co.; Monroe Engelsman, for Maurice Weil; W. Melcher, Bennett, Melcher & Co.; and representatives of Max Freund & Co., Lincoln, Bacon & Co., and Mandeville, Carrow & Crane.

Traveling men in Pittsburgh, Pa., last week were: Lou Fay, Kirby, Mowry & Co.;

J. Fred. Crane, Mandeville, Carrow & Crane; Mr. Crane, Strobell & Crane; W. J. Johnson, N. H. White & Co.; Jas. A. Cheney, Ludwig Nissen & Co., N. F. Corey, Corey & Osmun; Wm. A. Copeland, Martin, Copeland & Co.; C. W. Battey, Waite, Mathewson & Co.; F. C. Somes, S. O. Bigney & Co.; G. C. Booth, Hutchison & Huestis; George Goldberg, W. & S. Blackinton; Chas. A. Wilkinson, W. S. Hough, Jr. & Co.; Mr. Brooks, Brooks & Pike; Mr. Hancock, Hancock, Becker & Co.; E. P. Hutten, Geoffroy & Co.; F. W. Trewin, Keystone Watch Case Co.; C. F. Langdon, Barstow & Williams; J. H. Venon, M. E. Moore Bronze & Plate Co.; Leon Sickel; Geo. Nelson Fenn, C. Sydney Smith; Arthur Totten, Rogers & Bro.; W. E. Knowles, Haviland & Abbot; C. Pettit, Hayden Mfg. Co.; D. Earl.

Jewelry representatives circulating among Syracuse, N. Y., buyers the past week were: S. Glenn Walmsley, Tenner & Baum; L. E. Van Horn, Philipp Zellenka & Son; Joseph T. Brennan, Buffalo Watch Co.; Ernest L. Meyer, Westminster Candle Co.; E. F. Mackeldey, The Mauser Mfg. Co.; Herbert C. Van Ness, Unger Bros.; H. Gattle; A. S. Sulzberger, Sulzberger & Guntzburger; Mr. Pickering, Shoemaker, Pickering & Co.; A. H. Bogani, L. H. Keller & Co.; Henry Cowan; W. R. Eliot, J. D. Bergen Co.; John S. Jepson, B. L. Strasburger & Co.; J. Goldberg; Mr. Schwab, New Haven Clock Co.; Mr. Parker, King & Eisele; H. D. Mix, Wightman & Hough Co.; Mr. Gregory, Strobell & Crane; John Lamb, T. I. Smith & Co.; M. Laurence, Spencer Optical Mfg. Co.; J. M. Weil, Springfels Mfg. Co.; Mr. Jacoby, Providence Stock Co.; Mr. Sandman, Crescent Watch Case Co.; J. L. Shepherd, Keystone Watch Case Co.; E. Harris, Ansonia Clock Co.; David Zimmern, Odenheimer, Zimmern & Co.; J. Barry, S. M. Einstein; R. Meyer, Fensterer & Ruhe.

### Pittsburgh.

Maurice Baer has returned from a lengthy western trip.

Robert Wolfe, of Biggard & Wolfe, has gone east to purchase holiday goods.

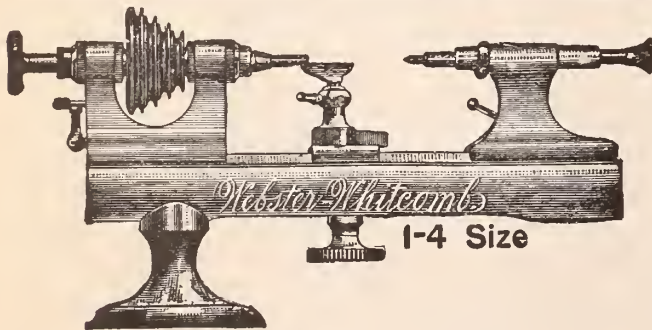
Max Arnheim was married to his cousin, Miss Arnheim, on the 18th inst.

Joseph M. Schaeffer is continuing business at his former place, an assignee having been appointed during the past week.

Baker & Worrell, Washington, Pa., will resume business as soon as they can secure suitable rooms. The renting of their former store caused a temporary suspension of business.

R. L. McWatty & Co. are advertising the sale of their entire stock, and their retirement from business, owing to the continued ill-health of Mr. McWatty. The stock must be closed out by Jan. 1.

Among the buyers in the city last week investing in holiday goods were: Mr. Higgins, Wheeling, W. Va.; John Zugschwert, Carnegie, Pa.; P. J. Manson, Jeannette and C. E. Nast, Sharon.



STRONGEST GUARANTEES.

Quality  
Maintained.  
Prices to  
Suit the Times.

Ask for our New  
Prices and  
Terms for 1894.

**American Watch Tool Company,**  
Chymistry Dist., Waltham, Mass.. Stoney Batter Works.



### News Gleanings.

E. B. Berry, West Boylston, Mass., is dead.

E. Rose, Joplin, Mo., is selling out at auction.

A. H. Schlender, New Ulm, Minn., has sold out.

Earls & Henry, Ironton, O., have made an assignment.

Claude Weedman has opened a jewelry store in Sibley, Ill.

A. H. Barnes, Hollis, Me., has given a mortgage for \$150.

S. P. Noll has removed from Springfield, Mo., to Tampa, Fla.

Libby Rudolph, Worcester, Mass., has mortgaged stock, etc., for \$1.

The store of N. A. Warrington, Macksburg, Ia., has been burned out.

Ed. L. Harward, Eldon, Ia., has removed to another location in that town.

J. A. Jackson, of Mancelona, Mich., has opened a jewelry store in Palkasha, Mich.

Frank Forsyth will open a watch repair shop in a room on 1st St., West Elizabeth, N. J.

In a fire recently in Biloxi, Miss., jeweler B. M. Root lost \$500 in tools and stock. No insurance.

C. M. Tuttle, Thomasville, Ga., has given a chattel mortgage on his stock of merchandise.

John Weber, Montfort, Ill., has moved his stock to the Harker shoe store, where he has a show window.

F. W. Birchard, from Cincinnati, recently opened a neat jewelry store at 80 Washington St., Tiffin, O.

George L. Kerr, formerly in the jewelry business in Chelsea, Mass., has bought out jeweler Bailey, of Malden.

The marriage of James Reid, a jeweler of Rochester, Minn., and Miss Berdie Bruger was solemnized a few days ago.

Carl Gansel, of Windom, Minn., has opened a jewelry store in Fairmont, Minn., purchasing E. G. Kay's stock and good will.

J. H. Small, formerly Thurner & Small, Newark, N. J., has given a chattel mortgage on machinery to L. Lelong & Bro. for \$2,800.

The Evanston Jewelry Co., Evanston, Ill., have certified to a dissolution of organization and made a surrender of charter.

Judge Dillon, in St. Louis, Mo., last week, overruled a motion for a new trial in the case of the Hirschberg Optical Co. vs. C. W. Parrish Shoe Co.

J. A. Fairbanks, who has been running a jewelry store in Belvidere, Ill., for the past few months, will return to Elgin to work in the watch factory.

H. A. Cook & Co., Burlington, Kan., announce that they have decided to continue in business instead of selling out as first intended.

C. C. Bradley, of the jewelry firm of Caney & Bradley, Batavia, N. Y., was united in marriage, Oct. 17, to Miss Alice B. Squires, of New York City.

The death occurred recently of P. R. Bennett, Urbana, O., at the age of 81 years. Deceased was formerly engaged in the jewelry business in Warren, Pa.

Fire destroyed the Bank building in South Milwaukee, Wis., recently. It was occupied downstairs by Herman Goetsch, druggist, and F. Goldman, jeweler.

J. S. Hall, Morristown, N. J., has removed his branch store to Summit, N. J. This establishment has been under the management of Robert Greene.

W. S. Justis, aged 84 years, and Miss Alice J. Meredith, about 21 years old, were married Oct. 17, in Baltimore, Md. The bride is well known in local society and the bridegroom is a wealthy retired jeweler.

A warrant was issued a few days ago against Isaac Apt, jeweler, 1404 Franklin Ave., St. Louis, Mo., charging him with receiving \$150 worth of stolen goods belonging to R. E. Childs, from Chas. Willis, a negro.

The suit of Gordian Brucker against his brother-in-law, E. Hayter, in which he asked a dissolution of their partnership in the jewelry business at 13½ E. 5th St., Kansas City, Mo., and a receiver, has been dismissed in Judge Henry's court, the dispute having been amicably settled.

After long and painful suffering Morris Liberman, of Libowitz & Liberman, St. Joseph, Mo., died of typhoid fever Oct. 11. The deceased was only 20 years of age; two years ago he worked for Louis Burnett & Co., and in January, 1894, he opened a business in partnership with Mr. Libowitz.

Mrs. F. H. Reed, wife of jeweler Reed, at Kennedy's, Des Moines, Ia., had a narrow escape from death last week. Her little daughter, aged five, was playing with a revolver, which was discharged, and the bullet buried itself in Mrs. Reed's wrist. It was a bad wound, but Mrs. Reed will be able to use her arm unless complications set in.

Alton Deisher, jeweler, Harrisburg, Pa., and Miss Lizzie H. Diener, Hamburg, Pa., daughter of Peter L. Diener, a prominent merchant, were to have been married at the residence of the bride's parents Oct. 16. Mr. Deisher arrived in Hamburg, but soon after his appearance there was taken violently ill with nervous prostration, and the wedding had to be postponed.

Incendiarism to cover up a robbery is thought to be the cause of a fire which broke out in the old postoffice building, corner of E. 3d St., Williamsport, Pa., at 10.50 o'clock on the night of Oct. 12th, burning out a number of lodges, and flooding the extensive music store of Fisk, Krimm & Co., and the jewelry store of Moore & Co., involving heavy losses from fire and water.

## TRENTON MOVEMENTS

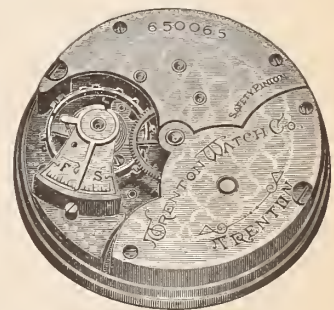


6 Size, 7 Jewels.

COMPLETELY SATISFY THE EXACTING REQUIREMENTS OF THE TRADE FOR RELIABLE *HIGH GRADE* TIME KEEPERS AT A *LOW PRICE*. A SAMPLE LINE IS SIMPLY A FORE-RUNNER OF CONTINUOUS ORDERS.

Our New 16 Size Thin Model will soon be Ready for Delivery.

PRICE LISTS AND ELECTROTYPES FURNISHED UPON APPLICATION.



16 Size, 7 Jewels.

# TRENTON WATCH CO.,

TRENTON, N. J.



THE STAR OF EMPIRE WESTWARD TAKES ITS WAY

# WESTERN SUPPLEMENT

## of THE JEWELERS' CIRCULAR

Chicago Office: Room 517, Inter-Ocean Building.

VOL. XXIX.

CHICAGO, WEDNESDAY, OCT. 24, 1894.

No. 13.

### Chicago Notes.

#### TRADE CONDITIONS.

Elections seem to be interfering with business in the way of withdrawing attention from trade in favor of politics. Houses, however, are fairly busy, with silver in the lead. Sterling goods have many orders for future delivery, and manufacturers talk encouragingly. More orders are coming in to the plated ware houses, including some good Christmas orders, and this branch of the trade has passed in volume of distribution the amount sent out last year up to this time, with the best of prospects for a large increase from now on to the end of the year.

Clock houses report good trade.

Findings are a little slow. "We filled them up," said Mr. Mather, with G. H. Fuller & Son, "and you can't expect the manufacturer to be hungry all the time."

Lapp & Flershem's catalogue is being sent to the trade the present week.

D. Lindberg, watchmaker, on 31st St., has returned from a visit to Sweden extending over three months.

M. A. Mead is expected back the latter part of the present week. Mrs. Mead and family will remain in Denver, Col.; till Spring.

J. M. Kulms, watch examiner for the Wabash Railway, has redecorated his store at 3818 State St. and increased his bench force.

C. F. Tryon, West Superior, Wis., left for home Friday, having stopped over here for purchases on his return from the east.

Otto Stumpf, jewelry buyer for Otto Young & Co., has returned from a month's rest in southern Illinois with improved health.

C. S. Raymond, a leading jeweler of Omaha, Neb., was cordially greeted by his many friends here. Mr. Raymond spent the latter part of the week among the stocks of the leading houses.

Ralston & Kessler succeed E. R. Biggs, Goshen, Ind. Mr. Ralston was for several years with Mr. Biggs. Mr. Kessler was formerly in the material department of Otto Young & Co., this city.

P. W. Serwich, formerly with Rogers & Hamilton Co., has taken a position as a floor salesman with Simpson, Hall, Miller & Co. Mr. Serwich has been with Mr. Burchard for the past seven years.

A cheap escapement watch with alarm attachment is likely soon to be placed on the market. It is the invention of a Chicago genius and a company has been formed for its manufacture, but little so far has been done owing to need of capital.

J. T. Edwards, representing L. Tannenbaum & Co., 704 Columbus building, reports a gradual improvement in the diamond trade. "It shows," said he, "that country dealers are replenishing their stocks and are preparing for the holiday and ante-holiday trade."

Buyers here last week were less in number than usual. Among the most prominent were: C. S. Raymond, Omaha, Neb.; W. L. Winslow, Ironwood, Mich.; Geo. Hay, Attica, Ind.; L. Megede, Jr., Richmond, Mo.; Mr. Gilford, Edina, Mo.; C. F. Tryon, West Superior, Wis.

John Van Ess, recently brought back from Michigan on a warrant charging him with larceny, pleaded guilty before Judge Adams and was sentenced to the Illinois State Reformatory. He gave his age as 19 years. Van Ess was a shipping clerk for F. M. Sproehle & Co., jewelers, 103 State St., and was accused of stealing diamonds and jewelry to the amount of about \$300.

The Duplex Silver Plating Department of the Meriden Britannia Co., 43 W. Washington St., is finding work plentiful. The department was established three weeks ago for the plating, principally of "mining plates" and large metal signs. The tank contains 800 gallons of silver solution, is of boiler steel set in masonry of concrete, and takes a plate 6 feet wide and 12 feet long, and all smaller dimensions. The plant has facilities for large work unsurpassed by any similar establishment in this country and has been successful from the start.

Colonel Henry L. Turner, 1st Regiment Illinois National Guard, and Miss Jessamine Mabrey were married Wednesday evening at St. James' Church. The bride

is a sister of Mrs. E. V. Roddin. Nearly 2,000 invitations were issued for the church. The bride gave to her attendants gold rings for the little finger on which were forget-me-nots in pearls, and the gentlemen received from Colonel Turner scarf pins of gold with little wreaths of enameled ivy set with pearls—a symbol of laurels and purity. Jewelers were represented at the ceremony and reception in the person of Mr. and Mrs. Otto Young, Mr. and Mrs. C. D. Peacock, Mr. and Mrs. F. M. Avery, Mr. and Mrs. W. A. Giles, Mr. and Mrs. A. L. Coe, Mr. and Mrs. E. V. Roddin and T. M. Avery.

### Kennedy & Koester Discharge Their Trust Chattel Mortgage.

DETROIT, Mich., Oct. 20.—In February, 1893, Kennedy & Koester, manufacturing jewelers, gave a trust chattel mortgage for \$53,000. This afternoon they settled with their creditors and the mortgage was discharged.

### Buffalo.

William A. Wander, the Main St. jeweler, was one of the tellers at the Republican City Convention.

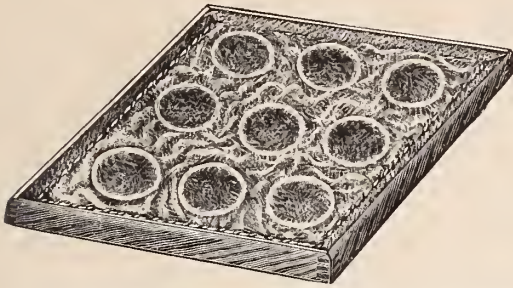
Miss Louise Katherine Ehmman, daughter of William Ehmman, was married last week to William Frederic Lipp.

C. F. Damm, manufacturing jeweler, Clinton St., became involved last week and sold the business to Catherine Damm, his mother, to whom he owed about \$2,000 for borrowed money and indorsements. The consideration was \$2,600, Mrs. Damm giving three notes of \$200 each running 16, 24 and 30 months. Mr. Damm says that his other liabilities are not large and that he will be able to pay the same soon.

The following out-of-town jewelers were here last week: Mr. Arneil, Cape Vincent, N. Y.; F. S. Butler, Albion, N. Y.; Mr. Mundie, Tonawanda, N. Y.; D. Elsheimer, Niagara Falls, N. Y.; F. E. Burton, Niagara Falls, N. Y.; A. G. Kelsey, Hamburg, N. Y.; R. C. Holmes, Gowanda, N. Y.; C. E. Lewis, Niagara Falls, N. Y.; Mr. Wont, North Collins, N. Y.; A. M. Allen, Silver Creek, N. Y.; Geo. Engle, Springville, N. Y.; B. L. Arnson, Warren, Pa.

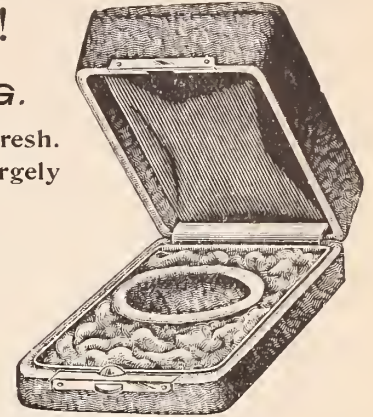


# LOOK AT THESE PRICES!



## CHRISTMAS IS COMING.

Make your Stock Attractive and Fresh. It does not cost much and will add largely to your SALES.



## BENJ. ALLEN & Co.,

141 & 143 State St.,  
CHICAGO, ILL.

### FINE PLUSH BOXES.

Show Case Trays with Solid Walnut Frames lined with Fine Red Silk Plush, with Old Gold Border, and made to stack one on top of the other. Size, 11 3/4 x 11 3/4.

- For Gents' Watches, each . . . . . \$1.25
- For Ladies' Watches, each, . . . . . \$1.25
- For Rings, each . \$1.25. For Chains, each, . \$1.25
- For Charms, ea., \$1.25, for Card Jewelry, plain, ea., 80c.

WATCHES, CLOCKS,  
DIAMONDS,  
SILVERWARE  
and JEWELRY.

- For Gents' Watches, per dozen, \$3.00
- For Rings, per dozen . . . . . \$2.00
- For Six Tea Spoons, per dozen, \$9.00
- For Child's Set, per dozen . . . . . \$9.00
- For Sugar Shell, per dozen . . \$9.00
- For Ladies' Watches, per dozen, \$3.00
- For Ear Drops, per dozen . . . . \$3.50
- For Six Table Spoons, per dozen, \$15.00
- For Six Coffee Spoons, per doz., \$15.00
- For Butter Knife, per dozen . . \$9.00

Subject to the usual discount for cash.

Subject to the usual discount for cash.

## 17 Jewel Dueber-Hampden Watches

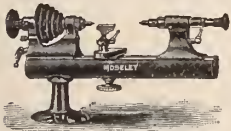
ARE THE MOST RELIABLE WATCHES MADE.

A FULL LINE OF DUEBER CASES AND HAMPDEN MOVEMENT.

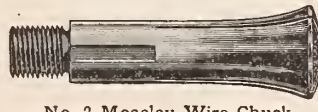
Write for New Price List

**Brethauer Watch and Jewelry Co.,** Special Agents,

71 WASHINGTON ST., CHICAGO, ILLS.



QUALITY IS THE STANDARD OF VALUE FOR WHICH WE COMPETE. "THE MOSELEY."



No. 2 Moseley Wire Chuck has length, strength, accuracy.

"A Bread Winner" for the watchmaker. We furnish you good lathes and chucks, while the other fellow furnishes the wind. MOSELEY & CO., Elgin, Ill.

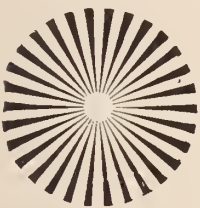
One of the best of the very best.

## OPTICIANS' SCHOOL.

If you want a GOOD ROOF over your head, come to our school. We want EARNEST STUDENTS, leave the rest to us, we do not want diploma hunters.

The Chicago Ophthalmic College and Hospital,

H. M. MARTIN M. D., PRESIDENT. 607 VAN BUREN ST., CHICAGO  
Being the oldest and most favorably known College of Theoretical and Applied Ophthalmic Optics in America, having more thoroughly qualified opticians in the field than all other so-called schools combined.



# Our Salesman

Is a Peculiar Fellow.

## NEVER SPEAKS UNLESS SPOKEN TO, AND THEN HE SHOUTS.

He is worth a big Salary,  
But is sent Free-Express Prepaid,  
**To Jewelers Only.**

The 1895 issue contains everything that a Jeweler can use. It is a "New Departure" in Jewelry Catalogues. Send for it now.

## F. M. Sproehle & Co.,

Wholesalers to the

### Legitimate Jewelry Trade.

Columbus Memorial Bldg.

103 State Street, Chicago.

## THE PLANCHAMP & BECKER CO.

Makers and Repairers of

## WATCH CASES,

Gold and Silver Plating

of Watch Cases a Specialty.

UNEXCELLED FACILITIES.

63 and 65 East Washington St., Chicago.

## PARSONS : SCHOOL

FOR

### WATCHMAKERS,

PEORIA, - - - ILL.

Send for Circular and Terms

## PARSONS & CO.



Little Late,  
About Nov. 1st.  
Wait for it Before You Buy.

This is our first Catalogue, nearly 500 pages. The reading on the cover explains all in a nutshell. If you are a practical Jeweler, or employ one, send us your address at once, and we will forward the book express paid. It will be dollars in your pocket. We give you this as our word, and our word is called good. All goods brand new, but the look was established in 1854. What we want are your mail orders; don't forget this.

G. W. MARQUARDT & SONS,  
Wholesale Jewelers, CHICAGO, ILL.



### San Francisco.

A decided improvement is reported in the trade the past week.

Mr. Nathan, of Rothschild Bros., New York, was here recently.

George A. Montgomery, Los Angeles, was in town on business a few days ago.

Max Shirpser is conducting an auction sale previous to his removal to 940 Market St.

Alphonse Hirsch, optician, is a candidate for supervisor, on the Democratic ticket, from the fourth ward.

W. D. Haynes has been joined here by his family from Traver, Cal. Mr. Haynes, having established his business in San Francisco, this city will henceforth be their home.

Among the interior jewelers who were in San Francisco recently on business and pleasure were: C. F. Andrews, Modesto; L. Katz, Sutter Creek; N. Wolf, Portland; F. H. Conant, Santa Barbara; and F. Golden, Nevada City.

### Pacific Coast Notes.

E. M. Stanton's store, Riverside, Cal., has opened for business.

A. J. Rhein & Bro., San José, Cal., are conducting a closing-out sale.

George Thomas, Auburn, Cal., has re-

covered his health and returned to business.

Geo. W. Collis, late of the firm of Patton & Collis, Los Angeles, Cal., has opened a cosy store in Pasadena, Cal.

S. Landecker, Napa, Cal., has moved his jewelry store to the stand on 1st St. which he originally occupied some years ago.

R. B. Kevorkian, manager of Topakyan's turquoise mines in the Burro mountains, N. M., reports that the mines are showing up well. Turquoise from this camp is already making a name for itself, for fine color and unfading qualities.

A decision in favor of the Germania Building and Loan Association in its suit to foreclose a mortgage against John Conrad, jeweler, Sacramento, Cal., was recently rendered. The court rendered judgment against Conrad for \$8,334.33, principal and interest, \$300 for attorney's fees, and \$91.50 insurance. W. W. Rhoades was appointed commissioner to sell the mortgaged property, with bonds fixed at \$10,000.

John Frodsham, jeweler, Alameda, Cal., recently met with a very severe accident by falling down the stairway of Forester's Hall. It appears that Mr. Frodsham stumbled as he reached the top of the stairs and fell to the bottom head first. He sustained injuries consisting of a broken nose and several severe gashes about the head and face.

### Rockford, Ill.

Clingstedt & Co. have opened a jewelry and watch repairing business on 7th St.

N. E. Benoit was in Chicago last week inspecting watches for the C. & N. W. R. R. Co.

August Eggler, who has been with D. F. Sullivan for several years has entered the employ of A. E. Henry.

H. W. Price, president of the Rockford Watch Co., has entirely recovered from his recent dangerous illness.

John T. Buker, jeweler, is a crack shot, and in a recent State meet, where he had many famous competitors, made a record that well nigh entitles him to the championship of the State.

Mr. Parsons, who is to move the Chicago Watchmakers' Institute from Chicago to Rockford, resigned the presidency of the American Horological Society on this account, but he was requested to fill the office until his successor be regularly elected next year.

### Detroit.

S. O. Bigney, of S. O. Bigney & Co., visited the trade here last week.

Isaac D. Lane, Sand Beach, Mich., has sold his jewelry business to McIntosh & Zeiter.

The Enterprise Auction Commission Co. is the name of a jewelry firm which recently opened a store at 8 Monroe Ave.

# Now IS THE TIME . . .

To look over your old style and unsalable jewelry, old plated jewelry, filings, sweeps, etc.

You want to put your stock in good shape for the holidays. The question is:

“Where shall I send my old gold and silver?”

Remember, that we pay 4c. per kt. for Gold and Highest Market

## Prices for Old Silver.

There is a well known maxim that “Experience makes perfect.” To accurately test and value a lot of old gold, etc., the requisite experience is absolutely necessary. Being the largest buyers of old gold and silver in the country, and having the exclusive patronage of the majority of the jewelers in the United States and Canada, we can guarantee to the trade accuracy in valuation and

**PROMPT AND HONEST RETURNS.**

 **OUR PLAN**

Immediately upon receipt of shipment we will remit by cash or draft (as desired). If our offer should not prove satisfactory, we will return consignment in exactly same condition as received, and pay all charges. By this arrangement you are absolutely safe, as it is no sale unless our offer should prove satisfactory, and you run no more chances than if you were disposing of same right over your counter.

## GOLDSMITH BROS.,

Mention the Jewelers' Circular.

Gold, Silver and Platinum Refiners and Assayers,

**FREE**—Send for our LITTLE BOOK giving pointers on preparing acids, testing and buying gold, etc., mailed free on application.

63 & 65 Washington St., Chicago, Ill.



Business last week with jobbers and retailers alike showed an improvement. Mail orders were more frequent and more satisfactory. Country dealers are buying in anticipation of a good Christmas trade. Among those from Michigan who purchased goods here last week were: Frank Wightman, Vassar; D. E. Holland, Lapeer; H. A. Harrison, Sault Ste. Marie; A. Krobiski, Bay City; Eugene Wagner, Wagner Bros., Monroe; A. Limpert, Ann Arbor; John Bates, New Haven; C. E. Montford, Utica; Mr. Merritt, Northville; George Chambers, Mt. Clemens; and S. A. Cleveland, Utica.

**Indianapolis.**

Wm. T. Marcy is having erected in front of his store a handsome new street clock.

S. T. Nichols, of Nichols, Pee & Co., has returned from a very successful fishing trip.

Gus. Craft, of Craft, Koehler & Co., reports the manufacturing business greatly improved.

Harry Wade, Lafayette, Ind., has reopened a jewelry store in that city. Some months ago Mr. Wade sold out.

S. J. Bradshaw has sold his jewelry business in Paris, Ill., to Clinton & Turner. Mr. Bradshaw will for the present remain with the firm.

Purchasers in the city last week included: A. A. Garner, Lebanon, Ind.; F. A. Tomlinson, Brownsburgh, Ind.; Harry Wade, Lafayette, Ind.; Wm. Beatty, West Lebanon, Ind.; E. T. Whitney, Parker, Ind.

In reviewing the successful business houses located on or near Monument Place, the Indianapolis *Sentinel* of Oct. 14th mentioned Thos. W. Gardner, who has been in the jewelry business for the past 42 years, and J. C. Sipe, who nine years ago located in this city. Mr. Sipe is one of five brothers, all in the jewelry business.

The partnership heretofore existing between Silas Baldwin, Enrique C. Miller and Wm. Linder, has been dissolved by mutual consent, Wm. Linder retiring. The business, as formerly, will be continued by Silas Baldwin and Enrique C. Miller, under the firm name of Baldwin, Miller & Co., to whom all accounts are due and payable.

**The Watch Business Booming in Detroit.**

DETROIT, Mich., Oct. 19.—The watch business in Michigan is on the boom just at present. The Michigan Central Railroad recently adopted a system of watch inspection which will necessitate the majority of

their employes purchasing new and better watches. Detroit jewelers are competing so sharply for this trade that the price of watches has been brought down to cost. Several firms are selling at wholesale rates, and the only profit realized is the jobbers' discount of six per cent.

An agitation has been started in the direction of forming a local jewelers' association for the purpose of correcting this evil. The need of such an organization has long been felt.

F. B. Nourse has purchased Uriah Clarks' interest in the jewelry business of Clark & Nourse, Cortland, N. Y.

"DO YOU hide your light under a bushel? or do you let the people know that you are strictly in it? If you advertise at all, send to us for our new electrotypes."



We have fifty new and artistic designs on the order of the above, which we will sell you for 50 cts. a piece. Send for engravings.

**VESTAL ENGRAVING CO.,**  
131 West 4th Street, CINCINNATI, OHIO.

**G.A. WEBSTER**  
42 & 44 Madison St., Chicago, Ill.  
**Manufacturer,**  
AND WESTERN AGENT FOR  
**E. G. WEBSTER & SON,** of Brooklyn, N. Y.  
A. F. TOWLE & SON CO., of Greenfield, Mass



**CATALOGUES.**

- PART 1—General Catalogue of Optical Goods.
- " 2—Microscopes and Accessories.
- " 3—Photographic Cameras, Stocks and Supplies.
- " 4—Thermometers, Barometers and Meteorological Instruments.

**PRESCRIPTION WORK** Made with Promptness and Accuracy.  
**OCULISTS' or TRIAL CASES.**  
**OPTICIANS' Ophthalmoscopes.**  
**OUTFITS.** Lens Measures.

CORRESPONDENCE SOLICITED.

**THE WADSWORTH WATCH CASE CO.**



774.

General Offices,  
**NEWPORT, KY.**

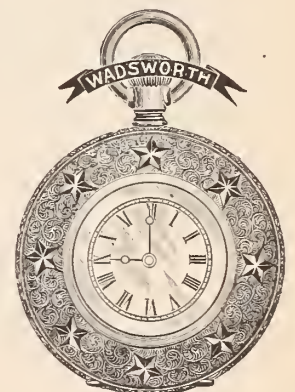
Filled



793.

NEW 12 SIZE  
TO FIT ALL 6S. P. S. MOVEMENTS.

Cases.



802.

Chicago Office,  
**COLUMBUS BUILDING.**



### Cincinnati.

Clem Voss has returned from a trip west.

Wm. Oskamp has returned from a trip through Minnesota.

I. Schroder, of D. Schroder & Co., will go into Texas and possibly as far as Mexico on his present trip.

H. C. Pfaffle, of O. E. Bell & Co., was heard from in Indiana last week, where he is having good trade.

Homan & Co. are busy as bees, every department being drawn upon by the hungry trade for their goods.

Joseph Mehmert is south this month on an extended trip. He is making new acquaintances in an old field.

Henry Hahn & Co. are getting up a mammoth circular which the trade would do well to see before making up their holiday orders.

The Queen City Watch Case Co. turned out a number of very elegant special solid gold cases last week for a Cincinnati firm. The company are gaining in popularity daily both with the home and outside trade.

One of the most unique campaign schemes is the Hobson clock gotten up by the admirers of the hustling candidate for county clerk. A number of these timepieces were made to order with Hobson's face, to show the good people whom to vote for. They may be seen in various public places about the city.

Gustave Fox & Co. will move Nov. 1 into new quarters at 80 W. 4th St., which they are now remodeling for their purposes. It is a commodious ground floor suite, and will be newly outfitted and equipped in modern style. Diamond novelties and Elk goods are specialties with this firm, and they are pushing them with considerable success.

### Minneapolis and St. Paul.

H. A. Boresson, Ellsworth, Wis., was in Minneapolis last week purchasing stock.

A. E. Paegel, Minneapolis, last week removed from 22 S. 4th St., to No. 48½ same street.

J. M. Donelson has opened his new store at 23 S. 4th St. He occupies one of the finest stores on that thoroughfare.

J. M. Bennett, secretary of the Reed & de Mars Jewelry Mfg. Co., Minneapolis, has returned from a 10 days' visit among friends and relatives in Michigan.

M. Weinstein formerly in the jewelry business in Minneapolis, who sold out about six months ago and moved with his family to New York, has returned to Minneapolis to reside.

Eastern jobbers and manufacturers represented in the Twin Cities the past week were: F. H. Noble & Co., by R. E. Kehl; Meriden Britannia Co., by W. C. Wood; H. D. Merritt & Co., by Harry B. Kennion;

C. A. Marsh & Co., by Mr. Marsh; Sinnock & Sherrill, by Mr. Van Horten; J. F. Fradley & Co., by Lewis P. Cook; New Haven Clock Co., by C. M. Davis.

### Canada and the Provinces.

B. Lawrence, oculist, is in Truro, N. S., at present.

Matthews & Co., jewelers, Winnipeg, Man., are advertised to be sold by bailiffs.

The mother of Moses Cochenthaler, jeweler, Montreal, died last Saturday at the advanced age of 72 years.

W. A. Dixon, representing Edmund Eaves & Co., Montreal, is lying in a hospital at Winnipeg, sick from typhoid fever.

J. S. Leo, manager of the Montreal Optical Co., Montreal, returned last week from a two months' trip to Europe.

John Watson, who was for many years in the firm of Watson & Pelton, St. Sulpice St., Montreal, has opened up at 2174 St. Catherine St., with a large stock of goods.

Much interest has been taken in a case before the court in Halifax, N. S., wherein J. B. Brokenshire, jeweler, brought action against Rev. D. E. Hatt, Shelburne, N. S., and his sister-in-law, Mrs. Captain Hatt, charged with stealing a gold ring from his establishment while making a purchase there a few weeks ago. The case was dismissed and the accused honorably acquitted.



130. TRINKET RACK.



401. SALAD CASTER.

PERHAPS YOU ARE USED TO BUYING GOODS WITH BIG PRICES ON THEM. PERHAPS IT WOULD BE WISE TO TRY OURS, TO SEE HOW GOOD GOODS LOOK WITH LITTLE PRICES ON THEM. SO FAR AS THE COST OF GOODS IS CONCERNED, YOU MUST KNOW WE MAKE THEM AS CHEAP AS ANYONE—YES—WE CAN AFFORD TO SELL CHEAPER—MAKING SO MANY LEADERS ENABLES US TO DO THAT.

## HOMAN & Co.,

FACTORY AND OFFICE,  
CINCINNATI.

MAKERS OF BEST QUALITY SILVER PLATE.

CHICAGO SALESROOM,  
155 STATE ST.





★ **ROGERS & BRO. A1.**

**CAUTION!**

The name of "ROGERS" is stamped on all sorts of flatware, some of it common, worthless trash. If you keep the STAR brand you sell goods that will satisfy your customers and help build up your reputation as a reliable dealer.

The STAR brand is made by

**Rogers & Brother,**

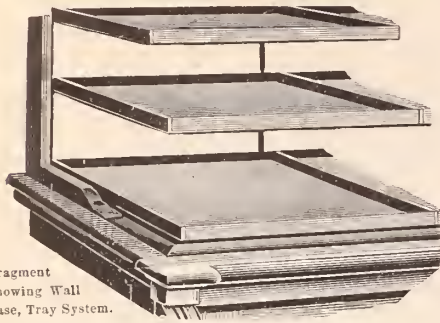
...OF...

**Waterbury, Conn.**

**16 Cortlandt St., New York.**

The oldest manufacturers of  
"ROGERS GOODS" in existence.



**FLETCHER SYSTEM OF TRAYS.**

Fragment Showing Wall Case, Tray System.

The trays are invisibly supported and are all removable. The entire floor also the space between the trays, is clear room to work in. Nothing can be seen nor touched but the trays.

Will increase Tray Area 75 to 100 per cent.

**FLETCHER MFG. CO.,**

259 WEST 27TH STREET,  
NEW YORK.

NEW CREATIONS THIS SEASON. SEND FOR CATALOGUE

**LATEST STYLES**

... IN ...

**FINE JEWELRY.**

**GOLD BUCKLES,  
CZARINAS,  
HAIR PINS,  
BACK AND  
SIDE COMBS.**

**John A. Riley & Sloan Co.,**

**Broadway and 17th Street,  
NEW YORK.**

**ESTABLISHED 1870.**



TRADE MARK.

**SAMUEL C. JACKSON,**

MANUFACTURER OF

**FINE CASES FOR**

Jewelry, Silverware, &c., also Hardwood  
Chests, Trays, and Sample Cases.

**180 BROADWAY,  
NEW YORK.**

**Fashions in Fall Jewelry and  
Silver Novelties.**

A LADY'S RAMBLES AMONG THE JEWELERS.

A gold serpent makes a new belt pin.

Sleeve buttons of perforated silver and gold are seen among things new and pretty.

A Minerva's helmeted head in enamel was surrounded with colored stones like a wreath.

A gold wreath on the back of a tortoise shell comb is intended to complete an Empire toilette.

An unique brooch is a bunch of colored enamel grapes suspended from a couple of green enamel leaves.

Bonbon dishes of new form are discovered in deep flower cups of silver gilt and opal tinted enamels.

A bough of colored enamel from which suspends a Chinese lantern is a recent fantasy intended as a brooch.

A butterfly of fine black enamel lines as delicate as lace work, with colored gems for the spots on its wings, is an artistic ornament.

A settee of perforated silver of beautiful workmanship was found to be a pen rack and held a penholder designed to conform to its style.

The prettiest side combs have a line of wrought gold, punctuated by turquoise and pearls. Others disclose a sort of gold lace-work on the shell.

A number of cameos have been lately seen. One was a Venus lying on an opal tinted sea. They are beautifully entwined in gems.

Numbers of napkin rings have appeared and seem to indicate some new demand. These are artistic, being bands of flowers irregularly disposed and evidently studied from nature.

The czarinas or collar ornaments grow

in beauty like the night. From the simplest to the most sumptuous they adorn every window, and hold the gaze of every woman who ventures by.

Beautiful examples of round brooches are seen with interlacings of fine black enameled lines. These make the background, as it were, for other forms in white or colored enamel, or are accented by gems or pearls.

New examples of the use of imperfect pearls have been observed in a gondola, the pearls being the hull and the canopy of colored gems. Another was a swan, with a diamond beneath which came the long neck and bill above.

The only form of the bowknot seen is double rosette shaped. The broad enamel ribbons are ornamented with gold. In the center is a jewel. In one brooch seen a row of small diamonds marked the upper curve of the loops corresponding with the high lights of a ribbon.

Mercury wings prove to be very adaptable in jewelry. A frequent use is as a brooch of gold and imbedded seed pearls. Such a brooch was in another case made important by setting the wings within a crescent of pearls. Another brooch had a rosette of gems in the center supporting a tiny crown. The workmanship in these pieces is exquisite.

There is an increasing tendency to mount back combs in plain shell and overlay the ornament on the shell. In the most recent examples tinted gold is used. The design takes definite floral forms, and the flowers are in tinted gold. In combs overlaid with perforated ornament this is introduced only on one side, and in irregular forms. In other combs with gold mounts the ornament takes the form of acanthus leaves.

ELSIE BEE.

The "400" Hampden movement with Dueber 14 karat case, "the smallest complete watch made in America," is being placed on the market by the Dueber-Hampden Co., Canton, O.

**THE BOWDEN  
SEAMLESS RING**

IS MADE ONLY BY

**J. B. BOWDEN & Co.,**

Makers of Finger Rings of every Description.

REMOVED FROM BROADWAY AND JOHN STREET,

**TO 3 MAIDEN LANE,  
NEW YORK.**



The Latest Patents.

ISSUE OF OCT. 16, 1894

527,398. EAR-RING. CHARLES BARCOCK, Salt Lake City, Utah, assignor of one-fourth to Boyd Park, same place.—Filed May 29, 1893. Serial No. 475,840. (No model.)



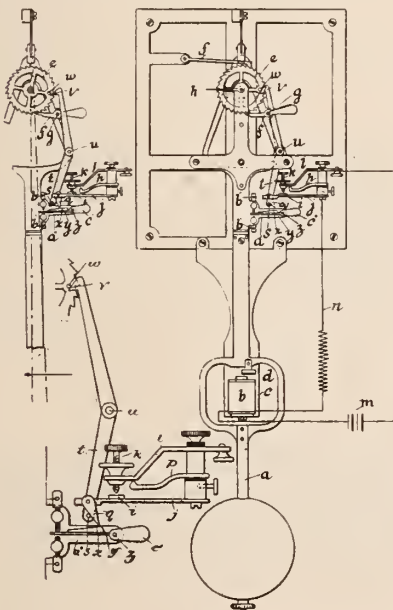
In a sleeve button or stud the combination with the stud-body S having the rigid rear plate a provided with the rigidly attached prong d' having its lower end bent outward at substantially right angles to the stem thereof, the revoluble tube-prong d² fitted on the prong d' and bent coincident therewith and formed with a cut away portion to take the lower end portion of the prong d', and the flat triangular spring-plate S² on the upper end of the prong d' between the upper end of the revoluble tube-prong and the rear face of the stud.

527,502. BUTTON. PAUL NEIDHARDT, Chicago, Ill.—Filed Feb. 9, 1893. Serial No. 461,653. (No model.)



As an article of manufacture, a button made in two separable parts constructed the one to screw into the other and receive the object to which the button is attached between them, one part having a head or enlargement and a funnel-shaped shank, screw threaded internally, the smaller end of the shank being next to the head or enlargement, and the other part consisting of an externally screw threaded post and an enlargement, the base of the post being conical or funnel-shaped to enter the open end of the shank, and the inner face of the enlargement having a recessed seat corresponding in shape and size to the free edge of the shank.

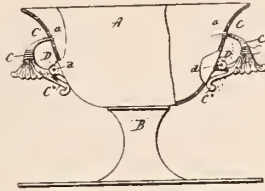
527,528. ELECTRIC CLOCK. CARL GULLBERG, Jersey City, N. J.—Filed Sept. 16, 1893. Serial No. 485,684. (No model.)



The combination of the contact springs, the gravitating switch point on one of the contact springs, the pendulum the friction piece carried on the pendulum, and means to normally hold the switch point clear of

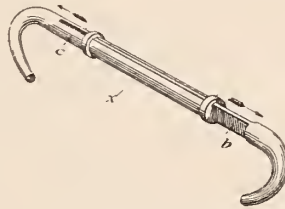
the friction piece, and to periodically release said switch point and allow it to catch on the friction piece, said switch point adapted to close the contact when actuated by the friction piece.

527,603. ORANGE HOLDER. GEORGE A. GLAHN, Wallingford, Conn., assignor to Simpson,



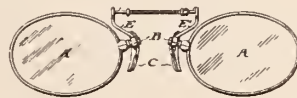
Hall, Miller & Co., same place.—Filed Feb. 17, 1894. Serial No. 500,534. (No model.)

527,611. EYEGLASSES. HENRY E. KIRSTEIN, Rochester, N. Y. Filed Dec. 24, 1892. Serial No. 456,206. (No model.)



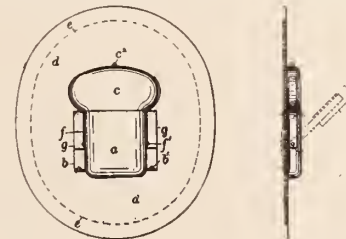
As an article of manufacture, a pair of spectacles or eyeglasses equipped with a pair of bridge side bars, one slide pin projecting horizontally from one of said side bars, two slide pins projecting horizontally from the other of said side bars, said slide pins having matched side faces, yokes by which said slide pins are mounted in sliding engagement with each other, and a spring adapted to draw the lenses together.

527,612. EYEGLASSES OR SPECTACLES. HENRY E. KIRSTEIN, Rochester, N. Y. Filed Oct. 13, 1893. Serial No. 488,050. (No model.)



In a bridge spring consisting of side bars, slide pins, yokes, and a spring,—a nut mounted upon and in threaded relationship with respect to one of the slide pins, in such position as to be encountered by a moving part of the bridge spring in the closing movement of the latter.

527,625. CIGARETTE OR MATCH CASE. JOHN L. SOMMER, Newark, N. J. — Filed August



18, 1894. Serial No. 520,662. (No model.)

527,652. EYEGLASSES OR SPECTACLES. WILLIAM G. BEEK, Chicago, Ill., assignor to the E. Kirstein's Sons Co., Rochester, N. Y.—Filed Oct. 13, 1893. Serial No. 488,019. (No model.)

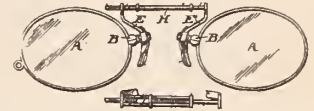


In combination with a slide-pin bridge spring, a stop adapted to limit the closing movement of said bridge spring and a cushioning spring mounted in connection with said stop.

527,677. ENGRAVING - MACHINE. EDWIN FANSHAW, Sheffield, England. Filed Aug. 22,

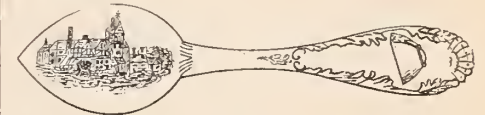
1893. Serial No. 483,778. (No model.) Patented in England Jan. 7 1893, No. 362.

527,745. BRIDGE - SPRING FOR EYE GLASSES OR SPECTACLES. BENJAMIN A. GILBERT, Boston, Mass., assignor to Henry E. Kirstein, Rochester, N. Y. Filed Aug. 2, 1893. Serial No. 482,140. (No model.)



As an article of manufacture, a bridge spring provided with an adjustable stop to prevent the approach of the lenses beyond a selected point.

DESIGN 23,689. SPOON. BENJAMIN T. ASH,



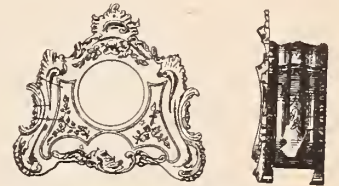
Binghamton, N. Y. Filed Apr. 7, 1894. Serial No. 506,789. Term of patent 3½ years.

DESIGN 23,690. SPOON. SEWARD D. SCHENCK,



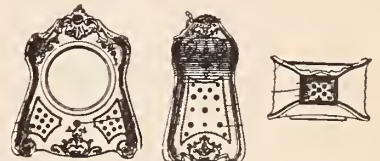
Binghamton, N. Y. Filed July 27, 1894. Serial No. 518,777. Term of patent 3½ years.

DESIGN 23,696. CLOCK-CASE. JOHN HOPSON, Jr., New London, assignor to the Waterbury



Clock Co., Waterbury, Conn.—Filed Sept. 7, 1894. Serial No. 522,398. Term of patent 7 years.

DESIGN 23,697. CLOCK-CASE. JOHN HOPSON, Jr., New London, assignor to the Waterbury



Clock Co., Waterbury, Conn.—Filed Sept. 7, 1894. Serial No. 522,399. Term of patent 7 years

DESIGN 23,698. CLOCK-CASE. JOHN HOPSON, Jr., New London, assignor to the Waterbury



Clock Co., Waterbury, Conn.—Filed Sept. 7, 1894. Serial No. 522,400. Term of patent 7 years.

TRADEMARK 25,350. CUT GLASSWARE. C. DORFLINGER & SONS, White Mills, Pa., and New York, N. Y.—Filed Sept. 13, 1894.

LORRAINE

Essential feature.—The word "LORRAINE." Used since July 1, 1894.



## MATTERS IN JEWELRY STOREKEEPING.

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE CIRCULAR regarding any advantageous device or plan they are utilizing in the conduction of their business.

### A "Mulum in Parvo" Circular.

THE following is a copy of a unique circular which combines sound informa-

#### A SIMPLE TREATISE ON

## CAPILLARITY.

Copyrighted by  
W. W. STEWART,  
1894.

It is union of fluid and air which makes a Trinity. Fluid, Film and Gas (or invisible air).

Fluid is alive to its preservation, and Capillarity is the Spirit of its life.

Adhesion is a form which may be called the forlorn hope which precedes death, as it is a special effort made to fill interstices or roughened parts when the film, which is Capillarity proper, cannot close an opening.

With Compound fluids this theory is more clearly shown, as the fluid in these interstices will retreat in the tube, leaving the compound in the crevices, which will become dry and and thus cement the opening against the outer air.

Imbibition is a crude form; fluid sinks into blotting paper, fills sponge and thread. It ceases to act when the materials are filled with liquid. Thus it is crude; but a combination of an imbibant and an oppsite, namely, a polished non-corrosive material, will insure irritation, which is life.

A Capillary Tube is a self-closing tube. To permit a reverse movement of fluid and bubbles, or film, which takes different shapes, both capillarity proper and adhesion should be invoked.

WILLIAM W. STEWART,  
NEW YORK.

tion on a subject interesting to dealers who handle fountain pens. It was received from

William W. Stewart, traveling representative of Mabie, Todd & Bard, manufacturers of the "Swan" fountain pen, New York.

### A New System of Watch Guarantee.

A. D. SELOVER, a progressive jeweler of Newark, N. J., has a new watch register and guarantee system which possesses many admirable features. A copyright covering the system has been applied for. The details of the scheme are embodied in the following extract from an advertisement:

## SOMETHING STARTLING! SOMETHING NEW!!

### A. D. SELOVER'S Prudential Register and Depository.

Indorsed by the entire POLICE and DETECTIVE force, and by THE MOST PROMINENT BUSINESS and PROFESSIONAL MEN of this city.

#### READ WHAT WE DO FOR YOU!

We record in our BOOK OF REGISTRY an EXHAUSTIVE TECHNICAL DESCRIPTION of all your jewelry, in such a manner that any one having that description of it can positively identify it wherever found, if lost or stolen.

TO PREVENT ITS BEING EITHER LOST OR STOLEN, we deposit your jewelry in OUR VAULT in the FIDELITY TITLE AND DEPOSIT COMPANY'S BUILDING as often as you wish—for an HOUR, DAY, WEEK, MONTH or YEAR.

WE EXAMINE (CRITICALLY) the settings of your Diamonds, whenever requested, to discover weak spots, thereby preventing their loss.

WE THOROUGHLY CLEAN all REGISTERED jewelry FOUR TIMES A YEAR.

ALL THIS FOR FIVE DOLLARS (\$5) A YEAR.

### Several Reasons Why You Should REGISTER YOUR JEWELRY.

FIRST—In case of loss or theft. Nine chances out of ten IT WILL BE RECOVERED IF IT IS REGISTERED; and nine out of ten it WILL NOT BE RECOVERED IF NOT REGISTERED.

SECOND—Jewelry, if left in your house, IS LIABLE TO BE STOLEN. IF DEPOSITED IN OUR VAULT it is ABSOLUTELY SAFE.

THIRD—Many valuable precious stones are lost and NEVER RECOVERED by the settings becoming WORN or BROKEN, unknown to the owner. THAT WILL NOT OCCUR TO REGISTERED JEWELRY.

FOURTH—No jewelry looks as handsome as new jewelry. Unless it is clean it LOOKS CHEAP. Cleaning it is a jeweler's trade. You will have no trouble with yours if you HAVE IT REGISTERED.

FIFTH—Our Registry Book is kept in a FIRE PROOF SAFE in a FIRE PROOF BUILDING, and our dealings with you are STRICTLY CONFIDENTIAL.

SIXTH—We are THOROUGHLY RELIABLE and RESPONSIBLE. Our indorsement by the most prominent Business and Professional men and the Police and Detectives FURNISHED ON APPLICATION.

OUR WATCH REGISTER AND GUARANTEE SYSTEM is as follows:

FOR TWO DOLLARS A YEAR we keep your watch in perfect order, no matter how much repairing it may need. We record a TECHNICAL DESCRIPTION of it in our REGISTRY BOOK. We place a Registry number, with full instructions, inside your watch case; that will insure your QUICK and CERTAIN IDENTIFICATION, and NOTIFICATION OF YOUR FAMILY in case of sudden illness or death while away from home.

The system has been indorsed by Henry Hopper, Chief of Police of Newark, and several members of the police department, besides a number of prominent business and professional men.

Shortly after midnight recently the jewelry store of Lawrence Garman, Jersey Shore, Pa., was broken into by a thief. The robber gained an entrance into the building by breaking the large glass in the front door. He secured a tray of chains valued at \$30 or \$35. The noise of the breaking glass awoke Forest Garman, the son of Jeweler Garman, who sleeps over the store, and he immediately gave the alarm, thus frightening the burglar away before he secured any more booty.



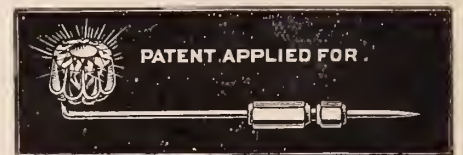
### THE PHILADELPHIA COLLEGE OF HOROLOGY.

A practical school to learn watch-making, engraving, jewelry repairing and optics. One tuition pays for all branches. Send for prospectus.

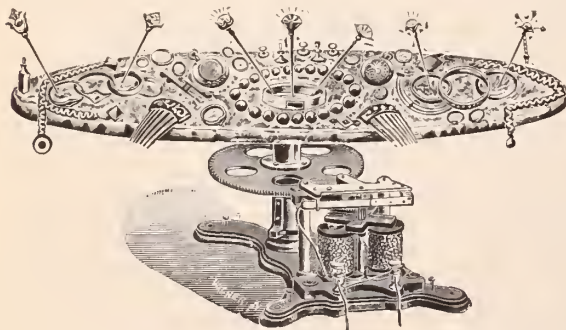
F. W. SCHULER, Principle.  
No. 623 HEED BUILDING, PHILADELPHIA, PA.

### "SECURITY PIN GUARD."

Can be Used on Scarf or Ladies' Pin.



85c. Dozen Gold, \$6.00 } Doz  
Net Cash. Silver, 3.00 } Net Cash  
DISCOUNT TO JOBBERS.  
Security Mfg. Co., 7 Astor House, B'way, N.Y.



## A Moving Display

FOR THE HOLIDAYS.

The Best Attraction in the World—a Moving Advertisement in a Window.

### OUR ELECTRIC REVOLVING SHOW STANDS

Are of various styles, made especially for jewelers. They are equivalent to a four-fold increase of Show Window space. It runs steadily ten hours per day, at an expense of two cents per day. Made to be operated by either battery or electric light current.

SEND FOR CIRCULAR OF ILLUSTRATIONS.

FREDERICK PEARCE, 77 & 79 John St., New York.





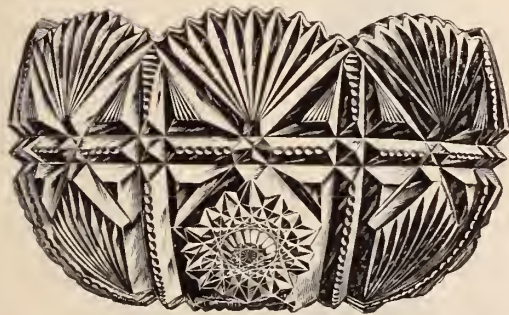
**Q**uality the best!!  
Assortment the most complete!!



No. 460-24.

Loving Cup, 3 Handles.—“Electra.”

# RICH CUT GLASS



No. 251-65.

Nut Bowl, 8 inch.—“Majestic.”

**Designs,**  
THE MOST ORIGINAL.  
**Prices,**  
THE MOST MODERATE.

The judges of the World's Columbian Exposition say officially about the Straus Cut Glass  
“Original, artistic and tasteful designs, fine and regular workmanship in cutting, excellent  
polish and general perfection. All this work calls forth the highest tributes to American  
skill and originality in conception.”



TRADE MARK.

## L. STRAUS & SONS,



TRADE MARK

MANUFACTURERS

42, 44, 46 & 48 WARREN STREET, AND 116 CHAMBERS STREET, NEW YORK.



# FERDINAND BING & Co.,

NEW YORK:  
106 GRAND ST.

PARIS:  
74 RUE D'HAUTEVILLE.

BERLIN, DRESDEN, VIENNA, ST. PETERSBURG, MOSCOW.  
NOVELTIES IN ALL OUR WELL KNOWN LINES.

**New Goods. New Prices.**



A GROUP OF REPRESENTATIVE BRIC-A-BRAC IN OUR SHOW ROOMS.

## SPECIALTIES THIS SEASON:

RUSSIAN BRONZES, RUSSIAN ENAMELS, RUSSIAN LACQUERS,  
RUSSIAN NOVELTIES IN MALCHITE, LAPIS-LAZULI, QUARTZ, and PORPHYRY.

**CARVED IVORY STATUARY.**





## High Art Furniture.

THERE is in this country a house which manufactures art furniture, said by the workers, George W. Smith & Co., Philadelphia, Pa., to be superior to any imported. The line includes odd shaped cabinets, curio cabinets, five o'clock tea tables, ladies' desks, screen pedestals, lamp tables, parlor tables, jardiniere stands (onyx tops), etc., etc. Among them are many really unique and special pieces suited for jewelers and art dealers. Furniture dealers cannot handle this line at all, so that the jeweler need feel no delicacy in putting them on sale.

Each piece is an artistic creation by itself, and its style, whether it be of the different Louis', Empire, Renaissance, etc., is pure—all decorations, even to the most minute detail, being in perfect harmony with the motive. Everything, too, is American wherever possible, and in the highest style of art. The brass trimmings are made at the factory, from special designs, and are among the finest ever produced. All woods are selected, and in the designing of the various pieces American ideas are of course brought into play, something which American buyers will not be slow to appreciate.

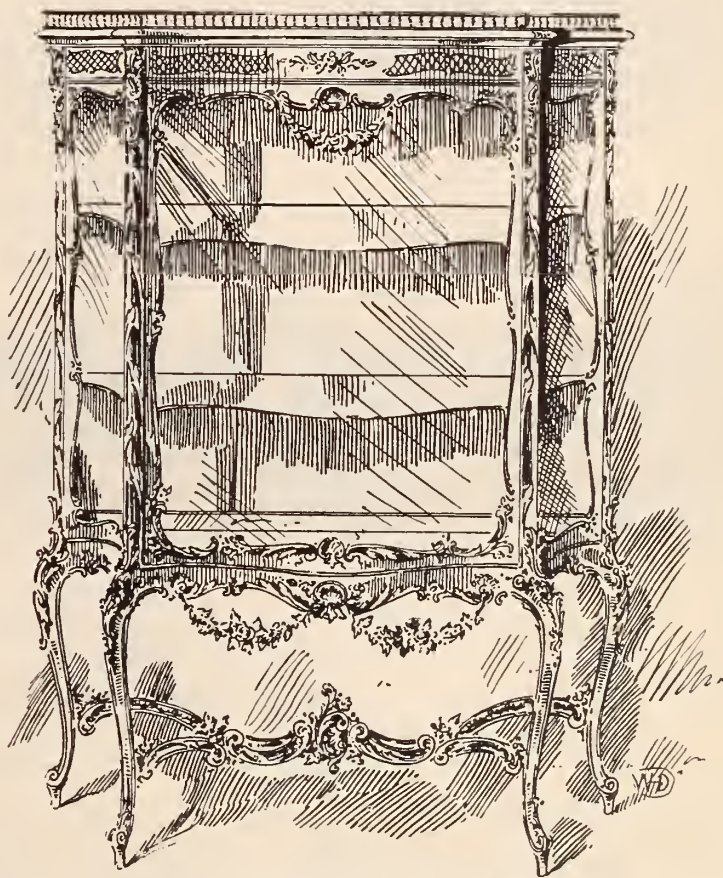
Our illustration depicts a sketch of a cabinet in Louis XV. style, known as pattern 262. Like all other productions of Geo. W. Smith & Co., this is characterized by a studied elegance and originality of design and a remarkable attention to detail. The carvings are in cherry, no plaster being employed, and the finish is in matt and burnished gold, in French gilt or in mahogany, with bent glass French mirror backs and French plate.

A visit to the New York office, 818 Broadway, under the able management of H. P. Vollmer will be well repaid. In addition to the unique display of metal enriched, hand-carved, inlaid, carved and gilt cabinets, odd tables, tea tables, ladies' writing tables, kidney library tables, chairs, settees, pedestals, curio cabinets, etc., there is a very fine line of hall clock cases worthy of special attention.

New in the market this Fall is a line of china ornamented cabinets, decorated with American china hand painted panels and ornaments in place of Vernis-Martin panels. This line is entirely new and is intended especially for jewelers. It will be more fully described in subsequent issues.

have been found, and of these the majority are in England.

This ware is regarded by those who have educated themselves up to it as of exquisite decorative quality and design; but to the lay mind, its thin, yellowish-green appearance, with its "surface seemingly inlaid



LOUIS XV. CABINET—GEORGE W. SMITH & CO.

## Henri Deux Ware.

THE history of the remarkable ware known as Henri Deux is exceedingly curious. In the first place, it was manufactured between the years 1540 and 1560, probably in Touraine. In the second place, its existence was quite forgotten until 1839, when M. Andre Pottier first announced it to the world. When one piece had been discovered, others naturally turned up, but only about fifty examples

and incrustated with the innumerable details of elaborate ornamentation, made out of quiet browns, blacks, and sad neutral tints," is about as unlovely and inartistic as anything could well be. But it is impossible to deny that, from a technical point of view, the ware is of great interest, inasmuch as its fabrication displays novelties of a varied character, into which we need not enter; it is the work of an original artist with whom the secret was born, and with whom it died.



**The Rambler's Notes.**

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

TWO HANDSOME NEW PATTERNS IN CUT GLASS. IN the 60 or more cuttings shown in the cut glass ware-rooms of L. Straus & Sons, 42-48 Warren



THE ELYSIAN PATTERN.

with the jewelry trade than the Elysian and Premier patterns, recently introduced. These cuttings, which are now illustrated for the first time, are two of the four new patterns described in THE CIRCULAR of Sept. 26th. It will be seen from the bowl which shows the Elysian cutting that this pattern, though decidedly novel, is somewhat similar to the Majestic, having a silver diamond in place of a fan panel.

The cut of the water pitcher serves to give an idea of the richness and brilliancy of the Premier design, which is a pattern of high grade.

THE assortment of Coalport novelties just opened by Chas. Ahrenfeldt & Son, 52 Murray St., New York, cannot fail to interest every jeweler. No larger or richer assortment of this ware than is here shown is to be found on the market. The greatest variety is, of course, in cups and saucers, principally in the tea and high and low after dinner coffee sizes. These show several new shapes and many new colors, noticeably various shades of green hand-



THE PREMIER PATTERN.

.. New York, probably there are none which have more rapidly acquired favor

somely studded. Other Coalport pieces are vases, tea caddies, bonbonnieres and

creams, mush and milk jugs and individu- sugars and creams.

# CHARLES AHRENFELDT & SON

50, 52 & 54 MURRAY STREET,  
NEW YORK,

ARE OFFERING THEIR LARGE STOCK OF

## NOVELTIES ...AND... SPECIALTIES

..... IN .....

ART GOODS, CHINA AND BRIG-A-BRAC,  
AT VERY ADVANTAGEOUS PRICES.

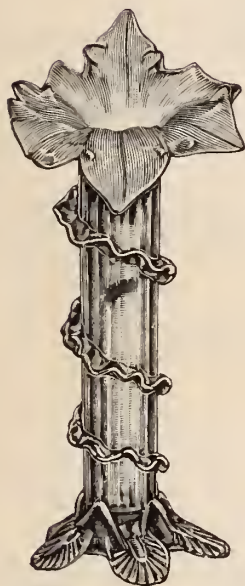


# BAWO & DOTTER,

IMPORTERS, MANUFACTURERS AND  
COMMISSION MERCHANTS,

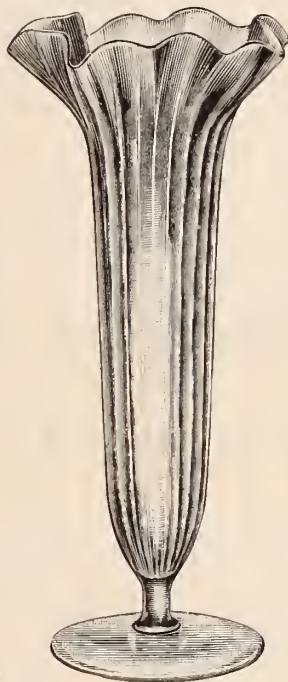
26, 28, 30 & 32 Barclay Street, = = New York.

ARTISTIC POTTERY AND NOVELTIES FOR THE JEWELRY TRADE.

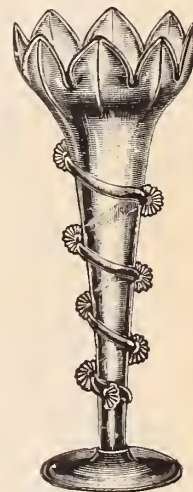


**Flower Tubes.**

Fine English Crystal, Nürrenberg Green and Opalescent.



Also a large line in Fancy Shapes, richly decorated in gold. Suitable presents for the Holidays.



DRESDEN AND ROYAL TEPLITZ CENTRAL DRAFT LAMPS.  
THE LARGEST LINE IN THE CITY.

**PARIS SPECIALTIES.**

A large line of gilt mounted VASES, CARD RECEIVERS, CANDLESTICKS, Etc., Etc., Etc. FAIENCE CLOCKS, and GILT BRONZE CLOCK SETS. SEVRES PLATES, CUPS and SAUCERS. BRONZES, newest designs and latest colors.

A full line of COALPORT, MINTON, DOULTON, ROYAL WORCESTER, COPELAND, WEDGWOOD, Etc., Etc., Etc., also ROYAL DRESDEN, ROYAL VIENNA, ROYAL BONN, TEPLITZ, ROYAL HAN-OVER, and other celebrated makes.

Just received, a large invoice of

**ITALIAN MARBLE STATUARY.**

Never before have we been better prepared to meet the growing demands of Jewelers, for Artistic Novelties in Pottery than at the present season. ALL TASTES CAN BE SATISFIED.

New York Warerooms and Office :

26, 28, 30 & 32 Barclay Street.

P. O. BOX, 1872.

**Factories :**

Limoges, Steinschoenau and Carlsbad.

Paris, 32 Rue de Paradis.

Hamburg, Alter Wall, 74.

London, 44 Jewin Street,

Berlin, Commandanten Street, 60.

OUR MOTTO--Quality and Price Speaks Louder Than Words.



PRETTY LIMOGES  
NOVELTIES.

**S**OME very pretty  
Limoges novel-  
ties introduced by

Hinrichs & Co., 31 Park Place, New York, have been in great demand with the jewelry buyers during the past week. Included in these were the usual table novelties and sets, such as chocolate pots, plates, salad bowls, teapots, sugars and creams, after-dinner coffee cups, pin, pen and comb trays, and other articles of like nature. Among the most popular pieces were those with a pink decoration ornamented with floral and gilt design, and those of white with a delicate matt gold ornamentation.

\*

A MAGAZINE DEVOTED  
TO ORIENTAL ART.

**T**HE first number  
of *Vantine's*  
*Wholesale Monthly*

has appeared under the date of Oct. 15th. It is a carefully printed, well illustrated and interesting periodical, consisting of 16 pages, 8½ x 12 inches. Jewelers, particularly those handling bric-à-brac, will do well to obtain a copy of this bright sheet, as from its descriptions and illustrations much information concerning the oriental art products handled by A. A. Vantine & Co. may be obtained. In this, the first number, a very fine illustration of Vantine's wholesale porcelain department appears on the fourth page.

THE RAMBLER.

**The Other Side of Life.**

## WAR BRIC-À-BRAC.

Through hearing about the naval fight  
Where the Chinamen skipped away.  
In words keramic we said of her plight,  
She was "old blue China" that day.

Though lacking in polish and modern style  
Her appearance is still quite grand.  
Whatever her loss we admit, with a smile,  
Of late she is nicely Japanned.

—Judge.

"I guess there's something wrong with  
this clock."

"Doesn't it keep regular time?"

"Well, it doesn't seem quite right.  
We've had it a month and never set it back  
or forward once."—Chicago *Inter-Ocean*.

## END OF THE SEASON.

**LITTLE ETHEL**—I don't b'lieve the rings  
that peddler has got is gold.

**LITTLE JOHNNY**—Why?

**LITTLE ETHEL**—They is too cheap.

**LITTLE JOHNNY** (thoughtfully)—Mebby he  
get 'em at a Summer resort pawnbroker  
shop.—*Good News*.

## BIBLICAL GEMS.

ON Flossy's sixth birthday her mother  
made her the present of a ring set with  
rubies and pearls.

"I think it is very pretty, mamma; only  
I would rather have had wisdom-stones  
than rubies," she said.

"Wisdom-stones? Why, dear, I never  
heard of such a thing."

"Well, there are such stones, for my  
Sunday school teacher told me that wisdom  
was more to be desired than rubies."—  
*Judge*.

## FOOLED BY A BAD EYE.

A man with one glass eye and the other  
eye badly battered caused Dr. Simpson no  
small amount of trouble out at the receiv-  
ing hospital yesterday.

He entered the hospital to have the bat-  
tered eye treated, and after the doctor had  
lanced it and done the other things neces-  
sary in order to reduce the swellings, he  
carefully tied it up in half a yard of bandages.

Then he said: "Now, I guess that will  
turn out all right, but you want to be  
mighty careful of it. You can go home  
now."

The man thanked the doctor for his kind-  
ness, but made no effort to move, so Dr.  
Simpson again said:

"I'm through with you. Why don't you  
go home?"

"I can't move," the man replied.

"Can't move?" What's the matter with  
you? Are you drunk?"

"No; I can't see."

"You are not blind, are you?"

"Nope."

"Then, what is the matter?"

"The other eye is glass."

Dr. Simpson made no further inquiries,  
but quietly led the man into a ward and put  
him to bed.—San Francisco *Examiner*.

# The Best Chatelaine is the Lady Racine.

## STEEL CASES & SILVER CASES.

Made in 10 Line Open Face.

" 11½ Line Open Face and Hunting.

" 13 Line Open Face and Hunting.

THE SILVER CASES ARE 0.935 FINE.

THE MOVEMENTS HAVE 10 JEWELS

THE ENGRAVINGS ARE CHOICE.

## MADE IN 12 LINE OPEN FACE.

In Silver Cases only.

Case 0.800 Fine with a 6 Jewel Movement.

Expressly Gotten Up to Suit the Times.

**A GOOD Chatelaine Watch at a LOW PRICE.**

Do not fail to ASK YOUR JOBBER FOR THE NEW  
12 LINE LADY RACINE in 0.800 Cases.



10 LINE.



12 LINE



3 LINE.





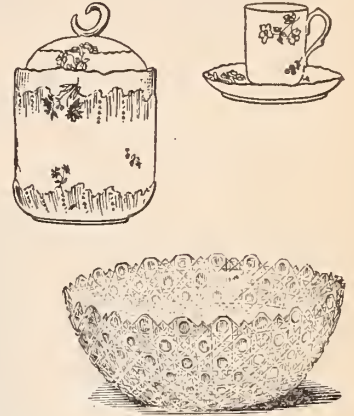
# HINRICHS & CO.,

29 & 31 Park Place, N. Y.

## ART GOODS AND BRIC-À-BRAC.

CHINA LAMPS, FRENCH CHOCOLATE POTS, CRACKER JARS, SOUVENIR CUPS, COMB AND BRUSH TRAYS, FRENCH AND BOHEMIAN BOUQUET HOLDERS, CHRYSANTHEMUM VASES, CUT AND ENGRAVED BOHEMIAN GLASSWARE, DOULTON, ROYAL DRESDEN, ROYAL VIENNA, TEPLITZ AND

ALL KINDS OF FANCY POTTERY.



\$3.00

FORMERLY

\$6.00

Ivory and Enamel Miniatures

Best Workmanship.



Original Inventor and Patentee of

Miniatures —ON— Gold and Silver.

PATENTED November 12, 1889

LEON FAVRE, 107 EAST 26TH STREET, NEW YORK.

**BURGLARY INSURANCE.**

**Fidelity and Casualty Co.**  
OF NEW YORK  
INSURES Safes and their Contents  
**Against Burglary.**

For Particulars, address the Company,  
140-146 BROADWAY, NEW YORK

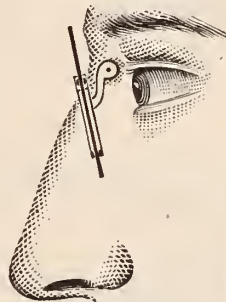
# SOME \* NEW \* DEPARTURES.

AN AMALGAM Skeleton EYE GLASS made without drilling holes in the Lenses, stronger than any other style. Guaranteed not to come unfastened. Very neat



WE are the sole manufacturers of Opera Glass Holders in the United States, have added a number of new and desirable styles and made big reductions in prices. For sale by all leading jobbers.

AN "ANCHOR" Guard for Eye Glasses something new and practical. Cannot be shaken off. Made in all styles. Write for samples.



"KING'S ELITE" set of Test Lenses is the finest that skill and science can produce; has a number of new features.

WE are pleased to inform the Trade that R. H. KNOWLES, M. D., is now in our employ and has charge of our private instruction department. You can come to see us any time and get instructions, so as to be able to use our Elite Test Case and Optician's Outfit, and make your Optical business a big success.

OUR Jobbing Department has been increased and we can now do any kind of work and send it back to you by return mail. See new reduced price list. Write for clean charts, R blanks electrotypes for advertising and prices on our specialties.

## JULIUS KING OPTICAL CO.,

14 MAIDEN LANE, NEW YORK CITY,  
Diamond Exchange Building.

CLEVELAND, O. KANSAS CITY, MO.



# B. & W. B. SMITH,

220 West 29th St., New York.

WE ISSUE NO  
PRICE LISTS.  
MAKE TO ORDER  
ONLY.

Estimates Given  
on Application.



CALL AND SEE  
US WHEN  
IN NEW YORK.

We have a  
FINE LINE OF  
Sample Cases  
ON EXHIBITION.

PORTION OF C. L. BYRD & CO.'S STORE, MEMPHIS, TENN.

FITTED UP ENTIRE BY B. & W. B. SMITH, 220 WEST 29TH STREET, NEW YORK.

## S. F. MYERS & CO.,

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